

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, February 23, 2017, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The February 23, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Martin J. Gerber  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

**GIAA Officials:**

Charles H. Ada II  
Peter Roy Martinez  
John A. Rios  
Jean M. Arriola  
Gerard Bautista  
Victor Cruz  
Daniel Stone  
Antonio Taitingfong  
Franklin P. Taitano  
Rolenda Faasuamalie  
Joseph Javellana

Executive Manager  
Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Air Terminal Manager  
Engineering Supervisor  
Airport Fire Chief, Acting  
Assistant Airport Police Chief  
Supply Management Administrator  
Airport Marketing Administrator  
Program Coordinator IV

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

- A. January 26, 2017 Regular Meeting
- B. February 3, 2017 Reconvened Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Alcorn, the following resolution was unanimously passed:

### **Resolution No. 17-20**

The Board hereby approves the minutes of the January 26, 2017 regular meeting and the minutes of the February 3, 2017 reconvened meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

## **5. OLD BUSINESS**

- A. Status Updates of Capital Improvement Projects

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

### **iii. Capital Improvement Fund**

- Noise Mitigation Program 65 DNL & Higher - Phase VI: FAA's concurrence and authorization to proceed with awarding the contract to EMPSCO. Anticipating the finalization of the contract March 2017.
- ARFF Facility-Design/Construction Phase 1: Discussions with TRMA to refine scope of services. Based on revised scope, TRMA submitted revised fee in the amount of \$88,735.00. Recommendation submitted to Management for approval.
- Apron Rehabilitation - Design: Fee negotiations approved by Management for \$726K. Pending FAA approval of draft contract.
- Miscellaneous Airport Improvements - Ph 5: Notice to Proceed was issued on October 26, 2017. Work in progress as of February 13, 2017. Completion expected by June 12, 2017.

ii. Bond Capital Improvement Projects

- International Arrivals Corridor with Building Seismic Upgrades: Contract was executed on January 27, 2017. Preliminary Notice to Proceed was issued on January 31, 2017 to allow the contractor to procure materials needed for the project. Preconstruction conference held on February 17, 2017. Notice to Proceed is anticipated to be issued to Black Construction Corporation on March 1, 2017.
- Hold Bag Screening Relocation: Project is at 92% complete as of January 31, 2017. Estimated time of completion is May 2017.

**6. NEW BUSINESS**

- A.** Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-six (26) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the five (5) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer D
2. Proposer C
3. Proposer B
4. Proposer E
5. Proposer A

Vice Chairperson Sgro requested a brief background on the actual system. The Executive Manager informed the Board that the software system is an operational database that will maximize incoming and outgoing flight activity. Currently there is no existing system. RFP shall be funded in the 2017 O&M Budget.

Management recommends the approval of the ranking results and the contract award to Proposer D, the highest ranked proposer, subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:

**Resolution No. 17-21**

The Board hereby approves the ranking results as presented and the contract award to Proposer D for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Executive Manager Ada informed the Board that Proposer 'D' is Air Inc.

**B. Approval of Board Resolution No. 17-22: Agreement for Legal Services**

The second item discussed was the extension of the Agreement for legal services with Calvo Fisher & Jacob LLP. The extension would be the second of four options to extend.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-22**

WHEREAS, an Agreement for Legal Services was made on March 23, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Calvo Fisher & Jacob LLP ("CFJ") (the "CFJ Agreement"); and

WHEREAS, the CFJ Agreement provides for a term of one year commencing on March 23, 2015, with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017, under the same terms and conditions as set forth in the CFJ Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017 and expiring on March 22, 2018, under the same terms and conditions as set forth in the CFJ Agreement.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Relative to the property of Freedom Air, and the auction held on February 2, 2017, Legal Counsel clarified that this was not pertaining to the bankruptcy case that was dismissed some time ago.

Chairman Duenas inquired on the USCBP Reimbursable Program (RSP) and GIAA being able to recover costs for the overtime due to charter flights. Executive Manager Ada explained that the Airlines cover this as part of an operational cost.

## **8. REPORT OF THE COMPTROLLER**

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **January 31, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **5.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.0%** and above budget by **3.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **25.6%**. Year-to-date Total Operating Revenues Actual of **\$25.8M** is **7.8%** above the budget estimate of **\$23.9M**. Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$12.3M** reflects an increase of **60.2%** over the year-to-date budgeted amount of **\$7.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

## **9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:28 p.m.

The Board convened into Executive Session at 3:31 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, and Alcorn, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Director Sobti, Director Camacho and Director Tolan did not participate in Executive Session due to conflicts of interest and left the conference room.

Executive Session adjourned at 3:43 p.m., at which time the Board reconvened the regular session.

*All members present in the conference room.*

## **10. PUBLIC COMMENTS**

There were no public comments.

# **11. ADJOURNMENT**

At this time Deputy Executive Manager Martinez introduced the Board and Management to Trisha Benavente, the representative from Senator Frank Aguon's Office.

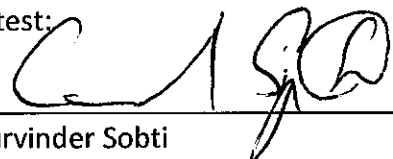
Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 3:44 p.m.

Dated this 31st, day of March, 2017.



Ricardo C. Duenas  
Chairman

Attest:



Gurvinder Sobti  
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios  
Corresponding Secretary

**BOARD OF DIRECTORS REGULAR MEETING**  
**3:00 p.m., Thursday, February 23, 2017**  
**GIAA TERMINAL CONFERENCE ROOM #3**

Public Notice

First Notice:

Guam Daily Post – February 16, 2017

Notice to Media – February 16, 2017

Second Notice:

Guam Daily Post – February 21, 2017

Notice to Media – February 21, 2017

**AGENDA**

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. January 26, 2017 Regular Meeting
  - B. February 3, 2017 Reconvened Meeting
4. Correspondence
5. Old Business
  - A. Status Updates of Capital Improvement Projects
6. New Business
  - A. Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17
  - B. Approval of Board Resolution No. 17-22: Agreement for Legal Services
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Board of Directors Reconvened Meeting  
3:00 p.m., Thursday, February 23, 2017  
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	PRINT NAME	COMPANY/AGENCY
1.	ANTONIO TARTAGLIA	POLICE DIV GUAM
2.	HENRY CRUZ	GIAA
3.	WILLIAM AMOR	GIAA
4.	FRANK TARTAGLIA	GIAA
5.	TRIGIA BERARDELLI	Sen. Aguon's office
6.	VICTOR J. CRUZ	GIAA
7.	DANIEL STONE	GIAA
8.	GERARDO BAUTISTA	GIAA - ATOM
9.	R. FERNANDEZ	GIAA mktg
10.	J.G. JAVIERANA	GIAA
11.	LEWIS SOTOS	ARFF
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		



# Bison, cars endangered by deep snow in Grand Teton

CHEYENNE, Wyo. (AP) - Unusually deep snow in Grand Teton National Park has made life dangerous for bison lumbering on the park's only plowed highway and for motorists traveling the route, prompting park workers to escort the big animals to safer areas and urge drivers to slow down, park officials said Tuesday.

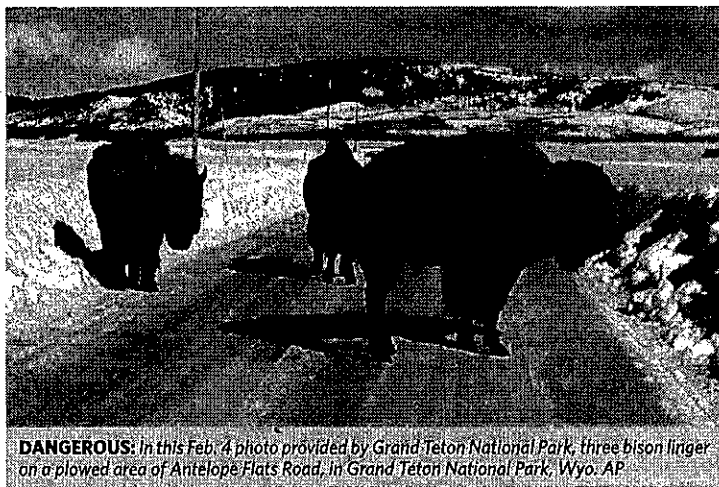
The problem is that bison, which can weigh up to 2,000 pounds, prefer to use the road rather than struggle through the 3 feet of snow that accumulated recently.

Vehicles have killed at least one and possibly two bison in the park so far this year after cars and trucks killed five in all of 2016. On Saturday, a truck killed a bison on U.S. Highway 26-89-191. A

bison hit in January has yet to be found. Hoping to prevent a run of collisions that can be just as dangerous for motorists, park officials in trucks guided small groups of bison along several miles of the highway twice over the last four days.

"They're definitely very tired. So we make a long, slow escort to get them to safer areas," said park spokeswoman Denise Germann.

Park officials also plowed a side road they usually don't bother clearing to help bison move to areas with less snow covering the shrubs and grass they like to eat. Moose have also been spotted taking advantage of the plowed route through Grand Teton, Germann said.



**DANGEROUS:** In this Feb. 4 photo provided by Grand Teton National Park, three bison linger on a plowed area of Antelope Flats Road, in Grand Teton National Park, Wyo. AP



The Honorable  
**EDDIE B. CALVO**  
Governor



The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on **Thursday, February 23, 2017 at 3:00 p.m.** in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §811(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)



SERVE GUAM COMMISSION UNDER THE OFFICE OF THE GOVERNOR ON  
NATIONAL & COMMUNITY SERVICE  
Email: [serveguam\\_rfp@dol.guam.gov](mailto:serveguam_rfp@dol.guam.gov)  
Website: <https://sgc.guam.gov>

The Serve Guam Commission under the office of the Governor on National & Community Service announces availability of:

### REQUEST FOR PROPOSALS (RFP)

PY2017-2018 AmeriCorps State and National Grant

### MANDATORY WORKSHOP:

Wednesday, February 22, 2017 - 10:00 a.m. - 4:00 p.m.

### FUNDING ANNOUNCEMENT, MANDATORY SUPPLEMENTAL GUIDANCE, AND APPLICATION INSTRUCTIONS

2017 Notice of Funding Opportunity (PDF)  
2017 Mandatory Supplemental Guidance (PDF)  
2017 Application Instructions (PDF)

<https://www.nationalservice.gov/build-your-capacity/grants/funding-opportunities/2017/ameri-corps-state-and-national-grants-fy-2017>

### MANDATORY WORKSHOP:

Thursday, February 23, 2017 - 10:00 a.m. - 4:00 p.m.

### NATIONAL PERFORMANCE MEASURES FOCUS AREAS:

Education, Environmental Stewardship, Economic Opportunity, Disaster Preparedness, Healthy Futures, Veterans and Military Families, Capacity Building, eGrants Access and Budget

### MANDATORY WORKSHOP:

Friday, February 24, 2017 - 10:00 a.m. - 4:00 p.m.

Review and for submission of all documentation  
(AmeriCorps and Serve Guam Commission)

Application packets are made available on line and SGC office located on the 2nd Floor, GCIC Building, Suite 205, Hagatna, Guam. RFP's are due on Friday, March 31, 2017; no later than 4:00 p.m., to the Serve Guam Commission office.

Please submit an intent to apply and contact the Serve Guam Commission office to attend all three Mandatory Workshops.

Phone: (671) 300-4599, or Email: [serveguam\\_rfp@dol.guam.gov](mailto:serveguam_rfp@dol.guam.gov), or [julia.iriarte@dol.guam.gov](mailto:julia.iriarte@dol.guam.gov)

"This material is based upon work supported by the Corporation for National and Community Service (CNCS) under Grant No. 17CAHGU001, to the Serve Guam Commission, Office of the Governor. Opinions or points of view expressed in this document are those of the authors and do not necessarily reflect the official position of, or a position that is endorsed by, CNCS or Serve Guam Commission."

## NOTICE OF GOVERNMENT MEETING

The Contractors License Board will hold a special board meeting will be held on **Thursday, February 23, 2017 at 10:00 a.m.** at the Contractors License Board conference room, located at 542 North Marine Corps Drive in Upper Tumon.

For any special accommodations, please contact our office at 649-2211/9676.



## GUAM ELECTION COMMISSION

### Kumision Ileksion Guahan

2nd Floor, Suite 200 GCIC Building  
414 West Soledad Avenue, Hagatna, Guam 96910  
Tel: (671) 477-9791 • Fax: (671) 477-1895

E-Mail: [vote@gec.guam.gov](mailto:vote@gec.guam.gov) Website: [www.gec.guam.gov](http://www.gec.guam.gov)



## GUAM ELECTION COMMISSION REGULAR MEETING

The Guam Election Commission has scheduled its monthly meeting for **Wednesday, February 23, 2017 at 5:30 p.m.**, at the Guam Election Commission Conference Room 200, 414 W. Soledad Ave., GCIC Building, Hagatna, Guam.

The public is invited. For individuals requiring special accommodations, auxiliary aids or services please contact the Guam Election Commission. For more information, you may call Helen M. Atalig at (671) 477-9791 or send an email to [vote@gec.guam.gov](mailto:vote@gec.guam.gov).

This advertisement is paid with Government funds.



EDDIE BAZA CALVO  
Governor  
RAY TENORIO  
Lieutenant Governor

## GUAM LAND USE COMMISSION

### Department of Land Management

ITC Building, Third Floor, Tamuning, GU  
P.O. Box 2950, Hagatna, Guam 96932  
Tel: 649-5263 Ext. 371; Fax: 649-5383



MICHAEL J.B. BORJA  
Director  
DAVID V. CAMACHO  
Deputy Director

## AGENDA

A regular meeting of the Guam Land Use Commission will be held on Thursday, February 23, 2017 at 1:30 pm, Department of Land Management Conference Room, 590 S. Marine Corps Dr., 3rd Floor, ITC Building, Tamuning.

- I. Roll Call
- II. Approval of Minutes - February 9, 2017
- III. Old Business
  - A. Wonderful Resorts LLC; clarification/approval on multi-family use within a previously approved PUD, [Continuation-GLUC, 2/9/2017] [Hybrid Commission]
  - B. Order to Show Cause: Guam Wanfang Construction Ltd.; for the proposed Pago Bay Marina Resorts. [2105-298] [Continuation-GLUC, 1/12/2017]
- IV. New Business [None]
- V. Administrative Matters
- VI. Adjournment

Funding Source for provided by above Applicant(s.)

Person(s) requiring special accommodations please call Cristina at 649-5263 Ext. 375

## GUAM SEASHORE PROTECTION COMMISSION

### AGENDA

A regular meeting of the Guam Seashore Protection Commission will be held on Thursday, February 23, 2017 at 1:30 p.m., DLM Conference Room, 3rd Fl., ITC Bldg., Tamuning.

- I. Roll Call
- II. Approval of Minutes - October 27, 2016
- III. Adjournment

# Northern Californians worry about floods after deadly storm hits south

(Reuters) - Large parts of Northern California were placed on a flood advisory on Sunday ahead of a storm system expected to bring heavy rain, wind and snow to the state, still cleaning up from a deadly storm that deluged Southern California two days ago.

The storm is expected to drop as much as 5 inches

of rain in the San Francisco region through Wednesday, bringing more water to already saturated land that has been inundated with heavy precipitation since early January, said the National Weather Service said.

"We could see flooding in areas that haven't flooded in a long time and there will be

additional stress on levees, rivers, creeks & streams," the service said.

"The heaviest rainfall and higher elevation snow will be from Monday through Tuesday," it said.

It added the Sierra Nevada mountain area could receive as much as 40 inches of new snow.

## 'California is a nation, not a state': Movement wants a break from the US

By Katie Zezima  
The Washington Post

SAN FRANCISCO - About 15 people huddled in a luxury apartment building, munching on danishes as they plotted out their plan to have California secede from the United States.

"I pledge allegiance to the flag of an independent California," Geoff Lewis said as he stood in a glass-walled conference room adorned with California's grizzly-bear flag and a sign reading "California is a nation, not a state."

Bolstered by the election of President Donald Trump,

the group, Yes California, is collecting the 585,407 signatures necessary to place a secessionist question on the 2018 ballot. Its goal is to have California become its own country, separate and apart from the United States.

The group is advertising at protests and hosting meetups throughout California. Its leaders say the organization has ballooned to 53 chapters, each of which has meetings like the one here to plot out strategy and recruit volunteers.

Their recruiting pitch goes something like this:

California - the most populous state, with nearly 40

million residents - subsidizes other states at a loss, is burdened by a national trade system, doesn't get a fair say in presidential elections, is diverse and disagrees with much of the rest of the country on immigration, is far ahead of other states on environmental policy and, for the most part, is diametrically opposed to Trump's positions.

Therefore, the argument goes, conditions are perfect for the Golden State to secede.

Yes California primarily advertises through its Facebook page, which has about 39,000 likes and about the same number of followers.

## Florida middle-schooler throws block at Trump motorcade

(Reuters) - A Florida middle school student may face criminal charges after confessing to throwing a wooden block at a vehicle in U.S. President Donald Trump's motorcade as it drove through West Palm Beach on Friday, the local sheriff's office said.

Authorities received reports that a vehicle in the motorcade appeared to have been struck by a hard, small object, the Palm Beach County Sheriff's Office said in a news release. The incident occurred while the motorcade was en route

from the local airport to Trump's Mar-a-Lago resort in Palm Beach.

After the motorcade ended, law enforcement officers canvassed the area and found a "2x4" block by the side of the road, according to the release, which included a photo of what appeared to be a wooden block.

A middle school student confessed to throwing it and implicated four additional students involved, it said. None of the juveniles have been identified by law enforcement.

### Trump job approval

Mid-February job approval ratings during elected president's first year in office, Eisenhower through Trump

Trump	Feb 13-15, 2017	40%
Obama	Feb 12-15, 2009	64%
G.W. Bush	Feb 19-21, 2001	62%
Clinton	Feb 12-14, 1993	51%
G.H.W. Bush	Feb 28-Mar 2, 1989	63%
Reagan	Feb 13-16, 1981	55%
Carter	Feb 18-21, 1977	71%
Nixon	Feb 20-25, 1969	60%
Kennedy	Feb 10-15, 1961	72%
Eisenhower	Feb 22-27, 1953	67%

Source: Gallup  
Graphic: Staff, Tribune News Service

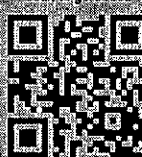


### Public Notice Announcement

The Guam Visitors Bureau will hold its Regular Meeting of the Board of Directors on **Thursday, February 23, 2017 at 3:30 p.m. in GVB's Main Conference Room.** Any individuals needing special accommodations are requested to contact GVB at 646-5278 for assistance.

This ad was paid for by the GVB Membership Fund

Scan to go direct



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We have thousands of them but chances are we don't have yours. We've opened our doors for you to write your own story, add a photo to it and publish it through our website. Heck, if we like it so much, we'll feature it in the paper and perhaps ask you to be a part of our team.

Log on to [postguam.com](http://postguam.com) to learn more.



### GUAM LAND USE COMMISSION Department of Land Management

EDDIE BAZA CALVO  
Governor  
RAY TENORIO  
Lieutenant Governor



MICHAEL J.B. BORJA  
Director  
DAVID V. CAMACHO  
Deputy Director

### AGENDA

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- I. Roll Call
- II. Approval of Minutes - February 9, 2017
- III. Old Business
- A. Wonderful Resorts LLC; clarification/approval on multi-family use within a previously approved PUD, [Continuation-GLUC; 2/9/2017] [Hybrid Commission]
- B. Order to Show Cause: Guam Wanling Construction Ltd.; for the proposed Pago Bay Marina Resorts. [2105-29B] [Continuation-GLUC; 1/12/2017]
- IV. New Business [None]
- V. Administrative Matters
- VI. Adjournment

Funding Source for provided by above Applicant(s.)  
Person(s) requiring special accommodations please call Cristina at 649-5263 Ext. 375

### GUAM SEASHORE PROTECTION COMMISSION AGENDA

A regular meeting of the Guam Seashore Protection Commission will be held on Thursday, February 23, 2017 at 1:30 p.m., DLM Conference Room, 3rd Fl., ITC Bldg., Tamuning.

- I. Roll Call
- II. Approval of Minutes - October 27, 2016
- III. Adjournment



The Honorable  
EDDIE B. CALVO  
Governor



The Honorable  
RAY TENORIO  
Lt. Governor

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(This ad paid for by GIAA)

## NOTICE OF GOVERNMENT MEETING

The Contractors License Board will hold a special board meeting will be held on Thursday, February 23, 2017 at 10:00 a.m. at the Contractors License Board conference room, located at 542 North Marine Corps Drive in Upper Tumon.

For any special accommodations, please contact our office at 649-2211/9676.

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, January 26, 2017, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The January 26, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:14 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

Martin J. Gerber (Excused)

**GIAA Officials:**

Peter Roy Martinez  
John A. Rios  
Jean M. Arriola  
Gerard Bautista  
Victor Cruz  
Daniel Stone  
Antonio Taitingfong  
Edward Muna  
Franklin P. Taitano  
Rolenda Faasuumalie

Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Air Terminal Manager  
Engineering Supervisor  
Airport Fire Chief, Acting  
Assistant Airport Police Chief  
Operations Superintendent  
Supply Management Administrator  
Airport Marketing Administrator

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Chairman Duenas announced that New Business items B, C, and D will be tabled. Motion to accept the changes to the agenda duly made by Vice Chairperson Sgro, seconded by Director Camacho; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

### **A. December 14, 2016 Regular Meeting**

No corrections or changes were recommended.

On motion duly made by Director Tolan, seconded by Vice Chairperson Sgro, the following resolution was unanimously passed:

### **Resolution No. 17-13**

The Board hereby approves the minutes of the December 14, 2016 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Deputy Executive Manager Martinez had no correspondence to report.

## **5. OLD BUSINESS**

### **A. Status Updates of Capital Improvement Projects**

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

#### **iii. Capital Improvement Fund**

- Noise Mitigation Program 65 DNL & Higher - Phase VI: Fee proposal in the amount of \$606,000.00 submitted by EMPSCO and accepted by Management. Pending contract execution.
- Wildlife Management Assessment: Work is on-going. Site surveys are being conducted.
- ARFF Facility-Design/Construction Phase 1: Scope of Work and fee negotiations in progress with TRMA.
- Apron Rehabilitation - Design: Fee proposal in the amount \$706,103.00 submitted by GHD and accepted by Management. Pending contract execution.
- Safety Management System: Fee proposal in the amount of \$213,600.00 submitted by AECOM accepted by Management. Pending contract execution.

- Miscellaneous Airport Improvements - Ph 5:Phase IV Demolition and Remediation Contract was executed in December 2016. Pending Building Permit.

ii. Bond Capital Improvement Projects

- International Arrivals Corridor with Building Seismic Upgrades: Black Construction Corp. issued notice of intent to award. Pending contract execution. Notice to Proceed anticipated March 2017.
- Hold Bag Screening Relocation: Project is 88% complete as of December 31, 2016. Installation is 81% complete. Estimated time of completion is March 2017.

**6. NEW BUSINESS**

**A. Approval of FY2016 Financial Audit Report**

The Airport's FY2016 audit has been completed. Mr. John Rios, Comptroller, introduced Mr. Rizalito Paglingayan and Mr. Jim Whitt of Ernst & Young, LLP (E&Y), who have put together the results of the audit with the E&Y team.

Mr. Paglingayan proceeded to conduct the presentation of the audit results via Powerpoint. Mr. Paglingayan announced that the Airport will continue as a Low Risk Auditee for the year 2017. After the presentation, Mr. Whitt thanked the Board, Management and Accounting staff for the opportunity and cooperation extended to the E&Y team during the audit process.

Chairman Duenas thanked the E&Y team and commended Management and the Accounting staff for retaining the Low Risk Auditee status.

*Chairman Duenas announced the arrival of Director Alcorn.*

After further discussion, on motion duly made by Director Camacho, seconded by Director Solti, the following resolution was unanimously approved:

**Resolution No. 17-14**

The Board hereby approves the FY2016 Financial Audit Report as presented by Ernst & Young, LLP.

- B.** Approval of Award for Purchase and Delivery of Copier Machines - IFB No. GIAA-003-FY17 - *TABLED*
- C.** Approval of Award for Designated Aviation Channeling Services - RFP No. RFP-003-FY17 - *TABLED*

- D.** Approval of Award for Purchase and Delivery of Light Towers - IFB No. GIAA-004-FY17 - *TABLE*
- E.** Ratification of Quarterly Travel

Deputy Executive Manager Martinez presented the quarterly travel from October 2016 to December 2016 for ratification by the Board.

Vice Chairperson Sgro asked if costs are within budget, which Deputy Executive Manager Martinez confirmed.

After further discussion, on motion duly made by Director Sobti, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

**Resolution No. 17-15**

The Board hereby ratifies the FY 2017 1<sup>st</sup> quarter travel report from October 2016 to December 2016 as presented.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Martinez.

Adding to the Deputy Executive Manager's report relative to the Moody's Annual Financial review and the agency affirming its "Baa2" rating on the Authority's 2013 \$227 million in Series 2013 Bonds with a stable outlook, the Comptroller stated that during the month of February, Standard & Poor's rating agency will also provide a credit rating, which will show the good financial condition that the Airport is in.

Discussion followed relative to the USCBP Reimbursable Services Program with Rolenda Faasumalie, Airport Marketing Administrator, stating that the wait time has significantly improved from over two (2) hours to thirty-eight (38) minutes to date. GIAA had requested that USCBP augment staffing in the afternoon peak period with two additional officers from 3:00 p.m. to 5:00 p.m. daily, which made a significant difference. This augmentation shall continue, though the Authority may reassess the need for this additional staff under the program after Chinese New Year in mid February 2017.

**8. REPORT OF THE COMPTROLLER**

Mr. Rios reported on the revenues and expenses of the Authority as of **December 31, 2016**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by

**6.0%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.2%** and **-2.0%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **20.1%**. Year-to-date Total Operating Revenues Actual of **\$18.9M** is **6.4%** above the budget estimate of **\$17.7M**. Year-to-date Total Operating Expenses are below budget by **-15.3%**. Components of this line item include a **-12.8%** decrease in Personnel Service, a **-13.2%** decrease in Contractual Services, a **-71.2%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$8.8M** reflects an increase of **49.9%** over the year-to-date budgeted amount of **\$5.9M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.59** versus the requirement of **1.25**.

Chairman Duenas announced that he would like to move Public Comments up on the agenda.

## **9. PUBLIC COMMENTS**

Mr. Antonio Sablan provided copies of a letter for the Board's reference regarding a Civil Case, GIAA vs. Helene Anderson dba Visual Marketing Group. Mr. Sablan provided a brief background of the case, stating that he had acquired a piece of property, on which was filed lien from GIAA's judgment against Helene Anderson. Mr. Sablan is requesting that GIAA review the information he has provided and that GIAA release all liens against the property in reference.

Chairman Duenas informed Mr. Sablan that Management will work with Legal Counsel to review and make the appropriate recommendations on how to resolve the situation.

## **10. EXECUTIVE SESSION**

Chairman Duenas announced that Executive Session will be tabled.

At this time Chairman Duenas suggested that the Board adjourn the Regular Board Meeting and reconvene on Friday, February 3, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Tolan, the following resolution was unanimously approved:

### **Resolution No. 17-16**

The January 26, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Friday, February 3, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

The meeting was adjourned at 3:59 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2017.

Attest:

\_\_\_\_\_  
Ricardo C. Duenas  
Chairman

\_\_\_\_\_  
GurvinderSobti  
Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien-Rios  
Corresponding Secretary



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Friday, February 3, 2017, 10:30 a.m. *Reconvened Meeting*  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The Regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") held on January 26, 2017, was reconvened and called to order by Chairman Duenas on February 3, 2017 at 10:36 a.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

Martin J. Gerber (Excused)  
Lucy M. Alcorn (Excused)  
Rosalinda A. Tolan (Excused)

**GIAA Officials:**

Charles H. Ada II	Executive Manager
Pedro R. Martinez	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Gerard Bautista	Air Terminal Manager
Edward Muna	Operations Superintendent
Victor Cruz	Engineering Supervisor
Daniel Stone	Airport Fire Chief, Acting
Antonio Taitingfong	Assistant Airport Police Chief
Franklin P. Taitano	Supply Management Administrator
Rolenda Faasuamalie	Airport Marketing Administrator

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## 2. NEW BUSINESS

### A. Approval of Award for Purchase and Delivery of Copier Machines - IFB No. GIAA-003-FY17

Executive Manager Ada provided background information to the Board on the referenced IFB. Six (6) firms/individuals purchased bid packages and three (3) firms submitted bids before the submission deadline. All three (3) firms were evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

<b>Bidder's Name</b>	<b>Item No. 1</b>	<b>Item No. 2</b>	<b>Item No. 3</b>	<b>Item No. 4</b>
All Star Business Systems	\$9,941.00	\$23,280.00	\$9,634.00	\$12,420.00
Xerox Corp.	\$5,058.00	\$10,116.00	\$6,862.00	\$0.00
Island Business Systems	\$12,132.00	\$26,564.00	\$7,357.00	\$10,053.00

Executive Manager Ada informed the Board that Xerox Corp. has been determined to have met the standards and responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

<b>Item &amp; Description</b>	<b>Awarded to:</b>	<b>Total Amount</b>
Item 1: Monochrome Copier Machine	Xerox Corp.	\$5,058.00
Item 2: Monochrome Copier Machine (with fax)	Xerox Corp.	\$10,116.00
Item 3: Color Copier Machine (with fax)	Xerox Corp.	\$6,862.00
Item 4: Full Service and Maintenance Plan	Xerox Corp.	\$0.00
<b>Total Contract Award:</b>		<b>\$22,036.00</b>

Executive Manager Ada announced that the current system is over ten (10) years old which became problematic for Xerox Corp. to continue to service the units, as the parts were no longer available. The current units were on a lease to own plan, the contract in reference is an outright purchase and will work out to be cheaper than the previous plan. Funding for this bid is available under the O&M budget.

Vice Chairperson Sgro inquired on the full service and maintenance plan offered by Xerox. The Executive Manager responded stating that the maintenance plan is for a three (3) year period, which also includes ink and toner, and 100% warranty. After the completion of the three (3) years, GIAA will then engage in a service contract.

After further discussion, on motion duly made by Sobti, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

**Resolution No. 17-17**

The Board hereby approves the contract award for Purchase and Delivery of Copier Machines - IFB No. GIAA-003-FY17, for Item Nos. 1 – 4, to Xerox Corp. for a total contract amount of \$22,036.00, subject to review by legal counsel.

**B. Approval of Award for Designated Aviation Channeling Services - RFP No. RFP-003-FY17**

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of four (4) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the two (2) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer A
2. Proposer B

Executive Manager Ada informed the Board that the term of the contract shall be a term of five (5) years with the option, at the discretion of the Airport to renew the contract for three (3) additional one (1) year terms, not to exceed a total of eight (8) years. The Aviation Channeling Services agreement will be funded under the AIP program.

The Executive Manager added that the processing of individuals with SIDA badges after fingerprinting is currently managed by GIAA Airport Police division. The firms must be approved by the Transportation Security Administration (TSA).

Management recommends the approval of the ranking results and the contract award to Proposer A, the highest ranked proposer, subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

After further discussion, on motion duly made by Director Camacho, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

**Resolution No. 17-18**

The Board hereby approves the ranking results as presented and the contract award to Proposer A for Designated Aviation Channeling Services - RFP No. RFP-003-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Executive Manager Ada informed the Board that Proposer 'A' is Telos Identity Management Solutions, LLC.

**C. Approval of Award for Purchase and Delivery of Light Towers - IFB No. GIAA-004-FY17**

Executive Manager Ada provided background information to the Board on the referenced IFB. Sixteen (16) firms/individuals purchased bid packages and three (3) firms submitted bids before the submission deadline. All three (3) firms were evaluated and were determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows in the order they were received and opened:

<b>Bidder's Name</b>	<b>Item No. 1</b>	<b>Item No. 2</b>
GET, LLC	No Bid	\$235,000.00
Morrigo Equipment LLC	\$23,420.00	\$97,041.00
Far East Equipment Co.	No Bid	\$114,939.65

Executive Manager Ada informed the Board that Morrigo Equipment LLC has been determined to have met the standards and responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

<b>Item &amp; Description</b>	<b>Awarded to:</b>	<b>Total Amount</b>
Item 1: Battery Powered Light Towers	Morrigo Equipment LLC	\$23,420.00
Item 2: Generator Light Towers	Morrigo Equipment LLC	\$97,041.00
	<b>Total Contract Award:</b>	<b>\$120,461.00</b>

Executive Manager Ada announced that out of an inventory of eleven light carts, only two (2) are operating. The completion of the IFB will bring the operational inventory back to eleven, with the purchase of nine (9). Funding for this bid is available under the CIP budget.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Camacho, the following resolution was unanimously approved:

**Resolution No. 17-19**

The Board hereby approves the contract award for Purchase and Delivery of Light Towers - IFB No. GIAA-004-FY17, Items Nos. 1 and 2, to Morrigo Equipment LLC for a total contact amount of \$120,461.00, subject to review by legal counsel.

**3. EXECUTIVE SESSION**

Chairman Duenas announced that there will be no Executive Session.

#### **4. PUBLIC COMMENTS**

There were no public comments.

At this time Executive Manager Ada advised the Board that Mr. Mark McClardy of the FAA, Region 9, will be visiting Guam February 9 - 10, 2017. He will be meeting with Airport Operators from the outer islands, as well as following up with GIAA after the previous visit to Guam. Executive Manager Ada also advised the Board on his plan to schedule a meeting with Mr. McClardy and GIAA's Oversight Chairman, Senator Aguon, in regard to the five (5) year lease restriction.

Vice Chairperson Sgro inquired on the Governor's Briefing regarding the Terminal Building Structural Upgrade and Concourse Isolation Project which was held on February 1, 2017. Executive Manager Ada announced that the Governor was very pleased and also offered assistance to assure no delays. Mr. John Rios, Comptroller, added that funding was located to purchase the property to begin on Tiyan Parkway, which will mean both projects will be underway simultaneously.

#### **5. ADJOURNMENT**

Motion to adjourn duly made by Director Camacho, seconded by Director Sobti; motion unanimously passed. The meeting was adjourned at 10:54 a.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2017.

Attest:

\_\_\_\_\_  
Ricardo C. Duenas  
Chairman

\_\_\_\_\_  
Gurvinder Sobti  
Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien-Rios  
Corresponding Secretary

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 01/26/17	UDO	Balance as of 02/23/17	UDO	Comments
2011	GUM	Extend Runway 6L/24R - Phase 9	3-66-0001-80	\$1,975,678	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 3	3-66-0001-81	\$2,304,801	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 4	3-66-0001-82	\$1,400,000	\$0	0%	\$0	0%	Project closed out 1/25/16.
		<b>Sub Total:</b>		<b>\$5,680,479</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2012	GUM	Extend Runway 6L/24R - Phase 10	3-66-0001-83	\$2,000,000	\$0	0%	\$0	0%	Closed Out
2012	GUM	Rehabilitate Runway 6L/24R - Phase 2	3-66-0001-84	\$5,441,024	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 84	3-66-0001-84	\$816,153	\$0	0%	\$0	0%	
		<b>Sub Total:</b>		<b>\$8,257,177</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2013	GUM	Extend Runway 06L/24R - Phase XI	3-66-0001-85	\$2,005,605	\$0	0%	\$0	0%	Closed Out
2013	GUM	Rehabilitate Runway 06/24R - Phase 3	3-66-0001-86	\$1,876,981	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 86	3-66-0001-86	\$281,547	\$0	0%	\$0	0%	
2013	GUM	Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle	3-66-0001-87	\$1,017,000	\$129,315	13%	\$129,315	13%	Closed Out 8/22/16
2013	GUM	Update Airport Master Plan Study	3-66-0001-88	\$500,000	\$24,328	5%	\$24,328	5%	Project in close-out phase. Request for reprogramming to be submitted to FAA for SSCP.
		<b>Sub Total:</b>		<b>\$5,681,133</b>	<b>\$153,643</b>	<b>3%</b>	<b>\$153,643</b>	<b>3%</b>	
2014	GUM	Rehabilitate Runway 06L/24R - Phase IV	3-66-0001-89	\$2,950,939	\$0	0%	\$0	0%	
		Amendment No. 1 to AIP 89	3-66-0001-89	\$442,641	\$0	0%	\$0	0%	Closed-out
2014	GUM	Install Instrument Landing System (ILS) Runway 06L - Phase III	3-66-0001-90	\$1,556,987	\$0	0%	\$0	0%	Closed-out 8/24/16.
		<b>Sub Total:</b>		<b>\$4,950,567</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2015	GUM	Acquire Aircraft Rescue & Fire Fighting Vehicle	3-66-0001-91	\$1,251,000	\$931,506	74%	\$931,506	74%	20% Progress invoice received on 9/16/16.

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 01/26/17	UDO	Balance as of 02/23/17	UDO	Comments
2015	GUM	Rehabilitate Runway - 06L/24R	3-66-0001-92	\$3,341,165	\$0	0%	\$0	0%	RWY 6L/24R is completed and fully commissioned and operational.
2015	GUM	Noise Mitigation Measures for Residences within 65 - 69 DNL	3-66-0001-93	\$2,000,000	\$967,042	48%	\$967,042	48%	Pending approval of contract execution and NTP by FAA. Anticipate to receive by 2/24/17.
			<b>Sub Total:</b>	<b>\$6,592,165</b>	<b>\$1,898,548</b>	<b>29%</b>	<b>\$1,898,548</b>	<b>29%</b>	
2016	GUM	Install Perimeter Fencing required by 14 CFR 139	3-66-0001-94	\$706,077	\$227,754	32%	\$227,754	32%	NTP issued 10/25/26. Work is in progress as of 2/13/17.
			<b>Sub Total:</b>	<b>\$706,077</b>	<b>\$227,754</b>	<b>32%</b>	<b>\$227,754</b>	<b>32%</b>	
2016	GUM	Wildlife Hazard Assessment	3-66-0001-95	\$100,000	\$98,127	98%	\$90,151	90%	Work is on-going. Site surveys being conducted.
2016	GUM	Safety Management System	3-66-0001-96	\$150,000	\$149,047	99%	\$149,047	99%	AECOM awarded RFP. Fees in the amount of \$213.6k accepted by management. Pending contract execution.
2016	GUM	Arrival Corridor Design	3-66-0001-97	\$3,760,649	\$3,760,649	100%	\$3,760,649	100%	Contract executed on 1/27/17. Pre-con held on 2/17/17. Waiting on approval from FAA to issues NTP. NTP anticipated 3/2017.
2016	GUM	ARFF Building Design	3-66-0001-98	\$1,000,000	\$996,721	100%	\$996,721	100%	Phased Project (Demo Design) Fee negotiations approved by management for \$66k. Pending contract execution.
2016	GUM	Terminal Apron Rehab Design	3-66-0001-99	\$810,000	\$808,841	100%	\$808,841	100%	Fee negotiations approved by management for \$726k. Pending contract execution.
			<b>Sub Total:</b>	<b>\$5,820,649</b>	<b>\$5,813,385</b>	<b>100%</b>	<b>\$5,805,409</b>	<b>100%</b>	
			<b>TOTAL:</b>	<b>\$37,688,247</b>	<b>\$8,093,330</b>	<b>21%</b>	<b>\$8,085,354</b>	<b>21%</b>	



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 02/23/17	Purpose / Comments	Status
<b>PRIORITY 1</b>							
1	International Arrivals Corridor with Building Seismic Upgrades	\$70,900,000	\$13,200,000	\$49,738,932	62,938,932.17	Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.	Contract executed on 1/27/17. Pre-con held on 2/17/17. Waiting on approval from FAA to issues NTP. NTP anticipated 3/2017.
2	Hold Bag Screening Relocation	\$30,269,263	\$24,899,330	(\$17,290,759)	7,608,571.39	In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.	Project 92% complete as of 1/31/17. Install is at 91% Fourth machine added. ETC 5/2017.
3	SSCP Improvements	\$3,100,000		\$3,100,000	3,100,000.00	Increase security screening lanes and expand queuing area.	SOW & Fee negotiation underway.
4	FIDS Replacement	\$4,000,000		\$3,662,879	3,662,878.63	Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.	Prioritized upgrades complete.
5	Integrated PLB Replacement	\$7,200,000	\$0	\$1,453,321	1,453,321.35	Replace 1 loading bridge and 34 power and pre-conditioned air point of use units. Other budget for refurbishment.	PLB fully operational. Ceremony held on 4/20/16.
6	Common Use Check-In Facilities	\$2,800,000		\$2,781,524	2,781,524.10	Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.	Pilot common use counters in use.
7	Fuel System Improvements	\$1,000,000		\$794,888	794,888.28	Improve fire suppression system and connections.	3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.
8	Parking Expansion	\$7,400,000		\$5,745,088	5,745,088.25	Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.	60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.
9	Interisland Passenger Facility	\$3,000,000		\$2,368,654	2,368,653.50	Separate processing facility for domestic interisland operations. No CBP and minimal TSA inspections.	Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.
10	ARFF Facility Replacement	\$11,600,000	\$10,440,000	\$737,528	11,177,527.62	Replace aged Navy structure with code compliant facility meeting FAA standards.	Phased Project (Demo Design) Fee negotiations approved by management for \$66k. Pending contract execution.





**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 02/23/17	Purpose / Comments	Status
11	Cargo Apron Relocation	\$7,700,000	\$6,930,000	\$608,013	\$7,538,012.60	New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.	\$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY'17. SOW suspended til further notice.
12	Replace Terminal Seating	\$2,500,000		\$2,485,150	\$2,485,150.00	Replace dilapidated seating and expand additional seating to other terminal areas.	A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.
	<b>SUB TOTALS:</b>	<b>\$151,469,263</b>	<b>\$55,469,330</b>	<b>\$56,185,218</b>	<b>\$111,654,548</b>		



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 02/23/17	Purpose / Comments	Status
<b>PRIORITY 2</b>							
13	Access Control and Security Improvements	\$3,000,000		\$2,989,014	2,989,013.74	Replace security access control system with biometric system. Facility modifications as security solutions.	Assessment of Airport Police space in progress.
14	Terminal Flooring Replacement	\$2,700,000		\$2,700,000	2,700,000.00	Replace deteriorating tile surface with durable non-skid material with longer life cycle.	IDIQ A-E selection pending
15	Upgrade Airport IT and FMS	\$2,000,000		\$1,610,881.76	1,610,881.76	Upgrade financial management system, add facility management GIS and improve infrastructure.	Sole source procurement w/UA under negotiation. Pending final review of contract and sole source determination by Legal Counsel.
16	Route 10A Landscape Component	\$1,700,000		\$1,700,000	1,700,000.00	Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.	Coordination with DPW on design progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.
17	Enclose Arrival Tunnels	\$1,200,000		\$1,200,000	1,200,000.00	Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.	IDIQ A-E selection pending
18	Replace Conveyance Systems	\$2,600,000		\$2,600,000	2,600,000.00	Replace with energy efficient equipment. Includes elevators, escalators and moving walks.	Coordination with Concourse Isolation project design
19	Strengthen and Expand Curbside Canopies	\$800,000		\$800,000	800,000.00	Expand departures curbside canopies for extended weather protection and security reinforcement.	IDIQ A-E selection pending
20	OCIP Insurance/Soft Costs	\$1,000,000		\$1,000,000	1,000,000.00	Program and administrative/legal costs.	Pending
21	1% Arts Program	\$639,000		\$639,000	639,000.00		For further discussion with the Guam Council of the Arts & Humanities based on current design.
22	Unencumbered Proceeds	\$71,067		\$71,067	71,067.00		
	<b>SUB TOTALS:</b>	<b>\$15,710,067</b>	<b>\$0</b>	<b>\$15,309,963</b>	<b>15,309,962.50</b>		
	<b>TOTALS:</b>	<b>\$167,179,330</b>	<b>\$55,469,330</b>	<b>\$71,495,180</b>	<b>\$126,964,510</b>		<b>\$40,214,820</b>



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 02/23/17	STATUS
1	Facilities Fire Alarm/Suppression System Replacement	2,700,000	2,700,000	-	790,010.15	Terminal assessment and design in progress
2	Upgrades to Public Restrooms - Final Phase	2,273,487	2,773,487	-	7,121.88	Project substantially complete. Change Order pending to complete additional restrooms in Engineering and Ramp Control.
3	Sustainable Airport Management	300,000	300,000	-	300,000	Implement green initiatives for efficiency & environmental sustainability
4	Noise Mitigation Program 65 DNL & Higher - Phase VI	2,164,132	164,132	2,000,000	2,159,891	Pending approval of contract execution and NTP by FAA. Anticipate to receive by 2/24/17.
5	Maintenance Equipment	562,000	562,000	-	562,000	Specifications pending
6	Airport Facilities Upgrades, Phased	2,750,000	2,750,000	-	570,987.22	Continue upgrades and improvements to airport facilities.
7	Vehicular Re-fleeting Program - Ph 2	650,000	650,000	-	417,960	Continue program to replace airport vehicular fleet for security, safety & support functions with emphasis on fuel efficiency
8	Wildlife Management Assessment	100,000	10,000	90,000	82,603	Work is on-going. Site surveys being conducted.
9	ARFF Facility-Design/Construction Phase 1	1,111,112	111,112	1,000,000	1,107,376	Phased Project (Demo Design) Fee negotiations approved by management for \$66k. Pending contract execution.
10	Painting & Exterior Surface Improvements and Replace Roofing Systems	6,850,000	6,850,000	-	4,287,152.51	Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 02/23/17	STATUS
11	Upgrades to VQ-1 Hanger	500,000	500,000	-	290,955	Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.
12	Airfield Support Vehicles & Equipment	400,000	400,000	-	400,000	Specifications pending
13	Improve Leasehold Facilities (GSE, Tech, HC-5)	1,000,000	1,000,000	-	429,437	Construction mobilization underway.
14	Tiyan Land Acquisition & Redevelopment	3,760,000	3,760,000	-	3,240,953	Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.
15	Improve Arrival and Inspection Facilities	2,500,000	2,500,000	-	1,933,316	APC installed and fully operational. Ribbon cutting held on 10/5/16.
16	Apron Rehabilitation - Design	900,000	90,000	810,000	898,529	Fee negotiations approved by management for \$726k. Pending contract execution.
17	Express Facility Expansion	500,000	500,000	-	440,593	Discussions ongoing with end user.
18	Safety Management System	166,667	16,667	150,000	164,393	AECOM awarded RFP. Fees in the amount of \$213.6k accepted by management. Pending contract execution.
19	Miscellaneous Airport Improvements - Ph 5	784,530	78,453	706,077	213,371	NTP issued 10/25/26. Work is in progress as of 2/13/17.
<b>Totals:</b>		<b>\$ 30,171,928</b>	<b>\$ 25,915,851</b>	<b>\$ 4,756,077</b>	<b>18,296,649.47</b>	

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed projects.

**Antonio B. Won Pat**  
**INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**BOARD OF DIRECTORS**  
**EXECUTIVE SUMMARY**

**REQUEST FOR PROPOSALS, RFP NO. RFP-001-FY17**  
**MANAGEMENT AND INFRASTRUCTURE SUPPORT SERVICES**  
**TO AIRPORT GATE MANAGEMENT SYSTEM**

February 23, 2017

**Purpose**

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. RFP-001-FY17 for Management and Infrastructure Support Services to Airport Gate Management System.

**Background**

The referenced RFP solicits proposals from professional firms to provide services for Airport Gate System, Management and Infrastructure .

**Procurement Background**

The above referenced RFP was advertised in the local newspapers throughout the month of October 2016. The established deadline to submit the proposals was on November 29, 2016.

A total of twenty six (26) firms showed their interest by obtaining the RFP package; and five (5) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer D
2. Proposer C
3. Proposer B
4. Proposer E
5. Proposer A

### **Legal Review**

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract shall be for a period term of three (3) years, with options to renew the contract for two (2) additional one (1) year term, not to exceed a total term of five (5) years.

### **Financial Review**

The Management and Infrastructure Support Services to Airport Gate Management System Agreement will be funded under the 2017 O & M Budget.

### **Recommendation**

Management recommends the approval of the ranking results and the contract award to **Proposers D**, as the highest ranked proposers for Management and Infrastructure Support Services to Airport Gate Management System Program subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

February 20, 2017

**MEMORANDUM**

**TO:** Charles H. Ada II, Executive Manager

**FROM:** Franklin P. Taitano, Supply Management Administrator

**SUBJECT:** **Evaluation and Recommendation - Request For Proposal (RFP)**  
**Management and Infrastructure Support Services**  
**to Airport Gate Management System**  
**RFP No. RFP-001-FY17**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to provide professional services for Airport Gate System, Management and Infrastructure Support Services. The advertisement for this RFP was published in the local newspaper for the month of October 2016. The deadline to submit the proposals was on November 29, 2016.

Twenty Six (26) firms/individuals acknowledged receipt of the package and five (5) firms submitted qualification documents before the submission deadline.

**Evaluation and Selection**

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Jean M. Arriola, Airport Services Manager
- b. Edward A.P. Muna II, Superintendent of Operation
- c. Joe Javellana, Program Coordinator IV
- d. Danny Cepeda, Data Processing Manager

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

- 1. Proposer D
- 2. Proposer C
- 3. Proposer B
- 4. Proposer E
- 5. Proposer A



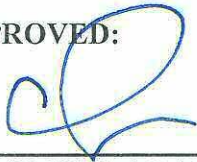
### **Recommendation**

Based on the tabulation of the proposers ranking, it is determined that **Proposers D**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers D**, as the highest ranked proposer for the Management and Infrastructure Support Services to Airport Gate Management System services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.

APPROVED:



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CHARLES H. ADA II  
Executive Manager



Franklin P. Taitano

#### Attachments

cc: Evaluation Committee  
Procurement File







Antonio B. Won Pat  
International Airport Authority, Guam  
**Evaluation Score Tally Sheet**

**MANAGEMENT AND INFRASTRUCTURE SUPPORT SERVICES  
TO AIRPORT GATE MANAGEMENT SYSTEM  
RFP NO. RFP-001-FY17**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer E	92	2	91	4	61	4	89	2	4
Proposer B	90	3	93	3	76	2	85	3.5	3
Proposer A	77	5	79	5	45	5	61	5	5
Proposer D	96	1	98	1	79	1	85	3.5	1
Proposer C	86	4	96	2	75	3	90	1	2

Evaluators	
No. 1:	Jean M. Arriola
No. 2:	Edward Muna
No. 3:	Joe Javellana
No. 4:	Danny Cepeda

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS RESOLUTION NO. 17-22**

**RELATIVE TO THE EXTENSION OF THE  
AGREEMENT FOR LEGAL SERVICES WITH CALVO FISHER & JACOB LLP**

**WHEREAS**, an Agreement for Legal Services was made on March 23, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Calvo Fisher & Jacob LLP ("CFJ") (the "CFJ Agreement"); and

**WHEREAS**, the CFJ Agreement provides for a term of one year commencing on March 23, 2015, with ~~three~~<sup>FOUR</sup> (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

**WHEREAS**, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017, under the same terms and conditions as set forth in the CFJ Agreement.

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017 and expiring on March 22, 2018, under the same terms and conditions as set forth in the CFJ Agreement; and

**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE FEBRUARY 23, 2017 REGULAR BOARD MEETING.**


  
\_\_\_\_\_  
**RICARDO C. DUENAS, Chairman**

  
\_\_\_\_\_  
**GURVINDER SOLT**

  
\_\_\_\_\_  
**LUCY M. ALCORN**

  
\_\_\_\_\_  
**DEEDEE S. CAMACHO**

  
\_\_\_\_\_  
**KATHERINE C. SGRO**

  
\_\_\_\_\_  
**MARTIN J. GERBER**

  
\_\_\_\_\_  
**ROSALINDA A. TOLAN**

**ATTEST:**

  
\_\_\_\_\_  
**GURVINDER SOLT, Board Secretary**



#### **AIRLINE ISSUES**

##### **Uzbekistan Airlines**

Uzbekistan Airlines will begin its 33 charters serving NGO/GUMNGO beginning March 1, 2017 and ending April 2, 2017, utilizing an A320-200 with a seat capacity of 150. Passengers. The daily flight will arrive at 1400 and depart back to Nagoya at 1530. US Customs and Border Protection has indicated that its staff is positioned to process this charter schedule without added staffing at this time.

##### **Air Busan**

AirBusan will be operate an additional 4x weekly PUS/GUM route this summer season. That will bring PUS/GUM operations to 6 weekly for the summer period.

##### **Korean Airlines**

Korean Airlines has planned for the following extra sections in May. 2 charters to service Komatsu/Guam, 4 charters from Narita/Guam, 2 charters from Kansai/Guam . These are scheduled between May 3 through 6, 2017.

##### **EVA Air**

Effective June 3, EVA Air downgrade its aircraft on its Taipei/Guam operation from an A330 with 252 passengers to an A321 with a 184 passenger capacity. They will also move their arrival time to earlier in the peak afternoon from 1530 to 1420, which relieves the bottleneck arrival period of 3pm on daily with the USCBP.

##### **United Airlines**

United Airlines moved its ticket office from Century Plaza to the United office facility at the former Commuter Terminal. The official opening was on February 13, 2017, and the ticket office is open 9:30 a.m. to 6 p.m. Monday through Friday and 9 a.m. to 2 p.m. Saturday.

##### **Freedom Air**

The property of Freedom Air, was auctioned by the marshal of the Superior Court of Guam to satisfy judgment relative to its Chapter 11 bankruptcy case. The auction was held on February 2, 2017 at the former leased hangar on the South Ramp.

Nine aircraft were sold together at \$55,500 to Donald T. Jones Jr, and Pacific Air Commerce Services LLC, won the bid for the other property to include equipment, tools, electronics, furnishings, shelving, appliances, fixtures and other miscellaneous items, for \$27,000.

## **REGULATORY ISSUES**

### **FEDERAL AVIATION AUTHORITY**

FAA Western Pacific Region Administrator, Mark McClardy, met with regional airports individually during his last visit to Guam on February 9 and 10, 2017. GIAA met with him on February 9 and provided our facilities for his discussions with regional airports on the 10<sup>th</sup>. A replacement for Mr. Simpson and the new Safety Inspection officer out of Honolulu has yet to be announced.

### **US CUSTOMS AND BORDER PROTECTION**

GIAA exercised its authority to request for additional USCBP inspection officer staffing under the Reimbursable Services Program (RSP) to accommodate peak charter and extra section activity from Dec. 18 through February 5, 2017. For the duration of this period, two additional officers were assigned to augment staffing during the afternoon bank. For the period of Dec. 18 through Jan. 7, 2017, 130 .5 hours were charged to RSP overtime and resulted in a 30% increase in efficiency, or a decrease of 10.7 minutes in passenger processing when compared to the same time period last year. GIAA is anticipating the next RSP services to be applied to summer peak travel beginning July through early September 2017. However, we are monitoring and receiving processing data from USCBP on a daily basis to assess performance without RSP services as a measure of efficiency on average.

## **INFRASTRUCTURE ISSUES**

**RWY 6L/24R** was closed for permanent fixes were made to certain recurring runway and taxiway pavement areas from February 13 through February 17, 2017. NOTAMs was issued for notification of the Runway open at 4pm on February 17, after inspection and approval of repairs. Kudos is extended to the Operations and Engineering divisions for completion of this project.

## **AIRPORT TRANSPORTATION ISSUES**

Lam Lam Tours and Net Tours recently began shuttle services to the airport from Tumon Sands Plaza. This service began January 13, 2017. Similar to DFS T Galleria, Tumon Sands Plaza opened up an air lounge for customers on the second floor of their shopping center, offering customers a place to lounge and shop before their departing flights. A free shuttle ride to the Airport is part of the package. The six time daily shuttle service runs between 1:45 and 5:15pm and are one way trips to the Airport on a 10 passenger van.

## **ANNOUNCEMENTS**

- GIAA Management provided an overview of Airport bond funded projects at the 2017 Invest Guam Forum on February 22, 2017 at the Dusit Thani. The audience consisted of current and interested investors in Guam bonds invited by GEDA for this symposium.

- A promotional ceremony was held Feb 10, 2017 for new Lieutenants promoted from the ranks of Airport Police officers. Congratulations to new Lieutenants Dean D. Delgado and Kenneth V. Quenga on their recent promotion.
- GIAA ARFF instructors were asked to train the 9<sup>th</sup> cycle of the firefighting recruits from Palau, Yap, Rota and Kosrae as part of the Pacific Regional ARFF Training Center funded by the FAA in Saipan. Acting Chief Dan Stone and Captain Lewis Santos provided instruction to recruits from February 7 and 8, 2017.
- The Transportation Security Administration (TSA) selected two K-9 teams from the A.B. Won Pat International Airport Authority, Guam's explosive detection unit to augment security detail for the (NFL) Super Bowl held February 6, 2017 in Houston, TX. TSA fully funded all travel, lodging, per diem and related costs of this security detail that began January 23, 2017 in preparation for the Game. Officers Umadhay and Manibusan and their canine partners **REX** and **MMACE**, respectively, were personally requested for this security detail by TSA .
- Military aircraft has utilized the Guam airport facility for landings and takeoffs as a result of weather at Andersen AFB. The most recent were two F-15s diverted to GUM airfield on February 13, 2017 due to weather conditions up north.
- Efforts are underway for the re-election of Peter Roy Martinez to serve for another three years as a Board Member with the ACI Asia and Pacific Region trade organization. Twelve candidates will be selected from a nomination pool of 14 candidates. Emails were sent to voting members to support Mr. Martinez, with special consideration of retaining a US airport in this body, and ensuring small and emerging airports voice remains on the Board of Directors. Formal results of this election will be announced at the Annual conference to be held in April 2017.



February 21, 2017

**MEMORANDUM**

**To:** Mr. Ricardo C. Duenas  
Chairman  
GIAA Board of Directors

**From:** John A. Rios  
Comptroller

**Subject: Operating Results – Revenues and Expenses as of January 31, 2017**

Attached herewith is GIAA's Operating Results Report for the month ending January 31, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended January 31, 2017.

The key operating results for 4 month(s) of FY2017 ending January 31, 2017 – (in \$000's) are

CATEGORY	Actual FY17 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY17	
		Budget FY17 Y-T-D	Actual FY17 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY17 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,725.3	\$ 9,910.7	\$ 10,412.8	5.1%	\$ 30,677.9	1.7%
Total Concession Revenues	\$ 1,643.3	\$ 6,487.9	\$ 6,425.5	-1.0%	\$ 19,550.3	-0.3%
Total PFC's	\$ 751.0	\$ 2,329.8	\$ 2,411.9	3.5%	\$ 7,242.3	1.1%
Total Other Revenues	\$ 1,776.2	\$ 5,254.2	\$ 6,601.3	25.6%	\$ 17,148.3	8.5%
Total Operating Revenues	\$ 6,886.7	\$ 23,982.6	\$ 25,851.5	7.8%	\$ 74,618.7	2.6%
Total Operating Expenses	\$ 3,458.4	\$ 16,284.7	\$ 13,519.3	-17.0%	\$ 41,663.6	-6.2%
Net Revenues from Operations	\$ 3,428.3	\$ 7,697.9	\$ 12,332.2	60.2%	\$ 32,955.1	16.4%
Non-Operating Expenses	\$ 43.5	\$ 375.0	\$ 362.0	-3.5%	\$ 662.0	-1.9%
Other Available Moneys/other sources of funds	\$ 563.2	\$ 2,253.1	\$ 2,157.8	-71.5%	\$ 6,664.1	-23.8%
<b>Net Debt Service Coverage</b>		<b>1.15</b>	<b>1.67</b>	<b>45.4%</b>	<b>1.55</b>	<b>12.7%</b>

Year-to-date Total Signatory Revenues for the month ending January 31, 2017 are above Budgeted revenues by **5.1%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-1.0%** below budget while Passenger Facility Charges are above the budget estimate by **3.5%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **25.6%**.

Year-to-date Total Operating Revenues actual of **\$25.8M** is **7.8%** above the budget estimate of **23.9M**.

Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$12.3M** represents a **60.2%** increase over the year-to-date budgeted amount of **\$7.7M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Airport Terminal Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
as of January 31, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	252.5	277.2	313.4	13.0%	3,326.7	1,010.1	1,108.9	1,252.3	12.9%	3,470.0	4.3%
Departure Fees	576.3	629.5	653.1	3.7%	7,107.2	2,099.8	2,312.6	2,391.5	3.4%	7,186.2	1.1%
Arrival Fees	579.0	627.5	627.1	-0.1%	7,056.5	2,202.0	2,303.9	2,404.6	4.4%	7,157.2	1.4%
Immigration Inspection Fees	229.6	216.3	223.6	3.4%	2,439.6	857.6	795.4	851.3	7.0%	2,495.5	2.3%
Loading Bridge Use Fees	598.1	512.2	530.6	3.6%	5,848.8	2,256.4	1,927.1	2,031.7	5.4%	5,953.4	1.8%
Apron Use Fees	78.3	132.6	127.8	-3.7%	1,484.3	318.1	493.8	497.5	0.7%	1,488.0	0.2%
Landing Fees	190.7	260.3	249.8	-4.0%	2,912.7	773.0	969.0	983.8	1.5%	2,927.5	0.5%
<b>Total Signatory Revenue</b>	<b>2,504.5</b>	<b>2,655.7</b>	<b>2,725.3</b>	<b>2.6%</b>	<b>30,175.8</b>	<b>9,517.1</b>	<b>9,910.7</b>	<b>10,412.8</b>	<b>5.1%</b>	<b>30,677.9</b>	<b>1.7%</b>
Enplaned Signatory Pax	159,545	161,597	159,545	-1.3%	1,824,395	581,262	593,625	611,710	3.0%	1,842,480	1.0%
<b>Cost per Enplaned Pax</b>	<b>\$15.70</b>	<b>\$16.43</b>	<b>\$17.08</b>	<b>3.9%</b>	<b>\$16.54</b>	<b>\$16.37</b>	<b>\$16.70</b>	<b>\$17.02</b>	<b>2.0%</b>	<b>\$16.65</b>	<b>0.7%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	1,268.6	1,267.8	1,268.5	0.1%	15,214.0	5,073.0	5,071.3	5,072.6	0.0%	15,215.3	0.0%
In-flight Catering	77.6	90.5	74.7	-17.4%	1,031.3	291.1	332.2	293.8	-11.6%	992.9	-3.7%
Food & Beverage	109.5	105.1	93.8	-10.7%	1,190.8	356.7	386.2	360.3	-6.7%	1,164.8	-2.2%
Rental Cars	104.5	113.1	133.2	17.8%	1,343.2	414.8	432.1	465.8	7.8%	1,376.9	2.5%
Other Concession Rev	58.3	63.0	64.0	1.5%	833.5	237.4	266.1	233.0	-12.4%	800.4	-4.0%
<b>Total Concession Revenues</b>	<b>1,618.4</b>	<b>1,639.5</b>	<b>1,634.3</b>	<b>-0.3%</b>	<b>19,612.7</b>	<b>6,373.0</b>	<b>6,487.9</b>	<b>6,425.5</b>	<b>-1.0%</b>	<b>19,550.3</b>	<b>-0.3%</b>
Passenger Facility Charges	588.2	634.2	751.0	18.4%	7,160.1	2,270.7	2,329.8	2,411.9	3.5%	7,242.3	1.1%
Other Revenue	1,306.1	1,324.3	1,776.2	34.1%	15,801.1	5,572.8	5,254.2	6,601.3	25.6%	17,148.3	8.5%
<b>Total Operating Revenue</b>	<b>6,017.3</b>	<b>6,253.7</b>	<b>6,886.7</b>	<b>10.1%</b>	<b>72,749.7</b>	<b>23,733.5</b>	<b>23,982.6</b>	<b>25,851.5</b>	<b>7.8%</b>	<b>74,618.7</b>	<b>2.6%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,441.6	2,292.9	1,485.8	-35.2%	19,872.1	5,923.4	7,643.2	6,149.8	-19.5%	18,378.7	-7.5%
Contractual Services	1,926.8	1,950.9	1,924.8	-1.3%	22,315.0	6,162.0	7,970.8	7,193.9	-9.7%	21,538.0	-3.5%
Materials & Supplies	97.5	207.2	47.9	-76.9%	2,121.0	263.4	649.8	175.6	-73.0%	1,646.9	-22.4%
Equipment/Furnishings	0.0	6.0	0.0	0.0%	121.0	0.0	21.0	0.0	-100.0%	100.0	0.0%
<b>Total Operating Expenses</b>	<b>3,465.9</b>	<b>4,457.0</b>	<b>3,458.4</b>	<b>-22.4%</b>	<b>44,429.0</b>	<b>12,348.8</b>	<b>16,284.7</b>	<b>13,519.3</b>	<b>-17.0%</b>	<b>41,663.6</b>	<b>-6.2%</b>
<b>Net Revenues from Operations</b>	<b>2,551.4</b>	<b>1,796.7</b>	<b>3,428.3</b>	<b>90.8%</b>	<b>28,320.7</b>	<b>11,384.7</b>	<b>7,697.9</b>	<b>12,332.2</b>	<b>60.2%</b>	<b>32,955.1</b>	<b>16.4%</b>

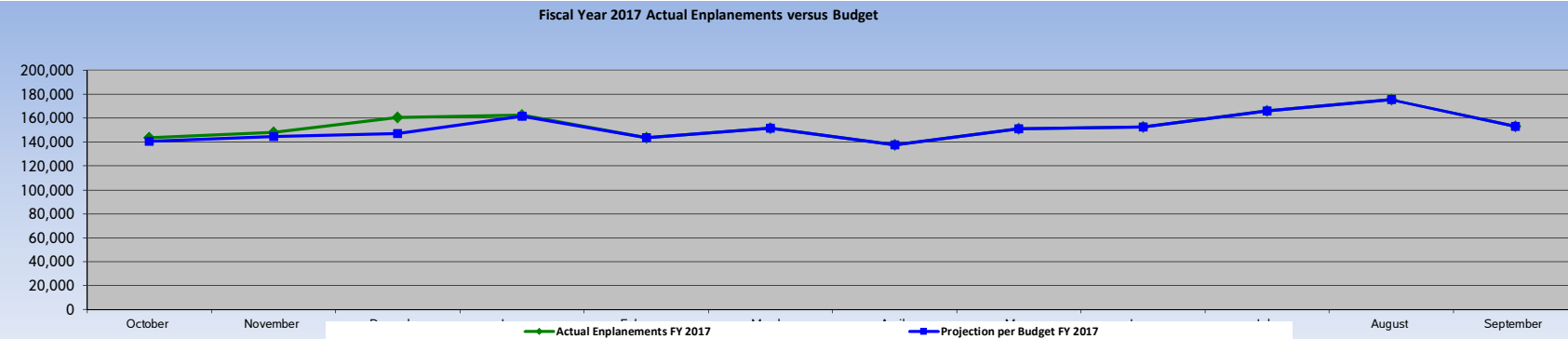
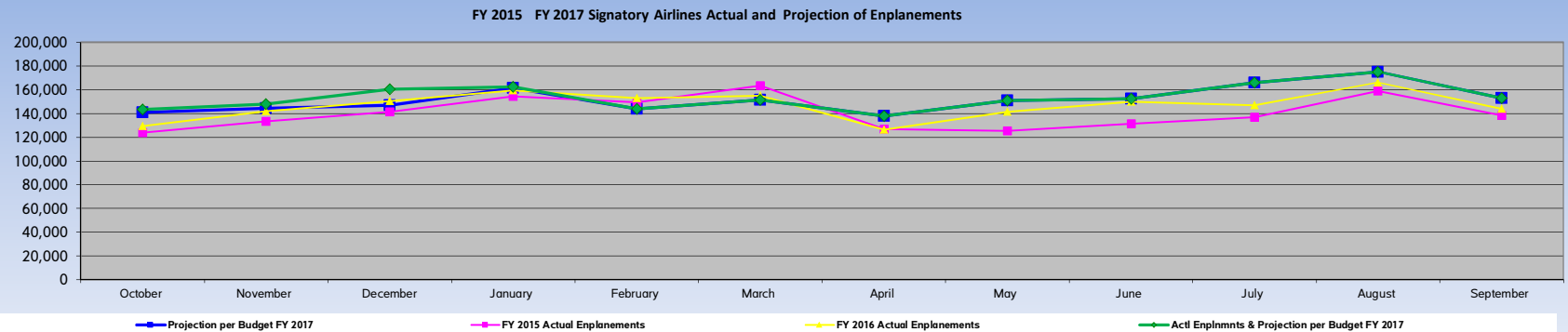


GUAM INTERNATIONAL AIRPORT AUTHORITY  
KEY OPERATING RESULTS (\$000's)  
as of January 31, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	39.2	0.0	43.5	0.0%	675.0	334.8	375.0	362.0	-3.5%	662.0	-1.9%
Add: Interest on Investments	4.5	44.0	0.0	-100.0%	528.0	61.2	176.0	56.2	-68.1%	408.2	-22.7%
<b>Net Revenues</b>	<b>2,516.6</b>	<b>1,840.7</b>	<b>3,384.8</b>	<b>83.9%</b>	<b>28,173.7</b>	<b>11,111.1</b>	<b>7,498.9</b>	<b>12,026.4</b>	<b>60.4%</b>	<b>32,701.3</b>	<b>16.1%</b>
Add: Other Sources of Funds	36.0	33.3	26.8	0.0%	400.0	80.2	133.3	38.0	-71.5%	304.7	-23.8%
Add: Other Available Moneys	530.0	529.9	529.9	0.0%	6,359.4	2,120.2	2,119.8	2,119.8	0.0%	6,359.4	0.0%
<b>Net Revenues and Other Available Moneys</b>	<b>3,082.7</b>	<b>2,404.0</b>	<b>3,941.6</b>	<b>64.0%</b>	<b>34,933.1</b>	<b>13,311.4</b>	<b>9,752.0</b>	<b>14,184.2</b>	<b>45.4%</b>	<b>39,365.4</b>	<b>12.7%</b>
Debt Service payments	2,120.2	2,119.8	2,119.8	0.0%	25,437.5	8,480.7	8,479.2	8,479.2	0.0%	25,437.5	0.0%
<b>Debt Service Coverage</b>	<b>1.45</b>	<b>1.13</b>	<b>1.86</b>	<b>64.0%</b>	<b>1.37</b>	<b>1.57</b>	<b>1.15</b>	<b>1.67</b>	<b>45.4%</b>	<b>1.55</b>	<b>12.7%</b>
<b>Debt Service Requirement</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	

# SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements/Projection	143,619	148,002	160,544	162,303	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,845,238
FY 2017 versus FY 2016 Monthly%	11.03%	4.39%	6.61%	1.73%	-6.09%	-2.28%	9.05%	6.59%	1.80%	12.78%	5.50%	6.47%	4.59%
FY 2017 versus FY 2016 Monthly	14,267	6,224	9,957	2,758	-9,323	-3,539	11,439	9,329	2,705	18,791	9,131	9,307	81,047
FY 2017 versus FY 2016 Cumulative	14,267	20,491	30,448	33,206	23,883	20,344	31,783	41,112	43,817	62,609	71,740	81,047	81,047
	11.03%	14.45%	20.22%	20.81%	15.61%	13.12%	25.14%	29.04%	29.22%	42.58%	43.19%	56.35%	4.59%



Actual versus Forecast													
Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2017	143,619	148,002	160,544	162,303	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,845,238
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
Actual Enplanements Over/(Under) Projection	2,926	3,567	13,644	706	0	0	0	0	0	0	0	0	20,843
Cumulative Total	2,926	6,493	20,137	20,843	0	0	0	0	0	0	0	0	1.1%
Percentage Over/(Under) Forecast													
	October	November	December	January	February	March	April	May	June	July	August	September	
% Monthly versus Projection	2.1%	2.5%	9.3%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
% Cumulative Total	2.1%	2.3%	4.7%	3.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Month to Month Trend													
	October	November	December	January	February	March	April	May	June	July	August	September	
Actual Enplanements	143,619	148,002	160,544	162,303	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	
Month to Month Increase/(Decrease)		4,383	12,542	1,759	-18,596	7,785	-13,653	13,058	1,750	13,176	9,393	-22,069	
Month to Month Increase/(Decrease) in %		3.1%	8.5%	1.1%	-11.5%	5.4%	-9.0%	9.5%	1.2%	8.6%	5.7%	-12.6%	
Cost Per Enplanement FY2016 Actual versus Projected													
CPE	October	November	December	January	February	March	April	May	June	July	August	September	CPE FY17
Forecast Per FY2017 Budget	\$ 16.80	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54
Actual CPE	\$ 17.00	\$ 16.79	\$ 17.20	\$ 17.08	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Variance	\$ (0.20)	\$ (0.12)	\$ (0.30)	\$ (0.65)	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54

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**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**CC:** Mr. Charles H. Ada II  
Executive Manager  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**FROM:** Janalynn Cruz Damian  
**CALVO FISHER & JACOB LLP**



**DATE:** February 13, 2017

**SUBJECT:** **Executive Session**

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.