1. CALL TO ORDER AND ATTENDANCE

The March 30, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:11 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present: Ricardo C. Duenas
Katherine C. Sgro
Martin J. Gerber
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions: Chairman
Vice Chairperson

Directors Absent: Gurvinder "Bic" Sobti (Excused)
Lucy M. Alcorn (Excused)

Board Secretary

GIAA Officials:
Charles H. Ada II
John A. Rios
Gerard Bautista
Victor Cruz
Daniel Stone
Edward Muna

Executive Manager
Comptroller
Air Terminal Manager
Engineering Supervisor
Airport Fire Chief, Acting
Operations Superintendent

Janalynn Cruz Damian, Esq.
GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

3. APPROVAL OF MINUTES

A. February 23, 2017 Regular Meeting
No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously passed:

**Resolution No. 17-23**

The Board hereby approves the minutes of the February 23, 2017 regular meeting, subject to corrections.

4. **CORRESPONDENCE**

Executive Manager Ada had no correspondence to report.

5. **OLD BUSINESS**

A. **Status Updates of Capital Improvement Projects**

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

i. **FAA AIP Grant Projects - Undistributed Obligations (UDO)**

- 2016 - Install Perimeter Fencing required by 14 CFR: Demolition underway of the old Navy housing. Building cleared of all hazardous material.
- 2016 - Safety Management System: FAA approval of award received on March 6, 2017 in the amount of $213,000.00. AECOM currently updating their project schedule with the project anticipated to start in April 2017.
- 2016 - Terminal Apron Rehabilitation Design - Design: Contract was pending scope of work clarification with the designer, GHD. With the clarification, GHD has resubmitted the revised fee in the amount of $709,570.00. Execution of contract is expected in April 2017.

ii. **Bond Capital Improvement Projects**

- Hold Bag Screening Relocation: Project is at 94% complete as of February 28, 2017. The installation and testing of the fourth machine is in progress. Estimated time of removal of the existing machines in the lobby area is April 2017.
6. **NEW BUSINESS**

The Executive Manager had no New Business to present to the Board.

7. **REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Executive Manager Ada.

8. **REPORT OF THE COMPTROLLER**

Mr. John A. Rios reported on the revenues and expenses of the Authority as of **February 28, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by 5.1%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -1.0% and above budget by 3.5%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 25.6%. Year-to-date Total Operating Revenues Actual of $25.8M is 7.8% above the budget estimate of $23.9M. Year-to-date Total Operating Expenses are below budget by -17.0%. Components of this line item include a -19.5% decrease in Personnel Service, a -9.7% decrease in Contractual Services, a -73.0% decrease in Materials & Supplies and a -0.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $12.3M reflects an increase of 60.2% over the year-to-date budgeted amount of $7.7M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.67 versus the requirement of 1.25.

9. **PUBLIC COMMENTS**

At this time Chairman Duenas announced that Public Comments would be moved up on the agenda and called for anyone wishing to address the Board.

Mr. Antonio Sablan provided copies of a letter to the Board at the January 26, 2017 Regular Board meeting, referencing GIAA civil case against Helene Anderson dba Visual Marketing Group. Mr. Sablan stated he is following up on his request that GIAA release its Notice of Levy of Real Property filed in the civil case against the subject property, now owned by him.

Chairman Duenas assured Mr. Sablan that the Board will work with Management and Legal Counsel to review and make the appropriate recommendations to resolve the situation.

10. **EXECUTIVE SESSION**

The next item on the agenda was Executive Session.
Upon written recommendation of counsel, on motion duly made by Director Camacho, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:38 p.m.

The Board convened into Executive Session at 3:42 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, Tolan and Camacho, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 4:07 p.m., at which time the Board reconvened the regular session.

At this time Legal Counsel informed the Board that there was another Executive Session item to discuss therefore would like to request that the Board adjourn the Regular Board Meeting and reconvene on a later date. Chairman Duenas suggested that the Board reconvene on Thursday, April 6, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-24
The March 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Thursday, April 6, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

The meeting was adjourned at 4:09 p.m.

Dated this 27th, day of April, 2017.

Ricardo C. Duenas
Chairman

Attest:

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary
BOARD OF DIRECTORS REGULAR MEETING  
3:00 p.m., Thursday, March 30, 2017  
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice
First Notice:  
Guam Daily Post – March 23, 2017  
Notice to Media – March 23, 2017

Second Notice:  
Guam Daily Post – March 28, 2017  
Notice to Media – March 28, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
   A. February 23, 2017 Regular Meeting
4. Correspondence
5. Old Business
   A. Status Updates of Capital Improvement Projects
6. New Business
7. Report of Executive Manager
9. Executive Session
10. Public Comments
11. Adjournment
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<td>Antonio A. Sablan</td>
<td>Self-Public Comment</td>
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**PUBLIC NOTICE**

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

**CP TIME LLC**
*dba: CHAM PONG TIME*

has applied for a Class: 4 General On Sale Alcoholic Beverage License said premises being marked as Lot: 5994-R1 K Bldg., 256 San Vitores Rd., Tamuning.

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**CLASSIFIEDS**

Get results in our CLASSIFIEDS POST

Call: (671) 693-1292
Fax: (671) 948-2007
Email: advertise@postguam.com

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**NOTICE OF REGULAR BOARD MEETING**

The Guam Economic Development Authority (GIDA), a public corporation, will hold its Regular Board of Directors meeting on Thursday, March 30, 2017 at 6:00 p.m. at its conference room located in Suite 511, 5th Floor, International Trade Center Building, 599 South Marine Corps Drive, Tamuning, Guam.

Persons requiring special accommodations should contact GIDA at 821-6000 ext. 111 or tamuning@gida.gv.gu.

*Get results in our POST CLASSIFIEDS*

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**Financial Statement of John F. Kennedy Class Of 1972**

A Nonprofit Organization  
(January 1, 2016 - December 31, 2016)

- **INCOME:** $0.00
- **EXPENSES:** $0.00
- **BALANCE:** $0.00

---

**PUBLIC NOTICE**

The Board of Directors of the A.B. WonPat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, March 30, 2017 at 1:00 p.m. in Terminal Conference Rooms No. 3. In addition to regular matters, pursuant to 5 G.C.A. 48.11.0320, Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board office at 642-4717/18.

(This ad paid for by GIAA)

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**Guam Memorial Hospital Authority**

**Prison Fellowship Guam**

(A Guam Non-Profit Organization)

**Balance Sheet**

- **Assets**
  - Cash in bank: $25,803.95
- **Liabilities and Net Assets**
  - Net Assets: $25,803.95

---

**Statement of Financial Position**

As of December 31, 2016

- **Assets**
  - Cash and Cash Equivalents: $200.47
  - Total Assets: $200.47

- **Liabilities**
  - Unrestricted Net Assets: $200.47

- **Net Assets**
  - Total Liabilities & Net Assets: $200.47

---

**Statement of Activities**

For the Year Ended December 31, 2016

- **Revenues**
  - Membership Dues: $2,620.00
  - Donations: 432.00
  - Fundraising Activities: 43,642.00
  - Interest: 18.67
  - Total Revenues: $46,712.67

- **Expenses**
  - Donations: $432.00
  - Fundraising Expenses: 26,333.47
  - Member Events and Benefits: 20,515.30
  - Bank Charges: 43.08
  - Taxes and Licenses: 990.24
  - 91195 Publications: 199.03
  - Total Expenses: $48,212.97

- **Change in Net Assets - Unrestricted**
  - Ending Net Assets - Unrestricted: $1,599.42

---

**Statement of Revenue, Expenditures, and Changes in Net Assets**

Year ended December 31, 2016

- **Net Assets, December 31, 2015:** $25,803.95
- **Contributions Received:** $3,720.50
- **Interest Income:** $21.84
- **Expenditures:** $4,628.89
- **Excess of Expenditures over Interest and Contributions:** ($906.19)
- **Net Assets, December 31, 2016:** $24,895.76

---

**Board of Trustees of Elvis**

Date: The First Monday of March 2017
Time: 9:00 a.m.
Place: Meeting Room, Arturo M.摸 Conference Room

Please contact Mary C. Torres, CEO Officer/ADA Coordinator at 847-2218/2418 for special accommodations, accessible services or other services.

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**Prison Fellowship Guam**

(Treasurer)

--

**Rikke R. Harris**

--

**Ursuline**

--
Gunfire in crowded Ohio nightclub kills one, wounds 15

"People were just going to have a good time and ended up getting shot."
—Cincinnati Mayor John Cranley

(Reuters) - Gunfire erupted inside a packed nightclub in Cincinnati, Ohio, early Sunday morning, killing one person and injuring 15 others, as an apparent argument that may have started earlier in the day turned violent, authorities said.

Cincinnati Mayor John Cranley said there was no evidence of a "terrorist attack," as with last year's Pulse nightclub shooting in Orlando, Florida that killed 49 people in the deadliest mass shooting in U.S. history.

"However, to the victims, what difference does it make?" Cranley said. "People were just going to have a good time and ended up getting shot."
1. CALL TO ORDER AND ATTENDANCE

The February 23, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Duenas at 3:02 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:     Offices or positions:
Ricardo C. Duenas     Chairman
Katherine C. Sgro     Vice Chairperson
Gurvinder "Bic" Sobti Board Secretary
Martin J. Gerber
Lucy M. Alcorn
Rosalinda A. Tolan
Deedee S. Camacho

Directors Absent:

GIAA Officials:
Charles H. Ada II     Executive Manager
Peter Roy Martinez    Deputy Executive Manager
John A. Rios          Comptroller
Jean M. Arriola       Airport Services Manager
Gerard Bautista       Air Terminal Manager
Victor Cruz           Engineering Supervisor
Daniel Stone          Airport Fire Chief, Acting
Antonio Taitingfong   Assistant Airport Police Chief
Franklin P. Taitano   Supply Management Administrator
Rolenda Faasumalie    Airport Marketing Administrator
Joseph Javellana      Program Coordinator IV
Janalynn Cruz Damian, Esq.     GIAA Legal Counsel

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.
2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Vice Chairperson Sgro; motion unanimously passed.

3. APPROVAL OF MINUTES

A. January 26, 2017 Regular Meeting
B. February 3, 2017 Reconvened Meeting

No corrections or changes were recommended. On motion duly made by Vice Chairperson Sgro, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 17-20
The Board hereby approves the minutes of the January 26, 2017 regular meeting and the minutes of the February 3, 2017 reconvened meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects

Mr. Victor Cruz referred the Board to handouts regarding the current Airport projects and provided various updates to the Board.

 iii. Capital Improvement Fund

- Noise Mitigation Program 65 DNL & Higher - Phase VI: FAA's concurrence and authorization to proceed with awarding the contract to EMPSCO. Anticipating the finalization of the contract March 2017.
- ARFF Facility-Design/Construction Phase 1: Discussions with TRMA to refine scope of services. Based on revised scope, TRMA submitted revised fee in the amount of $88,735.00. Recommendation submitted to Management for approval.
- Apron Rehabilitation - Design: Fee negotiations approved by Management for $726K. Pending FAA approval of draft contract.
- Miscellaneous Airport Improvements - Ph 5: Notice to Proceed was issued on October 26, 2017. Work in progress as of February 13, 2017. Completion expected by June 12, 2017.
ii. Bond Capital Improvement Projects

- International Arrivals Corridor with Building Seismic Upgrades: Contract was executed on January 27, 2017. Preliminary Notice to Proceed was issued on January 31, 2017 to allow the contractor to procure materials needed for the project. Preconstruction conference held on February 17, 2017. Notice to Proceed is anticipated to be issued to Black Construction Corporation on March 1, 2017.

6. NEW BUSINESS

A. Approval of Award for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17

Executive Manager Ada provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-six (26) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the five (5) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the evaluation committee's tabulation, the selected firms in order of their ranking are as follows:

1. Proposer D
2. Proposer C
3. Proposer B
4. Proposer E
5. Proposer A

Vice Chairperson Sgro requested a brief background on the actual system. The Executive Manager informed the Board that the software system is an operational database that will maximize incoming and outgoing flight activity. Currently there is no existing system. RFP shall be funded in the 2017 O&M Budget.

Management recommends the approval of the ranking results and the contract award to Proposer D, the highest ranked proposer, subject to negotiations of fair and reasonable fees. In the event that the negotiations prove unsuccessful, GIAA Management will enter negotiations with the next highest ranked proposer.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:
Resolution No. 17-21
The Board hereby approves the ranking results as presented and the contract award to Proposer D for Management and Infrastructure Support Services to Airport Gate Management System - RFP No. RFP-001-FY17, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Executive Manager Ada informed the Board that Proposer 'D' is Air Inc.

B. Approval of Board Resolution No. 17-22: Agreement for Legal Services

The second item discussed was the extension of the Agreement for legal services with Calvo Fisher & Jacob LLP. The extension would be the second of four options to extend.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

Resolution No. 17-22
WHEREAS, an Agreement for Legal Services was made on March 23, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Calvo Fisher & Jacob LLP ("CFJ") (the "CFJ Agreement"); and

WHEREAS, the CFJ Agreement provides for a term of one year commencing on March 23, 2015, with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017, under the same terms and conditions as set forth in the CFJ Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one year period commencing on March 23, 2017 and expiring on March 22, 2018, under the same terms and conditions as set forth in the CFJ Agreement.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Relative to the property of Freedom Air, and the auction held on February 2, 2017, Legal Counsel clarified that this was not pertaining to the bankruptcy case that was dismissed some time ago.
Chairman Duenas inquired on the USCBP Reimbursable Program (RSP) and GIAA being able to recover costs for the overtime due to charter flights. Executive Manager Ada explained that the Airlines cover this as part of an operational cost.

8. REPORT OF THE COMPTROLLER

Mr. John A. Rios reported on the revenues and expenses of the Authority as of January 31, 2017. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by 5.1%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -1.0% and above budget by 3.5%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 25.6%. Year-to-date Total Operating Revenues Actual of $25.8M is 7.8% above the budget estimate of $23.9M. Year-to-date Total Operating Expenses are below budget by -17.0%. Components of this line item include a -19.5% decrease in Personnel Service, a -9.7% decrease in Contractual Services, a -73.0% decrease in Materials & Supplies and a -0.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $12.3M reflects an increase of 60.2% over the year-to-date budgeted amount of $7.7M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.67 versus the requirement of 1.25.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Tolan, and unanimously approved, the Board recessed to convene into Executive Session after the recess at 3:28 p.m.

The Board convened into Executive Session at 3:31 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sgro, Gerber, and Alcorn, Executive Manager Ada, and Legal Counsel, Janalynn Cruz Damian. Also present was the court reporter who will prepare a transcript of the Executive Session.

Director Sobti, Director Camacho and Director Tolan did not participate in Executive Session due to conflicts of interest and left the conference room.

Executive Session adjourned at 3:43 p.m., at which time the Board reconvened the regular session.

All members present in the conference room.

10. PUBLIC COMMENTS
There were no public comments.

11. ADJOURNMENT

At this time Deputy Executive Manager Martinez introduced the Board and Management to Trisha Benavente, the representative from Senator Frank Aguon's Office.

Motion to adjourn duly made by Director Tolan, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 3:44 p.m.

Dated this __________, day of __________________, 2017.

Attest:

__________________________________________  __________________________
Ricardo C. Duenas               Gurvinder Sobti
Chairman                  Secretary

Prepared and Submitted By:

__________________________________________
Amanda O'Brien-Rios
Corresponding Secretary
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<td><strong>$5,681,133</strong></td>
<td><strong>$153,643</strong></td>
<td><strong>3%</strong></td>
<td><strong>$153,643</strong></td>
<td><strong>3%</strong></td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td>GUM</td>
<td>Rehabilitate Runway 06L/24R - Phase IV</td>
<td>3-66-0001-89</td>
<td>$2,950,939</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>Closed-out</td>
</tr>
<tr>
<td>2014</td>
<td>GUM</td>
<td>Amendment No. 1 to AIP 89</td>
<td>3-66-0001-89</td>
<td>$442,641</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td>GUM</td>
<td>Install Instrument Landing System (ILS) Runway 06L - Phase III</td>
<td>3-66-0001-90</td>
<td>$1,556,987</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>Closed-out 8/24/16.</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Sub Total:</strong></td>
<td></td>
<td><strong>$4,950,567</strong></td>
<td><strong>$0</strong></td>
<td><strong>0%</strong></td>
<td><strong>$0</strong></td>
<td><strong>0%</strong></td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td>GUM</td>
<td>Acquire Aircraft Rescue &amp; Fire Fighting Vehicle</td>
<td>3-66-0001-91</td>
<td>$1,251,000</td>
<td>$931,506</td>
<td>74%</td>
<td>$774,077</td>
<td>62%</td>
<td>20% Progress invoice received on 9/16/16.</td>
</tr>
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</table>

GIAA Program Status and UDO Analysis on Open AIP Grants
<table>
<thead>
<tr>
<th>FY</th>
<th>Loc ID</th>
<th>Description</th>
<th>Grant #</th>
<th>Grant Amount</th>
<th>Balance as of 02/23/17</th>
<th>UDO</th>
<th>Balance as of 03/30/17</th>
<th>UDO</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>GUM</td>
<td>Rehabilitate Runway - 06L/24R</td>
<td>3-66-0001-92</td>
<td>$3,341,165</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>Project in close-out phase.</td>
</tr>
<tr>
<td>2015</td>
<td>GUM</td>
<td>Noise Mitigation Measures for Residences within 65 - 69 DNL</td>
<td>3-66-0001-93</td>
<td>$2,000,000</td>
<td>$967,042</td>
<td>48%</td>
<td>$965,585</td>
<td>48%</td>
<td>Contract executed on 3/14/17. SOW clarification and fee negotiations in progress.</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Sub Total:</strong> $6,592,165</td>
<td></td>
<td>$1,898,548</td>
<td></td>
<td>29%</td>
<td>$1,739,662</td>
<td>26%</td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td>GUM</td>
<td>Install Perimeter Fencing required by 14 CFR 139</td>
<td>3-66-0001-94</td>
<td>$706,077</td>
<td>$227,754</td>
<td>32%</td>
<td>$219,464</td>
<td>31%</td>
<td>Environmental mitigation work underway.</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Sub Total:</strong> $706,077</td>
<td></td>
<td>$227,754</td>
<td></td>
<td>32%</td>
<td>$219,464</td>
<td>31%</td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td>GUM</td>
<td>Wildlife Hazard Assessment</td>
<td>3-66-0001-95</td>
<td>$100,000</td>
<td>$90,151</td>
<td>90%</td>
<td>$78,535</td>
<td>79%</td>
<td>Work is on-going. Site surveys being conducted.</td>
</tr>
<tr>
<td>2016</td>
<td>GUM</td>
<td>Arrival Corridor Design</td>
<td>3-66-0001-97</td>
<td>$3,760,649</td>
<td>$3,760,649</td>
<td>100%</td>
<td>$0</td>
<td>0%</td>
<td>Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.</td>
</tr>
<tr>
<td>2016</td>
<td>GUM</td>
<td>ARFF Building Design</td>
<td>3-66-0001-98</td>
<td>$1,000,000</td>
<td>$996,721</td>
<td>100%</td>
<td>$996,721</td>
<td>100%</td>
<td>Pending FAA concurrence and approval to award contract.</td>
</tr>
<tr>
<td>2016</td>
<td>GUM</td>
<td>Terminal Apron Rehab Design</td>
<td>3-66-0001-99</td>
<td>$810,000</td>
<td>$808,841</td>
<td>100%</td>
<td>$807,658</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Sub Total:</strong> $5,820,649</td>
<td></td>
<td>$5,805,409</td>
<td></td>
<td>100%</td>
<td>$2,030,868</td>
<td>35%</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>GRAND TOTAL:</strong> $37,688,247</td>
<td></td>
<td>$8,085,354</td>
<td></td>
<td>21%</td>
<td>$4,143,637</td>
<td>11%</td>
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<tr>
<td>Project Title</td>
<td>Total Project Cost</td>
<td>Federal Grants</td>
<td>Bond Proceeds</td>
<td>Balance as of 03/30/17</td>
<td>Purpose / Comments</td>
<td>Status</td>
<td></td>
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</tr>
<tr>
<td>1 International Arrivals Corridor with Building Seismic Upgrades</td>
<td>$70,900,000</td>
<td>$13,200,000</td>
<td>$49,610,136</td>
<td>62,810,136.45</td>
<td>Permanent solution to TSA mandate. 3rd level corridor for arrivals only with vertical circulation from gate groups. Must include seismic upgrades.</td>
<td>NTP issued on 3/1/17. Mobilization and Building permit in progress. Procurement of material underway. Phase 1 work to begin 4/2017.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Hold Bag Screening Relocation</td>
<td>$30,269,263</td>
<td>$24,899,330</td>
<td>($18,675,443)</td>
<td>6,223,887.15</td>
<td>In-line bag screening with BHS. Check in capacity restored. Reduced costs for TSA and airlines.</td>
<td>Project 94% complete as of 2/28/17. Install is at 94% Fourth machine added. ETC 5/2017.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 SSCP Improvements</td>
<td>$3,100,000</td>
<td>$3,100,000</td>
<td>$3,100,000</td>
<td>$3,100,000.00</td>
<td>Increase security screening lanes and expand queuing area.</td>
<td>SOW &amp; Fee negotiation underway.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 FIDS Replacement</td>
<td>$4,000,000</td>
<td>$3,662,879</td>
<td>$3,662,878.63</td>
<td></td>
<td>Replace obsolete and non-reliable system with multimedia multipurpose software/hardware.</td>
<td>Prioritized upgrades complete.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5 Integrated PLB Replacement</td>
<td>$7,200,000</td>
<td>$0</td>
<td>$1,453,321</td>
<td>$1,453,321.35</td>
<td>Replace 1 loading bridge and 34 power and pre-conditioned air point of use units. Other budget for refurbishment.</td>
<td>PLB fully operational. Ceremony held on 4/20/16.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Common Use Check-In Facilities</td>
<td>$2,800,000</td>
<td>$2,781,524</td>
<td>$2,781,524.10</td>
<td></td>
<td>Single airline check-in program with counter modifications and expanded use of kiosks. Avoids expanded building footprint.</td>
<td>Pilot common use counters in use.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7 Fuel System Improvements</td>
<td>$1,000,000</td>
<td>$794,888</td>
<td>$794,888.28</td>
<td></td>
<td>Improve fire suppression system and connections.</td>
<td>3rd tank in operation and generator replaced. Fuel lines to be assessed for replacement.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8 Parking Expansion</td>
<td>$7,400,000</td>
<td>$5,745,088</td>
<td>$5,745,088.25</td>
<td></td>
<td>Single level parking deck over commercial vehicle area to replace capacity loss from expanded access road. Improves passenger service.</td>
<td>60% revised concepts submitted to LFA for final concurrence. Phasing plan study completed. Project put on hold pending 3rd Floor IFB outcome.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9 Interisland Passenger Facility</td>
<td>$3,000,000</td>
<td>$2,368,654</td>
<td>$2,368,653.50</td>
<td></td>
<td>Separate processing facility for domestic interisland operations. No CBP and minimal TSA inspections.</td>
<td>Light Aircraft Commuter Facility completed. Monitor activity for feasibility of a permanent facility.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Project Title</td>
<td>Total Project Cost</td>
<td>Federal Grants</td>
<td>Bond Proceeds</td>
<td>Balance as of 03/30/17</td>
<td>Purpose / Comments</td>
<td>Status</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>10 ARFF Facility Replacement</td>
<td>$11,600,000</td>
<td>$10,440,000</td>
<td>$737,528</td>
<td>11,177,527.62</td>
<td>Replace aged Navy structure with code compliant facility meeting FAA standards.</td>
<td>Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Cargo Apron Relocation</td>
<td>$7,700,000</td>
<td>$6,930,000</td>
<td>$608,013</td>
<td>$7,538,012.60</td>
<td>New cargo only apron adjacent to integrated air cargo facility. Hydrant fuel capability.</td>
<td>$3.6M for design/construct (PH1) reprogrammed for partial FAA funding for FY’17. SOW suspended til further notice.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 Replace Terminal Seating</td>
<td>$2,500,000</td>
<td></td>
<td>$2,485,150</td>
<td>$2,485,150.00</td>
<td>Replace dilapidated seating and expand additional seating to other terminal areas.</td>
<td>A-E to conduct inventory and additional seating requirements. Project on hold pending 3rd Floor project.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**SUB TOTALS:** $151,469,263 $55,469,330 $54,671,738 $110,141,068
<table>
<thead>
<tr>
<th>Project Title</th>
<th>Total Project Cost</th>
<th>Federal Grants</th>
<th>Bond Proceeds</th>
<th>Balance as of 03/30/17</th>
<th>Purpose / Comments</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Access Control and Security Improvements</td>
<td>$3,000,000</td>
<td></td>
<td>$2,989,014</td>
<td>2,989,013.74</td>
<td>Replace security access control system with biometric system. Facility modifications as security solutions.</td>
<td>Assessment of Airport Police space in progress.</td>
</tr>
<tr>
<td>Terminal Flooring Replacement</td>
<td>$2,700,000</td>
<td></td>
<td>$2,700,000</td>
<td>2,700,000.00</td>
<td>Replace deteriorating tile surface with durable non-skid material with longer life cycle.</td>
<td>IDIQ A-E selection pending</td>
</tr>
<tr>
<td>Upgrade Airport IT and FMS</td>
<td>$2,000,000</td>
<td></td>
<td>$1,610,881.76</td>
<td>1,610,881.76</td>
<td>Upgrade financial management system, add facility management GIS and improve infrastructure.</td>
<td>Finalizing contract and project SOW with vendor.</td>
</tr>
<tr>
<td>Route 10A Landscape Component</td>
<td>$1,700,000</td>
<td></td>
<td>$1,700,000</td>
<td>1,700,000.00</td>
<td>Incorporate landscaping mediums consistent with DPW project to expand the Route 10A access roadways.</td>
<td>Coordination with DPW on design progress and schedule for roadway. Monthly telecon in progress as PH II of Tiyan Parkway project gets in underway.</td>
</tr>
<tr>
<td>Enclose Arrival Tunnels</td>
<td>$1,200,000</td>
<td></td>
<td>$1,200,000</td>
<td>1,200,000.00</td>
<td>Increase arrivals lobby area through enclosing arrival tunnel with climate control. Adds commercial areas.</td>
<td>IDIQ A-E selection pending</td>
</tr>
<tr>
<td>Replace Conveyance Systems</td>
<td>$2,600,000</td>
<td></td>
<td>$2,600,000</td>
<td>2,600,000.00</td>
<td>Replace with energy efficient equipment. Includes elevators, escalators and moving walks.</td>
<td>Coordination with Concourse Isolation project design</td>
</tr>
<tr>
<td>Strengthen and Expand Curbside Canopies</td>
<td>$800,000</td>
<td></td>
<td>$800,000</td>
<td>800,000.00</td>
<td>Expand departures curbside canopies for extended weather protection and security reinforcement.</td>
<td>IDIQ A-E selection pending</td>
</tr>
<tr>
<td>OCIP Insurance/Soft Costs</td>
<td>$1,000,000</td>
<td></td>
<td>$1,000,000</td>
<td>1,000,000.00</td>
<td>Program and administrative/legal costs.</td>
<td>Pending</td>
</tr>
<tr>
<td>1% Arts Program</td>
<td>$639,000</td>
<td></td>
<td>$639,000</td>
<td>639,000.00</td>
<td>For further discussion with the Guam Council of the Arts &amp; Humanities based on current design.</td>
<td></td>
</tr>
<tr>
<td>Unencumbered Proceeds</td>
<td>$71,067</td>
<td></td>
<td>$71,067</td>
<td>71,067.00</td>
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<tr>
<td><strong>SUB TOTALS:</strong></td>
<td><strong>$15,710,067</strong></td>
<td><strong>$0</strong></td>
<td><strong>$15,309,963</strong></td>
<td><strong>15,309,962.50</strong></td>
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<tr>
<td><strong>TOTALS:</strong></td>
<td><strong>$167,179,330</strong></td>
<td><strong>$55,469,330</strong></td>
<td><strong>$69,981,700</strong></td>
<td><strong>$125,451,030</strong></td>
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<td><strong>$41,728,300</strong></td>
</tr>
<tr>
<td>PROJECT NAME</td>
<td>BUDGET</td>
<td>CIF</td>
<td>FEDERAL</td>
<td>BALANCE AS OF 03/30/17</td>
<td>STATUS</td>
<td></td>
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<tr>
<td>-------------------------------------------------</td>
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<td>------------------------</td>
<td>--------------------------------------------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>Facilities Fire Alarm/Suppression System Replacement</td>
<td>2,700,000</td>
<td>2,700,000</td>
<td>-</td>
<td>790,010.15</td>
<td>Terminal assessment and design in progress</td>
<td></td>
</tr>
<tr>
<td>Upgrades to Public Restrooms - Final Phase</td>
<td>2,273,487</td>
<td>2,773,487</td>
<td>-</td>
<td>7,121.88</td>
<td>Project substantially complete. Change Order pending to complete additional restrooms in Engineering and Ramp Control.</td>
<td></td>
</tr>
<tr>
<td>Sustainable Airport Management</td>
<td>300,000</td>
<td>300,000</td>
<td>-</td>
<td>300,000</td>
<td>Implement green initiatives for efficiency &amp; environmental sustainability</td>
<td></td>
</tr>
<tr>
<td>Noise Mitigation Program 65 DNL &amp; Higher - Phase VI</td>
<td>2,164,132</td>
<td>164,132</td>
<td>2,000,000</td>
<td>2,158,930</td>
<td>Contract executed on 3/14/17. SOW clarification and fee negotiations in progress.</td>
<td></td>
</tr>
<tr>
<td>Maintenance Equipment</td>
<td>562,000</td>
<td>562,000</td>
<td>-</td>
<td>562,000</td>
<td>Specifications pending</td>
<td></td>
</tr>
<tr>
<td>Airport Facilities Upgrades, Phased</td>
<td>2,750,000</td>
<td>2,750,000</td>
<td>-</td>
<td>543,919.72</td>
<td>Continue upgrades and improvements to airport facilities.</td>
<td></td>
</tr>
<tr>
<td>Vehicular Re-fleeting Program - Ph 2</td>
<td>650,000</td>
<td>650,000</td>
<td>-</td>
<td>417,960</td>
<td>Continue program to replace airport vehicular fleet for security, safety &amp; support functions with emphasis on fuel efficiency</td>
<td></td>
</tr>
<tr>
<td>Wildlife Management Assessment</td>
<td>100,000</td>
<td>10,000</td>
<td>90,000</td>
<td>76,150</td>
<td>Work is on-going. Site surveys being conducted.</td>
<td></td>
</tr>
<tr>
<td>ARFF Facility-Design/Construction Phase 1</td>
<td>1,111,112</td>
<td>111,112</td>
<td>1,000,000</td>
<td>1,106,636</td>
<td>Phase 1 (Demo and environmental remediation) design approved by FAA 3/16/17. IFB to be issued 4/2017.</td>
<td></td>
</tr>
<tr>
<td>Painting &amp; Exterior Surface Improvements and Replace Roofing Systems</td>
<td>6,850,000</td>
<td>6,850,000</td>
<td>-</td>
<td>4,238,902.51</td>
<td>Painting and exterior surface improvements complete. Temporary roof repairs pending selection of 3rd Floor Arrivals Bid opening for coordination and scheduling of project.</td>
<td></td>
</tr>
<tr>
<td>PROJECT NAME</td>
<td>BUDGET</td>
<td>CIF</td>
<td>FEDERAL</td>
<td>BALANCE AS OF 03/30/17</td>
<td>STATUS</td>
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<td></td>
</tr>
<tr>
<td>11 Upgrades to VQ-1 Hanger</td>
<td>500,000</td>
<td>500,000</td>
<td>-</td>
<td>290,955</td>
<td>Assessment ongoing of Hangar door, roofing and other structural areas. Pending UA feedback on specifications for Hangar Door.</td>
<td></td>
</tr>
<tr>
<td>12 Airfield Support Vehicles &amp; Equipment</td>
<td>400,000</td>
<td>400,000</td>
<td>-</td>
<td>400,000</td>
<td>Specifications pending</td>
<td></td>
</tr>
<tr>
<td>13 Improve Leasehold Facilities (GSE, Tech, HC-5)</td>
<td>1,000,000</td>
<td>1,000,000</td>
<td>-</td>
<td>259,677</td>
<td>Construction mobilization underway.</td>
<td></td>
</tr>
<tr>
<td>14 Tiyan Land Acquisition &amp; Redevelopment</td>
<td>3,760,000</td>
<td>3,760,000</td>
<td>-</td>
<td>3,240,953</td>
<td>Coordination w/DPW for design concepts for Tiyan Parkway PH II and Route 10A expansion underway. GG to finalize acquisition by 11/2016.</td>
<td></td>
</tr>
<tr>
<td>15 Improve Arrival and Inspection Facilities</td>
<td>2,500,000</td>
<td>2,500,000</td>
<td>-</td>
<td>1,933,316</td>
<td>APC installed and fully operational. Ribbon cutting held on 10/5/16.</td>
<td></td>
</tr>
<tr>
<td>16 Apron Rehabilitation - Design</td>
<td>900,000</td>
<td>90,000</td>
<td>810,000</td>
<td>898,529</td>
<td>Pending FAA concurrence and approval to award contract.</td>
<td></td>
</tr>
<tr>
<td>17 Express Facility Expansion</td>
<td>500,000</td>
<td>500,000</td>
<td>-</td>
<td>440,593</td>
<td>Discussions ongoing with end user.</td>
<td></td>
</tr>
<tr>
<td>18 Safety Management System</td>
<td>166,667</td>
<td>16,667</td>
<td>150,000</td>
<td>164,366</td>
<td>FAA concurrence and approval to award contract received on 3/6/17. Pending SOW clarification.</td>
<td></td>
</tr>
<tr>
<td>19 Miscellaneous Airport Improvements - Ph 5</td>
<td>784,530</td>
<td>78,453</td>
<td>706,077</td>
<td>204,938</td>
<td>Environmental mitigation work underway.</td>
<td></td>
</tr>
<tr>
<td>Totals:</td>
<td>$30,171,928</td>
<td>$25,915,851</td>
<td>$4,756,077</td>
<td>$18,034,957.52</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: All projects are subject to funding availability and FAA issuance of grant agreements. Excludes bond financed projects.
AIRLINE ISSUES

Jeju Airlines

Jeju Airlines will be operating 19 charter flights servicing Incheon/Guam Incheon daily from April 1 through 19, 2017. They also will be conducting 10 Nagoya/Guam/Nagoya charters from May 17 through June 17, 2017. They will service the charters with a B737-800 with 189-seat capacity.

EVA Air

Effective June 3, EVA Air downgraded its aircraft on its Taipei/Guam operation from an A330 with 252 passengers to an A321 with a 184 passenger capacity. EVA Air’s A330 is their infamous Hello Kitty aircraft, so Kitty will no longer be servicing Guam. They will also move their arrival time to earlier in the peak afternoon from 1530 to 1420, which relieves the bottleneck arrival period of 3pm on daily with the USCBP.

HK Express

Effective March 26, 2017, HK Express will decrease its frequency from 4x to 3x weekly for the HKG/GUM/HKG route.

Nauru Airlines

Nauru Airlines has advised it is still pursuing its approvals with the FAA/TSA and USCBP. Their intended start date was March 31, 2017, now delayed pending approvals. Their route will be INU/PNI/GU and return. They will not be servicing Kosrae as originally planned for this route.

LEGISLATIVE/REGULATORY ISSUES

US CUSTOMS AND BORDER PROTECTION

GIAA is now in its 2nd month for additional USCBP officers requested under the Reimbursable Services Program (RSP). The goal is to decrease the maximum wait time for processing for all flights to under 60 minutes. Before we increased staffing under the program, the Maximum wait time in daily reports before December 18, 2016 was at average 1 hour 48 minutes. With two officers under the first term of the RSP, we decreased the max wait time to 1 hour 22 minutes. During this second term, effective March 18, we requested USCBP to assign three additional officers to address the peak arrivals. We are monitoring closely to meet our goal of max processing time under one hour for all flights daily.

BILL 34-34

This bill establishes a shortened 45-day timeframe in which the legislature can approve or disapprove Exceptional Term Contracts. Prior to this, the timeframe was 60 days.
ANNOUNCEMENTS

- **Routes Asia** – GIAA’s delegation to the Routes Asia Forum held in Okinawa from March 19 through 21, 2017 resulted in meeting face to face with 20 airlines’ network planners to service the Guam route. Meetings with current airlines such as Cebu Pacific and HK Express were also conducted to ensure they maintain the route they serve. As mentioned above, HK Express decreased their frequency due to low demand.

- **Airports Council International (ACI) Asia Pacific** – Deputy Executive Manager Peter Roy Martinez has been officially advised of his successful re-election as a Board Member with the Airport Council International (ACI) Asia Pacific Board of Directors. He will serve in this capacity for the next three years. Leadership in this organization has really elevated Guam Airport’s reputation and business portfolio amongst other regional airports, and carries with it great networking opportunities for the Airport and for Guam.

- **Mes Chamorro** – In celebration of Chamorro Month, GIAA will be hosting our annual *Fiesta* on Thursday, March 30, 2017. We have invited our tenants to join us for the festivities and if interested and would like to support, they may supplement anything on our menu.

- **UCLA-LOSH Training** – In support of the Airports upcoming Full Scale Triennial Drill scheduled for May 3, 2017, the Airport, in coordination with the Office of Homeland Security, will be hosting training in partnership with the University of California, Los Angeles (UCLA) Labor and Occupational Safety and Health (LOSH) Program. A 5-day schedule consisting of Airport Emergency Worker/Responder (2 days) and Aviation Disaster Management Workshop (3 days) will be held from April 10-14, 2017 at the Airport Conference Rooms. In continuing our leadership and resource sharing with our Micronesian sister airports, we’ve invited regional airports throughout Micronesia to avail of this free training.

- **Full Scale Triennial Drill** – Our Full Scale Exercise (FSE) is scheduled for Wednesday, May 3, 2017. Planning and coordination with our partner agencies is ongoing. The FSE is to train and prepare our Airport employees and representatives from all organizations and agencies involved in emergency response to respond safely, work together, and manage emergency scenarios and resources in the event of a major aviation incident. We will also be sending out invitations to our regional sister airports to come and participate as observers, in line with our best practices and resource sharing efforts within our western Pacific region.

- **FAA Certification** – Our Annual FAA Certification is slated for the last week of July 2017. We are eager to pass with flying colors again with a 100% score and a repeat of our “0” Discrepancies status!
March 28, 2017

MEMORANDUM

To:    Mr. Ricardo C. Duenas  
Chairman  
GIAA Board of Directors

From:  John A. Rios  
Comptroller

Subject: Operating Results – Revenues and Expenses as of February 28, 2017

Attached herewith is GIAA’s Operating Results Report for the month ending February 28, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended February 28, 2017.

The key operating results for 5 month(s) of FY2017 ending February 28, 2017 – (in $000’s) are

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>Actual FY17 Current Month</th>
<th>YEAR-TO-DATE</th>
<th>FORECAST FOR FULL YEAR FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Budget FY17 Y-T-D</td>
<td>Actual FY17 Y-T-D</td>
<td>% Variance Budget vs. Actual Y-T-D Current Month</td>
</tr>
<tr>
<td>Total Signatory Revenues</td>
<td>$ 2,427.1</td>
<td>$ 12,340.3</td>
<td>$ 12,839.9</td>
</tr>
<tr>
<td>Total Concession Revenues</td>
<td>$ 1,608.5</td>
<td>$ 8,128.9</td>
<td>$ 8,047.0</td>
</tr>
<tr>
<td>Total FFCs</td>
<td>$ 654.1</td>
<td>$ 2,893.8</td>
<td>$ 3,068.0</td>
</tr>
<tr>
<td>Total Other Revenues</td>
<td>$ 1,584.7</td>
<td>$ 6,666.0</td>
<td>$ 8,216.6</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$ 6,272.4</td>
<td>$ 30,019.0</td>
<td>$ 32,169.5</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$ 3,572.4</td>
<td>$ 19,841.8</td>
<td>$ 17,739.2</td>
</tr>
<tr>
<td>Net Revenues from Operations</td>
<td>$ 2,700.1</td>
<td>$ 10,177.1</td>
<td>$ 14,430.3</td>
</tr>
<tr>
<td>Non-Operating Expenses</td>
<td>$ 43.5</td>
<td>$ 375.0</td>
<td>$ 405.6</td>
</tr>
<tr>
<td>Other Available Moneys/other sources of funds</td>
<td>$ 528.9</td>
<td>$ 2,816.4</td>
<td>$ 2,687.7</td>
</tr>
<tr>
<td>Net Debt Service Coverage</td>
<td>1.21</td>
<td>1.59</td>
<td>31.5%</td>
</tr>
</tbody>
</table>
Year-to-date Total Signatory Revenues for the month ending January 31, 2017 are above Budgeted revenues by 5.1%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are -1.0% below budget while Passenger Facility Charges are above the budget estimate by 3.5%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by 25.6%.

Year-to-date Total Operating Revenues actual of $25.8M is 7.8% above the budget estimate of $23.9M.

Year-to-date Total Operating Expenses are below budget by -17.0%. Components of this line item include a -19.5% decrease in Personnel Service, a -9.7% decrease in Contractual Services, a -73.0% decrease in Materials & Supplies and a -0.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of $12.3M represents a 60.2% increase over the year-to-date budgeted amount of $7.7M.

Finally, our year-to-date results for Debt Service Coverage is at 1.67 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
    Executive Manager
    Deputy Executive Manager
    Airport Services Manager
    Airport Terminal Manager
## KEY OPERATING RESULTS ($000's)
as of February 28, 2017

<table>
<thead>
<tr>
<th></th>
<th>CURRENT MONTH</th>
<th></th>
<th></th>
<th></th>
<th>YEAR TO DATE</th>
<th></th>
<th></th>
<th></th>
<th>FULL YEAR FORECAST</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual FY2016</td>
<td>Budget FY2017</td>
<td>Actual FY2017</td>
<td>%Var</td>
<td>Budget Actual FY2016</td>
<td>Budget FY2017</td>
<td>Actual Full Year</td>
<td>$Var</td>
<td>Budget Actual Est FY2017</td>
<td>Budget Actual Est</td>
<td>%Var</td>
</tr>
<tr>
<td>I. Signatory Airline Rents &amp; Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Terminal Bldg Rentals</td>
<td>283.0</td>
<td>277.2</td>
<td>312.2</td>
<td>12.6%</td>
<td>3,326.7</td>
<td>1,293.1</td>
<td>1,386.1</td>
<td>12.9%</td>
<td>3,505.0</td>
<td>5.4%</td>
<td></td>
</tr>
<tr>
<td>Departure Fees</td>
<td>552.5</td>
<td>559.8</td>
<td>558.9</td>
<td>-0.2%</td>
<td>7,107.2</td>
<td>2,652.3</td>
<td>2,872.4</td>
<td>2.7%</td>
<td>7,185.3</td>
<td>1.1%</td>
<td></td>
</tr>
<tr>
<td>Arrival Fees</td>
<td>575.8</td>
<td>559.3</td>
<td>552.9</td>
<td>-1.1%</td>
<td>7,056.5</td>
<td>2,777.9</td>
<td>2,863.2</td>
<td>3.3%</td>
<td>7,150.8</td>
<td>1.3%</td>
<td></td>
</tr>
<tr>
<td>Immigration Inspection Fees</td>
<td>226.3</td>
<td>193.1</td>
<td>196.6</td>
<td>1.8%</td>
<td>2,439.6</td>
<td>1,084.0</td>
<td>988.5</td>
<td>6.0%</td>
<td>2,499.0</td>
<td>2.4%</td>
<td></td>
</tr>
<tr>
<td>Loading Bridge Use Fees</td>
<td>566.1</td>
<td>476.0</td>
<td>467.6</td>
<td>-1.8%</td>
<td>5,848.8</td>
<td>2,822.6</td>
<td>2,403.0</td>
<td>4.0%</td>
<td>5,945.0</td>
<td>1.6%</td>
<td></td>
</tr>
<tr>
<td>Apron Use Fees</td>
<td>86.3</td>
<td>122.9</td>
<td>111.7</td>
<td>-9.1%</td>
<td>1,484.3</td>
<td>404.4</td>
<td>616.8</td>
<td>-1.2%</td>
<td>1,476.8</td>
<td>-0.5%</td>
<td></td>
</tr>
<tr>
<td>Landing Fees</td>
<td>198.6</td>
<td>241.3</td>
<td>227.2</td>
<td>-5.8%</td>
<td>2,912.7</td>
<td>971.6</td>
<td>1,210.3</td>
<td>0.1%</td>
<td>2,913.5</td>
<td>0.0%</td>
<td></td>
</tr>
<tr>
<td>Total Signatory Revenue</td>
<td>2,488.8</td>
<td>2,429.6</td>
<td>2,427.1</td>
<td>-0.1%</td>
<td>30,175.8</td>
<td>12,005.9</td>
<td>12,340.3</td>
<td>4.0%</td>
<td>30,675.4</td>
<td>1.7%</td>
<td></td>
</tr>
<tr>
<td>Enplaned Signatory Pax</td>
<td>153,030</td>
<td>143,707</td>
<td>143,720</td>
<td>0.0%</td>
<td>1,824,395</td>
<td>734,292</td>
<td>737,332</td>
<td>2.8%</td>
<td>1,845,251</td>
<td>1.1%</td>
<td></td>
</tr>
<tr>
<td>Cost per Enplaned Pax</td>
<td>$16.26</td>
<td>$16.91</td>
<td>$16.89</td>
<td>-0.1%</td>
<td>$16.54</td>
<td>$16.35</td>
<td>$16.74</td>
<td>1.2%</td>
<td>$16.62</td>
<td>0.5%</td>
<td></td>
</tr>
<tr>
<td>II. Operating Expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personnel Services</td>
<td>1,517.1</td>
<td>1,528.6</td>
<td>1,526.7</td>
<td>-0.1%</td>
<td>19,872.1</td>
<td>7,440.4</td>
<td>9,171.8</td>
<td>-9.3%</td>
<td>19,020.6</td>
<td>-4.3%</td>
<td></td>
</tr>
<tr>
<td>Contractual Services</td>
<td>1,589.5</td>
<td>1,764.4</td>
<td>1,821.9</td>
<td>3.3%</td>
<td>22,315.0</td>
<td>7,751.6</td>
<td>9,735.2</td>
<td>-7.4%</td>
<td>21,599.3</td>
<td>-3.2%</td>
<td></td>
</tr>
<tr>
<td>Materials &amp; Supplies</td>
<td>122.4</td>
<td>254.1</td>
<td>223.7</td>
<td>-11.9%</td>
<td>2,121.0</td>
<td>385.9</td>
<td>903.8</td>
<td>-55.8%</td>
<td>1,615.6</td>
<td>-23.8%</td>
<td></td>
</tr>
<tr>
<td>Equipment/Furnishings</td>
<td>0.0</td>
<td>10.0</td>
<td>0.0</td>
<td>-100.0%</td>
<td>121.0</td>
<td>0.0</td>
<td>31.0</td>
<td>0.0%</td>
<td>-100.0%</td>
<td>90.0</td>
<td></td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>3,229.1</td>
<td>3,557.1</td>
<td>3,572.4</td>
<td>0.4%</td>
<td>44,429.0</td>
<td>15,577.9</td>
<td>19,841.8</td>
<td>-10.6%</td>
<td>42,326.4</td>
<td>-4.7%</td>
<td></td>
</tr>
<tr>
<td>Net income from Operations</td>
<td>3,038.9</td>
<td>2,479.3</td>
<td>2,700.1</td>
<td>8.9%</td>
<td>28,320.7</td>
<td>14,423.6</td>
<td>10,177.1</td>
<td>41.8%</td>
<td>32,573.8</td>
<td>15.0%</td>
<td></td>
</tr>
</tbody>
</table>
### III. Other Revenues and Expenses

<table>
<thead>
<tr>
<th></th>
<th>Actual FY2016</th>
<th>Budget FY2017</th>
<th>Actual FY2017</th>
<th>%Var Bud Vs Act'1</th>
<th>Budget FY2017</th>
<th>Actual FY2017</th>
<th>%Var Bud Vs Act'1</th>
<th>Actual Est</th>
<th>%Var Bud Vs Act'1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less: Non Operating Expense(Ret/DOI/OHS)</td>
<td>39.2</td>
<td>0.0</td>
<td>43.5</td>
<td>0.0%</td>
<td>675.0</td>
<td>374.1</td>
<td>8.1%</td>
<td>705.5</td>
<td>4.5%</td>
</tr>
<tr>
<td>Add: Interest on Investments</td>
<td>3.5</td>
<td>44.0</td>
<td>0.0</td>
<td>-100.0%</td>
<td>528.0</td>
<td>64.8</td>
<td>-23.4%</td>
<td>476.6</td>
<td>-9.8%</td>
</tr>
<tr>
<td>Net Revenues</td>
<td>3,003.3</td>
<td>2,523.3</td>
<td>2,656.6</td>
<td>5.3%</td>
<td>28,173.7</td>
<td>14,114.3</td>
<td>41.6%</td>
<td>32,344.9</td>
<td>14.8%</td>
</tr>
<tr>
<td>Add: Other Sources of Funds</td>
<td>2.1</td>
<td>33.3</td>
<td>0.0</td>
<td>0.0%</td>
<td>400.0</td>
<td>82.3</td>
<td>-77.2%</td>
<td>271.4</td>
<td>-32.2%</td>
</tr>
<tr>
<td>Add: Other Available Moneys</td>
<td>530.0</td>
<td>529.9</td>
<td>529.9</td>
<td>0.0%</td>
<td>6,359.4</td>
<td>2,650.2</td>
<td>0.0%</td>
<td>6,359.4</td>
<td>0.0%</td>
</tr>
<tr>
<td>Net Revenues and Other Available Moneys</td>
<td>3,535.5</td>
<td>3,086.6</td>
<td>3,186.5</td>
<td>3.2%</td>
<td>34,933.1</td>
<td>16,846.9</td>
<td>31.5%</td>
<td>38,975.7</td>
<td>11.6%</td>
</tr>
<tr>
<td>Debt Service payments</td>
<td>2,120.2</td>
<td>2,119.8</td>
<td>2,119.8</td>
<td>0.0%</td>
<td>25,437.5</td>
<td>10,600.8</td>
<td>0.0%</td>
<td>25,437.5</td>
<td>0.0%</td>
</tr>
<tr>
<td>Debt Service Coverage</td>
<td>1.67</td>
<td>1.46</td>
<td>1.50</td>
<td>3.2%</td>
<td>1.37</td>
<td>1.59</td>
<td>31.5%</td>
<td>1.53</td>
<td>11.6%</td>
</tr>
<tr>
<td>Debt Service Requirement</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td></td>
<td>1.25</td>
<td>1.25</td>
<td></td>
<td>1.25</td>
<td></td>
</tr>
</tbody>
</table>
The document contains a summary of enplanements and actual versus forecast projections for various fiscal years. The table and chart display monthly enplanements, actual versus budget, and cumulative totals. The data includes projections for fiscal years 2017 and 2016, and actual enplanements for fiscal year 2017. The summary also includes cost per enplanement data for both fiscal years 2016 and 2017.
RECOMMENDATION OF COUNSEL

TO:
Board of Directors
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

CC:
Mr. Charles H. Ada II
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

FROM:
Janalynn Cruz Damian
CALVO FISHER & JACOB LLP

DATE:
March 20, 2017

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.
ORDER OF ADJOURNMENT

By Resolution of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA"), the March 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned until Thursday, April 6, 2017 at 10:30 a.m., to reconvene at the GIAA Conference Room 355 Chalan Pasehuru, Tamuning, Guam, 96913.

Dated this 30th day of March, 2017.

[Signature]
Ricardo C. Duenas
Chairman of the Board