

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, October 27, 2016, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The October 27, 2016 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:20 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman

**Directors Absent:**

Katherine C. Sgro (Excused)  
Gurvinder "Bic" Sobti (Excused)  
Martin J. Gerber (Excused)

Vice Chairperson

Board Secretary

**GIAA Officials:**

Charles H. Ada II  
Jean M. Arriola  
Gerard Bautista  
Ann Bautista  
Daniel Stone  
Edward Muna  
Victor Cruz  
Joseph Javellana  
Rolenda Faasuumalie

Executive Manager  
Airport Services Manager  
Air Terminal Manager  
General Accounting Supervisor  
Airport Fire Chief, Acting  
Operations Superintendent  
Engineering Supervisor  
Program Coordinator IV  
Airport Marketing Administrator

Fred Tupaz  
Janalynn Cruz Damian, Esq.

TMG, LLC  
GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

### **A. September 29, 2016 Regular Meeting**

No corrections or changes were recommended.

On motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously passed:

#### **Resolution No. 17-01**

The Board hereby approves the minutes of the September 29, 2016 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

## **5. OLD BUSINESS**

### **A. Status Updates of Capital Improvement Projects**

Mr. Fred Tupaz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

#### **i. FAA AIP Grant Projects – Undistributed Obligations (UDO)**

- Miscellaneous Airport Improvements, Phase IV, Demolition of Remnant Properties: This project is in close out phase.
- Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle: Project was closed out August 22, 2016.
- Update Airport Master Plan Study: Project is in close out phase.
- Rehabilitate Runway - 06L/24R: Flight check completed August 2016. PAPI commissioning and publication expected by the end of October 2016.
- Noise Mitigation Measures for Residences within 65 - 69 DNL: Board action required.
- Install Perimeter Fencing required by 14 CFR 139: Notice to Proceed was received.
- Wildlife Management Assessment: Awaiting issuance of Notice to Proceed to commence project.

- Arrival Corridor Design: Addendum C, in response to RFI's was issued October 21, 2016. Bid opening scheduled for November 10, 2016.
- ARFF Facility Design/Construction, Phase I: Board action required.
- Terminal Apron Rehabilitation Design: Board action required.

ii. Bond Capital Improvement Projects

- Hold Bag Screening Relocation: Project is 80% complete as of September 30, 2016. Installation is at 73% completion. Estimated time of completion is March 2017.
- ARFF Facility Replacement: Grant awarded August 2016. RFP submittals require Board action.

Relative to the upgrade to Airport IT and FMS, Mr. Tupaz informed the Board that Management has been working closely with United Airlines to develop the scope of work for the fiber optic relocation. United Airlines have an immediate need to relocate those lines currently hanging on stilts as a result of the demolition of the yellow cargo building. Management is requesting for authorization to negotiate an MOU with United Airlines to have the project commence and relocate the fiber optic lines underground. the Executive Manager added that GIAA has identified funds in the amount of \$500K to assist with the project, and United will share the cost as well as manage the project.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Camacho, the following resolution was unanimously approved:

**Resolution No. 17-02**

The Board hereby authorizes Management to proceed with negotiating a Memorandum of Understanding by and between the A.B. Won Pat International Airport Authority, Guam and United Airlines relative to the fiber optic relocation project, subject to legal review.

iii. Capital Improvement Fund

- Upgrades to Public Restrooms - Final Phase: Project 99% complete pending punchlist items. Change Order pending to complete additional restrooms in Engineering and Ramp Control offices.
- Noise Mitigation Program 65 DNL & Higher - Phase VI: RFP submittals require Board action.
- Wildlife Management Assessment: Contract has been executed and submitted to FAA for review, awaiting issuance of Notice to Proceed.
- Improve Leasehold Facilities (GSE, Tech, HC-5): Design for ARFF facility replacement design pending Board approval. Notice to proceed issued October 2016 for the HC-5 Hangar, construction anticipated to begin early November 2016.

- Improve Arrival and Inspection Facilities: Project to be closed out. APC's were installed and are fully operational. Ribbon cutting ceremony held October 5, 2016.
- Apron Rehabilitation - Design: Board action required.
- Miscellaneous Airport Improvements - Phase IV: Notice to Proceed was received.

Mr. Tupaz gave a brief update relative to Air Service Development stating that a number of the airlines that were targeted during the Asia Routes conference held in 2016 are working to allocate resources to comply with the ETOPS issues that are required for Guam routes. Tiger Air is still on track to begin flights early 2017. GIAA team continue to target low cost carriers out of Japan.

## **6. NEW BUSINESS**

### **A. Approval of Award for Acoustical Assessment for Residential Sound Solution Program - RFP No. RFP-006-FY16 (AIP Grant No. 3-66-0001-093)**

The Executive Manager provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirteen (13) firms/individuals acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the two (2) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer B
2. Proposer A

Management recommends that the Board approve the ranking results and award the RFP to Proposer B, subject to Management's negotiation of fair and reasonable fees.

After further discussion, on motion duly made by Director Tolan, seconded by Director Camacho, the following resolution was unanimously approved:

#### **Resolution No. 17-03**

The Board hereby approves the ranking results as presented and contract award to Proposer B for Acoustical Assessment for Residential Sound Solution Program - RFP No. RFP-006-FY16 (AIP Grant No. 3-66-0001-093), subject to Management's negotiation of fair and reasonable fees and legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

The Executive Manager informed the Board that Proposer B is EMPSCO Engineering Consultants.

**B. Approval of Award for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design - RFP No. RFP-007-FY16**

The Executive Manager provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirty-two (32) firms/individuals acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the six (6) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer A
2. Proposer E
3. Proposer D
4. Proposer B
5. Proposer C
6. Proposer F

Management recommends that the Board approve the ranking results and award the RFP to Proposer A, subject to Management's negotiation of fair and reasonable fees.

Executive Manager Ada informed the Board that this project is FAA funded at a 90/10 cost share, GIAA will fund approximately \$310,000.00; this is one of GIAA's Master Plan objectives. The design portion is anticipated to take six (6) months to complete with the construction portion approximately two (2) to three (3) years.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-04**

The Board hereby approves the ranking results as presented and contract award to Proposer A for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design - RFP No. RFP-007-FY16, subject to Management's negotiation of fair and reasonable fees and legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

The Executive Manager informed the Board that Proposer A is GHD.

**C. Approval of Award for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design - RFP No. RFP-008-FY16**

The Executive Manager provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. Thirty-two (32) firms/individuals

acknowledged receipt of the RFP package. An evaluation committee was established to evaluate the six (6) proposals timely submitted to determine the most qualified proposer. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. The qualified firms in the ranking are as follows:

1. Proposer C
2. Proposer A
3. Proposer E
4. Proposer B
5. Proposer F
6. Proposer D

Management recommends that the Board approve the ranking results and award the RFP to Proposer C, subject to Management's negotiation of fair and reasonable fees.

Executive Manager Ada informed the Board that this project is FAA funded at a 90/10 cost share.

After further discussion, on motion duly made by Director Camacho, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-07**

The Board hereby approves the ranking results as presented and contract award to Proposer C for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design - RFP No. RFP-008-FY16, subject to Management's negotiation of fair and reasonable fees and legal review. In the event that negotiations prove unsuccessful, Management may enter negotiations with the next highest ranked proposer.

The Executive Manager informed the Board that Proposer C is TRMA.

**D. Approval of Board Resolution No. 17-05 and 17-06: Agreement for Legal Services**

- Board Resolution No. 17-05: Agreement for Legal Services

Executive Manager Ada announced that the abovementioned resolution is relative to the extension of the agreement for legal services with Conflict Counsel, Fisher & Associates. This is the first option to extend of a five (5) year contract.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-05**

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO

B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Fisher & Associates;  
and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

- Board Resolution No. 17-06: Agreement for Legal Services

Executive Manager Ada announced that the abovementioned resolution is relative to the extension of the agreement for legal services with Conflict Counsel, Law Office of Peter F. Perez. This is the first option to extend of a five (5) year contract.

After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-06**

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the "Conflicts Counsel Agreement") was entered into effective December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and The Law Office of Peter F. Perez; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on

December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

**E. Ratification of Quarterly Travel**

Executive Manager Ada presented the quarterly travel from for July to September 2016 for ratification by the Board. Pursuant to GIAA's travel policy, all travel by Board members, the Executive Manager, Deputy Executive Manager, Comptroller, and all non-Airport employees must be approved or ratified by the Board of Directors.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-08**

The Board hereby ratifies the quarterly travel from July to September 2016 for Board members, Executive Manager, Deputy Executive Manager, comptroller and all non-Airport employees as presented.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

**8. REPORT OF THE COMPTROLLER**

Ms. Ann Bautista, Accounting Supervisor, reported on the revenues and expenses of the Authority as of **September 30, 2016**. Ms. Bautista reported that year-to-date Total Signatory Revenues are above budgeted revenues by **2.4%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **0.1%** and **-0.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **11.3%**. Year-to-date Total Operating Revenues Actual of **\$72.2M** is **3.5%** above the budget estimate of **\$69.8M**. Year-to-date Total Operating Expenses are below budget by **-6.0%**. Components of this line item include a **3.9%** increase in Personnel Service, a **-13.0%** decrease in Contractual Services, a **-32.1%** decrease in Materials & Supplies and a **-162.9%** increase in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$31.4M** reflects an increase of **19.0%** over the year-to-date budgeted amount of **\$26.4**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.50** versus the requirement of **1.25**.

**9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tolan seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive



Session at 3:52 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were members of the Board, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian.

Executive Session adjourned at 4:06 p.m., at which time the Board reconvened the regular session.

As a result of discussion during Executive Session, Chairman Duenas announced that there was a request from legal counsel for the Board to approve and authorize payment to Calvo Fisher & Jacob LLP, for September 2016 invoices for general matters legal services.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-09**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for the general matters legal fees incurred in September 2016, in the amount of \$16,970.30 that exceed the monthly cap.

**10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 4:29 p.m.

Dated this 14th day of December, 2016.



Ricardo C. Duenas  
Chairman

Attest:



Gurvinder Sobti  
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios  
Corresponding Secretary

## BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, October 27, 2016

GIAA TERMINAL CONFERENCE ROOM #3

### Public Notice

#### First Notice:

Guam Daily Post – October 20, 2016

Notice to Media – October 20, 2016

#### Second Notice:

Guam Daily Post – October 25, 2016

Notice to Media – October 25, 2016

## AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. September 29, 2016 Regular Meeting
4. Correspondence
5. Old Business
  - A. Status Updates of Capital Improvement Projects
6. New Business
  - A. Approval of Award for Acoustical Assessment for Residential Sound Solution Program - RFP No. RFP-006-FY16 (AIP Grant No. 3-66-0001-093)
  - B. Approval of Award for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design - RFP No. RFP-007-FY16
  - C. Approval of Award for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design - RFP No. RFP-008-FY16
  - D. Approval of Board Resolution No. 17-05 and 17-06: Agreement for Legal Services
  - E. Ratification of Quarterly Travel
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



P.O. Box 8770 Tel (671) 646-0300  
Tamuning, GU 96931 Fax (671) 646-8823  
www.guamairport.com

WE'RE ON IT  
**24/7**

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Board of Directors Regular Board Meeting  
3:00 p.m. Thursday, October 27, 2016  
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Chris Wong	Guam Post
2.	JEAN ARROWA	GIAA-
3.	J.G. JAVELLANA	GIAA
4.	P. Fransula	GIAA Ink by
5.	LARRY RIVERA	TMG
6.	VICTOR J. GARCIA	GIAA
7.	H. Nagata	JAL
8.	Gerard BARTISTON	GIAA
9.	EDWARD MUNA	GIAA
10.	Daniel Spore	ARFF
11.		
12.		
13.		
14.		
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16.		
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# Presentation imagines Guam without brown tree snakes

By Chris Wong  
chris@postguam.com

Diane Vice, wildlife supervisor and brown tree snake control program manager of the Division of Aquatic and Wildlife Resources at the Guam Department of Agriculture, was a guest speaker at the Rotary Club of Tumon Bay's luncheon meeting at the Pacific Star Resort & Spa on Tuesday, Oct. 17. Vice and Jane Dia presented a scenario to Rotarians, entitled "Imagine Guam Without Brown Tree Snakes!" They told Rotarians that \$3.8 million per year is spent just on efforts to contain the brown tree snake on Guam, along ports of entry. The cost of larger scale efforts to eradicate the infestation from Guam has yet to be calculated.

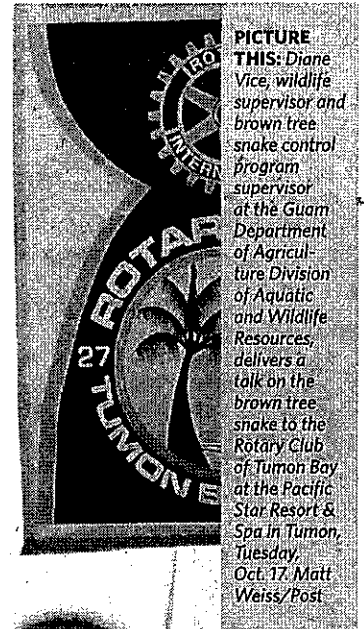
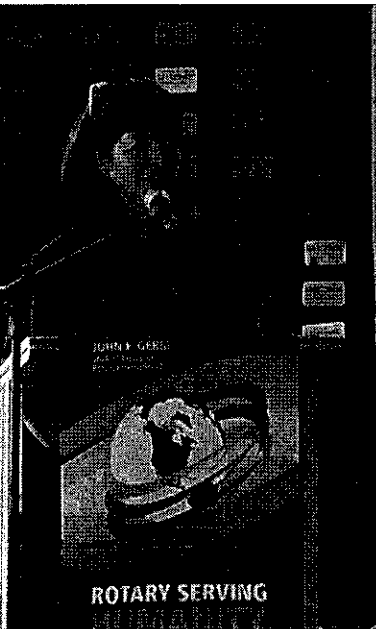
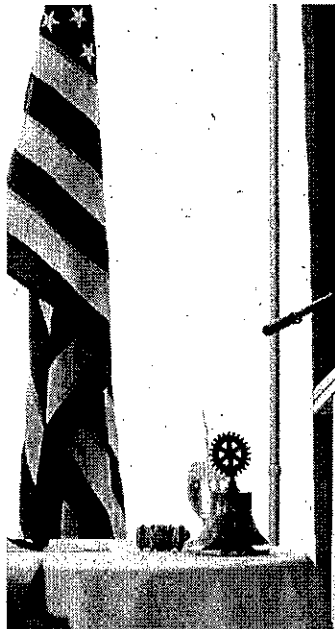
## 'Broad-scale suppression'

"In the near term we can eradicate snakes in discrete areas and conduct broad-scale suppression," Vice said. "In the long-term, which is what it will take for permitting, environmental assessments, public support, etc., we will need money to eradicate snakes from Guam. I believe it can be done but not today."

"In the end, we will need an Integrated Pest Management Plan, public support and lots of money to eradicate snakes from Guam. With aerial broadcast of acetaminophen-laced pinky mice, we can reach many areas that in the past have been inaccessible and improve the economics of snake control."

## Efforts

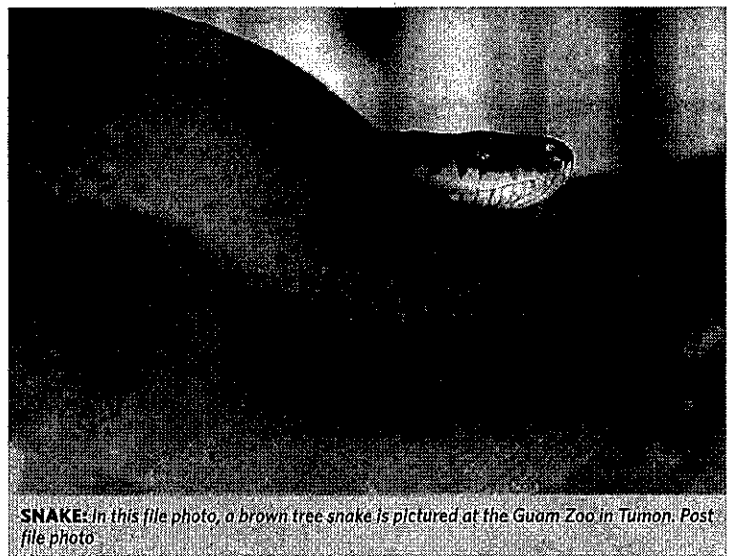
State Director of USDA Wildlife Services Rob Gosnell said the pinkies are dead neo-natal mice. He added that the methods they use to collect snakes are trapping, capturing by hand, and



**PICTURE THIS:** Diane Vice, wildlife supervisor and brown tree snake control program supervisor at the Guam Department of Agriculture Division of Aquatic and Wildlife Resources, delivers a talk on the brown tree snake to the Rotary Club of Tumon Bay at the Pacific Star Resort & Spa in Tumon, Tuesday, Oct. 17. Matt Weiss/Post

dogs. The areas being contained are only Department of Defense areas and ports of entry like the Guam commercial port or the Guam airport.

Gosnell mentioned that a broad-scale application using a helicopter for aerial disbursement is scalable and that the agency could mount multiple launchers on the helicopter that would be shooting four mice per second over an area going 58 to 80 miles per hour. The approximate launch date for the project is 2018, with DoD property being the first areas to be treated. Pending testing and study from the U.S. Environmental Protection Agency, the rest of Guam could be treated in hope of restoring Guam's native populations of birds, Gosnell said.



**SNAKE:** In this file photo, a brown tree snake is pictured at the Guam Zoo in Tumon. Post file photo



Sen. Thomas Ada  
Committee on Lands

## Public Hearing Notice

Thursday, October 27, 2016, 6:30pm  
Umatac Community Center

## AGENDA

**Bill No. 366-33 (COR)** - T.C. Ada and T. A. Morrison  
An act to impose a moratorium on land development in Southern Guam

**Bill No. 365-33 (COR)** - T. C. Ada and T. A. Morrison  
An act to require that technical findings & recommendations of ARC be made a part of information provided at Village Public Hearings in the GLUC process

Note: this is the last in a series of southern village hearings

Individuals requiring special accommodations please submit request to Charlene Flores at 473-3301.  
Paid for by funds of the Committee on Lands  
www.senatordada.org

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The Honorable  
**EDDIE B. CALVO**  
Governor



The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, October 27, 2016 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)

# Report: Washington state 'grossly' unprepared for major quake

(Reuters) - Washington state is grossly unprepared for a large earthquake and tsunami that may strike in the coming decades, putting it at risk for a humanitarian disaster, the Seattle Times reported on Sunday, citing a draft government report.

Anticipating a poor response to such a disaster, the state's emergency managers will begin asking residents to stock enough food and other supplies to survive on their own for two weeks, the newspaper said.

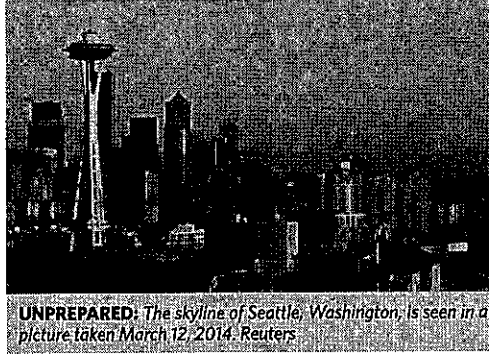
The Pacific Northwest region was once thought to be a low risk for a massive earthquake, compared with its coastal neighbor California.

Researchers, however, have come to believe that an 8.0 to 9.0 magnitude

temblor has shaken Oregon and Washington every 230 years or so. The last struck about 315 years ago, according to the U.S. Geological Survey, so one is overdue.

To prepare for that possibility, Washington officials organized a four-day exercise called "Cascadia Rising" in June, and the results were laid out in a draft report, the Seattle Times reported.

"The state's current mindset and approach to disaster response is not suitable to a catastrophic scale incident," the assessment says, according to a copy the newspaper published online.



**UNPREPARED:** The skyline of Seattle, Washington, is seen in a picture taken March 12, 2014. Reuters

feeding, among other steps.

The state Emergency Management Division wants to spend \$750,000 a year urging people to have emergency kits that would last up to two weeks, the Seattle Times said.

On the Olympic Peninsula, which is vulnerable to being cut off if roads and bridges are damaged, people may be on their own for twice that long, an official told the newspaper.

The draft report recommends expanding the emergency authority of Washington's governor and putting in place plans for mass sheltering and

"What you have on hand when this occurs is how you're going to survive," said Clallam County emergency coordinator Penny Linterman.

**GUAM LAND USE COMMISSION**  
Department of Land Management  
ITC Building, Third Floor, Tamuning, GU  
P.O. Box 2950, Hagatna, Guam 96932  
Tel: 649-5263 Ext. 371; Fax: 649-5383

EDDIE BAZA CALVO  
Governor  
RAY TENORIO  
Lieutenant Governor

MICHAEL J.B. BORJA  
Director  
DAVID V. CAMACHO  
Deputy Director

## AGENDA

A regular meeting of the Guam Land Use Commission will be held on Thursday, October 27, 2016 at 1:30 pm, Department of Land Management Conference Room, 590 S. Marine Corps Dr., 3rd Floor, Suite 304, ITC Building, Tamuning.

- I. Roll Call
- II. Approval of Minutes - October 13, 2016
- III. Old Business[None]
- IV. New Business
- Tentative Development Plan
- A. Chin I. Huang; proposed development of a three story, eight multi-family dwelling units with an office & display area, Lot 5142-1-4NEW-R3, Tamuning. [2016-02]
- Tentative Subdivision
- B. Richland Development LLC; tentative subdivision for the proposed development of ten single-family house lots, Lot R4, Tract 93021, Yigo. [2015-38]
- V. Administrative & Miscellaneous Matters
- Continuance of Order to Show Cause
- C. Grandview Development, LLC; continuance of an order to show cause and status report for the Grandview Shopping Mall. [2008-0038]
- Tentative Subdivision/Extension of Time
- D. Deepak & Kiran Sadhawani; request for an extension of time for a previously approved industrial park subdivision on Lot 5315, Dededo. [2015-26]
- VI. Adjournment

Funding Source for ad provided by above Applicant(s)  
Person(s) requiring special accommodations please call Cristina at 649-5263 Ext. 375

The Honorable  
**EDDIE B. CALVO**  
Governor

The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, October 27, 2016 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

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(This ad paid for by GIAA)

<b>Harvest House, Inc.</b>	
Statement of Revenue and Expenditures	
Period Ending December 31, 2015	
<b>Revenue</b>	
Contribution Income	58,684.81
Other Income	16,250.02
<b>Total Revenue</b>	<b>74,934.83</b>
<b>Expenses</b>	
Edification/Education	14,682.29
Miscellaneous	6,250.02
<b>Total Expenses</b>	<b>20,932.31</b>
<b>Net Revenue over Expenses</b>	<b>54,002.52</b>

**GUAM SEASHORE PROTECTION COMMISSION**  
Department of Land Management  
ITC Building, Third Floor, Tamuning, GU  
P.O. Box 2950, Hagatna, Guam 96932  
Tel: 649-5263 Ext. 371; Fax: 649-5383

EDDIE BAZA CALVO  
Governor  
RAY TENORIO  
Lieutenant Governor

MICHAEL J.B. BORJA  
Director  
DAVID V. CAMACHO  
Deputy Director

## AGENDA

A regular meeting of the Guam Seashore Protection Commission will be held on Thursday, October 27, 2016 at 1:30 p.m., Department of Land Management Conference Room, 590 S. Marine Corps Dr., 3rd Floor, ITC Building, Tamuning.

- I. Roll Call
- II. Approval of Minutes - July 12, 2016
- III. Old Business[None]
- IV. New Business
- Seashore Clearance
- A. TeleGuam Holdings, LLC; request for a Seashore Clearance for the installation of conduits and landing of submarine cables within the Seashore Reserve, Lot 262 and the Tepungan Reef Flat, Piti. [2016-35]
- VI. Adjournment

Funding Source for ad provided by above Applicant(s)  
Person(s) requiring special accommodations please call Cristina at 649-5263 Ext. 375.

Sen. Thomas Ada  
Committee on Lands

## Public Hearing Notice

Thursday, October 27, 2016, 6:30pm  
Umatac Community Center

### AGENDA

**Bill No. 366-33 (COR) - T.C. Ada and T. A. Morrison**  
An act to impose a moratorium on land development in Southern Guam

**Bill No. 365-33 (COR) - T. C. Ada and T. A. Morrison**  
An act to require that technical findings & recommendations of ARC be made a part of information provided at Village Public Hearings in the GLUC process

\* Note: this is the last in a series of southern village hearings

Individuals requiring special accommodations please submit request to Charlene Flores at 473-3301.  
Paid for by funds of the Committee on Lands  
[www.senatorada.org](http://www.senatorada.org)

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, September 29, 2016, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The September 29, 2016 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:03 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Martin J. Gerber  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

**GIAA Officials:**

Peter Roy Martinez  
John A. Rios  
Jean M. Arriola  
Antonio Taitingfong  
Ray Santos  
Edward Muna  
Franklin P. Taitano  
Joseph Javellana  
Victor Cruz  
Rolenda Faasuamalie

Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Assistant Chief, Airport Police  
Airport Fire Chief, Acting  
Operations Superintendent  
Supply Management Administrator  
Program Coordinator IV  
Engineering Supervisor  
Airport Marketing Administrator

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Vice Chairperson Sgro, seconded by Director Tolan; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

### **A. August 25, 2016 Regular Meeting**

No corrections or changes were recommended.

On motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, the following resolution was unanimously passed:

### **Resolution No. 16-65**

The Board hereby approves the minutes of the August 25, 2016 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Deputy Executive Manager Martinez had no correspondence to report.

## **5. OLD BUSINESS**

### **A. Status Updates of Capital Improvement Projects**

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

#### **i. Capital Improvement Fund**

- Wildlife Management Assessment: Contract negotiations with consultants are now complete and are being forwarded to the FAA for review and approval.
- ARFF Facility Design/Construction, Phase I: RFP submittals received on September 22, 2016 and are currently under review.
- Improve Arrival and Inspection Facilities: Automated Passport Control training completed September 15, 2016. Ribbon cutting scheduled for October 5, 2016.
- Safety Management System: RFP awarded to AECOM at the last Board meeting. Scope of work and fee negotiations in progress.
- Miscellaneous Airport Improvements, Phase IV, Demolition of Remnant Properties: Concurrence from the FAA was received to award the demolition project to BME & Sons. Contract execution is pending to move forward with notice to proceed.

#### **ii. FAA AIP Grant Projects – Undistributed Obligations (UDO)**

- 2013 - Update Airport Master Plan Study: After recent approval from FAA of the Airport Geographic Information System (AGIS) Survey training sessions were conducted with AECOM and CNMI on September 26 and 27, 2016.

**ii. Bond Capital Improvement Projects**

- International Arrivals Corridor with Building Seismic Upgrades: IFB was advertised on August 30, 2016 and requests for information ("RFI") received September 16, 2016. Due to RFIs, Addendum A and Addendum B were issued extending the bid opening to November 10, 2016. The deadline for RFIs was also extended. Seismic upgrades are FAA funded.
- Hold Bag Screening Relocation: Project is 78% complete as of August 31, 2016. Estimated time of completion is March 2017.

*Chairman Duenas announced the arrival of Director Camacho.*

**6. NEW BUSINESS**

**A. Approval of FY17 Insurance Renewal Program**

Vice Chairperson Sgro announced that she would like to recuse herself from participating in discussion or voting on this matter due to a conflict of interest, and exited the Board room.

Director Camacho noted that she has no conflict.

AM Insurance ("AM") representative Ann Marie Muna presented the insurance quotes for FY2017. Nine (9) insurance carriers were approached, with four (4) carriers responding with submittals.

The insurance program includes six (6) policies: Property Insurance with Catastrophe; Airport Operators Liability; Directors and Officers Liability; Workman's Compensation, Automobile Insurance; and Crime Insurance. Quotes are as follows:

<b>Policy</b>	<b>Firm with Lowest Offered Premium</b>	<b>Amount</b>
Property	Guahan	\$338,390.00
Airport Operators Liability	Calvo's	\$153,000.00
Directors & Officers Liability	Moylan's	\$55,998.00
Workman's Compensation	Moylan's	\$44,900.00
Crime Insurance	Moylan's	\$6,950.00
Automobile	Moylan's	\$37,621.00



The total premium costs for all coverage including catastrophic perils for FY2017 is \$636,859.00. This represents a savings of \$132,312.00 compared to FY2016 premium cost of \$769,171.00. Management recommends that the Board approve the FY2017 insurance program as presented.

Discussion was held on the various insurance companies.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 16-66**

The Board hereby approves the FY2017 Insurance Renewal Program, in the total amount of \$636,859.00 as follows:

<b>Policy</b>	<b>Lowest Bidder/Firm's Name</b>	<b>Amount</b>
Property	Guahan	\$338,390.00
Airport Operators Liability	Calvo's	\$153,000.00
Directors & Officers Liability	Moylan's	\$55,998.00
Workman's Compensation	Moylan's	\$44,900.00
Crime Insurance	Moylan's	\$6,950.00
Automobile	Moylan's	\$37,621.00
<b>TOTAL</b>		<b>\$636,859.00</b>

*Vice Chairperson Sgro re-enters the Board room.*

- B.** Ratification of Grant Agreement AIP Project No. 3-66-0001-095 - Wildlife Hazard Assessments

Deputy Executive Manager Martinez informed the Board that the grant is in the amount of \$100,000.00 at a 90/10 cost share. The project has been awarded to PCR Environmental, Inc.

After further discussion, on motion duly made by Director Sobti, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 16-67**

The Board hereby ratifies Management's acceptance of and approves the FAA Grant Agreement for AIP Project No. 3-66-0001-095 - Wildlife Hazard Assessments.

- C.** Ratification of Grant Agreement AIP Project No. 3-66-0001-096 – Safety Management System (SMS) Manual and Implementation Program

Deputy Executive Manager Martinez informed the Board that the grant is in the amount of \$150,000.00 at a 90/10 cost share.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 16-68**

The Board hereby ratifies Management's acceptance of and approves the FAA Grant Agreement for AIP Project No. 3-66-0001-096 - SMS Manual and Implementation Program.

- D.** Ratification of Grant Agreement AIP Project No. 3-66-0001-097 - Terminal Building Sterile Arrival Corridors - Design

Deputy Executive Manager Martinez informed the Board that the grant amount is \$3,760,649.00 at a 90/10 cost share. This is a multi-year grant totaling \$13 million.

After further discussion, on motion duly made by Director Gerber, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 16-69**

The Board hereby ratifies Management's acceptance of and approves the FAA Grant Agreement for AIP Project No. 3-66-0001-097 - Terminal Building Sterile Arrival Corridors - Design.

- E.** Ratification of Grant Agreement AIP Project No. 3-66-0001-098 - Aircraft Rescue and Fire Fighting Building - Design

Deputy Executive Manager Martinez informed the Board that the grant is in the amount of \$1M at a 90/10 cost share.

After further discussion, on motion duly made by Director Camacho, seconded by Director Gerber, the following resolution was unanimously approved:

**Resolution No. 16-70**

The Board hereby ratifies Management's acceptance of and approves the FAA Grant Agreement for AIP Project No. 3-66-0001-098 - Aircraft Rescue and Fire Fighting Building - Design.

- F.** Ratification of Grant Agreement AIP Project No. 3-66-0001-099 - Rehabilitate Apron - Design

Deputy Executive Manager Martinez informed the Board that the grant is in the amount of \$810,000.00 at a 90/10 cost share.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Camacho, the following resolution was unanimously approved:

**Resolution No. 16-71**

The Board hereby ratifies Management's acceptance of and approves the FAA Grant Agreement for AIP Project No. 3-66-0001-099 - Rehabilitate Apron - Design.

**G. Approval of Award for Custodial Services (Concourse/Apron Level) - IFB No. GIAA-007-FY16**

Deputy Executive Manager Martinez provided background information to the Board on the referenced IFB. Eighteen (18) firms/individuals purchased bid packages and eight (8) firms submitted bids before the submission deadline. All eight (8) firms were evaluated, and all firms determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

<b>Bidder/Firm's Name:</b>	<b>Item 1 Apron Level</b>	<b>Item 2 Concourse Level</b>
Unlimited Service Group LLC	\$857,297.97	\$899,983.80
K Cleaning Services	\$274,188.00	\$539,000.00
Guam Cleaning Masters	\$368,256.00	\$565,056.00
Advance Management Inc.	\$385,059.00	\$1,296,947.00
MTO Maintenance	\$258,000.00	\$939,756.00
JRN Refrigeration	\$387,194.38	No Bid
G Crew Maintenance	\$254,949.00	No Bid
JJ Global	\$343,944.18	\$731,056.82

Deputy Executive Manager Martinez informed the Board that G Crew Maintenance and K Cleaning Services have been determined to have met the standards and responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidders. Therefore, it is recommended that the contract awards be made according to the following:

<b>Item &amp; Description</b>	<b>Awarded to:</b>	<b>Total Amount</b>
Item 1: Apron Level	G Crew Maintenance	\$254,949.00
Item 2: Concourse Level	K Cleaning Services	\$539,000.00
	<b>Total Contract Award:</b>	<b>\$793,949.00</b>

Vice Chairperson Sgro inquired on measures added to the contract to address current concerns with maintenance. Mr. Franklin P. Taitano, Supply Management Administrator, replied stating that the new contract is now a one year contract with options to extend up to five (5) years. Measures were also included with regard to quality control. Mr. Taitano added that both firms have held contracts with the Airport for grass cutting. It was also noted that the prior contract was with Guam Cleaning Masters.

After further discussion, on motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

**Resolution No. 16-72**

The Board hereby approves the contract award for Custodial Services (Concourse/Apron Level) - IFB No. GIAA-007-FY16 to G Crew Maintenance in the amount of \$254,949.00 for the Apron Level; and K Cleaning Services in the amount of \$539,000.00 for the Concourse Level, total contract award of \$793,949.00, subject to review by legal counsel.

**H. Approval of Board Standing Committees**

Chairman Duenas presented a memorandum to the Board dated September 29, 2016 regarding recommended Board Standing Committees.

On motion duly made by Director Tolan and seconded by Vice Chairperson Sgro, the following resolution was unanimously passed:

**Resolution No. 16-73**

The Board hereby approves the Board subcommittees, chairpersons, and members as presented:

1. Finance/Operations/Administration  
Chairperson: Ricardo C. Duenas  
Members: Deedee S. Camacho
2. Legal/Legislative  
Chairperson: Martin J. Gerber  
Members: Lucy M. Alcorn
3. Capital Improvement Projects/Property Development  
Chairperson: Martin J. Gerber  
Member: Gurvinder "Bic" Sobti
4. Tenant Relations/Air Service Development/Marketing  
Chairperson: Katherine C. Sgro  
Members: Rosalinda A. Tolan, Lucy M. Alcorn

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Martinez.

Vice Chairperson Sgro inquired on the funding for Ambassadors in the USCBP Hall. Ms. Rolenda Faasumalie, Airport Marketing Administrator, replied that a portion is funded by GVB.

Deputy Executive Manager Martinez brought to the Board's attention the Airport Tariff Schedule and new parking lot fees. He announced that after the approval of the FY2017 budget at the last Board meeting which included the new tariff rates, the new Airport Tariff Schedule

and rates, as well as the new parking lot fees were published for notification to the public as required by law. The new parking lot fees take effect on October 1, 2016. Management requests that the Board ratify the new Airport Tariff Schedule and rates, and parking lot rates. On motion duly made by Director Tolan and seconded by Vice Chairperson Sgro, the following resolution was unanimously passed:

**Resolution No. 16-74**

The Board hereby ratifies the new Airport Tariff Schedule and the Parking Lot Fees as published and presented by Management.

Deputy Executive Manager Martinez announced that full delegation of procurement authority was granted to the Airport Authority by Claudia Acfalle, General Service Agency's Chief Procurement Officer, allowing GIAA to conduct all Government of Guam procurement practices internally for the upcoming fiscal year.

The Board congratulated Management and staff.

**8. REPORT OF THE COMPTROLLER**

Mr. John A. Rios, Comptroller, reported on the revenues and expenses of the Authority as of **August 31, 2016**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **2.2%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above budget by **0.1%** and **0.2%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **12.1%**. Year-to-date Total Operating Revenues Actual of **\$66.3M** is **3.6%** above the budget estimate of **\$64.0M**. Year-to-date Total Operating Expenses are below budget by **-8.1%**. Components of this line item include a **2.6%** increase in Personnel Service, a **-13.3%** decrease in Contractual Services, a **-44.1%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$29.4M** reflects an increase of **23.3%** over the year-to-date budgeted amount of **\$23.8M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.52** versus the requirement of **1.25**.

**9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:47 p.m.

The Board convened into Executive Session at 3:50 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were members of the Board, Deputy Executive Manager Martinez, and Legal Counsel, Michael A. Pangelinan and Janalynn Cruz Damian.

Director Sobti did not participate in portions of Executive Session due to conflicts of interest and left the conference room.

Executive Session adjourned at 4:30 p.m., at which time the Board reconvened the regular session.

*All members present in the conference room.*

As a result of discussion during Executive Session, Chairman Duenas announced that there was a request from legal counsel for the Board to approve and authorize payment to Calvo Fisher & Jacob LLP, for August 2016 invoices for general matters legal services.

After further discussion, on motion duly made by Director Gerber, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 16-75**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for the general matters legal fees incurred in August 2016, in the amount of \$14,241.43, that exceed the monthly cap.

**10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 4:32 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2016.

Attest:

\_\_\_\_\_  
Ricardo C. Duenas  
Chairman

\_\_\_\_\_  
Gurvinder Sobti  
Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien-Rios  
Corresponding Secretary

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 09/29/16	UDO	Balance as of 10/27/16	UDO	Comments
2011	GUM	Extend Runway 6L/24R - Phase 9	3-66-0001-80	\$1,975,678	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 3	3-66-0001-81	\$2,304,801	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 4	3-66-0001-82	\$1,400,000	\$0	0%	\$0	0%	Project in close-out phase
		<b>Sub Total:</b>		<b>\$5,680,479</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2012	GUM	Extend Runway 6L/24R - Phase 10	3-66-0001-83	\$2,000,000	\$0	0%	\$0	0%	Closed Out
2012	GUM	Rehabilitate Runway 6L/24R - Phase 2	3-66-0001-84	\$5,441,024	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 84	3-66-0001-84	\$816,153	\$0	0%	\$0	0%	
		<b>Sub Total:</b>		<b>\$8,257,177</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2013	GUM	Extend Runway 06L/24R - Phase XI	3-66-0001-85	\$2,005,605	\$0	0%	\$0	0%	Closed Out
2013	GUM	Rehabilitate Runway 06/24R - Phase 3	3-66-0001-86	\$1,876,981	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 86	3-66-0001-86	\$281,547	\$0	0%	\$0	0%	
2013	GUM	Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle	3-66-0001-87	\$1,017,000	\$129,315	13%	\$129,315	13%	Closed Out 8/22/16
2013	GUM	Update Airport Master Plan Study	3-66-0001-88	\$500,000	\$82,375	16%	\$24,328	5%	Project in close-out phase
		<b>Sub Total:</b>		<b>\$5,681,133</b>	<b>\$211,690</b>	<b>4%</b>	<b>\$153,643</b>	<b>3%</b>	
2014	GUM	Rehabilitate Runway 06L/24R - Phase IV	3-66-0001-89	\$2,950,939	\$0	0%	\$0	0%	
		Amendment No. 1 to AIP 89	3-66-0001-89	\$442,641	\$0	0%	\$0	0%	Closed-out
2014	GUM	Install Instrument Landing System (ILS) Runway 06L - Phase III	3-66-0001-90	\$1,556,987	\$0	0%	\$0	0%	Closed-out 8/24/16.
		<b>Sub Total:</b>		<b>\$4,950,567</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2015	GUM	Acquire Aircraft Rescue & Fire Fighting Vehicle	3-66-0001-91	\$1,251,000	\$1,147,881	92%	\$931,506	74%	20% Progress invoice received on 9/16/16.

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 09/29/16	UDO	Balance as of 10/27/16	UDO	Comments
2015	GUM	Rehabilitate Runway - 06L/24R	3-66-0001-92	\$3,341,165	\$0	0%	\$0	0%	Flight check completed 8/2016. PAPI commissioning and publication expected by EOM October.
2015	GUM	Noise Mitigation Measures for Residences within 65 - 69 DNL	3-66-0001-93	\$2,000,000	\$970,266	49%	\$967,042	48%	RFP submittals under evaluation.
			<b>Sub Total:</b>	<b>\$6,592,165</b>	<b>\$2,118,147</b>	<b>32%</b>	<b>\$1,898,548</b>	<b>29%</b>	
2016	GUM	Install Perimeter Fencing required by 14 CFR 139	3-66-0001-94	\$706,077	\$499,983	71%	\$227,754	32%	Contract for demolition of remnant properties executed and submitted to FAA for review and issuance of NTP.
			<b>Sub Total:</b>	<b>\$706,077</b>	<b>\$499,983</b>	<b>71%</b>	<b>\$227,754</b>	<b>32%</b>	
2016	GUM	Wildlife Hazard Assessment	3-66-0001-95	\$100,000	\$100,000	100%	\$99,190	99%	Contracted executed and submitted to FAA for review and issuance of NTP.
2016	GUM	Safety Management System	3-66-0001-96	\$150,000	\$150,000	100%	\$149,190	99%	Grant awarded 8/2016. RFP awarded to AECOM. Scope of work and fee negotiations in-progress.
2016	GUM	Arrival Corridor Design	3-66-0001-97	\$3,760,649	\$3,760,649	100%	\$3,760,649	100%	Addendum C response to RFIs issued on 10/21/16. IFB opening scheduled for 11/10/16.
2016	GUM	ARFF Building Design	3-66-0001-98	\$1,000,000	\$1,000,000	100%	\$996,742	100%	Grant awarded 8/2016. RFP submittals received on 9/22/16 currently under review.
2016	GUM	Terminal Apron Rehab Design	3-66-0001-99	\$810,000	\$810,000	100%	\$808,861	100%	received on 9/22/16 currently under review.
			<b>Sub Total:</b>	<b>\$5,820,649</b>	<b>\$5,820,649</b>	<b>100%</b>	<b>\$5,814,632</b>	<b>100%</b>	
			<b>GRAND TOTAL:</b>	<b>\$37,688,247</b>	<b>\$8,650,469</b>	<b>23%</b>	<b>\$8,094,577</b>	<b>21%</b>	





**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 10/27/16	Purpose / Comments	Status
<b>PRIORITY 1</b>							
1	International Arrivals Corridor with Building Seismic Upgrades	\$70,900,000	\$13,200,000	\$49,960,099	63,160,099.33	Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.	Addendum C response to RFIs issued on 10/21/16. IFB opening scheduled for 11/10/16.
2	Hold Bag Screening Relocation	\$30,269,263	\$24,899,330	(\$15,155,840)	9,743,490.15	In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.	Project 80% complete as of 9/30/16. Install is at 73%. ETC 3/2017.
3	SSCP Improvements	\$3,100,000		\$3,100,000	3,100,000.00	Increase security screening lanes and expand queuing area.	IDIQ A/E TRMA selected to complete redesign study for SSCP.
4	FIDS Replacement	\$4,000,000		\$3,662,879	3,662,878.63	Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.	Prioritized upgrades complete.
5	Integrated PLB Replacement	\$7,200,000	\$0	\$1,453,321	1,453,321.35	power and pre-conditioned air point of use units. Other budget for refurbishment.	PLB fully operational. Ceremony held on 4/20/16.
6	Common Use Check-In Facilities	\$2,800,000		\$2,781,524	2,781,524.10	Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.	Pilot common use counters in use.
7	Fuel System Improvements	\$1,000,000		\$794,888	794,888.28	Improve fire suppression system and connections.	3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.
8	Parking Expansion	\$7,400,000		\$6,046,104	6,046,104.01	Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.	60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.
9	Interisland Passenger Facility	\$3,000,000		\$2,406,511	2,406,511.00	Separate processing facility for domestic interisland operations. No CBP and minimal TSA inspections.	Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.
10	ARFF Facility Replacement	\$11,600,000	\$10,440,000	\$737,528	11,177,527.62	Replace aged Navy structure with code compliant facility meeting FAA standards.	Grant awarded 8/2016. RFP submittals received on 9/22/16 currently under review.
11	Cargo Apron Relocation	\$7,700,000	\$6,930,000	\$608,013	\$7,538,012.60	New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.	\$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY'17. SOW suspended til further notice.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 10/27/16	Purpose / Comments	Status
12	Replace Terminal Seating	\$2,500,000		\$2,485,150	\$2,485,150.00	Replace dilapidated seating and expand additional seating to other terminal areas.	A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.
	<b>SUB TOTALS:</b>	<b>\$151,469,263</b>	<b>\$55,469,330</b>	<b>\$58,880,177</b>	<b>\$114,349,507</b>		



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 10/27/16	Purpose / Comments	Status
<b>PRIORITY 2</b>							
13	Access Control and Security Improvements	\$3,000,000		\$2,989,014	2,989,013.74	Replace security access control system with biometric system. Facility modifications as security solutions.	Assessment of Airport Police space in progress.
14	Terminal Flooring Replacement	\$2,700,000		\$2,700,000	2,700,000.00	Replace deteriorating tile surface with durable non-skid material with longer life cycle.	IDIQ A-E selection pending
15	Upgrade Airport IT and FMS	\$2,000,000		\$1,610,881.76	1,610,881.76	Upgrade financial management system, add facility management GIS and improve infrastructure.	<b>SOW for fiber optic relocation project complete. Pending board action to proceed with MOU with UA.</b>
16	Route 10A Landscape Component	\$1,700,000		\$1,700,000	1,700,000.00	Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.	progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.
17	Enclose Arrival Tunnels	\$1,200,000		\$1,200,000	1,200,000.00	Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.	IDIQ A-E selection pending
18	Replace Conveyance Systems	\$2,600,000		\$2,600,000	2,600,000.00	Replace with energy efficient equipment. Includes elevators, escalators and moving walks.	Coordination with Concourse Isolation project design
19	Strengthen and Expand Curbside Canopies	\$800,000		\$800,000	800,000.00	Expand departures curbside canopies for extended weather protection and security reinforcement.	IDIQ A-E selection pending
20	OCIP Insurance/Soft Costs	\$1,000,000		\$1,000,000	1,000,000.00	For Owner Controlled Insurance Program and administrative/legal costs.	Pending
21	1% Arts Program	\$639,000		\$639,000	639,000.00		For further discussion with the Guam Council of the Arts & Humanities based on current design.
22	Unencumbered Proceeds	\$71,067		\$71,067	71,067.00		
	<b>SUB TOTALS:</b>	<b>\$15,710,067</b>	<b>\$0</b>	<b>\$15,309,963</b>	<b>15,309,962.50</b>		
	<b>TOTALS:</b>	<b>\$167,179,330</b>	<b>\$55,469,330</b>	<b>\$74,190,140</b>	<b>\$129,659,470</b>		<b>\$37,519,860</b>



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2016**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 10/27/16	STATUS
1	Facilities Fire Alarm/Suppression System Replacement	2,700,000	2,700,000	-	798,542.56	Terminal assessment and design in progress
2	Upgrades to Public Restrooms - Final Phase	2,273,487	2,773,487	-	7,121.88	Project 99% complete pending punchlist items. Change Order pending to complete additional restrooms in Engineering and Ramp Control.
3	Sustainable Airport Management	300,000	300,000	-	300,000	Implement green initiatives for efficiency & environmental sustainability
4	Noise Mitigation Program 65 DNL & Higher - Phase VI	2,164,132	164,132	2,000,000	2,160,374	RFP submittals under evaluation.
5	Maintenance Equipment	562,000	562,000	-	562,000	Specifications pending
6	Airport Facilities Upgrades, Phased	2,750,000	2,750,000	-	784,026.49	Continue upgrades and improvements to airport facilities.
7	Vehicular Re-fleeting Program - Ph 2	650,000	650,000	-	417,960	Continue program to replace airport vehicular fleet for security, safety & support functions with emphasis on fuel efficiency
8	Wildlife Management Assessment	100,000	10,000	90,000	99,100	Contracted executed and submitted to FAA for review and issuance of NTP.
9	ARFF Facility-Design/Construction Phase 1	1,111,112	111,112	1,000,000	1,107,492	Grant awarded 8/2016. RFP submittals received on 9/22/16 currently under review.
10	Painting & Exterior Surface Improvements and Replace Roofing Systems	6,850,000	6,850,000	-	4,362,277.51	Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2016**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 10/27/16	STATUS
11	Upgrades to VQ-1 Hanger	500,000	500,000	-	457,051	Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.
12	Airfield Support Vehicles & Equipment	400,000	400,000	-	400,000	Specifications pending
13	Improve Leasehold Facilities (GSE, Tech, HC-5)	1,000,000	1,000,000	-	913,888	NTP issued 10/2016. Building permit received. Materials & supplies on order. Construction to begin 11/2016.
14	Tiyan Land Acquisition & Redevelopment	3,760,000	3,760,000	-	3,257,831	Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.
15	Improve Arrival and Inspection Facilities	2,500,000	2,500,000	-	1,934,180	APC installed and fully operational. Ribbon cutting held on 10/5/16.
16	Apron Rehabilitation - Design	900,000	90,000	810,000	898,713	Grant awarded 8/2016. RFP submittals received on 9/22/16 currently under review.
17	Express Facility Expansion	500,000	500,000	-	440,593	Discussions ongoing with end user.
18	Safety Management System	166,667	16,667	150,000	165,767	Grant awarded 8/2016. RFP awarded to AECOM. Scope of work and fee negotiations in-progress.
19	Miscellaneous Airport Improvements - Ph 5	784,530	78,453	706,077	214,148	Contract for demolition of remnant properties executed and submitted to FAA for review and issuance of NTP.
<b>Totals:</b>		<b>\$ 30,171,928</b>	<b>\$ 25,915,851</b>	<b>\$ 4,756,077</b>	<b>19,281,064.87</b>	

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed projects.

**Antonio B. Won Pat  
INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS  
EXECUTIVE SUMMARY**

**REQUEST FOR PROPOSALS, RFP NO. RFP-006-FY16  
ACOUSTICAL ASSESSMENT FOR RESIDENTIAL SOUND SOLUTION PROGRAM**

October 27, 2016

**Purpose**

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. RFP-006-FY16 for Acoustical Assessment for Residential Sound Solution Program.

**Background**

The referenced RFP solicits proposals from professional firms to conduct an acoustical assessment of residences identified in GIAA's residential sound solution program.

**Procurement Background**

The above referenced RFP was advertised in the local newspapers throughout the month of August 2016. The established deadline to submit the proposals was on September 22, 2016.

A total of thirteen (13) firms showed their interest by obtaining the RFP package; and two (2) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer B
2. Proposer A



### **Legal Review**

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract shall be for a period term of five (5) years.

### **Financial Review**

The Acoustical Assessment for Residential Sound Solution Program Agreement will be funded under the AIP.

### **Recommendation**

Management recommends the approval of the ranking results and the contract award to **Proposers B**, as the highest ranked proposers for Acoustical Assessment for Residential Sound Solution Program subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

October 24, 2016

**MEMORANDUM**

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Evaluation and Recommendation - Request For Proposal (RFP)  
Acoustical Assessment for Residential Sound Solution Program  
RFP No. RFP-006-FY16**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to conduct an acoustical assessment of residences identified in GIAA's Residential Sound Solution Program. The advertisement for this RFP was published in the local newspaper for the month of August 2016. The deadline to submit the proposals was on September 22, 2016.

Thirteen (13) firms/individuals acknowledged receipt of the package and two (2) firms submitted qualification documents before the submission deadline.

**Evaluation and Selection**

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Gerard Bautista, Air Terminal Manager
- b. Victor Cruz, Engineering Supervisor
- c. Tony Laniog, Engineer III
- d. Ping Antenor, Engineer III

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

1. Proposer B
2. Proposer A



### **Recommendation**

Based on the tabulation of the proposers ranking, it is determined that **Proposers B**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers B**, as the highest ranked proposer for the Acoustical Assessment for Residential Sound Solution Program services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.



**Franklin P. Taitano**

**APPROVED:**

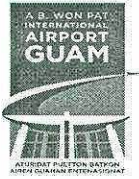


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**CHARLES H. ADA II**  
Executive Manager

#### Attachments

cc: Evaluation Committee  
Procurement File



Antonio B. Won Pat  
International Airport Authority, Guam  
**Evaluation Score Tally Sheet**

**ACOUSTICAL ASSESSMENT FOR RESIDENTIAL SOUND SOLUTION PROGRAM**

**RFP NO. RFP-006-FY16**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer A	84	2	88	2	87	2	93	2	2
Proposer B	92	1	91	1	92	1	95	1	1

Evaluators
No. 1: Gerard Bautista
No. 2: Victor Cruz
No. 3: Tony Laniog
No. 4: Ping Antenor

**Antonio B. Won Pat**  
**INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**BOARD OF DIRECTORS**  
**EXECUTIVE SUMMARY**

**REQUEST FOR PROPOSALS, RFP NO. RFP-007-FY16**  
**ARCHITECTURAL/ENGINEERING SERVICES FOR GIAA TERMINAL**  
**AIRCRAFT APRON AND TAXIWAY REHABILITATION DESIGN**

October 27, 2016

**Purpose**

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. RFP-007-FY16 for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design.

**Background**

The referenced RFP solicits proposals from professional firms to provide architectural/engineering services to design the rehabilitation of the GIAA terminal aircraft apron and taxiway rehabilitation.

**Procurement Background**

The above referenced RFP was advertised in the local newspapers throughout the month of August 2016. The established deadline to submit the proposals was on September 22, 2016.

A total of thirty two (32) firms showed their interest by obtaining the RFP package; and six (6) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer A
2. Proposer E
3. Proposer D
4. Proposer B
5. Proposer C
6. Proposer F

### **Legal Review**

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract shall be for a period term of five (5) years.

### **Financial Review**

The Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design Agreement will be funded under the AIP.

### **Recommendation**

Management recommends the approval of the ranking results and the contract award to **Proposers A**, as the highest ranked proposers for Architectural/Engineering Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.



October 24, 2016

**MEMORANDUM**

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Evaluation and Recommendation - Request For Proposal (RFP)  
Architectural/Engineering Services for GIAA Terminal  
Aircraft Apron and Taxiway Rehabilitation Design  
RFP No. RFP-007-FY16**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to provide architectural/engineering services to design the rehabilitation of the GIAA terminal aircraft apron and taxiway rehabilitation. The advertisement for this RFP was published in the local newspaper for the month of August 2016. The deadline to submit the proposals was on September 22, 2016.

Thirty Two (32) firms/individuals acknowledged receipt of the package and six (6) firms submitted qualification documents before the submission deadline.

**Evaluation and Selection**

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Gerard Bautista, Air Terminal Manager
- b. Victor Cruz, Engineering Supervisor
- c. Tony Laniog, Engineer III
- d. Ping Antenor, Engineer III

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

1. Proposer A
2. Proposer E
3. Proposer D
4. Proposer B
5. Proposer C
6. Proposer F

### **Recommendation**

Based on the tabulation of the proposers ranking, it is determined that **Proposers A**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers A**, as the highest ranked proposer for the A/E Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation Design services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.

**APPROVED:**



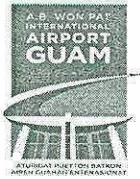
CHARLES H. ADA II  
Executive Manager



Franklin P. Taitano

#### **Attachments**

cc: Evaluation Committee  
Procurement File



Antonio B. Won Pat  
International Airport Authority, Guam  
**Evaluation Score Tally Sheet**

**A/E SERVICES FOR GIAA TERMINAL AIRCRAFT APRON AND  
TAXIWAY REHABILITATION DESIGN  
RFP NO. RFP-007-FY16**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer E	90	1	86	3	90	2.5	92	3	2
Proposer B	87	3	84	4	85	6	91	4	4
Proposer A	85	5	90	1	93	1	94	1	1
Proposer F	86	4	82	5	89	4	88	6	6
Proposer D	83	6	88	2	90	2.5	93	2	3
Proposer C	89	2	81	6	88	5	90	5	5

Evaluators	
No. 1:	Gerard Bautista
No. 2:	Victor Cruz
No. 3:	Tony Laniog
No. 4:	Ping Antenor



**Antonio B. Won Pat**  
**INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**BOARD OF DIRECTORS**  
**EXECUTIVE SUMMARY**

**REQUEST FOR PROPOSALS, RFP NO. RFP-008-FY16**  
**ARCHITECTURAL/ENGINEERING SERVICES FOR GIAA**  
**AIRCRAFT RESCUE & FIRE FIGHTING (ARFF) FACILITY DESIGN**  
October 27, 2016

**Purpose**

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. RFP-008-FY16 for Architectural/Engineering Services for Aircraft Rescue & Fire Fighting (ARFF) Facility Design.

**Background**

The referenced RFP solicits proposals from professional firms to provide architectural/engineering services to design the new aircraft rescue & fire fighting (ARFF) building.

**Procurement Background**

The above referenced RFP was advertised in the local newspapers throughout the month of August 2016. The established deadline to submit the proposals was on September 22, 2016.

A total of thirty two (32) firms showed their interest by obtaining the RFP package; and six (6) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer C
2. Proposer A
3. Proposer E
4. Proposer B
5. Proposer F
6. Proposer D



### **Legal Review**

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract shall be for a period term of five (5) years.

### **Financial Review**

The Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design Agreement will be funded under the AIP.

### **Recommendation**

Management recommends the approval of the ranking results and the contract award to **Proposers C**, as the highest ranked proposers for Architectural/Engineering Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

October 24, 2016

**MEMORANDUM**

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Evaluation and Recommendation - Request For Proposal (RFP)**  
**Architectural/Engineering Services for GIAA**  
**Aircraft Rescue & Fire Fighting (ARFF) Facility Design**  
**RFP No. RFP-008-FY16**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to provide architectural/engineering services to design the new aircraft rescue & fire fighting (ARFF) building. The advertisement for this RFP was published in the local newspaper for the month of August 2016. The deadline to submit the proposals was on September 22, 2016.

Thirty Two (32) firms/individuals acknowledged receipt of the package and six (6) firms submitted qualification documents before the submission deadline.

**Evaluation and Selection**

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Gerard Bautista, Air Terminal Manager
- b. Victor Cruz, Engineering Supervisor
- c. Tony Laniog, Engineer III
- d. Ping Antenor, Engineer III

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

- 1. Proposer C
- 2. Proposer A
- 3. Proposer E
- 4. Proposer B
- 5. Proposer F
- 6. Proposer D

### Recommendation

Based on the tabulation of the proposers ranking, it is determined that **Proposers C**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers C**, as the highest ranked proposer for the A/E Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Design services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.



**Franklin P. Taitano**

**APPROVED:**



**CHARLES H. ADA II**  
Executive Manager

#### Attachments

cc: Evaluation Committee  
Procurement File





Antonio B. Won Pat  
International Airport Authority, Guam  
**Evaluation Score Tally Sheet**

**A/E SERVICES FOR GIAA AIRCRAFT RESCUE & FIRE FIGHTING (ARFF)**

**FACILITY DESIGN  
RFP NO. RFP-008-FY16**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer E	90	1.5	87	3	89	5	89	3	3
Proposer F	90	1.5	81	6	84	6	86	6	5
Proposer A	87	5	88	2	93	1.5	93	2	2
Proposer D	86	6	83	5	91	4	87	5	6
Proposer C	90	1.5	91	1	93	1.5	95	1	1
Proposer B	88	4	84	4	92	3	88	4	4

Evaluators
No. 1: Gerard Bautista
No. 2: Victor Cruz
No. 3: Tony Laniog
No. 4: Ping Antenor

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS RESOLUTION NO. 17-05**

**RELATIVE TO THE  
EXTENSION OF THE AGREEMENT FOR LEGAL SERVICES –  
CONFLICTS COUNSEL  
WITH FISHER & ASSOCIATES**

**WHEREAS**, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

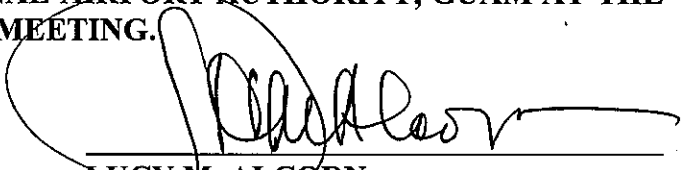
**WHEREAS**, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

**WHEREAS**, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

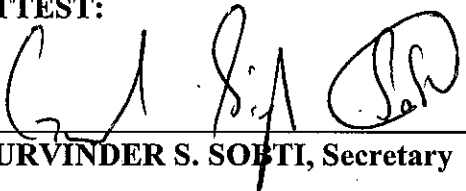
**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE OCTOBER 27, 2016 REGULAR BOARD MEETING.**

  
\_\_\_\_\_  
**RICARDO C. DUENAS, Chairman**

  
\_\_\_\_\_  
**LUCY M. ALCORN**

  
\_\_\_\_\_  
**ROSALINDA A. TOLAN**

  
\_\_\_\_\_  
**DEEDEE S. CAMACHO**

**ATTEST:**  
  
\_\_\_\_\_  
**GURVINDER S. SOETI, Secretary**



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS RESOLUTION NO. 17-06**

**RELATIVE TO THE  
EXTENSION OF THE AGREEMENT FOR LEGAL SERVICES –  
CONFLICTS COUNSEL  
WITH THE LAW OFFICE OF PETER F. PEREZ**

**WHEREAS**, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and The Law Office of Peter F. Perez; and

**WHEREAS**, the Conflicts Counsel Agreement provides for a term of one (1) year with four options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

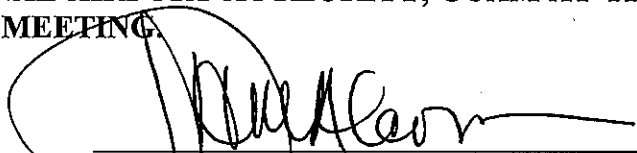
**WHEREAS**, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2016, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

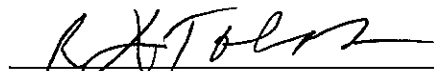
**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE OCTOBER 27, 2016 REGULAR BOARD MEETING.**



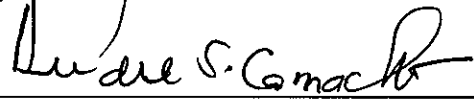
**RICARDO C. DUENAS, Chairman**



**LUCY M. ALCORN**

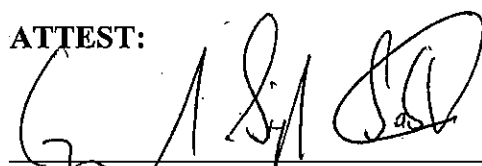


**ROSALINDA A. TOLAN**



**DEEDEE S. CAMACHO**

**ATTEST:**



**GURVINDER S. SOBTI, Secretary**



## FY16 4TH QUARTER (JUL - SEPT) TRAVEL REPORT

### Board Ratification

Prepared: 10/26/2016

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION	Travel/Trip Expense Report Due	Travel Expense Report Submitted	Trip Expense Report Submitted	Travel Agency
06-07-121	Ada, Charles H. II	\$2,991.81	6/20 - 23/2016	Traveler attended meetings with JetStar, Scoot and Silk	Singapore	7/24/2016	Yes	Yes	Pac Tours
16-07-124-B	Ada, Charles H. II	\$4,330.52	Iowa: 7/14 - 15/2016 San Francisco: 7/27/2016	Traveller met with Customs & Border Patrol Administration (CBP) to discuss the enhancement of passenger processing at GIAA.	Des Moines, Iowa San Francisco, CA	7/27/2016	Yes	Yes	Travel Bag
16-07-127-A	Calvo, Edward	\$5,903.41	Iowa: 7/14 - 15/2016 San Francisco: 7/27/2016	Iowa: Traveller met with Customs & Border Patrol Administration (CBP) to discuss the enhancement of passenger processing at GIAA. SF: Met with US Office to discuss impeding military relocation and funding alternatives for airport capital projects impacted by this relocation, cargo aprons and fuel systems improvements.	Des Moines, Iowa San Francisco, CA	8/14/2016	Yes	Yes	Horizon Travel
16-07-128	Calvo, Mark	\$3,979.06	7/13 - 16/2016	Traveller met with Customs & Border Patrol Administration (CBP) to discuss the enhancement of passenger processing at GIAA.	Des Moines, Iowa	8/8/2016	Yes	Yes	Travel Bag

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION	Travel/Trip Expense Report Due	Travel Expense Report Submitted	Trip Expense Report Submitted	Travel Agency
16-07-129	Ada, Charles H. II	\$3,799.91	7/26 - 28/2016	Traveller met with the US Office to discuss the impending military relocation and funding alternatives for airport capital projects impacted by this relocation, all cargo aprons, fuel systems improvements, etc.	San Francisco, CA	8/8/2016	Yes	Yes	Expo Travel
16-07-131-A	Alcorn, Lucy M.	\$3,238.15	7/18 - 23/2016	Traveller attended the Future of Common Use Meeting hosted by McCarran International Airport. TA Amended to include an additional day of per diem due to early check-in.	Las Vegas, Nevada	8/3/2016	Yes	Yes	First Class Travel
16-07-132	Ada, Charles H. II	\$6,710.16	7/31/2016 - 8/05/2016	Traveller attended the Advanced Situational Awareness/Common Operating Picture EO143	Washington, D.C.	8/16/2016	Yes	Yes	Golden Dragon
16-08-146	Ada, Charles H. II	\$2,649.39	8/28/2016 - 31/2016	Traveller assisted Palau International Airport with their Emergency Full Scale Exercises.	Palau	9/11/2016	Yes	Yes	First Class Travel
16-09-133	Martinez, Pedro Roy	\$8,220.75	9/7 - 12/2016	Traveller attended the PATA Travel Mart 2016; attend PATA Board Meeting.	Jakarta, Indonesia	9/23/2016	Yes	Yes	Pac Tours
16-09-153	Rios, John A.	\$2,333.22	9/21 - 23/2016	Traveller attended meetings with Cebu Pacific Air Financial Group.	Manila, P.I.	10/5/2016	Yes	Yes	Top Travel



#### **AIRLINE ISSUES**

##### **HK Express**

HK Express has formally announced its plans to launch HKG/GUM services 4 x weekly beginning December 15, 2016. They will be operating an A320 with 180 seats, on Mondays, Wednesdays, Thursdays and Sundays.

##### **Dynamic Air**

Dynamic Air will be operating two (2) charter flights from Beijing to Guam in October, utilizing a B767 with 218 seats. This provides about 436 additional seats for the China market for the month of October, to the regular inventory supplied by United with its twice weekly to Shanghai, on its B737, with 155 seats, or 1240 seats per month.

##### **Air Service Development**

Tiger Airways has applied for authority to fly direct passenger flights from Taiwan to Guam and is working through their approvals with the USDOT. A follow up visit to Tiger airways is scheduled for first week of November and will showcase Guam marketing and promotion activity in Taiwan with the International Travel Fair in which GVB is participating. We anticipate approval of their application by the end of the year as their intent is to operate in the first quarter of 2017.

#### **REGULATORY ISSUES**

##### **FAA Visit**

Honolulu Airport District Office Manager Ron Simpson introduced Robin Hunt, Deputy Division Manager with the FAA Western Pacific Region LA office, during a day visit with the Guam Airport on Tuesday, October 25, 2016. A briefing of Guam Airport projects and grant programs along with a land tour of airport projects was conducted for her familiarization with Guam Airport facilities.

#### **FINANCIAL ISSUES**

##### **FY 2016 Audit**

The entrance audit with the Office of the Public Auditor will be held in mid November, which formally initiates the annual audit for the airport's Fiscal Year 2016. Ernst and Young is already engaged and is working closely with Accounting to review reports and financial activity of last fiscal year. Status reports will be provided to the Board as the audit progresses.

#### **PROCUREMENT ISSUES**

##### **IFB Terminal Building Structural Upgrade/Concourse Isolation Construction**

Announced: Monday, August 29, 2016



Submission Date: Thursday, November 10, 2016 @ 4pm

**IFB Management and Infrastructure Support Services to Airport Gate Management System**

Announced: Tuesday, October 11, 2016

Submission Date: Thursday, November 10, 2016 @ 4pm

**IFB Purchase & Delivery of LED Digital Display Monitors –Computer Equipment**

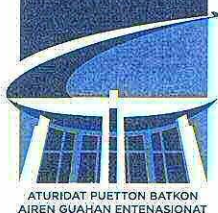
Announced: Tuesday, October 11, 2016

Pre-Bid: October 1, 2016 @ 10am

Submission Date: November 9, 2016 @ 2pm

**ANNOUNCEMENTS**

- The annual Table Top Exercise for Emergency Response required under Federal Aviation Regulations (FAR) part 139 is scheduled for November 16, 2016. The Exercise will include all responding agencies within the Government of Guam, responding military organizations, and other entities such as the American Red Cross and the Guam Regional Hospital.
- The Governor's Annual MagPro Awards Program is in full swing, with review of nominations ongoing to determine the best of GovGuam. GIAA submitted 7 nominations to the MagPro Committee on Friday, September 23, 2016 that includes Dept. of the Year, Manager of the year, Program of the Year, Employee of the Year, Supervisor of the Year, amongst others. The Awards Banquet will be held on November 9, 2016 @ 6pm at the DusitThani and your participation and support of our agency and the nominees will be greatly appreciated. Biba GIAA and good luck to all the nominees!



October 24, 2016

# MEMORANDUM

**To:** Mr. Ricardo C. Duenas  
Chairman  
GIAA Board of Directors

**From:** John A. Rios  
Comptroller

**Subject:** Operating Results – Revenues and Expenses as of September 30, 2016

Attached herewith is GIAA's Operating Results Report for the month ending September 30, 2016. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended September 30, 2016.

The key operating results for 12 month(s) of FY2016 ending September 30, 2016 – (in \$000's) are

CATEGORY	Actual FY16 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY16	
		Budget FY16 Y-T-D	Actual FY16 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY16 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,394.0	\$ 28,061.8	\$ 28,740.0	2.4%	\$ 28,740.4	2.4%
Total Concession Revenues	\$ 1,608.1	\$ 19,195.7	\$ 19,214.2	0.1%	\$ 19,214.2	0.1%
Total PFC's	\$ 531.3	\$ 7,014.0	\$ 6,994.2	-0.3%	\$ 6,994.2	-0.3%
Total Other Revenues	\$ 1,294.0	\$ 15,498.2	\$ 17,255.2	11.3%	\$ 17,255.2	11.3%
Total Operating Revenues	\$ 5,827.4	\$ 69,769.7	\$ 72,203.6	3.5%	\$ 72,203.6	3.5%
Total Operating Expenses	\$ 3,672.5	\$ 43,378.9	\$ 40,797.2	-6.0%	\$ 40,797.2	-6.0%
Net Revenues from Operations	\$ 2,154.9	\$ 26,390.8	\$ 31,406.4	19.0%	\$ 31,406.4	19.0%
Non-Operating Expenses	\$ 40.6	\$ 500.0	\$ 658.3	31.7%	\$ 658.3	31.7%
Other Available Moneys/other sources of funds	\$ 530.0	\$ 6,760.5	\$ 6,708.9	-1.0%	\$ 6,708.9	-1.0%
Net Debt Service Coverage	1.27	1.30	1.50	15.0%	1.50	15.0%



Year-to-date Total Signatory Revenues for the month ending September 30, 2016 are above Budgeted revenues by **2.4%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **0.1%** above budget while Passenger Facility Charges are below the budget estimate by **-0.3%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **11.3%**.

Year-to-date Total Operating Revenues actual of **\$72.2M** is **3.5%** above the budget estimate of **69.8M**.

Year-to-date Total Operating Expenses are below budget by **-6.0%**. Components of this line item include a **3.9%** increase in Personnel Service, a **-13.0%** decrease in Contractual Services, a **-32.1%** decrease in Materials & Supplies and a **162.9%** increase in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$31.4M** represents a **19.0%** increase over the year-to-date budgeted amount of **\$26.4M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.50** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Airport Terminal Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
as of September 30, 2016 (Unaudited)

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual	Budget	Actual	%Var		Actual	Budget	Actual	%Var	Actual/Est	%Var
	FY2015	FY2016	FY2016	Bud Vs Act'l		FY2015	FY2016	FY2016	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	245.5	255.5	262.0	2.5%	3,066.3	3,021.4	3,066.3	3,085.7	0.6%	3,085.7	0.6%
Departure Fees	482.1	526.3	519.6	-1.3%	6,551.0	5,862.3	6,551.0	6,371.2	-2.7%	6,371.2	-2.7%
Arrival Fees	510.7	522.9	555.8	6.3%	6,504.2	6,145.7	6,504.2	6,664.0	2.5%	6,664.0	2.5%
Immigration Inspection Fees	199.5	180.8	213.7	18.2%	2,248.7	2,348.9	2,248.7	2,595.8	15.4%	2,595.8	15.4%
Loading Bridge Use Fees	482.1	538.8	559.3	3.8%	6,572.6	5,722.8	6,572.6	6,749.7	2.7%	6,749.7	2.7%
Apron Use Fees	217.9	74.5	79.4	6.6%	905.3	2,419.1	905.3	948.0	4.7%	948.0	4.7%
Landing Fees	220.5	182.1	204.4	12.2%	2,213.8	2,308.6	2,213.8	2,326.0	5.1%	2,326.0	5.1%
<b>Total Signatory Revenue</b>	<b>2,358.2</b>	<b>2,281.0</b>	<b>2,394.0</b>	<b>5.0%</b>	<b>28,061.8</b>	<b>27,828.8</b>	<b>28,061.8</b>	<b>28,740.4</b>	<b>2.4%</b>	<b>28,740.4</b>	<b>2.4%</b>
Enplaned Signatory Pax	138,298	145,353	143,840	-1.0%	1,809,079	1,680,823	1,809,079	1,764,191	-2.5%	1,764,191	-2.5%
<b>Cost per Enplaned Pax</b>	<b>\$17.05</b>	<b>\$15.69</b>	<b>\$16.64</b>	<b>6.1%</b>	<b>\$15.51</b>	<b>\$16.56</b>	<b>\$15.51</b>	<b>\$16.29</b>	<b>5.0%</b>	<b>\$16.29</b>	<b>5.0%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	1,274.3	1,267.8	1,268.0	0.0%	15,214.0	15,248.8	15,214.0	15,218.8	0.0%	15,218.8	0.0%
In-flight Catering	72.5	78.9	73.9	-6.4%	938.7	854.7	938.7	893.2	-4.8%	893.2	-4.8%
Food & Beverage	81.8	91.3	88.1	-3.5%	1,057.4	977.4	1,057.4	1,074.8	1.7%	1,074.8	1.7%
Rental Cars	105.8	97.9	118.6	21.2%	1,148.2	1,127.7	1,152.2	1,284.9	11.5%	1,284.9	11.9%
Other Concession Rev	59.8	69.5	59.5	-14.3%	833.5	764.4	833.5	742.4	-10.9%	742.4	-10.9%
<b>Total Concession Revenues</b>	<b>1,594.2</b>	<b>1,605.4</b>	<b>1,608.1</b>	<b>0.2%</b>	<b>19,191.8</b>	<b>18,973.0</b>	<b>19,195.7</b>	<b>19,214.2</b>	<b>0.1%</b>	<b>19,214.2</b>	<b>0.1%</b>
Passenger Facility Charges	518.6	561.9	531.3	-5.4%	7,014.0	6,606.2	7,014.0	6,994.2	-0.3%	6,994.2	-0.3%
Other Revenue	1,327.0	1,295.2	1,294.0	-0.1%	15,612.2	17,234.4	15,498.2	17,255.2	11.3%	17,255.2	11.3%
<b>Total Operating Revenue</b>	<b>5,798.1</b>	<b>5,743.5</b>	<b>5,827.5</b>	<b>1.5%</b>	<b>69,879.8</b>	<b>70,642.3</b>	<b>69,769.8</b>	<b>72,204.0</b>	<b>3.5%</b>	<b>72,204.0</b>	<b>3.5%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,400.8	1,476.9	1,589.1	7.6%	19,199.2	17,740.3	19,199.2	19,945.5	3.9%	19,945.5	3.9%
Contractual Services	1,893.9	1,664.5	1,498.6	-10.0%	22,012.4	19,101.2	22,012.4	19,153.0	-13.0%	19,153.0	-13.0%
Materials & Supplies	140.8	53.8	279.9	420.3%	2,051.3	942.5	2,051.3	1,393.8	-32.1%	1,393.8	-32.1%
Equipment/Furnishings	0.0	0.0	304.9	0.0%	116.0	0.0	116.0	304.9	162.9%	304.9	162.9%
<b>Total Operating Expenses</b>	<b>3,435.5</b>	<b>3,195.2</b>	<b>3,672.5</b>	<b>14.9%</b>	<b>43,378.9</b>	<b>37,784.0</b>	<b>43,378.9</b>	<b>40,797.2</b>	<b>-6.0%</b>	<b>40,797.2</b>	<b>-6.0%</b>
<b>Net income from Operations</b>	<b>2,362.6</b>	<b>2,548.3</b>	<b>2,155.0</b>	<b>-15.4%</b>	<b>26,500.9</b>	<b>32,858.4</b>	<b>26,390.9</b>	<b>31,406.8</b>	<b>19.0%</b>	<b>31,406.8</b>	<b>19.0%</b>

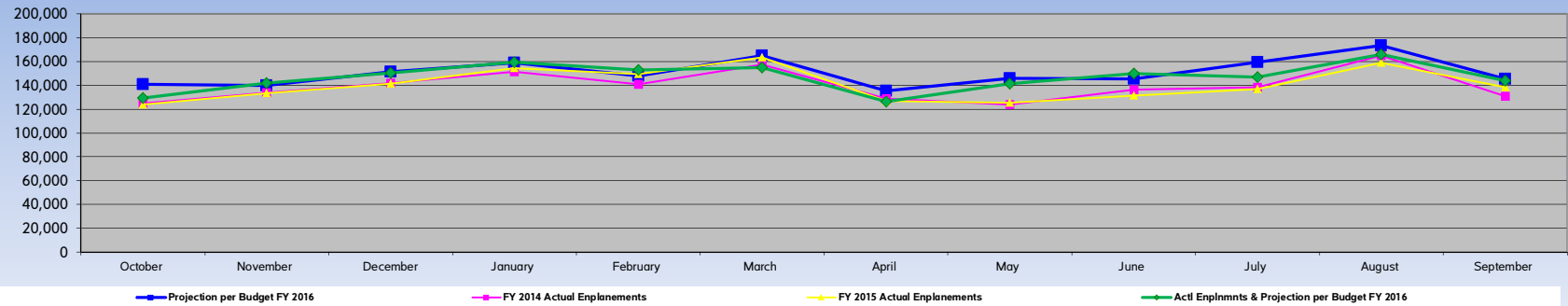
**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
as of September 30, 2016 (Unaudited)

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2015	Budget FY2016	Actual FY2016	%Var Bud Vs Act'l		Actual FY2015	Budget FY2016	Actual FY2016	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	41.0	0.0	40.6	0.0%	500.0	479.3	500.0	658.3	31.7%	658.3	31.7%
Add: Interest on Investments	6.2	44.0	51.6	17.3%	528.0	437.9	528.0	690.4	30.7%	690.4	30.7%
<b>Net Revenues</b>	<b>2,327.8</b>	<b>2,592.3</b>	<b>2,166.0</b>	<b>-16.4%</b>	<b>26,529.0</b>	<b>32,817.1</b>	<b>26,419.0</b>	<b>31,438.9</b>	<b>19.0%</b>	<b>31,438.9</b>	<b>18.5%</b>
Add: Other Sources of Funds	14.9	33.3	0.0	-100.0%	400.0	14.9	400.0	348.4	-12.9%	348.4	-12.9%
Add: Other Available Moneys	529.9	530.0	530.0	0.0%	6,360.5	6,358.9	6,360.5	6,360.5	0.0%	6,360.5	0.0%
<b>Net Revenues and Other Available Moneys</b>	<b>2,872.6</b>	<b>3,155.7</b>	<b>2,696.0</b>	<b>-14.6%</b>	<b>33,289.5</b>	<b>39,190.9</b>	<b>33,179.5</b>	<b>38,147.7</b>	<b>15.0%</b>	<b>38,147.7</b>	<b>14.6%</b>
Debt Service payments	2,119.6	2,120.2	2,120.2	0.0%	25,442.0	25,435.6	25,442.0	25,442.0	0.0%	25,442.0	0.0%
<b>Debt Service Coverage</b>	<b>1.36</b>	<b>1.49</b>	<b>1.27</b>	<b>-14.6%</b>	<b>1.31</b>	<b>1.54</b>	<b>1.30</b>	<b>1.50</b>	<b>15.0%</b>	<b>1.50</b>	<b>14.6%</b>
<b>Debt Service Requirement</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	

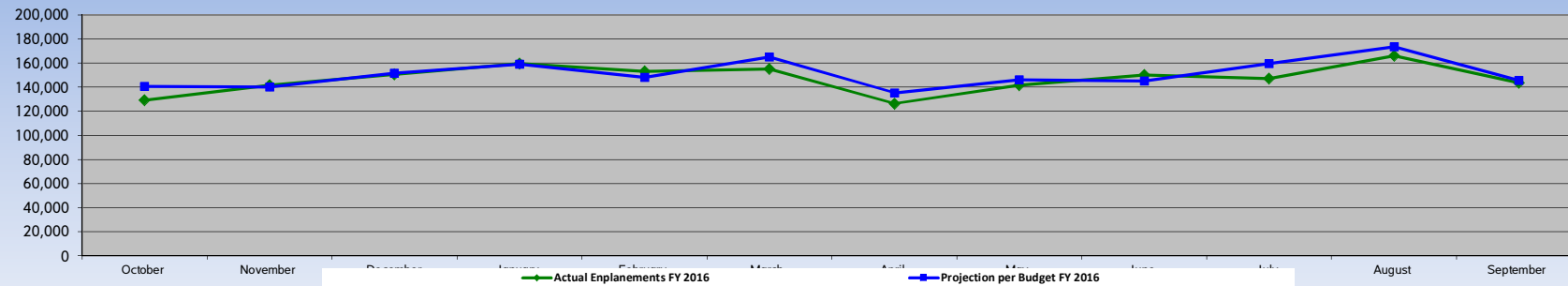
# SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2016	140,671	139,936	151,599	159,022	147,955	165,059	135,356	145,866	145,224	159,540	173,497	145,353	1,809,079
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements/Projection	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2016 versus FY 2015 Monthly%	4.37%	6.43%	6.64%	3.23%	2.58%	-5.16%	-0.19%	13.04%	14.02%	7.35%	4.42%	4.01%	4.81%
FY 2016 versus FY 2015 Monthly	5,418	8,571	9,378	4,986	3,844	-8,436	-245	16,333	18,442	10,065	7,031	5,542	80,929
FY 2016 versus FY 2015 Cumulative	5,418	13,989	23,367	28,353	32,197	23,761	23,516	39,849	58,291	68,356	75,387	80,929	80,929
	4.37%	10.50%	16.55%	18.34%	21.58%	14.54%	18.57%	31.82%	44.33%	49.91%	47.40%	58.52%	4.81%

FY 2014 FY 2016 Signatory Airlines Actual and Projection of Enplanements



Fiscal Year 2016 Actual Enplanements versus Budget



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2016	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
Projection per Budget FY 2016	140,671	139,936	151,599	159,022	147,955	165,059	135,356	145,866	145,224	159,540	173,497	145,353	1,809,079
Actual Enplanements Over/(Under) Projection	(11,319)	1,842	(1,012)	523	5,075	(10,027)	(8,956)	(4,298)	4,718	(12,508)	(7,412)	(1,513)	(44,888)
Cumulative Total	(11,319)	(9,476)	(10,489)	(9,966)	(4,891)	(14,918)	(23,874)	(28,172)	(23,454)	(35,963)	(43,375)	(44,888)	-2.5%
Percentage Over/(Under) Forecast													
October	November	December	January	February	March	April	May	June	July	August	September		
-8.0%	1.3%	-0.7%	0.3%	3.4%	-6.1%	-6.6%	-2.9%	3.2%	-7.8%	-4.3%	-1.0%		
-8.0%	-3.4%	-2.4%	-1.7%	-0.7%	-1.6%	-2.3%	-2.4%	-1.8%	-2.4%	-2.6%	-2.5%		
Month to Month Trend													
October	November	December	January	February	March	April	May	June	July	August	September		
129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840		
	12,426	8,809	8,958	-6,515	2,002	-28,632	15,168	8,374	-2,910	19,053	-22,245		
	9.6%	6.2%	5.9%	-4.1%	1.3%	-18.5%	12.0%	5.9%	-1.9%	13.0%	-13.4%		
Cost Per Enplanement FY2016 Actual versus Projected													
CPE													CPE FY16
Forecast Per FY2016 Budget	\$ 15.83	\$ 15.81	\$ 15.57	\$ 15.44	\$ 15.67	\$ 15.43	\$ 15.68	\$ 15.34	\$ 15.43	\$ 15.20	\$ 15.18	\$ 15.69	\$ 15.51
Actual CPE	\$ 16.89	\$ 16.53	\$ 16.50	\$ 15.70	\$ 16.26	\$ 16.23	\$ 16.93	\$ 16.39	\$ 15.66	\$ 16.19	\$ 15.87	\$ 16.64	\$ 16.29
Variance	\$ (1.07)	\$ (0.72)	\$ (0.92)	\$ (0.26)	\$ (0.59)	\$ (0.80)	\$ (1.25)	\$ (1.05)	\$ (0.23)	\$ (0.99)	\$ (0.69)	\$ (0.95)	\$ (0.78)

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**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**CC:** Mr. Charles H. Ada II  
Executive Manager  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**FROM:** Michael A. Pangelinan   
**CALVO FISHER & JACOB LLP**

**DATE:** October 24, 2016

**SUBJECT:** **Executive Session**

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.