

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Tuesday, April 30, 2019, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The April 30, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Sobti at 3:18 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Gurvinder Sobti
Lucy M. Alcorn
Zenon E. Belanger
Donald I. Weakley

Offices or positions:

Chairman

Directors Absent:

None

GIAA Officials:

Thomas C. Ada
John M. Quinata
John A. Rios
Jean M. Arriola
Gerard Bautista
Raymond Mantanona
Edward Muna
Joseph Javellana

Executive Manager
Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager
Chief, GIAA ARFF
Operations Superintendent
Program Coordinator IV

Janalynn C. Damian, Esq.
Todd Thompson, Esq.
Frank R. Santos

GIAA Legal Counsel
GIAA Counsel
GIAA Consultant

Chairman Sobti welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Executive Manager Ada suggested a number of amendments to the agenda - to convene into Executive Session after Correspondence and to table Item 6 (F), Alan Searle Market Study. Motion to amend the Agenda as suggested duly made by Director Alcorn, seconded by Director Belanger; motion unanimously passed.

3. APPROVAL OF MINUTES

- A.** February 28, 2019 Regular Meeting
- B.** March 25, 2019 Special Meeting

On motion duly made by Director Alcorn, seconded by Director Weakley, the following resolution was unanimously passed:

Resolution No. 19-33

The Board hereby approves the minutes of the February 28, 2019 regular meeting and the minutes of the March 25, 2019 special meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada announced that the Airport received correspondence from Governor Lourdes Leon Guerrero, informing the Board of her appointment of Ms. Doyon Morato to serve on the Board of Directors. The Executive Manager informed the Board that Ms. Morato's confirmation hearing has not been scheduled at this time. Chairman Sobti welcomed Ms. Morato, who was in attendance for the meeting, but did not participate.

5. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Belanger, and unanimously approved, the Board recessed to convene into Executive Session at 3:22p.m.

The Board convened into Executive Session at 3:22 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Alcorn, Belanger and Weakley, Executive Manager Ada, and Legal Counsels, Janalynn Damian, Genevieve Rapadas and Todd Thompson. Also present was the court reporter who will prepare a transcript of the Executive session.

Todd Thompson excused himself from Executive Session at 3:33 p.m.

On motion duly made by Director Alcorn, seconded by Director Weakley, Executive Session adjourned at 4:01 p.m., at which time the Board reconvened regular session at 4:06 p.m.

6. OLD BUSINESS

Executive Manager Ada announced that there was no Old Business to discuss.

7. NEW BUSINESS

A. Approval of Award for Construction Management Services for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - RFP No. RFP-002-FY19

The first item discussed was the approval of award for Construction Management Services for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation. Airport Services Manager, Ms. Jean Arriola provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-two (22) firms showed their interest by obtaining the RFP package and five (5) firms responded by submitting proposals on or before the submission deadline. An evaluation committee appointed by Executive Manager Ada was established to evaluate the five (5) proposals.

The proposal was evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the committee's evaluation, the selected firms in order of their ranking are as follows:

1. Proposer A
2. Proposer B
3. Proposer C
4. Proposer D
5. Proposer E

The term of the contract is up to five (5) years from the issuance of the Notice to Proceed, subject to the availability of funding. Said contract will be funded under an AIP grant, with a cost share of 90% by FAA, and 10% by GIAA.

Management recommends that the Board allow Proposers A & B to submit their completed Tax Certifications. Management recommends that the Board approve the ranking results and the contract award to Proposer A, subject to Proposer A's submission of a completed Tax Certification and negotiation of fair and reasonable fees to be submitted by the proposer at a time and format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified proposer, consistent with the Guam Procurement Law Regulations.

Brief discussion followed on the term of the project, with Director Belanger asking if there is a possibility of the project being delayed or extended. Mr. Frank Santos informed the Director that assuming no changes, it will be for 365 days plus thirty (30) to sixty (60) days for close out. However there are discussions with the FAA on increasing to thirty (30) months. Should the project be delayed, negotiations with the construction manager would take place.

Chairman Sobti inquired if an extension occurs, does it require Board approval. The Board was informed that if there is no appropriation to cover the extension then Board approval is required. The Comptroller added that funds have to be available.

After further discussion, on motion duly made by Director Belanger, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-34

The Board hereby approves the ranking results as presented and the contract award to Proposers A for Construction Management Services for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - RFP No. RFP-002-FY19, subject to Proposer A's submission of a completed Tax Certification, Management's negotiation of fair and reasonable fees, and review by legal counsel.

Ms. Arriola informed the Board that Proposer A is HTD Pacific.

B. Approval of Award for Construction Management Services for Runway 6L/24R Rehabilitation – RFP No. RFP-003-FY19

The next item discussed was the approval of award for Construction Management Services for Runway 6L/24R Rehabilitation. Ms. Arriola provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of eighteen (18) firms showed their interest by obtaining the RFP package and three (3) firms responded by submitting proposals on or before the submission deadline. An evaluation committee was established to evaluate the three (3) proposals. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the committee's evaluation, the selected firms in order of their ranking are as follows:

1. Proposer A
2. Proposer C
3. Proposer B

The term of the contract is up to five (5) years from the issuance of the Notice to Proceed, subject to the availability of funding. The referenced contract will be funded under an AIP grant, with a cost share of 90% by FAA, and 10% by GIAA.

Management recommends that the Board approve the ranking results and the contract award to Proposer A, subject to negotiations of fair and reasonable fees to be submitted by the proposer at a time and format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified proposer, consistent with the Guam Procurement Law Regulations.

After further discussion, on motion duly made by Director Weakley, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-35

The Board hereby approves the ranking results as presented and the contract award to Proposer A for Construction Management Services for Runway 6L/24R Rehabilitation – RFP No. RFP-003-FY19, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Ms. Arriola informed the Board that Proposer A is SSFM International, Inc.

C. Approval of Board Resolution No. 19-36: Bond Refunding

Next on the agenda was the refunding of GIAA Bonds, which was presented by the Comptroller. Mr. Rios informed the Board that currently GIAA's enabling statute allows for the refunding of all prior bonds. The resolution approves the amendment of GIAA's enabling statute to allow for partial refunding as opposed to all bonds being refunded. The partial refunding is worth \$2M in present value savings, 9.38%, the amount of callable bonds to be refunded is \$21.4M. The GEDA Board has authorized GEDA Management to pursue the refunding.

Executive Manager Ada announced that this Board action is necessary because the Legislature will not entertain a bill to amend GIAA's enabling statute unless there is a resolution from the Board authorizing such amendment.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-36

WHEREAS, Section 1216 of GIAA's enabling statute (Guam Code Annotated, Title 12, Chapter 1) provides that the Antonio B. Won Pat International Airport Authority, Guam (the "GIAA"), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of GIAA then outstanding;

WHEREAS, Section 1208 of GIAA's enabling statute provides that no general revenue bonds of GIAA shall be issued unless authorized by the Board in a bond resolution adopted by it and approved by *I Magalahaen Guahan* and unless *I Liheslaturan Guahan* approves the terms and conditions of the bonds;

WHEREAS, Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including GIAA, shall issue bonds and other obligations only by means of, and through the Guam Economic Development Authority ("GEDA"), and that GEDA shall not sell any bond without the approval by *I Liheslaturan Guahan* of the terms and conditions of the bonds;

WHEREAS, based on low interest rates and current market conditions, GIAA expects to be able to refund all or a portion of its outstanding General Revenue Bonds, 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue Bonds, 2013 Series C (the "2013 Bonds") for debt service savings;

WHEREAS, in addition, GIAA anticipates that opportunities may arise to refund all or a portion of additional GIAA general revenue bonds in the future for debt service savings (collectively with the 2013 Bonds, the "prior bonds"); and

WHEREAS, in order to benefit the airport and the tourism industry that depends on the airport, the Board has determined that it is necessary to amend GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law; and

WHEREAS, Management, in consultation with GEDA and bond counsel, has prepared draft legislation amending GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law, which draft legislation is attached hereto as Attachment 1.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby approves the amendment of GIAA's enabling statute as set forth in Attachment 1, and further authorizes the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute as approved in this resolution.

D. Approval of Board Resolution No. 19-37: GIAA's Bank Signatories

The next agenda item was a Board resolution to revise GIAA's bank signatories. The revisions include the removal of former Chairman, Ricardo Duenas and the addition of Chairman, Gurvinder Sobti, and Deputy Executive Manager, John M. Quinata.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-37

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. Thomas C. Ada, Executive Manager;
2. John Quinata, Deputy Executive Manager;
3. Gurvinder Sobti, Chairman of the Board;
4. Jean M. Arriola, Airport Services Manager
5. John A. Rios, Comptroller; and
6. Antoinette L. Bautista, General Accounting Supervisor.

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Executive Manager, the Deputy Executive Manager, or the Comptroller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

E. Approval of Deputy Executive Manager Compensation

Next on the agenda for Board consideration was the compensation for newly appointed Deputy Executive Manager, Mr. John M. Quinata. Based on review of Mr. Quinata's qualifications and experience, Management recommends that the Deputy Executive Manager's salary be set at \$140,066.00 per annum.

After further discussion, on motion duly made by Director Weakley, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-38

The Board hereby approves the annual salary of \$140,066.00 for Mr. John M. Quinata as the Deputy Executive Manager of the A.B. Won Pat International Airport Authority, Guam, effective April 25, 2019.

F. Alan Searle Market Study – *TABLED*

G. Ratification of Quarterly Travel

Executive Manager Ada presented the quarterly travel from January to March 2019 for ratification by the Board.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-39

The Board hereby ratifies the FY2018 4th quarter travel report from January to March 2019 as presented.

8. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet. The report included brief updates on the 3rd Floor International Arrivals Corridor project. When the project began in 2014 the cost of the contract was \$107.6M, as of 2019, the cost is at \$120M. Executive Manager Ada added that there are change orders currently being reviewed and negotiated. Weekly coordination meetings are helpful in keeping the project on track. Executive Manager Ada assured the Board that with the current Construction Manager, the project is progressing and back on track.

Chairman Sobti inquired if the 3rd Floor International Arrivals Corridor project will be delayed. Executive Manager Ada replied that the initial date of completion on the contract was September 2019, the new projected date of completion is July 2020. The Chairman inquired on which areas will be reopened first. Mr. Gerard Bautista provided a brief update with regard to operations, stating that the plan is to get the West Wing operational as part of the first phase.

9. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of **March 31, 2019**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-2.9%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-8.9%** and **-4.6%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-6.9%**. Year-to-date Total Operating Revenues Actual of **\$38.4M** is **-5.4%** below the budget estimate of **\$40.6M**. Year-to-date Total Operating Expenses are below budget by **-12.3%**. Components of this line item include a **-9.8%** decrease in Personnel Service, a **-7.5%** decrease in Contractual Services, a **-73.7%** decrease in Materials & Supplies and a **0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$15.9M** reflects an increase of **6.3%** over the year-to-date budgeted amount of **\$15.0M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.51** versus the requirement of **1.25**.

10. PUBLIC COMMENTS

There were no Public Comments.

Director Weakley at this time brought up concerns regarding the Arrivals Area and the need to focus on that area as a place of first impression for the traveling public.

Director Belanger raised the high parking fees incurred when residents see their loved ones off, and the possibility of not charging.

11. ADJOURNMENT

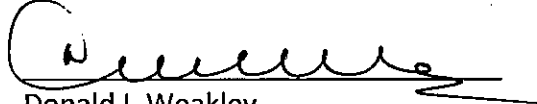
Motion to adjourn duly made by Director Alcorn, seconded by Director Belanger; motion unanimously passed. The meeting was adjourned at 4:52 p.m.

Dated this 27th, day of June, 2019.



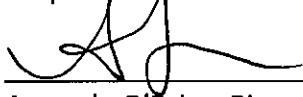
Brian J. Bamba
Chairman

Attest:



Donald I. Weakley
Board Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios
Corresponding Secretary

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 19-36**

**RELATIVE TO AMENDING GIAA'S ENABLING STATUTE
TO AUTHORIZE REFUNDING OF PRIOR BONDS**

WHEREAS, Section 1216 of GIAA's enabling statute (Guam Code Annotated, Title 12, Chapter 1) provides that the Antonio B. Won Pat International Airport Authority, Guam (the "GIAA"), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of GIAA then outstanding;

WHEREAS, Section 1208 of GIAA's enabling statute provides that no general revenue bonds of GIAA shall be issued unless authorized by the Board in a bond resolution adopted by it and approved by *I Magalahen Guahan* and unless *I Liheslaturan Guahan* approves the terms and conditions of the bonds;

WHEREAS, Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including GIAA, shall issue bonds and other obligations only by means of, and through the Guam Economic Development Authority ("GEDA"), and that GEDA shall not sell any bond without the approval by *I Liheslaturan Guahan* of the terms and conditions of the bonds;

WHEREAS, based on low interest rates and current market conditions, GIAA expects to be able to refund all or a portion of its outstanding General Revenue Bonds, 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue Bonds, 2013 Series C (the "2013 Bonds") for debt service savings;

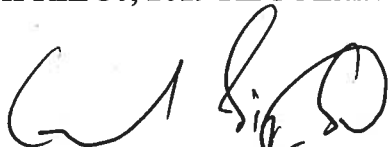
WHEREAS, in addition, GIAA anticipates that opportunities may arise to refund all or a portion of additional GIAA general revenue bonds in the future for debt service savings (collectively with the 2013 Bonds, the "prior bonds"); and

WHEREAS, in order to benefit the airport and the tourism industry that depends on the airport, the Board has determined that it is necessary to amend GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law; and


WHEREAS, Management, in consultation with GEDA and bond counsel, has prepared draft legislation amending GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law, which draft legislation is attached hereto as Attachment 1.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby approves the amendment of GIAA's enabling statute as set forth in Attachment 1, and further authorizes the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute as approved in this resolution.

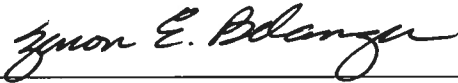
DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE
APRIL 30, 2019 REGULAR BOARD MEETING.



GURVINDER SOTI, Chairman



LUCY M. ALCORN



ZENON E. BELANGER



DONALD K. WEAKLEY



I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN
2019 (FIRST) REGULAR SESSION

Bill No. _____

Introduced By: _____

AN ACT TO AMEND AN ACT TO AMEND § 1216 TO CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS FROM TIME TO TIME.

BE IT ENACTED BY THE PEOPLE OF GUAM:

Section 1. Legislative Findings and Intent.

(a) Section 1216 of Title 12 of the Guam Code Annotated provides that Antonio B. Won Pat International Airport Authority, Guam (the “Authority”), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of the Authority then outstanding.

(b) Section 1208 of Title 12 of the Guam Code annotated provides that no general revenue bonds of the Authority shall be issued unless authorized by the Board of the Authority in a bond resolution adopted by it and approved by *I MagalahenGuahan* and unless *I LiheslaturanGuahan* approves the terms and conditions of the bonds.

(c) Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including the Authority, shall issue bonds and other obligations only by means of, and through the agency of the Guam Economic Development Authority (“GEDA”), and that GEDA shall not sell any bond

1 without the approval by *I LiheslaturanGuahan* of the terms and conditions of the
2 bonds.

3 (d) Based on low interest rates and current market conditions, the Authority
4 expects to be able to refundall or a portion of its outstanding General Revenue Bonds,
5 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue
6 Bonds, 2013 Series C (the “2013 Bonds”) for debt service savings.

7 (e) In addition, the Authority anticipates that opportunities may arise to
8 refund all or a portion of additional Authority general revenue bonds in the future for
9 debt service savings (collectively with the 2013 Bonds, the “prior bonds”).

10 In order to benefit the airport and the tourism industry that depends on the
11 airport, *I Liheslaturan Guahan* has determined to approve the issuance of revenue
12 bonds by the Authority to refund all or a portion of its prior bonds, all subject to
13 approval by *I Maga’lahen Guahan* and the Board of Directors of GEDA in
14 accordance with law.

15 **Section 2. § 1216 to Chapter 1, Title 12, Guam Code Annotated is hereby**
16 **amended and restated to read as follows:**

17 “(a) The Board may authorize the issuance of refunding bonds from time to
18 time for the purpose of refunding any or a portion of bonds then outstanding and
19 issued under this Article, whether or not such outstanding bonds have matured or are
20 then subject to redemption. The Board may provide for the issuance of a single issue
21 of bonds for the combined purposes of (i.) financing the cost of improvement or
22 expansion of the airports, and (ii.) refunding bonds which shall theretofore have been
23 issued by the Authority and shall then be outstanding, whether or not such outstanding
24 bonds have matured or are then subject to redemption. Nothing in this Section shall
25 require or be deemed to require the Authority to elect to redeem or prepay bonds
26 being refunded, or to redeem or repay bonds being refunded which were issued in the

1 form customarily known as term bonds in accordance with any sinking fund
2 installment schedule specified in the bond resolution authorizing the issuance thereof,
3 or, in the event the Authority elects to redeem or prepay any such bonds, to redeem or
4 prepay as of any particular date or dates. The issuance of such bonds, the maturities
5 and other details thereof, the rights and remedies of the holders thereof, and powers,
6 privileges, duties and obligations of the Authority with respect to the bonds shall be
7 governed by the provisions of this Article insofar as those provisions may be
8 applicable.

9
10 (b) *I LiheslaturanGuahan*, pursuant to §1208(a) and §50103(k) of Title 12 of
11 the Guam Code Annotated, hereby approves the terms and conditions of the issuance
12 of general revenue bonds by the Authority for the purpose of refunding all or a portion
13 of the Authority's outstanding General Revenue Bonds (hereinthe "prior bonds")in
14 accordance with the following requirements, limitations, terms and conditions:

15 (1) All obligation of the Authority to pay debt service on, and the
16 redemption price of, the prior bonds refundedshall be discharged concurrently
17 with the issuance of the refunding bonds. Thereafter, such prior bonds shall be
18 payable solely from and secured solely by an escrow established for such
19 purpose in accordance with the Authority's existing bond indenture.

20 (2) Such bonds shall be issued and sold in compliance with the
21 provisions of Article 2 of Chapter 1 of Title 12 of the Guam Code Annotated,
22 including approval of the bond resolution by the Board of Directors of the
23 Authority and by *I Maga'lahen Guahan* as provided therein.

24 (3) The sale of the bonds shall be approved by the Board of Directors
25 of GEDA as provided by Chapter 50 of Title 12 of the Guam Code Annotated.

26 (4) The debt service savings resulting from the issuance of the
refunding bonds shall be not less than an amount equal to two percent (2%) of

1 the principal amount of the prior bondsrefunded. Debt service savings is
2 defined for this purpose to be the amount by which the present value of debt
3 service on the prior bonds exceeds the present value of debt service on the
4 refunding bonds, using the yield on the refunding bonds as the discount rate for
5 purposes of calculating present value.

6 (5) Such refunding bonds shall have a principal amount or principal
7 amounts sufficient to provide funds for the payment of all or a portion of the
8 prior bonds refunded and in addition for the payment of all expenses incident to
9 the calling, retiring or paying of such prior bonds and the issuance of such
10 refunding bonds, including:

11 (A) the difference in amount between the par value of the
12 refunding bonds and any amount less than par for which the refunding
13 bonds are sold;

14 (B) any amount necessary to be made available for the payment
15 of interest upon such refunding bonds from the date of sale thereof to the
16 date of payment of the prior bonds or to the date upon which the prior
17 bonds will be paid pursuant to the call thereof or agreement with the
18 holders thereof;

19 (C) the premium, if any, necessary to be paid in order to call or
20 retire the prior bonds and the interest accruing thereon to the date of the
21 call or retirement; and

22 (D) any additional amount needed to provide for a deposit to the
23 debt service reserve in connection with the issuance of the refunding
24 bonds.

1 **Section 3. Severability.** The provisions outlined in this Act are declared to be
2 separate and severable. The invalidity of any clause, sentence, paragraph, subdivision,
3 section or portion of this statute, or the invalidity of the application thereof to any
4 person or circumstance shall not affect the validity of the remainder of this statute or
5 the validity of its application to other persons or circumstances.
6

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 19-37**

**RELATIVE TO AUTHORIZING SIGNATORIES ON
ANTONIO B. WON PAT INTERNATIONAL AIRPORT
AUTHORITY, GUAM'S BANK ACCOUNTS**

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. Thomas C. Ada, Executive Manager;
2. John Quinata, Deputy Executive Manager;
3. Gurvinder Sobti, Chairman of the Board;
4. Jean M. Arriola, Airport Services Manager
5. John A. Rios, Comptroller; and
6. Antoinette L. Bautista, General Accounting Supervisor.

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Executive Manager, the Deputy Executive Manager, or the Comptroller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE APRIL 30, 2019 REGULAR BOARD MEETING.



GURVINDER SOBTI, Chairman



LUCYM. ALCORN



ZENON E. BELANGER



DONALD I. WEAKLEY



BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Tuesday, April 30, 2019

GIAA TERMINAL CONFERENCE ROOM #3

Public Notice

First Notice:

Guam Daily Post – April 23, 2019

Notice to Media – April 23, 2019

Second Notice:

Guam Daily Post – April 26, 2019

Notice to Media – April 26, 2019

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. February 28, 2019 Regular Meeting
 - B. March 25, 2019 Special Meeting
4. Correspondence
5. Old Business
6. New Business
 - A. Approval of Award for Construction Management Services for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - RFP No. RFP-002-FY19
 - B. Approval of Award for Construction Management Services for Runway 6L/24R Rehabilitation - RFP No. RFP-003-FY19
 - C. Approval of Board Resolution No. 19-36: Bond Refunding
 - D. Approval of Board Resolution No. 19-37: GIAA's Bank Signatories
 - E. Approval of Deputy Executive Manager Compensation
 - F. Alan Searle Market Study
 - G. Ratification of Quarterly Travel
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Tuesday, April 30, 2019
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Henry Cruz	GIAA
2.	Chief Ray Mantanona	GIAA / ARFF
3.	Elmura	GIAA - OPS
4.	Steve Choo	ABM / ASA
5.	TRICIA GRANILLO	AM NSUNANCK
6.	Virginia G Mow	GIAA
7.	Jean ARRELOA	GIAA
8.	VICTOR J. CRUZ	GIAA
9.	JG JAVELANA	GIAA
10.	Gerard BAUTISTA	ATM - GIAA
11.	ERIK DA KOSTIBA	MLK
12.	MICHELLE DUANA	V. SPKR NELSON 35TH LEGISLATURE
13.	R Todd Thompson	ATTORNEY - ex. session
14.	FRANK SAUTOS	TMG
15.	Stanton Nishihira	ABM/ASA
16.	Puna Choo	ABM/ASA
17.		
18.		
19.		
20.		

Nalpini removed as Vanuatu police chief

VANUATU (Vanuatu Daily Post) - Vanuatu Commissioner of Police Albert Nalpini has been fired.

President Obed Moses Tallis made the order of Nalpini's removal April 16, following advice from the Police Service Commission and consultation with the minister of Internal Affairs, Andrew Napuat.

Tallis previously suspended Nalpini on Sept. 19, 2018, on the advice of the commission, and after consultation with the minister responsible for police.

Nalpini had served as police commissioner for a year and four months before his suspension in September.

Sources have told the Vanuatu Daily Post that Nalpini's sacking was based on serious misconduct in his office, and that he had attempted to file a case against the Police Service Commission earlier but the matter was discontinued before the Supreme



Albert Nalpini

Court last month.

The late former President Baldwin Lonsdale appointed Nalpini to the top police position in 2017, after court battles dating back to 2016. At the time, he urged Nalpini to prioritize the uniting of all force members and discipline in the force.

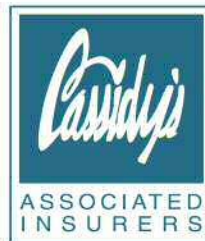
Lonsdale, who was aware of division within the force, asked Nalpini to settle the matter for the sake of the nation and to ensure public confidence in the police.

Acting commissioners

Before Nalpini's appointment, the role of police commissioner was filled by five acting commissioners over almost four years.

The commissioner is a law graduate who entered the force through the normal police recruitment two decades ago.

Robson Iavro, commander of the Vanuatu Mobile Force, is now the acting police commissioner.



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- | | |
|----------|------------------------|
| AGA | banana (ripe) |
| AHU | coconut pudding |
| ANONAS | custard or sugar apple |
| BALATE' | sea cucumber |
| BUNITA | pretty |
| DIBIDE | divide |
| ENTRE | among, between |
| ESSALAO | shout |
| FANIHI | bat |
| GUAIFI | blow |
| KANNAI | arm, hand |
| TARAKITU | skipjack (fish) |
| UCHAN | rain |
| UNAI | sand |
| YAN | and |

Across

2. sea cucumber
3. among, between
5. blow
8. skipjack (fish)
10. shout
13. custard or sugar apple
14. coconut pudding
15. rain

Down

1. arm, hand
4. divide
6. sand
7. and
9. bat
11. banana (ripe)
12. pretty

Across: 2. balate 3. entre 5. guafi 8. tarakit 10. essalao 13. anonas 14. ah 15. uchan
Down: 1. kanna 4. dibide 6. unai 7. yan 9. fanihi 11. aga 12. bunita



The Honorable
Lourdes A. Leon Guerrero
Governor

The Honorable
Joshua F. Tenorio
Lt. Governor



PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Tuesday, April 30, 2019 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §811(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

(This ad paid for by GIAA)



JUDICIAL COUNCIL OF GUAM

Suite 300 Guam Judicial Center
120 West O'Brien Drive
Hagåtña, Guam 96910-5174
Tel: (671) 475-3589 Fax: (671) 475-3337
www.guamcourts.org

NOTICE OF PUBLIC MEETING

The Judicial Council of Guam will conduct its monthly meeting on Thursday, April 25, 2019, in the Justice Monessa G. Lujan Appellate Courtroom located on the 3rd Floor of the Guam Judicial Center, 120 West O'Brien Drive in Hagåtña at 12:00 p.m. The Agenda will be made available prior to the meeting.

Any person(s) needing special accommodations, auxiliary aids, or services, please contact the Administrator of the Courts at 475-3544, or Shelterihna T. Alokoa at 475-3589.

/s/ CHIEF JUSTICE KATHERINE A. MARAMAN
Chairwoman

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Peru to sign agreement to join China's Belt and Road

By Marco Aquino
Reuters

LIMA - Peru will sign a memorandum of understanding to join China's Belt and Road infrastructure initiative in coming days, China's ambassador said on Wednesday, despite recent warnings from the United States about Beijing's rise in Latin America.

Ambassador Jia Guide made the announcement to guests at a private party in Lima alongside Peru's vice president, as China kicked off a three-day Belt and Road summit in

Beijing that Peru's trade minister and leaders from around the world are attending.

The deal will make Peru one of a few Latin American nations to formally join China's flagship infrastructure policy, underscoring how countries around the world are being drawn into China's orbit by the promise of investment and despite U.S. objections.

Vice President Mercedes Araoz said Peru's relationship with Washington would remain strong.

"Signing this memorandum of understanding is the start of a

cooperation model that China has proposed to the world which ... will allow us to broaden our ties," Araoz told Reuters at the event following Jia's announcement.

"We've established very strong bilateral relations with China as we have with the United States."

Chinese President Xi Jinping first pitched its "One Belt, One Road" policy in 2013 as a way to expand Beijing's links with Asia, Africa and Europe through billions of dollars in infrastructure investments.

But early last year, China invited Latin American and Caribbean coun-

tries to sign up as well, as it seeks to deepen its ties in a resource-rich region where U.S. influence is historically strong.

Chile, which like Peru is a close ally of the United States, announced in November that it was joining the initiative.

Peru's decision to sign up as well comes within two weeks of a state visit from U.S. Secretary of State Mike Pompeo, who repeatedly warned about the risks of what he described as Chinese predatory lending on his recent four-nation tour of South America.

Britain must commit to carbon capture to meet climate goals

LONDON (Reuters) - Britain must commit to projects to capture, store and use carbon dioxide emissions to meet its climate targets, a report from a cross-party group of lawmakers said Thursday.

The report comes ahead of a

recommendation due next week on whether and how the government could strengthen its climate target to a goal of net zero emissions, by Britain's independent climate advisers, the Committee on Climate Change.

The country's current target is to cut its greenhouse gas emissions by 80 percent compared with 1990 levels by 2050.

"Carbon capture usage and storage (CCUS) will be necessary to meet the UK's existing climate change targets

at least cost," the report by the Business, Energy and Industrial Strategy, or BEIS, Committee said.

CCUS involves the capture of emissions from power plants and industry to allow them to be compressed and stored for use in industrial applications such as making drinks fizzy.

Campaigners have said the government's current target does not go far enough to meet pledges made under the Paris climate agreement to try to limit a rise in global warming to 1.5

degrees Celsius, and that a net zero target should be set. The BEIS Committee report said CCUS technology would be vital for a zero target to be met.

"Failure to deploy CCUS would also mean the UK could not credibly adopt a 'net zero emissions' target," the report said.

Britain last year said it plans to develop the country's first large-scale project to capture, store and use carbon dioxide emissions by the mid-2020s.



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**The Honorable
Lourdes A. Leon Guerrero**
Governor




**The Honorable
Joshua F. Tenorio**
Lt. Governor

PUBLIC NOTICE


The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board meeting on Tuesday, April 30, 2019 at 3:00 p.m. in Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.

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**Committee on Health,
Tourism, Historic
Preservation, Land and Justice**



SENATOR THERESE M. TERLAJE
I Mina'trental Singko na Liheslaturan Guåhñ
35th Guam Legislature

PUBLIC HEARINGS on April 29, 2019 and May 6, 2019

Guam Legislature Public Hearing Room, Guam Congress Building, Hagåtña

AGENDA:

April 29, 2019 at 9:00 AM

- Bill No. 50-35 (COR)** – T.M. Barnes / J.P. Terlaje / A. Shelton / R.B. Lee - An Act to amend § 25.25(b) of Chapter 25, Title 9 Guam Code Annotated, relative to specifying criminal penalties of underage sexual activity.
- Bill No. 51-35 (COR)** – T.M. Barnes / J.P. Terlaje / A. Shelton / R.B. Lee - An Act to add a new § 80.39.2(d) to Article 2, Chapter 80, Title 9 Guam Code Annotated, relative to preventing the provisions in the Justice Safety Valve Act from applying to offenses involving sexual contact with minors.
- Bill No. 52-35 (COR)** – J.P. Terlaje / T.M. Barnes / A. Shelton / R.B. Lee - An Act to amend 9 GCA § 25.15 and §25.20 and add a new section (c) to 9 GCA § 25.25 to address mandatory minimum sentences for repeat sexual offenders.

May 6, 2019 at 1:00 PM

- Roundtable Discussion** with officials from the Judiciary, Attorney General, Public Defender, Parole, Corrections, Behavioral Health agencies to **examine whether sentencing laws, rehabilitation, and parole are protecting our community from repeat sex offenders.**

If you require any special accommodations or for further information, please contact the Office of Senator Therese M. Terlaje at 472-3585. Testimonies may be submitted to our office at Ada Plaza Center, Suite 207, 173 Aspinall Avenue, Hagåtña, Guam 96910, to the Guam Congress Building, or via email at senatorterlaje@guam.gov. The hearing will broadcast on local television, GTA Channel 21, Docomo Channel 117/60.4 and stream online via Liheslaturan Guåhñ's live feed at http://www.guamlegislature.com/live_feed.htm. This ad is paid for with government funds.

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, February 28, 2019, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The February 28, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Duenas at 3:01 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Ricardo C. Duenas
Gurvinder Sobti
Rosalinda A. Tolan
Deedee S. Camacho

Offices or positions:

Chairman
Board Secretary

Directors Absent:

Lucy M. Alcorn

GIAA Officials:

Thomas C. Ada	Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Raymond Mantanona	Chief, GIAA ARFF
Antonio Taitingfong	Acting Chief, Airport Police
Edward Muna	Operations Superintendent
Joseph Javellana	Program Coordinator IV
Rolenda Faasuamalie	GIAA Marketing
Janalynn C. Damian, Esq.	GIAA Legal Counsel
Todd Thompson, Esq.	GIAA Counsel
Frank R. Santos	GIAA Consultant

Chairman Duenas welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tolan, seconded by Director Camacho; motion unanimously passed.

3. APPROVAL OF MINUTES

A. January 31, 2019 Regular Meeting

On motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously passed:

Resolution No. 19-25

The Board hereby approves the minutes of the January 31, 2019 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada announced there was no Correspondence.

5. OLD BUSINESS

A. Status Updates of Capital Improvement Projects ("CIP")

Executive Manager Ada announced that the Status Updates of Capital Improvement Projects will be covered during the Executive Manager's report.

6. NEW BUSINESS

A. Approval of Board Resolution No. 19-26: Agreement for Legal Services

The first item discussed was the extension of the Agreement for Legal Services with Calvo Fisher & Jacob LLP. The extension would be the third of four options to extend. The additional one (1) year period will commence on March 23, 2019 and expire on March 22, 2020.

After further discussion, on motion duly made by Director Sobti, seconded by Director Camacho, the following resolution was unanimously approved:

Resolution No. 19-26

WHEREAS, an Agreement for Legal Services was made on March 23, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") and Calvo Fisher & Jacob LLP ("CFJ") (the "CFJ Agreement"); and

WHEREAS, the CFJ Agreement provides for a term of one year commencing on March 23, 2015, with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on April 18, 2016 by Resolution No. 16-34, the Board of Directors approved the extension of the CFJ Agreement for an additional one year period (1st Option) commencing on March 23, 2016 and expiring on March 22, 2017, under the same terms and conditions as set forth in the CFJ Agreement; and

WHEREAS, on February 23, 2017 by Resolution No. 17-22, the Board of Directors approved the extension of the CFJ Agreement for an additional one year period (2nd Option) commencing on March 23, 2017 and expiring on March 22, 2018, under the same terms and conditions as set forth in the CFJ Agreement; and

WHEREAS, on February 22, 2018 by Resolution No. 18-20, the Board of Directors approved the extension of the CFJ Agreement for an additional one year period (3rd Option) commencing on March 23, 2018 and expiring on March 22, 2019, under the same terms and conditions as set forth in the CFJ Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one (1) year period commencing on March 23, 2019, and expiring on March 22, 2020, under the same terms and conditions as set forth in the CFJ Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one (1) year period commencing on March 23, 2019, under the same terms and conditions as set forth in the CFJ Agreement.

B. Procedures - Board Member Attendance via Video Teleconference (“VTC”)

The second item discussed was Board member attendance via VTC. Executive Manager Ada informed the Board that legislation had passed that allows Board members to participate in Board meetings via VTC, and allows a quorum to be established by participation via VTC. The law requires the Board to develop rules and regulations on the use of VTC. Management presented proposed Policies and Procedures for Board Member Attendance at Board Meeting via Video Teleconference for the Board’s approval, which was included as part of the Board’s packet. Legal counsel, Janalynn Damian, added that the procedures set basic parameters for the technology that GIAA may procure, and went over the proposed policies and procedures. Brief discussion followed.

After further discussion, on motion duly made by Director Tolan, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 19-27

The Board hereby adopts the policies and procedures for Board Member Attendance via Video Teleconference (VTC), as presented.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada.

Executive Manager Ada informed the Board that a number of critical change orders for ongoing CIP projects were executed and he is seeking Board ratification:

- Change Order 5 (\$1.95M): Two (2) Travelators/Moving Walkways for the International Arrivals Corridor.
- Change Order 6.0 (\$490K): Demolition in preparation for construction of added TSA Security Lanes.
- Pending finalization of documents for Change Order 6.1 (\$3.21M): Construction of two (2) new TSA security inspection lanes and optimization of existing five (5) lanes.

Discussion was held on the request. Chairman Duenas inquired whether Board approval was necessary for the change orders. Discussion followed regarding the cap on the Executive Manager's authorization, which was set by a prior Board at \$100K. Chairman Duenas noted that it would be prudent to ratify.

Comptroller John Rios confirmed that funds are available for the three (3) Change Orders. The Comptroller briefed the Board on where the funds are coming from.

After further discussion, on motion duly made by Director Camacho, seconded by Director Sobti, the following resolution was unanimously approved:

Resolution No. 19-28

The Board hereby ratifies the following change orders for the Terminal Building Structural Upgrade and Concourse Isolation Construction Project:

- Change Order No. 5 for Two (2) Travelators/Moving Walkways, in the amount of \$1.95M; and
- Change Order No. 6.0 for the demolition in preparation for construction of added TSA Security lanes, in the amount of \$490K.

Further, the Board hereby approves:

- Change Order No. 6.1, as presented, for the construction of two (2) new TSA security inspection lanes and optimization of the existing five (5) lanes, in the total amount of \$3.21M, subject to negotiation and completion of the change order documents.

Executive Manager Ada then updated the Board on the Capital Improvement Projects that are in progress.

- Aircraft Rescue Firefighting Facility – Anticipated Notice to Proceed - April 2, 2019
- Federal Grants – FAA satisfied with progress of projects; additional funding expected for 2020/2021
- Terminal Building Structural Upgrade: at 30% with an additional nine months

Executive Manager Ada then briefed the Board on Legislative issues with regard to the refunding of the Series 2013 bonds. Bond counsel is reviewing draft legislation authorizing the refunding, which is anticipated to be introduced in the next few weeks. It is anticipated that through a refunding GIAA will realize \$12M up front through restructuring.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of **January 31, 2019**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-3.9%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-8.5%** and **-7.2%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-6.9%**. Year-to-date Total Operating Revenues Actual of **\$25.5M** is **-6.0%** below the budget estimate of **\$27.2M**. Year-to-date Total Operating Expenses are below budget by **-17.6%**. Components of this line item include a **-22.3%** decrease in Personnel Service, a **-7.4%** decrease in Contractual Services, a **-77.2%** decrease in Materials & Supplies and a **0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$11.3M** reflects an increase of **14.5%** over the year-to-date budgeted amount of **\$9.8M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.58** versus the requirement of **1.25**.

Before moving on to Executive Session, Chairman Duenas announced that he has submitted his resignation to Governor Leon Guerrero, effective March 1, 2019, in anticipation of the appointments made recently. In light of former Vice Chairperson Kathy Sgro's earlier resignation, Chairman Duenas suggested that a Chairman be elected for the interim period until such time that the new appointees are on confirmed. Chairman Duenas called for nominations for Chairman of the Board.

Director Tolan also announced her intention to resign. For the purpose of ensuring a quorum, Chairman Duenas asked that she hold off until the end of March.

Director Camacho announced that she would like to nominate Director Sobti to the position of Chairman.

Executive Manager Ada added that the next Legislative Session is scheduled for the week of March 25, 2019, therefore that would be the earliest that the newly confirmed Board members can act. Executive Manager Ada expressed the importance of the Board maintaining a quorum and urged the current Board members to remain in place until the new appointees come aboard.

After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

Resolution No. 19-29

The Board hereby approves the nomination of and elects Director Sobti to the position of Chairman of the Board for the interim period until such time that the newlyconstituted Board of Directors decides to elect a new Chairman.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tolan, seconded by Director Sobti, and unanimously approved, the Board recessed to convene into Executive Session at 3:39 p.m.

The Board convened into Executive Session at 3:43 p.m.to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Duenas, Sobti, Tolan and Camacho, Executive Manager Ada,and Legal Counsels, Janalynn Damian and Todd Thompson. Also present was the court reporter who will prepare a transcript of the Executive session.

Executive Session adjourned at 3:59 p.m., at which time the Board reconvened regular session at 4:01 p.m.

Legal Counsel announced there was a request for Board action on the Terlaje lawsuit discussed during Executive Session.

After further discussion, on motion duly made by Director Camacho seconded by Director Tolan, the following resolution was unanimously approved:

Resolution No. 19-30

The Board hereby approves GIAA's participation in the judicial settlement conference in the District Court of Guam relative to the Terlaje lawsuit.

Attorney Damian then requested that the Board approve payment of Calvo Fisher & Jacob legal fees above the monthly cap for December 2018 in the amount of \$3,200.00, and for legal fees for general legal matters above the monthly cap for January 2019 in the amount of \$45,792.00.

Chairman Duenas inquired if any of the invoices are subject to reimbursement by Lotte Duty Free. Attorney Damian informed the Board that the fees related to work performed on non-specialty retail matters such as the DFS Arbitration matter and the Terlaje lawsuit, before the matter was handed over to Attorney Thompson..

Director Camacho asked if the invoices were reviewed by the Comptroller. The Comptroller replied that he would review the invoices.

After further discussion, on motion duly made by Director Sobti seconded by Director Camacho, the following resolution was unanimously approved:

Resolution No. 19-31

The Board hereby authorizes payment to Calvo Fisher & Jacob LLP for additional legal fees in excess of the monthly cap for December 2018 in the amount of \$3,200.00, and for legal fees for general matters in excess of the monthly cap for January 2019 in the amount of \$45,792.00, subject to certification of availability of funds by the Comptroller.

10. PUBLIC COMMENTS

There were no Public Comments.

Chairman Duenas expressed his pleasure and honor working with the GIAA Board and Management during his time on the Board. He noted that GIAA truly is the "Department of the Decade". Chairman Duenas added that he has learned a lot about the Airport, about Guam, and about the spirit of the Government of Guam worker.

11. ADJOURNMENT

Motion to adjourn duly made by Director Tolan, seconded by Director Camacho; motion unanimously passed. The meeting was adjourned at 4:44p.m.

Dated this _____, day of _____, 2019.

Attest:

Gurvinder Sobti
Acting Chairman

Lucy M. Alcorn
Board Director

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

**MINUTES OF THE SPECIAL MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Monday, March 25, 2019, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The March 25, 2019 special meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Sobti at 3:03 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Gurvinder Sobti
Lucy M. Alcorn
Rosalinda A. Tolan
Deedee S. Camacho
Zenon E. Belanger
Donald I. Weakley

Offices or positions:

Acting Chairman

Directors Absent:

None

GIAA Officials:

Thomas C. Ada	Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Gerard Bautista	Air Terminal Manager
Rolenda Faasuamalie	GIAA Marketing
Victor Cruz	Engineering Supervisor

Janalynn C. Damian, Esq.	GIAA Legal Counsel
Frank R. Santos	GIAA Consultant

Chairman Sobti welcomed two new Board members to the GIAA Board, Director Belanger and Director Weakley as well as the Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Director Tolan; motion unanimously passed.

3. NEW BUSINESS

A. Approval of FY2018 Financial Audit Report

Executive Manager Ada announced that the Airport's FY2018 audit has been completed and introduced Mr. James Whitt of Ernst & Young, LLP (E&Y), who, with the help of Mr. Rizalito Paglingayan and the E&Y team have put together a presentation of the results of the audit.

Mr. Paglingayan proceeded to conduct the presentation of the audit results via PowerPoint. Mr. Paglingayan announced that the Airport will continue to remain a Low Risk Auditee for the year 2018, however will not be considered low risk for 2019 due to deficiencies in internal controls over financial reporting that were identified as material weaknesses. Average accounts receivables collection period has increased slightly to 34.18 days in FY2018 from 31.78 days in FY2017, although better than previous years. After the brief presentation, Mr. Whitt thanked the Board, Management and Accounting staff for the cooperation extended to the E&Y team throughout the audit process. Brief discussion followed.

After further discussion, on motion duly made by Director Camacho, seconded by Director Tolan, the following resolution was unanimously approved:

Resolution No. 19-32

The Board hereby approves the FY2018 Financial Audit Report as presented by Ernst & Young, LLP, subject to any corrections.

11. ADJOURNMENT

Motion to adjourn duly made by Director Weakley, seconded by Director Camacho; motion unanimously passed. The meeting was adjourned at 3:24p.m.

Dated this _____, day of _____, 2019.

Attest:

GurvinderSobti
Chairman

Lucy M. Alcorn
Board Director

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

REQUEST FOR PROPOSAL (RFP) NO. 002- FY19
PROJECT No. GIAA-FY16-08-3
AIP No. 3-66-0001-102

**CONSTRUCTION MANAGEMENT SERVICES FOR
GIAA TERMINAL AIRCRAFT APRON AND TAXIWAY REHABILITATION**

April 30, 2019

Purpose

Board action is requested to approve the ranking results and award for Request For Proposals (RFP) No. GIAA-002-FY19 for Construction Management Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation.

Background

The referenced RFP solicits proposals from qualified firms and/or individuals to provide professional construction management services for the construction/rehabilitation of the Antonio B. Won Pat International Airport, Guam's main terminal apron and taxiways. The preliminary scope of work includes, but is not limited to, administration of the construction contract, project administration and closeout, preparation of payment estimates, processing of construction change orders and claims/disputes, on-site inspections, quality assurance and reporting, and advising GIAA in remaining in compliance with FAA AIP project requirements.

The Firm or Consultant is required to have particular expertise in the contract and project management of construction projects. Also, the firm must be knowledgeable of FAA AIP project requirements.

Procurement Background

The above referenced RFP was advertised in the local newspapers throughout the months of February and March 2019. The established deadline to submit the proposals was March 26, 2019, 4:00 p.m.

A total of twenty-two (22) firms registered with GIAA and five (5) firms responded by submitting their proposals before the submission deadline.

Proposal Analysis and Evaluation

The five (5) proposals were reviewed to determine responsiveness, that is, whether or not the proposers submitted all documents required by the RFP. The five (5) proposers were determined to be responsive subject to the following:

Certification of Proposer Regarding Tax Delinquency and Felony Convictions - A Certification of Proposer Regarding Tax Delinquency and Felony Convictions was included as part of the RFP ("Tax Certification"). As a recipient of FAA Airport Improvement Program ("AIP") funds, GIAA is required to include certain provisions in its solicitation documents and contracts, such as the Tax Certification. Inclusion of the Tax Certification is determined pursuant to guidance provided by the FAA for all AIP recipients - Contract Provision Guidelines for Obligated Sponsors and Airport Improvement Program Projects ("FAA Guidelines"). Pursuant to the FAA Guidelines, inclusion of the Tax Certification is "required," meaning it is a provision that must be incorporated into procurement documents.

Section 3114 of the Procurement Regulations, which govern hiring of professionals, provides that the Executive Manager, as the head of the purchasing agency or a designee "shall evaluate all proposals submitted and may conduct discussions with any offeror. The purposes of such discussions shall be to: (A) determine in greater detail such offeror's qualifications ..." 2 GARR Div. 4 § 3114(i)(1)(A).

Upon review of the proposals submitted, it was discovered that *Proposers A* and *B* included a signed Tax Certification with their respective proposal submissions, but failed to mark the appropriate boxes indicating whether or not they have any federal tax liability or felony convictions. As the Procurement Regulations permit the Executive Manager or his designee to conduct discussions with proposers to "determine such offeror's qualifications for further consideration," see 5 GCA § 5216(d), I find that it is necessary to have *Proposer A* and *Proposer B* complete their Tax Certifications to determine their qualification to provide the solicited services. I further find that *Proposer A* and *B*'s submission of a signed Tax Certification indicates their intent to comply with the RFP requirements and their failure to mark the appropriate box on the Tax Certification was an inadvertent oversight that will not prejudice other proposers if corrected.

License to Provide Construction Management Services - The RFP provides that "Proposers must be licensed to do business on Guam at the time of submission of their proposals. Proposers are required to submit with their proposals a copy of their current Certificate of Authorization ("COA") to provide construction management services issued by the Guam Board of Professional Engineers, Architects, and Land Surveyors." (Basic Information, Section 4.) It was GIAA's intent in requiring that proposers provide the appropriate PEALS license to ensure that the awardee is legally licensed under Guam's PEALS licensing law to provide the construction management services solicited under the RFP.

Proposer B provided copies of PEALS license #224 for Civil and Structural Engineering Services and for Land Surveying Services. *Proposer B* also provided a copy of its Guam business license, which references PEALS license # 224 and states the license is for “Engineering, Land Surveying & Construction Consulting Services.” Although *Proposer B* did not provide a copy of PEALS license #224 for Construction Management Services, it did provide a Guam business license that references its PEALS license and that includes construction management services. Accordingly, I find that *Proposer B* complied with the RFP requirement that proposers provide proof of licensure at the time of proposal submission.

The Evaluation Committee appointed by me completed their evaluations of the five (5) proposals and the evaluations were found to be based on the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office and the evaluation results in the order of ranking are as follows:

1. Proposer A
2. Proposer B
3. Proposer C
4. Proposer D
5. Proposer E

Legal Review

Upon Board approval, a contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract is for period of five (5) years from the issuance of the Notice to Proceed, subject to the availability of funding.

Financial Review

The *Construction Management Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation* contract will be funded under an AIP grant.

Recommendation

I recommend that the Board allow Proposer A & B to submit their completed Tax Certifications. I further recommend that the Board approve the ranking results and the contract award to **Proposer A** for the *Construction Management Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation* contract, subject to Proposer A’s submission of a completed Tax Certification and negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified proposer and so forth, consistent with the Guam Procurement Law & Regulations.

April 22, 2019

MEMORANDUM

TO: Thomas C. Ada
Executive Manager

VIA: Jean M. Arriola
Airport Services Manager

FROM: Management Analyst III

SUBJECT: *Evaluation and Recommendation - Request For Proposal (RFP)*
Construction Management Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation,
RFP No. GIAA-002-FY19
Project No. GIAA-FY16-08-3
AIP No. 3-66-0001-02

The referenced Request for Proposal (RFP) solicits interest from qualified firms and/or individuals to provide professional construction management services for the construction/rehabilitation of the Antonio B. Won Pat International Airport, Guam's main terminal apron and taxiways. The advertisement for this RFP was published in the local newspaper throughout the months of February and March 2019. The deadline to submit proposals was established at March 26, 2019, 4:00 p.m.

A total of twenty-two (22) firms and/or individuals registered with GIAA and five (5) firms submitted proposals before the submission deadline.

Proposal Review for Responsiveness

The five (5) proposals were reviewed to determine responsiveness, that is, whether or not the proposers submitted all documents required by the RFP. The five (5) proposers were determined to be responsive subject to the following:

Certificate of Buy American Compliance for Manufactured Products - A Certificate of Buy American Compliance for Manufactured Products ("Buy American Certificate") was included as part of the RFP. As a recipient of FAA Airport Improvement Program ("AIP") funds, GIAA is required to include certain provisions in its solicitation documents and contracts, such as the Buy American Certificate. Inclusion of the Buy American Certificate is determined pursuant to guidance provided by the FAA for all AIP recipients - Contract Provision Guidelines for Obligated Sponsors and Airport Improvement Program Projects ("FAA Guidelines"). With regard to the Buy American Certificate, the FAA Guidelines provide that its application to Professional Services is "Limited," meaning it is a provision with limited applicability depending on circumstances of the procurement.

The FAA Guidelines further provide as follows with regard to Professional Services:

Professional service agreements (PSAs) do not normally result in a deliverable that meets the definition of a manufactured product. However, the emergence of various project delivery methods has created situations where task deliverables under a PSA may include a manufactured product. If a PSA includes providing a manufactured good as a deliverable

under the contract, the sponsor must include the Buy American Preference provision in the agreement.

Although the Buy American Certificate was included in the above-referenced RFP, GIAA has determined that the CM services solicited do not include providing a manufactured good as a deliverable under the contract. Accordingly, proposers responding to the RFP are not required to comply with the Buy American Preference nor submit a Buy American Certificate.

Certification of Proposer Regarding Tax Delinquency and Felony Convictions - A Certification of Proposer Regarding Tax Delinquency and Felony Convictions was included as part of the RFP ("Tax Certification"). Pursuant to the FAA Guidelines, inclusion of the Tax Certification is "required," meaning it is a provision that must be incorporated into procurement documents.

Section 3114 of the Procurement Regulations, which govern hiring of professionals, provides that the Executive Manager, as the head of the purchasing agency or a designee "shall evaluate all proposals submitted and may conduct discussions with any offeror. The purposes of such discussions shall be to: (A) determine in greater detail such offeror's qualifications ..." 2 GARR Div. 4 § 3114(i)(1)(A).

Upon review of the proposals submitted, it was discovered that *Proposers A* and *B* included a signed Tax Certification with their respective proposal submissions, but failed to mark the appropriate boxes indicating whether or not they have any federal tax liability or felony convictions. As the Procurement Regulations permit the Executive Manager or his designee to conduct discussions with proposers to "determine such offeror's qualifications for further consideration," see 5 GCA § 5216(d), it is recommended that the Executive Manager request that *Proposer A* and *Proposer B* complete their Tax Certifications to determine their qualification to provide the solicited services. It appears that *Proposer A* and *B*'s submission of a signed Tax Certification indicates their intent to comply with the RFP requirements and their failure to mark the appropriate box on the Tax Certification was an inadvertent oversight that will not prejudice other proposers if corrected.

License to Provide Construction Management Services - The RFP provides that "Proposers must be licensed to do business on Guam at the time of submission of their proposals. Proposers are required to submit with their proposals a copy of their current Certificate of Authorization ("COA") to provide construction management services issued by the Guam Board of Professional Engineers, Architects, and Land Surveyors." (Basic Information, Section 4.) It was GIAA's intent in requiring that proposers provide the appropriate PEALS license to ensure that the awardee is legally licensed under Guam's PEALS licensing law to provide the construction management services solicited under the RFP.

Proposer B provided copies of PEALS license #224 for Civil and Structural Engineering Services and for Land Surveying Services. *Proposer B* also provided a copy of its Guam business license, which references PEALS license # 224 and states the license is for "Engineering, Land Surveying & Construction Consulting Services." Although *Proposer B* did not provide a copy of PEALS license #224 for Construction Management Services, it did provide a Guam business license that references its PEALS license and that includes construction management services. Accordingly, I find that *Proposer B* complied with the RFP requirement that proposers provide proof of licensure at the time of proposal submission.

Evaluation and Selection

Pursuant to Basic Information, Section 8: Selection of Best Qualified Proposer and Proposal of the RFP, after receipt of all proposals, the GIAA Evaluation Committee established by the Executive Manager shall conduct an independent evaluation based on the evaluation criteria set forth in the RFP.

The Evaluation Committee established to evaluate the proposers' qualifications was comprised of the following individuals:

1. Victor Cruz, Engineering Supervisor
2. Antonio O. Laniog, Jr., Engineer III
3. Delbert N. Benlot, Engineer II

I have reviewed the Evaluation Committee members' evaluations and find them to be based only on the evaluation criteria set forth in the RFP. The scores were tabulated as reflected on the attached summary worksheet. As a result of my tabulation, the proposers in the order of their ranking are as follows:

1. Proposer A
2. Proposer B
3. Proposer C
4. Proposer D
5. Proposer E

Attached is the summary of the Committee's evaluation scores based on the evaluation criteria set forth in the RFP for your reference. Should you have any questions or would like to discuss this matter further, I am available at your request.

Recommendation

It is recommended that a memorandum noting that proposers responding to the RFP are not required to comply with the Buy American Preference nor submit a Buy American Certificate for the reasons set forth above be part of the Procurement File. Further, it is recommended that the memorandum also note that Proposer B complied with the RFP requirement that proposers provide proof of licensure at the time of proposal submission by submitting a Guam business license that references Proposer B's PEALS license for construction management services.

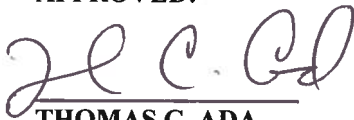
Pursuant to 5 GCA § 5216(d), it is recommended that Proposer A & B be permitted to complete their Tax Certifications to determine their qualification to provide the solicited services.

If the above-noted oversight in *Proposer A & B's* proposals are allowed to be corrected, all proposers will be deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law & Regulations and RFP. Therefore, it is recommended to approve the ranking results and the contract award to **Proposer A** for the *Construction Management Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation*, subject to Proposers A and B submitting their completed Tax Certification and negotiation of fair and reasonable fees. If GIAA is unable to negotiate a contract with the highest ranked Proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified Proposer and so forth, consistent with the Guam Procurement Law & Regulations.



Henry M. Cruz

APPROVED:



THOMAS C. ADA
Executive Manager

Attachments

cc: Evaluation Committee
Procurement File



Antonio B. Won Pat International Airport Authority, Guam

Evaluation Score Tally Sheet

RFP No. RFP-002-FY19

Project No. GIAA-FY16-08-3

AIP No. 3-66-0001-102

CM Services for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Final Ranking
	Score	Rank	Score	Rank	Score	Rank	
Proposer A	91	1	87	1	86	1	1
Proposer B	89	2	85	2	79	2	2
Proposer C	86	3	82	4	70	4	3
Proposer D	85	4	80	5	72	3	4
Proposer E	82	5	83	3	69	5	5

Evaluators
No. 1: Victor Cruz, Engineering Supervisor
No. 2: Antonio O. Laniog, Jr., Engineer III
No. 3: Delbert N. Benlot, Engineer II

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

REQUEST FOR PROPOSAL (RFP) NO. RFP-003- FY19
PROJECT No. GIAA-FY18-01-2
AIP No. 3-66-0001-TBD

**CONSTRUCTION MANAGEMENT SERVICES FOR
RUNWAY 6L/24 REHABILITATION**

April 30, 2019

Purpose

Board action is requested to approve the ranking results based on the evaluation process performed through the Request For Proposals (RFP) No. GIAA-003-FY19 for Construction Management Services for Runway 6L/24R Rehabilitation.

Background

The referenced RFP solicits proposals from qualified firms and/or individuals to provide professional construction management services for the construction/rehabilitation of the Antonio B. Won Pat International Airport, Guam's Runway 6L/24R. The preliminary scope of work includes, but not limited to, administration of the construction contract, project administration and closeout, preparation of payment estimates, processing of construction change orders and claims/disputes, on-site inspections, quality assurance and reporting, and advising GIAA in remaining in compliance with FAA AIP project requirements.

The Firm or Consultant is required to have particular expertise in the contract and project management of construction projects. Also, the firm must be knowledgeable of FAA AIP project requirements.

Procurement Background

The above referenced RFP was advertised in the local newspapers throughout the month of March 2019. The established deadline to submit the proposals was April 5, 2019, 4:00 p.m.

A total of eighteen (18) firms showed their interest by obtaining the RFP package and three (3) firms responded by submitting their proposal before the submission deadline.

The Evaluation Committee has completed their evaluations and the score sheets were gathered and tabulated by the Procurement Office. The evaluation results in the order of ranking are as follows:

1. Proposer A
2. Proposer C
3. Proposer B

Proposal Analysis and Evaluation

Certificate of Buy American Compliance for Manufactured Products - A Certificate of Buy American Compliance for Manufactured Products (“Buy American Certificate”) was included as part of the RFP. As a recipient of FAA Airport Improvement Program (“AIP”) funds, GIAA is required to include certain provisions in its solicitation documents and contracts, such as the Buy American Certificate. Inclusion of the Buy American Certificate is determined pursuant to guidance provided by the FAA for all AIP recipients - Contract Provision Guidelines for Obligated Sponsors and Airport Improvement Program Projects (“FAA Guidelines”). With regard to the Buy American Certificate, the FAA Guidelines provide that its application to Professional Services is “Limited,” meaning it is a provision with limited applicability depending on circumstances of the procurement.

The FAA Guidelines further provide as follows with regard to Professional Services:

Professional service agreements (PSAs) do not normally result in a deliverable that meets the definition of a manufactured product. However, the emergence of various project delivery methods has created situations where task deliverables under a PSA may include a manufactured product. If a PSA includes providing a manufactured good as a deliverable under the contract, the sponsor must include the Buy American Preference provision in the agreement.^a

Although the Buy American Certificate was included in the above-referenced RFP, GIAA has determined that the CM services solicited do not include providing a manufactured good as a deliverable under the contract. Accordingly, proposers responding to the RFP are not required to comply with the Buy American Preference nor submit a Buy American Certificate.

Legal Review

Upon Board approval, a contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract is for period of five (5) years from the issuance of the Notice to Proceed, subject to the availability of funding.

^a FAA Guidelines at p. 7 (Issued June 19, 2018).

Financial Review

The *Construction Management Services for Runway 6L/24R Rehabilitation* contract will be funded under an AIP grant.

Recommendation

It is moved that the Board approve the ranking results and the contract award to **Proposer A** for the *Construction Management Services for Runway 6L/24R Rehabilitation* contract, subject to negotiations of fair and reasonable fees to be submitted by the offeror at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked Proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified Proposer and so forth, consistent with the Guam Procurement Law & Regulations.

April 22, 2019

MEMORANDUM

TO: Thomas C. Ada
Executive Manager

VIA: Jean M. Arriola
Airport Services Manager

FROM: Management Analyst III

SUBJECT: ***Evaluation and Recommendation - Request For Proposal (RFP)***
Construction Management Services for Runway 6L/24R Rehabilitation,
RFP No. GIAA-003-FY19
Project No. GIAA-FY18-01-2
AIP No. 3-66-0001-TBD

The referenced Request for Proposal (RFP) solicits interests from qualified firms and/or individuals to provide professional construction management services for the construction/rehabilitation of the Antonio B. Won Pat International Airport, Guam's Runway 6L/24R. The advertisement for this RFP was published in the local newspaper throughout the month of March 2019. The deadline to submit proposals was established at April 5, 2019, 4:00 p.m.

A total of eighteen (18) firms and/or individuals acknowledged receipt of the RFP package and three (3) firms submitted proposals before the submission deadline.

Proposal Analysis

Certificate of Buy American Compliance for Manufactured Products - A Certificate of Buy American Compliance for Manufactured Products ("Buy American Certificate") was included as part of the RFP. As a recipient of FAA Airport Improvement Program ("AIP") funds, GIAA is required to include certain provisions in its solicitation documents and contracts, such as the Buy American Certificate. Inclusion of the Buy American Certificate is determined pursuant to guidance provided by the FAA for all AIP recipients - Contract Provision Guidelines for Obligated Sponsors and Airport Improvement Program Projects ("FAA Guidelines"). With regard to the Buy American Certificate, the FAA Guidelines provide that its application to Professional Services is "Limited," meaning it is a provision with limited applicability depending on circumstances of the procurement.

The FAA Guidelines further provide as follows with regard to Professional Services:

Professional service agreements (PSAs) do not normally result in a deliverable that meets the definition of a manufactured product. However, the emergence of various project delivery methods has created situations where task deliverables under a PSA may include a manufactured product. If a PSA includes providing a manufactured good as a deliverable under the contract, the sponsor must include the Buy American Preference provision in the agreement.¹

Although the Buy American Certificate was included in the above-referenced RFP, GIAA has determined that

¹ FAA Guidelines at p. 7 (Issued June 19, 2018).

the CM services solicited do not include providing a manufactured good as a deliverable under the contract. Accordingly, proposers responding to the RFP are not required to comply with the Buy American Preference nor submit a Buy American Certificate.

Evaluation and Selection

Pursuant to Section 8: Selection of Best Qualified Proposer and Proposal of Basic Information of the RFP documents, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of determining if the proposals were responsive, based on the evaluation criteria set forth in the RFP, and if the offerors have met the standards of responsibility outlined in the Guam Procurement Law & Regulations.

The committee which Management established to evaluate the offerors' qualifications included the following:

1. Victor Cruz, Engineering Supervisor
2. Antonio O. Laniog, Jr., Engineer III
3. Delbert N. Benlot, Engineer II

The committee completed their evaluation and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms selected in the order of their ranking are as follows:

1. Proposer A
2. Proposer C
3. Proposer B

Attached is the summary of the committee's evaluation scores based on the evaluation criteria set forth in the RFP for your reference. Should you have any questions or would like to discuss this matter further, I am available at your request.

Recommendation


Based on the tabulation of the evaluation ranking, it is determined that **Proposer A** was deemed as the best qualified, responsive firm to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the offeror's submitted required documents, **Proposer A** has been deemed to have met the standards of responsibility outlined in the Guam Procurement Law & Regulations.

Therefore, it is recommended to approve the ranking results and the contract award to **Proposer A** for the *Construction Management Services for Runway 6L/24R Rehabilitation*, subject to negotiations of fair and reasonable fees. If GIAA is unable to negotiate a contract with the highest ranked Proposer, the Executive Manager or designee, may enter into negotiations with the next most qualified Proposer and so forth, consistent with the Guam Procurement Law & Regulations.



Henry M. Cruz

APPROVED:



THOMAS C. ADA
Executive Manager



Antonio B. Won Pat International Airport Authority, Guam

Evaluation Score Tally Sheet

RFP No. RFP-003-FY19

Project No. GIAA-FY18-01-2

AIP No. 3-66-0001-TBD

CM Services for Runway 6L/24R Rehabilitation

NAME OF FIRM/PROPOSER	Evaluator 1		Evaluator 2		Evaluator 3		Final Ranking
	Score	Rank	Score	Rank	Score	Rank	
Proposer A	86	2	83	0.5	93	1	1
Proposer B	88	1	82	2	84	3	3
Proposer C	84	3	83	0.5	91	2	2

Evaluators
No. 1: Victor Cruz, Engineering Supervisor
No. 2: Antonio O. Laniog, Jr., Engineer III
No. 3: Delbert N. Benlot, Engineer II

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 19-36**

**RELATIVE TO AMENDING GIAA'S ENABLING STATUTE
TO AUTHORIZE REFUNDING OF PRIOR BONDS**

WHEREAS, Section 1216 of GIAA's enabling statute (Guam Code Annotated, Title 12, Chapter 1) provides that the Antonio B. Won Pat International Airport Authority, Guam (the "GIAA"), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of GIAA then outstanding;

WHEREAS, Section 1208 of GIAA's enabling statute provides that no general revenue bonds of GIAA shall be issued unless authorized by the Board in a bond resolution adopted by it and approved by *I Magalahen Guahan* and unless *I Liheslaturan Guahan* approves the terms and conditions of the bonds;

WHEREAS, Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including GIAA, shall issue bonds and other obligations only by means of, and through the Guam Economic Development Authority ("GEDA"), and that GEDA shall not sell any bond without the approval by *I Liheslaturan Guahan* of the terms and conditions of the bonds;

WHEREAS, based on low interest rates and current market conditions, GIAA expects to be able to refund all or a portion of its outstanding General Revenue Bonds, 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue Bonds, 2013 Series C (the "2013 Bonds") for debt service savings;

WHEREAS, in addition, GIAA anticipates that opportunities may arise to refund all or a portion of additional GIAA general revenue bonds in the future for debt service savings (collectively with the 2013 Bonds, the "prior bonds"); and

WHEREAS, in order to benefit the airport and the tourism industry that depends on the airport, the Board has determined that it is necessary to amend GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law; and

WHEREAS, Management, in consultation with GEDA and bond counsel, has prepared draft legislation amending GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahaen Guahan* and the Board of Directors of GEDA in accordance with law, which draft legislation is attached hereto as Attachment 1.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby approves the amendment of GIAA's enabling statute as set forth in Attachment 1, and further authorizes the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute as approved in this resolution.

**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE
ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE
APRIL 30, 2019 REGULAR BOARD MEETING.**

GURVINDER SOBTI, Chairman

LUCY M. ALCORN

ZENON E. BELANGER

DONALD I. WEAKLEY

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN
2019 (FIRST) REGULAR SESSION

Bill No. _____

Introduced By: _____

AN ACT TO AMEND AN ACT TO AMEND § 1216 TO CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS FROM TIME TO TIME.

BE IT ENACTED BY THE PEOPLE OF GUAM:

Section 1. Legislative Findings and Intent.

(a) Section 1216 of Title 12 of the Guam Code Annotated provides that Antonio B. Won Pat International Airport Authority, Guam (the “Authority”), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of the Authority then outstanding.

(b) Section 1208 of Title 12 of the Guam Code annotated provides that no general revenue bonds of the Authority shall be issued unless authorized by the Board of the Authority in a bond resolution adopted by it and approved by *I MagalahenGuahan* and unless *I LiheslaturanGuahan* approves the terms and conditions of the bonds.

(c) Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including the Authority, shall issue bonds and other obligations only by means of, and through the agency of the Guam Economic Development Authority (“GEDA”), and that GEDA shall not sell any bond

1 without the approval by *I LiheslaturanGuahan* of the terms and conditions of the
2 bonds.

3 (d) Based on low interest rates and current market conditions, the Authority
4 expects to be able to refundall or a portion of its outstanding General Revenue Bonds,
5 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue
6 Bonds, 2013 Series C (the “2013 Bonds”) for debt service savings.

7 (e) In addition, the Authority anticipates that opportunities may arise to
8 refund all or a portion of additional Authority general revenue bonds in the future for
9 debt service savings (collectively with the 2013 Bonds, the “prior bonds”).

10 In order to benefit the airport and the tourism industry that depends on the
11 airport, *I Liheslaturan Guahan* has determined to approve the issuance of revenue
12 bonds by the Authority to refund all or a portion of its prior bonds, all subject to
13 approval by *I Maga’lahen Guahan* and the Board of Directors of GEDA in
14 accordance with law.

15 **Section 2. § 1216 to Chapter 1, Title 12, Guam Code Annotated is hereby**
16 **amended and restated to read as follows:**

17 “(a) The Board may authorize the issuance of refunding bonds from time to
18 time for the purpose of refunding any or a portion of bonds then outstanding and
19 issued under this Article, whether or not such outstanding bonds have matured or are
20 then subject to redemption. The Board may provide for the issuance of a single issue
21 of bonds for the combined purposes of (i.) financing the cost of improvement or
22 expansion of the airports, and (ii.) refunding bonds which shall theretofore have been
23 issued by the Authority and shall then be outstanding, whether or not such outstanding
24 bonds have matured or are then subject to redemption. Nothing in this Section shall
25 require or be deemed to require the Authority to elect to redeem or prepay bonds
26 being refunded, or to redeem or repay bonds being refunded which were issued in the

1 form customarily known as term bonds in accordance with any sinking fund
2 installment schedule specified in the bond resolution authorizing the issuance thereof,
3 or, in the event the Authority elects to redeem or prepay any such bonds, to redeem or
4 prepay as of any particular date or dates. The issuance of such bonds, the maturities
5 and other details thereof, the rights and remedies of the holders thereof, and powers,
6 privileges, duties and obligations of the Authority with respect to the bonds shall be
7 governed by the provisions of this Article insofar as those provisions may be
8 applicable.

9
10 (b) *I LiheslaturanGuahan*, pursuant to §1208(a) and §50103(k) of Title 12 of
11 the Guam Code Annotated, hereby approves the terms and conditions of the issuance
12 of general revenue bonds by the Authority for the purpose of refunding all or a portion
13 of the Authority's outstanding General Revenue Bonds (hereinthe "prior bonds")in
14 accordance with the following requirements, limitations, terms and conditions:

15 (1) All obligation of the Authority to pay debt service on, and the
16 redemption price of, the prior bonds refundedshall be discharged concurrently
17 with the issuance of the refunding bonds. Thereafter, such prior bonds shall be
18 payable solely from and secured solely by an escrow established for such
19 purpose in accordance with the Authority's existing bond indenture.

20 (2) Such bonds shall be issued and sold in compliance with the
21 provisions of Article 2 of Chapter 1 of Title 12 of the Guam Code Annotated,
22 including approval of the bond resolution by the Board of Directors of the
23 Authority and by *I Maga'lalen Guahan* as provided therein.

24 (3) The sale of the bonds shall be approved by the Board of Directors
25 of GEDA as provided by Chapter 50 of Title 12 of the Guam Code Annotated.

26 (4) The debt service savings resulting from the issuance of the
refunding bonds shall be not less than an amount equal to two percent (2%) of

1 the principal amount of the prior bondsrefunded. Debt service savings is
2 defined for this purpose to be the amount by which the present value of debt
3 service on the prior bonds exceeds the present value of debt service on the
4 refunding bonds, using the yield on the refunding bonds as the discount rate for
5 purposes of calculating present value.

6 (5) Such refunding bonds shall have a principal amount or principal
7 amounts sufficient to provide funds for the payment of all or a portion of the
8 prior bonds refunded and in addition for the payment of all expenses incident to
9 the calling, retiring or paying of such prior bonds and the issuance of such
10 refunding bonds, including:

11 (A) the difference in amount between the par value of the
12 refunding bonds and any amount less than par for which the refunding
13 bonds are sold;

14 (B) any amount necessary to be made available for the payment
15 of interest upon such refunding bonds from the date of sale thereof to the
16 date of payment of the prior bonds or to the date upon which the prior
17 bonds will be paid pursuant to the call thereof or agreement with the
18 holders thereof;

19 (C) the premium, if any, necessary to be paid in order to call or
20 retire the prior bonds and the interest accruing thereon to the date of the
21 call or retirement; and

22 (D) any additional amount needed to provide for a deposit to the
23 debt service reserve in connection with the issuance of the refunding
24 bonds.

1 **Section 3. Severability.** The provisions outlined in this Act are declared to be
2 separate and severable. The invalidity of any clause, sentence, paragraph, subdivision,
3 section or portion of this statute, or the invalidity of the application thereof to any
4 person or circumstance shall not affect the validity of the remainder of this statute or
5 the validity of its application to other persons or circumstances.
6

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 19-37**

**RELATIVE TO AUTHORIZING SIGNATORIES ON
ANTONIO B. WON PAT INTERNATIONAL AIRPORT
AUTHORITY, GUAM'S BANK ACCOUNTS**

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. Thomas C. Ada, Executive Manager;
2. John Quinata, Deputy Executive Manager;
3. Gurvinder Sobti, Chairman of the Board;
4. Jean M. Arriola, Airport Services Manager
5. John A. Rios, Comptroller; and
6. Antoinette L. Bautista, General Accounting Supervisor.

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Executive Manager, the Deputy Executive Manager, or the Comptroller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE APRIL 30, 2019 REGULAR BOARD MEETING.

GURVINDER SOBTI, Chairman

LUCY M. ALCORN

ZENON E. BELANGER

DONALD I. WEAKLEY

April 24, 2019

MEMORANDUM

TO: John M. Quinata
Deputy Executive Manager

FROM: Thomas C. Ada 
Executive Manager

SUBJECT: **UNCLASSIFIED APPOINTMENT TO DEPUTY EXECUTIVE MANAGER**

Congratulations on your official appointment as Deputy Executive Manager of the A. B. Won Pat International Airport Authority, Guam, effective Thursday, April 25, 2019.

cc: Personnel



FY 2019 TRAVEL REPORT

BOARD RATIFICATION - January - March

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION
19-02-31	Rios, John A.	\$6,136.92	02/09/2019 - 02/13/2019	Traveller attended the 30th Annual Airport Finance and Administration Conference.	Clearwater Beach, Florida
19-01-39	Ada, Thomas C.	\$960.00	01/22/2019 - 01/24/2019	Attended meetings with officials from FAA District Office, Transportation Security Administration, and Federal Highway Administration.	Honolulu, Hawaii



Executive Manager's Report

I. CIPs in Progress

A. 3rd Floor, International Arrivals Corridor

	2014	2019	\$\$Var To	% Var
	(Million)	(Million)	Date	To Date
Design	\$5.4	\$7.7	\$2.3	43%
PCAS	\$1.5	\$5.1	\$3.6	240%
Sub-Total	\$6.9	\$12.8	\$5.9	86%
Engr				

	2014	2019	\$\$Var To	%Var To
	(Million)	(Million)	Date	Date
Constrcn	\$96.9	101.1	\$4.2	4%
CM	\$3.8	6.3	\$2.5	66%
Sub-Total	\$100.7	107.4	\$6.7	7%
Constrcn				

Total	\$107.6	\$120	\$12.6	12%
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II. Scheduled Coordination Meetings:

- a. Budget Cycle. Budget Development Meeting in progress.

Actions to follow include:

- i. Review of O&M Requirements by GIAA Divisions
- ii. Consultation of FY2020 Budget w/ Airlines
- iii. Presentation to Board for Approval.
- b. Weekly Coordination meeting for IAC, ARFF Facility, and TSA Security Lane Expansion.

April 24, 2019

MEMORANDUM

To: Mr. Gurvinder S. Sobti
Chairman, Acting
GIAA Board of Directors

From: John A. Rios
Comptroller



Subject: Operating Results – Revenues and Expenses as of March 31, 2019

Attached herewith is GIAA's Operating Results Report for the month ending March 31, 2019. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended March 31, 2019.

The key operating results for 6 month(s) of FY2019 ending March 31, 2019 – (in \$000's) are

CATEGORY	Actual FY19 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY19	
		Budget FY19 Y-T-D	Actual FY19 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY19 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 3,010.5	\$ 17,597.5	\$ 17,079.2	-2.9%	\$ 33,099.3	-1.5%
Total Concession Revenues	\$ 1,478.0	\$ 9,665.0	\$ 8,802.7	-8.9%	\$ 18,519.1	-4.4%
Total PFC's	\$ 722.8	\$ 3,865.1	\$ 3,688.0	-4.6%	\$ 7,139.7	-2.4%
Total Other Revenues	\$ 1,391.0	\$ 9,461.9	\$ 8,812.8	-6.9%	\$ 18,228.5	-3.4%
Total Operating Revenues	\$ 6,602.3	\$ 40,589.6	\$ 38,382.8	-5.4%	\$ 76,986.6	-2.8%
Total Operating Expenses	\$ 3,500.2	\$ 25,581.6	\$ 22,432.0	-12.3%	\$ 45,585.6	-6.5%
Net Revenues from Operations	\$ 3,102.0	\$ 15,007.9	\$ 15,950.8	6.3%	\$ 31,401.0	3.1%
Non-Operating Expenses	\$ 45.9	\$ 790.0	\$ 563.6	-28.7%	\$ 563.6	-28.7%
Other Available Moneys/other sources of funds	\$ 566.4	\$ 3,380.1	\$ 3,343.3	-1.1%	\$ 6,723.3	-0.5%
Net Debt Service Coverage	1.71	1.42	1.51	6.2%	1.52	3.0%

Year-to-date Total Signatory Revenues for the month ending March 31, 2019 are below Budgeted revenues by **-2.9%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-8.9%** below budget while Passenger Facility Charges are below the budget estimate by **-4.6%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **-6.9%**.

Year-to-date Total Operating Revenues actual of **\$38.4M** is **-5.4%** below the budget estimate of **\$40.6M**.

Year-to-date Total Operating Expenses are below budget by **-12.3%**. Components of this line item include a **-9.8%** decrease in Personnel Service, a **-7.5%** decrease in Contractual Services, a **-73.7%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$15.9M** represents a **6.3%** increase over the year-to-date budgeted amount of **\$15.0M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.51** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager
Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY

KEY OPERATING RESULTS (\$000's)

as of March 31, 2019

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l		Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	315.7	348.6	362.4	4.0%	4,140.8	1,940.5	2,077.6	2,142.3	3.1%	4,205.5	1.6%
Departure Fees	560.4	738.8	746.5	1.0%	8,333.2	3,320.6	4,402.0	4,156.8	-5.6%	8,088.0	-2.9%
Arrival Fees	570.2	729.8	755.9	3.6%	8,273.8	3,259.3	4,371.9	4,250.6	-2.8%	8,152.5	-1.5%
Immigration Inspection Fees	192.0	254.1	265.8	4.6%	2,860.4	1,108.6	1,519.4	1,501.3	-1.2%	2,842.3	-0.6%
Loading Bridge Use Fees	570.8	504.2	506.4	0.4%	5,661.6	3,410.1	2,896.0	2,826.9	-2.4%	5,592.5	-1.2%
Apron Use Fees	128.5	127.2	115.8	-8.9%	1,347.0	763.9	722.1	666.6	-7.7%	1,291.6	-4.1%
Landing Fees	305.4	283.3	257.8	-9.0%	3,000.8	1,768.0	1,608.5	1,534.7	-4.6%	2,926.9	-2.5%
Total Signatory Revenue	2,643.0	2,985.8	3,010.5	0.8%	33,617.6	15,571.1	17,597.5	17,079.2	-2.9%	33,099.3	-1.5%
Enplaned Signatory Pax	157,932	164,175	169,061	3.0%	1,851,871	891,820	978,258	947,861	-3.1%	1,821,474	-1.6%
Cost per Enplaned Pax	\$16.74	\$18.19	\$17.81	-2.1%	\$18.15	\$17.46	\$17.99	\$18.02	0.2%	\$18.17	0.1%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	1,311.0	1,239.4	1,091.5	-11.9%	14,872.3	8,092.9	7,436.1	6,546.5	-12.0%	13,982.6	-6.0%
In-flight Catering	78.9	75.7	82.6	9.1%	837.9	413.1	422.2	470.6	11.5%	886.4	5.8%
Food & Beverage	88.9	92.1	89.7	-2.6%	1,062.4	514.2	527.4	517.8	-1.8%	1,052.8	-0.9%
Rental Cars	139.2	143.5	156.9	9.4%	1,673.7	741.5	811.6	851.8	5.0%	1,713.9	2.4%
Other Concession Rev	78.5	91.6	57.2	-37.6%	935.0	436.1	467.8	416.2	-11.0%	883.4	-5.5%
Total Concession Revenues	1,696.4	1,642.2	1,478.0	-10.0%	19,381.4	10,197.7	9,665.0	8,802.7	-8.9%	18,519.1	-4.4%
Passenger Facility Charges	609.6	648.7	722.8	11.4%	7,316.7	3,269.3	3,865.1	3,688.0	-4.6%	7,139.7	-2.4%
Other Revenue	1,565.5	1,597.6	1,391.0	-12.9%	18,877.6	10,489.6	9,461.9	8,812.8	-6.9%	18,228.5	-3.4%
Total Operating Revenue	6,514.6	6,874.2	6,602.3	-4.0%	79,193.3	39,527.6	40,589.6	38,382.8	-5.4%	76,986.6	-2.8%
II. Operating Expenses:											
Personnel Services	1,699.1	1,622.4	1,645.4	1.4%	21,091.0	10,438.3	11,356.8	10,244.3	-9.8%	19,978.6	-5.3%
Contractual Services	2,122.0	2,225.6	1,755.6	-21.1%	25,280.4	13,359.3	12,814.1	11,853.9	-7.5%	24,320.2	-3.8%
Materials & Supplies	67.9	229.6	99.3	-56.8%	2,201.2	345.4	1,270.0	333.7	-73.7%	1,264.9	-42.5%
Equipment/Furnishings	0.0	36.0	0.0	0.0%	162.8	105.9	140.8	0.0	-100.0%	22.0	-86.5%
Total Operating Expenses	3,889.0	4,113.5	3,500.2	-14.9%	48,735.3	24,248.9	25,581.6	22,432.0	-12.3%	45,585.6	-6.5%
Net income from Operations	2,625.5	2,760.7	3,102.0	12.4%	30,458.1	15,278.8	15,007.9	15,950.8	6.3%	31,401.0	3.1%

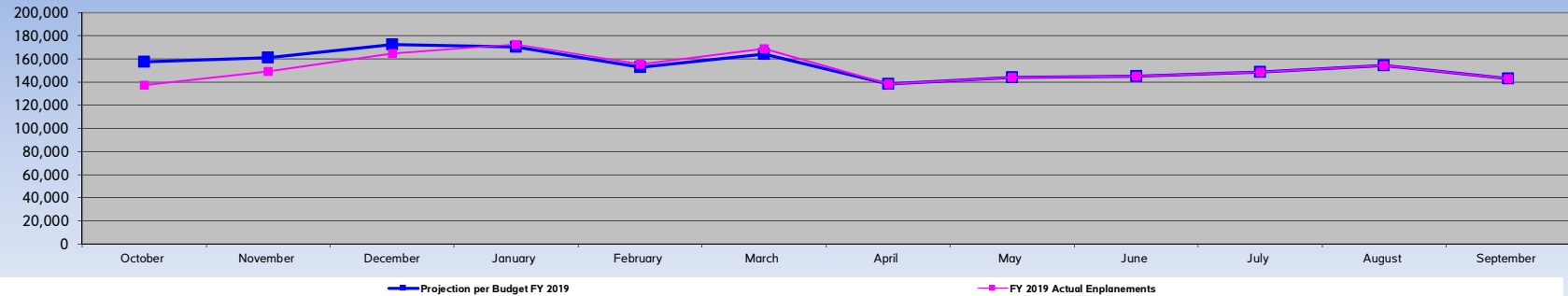
GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of March 31, 2019

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l		Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
Less: Non Operating Expense(Ret SA/Typh)	42.9	300.0	45.9	-84.7%	790.0	449.3	790.0	563.6	-28.7%	563.6	-28.7%
Add: Interest on Investments	<u>130.1</u>	<u>84.8</u>	<u>0.2</u>	<u>-99.8%</u>	<u>1,017.5</u>	<u>467.2</u>	<u>508.8</u>	<u>493.9</u>	<u>-2.9%</u>	<u>1,002.7</u>	<u>-1.5%</u>
Net Revenues	2,712.7	2,545.5	3,056.3	0.0	30,685.6	15,296.7	14,726.7	15,881.2	7.8%	31,840.1	3.8%
Add: Other Sources of Funds	48.7	33.3	36.4	0.0%	400.0	159.6	200.0	163.2	-18.4%	363.2	-9.2%
Add: Other Available Moneys	<u>530.1</u>	<u>530.0</u>	<u>530.0</u>	<u>0.0%</u>	<u>6,360.1</u>	<u>3,180.8</u>	<u>3,180.1</u>	<u>3,180.1</u>	<u>0.0%</u>	<u>6,360.1</u>	<u>0.0%</u>
Net Revenues and Other Available Moneys	<u>3,291.6</u>	<u>3,108.9</u>	<u>3,622.7</u>	<u>16.5%</u>	<u>37,445.7</u>	<u>18,637.1</u>	<u>18,106.7</u>	<u>19,224.5</u>	<u>6.2%</u>	<u>38,563.4</u>	<u>3.0%</u>
Debt Service payments	<u>2,120.5</u>	<u>2,120.0</u>	<u>2,120.0</u>	<u>0.0%</u>	<u>25,440.5</u>	<u>12,723.0</u>	<u>12,720.3</u>	<u>12,720.3</u>	<u>0.0%</u>	<u>25,440.5</u>	<u>0.0%</u>
Debt Service Coverage	<u>1.55</u>	<u>1.47</u>	<u>1.71</u>	<u>16.5%</u>	<u>1.47</u>	<u>1.46</u>	<u>1.42</u>	<u>1.51</u>	<u>6.2%</u>	<u>1.52</u>	<u>3.0%</u>
Debt Service Requirement	<u>1.25</u>	<u>1.25</u>	<u>1.25</u>		<u>1.25</u>	<u>1.25</u>	<u>1.25</u>	<u>1.25</u>		<u>1.25</u>	

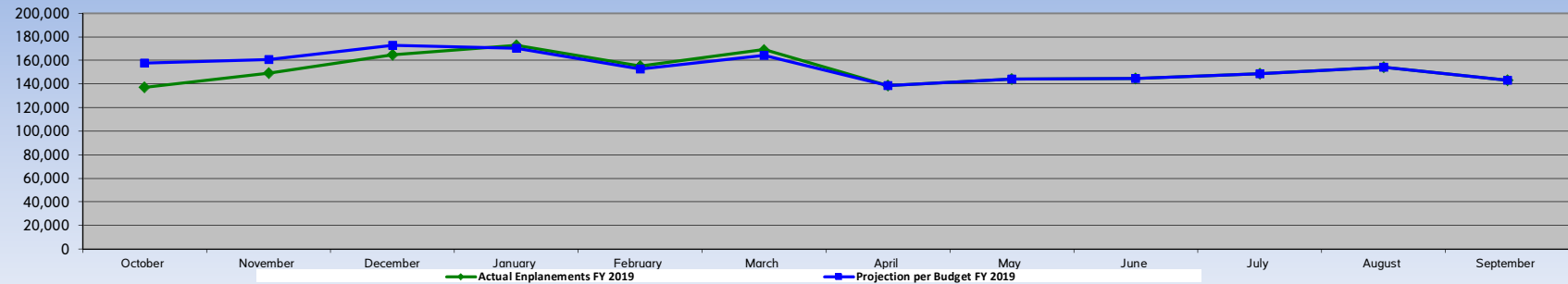
SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2019	157,551	160,972	172,607	170,142	152,811	164,175	138,541	144,226	144,896	148,545	154,340	143,065	1,851,871
FY 2017 Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	151,974	158,139	169,547	145,108	1,838,245
FY 2018 Actual Enplanements	129,772	145,309	157,750	155,969	145,088	157,932	139,620	142,477	146,720	153,951	162,801	129,698	1,767,087
FY 2019 Actual Enplanements/Projection	137,359	149,055	164,554	172,617	155,215	169,061	138,541	144,226	144,896	148,545	154,340	143,065	1,821,474
FY 2019 versus FY 2018 Monthly%	5.85%	2.58%	4.31%	10.67%	6.98%	7.05%	-0.77%	1.23%	-1.24%	-3.51%	-5.20%	10.31%	3.08%
FY 2019 versus FY 2018 Monthly	7,587	3,746	6,804	16,648	10,127	11,129	-1,079	1,749	-1,824	-5,406	-8,461	13,367	54,387
FY 2019 versus FY 2018 Cumulative	7,587	11,333	18,137	34,785	44,912	56,041	54,962	56,712	54,887	49,481	41,020	54,387	54,387
	5.85%	7.80%	11.50%	22.30%	30.96%	35.48%	39.37%	39.80%	37.41%	32.14%	25.20%	41.93%	3.08%

FY 2017 FY 2019 Signatory Airlines Actual and Projection of Enplanements



Fiscal Year 2019 Actual Enplanements versus Budget



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2019	137,359	149,055	164,554	172,617	155,215	169,061	138,541	144,226	144,896	148,545	154,340	143,065	1,821,474
Projection per Budget FY 2019	157,551	160,972	172,607	170,142	152,811	164,175	138,541	144,226	144,896	148,545	154,340	143,065	1,851,871
Actual Enplanements Over/(Under) Projection	(20,192)	(11,917)	(8,053)	2,475	2,404	4,886	0	0	0	0	0	0	(30,397)
Cumulative Total	(20,192)	(32,109)	(40,162)	(37,687)	(35,283)	(30,397)	0	0	0	0	0	0	-1.6%
Percentage Over/(Under) Forecast													
% Monthly versus Projection	-12.8%	-7.4%	-4.7%	1.5%	1.6%	3.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
% Cumulative Total	-12.8%	-10.1%	-8.2%	-5.7%	-4.3%	-3.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Month to Month Trend													
Actual Enplanements	137,359	149,055	164,554	172,617	155,215	169,061	138,541	144,226	144,896	148,545	154,340	143,065	
Month to Month Increase/(Decrease)		11,696	15,499	8,063	-17,402	13,846	-30,520	5,685	670	3,650	5,794	-11,275	
Month to Month Increase/(Decrease) in %		8.5%	10.4%	4.9%	-10.1%	8.9%	-18.1%	4.1%	0.5%	2.5%	3.9%	-7.3%	
Cost Per Enplanement FY2019 Actual versus Projected													
CPE													CPE FY18
Forecast Per FY2019 Budget	\$ 18.35	\$ 17.78	\$ 17.67	\$ 17.86	\$ 18.13	\$ 18.19	\$ 18.54	\$ 18.38	\$ 18.18	\$ 18.29	\$ 18.13	\$ 18.53	\$ 18.15
Actual CPE	\$ 19.05	\$ 18.44	\$ 17.96	\$ 17.72	\$ 17.33	\$ 17.66							
Variance	\$ (0.70)	\$ (0.67)	\$ (0.29)	\$ 0.14	\$ 0.80	\$ 0.53	\$ 18.54	\$ 18.38	\$ 18.18	\$ 18.29	\$ 18.13	\$ 18.53	\$ 18.15

CALVO FISHER & JACOB LLP

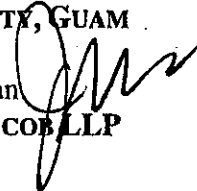
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writer's direct e-mail:
jdaman@calvofisher.com

RECOMMENDATION OF COUNSEL

TO: Board of Directors
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

CC: Mr. Thomas C. Ada
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian 
CALVO FISHER & JACOB LLP

DATE: April 15, 2019

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss pending or threatened litigation to which GIAA is or may be a party.