

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Wednesday, December 14, 2016, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The December 14, 2016 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:03 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Martin J. Gerber  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

**GIAA Officials:**

Charles H. Ada II  
Peter Roy Martinez  
Jean M. Arriola  
Gerard Bautista  
John A. Rios  
Daniel Stone  
Robert Camacho  
Edward Muna  
Victor Cruz  
Franklin Taitano  
Joseph Javellana  
Rolenda Faasuamalie

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Air Terminal Manager  
Air Terminal Manager  
Airport Fire Chief, Acting  
Airport Police Chief  
Operations Superintendent  
Engineering Supervisor  
Procurement Supervisor  
Program Coordinator IV  
Airport Marketing Administrator

Fred Tupaz  
Janalynn Cruz Damian, Esq.

TMG, LLC  
GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Vice Chairperson Sgro, seconded by Director Alcorn; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

### **A. October 27, 2016 Regular Meeting**

No corrections or changes were recommended.

On motion duly made by Director Alcorn, seconded by Director Sobti, the following resolution was unanimously passed:

#### **Resolution No. 17-10**

The Board hereby approves the minutes of the October 27, 2016 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Ada advised the Board that correspondence was received from Customs & Quarantine in reference to passenger fees. Management will review and discuss the issue with Customs & Quarantine and present it to the Board at a later time if need be.

## **5. OLD BUSINESS**

### **A. Status Updates of Capital Improvement Projects**

Mr. Fred Tupaz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

#### **i. FAA AIP Grant Projects – Undistributed Obligations (UDO)**

- Update Airport Master Plan Study: Project is in close out phase. GIAA to request from FAA for funding to be reprogrammed to the Security Screening Check Point project.
- Rehabilitate Runway - 06L/24R: NOTAM issued to allow PAPI for 24L to be used. Pending FAA adjustments.
- Noise Mitigation Measures for Residences within 65 - 69 DNL: Scope of Work and fee negotiation in process with EMPSCO.
- Install Perimeter Fencing required by 14 CFR 139: Notice to Proceed issued October 25, 2016 to BME Construction. Mobilization phase is in process.
- Arrival Corridor: IFB was opened November 17, 2016. Evaluations completed and submitted for Board action.

- ARFF Facility Design/Construction, Phase I: Scope of Work and fee negotiation in process with TRMA.
- Terminal Apron Rehabilitation Design: Scope of Work and fee negotiation in process with GHD.

ii. Bond Capital Improvement Projects

- Hold Bag Screening Relocation: Project is 82% complete as of October 31, 2016. Installation is at 73% completion. West Lobby ribbon cutting held on December 9, 2016. Estimated time of completion is March 2017.
- Security Screening Check Point: Scope of Work and fee negotiation in process with TRMA.
- Upgrade Airport IT and FMS: Sole source procurement with United Airlines in process. Pending final review of contract and sole source determination by legal counsel.

iii. Capital Improvement Fund

- Upgrades to Public Restrooms - Final Phase: Project substantially complete. Change order pending to complete additional restrooms in Engineering and Ramp control.
- Improve Leasehold Facilities (GSE, Tech, HC-5): Construction mobilization in process with DB Builder's.
- Miscellaneous Airport Improvements - Phase V: Notice to proceed was issued October 25, 2016 to BME. Construction mobilization in process.

Mr. Tupaz gave a brief update relative to Air Service Development stating that Routes America will be held February 14-16, 2017 in Las Vegas, Nevada; Routes Asia to be held March 21-23, 2017 in Okinawa, Japan; and World Routes to be held September 23-26, 2017 in Barcelona, Spain. Mr. Tupaz advised the Board of the positive outcome of attending the Routes events throughout the year, which allows GIAA to target and focus on different airlines.

Mr. Tupaz announced that GIAA is working with GVB to develop an integrated China and Japan strategy to increase capacity from China and recover capacity out of Japan.

Tiger Air on track to begin services July 2017 and Air Nauru to begin services January 2017. Hong Kong Inaugural flight to land December 15, 2016.

**6. NEW BUSINESS**

- A. Approval of Award for Purchase and Delivery of LED Digital Monitors-Computer Equipment - IFB No. GIAA-001-FY17

Executive Manager Ada provided background information to the Board on the referenced IFB. Twenty (20) firms/individuals purchased bid packages and seven (7) firms submitted bids before the submission deadline. All seven (7) firms were evaluated, and six (6) firms were determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

Bidder's Name:	Item No. 1	Item No. 2	Item No. 3	Item No. 4	Item No. 5	Item No. 6	Item No. 7
JMI Edison*	\$80,421.66*	\$10,398.98*	\$29,418.02	\$9,370.00	\$960.48	\$15,240.92	\$5,390.94
Pacific Data Systems	\$77,355.00*	\$10,920.00*	\$41,624.00	\$6,318.00	\$2,704.00	\$16,555.00	\$5,580.00
Data Management Resources	No Bid	No Bid	<b>\$27,176.00</b>	No Bid	No Bid	\$14,405.00	\$5,670.00
ComPacific	\$64,314.00*	\$9,944.00*	\$27,262.00	\$2,813.74	\$968.00	<b>\$13,459.00</b>	<b>\$5,244.00</b>
USA Contractors	\$55,071.90*	\$8,060.00*	\$35,161.79	\$3,037.00	No Bid	\$18,495.76	\$5,847.60
Megabyte	<b>\$104,247.00</b>	<b>\$13,915.20</b>	\$27,882.92	<b>\$2,014.47</b>	<b>\$596.00</b>	\$16,271.20	\$6,108.00
G4S Security System	\$134,061.40	\$17,474.40	\$43,753.36	\$3,311.28	\$3,219.82	\$23,271.60	\$7,132.68

\*deemed to be a non-responsive bid and rejected

Management recommends that the contract awards be made according to the following:

Item & Description	Awarded to:	Total Amount
Item 1: 42" LED Monitor (81)	Megabyte	\$104,247.00
Item 2: 46" LED Monitor (8)	Megabyte	\$13,915.20
Item 3: Slim PC Desktop (43)	Data Management Resources	\$27,176.00
Item 4: Brackets (Wall-mounted) (81)	Megabyte	\$2,014.47
Item 5: Brackets (Tilt-mounted) (2)	Megabyte	\$596.00
Item 6: Video Graphic Card (43)	ComPacific	\$13,459.00
Item 7: Access Point (6)	ComPacific	\$5,244.00
<b>Total Contract Award:</b>		<b>\$166,651.67</b>

After further discussion, on motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

**Resolution No. 17-11**

The Board hereby approves the contract awards for Purchase and Delivery of LED Digital Monitors-Computer Equipment - IFB No. GIAA-001-FY17 to Megabyte in the amount of \$120,772.67 for eighty-one (81) 42" LED Monitors, eight (8) 46" LED Monitors, eighty-one (81) Brackets (wall-mounted), and two (2) Brackets (tilt-mounted); Data Management Resources in the amount of \$27,176.00 for forty-three (43) Slim PC Desktop; and ComPacific in the amount



of \$18,703.00 for forty-three (43) Video Graphic Cards and six (6) Access Points. Contract awards to Megabyte, Data Management Resources and ComPacific total \$166,651.67, all of which are subject to review by legal counsel.

**B. Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System- RFP No. RFP-001-FY17**

Executive Manager Ada requested that this item be tabled until the next Board meeting due to submissions still being evaluated. The Board accepted Executive Manager Ada's request.

**C. Approval of Award for Terminal Building Structural Upgrade and Concourse Isolation Construction - IFB No. GIAA-C06-FY16**

Executive Manager Ada provided background information to the Board on the referenced IFB. Twenty-three (23) firms/individuals purchased bid packages and three (3) firms submitted bids before the submission deadline. The three (3) firms were evaluated, and all firms were determined to be acceptable.

Executive Manager Ada explained that pursuant to the IFB, the contract is to be awarded, if it is to be awarded, as soon as possible to the responsible bidder with the lowest responsive Basic Bid ("Awardee"), provided the Basic Bid is reasonable and it is in the best interest of GIAA to accept it. Bid Option 1, Bid Option 2, and/or Bid Option 3 may also be awarded to the Awardee at the sole discretion of GIAA. The award of any option bids shall be made at the time of award of the Basic Bid. Executive Manager Ada referred the Board to handouts detailing the Basic Bid, bid options, construction period, and the pods and their location to the gates.

As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The Basic Bid price and bid options submittals are as follows in the order they were received and opened:

<b>Bidder's Name:</b>	<b>Basic Bid</b>	<b>Bid Option 1</b>	<b>Bid Option 2</b>	<b>Bid Option 3</b>
Black Construction Corporation (BCC)	<b>\$95,877,000.00</b>	\$10,937,000.00	<b>\$1,055,000.00</b>	\$2,000,000.00
Contrack Watts, Inc. (CW)	\$109,126,494.00	\$15,539,598.00	\$1,025,258.00	\$2,111,364.00
Core Tech Int'l Corporation (CTI)	\$101,421,747.00	\$9,340,517.00	\$1,104,482.00	\$2,312,054.00

Executive Manager Ada noted that there were minor informalities found in all three (3) bid proposals, however GIAA has waived those minor informalities, as permitted in the Procurement Regulations.

The lowest responsive, responsible Basic Bid amount received is \$95,877,000.00, 0.2% below the government estimate of \$96,040,000.00. Availability of funding only allows for awarding of Bid Option 2. Black Construction's Bid Option 2 is \$1,055,000.00, which is 139.8% above the Government estimate of \$440,000.00.

Executive Manager Ada informed the Board that Black Construction Corporation has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder.

Therefore, it is recommended the contract award of the Basic Bid and Bid Option 2 in the total amount of \$96,932,000.00 be awarded to Black Construction Corporation. The total contract award of the Basic Bid and Bid Option 2 is 0.5% above the Government estimate of \$96,480,000.00.

Vice Chairperson Sgro inquired on the impact to passengers with regard to the construction. Executive Manager Ada advised the Board that a lot of thought has gone into minimizing the impact to operations, and reassured the Board that he does not foresee any significant glitches.

Chairman Duenas inquired on the timeframe of completion. Mr. Tupaz informed the Board that the base bid (Basic Bid) is estimated to be completed in twenty-four (24) months, with the inclusion of the add-on, the estimated timeframe of completion moves to twenty-seven (27) months.

Director Gerber inquired on the funding for this project. The Comptroller replied, stating that the funds for this project is available from the Series 2013 Bonds and FAA grant funding.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-12**

The Board hereby approves the contract award for Terminal Building Structural Upgrade and Concourse Isolation Construction - IFB No. GIAA-C06-FY16 to Black Construction Corporation for the Basic Bid and Bid Option 2 for a total contract award of \$96,932,000.00, subject to review by legal counsel.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Vice Chairperson Sgro inquired on the effectiveness of the kiosks installed in the USCBP Hall. Executive Manager Ada informed the Board that there has been an increase in efficiency,

however in addition to the kiosks, an increase in personnel in that area has also improved efficiency dramatically. Discussion followed relative to a possible increase in personnel in the USCBP Hall.

## **8. REPORT OF THE COMPTROLLER**

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **October 31, 2016**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **3.3%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **-1.5%** and **-11.9%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **16.5%**. Year-to-date Total Operating Revenues Actual of **\$6.0M** is **3.5%** above the budget estimate of **\$5.8M**. Year-to-date Total Operating Expenses are below budget by **-21.3%**. Components of this line item include a **-30.0%** decrease in Personnel Service, a **-9.9%** decrease in Contractual Services, a **-28.9%** decrease in Materials & Supplies and a **-100.00%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$2.8M** reflects an increase of **63.3%** over the year-to-date budgeted amount of **\$1.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.46** versus the requirement of **1.25**.

## **9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tolan seconded by Director Camacho, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:42 p.m.

The Board convened into Executive Session at 3:53 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were members of the Board, Executive Manager Ada, and Legal Counsels, Janalynn Cruz Damian and Eduardo Calvo.

Director Sobti, Director Camacho and Director Tolan did not participate in Executive Session due to conflicts of interest and left the conference room.

Executive Session adjourned at 4:12 p.m., at which time the Board reconvened the regular session.

*All members present in the conference room.*

## **10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

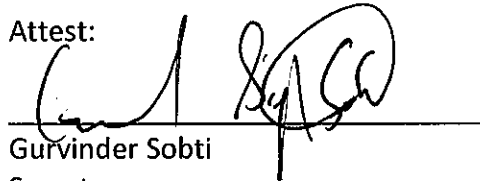
Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 4:13 p.m.

Dated this 26th, day of January, 2016~~7~~



Ricardo C. Duenas  
Chairman

Attest:



Gurvinder Sobti  
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios  
Corresponding Secretary

**BOARD OF DIRECTORS REGULAR MEETING**  
**3:00 p.m., Wednesday, December 14, 2016**  
**GIAA TERMINAL CONFERENCE ROOM #3**

Public Notice

First Notice:

Guam Daily Post – December 6, 2016

Notice to Media – December 6, 2016

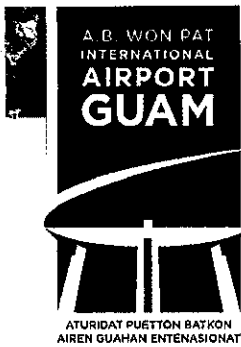
Second Notice:

Guam Daily Post – December 12, 2016

Notice to Media – December 12, 2016

**AGENDA**

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. October 27, 2016 Regular Meeting
4. Correspondence
5. Old Business
  - A. Status Updates of Capital Improvement Projects
6. New Business
  - A. Approval of Award for Purchase and Delivery of LED Digital Monitors-Computer Equipment - IFB No. GIAA-001-FY17
  - B. Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17
  - C. Approval of Award for Terminal Building Structural Upgrade and Concourse Isolation Construction - IFB No. GIAA-C06-FY16
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



P.O. Box 8770 Tel (671) 646-0300  
Tamuning, GU 96931 Fax (671) 646-8823  
www.guamairport.com

WE'RE ON IT  
**24/7**

**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**Board of Directors Regular Board Meeting**  
**3:00 p.m. Wednesday, December 14, 2016**  
**GIAA Terminal Conference Room #3**

**SIGN-IN SHEET**

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Dan Spoke	ARFF
2.	FRANK TATTAXIO	GIAA
3.	VICTOR J. CRUZ	GIAA.
4.	LARRY RIVERS	TMC
5.	HENRY CRUZ	GIAA
6.	J. JAVELANA	SKF
7.	J. ARRILO LT	GIAA
8.	Rick Sales	Office of Sen. Tom Hodge
9.	WILLIAM EDWARD	GIAA - R1
10.	Wm. Hry	Eva Airway
11.		
12.		
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# US, China, EU, others fail to agree on lower tariffs for green goods

GENEVA (AP) — Forty-six countries including the U.S., China and European Union nations failed Sunday to agree on a list of "environmental goods" like solar-powered air conditioners or LED light bulbs that could be targeted for lower tariffs.

The two-day meeting at World Trade Organization involved a bid to agree

on reducing tariffs on over 200 environment-friendly goods worth around \$1 trillion in trade annually, part of a process that EU trade commissioner Cecilia Malmstrom called important "to show that trade and the environment can go hand in hand."

She and several other officials said China's presentation of a late list of

goods to include threw a monkey wrench into the weekend negotiations. The talks amounted to just a step in a broader process on the Environmental Goods Agreement that was already facing uncertainty about how the administration of U.S. president-elect Donald Trump will approach it.

## US releases Gitmo detainee to Cape Verde

(Reuters) — The U.S. Defense Department on Sunday announced that a long-held inmate at the Guantanamo Bay detention facility, Shawqi Awad Balzuhair, had been transferred to the government of Cape Verde.

Balzuhair, a citizen of Yemen, was

arrested in Pakistan on Sept. 11, 2002, and arrived the following month at the U.S. military facility in Cuba.

Last July, the Obama administration found that Balzuhair did not present a significant threat to national security. He had been described by U.S. officials

as a "low-level Yemeni militant" who received basic training at an al Qaeda camp in Afghanistan in mid-2001.

With his release, there are 59 detainees remaining at Guantanamo Bay, according to a Defense Department statement.

## Islamic State strikes back to slow Iraqi forces in Mosul

(Reuters) — Islamic State fighters retreating in the face of a seven-week Iraqi military assault on their Mosul stronghold have hit back in the last two days, exploiting cloudy skies which hampered U.S.-led air support and highlighting the fragile army gains.

In a series of counter-attacks since Friday night, the jihadist fighters struck elite Iraqi troops spearheading the offensive in eastern Mosul, and attacked security forces to the south and west of the city.

Iraqi officials say they continue to gain ground against the militants who still hold about three-quarters of the country's largest northern city.



### GSA General Services Agency

(Ahenslan Setblision Hinirat)  
Department of Administration  
Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915

Tel: 475-1707-13 Fax: 472-4217/475-1727



Ray Tenorio  
Lt. Governor

THIS ADVERTISEMENT WAS PAID WITH SPECIAL FUNDS BY:

#### CIVIL SERVICE COMMISSION

A non-refundable fee of \$10.00 per bid package will be assessed.  
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.  
Payment for bid package picked up after 3:00 pm will not be accepted.

### INVITATION FOR BID

Bid No.: GSA-006-17 Opening Date: 12/20/2016 Time: 10:00 A.m.

FOR: LEASE OF OFFICE SPACE

Place: GENERAL SERVICES AGENCY, PITI, GUAM-CONFERENCE ROOM

Note: GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

#### INTERESTED PARTY MAY PICK UP FORMS/SPECIFICATIONS AT SAID PLACE

/s/ CLAUDIA S. ACFALLE  
Chief Procurement Officer



### GSA General Services Agency

(Ahenslan Setblision Hinirat)  
Department of Administration  
Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915

Tel: 475-1707-13 Fax: 472-4217/475-1727



Ray Tenorio  
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#### GOVERNORS OFFICE

A non-refundable fee of \$10.00 per bid package will be assessed.  
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.  
Payment for bid package picked up after 3:00 pm will not be accepted.

### INVITATION FOR BID

Bid No.: GSA-007-17 Opening Date: 12/20/2016 Time: 11:00 A.m.

FOR: PROPERTY AND CONTENTS INSURANCE

Note: GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

#### INTERESTED PARTY MAY PICK UP FORMS/SPECIFICATIONS AT SAID PLACE

/s/ CLAUDIA S. ACFALLE  
Chief Procurement Officer



The Honorable  
EDDIE B. CALVO  
Governor



The Honorable  
RAY TENORIO  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Wednesday, December 14, 2016 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §811(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)



A.B. WON PAT  
INTERNATIONAL  
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## 40 BUSINESS Investment Potential



The Honorable  
EDDIE B. CALVO  
Governor  
The Honorable  
RAY TENORIO  
Lt. Governor

## INVITATION FOR BID PURCHASE AND DELIVERY OF COPIER MACHINES

IFB NO: GIAA-003-FY17  
SUBMISSION 2:00 pm - Dec. 13, 2016  
DEADLINE: GIAA Executive Office  
PRE BID MEETING: 10:00 am - Dec. 06, 2016

The Antonio B. Won Pat Int'l. Airport Authority, Guam (GIAA) will receive sealed bids for the project listed above. Bid documents may be obtained between 8:00 am - 5:00 pm Monday through Friday, excluding holidays from the 3rd floor GIAA Executive Office, Main Terminal and are also available for download at [www.guamairport.com](http://www.guamairport.com). All bids must be accompanied by a bid security in the amount of 15% of the total bid price in the form of a bid bond, or certified/cashier's checks made payable to the GIAA. A non-refundable fee of Twenty Five U.S. Dollars (\$25.00) will be charged for each printed packet or Ten U.S. Dollars (\$10.00) for an electronic pdf file on cd, payable to GIAA in cash or certified/cashier's check. The GIAA recommends that all prospective bidders, register contact information with GIAA by submitting the Acknowledgment of Receipt Form included in the bid packet and by writing to the Executive Manager or by visiting the GIAA Administration Office. GIAA shall not be liable for failure to provide notice(s) or addenda to any bidder who does not register contact information. The GIAA will affirmatively insure Small (Disadvantaged) Business Concerns will be afforded full consideration in contract awarding. GIAA also reserves the right to reject any and all bids and to waive any and all informalities, and to disregard all non-conforming or conditional bids. For additional information, contact the GIAA Procurement Office at (671) 646-0300~02 during the hours stated above.

CHARLES H. ADA II  
Executive Manager

PETER ROY MARTINEZ  
Deputy Executive Manager

AS PAID FOR BY:  
ATURDAT PUEYTON BATKON AIKEN ENTENASIONAT GUAAHAN

P.O. Box 8770, Tamuning, GU 96931  
Tel: (671) 646-0300 Fax: (671) 646-8823

# Twin bombing outside Istanbul soccer stadium kills 29, wounds 166

ISTANBUL (Reuters) — Two bombs exploded less than a minute apart, killing 29 people and wounding 166 outside a soccer stadium in Istanbul on Saturday night, in a coordinated attack on police shortly after a match between two of Turkey's top teams.

First a car bomb exploded outside the Vodafone Arena, home to Istanbul's Besiktas soccer team, leaving flaming wreckage on the street. Forty-five seconds later, a suspect wearing explosives detonated them while surrounded by police in an adjacent park, Deputy Prime Minister Numan Kurtulmus told a news conference.

President Tayyip Erdogan described the blasts as a terrorist attack on police and civilians. He said the aim of the bombings, two hours after the end of a match attended

by thousands of people, had been to cause the maximum number of casualties.

"Nobody should doubt that with

God's will, we as a country and a nation will overcome terror, terrorist organizations ... and the forces behind them," he said in a statement.

The attack shook a soccer-mad nation still trying to recover from a series of deadly bombings this year in cities including Istanbul and the capital Ankara, some blamed on the Islamic State jihadist group and others claimed by Kurdish militants.

There was no immediate claim of responsibility. But the blasts came less than a week after Islamic State urged its supporters to target Turkey's "security, military, economic and media establishment."

"It was like hell. The flames went all the way up to the sky. I was drinking tea at the cafe next to the mosque,"

said Omer Yilmaz, who works as a cleaner at the nearby Dolmabahce mosque, directly across the road from the stadium.

"People ducked under the tables, women began crying. Football fans drinking tea at the cafe sought shelter, it was horrible," he told Reuters.

Turkey is a member of the NATO military alliance and part of the U.S.-led coalition against Islamic State. It launched a military incursion into Syria in August against the radical Islamist group. It is also fighting a Kurdish militant insurgency in its own southeast.

## Victims were mainly police

Interior Minister Suleyman Soylu said the first explosion, which came around two hours after the end of the match between Besiktas and Bursaspor, was at an assembly point for riot police officers. The second came as police surrounded the suicide bomber in the nearby Macka park.

Two of those killed in the blasts were civilians. The other 27 were police officers, including a police chief and another senior officer, Soylu said. He said 17 of the wounded were undergoing surgery and another six were in intensive care.

Soylu also said 10 people had been detained based on evidence from the detonated vehicle, but gave no indication of who the authorities thought might be behind the attack.



COORDINATED ATTACK: Police arrive at the site of an explosion in central Istanbul, Turkey, Saturday. Reuters



## Public Notice Announcement

The Guam Visitors Bureau will hold a Regular Meeting of the Board of Directors on **Wednesday, December 14, 2016 at 3:00 p.m. in GVB's Main Conference Room**. Any individuals needing special accommodations are requested to contact GVB at 646-5278 for assistance.

This ad was paid for by the GVB Membership Fund



The Honorable  
**EDDIE B. CALVO**  
Governor



The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on **Wednesday, December 14, 2016 at 3:00 p.m.** in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §811(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)

## PUBLIC NOTICE

The Guam Developmental Disabilities Council (GDDC) will hold its General Membership Meeting on **Wednesday, December 14, 2016, 11:00 am to 2:00 pm** at the Hilton Guam Resort & The Gallery Room. All Council members are urged to attend. The meeting is open to the public. For persons requiring special accommodations, please contact 735-9127 to make arrangements with the hotel.

This Ad was paid by the Developmental Disabilities Assistance and Bill of Rights Act, Federal Law 106-402.



## Guam Memorial Hospital Authority Aturidat Espetát Mimuriat Guahan

850 GOV. CARLOS CAMACHO ROAD  
OKA, TAMUNING, GUAM 96913

TEL.: (671) 647-2544 or (671) 647-2330; FAX: (671) 649-0145



This Public Notice is paid for by government funds, and  
is paid for by Guam Memorial Hospital Authority.

## NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that the Guam Memorial Hospital Authority (GMHA) will be conducting a Public Hearing on hospital new rates, fees and charges. Documents relating to this proceeding are available on our website at [www.gmha.org](http://www.gmha.org) under Public Information - GMHA Press Release - GMHA Public Hearing. Should you have any questions, please feel free to contact Mr. Frumen Patacsil, Hospital Quality Improvement Specialist at 648-7945 or Ms. Benita Mangiona, Chief Financial Officer at 647-2367.

Date: **Wednesday, December 14, 2016**

Time: **2:00 p.m.**

Place: **GMHA Daniel L. Webb Conference Room, Administration Wing,  
850 Gov Carlos Camacho Road, Oka Tamuning, Guam.**

Individuals requiring special accommodations should contact Toni Tenorio, ADA Coordinator, at 647-2218/2367 to make appropriate arrangements.



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, October 27, 2016, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The October 27, 2016 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:20 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman

**Directors Absent:**

Katherine C. Sgro (Excused)  
Gurvinder "Bic" Sobti (Excused)  
Martin J. Gerber (Excused)

Vice Chairperson  
Board Secretary

**GIAA Officials:**

Charles H. Ada II  
Jean M. Arriola  
Gerard Bautista  
Ann Bautista  
Daniel Stone  
Edward Muna  
Victor Cruz  
Joseph Javellana  
Rolenda Faasuamalie

Executive Manager  
Airport Services Manager  
Air Terminal Manager  
General Accounting Supervisor  
Airport Fire Chief, Acting  
Operations Superintendent  
Engineering Supervisor  
Program Coordinator IV  
Airport Marketing Administrator

Fred Tupaz  
Janalynn Cruz Damian, Esq.

TMG, LLC  
GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

### **A. September 29, 2016 Regular Meeting**

No corrections or changes were recommended.

On motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously passed:

#### **Resolution No. 17-01**

The Board hereby approves the minutes of the September 29, 2016 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

## **5. OLD BUSINESS**

### **A. Status Updates of Capital Improvement Projects**

Mr. Fred Tupaz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

#### **i. FAA AIP Grant Projects – Undistributed Obligations (UDO)**

- Miscellaneous Airport Improvements, Phase IV, Demolition of Remnant Properties: This project is in close out phase.
- Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle: Project was closed out August 22, 2016.
- Update Airport Master Plan Study: Project is in close out phase.
- Rehabilitate Runway - 06L/24R: Flight check completed August 2016. PAPI commissioning and publication expected by the end of October 2016.
- Noise Mitigation Measures for Residences within 65 - 69 DNL: Board action required.
- Install Perimeter Fencing required by 14 CFR 139: Notice to Proceed was received.
- Wildlife Hazard Assessment: Awaiting issuance of Notice to Proceed to commence project.

- Arrival Corridor Design: Addendum C, in response to requests for information (“RFI”) was issued October 21, 2016. Bid opening scheduled for November 10, 2016.
- ARFF Facility Design/Construction, Phase I: Board action required.
- Terminal Apron Rehabilitation Design: Board action required.

**ii. Bond Capital Improvement Projects**

- International Arrivals Corridor with Building Seismic Upgrades: Addendum C, responses to RFIs was issued October 21, 2016. Bid opening scheduled for November 10, 2016.
- Hold Bag Screening Relocation: Project is 80% complete as of September 30, 2016. Installation is at 73% completion. Estimated time of completion is March 2017.
- ARFF Facility Replacement: Grant awarded August 2016. RFP submittals require Board action.

Relative to the upgrade to Airport IT and FMS, Mr. Tupaz informed the Board that Management has been working closely with United Airlines to develop the scope of work for the fiber optic relocation. United Airlines has an immediate need to relocate those lines currently hanging on stilts as a result of the demolition of the yellow cargo building. Management is requesting for authorization to negotiate a Memorandum of Understanding with United Airlines to have the project commence and relocate the fiber optic lines underground. Executive Manager Ada added that GIAA has identified funds in the amount of \$500K to assist with the project, and United Airlines will share the cost as well as manage the project.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Camacho, the following resolution was unanimously approved:

**Resolution No. 17-02**

The Board hereby authorizes Management to proceed with negotiating a Memorandum of Understanding by and between the A.B. Won Pat International Airport Authority, Guam and United Airlines relative to the fiber optic relocation project, subject to legal review.

**iii. Capital Improvement Fund**

- Upgrades to Public Restrooms - Final Phase: Project 99% complete pending punchlist items. Change Order pending to complete additional restrooms in Engineering and Ramp Control offices.
- Noise Mitigation Program 65 DNL & Higher - Phase VI: RFP submittals require Board action.
- Wildlife Hazard Assessment: Contract has been executed and submitted to FAA for review, awaiting issuance of Notice to Proceed.

- ARFF Facility Design/Construction Phase 1: Grant awarded August 2016. RFP submittals require Board action.
- Improve Leasehold Facilities (GSE, Tech, HC-5): Design for ARFF facility replacement design pending Board approval. Notice to proceed issued October 2016 for the HC-5 Hangar, construction anticipated to begin early November 2016.
- Improve Arrival and Inspection Facilities: Project to be closed out. APCs were installed and are fully operational. Ribbon cutting ceremony held October 5, 2016.
- Apron Rehabilitation - Design: Board action required.
- Miscellaneous Airport Improvements - Phase V: Notice to Proceed was received.

Mr. Tupaz gave a brief update relative to Air Service Development stating that a number of the airlines that were targeted during the Asia Routes conference held in 2016 are working to allocate resources to comply with the ETOPS issues that are required for Guam routes. Tiger Air is still on track to begin flights early 2017. GIAA's team continues to target low cost carriers out of Japan.

## **6. NEW BUSINESS**

- A.** Approval of Award for Acoustical Assessment for Residential Sound Solution Program - RFP No. RFP-006-FY16 (AIP Grant No. 3-66-0001-093)

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirteen (13) firms/individuals acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the two (2) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer B
2. Proposer A

Management recommends that the Board approve the ranking results and award the RFP to Proposer B, subject to Management's negotiation of fair and reasonable fees.

After further discussion, on motion duly made by Director Tolan, seconded by Director Camacho, the following resolution was unanimously approved:

### **Resolution No. 17-03**

The Board hereby approves the ranking results as presented and contract award to Proposer B for Acoustical Assessment for Residential Sound Solution Program - RFP No. RFP-006-FY16 (AIP Grant No. 3-66-0001-093), subject to Management's negotiation of fair and reasonable fees and

legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

Executive Manager Ada informed the Board that Proposer B is EMPSCO Engineering Consultants.

**B. Approval of Award for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design - RFP No. RFP-007-FY16**

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirty-two (32) firms/individuals acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the six (6) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer A
2. Proposer E
3. Proposer D
4. Proposer B
5. Proposer C
6. Proposer F

Management recommends that the Board approve the ranking results and award the RFP to Proposer A, subject to Management's negotiation of fair and reasonable fees.

Executive Manager Ada informed the Board that this project is FAA funded at a 90/10 cost share, GIAA will fund approximately \$310,000.00; this is one of GIAA's Master Plan objectives. The design portion is anticipated to take six (6) months to complete with the construction portion approximately two (2) to three (3) years.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-04**

The Board hereby approves the ranking results as presented and contract award to Proposer A for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design - RFP No. RFP-007-FY16, subject to Management's negotiation of fair and reasonable fees and legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

Executive Manager Ada informed the Board that Proposer A is GHD.

**C. Approval of Award for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design - RFP No. RFP-008-FY16**

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirty-two (32) firms/individuals acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the six (6) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer C
2. Proposer A
3. Proposer E
4. Proposer B
5. Proposer F
6. Proposer D

Management recommends that the Board approve the ranking results and award the RFP to Proposer C, subject to Management's negotiation of fair and reasonable fees.

Executive Manager Ada informed the Board that this project is FAA funded at a 90/10 cost share.

After further discussion, on motion duly made by Director Camacho, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-07**

The Board hereby approves the ranking results as presented and contract award to Proposer C for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design - RFP No. RFP-008-FY16, subject to Management's negotiation of fair and reasonable fees and legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

The Executive Manager informed the Board that Proposer C is Taniguchi Ruth Makio Architects.

**D. Approval of Board Resolution No. 17-05 and 17-06: Agreement for Legal Services**

- Board Resolution No. 17-05: Agreement for Legal Services

Executive Manager Ada announced that the above-mentioned resolution is relative to the extension of the agreement for legal services with Conflicts Counsel, Fisher & Associates. This is the first one year option to extend.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-05**

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

- Board Resolution No. 17-06: Agreement for Legal Services

Executive Manager Ada announced that the above-mentioned resolution is relative to the extension of the agreement for legal services with Conflicts Counsel, Law Office of Peter F. Perez. This is the first option to extend of a five (5) year contract.

After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-06**

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and The Law Office of Peter F. Perez; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of

conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

**E. Ratification of Quarterly Travel**

Executive Manager Ada presented the quarterly travel for July to September 2016 for ratification by the Board. Pursuant to GIAA's travel policy, all travel by Board members, the Executive Manager, Deputy Executive Manager, Comptroller, and all non-Airport employees must be approved or ratified by the Board of Directors.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-08**

The Board hereby ratifies the quarterly travel from July to September 2016 for Board members, Executive Manager, Deputy Executive Manager, comptroller and all non-Airport employees as presented.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

**8. REPORT OF THE COMPTROLLER**

Ms. Ann Bautista, Accounting Supervisor, reported on the revenues and expenses of the Authority as of **September 30, 2016**. Ms. Bautista reported that year-to-date Total Signatory Revenues are above budgeted revenues by **2.4%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **0.1%** and **-0.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **11.3%**. Year-to-date Total Operating Revenues Actual of **\$72.2M** is **3.5%** above the budget estimate of **\$69.8M**. Year-to-date Total Operating Expenses are below budget by **-6.0%**. Components of this line item include a **3.9%** increase in Personnel Service, a **-13.0%** decrease in Contractual Services, a **-32.1%** decrease in Materials & Supplies and a **162.9%** increase in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$31.4M** reflects an increase of **19.0%** over the year-to-date budgeted amount of **\$26.4**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.50** versus the requirement of **1.25**.



## **9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tolan seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 3:52 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were members of the Board, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian.

Executive Session adjourned at 4:05 p.m., at which time the Board reconvened the regular session.

As a result of discussion during Executive Session, Chairman Duenas announced that there was a request from legal counsel for the Board to approve and authorize payment to Calvo Fisher & Jacob LLP, for September 2016 invoices for general matters legal services that exceed the monthly cap.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

### **Resolution No. 17-09**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for the general matters legal fees incurred in September 2016, in the amount of \$16,970.30 that exceed the monthly cap.

## **10. PUBLIC COMMENTS**

There were no Public Comments.

Executive Manager Ada noted that there were a number of items overlooked in the Executive Manager's Report – Procurement Issues. Executive Manager Ada briefed the Board on the following:

- IFB for the Terminal Building Structural Upgrade/Concourse Isolation Construction: IFB announced on August 29, 2016. Bid submission deadline on November 10, 2016; 2:00 p.m.
- IFB for the Management and Infrastructure Services to Airport Gate Management System: IFB announced on October 11, 2016. Bid submission deadline on November 10, 2016; 4:00 p.m.
- IFB for the Purchase and Delivery of LED Digital Display Monitors – Computer Equipment: IFB announced on October 11, 2016. Pre-bid conference on October 1, 2016; 10:00 a.m. Bid submission deadline on November 9, 2016; 2:00 p.m.

## **11. ADJOURNMENT**

Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 4:29 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2016.

Attest:

\_\_\_\_\_  
Ricardo C. Duenas  
Chairman

\_\_\_\_\_  
Gurvinder Sobti  
Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien-Rios  
Corresponding Secretary

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 10/27/16	UDO	Balance as of 12/14/16	UDO	Comments
2011	GUM	Extend Runway 6L/24R - Phase 9	3-66-0001-80	\$1,975,678	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 3	3-66-0001-81	\$2,304,801	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 4	3-66-0001-82	\$1,400,000	\$0	0%	\$0	0%	Project in close-out phase
		<b>Sub Total:</b>		<b>\$5,680,479</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2012	GUM	Extend Runway 6L/24R - Phase 10	3-66-0001-83	\$2,000,000	\$0	0%	\$0	0%	Closed Out
2012	GUM	Rehabilitate Runway 6L/24R - Phase 2	3-66-0001-84	\$5,441,024	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 84	3-66-0001-84	\$816,153	\$0	0%	\$0	0%	
		<b>Sub Total:</b>		<b>\$8,257,177</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2013	GUM	Extend Runway 06L/24R - Phase XI	3-66-0001-85	\$2,005,605	\$0	0%	\$0	0%	Closed Out
2013	GUM	Rehabilitate Runway 06/24R - Phase 3	3-66-0001-86	\$1,876,981	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 86	3-66-0001-86	\$281,547	\$0	0%	\$0	0%	
2013	GUM	Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle	3-66-0001-87	\$1,017,000	\$129,315	13%	\$129,315	13%	Closed Out 8/22/16
2013	GUM	Update Airport Master Plan Study	3-66-0001-88	\$500,000	\$24,328	5%	\$24,328	5%	Project in close-out phase. Request for reprogramming to be submitted to FAA for SSCP.
		<b>Sub Total:</b>		<b>\$5,681,133</b>	<b>\$153,643</b>	<b>3%</b>	<b>\$153,643</b>	<b>3%</b>	
2014	GUM	Rehabilitate Runway 06L/24R - Phase IV	3-66-0001-89	\$2,950,939	\$0	0%	\$0	0%	
		Amendment No. 1 to AIP 89	3-66-0001-89	\$442,641	\$0	0%	\$0	0%	Closed-out
2014	GUM	Install Instrument Landing System (ILS) Runway 06L - Phase III	3-66-0001-90	\$1,556,987	\$0	0%	\$0	0%	Closed-out 8/24/16.
		<b>Sub Total:</b>		<b>\$4,950,567</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2015	GUM	Acquire Aircraft Rescue & Fire Fighting Vehicle	3-66-0001-91	\$1,251,000	\$931,506	74%	\$931,506	74%	20% Progress invoice received on 9/16/16.

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 10/27/16	UDO	Balance as of 12/14/16	UDO	Comments
2015	GUM	Rehabilitate Runway - 06L/24R	3-66-0001-92	\$3,341,165	\$0	0%	\$0	0%	NOTAMs issued to allow PAPI for 24L to be turn-on until incorporated into the Pacific Chart Supplement.
2015	GUM	Noise Mitigation Measures for Residences within 65 - 69 DNL	3-66-0001-93	\$2,000,000	\$967,042	48%	\$967,042	48%	SOW & Fee negotiation underway.
			<b>Sub Total:</b>	<b>\$6,592,165</b>	<b>\$1,898,548</b>	<b>29%</b>	<b>\$1,898,548</b>	<b>29%</b>	
2016	GUM	Install Perimeter Fencing required by 14 CFR 139	3-66-0001-94	\$706,077	\$227,754	32%	\$227,754	32%	NTP issued 10/25/26. Construction mobilization underway.
			<b>Sub Total:</b>	<b>\$706,077</b>	<b>\$227,754</b>	<b>32%</b>	<b>\$227,754</b>	<b>32%</b>	
2016	GUM	Wildlife Hazard Assessment	3-66-0001-95	\$100,000	\$99,190	99%	\$99,190	99%	Contracted executed and submitted to FAA for review and issuance of NTP.
2016	GUM	Safety Management System	3-66-0001-96	\$150,000	\$149,190	99%	\$149,190	99%	Grant awarded 8/2016. RFP awarded to AECOM. Scope of work and fee negotiations in-progress.
2016	GUM	Arrival Corridor Design	3-66-0001-97	\$3,760,649	\$3,760,649	100%	\$3,760,649	100%	IFB opened on 11/17/16. Evaluations completed and submitted for BOD action.
2016	GUM	ARFF Building Design	3-66-0001-98	\$1,000,000	\$996,742	100%	\$996,742	100%	SOW & Fee negotiation underway.
2016	GUM	Terminal Apron Rehab Design	3-66-0001-99	\$810,000	\$808,861	100%	\$808,861	100%	SOW & Fee negotiation underway.
			<b>Sub Total:</b>	<b>\$5,820,649</b>	<b>\$5,814,632</b>	<b>100%</b>	<b>\$5,814,632</b>	<b>100%</b>	
			<b>GRAND TOTAL:</b>	<b>\$37,688,247</b>	<b>\$8,094,577</b>	<b>21%</b>	<b>\$8,094,577</b>	<b>21%</b>	



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 12/14/16	Purpose / Comments	Status
<b>PRIORITY 1</b>							
1	International Arrivals Corridor with Building Seismic Upgrades	\$70,900,000	\$13,200,000	\$49,848,256	63,048,255.85	Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.	IFB opened on 11/17/16. Evaluations completed and submitted for BOD action.
2	Hold Bag Screening Relocation	\$30,269,263	\$24,899,330	(\$17,209,454)	7,689,876.25	In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.	Project 82% complete as of 10/31/16. Install is at 73%. West Lobby Ribbon Cutting held on 12/9/16. ETC 3/2017.
3	SSCP Improvements	\$3,100,000		\$3,100,000	3,100,000.00	Increase security screening lanes and expand queuing area.	SOW & Fee negotiation underway.
4	FIDS Replacement	\$4,000,000		\$3,662,879	3,662,878.63	Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.	Prioritized upgrades complete.
5	Integrated PLB Replacement	\$7,200,000	\$0	\$1,453,321	1,453,321.35	Replace 1 loading bridge and 34 power and pre-conditioned air point of use units. Other budget for refurbishment.	PLB fully operational. Ceremony held on 4/20/16.
6	Common Use Check-In Facilities	\$2,800,000		\$2,781,524	2,781,524.10	Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.	Pilot common use counters in use.
7	Fuel System Improvements	\$1,000,000		\$794,888	794,888.28	Improve fire suppression system and connections.	3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.
8	Parking Expansion	\$7,400,000		\$6,046,104	6,046,104.01	Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.	60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.
9	Interisland Passenger Facility	\$3,000,000		\$2,368,654	2,368,653.50	Separate processing facility for domestic interisland operations. No CBP and minimal TSA	Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.
10	ARFF Facility Replacement	\$11,600,000	\$10,440,000	\$737,528	11,177,527.62	Replace aged Navy structure with code compliant facility meeting FAA standards.	SOW & Fee negotiation underway.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 12/14/16	Purpose / Comments	Status
11	Cargo Apron Relocation	\$7,700,000	\$6,930,000	\$608,013	\$7,538,012.60	New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.	\$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY'17. SOW suspended til further notice.
12	Replace Terminal Seating	\$2,500,000		\$2,485,150	\$2,485,150.00	Replace dilapidated seating and expand additional seating to other terminal areas.	A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.
	<b>SUB TOTALS:</b>	<b>\$151,469,263</b>	<b>\$55,469,330</b>	<b>\$56,676,862</b>	<b>\$112,146,192</b>		



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 12/14/16	Purpose / Comments	Status
<b>PRIORITY 2</b>							
13	Access Control and Security Improvements	\$3,000,000		\$2,989,014	2,989,013.74	Replace security access control system with biometric system. Facility modifications as security solutions.	Assessment of Airport Police space in progress.
14	Terminal Flooring Replacement	\$2,700,000		\$2,700,000	2,700,000.00	Replace deteriorating tile surface with durable non-skid material with longer life cycle.	IDIQ A-E selection pending
15	Upgrade Airport IT and FMS	\$2,000,000		\$1,610,881.76	1,610,881.76	Upgrade financial management system, add facility management GIS and improve infrastructure.	Sole source procurement w/UA under negotiation. Pending final review of contract and sole source determination by Legal Counsel.
16	Route 10A Landscape Component	\$1,700,000		\$1,700,000	1,700,000.00	Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.	Coordination with DPW on design progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.
17	Enclose Arrival Tunnels	\$1,200,000		\$1,200,000	1,200,000.00	Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.	IDIQ A-E selection pending
18	Replace Conveyance Systems	\$2,600,000		\$2,600,000	2,600,000.00	Replace with energy efficient equipment. Includes elevators, escalators and moving walks.	Coordination with Concourse Isolation project design
19	Strengthen and Expand Curbside Canopies	\$800,000		\$800,000	800,000.00	Expand departures curbside canopies for extended weather protection and security reinforcement.	IDIQ A-E selection pending
20	OCIP Insurance/Soft Costs	\$1,000,000		\$1,000,000	1,000,000.00	For Owner Controlled Insurance Program and administrative/legal costs.	Pending
21	1% Arts Program	\$639,000		\$639,000	639,000.00		For further discussion with the Guam Council of the Arts & Humanities based on current design.
22	Unencumbered Proceeds	\$71,067		\$71,067	71,067.00		
	<b>SUB TOTALS:</b>	<b>\$15,710,067</b>	<b>\$0</b>	<b>\$15,309,963</b>	<b>15,309,962.50</b>		
	<b>TOTALS:</b>	<b>\$167,179,330</b>	<b>\$55,469,330</b>	<b>\$71,986,825</b>	<b>\$127,456,155</b>		<b>\$39,723,175</b>



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2016**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 12/14/16	STATUS
1	Facilities Fire Alarm/Suppression System Replacement	2,700,000	2,700,000	-	798,542.56	Terminal assessment and design in progress
2	Upgrades to Public Restrooms - Final Phase	2,273,487	2,773,487	-	7,121.88	Project substantially complete. Change Order pending to complete additional restrooms in Engineering and Ramp Control.
3	Sustainable Airport Management	300,000	300,000	-	300,000	Implement green initiatives for efficiency & environmental sustainability
4	Noise Mitigation Program 65 DNL & Higher - Phase VI	2,164,132	164,132	2,000,000	2,160,374	SOW & Fee negotiation underway.
5	Maintenance Equipment	562,000	562,000	-	562,000	Specifications pending
6	Airport Facilities Upgrades, Phased	2,750,000	2,750,000	-	764,315.77	Continue upgrades and improvements to airport facilities.
7	Vehicular Re-fleeting Program - Ph 2	650,000	650,000	-	417,960	Continue program to replace airport vehicular fleet for security, safety & support functions with emphasis on fuel efficiency
8	Wildlife Management Assessment	100,000	10,000	90,000	97,919	Contracted executed and submitted to FAA for review and issuance of NTP.
9	ARFF Facility-Design/Construction	1,111,112	111,112	1,000,000	1,107,492	SOW & Fee negotiation underway.
10	Painting & Exterior Surface Improvements and Replace Roofing Systems	6,850,000	6,850,000	-	4,347,877.51	Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.





**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2016**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 12/14/16	STATUS
11	Upgrades to VQ-1 Hanger	500,000	500,000	-	457,051	Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.
12	Airfield Support Vehicles & Equipment	400,000	400,000	-	400,000	Specifications pending
13	Improve Leasehold Facilities (GSE, Tech, HC-5)	1,000,000	1,000,000	-	888,388	Construction mobilization underway.
14	Tiyan Land Acquisition & Redevelopment	3,760,000	3,760,000	-	3,257,831	Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.
15	Improve Arrival and Inspection Facilities	2,500,000	2,500,000	-	1,933,316	APC installed and fully operational. Ribbon cutting held on 10/5/16.
16	Apron Rehabilitation - Design	900,000	90,000	810,000	898,713	SOW & Fee negotiation underway.
17	Express Facility Expansion	500,000	500,000	-	440,593	Discussions ongoing with end user.
18	Safety Management System	166,667	16,667	150,000	165,608	Grant awarded 8/2016. RFP awarded to AECOM. Scope of work and fee negotiations in-progress.
19	Miscellaneous Airport Improvements - Ph 5	784,530	78,453	706,077	213,371	NTP issued 10/25/26. Construction mobilization underway.
<b>Totals:</b>		<b>\$ 30,171,928</b>	<b>\$ 25,915,851</b>	<b>\$ 4,756,077</b>	<b>19,218,473.05</b>	

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed

**ANTONIO B. WON PAT  
INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS  
EXECUTIVE SUMMARY**

**INVITATION FOR BID  
PURCHASE AND DELIVERY OF DIGITAL DISPLAY  
MONITORS-COMPUTER EQUIPMENT  
IFB NO. GIAA-001-FY17**

December 14, 2016

**Purpose**

Board action is requested to approve the bid award of the Purchase and Delivery of LED Digital Display Monitors-Computer Equipment under the Invitation For Bid No. GIAA-001-FY17.

**Background**

The bid is for purchase and delivery of LED digital display monitors-computer equipment to be used for signage & way finding requirements for airport terminal facilities.

**Procurement Background**

The solicitation announcement was advertised through the local newspapers during the month of October 2016. The bid submission deadline and bid opening took place on November 9, 2016.

Twenty (20) firms/individuals purchased bid package and seven (7) firms submitted bids before the submission deadline. The firms were evaluated and six (6) were determined to be acceptable. As required by the Procurement Rules and Regulations, the bids were publicly opened and read aloud in the presence of the bidders.

The submitted bids are presented below:

<b>BIDDER'S NAME</b>	<b>ITEM NO. 1</b>	<b>ITEM NO. 2</b>	<b>ITEM NO. 3</b>	<b>ITEM NO. 4</b>	<b>ITEM NO. 5</b>	<b>ITEM NO. 6</b>	<b>ITEM NO. 7</b>
<b>JMI Edison *</b>	\$80,421.66*	\$10,398.98*	\$29,418.02	\$9,370.00	\$960.48	\$15,240.92	\$5,390.94
<b>Pacific Data Systems</b>	\$77,355.00*	\$10,920.00*	\$41,624.00	\$6,318.00	\$2,704.00	\$16,555.00	\$5,580.00
<b>Data Management Resources</b>	No Bid	No Bid	<b>\$27,176.00</b>	No Bid	No Bid	\$14,405.00	\$5,670.00
<b>ComPacific</b>	\$64,314.00*	\$9,944.00*	\$27,262.00	\$2,813.74	\$968.00	<b>\$13,459.00</b>	<b>\$5,244.00</b>
<b>USA Contractors</b>	\$55,071.90*	\$8,060.00*	\$35,161.79	\$3,037.00	No Bid	\$18,495.76	\$5,847.60
<b>Megabyte</b>	<b>\$104,247.00</b>	<b>\$13,915.20</b>	\$27,882.92	<b>\$2,014.47</b>	<b>\$596.00</b>	\$16,271.20	\$6,108.00
<b>G4S Security System</b>	\$134,061.40	\$17,474.40	\$43,753.36	\$3,311.28	\$3,219.82	\$23,271.60	\$7,132.68

\*deemed to be a non responsive bid & rejected

### **Legal Review**

Upon approval of awards, the contract will be processed through issuance of Purchase Orders in conformance with the Government of Guam Procurement Regulations.

### **Financial Review**

The total contract awards for this bid is \$166,651.67. Funding for this bid is available under the CIP budget.

### **Recommendation**

Management recommends the contract awards based on the following:

Item & Description	Awarded to:	Total Amount
Item 1: 42" LED Monitor	Megabyte	\$104,247.00
Item 2: 46" LED Monitor	Megabyte	\$13,915.20
Item 3: Slim PC Desktop	Data Management Resources	\$27,176.00
Item 4: Brackets (Wall-mounted)	Megabyte	\$2,014.47
Item 5: Brackets (Tilt-mounted)	Megabyte	\$596.00
Item 6: Video Graphic Card	Compacific	\$13,459.00
Item 7: Access Point	Compacific	\$5,244.00
<b>Total Contract Award:</b>		<b>\$166,651.67</b>



December 12, 2016

**MEMORANDUM**

**TO:** Charles H. Ada II, Executive Manager

**FROM:** Franklin P. Taitano, Supply Management Administrator  
Danny Cepeda, Systems Programmer

**SUBJECT: Bid Evaluation and Recommendation "Invitation For Bid"**  
**Purchase and Delivery of LED Digital Display**  
**Monitors-Computer Equipment**  
**IFB No. GIAA-001-FY17**

**Procurement Background:**

The above referenced Invitation For Bid was publicly announced through the local newspaper during the month of October 2016. A pre-bid conference was held on October 18, 2016 at the Terminal Conference Room. The bid submission deadline and bid opening took place on November 9, 2016.

Twenty (20) firms/individuals purchased the bid package and seven (7) firms submitted bids before the bid submission deadline. The bid submittals were opened in the presence of the bidders, members of the public and several GIAA representatives. The bid offer was read aloud by the Supply Management Administrator and tabulated by a Procurement staff.

The results of the bid price submittals are as follows in the order they were received and opened:

BIDDER'S NAME	ITEM NO. 1	ITEM NO. 2	ITEM NO. 3	ITEM NO. 4	ITEM NO. 5	ITEM NO. 6	ITEM NO. 7
JMI Edison *	\$80,421.66*	\$10,398.98*	\$29,418.02	\$9,370.00	\$960.48	\$15,240.92	\$5,390.94
Pacific Data Systems	\$77,355.00*	\$10,920.00*	\$41,624.00	\$6,318.00	\$2,704.00	\$16,555.00	\$5,580.00
Data Management Resources	No Bid	No Bid	<b>\$27,176.00</b>	No Bid	No Bid	\$14,405.00	\$5,670.00
ComPacific	\$64,314.00*	\$9,944.00*	\$27,262.00	\$2,813.74	\$968.00	<b>\$13,459.00</b>	<b>\$5,244.00</b>
USA Contractors	\$55,071.90*	\$8,060.00*	\$35,161.79	\$3,037.00	No Bid	\$18,495.76	\$5,847.60
Megabyte	<b>\$104,247.00</b>	<b>\$13,915.20</b>	\$27,882.92	<b>\$2,014.47</b>	<b>\$596.00</b>	\$16,271.20	\$6,108.00
G4S Security System	\$134,061.40	\$17,474.40	\$43,753.36	\$3,311.28	\$3,219.82	\$23,271.60	\$7,132.68

\*deemed to be a non responsive bid & rejected



**Bid Analysis and Evaluation:**

The bid is packaged to provide separate awards for each of the following items:

Item 1:	42" LED Monitor, 81 each
Item 2:	46" LED Monitor, 8 each
Item 3:	Slim PC Desktop (w/network adapter), 43 each
Item 4:	Brackets (Wall-mounted), 81 each
Item 5:	Brackets (Horizontal 4-monitor Tilt Wall-mount), 2 each
Item 6:	Video Multiple-Graphics Card, 43 each
Item 7:	Access Point, 6 each

Pursuant to Section 9 of the Instructions to Bidders, the contract is to be awarded to the lowest responsive bidder, provided his bid is reasonable and it is in the best interest of the GIAA to accept it. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages. The attached abstract illustrates the inventory of required documents and bidders' submittal.

**JMI Edison:** The firm has submitted a bid for Item 1 in the amount of **\$80,421.66** and Item 2 in the amount of **\$10,398.98** and Item 3 in the amount of **\$29,418.02** and Item 4 in the amount of **\$9,370.00** and Item 5 in the amount of **\$960.48** and Item 6 in the amount of **\$15,555.00** and Item 7 in the amount of **\$5,390.94** respectively. The proposed bid for Item 1&2, equipment did not meet the minimum specification for: Bezel Width .25 in. The firm did not submit Affidavit re Contingent Fees and Ethical Standards Form required. As a result, the bid has been determined to be non-responsive, therefore, the bid is rejected.

**Pacific Data Systems:** The firm has submitted a bid for Item 1 in the amount of **\$77,355.00** and Item 2 in the amount of **\$10,920.00** and Item 3 in the amount of **\$41,624.00** and Item 4 in the amount of **\$6,318.00** and Item 5 in the amount of **\$2,704.00** and Item 6 in the amount of **\$16,555.00** and Item 7 in the amount of **\$5,580.00** respectively. The proposed bid for Item 1&2, equipment did not meet the minimum specification for: Bezel Width .25 in. As a result, the bid for Item 1&2 has been determined to be non-responsive, therefore, the bid Item 1&2 are rejected. All other required documents are complete and in conformance with the Invitation For Bid.

**Data Management Resources:** The firm has submitted a bid for Item 3 in the amount of **\$27,176.00** and Item 6 in the amount of **\$14,405.00** and Item 7 in the amount of **\$5,670.00** respectively. All other required documents are complete and in conformance with the Invitation For Bid.

**ComPacific:** The firm has submitted a bid for Item 1 in the amount of **\$64,314.00** and Item 2 in the amount of **\$9,944.00** and Item 3 in the amount of **\$27,262.00** and Item 4 in the amount of **\$2,813.74** and Item 5 in the amount of **\$968.00** and Item 6 in the amount of **\$13,459.00** and Item 7 in the amount of **\$5,244.00** respectively. The proposed bid for Item 1&2, equipment did not meet the minimum specification for: Bezel Width .25 in. As a result, the bid for Item 1&2 has been determined to be non-responsive, therefore, the



bid Item 1&2 are rejected. All other required documents are complete and in conformance with the Invitation For Bid.

**USA Contractors Inc.:** The firm has submitted a bid for Item 1 in the amount of \$55,071.90 and Item 2 in the amount of \$8,060.00 and Item 3 in the amount of \$35,161.79 and Item 4 in the amount of \$3,037.50 and Item 6 in the amount of \$18,495.76 and Item 7 in the amount of \$5,847.60 respectively. The proposed bid for Item 1&2, equipment did not meet the minimum specification for: Bezel Width .25 in. and Warranty 1 year parts, labor. As a result, the bid for Item 1&2 has been determined to be non-responsive, therefore, the bid Item 1&2 are rejected. All other required documents are complete and in conformance with the Invitation For Bid.

**Megabyte:** The firm has submitted a bid for Item 1 in the amount of \$104,247.00 and Item 2 in the amount of \$13,915.20 and Item 3 in the amount of \$27,882.72 and Item 4 in the amount of \$2,014.47 and Item 5 in the amount of \$596.00 and Item 6 in the amount of \$16,271.20 and Item 7 in the amount of \$6,108.00 respectively. All other required documents are complete and in conformance with the Invitation For Bid.

**G4S Security System:** The firm has submitted a bid for Item 1 in the amount of \$134,061.40 and Item 2 in the amount of \$17,474.40 and Item 3 in the amount of \$43,753.36 and Item 4 in the amount of \$3,311.28 and Item 5 in the amount of \$3,219.82 and Item 6 in the amount of \$23,271.60 and Item 7 in the amount of \$7,132.68 respectively. All other required documents are complete and in conformance with the Invitation For Bid.


**Recommendation:**

Pursuant to the guidelines in Item 9 of the Instruction to Bidders, the award of contract will be made to the lowest responsive bidder for each Item Bid, provided his bid is reasonable and in the best interest of GIAA.


Megabyte, Data Management Resources, and ComPacific has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulation. Therefore, it is recommended that the contract awards be made according to the following:

Item & Description	Awarded to:	Total Amount
Item 1: 42" LED Monitor	Megabyte	\$104,247.00
Item 2: 46" LED Monitor	Megabyte	\$13,915.20
Item 3: Slim PC Desktop	Data Management Resources	\$27,176.00
Item 4: Brackets (Wall-mounted)	Megabyte	\$2,014.47
Item 5: Brackets (Tilt-mounted)	Megabyte	\$596.00
Item 6: Video Graphic Card	Compacific	\$13,459.00
Item 7: Access Point	Compacific	\$5,244.00
<b>Total Contract Award:</b>		<b>\$166,651.67</b>

Should you have any questions or concerns, please call my office at your convenience.



**Danny Cepeda**



**Franklin P. Taitano**

**APPROVED:**



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**CHARLES H. ADA II**  
Executive Manager

Attachment

cc: Admin/Proc/MIS



**AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS**

CITY OF Hagåtña

) ss.

ISLAND OF GUAM )

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that [please check only one]:

- ☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.
- ☒ The offeror is a corporation, partnership, joint venture, or association known as [please state name of offeror company], and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows [if none, please so state]:

Name	Address	% of Interest
<u>Joseph M. Slomka</u>	<u>420 South Marine Dr.</u>	<u>80%</u>
<u>MARLENE C. Slomka</u>	<u>178 Apuguan Drive</u>	<u>19%</u>

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows [(none, please so state)]:

Name	Address	Compensation
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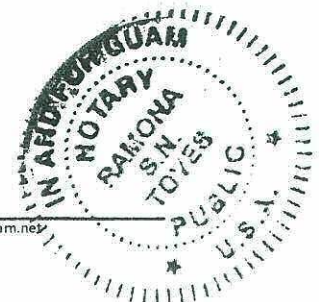
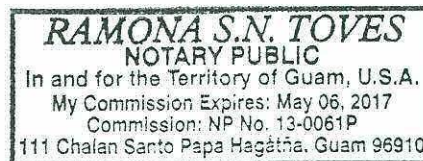
C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

Signature of one of the following:

Offeror, if the offeror is an individual: Partner, if the offeror is a partnership; Officer, if the offeror is a corporation.

Subscribed and sworn to before me this 9th day of November, 2016.

NOTARY PUBLIC  
My commission expires May 6, 2017







**AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS**

CITY OF \_\_\_\_\_ )

) ss.

ISLAND OF GUAM )

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.



The offeror is a corporation, partnership, joint venture, or association known as *[please state name of offeror company]*, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
Richard S. Taitano	891 Army Drive Suite 100	97%
	Barrigada, Guam 96913	

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

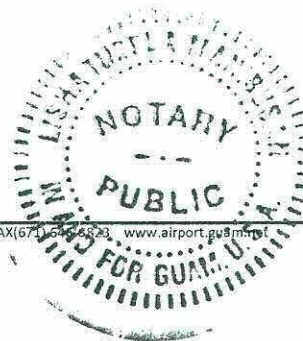
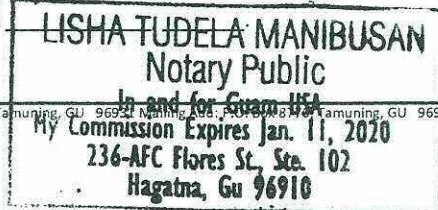
Signature of one of the following:

Offeror, if the offeror is an individual; Partner, if the offeror is a partnership; Officer, if the offeror is a corporation.

Subscribed and sworn to before me this 27<sup>th</sup> day of November, 2016.

NOTARY PUBLIC

My commission expires



Street Add: 355 Chalan Pasaheru, Tamuning, GU 96911 Mailing Add: P.O. Box 8747 Tamuning, GU 96911 Tel: (671) 646-0300 FAX: (671) 646-4823 www.airport.guam.mt



**AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS**

CITY OF \_\_\_\_\_ )

) ss.

ISLAND OF GUAM )

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that [please check only one]:

☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

☒ The offeror is a corporation, partnership, joint venture, or association known as [please state name of offeror company], and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows [if none, please so state]:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
HYUN SOOK SABETI	1900 Army Drive Ste 106	60%
MANOLICHER SABETI		30%

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows [if none, please so state]:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>
	N/A	

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

Signature of one of the following:

Offeror, if the offeror is an individual: Partner, if the offeror is a partnership; Officer, if the offeror is a corporation.



Subscribed and sworn to before me this 20<sup>th</sup> day of OCTOBER 2016.


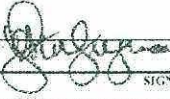
NOTARY PUBLIC

My commission expires APRIL 6 2019

**ELIZABETH C. LOPEZ**  
NOTARY PUBLIC  
In and for Guam, U.S.A.  
My Commission Expires: APR. 06, 2019  
P.O. Box 25607 Barrigada, Guam 96921



INVITATION NUMBER: GIAA-001-FY17		 <div style="text-align: center;">             Antonio R. Won Pat              International Airport Authority, Guam  <b>BID ABSTRACT</b> </div>										Opening Date: 9-Nov-16		Page 1 of 2 pages No. of Invitation Issued: 20			
PURCHASE AND DELIVERY OF LED DIGITAL DISPLAY MONITORS-COMPUTER EQUIPMENT												Opening Time: 2:00 P.M.		No. of Bids Received: 7			
DESCRIPTION OF SUPPLIES OR SERVICES:																	
BIDDER'S NAME	Special Reminder to Prospective Bidders	BID GUARANTEE Cashier's Check Letter of Credit Bid Bond	Affidavit Disclosing Ownership/ Commissions	Non- Collusion Affidavit	Affidavit re No Gratuities or Kickbacks	Affidavit re Contingent Fees	Affidavit re Ethical Standards	Declaration re Compliance with U.S. DOL Wage	Grant Assurance Form	Business or Contractors License	ADDENDUM(S) A	ITEM NO. 1.0 TOTAL PRICE	ITEM NO. 2.0 TOTAL PRICE	ITEM NO. 3.0 TOTAL PRICE			
1 JETI Edison	✓	BB KIC 142180 15%	✓	✓	✓	X	X		X	✓	✓	\$80,421.66	\$10,398.78	\$29,418.02			
2 PDS Pacific Data Systems	✓	BB AGA 2-8123 15%	✓	✓	✓	✓	✓		✓	✓	✓	\$71,355.00	\$10,920.00	\$41,624.00			
3 DMR Data Management Sys.	✓	LC Community Fund.	✓	✓	✓	✓	✓		✓	✓	✓	No Bid	No Bid	\$27,176.00			
4 COM Pacific	✓	BB KIC 142248 15%	✓	✓	✓	✓	✓		✓	✓	✓	\$64,314.00	\$9,944.00	\$27,262.00			
5 USA Contractors INC	✓	BB CKI 140050 APP 21,285.41	✓	✓	✓	✓	✓		✓	✓	✓	\$55,071.90	\$8,060.00	\$35,166.79			
6 Megabyte/Computer Solut	✓	CC 959291 26,000.00	✓	✓	✓	✓	✓		✓	✓	✓	\$104,247.00	\$13,915.20	\$27,882.72			
7 GAS Security System	✓	BB 15%	✓	✓	✓	✓	✓		✓	✓	✓	\$134,061.48	\$17,474.40	\$46,753.00			
8																	
9																	
10																	
I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered hereon.												BASIS FOR AWARD:					
TABULATED BY:  SIGNATURE												<input type="checkbox"/> LOWEST RESPONSIVE BIDDER			<input type="checkbox"/> TIE BID		
												<input type="checkbox"/> HIGHEST RESPONSIVE BIDDER			<input type="checkbox"/> COMBINED TOTAL		
												<input type="checkbox"/> OTHER AWARD			<input type="checkbox"/> ITEM PER ITEM		

INVITATION NUMBER: GLAA-001-FY17		 Antonio B. Woi Pat International Airport Authority, Guam <b>BID ABSTRACT</b>				Page 2 of 2 pages							
PURCHASE AND DELIVERY OF LED DIGITAL DISPLAY MONITORS COMPUTER EQUIPMENT						Opening Date: 9-Nov-16		No. of Invitation Issued: 20					
DESCRIPTION OF SUPPLIES OR SERVICES:		ITEM NO. 40 TOTAL PRICE		ITEM NO. 50 TOTAL PRICE		ITEM NO. 60 TOTAL PRICE		ITEM NO. 70 TOTAL PRICE		Opening Time: 2:00 P.M.		No. of Bids Received: 7	
BIDDER'S NAME													
1	JMI	\$9,370.00		\$960.98		\$15,240.77		\$5,370.89					
2	PDS	\$6,918.00		\$2,704.00		\$16,555.00		\$5,580.00					
3	DMA	No Bid		No Bid		\$14,405.00		\$5,670.00					
4	Com Pacific	\$2813.74		\$968.00		\$13,457.00		\$5,244.00					
5	USA	\$3,037.00		No Bid		\$18,493.70		\$5,847.60					
6	Mega	\$2,044.47		\$596.00		\$16,271.20		\$6,109.00					
7	GLS	\$3311.28		\$3,219.82		\$23,271.60		\$7,132.68					
8													
9													
10													
I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.										BASIS FOR AWARD:			
TABULATED BY:  SIGNATURE										<input type="checkbox"/> LOWEST RESPONSIVE <input type="checkbox"/> HIGHEST RESPONSIVE <input type="checkbox"/> OTHER AWARD			
										<input type="checkbox"/> TIE BID <input type="checkbox"/> COMBINED TOTAL <input type="checkbox"/> ITEM PER ITEM			

**IFB NO. GIAA-C06-FY16**  
**PROJECT NO. GIAA-FY14-01-1**

December 14, 2016

**Purpose**

Board action is requested to approve the bid award of the above project under the Invitation For Bid No. GIAA-C06-FY16.

**Background**

The project is to provide construction work inclusive of all labor, materials, supplies and equipment for the Terminal Building Structural Upgrade and Concourse Isolation project.

Pursuant to the IFB, the contract is to be awarded, if it is to be awarded, as soon as possible to the responsible bidder with the lowest responsive Basic Bid (“Awardee”), provided the Basic Bid is reasonable and it is in the best interest of GIAA to accept it. Bid Option 1, Bid Option 2, and/or Bid Option 3 may also be awarded to Awardee at the sole discretion of GIAA. The award of any option bids shall be made at the time of award of the Basic Bid.

A. **Basic Bid** – The scope of work is identified as follows:

a. Construction of five (5) pods to provide vertical circulation from 2<sup>nd</sup> floor concourse to 3<sup>rd</sup> floor arrivals concourse and into the Immigration Hall for FIS processing. The pods are broken down as follows:

1) Pod #2 – located between Gates 6 & 7 to service Gates 6, 7 & 8 and provide stabilization to steel building on west end of Terminal.

2) Pod #4 – located between Gates 9 & 10 to service these gates.

3) Pod #5 – located between Gates 12 & 14 to service these gates and provide stabilization to steel building on east end of Terminal.

4) Pod #7 – located between Gates 17 & 19 to service Gates 16 through 21 through interior glass enclosure and provide stabilization to steel building on east end of Terminal.

5) Pod #8 – located between Gates 13 & 15 to service these gates and provide stabilization to steel building on east end of Terminal.

b. Construction of ancillary facilities (hallway, electrical/mechanical rooms, etc.)

c. Construction of passenger lounge facility



- d. Stub-outs for conveyance equipment (i.e., walk-a-lators)
- e. Seismic reinforcement of concrete and steel facilities

B. **Bid Options** – This IFB included options to be awarded upon award of the Basic Bid and subject to financial feasibility and certification of funds to proceed with project. Options can be awarded as follows: 1) Basic Bid plus Option 1; or, 2) Basic Bid plus Option 2. Option 3 may be considered to be included with either option at time of award.

a. **Option 1 – Complete build out of 3<sup>rd</sup> Floor Arrivals Concourse**

1) Construction of Pod #1 on the west end of the 2<sup>nd</sup> floor concourse adjacent to Gate 5. This pod will service Gates 4 and 5 through an interior glass enclosure that will provide vertical circulation to the 3<sup>rd</sup> Floor arrivals concourse and provide stabilization to steel building on west end of Terminal.

2) Construction of ancillary facilities (hallway, electrical/mechanical rooms, etc.)

b. **Option 2 – Construction of Glass Enclosure to Facilitate Arriving Passengers from Gates 4 & 5 into Pod #2.** Enclosure will traverse behind retail space and bathrooms located in southwest end of 2<sup>nd</sup> floor concourse and provide connectivity to Pod #2.

c. **Option 3 – Installation of Conveyance Equipment (i.e., walk-a-lators)**

**Procurement Background**

The IFB was issued on August 30, 2016, and was advertised through the local newspapers during the months of August & September 2016. The bid submission deadline and bid opening took place on November 17, 2016.

Twenty-three (23) firms/individuals retrieved the IFB package and three (3) firms submitted bids before the submission deadline. As required by the Procurement Rules and Regulations, the bids were publicly opened and read aloud in the presence of the bidders.

The submitted bids are presented below in the order they were received and opened:

BIDDER'S NAME	BASIC BID	BID OPTION 1	BID OPTION 2	BID OPTION 3
Black Const. Corp. (BCC)	\$95,877,000.00	\$10,937,000.00	\$1,055,000.00	\$2,000,000.00
Contract Watts, Inc. (CW)	\$109,126,494.00	\$15,539,598.00	\$1,025,258.00	\$2,111,364.00
Core Tech Int'l Corp. (CTI)	\$101,421,747.00	\$9,340,517.00	\$1,104,482.00	\$2,312,054.00



## **Bid Analysis and Evaluation**

***Bid Form*** – Submitted by all bidders. BCC and CTI did not submit evidence of their respective officer's authority to sign. GIAA has no reason to doubt the authority of Mr. Kaae, BCC's Senior Vice President and General Manager, to sign on behalf of BCC or Ms. Bathan, CTI's CEO, to sign on behalf of CTI. Also, in light of the extensiveness of BCC's and CTI's bid submissions, GIAA has no reason to doubt that BCC and CTI intended to be bound to their respective bid submissions. Accordingly, I have waived as a minor informality, BCC's and CTI's non-inclusion of evidence of authority of their respective officers to sign the Bid Form as it does not effect price, quantity, quality, delivery, or contractual conditions and does not prejudice the other bidders.

***Bid Schedule Breakdown*** – Submitted by all bidders. CTI did not provide material and labor costs for each line item. Although CTI did not provide material and labor line item breakdowns, line item totals were provided. The failure by CTI to provide the material and labor breakdown do not affect CTI's line item totals or CTI's total bid amount. Thus, I have waived CTI's failure to provide material and labor breakdowns for each line item as a minor informality as it does not effect price, quantity, quality, delivery, or contractual conditions and does not prejudice the other bidders.

***Affidavits and FAA-required certifications*** – Submitted by all bidders. BCC did not submit the updated Notice of Requirement for Affirmative Action to Ensure Equal Employment Opportunity included as part of Addendum B ("EEO Notice"). The change to the updated EEO Notice is immaterial and does not affect price, quantity, quality, delivery, or contractual conditions and does not prejudice the other bidders. Accordingly, GIAA will request that BCC correct this immaterial mistake and re-submit the EEO Notice using the form provided with Addendum B.

***Designation of subcontractors*** – Submitted by all bidders. BCC provided contractor's licenses for two (2) bidders that were not listed on its Designation of Subcontractors form. By providing contractors licenses for subcontractors not listed in BCC's Designation of Subcontractors, BCC in effect notified GIAA of such subcontracts. Thus, I have waived as minor informality, BCC's failure to list such subcontractors on the Designation of Subcontractors form as it does not effect price, quantity, quality, delivery, or contractual conditions and does not prejudice the other bidders.

***Copy of valid Guam contractor's license*** – Submitted by all bidders. BCC and CW submitted their General Engineer Contractor license ("A license") and General Building Contractor license ("B license") in lieu of some of the specialty licenses ("C licenses"). By holding A and B Licenses, BCC and CW are "automatically deemed to hold" the C licenses per the Contractors License Board Regulations. Thus, BCC's and CW's submission of their respective A and B licenses in lieu of the C licenses is sufficient evidence that they are licensed to provide the construction services solicited under the IFB and, to the extent necessary, is deemed a minor informality waived by me as it does not effect price, quantity, quality, delivery, or contractual conditions and does not prejudice the other bidders.



### ***Others –***

Black Construction Corporation's Bidder's Qualification Statement and supporting documents include description of projects from 2009-present, resumes of its designated project manager and key personnel, and financial statement. BCC has confirmed in its bid submission that it does not have any current or historical engagements or relationships with any public or private parties that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or instrumentalities; that it has not at any time failed to complete a contract; and that there are no judgments, claims, or suits pending or outstanding against it. All other required documents are complete and in conformance with the IFB.

Contract Watts, Inc.'s Bidder's Qualification Statement and supporting documents include description of projects from 2001-present, resumes of its designated project manager and key personnel, and financial statement. CW has confirmed in its bid submission that it does not have any current or historical engagements or relationships with any public or private parties that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or instrumentalities and that it has not at any time failed to complete a contract. CW identified one pending lawsuit against it and provided an adequate explanation of the lawsuit. All other required documents are complete and in conformance with the IFB.

Core Tech International Corporation's Bidder's Qualification Statement and supporting documents include description of projects from 2014-2015, resumes of its designated project manager and key personnel, and financial statement. CTI has identified in its bid submission current or historical engagements or relationships that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or instrumentalities. CTI has confirmed in its bid submission that it has not at any time failed to complete a contract. CTI identified one pending lawsuit against it and provided an explanation of the lawsuit. All other required documents are complete and in conformance with the IFB.

### **Legal Review**

Upon receipt of the required Performance and Payment Bonds, contract documents will be forwarded to legal counsel for review prior to execution and issuance of Notice to Proceed.

### **Financial Review**

The lowest responsive, responsible total Basic Bid amount received is \$95,877,000.00 or 0.2% below government estimate of \$96,040,000.00.

Funding availability at this time only allows for awarding of Option 2. Black Construction Corporation's total Option 2 Bid is \$1,055,000.00, which is 139.8% above the government estimate of \$440,000.00.

Funding for this project is available from the Series 2013 Bonds and FAA grants.



### **Recommendation**

Management recommends the contract award of the Basic Bid and Bid Option 2 in the total amount of **\$96,932,000.00** to **Black Construction Corporation**, who has been determined to have met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations. The total contract award of the Basic Bid and Bid Option 2 is 0.5% above the government estimate of \$96,480,000.00.

December 12, 2016

**MEMORANDUM**

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator  
Victor J. Cruz, Engineer Supervisor

**SUBJECT: Bid Evaluation and Recommendation  
Terminal Building Structural Upgrade and  
Concourse Isolation Construction  
IFB No. GIAA-C06-FY16  
Project No. GIAA-FY14-01-1**

**Procurement Background**

The subject IFB is for the Terminal Building structural upgrade and concourse isolation construction.

The IFB was issued on August 30, 2016, and was publicly announced through the local newspaper during the months of August & September 2016. Pre-bid conferences were held on September 7 and 9, 2016 at the Terminal Conference Room. The bid submission deadline and bid opening took place on November 17, 2016.

Twenty-three (23) firms/individuals retrieved the IFB package and three (3) firms submitted bids before the bid submission deadline. The bid submittals were opened in the presence of the bidders, members of the public, and several GIAA representatives. Each bid offer was read aloud by the Supply Management Administrator and tabulated by a Procurement staff.

**Basis for Award**

Pursuant to Section 9 of the Instructions to Bidders, the contract is to be awarded, if it is to be awarded, as soon as possible to the responsible bidder with the lowest responsive Basic Bid ("Awardee"), provided the Basic Bid is reasonable and it is in the best interest of GIAA to accept it. Bid Option 1, Bid Option 2, and /or Bid Option 3 may also be awarded to Awardee at the sole discretion of GIAA. The award of any option bids shall be made at the time of award of the Basic Bid.



### **Bid Analysis and Evaluation**

***Bid price submittals*** are as follows in the order they were received and opened:

<b>BIDDER'S NAME</b>	<b>BASIC BID</b>	<b>BID OPTION 1</b>	<b>BID OPTION 2</b>	<b>BID OPTION 3</b>
Black Const. Corp. (BCC)	\$95,877,000.00	\$10,937,000.00	\$1,055,000.00	\$2,000,000.00
Contrack Watts, Inc. (CW)	\$109,126,494.00	\$15,539,598.00	\$1,025,258.00	\$2,111,364.00
Core Tech Int'l Corp. (CTI)	\$101,421,747.00	\$9,340,517.00	\$1,104,482.00	\$2,312,054.00

***Bid Form*** – Submitted by all bidders. BCC and CTI did not submit evidence of their respective officer's authority to sign.

***Bid Schedule Summary*** – Submitted by all bidders.

***Bid Schedule Breakdown*** – Submitted by all bidders. CTI did not provide material and labor costs for each line item.

***Critical Path Method Construction Schedule*** – Submitted by all bidders.

***Bid Security*** – All bidders provided a Bid Bond in the amount of 15% of their respective bid amount.

***Affidavits and FAA-required certifications*** – Submitted by all bidders. BCC did not submit the updated Notice of Requirement for Affirmative Action to Ensure Equal Employment Opportunity included as part of Addendum B.

***Bidder's Qualification Statement and Financial Statement*** – Submitted by all bidders.

***Designation of subcontractors*** – Submitted by all bidders. BCC provided contractor's licenses for two (2) bidders that were not listed on its Designation of Subcontractors form.

***Copy of valid Guam contractor's license*** – Submitted by all bidders. BCC and CW submitted their General Engineer Contractor license (A license) and General Building Contractor license (B license) in lieu of some of the specialty licenses.

***Others*** –

BCC's Bidder's Qualification Statement and supporting documents include description of projects from 2009-present, resumes of its designated project manager and key personnel, and financial statement. BCC has confirmed in its bid submission that it does not have any current or historical engagements or relationships with any public or private parties that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or

instrumentalities; that it has not at any time failed to complete a contract; and that there are no judgments, claims, or suits pending or outstanding against it.

CW's Bidder's Qualification Statement and supporting documents include description of projects from 2001-11-present, resumes of its designated project manager and key personnel, and financial statement. CW has confirmed in its bid submission that it does not have any current or historical engagements or relationships with any public or private parties that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or instrumentalities and that it has not at any time failed to complete a contract. CW identified one pending lawsuit against it and provided an explanation of the lawsuit.

CTI's Bidder's Qualification Statement and supporting documents include description of projects from 2014-2015, resumes of its designated project manager and key personnel, and financial statement. CTI has identified in its bid submission current or historical engagements or relationships that could potentially create a conflict of interest with GIAA, the government of Guam, or any of its agencies or instrumentalities. CTI has confirmed in its bid submission that it has not at any time failed to complete a contract. CTI identified one pending lawsuit against it and provided an explanation of the lawsuit.

### **Recommendation**

Pursuant to the IFB, the award of contract will be made to the responsible bidder with the lowest responsive Basic Bid. Black Construction Corp. is the apparent low bidder with a Total Basic Bid price of **\$95,877,000.00**. The government estimate for the Basic Bid is \$96,040,000.00.

It is recommended that the Executive Manager waive the above-noted minor informalities in BCC's, CW, and CTI's bid submissions because they have no effect on price, quantity, quality, delivery, or contractual conditions. If the above-noted minor informalities in BCC's bid submission are waived, it is recommended that award of the Basic Bid be made to Black Construction Corporation as the lowest responsive and responsible bidder.

In addition, pursuant to the IFB, the award of any option bids shall be made at the time of award of the Basic Bid. Thus, award of the Basic Bid should include award of the desired Bid Options.

Should you have any questions or concerns, please call my office at your convenience.

  
Victor J. Cruz

  
Franklin P. Taitano

APPROVED:

  
\_\_\_\_\_  
**CHARLES H. ADA II**, Executive Manager

Attachments

cc: Admin/Proc/Eng/Expansion



A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

☒ The offeror is a corporation, partnership, joint venture, or association known as *[please state name of offeror company]*, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
Ronald N. Tutor	1590 Olden Street	43%
	Sylmar, CA91342	

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[if none, please so state]*:

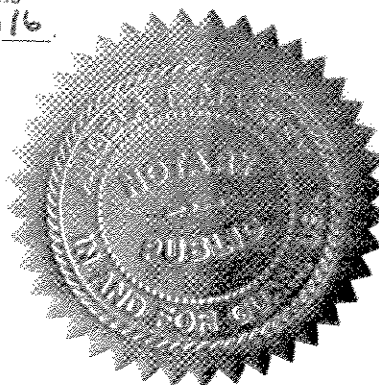
<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
None		

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

[SIGNATURE PAGE FOLLOWS]

Subscribed and sworn to before me this  
26th day of October, 2016.

Angela T. Massey  
NOTARY PUBLIC  
My commission expires:



ANGELA T. MASSEY  
Notary Public  
In and for Guam U.S.A.  
My Commission Expires: Aug. 2, 2018  
P. O. Box 24667 Barrigada, Gu 96921

[SIGNATURE PAGE FOR AFFIDAVIT DISCLOSING OWNERSHIP AND COMMISSIONS]

**THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE  
CONTAINING THE BID**

ONCOURSE



Antonio B. Won Pat  
Guam International Airport Authority  
**BID ABSTRACT**

Opening Date:  
17-Nov-16

Page 1\_ of 2\_ pages

No. of Invitation Issued:

23

Opening Time:  
2:00 P.M.

No. of Bids Received:

3

Special Reminder to Prospective Bidders	BID GUARANTEE Cashier's Check Letter of Credit Bid Bond	Disclosure of Major Shareholders	Non-Collusion Affidavit	Affidavit re No Gratuities or Kickbacks	Affidavit re Contingent Fees	Affidavit re Ethical Standards	Designation of Sub- contractors	Statement of Experience of Bidders with Resumes	Declaration re Compliance with U.S. DOL Wage	Certification Contracts, Grants, Loans, & Coop Agmt	Certification of Bidders Regarding EEO	Buy American Certificate	Standard Clause for DBE	Business or Contractors License	ADDENDUM(S)	TOTAL BASIC BID PRICE
															A B C D E	
✓	BB 15%	✓	✓	✓	✓	✓	(A)	(B)	✓			✓		(C)	✓✓✓✓✓	\$95,877,000.00
✓	BB 15%	✓	✓	✓	✓	✓	(A)	(B)	✓			✓		(C)	✓✓✓✓✓	\$109,126,494.00
✓	BB 15%	✓	✓	✓	✓	✓	(A)	(B)	✓			✓		(C)	✓✓✓✓✓	\$101,421,747.00

under my personal supervision, and that the names of all bidders have been entered hereon.


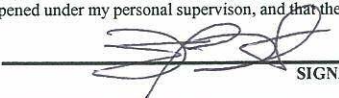
SIGNATURE

Date: 11/17/16



**BASIS FOR AWARD:**

\ \ LOWEST RESPONSIVE  
&  
\ \ HIGHEST RESPONSIVE  
&  
\ \ OTHER AWARD

\ \ TIE BID  
\ \ COMBINED TOTAL  
\ \ ITEM PER ITEM

		<div><div></div><div>Antonio B. Won Pat International Airport Authority, Guam BID ABSTRACT</div></div>								<div>Page 2 of 2 pages</div> <div>Opening Date: 17-Nov-16 Opening Time: 2:00 P.M.</div>		<div>No. of Invitation Issued: 23 No. of Bids Received: 3</div>	
RADE AND CONCOURSE		TOTAL BID OPTION 1	TOTAL BID OPTION 2	TOTAL BID OPTION 3									
p		\$ 10,937,000.00	\$ 1,055,000.00	\$ 2,000,000.00									
		\$ 15,539,598.00	\$ 1,025,258.00	\$ 2,111,364.00									
(C-14)		\$ 9,340,517.00	\$ 1,104,482.00	\$ 2,312,054.00									
on were opened under my personal supervision, and that the names of all bidders have been entered hereon.										<div>BASIS FOR AWARD:</div> <div><div><div><input type="checkbox"/> <input type="checkbox"/> LOWEST RESPONSIVE</div><div><input type="checkbox"/> <input type="checkbox"/> HIGHEST RESPONSIVE</div><div><input type="checkbox"/> <input type="checkbox"/> OTHER AWARD</div></div><div><div><input type="checkbox"/> <input type="checkbox"/> TIE BID</div><div><input type="checkbox"/> <input type="checkbox"/> COMBINED TOTAL</div><div><input type="checkbox"/> <input type="checkbox"/> ITEM PER ITEM</div></div></div>			
<div> SIGNATURE</div>													
RE													



INVITATION NUMBER: GIAA-C06-FY16			Antonio B. Won-Pat
PROJECT NO: GIAA-FY14-01-1			International Airport Authority, Guam
TERMINAL BUILDING STRUCTURAL UPGRADE AND CONCOURSE ISOLATION CONSTRUCTION			NOTES/REMARKS FOR BID ABSTRACT
Vendor No.	COMMENTS		
1	(A) DESIGNATES "OTIS" OR "JMI-EDISON" FOR CONVEYING SYSTEM / "AMERICAN FIREPROOFING INC." FOR FIREPROOFING / "ARCHITECTURAL PAINTING SERVICES" FOR PAINTING & COATING / "ISLAND ROOFING" FOR ROOFING WORKS (B) PROJECT LIST 2009 - 2015, W/RESUMES (C) ALL REQUIRED LICENSE		
2	(A) DESIGNATES "ROOFING CONSTRUCTORS" / "PACIFIC INDUSTRIAL" FOR DIVISION 7 / "PACIFIC METAL WORKS" FOR DIVISION 8 / "V.G. GOZUM, JWG, PREMIER INT'L" FOR DIVISION 9 / "OTIS" FOR DIV 14 / "GUAM ADVANCEMENT" FOR DIV. 21, 22 & 23 / "POLYPHASE" FOR DIV. 26, 27, & 28 / "HEALY TIEBITS" & "GUAM EXTERMINATORS" FOR DIV. 31 (B) PROJECT LIST 2011-2016, W/RESUMES (C) ALL REQUIRED LICENSE		
3	(A) DESIGNATES "AMC PAINTING" FOR PAINTING WORK / "7K CONST. FOR ELECTRONIC SYSTEM" / "OTIS" FOR ELEVATOR / "TRI-CON CORP." FOR PLUMBING, REFRIGERATION, HEATING, A/C WORK / "POSTEL INT'L" FOR STRUCTURAL STEEL WORKS (B) PROJ. LIST, 2014-2015, W/RESUMES (C) ALL REQUIRED LICENSE		
4			
5			
6			
7			
8			
9			
10			
<div>Prepared By:  _____ SIGNATURE</div>			

#### **AIRLINE ISSUES**

##### **HK Express**

HK Express' inaugural service will commence, tomorrow, December 15, 2016. They will operate HKG – GUM route 4 x weekly, utilizing an A320 with 180 seats, on Mondays, Wednesdays, Thursdays and Sundays. Please join us at the inaugural greeting at 4:15pm tomorrow, December 15, 2016 at the designated arrival gate to welcome this historical first flight.

##### **Korean Airlines**

Korean Airlines will be conducting 4 charters from Narita from Dec. 28 through Jan. 3, 2017 and 2 charters from Okinawa from December 29 through Jan. 4, 2017.

##### **Jeju Air**

Jeju Air will be adding one daily charter flight from Incheon Airport to Guam beginning December 22 through March 1, 2016 (69 r/t flights) on its B737-800 aircraft with 150 passenger seats. This increases seat capacity on the Incheon route by 10,350 during this 10 week period.

##### **T'way Airlines**

T'way Airlines will be conducting extra charters from Narita as follows: 15 flights in March which increases seat capacity by 2,835 passengers for that month and 37 flights from July 22 through August 27, increasing capacity by 6,993 seats during that time frame.

##### **JAL Pilot Training**

A new cycle of Japan Airlines' pilot training is scheduled for December 11 – 20, 2016. Over a 10 period, new JAL pilots will be trained in the operation of the B737-800 aircraft in JAL's fleet. A series of touch and go, round island flights and block ins and block outs is anticipated to occur during this time period.

##### **Air Nauru**

Air Nauru has expressed its intent to operate an island hopper flight originating from Nauru/Kiribati/Majuro/Kosrae/Pohnpei/ Guam and has applied for authority with the US Department of Transportation. They anticipate a March 31, 2017 start date, subject to regulatory approval. Air Nauru officials will visit with the Airport Authority in mid January to discuss office lease and ticket counter options.

#### **FINANCIAL ISSUES**

##### **FY 2016 Audit**

The entrance audit with the Office of the Public Auditor will be held soon, formally initiating the annual audit for Fiscal Year 2016. Ernst and Young is working closely with the Accounting division. Status reports will be provided to the Board as the audit progresses.

## Moody's Annual Financial Review

Moody's Investors Service is conducting its annual review and publication update of the A. B. Won Pat International Airport, Guam. The review encompasses analysis of financial and operational data, airline services and operations, and status of capital improvement projects.

## ANNOUNCEMENTS

- January 2017 will mark the 41<sup>st</sup> anniversary of the creation of the A. B Won Pat International Airport Authority, Guam as a Government of Guam Agency. See Airport Week 2017 activities scheduled, below:

2017 Airport Week Event Calendar						
<i>"Celebrating 41 Years"</i>						
January 2017						
Sunday						Saturday
1 New Year's Day	2 Gov. Guam Holiday	3	4	5	6	7
8	9	10	11	12	13 CONFIRMED Proclamation Signing 2pm, E. Ticket Lobby GIAA/Tenant Parade Wave BBQ Cook Off Lower Employee Parking Lot	14 CONFIRMED 5K Run/Walk Home Depot Rte. 10A 5 a.m. Show Time 6 a.m. Go Time CONFIRMED Softball Tournament Tiyon Softball Fields Time TBD CONFIRMED Mass Santa Teresita Church, Mangilao 6 p.m.
15 CONFIRMED Paddling Challenge Matapang Beach 8 a.m. Show Time 9 a.m. Go Time	16 HOLIDAY Martin Luther King, Jr. Day CONFIRMED BOWLING TOURNAMENT 10 a.m. Central Lanes	17 CONFIRMED FOD WALK 9:00 a.m. Bus Gate 11	18 CONFIRMED Golf Tournament Time and Location TBD	19 TENTATIVE Health Screening Fair 10 a.m. – 2 p.m. Location TBD	20	21
22	23	24	25	26	27 TENTATIVE TA&ERP Banquet Time and Location TBD	28
29	30	31				

- GVB presented its "HafaMilion" event on December 7, 2016, to commemorate the 500,000 tourist arrivals from our secondary market, Korea, in 2016. The arrivals from Korea are increasing to historical highs, with five airlines providing direct service to Korea (KAL, Jin Air, Jeju Air, Air Busan and T'way Airlines). The half a millionth passenger, or passengers in this

case was a family of four, two parents and two children. They arrived on a Korean Air flight and was treated to upgraded accommodations during their stay, luxury ground transportation arrangements, welcoming gifts and a return tickets to Guam for use in the future.

- The Airport celebrated a milestone in the Baggage Handling System project, with a “Hats Off” ceremony held on December 9, 2016. The inline baggage conveyance pilot program was implemented in the West Ticket Lobby where airlines in this area can drop bags on the conveyor system for back of the house inspection. Passengers no longer have to lug their baggage to the screening pods located in front of ticket counters. By March 2017, the in line conveyance system should be fully complete, thus allowing for the complete removal of TSA screening pods and reclaimed floor space and ticket counter positions that were blocked by these screening units.
- In the spirit of giving those in need, the Airport’s annual charitable activity will be geared towards benefitting the following organizations. Please submit your contributions by Friday, December 16, 2016. For more information, please contact Cheryl Bustos @ ext # 4485.
  - **Alee Children’s Shelter - Contribution of cleaning supplies and toiletries**GIAA Employees are asked to donate miscellaneous toiletries and cleaning supplies such as toilet tissue, paper towels, cleansing wipes, soap, shampoo, laundry soap, fabric softener, window cleaner, disinfectant.
  - **Erica’s House – Contribution of cleaning supplies, first aid supplies, packaged snacks, bottled water, 100% juice boxes, antibacterial hand gel, hand soap, Q-tips, and cotton balls**GIAA Employees are asked to donate miscellaneous toiletries and cleaning supplies such as toilet tissue, paper towels, cleansing wipes, window cleaner, disinfectant, antibacterial hand gel, hand soap, Q-tips, cotton balls, packaged snacks, bottled water, and 100% juice boxes.



**From:** John A. Rios  
Comptroller

**Subject: Operating Results – Revenues and Expenses as of October 31, 2016**

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2016. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2016.

The key operating results for 1 month(s) of FY2017 ending October 31, 2016 – (in \$000's) are

CATEGORY	Actual FY17 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY17	
		Budget FY17 Y-T-D	Actual FY17 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY17 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,441.7	\$ 2,364.3	\$ 2,441.7	3.3%	\$ 30,253.2	0.3%
Total Concession Revenues	\$ 1,588.5	\$ 1,611.9	\$ 1,588.5	-1.5%	\$ 19,589.4	-0.1%
Total PFC's	\$ 486.7	\$ 552.2	\$ 486.7	-11.9%	\$ 7,094.6	-0.9%
Total Other Revenues	\$ 1,500.9	\$ 1,288.2	\$ 1,500.9	16.5%	\$ 16,013.9	1.3%
Total Operating Revenues	\$ 6,017.8	\$ 5,816.5	\$ 6,017.8	3.5%	\$ 72,951.0	0.3%
Total Operating Expenses	\$ 3,236.6	\$ 4,113.3	\$ 3,236.6	-21.3%	\$ 43,552.3	-2.0%
Net Revenues from Operations	\$ 2,781.2	\$ 1,703.2	\$ 2,781.2	63.3%	\$ 29,398.7	3.8%
Non-Operating Expenses	\$ 225.5	\$ 275.0	\$ 225.5	-18.0%	\$ 625.5	-7.3%
Other Available Moneys/other sources of funds	\$ 529.9	\$ 563.2	\$ 529.9	-5.9%	\$ 6,726.1	-0.5%
<b>Net Debt Service Coverage</b>	<b>1.46</b>	<b>0.96</b>	<b>1.46</b>	<b>51.6%</b>	<b>1.41</b>	<b>3.0%</b>

Year-to-date Total Signatory Revenues for the month ending October 31, 2016 are above Budgeted revenues by **3.3%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-1.5%** below budget while Passenger Facility Charges are below the budget estimate by **-11.9%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **16.5%**.

Year-to-date Total Operating Revenues actual of **\$6.0M** is **3.5%** above the budget estimate of **5.8M**.

Year-to-date Total Operating Expenses are below budget by **-21.3%**. Components of this line item include a **-30.0%** decrease in Personnel Service, a **-9.9%** decrease in Contractual Services, a **-28.9%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$2.8M** represents a **63.3%** increase over the year-to-date budgeted amount of **\$1.7M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.46** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Airport Terminal Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
As of October 31, 2016

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	250.8	277.2	313.2	13.0%	3,326.7	250.8	277.2	313.2	13.0%	3,362.6	1.1%
Departure Fees	466.8	548.1	537.3	-2.0%	7,107.2	466.8	548.1	537.3	-2.0%	7,096.4	-0.2%
Arrival Fees	494.3	541.6	554.3	2.3%	7,056.5	494.3	541.6	554.3	2.3%	7,069.2	0.2%
Immigration Inspection Fees	191.5	187.5	195.9	4.5%	2,439.6	191.5	187.5	195.9	4.5%	2,448.1	0.3%
Loading Bridge Use Fees	527.1	463.7	491.3	6.0%	5,848.8	527.1	463.7	491.3	6.0%	5,876.4	0.5%
Apron Use Fees	74.3	116.9	118.4	1.3%	1,484.3	74.3	116.9	118.4	1.3%	1,485.8	0.1%
Landing Fees	180.5	229.4	231.4	0.0%	2,912.7	180.5	229.4	231.4	0.0%	2,914.7	0.0%
<b>Total Signatory Revenue</b>	<b>2,185.3</b>	<b>2,364.3</b>	<b>2,441.7</b>	<b>3.3%</b>	<b>30,175.8</b>	<b>2,185.3</b>	<b>2,364.3</b>	<b>2,441.7</b>	<b>3.3%</b>	<b>30,253.2</b>	<b>0.3%</b>
Enplaned Signatory Pax	129,352	140,693	138,087	-1.9%	1,824,395	129,352	140,693	138,087	-1.9%	1,821,789	-0.1%
<b>Cost per Enplaned Pax</b>	<b>\$16.89</b>	<b>\$16.80</b>	<b>\$17.68</b>	<b>5.2%</b>	<b>\$16.54</b>	<b>\$16.89</b>	<b>\$16.80</b>	<b>\$17.68</b>	<b>5.2%</b>	<b>\$16.61</b>	<b>0.4%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	1,265.4	1,267.8	1,268.1	0.0%	15,214.0	1,265.4	1,267.8	1,268.1	0.0%	15,214.2	0.0%
In-flight Catering	66.7	77.1	73.9	-4.2%	1,031.3	66.7	77.1	73.9	-4.2%	1,028.1	-0.3%
Food & Beverage	82.2	91.7	86.7	-5.5%	1,190.8	82.2	91.7	86.7	-5.5%	1,185.7	-0.4%
Rental Cars	98.3	104.5	99.1	-5.2%	1,343.2	98.3	104.5	99.1	-5.2%	1,337.7	-0.4%
Other Concession Rev	59.9	70.7	60.8	-14.0%	833.5	59.9	70.7	60.8	-14.0%	823.6	-1.2%
<b>Total Concession Revenues</b>	<b>1,572.5</b>	<b>1,611.9</b>	<b>1,588.5</b>	<b>-1.5%</b>	<b>19,612.7</b>	<b>1,572.5</b>	<b>1,611.9</b>	<b>1,588.5</b>	<b>-1.5%</b>	<b>19,589.4</b>	<b>-0.1%</b>
Passenger Facility Charges	569.5	552.2	486.7	-11.9%	7,160.1	569.5	552.2	486.7	-11.9%	7,094.6	-0.9%
Other Revenue	1,312.7	1,288.2	1,500.9	16.5%	15,801.1	1,312.7	1,288.2	1,500.9	16.5%	16,013.9	1.3%
<b>Total Operating Revenue</b>	<b>5,640.0</b>	<b>5,816.5</b>	<b>6,017.8</b>	<b>3.5%</b>	<b>72,749.7</b>	<b>5,640.0</b>	<b>5,816.5</b>	<b>6,017.8</b>	<b>3.5%</b>	<b>72,951.0</b>	<b>0.3%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,427.8	2,292.9	1,605.0	-30.0%	19,872.1	1,427.8	2,292.9	1,605.0	-30.0%	19,184.1	-3.5%
Contractual Services	1,533.9	1,776.6	1,600.5	-9.9%	22,315.0	1,533.9	1,776.6	1,600.5	-9.9%	22,138.9	-0.8%
Materials & Supplies	35.1	43.8	31.1	-28.9%	2,121.0	35.1	43.8	31.1	-28.9%	2,108.3	-0.6%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	121.0	0.0	0.0	0.0	-100.0%	121.0	0.0%
<b>Total Operating Expenses</b>	<b>2,996.8</b>	<b>4,113.3</b>	<b>3,236.6</b>	<b>-21.3%</b>	<b>44,429.0</b>	<b>2,996.8</b>	<b>4,113.3</b>	<b>3,236.6</b>	<b>-21.3%</b>	<b>43,552.3</b>	<b>-2.0%</b>
<b>Net income from Operations</b>	<b>2,643.2</b>	<b>1,703.1</b>	<b>2,781.1</b>	<b>63.3%</b>	<b>28,320.7</b>	<b>2,643.2</b>	<b>1,703.1</b>	<b>2,781.1</b>	<b>63.3%</b>	<b>29,398.7</b>	<b>3.8%</b>

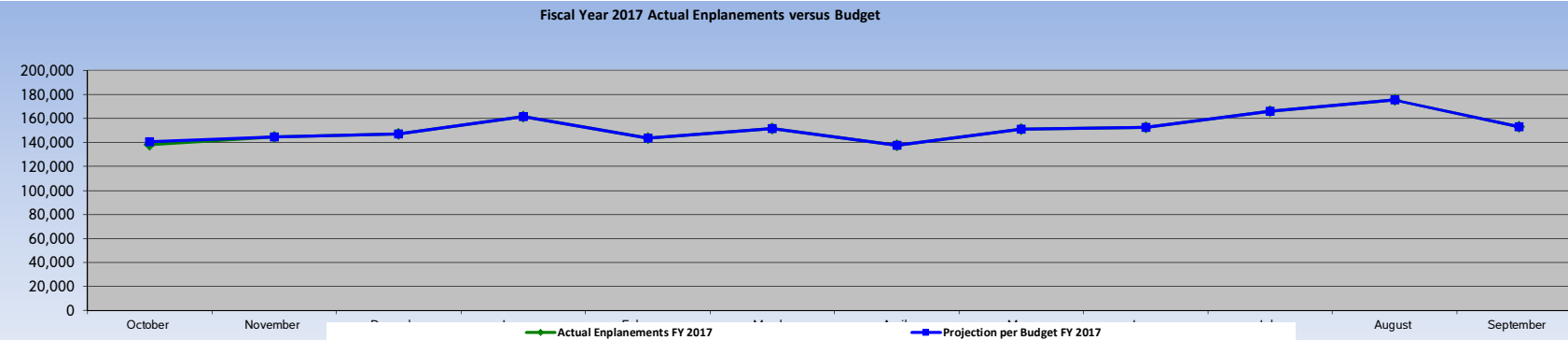
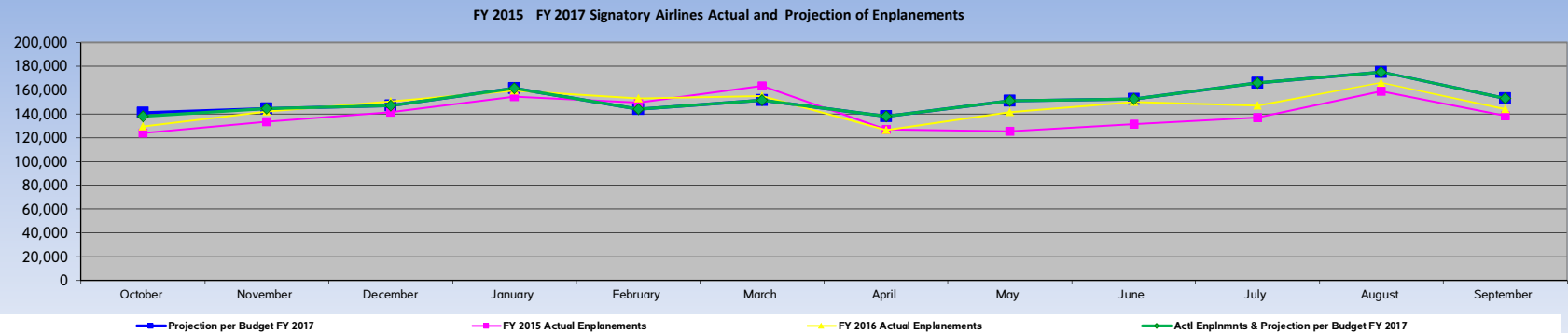
GUAM INTERNATIONAL AIRPORT AUTHORITY  
KEY OPERATING RESULTS (\$000's)  
As of October 31, 2016

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	211.2	275.0	225.5	-18.0%	675.0	211.2	275.0	225.5	-18.0%	625.5	-7.3%
Add: Interest on Investments	2.8	44.0	0.1	-99.7%	528.0	2.8	44.0	0.1	-99.7%	484.2	-8.3%
<b>Net Revenues</b>	2,434.8	1,472.1	2,555.8	73.6%	28,173.7	2,434.8	1,472.1	2,555.8	-0.2	29,257.4	3.8%
Add: Other Sources of Funds	0.0	33.3	0.0	0.0%	400.0	0.0	33.3	0.0	-100.0%	366.7	-8.3%
Add: Other Available Moneys	530.0	529.9	529.9	0.0%	6,359.4	530.0	529.9	529.9	0.0%	6,359.4	0.0%
<b>Net Revenues and Other Available Moneys</b>	<b>2,964.9</b>	<b>2,035.4</b>	<b>3,085.7</b>	<b>51.6%</b>	<b>34,933.1</b>	<b>2,964.9</b>	<b>2,035.4</b>	<b>3,085.7</b>	<b>51.6%</b>	<b>35,983.4</b>	<b>3.0%</b>
Debt Service payments	2,120.2	2,119.8	2,119.8	0.0%	25,437.5	2,120.2	2,119.8	2,119.8	0.0%	25,437.5	0.0%
<b>Debt Service Coverage</b>	<b>1.40</b>	<b>0.96</b>	<b>1.46</b>	<b>51.6%</b>	<b>1.37</b>	<b>1.40</b>	<b>0.96</b>	<b>1.46</b>	<b>51.6%</b>	<b>1.41</b>	<b>3.0%</b>
<b>Debt Service Requirement</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	



# SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements/Projection	138,087	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,821,789
FY 2017 versus FY 2016 Monthly%	6.75%	1.87%	-2.45%	1.29%	-6.09%	-2.28%	9.05%	6.59%	1.80%	12.78%	5.50%	6.47%	3.26%
FY 2017 versus FY 2016 Monthly	8,735	2,657	-3,687	2,052	-9,323	-3,539	11,439	9,329	2,705	18,791	9,131	9,307	57,598
FY 2017 versus FY 2016 Cumulative	8,735	11,392	7,705	9,757	434	-3,105	8,334	17,663	20,368	39,160	48,291	57,598	57,598
	6.75%	8.04%	5.12%	6.12%	0.28%	-2.00%	6.59%	12.48%	13.58%	26.63%	29.08%	40.04%	3.26%



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2017	138,087	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,821,789
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
Actual Enplanements Over/(Under) Projection	(2,606)	0	0	0	0	0	0	0	0	0	0	0	(2,606)
Cumulative Total	(2,606)	0	0	0	0	0	0	0	0	0	0	0	-0.1%

	October	November	December	January	February	March	April	May	June	July	August	September	
% Monthly versus Projection	-1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
% Cumulative Total	-1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

	October	November	December	January	February	March	April	May	June	July	August	September	
Month to Month Trend													
Actual Enplanements	138,087	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	
Month to Month Increase/(Decrease)		6,348	2,465	14,697	-17,890	7,785	-13,653	13,058	1,750	13,176	9,393	-22,069	
Month to Month Increase/(Decrease) in %		4.6%	1.7%	10.0%	-11.1%	5.4%	-9.0%	9.5%	1.2%	8.6%	5.7%	-12.6%	

CPE	October	November	December	January	February	March	April	May	June	July	August	September	Total
Forecast Per FY2017 Budget	\$ 16.80	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54
Actual CPE	\$ 17.68	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Variance	\$ (0.88)	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54

**CALVO FISHER & JACOB LLP**

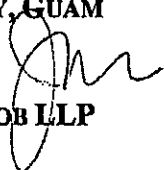
259 MARTYR STREET  
SUITE 100  
HAGÅTÑA, GUAM 96910  
P: 671.646.9355 F: 671.646.9403  
WWW.CALVOFISHER.COM

writer's direct e-mail:  
[jdamian@calvofisher.com](mailto:jdamian@calvofisher.com)

**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**CC:** Mr. Charles H. Ada II  
Executive Manager  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**FROM:** Janalynn Cruz Damian   
CALVO FISHER & JACOB LLP

**DATE:** November 30, 2016

**SUBJECT:** Executive Session

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.