

AIR SERVICE INFORMATION FOR CARRIERS FISCAL YEAR 2026



GUAM'S PROXIMITY IN ASIA

Distance and Flight Times

COUNTRY/REGION	PORT	DISTANCE (NAUTICAL MILES)	DISTANCE (KILOMETERS)	FLYING TIME
AUSTRALIA	Brisbane	2489	4610	5 hrs., 55 mins.
	Cairns	1815	3361	4 hrs., 27 mins.
CHINA	Beijing	2178	4034	5 hrs., 14 mins.
	Hong Kong	1840	3407	4 hrs. 30 mins.
	Shanghai	1674	3099	4 hrs., 8 mins.
	Taipei, Taiwan	1503	2783	3 hrs., 46 mins.
CNMI	Rota	49	90	36 mins.
	Saipan	112	207	44 mins.
FIJI	Nadi	2689	4980	6 hrs., 21 mins.
FSM	Chuuk	550	1019	1 hr., 41 mins.
	Kosrae	1180	2186	3 hrs., 4 mins.
	Pohnpei	883	1635	2 hrs., 25 mins.
	Yap	461	855	1 hr., 30 mins.
INDONESIA	Bali	1882	3485	4 hrs., 35 mins.
JAPAN	Fukuoka	1435	2658	3 hrs., 37 mins.
	Haneda	1348	2496	3 hrs., 26 mins.
	Hiroshima	1410	2612	3 hrs., 34 mins.
	Kadena	1230	2277	3 hrs., 10 mins.
	Kansai	1356	2512	3 hrs., 27 mins.
	Nagoya	1370	2538	3 hrs., 29 mins.
	Narita	1354	2507	3 hrs., 26 mins.
	Sapporo	1760	3260	4 hrs., 20 mins.
	Sendai	1490	2759	3 hrs., 44 mins.
KOREA	Jeju	1561	2890	3 hrs., 54 mins.
	Incheon	1739	3221	4 hrs., 17 mins.
MALAYSIA	Kuala Lumpur	2638	4885	6 hrs., 14 mins.
PALAU	Koror	707	1310	2 hrs., 2 mins.
PHILIPPINES	Manila	1388	2570	3 hrs., 31 mins.
RUSSIA	Moscow	5317	9847	12 hrs., 5 mins.
SINGAPORE	Singapore	2532	4690	6 hrs., 1 min.
THAILAND	Bangkok	2577	4773	6 hrs., 6 mins.
	Phuket	2579	5110	6 hrs., 30 mins.
USA	Honolulu, HI	3303	6117	7 hrs., 41 mins.
	Los Angeles, CA	5291	9799	12 hrs., 1 min.



AIRLINE SERVICES & REGULATORY AGENCIES

AIRCRAFT FUELING SERVICE ONLY

Aviation Concepts LLC (Formerly ACI Pacific LLC)
17-304 Neptune Avenue Barrigada, Guam 96913
Telephone: 1 (671) 477-0179
Mobile: 1 (671) 787-4911
Xyel A. Espina - Operations Manager
Email Address: yespina@acipacific.com

Menzies Aviation USA, Inc.
P.O. Box 7418 Tamuning, Guam 96931
Telephone: 1 (671) 642-5244/6 or 2980
Fax: 1 (671) 649-2096
Mildred Sigaoat - Acting General Manager, Guam
Email Address: mildred.sigaoat@menziesaviation.com

FUEL FARM OPERATOR

Supreme Group LLC
134 W. Soledad Ave.
Bank of Hawaii Bldg. Ste. 401
Hagatna, Guam 96910
P.O. Box 315293
Tamuning, Guam 96931
Telephone: 1 (671) 632-2015
Mobile: 1 (671) 489-8355
Darrell Dela Paz - Guam Manager
Email Address: darrel.delapaz@supreme-group.net

GROUND HANDLERS

Aviation Concepts LLC (Formerly ACI Pacific LLC)
17-3404 Neptune Avenue
Barrigada, Guam 96913
Telephone: 1 (671) 477-0179
Mobile: 1 (671) 787-4911
Xyel A. Espina - Operations Manager
Email Address: yespina@acipacific.com

Guam Flight Services, Inc.
770 East Sunset Blvd., Suite 257
Tiyán, Barrigada, Guam 96913
Telephone: 1 (671) 473-7662/3
Fax: 1 (671) 473-7661
Ray Crenshaw - General Manager
Email address: groundoperations@guamflightservices.com

Menzies Aviation USA, Inc.
P.O. Box 7418 Tamuning, Guam 96931
Telephone: 1 (671) 642-5244/6 or 2988
Fax: 1 (671) 649-2096
Mildred Sigaoat - Acting General Manager, Guam
Email Address: mildred.sigaoat@menziesaviation.com

Pacific Airport Services - Guam
P.O. Box 21832 Barrigada, Guam 96921
Leon Mattern - Vice President
Telephone (Operations Office): 1 (671) 647-2746; (670)-285-0042
Email Address: leon.mattern@pasgps.com

GROUND HANDLERS

United Airlines
P.O. Box 8778 Tamuning, Guam 96931
Telephone: 1 (671) 642-8826/8595
Fax: 1 (671) 477-0261/0178
Tammy Castro - General Manager Airport Operations
Guam/Saipan
Email Address: tammy.castro@united.com

Pacific Oriental Inc. dba POI Aviation Guam
P.O. Box 6067 Tamuning, Guam 96913
Telephone: 1 (671) 734-4451/4452
Mobile: 1 (670) 483-5070
Ivan Gumataotao - Vice President
Email Address: ivan_quichocho@tanholdings.com

REGULATORY AGENCIES

Guam Customs & Quarantine Agency
365 Chalan Pasaheru, Suite C-270
Tamuning, Guam 96913
Telephone: 1 (671) 642-8054 - 56
Fax: 1 (671) 649-1755
Ignacio Peredo - Director
Email Address: ignacio.peredo@cqa.guam.gov

Transportation Security Administration
Guam International Airport Authority
Room B-337b, 2nd Floor
355 Chalan Pasaheru, Tamuning, Guam 96913
Telephone: 1 (671) 642-7600
Fax: 1 (671) 642-7645
Gary Myers - Acting Assistant Federal Security Director
Email Address: gary.myers1@tsa.dhs.gov

U.S. Customs & Border Protection
355 Chalan Pasaheru, Room 333
Tamuning, Guam 96913
Telephone: 1 (671) 642-7611
Fax: 1 (671) 642-7606
Mark A. Pablo - Port Director
Email Address: mark.a.pablo@cbp.dhs.gov
Kenneth S. Gibbons - Assistant Port Director, Acting
Email Address: kenneth.s.gibbons@cbp.dhs.gov

OTHERS

Aviation Services Alliance, LLC
PMB 209, 1270 N. Marine Corps Dr., Ste. 101
Tamuning, Guam 96913-4331
Stanton Nishihira - General Manager
Email Address: stanton.nishihira@abm.com

Unlimited Services Group LLC (USG)
P.O. Box 20159
GMF, Barrigada, Guam 96921
FIC 2nd Flr. Unit 6
Dededo, Guam 96929
Virginia Keremius - Operations Manager
Telephone: 1 (671) 649-5930
Fax: 1 (671) 649-5933
Email Address: vkeremius@usgllc.com



AIRPORT RATES, FEES AND CHARGES

Effective Dates: October 1, 2025 through September 30, 2026

The following Airport Tariff Schedule reflects the rates, fees, and charges established by GIAA's Rules and Regulations which shall govern any/all conflicts or disputes hereunder.

1. AIRFIELD USE CHARGE *(Source: Section 14.02) Effective: OCTOBER 1, 2025	Signatory	Four Dollars and Fifty-Three cents (US\$4.53) per 1000 pounds of certified GTOW for each landing
	Non-Signatory, Cargo Flights	Six Dollars and Thirty-Four cents (US\$6.34) per 1000 pounds of certified MGTOW for each landing
	Class II	Fifteen Dollars (US\$15.00) for each landing
2. APRON/GATE USE CHARGE *(Source: Section 14.03) Effective: OCTOBER 1, 2025	Signatory	Seventy-One cents (US\$0.71) per 1000 pounds of certified MGTOW for each landing
	Non-Signatory & Others	Ninety-Nine cents (US\$.099) per 1000 pounds of certified MGTOW for each landing
	Class II - Main Terminal	Twenty-Five cents (US\$0.25) per 1000 pounds of certified MGTOW for each landing
	Other Areas	Twenty-Five cents (US\$0.25) per 1000 pounds of certified MGTOW for each use with two (2) hours maximum
3. LOADING BRIDGE USE CHARGE *(Source: Section 14.03.01) Effective: OCTOBER 1, 2025	Signatory	Five Hundred Seventy-Five Four Dollars and Seventy-One cents (US\$574.71) each use
	Non-Signatory & Others	Eight Hundred Five Dollars and Ninety-Nine cents (US\$805.99) each use
4. AIRCRAFT PARKING CHARGE/STORAGE *(Source: Section 14.05) Effective: OCTOBER 1, 2024	Class I - Main Terminal & Other Areas	Ninety-Five cents (US\$0.95) per 1000 pounds of certified MGTOW for each twenty-four hour period or a fraction thereof, assessed six hours after landing
	Class II - Main Terminal & Other Areas	Two Dollars (US\$2.00) for each twenty-four hour period or a fraction thereof assessed six hours after landing
5. FUEL FACILITY USE CHARGE *(Source: Section 14.09) Effective: OCTOBER 1, 2023	Signatory	<u>By Operating Agreement:</u> (US\$0.0038) per gallon of fuel taken payable to the fueling system operator
	Non-Signatory & Others	(US\$0.05) per gallon of fuel taken payable to the fueling system operator
6. IMMIGRATION INSPECTION FEES Effective: OCTOBER 1, 2025	Signatory	Two Dollars and Seventy-Five cents (US\$2.75) per international arriving passenger
	Non-Signatory & Others	Three Dollars and Eighty-Five cents (US\$3.85) per international arriving passenger
	Class II - Main Terminal	Ninety-Six cents (US\$0.96) per international arriving passenger
7. ARRIVAL FACILITY SERVICE CHARGE *(Source: Section 14.06) Effective: OCTOBER 1, 2025	Signatory	Ten Dollars and Seventeen cents (US\$10.17) per terminating or arriving passenger, in lieu of rent
	Non-Signatory & Others	Fourteen Dollars and Twenty-Four cents (US\$14.24) per terminating or arriving passenger, in lieu of rent
	Class II - Main Terminal	Three Dollars and Fifty-Six cents (US\$3.56) per terminating or arriving passenger, in lieu of rent

CLASSES OF AIRCRAFT

CLASS I - Aircraft having certified gross take-off weight (GTOW) of thirty thousand (30,000) pounds or more

CLASS II - Aircraft having certified GTOW of less than thirty thousand (30,000) pounds

[GIAA Rules & Regulations](#)



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8. DEPARTURE FACILITY SERVICE CHARGE *(Source: Section 14.07 & 14.07.01) Effective: OCTOBER 1, 2025	Signatory	Six Dollars and Ninety-Six cents (US\$6.96) per enplaned passenger, in lieu of rent. Excludes security inspection services.
	Non-Signatory, Cargo Flights	Nine Dollars and Seventy-Four cents (US\$9.74) per enplaned passenger, in lieu of rent. Excludes security inspection services.
	Class II - Main Terminal	Two Dollars and Forty-Four cents (US\$2.44) per enplaned passenger, in lieu of rent. Excludes security inspection services.
9. WASTE DISPOSAL FACILITY USE CHARGE *(Source: Section 14.10)	Main Terminal	Charge for use is payable to the waste disposal facility operator, or to the Authority, if such facility is operated by the Authority
10. CUSTOMS, AGRICULTURE AND QUARANTINE INSPECTION SERVICES CHARGE *(Source: P.L. 23-45) Change effective SEPTEMBER 1, 2013		Eight Dollars and Twenty-Nine cents (US\$8.29) per passenger
11. TERMINAL BUILDING RENTAL RATE Effective: OCTOBER 1, 2025	Signatory	Sixty-Six Dollars and Thirty cents (US\$66.30) per square foot per annum
	Non-Signatory & Others	Ninety-Two Dollars and Eighty-Two cents (US\$92.82) per square foot annum
12. COMMON USE DEPARTURE FEE Effective: OCTOBER 1, 2025	Signatory	Ninety-Five cents (US\$0.95) per departing passenger
	Non-Signatory & Others	One Dollar and Thirty-Three cents (US\$1.33) per departing passenger
13. CATERING FEE *(Source: Section 14.12) Effective: OCTOBER 1, 2023		Monthly fee equal to Seven percent (7%) of gross monthly billings from supplier or in-flight food and beverage. Excluded is in-flight catering provided directly by bonafide airline tenant.
14. RAMP VEHICLE DECAL CHARGE *(Source: Section 1.08 & 2.05) Effective: OCTOBER 1, 2023		Two Hundred Dollars (US\$200.00) per decal
15. TOUR BUS FACILITY CHARGE *(Source: Section 14.13) Effective: OCTOBER 1, 2023	Tour Bus Permittees	Five Dollars (US\$5.00) per arriving passenger
	Non-Tour Bus Permittees	Ten Dollars (US\$10.00) per arriving passenger
16. VEHICLE PERMIT CHARGE *(Source: Section 14.14) Effective: OCTOBER 1, 2024		For vehicles used in the commercial carriage of persons to and from the passenger terminal, the following annual permit fees shall apply based on the capacity of each vehicle: 1 to 10 passengers Fifty Dollars (US\$50.00) per vehicle 11 to 20 passengers Sixty Dollars (US\$60.00) per vehicle 21 to 30 passengers Seventy Dollars (US\$70.00) per vehicle 31 to 40 passengers Eighty Dollars (US\$80.00) per vehicle 41 to 50 passengers Ninety Dollars (US\$90.00) per vehicle Over 50 passengers One Hundred Dollars (US\$100.00) per vehicle

CLASSES OF AIRCRAFT

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CLASS II - Aircraft having certified GTOW of less than thirty thousand (30,000) pounds

GIAA Rules & Regulations



AIRPORT RATES, FEES AND CHARGES

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17. TAXICAB PERMIT CHARGE *(Source: Section 14.14) Effective: OCTOBER 1, 2023	Four Hundred Dollars (US\$400.00) per vehicle																								
18. RESERVED PARKING DECAL CHARGE *(Source: Section 14.15.01) Effective: OCTOBER 1, 2024	Two Hundred Dollars (US\$200.00) per decal per annum Authorized airlines, commercial operators and tenants affected only																								
19. EMPLOYEE PARKING DECAL CHARGE *(Source: Section 14.15) Effective: OCTOBER 1, 2024	Charges are annually for each employee parking decal issued to employees of tenants or concessionaires who use designated employee parking facilities One Hundred Twenty Dollars (US\$120.00) per decal per annum																								
20. PUBLIC PARKING LOT CHARGES *(Source: Section 14.16) Charges effective: OCTOBER 1, 2016	TIMED DURATION PARKING RATES: Short Term Parking <table border="0"> <tr> <td>0 - 15 minutes</td> <td>Two Dollars (US\$2.00)</td> </tr> <tr> <td>16 - 30 minutes</td> <td>Four Dollars (US\$4.00)</td> </tr> <tr> <td>31 minutes - 60 minutes</td> <td>Six Dollars (US\$6.00)</td> </tr> <tr> <td>1:01 hours - 2:00 hours</td> <td>Ten Dollars (US\$10.00)</td> </tr> <tr> <td>2:01 hours - 3:00 hours</td> <td>Eleven Dollars (US\$11.00)</td> </tr> <tr> <td>3:01 hours - 4:00 hours</td> <td>Twelve Dollars (US\$12.00)</td> </tr> <tr> <td>4:01 hours - 5:00 hours</td> <td>Thirteen Dollars (US\$13.00)</td> </tr> <tr> <td>5:01 hours - 24:00 hours</td> <td>Fifteen Dollars (US\$15.00)</td> </tr> <tr> <td>Lost Ticket</td> <td>Fifteen Dollars (US\$15.00)</td> </tr> </table> *Long Term Parking <table border="0"> <tr> <td>24:01 hours - 3 days</td> <td>Twelve Dollars (US\$12.00) per day</td> </tr> <tr> <td>3:01 days - 7 days</td> <td>Eleven Dollars (US\$11.00) per day</td> </tr> <tr> <td>7:01 days or more</td> <td>Ten Dollars (US\$10.00) per day</td> </tr> </table>	0 - 15 minutes	Two Dollars (US\$2.00)	16 - 30 minutes	Four Dollars (US\$4.00)	31 minutes - 60 minutes	Six Dollars (US\$6.00)	1:01 hours - 2:00 hours	Ten Dollars (US\$10.00)	2:01 hours - 3:00 hours	Eleven Dollars (US\$11.00)	3:01 hours - 4:00 hours	Twelve Dollars (US\$12.00)	4:01 hours - 5:00 hours	Thirteen Dollars (US\$13.00)	5:01 hours - 24:00 hours	Fifteen Dollars (US\$15.00)	Lost Ticket	Fifteen Dollars (US\$15.00)	24:01 hours - 3 days	Twelve Dollars (US\$12.00) per day	3:01 days - 7 days	Eleven Dollars (US\$11.00) per day	7:01 days or more	Ten Dollars (US\$10.00) per day
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*Charges are based on whole days only
 U.S. currency, Visa, and Mastercard accepted.

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[GIAA Rules & Regulations](#)



INSURANCE REQUIREMENTS

Effective Dates: October 1, 2025 through September 30, 2026

AIRSIDE TENANTS COVERAGE	LIMITS	LANDSIDE TENANTS COVERAGE	LIMITS
AIR TRANSPORT OPERATORS, including CARGO		ALL TENANTS	
Aviation Liability	\$1,000,000,000 x number of passenger seats of the largest aircraft operated subject to: \$50,000,000 Minimum \$450,000,000 Maximum CSL including passengers	Commercial General Liability including the following coverages and endorsements.	\$1,000,000 CSL
Airport Liability including: Premises Operations Products Hangarkeepers Legal Blanket Contractual Personal Injury Independent Contractors Premises Medical Payments	\$50,000,000 CSL	Premises & Operations Products Blanket Contractual Personal Injury Independent Contractors Premises Medical Payments	\$1,000/person, \$5,000/acc.
GIAA named as additional insured	\$1,000/person, \$5,000/acc.		
GENERAL AVIATION			
Aviation Liability, as above	\$1,000,000,000 x number of passenger seats of the largest aircraft operated subject to: \$10,000,000 Minimum including passengers		
Airport Liability	\$10,000,000 CSL		
PRIVATE AIRCRAFT	\$1,000,000 CSL including passengers		
AUTOMOBILES AND UNLICENSED MOBILE EQUIPMENT		AUTOMOBILES	
Owned, Hired and Non-owned	\$4,000,000 CSL	Owned, Hired and Non-Owned	Statutory
PROPERTY		PROPERTY	
Commercial All Risk Form including EQ, Flood and Typhoon	100% Insurable replacement value	Commercial All Risk Form including EQ, Flood and Typhoon	100% Insurable replacement value
All real and personal property including Tenant's Improvements		All real and personal property including Tenant's Improvements	
Waiver of Subrogation in favor of GIAA		Waiver of Subrogation in favor of GIAA	
WORKERS' COMPENSATION	Statutory	WORKERS' COMPENSATION	Statutory



U.S. GOVERNMENT AUTHORIZATIONS FOR FOREIGN CARRIERS

U.S. STATE DEPARTMENT

Any airline of a foreign country that wants to conduct commercial operations in foreign air transportation to/from the United States must obtain two authorizations from the U.S. Department of State:

- **Economic Authority** from the Office of the Secretary of Transportation
For economic authority, please visit: <https://www.transportation.gov/policy/aviation-policy/licensing.foreign-carriers>
- **Safety Authority** from the Federal Aviation Administration

Foreign air carriers must also meet licensing requirements of any other applicable U.S. Government agencies.

FEDERAL AVIATION ADMINISTRATION (FAA) CERTIFICATIONS

All foreign carriers must obtain safety authority (commonly referred to as Part 129 Operations Specifications) granted to foreign air carriers by the Federal Aviation Administration (FAA). For safety authority application procedures and related questions, carriers should contact the appropriate FAA field office based upon the geographical location of the carrier's homeland. https://www.faa.gov/about/office_org/field_offices/ifo/

TRANSPORTATION SECURITY ADMINISTRATION (TSA) SECURITY

All foreign carriers must have a TSA-approved security program, in compliance with Secure Flight and Crew Vetting Program requirements. More information is available at:

TSA Crew Vetting Program

Department of Homeland Security | Transportation Security Administration
Office of Transportation Threat Assessment and Credentialing
Telephone: 240-568-5350 | Email: 9-AWA-SECURITY@dhs.gov

U.S. CUSTOMS AND BORDER PROTECTION (USCBP) REQUIREMENTS

Advance Passenger Information Systems (APIS)

All passenger and crew information for all souls onboard the aircraft arriving and departing the U.S. must be submitted to USCBP. Information is available at the CBP.gov website at <http://www.cbp.gov/travel/travel-industry-personnel/apis2>.

Passenger Reservations/Name Records (PNR)

For PNR issues contact:

Carrier Liaison Program (CLP)

Email: CLP@cbp.dhs.gov

Telephone: Within U.S.: 1 (877) 227 - 3311

International: 001 + 202-325-8000

Website: www.cbp.gov/travel/travel-industry-personnel

Landing Rights

Please contact the USCBP Port of Entry for landing rights, requests, etc. Approval of landing rights are contingent on APIS certification from the CBP National APIS Account Manager which will certify that the carrier is capable of transmitting complete, correct, and valid APIS data. CBP Port of Entry contact information is available at the CBP.gov website: <http://www.cbp.gov/contact/ports>.

USCBP Bond

CBP requires carriers to have a bond in place. All bonds are handled by the CBP Office of Administration in Indianapolis. Please go to CBP.gov for information at <http://www.cbp.gov/trade/bonds>. In addition, there is also a link for Questions and Answers on CBP Bonds at <http://www.cbp.gov/document/faqs/questions-and-answers-cbp-bonds>.

USCBP Visa Waiver Program Signatory Carrier

Please go to CBP.gov for information on applying for VWP Signatory Status at

<http://www.cbp.gov/travel/international-visitors/business-pleasure/vwp/signatory-status>. Forward a copy of the approved application to your CBP National APIS Account Manager.



VISA WAIVER PROGRAMS/ BILATERAL AVIATION AGREEMENTS

U.S. VISA WAIVER PROGRAM

There are 36 countries participating in the U.S. Visa Waiver Program which allows nationals of the following countries entry in Guam without a visa for a period of up to 90 days:

Andorra	Denmark	Hungary	Liechtenstein	New Zealand	Slovenia
Australia	Estonia	Iceland	Lithuania	Norway	South Korea
Austria	Finland	Ireland	Luxembourg	Portugal	Spain
Belgium	France	Italy	Malta	San Marino	Sweden
Brunei	Germany	Japan	Monaco	Singapore	Switzerland
Czech Republic	Greece	Latvia	Netherlands	Slovakia	United Kingdom

Travelers entering Guam under the U.S. Visa Waiver Program must obtain an Electronic System for Travel Authorization (ESTA) prior to entry and must also complete and sign a U.S. Customs & Border Protection (CBP) Form I-94W.

GUAM - CNMI VISA WAIVER PROGRAM

The Guam-CNMI Visa Waiver Program allows nationals from the following countries to enter Guam or the Commonwealth of the Northern Mariana Islands (CNMI) without a visa for business or pleasure for a period of 45 days or less.

Australia	Hong Kong	Malaysia	New Zealand	South Korea	Taiwan
Brunei	Japan	Nauru	Papua New Guinea	Singapore	United Kingdom

To utilize the program, traveler must meet the following conditions:

- Be solely entering and staying on Guam or the CNMI for a period not to exceed 45 days
- Be in possession of a round trip ticket that is non-transferable and bears a confirmed departure date not exceeding 45 days from the date of admission to Guam or the CNMI
- Have a completed and signed CBP Form I-736 and CBP Form I-94
- Be in possession of a valid, unexpired International Civil Aviation Organization (ICAO)-compliant, machine-readable passport issued by a country that meets the eligibility requirements of this section
- Have not previously violated the terms of any prior admissions, which include those under the Guam-CNMI Visa Waiver Program, the prior Guam Visa Waiver Program, the Visa Waiver Program as described in section 217(a) of the INS and admissions pursuant to any immigrant or nonimmigrant visa
- If a resident of Taiwan, possess a Taiwan national identity card and a valid Taiwan passport with a valid re-entry permit

AIR SERVICE DEVELOPMENT INCENTIVE PROGRAM

PROGRAM OBJECTIVE

The objective of the A.B. Won Pat International Airport Authority, Guam's (GIAA) Air Service Development Incentive Program is to:

- 1) Stimulate international and domestic passenger air service to the Guam International Airport
- 2) Increase aeronautical and non-aeronautical revenue streams
- 3) Reduce costs per enplaned passenger at the Guam International Airport

PROGRAM COMPONENTS AND ELIGIBILITY

The GIAA Air Service Development Incentive Program is destination based and applies to all unserved and under-served city destinations in the Asia-Pacific Region and the U.S. West Coast for direct scheduled air service or scheduled on-demand air service to Guam.

The GIAA Air Service Development Incentive Program is open to all U.S. and foreign-based airlines that possess all governmental authorizations. Tour wholesalers and agencies are ineligible to receive the GIAA incentive but may factor such incentive in their negotiations with an airline operator.

All program components, incentives and program terms will be administered in compliance with federal and local law, federal grant assurances and Federal Aviation Administration (FAA) policy concerning the 1) use of airport revenue and 2) air carrier incentive program.

AIR SERVICE INCENTIVES AND PROGRAM TERMS

New Air Service:

Incentives may be applied to underserved direct (non-stop) routes with a minimum commitment for one (1) year. The incentive may be applied up to a maximum of two (2) years for an unserved or under-served destination.

MINIMUM WEEKLY FREQUENCY

Non-Stop Short - Medium Haul Flights (<6 hours)

Incentives apply to eligible air service with not less than one (1) flight per week for short - medium haul flights.

Non-Stop Long Haul Flights (>6 hours)

Incentives apply to eligible air service with not less than one (1) flight per week for long haul flights.

RATES AND CHARGES DISCOUNT

Incentives apply to operational rates and charges published in the Airport Tariff Schedule in effect at the time of inaugural service and limited to the Airfield Use (Landing) fee, Loading Bridge Use, Immigration Inspection, Arrivals and Departure Fees only. Additional incentives may be provided based on a case-by-case basis subject to review by the Federal Aviation Administration to include marketing support, fuel flowage fees, and terminal rents.

Non-Stop Short - Medium Haul Flights (<6 hours)

- The cumulative percentage discount of up to 50% for the first year of operations is applicable to the operational rates and factors including, but not limited to, aircraft capacity, non-peak operational schedule, and load factors. Airfield Use (Landing) fee may be eligible for a discount of up to 75% of the operational rate in effect.
- For air carriers that are eligible to execute a Signatory Airlines Lease and Operating Agreement for up to two (2) years, the cumulative discount for the first year is up to 50% and may be eligible for additional discounts of up to 75% for the second year of operations.

AIR SERVICE DEVELOPMENT INCENTIVE PROGRAM *(Continued)*

Non-Stop Long Haul Flights (>6 hours)

- The cumulative percentage discount of up to 100% for the first year of operations is applicable to the operational rates and factors including, but not limited to, aircraft capacity, non-peak operational schedule, and load factors.
- For air carriers that are eligible to execute a Signatory Airline Lease and Operating Agreement for up to two (2) years, the cumulative discount for the first year is up to 100% and may be eligible for additional discount(s) of up to 75% for the second year of operations.

Other:

- For existing GIAA signatory airlines, incentive(s) for existing routes may be provided on a case-by-case basis and discount(s) of up to 50% may be applicable subject to negotiations.
- Additional incentives may be provided on a case-by-case basis subject to review by the Federal Aviation Administration to include marketing support, fuel flowage fees, and terminal rents.
- The incentive will be computed and applied on an annual basis pursuant to airline budgeted projections and actual operational activity reports for the prior year.

APPLICATION REQUIREMENT AND PROGRAM FUNDING

Application Requirement:

Airlines seeking to participate in any of the Incentive Programs, (“Applicant Airline”) must complete the GIAA Air Carrier incentive Program Application Form within forty-five (45) days of commencement of the qualifying air service. The Applicant Airline will be advised in writing by the GIAA within fifteen (15) days of receipt of the Application if the Application has been approved for the requested incentives.

Program Funding:

Airport-sponsored funding may be limited to the first carrier to establish service to specific destination(s). Incentives may not be transferred from one carrier to another. Incentives cannot be transferred between routes.

If the eligible air carrier does not meet the minimum service requirements, then all operational credits provided to the air carrier shall be refunded to the GIAA.

The GIAA Air Service Development Incentive Program is subject to change; any changes will be posted at least 30 days in advance of the implementation of such changes.

The above Air Service Incentive Development Program was adopted by the GIAA Board of Directors, effective February 27, 2014, and amended on August 2, 2016, March 7, 2024 and October 18, 2024, to attract new air links from 1) from an unserved or under-served city destination(s) or 2) new entrant carriers into existing markets on a case-by-case basis in the Asia-Pacific Region and the U.S. West Coast, and in collaboration with the Guam Visitors Bureau’s proposed initiatives to stimulate air service.

SAMPLE BILLING

1x week operation

Based on GIAA Tariff Schedule

Effective Dates: October 1, 2025 through September 30, 2026

ASSUMPTIONS

Aircraft:	B737-800
Flight Frequency:	1x week
MGTOW:	174,200 lbs.
Passenger Count:	180 pax

SIGNATORY AIRLINES

<u>DESCRIPTION</u>	<u>FY26 RATE</u>	<u>QUANTITY</u>	<u>FY26 AMT.</u>
Arrival Fees	\$ 10.17	180 PAX	\$ 1,830.60
Departure Fees	\$ 6.96	180 PAX	\$ 1,252.80
Immigration Inspection Fees	\$ 2.75	180 PAX	\$ 495.00
Common Use Ticket Counters	\$ 0.95	180 PAX	\$ 171.00
Loading Bridge Use Fees	\$ 575.71	1 LB USED	\$ 575.71
Apron Use Fees	\$ 0.71	175 MGTOW	\$ 124.25
Landing Fees	\$ 4.53	175 MGTOW	\$ 792.75
Parking Fees*	\$ 0.95	MGTOW	
<i>*assessed 6 hrs. after landing</i>		SUBTOTAL	\$ 5,242.11
OTHER FEES			
Custom Fees	\$ 8.29	180 Revenue Pax	\$ 1,492.20
Passenger Facility Charges	\$ 4.50	180 Departing Pax	\$ 810.00
		TOTAL	\$ 7,544.31

ASSUMPTIONS

Aircraft:	B737-800
Flight Frequency:	1x week
MGTOW:	174,200 lbs.
Passenger Count:	180 pax

NON-SIGNATORY AIRLINES

<u>DESCRIPTION</u>	<u>FY26 Rate</u>	<u>QUANTITY</u>	<u>FY26 AMT.</u>
Arrival Fees	\$ 14.24	180 PAX	\$ 2,563.20
Departure Fees	\$ 9.74	180 PAX	\$ 1,753.20
Immigration Inspection Fees	\$ 3.85	180 PAX	\$ 693.00
Common Use Departure Fees	\$ 1.33	180 PAX	\$ 239.40
Loading Bridge Use Fees	\$ 805.99	1 LB USED	\$ 805.99
Apron Use Fees	\$ 0.99	175 MGTOW	\$ 173.25
Landing Fees	\$ 6.34	175 MGTOW	\$ 1,109.50
Parking Fees*	\$ 0.95	MGTOW	
<i>*assessed 6 hrs. after landing</i>		SUBTOTAL	\$ 7,337.54
OTHER FEES			
Custom Fees	\$ 8.29	180 Revenue Pax	\$ 1,492.20
Passenger Facility Charges	\$ 4.50	180 Departing Pax	\$ 810.00
		TOTAL	\$ 9,639.74



SAMPLE BILLING

4x week operation

Based on GIAA Tariff Schedule

Effective Dates: October 1, 2025 through September 30, 2026

ASSUMPTIONS

Aircraft:	B737-800
Flight Frequency:	4x week
MGTOW:	174,200 lbs.
Passenger Count:	180 pax

SIGNATORY AIRLINES

<u>DESCRIPTION</u>	<u>FY26 RATE</u>	<u>QUANTITY</u>	<u>FY26 AMT.</u>
Arrival Fees	\$ 10.17	720 PAX	\$ 7,322.40
Departure Fees	\$ 6.96	720 PAX	\$ 5,011.20
Immigration Inspection Fees	\$ 2.75	720 PAX	\$ 1,980.00
Common Use Ticket Counters	\$ 0.95	0 PAX	\$ 684.00
Loading Bridge Use Fees	\$ 575.71	4 LB USED	\$ 2,302.84
Apron Use Fees	\$ 0.71	700 MGTOW	\$ 497.00
Landing Fees	\$ 4.53	700 MGTOW	\$ 3,171.00
Parking Fees*	\$ 0.95	MGTOW	
*assessed 6 hrs. after landing		SUBTOTAL	\$ 20,968.44

OTHER FEES

Custom Fees	\$ 8.29	720 Revenue Pax	\$ 5,968.80
Passenger Facility Charges	\$ 4.50	720 Departing Pax	\$ 3,240.00
		TOTAL	\$ 30,177.24

ASSUMPTIONS

Aircraft:	B737-800
Flight Frequency:	4x week
MGTOW:	174,200 lbs.
Passenger Count:	180 pax

NON-SIGNATORY AIRLINES

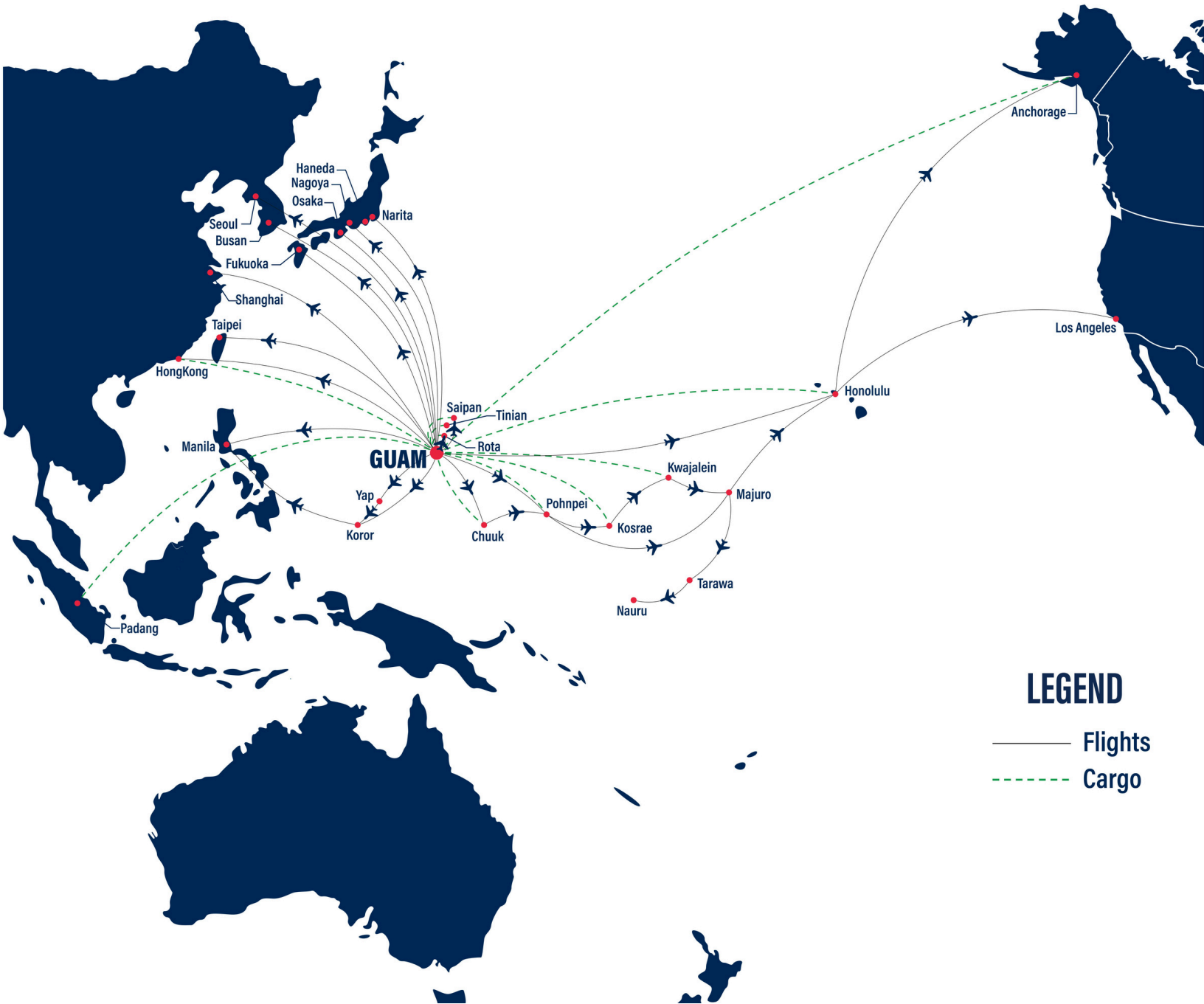
<u>DESCRIPTION</u>	<u>FY26 RATE</u>	<u>QUANTITY</u>	<u>FY26 AMT.</u>
Arrival Fees	\$ 14.24	720 PAX	\$ 10,252.80
Departure Fees	\$ 9.74	720 PAX	\$ 7,012.80
Immigration Inspection Fees	\$ 3.85	720 PAX	\$ 2,772.00
Common Use Ticket Counters	\$ 1.33	720 PAX	\$ 957.60
Loading Bridge Use Fees	\$ 805.99	4 LB USED	\$ 3,223.96
Apron Use Fees	\$ 0.99	700 MGTOW	\$ 693.00
Landing Fees	\$ 6.34	700 MGTOW	\$ 4,438.00
Parking Fees*	\$ 0.95	MGTOW	
*assessed 6 hrs. after landing		SUBTOTAL	\$ 29,350.16

OTHER FEES

Custom Fees	\$ 8.29	720 Revenue Pax	\$ 5,968.80
Passenger Facility Charges	\$ 4.50	720 Departing Pax	\$ 3,240.00
		TOTAL	\$ 38,558.96



OUR FLIGHT NETWORK



LEGEND

- Flights
- - - Cargo