MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, October 26, 2017, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The October 26, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Vice Chairperson Sgro at 3:07 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Paseahe, Tamuning, Guam, 96913.

Directors Present:
Katherine C. Sgro
Gurvinder "Bic" Sobti
Rosalinda A. Tolan
Deedee S. Camacho

Directors Absent:
Ricardo C. Duenas (Excused)
Martin J. Gerber (Excused)
Lucy M. Alcorn (Excused)

GIAA Officials:
Pedro R. Martinez
John A. Rios
Jean M. Arriola
Gerard Bautista
Ray Santos
Victor Cruz
Rolenda Faasuwamalie
Joseph Javellana
Janalynn C. Damian, Esq.
Frank R. Santos

Offices or positions:
Vice Chairperson
Board Secretary
Chairman
Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager
Airport Fire Chief, Acting
Engineering Supervisor
Airport Marketing Administrator
Program Coordinator IV
GIAA Legal Counsel
GIAA Consultant

Vice Chairperson Sgro welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Camacho, seconded by Director Sobti; motion unanimously passed.
3. **APPROVAL OF MINUTES**

   **A. September 26, 2017 Regular Meeting**

   No corrections or changes were recommended. On motion duly made by Director Sobti, seconded by Director Camacho, the following resolution was unanimously passed:

   **Resolution No. 18-01**

   The Board hereby approves the minutes of the September 26, 2017 regular meeting, subject to corrections.

4. **CORRESPONDENCE**

   Deputy Executive Manager Martinez had no Correspondence to report.

5. **OLD BUSINESS**

   **A. Status Updates of Capital Improvement Projects ("CIP")**

   Mr. Frank Santos, Consultant, provided brief highlights on Capital Improvement Projects for FY2017.

   - International Arrivals Corridor with Building Seismic Upgrades: Sources of funding now raised to $119M.
   - ARFF Facility-Design/Construction Phase I: Additional funding located, currently at $5.4M
   - Apron Rehabilitation - Design: Currently at $2M
   - Rehabilitation Runway 6L - Design: RFP expected to be issued by mid November.

6. **NEW BUSINESS**

   **A. Approval of Award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17**

   Deputy Executive Manager Martinez provided background information to the Board on the referenced IFB. Ten (10) firms/individuals purchased bid packages and only one (1) firm submitted a bid before the submission deadline. The one (1) firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidder. The bid price submittal is as follows:
<table>
<thead>
<tr>
<th>Bidder’s Name</th>
<th>Item No. 1</th>
<th>w/Preventive Maintenance Plan (5) years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Morrico Equipment LLC</td>
<td>$101,625.00</td>
<td>$12,600.00</td>
</tr>
</tbody>
</table>

Deputy Executive Manager Martinez informed the Board that Morrico Equipment LLC has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations and has been deemed as the lowest responsible, responsive bidder. Therefore, it is recommended that the contract awards be based on the following:

**Item & Description**
- Item 1: Runway Friction Testing Trailer with Preventive Maintenance Plan (5) Years

**Awarded to:**
- Morrico Equipment LLC

**Total Amount**
- $101,625.00
- $12,600.00

**Total Contract Award:** $114,225.00

Mr. Gerard Bautista explained to the Board that the equipment tests the friction of the pavement and is able to determine whether rubber removal or contaminant removal is required for the runway. Delivery for the equipment is estimated at ninety (90) days. Employees from a number of divisions including Engineering, MIS and Properties & Facilities will be trained on the maintenance and operation of the machinery. Included in the contract is a five (5) year preventive maintenance plan. Mr. Frank Santos clarified that the funding for this IFB is under the Capital Improvement Program, and is listed under the project updates.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

**Resolution No. 18-02**

The Board hereby approves the contract award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17 to Morrico Equipment LLC for a total contract amount of $114,225.00, subject to review by legal counsel.

**B. Approval of Board Resolution No. 18-03: Agreement for Legal Services**

The second item discussed was the extension of the Agreement for legal services with Fisher & Associates. The extension would be the second of four (4) options to extend.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:
Resolution No. 18-03

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on October 27, 2016, by Resolution No. 17-05, the Board of Directors approved the extension of the Conflicts Counsel Agreement for an additional one year period (1st Option) commencing on December 1, 2016, and expiring on November 30, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Deputy Executive Manager Martinez.

Vice Chairperson Sgro commended Management and employees on the perfect 100% score for its annual certification inspection conducted September 25 – 29, 2017. The inspection revealed that the airport is operated in full compliance with 14 U.S. Code of Federal Regulations (CFR) Part 139, the Airport Certification Manual, and the Airport Operating Certificate.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of September 30, 2017. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by 2.7%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -0.5% and above budget by 1.4%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 24.0%. Year-to-date Total Operating Revenues Actual of $77.4M is 6.3% above the budget estimate of $72.7M. Year-to-date Total Operating Expenses are above budget by 1.5%.
Components of this line item include a 1.0% increase in Personnel Service, a 5.6% increase in Contractual Services, a -37.4% decrease in Materials & Supplies and a 1.3% increase in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $32.3M reflects an increase of 14.0% over the year-to-date budgeted amount of $28.3M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.54 versus the requirement of 1.25.

Vice Chairperson Sgro inquired if the Comptroller foresees any changes in numbers due to the economies downturn. The Comptroller explained that there is a projected drop in enplaned passengers, however factors such as Air Seoul projecting 60,000 passengers for FY2018 evens out the numbers.

9. EXECUTIVE SESSION

Vice Chairperson Sgro announced that there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Camacho, seconded by Director Tolan; motion unanimously passed. The meeting adjourned at 3:37 p.m.

Dated this 1st day of December, 2017.

Ricardo C. Duenas
Chairman

Attest:

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary
BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, October 26, 2017
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice
First Notice:
Guam Daily Post – October 19, 2017
Notice to Media – October 19, 2017

Second Notice:
Guam Daily Post – October 24, 2017
Notice to Media – October 24, 2017

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
   A. September 26, 2017 Regular Meeting
4. Correspondence
5. Old Business
   A. Status Updates of Capital Improvement Projects
6. New Business
   A. Approval of Award for Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME) - IFB No. GIAA-007-FY17
   B. Approval of Board Resolution No. 18-03: Agreement for Legal Services
7. Report of Executive Manager
9. Executive Session
10. Public Comments
11. Adjournment
**SIGN-IN SHEET**

<table>
<thead>
<tr>
<th>PRINT NAME</th>
<th>COMPANY/AGENCY</th>
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<tbody>
<tr>
<td>1. J. Man</td>
<td>G144</td>
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<tr>
<td>2. Thelma Bonaente</td>
<td>Sen. Aguon's Office</td>
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<td>3. Nicole Bonaente</td>
<td>Glimpses of Guam</td>
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<td>4. Victor J. Cruz</td>
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<td>5. V. J. Javellesa</td>
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<td>6. Gerard Baptista</td>
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<td>7. Roberrta Ferrer</td>
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<td>8. Ray Santos</td>
<td>G144 ANI</td>
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<td>9. Letitia Law-Berley</td>
<td>Lotte Duty Free</td>
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<td>10. Edward Muna</td>
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<td>11. Jos Onostra</td>
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Sentencing delayed again for drug offender
By Louella Losinio
louella@postguam.com

Chief Judge Frances Tingqui-Car-wood of the District Court of Guam on Wednesday postponed the sentencing of Joseph Enyeas Leon Guerrero until Monday to allow testimony from rehabilitation staff at the Salvation Army-Light- house Recovery Center.

"The prosecution requested the continuance which the court granted," The court first suspended Leon Guer- rero's sentencing in July with the recom- mendation that he be allowed to enter a 90-day inpatient treatment program for drug and substance abuse at the facility. The defendant was found eligible for the LRC's transitional residential program.

Another suspension was granted in August after Glenn Lujan, the defendant's attorney, asked the court to consider postponing the sentencing so the defendant could continue with the program.

2012 drug conspiracy
Leon Guerrero was just 19 when he conspired to receive more than $90,000 in meth-amphetamines from California in 2012.

In October 2012, he pleaded guilty to the role of a co-conspirator in a drug trafficking operation.

"At the time of the incident, Leon Guer- rero, who suffers from bipolar disorder and other related illnesses, was inconsis- tent with taking his prescribed psychotro- pic medications. He could face a maximum mandatory sentence of four years in federal prison.

Forum focuses on firefighters' health
By Louella Losinio
louella@postguam.com

Firefighters not only face physical challenges as part of their public safety responsibilities but also mental stressors without much notice from those around them, Tom Jenkins, president of the International Association of Fire Chiefs, emphasized during a training forum yesterday.

Around 50 representatives gathered for the sixth annual Western Pacific Islands Association of Fire Chiefs (WPIAFC) Training Forum at the Lotte Hotel.

According to Jenkins, firefighters are at risk of post-traumatic stress disorder, depression and suicide as part of their job. He said the numbers of firefighters suffering from PTSD could go as high as 22 percent.

For depression, the numbers also show an alarming trend. "In our business, between 12 to 27 percent of firefighters distribute in what they call a range of concern. I suppose this is a psychological way of saying, 'Pay attention to them,'" Jenkins said.

A recent survey report shows that nearly half of firefighters report having considered suicide throughout their career," Jenkins said.

A July 2017 Yellow Ribbon Report by the International Fire Chiefs Association indicated that in the fire service, suicide rates are higher. According to the report, a study of 1,027 current and retired firefighters showed ideation, planning, and attempt rates at 46.8 percent, 19.2 percent, and 15.5 percent, respectively.

"If not properly identified, if not properly treated, that can segue into very dangerous paths. Certainly, suicide is one of those options," Jenkins said.

"Again, in our jobs, we have to see firefighters as people that see the worst in humanity and report to duty the next day all the same. That is not necessarily correct. At some point, it becomes a façade," he added.

According to Jenkins, the fire department must implement action steps to assist their firefighters in dealing with these stressors. The recommendations include imple- menting department wellness programs and providing education and resources for behavioral health.

Shared solutions
Joey San Nicolas, 2017 WPIAFC president, said over 50 fire service leaders, chief officers from the different fire services around the Pacific region, attended the training forum.

"Basically, we are here to share ideas, common solutions and successes. The focus this year is all about health and wellness - how to maintain and adjust and modify what we do with the new challenges of today," San Nicolas said.

Dealing with work-related hazards is not new to the fire department, according to San Nicolas.

"We have to take these extra steps and enforce safety using respira- tory protection, personal protective equipment, so forth because that is what we do. Cancer rates alone on Guam, period, alone is high enough. Then you add a hazardous job to it," he said.

Post-conference, he intends to have a more focused effort toward health and wellness.

"I think we did a pretty good job here on Guam," San Nicolas said. "We have a high percentage of firefighters who are very fit, very capable, and do take wellness and health seriously."

GUAM HOUSING AND URBAN RENEWAL AUTHORITY
Board of Commissioners Meeting
12:00 P.M., Thursday, October 26, 2017
GHURA Main Office
1st Floor Conference Room
117 Bien Venida Avenue, Sinajana

For special accommodation, contact Ms. Kathy Taitano
Tele No. 475-1322 or TTY #472-3701

INTERNATIONAL CREDIT
Union Day observed

PROCLAMATION: Gov. Eddie Calvo signs a proclamation declaring Oct. 18 International Credit Union Day. Joining Calvo for yesterday's signing were representatives from Coast260 Federal Credit Union, Navy Federal Credit Union, Community First Guam Federal Credit Union and Pentagon Federal Credit Union. David Castro/Guam Daily Post
NKorea tests altering geological structure

TOKYO (The Washington Post) - Have North Korea’s nuclear tests become so big that they have altered the geological structure of the land? Some analysts now see signs that Mount Mantap, the 7,200-foot-high peak under which North Korea detonates its nuclear bombs, is suffering from “tired mountain syndrome.”

The mountain visibly shifted during the last nuclear test, an enormous detonation that was recorded as a 6.3-magnitude earthquake in North Korea’s northeast. Since then, the area, which is not known for natural seismic activity, has had three more quakes.

“What we are seeing from North Korea looks like some kind of stress in the ground,” said Paul Richards, a seismologist at Columbia University’s Lamont-Doherty Earth Observatory. “In that part of the world, there were stresses in the ground, but the explosions have shaken them up.”

Chinese scientists already have warned that further nuclear tests could cause the mountain to collapse and release the radiation from the blast.

North Korea has conducted six nuclear tests since 2006, all of them in tunnels burrowed deep under Mount Mantap at a site known as the Punggye-ri Nuclear Test Facility. Intelligence analysts and experts alike use satellite imagery to keep close track of movement at the three entrances to the tunnels for signals that a test might be coming.

After the latest nuclear test, on Sept. 3, Kim Jong Un’s regime claimed that it had set off a hydrogen bomb and that it had been a “perfect success.”

The regime is known for brazen exaggeration, but analysts and many government officials said the size of the earthquake that the test generated suggested that North Korea had detonated a thermonuclear device at least 17 times the size of the U.S. bomb dropped on Hiroshima in 1945.

MANILA, Philippines (AP) - Philippine troops on Sunday were battling a final group of about 30 pro-Islamic State group militants who were surrounded in one building with all their hostages gone as a nearly five-month siege neared its end in southern Marawi city, a military official said.

Army Col. Romeo Brawner said troops were aiming to end the crisis before midnight Sunday. He said the remaining gunmen, who include some Indonesian and Malaysian fighters, have the option of surrendering, or they can either be captured or killed.

“Our government forces will try to do everything to finish the firefight today,” Brawner said in a news conference in Marawi. He said the battle area centered in a two-story building near Lake Lanao where the firefight continued to rage at noon.

“It’s either they all get killed, because they’re determined to die inside, or we capture them or they surrender,” he said.

A gradual withdrawal of military forces was underway with the easing of the fighting, which has left at least 131 people dead, including 919 militants and 165 soldiers and policemen. Troops continued to ask the gunmen, who are leaderless and running low on ammunition, to surrender by using loudspeakers, Brawner said.

Military chief of staff Gen. Eduardo Ano said some of the remaining militants were “suicidal.”

Hundreds of militants, many waving Islamic State group-style black flags, launched the siege on May 23 in Marawi, a bastion of Islamic faith in the south of the largely Roman Catholic Philippines, by seizing the lakeside city’s central business district and ousting communities. They ransacked banks and shops, including gun stores, looted houses and smashed statues in a Roman Catholic cathedral, according to the military.

At least 1,780 of the hostages seized by the militants, including a Roman Catholic priest, were rescued, and a final group of 20 captives were freed overnight, Brawner said. That left the gunmen with none of the hostages they had used as human shields to slow the military advance for months.

The disastrous uprising, which has displaced hundreds of thousands of Marawi residents, erupted as the Philippines was hosting annual summit meetings of Southeast Asian nations and their Asian and Western counterparts, including the United States and Australia. The two governments have deployed surveillance aircraft and drones to help Filipino troops rout the Marawi militants.

The siege has sparked fears that the Islamic State group may gain a foothold in Southeast Asia by influencing and providing funds to local militants as it suffers battle defeats in Syria and Iraq.

Last Monday, troops killed the final two surviving leaders of the siege, including Isnilon Hapilon, who is listed among the FBI’s most wanted terror suspects in the world, and Omarharyam Maute. Following their deaths, President Rodrigo Duterte traveled near the main scene of battle and declared Marawi had been essentially liberated from terrorist influence, although skirmishes with a few dozen gunmen continued.

DNA tests done in the United States requested by the Philippine military have confirmed the death of Hapilon, according to the U.S. Embassy in Manila. Washington has offered a bounty of up to $5 million for Hapilon, who had been blamed for kidnappings for ransom of American nationals and other terrorist attacks.

Among the foreign militaries believed to be with the remaining gunmen in Marawi were Malaysian militant Amin Baco and an Indonesian known only as Qayim. Both have plotted attacks and provided combat training to local militants for years but have eluded capture in the south.
MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Tuesday, September 26, 2017, 10:00 a.m.
GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The September 26, 2017 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Duenas at 10:06 a.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:
Ricardo C. Duenas
Gurvinder "Bic" Sobti
Martin J. Gerber
Rosalinda A. Tolan

Offices or positions:
Chairman
Board Secretary

Directors Absent:
Katherine C. Sgro
Lucy M. Alcorn
Deedee S. Camacho

Vice-Chairperson

GIAA Officials:
Charles H. Ada II
Pedro R. Martinez
John A. Rios
Jean M. Arriola
Gerard Bautista
Robert D. Camacho
Rolenda Faasumalie
Joseph Javellana
Janalynn C. Damian, Esq.
Frank R. Santos

Executive Manager
Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager
Airport Police Chief
Airport Marketing Administrator
Program Coordinator IV
GIAA Legal Counsel
GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Chairman Duenas announced that the agenda would be amended to cancel Executive Session. Motion to accept the change to the agenda duly made by Director Tolan, seconded by Director Sobti; motion unanimously passed.
3. APPROVAL OF MINUTES

   A. August 31, 2017 Reconvened Meeting

No corrections or changes were recommended. On motion duly made by Director Sobti, seconded by Director Tolan, the following resolution was unanimously passed:

   **Resolution No. 17-46**

The Board hereby approves the minutes of the August 31, 2017 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada stated that he will discuss correspondence during his Executive Manager’s Report.

5. OLD BUSINESS

   A. Status Updates of Capital Improvement Projects (“CIP”)

Mr. Frank Santos, Consultant, provided highlights on Capital Improvement Projects for FY2017.

   • International Arrivals Corridor with Building Seismic Upgrades: Project ongoing. The first shipment of steel is expected to arrive on Guam in October, at which time the scheduling of construction of Pod #2 will begin, as well as the seismic upgrades in Phase I. Phase I expected to be completed in early 2018.

   • Acquire ARFF Truck/RIV - Pkg 2: Project completed. The balance of $218,000.00 to be returned to the FAA by way of de-obligating.

   • Noise Mitigation Program 65 DNL & Higher: Noise measurements to begin.

   • Miscellaneous Airport Improvements: Additional projects, such as bus stops and old GPD buildings, to be added.

   • Wildlife Management Assessment: Assessment ongoing. At the end of the study period, the assessment will determine what mitigation steps to be taken.

   • ARFF Facility-Design/Construction Phase I: Pending execution of the contract for the Phase 1 Construction and Construction Management. Project anticipated to begin in October 2017.

With regard to the Art Program, Mr. Santos informed the Board that Management is working to gather the correct numbers based on the schedule of values submitted by the various contractors. Once this is compiled, it will be presented to the Marketing Sub-Committee.
6. NEW BUSINESS

A. Approval of FY18 Insurance Renewal Program

AM Insurance ("AM") representative Ms. Ann Marie Muna presented the insurance quotes for FY2018. Nine (9) major insurance carriers were approached, with four (3) carriers responding with submittals.

The insurance program includes six (6) policies: Property Insurance with Catastrophe; Airport Operators Liability; Directors and Officers Liability; Workman's Compensation, Automobile Insurance; and Crime Insurance. Quotes are as follows:

<table>
<thead>
<tr>
<th>Policy</th>
<th>Firm with Lowest Offered Premium</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property</td>
<td>Calvo’s</td>
<td>$285,000.00</td>
</tr>
<tr>
<td>Airport Operators Liability</td>
<td>Calvo’s</td>
<td>$131,580.00</td>
</tr>
<tr>
<td>Directors &amp; Officers Liability</td>
<td>Calvo’s</td>
<td>$45,000.00</td>
</tr>
<tr>
<td>Workman’s Compensation</td>
<td>Moylan’s</td>
<td>$39,512.00</td>
</tr>
<tr>
<td>Automobile Insurance</td>
<td>Moylan’s</td>
<td>$38,496.00</td>
</tr>
<tr>
<td>Crime Insurance</td>
<td>Calvo’s</td>
<td>$6,000.00</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>$545,588.00</strong></td>
</tr>
</tbody>
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The total premium costs for all coverage including catastrophic perils for FY2018 is $545,588.00. This represents a savings of $91,271.00 compared to FY2017 premium cost of $636,859.00. Management recommends that the Board approve the FY2018 insurance program as presented.

After further discussion, on motion duly made by Director Sobti, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-47**

The Board hereby approves the FY2018 Insurance Renewal Program, in the total amount of $545,588.00 as follows:

<table>
<thead>
<tr>
<th>Policy</th>
<th>Firm with Lowest Offered Premium</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property</td>
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<td>Crime Insurance</td>
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<td>$6,000.00</td>
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<tr>
<td><strong>TOTAL:</strong></td>
<td></td>
<td><strong>$545,588.00</strong></td>
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**B. Approval of Air Seoul's Request for Signatory Airline Status**

Executive Manager Ada announced that Air Seoul is requesting signatory airline status. Air Seoul is a South Korean low-cost carrier and a subsidiary of Asiana Airlines. The airline is based at Incheon International Airport in Seoul. It launched operations on July 11, 2016 and is committed to bringing the same low-fare and high quality service to Guam.

Air Seoul has committed to six (6) weekly routes from Seoul to Guam and Guam to Seoul commencing on September 12, 2017. Air Seoul's inaugural flight to Guam was September 13, 2017.

After further discussion, on motion duly made by Director Gerber, seconded by Director Tolan, the following resolution was unanimously approved:

**Resolution No. 17-48**

The Board hereby approves Air Seoul's request for signatory airline status, effective September 13, 2017.

**C. Ratification of Grant Agreement AIP Project No. 3-66-0001-101-2017 - Construct Aircraft Rescue & Fire Fighting Building - Phase II**

The Executive Manager informed the Board that on September 8, 2017 the grant offer was received for the construction of the Aircraft Rescue & Fire Fighting Building - Phase II in the amount of $3.5M.

After further discussion, on motion duly made by Director Tolan, seconded by Director Gerber, the following resolution was unanimously approved:

**Resolution No. 17-49**

The Board hereby ratifies Management's acceptance of the FAA Grant Agreement AIP Project No. 3-66-0001-101-2017 - Construct Aircraft Rescue & Fire Fighting Building - Phase II.

**D. Ratification of Grant Agreement AIP Project No. 3-66-0001-102-2017 - Rehabilitate Terminal Apron - Design Phase II**
The Executive Manager was pleased to announce that the grant offer was received on September 8, 2017 for the second design phase of the Rehabilitate Terminal Apron project in the amount of $1M.

After further discussion, on motion duly made by Director Sobti, seconded by Director Gerber, the following resolution was unanimously approved:

**Resolution No. 17-50**
The Board hereby ratifies Management’s acceptance of the FAA Grant Agreement AIP Project No. 3-66-0001-102-2017 - Rehabilitate Terminal Apron - Design Phase II.

**E. Ratification of Grant Agreement AIP Project No. 3-66-0001-103-2017**
Rehabilitate Runway 6L - Design

The Executive Manager announced that the grant offer was received on September 8, 2017 for the design phase of the Rehabilitate Terminal Apron project in the amount of $750,000.00.

After further discussion, on motion duly made by Director Tolan, seconded by Director Gerber, the following resolution was unanimously approved:

**Resolution No. 17-51**
The Board hereby ratifies Management’s acceptance of the FAA Grant Agreement AIP Project No. 3-66-0001-103-2017 - Rehabilitate Runway 6L - Design.

7. **REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Executive Manager Ada.

Discussion ensued relative to the discontinuation of flights from Narita provided by Delta Airlines, which is effective January 2018. The Executive Manager informed the Board of discussions with the Governor's Office on plans to recapture the loss of those seats and ways to insure current operators maintain flight activity. Management will be working to come up with an incentive program to attract low-cost carriers, and will present this to the Board upon completion of the program.

At this time, Chairman Duenas offered his condolences to the family of Airport employee, Mr. Frank Salas of the Properties & Facilities division.

Mr. Gerard Bautista briefed the Board on the crash of a small aircraft owned by Sky Dive Aviation on September 25, 2017. A fire in the cockpit is what prompted the pilot to attempt to land the plane within Airport property. Of the three (3) passengers on board, two (2) were transported to the hospital, and there were no fatalities. Mr. Bautista informed the Board that the emergency response went smoothly and that the Airport’s perimeter fence contained the
crash and prevented onlookers from penetrating the site.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of August 31, 2017. Mr. Rios reported that year-to-date Total Signatory Revenues are above budgeted revenues by 3.1%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -0.4% and above budget by 2.5%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by 25.7%. Year-to-date Total Operating Revenues Actual of $71.3M is 7.0% above the budget estimate of $66.7M. Year-to-date Total Operating Expenses are below budget by -1.6%. Components of this line item include a -0.7% decrease in Personnel Service, a 2.0% increase in Contractual Services, a 46.6% decrease in Materials & Supplies and a -11.1% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of $30.8M reflects an increase of 21.0% over the year-to-date budgeted amount of $25.5M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.59 versus the requirement of 1.25.

9. PUBLIC COMMENTS

There were no Public Comments.

Legal counsel, Ms. Janalynn Damian requested for the Board to approve and authorize payment to Calvo Fisher & Jacob LLP, for the month of August 2017 invoices for general matters legal services that exceed the monthly cap of $45,000.00.

After further discussion, on motion duly made by Director Sobti, seconded by Director Gerber, the following resolution was unanimously approved:

Resolution No. 17-60
The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for the general matters legal fees incurred in August 2017, in the amount of $57,891.20 that exceed the monthly cap.

10. ADJOURNMENT

Motion to adjourn duly made by Director Tolan, seconded by Director Sobti; motion unanimously passed. The meeting adjourned at 10:51 a.m.

Dated this __________, day of ____________________, 2017.
Attest:

Ricardo C. Duenas
Chairman

Gurvinder Sobti
Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary
<table>
<thead>
<tr>
<th>PROJECT NAME</th>
<th>Bond</th>
<th>Federal</th>
<th>CIF</th>
<th>Total</th>
<th>Payment</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>AIP 97</td>
<td>AIP 100</td>
<td>Int’l Arrivals Corridor w/Bldg Seismic Upgrades</td>
<td>96,108,007</td>
<td>22,200,000</td>
<td>1,126,940</td>
</tr>
<tr>
<td>2</td>
<td>AIP 91</td>
<td></td>
<td>Acquire ARFF Truck/RIV - Pkg 2</td>
<td>1,251,000</td>
<td>139,000</td>
<td>1,390,000</td>
</tr>
<tr>
<td>3</td>
<td>AIP 93</td>
<td></td>
<td>Noise Mitigation Program 65 DNL &amp; Higher - Phase</td>
<td>2,000,000</td>
<td>200,000</td>
<td>2,200,000</td>
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<tr>
<td>4</td>
<td>AIP 94</td>
<td></td>
<td>Miscellaneous Airport Improvements - Ph 5</td>
<td>706,077</td>
<td>78,453</td>
<td>784,530</td>
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<tr>
<td>5</td>
<td>AIP 95</td>
<td></td>
<td>Wildlife Management Assessment</td>
<td>100,000</td>
<td>10,000</td>
<td>110,000</td>
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<tr>
<td>6</td>
<td>AIP 96</td>
<td></td>
<td>Safety Management System</td>
<td>150,000</td>
<td>30,000</td>
<td>180,000</td>
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<tr>
<td>7</td>
<td>AIP 98</td>
<td>AIP 101</td>
<td>ARFF Facility-Design/Construction Phase 1/2</td>
<td>422,472</td>
<td>4,500,000</td>
<td>488,889</td>
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<tr>
<td>8</td>
<td>AIP 99</td>
<td>AIP 102</td>
<td>Apron Rehabilitation - Design</td>
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<td>192,112</td>
<td>2,002,112</td>
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<td>AIP 103</td>
<td></td>
<td>Rehabilitation Runway 6L - Design</td>
<td>750,000</td>
<td>83,334</td>
<td>833,334</td>
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<td>10</td>
<td></td>
<td>Hold Bag Screening Relocation</td>
<td>5,369,933</td>
<td>24,899,330</td>
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<td>30,269,263</td>
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<tr>
<td>11</td>
<td></td>
<td>Parking Expansion</td>
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<td>904,881</td>
<td>2,559,793</td>
<td>1,654,912</td>
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<tr>
<td>12</td>
<td></td>
<td>Upgrade Airport IT &amp; FMS</td>
<td>389,118</td>
<td>1,000,000</td>
<td>1,389,118</td>
<td>389,118</td>
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<tr>
<td>13</td>
<td></td>
<td>SSCP Improvements</td>
<td>1,600,000</td>
<td>1,600,000</td>
<td>18,403</td>
<td>1,581,597</td>
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<tr>
<td>14</td>
<td></td>
<td>Art Program</td>
<td>639,000</td>
<td>-</td>
<td>639,000</td>
<td>-</td>
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<tr>
<td>15</td>
<td></td>
<td>Improve Leasehold Facilities (GSE, Tech, HC-5)</td>
<td>2,646,082</td>
<td>2,646,082</td>
<td>1,823,121</td>
<td>822,961</td>
</tr>
<tr>
<td>16</td>
<td></td>
<td>Tiyan Land Acquisition &amp; Redevelopment</td>
<td>787,415</td>
<td>787,415</td>
<td>703,703</td>
<td>83,712</td>
</tr>
<tr>
<td>17</td>
<td></td>
<td>Facilities Fire Alarm/Suppression System</td>
<td>3,223,301</td>
<td>3,223,301</td>
<td>3,126,675</td>
<td>96,626</td>
</tr>
<tr>
<td>18</td>
<td></td>
<td>Upgrades to Public Restrooms - Final Phase</td>
<td>2,593,937</td>
<td>2,593,937</td>
<td>2,446,047</td>
<td>147,890</td>
</tr>
<tr>
<td>19</td>
<td></td>
<td>Maintenance Equipment</td>
<td>100,000</td>
<td>100,000</td>
<td>-</td>
<td>100,000</td>
</tr>
<tr>
<td>20</td>
<td></td>
<td>Airport Facilities Upgrades, Phased</td>
<td>4,985,936</td>
<td>4,985,936</td>
<td>4,785,866</td>
<td>200,070</td>
</tr>
<tr>
<td>21</td>
<td></td>
<td>Painting &amp; Exterior Surface Improvements and Replace Roofing Systems</td>
<td>2,509,934</td>
<td>2,509,934</td>
<td>2,431,734</td>
<td>78,200</td>
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<tr>
<td></td>
<td>Totals:</td>
<td></td>
<td></td>
<td>$104,583,442</td>
<td>$58,366,407</td>
<td>$22,700,215</td>
</tr>
</tbody>
</table>

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEARS THROUGH 2017
as of 10/26/17

I. ONGOING

10/20/17
115,946,784
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY

INVITATION FOR BID
PURCHASE AND DELIVERY OF RUNWAY CONTINUOUS MEASURING
EQUIPMENT
IFB NO. GIAA-007-FY17

October 23, 2017

Purpose
Board action is requested to approve the bid award of the Purchase and Delivery for Runway Continuous Friction Equipment under the Invitation for Bid No. GIAA-007-FY17.

Background
The bid is for purchase and delivery for Runway Continuous Friction Equipment to be used for airport terminal facilities.

Procurement Background
The solicitation announcement was advertised through the local newspapers during the month of August 14, 16, 22, 2017. The bid submission deadline and bid opening took place on October 03, 2017.

Ten (10) firms/individuals purchased bid package and One (1) firm submitted a bid before the submission deadline. The firm’s bid was evaluated determined to be acceptable. As required by the Procurement Rules and Regulations, the bid was publicly opened and read aloud in the presence of the bidder.

The submitted bid is presented below:

<table>
<thead>
<tr>
<th>BIDDER’S NAME</th>
<th>ITEM</th>
<th>NO. 1</th>
<th>w/Preventive Maintenance Plan (5) years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Morrico Equipment LLC</td>
<td>$101,625.00</td>
<td>$12,600.00</td>
<td></td>
</tr>
</tbody>
</table>

Legal Review
Upon approval of award, the contract will be processed through issuance of Purchase Order in conformance with the Government of Guam Procurement Regulations.

Financial Review
The total contract awards for this bid is $114,225.00. Funding for this bid is available under the O&M budget.

Recommendation
Management recommends the contract awards based on the following:

<table>
<thead>
<tr>
<th>Item &amp; Description</th>
<th>Awarded to:</th>
<th>Total Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item 1: Runway Friction Testing Trailer w/Preventive Maintenance Plan (5) Years</td>
<td>Morrico Equipment LLC</td>
<td>$101,625.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$12,600.00</td>
</tr>
</tbody>
</table>

Total Contract Award: $114,225.00
October 23, 2017

MEMORANDUM

TO: Charles H. Ada II, Executive Manager

FROM: Jose E. Onedera Buyer Supervisor

SUBJECT: Bid Evaluation and Recommendation “Invitation For Bid” Purchase and Delivery Runway Continuous Friction Measuring Equipment (CFME) IFB No. GIAA-007-FY17

Procurement Background:
The above referenced Invitation For Bid was publicly announced through the local newspaper on August 14, 16, 22, 2017. The bid submission deadline and bid opening took place on October 03, 2017 at 2:00 p.m.

Ten (10) firms/individuals purchased the bid package and One (1) firm submitted a bid on the bid submission deadline. The bid submittal was opened in the presence of the bidder, several GIAA representatives. The bid offer was read aloud by the Buyer Supervisor and tabulated by a Procurement staff.

The results of the bid price submittal is as follows in the order it was received and opened:

<table>
<thead>
<tr>
<th>Bidder/Firm’s Name</th>
<th>Item 1: Runway Friction Testing Trailer</th>
<th>Item 1: w/ Preventive Maintenance Plan (5 years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>MORRICO EQUIPMENT LLC</td>
<td>$101,625.00</td>
<td>$12,600.00</td>
</tr>
</tbody>
</table>

Bid Analysis and Evaluation:
The bid is packaged to provide separate awards for each of the following items:
- Item 1 Runway Friction Testing Trailer, 1 each
- w/Preventive Maintenance Plan (5 Year Plan)

Pursuant to Section 8 of the Instructions to Bidders, the contract is to be awarded to the lowest responsible, responsive bidder, provided his bid is reasonable and it is in the best interest of the GIAA to accept it. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages. The attached abstract illustrates the inventory of required documents and bidders’ submittal.
Bid Evaluation and Recommendation
Purchase and Delivery of Runway Continuous Friction Measuring Equipment (CFME)
Page 1 of 2

Morrico Equipment LLC: The firm submitted a bid for Item 1a: in the amount of $101,625.00 and Item 1b: in the amount of $210.00, per month x 60 months = $12,600.00. As a result, the bid for Item 1a and Item 1b: has been determined to be responsive and responsible, all other documents were complete and in conformance with the Invitation For Bid.

Recommendation:
Pursuant to the guidelines in Item 9 of the Instruction to Bidders, the award of contract will be made to the lowest responsible, responsive bidder for each Item Bid, provided his bid is reasonable and in the best interest of GIAA.

Morrico Equipment LLC, has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulation. Therefore, it is recommended that the contract awards be made according to the following:

<table>
<thead>
<tr>
<th>Item &amp; Description</th>
<th>Awarded to:</th>
<th>Total Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item 1 Runway Friction Testing Trailer w/Preventive Maintenance Plan (5yrs)</td>
<td>Morrico Equipment LLC</td>
<td>$101,625.00</td>
</tr>
<tr>
<td></td>
<td>Morrico Equipment LLC</td>
<td>$12,600.00</td>
</tr>
</tbody>
</table>

Should you have any questions or concerns, I am available at your request.

APPROVED:

[Signature]
CHARLES H. ADAH
Deputy Executive Manager

Attachment
cc: Acctg/Proc/ATM/P&F
AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

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<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>BID GUARANTEE</th>
<th>Certificate of Credit</th>
<th>Letter of Credit or Bid Bond</th>
<th>Disclosure of Major Shareholders</th>
<th>Non-Compliance Affidavit</th>
<th>Non-Discrepancy Affidavit</th>
<th>Contributions to Grants, Loans &amp; Coop. Agreements</th>
<th>Business License Copy</th>
<th>Disclosure of Compliance with U.S. DOT Wage</th>
<th>Grant Assurance Form</th>
<th>Bidders Financial Statement</th>
<th>Business or Contractors License</th>
<th>ADDENDUM(S)</th>
<th>TOTAL UNIT PRICE ITEM 1</th>
<th>TOTAL UNIT PRICE ITEM 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Monica Equip.</td>
<td>90 %</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>$101,625.00</td>
<td>$12,000.00</td>
</tr>
</tbody>
</table>

I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered herein.

[Signature]

Date:

[Signature]

[Signature]

[Signature]
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 18-03

RELATIVE TO THE
EXTENSION OF THE AGREEMENT FOR LEGAL SERVICES –
CONFLICTS COUNSEL
WITH FISHER & ASSOCIATES

WHEREAS, an Agreement for Legal Services – Conflicts Counsel (the “Conflicts Counsel Agreement”) was entered into effective as of December 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Fisher & Associates; and

WHEREAS, the Conflicts Counsel Agreement provides for a term of one (1) year with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on October 27, 2016, by Resolution No. 17-05, the Board of Directors approved the extension of the Conflicts Counsel Agreement for an additional one year period (1st Option) commencing on December 1, 2016, and expiring on November 30, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of conflicts legal counsel and that it is in the best interests of GIAA to extend the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Conflicts Counsel Agreement for an additional one (1) year period commencing on December 1, 2017, under the same terms and conditions as set forth in the Conflicts Counsel Agreement.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE OCTOBER 26, 2017 REGULAR BOARD MEETING.

KATHERINE C. SGRO, Vice Chairperson

GURVINDER S. SOBTI, Secretary

ROSALINDA A. TOLAN

DEEDEE S. CAMACHO

ATTEST:

GURVINDER S. SOBTI, Secretary
AIRLINE ISSUES

UNITED AIRLINES

United celebrated 40 years of services to Narita, Japan on October 1, 2017 with the arrival of Light 827 at 2:45 in the afternoon. Over 140 passengers were welcomed to a water salute upon arrival at the Guam International Airport with a lei greeting at the gate and Chamorro refreshments in the arrivals lobby. United Airlines also combined this event with the retirement of one of its pilots who flew the ceremonial flight.

United also announced a planned suspension of its Sapporo route in January of 2018, and decrease of services to Fukuoka and Sendai (GIAA’s sister Airport) next year.

AIR SEOUL

Air Seoul increased its ICN/GUM/ICN service from 5x weekly to daily beginning October 1, 2017 utilizing an A321 with 195 seats. Air Seoul inaugurated services on September 13, 2017, with five flights weekly.

SKY GUAM AVIATION

A Sky Guam Aviation Cessna 172 aircraft contacted FAA Ramp Control Tower of an electrical fire onboard on September 25, 2017 at approximately 5:12 in the afternoon. The Cessna took a hard approach and landed just shy of the runway in the Runway Safety Area with three souls aboard. All responding units reported to the grassy area, with GFD reporting all three conscious, but transporting the two passengers to the hospital for observation. The pilot remained at the scene until the FAA inspection was completed that evening. The aircraft was removed by 8am the following day. There was no impact on normal operations as a result of this incident.

AIR SERVICE DEVELOPMENT

Round Table Discussions

Two round table discussions were held relative to decreased and suspended air services. GIAA, along with GVB and GEDA, met with the Chamber of Commerce on October 10, 2017 to discuss status and action plans. A round table was also called by Senator Rodriguez, Chairman on Tourism, on October 20, 2017 at 1pm at the Guam Legislature. EM Ada reported on several initiatives of the Airport to provide added incentives. He also brought up restrictions in revenue development in regard to leases in excess of five years, and mandates to charge our regulatory agencies for space leases in the terminal.
Trade Mission

GIAA’s Chairman and Management met with China Airlines, EVA Air, and Tiger Airlines to discuss the Guam route and incentives for service as part of the Governor’s trade mission in Taiwan from October 23 – 25, 2017, along with GVB and GEDA. This was timed with the Guam promotions conducted by GVB at the International Trade Fair held this week with other NTOs and Travel/Tour agencies for the Taiwan market.

World Routes Airline Meetings

Guam Airport was represented by ASM, our air service consultants, who met with 16 airlines at the World Routes Forum held September 23 – 26, 2017. The summary of meetings is attached for reference.

FINANCIAL ISSUES

Fiscal Year 2018

Fiscal Year 2018 commenced October 1, 2017. Ernst and Young will be engaged and working closely with Accounting to review reports and financial activity of the FY2017 fiscal year. As required by law, the Financial Audit Report will be completed no later than January 31, 2018.

REGULATORY ISSUES

FAA Certification Inspection

For two years running, the A.B. Won Pat International Airport Authority, Guam, received a perfect 100% score for its annual certification inspection, conducted by the Federal Aviation Administration (FAA) Honolulu Airports Districts Office (ADO), Western Pacific Region. The annual inspection was conducted September 25 – 29, 2017, and revealed that the airport is operated in full compliance with 14 U.S. Code of Federal Regulations (CFR) Part 139, the Airport Certification Manual, and the Airport Operating Certificate.

FAA Approval of Water System Use

FAA has approved GWA’s temporary use of GIAA’s water system for a period of 120 days to provide water supply for Tiyan areas, including schools during the repair and restoration of NAS Water Well 1, GWA’s Tiyan water source. FAA’s approval is subject to several provisions with which GWA must comply.
TSA Enhanced Property Search (EAPS)

TSA Guam has commenced its rollout of TSA’s new screening process Enhanced Accessible Property Search (EAPS) lane by lane. This new process will require an increased search of property. Passengers will be required to divest any electronic items larger than a cell phone for a thorough inspection process. Food items being hand carried will also undergo thorough inspection. TSA will NOT require the removal of food items, however, passengers will be encouraged to be place food items in bins for inspection. Additionally, there may be instances of increased wait times. TSA is now reaching out to carriers and stakeholders to encourage passengers to arrive at the airport at minimum two and a half to three hours ahead of their departure schedule to mitigate longer lines and inspection times.

PROCUREMENT ISSUES

Procurement Delegation

The Authority received its Procurement Delegation for FY2018 from Chief Procurement Officer, Claudia Acfalle. The delegation allows the Authority to procure services and items, solicit for bids and request for proposals throughout the Fiscal Year.

RFP – Risk Management & Insurance Consulting Services

Announced: October 19, 2017
Submission Deadline: November 9, 2017 @4pm

ANNOUNCEMENTS

GIAA took part in the Great Shakeout, the world’s largest earthquake drill, on October 19, 2017. At 10:19am, GIAA employees practiced earthquake response procedures of “drop, cover and hold” in Airport offices. Tenants were invited to take part in the exercise and response was positive throughout the Terminal.

The Airport Authority, together with the Department of Public Health and Social Services, will hold a Table Top Exercise on Communicable Disease Response Plan on October 27, 2017 from 9am to 12 noon. All Airlines and Tenants are encouraged to participate. This Table Top Exercise will assist the Airport in meeting the criteria of conducting an annual tabletop exercise under FAR Part 139. The communicable disease scenario and response will be very useful in determining strengths and weaknesses for all airport operators.

ATTACHMENTS:
MEMORANDUM

To: Mr. Ricardo C. Duenas
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of September 30, 2017

Attached herewith is GIAA’s Operating Results Report for the month ending September 30, 2017. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended September 30, 2017.

The key operating results for 12 month(s) of FY2017 ending September 30, 2017 – (in $000’s) are

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>Actual FY17 Current Month</th>
<th>Actual Y-T-D</th>
<th>% Variance Budget vs. Actual Y-T-D Current Month</th>
<th>Actual Y-T-D FY17 Budget</th>
<th>% Variance Budget vs. Estimate for Full Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Signatory Revenues</td>
<td>$ 2,506.0</td>
<td>$ 30,175.8</td>
<td>$ 30,997.2</td>
<td>$ 30,997.2</td>
<td>2.7%</td>
</tr>
<tr>
<td>Total Concession Revenues</td>
<td>$ 1,605.8</td>
<td>$ 19,616.7</td>
<td>$ 19,511.8</td>
<td>$ 19,511.8</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Total PFC’s</td>
<td>$ 543.4</td>
<td>$ 7,160.1</td>
<td>$ 7,263.6</td>
<td>$ 7,263.6</td>
<td>1.4%</td>
</tr>
<tr>
<td>Total Other Revenues</td>
<td>$ 1,365.2</td>
<td>$ 15,797.1</td>
<td>$ 19,586.0</td>
<td>$ 19,586.0</td>
<td>24.0%</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$ 6,020.4</td>
<td>$ 72,749.7</td>
<td>$ 77,358.6</td>
<td>$ 77,358.6</td>
<td>6.3%</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$ 4,359.9</td>
<td>$ 44,429.0</td>
<td>$ 45,081.1</td>
<td>$ 45,081.1</td>
<td>1.5%</td>
</tr>
<tr>
<td>Net Revenues from Operations</td>
<td>$ 1,660.5</td>
<td>$ 26,320.7</td>
<td>$ 32,277.5</td>
<td>$ 32,277.5</td>
<td>14.0%</td>
</tr>
<tr>
<td>Non-Operating Expenses</td>
<td>$ 46.8</td>
<td>$ 675.0</td>
<td>$ 705.5</td>
<td>$ 705.5</td>
<td>4.5%</td>
</tr>
<tr>
<td>Other Available Moneys/other sources of funds</td>
<td>$ 574.6</td>
<td>$ 6,759.4</td>
<td>$ 6,809.9</td>
<td>$ 6,809.9</td>
<td>0.7%</td>
</tr>
<tr>
<td>Net Debt Service Coverage</td>
<td><strong>1.04</strong></td>
<td><strong>1.37</strong></td>
<td><strong>1.54</strong></td>
<td><strong>1.54</strong></td>
<td><strong>11.9%</strong></td>
</tr>
</tbody>
</table>
Year-to-date Total Signatory Revenues for the month ending September 30, 2017 are above Budgeted revenues by 2.7%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are -0.5% below budget while Passenger Facility Charges are above the budget estimate by 1.4%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by 24.0%.

Year-to-date Total Operating Revenues actual of $77.4M is 6.3% above the budget estimate of $72.7M.

Year-to-date Total Operating Expenses are above budget by 1.5%. Components of this line item include a 1.0% increase in Personnel Service, a 5.6% increase in Contractual Services, a -37.4% decrease in Materials & Supplies and a 1.3% increase in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of $32.3M represents a 14.0% increase over the year-to-date budgeted amount of $28.3M.

Finally, our year-to-date results for Debt Service Coverage is at 1.54 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
    Executive Manager
    Deputy Executive Manager
    Airport Services Manager
    Airport Terminal Manager
# GUAM INTERNATIONAL AIRPORT AUTHORITY
## KEY OPERATING RESULTS ($000's)
### as of September 30, 2017 (Unaudited)

<table>
<thead>
<tr>
<th></th>
<th>FY2016</th>
<th>FY2017</th>
<th>FY2017 Budget</th>
<th>Full Year FY2016</th>
<th>FY2017</th>
<th>FY2017 Budget</th>
<th>Full Year FY2016</th>
<th>FY2017</th>
<th>FY2017 Budget</th>
<th>Full Year FY2016</th>
<th>FY2017</th>
<th>FY2017 Budget</th>
<th>Full Year FY2016</th>
<th>%Var</th>
<th>%Var</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>I. Signatory Airline Rents &amp; Fees</strong></td>
<td></td>
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</tr>
<tr>
<td>Departure Fees</td>
<td>519,557</td>
<td>596,606</td>
<td>571,654</td>
<td>-4.2%</td>
<td>7,107,203</td>
<td>7,174,889</td>
<td>7,174,889</td>
<td>1.0%</td>
<td>7,174,889</td>
<td>7,174,889</td>
<td>1.0%</td>
<td>7,174,889</td>
<td>7,174,889</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arrival Fees</td>
<td>555,794</td>
<td>594,631</td>
<td>566,018</td>
<td>-4.8%</td>
<td>7,056,507</td>
<td>7,125,752</td>
<td>7,125,752</td>
<td>1.0%</td>
<td>7,125,752</td>
<td>7,125,752</td>
<td>1.0%</td>
<td>7,125,752</td>
<td>7,125,752</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Immigration Inspection Fees</td>
<td>213,665</td>
<td>205,220</td>
<td>200,667</td>
<td>-2.2%</td>
<td>2,439,597</td>
<td>2,530,291</td>
<td>2,530,291</td>
<td>3.7%</td>
<td>2,530,291</td>
<td>2,530,291</td>
<td>3.7%</td>
<td>2,530,291</td>
<td>2,530,291</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loading Bridge Use Fees</td>
<td>559,256</td>
<td>492,906</td>
<td>481,202</td>
<td>-2.4%</td>
<td>5,848,769</td>
<td>5,981,739</td>
<td>5,981,739</td>
<td>2.3%</td>
<td>5,981,739</td>
<td>5,981,739</td>
<td>2.3%</td>
<td>5,981,739</td>
<td>5,981,739</td>
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</tr>
<tr>
<td>Apron Use Fees</td>
<td>79,379</td>
<td>125,551</td>
<td>122,304</td>
<td>-2.6%</td>
<td>1,484,319</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td>-0.4%</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td>-0.4%</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Landing Fees</td>
<td>204,364</td>
<td>246,373</td>
<td>251,441</td>
<td>2.1%</td>
<td>2,912,728</td>
<td>2,956,797</td>
<td>2,956,797</td>
<td>1.5%</td>
<td>2,956,797</td>
<td>2,956,797</td>
<td>1.5%</td>
<td>2,956,797</td>
<td>2,956,797</td>
<td></td>
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</tr>
<tr>
<td>Enplaned Signatory Pax</td>
<td>143,840</td>
<td>153,147</td>
<td>145,108</td>
<td>-5.2%</td>
<td>1,824,395</td>
<td>1,838,245</td>
<td>1,838,245</td>
<td>0.8%</td>
<td>1,838,245</td>
<td>1,838,245</td>
<td>0.8%</td>
<td>1,838,245</td>
<td>1,838,245</td>
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</tr>
<tr>
<td><strong>Cost per Enplaned Pax</strong></td>
<td>$16.64</td>
<td>$16.58</td>
<td>$17.27</td>
<td>4.2%</td>
<td>$16.54</td>
<td>$16.86</td>
<td>$16.86</td>
<td>1.9%</td>
<td>$16.86</td>
<td>$16.86</td>
<td>1.9%</td>
<td>$16.86</td>
<td>$16.86</td>
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<tr>
<td><strong>II. Operating Expenses:</strong></td>
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</tr>
<tr>
<td>Personnel Services</td>
<td>-904,866</td>
<td>1,528,601</td>
<td>1,648,026</td>
<td>7.8%</td>
<td>19,872,091</td>
<td>20,062,174</td>
<td>20,062,174</td>
<td>1.0%</td>
<td>20,062,174</td>
<td>20,062,174</td>
<td>1.0%</td>
<td>20,062,174</td>
<td>20,062,174</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contractual Services</td>
<td>1,840,496</td>
<td>1,635,177</td>
<td>2,459,615</td>
<td>50.4%</td>
<td>22,314,955</td>
<td>23,567,778</td>
<td>23,567,778</td>
<td>5.6%</td>
<td>23,567,778</td>
<td>23,567,778</td>
<td>5.6%</td>
<td>23,567,778</td>
<td>23,567,778</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Materials &amp; Supplies</td>
<td>87,968</td>
<td>100,061</td>
<td>82,623</td>
<td>-17.4%</td>
<td>1,031,329</td>
<td>871,110</td>
<td>871,110</td>
<td>-15.5%</td>
<td>871,110</td>
<td>871,110</td>
<td>-15.5%</td>
<td>871,110</td>
<td>871,110</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rental Cars</td>
<td>107,390</td>
<td>117,578</td>
<td>119,402</td>
<td>1.6%</td>
<td>1,148,319</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td>10.9%</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td>10.9%</td>
<td>1,478,168</td>
<td>1,478,168</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>1,532,603</td>
<td>2,369,074</td>
<td>4,359,926</td>
<td>33.4%</td>
<td>44,429,041</td>
<td>45,081,131</td>
<td>45,081,131</td>
<td>1.5%</td>
<td>45,081,131</td>
<td>45,081,131</td>
<td>1.5%</td>
<td>45,081,131</td>
<td>45,081,131</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net income from Operations</strong></td>
<td>4,414,926</td>
<td>2,825,474</td>
<td>1,660,427</td>
<td>-41.2%</td>
<td>28,320,687</td>
<td>32,277,390</td>
<td>32,277,390</td>
<td>14.0%</td>
<td>32,277,390</td>
<td>32,277,390</td>
<td>14.0%</td>
<td>32,277,390</td>
<td>32,277,390</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### GUAM INTERNATIONAL AIRPORT AUTHORITY

**KEY OPERATING RESULTS ($000’s)**

as of September 30, 2017 (Unaudited)

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>III. Other Revenues and Expenses</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Less: Non Operating Expense(Ret/DOI/OHS)</td>
<td>41,200</td>
<td>0</td>
<td>46,845</td>
<td>0.0%</td>
<td>675,000</td>
<td>658,882</td>
<td>675,000</td>
<td>705,505</td>
<td>4.5%</td>
<td>705,505</td>
</tr>
<tr>
<td>Add: Interest on Investments</td>
<td>52,401</td>
<td>44,004</td>
<td>11,585</td>
<td>-73.7%</td>
<td>528,048</td>
<td>691,155</td>
<td>528,048</td>
<td>691,817</td>
<td>31.0%</td>
<td>691,817</td>
</tr>
<tr>
<td><strong>Net revenues</strong></td>
<td>4,426,127</td>
<td>2,869,478</td>
<td>1,625,167</td>
<td>-43.4%</td>
<td>28,173,735</td>
<td>33,696,574</td>
<td>28,173,736</td>
<td>32,263,702</td>
<td>14.5%</td>
<td>32,263,703</td>
</tr>
<tr>
<td>Other sources of funds (Federal Grants)</td>
<td>66,139</td>
<td>33,334</td>
<td>44,687</td>
<td>0.0%</td>
<td>400,000</td>
<td>414,495</td>
<td>400,000</td>
<td>450,548</td>
<td>12.6%</td>
<td>450,548</td>
</tr>
<tr>
<td>Other available moneys</td>
<td>530,042</td>
<td>529,948</td>
<td>529,948</td>
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<td>6,359,378</td>
<td>6,360,503</td>
<td>6,359,378</td>
<td>6,359,378</td>
<td>0.0%</td>
<td>6,359,378</td>
</tr>
<tr>
<td><strong>Net Revenues and Other Available Moneys</strong></td>
<td>5,022,308</td>
<td>3,432,759</td>
<td>2,199,802</td>
<td>-35.9%</td>
<td>34,933,112</td>
<td>40,471,572</td>
<td>34,933,114</td>
<td>39,073,629</td>
<td>11.9%</td>
<td>39,073,629</td>
</tr>
<tr>
<td>Debt Service payments</td>
<td>2,120,168</td>
<td>2,119,793</td>
<td>2,119,793</td>
<td>0.0%</td>
<td>25,437,513</td>
<td>25,442,012</td>
<td>25,437,513</td>
<td>25,437,513</td>
<td>0.0%</td>
<td>25,437,513</td>
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<tr>
<td>Debt Service Coverage</td>
<td>2.37</td>
<td>1.62</td>
<td>1.04</td>
<td>-35.9%</td>
<td>1.37</td>
<td>1.59</td>
<td>1.37</td>
<td>1.54</td>
<td>11.9%</td>
<td>1.54</td>
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<tr>
<td>Debt Service Requirement</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
<td>1.25</td>
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</table>
### Enplanements

<table>
<thead>
<tr>
<th></th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>Total</th>
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<tbody>
<tr>
<td>Projection per Budget FY 2017</td>
<td>140,693</td>
<td>144,435</td>
<td>146,900</td>
<td>161,597</td>
<td>137,839</td>
<td>150,897</td>
<td>152,447</td>
<td>165,823</td>
<td>175,216</td>
<td>153,147</td>
<td>1,824,395</td>
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<td></td>
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<tr>
<td>FY 2015 Actual Enplanements</td>
<td>94,630</td>
<td>105,230</td>
<td>108,410</td>
<td>132,016</td>
<td>129,523</td>
<td>137,257</td>
<td>120,751</td>
<td>132,315</td>
<td>142,733</td>
<td>138,907</td>
<td>1,693,962</td>
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<tr>
<td>FY 2014 Actual Enplanements</td>
<td>124,805</td>
<td>134,044</td>
<td>141,808</td>
<td>151,270</td>
<td>141,056</td>
<td>157,421</td>
<td>128,621</td>
<td>123,763</td>
<td>136,513</td>
<td>138,462</td>
<td>1,652,062</td>
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<td></td>
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<tr>
<td>FY 2015 Actual Enplanements</td>
<td>123,934</td>
<td>133,207</td>
<td>141,209</td>
<td>154,559</td>
<td>149,186</td>
<td>163,468</td>
<td>126,645</td>
<td>125,235</td>
<td>137,500</td>
<td>136,967</td>
<td>1,663,262</td>
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<td>FY 2016 Actual Enplanements</td>
<td>129,352</td>
<td>141,378</td>
<td>150,587</td>
<td>159,545</td>
<td>153,030</td>
<td>155,032</td>
<td>126,400</td>
<td>141,568</td>
<td>149,942</td>
<td>147,032</td>
<td>166,085</td>
<td>143,840</td>
<td>7,746,191</td>
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<tr>
<td>FY 2017 Actual Enplanements/Projection</td>
<td>143,619</td>
<td>148,002</td>
<td>160,544</td>
<td>162,303</td>
<td>143,720</td>
<td>157,735</td>
<td>146,779</td>
<td>150,735</td>
<td>151,974</td>
<td>159,054</td>
<td>1,838,245</td>
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</tr>
<tr>
<td>FY 2017 versus FY 2016 Monthly%</td>
<td>11.03%</td>
<td>4.39%</td>
<td>6.61%</td>
<td>1.73%</td>
<td>-6.08%</td>
<td>1.74%</td>
<td>16.12%</td>
<td>6.50%</td>
<td>1.36%</td>
<td>7.55%</td>
<td>2.08%</td>
<td>0.88%</td>
<td>4.20%</td>
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<tr>
<td>FY 2017 versus FY 2016 Monthly</td>
<td>14,267</td>
<td>6,224</td>
<td>9,957</td>
<td>2,758</td>
<td>-9,310</td>
<td>2,703</td>
<td>20,379</td>
<td>9,207</td>
<td>2,032</td>
<td>11,107</td>
<td>3,462</td>
<td>1,268</td>
<td>74,054</td>
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<td>FY 2017 versus FY 2016 Cumulative</td>
<td>14,267</td>
<td>20,491</td>
<td>30,448</td>
<td>33,206</td>
<td>23,896</td>
<td>26,599</td>
<td>46,978</td>
<td>56,185</td>
<td>58,217</td>
<td>69,324</td>
<td>72,786</td>
<td>70,254</td>
<td>1,838,245</td>
</tr>
<tr>
<td>% Monthly versus Projection</td>
<td>2.1%</td>
<td>2.5%</td>
<td>9.3%</td>
<td>0.4%</td>
<td>0.0%</td>
<td>4.1%</td>
<td>6.5%</td>
<td>-0.1%</td>
<td>-0.4%</td>
<td>-4.6%</td>
<td>-3.2%</td>
<td>-5.2%</td>
<td>0.8%</td>
</tr>
<tr>
<td>% Cumulative Total</td>
<td>2.1%</td>
<td>2.3%</td>
<td>4.7%</td>
<td>3.5%</td>
<td>2.8%</td>
<td>3.0%</td>
<td>3.5%</td>
<td>3.1%</td>
<td>2.6%</td>
<td>1.8%</td>
<td>1.3%</td>
<td>0.8%</td>
<td>0.8%</td>
</tr>
<tr>
<td>Month to Month Trend</td>
<td>4,383</td>
<td>12,542</td>
<td>1,759</td>
<td>-18,583</td>
<td>14,015</td>
<td>-10,956</td>
<td>3,996</td>
<td>1,999</td>
<td>6,165</td>
<td>11,408</td>
<td>-24,439</td>
<td></td>
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<tr>
<td>Month to Month Increase(Decrease) in %</td>
<td>3.1%</td>
<td>8.5%</td>
<td>1.1%</td>
<td>-11.4%</td>
<td>9.8%</td>
<td>-6.9%</td>
<td>2.7%</td>
<td>0.8%</td>
<td>4.1%</td>
<td>7.2%</td>
<td>-14.4%</td>
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</tr>
<tr>
<td>Actual CPE</td>
<td>$17.00</td>
<td>$16.79</td>
<td>$17.20</td>
<td>$16.79</td>
<td>$16.89</td>
<td>$16.85</td>
<td>$17.26</td>
<td>$16.85</td>
<td>$16.34</td>
<td>$16.93</td>
<td>$16.27</td>
<td>$17.27</td>
<td>$16.86</td>
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<tr>
<td>Variance</td>
<td>$(0.20)</td>
<td>$(0.12)</td>
<td>$(0.30)</td>
<td>$(0.36)</td>
<td>$(0.02)</td>
<td>$(0.05)</td>
<td>$(0.38)</td>
<td>$(0.46)</td>
<td>$(0.27)</td>
<td>$(0.80)</td>
<td>$(0.16)</td>
<td>$(0.69)</td>
<td>$(0.32)</td>
</tr>
</tbody>
</table>

### Summary Signatory Airlines

**FY 2015**

- **Enplanements**
  - October: 143,619
  - November: 148,002
  - December: 160,544
  - January: 162,303
  - February: 143,720
  - March: 157,735
  - April: 146,779
  - May: 150,735
  - June: 151,974
  - July: 159,054
  - August: 1,838,245

**FY 2017**

- **Enplanements**
  - October: 143,619
  - November: 148,002
  - December: 160,544
  - January: 162,303
  - February: 143,720
  - March: 157,735
  - April: 146,779
  - May: 150,735
  - June: 151,974
  - July: 159,054
  - August: 1,838,245

**Cost Per Enplanement FY2017 Actual versus Projected**

<table>
<thead>
<tr>
<th>Month</th>
<th>Actual CPE</th>
<th>CPE FY17</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>October</td>
<td>$16.80</td>
<td>$16.67</td>
<td>$(0.20)</td>
</tr>
<tr>
<td>November</td>
<td>$16.67</td>
<td>$16.90</td>
<td>$(0.12)</td>
</tr>
<tr>
<td>December</td>
<td>$16.90</td>
<td>$16.43</td>
<td>$(0.30)</td>
</tr>
<tr>
<td>January</td>
<td>$16.43</td>
<td>$16.91</td>
<td>$(0.36)</td>
</tr>
<tr>
<td>February</td>
<td>$16.91</td>
<td>$16.81</td>
<td>$(0.36)</td>
</tr>
<tr>
<td>March</td>
<td>$16.81</td>
<td>$16.88</td>
<td>$(0.02)</td>
</tr>
<tr>
<td>April</td>
<td>$16.88</td>
<td>$16.39</td>
<td>$(0.05)</td>
</tr>
<tr>
<td>May</td>
<td>$16.39</td>
<td>$16.07</td>
<td>$(0.38)</td>
</tr>
<tr>
<td>June</td>
<td>$16.07</td>
<td>$16.14</td>
<td>$(0.46)</td>
</tr>
<tr>
<td>July</td>
<td>$16.14</td>
<td>$16.11</td>
<td>$(0.27)</td>
</tr>
<tr>
<td>August</td>
<td>$16.11</td>
<td>$16.58</td>
<td>$(0.80)</td>
</tr>
<tr>
<td>September</td>
<td>$16.58</td>
<td>$15.54</td>
<td>$(0.69)</td>
</tr>
</tbody>
</table>

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*Note: The information provided is a summarized version of the data presented in the document.*
RECOMMENDATION OF COUNSEL

TO: Board of Directors
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

CC: Mr. Charles H. Ada II
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian
CALVO FISHER & JACOB LLP

DATE: October 16, 2017

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.