MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, November 30, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The November 30, 2017 regular meeting of the Board of Directors of the A.B. Won Pat
International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by
Chairman Duenas at 3:03 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru,
Tamuning, Guam, 96913.

Directors Present:
Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber
Lucy M. Alcorn
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:
Chairman
Vice Chairperson
Board Secretary

Directors Absent:

GIAA Officials:
Pedro R. Martinez
Jean M. Arriola
Gerard Bautista
Daniel Stone
Edward Muna
Victor Cruz
Ann Bautista
Rolenda Faasuamalie
Joseph Javellana
Janalynn C. Damian, Esq.
Frank R. Santos

Deputy Executive Manager
Airport Services Manager
Air Terminal Manager
Airport Assistant Fire Chief
Superintendent of Operations
Engineering Supervisor
General Accounting Supervisor
Airport Marketing Administrator
Program Coordinator IV
GIAA Legal Counsel
GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are
noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA
Motion to approve the agenda as presented duly made by Director Tolan, seconded by Director Gerber; motion unanimously passed.

3. APPROVAL OF MINUTES

A. October 26, 2017 Regular Meeting

Director Tolan informed the Board of a correction on page one — the reference to Chairman Duenas should be changed to Vice Chairperson Sgro. On motion duly made by Director Gerber, seconded by Director Tolan, the following resolution was unanimously passed:

Resolution No. 18-04

The Board hereby approves the minutes of the October 26, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Martinez had no correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects (“CIP”)

Mr. Frank Santos, Consultant, provided brief highlights on Capital Improvement Projects for FY2017.

- Acquire ARFF Truck/RIV - Pk 2: Soon to be closed out.
- International Arrivals Corridor with Building Seismic Upgrades: First shipment of steel is on-island and installation will start next week.
- Rehabilitation Runway 6L - Design: Nine proposals received. Proposals to be evaluated and brought to the Board for approval.

6. NEW BUSINESS

A. Finance Committee Report

Mr. Frank Santos informed the Board that the finance committee report consists of three items.

The first matter discussed is Japan Air Service Incentives. Mr. Santos went on to explain that the incentives are directed at Japan routes only due to the declining traffic and the discontinuation of flights with Delta Airline and reduction of flights with United Airlines. Mr. Santos explained the two proposed incentives.
The first incentive is a 10% reduction/rebate on all operational rates and charges for existing Japan routes, to include landing and arrival fees and loading bridge fees. The objective is to stop airlines from reducing service to Japan any further. Cost per emplaned passenger will be discounted by $1.68. This incentive will take effect February 1, 2018, for one (1) year, and apply only to Japan destinations. Mr. Santos informed the Board that the impact that the incentives will have on the fiscal year 2018 budget is approximately $600,000.00, and that Management will work with the Comptroller to find those funds within the current budget. For fiscal year 2019, the cost of the incentives will be incorporated into the budget formulation.

The second incentive is a 50% discount/rebate on operational rates and charges for all new routes out of Japan. This incentive will also take effect February 1, 2018 and is non-recurring. All of the revenue from the new flights would in turn pay for the incentive, therefore this incentive has no impact on GIAA’s budget.

Mr. Santos informed the Board of interest expressed by a carrier and once these incentives are approved by the Board, the carrier will officially be advised. He also added that the incentives are based on 100% occupancy, that if a carrier is flying at 80% - 90% occupancy the discount will go down, this will give the airlines incentive to actually fill up the aircraft.

*Chairman Duenas for the record announced the arrival of Vice Chairperson Sgro.*

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 18-05**

The Board hereby approves the Japan Only Incentives as presented, subject to review by legal counsel.

The second matter discussed under the finance committee report was a request from the Department of Public Works (DPW) and the Attorney General’s Office (AGO) for GIAA to be a joint party in the condemnation of Lot 2088 to be later used in the Tiyan Parkway Phase II. All lots are to be acquired by DPW, a number of lots, to include Lot 2088, are of value to the Airport and programmed to be acquired by GIAA, once acquired by Gov Guam. Being that GIAA is able to obtain the remnant portion of Lot 2088, joint action for condemnation is requested by DPA and the AGO. The value of GIAA’s interest in Lot 2088 is estimated at $87,296.00. Management is requesting that the Board authorize Management to proceed with a joint condemnation with the government of Guam for Lot No. 2088, and to appropriate $87,296.00 plus 10% or $96,026.00 for miscellaneous expenses such as legal and additional appraisal costs.

Director Gerber inquired on the title for Lot 2088. Mr. Santos informed the Board that after condemnation, the title of 4,400 square meters will be under the Authority.

Vice Chairperson Sgro inquired on the location of Lot 2088. Mr. Santos informed the Board that the lot is located where the former Guam Housing office used to be. Discussion ensued.
After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 18-06**

The Board hereby authorizes Management to proceed with the condemnation of Lot 2088 jointly with DPW. The Board further appropriates $96,026.00 for the acquisition and related expenses for Lot 2088.

The third matter discussed under the finance committee report was the investment for debt service funds.

Presently GIAA contributes $1.8M into the debt service twice a year, and the interest rate on returns is only 0.25%. Management is proposing that the Authority enter into an Investment Agreement on an approved yield of 1.5% - 1.7% for a predetermined amount of time, which Management is recommending five (5) years. Mr. Santos informed the Board the GIAA's Business and Financial Consultant, TMG will facilitate the process through a third party firm. He clarified that the debt service funds will be from GIAA's revenue sources, not bond funds, which is restricted. The investment concept still conforms to GIAA's Bond Indenture, and money will be set aside for a Bond Counsel.

Director Gerber inquired on the risk to the Airport. Mr. Santos advised the Board that once GIAA enters the fixed purchase agreement the money will be tied up for five (5) years, he assured the Board that there will be no loss in liquidity. Discussion followed on details of the process.

After further discussion, on motion duly made by Director Sobti, seconded by Director Sgro, the following resolution was unanimously approved:

**Resolution No. 18-07**

The Board hereby authorizes Management to enter into a fixed purchase agreement for investment of GIAA's debt service fund for a period of five (5) years, subject to review by legal counsel.

**B. Ratification of Quarterly Travel**

Deputy Executive Manager Martinez presented the quarterly travel for July to September 2017 for ratification by the Board.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Tolan, the following resolution was unanimously approved:
Resolution No. 18-08
The Board hereby ratifies the FY2017 4th quarter travel report from July 2017 to September 2017 as presented.

7. REPORT OF THE EXECUTIVE MANAGER
Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Deputy Executive Manager Martinez.

8. REPORT OF THE COMPTROLLER
Ms. Ann Bautista reported on the revenues and expenses of the Authority as of October 31, 2017. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by -3.4%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -1.9% and -36.4%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 21.0%. Year-to-date Total Operating Revenues Actual of $6.0M is -0.9% below the budget estimate of $6.1M. Year-to-date Total Operating Expenses are below budget by -18.6%. Components of this line item include a -32.7% decrease in Personnel Service, a -2.9% decrease in Contractual Services, a -37.4% decrease in Materials & Supplies and a -100.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $2.5M reflects an increase of 44.5% over the year-to-date budgeted amount of $1.7M. Ms. Bautista reported that the year-to-date Debt Service Coverage is at 1.30 versus the requirement of 1.25.

9. EXECUTIVE SESSION
At this time Chairman Duenas announced that in order for Legal Counsel to give a more complete report, Executive Session will be tabled, and the Board will recess the Regular Board meeting and reconvene on Friday, December 1, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 18-09
The November 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Friday, December 1, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasehuru, Tamuning, Guam, 96913.

The meeting adjourned at 3:41 p.m.

Dated this 28th, day of December, 2017.
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<th>PRINT NAME</th>
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<td>GIAA - ATM</td>
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<td>GIAA - Admin</td>
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<tr>
<td>Tricia Benavente</td>
<td>Sen. Aguon's Office</td>
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<td>Ann Bautista</td>
<td>GIAA - Admin</td>
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<td>Frank Santos</td>
<td>TMG</td>
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<td>Nicole Benavente</td>
<td>Glimpses of Guam</td>
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<td>GIAA MK4</td>
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<td>J. Janiceana</td>
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<td>Victor J. Cruz</td>
<td>GIAA Eng.</td>
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<td>Letitia Law-Biercy</td>
<td>LOTTE DF</td>
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<td>Daniel Stone</td>
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<td>Maile Wang</td>
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BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, November 30, 2017
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice
First Notice:
Guam Daily Post – November 22, 2017
Notice to Media – November 22, 2017

Second Notice:
Guam Daily Post – November 28, 2017
Notice to Media – November 28, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
   A. October 26, 2017 Regular Meeting
4. Correspondence
5. Old Business
   A. Status Updates of Capital Improvement Projects
6. New Business
   A. Finance Committee Report
   B. Ratification of Quarterly Travel
7. Report of Executive Manager
9. Executive Session
10. Public Comments
11. Adjournment
DOC prisoner cooperates with feds

By Mindy Aguon
mindy@postguam.com

A prisoner who was found in possession of drugs and a cellphone in February has cooperated with federal authorities, and the details of his criminal case were unsealed in the District Court of Guam yesterday.

Ron Molano Taitano was indicted by a federal grand jury on June 7, charged with three counts of possession of contraband in prison.

In June, Taitano signed a plea agreement admitting to possessing drugs and a cellphone while incarcerated at the Hagåtña Detention Facility.

On Jan. 14, Taitano had been temporarily released from Department of Corrections custody from 8 a.m. to 5 p.m. pursuant to a court order, court documents state. Upon return to custody, Taitano was strip-searched. During the examination, a corrections officer noticed an unusual lump in the middle of one slipper and a strong odor of tobacco.

Taitano allegedly said, "I (expletive) up."

Inside the slipper, officers found a plastic bag containing 0.470 grams of 99 percent pure crystal methamphetamine, one needle syringe, two butane lighters and three condoms containing a tobacco-like substance, the plea agreement stated.

On Feb. 12, during a search of Taitano’s cell that he shared with another inmate, officers discovered a Samsung smartphone with an iConnect SIM card hidden by the window near the defendant’s top bunk.

Corrections officers found text messages between Taitano and a family member, and a selfie of the defendant on the phone.

Bank fraud charge
Taitano was sentenced on Feb. 17, 2011, in the Eastern District of California for bank fraud, attempted bank fraud, possession of stolen U.S. mail and theft of U.S. mail. He was sentenced to 14 months behind bars followed by a three-year term of supervised release.

In 2011 the court approved his supervised release plan transfer to Guam and on Aug. 1, 2012, he was arrested for assault and conspiracy to commit assault, court documents state.

Taitano is scheduled to be sentenced in February 2018. The plea agreement states the government will request a lesser sentence in exchange for his cooperation.

Sanctuary shows off facilities at open house

ABOVE: Transitional Living Program Case Manager Saraiallesugan gives a tour of facilities during the Sanctuary Inc. of Guam open house yesterday. The Transitional Living Program is set to reopen Dec. 1. Photo by David Castro/The Guam Daily Post

RIGHT: The Co-ed Emergency Shelter takes in youth who might not have anywhere else to go, and offers a safe place for them to stay. The shelter is one of the services that Sanctuary Inc. of Guam offers.

PUBLIC NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter 3, Section 3315, notice is hereby given that:

NELLY M. PASCUAL
dba: Marina’s Restaurant & Sports Lounge

has applied for a Class: 4 On Sale Beer Alcoholic Beverage License said premises being marked as Lot: 5166-22 LS 14-SEC 2 #244 Florendo Bldg. Harmon Ind. Park, Harmon

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIA) will convene its Regular Board meeting on Tuesday, November 28, 2017 at 3:00 p.m. in Terminal Conference Room No. 2. In addition to regular matters, pursuant to 5 A.C.R. 811.16(d)(3), Executive Session will be held to discuss pending litigation to which GIA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 643-4717/18.

(Fee paid for by GIA)
Port Police: Man found with drugs, paraphernalia

By Alana Chargualaf
alana@postguam.com

A man was charged Monday in the Superior Court of Guam with possession of anamphetamine-based Schedule II controlled substance with intent to distribute.

According to a magistrate's complaint, a Port Police dispatcher reported a suspicious vehicle to a Port Police officer on Sunday.
The Port Police officer stated he found a Toyota Tundra with two individuals inside—the driver, Roland "Angel" De Soto, 43, and another person in the passenger seat, the court document stated.
The officer then informed De Soto that he was violating the Port Authority of Guam's curfew and security measures, and asked for his permission to search the vehicle, which De Soto allowed.
The complaint states the officer found a cylindrical M&M candy container in the truck's center console containing two modified glass pipes, four small zip-close bags containing a crystalline substance, one green straw with a heat-sealed end containing a crystalline substance, and a small digital scale.

De Soto reportedly said he will take responsibility for the contraband found, according to the court document.

Assistant Attorney General Matthew Phelps found probable cause to charge De Soto with possession of a Schedule II controlled substance with intent to deliver as a first-degree felony, and possession of a Schedule II controlled substance as a third-degree felony.

Old Tiyan structures will be demolished

DEMOLITION: Former military houses that have been abandoned for years and have become eyesores since turned over to the local government may finally be torn down. The Department of Public Works recently posted a sign near the Tiyan cliffside, indicating contractor Moea Pacific will do the demolition work for $592,290 in 160 days. The area is part of a broader plan to link Route 8, through the Tiyan Parkway, to the Airport Road traffic right by the Home Depot.

David Castro/
The Guam Daily Post

Defense denies prison smuggling attempt via GMH

By Andrew Roberto
andrew@postguam.com

In an alleged plot to smuggle contraband into the Department of Corrections prison via a hidden package intended to be picked up at Guam Memorial Hospital, the alleged co-conspirators appeared in court yesterday but according to one of the defense counsels, police officers have made a mistake arresting Paul Lynnwood Johnson.

Attorney Howard Trapp said his client, Johnson, was not involved in trying to sneak contraband into the prison facility.

"He’s not only pleading not guilty," Trapp said at an arraignment hearing for Johnson, "but for other reasons also he is saying he had absolutely nothing to do with this."

On Oct. 16, a suspicious package covered in plastic and duct tape was discovered by a security administrator in a men’s restroom stall at the public hospital. Guam Police Department patrol officers were called and the Navy Explosive Ordnance Disposal team responded to investigate, as a precaution.

The package contained two cellphones and a charger, and was meant to be smuggled into the Island’s prison by an inmate scheduled for transport to GMH, according to police.

Johnson and co-defendants Corina Lynn Bias Teda Taoa, Quiana Liberty Manibusan and Frank Pangelinan are charged with promotion of major prison contraband as a second-degree felony.

Paul Johnson is the father of maximum-security inmate Shawn Paul Johnson. Teda Taoa is the wife of maximum-security inmate Raymond Torres Teda Taoa. Both inmates are suspected of being involved in the alleged plot, court documents stated.

Manibusan’s attorney, James Spivey also confirmed that a plea has been offered to his client to resolve the case, which his client will take time to consider. Also, Spivey indicated that a motion to sever his client’s case may be forthcoming.
MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
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Thursday, October 26, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The October 26, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Vice Chairperson Sgro at 3:07 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present: Katherine C. Sgro
Gurvinder "Bic" Sobti
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:
Vice Chairperson
Board Secretary

Directors Absent:
Ricardo C. Duenas (Excused)
Martin J. Gerber (Excused)
Lucy M. Alcorn (Excused)

GIAA Officials:
Pedro R. Martinez
John A. Rios
Jean M. Arriola
Gerard Bautista
Ray Santos
Victor Cruz
Rolenda Faasumalie
Joseph Javellana

Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager
Airport Fire Chief, Acting
Engineering Supervisor
Airport Marketing Administrator
Program Coordinator IV

Janalynn C. Damian, Esq.
Frank R. Santos

GIAA Legal Counsel
GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Camacho, seconded by Director Sobti; motion unanimously passed.

DRAFT Minutes - October 26, 2017
3. **APPROVAL OF MINUTES**

   A. September 26, 2017 Regular Meeting

No corrections or changes were recommended. On motion duly made by Director Sobti, seconded by Director Camacho, the following resolution was unanimously passed:

**Resolution No. 18-01**

The Board hereby approves the minutes of the September 26, 2017 regular meeting, subject to corrections.

4. **CORRESPONDENCE**

Deputy Executive Manager Martinez had no Correspondence to report.

5. **OLD BUSINESS**

   A. Status Updates of Capital Improvement Projects (“CIP”)

Mr. Frank Santos, Consultant, provided brief highlights on Capital Improvement Projects for FY2017.

- International Arrivals Corridor with Building Seismic Upgrades: Sources of funding now raised to $119M.
- ARFF Facility-Design/Construction Phase I: Additional funding located, currently at $5.4M
- Apron Rehabilitation - Design: Currently at $2M
- Rehabilitation Runway 6L - Design: RFP expected to be issued by mid November.

6. **NEW BUSINESS**

   A. Approval of Award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17

Deputy Executive Manager Martinez provided background information to the Board on the referenced IFB. Ten (10) firms/individuals purchased bid packages and only one (1) firm submitted a bid before the submission deadline. The one (1) firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidder. The bid price submittal is as follows:
<table>
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<th>Bidder's Name</th>
<th>Item No. 1</th>
<th>w/Preventive Maintenance Plan (5) years</th>
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<tbody>
<tr>
<td>Morrico Equipment LLC</td>
<td>$101,625.00</td>
<td>$12,600.00</td>
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</table>

Deputy Executive Manager Martinez informed the Board that Morrico Equipment LLC has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

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<td>Item 1: Runway Friction Testing Trailer with Preventive Maintenance Plan (5) Years</td>
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<td>$12,600.00</td>
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**Total Contract Award:** $114,225.00

Mr. Gerard Bautista explained to the Board that the equipment tests the friction of the pavement and is able to determine whether rubber removal or contaminant removal is required for the runway. Delivery for the equipment is estimated at ninety (90) days. Employees from a number of divisions including Engineering, MIS and Properties & Facilities will be trained on the maintenance and operation of the machinery. Included in the contract is a five (5) year preventive maintenance plan. Mr. Frank Santos clarified that the funding for this IFB is under the Capital Improvement Program, and is listed under the project updates.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

**Resolution No. 18-02**

The Board hereby approves the contract award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17 to Morrico Equipment LLC for a total contract amount of $114,225.00, subject to review by legal counsel.

**B. Approval of Board Resolution No. 18-03: Agreement for Legal Services**

The second item discussed was the extension of the Agreement for legal services with Fisher & Associates. The extension would be the second of four (4) options to extend.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:
Resolution No. 18-03
WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on October 27, 2016, by Resolution No. 17-05, the Board of Directors approved the extension of the Conflicts Counsel Agreement for an additional one year period (1st Option) commencing on December 1, 2016, and expiring on November 30, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Deputy Executive Manager Martinez.

Vice Chairperson Sgro commended Management and employees on the perfect 100% score for its annual certification inspection conducted September 25 – 29, 2017. The inspection revealed that the airport is operated in full compliance with 14 U.S. Code of Federal Regulations (CFR) Part 139, the Airport Certification Manual, and the Airport Operating Certificate.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of September 30, 2017. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by 2.7%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -0.5% and above budget by 1.4%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 24.0%. Year-to-date Total Operating Revenues Actual of $77.4M is 6.3% above the budget estimate of $72.7M. Year-to-date Total Operating Expenses are above budget by 1.5%.

DRAFT Minutes - October 26, 2017
Components of this line item include a 1.0% increase in Personnel Service, a 5.6% increase in Contractual Services, a -37.4% decrease in Materials & Supplies and a 1.3% increase in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $32.3M reflects an increase of 14.0% over the year-to-date budgeted amount of $28.3M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.54 versus the requirement of 1.25.

Vice Chairperson Sgro inquired if the Comptroller foresees any changes in numbers due to the economies downturn. The Comptroller explained that there is a projected drop in enplaned passengers, however factors such as Air Seoul projecting 60,000 passengers for FY2018 evens out the numbers.

9. EXECUTIVE SESSION

Vice Chairperson Sgro announced that there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Camacho, seconded by Director Tolan; motion unanimously passed. The meeting adjourned at 3:37 p.m.

Dated this __________, day of _________________, 2017.

Attest:

__________________________  ____________________________
Ricardo C. Duenas           Gurvinder Sobti
Chairman                    Secretary

Prepared and Submitted By:

__________________________
Amanda O'Brien-Rios
Corresponding Secretary

DRAFT Minutes - October 26, 2017
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<td>2,000,000</td>
<td>200,000</td>
<td>2,200,000</td>
<td>127,681</td>
<td>2,072,319</td>
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</tr>
<tr>
<td>4 AIP 94</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Miscellaneous Airport Improvements - Ph 5</td>
<td>706,077</td>
<td>78,453</td>
<td>784,530</td>
<td>681,056</td>
<td>103,474</td>
<td></td>
</tr>
<tr>
<td>5 AIP 95</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Wildlife Management Assessment</td>
<td>100,000</td>
<td>10,000</td>
<td>110,000</td>
<td>80,306</td>
<td>29,694</td>
<td></td>
</tr>
<tr>
<td>6 AIP 96</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Safety Management System</td>
<td>150,000</td>
<td>30,000</td>
<td>180,000</td>
<td>44,317</td>
<td>135,683</td>
<td></td>
</tr>
<tr>
<td>7 AIP 98</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>AIP 101 ARFF Facility-Design/Construction Phase 1/2</td>
<td>422,472</td>
<td>4,500,000</td>
<td>488,889</td>
<td>5,411,361</td>
<td>237,932</td>
<td>5,173,429</td>
</tr>
<tr>
<td>8 AIP 99</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Apron Rehabilitation - Design</td>
<td>1,810,000</td>
<td>192,112</td>
<td>2,002,112</td>
<td>237,429</td>
<td>1,764,683</td>
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<tr>
<td>9 AIP 102</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Rehabilitation Runway 6L - Design</td>
<td>750,000</td>
<td>83,334</td>
<td>833,334</td>
<td>833,334</td>
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<td>10 Hold Bag Screening Relocation</td>
<td>5,369,933</td>
<td>24,899,330</td>
<td>0</td>
<td>30,269,263</td>
<td>28,189,215</td>
<td>2,080,048</td>
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<tr>
<td>11 Parking Expansion</td>
<td>1,654,912</td>
<td>904,881</td>
<td>2,559,793</td>
<td>1,654,912</td>
<td>904,881</td>
<td></td>
</tr>
<tr>
<td>12 Upgrade Airport IT &amp; FMS</td>
<td>389,118</td>
<td>1,000,000</td>
<td>1,389,118</td>
<td>389,118</td>
<td>1,000,000</td>
<td></td>
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<tr>
<td>13 SSCP Improvements</td>
<td>1,600,000</td>
<td>1,600,000</td>
<td>18,403</td>
<td>1,581,597</td>
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<td></td>
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<tr>
<td>14 Art Program</td>
<td>639,000</td>
<td>-</td>
<td>639,000</td>
<td>-</td>
<td>639,000</td>
<td></td>
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<tr>
<td>15 Improve Leasehold Facilities (GSE, Tech, HC-5)</td>
<td>2,646,082</td>
<td>2,646,082</td>
<td>1,903,400</td>
<td>742,683</td>
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<td></td>
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<tr>
<td>16 Tiyan Land Acquisition &amp; Redevelopment</td>
<td>787,415</td>
<td>787,415</td>
<td>703,703</td>
<td>83,712</td>
<td></td>
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<td>17 Facilities Fire Alarm/Suppression System</td>
<td>3,223,301</td>
<td>3,223,301</td>
<td>3,126,675</td>
<td>96,626</td>
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<tr>
<td>18 Upgrades to Public Restrooms - Final Phase</td>
<td>2,593,937</td>
<td>2,593,937</td>
<td>2,446,047</td>
<td>147,890</td>
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<tr>
<td>19 Maintenance Equipment</td>
<td>100,000</td>
<td>100,000</td>
<td>-</td>
<td>100,000</td>
<td></td>
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<tr>
<td>20 Airport Facilities Upgrades, Phased</td>
<td>4,985,936</td>
<td>4,985,936</td>
<td>4,785,866</td>
<td>200,070</td>
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<td></td>
</tr>
<tr>
<td>21 Painting &amp; Exterior Surface Improvements and Replace Roofing Systems</td>
<td>2,509,934</td>
<td>2,509,934</td>
<td>2,431,734</td>
<td>78,200</td>
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</tr>
<tr>
<td><strong>Totals:</strong></td>
<td>$104,583,442</td>
<td>$58,366,407</td>
<td>$22,700,215</td>
<td>$185,650,064</td>
<td>$71,947,475</td>
<td>$113,702,589</td>
</tr>
</tbody>
</table>
### FY 2017 - 4th QUARTER TRAVEL REPORT
#### BOARD RATIFICATION - July - September

<table>
<thead>
<tr>
<th>TA NO.</th>
<th>NAME</th>
<th>COST</th>
<th>TRAVEL DATES</th>
<th>PURPOSE</th>
<th>DESTINATION</th>
<th>Travel/Trip Expense Report Due</th>
<th>Travel Expense Report Submitted</th>
<th>Trip Expense Report Submitted</th>
</tr>
</thead>
<tbody>
<tr>
<td>17-07-103-A</td>
<td>Calvo, Mark</td>
<td>$2,146.47</td>
<td>7/10-11/2017</td>
<td>TA amended to cancel the travel</td>
<td>Honolulu, Hawaii</td>
<td>Cancelled</td>
<td>Cancelled</td>
<td>Cancelled</td>
</tr>
<tr>
<td>17-09-111-B</td>
<td>Martinez, Pedro Roy</td>
<td>$3,635.60</td>
<td>9/14-19/2017</td>
<td>Traveller attended the PATA Executive Board and Board Meeting</td>
<td>Studio City, Macao</td>
<td>9/29/2017</td>
<td>9/21/2017</td>
<td>9/21/2017</td>
</tr>
<tr>
<td>17-09-112-B</td>
<td>Rios, John</td>
<td>$3,635.60</td>
<td>9/14-19/2017</td>
<td>Traveller attended the PATA Executive Board and Board Meeting</td>
<td>Studio City, Macao</td>
<td>9/29/2017</td>
<td>9/25/2017</td>
<td>9/25/2017</td>
</tr>
<tr>
<td>17-08-113-A</td>
<td>Ada II, Charles</td>
<td>$0.00</td>
<td>8/14 - 17/2017</td>
<td>TA amended to cancel in its entirety.</td>
<td>Pohnpei</td>
<td>Cancelled - Due to Death in the family</td>
<td>Cancelled - Due to Death in the family</td>
<td>Cancelled - Due to Death in the family</td>
</tr>
<tr>
<td>17-09-119</td>
<td>Martinez, Pedro</td>
<td>$367.50</td>
<td>09/5-7/2017</td>
<td>Traveller was a guest speaker at the World Aviation Conference 2017</td>
<td>Seoul, Korea</td>
<td>9/17/2017</td>
<td>9/13/2017</td>
<td>9/11/2017</td>
</tr>
</tbody>
</table>
AIRLINE ISSUES

UNITED AIRLINES
Beginning January 2018, United’s Guam network will see several changes:

- For Guam – Chuuk – Pohnpei sector, service increases from 4 to 5 weekly, while overall Island Hopper routing, including between Guam and Majuro and Honolulu increases to 4 weekly. Kwajalein remains 3 weekly, Kosrae remains 2 weekly.
- Guam – Koror eff 07JAN18 Overall service for this nonstop sector remains unchanged at 6 weekly. UA will operate last Guam – Yap – Koror service on 06JAN18, currently served once a week.
- Guam – Manila eff 08JAN18 Overall service for nonstop flight is reduced from 11 to 7 weekly, morning departure cancelled.
- Guam – Koror – Manila will continue to be served with 2 weekly, 737-800 westbound, 737-700 eastbound.
- Guam – Osaka Kansai eff 07JAN18 Reduce from 14 to 10-11 weekly

United Airlines will be operating their annual Fantasy Flight for the benefit of DOE’s Rays of Hope Special Needs children. Over 200 guests and volunteers are participating in this special flight in the afternoon of December 7, 2017. This event provide a special experience, a “flight to the North Pole” complete with gifts and Winter Wonderland scene.

CATHAY DRAGON
Cathay Dragon operated a charter flight HKG/GUM on November 22, 2017.

UZBEKISTAN AIRWAYS
AGT Japan, has announced it will conduct Charters in December serving NGO/GUM, utilizing Uzbekistan Airlines aircraft with 150 pax capacity. 4 round trip charters is scheduled between December 29 through Jan. 4, 2018.

BOEING
The Boeing Corporation will be testing a new aircraft on our airfield from December 5 through 10, 2018. The aircraft, a Boeing KC-46 tanker, was ordered by the US military and the test team will be here through the duration.

FINANCIAL ISSUES
Fiscal Year 2017
The Entrance Audit meeting for FY 2017 with the Office of Public Accountability (OPA) is scheduled for
Dec 11, 2017. Ernst and Young is fully engaged and working closely with Accounting to review financial activity of the FY2017 fiscal year. As required by law, the Financial Audit Report will be completed no later than January 31, 2018.

**PROCUREMENT ISSUES**

**RFP – Risk Management & Insurance Consulting Services (Re-solicitation)**

Announced: November 15, 2017  
Submission Deadline: December 20, 2017 @4pm

**RFP – A/E Services for Rehabilitate Runway 6L 24R**

Announced: November 1, 2017  
Submission Deadline: November 29, 2017 @4pm

**ANNOUNCEMENTS**

- *Congratulations and Job Well Done* to Airport Employees recognized for service excellence in their respective categories and fields at the annual Governor’s Employee Recognition Program, MagPro Award of Excellence Banquet held Thursday November 9, 2017:

  **EMPLOYEE OF THE YEAR**
  
  - Rita Camacho, Computer Operator III, Computer Programming Analysis  
  - Ciara S. Finona, Airport Police Officer I, Security and Corrections

  **SUPERVISOR OF THE YEAR**
  
  - Antonio Laniog, Engineer III, Technical & Professional Engineering  
  - Arleen Torres-Sanchez, Systems Programmer, Computer Programming Analysis

  **COST SAVINGS AWARD**
  
  - Administration Division – MIS Section

  **Photo of the Year**
  
  - Lewis Santos, ARFF Captain “Reflections of Liberation”

- **DECK THE HALLS**, the Airport’s Christmas Project is underway. Exterior Lighting and Interior Décor is being installed this week and next week. The project entails participation from our tenants and vendors and the Employees Organization with at minimum 20 Christmas trees being decorated by these partners, along with a sponsor fee. All Cash proceeds will be donated to Autism Community Together and Hunter Speaks, the chosen Non profit organizations chosen as the beneficiary. Check presentation to the two organizations is tentatively scheduled for December 29, 2017.
November 28, 2017

MEMORANDUM

To: Mr. Ricardo C. Duenas
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of October 31, 2017

Attached herewith is GIAA’s Operating Results Report for the month ending October 31, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2017.

The key operating results for 1 month(s) of FY2018 ending October 31, 2017 – (in $000’s) are

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>Actual FY18 Current Month</th>
<th>YEAR-TO-DATE</th>
<th>FORECAST FOR FULL YEAR-FY18</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Budget FY18 Y-T-D</td>
<td>Actual FY18 Y-T-D</td>
<td>% Variance Budget vs. Actual Y-T-D Current Month</td>
</tr>
<tr>
<td>Total Signatory Revenues</td>
<td>$ 2,480.6</td>
<td>$ 2,480.6</td>
<td>-3.4%</td>
</tr>
<tr>
<td>Total Concession Revenues</td>
<td>$ 1,597.2</td>
<td>$ 1,597.2</td>
<td>-1.9%</td>
</tr>
<tr>
<td>Total PFC’s</td>
<td>$ 370.5</td>
<td>$ 370.5</td>
<td>-35.4%</td>
</tr>
<tr>
<td>Total Other Revenues</td>
<td>$ 1,592.9</td>
<td>$ 1,592.9</td>
<td>21.0%</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$ 6,041.2</td>
<td>$ 6,041.2</td>
<td>-0.9%</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$ 3,573.1</td>
<td>$ 3,573.1</td>
<td>-18.6%</td>
</tr>
<tr>
<td>Net Revenues from Operations</td>
<td>$ 2,468.1</td>
<td>$ 2,468.1</td>
<td>44.5%</td>
</tr>
<tr>
<td>Non-Operating Expenses</td>
<td>$ 234.9</td>
<td>$ 234.9</td>
<td>-14.6%</td>
</tr>
<tr>
<td>Other Available Moneys/other</td>
<td>$ 530.1</td>
<td>$ 530.1</td>
<td>-5.9%</td>
</tr>
<tr>
<td>sources of funds</td>
<td></td>
<td>$ 563.4</td>
<td></td>
</tr>
<tr>
<td>Net Debt Service Coverage</td>
<td>1.30</td>
<td>1.30</td>
<td>34.0%</td>
</tr>
</tbody>
</table>
Year-to-date Total Signatory Revenues for the month ending October 31, 2017 are below Budgeted revenues by -3.4%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are -1.9% below budget while Passenger Facility Charges are below the budget estimate by -36.4%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by 21.0%.

Year-to-date Total Operating Revenues actual of $6.0M is -0.9% below the budget estimate of $6.1M.

Year-to-date Total Operating Expenses are below budget by -18.6%. Components of this line item include a -32.7% decrease in Personnel Service, a -2.9% decrease in Contractual Services, a 22.3% increase in Materials & Supplies and a -100.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of $2.5M represents a 44.5% increase over the year-to-date budgeted amount of $1.7M.

Finally, our year-to-date results for Debt Service Coverage is at 1.30 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
    Executive Manager
    Deputy Executive Manager
    Airport Services Manager
    Airport Terminal Manager
# Guam International Airport Authority

## Key Operating Results ($000's)

As of October 31, 2017

<table>
<thead>
<tr>
<th></th>
<th>Actual FY2017</th>
<th>Budget FY2018</th>
<th>Actual FY2018</th>
<th>%Var Bud Vs Act'l</th>
<th>Budget Full Year</th>
<th>Actual FY2017</th>
<th>Budget FY2018</th>
<th>Actual FY2018</th>
<th>%Var Bud Vs Act'l</th>
<th>Actual/Est Bud Vs Act'l</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>I. Signatory Airline Rents &amp; Fees</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Terminal Bldg Rentals</td>
<td>313.2</td>
<td>318.2</td>
<td>325.9</td>
<td>2.4%</td>
<td>3,820.0</td>
<td>313.2</td>
<td>318.2</td>
<td>325.9</td>
<td>2.4%</td>
<td>3,827.6</td>
</tr>
<tr>
<td>Departure Fees</td>
<td>537.3</td>
<td>554.0</td>
<td>484.0</td>
<td>-12.6%</td>
<td>7,344.5</td>
<td>537.3</td>
<td>554.0</td>
<td>484.0</td>
<td>-12.6%</td>
<td>7,274.6</td>
</tr>
<tr>
<td>Arrival Fees</td>
<td>554.3</td>
<td>544.3</td>
<td>483.4</td>
<td>-11.2%</td>
<td>7,292.1</td>
<td>554.3</td>
<td>544.3</td>
<td>483.4</td>
<td>-11.2%</td>
<td>7,231.2</td>
</tr>
<tr>
<td>Immigration Inspection Fees</td>
<td>195.9</td>
<td>189.6</td>
<td>164.5</td>
<td>-13.2%</td>
<td>2,520.0</td>
<td>195.9</td>
<td>189.6</td>
<td>164.5</td>
<td>-13.2%</td>
<td>2,495.9</td>
</tr>
<tr>
<td>Loading Bridge Use Fees</td>
<td>491.3</td>
<td>570.5</td>
<td>586.4</td>
<td>2.8%</td>
<td>7,300.0</td>
<td>491.3</td>
<td>570.5</td>
<td>586.4</td>
<td>2.8%</td>
<td>7,315.9</td>
</tr>
<tr>
<td>Apron Use Fees</td>
<td>118.4</td>
<td>120.9</td>
<td>134.3</td>
<td>11.2%</td>
<td>1,550.0</td>
<td>118.4</td>
<td>120.9</td>
<td>134.3</td>
<td>11.2%</td>
<td>1,563.4</td>
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<tr>
<td>Landing Fees</td>
<td>231.4</td>
<td>271.0</td>
<td>302.0</td>
<td>0.0%</td>
<td>3,470.0</td>
<td>231.4</td>
<td>271.0</td>
<td>302.0</td>
<td>0.0%</td>
<td>3,480.0</td>
</tr>
<tr>
<td><strong>Total Signatory Revenue</strong></td>
<td>2,441.7</td>
<td>2,568.4</td>
<td>2,480.6</td>
<td>-3.4%</td>
<td>33,302.8</td>
<td>2,441.7</td>
<td>2,568.4</td>
<td>2,480.6</td>
<td>-3.4%</td>
<td>33,214.9</td>
</tr>
<tr>
<td>Enplaned Signatory Pax</td>
<td>143,619</td>
<td>148,343</td>
<td>125,798</td>
<td>-15.2%</td>
<td>1,966,786</td>
<td>143,619</td>
<td>148,343</td>
<td>125,798</td>
<td>-15.2%</td>
<td>1,944,241</td>
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<tr>
<td>Cost per Enplaned Pax</td>
<td>$17.00</td>
<td>$17.31</td>
<td>$19.72</td>
<td>13.9%</td>
<td>$16.93</td>
<td>$17.00</td>
<td>$17.31</td>
<td>$19.72</td>
<td>13.9%</td>
<td>$17.08</td>
</tr>
<tr>
<td><strong>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Concession Revenues</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gen Mdse</td>
<td>1,268.1</td>
<td>1,268.1</td>
<td>1,265.8</td>
<td>-0.2%</td>
<td>15,216.9</td>
<td>1,268.1</td>
<td>1,268.1</td>
<td>1,265.8</td>
<td>-0.2%</td>
<td>15,214.7</td>
</tr>
<tr>
<td>In-flight Catering</td>
<td>73.9</td>
<td>68.9</td>
<td>66.3</td>
<td>-3.8%</td>
<td>921.9</td>
<td>73.9</td>
<td>68.9</td>
<td>66.3</td>
<td>-3.8%</td>
<td>919.4</td>
</tr>
<tr>
<td>Food &amp; Beverage</td>
<td>86.7</td>
<td>88.4</td>
<td>78.0</td>
<td>-11.8%</td>
<td>1,149.8</td>
<td>86.7</td>
<td>88.4</td>
<td>78.0</td>
<td>-11.8%</td>
<td>1,139.4</td>
</tr>
<tr>
<td>Rental Cars</td>
<td>99.1</td>
<td>131.9</td>
<td>117.2</td>
<td>-11.1%</td>
<td>1,175.0</td>
<td>99.1</td>
<td>131.9</td>
<td>117.2</td>
<td>-11.1%</td>
<td>1,160.3</td>
</tr>
<tr>
<td>Other Concession Rev</td>
<td>60.8</td>
<td>71.2</td>
<td>69.9</td>
<td>-1.8%</td>
<td>796.7</td>
<td>60.8</td>
<td>71.2</td>
<td>69.9</td>
<td>-1.8%</td>
<td>795.5</td>
</tr>
<tr>
<td><strong>Total Concession Revenues</strong></td>
<td>1,588.5</td>
<td>1,628.4</td>
<td>1,597.2</td>
<td>-1.9%</td>
<td>19,800.4</td>
<td>1,588.5</td>
<td>1,628.4</td>
<td>1,597.2</td>
<td>-1.9%</td>
<td>19,769.2</td>
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<tr>
<td>Passenger Facility Charges</td>
<td>486.7</td>
<td>582.2</td>
<td>370.5</td>
<td>-36.4%</td>
<td>7,719.0</td>
<td>486.7</td>
<td>582.2</td>
<td>370.5</td>
<td>-36.4%</td>
<td>7,507.3</td>
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<tr>
<td>Other Revenue</td>
<td>1,500.9</td>
<td>1,316.5</td>
<td>1,592.9</td>
<td>21.0%</td>
<td>15,840.9</td>
<td>1,500.9</td>
<td>1,316.5</td>
<td>1,592.9</td>
<td>21.0%</td>
<td>15,815.2</td>
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<tr>
<td><strong>Total Operating Revenue</strong></td>
<td>6,017.7</td>
<td>6,095.6</td>
<td>6,041.2</td>
<td>-0.9%</td>
<td>76,663.0</td>
<td>6,017.7</td>
<td>6,095.6</td>
<td>6,041.2</td>
<td>-0.9%</td>
<td>76,608.6</td>
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<tr>
<td><strong>II. Operating Expenses:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personnel Services</td>
<td>1,629.5</td>
<td>2,352.0</td>
<td>1,583.8</td>
<td>-32.7%</td>
<td>20,383.4</td>
<td>1,629.5</td>
<td>2,352.0</td>
<td>1,583.8</td>
<td>-32.7%</td>
<td>19,615.2</td>
</tr>
<tr>
<td>Contractual Services</td>
<td>1,647.2</td>
<td>1,983.7</td>
<td>1,925.5</td>
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<td>24,480.6</td>
<td>1,647.2</td>
<td>1,983.7</td>
<td>1,925.5</td>
<td>-2.9%</td>
<td>24,224.2</td>
</tr>
<tr>
<td>Materials &amp; Supplies</td>
<td>31.1</td>
<td>52.2</td>
<td>63.8</td>
<td>22.3%</td>
<td>2,363.0</td>
<td>31.1</td>
<td>52.2</td>
<td>63.8</td>
<td>22.3%</td>
<td>2,374.7</td>
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<tr>
<td>Equipment/Furnishings</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0%</td>
<td>91.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0%</td>
<td>91.0</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>3,307.9</td>
<td>4,387.9</td>
<td>3,573.1</td>
<td>-18.6%</td>
<td>47,318.0</td>
<td>3,307.9</td>
<td>4,387.9</td>
<td>3,573.1</td>
<td>-18.6%</td>
<td>46,503.3</td>
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<tr>
<td><strong>Net income from Operations</strong></td>
<td>2,709.8</td>
<td>1,707.8</td>
<td>2,468.1</td>
<td>44.5%</td>
<td>29,345.0</td>
<td>2,709.8</td>
<td>1,707.8</td>
<td>2,468.1</td>
<td>44.5%</td>
<td>30,105.3</td>
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</table>
### III. Other Revenues and Expenses

<table>
<thead>
<tr>
<th></th>
<th>CURRENT MONTH</th>
<th>YEAR TO DATE</th>
<th>FULL YEAR FORECAST</th>
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<tbody>
<tr>
<td></td>
<td>FY2017</td>
<td>Budget FY2018</td>
<td>Actual FY2018</td>
</tr>
<tr>
<td>Less: Non Operating Expense(Ret/DOI/OHS)</td>
<td>225.5 275.0 234.9</td>
<td>-14.6% 715.0 225.5 275.0 234.9</td>
<td>-14.6% 674.9</td>
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<tr>
<td>Add: Interest on Investments</td>
<td>56.2 66.0 0.0</td>
<td>-100.0% 792.1 56.2 66.0 0.0</td>
<td>-100.0% 726.1</td>
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<tr>
<td>Net Revenues</td>
<td>2,540.5 1,498.8 2,233.2</td>
<td>-49.0% 29,422.1 2,540.5 1,498.8 2,233.2</td>
<td>-0.4 30,156.5</td>
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<tr>
<td>Add: Other Sources of Funds</td>
<td>11.2 33.3 0.0</td>
<td>0.0% 400.0 11.2 33.3 0.0</td>
<td>-100.0% 366.7</td>
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<tr>
<td>Add: Other Available Moneys</td>
<td>529.9 530.1 530.1</td>
<td>0.0% 6,361.5 529.9 530.1 530.1</td>
<td>0.0% 6,361.5</td>
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<tr>
<td>Net Revenues and Other Available Moneys</td>
<td>3,081.6 2,062.2 2,763.3</td>
<td>34.0% 36,183.6 2,062.2 2,763.3</td>
<td>34.0% 36,884.7</td>
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<tr>
<td>Debt Service payments</td>
<td>2,119.8 2,120.5 2,120.5</td>
<td>0.0% 25,446.0 2,119.8 2,120.5 2,120.5</td>
<td>0.0% 25,446.0</td>
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<tr>
<td>Debt Service Coverage</td>
<td>1.45 0.97 1.30</td>
<td>34.0% 1.42 1.45 0.97 1.30</td>
<td>34.0% 1.45</td>
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<tr>
<td>Debt Service Requirement</td>
<td>1.25 1.25 1.25</td>
<td>1.25 1.25 1.25 1.25</td>
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### SUMMARY SIGNATORY AIRLINES

#### Enplanements

<table>
<thead>
<tr>
<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2011</td>
<td>94,630</td>
<td>105,230</td>
<td>108,410</td>
<td>132,016</td>
<td>129,523</td>
<td>137,257</td>
<td>102,312</td>
<td>112,910</td>
<td>111,671</td>
<td>133,353</td>
<td>147,419</td>
<td>132,165</td>
<td>1,446,896</td>
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<tr>
<td>FY 2012</td>
<td>112,043</td>
<td>117,861</td>
<td>115,206</td>
<td>137,595</td>
<td>131,263</td>
<td>128,645</td>
<td>95,184</td>
<td>99,827</td>
<td>100,434</td>
<td>119,730</td>
<td>140,999</td>
<td>123,086</td>
<td>1,416,873</td>
</tr>
<tr>
<td>FY 2013</td>
<td>110,962</td>
<td>118,092</td>
<td>121,031</td>
<td>143,545</td>
<td>137,851</td>
<td>149,600</td>
<td>113,893</td>
<td>107,914</td>
<td>122,061</td>
<td>141,014</td>
<td>165,376</td>
<td>135,017</td>
<td>1,546,356</td>
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<tr>
<td>FY 2014</td>
<td>131,910</td>
<td>135,518</td>
<td>138,186</td>
<td>150,971</td>
<td>148,524</td>
<td>164,380</td>
<td>124,701</td>
<td>120,750</td>
<td>132,315</td>
<td>142,733</td>
<td>165,026</td>
<td>138,907</td>
<td>1,693,962</td>
</tr>
<tr>
<td>FY 2016</td>
<td>123,934</td>
<td>133,207</td>
<td>141,209</td>
<td>154,559</td>
<td>149,186</td>
<td>163,468</td>
<td>126,645</td>
<td>125,235</td>
<td>131,500</td>
<td>136,967</td>
<td>159,054</td>
<td>138,298</td>
<td>1,683,262</td>
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<tr>
<td>FY 2017</td>
<td>126,352</td>
<td>141,778</td>
<td>150,587</td>
<td>159,545</td>
<td>153,030</td>
<td>155,032</td>
<td>126,400</td>
<td>149,942</td>
<td>147,032</td>
<td>168,085</td>
<td>143,840</td>
<td>1,764,191</td>
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<tr>
<td>FY 2018</td>
<td>143,619</td>
<td>148,002</td>
<td>160,544</td>
<td>162,393</td>
<td>143,730</td>
<td>152,735</td>
<td>146,779</td>
<td>150,775</td>
<td>151,974</td>
<td>158,139</td>
<td>169,547</td>
<td>145,108</td>
<td>1,838,245</td>
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<td>FY 2019</td>
<td>125,798</td>
<td>155,897</td>
<td>166,013</td>
<td>181,671</td>
<td>160,192</td>
<td>166,828</td>
<td>150,416</td>
<td>161,176</td>
<td>165,370</td>
<td>173,362</td>
<td>178,304</td>
<td>159,274</td>
<td>1,944,241</td>
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#### FY 2018 versus FY 2017

<table>
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<tr>
<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Monthly</td>
<td>-12.41%</td>
<td>5.33%</td>
<td>3.41%</td>
<td>11.93%</td>
<td>5.76%</td>
<td>2.48%</td>
<td>6.86%</td>
<td>8.81%</td>
<td>9.63%</td>
<td>5.17%</td>
<td>9.76%</td>
<td>5.77%</td>
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</tr>
<tr>
<td>% Cumulative</td>
<td>-17,821</td>
<td>7,895</td>
<td>5,469</td>
<td>19,368</td>
<td>16,472</td>
<td>9,093</td>
<td>3,637</td>
<td>10,341</td>
<td>13,396</td>
<td>15,223</td>
<td>8,757</td>
<td>143,840</td>
<td>105,996</td>
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#### Actual Enplanements & Projection per Budget FY 2018

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<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Over/(Under)</td>
<td>-12.41%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>-1.1%</td>
<td>(22,545)</td>
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</table>

#### Actual versus Forecast

<table>
<thead>
<tr>
<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Monthly</td>
<td>-15.2%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
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<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
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</tr>
<tr>
<td>% Cumulative</td>
<td>-15.2%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
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</table>

#### Cost Per Enplanement FY2017 Actual versus Projected

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<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
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<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>CPE</td>
<td>$17.31</td>
<td>$17.16</td>
<td>$16.96</td>
<td>$16.49</td>
<td>$17.00</td>
<td>$17.13</td>
<td>$17.34</td>
<td>$17.10</td>
<td>$16.56</td>
<td>$16.46</td>
<td>$16.52</td>
<td>$17.14</td>
<td>$16.93</td>
</tr>
<tr>
<td>Actual CPE</td>
<td>$19.72</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Variance</td>
<td>$(-2.40)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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</tbody>
</table>

#### Month to Month Trend

<table>
<thead>
<tr>
<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase/(Decrease)</td>
<td>30,099</td>
<td>10,116</td>
<td>15,658</td>
<td>-21,478</td>
<td>6,636</td>
<td>-16,412</td>
<td>10,700</td>
<td>4,254</td>
<td>7,992</td>
<td>4,943</td>
<td>-19,031</td>
<td>83,073</td>
<td>73,05%</td>
</tr>
<tr>
<td>Increase/(Decrease) in %</td>
<td>23.9%</td>
<td>6.5%</td>
<td>9.4%</td>
<td>-11.8%</td>
<td>4.1%</td>
<td>-9.8%</td>
<td>7.1%</td>
<td>2.6%</td>
<td>4.8%</td>
<td>2.9%</td>
<td>-10.7%</td>
<td></td>
<td>5.77%</td>
</tr>
</tbody>
</table>

#### Actual Enplanements per Budget FY 2018

<table>
<thead>
<tr>
<th>Month</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
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<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>CPE</td>
<td>$17.31</td>
<td>$17.16</td>
<td>$16.96</td>
<td>$16.49</td>
<td>$17.00</td>
<td>$17.13</td>
<td>$17.34</td>
<td>$17.10</td>
<td>$16.56</td>
<td>$16.46</td>
<td>$16.52</td>
<td>$17.14</td>
<td>$16.93</td>
</tr>
<tr>
<td>Actual CPE</td>
<td>$19.72</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Variance</td>
<td>$(-2.40)</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
RECOMMENDATION OF COUNSEL

TO: Board of Directors
   ANTONIO B. WON PAT INTERNATIONAL
   AIRPORT AUTHORITY, GUAM

CC: Mr. Charles H. Ada II
    Executive Manager
    ANTONIO B. WON PAT INTERNATIONAL
    AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian
      CALVO FISHER & JACOB LLP

DATE: November 27, 2017

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.
ORDER OF ADJOURNMENT

By Resolution of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA"), the November 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned until Friday, December 1, 2017 at 10:30 a.m., to reconvene at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Dated this 30th day of November, 2017.

[Signature]
Ricardo C. Duenas
Chairman of the Board