

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Thursday, July 6, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The July 6, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber

Offices or positions:

Chairman
Vice Chairperson
Board Secretary

Directors Absent:

Lucy M. Alcorn (Excused)
Rosalinda A. Tolan (Excused)
Deedee S. Camacho (Excused)

GIAA Officials:

Pedro R. Martinez
Jean M. Arriola
Gerard Bautista
Ray Santos
Antonio Taitingfong
Ann Bautista
Victor Cruz
Rolenda Faasuamalie
Joseph Javellana

Deputy Executive Manager
Airport Services Manager
Air Terminal Manager
Airport Fire Chief, Acting
Airport Police Assistant Chief
General Accounting Supervisor
Engineering Supervisor
Airport Marketing Administrator
Program Coordinator IV

Janalynn Cruz Damian, Esq.
Frank Santos

GIAA Legal Counsel
Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Vice Chairperson Sgro, seconded by Director Sobti; motion unanimously passed.

3. APPROVAL OF MINUTES

A. May 25, 2017 Regular Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously passed:

Resolution No. 17-32

The Board hereby approves the minutes of the May 25, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Martinez had no Correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects

Mr. Frank Santos, Consultant, announced that as indicated at the last Board meeting, the Capital Improvement Projects (CIP) reports are being worked on with Accounting, consolidated and reformatted, therefore the status updates will be available at the next Board meeting. The Board had no objections.

6. NEW BUSINESS

A. Approval of Award for Airfield Pavement Contaminant Removal and Sweeper Services - IFB No. GIAA-006-FY17

Deputy Executive Manager Martinez provided background information to the Board on the referenced IFB. Eleven (11) firms/individuals purchased bid packages and only one (1) firm submitted a bid before the submission deadline. The one (1) firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidder. The bid price submittal is as follows:

Hawaiian Rock Products:					
Item No.	Estimated Quantity for Work Order No. 1	Description	Unit Measure	Unit Price	Extended Price
1.a	195,534 Sq. Ft.	Contaminant removal	Square feet	\$0.90	\$175,980.60
1.b	-	Disposal of waste	Gallon	\$0.02	-
Total Unit Price for Item 1 (a+b):				\$0.92	-

Total Extended Price for Item 1.a.				-	\$175,980.60
2.	-	Sweeper services	Square feet	\$0.05	-
Total Unit Price for Item 2:				\$0.05	-

Deputy Executive Manager Martinez informed the Board that Hawaiian Rock Products has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

The total contract award is for Item 1 (a+b) in the unit amount of \$0.90 per square foot for contaminant removal and \$0.02 per gallon for disposal services, and for Item 2 in the unit amount of \$0.05 per square foot for sweeper services. The firm's extended bid price for Item 1 (a) (Work Order No. 1) in the amount of \$175,980.00. Funding for this bid is available under the O & M Budget for FY2017.

Mr. Gerard Bautista, Air Terminal Manager, briefed the Board on the locations and process, stating that the rubber build-up was quite a concern and GIAA was only able to remove one (1) layer of build-up at a time, due to the process being so time consuming. With the new services, the process will be expedited and the hazardous waste will be disposed of in an environmentally safe manner.

Director Sobti inquired on the schedule for these services. Mr. Bautista replied that he is anticipating twice a year.

Director Gerber inquired as to the reason for only one (1) firm providing a bid. Mr. Bautista believed that it was the lack of understanding with regard to the pavement contaminants. Vice Chairperson Sgro inquired on the funds available for this project under the O & M budget. Legal counsel clarified that all services under the contract shall be by work orders that will be issued whenever the services are required, based on the unit prices contained in the bid.

Director Gerber inquired on the purchasing of equipment. Ms. Jean Arriola, Airport Services Manager, added that the contract terms would be one year with the option to extend, leaving that opportunity open. Mr. Frank Santos also added that the Airport's own equipment is currently providing the sweeping services to the runway, however both machines are down, the contract would eliminate purchasing, operating and maintenance.

After further discussion, on motion duly made by Director Sobti, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

Resolution No. 17-33

The Board hereby approves the contract award for Airfield Pavement Contaminant Removal and Sweeper Services - IFB No. GIAA-006-FY17 to Hawaiian Rock Products, Item 1 (a+b) in the unit amount of \$0.90 per square foot for contaminant removal and \$0.02 per gallon for disposal

services, and for Item 2 in the unit amount of \$0.05 per square foot for sweeper services, subject to review by legal counsel.

B. Approval of Award for Creative Design, Production, and Passenger and Customer Service Programs - RFP No. GIAA-005-FY17

Deputy Executive Manager Martinez provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of seventeen (17) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the four (4) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer C
2. Proposer D
3. Proposer A
4. Proposer B

Management recommends the approval of the ranking results and the contract award to Proposers C and D, the highest ranked proposers, subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

The Chairman inquired on the services. Ms. Rolenda Faasumalie, Airport Marketing Administrator, replied that the creative services fall under the Marketing division, and business prospectus and corporate profile development, videography and graphic support, and for customer service programs, there are plans to do surveys at passenger touch points to evaluate performance and find ways to increase passenger satisfaction.

Vice Chairperson Sgro asked if any of these programs are related to the International Arrivals Corridor project. Ms. Faasumalie replied that signage for the International Arrivals Corridor project will be included. Vice Chairperson Sgro went on to inquire if there was an established budget. Ms. Faasumalie informed the Board that a budget was submitted as part of the O & M budget for FY2017. Ms. Jean Arriola added that the contract includes approximately 7-8 service areas, and work will be assigned on a task order basis. Yearly recurring tasks include GIAA's Annual Report, GIAA Website and other collateral materials. The annual budget is about \$250,000.00 - \$300,000.00. The Deputy Executive Manager informed the Board that the contract is for a period of three (3) years with two (2) one (1) year options to renew.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-34

The Board hereby approves the ranking results as presented and the contract award to Proposers C & D for Creative Design, Production, and Passenger and Customer Service Programs - RFP No. GIAA-005-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Deputy Executive Manager Martinez informed the Board that Proposer 'C' is Big Fish Creative and Proposer 'D' is Ruder Integrated Marketing Strategies.

C. Approval of Award for Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction - RFP No. GIAA-006-FY17

Deputy Executive Manager Martinez provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-three (23) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the seven (7) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer G
2. Proposer E
3. Proposer F
4. Proposer A
5. Proposer D
6. Proposer B
7. Proposer C

Management recommends the approval of the ranking results and the contract award to Proposer G, the highest ranked proposer, subject to negotiation of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter into negotiations with the next highest ranked proposer.

After further discussion, on motion duly made by Director Gerber, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

Resolution No. 17-35

The Board hereby approves the ranking results as presented and the contract award to Proposer G for Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction - RFP No. GIAA-006-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Deputy Executive Manager Martinez informed the Board that Proposer 'G' is Lyon Associates, Inc.

D. Approval of Board Resolution No. 17-36: Agreement for Legal Services

Director Sobti and Director Gerber chose not to participate in the discussion on the referenced extension to Legal Services Agreement because of conflict of interest with Torres Law Group.

Due to the lack of a quorum to vote on the matter, Chairman Duenas announced that this item would be tabled until the next Board meeting.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Martinez.

8. REPORT OF THE COMPTROLLER

Ms. Ann Bautista reported on the revenues and expenses of the Authority as of **May 31, 2017**. Ms. Bautista reported that year-to-date Total Signatory Revenues are above budgeted revenues by **4.5%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-0.6%** and above budget by **6.2%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **28.4%**. Year-to-date Total Operating Revenues Actual of **\$51.9M** is **8.5%** above the budget estimate of **\$47.9M**. Year-to-date Total Operating Expenses are below budget by **-4.8%**. Components of this line item include a **-2.4%** decrease in Personnel Service, a **-1.1%** decrease in Contractual Services, a **-58.0%** decrease in Materials & Supplies and a **-61.5%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$22.6M** reflects an increase of **32.7%** over the year-to-date budgeted amount of **\$17.1M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.59** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Sobti, seconded by Vice Chairperson Sgro, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:42 p.m.

The Board convened into Executive Session at 3:48 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Sobti and Gerber, Deputy Executive Manager Martinez, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 4:11 p.m., at which time the Board reconvened the regular session.

At this time Chairman Duenas announced that relative to the civil lawsuit brought on by Mr. Joshua Mesa against the Airport and GIAA Police Officer Vincent Castro, the Board requests that Legal Counsel work with Management on all issues relating to that lawsuit.

After further discussion, on motion duly made by Director Gerber, seconded by Vice Chairperson Sgro, the following resolution was unanimously approved:

Resolution No. 17-36

The Board hereby directs and authorizes Legal Counsel to work with GIAA Management on all issues relating to the civil lawsuit brought on by Mr. Joshua Mesa versus the Airport and GIAA Police Officer Vincent Castro.

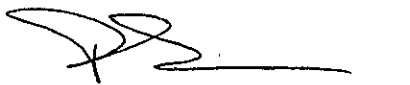
10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

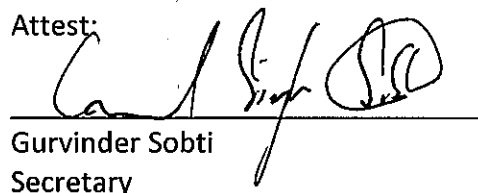
Motion to adjourn duly made by Director Sobti, seconded by Director Gerber; motion unanimously passed. The meeting was adjourned at 4:12 p.m.

Dated this 27th, day of July, 2017.



Ricardo C. Duenas
Chairman

Attest:



Gurvinder Sobti
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios
Corresponding Secretary

BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, July 6, 2017

GIAA TERMINAL CONFERENCE ROOM #3

Public Notice

First Notice:

Guam Daily Post – June 28, 2017

Notice to Media – June 28, 2017

Second Notice:

Guam Daily Post – July 3, 2017

Notice to Media – July 3, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. May 25, 2017 Regular Meeting
4. Correspondence
5. Old Business
 - A. Status Updates of Capital Improvement Projects
6. New Business
 - A. Approval of Award for Airfield Pavement Containment Removal and Sweeper Services - IFB No. GIAA-006-FY17
 - B. Approval of Award for Creative Design, Productions, and Passenger and Customer Service Programs - RFP No. GIAA-005-FY17
 - C. Approval of Award for Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction - RFP No. GIAA-006-FY17
 - D. Approval of Board Resolution No. 17-36: Agreement for Legal Services
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting

3:00 p.m., Thursday, July 6, 2017

GIAA Terminal Conference Room #3

SIGN-IN SHEET

	PRINT NAME	COMPANY/AGENCY
1.	Trigja Benavente	Sen. Aguirre's office
2.	Antonio Martinez	GIAA Police
3.	FRANK P. TANTALIO	GIAA
4.	RAY SANTOS	GIAA AULT
5.	Dan Quiroga	GIAA - Proc.
6.	J. G. Janelman	GIAA
7.	Nestor Licante	KVAM
8.	VICTOR J. CRUZ	GIAA
9.	[Signature]	
10.	John Arce	GIAA
11.	Letitia Law-Byerly	Lotte Duty Free
12.	Lara Ozaki	Glimpses Publications
13.	Kyle Mon	PDN
14.	Gerard BAUTISTA	GIAA
15.	ANDY BAUTISTA	GIAA -
16.	FRANK SANTOS	TMG
17.		
18.		
19.		
20.		

Cargo captain: Fitzgerald failed to heed warnings

(Reuters) – A U.S. warship struck by a container vessel in Japanese waters failed to respond to warning signals or take evasive action before a collision that killed seven of its crew, according to a report of the incident by the Philippine cargo ship's captain.

Multiple U.S. and Japanese investigations are under way into how the guided missile destroyer USS Fitzgerald and the much larger ACX Crystal container ship collided in clear weather south of Tokyo Bay in the early hours of June 17.

In the first detailed account from one of those directly involved, the cargo ship's captain said the ACX Crystal had signaled with flashing lights after the Fitzgerald "suddenly" steamed on to a course to cross its path.

The container ship steered hard to starboard (right) to avoid the warship, but hit the Fitzgerald 10 minutes later at 1:30 a.m., according to a copy of Captain Ronald Advincula's report to Japanese ship owner Dainichi Investment Corporation that was seen by Reuters.

The U.S. Navy declined to comment and Reuters was not able to independently verify the account.

The collision tore a gash below the Fitzgerald's waterline, killing seven sailors in what was the greatest loss of life on a U.S. Navy vessel since the USS Cole was bombed in Yemen's Aden harbor in 2000.

Those who died were in their berthing compartments, while the Fitzgerald's commander was injured in his cabin, suggesting that no alarm warning of an imminent collision was sounded.



INVESTIGATION CONTINUES: The Arleigh Burke-class guided-missile destroyer USS Fitzgerald, damaged by colliding with a Philippine-flagged merchant vessel, is towed into the U.S. naval base in Yokosuka, south of Tokyo, Japan on June 17. Toru Hanai/Reuters

A spokesman for the U.S. Navy's Seventh Fleet in Yokosuka, the Fitzgerald's home port, said he was unable to comment on an ongoing investigation.

The incident has spurred six investigations, including two internal hearings by the U.S. Navy and a probe by the United States Coast Guard (USCG) on behalf of the National Transportation Safety Board. The Japan Transport Safety Board, the JCG and the Philippines government are also conducting separate investigations.

Spokesmen from the Japan Coast Guard (JCG), U.S. Coast Guard and ship owner, Dainichi Invest, also declined to comment. Reuters was not able to contact Advincula, who was no longer in Japan.

The investigations will examine witness testimony and electronic data to determine how a naval destroyer fitted with sophisticated radar could be struck by a vessel more than three times its size.

Another focus of the probes has been the length of time it took the ACX

Crystal to report the collision. The JCG says it was first notified at 2:25 a.m., nearly an hour after the accident.

In his report, the ACX Crystal's captain said there was "confusion" on his ship's bridge, and that it turned around and returned to the collision site after continuing for 6 nautical miles (11 km).

Shipping data in Thomson Reuters Eikon shows that the ACX Crystal, chartered by Japan's Nippon Yusen KK, made a complete U-turn between 12:58 a.m. and 2:46 a.m.

Japan mulls putting air-to-surface missiles on F-35s

TOKYO (The Japan News/Yomiuri) – The government is considering equipping cutting-edge F-35 stealth fighters with air-to-surface missiles, which are capable of striking remote targets on land, and plans to deploy these fighters to the Air Self-Defense Force, The Yomiuri Shimbun has learned.

It will become the first introduction of such missiles for the Self-Defense Forces. The government hopes to allocate relevant expenses in the fiscal 2018 budget, according to sources close to the government.

The main purpose of the introduction is to prepare for emergencies on remote Japanese islands. Some experts believe the government is also eyeing possession of the capability of attacking targets such as enemy bases for the purpose of defending the country.

According to the sources, F-35 fighter jets that will replace the ASDF's F-4 fighter aircraft are employed by U.S. forces and others. The F-35 aircraft has an advanced stealth capability that makes the aircraft less visible on enemy radar. The ASDF plans to introduce a total of 42 units of the

F-35 and gradually deploy them to the Misawa Air Base in Aomori Prefecture starting at the end of this fiscal year.

The government is considering introducing some additional capabilities for the aircraft.



Eddie Baza Calvo
Governor

GSA General Services Agency

(Ahenslan Sethlsion Hlnkat)
Department of Administration
Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: 476-1707-13 Fax: 472-4217/475-1727



Ray Tenorio
Lt. Governor

**THIS ADVERTISEMENT WAS PAID WITH GOVERNMENT FUNDS BY:
BUREAU OF STATISTICS & PLANS**

A non-refundable fee of \$10.00 per bid package will be assessed. Certified Check, Cashier's Check, Cash will be accepted. No personal or company check. Payment for bid package picked up after 3:00 pm will not be accepted.

INVITATION FOR BID

BID NO.: GSA-046-17

FOR: GLOBAL NAVIGATION SATELLITE SYSTEM (GNSS) REFERENCE STATION WITH REAL TIME BROADCAST, GEOSPATIAL SERVICES FOR THE INSTALLATION, CONFIGURATION, SURVEY, AND REPORT OF THE REFERENCE STATION, EQUIPMENT REFRESH, AND TRIMBLE MAPPING GIS (MGIS) CERTIFIED TRAINING

Opening Date: July 13, 2017

Time: 10:00AM

Place: GENERAL SERVICES AGENCY, PITI, GUAM

Note: Bid packages could be picked up at the General Services Agency located in Piti Guam next to the fire station or may be acquired in the GSA Website: gsa.doa.guam.gov; please follow the instructions once downloaded.

The bid package will be available at GSA in Piti commencing on date of advertisement up to the opening date and time stated above or can be downloaded from the GSA website: gsa.doa.guam.gov from the date of advertisement.

GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

/s/ CLAUDIA S. ACALLE
Chief Procurement Officer



The Honorable
EDDIE B. CALVO
Governor



The Honorable
RAY TENORIO
Lt. Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, July 6, 2017 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.
(This ad paid for by GIAA)

HK residents march; China draws a 'red line'

HONG KONG (The Washington Post) - Tens of thousands of Hong Kong residents marched through the streets in defense of their cherished freedoms Saturday, in the face of what many see as a growing threat from mainland China, exactly two decades after the handover from British rule.

Earlier in the day, China's president, Xi Jinping, marked the 20th anniversary of the handover with his sternest warning yet to the territory's people: You can have autonomy, but don't do anything that challenges the authority of the central government or undermines national sovereignty.

Under the terms of the 1997 handover, China promised to grant Hong Kong a high degree of autonomy for at least 50 years, but Xi said it was important to have a "correct understanding" of the relationship between one country and two systems.

"One country is like the roots of a tree," he told Hong Kong's elite after swearing in a new chief executive to govern the territory, Carrie Lam. "For a tree to grow and flourish, its roots must run deep and strong. The concept of one country, two systems was advanced first and foremost to realize and uphold national sovereignty."

Many people in Hong Kong accused China of violating the territory's autonomy in 2015 by seizing five publishers who were putting out gossip books about the Chinese leadership and allegedly distributing them on the mainland.

Some are also angry that Beijing intervened to disqualify newly elected pro-independence lawmakers who failed to correctly administer the oath of office last year. Many people are worried about a steady erosion of press freedom, and that in a range of



FIGHTING BACK: Protesters hold pictures of activist Liu Xiaobo as they march during a demonstration in Hong Kong on July 1. Billy H.C. Kwok/Bloomberg

areas China is increasingly determined to call the shots.

But Xi made it clear that challenges to Beijing's authority would not be allowed.

"Any attempt to endanger China's sovereignty and security, challenge the power of the central government and the authority of the Basic Law of the Hong Kong Special Administrative Region, or use Hong Kong for infiltration or sabotage activities against the mainland, is an act that crosses the red line and is absolutely impermissible," he said.

But that message didn't appear to go down well on the streets of Hong Kong. Organizers said more than 60,000 people joined Saturday's annual march, which they said was meant to deliver a message to the Chinese president.

"He's threatening Hong Kong's people, saying he has the power to make us do what he wants," said student Anson Woo, 19. "But I still have hope. Seeing all the people around me

today, the people of Hong Kong are still fighting for what we value."

A poll by the Chinese University of Hong Kong showed people here attach even greater importance to judicial independence and freedom of the press than to economic development. Any notion that Hong Kong as a city is only about making money is clearly not accurate.

"We have to take the chance to express our views while we still can," student Chan Sui Yan, 15, said. "They say it is one country, two systems, but right now we are losing a lot of the rights we value."

Some chanted slogans demanding democracy, criticizing the territory's ruling elite or the Communist Party. Many called for the release of Nobel laureate and democracy icon Liu Xiaobo, imprisoned in China since 2008 and this week taken to a hospital under close guard for treatment for advanced liver cancer.

"We want to show the mainland there are other voices, outside the official voice," said teacher Tong Siu, 53. "We want to safeguard the core values of Hong Kong."

In his speech, China's leader said that the concept of one country, two systems was a great success, and should be implemented "unswervingly" and not be "bent or distorted."

Japan, EU near trade pact

(TNS) — Japan and the European Union are set to reach a broad agreement on a free trade deal after "significant" progress, the two sides said late Saturday.

"There has been significant progress but important issues that the two sides need to work on still remain," Japanese Foreign Minister Fumio Kishida told reporters late Saturday, after two days of talks with senior EU officials.

The two sides remain apart over tariffs on cars and farm and dairy products such as cheese.

Kishida added he would visit Brussels for "final confirmation" before Japanese and EU leaders meet on the eve of the G20 meeting next week in Germany.

Japanese and EU officials hope an agreement between two of the world's largest economies could counter U.S. President Donald Trump's protectionist stance.

EU demands, however, are "so high that they are not yet at the level we can accept," Farm Minister Yuji Yamamoto said after talks with EU Agriculture and Rural Development Phil Hogan.

EU Trade Commissioner Cecilia Malmström, who arrived in Tokyo with Hogan late Friday, sounded more optimistic.

"Hard work in Tokyo but a lot of progress. Some things remaining yet confident our leaders can announce political agreement at summit 6 July," Malmström wrote on Twitter late Saturday.

A trade deal between the two sides, a market of 637 million people, would cover about 28 percent of the world's economy.

The EU imposes tariffs of 10 percent on cars and 14 percent on electronic products, while Japan has tariffs of 29.8 percent on cheese and 38.5 percent on beef.



The Honorable
EDDIE B. CALVO
Governor



The Honorable
RAY TENORIO
Lt. Governor

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For special accommodations or agenda items, please call the Board Office at 642-4717/18.
(This ad paid for by GIAA)

NOTICE OF GOVERNMENT MEETING

The Contractors License Board will hold a special board meeting to be held on **Wednesday, July 05, 2017 at 10:00 a.m.** at the Contractors License Board conference room, located at 542 North Marine Corps Drive in Upper Tumon.

For any special accommodations, please contact our office at 649-2211/9676.

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A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, May 25, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

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Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Chairman
Vice Chairperson
Board Secretary

Directors Absent:

Lucy M. Alcorn (Excused)

GIAA Officials:

Pedro R. Martinez
John A. Rios
Jean M. Arriola
Daniel Stone
Edward Muna
Rolenda Faasuamalie

Deputy Executive Manager
Comptroller
Airport Services Manager
Airport Fire Chief, Acting
Operations Superintendent
Airport Marketing Administrator

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Chairman Duenas informed the Board that report on the Updates of Capital Improvement Projects will be presented at the next meeting, therefore this item will be tabled until next Board meeting.

Motion to accept the change to the agenda duly made by Director Tolan, seconded by Director Sobti; motion unanimously passed.

3. APPROVAL OF MINUTES

A. April 27, 2017 Regular Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Camacho, the following resolution was unanimously passed:

Resolution No. 17-31

The Board hereby approves the minutes of the April 27, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Martinez had no Correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects - *TABLED*

6. NEW BUSINESS

Deputy Executive Manager Martinez had no New Business to present.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Martinez.

8. REPORT OF THE COMPTROLLER

Mr. Rios reported on the revenues and expenses of the Authority as of **April 30, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **4.8%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-0.7%** and above budget by **5.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **27.0%**. Year-to-date Total Operating Revenues Actual of **\$45.4M** is **8.3%** above the budget estimate of **\$42.0M**. Year-to-date Total Operating Expenses are below budget by **-6.6%**. Components of this line item include a **-4.8%** decrease in Personnel Service, a **-2.6%** decrease in Contractual Services, a **-57.4%** decrease in Materials & Supplies and a **-61.5%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$19.9M** reflects an increase of **35.9%** over the year-to-date budgeted amount of

\$14.7M. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.60** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

Chairman Duenas announced that there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed. The meeting was adjourned at 3:10 p.m.

Dated this _____, day of _____, 2017.

Attest:

Ricardo C. Duenas
Chairman

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

**ANTONIO B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

**INVITATION FOR BID
AIRFIELD PAVEMENT CONTAMINANT
REMOVAL AND SWEEPER SERVICES
IFB NO. GIAA-006-FY17**

July 6, 2017

Purpose

Board action is requested to approve the bid award of the above purchase under the Invitation For Bid No. GIAA-006-FY17.

Background

The bid is for the airfield pavement contaminant removal and sweeper services for the airport facility.

Procurement Background

The solicitation announcement was advertised through the local newspapers during the months of May & June 2017. The bid submission deadline and bid opening took place on June 20, 2017.

Eleven (11) firms/individuals purchased bid package and only one (1) firm submitted bid proposal before the submission deadline. The proposal was evaluated and determined that the firm to be acceptable. As required by the Procurement Rules and Regulations, the bids were publicly opened and read aloud in the presence of the bidder.

The submitted bid is presented below:

Hawaiian Rock Products:					
Item No.	Estimated Quantity for Work Order No. 1	Description	Unit of Measure	Unit price	Extended Price
1.a	195,534 Sq. Ft.	Contaminant removal	Square Feet	\$0.90	\$175,980.60
1.b		Disposal of waste	Gallon	\$0.02	\$
TOTAL UNIT PRICE FOR ITEM 1 (a+ b):				\$0.92	\$
TOTAL EXTENDED PRICE FOR ITEM 1.a.				\$	\$175,980.60

2.		Sweeper services	Square Feet	\$0.05	\$
TOTAL UNIT PRICE FOR ITEM 2:				\$0.05	\$

Legal Review

Upon approval of award, the contract will be processed through issuance of a Purchase Order in conformance with the Government of Guam Procurement Regulations.

Financial Review

The total contract award for Item 1(a+b) in the amount of \$0.92/s.f. for contaminant removal and disposal services, and for Item 2 in the amount of \$0.05/s.f. for sweeper services. Funding for this bid is available under the O & M Budget for FY2017.

Recommendation

Management recommends the contract award to **Hawaiian Rock Products**, who has been determined to have met the standards of responsibility and responsiveness outlined in Guam Procurement Regulation.

July 5, 2017

MEMORANDUM

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Bid Evaluation and Recommendation "Invitation For Bid"**
Airfield Pavement Contaminant Removal and Sweeper Services
IFB No.GIAA-006-FY17

Procurement Background:

The above referenced Invitation For Bid was publicly announced through the local newspaper during the months of May and June 2017. The bid submission deadline and bid opening took place on June 20, 2017.

Eleven (11) firms/individuals purchased the bid package and only one (1) firm submitted proposal before the bid submission deadline. The bid submittal was opened in the presence of the bidder and several GIAA representatives. The bid offer was read aloud by the Supply Management Administrator and tabulated by a Procurement staff.

The results of the bid price submittals are as follows in the order they were received and opened:

Hawaiian Rock Products:					
Item No.	Estimated Quantity for Work Order No. 1	Description	Unit of Measure	Unit price	Extended Price
1.a	195,534 Sq. Ft.	Contaminant removal	Square Feet	\$0.90	\$175,980.60
1.b		Disposal of waste	Gallon	\$0.02	\$
TOTAL UNIT PRICE FOR ITEM 1 (a+ b):				\$0.92	\$
TOTAL EXTENDED PRICE FOR ITEM 1.a.				\$	\$175,980.60
2.		Sweeper services	Square Feet	\$0.05	\$
TOTAL UNIT PRICE FOR ITEM 2:				\$0.05	\$

Bid Analysis and Evaluation:

Pursuant to Section 9.1 of the Instructions to Bidders, the Contract will be awarded, if it is to be awarded, as soon as possible to the responsible bidder with the lowest responsive unit price bid per Item No., provided the bid is reasonable and is in the interest of GIAA to accept it. Thus, two awards will be made – (1) to the lowest responsible and responsive total unit price bid for Item 1 (a + b), and (2) to the lowest responsible and responsive total unit price bid for Item 2. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages. The attached abstract illustrates the inventory of required documents and bidders submittal.

Hawaiian Rock Products: The firm has submitted a bid for Item 1(a+b) in the unit amount of **\$0.92 per s.f.**, and Item 2 in the unit amount of **\$0.05 per s.f.**. The firm's extended bid price for Item 1(a)(Work Order No.1) is **\$175, 980.60**. The bidder submitted a copy of their current Guam Business License #1618281. All other required documents are complete and in conformance with the Invitation For Bid.

Recommendation:

Pursuant to the guidelines in Item 9 of the Instruction to Bidders, the award of contract will be made to the **lowest responsible, responsive bidder**. Hawaiian Rock Products has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has deemed to be the lowest responsible, responsive bidder.

Therefore, it is recommended that **Hawaiian Rock Products** be awarded the contract for Item 1 (a+b) in the amount of \$0.92 / s.f. for contaminant removal and disposal services, and for Item 2 in the amount of \$0.05 / s.f. for sweeper services. All services under the contract shall be by work order based upon the unit prices.

Should you have any questions or concerns, please call our office at your convenience.


Franklin P. Taitano**APPROVED:**

CHARLES H. ADA II
Executive Manager

attachment

cc: Admin/Proc/P&F



AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF HAGATNA)
) ss.
TERRITORY OF GUAM)

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

☐ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

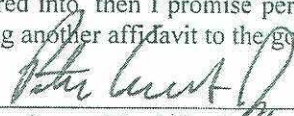
☒ The offeror is a corporation, partnership, joint venture, or association known as *[please state name of offeror company]* HAWAIIAN ROCK PRODUCTS, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
<u>NONE</u>	<u></u>	<u>0</u>
<u></u>	<u></u>	<u></u>
<u></u>	<u></u>	<u></u>


B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>
<u>NONE</u>	<u></u>	<u>0</u>
<u></u>	<u></u>	<u></u>
<u></u>	<u></u>	<u></u>

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

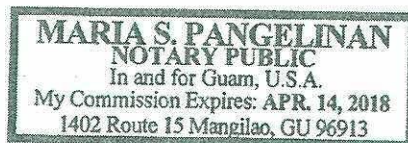

Signature of one of the following:



Offeror, if the offeror is an individual;
Partner, if the offeror is a partnership;
Officer, if the offeror is a corporation.

Subscribed and sworn to before me this
20TH day of JUNE, 2017

Maria S. Pangelinan

NOTARY PUBLIC

My commission expires: April 14, 2018



INVITATION NUMBER: GIAA-006-FY17		 <div style="text-align: center;"> Antonio R. Won Pat Guam International Airport Authority BID ABSTRACT </div>													Page ____ of ____ pages Opening Date 26-Jun-17 Opening Time: 2:00 P.M.		No. of Invitations Issued: 11 No. of Bids Received: 1	
AIRFIELD PAVEMENT CONTAMINANT REMOVAL AND SWEEPER SERVICES		SUMMARY OF SCOPE OF WORK:																
		Special Reminder to Prospective Bidders	BID GUARANTEE Cashier's Check Letter of Credit Bid Bond	Affidavit Disclosing Ownership, Commissions	Non-Collusion Affidavit	Affidavit re: No Gratuities or Kickbacks	Affidavit re: Confident Fees	Designation of Sub- contractors	Bidders Qualification Statement	Affidavit re: Federal Standards	Declaration re: Compliance with U.S. DOL Wage	Grant Assurance Form	Bidders Financial Statement	Business or Contractors License	ADDENDUM(S) A	TOTAL UNIT PRICE ITEM 1(a+b)	TOTAL UNIT PRICE ITEM 2	TOTAL EXTENDED PRICE ITEM 1c
1	Hamman Rock Products	✓	BB #097 15%	✓	✓	✓	✓	(A)	(B)	✓	✓	✓	✓	(C)	✓	0.92 unit	0.05 unit	175,980.60
2																		
3																		
4																		
5																		
6																		
7																		
8																		
9																		
10																		
I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.																	BASIS FOR AWARD:	
TABULATED BY:  SIGNATURE																	LOWEST RESPONSIVE & RESPONSIBLE BIDDER HIGHEST RESPONSIVE & RESPONSIBLE BIDDER OTHER AWARD	
Date: 6/20/17																	1. THE BID 2. COMBINED TOTAL 3. OFFER PER ITEM	

INVITATION NUMBER: GLAA-006-FY17



Antonio R. Won Pat

International Airport Authority, Guam

NOTES/REMARKS FOR BID ABSTRACT

AIRFIELD PAVEMENT CONTAMINANT REMOVAL AND SWEEPER
SERVICES

Vendor No.	COMMENTS
1	(A) SUBCONTRACTOR "NONE" (B) PROJ. LIST 2011 - 2016, w/RESUMES (C) GBL #1803366, #1803367, #1803368, #1803369
2	
3	
4	
5	
6	
7	
8	
9	
10	

Prepared By:

SIGNATURE

**Antonio B. Won Pat
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

**REQUEST FOR PROPOSALS, RFP NO. GIAA-005-FY17
CREATIVE DESIGN, PRODUCTION, AND PASSENGER
AND CUSTOMER SERVICE PROGRAMS**

July 6, 2017

Purpose

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. GIAA-005-FY17 for Creative Design, Production, and Passenger and Customer Service Programs.

Background

The referenced RFP solicits proposals from professional firms to provide professional expertise for creative design, production, and passenger and customer programs services.

Procurement Background

The above referenced RFP was advertised in the local newspapers throughout the months of May & June 2017. The established deadline to submit the proposals was on June 9, 2017.

A total of Seventeen (17) firms showed their interest by obtaining the RFP package; and four (4) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer C
2. Proposer D
3. Proposer A
4. Proposer B

Legal Review

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form.

Financial Review

The Creative Design, Production, and Passenger and Customer Service Programs Agreement will be funded from the approved O & M Budget for Fiscal Year 2017.

Recommendation

Management recommends the approval of the ranking results and the contract award to **Proposers C & D**, as the highest ranked proposers for Creative Design, Production, and Passenger and Customer Service Programs subject to a fair and reasonable fees.

July 5, 2017

MEMORANDUM

TO: Charles H. Ada II, Executive Manager

FROM: Franklin P. Taitano, Supply Management Administrator

SUBJECT: **Evaluation and Recommendation - Request For Proposal (RFP)
Creative Design, Production, and Passenger and Customer Service Programs
RFP No. GIAA-005-FY17**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to provide creative design, production and passenger customer service programs to airport. The advertisement for this RFP was published in the local newspaper for the months of May & June 2017. The deadline to submit the proposals was on June 9, 2017.

Seventeen (17) firms/individuals acknowledged receipt of the package and four (4) firms submitted qualification documents before the submission deadline.

Evaluation and Selection

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the two most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Jean M. Arriola, Airport Services Manager
- b. John Rios, Comptroller
- c. Rolenda Faasuamalie, Airport Marketing Administrator
- d. Frank R. Santos, Expansion Office

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

1. Proposer C
2. Proposer D
3. Proposer A
4. Proposer B

Recommendation

Based on the tabulation of the proposers ranking, it is determined that **Proposers C & D**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers C & D**, as the highest ranked proposer for the Creative Design, Production, and Passenger and Customer Service Programs services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.



Franklin P. Taitano

APPROVED:



CHARLES H. ADA II
Executive Manager

Attachments

cc: Evaluation Committee
Procurement File



Antonio B. Won Pat
International Airport Authority, Guam
Evaluation Score Tally Sheet

**CREATIVE DESIGN, PRODUCTION, AND PASSENGER
AND CUSTOMER SERVICE PROGRAMS
RFP NO. RFP-005-FY17**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer D	90	2	92	2	84	2	99	2	2
Proposer A	82	3	77	3	83	3	73	3	3
Proposer C	95	1	93	1	93	1	100	1	1
Proposer B	78	4	64	4	57	4	65	4	4

Evaluators
No. 1: Jean M. Arriola
No. 2: John Rios
No. 3: Rolenda Faasumalie
No. 4: Frank R. Santos

Antonio B. Won Pat
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY

REQUEST FOR PROPOSALS, RFP NO. GIAA-006-FY17
CONSTRUCTION MANAGEMENT SERVICES FOR GIAA
AIRCRAFT RESCUE & FIRE FIGHTING (ARFF) FACILITY CONSTRUCTION
July 6, 2017

Purpose

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. GIAA-006-FY17 for Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction.

Background

The referenced RFP solicits proposals from professional firms to provide construction management services for construction to the new aircraft rescue & fire fighting (ARFF) building.

Procurement Background

The above referenced RFP was advertised in the local newspapers throughout the months of May & June 2017. The established deadline to submit the proposals was on June 23, 2017.

A total of twenty three (23) firms showed their interest by obtaining the RFP package; and seven (7) firms responded by submitting their proposals before the established deadline.

After receipt of all proposals, an Evaluation Committee was established to perform an independent evaluation of the proposals to determine the best qualified proposer. The proposals were evaluated based on the point system assigned for each criteria identified in the RFP package.

The Evaluation Committee has completed their evaluations and the scores sheets were gathered and tabulated by Procurement Office. The evaluation results in the order of their ranking are as follows:

1. Proposer G
2. Proposer E
3. Proposer F
4. Proposer A
5. Proposer D
6. Proposer B
7. Proposer C



Legal Review

Upon Board approval, a standard professional services contract will be forwarded to Legal Counsel for review and approval as to form.

Financial Review

The Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction will be funded under the FAA AIP.

Recommendation

Management recommends the approval of the ranking results and the contract award to **Proposers G**, as the highest ranked proposers for Construction Management Services for GIAA Aircraft Rescue & Fire Fighting (ARFF) Facility Construction subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

A handwritten signature, possibly reading 'J', is located in the bottom right corner of the page.

July 5, 2017

MEMORANDUM

TO: Charles H. Ada II, Executive Manager

FROM: Daniel Quitugua, Buyer II

SUBJECT: **Evaluation and Recommendation - Request For Proposal (RFP)
Construction Management Services for GIAA
Aircraft Rescue & Fire Fighting (ARFF) Facility Construction
RFP No. GIAA-006-FY17**

The referenced Request for Proposal (RFP) solicits interests from firms or individuals to provide construction management services for GIAA (ARFF) facility construction. The advertisement for this RFP was published in the local newspaper for the months of May & June 2017. The deadline to submit the proposals was on June 23, 2017.

Twenty Three (23) firms/individuals acknowledged receipt of the package and seven (7) firms submitted qualification documents before the submission deadline.

Evaluation and Selection

Pursuant to Basis for Evaluation of the package, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive and responsible offeror based on the evaluation criteria. The committee which Management established to evaluate the firms' qualifications included the following:

- a. Jean M. Arriola, Airport Services Manager
- b. Victor Cruz, Engineering Supervisor
- c. Tony Laniog, Engineer III
- d. Frank R. Santos, Expansion Office

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms are listed in the order of their ranking are as follows:

- 1. Proposer G
- 2. Proposer E
- 3. Proposer F
- 4. Proposer A
- 5. Proposer D
- 6. Proposer B
- 7. Proposer C

Recommendation

Based on the tabulation of the proposers ranking, it is determined that **Proposers G**, ranked highest and the best qualified firms to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the submitted required documents, the firm has been deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations.

Therefore, management recommends the approval of the ranking results and the contract award to **Proposers G**, as the highest ranked proposer for the CM Services for GIAA (ARFF) Facility Construction services subject to negotiations of fair and reasonable fees. In the event that the aforementioned negotiations prove unsuccessful, the GIAA may enter negotiations with the next highest ranked proposer.

Should you have any questions or need to discuss this matter further, I am available at your request.


Daniel Quitugua

APPROVED:


CHARLES H. ADA II
Executive Manager

Attachments

cc: Evaluation Committee
Procurement File





Antonio B. Won Pat
International Airport Authority, Guam
Evaluation Score Tally Sheet

**CONSTRUCTION MANAGEMENT SERVICES FOR GIAA AIRCRAFT RESCUE &
FIRE FIGHTING (ARFF) FACILITY CONSTRUCTION
RFP NO. GIAA-006-FY17**

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		AVERAGE
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Rank
Proposer E	90	3	92	1	88	1	90	3.5	2
Proposer F	91	2	88	4	83	7	90	3.5	3
Proposer G	94	1	89	3	87	2.5	94	1	1
Proposer D	88	5	90	2	86	4.5	88	6.5	5
Proposer C	84	6.5	87	5	86	4.5	88	6.5	7
Proposer B	84	6.5	86	6.5	87	2.5	89	5	6
Proposer A	89	4	86	6.5	85	6	92	1	4

Evaluators
No. 1: Jean M. Arriola
No. 2: Victor Cruz
No. 3: Tony Laniog
No. 4: Frank R. Santos

AIRLINE ISSUES

United Airlines

United Airlines commemorated milestone years of service to a couple of destinations during the month of June and July:

On June 30, United celebrated **30 years of service to Fukuoka**. Flight 166 was greeted with a water salute and a lei greeting with Guam Beauty Queens and cultural dancers.

On July 3, United celebrated **35 years of direct service to Manila Philippines**, on the inbound flight. A similar celebration on the outbound was held at the Gate for UA 183 where passengers were treated to refreshments and cultural entertainment.

Jeju Airlines

GIAA welcomes new station manager, Mr. Sooyong Cha, to Guam. Mr. Cha started his appointment here on June 15, 2017. Jeju Airlines will also commence a second evening flight from Seoul. Jeju's flights will depart Seoul, with the first flight leaving at 8:30pm and second flight at 9:35pm. The second evening flight will begin on July 6, 2017, serviced by a B737, with a seating capacity of 182.

Uzbekistan Airways

Uzbekistan Airways will once again conduct charter travel from Nagoya to Guam with 33 round trip service, beginning July 28 through August 28, 2017. Nagoya- Guam 33 round trip passenger service July 28 through August 29, 2017, utilizing an A320-200 with a seat capacity of 150 Passengers.

TEM Enterprises dba XTRAirways

XTRAirways, has filed for economic authority with the USDOT for a two-year period for air transport of persons, property and mail between Guam and the Northern Mariana Islands and Tinajin and Hangzhou China. In their application to the USDOT, they indicate their intention to operate sometime in 2017, on a B737-800, with 162 economy seats and 8 business class seats. XTRAirways is headquartered in Coral Gables, Florida. Interestingly, they also held a job fair on July 1, 2017.

GIAA FY2018 Operating Budget

The FY2018 budget has been through several internal reviews. Signatory Airlines will be provided the budget for review this week and a follow up meeting scheduled for the week of July 24, 2017.

LEGISLATIVE/REGULATORY ISSUES

Federal Aviation Administration

The FAA funded Safety Management System (SMS) program kicked off with a Workshop held from June 9 through 23, 2017, conducted by AECOMM, who bid for and was awarded the contract. The



SMS program is a formal top down organization wide approach to managing safety risk and assuring the effectiveness of safety risk controls. It includes systematic procedures, practices and policies for the management of safety risk.

PROCUREMENT ISSUES

RFP- Construction Management Services for GIAA ARFF Facility Construction

Announced: May 30, 2017

Submission Deadline: June 23, 2017 @4pm

IFB – AIRFIELD PAVEMENT CONTAMINANT REMOVAL AND SWEEPER SERVICES

Announced: May 23, 2017

Pre Bid Meeting May 30, 2017, 10 am

Submission Date: June 20, 2017, 2pm

IFB ARFF Facility Phase I – Demolition, Remediation and Site preparation

Announced: June 5, 2017

Pre Bid Meeting: June 12, 2017@ 10am

Submission Deadline: July 6, 2017 @ 2pm

ANNOUNCEMENTS

- On June 20, 2017, the official BHS completion ceremony was held, and the airport and the Governor presented media with a new, state of the art Baggage Handling System tour, in back of ticket counters.
- The “International Arrivals Corridor” groundbreaking event is scheduled for July 19, 2017 @ 4pm. We look forward to your participation in the unique “Block Party”, that is planned to commemorate the third largest capital improvement by the Airport on the day and time above mentioned.
- GIAA Management congratulates Chairman Rick Duenas and Director Bic Sobti for their confirmation and swearing in ceremony held June 13, 2017 at the Governor’s chambers. We thank you for your past efforts and look forward to your continued service.



July 3, 2017

MEMORANDUM

To: Mr. Ricardo C. Duenas
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of May 31, 2017

Attached herewith is GIAA's Operating Results Report for the month ending May 31, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended May 31, 2017.

The key operating results for 8 month(s) of FY2017 ending May 31, 2017 – (in \$000's) are

CATEGORY	Actual FY17 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY17	
		Budget FY17 Y-T-D	Actual FY17 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY17 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,540.9	\$ 19,686.5	\$ 20,572.8	4.5%	\$ 31,062.1	2.9%
Total Concession Revenues	\$ 1,624.2	\$ 13,029.1	\$ 12,950.1	-0.6%	\$ 19,533.8	-0.4%
Total PFC's	\$ 667.2	\$ 4,621.5	\$ 4,908.2	6.2%	\$ 7,446.8	4.0%
Total Other Revenues	\$ 1,679.8	\$ 10,554.6	\$ 13,552.4	28.4%	\$ 18,798.9	19.0%
Total Operating Revenues	\$ 6,512.1	\$ 47,891.7	\$ 51,983.5	8.5%	\$ 76,841.6	5.6%
Total Operating Expenses	\$ 3,849.4	\$ 30,820.3	\$ 29,334.2	-4.8%	\$ 42,943.0	-3.3%
Net Revenues from Operations	\$ 2,662.7	\$ 17,071.4	\$ 22,649.3	32.7%	\$ 33,898.6	19.7%
Non-Operating Expenses	\$ 42.8	\$ 675.0	\$ 530.4	-21.4%	\$ 530.4	-21.4%
Other Available Moneys/other sources of funds	\$ 529.9	\$ 4,506.3	\$ 4,369.9	-3.0%	\$ 6,623.0	-2.0%
Net Debt Service Coverage	1.49	1.25	1.59	26.6%	1.6	16.2%

Year-to-date Total Signatory Revenues for the month ending May 31, 2017 are above Budgeted revenues by **4.5%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-0.6%** below budget while Passenger Facility Charges are above the budget estimate by **6.2%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **28.4%**.

Year-to-date Total Operating Revenues actual of **\$51.9M** is **8.5%** above the budget estimate of **\$47.9M**.

Year-to-date Total Operating Expenses are below budget by **-4.8%**. Components of this line item include a **-2.4%** decrease in Personnel Service, a **-1.1%** decrease in Contractual Services, a **-58.0%** decrease in Materials & Supplies and a **-61.5%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$22.6M** represents a **32.7%** increase over the year-to-date budgeted amount of **\$17.1M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.59** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager
Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of May 31, 2017

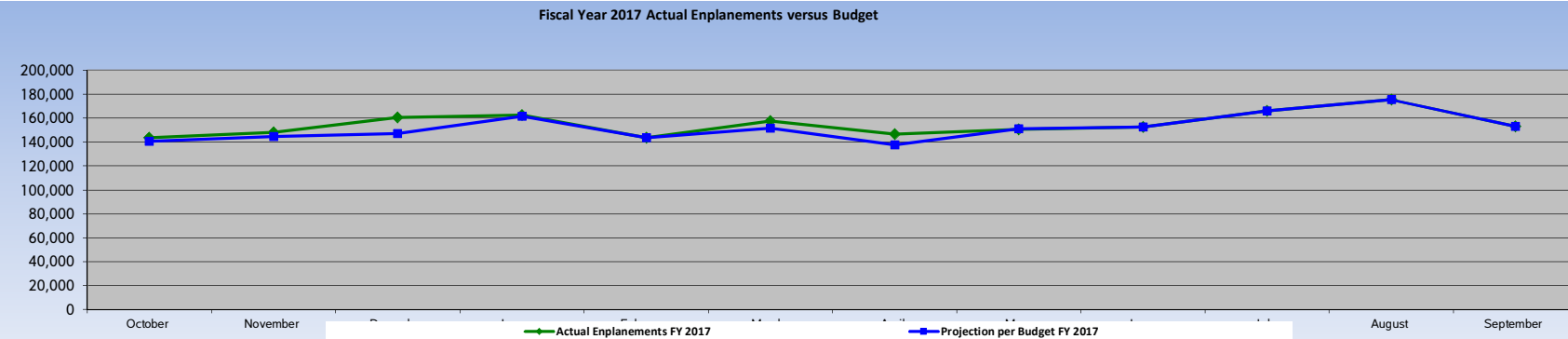
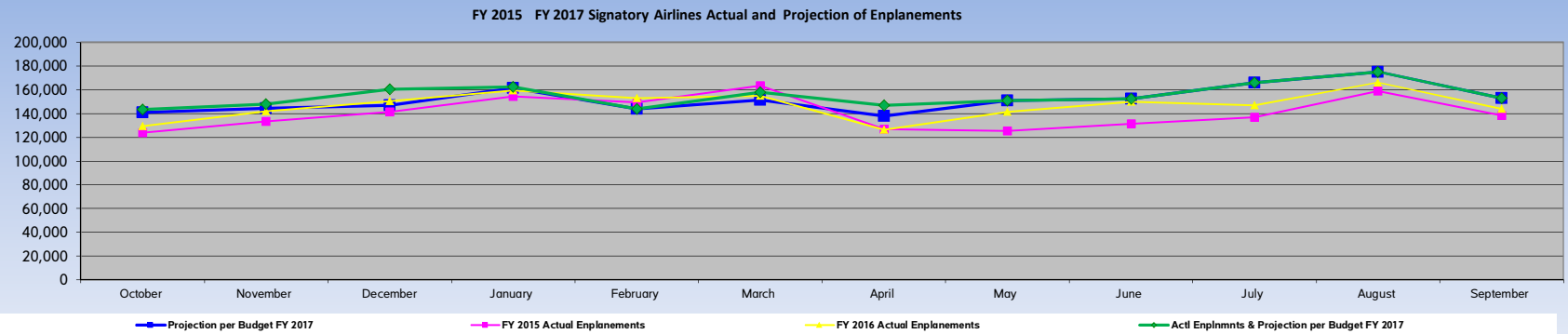
	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	260.6	277.2	313.0	12.9%	3,326.7	2,068.6	2,217.8	2,505.3	13.0%	3,614.2	8.6%
Departure Fees	511.1	587.8	588.0	0.0%	7,107.2	4,180.0	4,587.4	4,732.6	3.2%	7,252.4	2.0%
Arrival Fees	511.8	576.2	539.6	-6.3%	7,056.5	4,347.6	4,554.2	4,692.4	3.0%	7,194.7	2.0%
Immigration Inspection Fees	199.6	199.9	194.1	-2.9%	2,439.6	1,700.0	1,574.6	1,667.0	5.9%	2,532.0	3.8%
Loading Bridge Use Fees	568.4	477.5	503.6	5.5%	5,848.8	4,511.2	3,848.5	4,013.8	4.3%	6,014.1	2.8%
Apron Use Fees	78.5	119.6	130.7	9.3%	1,484.3	634.9	980.3	988.5	0.8%	1,492.5	0.6%
Landing Fees	190.4	234.6	271.9	15.9%	2,912.7	1,539.9	1,923.8	1,973.1	2.6%	2,962.1	1.7%
Total Signatory Revenue	2,320.3	2,472.9	2,540.9	2.8%	30,175.8	18,982.2	19,686.5	20,572.8	4.5%	31,062.1	2.9%
Enplaned Signatory Pax	141,568	150,897	150,775	-0.1%	1,824,395	1,157,292	1,177,561	1,213,477	3.1%	1,860,310	2.0%
Cost per Enplaned Pax	\$16.39	\$16.39	\$16.85	2.8%	\$16.54	\$16.40	\$16.72	\$16.95	1.4%	\$16.70	0.9%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	1,268.1	1,267.8	1,269.5	0.1%	15,214.0	10,145.5	10,142.7	10,146.2	0.0%	15,217.5	0.0%
In-flight Catering	62.9	80.5	68.2	-15.3%	1,031.3	590.3	678.9	584.8	-13.9%	937.2	-9.1%
Food & Beverage	85.6	91.5	92.0	0.6%	1,190.8	700.0	775.3	714.4	-7.9%	1,129.9	-5.1%
Rental Cars	105.7	111.4	128.1	15.0%	1,343.2	825.0	876.5	979.4	11.7%	1,446.0	7.7%
Other Concession Rev	63.9	69.5	66.3	-4.5%	833.5	498.6	555.7	525.3	-5.5%	803.1	-3.6%
Total Concession Revenues	1,586.2	1,620.7	1,624.2	0.2%	19,612.7	12,759.4	13,029.1	12,950.1	-0.6%	19,533.8	-0.4%
Passenger Facility Charges	556.5	592.2	667.2	12.7%	7,160.1	4,555.4	4,621.5	4,908.2	6.2%	7,446.8	4.0%
Other Revenue	1,421.9	1,214.1	1,679.8	38.4%	15,801.1	11,257.8	10,554.6	13,552.4	28.4%	18,798.9	19.0%
Total Operating Revenue	5,884.8	5,899.9	6,512.1	10.4%	72,749.7	47,554.8	47,891.7	51,983.5	8.5%	76,841.5	5.6%
II. Operating Expenses:											
Personnel Services	1,769.4	1,528.6	1,787.5	16.9%	19,872.1	13,369.4	13,757.7	13,427.0	-2.4%	19,541.5	-1.7%
Contractual Services	1,477.6	1,797.6	1,986.4	10.5%	22,315.0	12,273.6	15,361.4	15,197.0	-1.1%	22,150.6	-0.7%
Materials & Supplies	193.1	200.4	75.4	-62.4%	2,121.0	760.5	1,585.2	665.5	-58.0%	1,201.3	-43.4%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	121.0	0.0	116.0	44.7	-61.5%	49.7	-58.9%
Total Operating Expenses	3,440.0	3,526.6	3,849.4	9.2%	44,429.0	26,403.5	30,820.3	29,334.2	-4.8%	42,943.0	-3.3%
Net income from Operations	2,444.8	2,373.3	2,662.7	12.2%	28,320.7	21,151.3	17,071.4	22,649.2	32.7%	33,898.5	19.7%

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of May 31, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	40.6	0.0	42.8	0.0%	675.0	495.9	675.0	530.4	-21.4%	530.4	-21.4%
Add: Interest on Investments	49.5	44.0	3.2	-92.8%	528.0	475.9	352.0	428.1	21.6%	604.2	14.4%
Net Revenues	2,453.7	2,417.3	2,623.1	8.5%	28,173.7	21,131.4	16,748.4	22,547.0	34.6%	33,972.3	20.6%
Add: Other Sources of Funds	50.3	33.3	0.0	-100.0%	400.0	229.1	266.7	130.3	-51.1%	263.6	-34.1%
Add: Other Available Moneys	530.0	529.9	529.9	0.0%	6,359.4	4,240.3	4,239.6	4,239.6	0.0%	6,359.4	0.0%
Net Revenues and Other Available Moneys	3,034.0	2,980.6	3,153.1	5.8%	34,933.1	25,600.8	21,254.7	26,916.9	26.6%	40,595.3	16.2%
Debt Service payments	2,120.2	2,119.8	2,119.8	0.0%	25,437.5	16,961.3	16,958.3	16,958.3	0.0%	25,437.5	0.0%
Debt Service Coverage	1.43	1.41	1.49	5.8%	1.37	1.51	1.25	1.59	26.6%	1.60	16.2%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements/Projection	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	152,647	165,823	175,216	153,147	1,860,310
FY 2017 versus FY 2016 Monthly%	11.03%	4.39%	6.61%	1.73%	-6.08%	1.74%	16.12%	6.50%	1.80%	12.78%	5.50%	6.47%	5.45%
FY 2017 versus FY 2016 Monthly	14,267	6,224	9,957	2,758	-9,310	2,703	20,379	9,207	2,705	18,791	9,131	9,307	96,119
FY 2017 versus FY 2016 Cumulative	14,267	20,491	30,448	33,206	23,896	26,599	46,978	56,185	58,890	77,681	86,813	96,119	96,119
	11.03%	14.45%	20.22%	20.81%	15.62%	17.16%	37.17%	39.69%	39.28%	52.83%	52.27%	66.82%	5.45%



Actual versus Forecast													
Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2017	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	152,647	165,823	175,216	153,147	1,860,310
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
Actual Enplanements Over/(Under) Projection	2,926	3,567	13,644	706	13	6,242	8,940	(122)	0	0	0	0	35,916
Cumulative Total	2,926	6,493	20,137	20,843	20,856	27,099	36,038	35,916	0	0	0	0	2.0%
Percentage Over/(Under) Forecast													
	October	November	December	January	February	March	April	May	June	July	August	September	
% Monthly versus Projection	2.1%	2.5%	9.3%	0.4%	0.0%	4.1%	6.5%	-0.1%	0.0%	0.0%	0.0%	0.0%	
% Cumulative Total	2.1%	2.3%	4.7%	3.5%	2.8%	3.0%	3.5%	3.1%	0.0%	0.0%	0.0%	0.0%	
Month to Month Trend													
	October	November	December	January	February	March	April	May	June	July	August	September	
Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	152,647	165,823	175,216	153,147	
Month to Month Increase/(Decrease)		4,383	12,542	1,759	-18,583	14,015	-10,956	3,996	1,872	13,176	9,393	-22,069	
Month to Month Increase/(Decrease) in %		3.1%	8.5%	1.1%	-11.4%	9.8%	-6.9%	2.7%	1.2%	8.6%	5.7%	-12.6%	
CPE Cost Per Enplanement FY2017 Actual versus Projected													
	October	November	December	January	February	March	April	May	June	July	August	September	CPE FY17
Forecast Per FY2017 Budget	\$ 16.80	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54
Actual CPE	\$ 17.00	\$ 16.79	\$ 17.20	\$ 16.79	\$ 16.89	\$ 16.85	\$ 17.26	\$ 16.85	\$ -	\$ -	\$ -	\$ -	\$ -
Variance	\$ (0.20)	\$ (0.12)	\$ (0.30)	\$ (0.36)	\$ 0.02	\$ (0.05)	\$ (0.38)	\$ (0.46)	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54

CALVO FISHER & JACOB LLP

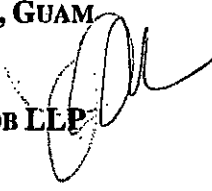
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RECOMMENDATION OF COUNSEL

TO: Board of Directors
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

CC: Mr. Charles H. Ada II
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian 
CALVO FISHER & JACOB LLP

DATE: June 27, 2017

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.