

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, April 27, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The April 27, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:08 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber
Lucy M. Alcorn
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Chairman
Vice Chairperson
Board Secretary

Directors Absent:

GIAA Officials:

Charles H. Ada II
Jean M. Arriola
Victor Cruz
Daniel Stone
Edward Muna
Franklin P. Taitano
Rolenda Faasuamalie
Joseph Javellana
Ann Bautista

Executive Manager
Airport Services Manager
Engineering Supervisor
Airport Fire Chief, Acting
Operations Superintendent
Supply Management Administrator
Airport Marketing Administrator
Program Coordinator IV
General Accounting Supervisor

Janalynn Cruz Damian, Esq.
Tom Fisher, Esq.

GIAA Legal Counsel
GIAA Conflicts Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Vice Chairperson Sgro, seconded by Director Tolan; motion unanimously passed.

3. APPROVAL OF MINUTES

- A.** March 30, 2017 Regular Meeting
- B.** April 6, 2017 Reconvened Meeting

No corrections or changes were recommended. On motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, the following resolution was unanimously passed:

Resolution No. 17-27

The Board hereby approves the minutes of the March 30, 2017 regular meeting and the minutes of the April 6, 2017 reconvened meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no correspondence to report.

5. OLD BUSINESS

- A.** Status Updates of Capital Improvement Projects

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

i. FAA AIP Grant Projects - Undistributed Obligations (UDO)

- 2015 - Noise Mitigation Measures for Residences within 65 - 69 DNL: Kick-off meeting with consultant held April 10, 2017. Scope of work and deliverables discussed.
- 2016 - Install Perimeter Fencing required by 14 CFR 139: Environmental mitigation work underway. Estimated time of completion set for June 2017.
- 2016 - Safety Management System: Scope of work clarified and schedule provided April 21, 2017. Project set to commence May 1, 2017.
- 2016 - International Arrivals Corridor: Building permit issued. Pre-mobilization in progress. Anticipate project starting in May 2017.
- 2016 - ARFF Facility-Design: Design approved by FAA in March 2017. Design and specifications for demolition portion of project anticipated to be ready for bid by June 2017.

- 2016 - Terminal Apron Rehabilitation Design - Design: Pending FAA concurrence and approval to award contract. Anticipating contract execution in May 2017 once FAA approval is received.

ii. Bond Capital Improvement Projects

- Hold Bag Screening Relocation: Project is 98% complete as of March 31, 2017. The installation is at 95%. Fourth machine currently in operation. Existing machines in the lobby area have been removed. Estimated time of completion is late May 2017.

6. NEW BUSINESS

- A.** Approval of Award for Purchase and delivery of Compact Cargo Van and Small SUV Vehicles - IFB No. GIAA-005-FY17

At this time, Chairman Duenas announced that Calvo Fisher & Jacob, LLC law firm is recused from handling this matter, due to a conflict of interest. Conflicts Counsel, Tom Fisher of Fisher & Associates is present to answer any questions regarding the referenced IFB.

Executive Manager Ada provided background information to the Board on the referenced IFB. Five (5) firms/individuals purchased bid packages and three (3) firms submitted bids before the submission deadline. All three (3) firms were evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

Bidder's Name	Item No. 1	Item No. 2
Guam Auto Spot	\$86,676.00	\$115,302.00
Triple J Ent., Inc.	\$80,625.00	\$89,850.00*
Cars Plus, LLC	\$64,350.00	\$101,853.00

*deemed to be a non responsive bid and rejected

Executive Manager Ada informed the Board that Cars Plus, LLC has been determined to have met the standards and responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

Item & Description	Awarded to:	Total Amount
Item 1: 2017 Small SUV Vehicle	Cars Plus, LLC	\$64,350.00
Item 2: 2017 Compact Cargo Van	Cars Plus, LLC	\$101,853.00
Total Contract Award:		\$166,203.00

Executive Manager Ada announced that the compact cargo vans and small SUV vehicles will primarily be used by Properties & Facilities division and Police K-9 units. Funding for this bid is available under the 2017 O&M Budget for Item No. 2., while Item No. 1 will be reimbursed through a TSA grant.

Chairman Duenas inquired on the non-responsive bidder. Mr. Franklin Taitano, Supply Management Administrator replied that the bid specifications required a 2017 model. In addition, the Airport confirmed in response to a potential bidder's question that only 2017 models will be accepted. The bid submittal in question was for a 2016 model, therefore the bidder was determined to be non-responsive.

After further discussion on motion duly made by Director Sobti, seconded by Director Gerber, the following resolution was unanimously passed:

Resolution No. 17-28

The Board hereby approves the contract award for Purchase and Delivery of Compact Cargo Van and Small SUV Vehicles - IFB No. GIAA-005-FY17, Items Nos. 1 and 2, to Cars Plus, LLC for a total contact amount of \$166,203.00, subject to review by legal counsel.

B. PacAir Properties LLC Lessor's Consent to Mortgage and Estoppel Certificate

GIAA Legal Counsel informed the Board that her office is recused from handling this matter because of a conflict of interest.

Executive Manager Ada informed the Board that GIAA received a letter from PacAir Properties LLC (PacAir) informing the Airport that PacAir is currently coordinating the refinance of their existing financing package with First Hawaiian Bank (FHB) to support additional improvements to the facility to include: the expansion of parking capacity, enhanced signage and the repainting of the facility.

Executive Manager Ada provided a brief background for the Board's information stating that PacAir entered into a ground lease on October 31, 2006 to construct an Integrated Air Cargo Facility and has invested an estimated \$27.6M into the facility.

Executive Manager Ada introduced Mr. Will Calori of PacAir Properties LLC, who was present to answer any questions regarding the improvements and or the refinancing. The Manager went on to direct the Board to Conflicts Counsel, Tom Fisher's letter, who has examined the referenced item, and has provided his legal opinion that GIAA may provide the requested consent and estoppel certificate. Discussion followed regarding the existing mortgage.

After further discussion on motion duly made by Director Sobti, seconded by Director Gerber, the following resolution was unanimously passed:

Resolution No. 17-29

The Board hereby approves PacAir Properties, LLC request for a Lessor's Consent to Mortgage and Estoppel Certificate, subject to review by legal counsel.

C. Ratification of Quarterly Travel

Executive Manager Ada presented the quarterly travel from January 2017 to March 2017 for ratification by the Board.

Executive Manager Ada at this time briefed the Board on his last trip to the CNMI to meet with Commonwealth Development Authority (CDA) in reference to the Freedom Air issue and moving forward with the lease of the space previously leased by Freedom Air. Executive Manager Ada informed the Board that CDA confirmed that it will release the liens on the aircraft.

Chairman Duenas inquired on the travel budget, and further went on to request for a report from Management listing anticipated travel for the upcoming quarter or six (6) months.

After further discussion, on motion duly made by Director Tolan, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-30

The Board hereby ratifies the FY 2017 2nd quarter travel report from January 2017 to March 2017 as presented.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Executive Manager Ada announced the discontinuation of flights provided by EVA Air, effective June 7, 2017. Executive Manager Ada informed the Board that the airline had previously announced that it would reduce the number of flights effective June 3, 2017. However on April 25, 2017, GIAA received correspondence from the Guam Manager of the closure of EVA Air's Guam office and the suspension of flights. Discussion followed as to the reasons, with Rolenda Faasuumalie informing the Board of corporate restructuring within the Airline.

Executive Manager Ada informed the Board of a DHS critical infrastructure assessment of the Airport facility, and briefed the Board on a product that the Airport will receive within thirty (30) days that is able to identify existing organizational resilience and provide analysis for improvement.

8. REPORT OF THE COMPTROLLER

Ms. Ann Bautista reported on the revenues and expenses of the Authority as of **March 31, 2017**. Ms. Bautista reported that year-to-date Total Signatory Revenues are above budgeted revenues by **4.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-0.9%** and above budget by **6.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **25.3%**. Year-to-date Total Operating Revenues Actual of **\$39.1M** is **7.7%** above the budget estimate of **\$36.3M**. Year-to-date Total Operating Expenses are below budget by **-9.0%**. Components of this line item include a **-10.4%** decrease in Personnel Service, a **-3.2%** decrease in Contractual Services, a **-53.3%** decrease in Materials & Supplies and a **-37.1%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$17.6M** reflects an increase of **38.4%** over the year-to-date budgeted amount of **\$12.7M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.63** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

Chairman Duenas announced that there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

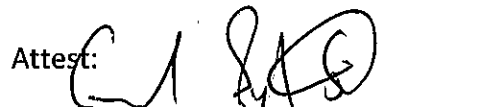
Motion to adjourn duly made by Director Tolan, seconded by Director Camacho; motion unanimously passed. The meeting was adjourned at 3:51 p.m.

Dated this 25th, day of May, 2017.



Ricardo C. Duenas
Chairman

Attest:



Gurvinder Sobti
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios
Corresponding Secretary



BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, April 27, 2017
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice

First Notice:

Guam Daily Post – April 20, 2017

Notice to Media – April 20, 2017

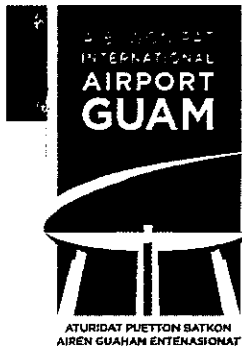
Second Notice:

Guam Daily Post – April 25, 2017

Notice to Media – April 25, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. March 30, 2017 Regular Meeting
 - B. April 6, 2017 Reconvened Meeting
4. Correspondence
5. Old Business
 - A. Status Updates of Capital Improvement Projects
6. New Business
 - A. Approval of Award for Purchase and Delivery of Compact Cargo Van and Small SUV Vehicles - IFB No. GIAA-005-FY17
 - B. PacAir Properties LLC Lessor's Consent to Mortgage and Estoppel Certificate
 - C. Ratification of Quarterly Travel
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



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Tamuning, GU 96931 Fax (671) 646-8823
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WE'RE ON IT
24/7

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting

3:00 p.m., Thursday, April 27, 2017

GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	VICTOR JCRUZ	GIAA
2.	ANN PAUTISTA	GIAA
3.	FRANK TAITANO	GIAA
4.	DANIEL SPORE	GIAA
5.	J.G. JAVELLANA	GIAA
6.	W. CAZORI	PAP
7.	CAUCA ADA	GIAA
8.	JOHN A	GIAA
9.	Tricia Benavente	Sen. Agnon's office
10.	Lara Ozaki	Glimpses Publications
11.		
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PORT OF GUAM
ATURIDAT PUEITION GUAHAN
 Jose D. Leon Guerrero Commercial Port
 1026 Cabras Highway, Suite 201, Piti, Guam 96925
 Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
 Website: www.portguam.com



Eddie Baza Calvo
 Governor of Guam
 Ray Tenorio
 Lieutenant Governor

The Port Authority of Guam Board of Directors will hold a Regular Board meeting on **Thursday, April 27, 2017 at 11:45 a.m.**, at the Board Conference Room, Port Authority of Guam, Cabras Island, Piti. Individuals with disabilities who may need special accommodations may contact Mr. Simeon Delos Santos, ADA Coordinator at 477-5931/4, ext. 430.



The Honorable
EDDIE B. CALVO
 Governor



The Honorable
RAY TENORIO
 Lt. Governor

PUBLIC NOTICE

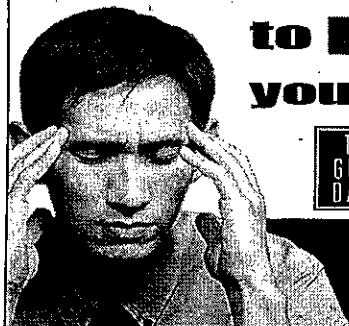
The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on **Thursday, April 27, 2017 at 3:00 p.m.** in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.
 (This ad paid for by GIAA)

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GSA General Services Agency
 (Añensian Setblsion Hinirat)
 Department of Administration
 Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915
 Tel: 475-1707-13 Fax: 472-4217/475-1727

**THIS ADVERTISEMENT WAS PAID WITH SPECIAL FUNDS BY:
 GUAM MEDICAL REFERRAL OFFICE**

A non-refundable fee of \$10.00 per bid package will be assessed.
 Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.
 Payment for bid package picked up after 3:00 pm will not be accepted.

INVITATION FOR BID

Bid No.: GSA-025-17
FDR: MEDICAL REFERRAL ASSISTANCE SERVICES: ORANGE COUNTY, LOS ANGELES, CALIFORNIA; NATIONAL CAPITAL AREA AND MANILA, REPUBLIC OF THE PHILIPPINES AND HONOLULU HAWAII
Opening Date: May 10, 2017 **Time:** 10:00am
Place: GENERAL SERVICES AGENCY, PITI, GUAM

Note: Bid packages could be picked up at the General Services Agency located in Piti Guam next to the fire station or may be acquired in the GSA Website: gsa.doa.guam.gov; please follow date and time stated above or can be downloaded from the GSA website: gsa.doa.guam.gov from the date of advertisement.

The bid package will be available at GSA in piti commencing on date of advertisement up to the opening date and time stated above or can be downloaded from the GSA website: gsa.doa.guam.gov from the date of advertisement.

GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

/s/ CLAUDIA S. ACALLE - Chief Procurement Officer



Ray Tenorio
 Lt. Governor

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

TO: Shareholders of PARADISE ESTATES OWNERS ASSOCIATION, INC.

Pursuant to §3.07 of the By-Laws, **NOTICE IS HEREBY GIVEN** that the annual meeting of the shareholders of the Paradise Estates Owners Association, Inc. a Guam corporation, will be held in the Paradise Estates Subdivision, at the Park Entry, Saturday April 22, 2017 at 4:00 a.m., for the following purposes:

1. To elect directors of the corporation
2. To review 2016 Annual Meeting Minutes
3. To review Financial Reports 2016
4. To present the 2017 budget.
5. To transact any other business that is within the powers of the shareholders.
6. To permit homeowner discussions.

Only the shareholders of record at the close of business on Thursday, April 20, 2017 will be entitled to vote via online E-Vote.

Shareholders who are unable to personally attend the meeting are urged to execute proxies in accordance with §3.11 of the By-Laws.

Don Perron, President



Joseph T. Duenas
 CCU Chairman

GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN

P.O. BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

Telephone Nos. (671) 648-3054/55 or Facsimile (671) 648-3165



John M. Benavente, P.E.
 General Manager

FINAL ADVERTISEMENT

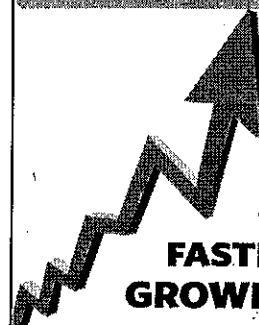
INVITATION FOR BID

This notice is paid for by the **GUAM POWER AUTHORITY O&M & REVENUE FUNDS**
 Public Law 26-12

BID NO.:	DUE DATE:	TIME:	DESCRIPTION:
RE-BID GPA-005-17	05/02/2017	2:00 P.M.	LED Luminaire Units and Photo Electric Controls
GPA-058-17	05/02/2017	2:30 P.M.	Transformer Insulating Oil

Bid packages may be picked up at the GPWA, Procurement Office, Room 101, 1st. Floor, Gloria B. Nelson Public Services Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with GPA's Procurement Division to be able to participate in the bid. Please call our office at (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's website at http://guampowerauthority.com/gpa_authority/procurement/gpa_current_rfps.php#.

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THE GUAM DAILY POST

Sweet home Chicago

Obama re-emerges in the city where it all began

(Reuters) - Former U.S. President Barack Obama on Monday makes his first major appearance since leaving office, having chosen Chicago, the city where his political career started, to emerge from a three-month hiatus from the public eye.

Obama will meet youth leaders and promote community organizing near the same South Side neighborhoods where his own activism blossomed and propelled him to two terms in the White House that ended with Donald Trump's inauguration on January 20.

Chicago Mayor Rahm Emanuel, who served as Obama's first White House chief of staff, said that he was proud that Obama picked Chicago to make his

last speech as president and the first in his post-presidency.

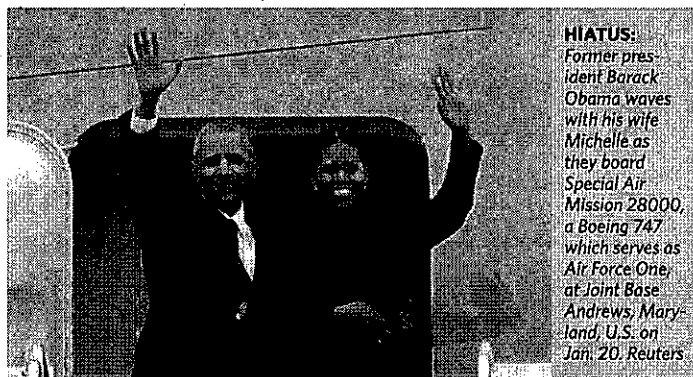
"I think it reflects his emotional, as well as his intellectual, commitment to this city and seeing this city as his home," he said.

Obama's continued connection to Chicago is important to the city, which has global aspirations as well as a palpable insecurity about its place in the world.

Presidential library will be in the Windy City

During the last year of Obama's second term, Chicago laid claim to its share of his legacy by beating out Hawaii and New York as the site of his presidential library.

Obama, who still owns a home in Chicago, was raised in Hawaii. The former president and his wife Michelle are expected to move from Washington to New York once their younger daughter, Sasha, graduates from high school.



HIATUS: Former president Barack Obama waves with his wife Michelle as they board Special Air Mission 28000, a Boeing 747 which serves as Air Force One, at Joint Base Andrews, Maryland, U.S. on Jan. 20. Reuters

David Axelrod, a former top political adviser to Obama, said the decision to house the library in Chicago should have eased any concerns that its residents may have had about the former Democratic president's commitment to the city.


But Monday's event, he said, is another important sign of the former president's strong links to Chicago.

"He's going to be more visible moving forward," he said. "I think this is clearly a coming-out."


Reverend: Obama could help city confront problems

Reverend Michael Pfleger, a social justice activist who heads a large South Side Roman Catholic church, said a prominent Obama presence could help the nation's third-largest city confront some of the thorny problems it faces.

Chief among them is a spike in gun violence, an issue that Trump has highlighted as a sign of lawlessness and the failure of the Democratic politicians who have long run Chicago.



**The Honorable
EDDIE B. CALVO**
Governor




**The Honorable
RAY TENORIO**
Lt. Governor

PUBLIC NOTICE


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(This ad paid for by GIAA)



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PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

PROGRESSIVE PIES LLC
dba: PIEOLOGY MACHECHE PLAZA

has applied for a Class: 4 On Sale Beer Alcoholic Beverage License said premises being marked as Lot: 3R1 Tract 91, Blk 1, 131 Macheche Plaza, Dededo

PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

UM, MIKE MOON
dba: NEW HOME PLUS MART

has applied for a Class: 5 General Off Sale Alcoholic Beverage License said premises being marked as Lot: 5096-1-3-3New Blk. 1 Tract 149 Eva Bldg. III, Upper Tumon.

CUTHBERT PROJECT	
STATEMENT OF DONATION & EXPENSES FOR YEAR ENDED DECEMBER 31, 2016	
Donation/Expense	
Total Donation	\$ 22,875.57
Expenses:	
Administrative & Operation Expense	\$ 9,624.94
Computer Expense	\$ 9,746.72
Materials Expense	\$ 350.00
Transportation Expense	\$ 3,153.91
TAXES & LICENSE	\$ 190.00
Total Expense	\$ 22,875.57
Net Balance	\$ -

NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION

The Judicial Council of Guam will conduct its monthly meeting on **Thursday, April 27, 2017**, in the Justice Monessa G. Lujan Appellate Courtroom located on the 3rd Floor of the Guam Judicial Center, 120 West O'Brien Drive in Hagåtña at 12:00 p.m. The agenda will be made available prior to the meeting. In addition, there will be an Executive Session of the Judicial Council of Guam following the discussion of regular meeting agenda items. The agenda for the Executive Session will be to discuss Special Proceeding Cases SP136-15 and SP122-16.

Any person(s) needing special accommodations, auxiliary aids or services, please contact the Administrator of the Courts at 475-3544, or Joanna S. McDonald at 475-3300.

/s/ CHIEF JUSTICE KATHERINE A. MARAMAN
Chairman

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
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Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Martin J. Gerber
Rosalinda A. Tolan
Deedee S. Camacho

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Vice Chairperson

Directors Absent:

Gurvinder "Bic" Sobti (Excused)
Lucy M. Alcorn (Excused)

Board Secretary

GIAA Officials:

Charles H. Ada II
John A. Rios
Gerard Bautista
Victor Cruz
Daniel Stone
Edward Muna

Executive Manager
Comptroller
Air Terminal Manager
Engineering Supervisor
Airport Fire Chief, Acting
Operations Superintendent

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

3. APPROVAL OF MINUTES

A. February 23, 2017 Regular Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously passed:

Resolution No. 17-23

The Board hereby approves the minutes of the February 23, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

i. FAA AIP Grant Projects - Undistributed Obligations (UDO)

- 2015 - Noise Mitigation Measures for Residences within 65 - 69 DNL: Contract executed on March 14, 2017 with EMPSCO in the amount of \$606,000.00. Project anticipated to starting April 2017.
- 2016 - Install Perimeter Fencing required by 14 CFR: Demolition underway of the old Navy housing. Building cleared of all hazardous material.
- 2016 - Safety Management System: FAA approval of award received on March 6, 2017 in the amount of \$213,000.00. AECOM currently updating their project schedule with the project anticipated to start in April 2017.
- 2016 - International Arrivals Corridor: Notice to Proceed issued March 1, 2017 to Black Construction. Completion date anticipated for September 13, 2019. Mobilization and building permit in progress. Procurement of material underway. Phase 1 work set to begin April 2017. Remainder of phasing plan to be submitted by Black Construction in April.
- 2016 - ARFF Facility-Design: Contract executed with the designer TRMA in March 2017. Sub-preliminary designs anticipated for April 2017.
- 2016 - Terminal Apron Rehabilitation Design - Design: Contract was pending scope of work clarification with the designer, GHD. With the clarification, GHD has resubmitted the revised fee in the amount of \$709,570.00. Execution of contract is expected in April 2017.

ii. Bond Capital Improvement Projects

- Hold Bag Screening Relocation: Project is at 94% complete as of February 28, 2017. The installation and testing of the fourth machine is in progress. Estimated time of removal of the existing machines in the lobby area is April 2017.

6. NEW BUSINESS

The Executive Manager had no New Business to present to the Board.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

8. REPORT OF THE COMPTROLLER

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **February 28, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **5.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.0%** and above budget by **3.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **25.6%**. Year-to-date Total Operating Revenues Actual of **\$25.8M** is **7.8%** above the budget estimate of **\$23.9M**. Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$12.3M** reflects an increase of **60.2%** over the year-to-date budgeted amount of **\$7.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

9. PUBLIC COMMENTS

At this time Chairman Duenas announced that Public Comments would be moved up on the agenda and called for anyone wishing to address the Board.

Mr. Antonio Sablan provided copies of a letter to the Board at the January 26, 2017 Regular Board meeting, referencing GIAA civil case against Helene Anderson dba Visual Marketing Group. Mr. Sablan stated he is following up on his request that GIAA release its Notice of Levy of Real Property filed in the civil case against the subject property, now owned by him.

Chairman Duenas assured Mr. Sablan that the Board will work with Management and Legal Counsel to review and make the appropriate recommendations to resolve the situation.

10. EXECUTIVE SESSION

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Camacho, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:38 p.m.

The Board convened into Executive Session at 3:42 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, Tolan and Camacho, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 4:07 p.m., at which time the Board reconvened the regular session.

At this time Legal Counsel informed the Board that there was another Executive Session item to discuss therefore would like to request that the Board adjourn the Regular Board Meeting and reconvene on a later date. Chairman Duenas suggested that the Board reconvene on Thursday, April 6, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-24

The March 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Thursday, April 6, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

The meeting was adjourned at 4:09 p.m.

Dated this _____, day of _____, 2017.

Attest:

Ricardo C. Duenas
Chairman

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, April 6, 2017, 10:30 a.m. *Reconvened Meeting*
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The Regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") held on March 30, 2017, was reconvened and called to order by Chairman Duenas on April 6, 2017 at 10:33 a.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber
Lucy M. Alcorn*
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Chairman
Vice Chairperson
Board Secretary

GIAA Officials:

Charles H. Ada II	Executive Manager
Pedro R. Martinez	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Gerard Bautista	Air Terminal Manager
Edward Muna	Operations Superintendent
Victor Cruz	Engineering Supervisor
Daniel Stone	Airport Fire Chief, Acting

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Executive Manager Ada requested to add the Aircraft Rescue Fire Fighting (ARFF) Emergency Medical Technician (EMT) Program to the Agenda.

Motion to accept the Executive Manager's recommendation duly made by Vice Chairperson Sgro, seconded by Director Tolan; motion unanimously passed.

3. NEW BUSINESS

A. Emergency Medical Technician (EMT) Program

Executive Manager Ada provided the Board with a brief background and presentation on the Emergency Medical Technician Program ("Program"), which seeks to have all ARFF Firefighters obtain EMT-B certification. Executive Manager Ada informed the Board that in 2016 review of the Program was placed under the Legal & Legislative Sub-Committee, chaired by Director Gerber to explore the possibility of incorporating the Program within the ARFF Division. The Executive Manager went on to add that ARFF was an established division within GIAA since 1995 with all ARFF Firefighters being certified by the National Registry of Emergency Medical Technicians (NREMT). In 2004, the NREMT certification expired, and as a part of cost saving measures and because certification was no required by the FAA, GIAA decided not to renew the certification. Currently Guam is the only airport in the region without an EMT program.

From January 2017 to March 2017, there were 44 medical related calls on Airport property. ARFF responded, however, ARFF personnel were not able to render any medical assistance due to the lack of EMT training and certification. The average time ARFF spent at the scene during this period was thirty-nine (39) minutes.

**At this time Chairman Duenas announced for the record, the arrival of Director Alcorn.*

Discussion followed relative to training, certification and funding details of implementing the Program, with Acting Fire Chief Stone informing the Board that the Guam Community College would provide the initial EMT Course at a discounted rate of \$700.84 per participant, with a total of \$23,828.69 for thirty-four participants. The course amount includes course fees, books, supplies and materials, and eight (8) undergraduate credits. Recertification would be provided every two years by trainers at GFD. The initial start-up cost for supplies is \$7,000.00.

Reference was made to the handout prepared by Acting Fire Chief Stone, which included shift schedule scenarios and salary costs in the event that the law changed to provide a 10% differential for EMT pay. Executive Manager Ada clarified that Management is not seeking a 10% differential in pay for Firefighters assigned to provide EMT services.

The Board inquired on the billing of medi-vac patients. Executive Manager Ada informed the Board that GFD currently does not bill by the hour when on standby with a patient, however this year, with the new implementation of the new rate schedule this fee is to be included. The patient will be billed, not the airline. Chairman Duenas suggested Management look into developing a billing rate, to bill for ARFF EMT services.

Director Gerber inquired on increases to personnel costs. The Executive Manager replied that there would be no additional personnel costs or overtime, adjustments would be made with personnel already on duty.

The Executive Manager informed the Board that the implementation of the Program would require revisions to ARFF personnel position descriptions. Legal Counsel added that the legal issues that come up with establishing the program would include changing the Airport's Enabling Statute. The law authorizing the operation of the ARFF unit at the Airport contains language in it that limits their responsibility to the air operations area which is not on the public side of the terminal. The Airport would need to go through a process of expanding the jurisdiction of ARFF. Additionally, the current job descriptions of ARFF personnel only includes basic emergency first aid care, which is what is required under the FAA, therefore steps would need to be taken to address the position descriptions to include the EMT certifications. Legal Counsel suggested that Management reach out to the legislature with regard to amending the statute.

After further discussion, on motion duly made by Director Gerber, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 17-25

The Board hereby authorizes Management to take action necessary, including amending the Airport's enabling legislation, to enable the Airport to establish an Emergency Medical Technician (EMT) Program within ARFF Division.

3. PUBLIC COMMENTS

Chairman Duenas announced that Public Comments would be moved up on the agenda.

Mr. Antonio Sablan provided packets to the Board, referencing a Civil Case that he previously brought to the Board's attention on January 26, 2017, relative to the Notice of Levy on Real Property filed by GIAA in its civil case against Helene Anderson dba Visual Marketing Group. Mr. Sablan announced that he would like to follow up on the release of all liens against the property involved in the Civil Case in reference.

Chairman Duenas asked that Mr. Sablan leave the packets with the Board and Management, and further asked that Management and Legal Counsel schedule a time with Mr. Sablan to go over the documents provided in detail, and hopefully come to a proposed resolution to present to the Board. Mr. Sablan agreed. For the record, Chairman Duenas accepted Mr. Sablan's packet, and instructed Legal Counsel and Management to work with Mr. Sablan directly. The Chairman thanked Mr. Sablan.

4. EXECUTIVE SESSION

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 11:15 a.m.

Director Sobti, Director Camacho and Director Tolan did not participate in Executive Session due to previously stated conflicts of interest and were excused from the remainder of the Board meeting.

The Board convened into Executive Session at 12:24 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, and Alcorn, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 12:45 p.m., at which time the Board reconvened the regular session.

Chairman Duenas, Vice Chairperson Sgro, Director Gerber and Director Alcorn present in the conference room.

Chairman Duenas announced for the record that the Board was waiting for the arrival of the court reporter before convening Executive Session, which accounts for the lapse in time from the recess of regular session and the convening of executive session.

As a result of discussion during Executive Session, Chairman Duenas announced that there was a request for the Executive Manager to issue an RFP for legal services to address outstanding matters that have come up as part of the Specialty Retail litigation.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-26

The Board hereby authorizes Management to solicit Special Counsel to address matters that have come to light during the Specialty Retail litigation though not directly related to the protests.

5. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Director Gerber; motion unanimously passed. The meeting was adjourned at 12:48 p.m.

Dated this _____, day of _____, 2017.

Attest:

Ricardo C. Duenas
Chairman

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 03/30/17	UDO	Balance as of 04/27/17	UDO	Comments
2013	GUM	Extend Runway 06L/24R - Phase XI	3-66-0001-85	\$2,005,605	\$0	0%	\$0	0%	Closed Out
2013	GUM	Rehabilitate Runway 06/24R - Phase 3	3-66-0001-86	\$1,876,981	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 86	3-66-0001-86	\$281,547	\$0	0%	\$0	0%	
2013	GUM	Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle	3-66-0001-87	\$1,017,000	\$0	0%	\$0	0%	Closed Out 8/22/16
2013	GUM	Update Airport Master Plan Study	3-66-0001-88	\$500,000	\$0	0%	\$0	0%	Project Closed out and de-obligated on 4/7/17
		Sub Total:		\$5,681,133	\$0	0%	\$0	0%	
2014	GUM	Rehabilitate Runway 06L/24R - Phase IV	3-66-0001-89	\$2,950,939	\$0	0%	\$0	0%	
		Amendment No. 1 to AIP 89	3-66-0001-89	\$442,641	\$0	0%	\$0	0%	Closed-out
2014	GUM	Install Instrument Landing System (ILS) Runway 06L - Phase III	3-66-0001-90	\$1,556,987	\$0	0%	\$0	0%	Closed-out 8/24/16.
		Sub Total:		\$4,950,567	\$0	0%	\$0	0%	
2015	GUM	Acquire Aircraft Rescue & Fire Fighting Vehicle	3-66-0001-91	\$1,251,000	\$774,077	62%	\$774,077	62%	20% Progress invoice received on 9/16/16.

GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 03/30/17	UDO	Balance as of 04/27/17	UDO	Comments
2015	GUM	Rehabilitate Runway - 06L/24R	3-66-0001-92	\$3,341,165	\$0	0%	\$0	0%	Project in close-out phase.
2015	GUM	Noise Mitigation Measures for Residences within 65 - 69 DNL	3-66-0001-93	\$2,000,000	\$965,585	48%	\$965,585	48%	Kick-off meeting held on 4/10/17. SOW and deliverables discussed.
			Sub Total:	\$6,592,165	\$1,739,662	26%	\$1,739,662	26%	
2016	GUM	Install Perimeter Fencing required by 14 CFR 139	3-66-0001-94	\$706,077	\$219,464	31%	\$219,464	31%	Environmental mitigation work underway.
2016	GUM	Wildlife Hazard Assessment	3-66-0001-95	\$100,000	\$78,535	79%	\$78,535	79%	Work is on-going. Site surveys being conducted.
2016	GUM	Safety Management System	3-66-0001-96	\$150,000	\$147,954	99%	\$147,954	99%	SOW clarified and schedule provided 4/21/17. Project to commence 5/1/17.
2016	GUM	Arrival Corridor Design	3-66-0001-97	\$3,760,649	\$0	0%	\$0	0%	Building permit issued. Pre-mobilization in progress. Anticipate project opening May 2017.
2016	GUM	ARFF Building Design	3-66-0001-98	\$1,000,000	\$996,721	100%	\$996,721	100%	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
2016	GUM	Terminal Apron Rehab Design	3-66-0001-99	\$810,000	\$807,658	100%	\$807,658	100%	Pending FAA concurrence and approval to award contract.
			Sub Total:	\$6,526,726	\$2,250,332	34%	\$2,250,332	34%	
			GRAND TOTAL:	\$23,750,591	\$3,989,994	17%	\$3,989,994	17%	



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 04/27/17	Purpose / Comments	Status
PRIORITY 1							
1	International Arrivals Corridor with Building Seismic Upgrades	\$70,900,000	\$13,200,000	\$46,188,446	59,388,445.51	Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.	Building permit issued. Pre-mobilization in progress. Anticipate project opening May 2017.
2	Hold Bag Screening Relocation	\$30,269,263	\$24,899,330	(\$18,913,474)	5,985,856.07	In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.	Project 95% complete as of 3/31/17. Install is at 95% Fourth machine added. ETC 5/2017.
3	SSCP Improvements	\$3,100,000		\$3,100,000	3,100,000.00	Increase security screening lanes and expand queuing area.	SOW & Fee negotiation underway.
4	FIDS Replacement	\$4,000,000		\$3,662,879	3,662,878.63	Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.	Prioritized upgrades complete.
5	Integrated PLB Replacement	\$7,200,000	\$0	\$1,453,321	1,453,321.35	Replace 1 loading bridge and 34 power and pre-conditioned air point of use units. Other budget for refurbishment.	PLB fully operational. Ceremony held on 4/20/16.
6	Common Use Check-In Facility	\$2,800,000		\$2,781,524	2,781,524.10	Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.	Pilot common use counters in use.
7	Fuel System Improvements	\$1,000,000		\$794,888	794,888.28	Improve fire suppression system and connections.	3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.
8	Parking Expansion	\$7,400,000		\$5,745,088	5,745,088.25	Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.	60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.
9	Interisland Passenger Facility	\$3,000,000		\$2,368,654	2,368,653.50	Separate processing facility for domestic interisland operations. No CBP and minimal TSA inspections.	Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 04/27/17	Purpose / Comments	Status
10	ARFF Facility Replacement	\$11,600,000	\$10,440,000	\$737,528	11,177,527.62	Replace aged Navy structure with code compliant facility meeting FAA standards.	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
11	Cargo Apron Relocation	\$7,700,000	\$6,930,000	\$608,013	\$7,538,012.60	New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.	\$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY'17. SOW suspended til further notice.
12	Replace Terminal Seating	\$2,500,000		\$2,485,150	\$2,485,150.00	Replace dilapidated seating and expand additional seating to other terminal areas.	A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.
	SUB TOTALS:	\$151,469,263	\$55,469,330	\$51,012,016	\$106,481,346		



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 04/27/17	Purpose / Comments	Status
PRIORITY 2							
13	Access Control and Security Improvements	\$3,000,000		\$2,989,014	2,989,013.74	Replace security access control system with biometric system. Facility modifications as security solutions.	Assessment of Airport Police space in progress.
14	Terminal Flooring Replacement	\$2,700,000		\$2,700,000	2,700,000.00	Replace deteriorating tile surface with durable non-skid material with longer life cycle.	IDIQ A-E selection pending
15	Upgrade Airport IT and FMS	\$2,000,000		\$1,610,881.76	1,610,881.76	Upgrade financial management system, add facility management GIS and improve infrastructure.	Finalizing contract and project SOW with vendor.
16	Route 10A Landscape Component	\$1,700,000		\$1,700,000	1,700,000.00	Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.	Coordination with DPW on design progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.
17	Enclose Arrival Tunnels	\$1,200,000		\$1,200,000	1,200,000.00	Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.	IDIQ A-E selection pending
18	Replace Conveyance Systems	\$2,600,000		\$2,600,000	2,600,000.00	Replace with energy efficient equipment. Includes elevators, escalators and moving walks.	Coordination with Concourse Isolation project design
19	Strengthen and Expand Curbside Canopies	\$800,000		\$800,000	800,000.00	Expand departures curbside canopies for extended weather protection and security reinforcement.	IDIQ A-E selection pending
20	OCIP Insurance/Soft Costs	\$1,000,000		\$1,000,000	1,000,000.00	Program and administrative/legal costs.	Pending
21	1% Arts Program	\$639,000		\$639,000	639,000.00		For further discussion with the Guam Council of the Arts & Humanities based on current design.
22	Unencumbered Proceeds	\$71,067		\$71,067	71,067.00		
	SUB TOTALS:	\$15,710,067	\$0	\$15,309,963	15,309,962.50		
	TOTALS:	\$167,179,330	\$55,469,330	\$66,321,978	\$121,791,308		\$45,388,022



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017
CAPITAL IMPROVEMENT FUND

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 04/27/17	STATUS
1	Facilities Fire Alarm/Suppression System Replacement	2,700,000	2,700,000	-	770,530.27	Terminal assessment and design in progress
2	Upgrades to Public Restrooms - Final Phase	2,273,487	2,773,487	-	940.81	Project substantially complete. Change Order pending to complete additional restrooms in Engineering and Ramp Control.
3	Sustainable Airport Management	300,000	300,000	-	300,000	Implement green initiatives for efficiency & environmental sustainability
4	Noise Mitigation Program 65 DNL & Higher - Phase VI	2,164,132	164,132	2,000,000	2,157,683	Kick-off meeting held on 4/10/17. SOW and deliverables discussed.
5	Maintenance Equipment	562,000	562,000	-	562,000	Specifications pending
6	Airport Facilities Upgrades, Phased	2,750,000	2,750,000	-	507,279.26	Continue upgrades and improvements to airport facilities.
7	Vehicular Re-fleeting Program - Ph 2	650,000	650,000	-	417,960	Continue program to replace airport vehicular fleet for security, safety & support functions with emphasis on fuel efficiency
8	Wildlife Management Assessment	100,000	10,000	90,000	69,696	Work is on-going. Site surveys being conducted.
9	ARFF Facility-Design/Construction Phase 1	1,111,112	111,112	1,000,000	1,105,937	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
10	Painting & Exterior Surface Improvements and Replace Roofing Systems	6,850,000	6,850,000	-	4,238,402.51	Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017
CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 04/27/17	STATUS
11	Upgrades to VQ-1 Hanger	500,000	500,000	-	290,955	Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.
12	Airfield Support Vehicles & Equipment	400,000	400,000	-	400,000	Specifications pending
13	Improve Leasehold Facilities (GSE, Tech, HC-5)	1,000,000	1,000,000	-	(97,195)	Construction mobilization underway.
14	Tiyan Land Acquisition & Redevelopment	3,760,000	3,760,000	-	3,240,953	Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.
15	Improve Arrival and Inspection Facilities	2,500,000	2,500,000	-	1,933,316	APC installed and fully operational. Ribbon cutting held on 10/5/16.
16	Apron Rehabilitation - Design	900,000	90,000	810,000	896,997	Pending FAA concurrence and approval to award contract.
17	Express Facility Expansion	500,000	500,000	-	440,593	Discussions ongoing with end user.
18	Safety Management System	166,667	16,667	150,000	163,735	SOW clarified and schedule provided 4/21/17. Project to commence 5/1/17.
19	Miscellaneous Airport Improvements - Ph 5	784,530	78,453	706,077	185,813	Environmental mitigation work underway.
Totals:		\$30,171,928	\$25,915,851	\$ 4,756,077	17,585,596.83	

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed projects.

**ANTONIO B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

**INVITATION FOR BID
PURCHASE AND DELIVERY OF
COMPACT CARGO VAN & SMALL SUV VEHICLES
IFB NO. GIAA-005-FY17**

April 27, 2017

Purpose

Board action is requested to approve the bid award of the Purchase and Delivery of Compact Cargo Van & Small SUV Vehicles under the Invitation For Bid No. GIAA-005-FY17.

Background

The bid is for purchase and delivery of compact cargo van & small suv vehicles will be used for K9 Police and Maintenance Section.

Procurement Background

The solicitation announcement was advertised through the local newspapers during the month of April 2017. The bid submission deadline and bid opening took place on April 25, 2017.

Five (5) firms/individuals purchased bid package and three (3) firms submitted bids before the submission deadline. The firms were evaluated and determined to be acceptable. As required by the Procurement Rules and Regulations, the bids were publicly opened and read aloud in the presence of the bidders.

The submitted bids are presented below:

BIDDER'S NAME	ITEM NO. 1	ITEM NO. 2
Guam Auto Spot	\$86,676.00	\$115,302.00
Triple J Ent., Inc.	\$80,625.00	\$89,850.00*
Cars Plus, LLC	\$64,350.00	\$101,853.00

*deemed to be a non responsive bid & rejected

Legal Review

Upon approval of awards, the contract will be processed through issuance of Purchase Orders in conformance with the Government of Guam Procurement Regulations.

Financial Review

The total contract awards for this bid is \$166,203.00. Funding for this bid is available through Department of Homeland Security for Item No.1 and under the 2017 O&M Budget for Item No.2.

Recommendation

Management recommends the contract awards based on the following:

Item & Description	Awarded to:	Total Amount
Item 1: 2017 Small SUV Vehicle	Cars Plus LLC	\$64,350.00
Item 2: 2017 Compact Cargo Van	Cars Plus LLC	\$101,853.00
Total Contract Award:		\$166,203.00

April 26, 2017

MEMORANDUM

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Bid Evaluation and Recommendation "Invitation For Bid"**
Purchase and Delivery of Compact Cargo Van & Small SUV Vehicles
IFB No. GIAA-005-FY17

Procurement Background:

The above referenced Invitation For Bid was publicly announced through the local newspaper during the month of April 2017. A pre-bid conference was held on April 18, 2017 at the Terminal Conference Room. The bid submission deadline and bid opening took place on April 25, 2017.

Five (5) firms/individuals purchased the bid package and three (3) firms submitted bids before the bid submission deadline. The bid submittals were opened in the presence of the bidders, members of the public and several GIAA representatives. The bid offer was read aloud by the Supply Management Administrator and tabulated by a Procurement staff.

The results of the bid price submittals are as follows in the order they were received and opened:

BIDDER'S NAME	ITEM NO. 1	ITEM NO. 2
Guam Auto Spot	\$86,676.00	\$115,302.00
Triple J Ent., Inc.	\$80,625.00	\$89,850.00*
Cars Plus, LLC	\$64,350.00	\$101,853.00

*deemed to be a non responsive bid & rejected

Bid Analysis and Evaluation:

The bid is packaged to provide separate awards for each of the following items:

Item 1: 2017 Small SUV Vehicle, 3 each
Item 2: 2017 Compact Cargo Van, 3 each

Pursuant to Section 9 of the Instructions to Bidders, the contract is to be awarded to the lowest responsive bidder, provided his bid is reasonable and it is in the best interest of the GIAA to accept it. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages. The attached abstract illustrates the inventory of required documents and bidders' submittal.

Guam Auto Spot: The firm has submitted a bid for Item 1 in the amount of **\$86,676.00** and Item 2 in the amount of **\$115,302.00** respectively. All other required documents are complete and in conformance with the Invitation For Bid.

Triple J Ent., Inc.: The firm has submitted a bid for Item 1 in the amount of **\$80,625.00** and Item 2 in the amount of **\$89,850.00** respectively. The proposed bid for Item No. 2, vehicle did not meet the minimum specification for: Vehicle year of 2017. As a result, the bid for Item No. 2 has submitted for a 2016 model and has been determined to be non-responsive, therefore, the bid Item No. 2 is rejected. All other required documents are complete and in conformance with the Invitation For Bid.

Cars Plus, LLC: The firm has submitted a bid for Item 1 in the amount of **\$64,350.00** and Item 2 in the amount of **\$101,853.00** respectively. All other required documents are complete and in conformance with the Invitation For Bid.

Recommendation:

Pursuant to the guidelines in Item 9 of the Instruction to Bidders, the award of contract will be made to the lowest responsive bidder for each Item Bid, provided his bid is reasonable and in the best interest of GIAA.


Cars Plus LLC has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulation. Therefore, it is recommended that the contract awards be made according to the following:

Item & Description	Awarded to:	Total Amount
Item 1: 2017 Small SUV Vehicle	Cars Plus LLC	\$64,350.00
Item 2: 2017 Compact Cargo Van	Cars Plus LLC	\$101,853.00
Total Contract Award:		\$166,203.00

Should you have any questions or concerns, please call my office at your convenience.


Franklin P. Taitano

APPROVED:


CHARLES H. ADA II
Executive Manager

Attachment

cc: Admin/Proc/P&F/Police

INVITATION NUMBER: GIAA-005-FY17		<div style="display: flex; align-items: center; justify-content: center;"> <div style="text-align: center;"> Antonio B. Won Pat International Airport Authority, Guam BID ABSTRACT </div> </div>										Page of pages No. of Invitation Issued: 5 No. of Bids Received: 3	
PURCHASE AND DELIVERY OF COMPACT CARGO VAN & SMALL SUV VEHICLES												Opening Date: 25-Apr-17 Opening Time: 2:00 P.M.	
DESCRIPTION OF SUPPLIES OR SERVICES:													
BIDDER'S NAME	Special Reminder to Prospective Bidders	BID GUARANTEE Cashier's Check Letter of Credit Bid Bond	Affidavit Disclosing Ownership / Commissions	Non-Collusion Affidavit	Affidavit re No Gratuities or Kickbacks	Affidavit re Contingent Fees	Affidavit re Ethical Standards	Declaration re Compliance with U.S. DOL Wage	Grant Assurance Form	Business or Contractors License	ADDENDUM(S) A	ITEM NO. 1.0 TOTAL PRICE	ITEM NO. 2.0 TOTAL PRICE
1 <i>Guam Auto Spot</i>	✓	<i>Letter of Credit</i> <i>#015B1312</i> <i>\$30,297.-</i>	✓	✓	✓	✓	✓	✓		✓	✓	<i>\$86,676.-</i>	<i>\$115,302.-</i>
2 <i>Triple J Ent., Inc.</i>	✓	<i>BB#BDCM1</i> <i>2017-2020</i> <i>15%</i>	✓	✓	✓	✓	✓	✓		✓	✓	<i>\$80,625.-</i>	<i>\$89,850.-</i>
3 <i>Cars Plus, LLC</i>	✓	<i>BB#KIC143</i> <i>80B</i> <i>15%</i>	✓	✓	✓	✓	✓	✓		✓	✓	<i>\$64,350.-</i>	<i>\$101,853.-</i>
4													
5													
6													
7													
8													
9													
10													
I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered hereon.												BASIS FOR AWARD: <input type="checkbox"/> <input type="checkbox"/> LOWEST RESPONSIVE BIDDER <input type="checkbox"/> <input type="checkbox"/> HIGHEST RESPONSIVE BIDDER <input type="checkbox"/> <input type="checkbox"/> OTHER AWARD	
TABULATED BY: <i>[Signature]</i> SIGNATURE												<input type="checkbox"/> <input type="checkbox"/> TIE BID <input type="checkbox"/> <input type="checkbox"/> COMBINED TOTAL <input type="checkbox"/> <input type="checkbox"/> ITEM PER ITEM	



AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF _____)

) ss.

ISLAND OF GUAM)

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that [please check only one]:

- ☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.
- ☐ The offeror is a corporation, partnership, joint venture, or association known as [please state name of offeror company], and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows [if none, please so state]:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
Josepg M. Crisostomo	153 Rosario Loop, Barr Gu 96913	93%
Joyce Q. Crisostomo	153 Rosario Loop, Barr Gu 96913	04%
LeNora C. Rapolla	647 Rt.8 Maite Gu 96910	01%
Jennifer C. Camacho	647 Rt.8 Maite Gu 96910	01%
Joseph Jr. Crisostomo	153 Rosario Loop, Barr Gu 96913	01% = 100%

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows [(none, please so state)]:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>
-------------	----------------	---------------------

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

Joseph M. Crisostomo President

Signature of one of the following:

Offeror, if the offeror is an individual: Partner, if the offeror is a partnership; Officer, if the offeror is a corporation.

Subscribed and sworn to before me this 24th day of April, 2017.

Kayla F. Castro
NOTARY PUBLIC

My commission expires Sept. 12, 2020

KAYLA F. CASTRO

NOTARY PUBLIC

In and for Guam, U.S.A.

My Commission Expires: **SEPT. 12, 2020**

PMB 1093 111 Ch Balako Machanao, Deddo, GU 96929

**GIAA BOARD OF DIRECTORS
REGULAR MEETING – April ,27 2017
Executive Summary**

**PACAIR PROPERTIES, LLC
Request for LESSOR’S CONSENT TO MORTGAGE and ESTOPPEL CERTIFICATE**

Purpose

To request the A.B. Won Pat International Airport Authority, Guam (GIAA) Board of Directors approval for a Lessor’s Consent to Mortgage and Estoppel Certificate – PACAIR PROPERTIES, LLC.

Background and History

PACAIR PROPERTIES LLC, entered into a ground lease on October 31, 2006 to construct an Integrated Air Cargo Facility and has invested and estimated \$27.6 million for the design, construction and financing of this facility. The facility is 170,000 square feet with the following tenants: United Airlines, Delta Airlines, DAL Global Services (DGS), Aircraft Service International Group (ASIG), Customs and Quarantine Agency (CQA), FedEx, JL Baker, Island Cargo Support, six (6) federal government offices to include the Transportation Security Administration (TSA) and other similar tenants.

Purpose

PACAIR PROPERTIES LLC’s request for a Lessor’s Consent to Mortgage and Estoppel Certificate is to refinance their existing financing package with First Hawaiian Bank to support additional improvements and upgrades to the facility to include: expansion of parking capacity, enhanced signage and repainting of the facility and upgrade to energy efficient HVAC equipment.

Procurement Background

PACAIR PROPERTIES responded to GIAA’s Notice to Solicit Interest to Lease/Develop Airport Properties. The Ground Lease between the A. B. Won Pat International Airport, Guam and PACAIR PROPERTIES LLC commenced on October 31, 2006 and will expire on September 30, 2066.

Legal Review

Lessor’s Consent to Mortgage and Estoppel Certificate is being reviewed by GIAA’s Legal Counsel of the final loan documents and its conformance to the provisions of the Ground Lease.

Financial Background

GIAA will receive in rent from PACAIR PROPERTIES LLC an estimated \$20.6 million for the term of its lease term.

Recommendations

Management recommends that the A. B. Won Pat International Airport Authority, Guam Board of Directors approve PACAIR PROPERTIES LLC’s request, subject to review by GIAA and Legal Counsel of the final loan documents.



April 18, 2017

Guam International Airport Authority
Charles H. Ada, Executive Manager
355 Chalan Pasaheru
Tamuning, Guam
96913

Dear Mr. Ada,

Pacair Properties, LLC. (Pacair) is currently coordinating the refinance of our existing financing package with First Hawaiian Bank to support additional improvements and upgrades to our facility. In-line with Pacair's mission to sustainably operate Guam's premier air cargo and office space, the proposed improvements will enhance our capacity to provide exceptional service to our existing and potential new tenants at our facility. Our partners have approved of an investment enabling Pacair to proceed with approximately \$1.2 million in facilities improvements to include:

- 1) Expansion of parking capacity to accommodate increased visitor traffic,
- 2) Enhancement of the appearance of our facility through a repainting and signage program,
and
- 3) Energy efficiency measures with the upgrade of various HVAC equipment.

In accordance with the requirements for the new financing package with First Hawaiian Bank, we are required to obtain the consent of GIAA, our Landlord. We respectfully request GIAA's favorable consideration and execution of the attached "Lessor's Consent to Mortgage; Agreement; and Estoppel Certificate". This required document is formally transmitted to you for review and approval by GIAA's Board and Management, along with the most recently executed document bearing similar language.



A.B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY GUAM

APR 19, 2017

TIME: 8:30 AM

REC'D BY: [Signature]



We look forward to GIAA's approval and execution of the subject document, in support of our mutual goal of enhancing the growth and sustainability of an integral and vital contributor to Guam's economy.

Sincerely,

Joseph L. Cruz
Managing Member
Pacair Properties, LLC.

Enclosures:

1. To be executed: Lessor's Consent; Agreement; and Estoppel Certificate
2. Previously approved: Lessor's Consent To Additional Charge Mortgages And Estoppel Certificate

RECORDING REQUESTED BY:)
FIRST HAWAIIAN BANK.)
AFTER RECORDATION,)
DELIVER COPIES TO:)
FIRST HAWAIIAN BANK)
400 ROUTE 8, MONGMONG,)
GUAM 96910. THE REAL)
PROPERTY AFFECTED BY)
THIS INSTRUMENT IS)
REGISTERED LAND.)
THE NAME OF THE LAST)
REGISTERED OWNER BEING:)
SEE ATTACHED EXHIBIT A;)
AND THE CERTIFICATE OF)
LAST REGISTRATION BEING:)
SEE ATTACHED EXHIBIT A.)

(SPACE ABOVE LINE FOR RECORDER'S USE ONLY)

**LESSOR'S CONSENT TO MORTGAGE; AGREEMENT;
AND ESTOPPEL CERTIFICATE**

KNOW ALL MEN BY THESE PRESENTS THAT:

A. Consent.

WHEREAS, ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, whose address is 355 Chalan Pasaheru, Tamuning, Guam 96913 (the "Lessor" or "GIAA"), the Lessor named in that certain First Amended and Restated Ground Lease Agreement executed by the Lessor on November 13, 2008, and in that certain Second Amended and Restated Ground Lease Agreement executed by the Lessor on May 24, 2010, a memorandum of which is recorded on _____, 2010 at the Records Division, Department of Land Management, Government of Guam, under Document Number _____, as amended by that certain Third Amendment to Ground Lease Agreement effective as of October 1, 2010, and that certain Fourth Amendment to Ground Lease Agreement effective as of January 1, 2011 (the "Lease"), did, pursuant to the Lease, demise certain premises described in the Lease to PACAIR PROPERTIES, LLC, a limited liability company, duly organized, validly existing and in good standing under Guam law (the "Lessee" or "Mortgagor"); and

WHEREAS, Pursuant to a motion which passed at the regular meeting of the Board of Lessor, duly and lawfully called, and held on _____, at which a quorum was present and voting throughout, the Board granted consent to Lessee to mortgage its interest in the Lease; and

WHEREAS, Such consent was conditioned upon the review of the final loan documents by Legal Counsel to the Board, and the written Board approval of the final loan documents.

NOW, THEREFOR, the Lessor

A. **Consent**. DOES HEREBY CONSENT to a Mortgage (the "Mortgage") of the Lease by the Lessee-Mortgagor to FIRST HAWAIIAN BANK, a Hawaii corporation (the "Mortgagee"), dated _____ and recorded in said Records Division under Document Number _____, and the Mortgagee shall be entitled to the provisions of Section 15 of the Lease. This consent is expressly conditioned upon the Mortgage being subject and subordinate to Lessor's bond indentures and the rights of the bond holders.

B. **Estoppel Certificate**. The Lessor hereby certifies to the Mortgagee that (1) the Lease is in full force and effect and unmodified by any instruments, except as hereinabove provided, and will not be further modified or amended without the Mortgagee's written consent, so long as the Mortgage remains in effect; (2) the Lessee-Mortgagor is not in default in the payment of rent under the Lease or in the performance or observance of any covenant or condition to be performed or observed by the lessee thereunder; (3) no event has occurred which authorizes, or with the lapse of time will authorize, the Lessor to terminate the Lease; (4) the execution and delivery by the Lessee-Mortgagor of the Mortgage will constitute neither a breach of the Lessee-Mortgagor's obligations as lessee under the Lease, nor an event of default thereunder; (5) a copy of any notice to be sent by the Lessor to the Lessee-Mortgagor pursuant to the Lease shall be sent by the Lessor to the Mortgagee at 999 Bishop Street, Honolulu, Hawaii 96813, Attention: Commercial Real Estate Division; (6) the Lessee-Mortgagor has paid to the Lessor, and the Lessor holds a security deposit in the amount of Forty Three Thousand Two Hundred Dollars (\$43,200,00); and (7) upon the Lessor's receipt of a true copy of the Mortgage, the Mortgage and the Mortgagee shall be entitled to all the benefits of the provisions set forth in the Lease, including in particular, Section Fifteen thereof.

As used herein, the terms "Lessor", "Lessee-Mortgagor", "Mortgagee" and "Mortgagee" shall mean and include the lessor, the lessee-mortgagor and the mortgagee named above and their respective heirs, executors, administrators, successors, successors in trust and assigns. Where there is more than one Lessor, Lessee-Mortgagor or Mortgagee, the use of the singular shall be construed to include the plural wherever the context shall so require. The use of any gender herein shall include all genders.

IN WITNESS WHEREOF, the Lessor has executed these presents this ____ day of _____, 2017.

LESSOR:
**ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY GUAM**

By: _____
Name: _____
Its: Chairman of the Board of Directors

REVIEWED AND APPROVED AS TO FORM:

~~MAIR, MAIR, SPADE & THOMPSON, L.L.C.~~

By _____
~~JUNE S. MAIR~~
GIA Legal Counsel

Date: _____

ACKNOWLEDGEMENT

ISLAND OF GUAM)
) SS:
CITY OF _____)

ON THIS ____ day of _____, 2009, before me, a notary public in and for Guam, personally appeared _____, to me personally known, who, being by me duly sworn or affirmed, did say that such person(s) executed the foregoing instrument as the free act and deed of such person(s), and, if applicable, in the capacity shown, having been duly authorized to execute such instrument in such capacity.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal the day and year first above written.

(Official signature and seal of notary)

EXHIBIT "A"

FISHER & ASSOCIATES
ATTORNEYS AT LAW

26 April 2017

Mr. Charles Ada II
General Manager
Guam International Airport Authority
355 Chalan Pasaheru
Tamuning, Guam 96910

APR 27 2017
548
[Signature]

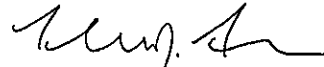
Subj: GIAA consent to a mortgage of a leasehold interest

Dear Mr. Ada,

You have asked for my opinion regarding the Guam International Airport Authority's (GIAA) consent to a proposed mortgage of a leasehold interest to secure a loan sought by a current airport tenant as mortgager.

I have examined a "Lessor's Consent to Mortgage and Estoppel Certificate" as well as a "Second Amended Ground Lease" between the GIAA and the tenant, Pac Air Properties LLC. In my opinion the provided consent and estoppel certificate substantially meet the requirements of Section XV of the Ground Lease concerning leasehold mortgages. Further, it is my opinion that the GIAA may provide the requested consent and estoppel certificate.

Sincerely,



Thomas J. Fisher
Attorney for GIAA

FY 2017 TRAVEL REPORT
BOARD RATIFICATION - January - March

Prepared: 04/21/2017

TA No.	Name	Cost	Travel Dates	Purpose	Destination	Travel/Trip Expense Report Due	Travel Expense Report Submitted	Trip Expense Report Submitted	Travel Agency
17-01-23	Il Ada, Charles H.	\$2,051.48	01/08-11/2017	Traveller attended a meeting with Philippine Airline & Cebu Pacific Officials from January 9-10, 2017.	Manila, Philippines	1/25/2017	1/24/2017	1/24/2017	First Class Travel
17-01-24	Rios, John	\$2,051.48	01/08-11/2017	Traveller attended a meeting with Philippine Airline & Cebu Pacific Officials from January 9-10, 2017.	Manila, Philippines	1/21/2017	1/18/2017	1/18/2017	First Class Travel
17-02-34	Il Ada, Charles H.	\$4,326.41	02/27-28/2017	Traveller met with the DHS & DOT Officials: Feb 27-28 to discuss passenger and security initiatives at the AB Won Pat Int'l Airport to CBP passenger facilitation, TSA pre-screening areas, baggage handling systems, and airport funding (PFC's)	Washington, D.C.	3/12/2017	3/10/2017	3/10/2017	First Class Travel
17-02-35-A	Rios, John	\$5,731.56	02/24/2017 2/27 - 28/2107	Traveller attended meetings with Tony Hughes from Barclay Capital to discuss GIAA Audit and other market updates, and attended meetings with the DHS & DOT Officials to discuss passenger and security initiatives at the AB Won Pat Int'l Airport to CBP passenger facilitation, TSA pre-screening areas, baggage handling systems, and airport funding (PFC's)	San Francisco Washington, D.C.	3/12/2017	3/9/17	3/9/2017	First Class Travel
17-03-51-A	Martinez, Pedro Roy	\$2,960.43	03/18-22/2017	Participation and meeting attendance at the 2017 Routes Asia Forum	Okinawa, Japan	4/1/17	3/28/17	3/28/17	Expo Travel
17-03-52	Tolan, Linda	\$2,923.49	03/18-22/2017	Participation and meeting attendance at the 2017 Routes Asia Forum	Okinawa, Japan	4/1/17	3/30/17	3/30/17	Expo Travel
17-03-57	Kono, Regina L.	\$2,670.97	03/18-22/2017	Participation and meeting attendance at the 2017 Routes Asia Forum	Okinawa, Japan	4/2/17	3/27/17	3/27/17	Top Travel Agency
17-03-58	Morinaga, Milton	\$1,387.50	03/18-22/2017	Participation and meeting attendance at the 2017 Routes Asia Forum	Okinawa, Japan	4/2/17	3/27/17	3/27/17	N/A

TA No.	Name	Cost	Travel Dates	Purpose	Destination	Travel/Trip Expense	Travel Expense	Trip Expense Report	Travel Agency
17-03-60-B	Rios, John	\$6,900.64	03/10-15-2017	Attended meeting with Leigh Fisher & Associates, Airport Consultants & BOH	Honolulu, Hawaii	3/29/17	3/27/17	3/27/17	Travel Bag
17-03-67	Alcorn, Lucy	\$5,020.55	03/25-30/2017	Traveller attended the Airports@Work	Las Vegas, Nevada	4/14/17	4/6/17	4/6/17	Pactours
17-03-69	Il Ada, Charles H.	\$545.39	03/15/17	Traveller attended meetings with CPA	Saipan, CNMI	5/1/17	4/24/17	4/24/17	Travel Pacificana

AIRLINE ISSUES

Air Seoul

Air Seoul, a low-cost subsidiary of Asiana Airlines, met with Guam Airport officials to discuss its planned launch of operations on September 12, 2017. Air Seoul will service the ICN/GUM route 7 x weekly, utilizing an A321 with 195 all economy seats. Air Seoul will be the 6th Korean carrier to service Guam, 5 of which are budget airlines.

Nauru Airlines

Nauru Airlines has advised it is optimistic of June 30, 2017 start date for their 1 x weekly INU/PNI/GUM flight. still pursuing its approvals with the FAA/TSA and USCBP. Their intended start date was March 31, 2017, now delayed pending approvals. Their route will be INU/PNI/GU and return. They will not be servicing Kosrae as originally planned for this route.

Cathay Pacific

Cathay Pacific has applied for USDOT Authority to conduct charter services to Guam in June 2017. They will utilize a B777 for this service, with 335 seat capacity.

Jeju Airlines

They also will be conducting 10 Nagoya/Guam/Nagoya charters from May 17 through June 17, 2017. They will service the charters with a B737-800 with 189-seat capacity.

EVA Air

Airport Management is looking into services provided by EVA Air to Guam. EVA Air had previously announced that they will down gauge its service to Guam from an A330 with 252 seat capacity to an A321 aircraft with 184 seats effective June 3, 2017. However, on Tuesday, April 25, 2017, we received correspondence from the Guam Manager of the closure of their Guam office and the suspension of its flights effective June 7, 2017. EVA Air's performance has been pretty consistent with a 78% load factor. EVA Air provides 50% of the total seat capacity from Taipei.

HK Express

Effective March 26, 2017, HK Express will decrease its frequency from 4x to 3x weekly for the HKG/GUM/HKG route.

LEGISLATIVE/REGULATORY ISSUES

Federal Aviation Administration

GIAA's Full Scale Exercise (FSE) is scheduled for Wednesday, May 3, 2017. Planning and coordination with our partner agencies is ongoing. The FSE is to train and prepare our Airport employees and representatives from all organizations and agencies involved in emergency response to respond safely, work together, and manage emergency scenarios and resources in the event of a major aviation incident, as required by FAR Part 139, for civil airport operators.

Directly following the Triennial, a GIAA contingent will be attending and presenting at the 2017 Pacific Aerodrome Certification/ Assessment to be held in Majuro, Marshall Islands on May 8 through 12, 2017.

Airport Management will also be attending and presenting at the Pacific Aviation Directors Workshop in June, 2017 to be held in Anaheim, CA. This precedes GIAA's Annual FAA Certification slated for the last week of July 2017.

ANNOUNCEMENTS

- The GovGuam Retirement Fund will be conducting on an on-site seminar for GIAA Employees to discuss the new Defined Benefit 1.75 Plan. The seminar is scheduled for March 15, 2017 from 9-11 in GIAA conference rooms 1 & 2. To date, there are approximately 173 GIAA employees under the DC plan. Additional seminar dates will be scheduled and announced by GovGuam Retirement Fund.
- Congratulations on ARFF's accomplishments this past weekend at the Fire Fighter Muster. ARFF placed in the Truck Pull, Fire fighter Relay and Bucket Brigade events.
- GIAA Operations conducted comprehensive training on FAR Part 139 certification requirements from March 27 through 31, 2017. Seminars included Airport Certification Manual (ACM), Airport Emergency Plan (AEP), Self-Inspection Program, USDA Wildlife Program, AOA Safety Driver's Directive, Fuel Farm Mobile Inspection, Notice(s) to Airmen (NOTAMs), ARFF Training & Record-keeping, Emergency Coordination Center (ECC) and Typhoon Preparedness.
- Our deepest compassion and concern goes to the family of the late *†Franklin Q. Taitano*, former member of the Guam International Airport Authority Board of Directors and great friend and mentor to many GIAA employees and managers. Mass is offered nightly at 6pm at the Nino Perdido y Sagrada (Asan) Catholic Church through Friday April 28, 2017 & Monday, May 1, 2017; and on Saturday, April 29 at 5pm, and Sunday, April 30, at 7am. Last Respects for Mr. Taitano will be held on Tuesday, May 2, 2017 from 9am to 12 pm, at Asan Church. The Mass for Christian Burial will be offered at 1pm, followed by internment at Pigo Catholic Cemetery in Anigua.

April 25, 2017

MEMORANDUM

To: Mr. Ricardo C. Duenas
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of March 31, 2017

Attached herewith is GIAA's Operating Results Report for the month ending March 31, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended March 31, 2017.

The key operating results for 6 month(s) of FY2017 ending March 31, 2017 – (in \$000's) are

CATEGORY	Actual FY17 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY17	
		Budget FY17 Y-T-D	Actual FY17 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY17 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,658.6	\$ 14,886.4	\$ 15,498.5	4.1%	\$ 30,787.9	2.0%
Total Concession Revenues	\$ 1,653.9	\$ 9,792.0	\$ 9,701.0	-0.9%	\$ 19,521.7	-0.5%
Total PFC's	\$ 642.7	\$ 3,488.3	\$ 3,708.7	6.3%	\$ 7,380.5	3.1%
Total Other Revenues	\$ 1,918.5	\$ 8,095.6	\$ 10,143.7	25.3%	\$ 17,849.2	13.0%
Total Operating Revenues	\$ 6,873.7	\$ 36,262.3	\$ 39,051.9	7.7%	\$ 75,539.3	3.8%
Total Operating Expenses	\$ 3,621.4	\$ 23,515.2	\$ 21,403.8	-9.0%	\$ 42,317.6	-4.8%
Net Revenues from Operations	\$ 3,252.3	\$ 12,747.1	\$ 17,648.1	38.4%	\$ 33,221.7	17.3%
Non-Operating Expenses	\$ 43.5	\$ 375.0	\$ 449.0	19.7%	\$ 749.0	11.0%
Other Available Moneys/other sources of funds	\$ 529.9	\$ 3,379.7	\$ 3,217.7	-4.8%	\$ 6,597.4	-2.4%
Net Debt Service Coverage	1.76	1.26	1.63	29.2%	1.56	13.4%

Year-to-date Total Signatory Revenues for the month ending March 31, 2017 are above Budgeted revenues by **4.1%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-0.9%** below budget while Passenger Facility Charges are above the budget estimate by **6.3%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **25.3%**.

Year-to-date Total Operating Revenues actual of **\$39.1M** is **7.7%** above the budget estimate of **\$36.3M**.

Year-to-date Total Operating Expenses are below budget by **-9.0%**. Components of this line item include a **-10.4%** decrease in Personnel Service, a **-3.2%** decrease in Contractual Services, a **-53.3%** decrease in Materials & Supplies and a **-37.1%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$17.6M** represents a **38.4%** increase over the year-to-date budgeted amount of **\$12.7M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.63** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager
Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY

KEY OPERATING RESULTS (\$000's)

as of March 31, 2017

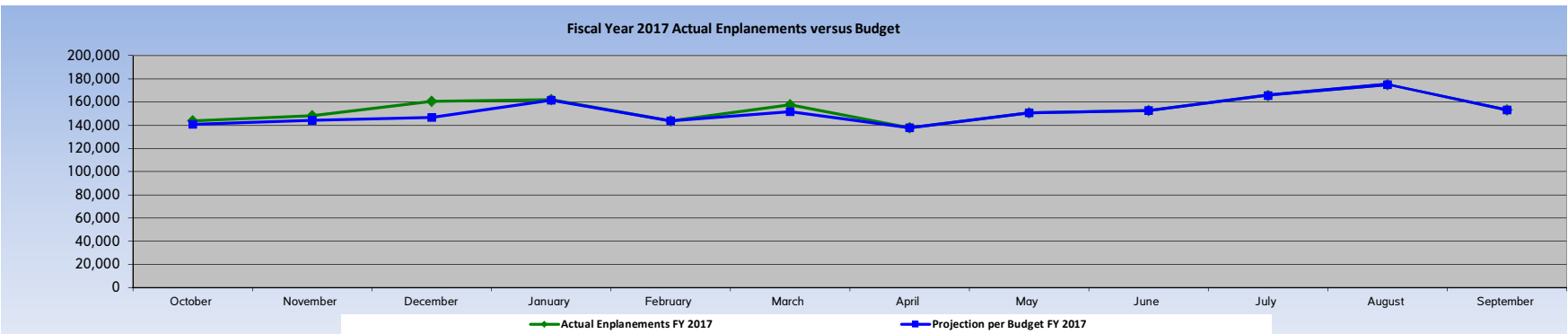
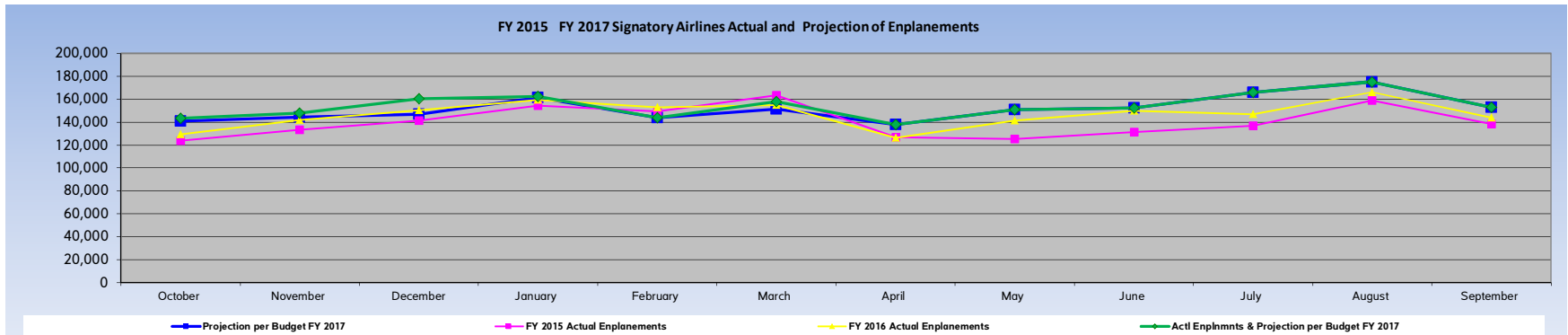
	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	254.5	277.2	314.7	13.5%	3,326.7	1,547.6	1,663.3	1,879.1	13.0%	3,542.4	6.5%
Departure Fees	560.1	590.2	614.1	4.1%	7,107.2	3,212.4	3,462.5	3,564.5	2.9%	7,209.2	1.4%
Arrival Fees	587.3	585.4	617.8	5.5%	7,056.5	3,365.2	3,448.6	3,575.3	3.7%	7,183.2	1.8%
Immigration Inspection Fees	229.2	202.6	218.4	7.8%	2,439.6	1,313.2	1,191.1	1,266.3	6.3%	2,514.8	3.1%
Loading Bridge Use Fees	595.9	510.1	517.5	1.4%	5,848.8	3,418.5	2,913.2	3,016.8	3.6%	5,952.4	1.8%
Apron Use Fees	84.1	128.5	127.3	-0.9%	1,484.3	488.5	745.2	736.7	-1.1%	1,475.8	-0.6%
Landing Fees	204.4	252.1	248.8	-1.3%	2,912.7	1,176.0	1,462.4	1,459.9	-0.2%	2,910.2	-0.1%
Total Signatory Revenue	2,515.6	2,546.1	2,658.6	4.4%	30,175.8	14,521.5	14,886.4	15,498.5	4.1%	30,787.9	2.0%
Enplaned Signatory Pax	155,032	151,493	157,735	4.1%	1,824,395	889,324	888,824	915,923	3.0%	1,851,493	1.5%
Cost per Enplaned Pax	\$16.23	\$16.81	\$16.85	0.3%	\$16.54	\$16.33	\$16.75	\$16.92	1.0%	\$16.63	0.5%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	1,268.2	1,267.8	1,267.9	0.0%	15,214.0	7,609.4	7,607.0	7,608.7	0.0%	15,215.7	0.0%
In-flight Catering	78.9	99.8	77.7	-22.2%	1,031.3	448.6	520.8	439.0	-15.7%	949.5	-7.9%
Food & Beverage	89.9	105.3	92.7	-12.0%	1,190.8	536.8	592.1	536.4	-9.4%	1,135.1	-4.7%
Rental Cars	102.3	114.0	133.2	16.8%	1,343.2	621.3	655.3	730.9	11.5%	1,418.7	5.6%
Other Concession Rev	77.2	76.0	82.4	8.4%	833.5	378.6	416.7	385.9	-7.4%	802.7	-3.7%
Total Concession Revenues	1,616.6	1,663.0	1,653.9	-0.5%	19,612.7	9,594.7	9,792.0	9,701.0	-0.9%	19,521.7	-0.5%
Passenger Facility Charges	647.2	594.6	642.7	8.1%	7,160.1	3,499.6	3,488.3	3,708.7	6.3%	7,380.5	3.1%
Other Revenue	1,408.6	1,439.6	1,918.5	33.3%	15,801.1	8,573.7	8,095.6	10,143.7	25.3%	17,849.2	13.0%
Total Operating Revenue	6,188.0	6,243.3	6,873.7	10.1%	72,749.7	36,189.5	36,262.3	39,051.9	7.7%	75,539.3	3.8%
II. Operating Expenses:											
Personnel Services	1,493.0	1,528.6	1,287.2	-15.8%	19,872.1	8,933.4	10,700.4	9,591.3	-10.4%	18,763.0	-5.6%
Contractual Services	1,632.1	1,863.3	2,157.7	15.8%	22,315.0	9,383.7	11,598.5	11,232.7	-3.2%	21,949.2	-1.6%
Materials & Supplies	98.3	241.5	131.8	-45.4%	2,121.0	484.2	1,145.3	535.1	-53.3%	1,510.8	-28.8%
Equipment/Furnishings	0.0	40.0	44.7	0.0%	121.0	0.0	71.0	44.7	-37.1%	94.7	-21.7%
Total Operating Expenses	3,223.4	3,673.4	3,621.4	-1.4%	44,429.0	18,801.3	23,515.2	21,403.8	-9.0%	42,317.6	-4.8%
Net income from Operations	2,964.7	2,570.0	3,252.3	26.6%	28,320.7	17,388.3	12,747.1	17,648.1	38.4%	33,221.7	17.3%

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of March 31, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	40.7	0.0	43.5	#DIV/0!	675.0	414.7	375.0	449.0	19.7%	749.0	11.0%
Add: Interest on Investments	<u>305.1</u>	<u>44.0</u>	<u>0.0</u>	<u>-100.0%</u>	<u>528.0</u>	<u>369.9</u>	<u>264.0</u>	<u>276.1</u>	<u>4.6%</u>	<u>540.1</u>	<u>2.3%</u>
Net Revenues	<u>3,229.1</u>	<u>2,614.0</u>	<u>3,208.8</u>	<u>#DIV/0!</u>	<u>28,173.7</u>	<u>17,343.5</u>	<u>12,636.1</u>	<u>17,475.3</u>	<u>38.3%</u>	<u>33,012.9</u>	<u>17.2%</u>
Add: Other Sources of Funds	32.4	33.3	0.0	0.0%	400.0	114.7	200.0	38.0	-81.0%	238.0	-40.5%
Add: Other Available Moneys	<u>530.0</u>	<u>529.9</u>	<u>529.9</u>	<u>0.0%</u>	<u>6,359.4</u>	<u>3,180.3</u>	<u>3,179.7</u>	<u>3,179.7</u>	<u>0.0%</u>	<u>6,359.4</u>	<u>0.0%</u>
Net Revenues and Other Available Moneys	<u><u>3,791.6</u></u>	<u><u>3,177.2</u></u>	<u><u>3,738.7</u></u>	<u><u>17.7%</u></u>	<u><u>34,933.1</u></u>	<u><u>20,638.4</u></u>	<u><u>16,015.8</u></u>	<u><u>20,693.0</u></u>	<u><u>29.2%</u></u>	<u><u>39,610.3</u></u>	<u><u>13.4%</u></u>
Debt Service payments	<u>2,120.2</u>	<u>2,119.8</u>	<u>2,119.8</u>	<u>0.0%</u>	<u>25,437.5</u>	<u>12,721.0</u>	<u>12,718.8</u>	<u>12,718.8</u>	<u>0.0%</u>	<u>25,437.5</u>	<u>0.0%</u>
Debt Service Coverage	<u><u>1.79</u></u>	<u><u>1.50</u></u>	<u><u>1.76</u></u>	<u><u>17.7%</u></u>	<u><u>1.37</u></u>	<u><u>1.62</u></u>	<u><u>1.26</u></u>	<u><u>1.63</u></u>	<u><u>29.2%</u></u>	<u><u>1.56</u></u>	<u><u>13.4%</u></u>
Debt Service Requirement	<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>		<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>		<u><u>1.25</u></u>	

SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements/Projection	143,619	148,002	160,544	162,303	143,720	157,735	137,839	150,897	152,647	165,823	175,216	153,147	1,851,493
FY 2017 versus FY 2016 Monthly%	11.03%	4.39%	6.61%	1.73%	-6.08%	1.74%	9.05%	6.59%	1.80%	12.78%	5.50%	6.47%	4.95%
FY 2017 versus FY 2016 Monthly	14,267	6,224	9,957	2,758	-9,310	2,703	11,439	9,329	2,705	18,791	9,131	9,307	87,302
FY 2017 versus FY 2016 Cumulative	14,267	20,491	30,448	33,206	23,896	26,599	38,038	47,368	50,073	68,864	77,995	87,302	87,302
	11.03%	14.45%	20.22%	20.81%	15.62%	17.16%	30.09%	33.46%	33.39%	46.84%	46.96%	60.69%	4.95%



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2017	143,619	148,002	160,544	162,303	143,720	157,735	137,839	150,897	152,647	165,823	175,216	153,147	1,851,493
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
Actual Enplanements Over/(Under) Projection	2,926	3,567	13,644	706	13	6,242	0	0	0	0	0	0	27,099
Cumulative Total	2,926	6,493	20,137	20,843	20,856	27,099	0	0	0	0	0	0	1.5%
Percentage Over/(Under) Forecast													
	October	November	December	January	February	March	April	May	June	July	August	September	
% Monthly versus Projection	2.1%	2.5%	9.3%	0.4%	0.0%	4.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
% Cumulative Total	2.1%	2.3%	4.7%	3.5%	2.8%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Month to Month Trend													
	October	November	December	January	February	March	April	May	June	July	August	September	
Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	137,839	150,897	152,647	165,823	175,216	153,147	
Month to Month Increase/(Decrease)		4,383	12,542	1,759	-18,583	14,015	-19,896	13,058	1,750	13,176	9,393	-22,069	
Month to Month Increase/(Decrease) in %		3.1%	8.5%	1.1%	-11.4%	9.8%	-12.6%	9.5%	1.2%	8.6%	5.7%	-12.6%	
Cost Per Enplanement FY2016 Actual versus Projected													
CPE													CPE FY17
Forecast Per FY2017 Budget	\$ 16.80	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54
Actual CPE	\$ 17.00	\$ 16.79	\$ 17.20	\$ 16.79	\$ 16.89	\$ 16.85	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Variance	\$ (0.20)	\$ (0.12)	\$ (0.30)	\$ (0.36)	\$ 0.02	\$ (0.05)	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54