

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Thursday, March 30, 2017, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The March 30, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:11 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Martin J. Gerber  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson

**Directors Absent:**

Gurvinder "Bic" Sobti (Excused)  
Lucy M. Alcorn (Excused)

Board Secretary

**GIAA Officials:**

Charles H. Ada II  
John A. Rios  
Gerard Bautista  
Victor Cruz  
Daniel Stone  
Edward Muna

Executive Manager  
Comptroller  
Air Terminal Manager  
Engineering Supervisor  
Airport Fire Chief, Acting  
Operations Superintendent

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

**3. APPROVAL OF MINUTES**

**A. February 23, 2017 Regular Meeting**

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously passed:

**Resolution No. 17-23**

The Board hereby approves the minutes of the February 23, 2017 regular meeting, subject to corrections.

**4. CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

**5. OLD BUSINESS**

**A. Status Updates of Capital Improvement Projects**

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

**i. FAA AIP Grant Projects - Undistributed Obligations (UDO)**

- 2015 - Noise Mitigation Measures for Residences within 65 - 69 DNL: Contract executed on March 14, 2017 with EMPSCO in the amount of \$606,000.00. Project anticipated to starting April 2017.
- 2016 - Install Perimeter Fencing required by 14 CFR: Demolition underway of the old Navy housing. Building cleared of all hazardous material.
- 2016 - Safety Management System: FAA approval of award received on March 6, 2017 in the amount of \$213,000.00. AECOM currently updating their project schedule with the project anticipated to start in April 2017.
- 2016 - International Arrivals Corridor: Notice to Proceed issued March 1, 2017 to Black Construction. Completion date anticipated for September 13, 2019. Mobilization and building permit in progress. Procurement of material underway. Phase 1 work set to begin April 2017. Remainder of phasing plan to be submitted by Black Construction in April.
- 2016 - ARFF Facility-Design: Contract executed with the designer TRMA in March 2017. Sub-preliminary designs anticipated for April 2017.
- 2016 - Terminal Apron Rehabilitation Design - Design: Contract was pending scope of work clarification with the designer, GHD. With the clarification, GHD has resubmitted the revised fee in the amount of \$709,570.00. Execution of contract is expected in April 2017.

**ii. Bond Capital Improvement Projects**

- Hold Bag Screening Relocation: Project is at 94% complete as of February 28, 2017. The installation and testing of the fourth machine is in progress. Estimated time of removal of the existing machines in the lobby area is April 2017.

**6. NEW BUSINESS**

The Executive Manager had no New Business to present to the Board.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

**8. REPORT OF THE COMPTROLLER**

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **February 28, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **5.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.0%** and above budget by **3.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **25.6%**. Year-to-date Total Operating Revenues Actual of **\$25.8M** is **7.8%** above the budget estimate of **\$23.9M**. Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$12.3M** reflects an increase of **60.2%** over the year-to-date budgeted amount of **\$7.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

**9. PUBLIC COMMENTS**

At this time Chairman Duenas announced that Public Comments would be moved up on the agenda and called for anyone wishing to address the Board.

Mr. Antonio Sablan provided copies of a letter to the Board at the January 26, 2017 Regular Board meeting, referencing GIAA civil case against Helene Anderson dba Visual Marketing Group. Mr. Sablan stated he is following up on his request that GIAA release its Notice of Levy of Real Property filed in the civil case against the subject property, now owned by him.

Chairman Duenas assured Mr. Sablan that the Board will work with Management and Legal Counsel to review and make the appropriate recommendations to resolve the situation.

**10. EXECUTIVE SESSION**

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Camacho, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:38 p.m.

The Board convened into Executive Session at 3:42 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, Tolan and Camacho, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 4:07 p.m., at which time the Board reconvened the regular session.

At this time Legal Counsel informed the Board that there was another Executive Session item to discuss therefore would like to request that the Board adjourn the Regular Board Meeting and reconvene on a later date. Chairman Duenas suggested that the Board reconvene on Thursday, April 6, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously approved:

**Resolution No. 17-24**

The March 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Thursday, April 6, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

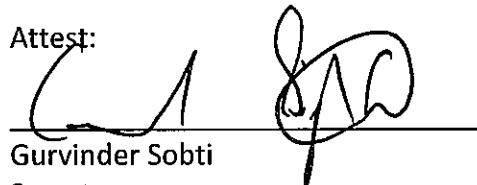
The meeting was adjourned at 4:09 p.m.

Dated this 27<sup>th</sup>, day of April, 2017.



Ricardo C. Duenas  
Chairman

Attest:



Gurvinder Sobti  
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios  
Corresponding Secretary

## BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, March 30, 2017

GIAA TERMINAL CONFERENCE ROOM #3

### Public Notice

#### First Notice:

Guam Daily Post – March 23, 2017

Notice to Media – March 23, 2017

#### Second Notice:

Guam Daily Post – March 28, 2017

Notice to Media – March 28, 2017

## AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. February 23, 2017 Regular Meeting
4. Correspondence
5. Old Business
  - A. Status Updates of Capital Improvement Projects
6. New Business
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting

3:00 p.m., Thursday, March 30, 2017

GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Tricia Benavente	Sen. Aguon's office
2.	ANTONIO A. SABLAN	Self - Public Comment
3.	DANIEL STONE	ARPF
4.	VICTOR J. CRUZ	CIAN
5.	EDWARD RUIZ	GIAA
6.	Gerard BAUTISTA	GIAA
7.	ERESTHIA	u - Mbf
8.	John O'Garra	Guam Daily Post
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## PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315; notice is hereby given that:

**CP TIME LLC**  
**dba: CHAM PONG TIME**

has applied for a Class: 4 General On Sale Alcoholic Beverage License said premises being marked as Lot: 5094-R1 K Bldg., 256 San Vitores Rd., Tumon.

Get results in our **CLASSIFIEDS**

**THE GUAM DAILY POST**

Call: (671) 649-1924  
Fax: (671) 648-2007

Email:  
advertise@postguam.com



## NOTICE OF REGULAR BOARD MEETING

The Guam Economic Development Authority (GEDA), a public corporation, will be holding its Regular Board of Directors meeting on Thursday, March 30, 2017 at 1:30 p.m. in the GEDA conference room located in Suite 511, 5th Floor, International Trade Center (ITC) Building, 590 South Marine Corps Drive, Tamuning, Guam.

Persons requiring special accommodations should contact GEDA's ADA coordinator, Mrs. Gloria Molo, at 647-4332 or g.molo@investguam.com.

/s/ MANA SILVA TAJERON  
Deputy Administrator

This ad was paid for with GEDA's General Fund

590 S. Marine Corps Dr., Suite 511 ITC Building  
Tamuning, GUAM 96913

T 671.647.4332 F 671.649.4146  
www.investguam.com



## 2016 REVENUE AND TAXATION EMPLOYEES ASSOCIATION

President  
JESSICA NAPUTI

Vice-President  
CRYSTAL DUENAS

Treasurer  
FRANCINE SALAS

Secretary  
JERRILYN ASCUNCION

### Statement of Financial Position As of December 31, 2016

<b>Assets</b>	
Cash and Cash Equivalents	\$ 200.47
<b>Total Assets</b>	<b>\$ 200.47</b>
<b>Liabilities</b>	<b>\$ -</b>
<b>Net Assets</b>	
Unrestricted Net Assets	\$ 200.47
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 200.47</b>

### Statement of Activities For the Year Ended December 31, 2016

Revenues	Unrestricted
Membership Dues	\$ 2,620.00
Donations	432.00
Fundraising Activities	43,642.00
Interest	18.67
<b>Total Revenues</b>	<b>\$ 46,712.67</b>
<b>Expenses</b>	
Donations	\$ 432.00
Fundraising Expenses	26,333.47
Member Events and Benefits	20,515.30
Bank Charges	43.08
Taxes and Licenses	690.24
PDN-FS Publications	198.00
<b>Total Expenses</b>	<b>\$ 48,212.09</b>
Change in Net Assets - Unrestricted	\$ (1,499.42)
Beginning Net Assets - Unrestricted	1,699.89
Ending Net Assets - Unrestricted	\$ 200.47

## Financial Statement of John F. Kennedy Class Of 1972

A Nonprofit Organization  
(January 1, 2016 - December 31, 2016)

**INCOME:** \$0.00  
**EXPENSES:** \$0.00  
**BALANCE:** \$0.00



The Honorable  
**EDDIE B. CALVO**  
Governor



The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, March 30, 2017 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)

## PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

**RAYMOND O. PEREZ**  
**dba: MI SAZON MEXICAN GRILL**

has applied for a Class: 4/ General On Sale Alcoholic Beverage License said premises being marked as Lot: 5114-1-4-1-1-NEW-NEW R1 Acanta Mall, Tumon.



Guam Memorial Hospital Authority  
**Aturidat Espetat Mimuriat Guahan**  
850 Gov. Carlos Camacho Road  
Tamuning, Guam 96913



## PUBLIC NOTICE

### BOARD OF TRUSTEES SPECIAL MEETING

Date: Thursday, March 23, 2017  
Time: 10:00 a.m.  
Place: St. Francis Daniel L. Webb Conference Room

Please contact Ron Tenorio, EEO Officer / ADA Coordinator at 647-2218/2418 for special accommodations, auxiliary aids, or other services.

/s/ Peter John D. Camacho, M.P.H.  
Hospital Administrator/CEO

## Prison Fellowship Guam

(A Guam Non-Profit Organization)

### Balance Sheet

<b>Assets</b>	
Cash in bank	\$ 25,803.95
	<b>\$ 25,803.95</b>
<b>Liabilities and Net Assets</b>	
Liabilities	-0-
Net Assets	\$ 25,803.95
	<b>\$ 25,803.95</b>

### Statement of Revenue, Expenditures, and Changes in Net Assets Year ended December 31, 2016

Net Assets, December 31, 2015	\$ 25,803.95
Contributions Received	\$ 3,720.50
Interest Income	\$ 21.84
Expenditures	(\$ 4,628.69)
Excess of Expenditures over Interest and Contributions	(\$ 908.19)
Net Assets, December 31, 2016	<b>\$ 24,895.76</b>

Certified to be true and correct - **Ricke P. Harris** - Treasurer  
Prison Fellowship Guam

## Car goes airborne, hits ceiling in Boston tunnel; one dead

(Reuters) - One person was killed and another injured after their vehicle went airborne and crashed into the ceiling of a Boston tunnel early Sunday morning, authorities said.

The 2013 Audi A8 was headed east shortly after 2 a.m. EDT when it went into the air and pulled down wires and cables as it struck the ceiling of the tunnel, part of the Massachusetts Turnpike beneath Boston's Back Bay, the state police said. An investigation was underway.

A 20-year-old Brookline, Massachusetts man, who driving the car, was pronounced dead at the scene, police said. A female passenger suffered non-life threatening injuries and was transported to a hospital in the area.

Their names were not immediately released.

# Gunfire in crowded Ohio nightclub kills one, wounds 15

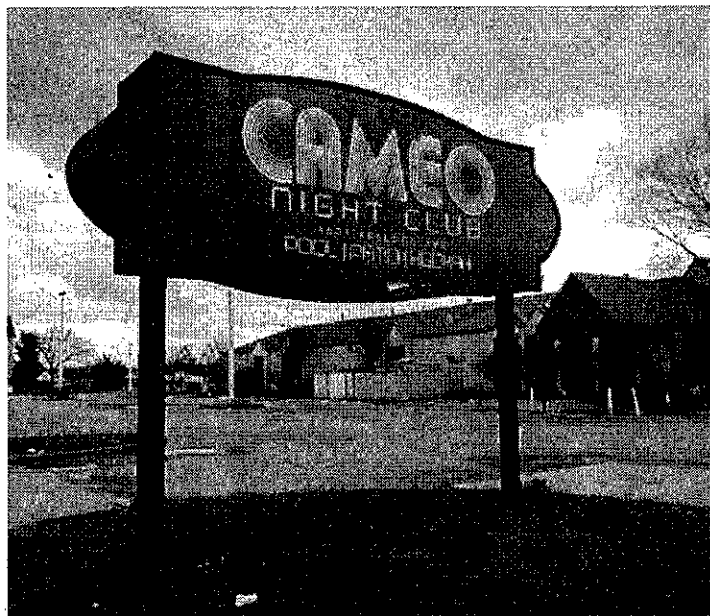
**“People were just going to have a good time and ended up getting shot.”**

- Cincinnati Mayor John Cranley

(Reuters) - Gunfire erupted inside a packed nightclub in Cincinnati, Ohio, early Sunday morning, killing one person and injuring 15 others, as an apparent argument that may have started earlier in the day turned violent, authorities said.

Cincinnati Mayor John Cranley said there was no evidence of "a terrorist attack," as with last year's Pulse nightclub slaughter in Orlando, Florida that killed 49 people in the deadliest mass shooting in U.S. history.

"However, to the victims, what difference does it make?" Cranley said. "People were just going to have a good time and ended up getting shot."



The parking lot of Cameo Nightlife club remains empty after police removed barrier tape from the scene of a shooting in Cincinnati, Ohio, on Sunday. Reuters

No arrests had been made hours after the shooting took place around 1 a.m. EDT as hundreds of people partied inside Cameo Nightlife. The club has a history of gun violence, including two shootings in 2015, City Manager

Harry Black said in a statement.

Authorities believe multiple gunmen were involved in the Sunday morning shooting, which grew out of "some kind of dispute" inside the bar, Police Chief Eliot Isaac said.



## NOTICE OF REGULAR BOARD MEETING

The Guam Economic Development Authority (GEDA), a public corporation, will be holding its Regular Board of Directors meeting on **Thursday, March 30, 2017 at 1:30 p.m.** in the GEDA conference room located in Suite 511, 5th Floor, International Trade Center (ITC) Building, 590 South Marine Corps Drive, Tamuning, Guam.

Persons requiring special accommodations should contact GEDA's ADA coordinator, Mrs. Gloria Molo, at 647-4332 or gmolo@investguam.com.

/s/ MANA SILVA TAURON  
Deputy Administrator

This ad was paid for with GEDA's General Fund

590 S. Marine Corps Dr., Suite 511 ITC Building  
Tamuning, GUAM 96913

T 671-647-4332 F 671-649-4146  
www.investguam.com



The Honorable  
**EDDIE B. CALVO**  
Governor



The Honorable  
**RAY TENORIO**  
Lt. Governor

## PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on **Thursday, March 30, 2017 at 3:00 p.m.** in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.  
(This ad paid for by GIAA)



Eddie Baza Calvo  
Governor

## GSA General Services Agency

(Añensian Setibision Hinlrat)  
Department of Administration  
Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915  
Tel: 475-1707-13 Fax: 472-4217/475-1727

### THIS ADVERTISEMENT WAS PAID WITH SPECIAL FUNDS BY: PORT AUTHORITY OF GUAM (PAG)

A non-refundable fee of \$10.00 per bid package will be assessed.  
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.  
Payment for bid package picked up after 3:00 pm will not be accepted.

## INVITATION FOR BID

**Bid No.:** GSA/PAG-008-17  
**FOR:** 60 MONTH LEASE AGREEMENT - MULTIFUNCTIONAL SYSTEM: COPY/PRINT/SCAN/FAX  
**Opening Date:** April 12, 2017 **Time:** 11:00am

**Bid No.:** GSA/PAG-009-17  
**FOR:** PICKUP TRUCK (MID SIZE), 4X2 EXTENDED CAB LATEST MODEL  
**Opening Date:** April 12, 2017 **Time:** 2:00pm

**Place:** GENERAL SERVICES AGENCY, PITI, GUAM

Note: Bid packages could be picked up at the General Services Agency located in Piti Guam next to the fire station or may be acquired in the GSA Website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov); please follow date and time stated above or can be downloaded from the GSA website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov) from the date of advertisement.

The bid package will be available at GSA in Piti commencing on date of advertisement up to the opening date and time stated above or can be downloaded from the GSA website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov) from the date of advertisement.

GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

/s/ CLAUDIA S. ACFALLE - Chief Procurement Officer



Eddie Baza Calvo  
Governor

## GSA General Services Agency

(Añensian Setibision Hinlrat)  
Department of Administration  
Government of Guam

148 Route 1 Marine Drive, Piti, Guam 96915  
Tel: 475-1707-13 Fax: 472-4217/475-1727

### THIS ADVERTISEMENT WAS PAID WITH SPECIAL FUNDS BY: GUAM BEHAVIORAL HEALTH & WELLNESS CENTER

A non-refundable fee of \$10.00 per bid package will be assessed.  
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.  
Payment for bid package picked up after 3:00 pm will not be accepted.

## INVITATION FOR BID

**Bid No.:** GSA-023-17  
**FOR:** LEASE OF VEHICLES SUV/CROSSOVER, 7 PASSENGER (LATEST MODEL)  
**Opening Date:** April 12, 2017 **Time:** 10:00am  
**Place:** GENERAL SERVICES AGENCY, PITI, GUAM

Note: Bid package could be picked up at the General Services Agency located in Piti Guam next to the fire station or may be acquired in the GSA Website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov); please follow date and time stated above or can be downloaded from the GSA website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov) from the date of advertisement.

The bid package will be available at GSA in Piti commencing on date of advertisement up to the opening date and time stated above or can be downloaded from the GSA website: [gsa.doa.guam.gov](http://gsa.doa.guam.gov) from the date of advertisement.

GSA recommends that prospective bidders register current contact information with GSA to ensure they receive any notices regarding any changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

/s/ CLAUDIA S. ACFALLE  
Chief Procurement Officer



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, February 23, 2017, 3:00 p.m.  
GIAA TERMINAL CONFERENCE ROOM #3**

**1. CALL TO ORDER AND ATTENDANCE**

The February 23, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Ricardo C. Duenas  
Katherine C. Sgro  
Gurvinder "Bic" Sobti  
Martin J. Gerber  
Lucy M. Alcorn  
Rosalinda A. Tolan  
Deedee S. Camacho

**Offices or positions:**

Chairman  
Vice Chairperson  
Board Secretary

**Directors Absent:**

**GIAA Officials:**

Charles H. Ada II	Executive Manager
Peter Roy Martinez	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Gerard Bautista	Air Terminal Manager
Victor Cruz	Engineering Supervisor
Daniel Stone	Airport Fire Chief, Acting
Antonio Taitingfong	Assistant Airport Police Chief
Franklin P. Taitano	Supply Management Administrator
Rolenda Faasuamalie	Airport Marketing Administrator
Joseph Javellana	Program Coordinator IV

Janalynn Cruz Damian, Esq.

GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

## **3. APPROVAL OF MINUTES**

- A.** January 26, 2017 Regular Meeting
- B.** February 3, 2017 Reconvened Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Alcorn, the following resolution was unanimously passed:

### **Resolution No. 17-20**

The Board hereby approves the minutes of the January 26, 2017 regular meeting and the minutes of the February 3, 2017 reconvened meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

## **5. OLD BUSINESS**

- A.** Status Updates of Capital Improvement Projects

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

### **iii. Capital Improvement Fund**

- Noise Mitigation Program 65 DNL & Higher - Phase VI: FAA's concurrence and authorization to proceed with awarding the contract to EMPSCO. Anticipating the finalization of the contract March 2017.
- ARFF Facility-Design/Construction Phase 1: Discussions with TRMA to refine scope of services. Based on revised scope, TRMA submitted revised fee in the amount of \$88,735.00. Recommendation submitted to Management for approval.
- Apron Rehabilitation - Design: Fee negotiations approved by Management for \$726K. Pending FAA approval of draft contract.
- Miscellaneous Airport Improvements - Ph 5: Notice to Proceed was issued on October 26, 2017. Work in progress as of February 13, 2017. Completion expected by June 12, 2017.

**ii. Bond Capital Improvement Projects**

- International Arrivals Corridor with Building Seismic Upgrades: Contract was executed on January 27, 2017. Preliminary Notice to Proceed was issued on January 31, 2017 to allow the contractor to procure materials needed for the project. Preconstruction conference held on February 17, 2017. Notice to Proceed is anticipated to be issued to Black Construction Corporation on March 1, 2017.
- Hold Bag Screening Relocation: Project is at 92% complete as of January 31, 2017. Estimated time of completion is May 2017.

**6. NEW BUSINESS**

- A. Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17**

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-six (26) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the five (5) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer D
2. Proposer C
3. Proposer B
4. Proposer E
5. Proposer A

Vice Chairperson Sgro requested a brief background on the actual system. The Executive Manager informed the Board that the software system is an operational database that will maximize incoming and outgoing flight activity. Currently there is no existing system. RFP shall be funded in the 2017 O&M Budget.

Management recommends the approval of the ranking results and the contract award to Proposer D, the highest ranked proposer, subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:

**Resolution No. 17-21**

The Board hereby approves the ranking results as presented and the contract award to Proposer D for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Executive Manager Ada informed the Board that Proposer 'D' is Air Inc.

**B. Approval of Board Resolution No. 17-22: Agreement for Legal Services**

The second item discussed was the extension of the Agreement for legal services with Calvo Fisher & Jacob LLP. The extension would be the second of four options to extend.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 17-22**

WHEREAS, an Agreement for Legal Services was made on March 23, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Calvo Fisher & Jacob LLP ("CFJ") (the "CFJ Agreement"); and

WHEREAS, the CFJ Agreement provides for a term of one year commencing on March 23, 2015, with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017, under the same terms and conditions as set forth in the CFJ Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017 and expiring on March 22, 2018, under the same terms and conditions as set forth in the CFJ Agreement.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Relative to the property of Freedom Air, and the auction held on February 2, 2017, Legal Counsel clarified that this was not pertaining to the bankruptcy case that was dismissed some time ago.

Chairman Duenas inquired on the USCBP Reimbursable Program (RSP) and GIAA being able to recover costs for the overtime due to charter flights. Executive Manager Ada explained that the Airlines cover this as part of an operational cost.

## **8. REPORT OF THE COMPTROLLER**

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **January 31, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **5.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.0%** and above budget by **3.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **25.6%**. Year-to-date Total Operating Revenues Actual of **\$25.8M** is **7.8%** above the budget estimate of **\$23.9M**. Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$12.3M** reflects an increase of **60.2%** over the year-to-date budgeted amount of **\$7.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

## **9. EXECUTIVE SESSION**

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:28 p.m.

The Board convened into Executive Session at 3:31 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, and Alcorn, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Director Sobti, Director Camacho and Director Tolan did not participate in Executive Session due to conflicts of interest and left the conference room.

Executive Session adjourned at 3:43 p.m., at which time the Board reconvened the regular session.

*All members present in the conference room.*

## **10. PUBLIC COMMENTS**

There were no public comments.

## **11. ADJOURNMENT**

At this time Deputy Executive Manager Martinez introduced the Board and Management to Trisha Benavente, the representative from Senator Frank Aguon's Office.

Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 3:44 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2017.

Attest:

\_\_\_\_\_  
Ricardo C. Duenas  
Chairman

\_\_\_\_\_  
Gurvinder Sobti  
Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien-Rios  
Corresponding Secretary

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 02/23/17	UDO	Balance as of 03/30/17	UDO	Comments
2011	GUM	Extend Runway 6L/24R - Phase 9	3-66-0001-80	\$1,975,678	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 3	3-66-0001-81	\$2,304,801	\$0	0%	\$0	0%	Closed Out
2011	GUM	Miscellaneous Airport Improvements - Phase 4	3-66-0001-82	\$1,400,000	\$0	0%	\$0	0%	Closed Out
		<b>Sub Total:</b>		<b>\$5,680,479</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2012	GUM	Extend Runway 6L/24R - Phase 10	3-66-0001-83	\$2,000,000	\$0	0%	\$0	0%	Closed Out
2012	GUM	Rehabilitate Runway 6L/24R - Phase 2	3-66-0001-84	\$5,441,024	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 84	3-66-0001-84	\$816,153	\$0	0%	\$0	0%	
		<b>Sub Total:</b>		<b>\$8,257,177</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2013	GUM	Extend Runway 06L/24R - Phase XI	3-66-0001-85	\$2,005,605	\$0	0%	\$0	0%	Closed Out
2013	GUM	Rehabilitate Runway 06/24R - Phase 3	3-66-0001-86	\$1,876,981	\$0	0%	\$0	0%	Closed Out
		Amendment No. 1 to AIP 86	3-66-0001-86	\$281,547	\$0	0%	\$0	0%	
2013	GUM	Acquire one (1) 3,000-gallon Aircraft Rescue & Fire Fighting (ARFF) Vehicle	3-66-0001-87	\$1,017,000	\$129,315	13%	\$129,315	13%	Closed Out 8/22/16
2013	GUM	Update Airport Master Plan Study	3-66-0001-88	\$500,000	\$24,328	5%	\$24,328	5%	Project in close-out phase. Request for reprogramming to be submitted to FAA for SSCP.
		<b>Sub Total:</b>		<b>\$5,681,133</b>	<b>\$153,643</b>	<b>3%</b>	<b>\$153,643</b>	<b>3%</b>	
2014	GUM	Rehabilitate Runway 06L/24R - Phase IV	3-66-0001-89	\$2,950,939	\$0	0%	\$0	0%	
		Amendment No. 1 to AIP 89	3-66-0001-89	\$442,641	\$0	0%	\$0	0%	Closed-out
2014	GUM	Install Instrument Landing System (ILS) Runway 06L - Phase III	3-66-0001-90	\$1,556,987	\$0	0%	\$0	0%	Closed-out 8/24/16.
		<b>Sub Total:</b>		<b>\$4,950,567</b>	<b>\$0</b>	<b>0%</b>	<b>\$0</b>	<b>0%</b>	
2015	GUM	Acquire Aircraft Rescue & Fire Fighting Vehicle	3-66-0001-91	\$1,251,000	\$931,506	74%	\$774,077	62%	20% Progress invoice received on 9/16/16.

## GIAA Program Status and UDO Analysis on Open AIP Grants

FY	Loc ID	Description	Grant #	Grant Amount	Balance as of 02/23/17	UDO	Balance as of 03/30/17	UDO	Comments
2015	GUM	Rehabilitate Runway - 06L/24R	3-66-0001-92	\$3,341,165	\$0	0%	\$0	0%	Project in close-out phase.
2015	GUM	Noise Mitigation Measures for Residences within 65 - 69 DNL	3-66-0001-93	\$2,000,000	\$967,042	48%	\$965,585	48%	Contract executed on 3/14/17. SOW clarification and fee negotiations in progress.
			<b>Sub Total:</b>	<b>\$6,592,165</b>	<b>\$1,898,548</b>	<b>29%</b>	<b>\$1,739,662</b>	<b>26%</b>	
2016	GUM	Install Perimeter Fencing required by 14 CFR 139	3-66-0001-94	\$706,077	\$227,754	32%	\$219,464	31%	Environmental mitigation work underway.
			<b>Sub Total:</b>	<b>\$706,077</b>	<b>\$227,754</b>	<b>32%</b>	<b>\$219,464</b>	<b>31%</b>	
2016	GUM	Wildlife Hazard Assessment	3-66-0001-95	\$100,000	\$90,151	90%	\$78,535	79%	Work is on-going. Site surveys being conducted.
2016	GUM	Safety Management System	3-66-0001-96	\$150,000	\$149,047	99%	\$147,954	99%	FAA concurrence and approval to award contract received on 3/6/17. Pending SOW clarification.
2016	GUM	Arrival Corridor Design	3-66-0001-97	\$3,760,649	\$3,760,649	100%	\$0	0%	NTP issued on 3/1/17. Mobilization and Building permit in progress. Procurement of material underway. Phase 1 work to begin 4/2017.
2016	GUM	ARFF Building Design	3-66-0001-98	\$1,000,000	\$996,721	100%	\$996,721	100%	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
2016	GUM	Terminal Apron Rehab Design	3-66-0001-99	\$810,000	\$808,841	100%	\$807,658	100%	Pending FAA concurrence and approval to award contract.
			<b>Sub Total:</b>	<b>\$5,820,649</b>	<b>\$5,805,409</b>	<b>100%</b>	<b>\$2,030,868</b>	<b>35%</b>	
			<b>GRAND TOTAL:</b>	<b>\$37,688,247</b>	<b>\$8,085,354</b>	<b>21%</b>	<b>\$4,143,637</b>	<b>11%</b>	





**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 03/30/17	Purpose / Comments	Status
<b>PRIORITY 1</b>							
1	International Arrivals Corridor with Building Seismic Upgrades	\$70,900,000	\$13,200,000	\$49,610,136	62,810,136.45	Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.	NTP issued on 3/1/17. Mobilization and Building permit in progress. Procurement of material underway. Phase 1 work to begin 4/2017.
2	Hold Bag Screening Relocation	\$30,269,263	\$24,899,330	(\$18,675,443)	6,223,887.15	In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.	Project 94% complete as of 2/28/17. Install is at 94% Fourth machine added. ETC 5/2017.
3	SSCP Improvements	\$3,100,000		\$3,100,000	3,100,000.00	Increase security screening lanes and expand queuing area.	SOW & Fee negotiation underway.
4	FIDS Replacement	\$4,000,000		\$3,662,879	3,662,878.63	Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.	Prioritized upgrades complete.
5	Integrated PLB Replacement	\$7,200,000	\$0	\$1,453,321	1,453,321.35	Replace 1 loading bridge and 34 power and pre-conditioned air point of use units. Other budget for refurbishment.	PLB fully operational. Ceremony held on 4/20/16.
6	Common Use Check-In Facilities	\$2,800,000		\$2,781,524	2,781,524.10	Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.	Pilot common use counters in use.
7	Fuel System Improvements	\$1,000,000		\$794,888	794,888.28	Improve fire suppression system and connections.	3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.
8	Parking Expansion	\$7,400,000		\$5,745,088	5,745,088.25	Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.	60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.
9	Interisland Passenger Facility	\$3,000,000		\$2,368,654	2,368,653.50	Separate processing facility for domestic interisland operations. No CBP and minimal TSA inspections.	Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 03/30/17	Purpose / Comments	Status
10	ARFF Facility Replacement	\$11,600,000	\$10,440,000	\$737,528	11,177,527.62	Replace aged Navy structure with code compliant facility meeting FAA standards.	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
11	Cargo Apron Relocation	\$7,700,000	\$6,930,000	\$608,013	\$7,538,012.60	New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.	\$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY'17. SOW suspended til further notice.
12	Replace Terminal Seating	\$2,500,000		\$2,485,150	\$2,485,150.00	Replace dilapidated seating and expand additional seating to other terminal areas.	A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.
	<b>SUB TOTALS:</b>	<b>\$151,469,263</b>	<b>\$55,469,330</b>	<b>\$54,671,738</b>	<b>\$110,141,068</b>		



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
SERIES 2013 BOND CAPITAL IMPROVEMENT PROJECTS**

	Project Title	Total Project Cost	Federal Grants	Bond Proceeds	Balance as of 03/30/17	Purpose / Comments	Status
<b>PRIORITY 2</b>							
13	Access Control and Security Improvements	\$3,000,000		\$2,989,014	2,989,013.74	Replace security access control system with biometric system. Facility modifications as security solutions.	Assessment of Airport Police space in progress.
14	Terminal Flooring Replacement	\$2,700,000		\$2,700,000	2,700,000.00	Replace deteriorating tile surface with durable non-skid material with longer life cycle.	IDIQ A-E selection pending
15	Upgrade Airport IT and FMS	\$2,000,000		\$1,610,881.76	1,610,881.76	Upgrade financial management system, add facility management GIS and improve infrastructure.	Finalizing contract and project SOW with vendor.
16	Route 10A Landscape Component	\$1,700,000		\$1,700,000	1,700,000.00	Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.	Coordination with DPW on design progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.
17	Enclose Arrival Tunnels	\$1,200,000		\$1,200,000	1,200,000.00	Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.	IDIQ A-E selection pending
18	Replace Conveyance Systems	\$2,600,000		\$2,600,000	2,600,000.00	Replace with energy efficient equipment. Includes elevators, escalators and moving walks.	Coordination with Concourse Isolation project design
19	Strengthen and Expand Curbside Canopies	\$800,000		\$800,000	800,000.00	Expand departures curbside canopies for extended weather protection and security reinforcement.	IDIQ A-E selection pending
20	OCIP Insurance/Soft Costs	\$1,000,000		\$1,000,000	1,000,000.00	Program and administrative/legal costs.	Pending
21	1% Arts Program	\$639,000		\$639,000	639,000.00		For further discussion with the Guam Council of the Arts & Humanities based on current design.
22	Unencumbered Proceeds	\$71,067		\$71,067	71,067.00		
	<b>SUB TOTALS:</b>	<b>\$15,710,067</b>	<b>\$0</b>	<b>\$15,309,963</b>	<b>15,309,962.50</b>		
	<b>TOTALS:</b>	<b>\$167,179,330</b>	<b>\$55,469,330</b>	<b>\$69,981,700</b>	<b>\$125,451,030</b>		<b>\$41,728,300</b>



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 03/30/17	STATUS
1	Facilities Fire Alarm/Suppression System Replacement	2,700,000	2,700,000	-	790,010.15	Terminal assessment and design in progress
2	Upgrades to Public Restrooms - Final Phase	2,273,487	2,773,487	-	7,121.88	Project substantially complete. Change Order pending to complete additional restrooms in Engineering and Ramp Control.
3	Sustainable Airport Management	300,000	300,000	-	300,000	Implement green initiatives for efficiency & environmental sustainability
4	Noise Mitigation Program 65 DNL & Higher - Phase VI	2,164,132	164,132	2,000,000	2,158,930	Contract executed on 3/14/17. SOW clarification and fee negotiations in progress.
5	Maintenance Equipment	562,000	562,000	-	562,000	Specifications pending
6	Airport Facilities Upgrades, Phased	2,750,000	2,750,000	-	543,919.72	Continue upgrades and improvements to airport facilities.
7	Vehicular Re-fleeting Program - Ph 2	650,000	650,000	-	417,960	Continue program to replace airport vehicular fleet for security, safety & support functions with emphasis on fuel efficiency
8	Wildlife Management Assessment	100,000	10,000	90,000	76,150	Work is on-going. Site surveys being conducted.
9	ARFF Facility-Design/Construction Phase 1	1,111,112	111,112	1,000,000	1,106,636	Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.
10	Painting & Exterior Surface Improvements and Replace Roofing Systems	6,850,000	6,850,000	-	4,238,902.51	Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.



**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017**  
**CAPITAL IMPROVEMENT FUND**

	PROJECT NAME	BUDGET	CIF	FEDERAL	BALANCE AS OF 03/30/17	STATUS
11	Upgrades to VQ-1 Hanger	500,000	500,000	-	290,955	Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.
12	Airfield Support Vehicles & Equipment	400,000	400,000	-	400,000	Specifications pending
13	Improve Leasehold Facilities (GSE, Tech, HC-5)	1,000,000	1,000,000	-	259,677	Construction mobilization underway.
14	Tiyan Land Acquisition & Redevelopment	3,760,000	3,760,000	-	3,240,953	Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.
15	Improve Arrival and Inspection Facilities	2,500,000	2,500,000	-	1,933,316	APC installed and fully operational. Ribbon cutting held on 10/5/16.
16	Apron Rehabilitation - Design	900,000	90,000	810,000	898,529	Pending FAA concurrence and approval to award contract.
17	Express Facility Expansion	500,000	500,000	-	440,593	Discussions ongoing with end user.
18	Safety Management System	166,667	16,667	150,000	164,366	FAA concurrence and approval to award contract received on 3/6/17. Pending SOW clarification.
19	Miscellaneous Airport Improvements - Ph 5	784,530	78,453	706,077	204,938	Environmental mitigation work underway.
<b>Totals:</b>		<b>\$30,171,928</b>	<b>\$25,915,851</b>	<b>\$ 4,756,077</b>	<b>18,034,957.52</b>	

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed projects.

## **AIRLINE ISSUES**

### **Jeju Airlines**

Jeju Airlines will be operating 19 charter flights servicing Incheon/Guam Incheon daily from April 1 through 19, 2017. They also will be conducting 10 Nagoya/Guam/Nagoya charters from May 17 through June 17, 2017. They will service the charters with a B737-800 with 189-seat capacity.

### **EVA Air**

Effective June 3, EVA Air downgrade its aircraft on its Taipei/Guam operation from an A330 with 252 passengers to an A321 with a 184 passenger capacity. EVA Air's A330 is their infamous Hello Kitty aircraft, so Kitty will no longer be servicing Guam. They will also move their arrival time to earlier in the peak afternoon from 1530 to 1420, which relieves the bottleneck arrival period of 3pm on daily with the USCBP.

### **HK Express**

Effective March 26, 2017, HK Express will decrease its frequency from 4x to 3x weekly for the HKG/GUM/HKG route.

### **Nauru Airlines**

Nauru Airlines has advised it is still pursuing its approvals with the FAA/TSA and USCBP. Their intended start date was March 31, 2017, now delayed pending approvals. Their route will be INU/PNI/GU and return. They will not be servicing Kosrae as originally planned for this route.

## **LEGISLATIVE/REGULATORY ISSUES**

### **US CUSTOMS AND BORDER PROTECTION**

GIAA is now in its 2<sup>nd</sup> month for additional USCBP officers requested under the Reimbursable Services Program (RSP). The goal is to decrease the maximum wait time for processing for all flights to under 60 minutes. Before we increased staffing under the program, the Maximum wait time in daily reports before December 18, 2016 was at average 1 hour 48 minutes. With two officers under the first term of the RSP, we decreased the max wait time to 1 hour 22 minutes. During this second term, effective March 18, we requested USCBP to assign three additional officers to address the peak arrivals. We are monitoring closely to meet our goal of max processing time under one hour for all flights daily.

### **BILL 34-34**

This bill establishes a shortened 45-day timeframe in which the legislature can approve or disapprove Exceptional Term Contracts. Prior to this, the timeframe was 60 days.

## **ANNOUNCEMENTS**

- **Routes Asia** – GIAA’s delegation to the Routes Asia Forum held in Okinawa from March 19 through 21, 2017 resulted in meeting face to face with 20 airlines’ network planners to service the Guam route. Meetings with current airlines such as Cebu Pacific and HK Express were also conducted to ensure they maintain the route they serve. As mentioned above, HK Express decreased their frequency due to low demand.
- **Airports Council International (ACI) Asia Pacific** – Deputy Executive Manager Peter Roy Martinez has been officially advised of his successful re-election as a Board Member with the Airport Council International (ACI) Asia Pacific Board of Directors. He will serve in this capacity for the next three years. Leadership in this organization has really elevated Guam Airport’s reputation and business portfolio amongst other regional airports, and carries with it great networking opportunities for the Airport and for Guam.
- **Mes Chamorro**—In celebration of Chamorro Month, GIAA will be hosting our annual **Fiesta** on Thursday, March 30, 2017. We have invited our tenants to join us for the festivities and if interested and would like to support, they may supplement anything on our menu.
- **UCLA-LOSH Training** —In support of the Airports upcoming Full Scale Triennial Drill scheduled for May 3, 2017, the Airport, in coordination with the Office of Homeland Security, will be hosting training in partnership with the University of California, Los Angeles(UCLA) Labor and Occupational Safety and Health (LOSH) Program. A 5-day schedule consisting of Airport Emergency Worker/Responder (2 days) and Aviation Disaster Management Workshop (3 days) will be held from April 10- 14, 2017 at the Airport Conference Rooms. In continuing our leadership and resource sharing with our Micronesian sister airports, we’ve invited regional airports throughout Micronesia to avail of this free training.
- **Full Scale Triennial Drill** – Our Full Scale Exercise (FSE) is scheduled for Wednesday, May 3, 2017. Planning and coordination with our partner agencies is ongoing. The FSE is to train and prepare our Airport employees and representatives from all organizations and agencies involved in emergency response to respond safely, work together, and manage emergency scenarios and resources in the event of a major aviation incident. We will also be sending out invitations to our regional sister airports to come and participate as observers, in line with our best practices and resource sharing efforts within our western Pacific region.
- **FAA Certification** —Our Annual FAA Certification is slated for the last week of July 2017. We are eager to pass with flying colors again with a 100% score and a repeat of our “0” Discrepancies status!



March 28, 2017

**MEMORANDUM**

**To:** Mr. Ricardo C. Duenas  
Chairman  
GIAA Board of Directors

**From:** John A. Rios  
Comptroller



**Subject: Operating Results – Revenues and Expenses as of February 28, 2017**

Attached herewith is GIAA's Operating Results Report for the month ending February 28, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended February 28, 2017.

The key operating results for 5 month(s) of FY2017 ending February 28, 2017 – (in \$000's) are

CATEGORY	Actual FY17 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY17	
		Budget FY17 Y-T-D	Actual FY17 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY17 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,427.1	\$ 12,340.3	\$ 12,839.9	4.0%	\$ 30,675.4	1.7%
Total Concession Revenues	\$ 1,606.5	\$ 8,128.9	\$ 8,047.0	-1.0%	\$ 19,530.8	-0.4%
Total PFC's	\$ 654.1	\$ 2,893.8	\$ 3,066.0	6.0%	\$ 7,332.3	2.4%
Total Other Revenues	\$ 1,584.7	\$ 6,656.0	\$ 8,216.6	23.4%	\$ 17,361.7	9.9%
Total Operating Revenues	\$ 6,272.4	\$ 30,019.0	\$ 32,169.5	7.2%	\$ 74,900.3	3.0%
Total Operating Expenses	\$ 3,572.4	\$ 19,841.8	\$ 17,739.2	-10.6%	\$ 42,326.4	-4.7%
Net Revenues from Operations	\$ 2,700.1	\$ 10,177.1	\$ 14,430.3	41.8%	\$ 32,573.8	15.0%
Non-Operating Expenses	\$ 43.5	\$ 375.0	\$ 405.5	8.1%	\$ 705.5	4.5%
Other Available Moneys/other sources of funds	\$ 529.9	\$ 2,816.4	\$ 2,687.7	-4.6%	\$ 6,630.8	-1.9%
Net Debt Service Coverage		1.21	1.59	31.5%	1.53	11.6%



Year-to-date Total Signatory Revenues for the month ending January 31, 2017 are above Budgeted revenues by **5.1%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-1.0%** below budget while Passenger Facility Charges are above the budget estimate by **3.5%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **25.6%**.

Year-to-date Total Operating Revenues actual of **\$25.8M** is **7.8%** above the budget estimate of **23.9M**.

Year-to-date Total Operating Expenses are below budget by **-17.0%**. Components of this line item include a **-19.5%** decrease in Personnel Service, a **-9.7%** decrease in Contractual Services, a **-73.0%** decrease in Materials & Supplies and a **-0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$12.3M** represents a **60.2%** increase over the year-to-date budgeted amount of **\$7.7M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.67** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Airport Terminal Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
as of February 28, 2017

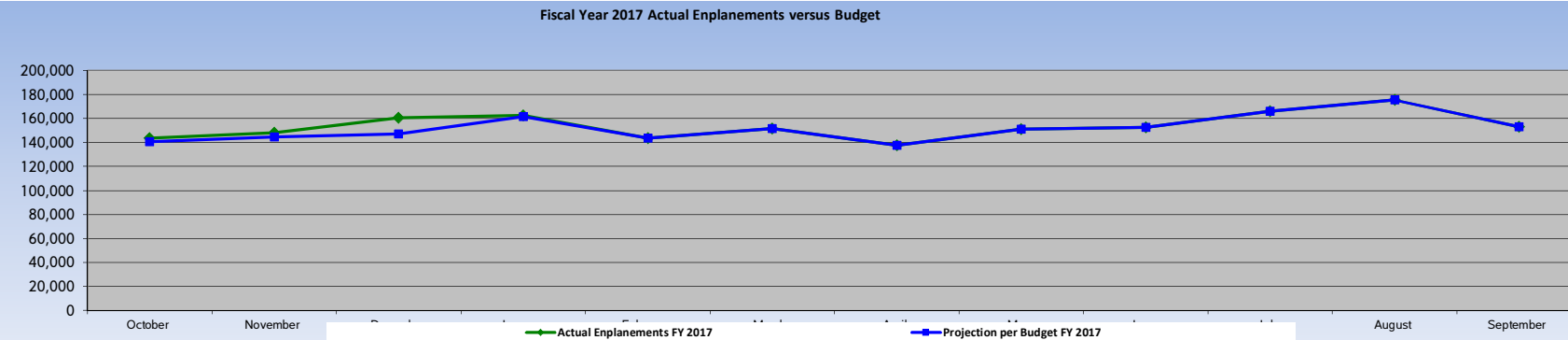
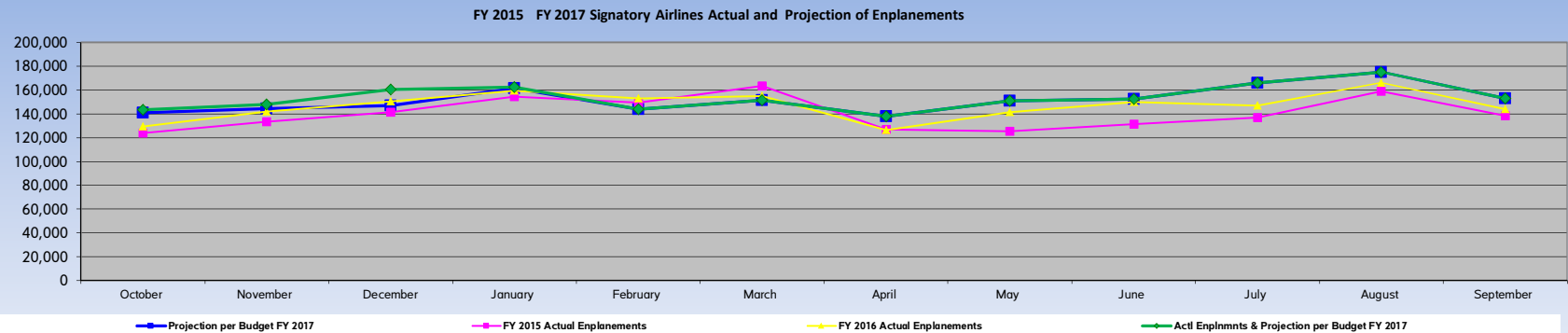
	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	283.0	277.2	312.2	12.6%	3,326.7	1,293.1	1,386.1	1,564.4	12.9%	3,505.0	5.4%
Departure Fees	552.5	559.8	558.9	-0.2%	7,107.2	2,652.3	2,872.4	2,950.5	2.7%	7,185.3	1.1%
Arrival Fees	575.8	559.3	552.9	-1.1%	7,056.5	2,777.9	2,863.2	2,957.5	3.3%	7,150.8	1.3%
Immigration Inspection Fees	226.3	193.1	196.6	1.8%	2,439.6	1,084.0	988.5	1,047.9	6.0%	2,499.0	2.4%
Loading Bridge Use Fees	566.1	476.0	467.6	-1.8%	5,848.8	2,822.6	2,403.0	2,499.3	4.0%	5,945.0	1.6%
Apron Use Fees	86.3	122.9	111.7	-9.1%	1,484.3	404.4	616.8	609.3	-1.2%	1,476.8	-0.5%
Landing Fees	198.6	241.3	227.2	-5.8%	2,912.7	971.6	1,210.3	1,211.0	0.1%	2,913.5	0.0%
<b>Total Signatory Revenue</b>	<b>2,488.8</b>	<b>2,429.6</b>	<b>2,427.1</b>	<b>-0.1%</b>	<b>30,175.8</b>	<b>12,005.9</b>	<b>12,340.3</b>	<b>12,839.9</b>	<b>4.0%</b>	<b>30,675.4</b>	<b>1.7%</b>
Enplaned Signatory Pax	153,030	143,707	143,720	0.0%	1,824,395	734,292	737,332	758,188	2.8%	1,845,251	1.1%
<b>Cost per Enplaned Pax</b>	<b>\$16.26</b>	<b>\$16.91</b>	<b>\$16.89</b>	<b>-0.1%</b>	<b>\$16.54</b>	<b>\$16.35</b>	<b>\$16.74</b>	<b>\$16.93</b>	<b>1.2%</b>	<b>\$16.62</b>	<b>0.5%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	1,268.2	1,267.8	1,268.2	0.0%	15,214.0	6,341.2	6,339.2	6,340.8	0.0%	15,215.7	0.0%
In-flight Catering	78.6	88.8	67.5	-24.0%	1,031.3	369.7	421.0	361.3	-14.2%	971.6	-5.8%
Food & Beverage	90.2	100.6	83.5	-17.0%	1,190.8	446.9	486.8	443.7	-8.8%	1,147.7	-3.6%
Rental Cars	104.1	109.2	116.8	7.0%	1,343.2	519.0	541.3	597.7	10.4%	1,399.6	4.2%
Other Concession Rev	64.1	74.6	70.5	-5.5%	833.5	301.4	340.7	303.5	-10.9%	796.3	-4.5%
<b>Total Concession Revenues</b>	<b>1,605.2</b>	<b>1,641.0</b>	<b>1,606.5</b>	<b>-2.1%</b>	<b>19,612.7</b>	<b>7,978.2</b>	<b>8,128.9</b>	<b>8,047.0</b>	<b>-1.0%</b>	<b>19,530.8</b>	<b>-0.4%</b>
Passenger Facility Charges	581.7	564.0	654.1	16.0%	7,160.1	2,852.4	2,893.8	3,066.0	6.0%	7,332.3	2.4%
Other Revenue	1,592.3	1,401.8	1,584.7	13.0%	15,801.1	7,165.1	6,656.0	8,216.6	23.4%	17,361.7	9.9%
<b>Total Operating Revenue</b>	<b>6,268.0</b>	<b>6,036.4</b>	<b>6,272.4</b>	<b>3.9%</b>	<b>72,749.7</b>	<b>30,001.5</b>	<b>30,019.0</b>	<b>32,169.5</b>	<b>7.2%</b>	<b>74,900.3</b>	<b>3.0%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,517.1	1,528.6	1,526.7	-0.1%	19,872.1	7,440.4	9,171.8	8,320.3	-9.3%	19,020.6	-4.3%
Contractual Services	1,589.5	1,764.4	1,821.9	3.3%	22,315.0	7,751.6	9,735.2	9,019.6	-7.4%	21,599.3	-3.2%
Materials & Supplies	122.4	254.1	223.7	-11.9%	2,121.0	385.9	903.8	399.4	-55.8%	1,616.5	-23.8%
Equipment/Furnishings	0.0	10.0	0.0	-100.0%	121.0	0.0	31.0	0.0	-100.0%	90.0	-25.6%
<b>Total Operating Expenses</b>	<b>3,229.1</b>	<b>3,557.1</b>	<b>3,572.4</b>	<b>0.4%</b>	<b>44,429.0</b>	<b>15,577.9</b>	<b>19,841.8</b>	<b>17,739.2</b>	<b>-10.6%</b>	<b>42,326.4</b>	<b>-4.7%</b>
<b>Net income from Operations</b>	<b>3,038.9</b>	<b>2,479.3</b>	<b>2,700.1</b>	<b>8.9%</b>	<b>28,320.7</b>	<b>14,423.6</b>	<b>10,177.1</b>	<b>14,430.3</b>	<b>41.8%</b>	<b>32,573.8</b>	<b>15.0%</b>

GUAM INTERNATIONAL AIRPORT AUTHORITY  
KEY OPERATING RESULTS (\$000's)  
as of February 28, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l		Actual FY2016	Budget FY2017	Actual FY2017	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>III. Other Revenues and Expenses</b>											
Less: Non Operating Expense(Ret/DOI/OHS)	39.2	0.0	43.5	0.0%	675.0	374.1	375.0	405.5	8.1%	705.5	4.5%
Add: Interest on Investments	<u>3.5</u>	<u>44.0</u>	<u>0.0</u>	<u>-100.0%</u>	<u>528.0</u>	<u>64.8</u>	<u>220.0</u>	<u>168.5</u>	<u>-23.4%</u>	<u>476.6</u>	<u>-9.8%</u>
<b>Net Revenues</b>	3,003.3	2,523.3	2,656.6	5.3%	28,173.7	14,114.3	10,022.2	14,193.4	41.6%	32,344.9	14.8%
Add: Other Sources of Funds	2.1	33.3	0.0	0.0%	400.0	82.3	166.7	38.0	-77.2%	271.4	-32.2%
Add: Other Available Moneys	<u>530.0</u>	<u>529.9</u>	<u>529.9</u>	<u>0.0%</u>	<u>6,359.4</u>	<u>2,650.2</u>	<u>2,649.7</u>	<u>2,649.7</u>	<u>0.0%</u>	<u>6,359.4</u>	<u>0.0%</u>
<b>Net Revenues and Other Available Moneys</b>	<u><u>3,535.5</u></u>	<u><u>3,086.6</u></u>	<u><u>3,186.5</u></u>	<u><u>3.2%</u></u>	<u><u>34,933.1</u></u>	<u><u>16,846.9</u></u>	<u><u>12,838.6</u></u>	<u><u>16,881.1</u></u>	<u><u>31.5%</u></u>	<u><u>38,975.7</u></u>	<u><u>11.6%</u></u>
Debt Service payments	<u>2,120.2</u>	<u>2,119.8</u>	<u>2,119.8</u>	<u>0.0%</u>	<u>25,437.5</u>	<u>10,600.8</u>	<u>10,599.0</u>	<u>10,599.0</u>	<u>0.0%</u>	<u>25,437.5</u>	<u>0.0%</u>
<b>Debt Service Coverage</b>	<u><u>1.67</u></u>	<u><u>1.46</u></u>	<u><u>1.50</u></u>	<u><u>3.2%</u></u>	<u><u>1.37</u></u>	<u><u>1.59</u></u>	<u><u>1.21</u></u>	<u><u>1.59</u></u>	<u><u>31.5%</u></u>	<u><u>1.53</u></u>	<u><u>11.6%</u></u>
<b>Debt Service Requirement</b>	<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>		<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>	<u><u>1.25</u></u>		<u><u>1.25</u></u>	

# SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements/Projection	143,619	148,002	160,544	162,303	143,720	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,845,251
FY 2017 versus FY 2016 Monthly%	11.03%	4.39%	6.61%	1.73%	-6.08%	-2.28%	9.05%	6.59%	1.80%	12.78%	5.50%	6.47%	4.59%
FY 2017 versus FY 2016 Monthly	14,267	6,224	9,957	2,758	-9,310	-3,539	11,439	9,329	2,705	18,791	9,131	9,307	81,060
FY 2017 versus FY 2016 Cumulative	14,267	20,491	30,448	33,206	23,896	20,357	31,796	41,125	43,830	62,622	71,753	81,060	81,060
	11.03%	14.45%	20.22%	20.81%	15.62%	13.13%	25.15%	29.05%	29.23%	42.59%	43.20%	56.35%	4.59%



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2017	143,619	148,002	160,544	162,303	143,720	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,845,251
Projection per Budget FY 2017	140,693	144,435	146,900	161,597	143,707	151,493	137,839	150,897	152,647	165,823	175,216	153,147	1,824,395
Actual Enplanements Over/(Under) Projection	2,926	3,567	13,644	706	13	0	0	0	0	0	0	0	20,856
Cumulative Total	2,926	6,493	20,137	20,843	20,856	0	0	0	0	0	0	0	1.1%
Percentage Over/(Under) Forecast													
October	November	December	January	February	March	April	May	June	July	August	September		
2.1%	2.5%	9.3%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
2.1%	2.3%	4.7%	3.5%	2.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Month to Month Trend													
October	November	December	January	February	March	April	May	June	July	August	September		
143,619	148,002	160,544	162,303	143,720	151,493	137,839	150,897	152,647	165,823	175,216	153,147		
	4,383	12,542	1,759	-18,583	7,773	-13,653	13,058	1,750	13,176	9,393	-22,069		
	3.1%	8.5%	1.1%	-11.4%	5.4%	-9.0%	9.5%	1.2%	8.6%	5.7%	-12.6%		
Cost Per Enplanement FY2016 Actual versus Projected													
CPE													CPE FY17
Forecast Per FY2017 Budget	\$ 16.80	\$ 16.67	\$ 16.90	\$ 16.43	\$ 16.91	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54
Actual CPE	\$ 17.00	\$ 16.79	\$ 17.20	\$ 16.79	\$ 16.89	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Variance	\$ (0.20)	\$ (0.12)	\$ (0.30)	\$ (0.36)	\$ 0.02	\$ 16.81	\$ 16.88	\$ 16.39	\$ 16.07	\$ 16.14	\$ 16.11	\$ 16.58	\$ 16.54

**CALVO FISHER & JACOB LLP**

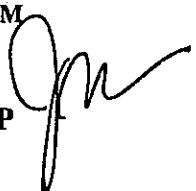
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**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**CC:** Mr. Charles H. Ada II  
Executive Manager  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**FROM:** Janalynn Cruz Damian   
CALVO FISHER & JACOB LLP

**DATE:** March 20, 2017

**SUBJECT:** Executive Session

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.



## ORDER OF ADJOURNMENT

By Resolution of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA"), the March 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned until Thursday, April 6, 2017 at 10:30 a.m., to reconvene at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Dated this 30th day of March, 2017.

Ricardo C. Duenas  
Chairman of the Board