



**BOARD OF DIRECTORS REGULAR MEETING**  
**3:00 p.m., Thursday, March 3, 2016**  
**GIAA TERMINAL CONFERENCE ROOM #3**

Public Notice

First Notice:

Guam Daily Post – February 25, 2016

Notice to Media – February 25, 2016

Second Notice:

Guam Daily Post – March 1, 2016

Notice to Media – March 1, 2016

**AGENDA**

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. January 28, 2016 Regular Meeting
4. Correspondence
5. Old Business
  - A. Status Updates of Capital Improvement Projects
6. New Business
  - A. Approval of FY15 Financial Audit Report by Ernst & Young
  - B. Approval of Award for Commercial Advertising Concession - RFP No. GIAA-010-FY15
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Friday, March 11, 2016, 2:00 p.m. Reconvened Meeting  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The Regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") held on March 3, 2016, was reconvened and called to order by Acting Chairman Gerber at 2:10 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Martin J. Gerber  
Gurvinder "Bic" Sobti  
Lucy M. Alcorn  
Katherine C. Sgro  
Rosalinda A. Tolan

**Offices or positions:**

Chairman, Acting

**Directors Absent:**

Deedee S. Camacho

Absent (Excused)

**GIAA Officials:**

Charles H. Ada II  
Jean M. Arriola  
Gerard Bautista  
Ann Bautista  
Edward Muna II  
Franklin Taitano  
Rolenda Faasualie  
Victor Cruz

Executive Manager  
Airport Services Manager  
Air Terminal Manager  
General Accounting Supervisor  
Operations Superintendent  
Procurement Supervisor  
Airport Marketing Administrator  
Engineering Supervisor

Fred Tupaz  
Janalynn Cruz Damian, Esq.

TMG, LLC  
GIAA Legal Counsel

Acting Chairman Gerber announced the presence of newly appointed Board member Ricardo C. Duenas who is currently awaiting legislative confirmation. The Board and Management welcomed Mr. Duenas.

## 2. NEW BUSINESS

### A. Approval of Award for Commercial Advertising Concession - RFP No. GIAA-010-FY15 - *Tabled*

The EM provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. An evaluation committee was established to evaluate the two (2) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer B
2. Proposer A

Management recommends that the Board approve the ranking results and award the RFP to Proposer B, subject to Management's negotiation of fair and reasonable fees.

Director Sgro asked that the Executive Manager elaborate on "Commercial Advertising". The Executive Manager informed the Board that the current contract for commercial advertising is with Clear Channel. The firm controls the advertisement spaces throughout the Airport, by selling the spaces and GIAA receives a percentage of the sales. Discussion followed relative to the details of the contract.

On motion duly made by Director Sgro, seconded by Director Alcorn, the following resolution was unanimously approved:

#### **Resolution No. 16-23**

The Board hereby approves the ranking results as presented and contract award to Proposer B for Commercial Advertising Concession - RFP No. GIAA-010-FY15, subject to Management's negotiation of fair and reasonable fees and legal review. If negotiations prove unsuccessful, Management is authorized to enter into negotiations with the next highest proposer.

The Executive Manager informed the Board that Proposer B is Clear Channel.

Legal Counsel announced for the record that the procurement for this item is being handled by Conflicts Counsel as Calvo Fisher & Jacob LLP has a conflict.

### B. Approval of Award for Purchase and Delivery of Aircraft Rescue Fire Fighting (ARFF) Vehicle - One (1) Class Five (5) - 3,000 Gallon Capacity and One (1) Class Three (3) Rapid Intervention Vehicle - IFB No. GIAA-001-FY16

The Executive Manager provided background information to the Board on the referenced IFB. Three (3) firms/individuals purchased bid packages and one (1) firm submitted bids before the

submission deadline. The one (1) bid was evaluated, and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

1.	Morrigo Equipment LLC	Rosenbauer Panther 6x6	\$728,484.00
		RosenbauerAirwolf Class 3	\$364,425.00

The Executive Manager informed the Board that Morrigo Equipment LLC has been determined to have met the standards and responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that Morrigo Equipment LLC be awarded the contract in the amount of \$1,092,909.00 for the project in reference.

On motion duly made by Director Tolan, seconded by Director Sobti, and unanimously approved, the following resolution was approved:

**Resolution No. 16-24**

The Board hereby approves the contract award for Purchase and Delivery of Aircraft Rescue Fire Fighting (ARFF) Vehicle - One (1) Class Five (5) - 3,000 Gallon Capacity and One (1) Class Three (3) Rapid Intervention Vehicle - IFB No. GIAA-001-FY16 to Morrigo Equipment LLC in the amount of \$1,092,909.00, subject to review by legal counsel.

**C. Request for Sponsorship - 12th Festival of Pacific Arts (FestPac)**

The Executive Manager reminded the Board that at the January 28, 2016 Regular Board of Directors meeting the Board had acknowledged the request for sponsorship from Senator Tina Muna-Barnes in reference to the 12th Festival of Pacific Arts (FestPac), to be hosted by Guam in May 2016. The Executive Manager announced that a follow up letter from the Senator had been received. He informed the Board that the sponsorship request is for \$100K, \$50K or \$25K. Management's recommendation is to sponsor FestPac in the amount of \$100,000.00. Discussion followed relative to where the funds would come from and the benefits to the Airport, with the Executive Manager informing the Board that with approximately 15,000 people visiting Guam for FestPac that the sponsorship amount would cover itself. With the absence of the Comptroller, the Board asked that Management provide a breakdown of where the funds would come from at the next Board meeting.

On motion duly made by Director Sobti, seconded by Director Tolan, and unanimously approved, the following resolution was approved:

**Resolution No. 16-25**

The Board hereby approves the request for sponsorship from Senator Tina Muna-Barnes in reference to the 12th Festival of Pacific Arts (FestPac) in the amount of \$100,000.00.

At this time, Director Sgro congratulated GIAA Management and the Marketing department for winning an award in the 4 Million Passenger category at the recent Routes Asia 2016 conference held in Manila, Philippines. Mr. Tupaz announced that over 10 airports in the region were nominated for this particular award, therefore it was a significant accomplishment for GIAA. Director Sgro informed the Board that she was very impressed with the preparation for the conference from Management and the Marketing department as well as the collaboration with GVB, and went on to announce that Guam was asked to consider hosting the Routes Asia 2019 conference.

Discussion followed relative to the establishment of a sister airport relationship with Clark Airport. Mr. Tupaz went on to add that it is important for GIAA to follow through with the airlines that have shown interest in Guam. Acting Chairman Gerber agreed and requested that updates regarding interested airlines be made part of future Air Service Development presentations.

**D. Ratification of Quarterly Travel**

The Executive Manager presented the quarterly travel from October 1, 2015 to March 11, 2016 for ratification by the Board. Per GIAA's travel policy all travel by Board members, the Executive Manager, the Deputy Executive Manager, the Comptroller and all non-Airport employees must be approved or ratified by the Board of Directors.

On motion duly made by Director Alcorn, seconded by Director Sobti, and unanimously approved, the following resolution was approved:

**Resolution No. 16-26**

The Board hereby ratifies the quarterly travel from October 1, 2015 to March 11, 2016 for Board members, Executive Manager, Deputy Executive Manager, the Comptroller and all non-Airport employees as presented.

**3. EXECUTIVE SESSION**

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Sobti, seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 2:57 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were members of the Board, Executive Manager Ada, and Legal Counsel Janalynn Cruz Damian.

Director Sobti did not participate in Executive Session because of a conflict of interest with the matter being discussed and left the conference room.

Executive Session adjourned at 3:23 p.m., at which time the Board reconvened the regular session.

All members present in the conference room.

Acting Chairman Gerber announced that there was a request from legal counsel to authorize payment of legal counsel's January and February 2016 invoices for legal services related to the DFS arbitration matter.

Director Sobti did not participate in discussion or vote on this matter because of a conflict of interest.

On motion duly made by Director Alcorn, seconded by Director Sgro, the following resolution was unanimously approved:

**Resolution No. 16-27**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for legal fees incurred in January 2016 related to the DFS arbitration in the amount of \$67,617.80; and legal fees incurred in February 2016 related to the DFS arbitration in the amount of \$98,168.72.


**4. PUBLIC COMMENTS**

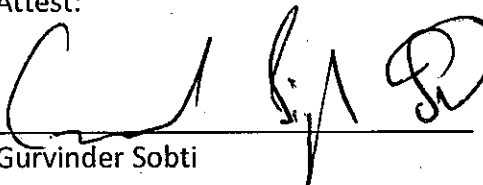
There were no public comments.

**5. ADJOURNMENT**


Motion to adjourn duly made by Director Alcorn, seconded by Director Sgro; motion unanimously passed. The meeting was adjourned at 3:24 p.m.

Dated this 31st, day of March, 2016.

  
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Martin J. Gerber  
Chairman, Acting

Attest:  
  
\_\_\_\_\_  
Gurvinder Sobti  
Secretary

Prepared and Submitted By:

  
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Amanda O'Brien-Rios  
Corresponding Secretary

## ORDER OF ADJOURNMENT

By Resolution of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA"), the March 3, 2016 Regular Meeting of the Board of Directors of GIAA is hereby adjourned until Friday, March 11, 2016 at 2:00 p.m., to reconvene at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Dated this 3rd day of March, 2016.



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Martin J. Gerber  
Chairman of the Board, Acting

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Board of Directors Regular Board Meeting  
3:00 p.m. Thursday, March 3, 2016  
(Recessed until March 11, 2016)  
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Rofenda Faasnamalic	GIAA MKey
2.	FRANK P. TARTALO	GUSA - APOC.
3.	VICTOR J. CRUZ	GIAA
4.	Gerard BANTISTA	GIAA
5.	CHARLES H. MATA	GIAA
6.	EDWARD MULLA	GIAA OPS
7.	ANN BANTISTA	GIAA ACU
8.	J. ANAW	GIAA
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