

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, November 30, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The November 30, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Duenas at 3:03 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Ricardo C. Duenas
Katherine C. Sgro
Gurvinder "Bic" Sobti
Martin J. Gerber
Lucy M. Alcorn
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Chairman
Vice Chairperson
Board Secretary

Directors Absent:

GIAA Officials:

Pedro R. Martinez
Jean M. Arriola
Gerard Bautista
Daniel Stone
Edward Muna
Victor Cruz
Ann Bautista
Rolenda Faasuamalie
Joseph Javellana

Deputy Executive Manager
Airport Services Manager
Air Terminal Manager
Airport Assistant Fire Chief
Superintendent of Operations
Engineering Supervisor
General Accounting Supervisor
Airport Marketing Administrator
Program Coordinator IV

Janalynn C. Damian, Esq.
Frank R. Santos

GIAA Legal Counsel
GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Director Gerber; motion unanimously passed.

3. APPROVAL OF MINUTES

A. October 26, 2017 Regular Meeting

Director Tolan informed the Board of a correction on page one – the reference to Chairman Duenas should be changed to Vice Chairperson Sgro. On motion duly made by Director Gerber, seconded by Director Tolan, the following resolution was unanimously passed:

Resolution No. 18-04

The Board hereby approves the minutes of the October 26, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Martinez had no correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects("CIP")

Mr. Frank Santos, Consultant, provided brief highlights on Capital Improvement Projects for FY2017.

- Acquire ARFF Truck/RIV - Pk 2: Soon to be closed out.
- International Arrivals Corridor with Building Seismic Upgrades: First shipment of steel is on-island and installation will start next week.
- Rehabilitation Runway 6L - Design: Nine proposals received. Proposals to be evaluated and brought to the Board for approval.

6. NEW BUSINESS

A. Finance Committee Report

Mr. Frank Santos informed the Board that the finance committee report consists of three items.

The first matter discussed is Japan Air Service Incentives. Mr. Santos went on to explain that the incentives are directed at Japan routes only due to the declining traffic and the discontinuation of flights with Delta Airline and reduction of flights with United Airlines. Mr. Santos explained the two proposed incentives

The first incentive is a 10% reduction/rebate on all operational rates and charges for existing Japan routes, to include landing and arrival fees and loading bridge fees. The objective is to stop airlines from reducing service to Japan any further. Cost per emplaned passenger will be discounted by \$1.68. This incentive will take effect February 1, 2018, for one (1) year, and apply only to Japan destinations. Mr. Santos informed the Board that the impact that the incentives will have on the fiscal year 2018 budget is approximately \$600,000.00, and that Management will work with the Comptroller to find those funds within the current budget. For fiscal year 2019, the cost of the incentives will be incorporated into the budget formulation.

The second incentive is a 50% discount/rebate on operational rates and charges for all new routes out of Japan. This incentive will also take effect February 1, 2018 and is non-recurring. All of the revenue from the new flights would in turn pay for the incentive, therefore this incentive has no impact on GIAA's budget.

Mr. Santos informed the Board of interest expressed by a carrier and once these incentives are approved by the Board, the carrier will officially be advised. He also added that the incentives are based on 100% occupancy, that if a carrier is flying at 80% - 90% occupancy the discount will go down, this will give the airlines incentive to actually fill up the aircraft.

Chairman Duenas for the record announced the arrival of Vice Chairperson Sgro.

After further discussion, on motion duly made by Director Tolan, seconded by Director Alcorn, the following resolution was unanimously approved:

Resolution No. 18-05

The Board hereby approves the Japan Only Incentives as presented, subject to review by legal counsel.

The second matter discussed under the finance committee report was a request from the Department of Public Works (DPW) and the Attorney General's Office (AGO) for GIAA to be a joint party in the condemnation of Lot 2088 to be later used in the Tiyan Parkway Phase II. All lots are to be acquired by DPW, a number of lots, to include Lot 2088, are of value to the Airport and programmed to be acquired by GIAA, once acquired by Gov Guam. Being that GIAA is able to obtain the remnant portion of Lot 2088, joint action for condemnation is requested by DPA and the AGO. The value of GIAA's interest in Lot 2088 is estimated at \$87,296.00. Management is requesting that the Board authorize Management to proceed with a joint condemnation with the government of Guam for Lot No. 2088, and to appropriate \$87,296.00 plus 10% or \$96,026.00 for miscellaneous expenses such as legal and additional appraisal costs.

Director Gerber inquired on the title for Lot 2088. Mr. Santos informed the Board that after condemnation, the title of 4,400 square meters will be under the Authority.

Vice Chairperson Sgro inquired on the location of Lot 2088. Mr. Santos informed the Board that the lot is located where the former Guam Housing office used to be. Discussion ensued.

After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

Resolution No. 18-06

The Board hereby authorizes Management to proceed with the condemnation of Lot 2088 jointly with DPW. The Board further appropriates \$96,026.00 for the acquisition and related expenses for Lot 2088.

The third matter discussed under the finance committee report was the investment for debt service funds.

Presently GIAA contributes \$1.8M into the debt service twice a year, and the interest rate on returns is only 0.25%. Management is proposing that the Authority enter into an Investment Agreement on an approved yield of 1.5% - 1.7% for a predetermined amount of time, which Management is recommending five (5) years. Mr. Santos informed the Board the GIAA's Business and Financial Consultant, TMG will facilitate the process through a third party firm. He clarified that the debt service funds will be from GIAA's revenue sources, not bond funds, which is restricted. The investment concept still conforms to GIAA's Bond Indenture, and money will be set aside for a Bond Counsel.

Director Gerber inquired on the risk to the Airport. Mr. Santos advised the Board that once GIAA enters the fixed purchase agreement the money will be tied up for five (5) years, he assured the Board that there will be no loss in liquidity. Discussion followed on details of the process.

After further discussion, on motion duly made by Director Sobti, seconded by Director Sgro, the following resolution was unanimously approved:

Resolution No. 18-07

The Board hereby authorizes Management to enter into a fixed purchase agreement for investment of GIAA's debt service fund for a period of five (5) years, subject to review by legal counsel.

B. Ratification of Quarterly Travel

Deputy Executive Manager Martinez presented the quarterly travel for July to September 2017 for ratification by the Board.

After further discussion, on motion duly made by Vice Chairperson Sgro, seconded by Director Tolan, the following resolution was unanimously approved:

Resolution No. 18-08

The Board hereby ratifies the FY2017 4th quarter travel report from July 2017 to September 2017 as presented.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Martinez.

8. REPORT OF THE COMPTROLLER

Ms. Ann Bautista reported on the revenues and expenses of the Authority as of **October 31, 2017**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-3.4%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-1.9%** and **-36.4%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **21.0%**. Year-to-date Total Operating Revenues Actual of **\$6.0M** is **-0.9%** below the budget estimate of **\$6.1M**. Year-to-date Total Operating Expenses are below budget by **-18.6%**. Components of this line item include a **-32.7%** decrease in Personnel Service, a **-2.9%** decrease in Contractual Services, a **-37.4%** decrease in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$2.5M** reflects an increase of **44.5%** over the year-to-date budgeted amount of **\$1.7M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.30** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

At this time Chairman Duenas announced that in order for Legal Counsel to give a more complete report, Executive Session will be tabled, and the Board will recess the Regular Board meeting and reconvene on Friday, December 1, 2017 at 10:30 a.m.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 18-09

The November 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned, and will reconvene on Friday, December 1, 2017 at 10:30 a.m. at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

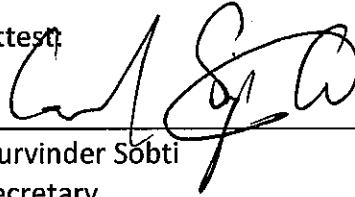
The meeting adjourned at 3:41 p.m.

Dated this 28th, day of December, 2017.



Ricardo C. Duenas
Chairman

Attest:



Gurvinder Sobti
Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios
Corresponding Secretary

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Thursday, November 30, 2017
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Gerard BAVISTA	GIAA - ATM
2.	Jean M. Amm	GIAA - Admin
3.	Tricia Benavente	Sen. Agnon's office
4.	Ann Bautista	GIAA - Admin
5.	FRANK SANTOS	TMG
6.	Nicole Benavente	Glimpses of Guam
7.	Felipe Tansum	GIAA Mktg
8.	J.G. JAVIERANA	GIAA Proc
9.	VICTOR J. CRUZ	GIAA Engr.
10.	LETITIA LAW-BYERLY	LOTTE DF
11.	DANIEL STONE	ARFF
12.	EDWARD MUNA	
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		

BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, November 30, 2017
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice

First Notice:

Guam Daily Post – November 22, 2017

Notice to Media – November 22, 2017

Second Notice:

Guam Daily Post – November 28, 2017

Notice to Media – November 28, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. October 26, 2017 Regular Meeting
4. Correspondence
5. Old Business
 - A. Status Updates of Capital Improvement Projects
6. New Business
 - A. Finance Committee Report
 - B. Ratification of Quarterly Travel
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment

DOC prisoner cooperates with feds

By Mindy Aguon

mindy@postguam.com

A prisoner who was found in possession of drugs and a cellphone in February has cooperated with federal authorities, and the details of his criminal case were unsealed in the District Court of Guam yesterday.

Ron Molano Taitano was indicted by a federal grand jury on June 7, charged with three counts of possession of contraband in prison.

In June, Taitano signed a plea agreement admitting to possessing drugs and a cellphone while incarcerated at

the Hagåtña Detention Facility.

On Jan. 14, Taitano had been temporarily released from Department of Corrections custody from 8 a.m. to 5 p.m. pursuant to a court order, court documents state. Upon return to custody, Taitano was strip-searched. During the examination a corrections officer noticed an unusual lump in the middle of one slipper and a strong odor of tobacco.

Taitano allegedly said, "I (expletive) up."

Inside the slipper, officers found a plastic bag containing 0.470 grams of 99 percent pure crystal methamphet-

amine, one needle syringe, two butane lighters and three condoms containing a tobacco-like substance, the plea agreement stated.

On Feb. 12, during a search of Taitano's cell that he shared with another inmate, officers discovered a Samsung smartphone with an iConnect SIM card hidden by the window near the defendant's top bunk.

Corrections officers found text messages between Taitano and a family member, and a selfie of the defendant on the phone.

Bank fraud charge

Taitano was sentenced on Feb. 17,

2011, in the Eastern District of California for bank fraud, attempted bank fraud, possession of stolen U.S. mail and theft of U.S. mail. He was sentenced to 14 months behind bars followed by a three-year term of supervised release.

In 2011 the court approved his supervised release plan transfer to Guam and on Aug. 1, 2012, he was arrested for assault and conspiracy to commit assault, court document state.

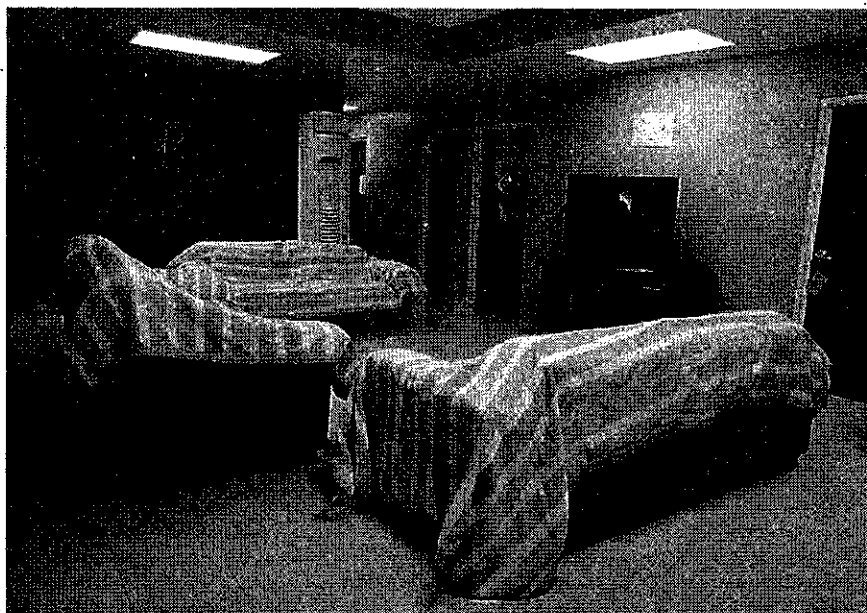
Taitano is scheduled to be sentenced in February 2018. The plea agreement states the government will request a lesser sentence in exchange for his cooperation.

GUAM DAILY POST • WEDNESDAY, NOVEMBER 22, 2017

Sanctuary shows off facilities at open house



ABOVE: Transitional Living Program Case Manager Sarita Ilesugam gives a tour of facilities during the Sanctuary Inc. of Guam open house yesterday. The Transitional Living Program is set to reopen Dec. 1, and aims to help older youths prepare for their lives as adults. Photos by David Castro/The Guam Daily Post



RIGHT: The Co-ed Emergency Shelter takes in youth who might not have anywhere else to go, and offers a safe place for them to stay. The shelter is one of the services that Sanctuary Inc. of Guam offers.



The Honorable
EDDIE B. CALVO
Governor

The Honorable
RAY TENORIO
Lt. Governor



PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, November 30, 2017 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)

PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

NELLY M. PASCUAL

dba: Marina's Restaurant & Sports Lounge

has applied for a Class: 4 On Sale Beer Alcoholic Beverage License said premises being marked as Lot: 5166-22 LS 14-SEC 2 #244 Florendo Bldg. Harmon Ind. Park, Harmon

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GUAM DAILY POST

Port Police: Man found with drugs, paraphernalia

By Alana Chargualaf
alana@postguam.com

A man was charged Monday in the Superior Court of Guam with possession of an amphetamine-based Schedule II controlled substance with intent to distribute.

According to a magistrate's complaint, a Port Police dispatcher reported a suspicious vehicle to a Port Police officer on Sunday.

The Port Police officer stated he found a Toyota Tundra with two indi-



Charged

Roland "Angel" De Soto, 43, was charged Monday in the Superior Court of Guam with possession of a schedule II controlled substance with intent to deliver as a first-degree felony, and possession of a schedule II controlled substance as a third-degree felony.

viduals inside — the driver, Roland "Angel" De Soto, 43, and another person in the passenger seat, the

court document stated.

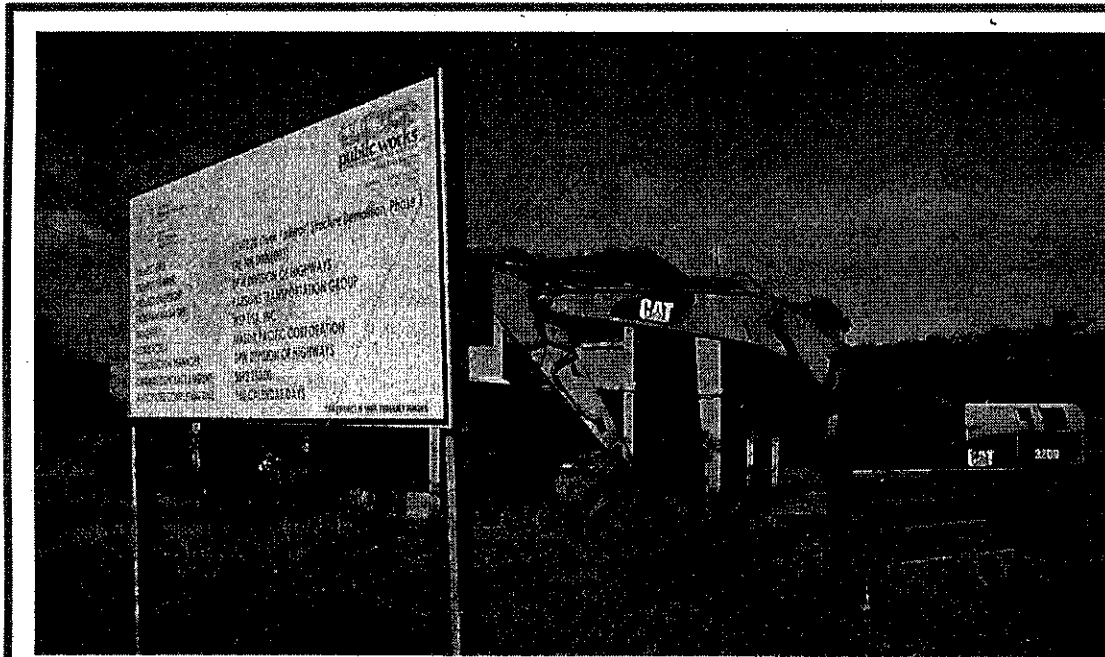
The officer then informed De Soto that he was violating the Port Authority of Guam's curfew and security measures, and asked for his permission to search the vehicle, which De Soto allowed.

The complaint states the officer found a cylindrical M&M candy container in the truck's center console containing two modified glass pipes, four small zip-close bags containing a crystalline substance, one green straw with a heat-sealed end contain-

ing a crystalline substance, and a small digital scale.

De Soto reportedly said he will take responsibility for the contraband found, according to the court document.

Assistant Attorney General Matthew Phelps found probable cause to charge De Soto with possession of a Schedule II controlled substance with intent to deliver as a first-degree felony, and possession of a Schedule II controlled substance as a third-degree felony.



Old Tiyan structures will be demolished

DEMOLITION: Former military houses that have been abandoned for years and have become eyesores since turned over to the local government may finally be torn down. The Department of Public Works recently posted a sign near the Tiyan cliffline, indicating contractor Maeda Pacific will do the demolition work for \$592,250 in 160 days. The area is part of a broader plan to link Route 8, through the Tiyan Parkway, to the Airport Road traffic light by The Home Depot.

David Castro/
The Guam Daily Post

Defense denies prison smuggling attempt via GMH

By Andrew Roberto
andrew@postguam.com

In an alleged plot to smuggle contraband into the Department of Corrections prison via a hidden package intended to be picked up at Guam Memorial Hospital, the alleged co-conspirators appeared in court yesterday — but according to one of the defense counsels, police officers have made a mistake arresting Paul Lynwood Johnson.

Attorney Howard Trapp said his client, Johnson, was not involved in

trying to sneak contraband into the prison facility.

"He's not only pleading not guilty," Trapp said at an arraignment hearing for Johnson, "but for other reasons also he is saying he had absolutely nothing to do with this."

On Oct. 16, a suspicious package covered in plastic and duct tape was discovered by a security administrator in a men's restroom stall at the public hospital. Guam Police Department patrol officers were called and the Navy Explosive



Paul Johnson

Ordnance Disposal team responded to investigate, as a precaution.

The package contained two cellphones and a charger, and was meant to be smuggled into the island's prison by an inmate scheduled for transport to GMH, according to police.

Johnson and co-defendants Corina Lynn Blas Tedtaotao, Quiana Liberty Manibusan and Frank Pangelinan are charged with promotion of major prison contraband as a second-de-

gree felony.

Paul Johnson is the father of maximum-security inmate Shawn Paul Johnson. Tedtaotao is the wife of maximum-security inmate Raymond Torres Tedtaotao. Both inmates are suspected of being involved in the alleged plot, court documents stated.

Manibusan's attorney, James Spivey, also confirmed that a plea has been offered to his client to resolve the case, which his client will take time to consider. Also, Spivey indicated that a motion to sever his client's case may be forthcoming.

GUAM ENVIRONMENTAL PROTECTION AGENCY

AGENCIJA PROTEKSION LINA LA GUAHAN

BOARD OF DIRECTORS MEETING

Thursday, November 30, 2017 • 4:00PM • Main Office Conference Room



AGENDA: I. Call to Order; II. Approval of Agenda; III. Approval of 10/26/17 Minutes; IV. Administrator's Report; V. New Business; VI. Old Business - Tsang Brothers Corporation Tentative Settlement Agreement; Update on Air Emission Permit Process VII. Miscellaneous; VIII. Next Meeting Date/Adjournment

Individuals requiring special accommodations, auxiliary aids or services should contact Guam EPA by calling 300.4751/9 or by emailing vilma.balajadia@epa.guam.gov
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The Honorable
EDDIE B. CALVO
Governor

The Honorable
RAY TENORIO
Lt. Governor



PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Thursday, November 30, 2017 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

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(This ad paid for by GIAA)

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, October 26, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The October 26, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Vice Chairperson Sgro at 3:07 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Katherine C. Sgro
Gurvinder "Bic" Sobti
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Vice Chairperson
Board Secretary

Directors Absent:

Ricardo C. Duenas (Excused)
Martin J. Gerber(Excused)
Lucy M. Alcorn (Excused)

Chairman

GIAA Officials:

Pedro R. Martinez
John A. Rios
Jean M. Arriola
Gerard Bautista
Ray Santos
Victor Cruz
Rolenda Faasuamalie
Joseph Javellana

Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager
Airport Fire Chief, Acting
Engineering Supervisor
Airport Marketing Administrator
Program Coordinator IV

Janalynn C. Damian, Esq.
Frank R. Santos

GIAA Legal Counsel
GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Camacho, seconded by Director Sobti; motion unanimously passed.

3. APPROVAL OF MINUTES

A. September 26, 2017 Regular Meeting

No corrections or changes were recommended. On motion duly made by Director Sobti, seconded by Director Camacho, the following resolution was unanimously passed:

Resolution No. 18-01

The Board hereby approves the minutes of the September 26, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Martinez had no Correspondence to report.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects("CIP")

Mr. Frank Santos, Consultant, provided brief highlights on Capital Improvement Projects for FY2017.

- International Arrivals Corridor with Building Seismic Upgrades: Sources of funding now raised to \$119M.
- ARFF Facility-Design/Construction Phase I: Additional funding located, currently at \$5.4M
- Apron Rehabilitation - Design: Currently at \$2M
- Rehabilitation Runway 6L - Design: RFP expected to be issued by mid November.

6. NEW BUSINESS

A. Approval of Award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17

Deputy Executive Manager Martinez provided background information to the Board on the referenced IFB. Ten (10) firms/individuals purchased bid packages and only one (1) firm submitted a bid before the submission deadline. The one (1) firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidder. The bid price submittal is as follows:

Bidder's Name	Item No. 1	w/Preventive Maintenance Plan (5) years
Morrigo Equipment LLC	\$101,625.00	\$12,600.00

Deputy Executive Manager Martinez informed the Board that Morrigo Equipment LLC has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

Item & Description	Awarded to:	Total Amount
Item 1: Runway Friction Testing Trailer with Preventive Maintenance Plan (5) Years	Morrigo Equipment LLC	\$101,625.00 \$12,600.00
Total Contract Award:		\$114,225.00

Mr. Gerard Bautista explained to the Board that the equipment tests the friction of the pavement and is able to determine whether rubber removal or contaminant removal is required for the runway. Delivery for the equipment is estimated at ninety (90) days. Employees from a number of divisions including Engineering, MIS and Properties & Facilities will be trained on the maintenance and operation of the machinery. Included in the contract is a five (5) year preventive maintenance plan. Mr. Frank Santos clarified that the funding for this IFB is under the Capital Improvement Program, and is listed under the project updates.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 18-02

The Board hereby approves the contract award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17 to Morrigo Equipment LLC for a total contract amount of \$114,225.00, subject to review by legal counsel.

B. Approval of Board Resolution No. 18-03: Agreement for Legal Services

The second item discussed was the extension of the Agreement for legal services with Fisher & Associates. The extension would be the second of four (4) options to extend.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 18-03

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on October 27, 2016, by Resolution No. 17-05, the Board of Directors approved the extension of the Conflicts Counsel Agreement for an additional one year period (1st Option) commencing on December 1, 2016, and expiring on November 30, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Deputy Executive Manager Martinez.

Vice Chairperson Sgro commended Management and employees on the perfect 100% score for its annual certification inspection conducted September 25 – 29, 2017. The inspection revealed that the airport is operated in full compliance with 14 U.S. Code of Federal Regulations (CFR) Part 139, the Airport Certification Manual, and the Airport Operating Certificate.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of **September 30, 2017**. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by **2.7%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-0.5%** and above budget by **1.4%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **24.0%**. Year-to-date Total Operating Revenues Actual of **\$77.4M** is **6.3%** above the budget estimate of **\$72.7M**. Year-to-date Total Operating Expenses are above budget by **1.5%**.

Components of this line item include a **1.0%** increase in Personnel Service, a **5.6%** increase in Contractual Services, a **-37.4%** decrease in Materials & Supplies and a **1.3%** increase in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$32.3M** reflects an increase of **14.0%** over the year-to-date budgeted amount of **\$28.3M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.54** versus the requirement of **1.25**.

Vice Chairperson Sgro inquired if the Comptroller foresees any changes in numbers due to the economies downturn. The Comptroller explained that there is a projected drop in enplaned passengers, however factors such as Air Seoul projecting 60,000 passengers for FY2018 evens out the numbers.

9. EXECUTIVE SESSION

Vice Chairperson Sgro announced that there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Camacho, seconded by Director Tolan; motion unanimously passed. The meeting adjourned at 3:37 p.m.

Dated this _____, day of _____, 2017.

Attest:

Ricardo C. Duenas
Chairman

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017
as of 11/30/17

	PROJECT NAME	Bond	Federal	CIF	Total	Payment	Balance
I. ONGOING							
1	AIP 97 AIP 100 Int'l Arrivals Corridor w/Bldg Seismic Upgrades	96,108,007	22,200,000	1,126,940	119,434,947	23,718,635	95,716,312
2	AIP 91 Acquire ARFF Truck/RIV - Pkg 2		1,251,000	139,000	1,390,000	1,171,046	218,954
3	AIP 93 Noise Mitigation Program 65 DNL & Higher - Phase		2,000,000	200,000	2,200,000	127,681	2,072,319
4	AIP 94 Miscellaneous Airport Improvements - Ph 5		706,077	78,453	784,530	681,056	103,474
5	AIP 95 Wildlife Management Assessment		100,000	10,000	110,000	80,306	29,694
6	AIP 96 Safety Management System		150,000	30,000	180,000	44,317	135,683
7	AIP 98 AIP 101 ARFF Facility-Design/Construction Phase 1/2	422,472	4,500,000	488,889	5,411,361	237,932	5,173,429
8	AIP 99 AIP 102 Apron Rehabilitation - Design		1,810,000	192,112	2,002,112	237,429	1,764,683
9	AIP 103 Rehabilitation Runway 6L - Design		750,000	83,334	833,334		833,334
10	Hold Bag Screening Relocation	5,369,933	24,899,330	0	30,269,263	28,189,215	2,080,048
11	Parking Expansion	1,654,912		904,881	2,559,793	1,654,912	904,881
12	Upgrade Airport IT & FMS	389,118		1,000,000	1,389,118	389,118	1,000,000
13	SSCP Improvements			1,600,000	1,600,000	18,403	1,581,597
14	Art Program	639,000		-	639,000	-	639,000
15	Improve Leasehold Facilities (GSE, Tech, HC-5)			2,646,082	2,646,082	1,903,400	742,683
16	Tiyan Land Acquisition & Redevelopment			787,415	787,415	703,703	83,712
17	Facilities Fire Alarm/Suppression System			3,223,301	3,223,301	3,126,675	96,626
18	Upgrades to Public Restrooms - Final Phase			2,593,937	2,593,937	2,446,047	147,890
19	Maintenance Equipment			100,000	100,000	-	100,000
20	Airport Facilities Upgrades, Phased			4,985,936	4,985,936	4,785,866	200,070
21	Painting & Exterior Surface Improvements and Replace Roofing Systems			2,509,934	2,509,934	2,431,734	78,200
	Totals:	\$ 104,583,442	\$ 58,366,407	\$ 22,700,215	\$ 185,650,064	\$ 71,947,475	\$ 113,702,589

FY 2017 - 4th QUARTER TRAVEL REPORT

BOARD RATIFICATION - July - September

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION	Travel/Trip Expense Report Due	Travel Expense Report Submitted	Trip Expense Report Submitted
17-07-88-A	Ada II, Charles	\$6,267.58	7/5-11/2017	Meetings on July 7-10 with Delta Airline Officials, S & P, Orrick, Hawaiian Air and FAA Airport District Office (ADO).	Tokyo, Japan, San Francisco, CA and Hawaii.	7/21/2017	7/14/2017	7/14/2017
17-07-89-A	Rios, John	\$4,750.04	7/6-11/2017	Meetings on July 7-10 with Delta Airline Officials, S & P, Orrick, Hawaiian Air and FAA Airport District Office (ADO).	Tokyo, Japan, San Francisco, CA and Hawaii.	7/22/2017	8/7/2017	8/7/2017
17-07-103-A	Calvo, Mark	\$2,146.47	7/10-11/2017	TA amended to cancel the travel	Honolulu, Hawaii	Cancelled	Cancelled	Cancelled
17-09-111-B	Martinez, Pedro Roy	\$3,635.60	9/14-19/2017	Traveller attended the PATA Executive Board and Board Meeting	Studio City, Macao	9/29/2017	9/21/2017	9/21/2017
17-09-112-B	Rios, John	\$3,635.60	9/14-19/2017	Traveller attended the PATA Executive Board and Board Meeting	Studio City, Macao	9/29/2017	9/25/2017	9/25/2017
17-08-113-A	Ada II, Charles	\$0.00	8/14 - 17/2017	TA amended to cancel in its entirety.	Pohnpei	Cancelled - Due to Death in the family	Cancelled - Due to Death in the family	Cancelled - Due to Death in the family
17-09-119	Martinez, Pedro	\$367.50	09/5-7/2017	Traveller was a guest speaker at the World Aviation Conference 2017	Seoul, Korea	9/17/2017	9/13/2017	9/11/2017
17-09-123	II Ada, Charles	\$6,153.82	9/9-14/2017	Traveller attended the New Products Conference	Denver, Colorado	9/25/2017	9/15/2017	9/15/2017

AIRLINE ISSUES

UNITED AIRLINES

Beginning January 2018, United's Guam network will see several changes:

- For **Guam – Chuuk – Pohnpei** sector, service increases from 4 to 5 weekly, while overall Island Hopper routing, including between Guam and Majuro and Honolulu increases to 4 weekly. Kwajalein remains 3 weekly, Kosrae remains 2 weekly.
- **Guam – Koror** *eff 07JAN18* Overall service for this nonstop sector remains unchanged at 6 weekly. UA will operate last Guam – Yap – Koror service on 06JAN18, currently served once a week
- **Guam – Manila** *eff 08JAN18* Overall service for nonstop flight is reduced from 11 to 7 weekly, morning departure cancelled
- Guam – Koror – Manila will continue to be served with 2 weekly, 737-800 westbound, 737-700 eastbound
- **Guam – Osaka Kansai** *eff 07JAN18* Reduce from 14 to 10-11 weekly

United Airlines will be operating their annual Fantasy Flight for the benefit of DOE's Rays of Hope Special Needs children. Over 200 guests and volunteers are participating in this special flight in the afternoon of December 7, 2017. This event provide a special experience, a "flight to the North Pole" complete with gifts and Winter Wonderland scene.

CATHAY DRAGON

Cathay Dragon operated a charter flight HKG/GUM on November 22, 2017.

UZBEKISTAN AIRWAYS

AGT Japan, has announced it will conduct Charters in December serving NGO/GUM, utilizing Uzbekistan Airlines aircraft with 150 pax capacity. 4 round trip charters is scheduled between December 29 through Jan. 4, 2018.

BOEING

The Boeing Corporation will be testing a new aircraft on our airfield from December 5 through 10, 2018. The aircraft, a Boeing KC-46 tanker, was ordered by the US military and the test team will be here through the duration.

FINANCIAL ISSUES

Fiscal Year 2017

The Entrance Audit meeting for FY 2017 with the Office of Public Accountability (OPA) is scheduled for

Dec 11, 2017. Ernst and Young is fully engaged and working closely with Accounting to review financial activity of the FY2017 fiscal year. As required by law, the Financial Audit Report will be completed no later than January 31, 2018.

PROCUREMENT ISSUES

RFP – Risk Management & Insurance Consulting Services (Re-solicitation)

Announced: November 15, 2017
Submission Deadline: December 20, 2017 @4pm

RFP – A/E Services for Rehabilitate Runway 6L 24R

Announced: November 1, 2017
Submission Deadline: November 29, 2017 @4pm

ANNOUNCEMENTS

- ***Congratulations and Job Well Done*** to Airport Employees recognized for service excellence in their respective categories and fields at the annual Governor’s Employee Recognition Program, MagPro Award of Excellence Banquet held Thursday November 9, 2017:

EMPLOYEE OF THE YEAR

- **Rita Camacho**, Computer Operator III, Computer Programming Analysis
- **Ciara S. Finona**, Airport Police Officer I, Security and Corrections

SUPERVISOR OF THE YEAR

- **Antonio Laniog**, Engineer III, Technical & Professional Engineering
- **Arleen Torres-Sanchez**, Systems Programmer, Computer Programming Analysis

COST SAVINGS AWARD

- **Administration Division – MIS Section**

Photo of the Year

- **Lewis Santos, ARFF Captain “Reflections of Liberation”**

- **DECK THE HALLS**, the Airport’s Christmas Project is underway. Exterior Lighting and Interior Décor is being installed this week and next week. The project entails participation from our tenants and vendors and the Employees Organization with at minimum 20 Christmas trees being decorated by these partners, along with a sponsor fee. All Cash proceeds will be donated to Autism Community Together and Hunter Speaks, the chosen Non profit organizations chosen as the beneficiary. Check presentation to the two organizations is tentatively scheduled for December 29, 2017.

November 28, 2017

MEMORANDUM

To: Mr. Ricardo C. Duenas
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of October 31, 2017

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2017.

The key operating results for 1 month(s) of FY2018 ending October 31, 2017 – (in \$000's) are

CATEGORY	Actual FY18 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY18	
		Budget FY18 Y-T-D	Actual FY18 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY18 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,480.6	\$ 2,568.4	\$ 2,480.6	-3.4%	\$ 33,214.9	-0.3%
Total Concession Revenues	\$ 1,597.2	\$ 1,628.4	\$ 1,597.2	-1.9%	\$ 19,769.2	-0.2%
Total PFC's	\$ 370.5	\$ 582.2	\$ 370.5	-36.4%	\$ 7,507.3	-2.7%
Total Other Revenues	\$ 1,592.9	\$ 1,316.6	\$ 1,592.9	21.0%	\$ 16,117.2	1.7%
Total Operating Revenues	\$ 6,041.2	\$ 6,095.6	\$ 6,041.2	-0.9%	\$ 76,608.6	-0.1%
Total Operating Expenses	\$ 3,573.1	\$ 4,387.9	\$ 3,573.1	-18.6%	\$ 46,503.3	-1.7%
Net Revenues from Operations	\$ 2,468.1	\$ 1,707.7	\$ 2,468.1	44.5%	\$ 30,105.3	2.6%
Non-Operating Expenses	\$ 234.9	\$ 275.0	\$ 234.9	-14.6%	\$ 674.9	-5.6%
Other Available Moneys/other sources of funds	\$ 530.1	\$ 563.4	\$ 530.1	-5.9%	\$ 6,809.9	0.7%
Net Debt Service Coverage	1.30	0.97	1.30	34.0%	1.45	1.9%

Year-to-date Total Signatory Revenues for the month ending October 31, 2017 are below Budgeted revenues by **-3.4%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-1.9%** below budget while Passenger Facility Charges are below the budget estimate by **-36.4%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **21.0%**.

Year-to-date Total Operating Revenues actual of **\$6.0M** is **-0.9%** below the budget estimate of **\$6.1M**.

Year-to-date Total Operating Expenses are below budget by **-18.6%**. Components of this line item include a **-32.7%** decrease in Personnel Service, a **-2.9%** decrease in Contractual Services, a **22.3%** increase in Materials & Supplies and a **-100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$2.5M** represents a **44.5%** increase over the year-to-date budgeted amount of **\$1.7M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.30** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager
Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$'000's)
As of October 31, 2017

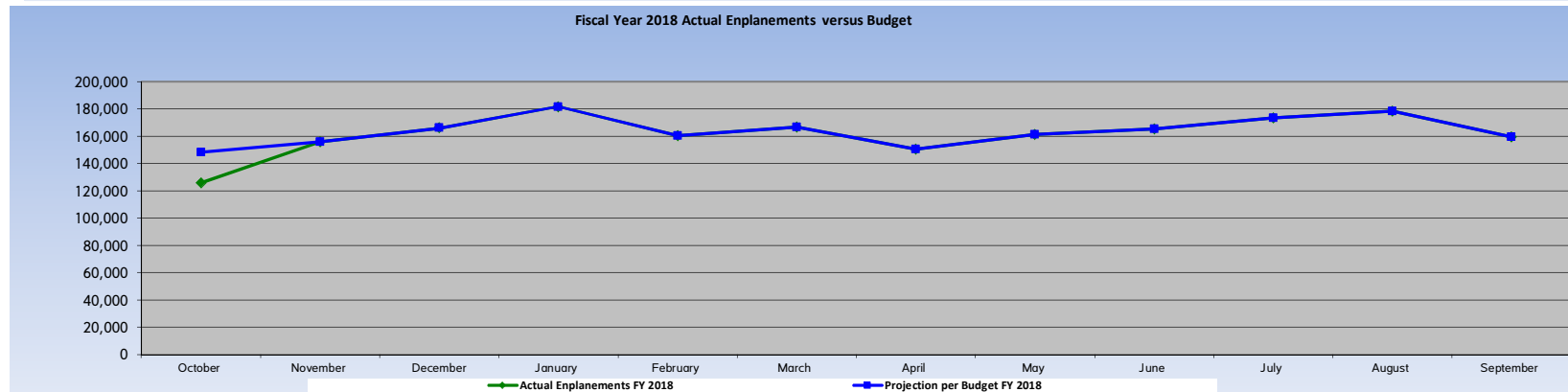
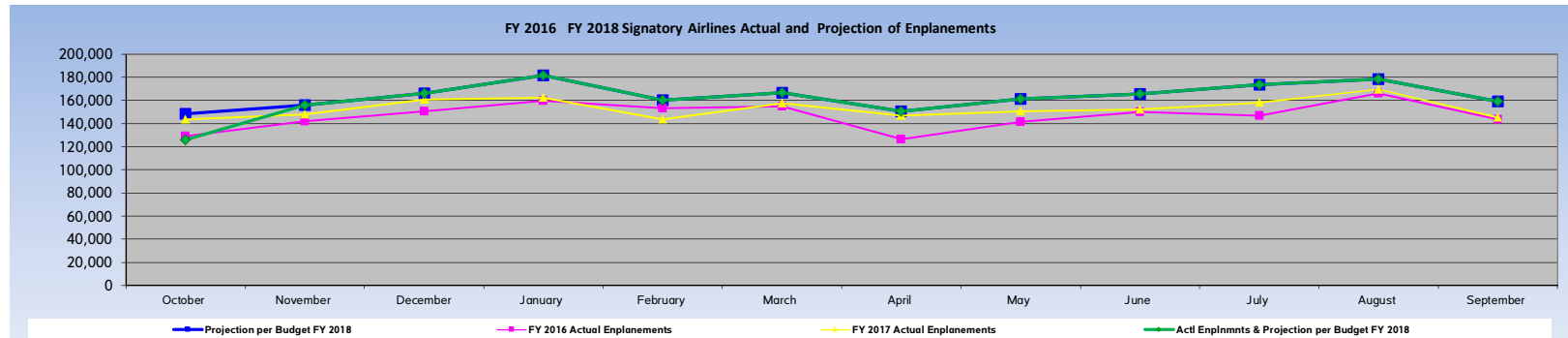
	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2017	Budget FY2018	Actual FY2018	%Var Bud Vs Act'l		Actual FY2017	Budget FY2018	Actual FY2018	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	313.2	318.2	325.9	2.4%	3,820.0	313.2	318.2	325.9	2.4%	3,827.6	0.2%
Departure Fees	537.3	554.0	484.0	-12.6%	7,344.5	537.3	554.0	484.0	-12.6%	7,274.6	-1.0%
Arrival Fees	554.3	544.3	483.4	-11.2%	7,292.1	554.3	544.3	483.4	-11.2%	7,231.2	-0.8%
Immigration Inspection Fees	195.9	189.6	164.5	-13.2%	2,521.0	195.9	189.6	164.5	-13.2%	2,495.9	-1.0%
Loading Bridge Use Fees	491.3	570.5	586.4	2.8%	7,300.0	491.3	570.5	586.4	2.8%	7,315.9	0.2%
Apron Use Fees	118.4	120.9	134.3	11.2%	1,550.0	118.4	120.9	134.3	11.2%	1,563.4	0.9%
Landing Fees	231.4	271.0	302.0	0.0%	3,475.2	231.4	271.0	302.0	0.0%	3,506.2	0.0%
Total Signatory Revenue	2,441.7	2,568.4	2,480.6	-3.4%	33,302.8	2,441.7	2,568.4	2,480.6	-3.4%	33,214.9	-0.3%
Enplaned Signatory Pax	143,619	148,343	125,798	-15.2%	1,966,786	143,619	148,343	125,798	-15.2%	1,944,241	-1.1%
Cost per Enplaned Pax	\$17.00	\$17.31	\$19.72	13.9%	\$16.93	\$17.00	\$17.31	\$19.72	13.9%	\$17.08	0.9%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	1,268.1	1,268.1	1,265.8	-0.2%	15,216.9	1,268.1	1,268.1	1,265.8	-0.2%	15,214.7	0.0%
In-flight Catering	73.9	68.9	66.3	-3.8%	921.9	73.9	68.9	66.3	-3.8%	919.4	-0.3%
Food & Beverage	86.7	88.4	78.0	-11.8%	1,149.8	86.7	88.4	78.0	-11.8%	1,139.4	-0.9%
Rental Cars	99.1	131.9	117.2	-11.1%	1,715.0	99.1	131.9	117.2	-11.1%	1,700.3	-0.9%
Other Concession Rev	60.8	71.2	69.9	-1.8%	796.7	60.8	71.2	69.9	-1.8%	795.5	-0.2%
Total Concession Revenues	1,588.5	1,628.4	1,597.2	-1.9%	19,800.4	1,588.5	1,628.4	1,597.2	-1.9%	19,769.2	-0.2%
Passenger Facility Charges	486.7	582.2	370.5	-36.4%	7,719.0	486.7	582.2	370.5	-36.4%	7,507.3	-2.7%
Other Revenue	1,500.9	1,316.6	1,592.9	21.0%	15,840.9	1,500.9	1,316.6	1,592.9	21.0%	16,117.2	1.7%
Total Operating Revenue	6,017.7	6,095.6	6,041.2	-0.9%	76,663.0	6,017.7	6,095.6	6,041.2	-0.9%	76,608.6	-0.1%
II. Operating Expenses:											
Personnel Services	1,629.5	2,352.0	1,583.8	-32.7%	20,383.4	1,629.5	2,352.0	1,583.8	-32.7%	19,615.2	-3.8%
Contractual Services	1,647.2	1,983.7	1,925.5	-2.9%	24,480.6	1,647.2	1,983.7	1,925.5	-2.9%	24,422.4	-0.2%
Materials & Supplies	31.1	52.2	63.8	22.3%	2,363.0	31.1	52.2	63.8	22.3%	2,374.7	0.5%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	91.0	0.0	0.0	0.0	-100.0%	91.0	0.0%
Total Operating Expenses	3,307.9	4,387.9	3,573.1	-18.6%	47,318.0	3,307.9	4,387.9	3,573.1	-18.6%	46,503.3	-1.7%
Net income from Operations	2,709.8	1,707.8	2,468.1	44.5%	29,345.0	2,709.8	1,707.8	2,468.1	44.5%	30,105.3	2.6%

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
As of October 31, 2017

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2017	Budget FY2018	Actual FY2018	%Var Bud Vs Act'l		Actual FY2017	Budget FY2018	Actual FY2018	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	225.5	275.0	234.9	-14.6%	715.0	225.5	275.0	234.9	-14.6%	674.9	-5.6%
Add: Interest on Investments	56.2	66.0	0.0	-100.0%	792.1	56.2	66.0	0.0	-100.0%	726.1	-8.3%
Net Revenues	2,540.5	1,498.8	2,233.2	49.0%	29,422.1	2,540.5	1,498.8	2,233.2	-0.4	30,156.5	2.5%
Add: Other Sources of Funds	11.2	33.3	0.0	0.0%	400.0	11.2	33.3	0.0	-100.0%	366.7	-8.3%
Add: Other Available Moneys	529.9	530.1	530.1	0.0%	6,361.5	529.9	530.1	530.1	0.0%	6,361.5	0.0%
Net Revenues and Other Available Moneys	3,081.6	2,062.2	2,763.3	34.0%	36,183.6	3,081.6	2,062.2	2,763.3	34.0%	36,884.7	1.9%
Debt Service payments	2,119.8	2,120.5	2,120.5	0.0%	25,446.0	2,119.8	2,120.5	2,120.5	0.0%	25,446.0	0.0%
Debt Service Coverage	1.45	0.97	1.30	34.0%	1.42	1.45	0.97	1.30	34.0%	1.45	1.9%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2018	148,343	155,897	166,013	181,671	160,192	166,828	150,416	161,116	165,370	173,362	178,304	159,274	1,966,786
FY 2010 Actual Enplanements	94,630	105,230	108,410	132,016	129,523	137,257	102,312	112,910	111,671	133,353	147,419	132,165	1,446,896
FY 2011 Actual Enplanements	112,043	117,861	115,206	137,595	131,263	128,645	90,184	99,827	100,434	119,730	140,999	123,086	1,416,873
FY 2012 Actual Enplanements	110,962	118,092	121,031	143,545	137,851	149,600	113,893	107,914	122,061	141,014	165,376	135,017	1,566,356
FY 2013 Actual Enplanements	131,910	135,518	138,186	150,971	148,524	164,380	124,701	120,751	132,315	142,773	165,026	138,907	1,693,962
FY 2014 Actual Enplanements	124,805	134,044	141,808	151,270	141,056	157,421	128,621	123,763	136,513	138,462	165,026	130,732	1,673,521
FY 2015 Actual Enplanements	123,934	133,207	141,209	154,559	149,186	163,468	126,645	125,235	131,500	136,967	159,054	138,298	1,683,262
FY 2016 Actual Enplanements	129,352	141,778	150,587	159,545	153,030	155,032	126,400	141,568	149,942	147,032	166,085	143,840	1,764,191
FY 2017 Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	151,974	158,139	169,547	145,108	1,838,245
FY 2018 Actual Enplanements/Projection	125,798	155,897	166,013	181,671	160,192	166,828	150,416	161,116	165,370	173,362	178,304	159,274	1,944,241
FY 2018 versus FY 2017 Monthly%	-12.41%	5.33%	3.41%	11.93%	11.46%	5.76%	2.48%	6.86%	8.81%	9.63%	5.17%	9.76%	5.77%
FY 2018 versus FY 2017 Monthly	-17,821	7,895	5,469	19,368	16,472	9,093	3,637	10,341	13,396	15,223	8,757	14,166	105,996
FY 2018 versus FY 2017 Cumulative	-17,821	-9,926	-4,457	14,911	31,384	40,477	44,114	54,455	67,851	83,073	91,831	105,996	105,996
	-12.41%	-6.71%	-2.78%	9.19%	21.84%	25.66%	30.05%	36.12%	44.65%	52.53%	54.16%	73.05%	5.77%



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2018	125,798	155,897	166,013	181,671	160,192	166,828	150,416	161,116	165,370	173,362	178,304	159,274	1,944,241
Projection per Budget FY 2018	148,343	155,897	166,013	181,671	160,192	166,828	150,416	161,116	165,370	173,362	178,304	159,274	1,966,786
Actual Enplanements Over/(Under) Projection	(22,545)	0	0	0	0	0	0	0	0	0	0	0	(22,545)
Cumulative Total	(22,545)	0	0	0	0	0	0	0	0	0	0	0	-1.1%
Percentage Over/(Under) Forecast	October	November	December	January	February	March	April	May	June	July	August	September	
% Monthly versus Projection	-15.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
% Cumulative Total	-15.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Month to Month Trend	October	November	December	January	February	March	April	May	June	July	August	September	
Actual Enplanements	125,798	155,897	166,013	181,671	160,192	166,828	150,416	161,116	165,370	173,362	178,304	159,274	
Month to Month Increase/(Decrease)		30,099	10,116	15,658	-21,478	6,636	-16,412	10,700	4,254	7,992	4,943	-19,031	
Month to Month Increase/(Decrease) in %		23.9%	6.5%	9.4%	-11.8%	4.1%	-9.8%	7.1%	2.6%	4.8%	2.9%	-10.7%	
Cost Per Enplanement FY2017 Actual versus Projected	October	November	December	January	February	March	April	May	June	July	August	September	CPE FY18
Forecast Per FY2018 Budget	\$ 17.31	\$ 17.16	\$ 16.96	\$ 16.69	\$ 17.00	\$ 17.13	\$ 17.34	\$ 17.10	\$ 16.56	\$ 16.46	\$ 16.52	\$ 17.14	\$ 16.93
Actual CPE	\$ 19.72												
Variance	\$ (2.40)	\$ 17.16	\$ 16.96	\$ 16.69	\$ 17.00	\$ 17.13	\$ 17.34	\$ 17.10	\$ 16.56	\$ 16.46	\$ 16.52	\$ 17.14	\$ 16.93

CALVO FISHER & JACOB LLP

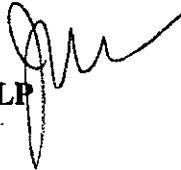
259 MARTYR STREET, SUITE 100
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writer's direct e-mail:
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RECOMMENDATION OF COUNSEL

TO: Board of Directors
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

CC: Mr. Charles H. Ada II
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian 
CALVO FISHER & JACOB LLP

DATE: November 27, 2017

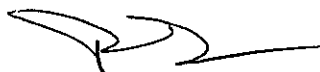
SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.

ORDER OF ADJOURNMENT

By Resolution of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA"), the November 30, 2017 Regular Meeting of the Board of Directors of GIAA is hereby adjourned until Friday, December 1, 2017 at 10:30 a.m., to reconvene at the GIAA Conference Room 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Dated this 30th day of November, 2017.



Ricardo C. Duenas
Chairman of the Board