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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Thursday, August 29, 2019, 3:00 p.m. GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The August 29, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:12 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba Gurvinder Sobti Lucy M. Alcorn Zenon E. Belanger Rosie R. Tainatongo Doyon A. Morato **Offices or positions:** Chairman Vice Chairman

Directors Absent:

Donald I. Weakley (Excused)

Secretary

GIAA Officials:

Thomas C. Ada John A. Rios Edward Muna Vince Naputi Raymond Mantanona Raymond Santos Tony Laniog Joseph Javellana Rolenda Faasuamalie Henry Cruz

Janalynn Damian, Esq. Eduardo Calvo, Esq. Thomas Fisher, Esq. Frank R. Santos Executive Manager Comptroller Air Terminal Manager, Acting Chief, Airport Police Chief, GIAA ARFF Assistant Chief, GIAA ARFF Engineering Program Coordinator IV Airport Marketing Acting Supply Management Administrator

GIAA Legal Counsel GIAA Legal Counsel GIAA Conflicts Counsel GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.









GIAA Board of Directors Regular Meeting August 29, 2019 Page **2** of **10**

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Tainatongo, seconded by Director Alcorn; motion unanimously passed.

3. APPROVAL OF MINUTES

A. July 25, 2019Regular Meeting

On motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 19-56

The Board hereby approves the minutes of the July 25, 2019 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada informed the Board that correspondence was received from the FAA, which will discussed during New Business. The referenced correspondence is a letter formally notifying of a multiyear grant to be offered to GIAA. Board action will be required to accept and proceed with grant offer.

5. OLD BUSINESS

Executive Manager Ada announced that there was no Old Business to discuss.

At this time Chairman Bamba called for a motion to excuse the absence of Director Weakley. Motion to excuse the absence of Director Weakley duly made by Director Tainatongo, seconded by Director Belanger; motion unanimously passed.

6. NEW BUSINESS

A. Approval of GIAA Operating Budget Fiscal Year 2020

The first item discussed was the approval of GIAA's operating budget for fiscal year 2020. The budget was presented by Mr. John Rios, Comptroller. In summary, Signatory Airline cost per enplanements (CP) was decreased to \$17.42, from current CP of \$17.84. Operations and Maintenance expenses are projected to increase in FY20 by \$3.7M when compared to the FY19 approved budget.

Total Airport Revenues including PFC is projected to increase in the amount of \$47,000.00 in FY20.

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Mr. Rios informed the Board that from March - June 2019, meetings were held with each of the divisions in order for them to provide their requirements for the budget. Mid-July, letters were sent to the Airlines with the initial draft of proposed rates and fees. July 26, 2019 and August 9, 2019, GIAA met with the Airlines to discuss the budget.

Chairman Bamba thanked the Comptroller for taking the time to meet Board members individually, to go over the budget, that it was beneficial especially for the new Directors.

Chairman Bamba inquired on when the process for the budget begins. Comptroller replied January - February. Discussion followed on passenger projections.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously approved:

Resolution No. 18-57

The Board hereby approves the Operating Budget for fiscal year 2020 as presented, subject to adjustments.

B. Approval of Board Resolution No. 19-58: Bond Restructuring

The next item requiring Board action was the approval of GIAA's bond restructuring. Executive Manager Ada informed the Board that the Legislature last week passed Bill 140-35 which authorizes the amendment of the enabling statute and also provides authorization from the Legislature to refund a portion of GIAA's 2013 Bonds. Executive Manager Ada asked that Mr. Rios present Board Resolution 19-58. Mr. Rios announced that when the Board approved Board Resolution 19-36 for the refunding of the 2013 Bonds, it also allowed for a smallrestructuring of its debt service to achieve annual cash flow savings, while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation. He added that in the first year GIAA is expecting to receive \$7-8M. Those monies will be used to leverage FAA grant funds and other capital improvement projects. Discussion followed with Chairman Bamba commending Management and GIAA team for the great work.

Chairman Bamba inquired about the amendments to Bill140-35. The Board was informed that the Bill was amended to require legislative approval and to require that GIAA provide notice to the Legislature of the intent to go out to the Bond Market.

Legal Counsel noted that the Bill referenced in the resolution should be the version amended by the Legislature.

Executive Manager Ada informed the Board of the intent to travel to San Francisco with a team consisting of GIAA and GEDA during the first week of October for meetings with the rating agencies, and for the Bond sale in New York in the third week of October.

After further discussion, on motion duly made by Director Belanger, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

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Resolution No. 19-58

WHEREAS, pursuant to GIAA Board Resolution No. 19-36 (attached as Attachment 1), the Board of Directors approved an amendment of GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior and authorized the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute; and

WHEREAS, Bill 140-35 ("Refunding Legislation") (attached as Attachment 2), as amended and approved by the Legislature, amends GIAA's enabling statute and also provides authorization from the Legislature to refund a portion of GIAA's 2013 Bonds, so long as such refunding achieves debt service savings of not less than two percent (2%) of the refunded principal amount; and

WHEREAS, GIAA, in consultation with the Guam Economic Development Authority, bond counsel, and GIAA's underwriters, is also considering a restructuring of its debt service to achieve annual cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation; and

WHEREAS, GIAA management has estimated that the cash flow savings realized from restructuring may be used to leverage Federal Aviation Administration grant funds and other capital improvement projects; and

WHEREAS, the Board of Directors has determined that it is necessary to authorize such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby authorizes GIAA Management to take such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

C. Approval of Award for Independent Financial Auditing Services - RFP No. RFP-006-FY19

Next on the agenda was the approval of award for Independent Financial Auditing Services. Mr. Henry Cruz, Acting Supply Management Administrator, provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of six (6) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the two (2) proposals that were submitted before the established deadline, based on the evaluation criteria set forth in the RFP. As a result GIAA Board of Directors Regular Meeting August 29, 2019 Page 5 of **10**

of the committee's evaluation, the selected firms were found to be responsible and responsive and the firms in order of their ranking are as follows:

Offeror A
 Offeror B

The term of the contract is for a period of four (4) years with an option to renew for one (1) additional fiscal year at GIAA's discretion, not to exceed a total contract period of five (5) years, subject to the availability of funding. Said contract will be funded under the Accounting Division's O&M Budget.

Management recommended that the Board approve the ranking results and the contract award to Offeror A for the Independent Financial Auditing Services, subject to negotiation of fair and reasonable fees to be submitted by the highest ranked Offeror at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked Offeror, the Executive Manager or his designee, may enter into negotiations with the next most qualified Offeror, consistent with the Guam Procurement Law & Regulations.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously approved:

Resolution No. 19-59

The Board hereby approves the ranking results as presented and the contract award to Offeror A for Independent Financial Auditing Services - RFP No. RFP-006-FY19, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Executive Manager Ada announced that Offeror A is Ernst & Young LLP.

D. Approval of Award for Indefinite Delivery Indefinite Quantity: ARFF Structural Fire Fighting Personal Protective Equipment - IFB No. GIAA-004-FY19

The next item on the agenda was the approval of award for Indefinite Delivery Indefinite Quantity: ARFF Structural Fire Fighting Personal Protective Equipment under the Invitation for Bid No. GIAA-004-FY19.Mr. Henry Cruz provided background information to the Board on the referenced IFB. Thirteen (13) firms/individuals purchased bid packages and only two (2) firms submitted a bid before the submission deadline. The two (2)firms were evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bid was publicly opened and read aloud in the presence of the bidders. The bid price submittals are as follows:

BIDDER	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30) units - Minimum Guaranteed Purchase for Year 1 (then on as needed basis for remaining term of IDIQ contract)	
	Item 1.0: Structural Fire Fighting Helmet	\$313.99	\$9,419.70	
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$43.93	\$1,317.90	
Safety 1st Systems,	Item 3.0: Structural Fire FightingProtective Coat; w/ Structural FireFighting Protective Trousers (Pair)\$1,284.37		\$38,531.10	
Inc.	Item 4.0: Structural Fire Fighting Protective Footwear	\$389.42	\$11,682.60	
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlett Cuff)	\$116.74	\$3,502.20	
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$118.24	\$3,547.20	
	Item 7.0: Extication Rescue Gloves	\$157.65	\$4,729.50	
	Item 8.0: Turnout Gear Bag	\$79.35	\$2,380.50	
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00	
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00	
JMI - Edison	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,946.00	\$58,380.00	
	Item 4.0: Structural Fire Fighting Protective Footwear	\$418.50	\$12,555.00	
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlett Cuff)	\$105.40	\$3,162.00	
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$105.40	\$3,162.00	
	Item 7.0: Extication Rescue Gloves	\$82.00	\$2,460.00	
	Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00	

Management recommends the contract award to Safety 1st Systems, Inc. and JMI -Edison, who have been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Regulations for a term of three (3) years with two (2) one-year options at GIAA's sole discretion for the following items:

BIDDER	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30) units - Minimum Guaranteed Purchase for Year 1 (then on as needed basis for remaining term of IDIQ contract)
Safety 1st Systems, Inc.	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,284.37	\$38,531.10
	Item 4.0: Structural Fire Fighting Protective Footwear	\$389.42	\$11,682.60
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00
JMI - Edison	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlett Cuff)	\$105.40	\$3,162.00
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$105.40	\$3,162.00
	Item 7.0: Extication Rescue Gloves	\$82.00	\$2,460.00
	Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00

Director Alcorn inquired on the number of ARFF Personnel and the requirement of 30 pieces. Chief Manatanona replied there are 30 firefighters. Executive Manager Ada informed the Board that the intention is to outfit all firefighters for the first year. For years 3, 4, and 5, if items need replacing, then they get ordered as needed from the same vendor.

Mr. Henry Cruz announced that an error was discovered in the Table of Contents of the IFB, which indicated a Designation of Subcontractors form, however, that form was not required to be submitted. One of the bidders submitted a list of vendors. After conferring with Legal Counsel, it was determined to be nothing more than a clerical error and does not affect price, quality or delivery. Legal Counsel, Ms. Damian advised the Board that Calvo Fisher & Jacob LLP has a conflict with one of the firms, therefore Conflicts Counsel, Mr. Thomas Fisher reviewed the referenced IFB. Discussion followed with Mr. Thomas Fisher, Conflicts Counsel informing the Board that no bidder was misled, and confirmed that it was a simple clerical error.

After further discussion, on motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

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Resolution No. 19-60

The Board hereby approves the contract award for Indefinite Delivery Indefinite Quantity: ARFF Structural Fire Fighting Personal Protective Equipment - IFB No. GIAA-004-FY19 to Safety 1st Systems, Inc. and JMI–Edisonas recommended by Management, subject to review by legal counsel.

E. Acceptance of Multi-Year FAA Grant - Modify Terminal Building

The next matter discussed was the acceptance of Multi-Year FAA Grant - Modify Terminal Building in the total maximum amount of \$18,096,429.00 over four (4) years, FY19 - FY22.

Board action is required to accept the multi-year grant in the specific amount for FY19 of \$4,596,429.00, and to appropriate Airport's 10% share in the amount of \$288,493.00.

Director Belanger inquired if the amount of \$18M mentioned is based on enplanements. Mr. Frank Santos, GIAA Consultant, replied arrivals and transits.

Director Morato inquired how the share of grant funding amongst states and territories is calculated based on the size of Airport. Mr. Santos explained that as a Territory of the U.S., the first \$2M is exempt, 100% funded by FAA. Anything beyond that and as a small hub, is funded 90% by FAA and 10% by Airport. Medium or large sized hubs are 75% FAA and 25% Airport. Discussion followed.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously approved:

Resolution No. 19-61

The Board hereby approves the acceptance of the Multi-Year FAA Grant Agreement AIP No. 3-66-0001-106-2019 - Modify Terminal Building in the amount of \$4,596,429.00, including the conditions associated with the grant agreement, and the appropriation of \$288,493.00 as the Airport's share from the Capital Improvement Fund.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada. The report included brief updates on Airport operations and compliance, CIPs and Regulatory updates.

With regard to the annual verification of the Fire Suppression Operating system on the ARFF Fire trucks being overdue by 90 days, Chairman Bamba stressed his concerns and inquired about the implications for the Airport. Executive Manager Adainformed the Board that the verification test on the system is required every twelve (12) months. The deadline for the test was May 2019, and it was not completed. The implication is that there is no assurance that the

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fire trucks are able to effectively suppress a fire, in the event an incident should occur. Communications are underway with the manufacturer of the trucks to get the necessary equipment to be able to conduct the test. ARFF Chief Raymond Mantanona reiterated Executive Manager Ada's statement. Executive Manager Ada informed the Board that there is no excuse for missing the deadline, that the bottom line is, GIAA needs to have equipment that is able to perform its mission.Discussion followed regarding the testing and the media reports regarding the foam being discharged from trucks.

Director Alcorn inquired if there will be a negative impact on GIAA's upcoming Certification Inspection. Executive Manager Ada replied yes, because of the fact that we missed the deadline. Executive Manager Ada assured the Board that corrective action is underway. Chairman Bamba expressed the need for accountability with regard to compliance on such matters.

8. **REPORT OF THE COMPTROLLER**

Mr. John Rios reported on the revenues and expenses of the Authority as of July 31, 2019. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by -0.8%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -9.9% and -2.0%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by -7.3%. Year-to-date Total Operating Revenues Actual of \$63.0M is -4.7% below the budget estimate of \$66.1M. Year-to-date Total Operating Expenses are below budget by -8.9%. Components of this line item include a -5.3% decrease in Personnel Service, a -6.4% decrease in Contractual Services, a -61.3% decrease in Materials & Supplies and a -73.3% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$25.3M reflects an increase of 2.3% over the year-to-date budgeted amount of \$24.8M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.46 versus the requirement of 1.25.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Due to previously disclosed conflicts of interest, Chairman Bamba recused himself from participating in Executive Session and requested that Vice Chairman Sobti preside over the next portion of the meeting.

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, and unanimously approved, the Board recessed to convene into Executive Session at 4:32p.m.

GIAA Board of Directors Regular Meeting August 29, 2019 Page **10** of **10**

The Board convened into Executive Session at 4:36 p.m. to discuss pending or threatened litigation relative to DFS Guam L.P. towhich GIAA is or may be a party. Attending Executive Session were Directors Sobti, Alcorn, Belanger, Tainatongo and Morato, Executive Manager Ada, and Legal Counsels, Janalynn Damian and Eduardo Calvo. Also present was the court reporter who will prepare a transcript of the Executive session.

Executive Session adjourned at 4:55 p.m., at which time Vice Chairman Sobti announced that the Board will reconvened regular session.Due to unforeseen circumstances, Chairman Bamba did not participate in the remainder of the meeting.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:58p.m.

Dated this	2nd	_, day of	October	, 2019.		
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Brian J. Bamba Chairman Donald I. Weakley Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios Corresponding Secretary

ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS RESOLUTION NO. 19-58

RELATIVE TO AUTHORIZING THE EXECUTIVE MANAGER TO RESTRUCTURE 2013 BONDS' DEBT SERVICE TO ACHIEVE CASH FLOW SAVINGS

WHEREAS, pursuant to GIAA Board Resolution No. 19-36 (attached as Attachment 1), the Board of Directors approved an amendment of GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior and authorized the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute; and

WHEREAS, Bill 140-35 ("Refunding Legislation") (attached as Attachment 2), as amended and approved by the Legislature, amends GIAA's enabling statute and also provides authorization from the Legislature to refund a portion of GIAA's 2013 Bonds, so long as such refunding achieves debt service savings of not less than two percent (2%) of the refunded principal amount; and

WHEREAS, GIAA, in consultation with the Guam Economic Development Authority, bond counsel, and GIAA's underwriters, is also considering a restructuring of its debt service to achieve annual cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation; and

WHEREAS, GIAA management has estimated that the cash flow savings realized from restructuring may be used to leverage Federal Aviation Administration grant funds and other capital improvement projects; and

WHEREAS, the Board of Directors has determined that it is necessary to authorize such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby authorizes GIAA Management to take such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

[Signature Page Follows]

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE AUGUST 29, 2019 REGULAR BOARD MEETING.

BRIAN J. BAMBA, Chairman

LUCY M. ALCORN

GURVINDER SOBTI, Vice Chairman

ABSENT

DONALD I. WEAKLEY

non E. Belan ZENON E. BELANGER

ROSIE R. TAINATON GO

ATTEST: DONALD I. WEAKLEY, Secretary

DOYON A. MORATO



ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS RESOLUTION NO. 19-36

RELATIVE TO AMENDING GIAA'S ENABLING STATUTE TO AUTHORIZE REFUNDING OF PRIOR BONDS

WHEREAS, Section 1216 of GIAA's enabling statute (Guam Code Annotated, Title 12, Chapter 1) provides that the Antonio B. Won Pat International Airport Authority, Guam (the "GIAA"), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of GIAA then outstanding;

WHEREAS, Section 1208 of GIAA's enabling statute provides that no general revenue bonds of GIAA shall be issued unless authorized by the Board in a bond resolution adopted by it and approved by *I Magalahen Guahan* and unless *I Liheslaturan Guahan* approves the terms and conditions of the bonds;

WHEREAS, Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including GIAA, shall issue bonds and other obligations only by means of, and through the Guam Economic Development Authority ("GEDA"), and that GEDA shall not sell any bond without the approval by *I Liheslaturan Guahan* of the terms and conditions of the bonds;

WHEREAS, based on low interest rates and current market conditions, GIAA expects to be able to refund all or a portion of its outstanding General Revenue Bonds, 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue Bonds, 2013 Series C (the "2013 Bonds") for debt service savings;

WHEREAS, in addition, GIAA anticipates that opportunities may arise to refund all or a portion of additional GIAA general revenue bonds in the future for debt service savings (collectively with the 2013 Bonds, the "prior bonds"); and

WHEREAS, in order to benefit the airport and the tourism industry that depends on the airport, the Board has determined that it is necessary to amend GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahen Guahan* and the Board of Directors of GEDA in accordance with law; and

WHEREAS, Management, in consultation with GEDA and bond counsel, has prepared draft legislation amending GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahen Guahan* and the Board of Directors of GEDA in accordance with law, which draft legislation is attached hereto as <u>Attachment 1</u>.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby approves the amendment of GIAA's enabling statute as set forth in <u>Attachment 1</u>, and further authorizes the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute as approved in this resolution.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE APRIL 30, 2019 REGULAR BOARD MEETING.

GURVINDER SOBTI, Chairman **HUCY M. ALCORN** non E. Bla

ZENON E. BELANGER

DONALD KWEAKLEY



I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2019 (FIRST) Regular Session

CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'HÅGAN GUÅHAN

This is to certify that Bill No. 140-35 (COR), "AN ACT TO AMEND § 1216 OF ARTICLE 2, CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS, 2013 SERIES C," was on the 22nd day of August 2019, duly and regularly passed.

Jupp R

Tina Rose Muña Barnes Speaker

Attested:

mandafuel

Amanda L. Shelton Legislative Secretary

This Act was received by I Maga'hågan Guåhan this <u>23</u> day of <u>angast</u>, 2019, at <u>9:25</u> o'clock <u>C</u>.M.

Assistant Staff Officer

Maga'håga's Office

APPROVED:

Lourdes A. Leon Guerrero I Maga'hågan Guåhan

Date:_____

Public Law No._____

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2019 (FIRST) Regular Session

Bill No. 140-35 (COR)

As amended in the Committee of the Whole.

Introduced by:

Joe S. San Agustin Clynton E. Ridgell <u>Tina Rose Muña Barnes</u> William Mendiola Castro Régine Biscoe Lee Kelly Marsh (Taitano), PhD James C. Moylan Louise B. Muña Telena Cruz Nelson Sabina Flores Perez Amanda L. Shelton Telo T. Taitague Jose "Pedo" Terlaje Therese M. Terlaje Mary Camacho Torres

AN ACT TO AMEND § 1216 OF ARTICLE 2, CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS, 2013 SERIES C.

BE IT ENACTED BY THE PEOPLE OF GUAM:

2 Section 1. Legislative Findings and Intent. I Liheslaturan Guåhan finds

3 that 12 GCA § 1216 provides that the A.B. Won Pat International Airport Authority,

Guam (Authority) is authorized to incur indebtedness by the issuance of general
 revenue bonds for the purpose of refunding any general revenue bonds of the
 Authority then outstanding.

12 GCA § 1208 provides that no general revenue bonds of the Authority shall
be issued unless authorized by the Board of the Authority in a bond resolution
adopted by it and approved by *I Maga'hågan Guåhan*, and unless *I Liheslaturan Guåhan* approves the terms and conditions of the bonds.

8 12 GCA § 50103 provides that public corporations of the government of 9 Guam, including the Authority, shall issue bonds and other obligations only by 10 means of, and through the agency of the Guam Economic Development Authority 11 (GEDA), and that GEDA *shall not* sell any bond without the approval by *I* 12 *Liheslaturan Guåhan* of the terms and conditions of the bonds.

Based on low interest rates and current market conditions, the Authority
expects to be able to refund all or a portion of its outstanding General Revenue
Bonds, 2013 Series C (the "2013 C Bonds") for debt service savings.

16 Therefore, in order to benefit the airport and the tourism industry that is reliant 17 on the functions of the airport, *I Liheslaturan Guåhan* intends to approve the 18 issuance of revenue bonds by the Authority to refund all or a portion of its 2013 C 19 Bonds, all subject to approval by *I Maga'hågan Guåhan* and the Board of Directors 20 of GEDA in accordance with law.

Section 2. § 1216 of Article 2, Chapter 1, Title 12, Guam Code Annotated,
is hereby *amended* to read as follows:

23

"§ 1216. Refunding of Bonds.

(a) The Board may authorize the issuance of refunding bonds for the
purpose of refunding any or a portion of bonds then outstanding and issued
under this Article, whether or not such outstanding bonds have matured or are
then subject to redemption. The Board may provide for the issuance of a single

1 issue of bonds for the combined purposes of (1) financing the cost of 2 improvement or expansion of the airport; and (2) refunding bonds which shall therefore have been issued by the Authority and shall then be outstanding, 3 4 whether or not such outstanding bonds have matured or are then subject to 5 redemption. Nothing in this Section shall require or be deemed to require the 6 Authority to elect to redeem or prepay bonds being refunded, or to redeem or 7 repay bonds being refunded which were issued in the form customarily known 8 as term bonds in accordance with any sinking fund installment schedule 9 specified in the bond resolution authorizing the issuance thereof, or, in the 10 event the Authority elects to redeem or prepay any such bonds, to redeem or prepay as of any particular date or dates. The issuance of such bonds, the 11 12 maturities and other details thereof, the rights and remedies of the holders 13 thereof, and powers, privileges, duties and obligations of the Authority with respect to the bonds shall be governed by the provisions of this Article insofar 14 15 as those provisions may be applicable.

(b) *I Liheslaturan Guåhan*, pursuant to § 1208(a) of this Article and
12 GCA § 50103(k) hereby approves the terms and conditions of the issuance
of general revenue bonds by the Authority for the purpose of refunding all or
a portion of the Authority's outstanding General Revenue Bonds, 2013 Series
C (herein the "2013 C Bonds") in accordance with the following
requirements, limitations, terms and conditions:

(1) All obligation of the Authority to pay debt service on, and
the redemption price of, the 2013 C Bonds refunded shall be discharged
concurrently with the issuance of the refunding bonds. Thereafter, such
2013 C Bonds shall be payable solely from and secured solely by an
escrow established for such purpose in accordance with the Authority's
existing bond indenture.

(2) Such bonds shall be issued and sold in compliance with the provisions of Article 2 of Chapter 1, Title 12, Guam Code Annotated, including approval of the bond resolution by the Board of Directors of the Authority and by *I Maga'hågan Guåhan* as provided therein.

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(3) The sale of the bonds shall be approved by the Board of Directors of GEDA as provided by Chapter 50 of Title 12, Guam Code Annotated.

9 (4) The debt service savings resulting from the issuance of the 10 refunding bonds shall be not less than an amount equal to two percent (2%) of the principal amount of the 2013 C Bonds refunded. Debt 11 service savings is defined for this purpose to be the amount by which 12 13 the present value of debt service on the 2013 C Bonds exceeds the 14 present value of debt service on the refunding bonds, using the yield on 15 the refunding bonds as the discount rate for purposes of calculating present value. 16

17 (5) Such refunding bonds shall have a principal amount or 18 principal amounts sufficient to provide funds for the payment of all or 19 a portion of the 2013 C Bonds refunded, and in addition, for the 20 payment of all expenses incident to the calling, retiring, or paying of 21 such 2013 C Bonds and the issuance of such refunding bonds, 22 including:

(A) the difference in amount between the par value of
the refunding bonds and any amount less than par for which the
refunding bonds are sold;

(B) any amount necessary to be made available for the payment of interest upon such refunding bonds from the date of

sale thereof to the date of payment of the 2013 C Bonds or to the 1 2 date upon which the 2013 C Bonds will be paid pursuant to the call thereof or agreement with the holders thereof; 3 the premium, if any, necessary to be paid in order to 4 (C) 5 call or retire the 2013 C Bonds and the interest accruing thereon 6 to the date of the call or retirement; and 7 (D) any additional amount needed to provide for a deposit to the debt service reserve in connection with the 8 9 issuance of the refunding bonds. Reporting Requirements. 10 (c)11 (1)The Authority shall submit a Notice of Intent to issue and sell such bonds as authorized in this Section to I Liheslaturan Guåhan 12 no less than ten (10) working days before the consideration of the bond 13 14 resolution by the Board of Directors of the Authority. The notice shall include a determination by the Authority on how the savings, which 15 will be derived upon the issuance of the refunding bonds, will be used 16 and expended. 17 GEDA shall submit a report to I Liheslatura no less than 18 (2)five (5) working days after the issuance and sale of such bonds, which 19 shall include: 20 the debt service savings resulting from the issuance 21 (A) of the refunding bonds; 22 the principal amounts of the refunding bonds; 23 **(B)** the expenses incident to the calling, retiring, or 24 (C) paying of such prior bonds as enumerated in Subsection 25 (b)(5)(A)-(D) of this Section; 26

1(D) a determination by the Authority on how the2savings, which will be derived upon the issuance of the refunding3bonds, will be used and expended; and

4 (E) an analysis of the use of debt savings to fund 5 additional projects as it relates to the Authority's total debt 6 outstanding. The analysis shall include the impact the projects 7 will have on the Authority's financial health."

8 Section 3. The debt service savings resulting from the issuance of the 9 refunding bonds, as authorized by this Act, *shall* be used for capital improvement 10 projects only and *shall not* be used toward salary increases or adjustments of any 11 kind.

12 Section 4. Severability. If any provision of this Act or its application to any 13 person or circumstance is found to be invalid or contrary to law, such invalidity *shall* 14 *not* affect other provisions or applications of this Act that can be given effect without 15 the invalid provision or application, and to this end the provisions of this Act are 16 severable. P.O. Box 8770 Tel (671) 646-0300 Tamuning, GU 96931 Fax (671) 646-8823 www.guamairport.com





BOARD OF DIRECTORS REGULAR MEETING 3:00 p.m., Thursday, August 29, 2019 GIAA TERMINAL CONFERENCE ROOM #3

Public Notice First Notice: Pacific Daily News – August 22, 2019 Notice to Media – August 22, 2019

Second Notice: Pacific Daily News – August 27, 2019 Notice to Media – August 27, 2019

AGENDA

- 1. Call to Order and Attendance
- 2. Approval of Agenda
- 3. Approval of Minutes

A. July 25, 2019 Regular Meeting

- 4. Correspondence
- 5. Old Business
- 6. New Business
 - A. Approval of GIAA Operating Budget Fiscal Year 2020
 - B. Approval of Board Resolution No. 19-58: Bond Restructuring
 - C. Approval of Award for Independent Financial Auditing Services RFP No. RFP-006-FY19
 - **D.** Approval of Award for Indefinite Delivery Indefinite Quantity: ARFF Structural Fire Fighting Personal Protective Equipment - IFB No. GIAA-004-FY19
 - E. Acceptance of Multi-Year FAA Grant Modify Terminal Building
- 7. Report of Executive Manager
- 8. Report of the Comptroller
- 9. Executive Session
- **10.** Public Comments
- 11. Adjournment









P.O. Box 8770 Tel (671) 646-0300 Tamuning, GU 96931 Fax (671) 646-8823

A.B. WON PAT INTERNATIONAL AIRPORT www.guamairport.com **GUAM**

AT PUETTON BATKO EN GUAHAN ENTENASIONA A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM **Board of Directors Regular Meeting** 3:00 p.m., Thursday, August 29, 2019 **GIAA Terminal Conference Room #3**

WE'RE ON IT

SIGN-IN SHEET						
	PRINT NAME	COMPANY/AGENCY				
1.	Hang Crm	GIAO				
2.	Fred Locator	- REZ				
3.	Ray and Manterona	ARFF				
4.•	Clerra Camacho	Vice Spenter				
5.	J.G. Savellance	Pulo				
6.	VINCE NAPUTI	POLICE				
7.	OREDAVID	Thai Juniays				
8.	Fatura Fauly	GLAA MARC				
9.	Thumas Fish	Fihr + Associally				
10.	TRICIA GRANILW	AM INGUNATE				
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MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Thursday, July 25, 2019, 3:00 p.m. GIAA TERMINAL CONFERENCE ROOM #3

1. CALL TO ORDER AND ATTENDANCE

The July 25, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:10 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba Gurvinder Sobti Donald I. Weakley Lucy M. Alcorn Rosie R. Tainatongo Doyon A. Morato

Offices or positions:

Chairman Vice Chairman Board Secretary

Directors Absent:

Zenon E. Belanger (Excused)

GIAA Officials:

Thomas C. Ada John M. Quinata John A. Rios Jean M. Arriola Edward Muna Vince Naputi Raymond Santos Victor Cruz Joseph Javellana Elfrie Koshiba Henry Cruz

Michael Pangelinan, Esq. Eduardo Calvo, Esq. Genevieve Rapadas, Esq. Frank R. Santos Executive Manager Deputy Executive Manager Comptroller Airport Services Manager Air Terminal Manager, Acting Chief, Airport Police Assistant Chief, GIAA ARFF Engineering Supervisor Program Coordinator IV Airport Marketing Management Analyst I

GIAA Legal Counsel GIAA Legal Counsel GIAA Legal Counsel GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion unanimously passed.

3. APPROVAL OF MINUTES

A. June 27, 2019 Regular Meeting

On motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 19-52

The Board hereby approves the minutes of the June 27, 2019 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no Correspondence to report.

5. OLD BUSINESS

Executive Manager Ada announced that there was no Old Business to discuss.

6. **NEW BUSINESS**

Executive Manager Ada announced that Airport Services Manager, Ms. Jean Arriola will be presenting the New Business items.

A. Approval of Award for Currency Exchange Concession Services (Re-Solicitation) - MSB No. GIAA-01A-FY19

The first item discussed was the approval of award for Currency Exchange Concession Services under the Invitation for Multi-Step Bid No. GIAA-01A-FY19. Ms. Arriola informed the Board that the referenced IFB was initially announced in February 2018 in which the Airport received no response, prompting a re-solicitation. Ms. Arriola went on to provide background information to the Board on the referenced MSB. Six (6) firms/individuals purchased or downloaded the bid package, and one (1) firm submitted a technical proposal prior to the technical proposal submission deadline.

The multi-step bid process consisted of two (2) phases: Phase I and Phase II. Phase I consisted of the evaluation of bidders' technical proposal that demonstrate their technical qualifications based on the criteria set forth in MSB documents. Bidders deemed responsible and proposals

deemed responsive are invited to move to second phase. Phase II, price bids, in the form of a fixed percentage fee for the entire contract term, not less than five percent (5%) of the concessionaire's gross turnover to be paid to GIAA monthly, are solicited from those bidders in Phase I that met the criteria. A committee was established for the purpose of evaluating the technical qualifications of the technical proposal. Evaluation scores were collected and tabulated by the Procurement Office. As a result of the tabulation of scores, the following sole bidder's technical proposal was deemed "acceptable" and the bidder was therefore invited to submit a price bid in accordance with Phase II of the MSB:

1. Sakura Exchange Guam, Inc.

The sole price bid was opened publicly and in the presence of GIAA representatives. The bid price was read aloud by the Single Point of Contact and recorded by a member of the GIAA Procurement staff.

As stipulated on the bid package, the bidders are required to submit necessary documents as evidence of the bidder's competency and responsiveness under the Phase I process. The results of the price bid submittals (Phase II) are as follows:

Bidder/Firm's Name:	% of Gross Turnover
Sakura Exchange Guam, Inc.	9%

Management recommended that the Board award the Currency Exchange Concession Services contract to Sakura Exchange Guam, Inc. who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations for a contract term of five (5) years, subject to the submission of the required security deposit and current Guam Business License.

Vice Chairman Sobti inquired on the current concessionaire. Ms. Arriola replied there is currently no concessionaire. Chairman Bamba informed the Board that there was no concessionaire, no response for initial Bid, and only one (1) response for the re-solicitation.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-53

The Board hereby approves the contract award for Currency Exchange Concession Services under the Invitation for Multi-Step Bid No. GIAA-01A-FY19 to Sakura Exchange Guam, Inc., subject to review by legal counsel.

B. Approval of GIAA Terminal Aircraft Apron & Taxiway Rehabilitation -Construction Contract

The next item requiring Board action was the sole source procurement for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction. Ms. Arriola announced that the referenced item consists of two (2) parts and went on to provide background on the referenced project under the Invitation For Bid (IFB) No. GIAA-C01-FY19. Twenty (20) firms/individuals purchased bid packages, and one (1) firm submitted a bid before the submission deadline. The sole firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The submitted single bid is as follows:

Bidder's Name:	Amount				
Sumitomo Mitsui Construction Co., Ltd.	\$46,430,754.00 (base bid)				

The referenced project is funded by a phased grant for the Federal Aviation Administration (FAA) grant. The Government's estimate for this project is \$9,220,000.00 (base bid only at 13 VMA). FAA's airfield pavement indices require a minimum value for Voids in Mineral Aggregates (VMA) of 15, which can only be sourced off-island. The base bid submitted by Sumitomo Mitsui Construction Co. was based on a VMA of 15. A modification of standards is being requested by GIAA to allow for a minimum value for VMA of 13, which would allow for use of locally-sourced aggregate, in turn substantially reducing the cost for the aggregate.

The sole bid received exceeds the anticipated phased grant funding from the FAA. Accordingly, a determination is made to cancel the referenced IFB and reject all bids pursuant to 2 GAR Div. 4, Chapter 3 \$3115(d)(2) of the Procurement Regulations. Due to only a single bidder, the continued need for the services, and the limited time available to obtain discretionary grant funding from the FAA, GIAA will proceed with sole source procurement with the sole bidder as authorized pursuant to Sections 3102(c)(1)(C) and 3112(b) of the Guam Procurement Regulations.

Negotiations were conducted by GIAA on July 16, 2019 to confirm an understanding of the scope of work. Due to the discussions that occurred on July 16, 2019 Sumitomo Mitsui Construction Co., Ltd. submitted a pricing proposal on July 23, 2019 which GIAA has determined is fair and reasonable, with the following proposed pricing schedule, subject to availability of funding:

	(Area 1, Stage 3a to 3g)	\$3,510,233.10
Phase 1	(Area 3, Stage 5a to 5d)	\$462,245.10
	(Area 4, Stage 4a, 4a.1, 4b & 4b.1)	\$4,360,271.26
Phase 1 Sub Total		\$8,332,749.46

GIAA Board of Directors Regular Meeting July 25, 2019 Page 5 of 7

Management recommends that the Board award the GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction contract to Sumitomo Mitsui Construction Co., Ltd. for the amount of \$8,332,749.46 subject to the submission of both local and federal required documentation regarding award of the contract. The award is also subject the execution of a FAA grant offer to fund this project. Time of completion for Phase I is 365 calendar days.

Vice Chairman inquired on the FAA's concurrence. Ms. Jean Arriola replied that the grant application has been submitted. Mr. Frank Santos added that the cost share will be 90/10 with FAA, once approved. Discussion followed on the government estimate.

Executive Manager Ada added that the anticipation of the FAA's approval of the grant offer is based off recent discussions with the FAA.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-54

The Board hereby approves the ranking results as presented and the sole source contract award to Sumitomo Mitsui Construction Co., Ltd. for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction under the Invitation For Bid (IFB) No. GIAA-C01-FY19, subject to the submission of both local and federal required documentation regarding award of the contract, the execution of a FAA grant offer to fund the project, and review by legal counsel.

C. Ratification of Quarterly Travel

Next on the agenda was ratification of quarterly travel, for 1st quarter of FY2019 and the 3rd quarter of FY2019, presented to the Board by Ms. Jean Arriola.

After further discussion, on motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

Resolution No. 19-55

The Board hereby ratifies the FY2019 travel reports for 1st quarter, October to December 2018, and 3rd quarter, April to June 2019.

7. **REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada. The report included brief updates on Airport operations, CIPs and Regulatory updates.

Chairman Bamba thanked the Executive Manager Ada for the informative Executive Manager's report.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of June 30, 2019. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by -1.7%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by -9.8% and -2.2%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by -7.7%. Year-to-date Total Operating Revenues Actual of \$56.5M is -5.1% below the budget estimate of \$59.6M. Year-to-date Total Operating Expenses are below budget by -9.9%. Components of this line item include a -7.6% decrease in Personnel Service, a -5.9% decrease in Contractual Services, a -65.8% decrease in Materials & Supplies and a -72.2% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$22.8M reflects an increase of 3.0% over the year-to-date budgeted amount of \$22.1M. Mr. Rios reported that the year-to-date Debt Service Coverage is at 1.45 versus the requirement of 1.25.

The Comptroller informed the Board that budget presentations to the airlines for FY2020 is scheduled for tomorrow.

Chairman Bamba inquired if there will be a negative impact revenue with Cebu Airlines discontinuing flights. The Comptroller advised that it will not be much of an impact. Discussion followed on enplaned passengers.

Due to conflicts of interest, Chairman Bamba recused himself from participating in Executive Session and requested that Vice Chairman Sobti preside over the next portion of the meeting.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tainatongo, seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 3:54 p.m.

The Board convened into Executive Session at 3:59 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Belanger, Tainatongo and Morato, Executive Manager Ada, and Legal Counsels, Michael Pangelinan, Eduardo Calvo and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session.

Due to unforeseen circumstances, Chairman Bamba excused himself from the remainder of the meeting at 4:10 p.m.

GIAA Board of Directors Regular Meeting July 25, 2019 Page **7** of **7**

Executive Session adjourned at 5:11 p.m., at which time the Board reconvened regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 5:13 p.m.

Dated this _____, day of _____, 2019.

Attest:

Brian J. Bamba Chairman Donald I. Weakley Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios Corresponding Secretary

Operating Budget FISCAL YEAR 2020



A.B. WON PAT INTERNATIONAL AIRPORT GUAM



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A.B. Won Pat International Airport Authority, Guam (GIAA)

Fiscal Year 2020 Budget



Brian J. Bamba Chairman

Thomas C. Ada Executive Manager

FORECAST APPLICATION OF AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit F

	Reference	Actual	2018	Act'lEst 2019	E	Budget 2019	Budget 2020
Airport Revenues							
Signatory Airline rentals and fees	Exhibit E	\$ 30,40	4,908	\$ 33,334,309	\$	33,045,440	\$ 34,174,683
Signatory Airline enplaned passengers	Exhibit E	17	67087	1827365		1851871	1961267
Signatory Airline payments per enplaned passenger		\$	17.21	\$ 18.24	\$	17.84	\$ 17.42
Revenue from sources other than Signatory Airline rentals and	fees						
Terminal building	Exhibit E	\$ 23,89	6.530	\$ 23,068,556	\$	24,944,379	\$ 23,983,620
Terminal Area	Exhibit E		, 6,022	4,526,927		4,780,199	4,244,050
Airfield area	Exhibit E	53	4,648	1,210,302		3,351,610	520,251
Apron area	Exhibit E	31	9,144	284,724		306,094	196,436
Other buildings and areas	Exhibit E	4,75	7,543	4,821,853		4,926,749	5,051,180
Other revenues	Exhibit E	7,09	8,394	3,088,755		1,539,646	1,648,662
Total revenue from sources other than Signatory Airline rental	and fees	\$ 40,60	2,282	\$ 37,001,116	\$	39,848,677	\$ 35,644,200
Passenger Facility Charge revenue	Exhibit E	7,08	1,113	7,197,598		7,316,741	7,748,966
Federal reimbursement of operating expenses		42	4,467	387,662		400,000	400,000
Airport Revenues		\$ 78,51	2,770	\$ 77,920,685	\$	80,610,858	\$ 77,967,849

FORECAST APPLICATION OF AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit F

	Reference	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Application of Revenues					
Operation and Maintenance Fund	Exhibit D	\$ 43,534,352	\$ 49,370,793	\$ 49,525,273	\$ 53,293,231
Bond Fund (Annual Debt Service Without Coverage) Debt service funded by airline rentals and fees PFC revenue applied to debt service	Exhibit C	16,797,388 7,081,113	16,675,403 7,197,598	16,556,260 7,316,741	8,378,785 7,748,966
		23,878,501	23,873,001	23,873,001	16,127,751
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund		1,567,505	1,567,505	1,567,505	1,567,505
Operation and Maintenance Reserve Fund		-	-	1,024,479	941,988
Risk and Loss Management Reserve	Exhibit A	100,000	-	-	-
Capital Improvement Fund Capital Improvement Subaccount Other Available Moneys Subaccount		4,716,206 4,716,206	1,554,693 1,554,693	2,310,300 2,310,300	6,037,374 (0)
Total application of Revenues		\$ 78,512,770	\$ 77,920,685	\$ 80,610,857	\$ 77,967,849
A.B. Wonpat INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Proposed Rates and Fees

					FY 2020 RATES				
	Fiscal Ye	ear 2018	Fiscal Ye	ar 2019					
	Approved	Actual	Approved	Actual/Est	Sig	Non Sig/Others	CMGA (a)		
Signatory Airline Rents and Fees Terminal Building Rentals Departure Fees Common Use Ticket Counter Fees Arrival Fees Immigration Inspection Fees Loading Bridge Use Fees Apron Use Fees Landing Fees	\$57.57 \$3.73 \$4.11 \$1.32 \$638.77 \$0.56 \$1.26	\$57.45 \$4.12 \$4.64 \$1.64 \$1,027.12 \$0.24 \$1.29	\$65.32 \$4.50 \$5.06 \$1.78 \$501.47 \$0.48 \$1.07	\$54.25 \$3.73 \$4.05 \$1.50 \$1,228.66 \$0.32 \$0.60	\$57.71 \$3.77 \$0.64 \$4.01 \$1.48 \$710.79 \$0.51 \$1.14	\$5.61 \$2.07 \$888.49 \$0.71	\$1.32 \$0.23 \$1.40 \$0.52 \$0.00 \$0.18		
Signatory Airline enplaned passengers	1966786	1767087	1851871	1827365	1961267		(b)		
Signatory Airline cost per enplaned passengers	\$16.87	\$17.21	\$17.84	\$18.24	\$17.42				
Annual debt service coverage	1.50	1.51	1.55	1.45	1.78				
Debt service coverage requirement	1.25	1.25	1.25	1.25	1.25				
Capital Improvement Fund Capital Improvement Subaccount Other Available Moneys Subaccount	\$1,550,790 \$1,550,790	\$4,716,206 \$4,716,206	\$2,822,540 \$2,822,539 \$5,645,079	\$1,554,693 \$1,554,693 \$3,109,386	\$6,037,374 \$0 \$6,037,374				

Note (s)

(a) CMGA = General Aviation customers.

(b) CMGA landing fee rate is per landing.



A.B. WON PAT GUAM INTERNATIONAL AIRPORT AUTHORITY P.O. Box 8770 Tamuning, Guam 96931

CAPITAL IMPROVEMENT PROJECTS FOR FISCAL YEAR 2020

	PROJECT NAME	FUNDING SOURCE						DESCRIPTION & NEED
		BUDGET		<u>CIF</u>		FEDERAL	Cost <u>Center</u>	
1	PART 150 NOISE STUDY and NEM UPODATE	\$ 2,222,223	\$	222,223	\$	2,000,000	AA	Implementation of findings under the Part 150 Noise Study (multi-year)
2	CONCOURSE ISOLATION with SEISMIC UPGRADES, DESIGN/CONSTRUCT	4,777,778	\$	277,778	\$	4,500,000	ТВ	Eliminate concourse separation with new arrivals corridor with vertical circulations pod and seismic upgrades
3	APRON REHABILITATION, PH2	17,558,580		1,756,000		15,802,580	AP	Rehabilitation improvements to terminal aprons
4	RUNWAY 6L/24R REHABILITATION PH2	3,320,000		332,000		2,988,000	AA	Phase 2 of the runway rehab project
5	MASTER PLAN UPDATE	1,667,000		167,000		1,500,000	AP	Update the 2012 Airport Master Plan and incorporate an assessment of the Runway Protection Zones
6	CARGO APRON & FUEL LINE EXTENSION	11,112,000		1,112,000		10,000,000	AP	Aprons for all cargo aircraft including hydrant pit fueling
7	HVAC and ELECTRICAL IMPROVEMENTS	768,000		768,000		-	TB/AA	Cooling tower foundation replacement and airfield lighting improvements
8	INFORMATION TECHNOLOGY (IT) IMPROVEMENTS	1,500,000		1,500,000			SF	Upgrades to the financial management system and other modules
	Totals:	\$ 42,925,581	\$	6,135,001	\$	36,790,580		

Note: All projects are subject to funding availability and FAA issuance of grant agreements.

RISK AND LOSS MANAGEMENT RESERVE A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit A

	Actuals 2018	Act'lEst 2019	Budget 2019	Budget 2020
By object type	100,000	0	0	0
	\$100,000	\$0	\$0	\$0
By cost center				
Terminal Building	\$70,644	\$0	\$0	\$0
Loading Bridges	481	\$0	\$0	\$0
Airfield Area	7,943	\$0	\$0	\$0
Apron Area	0	\$0	0	0
Terminal Area	2,245	\$0	\$0	\$0
Other Buildings and Areas	18,686	\$0	\$0	\$0
	\$100,000	\$0	\$0	\$0

AMORTIZATION OF GIAA FUNDED ASSETS

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30

Exhibit B

	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
By object type	2,663,645	0	0	0
	\$2,663,645	\$0	\$0	\$0
By cost center				
Terminal Building	\$2,073,417	\$0	\$0	\$0
Loading Bridges	\$24,207	\$0	\$0	\$0
Airfield Area	\$121,232	\$0	\$0	\$0
Apron Area	\$0	\$0	\$0	\$0
Terminal Area (a)	\$0	\$0	\$0	\$0
Other Buildings and Areas (a)	\$444,789	\$0	\$0	\$0
	\$2,663,645	\$0	\$0	\$0
Total to be included in airline rate base	\$2,218,856	\$0	\$0	\$0

(a) Not to be included in airline rate base

ANNUAL DEBT SERVICE A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit C

	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
nual Debt Service				
General Revenue Bonds				
2013 Series A-Refunding	1,894,750	1,889,000	1,889,000	1,890,000
2013 Series B-Refunding	3,454,213	1,452,463	1,452,463	3,555,713
2013 Series C-Refunding	18,529,538	20,531,538	20,531,538	18,422,038
2020 Debt Restructure	-	-	-	(7,740,000)
Total Annual Debt Service	23,878,501	23,873,001	23,873,001	16,127,751
nual Debt Service funding requirement				
(= 125% Annual Debt Service)	29,848,126	29,841,251	29,841,251	20,159,689
ed to Annual Debt Service				
Passenger Facility Charge revenue	(7,081,113)	(7,197,598)	(7,316,741)	(7,748,966)
ebt Service funding requirement	22,767,013	22,643,653	22,524,510	12,410,723
y by cost center				
erminal Building				
Terminal Building	16,232,004	17,690,214	17,570,863	9,064,215
Loading Bridges	2,320,131	2,476,845	2,476,824	1,673,254
Airfield Area	195,674	208,891	208,889	141,117
Apron Area	1,174,042	1,253,343	1,253,331	846,707
erminal Area Ither Buildings and Areas	950,413	1,014,612	1,014,603	685,429

SUBORDINATE ANNUAL DEBT SERVICE A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit C (1)

	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Annual Debt Service				
Subordinate Debt				
Energy Efficiency Loan	1,567,505	1,567,505	1,567,505	1,567,505
Cash-Fund Capital Projects	-	-	-	7,740,000
	-	-	-	-
	-	-	-	-
Total Annual Debt Service	1,567,505	1,567,505	1,567,505	9,307,505
Annual Debt Service funding requirement				
(= 100% Annual Debt Service)	1,567,505	1,567,505	1,567,505	9,307,505
Allocated to Annual Debt Service Less:				
Passenger Facility Charge revenue		-	-	-
Net Annual Debt Service funding requirement	1,567,505	1,567,505	1,567,505	9,307,505
Summary by cost center				
Terminal Building				
Terminal Building	1,307,299	1,307,299	1,307,299	7,762,459
Loading Bridges	130,103	130,103	130,103	772,523
Airfield Area	10,973	10,973	10,973	65,153
Apron Area	65,835	65,835	65,835	390,915
Terminal Area	53,295	53,295	53,295	316,455
Other Buildings and Areas	<u> </u>	-	-	-
	1,567,505	1,567,505	1,567,505	9,307,505

OPERATION AND MAINTENANCE EXPENSES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30

Exhibit D

	Å	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Personnel services	\$	13,884,727	20,052,328	21,090,989	22,191,786
Contractual services	\$	27,672,681	26,535,005	25,109,460	27,017,956
Materials and Supplies	\$	1,187,927	1,633,162	2,284,574	2,765,739
Equipment	\$	-	156,888	250,250	517,750
Bad Debt	\$	-	-	-	-
		42,745,335	48,377,383	48,735,273	52,493,231
Retirement supplemental (GIAA retirees)	\$	709,426	891,375	790,000	800,000
Other Expenses	\$	79,591	102,035	-	-
	\$	43,534,352	\$ 49,370,793	\$ 49,525,273	\$ 53,293,231
By cost center					
Terminal Building	\$	23,442,195	\$ 26,386,238	\$ 26,769,742	\$ 29,673,487
Loading Bridges		4,692,600	\$ 6,533,872	3,054,766	\$ 4,079,343
Airfield Area		6,707,302	\$ 6,274,928	7,842,131	\$ 8,125,243
Apron Area		300,711	\$ 278,672	587,583	\$ 546,474
Terminal Area		1,016,438	\$ 1,159,297	1,519,515	\$ 1,527,647
Other Buildings and Areas		7,375,106	\$ 8,737,786	9,751,536	\$ 9,341,038
	\$	43,534,352	\$ 49,370,793	\$ 49,525,273	\$ 53,293,231

FORECAST AIRPORT REVENUES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit E

	A	Actual 2018	A	ct'lEst 2019	E	Budget 2019	Budget 2020
Signatory Airline Rents and Fees							
Terminal Building Rentals	\$	3,836,251	\$	3,718,054	\$	3,568,628	\$ 3,171,165
Departure Fees	\$	6,508,405	\$	8,114,556	\$	8,333,199	\$ 7,385,149
Common Use Ticket Counter Fes			\$	647,100			\$ 826,084
Arrival Fees	\$	6,401,979	\$	8,204,015	\$	8,273,758	\$ 7,320,167
Immigration Inspection Fees	\$	2,133,770	\$	2,861,615	\$	2,860,428	\$ 2,642,599
Loading Bridge Use Fees	\$	6,763,169	\$	5,564,930	\$	5,661,621	\$ 8,245,322
Apron Use Fees	\$	1,440,748	\$	1,282,422	\$	1,347,026	\$ 1,413,507
Landing Fees	\$	3,320,587	\$	2,941,618	\$	3,000,780	\$ 3,170,690
Total Signatory Airline Rents & Fees	\$	30,404,908	\$	33,334,309	\$	33,045,440	\$ 34,174,683
Signatory Airline enplaned passengers		1767087		1827365		1851871	1961267
Signatory Airline cost per enplaned passengers	\$	17.21	\$	18.24	\$	17.84	\$ 17.42
Revenue from sources other than							
Signatory Airline Rents & Fees							
Terminal Building							
Concession Revenue							
General Merchandise	\$	14,814,811	\$	13,538,204	\$	14,872,300	\$ 14,527,976
In-flight Catering	\$	844,661	\$	885,075	\$	837,941	\$ 907,961
Food and Beverage	\$	1,021,361	\$	1,058,145	\$	1,062,421	\$ 1,042,678
Rental Cars	\$	1,533,184	\$	1,686,705	\$	1,665,076	\$ 1,840,501
Other Concession Revenue	\$	833,345	\$	797,590	\$	934,983	\$ 694,867
	\$	19,047,362	\$	17,965,719	\$	19,372,721	\$ 19,013,983

FORECAST AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit E

Total

	Actual 2018	A	ct'lEst 2019	Budget 2019	Budget 2020
Rentals and other charges	 4,849,168		5,102,837	5,571,658	4,969,637
	\$ 23,896,530	\$	23,068,556	\$ 24,944,379	\$ 23,983,620
Terminal Area					
Public parking	249,433	\$	258,808	\$ 274,052	\$ 258,22
Ground transportation	\$ 3,746,590		4,268,119	4,506,147	\$ 3,985,82
	\$ 3,996,022	\$	4,526,927	\$ 4,780,199	\$ 4,244,05
Airfield Area					
Non-Sig & commuter airline landing fees	534,648	\$	1,210,302	\$ 3,351,610	\$ 520,25
Apron Area					
Non-Sig & commuter airline parking fees	319,144	\$	284,724	\$ 306,094	\$ 196,43
Other Buildings and Area					
Tiyan Rental Revenue	2,604,192		2,692,482	2,695,109	2,759,53
Industrial Park Rental Revenue	489,883		489,886	489,891	489,88
Fuel System and Storage Revenues	246,993		275,946	264,241	317,74
System Rent	599,100		599,100	599,100	599,10
Cargo Building Revenue	272,313		282,509	280,031	283,33
Commuter Terminal Building Rentals and Fees	367,477		367,477	367,477	367,47
Other Revenues	 177,585		114,452	 230,900	234,10
	\$ 4,757,543	\$	4,821,853	\$ 4,926,749	\$ 5,051,18
Miscellaneous Revenues	5,021,035		1,884,967	522,132	444,87
Interest Income	 2,077,359		1,203,789	1,017,514	1,203,78
evenue from Sources Other Than					
Signatory Airline Rents and Fees	\$ 40,602,282	\$	37,001,116	\$ 39,848,677	35,644,2

FORECAST AIRPORT REVENUES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30

Exhibit E

	Actual 2018		Act'lEst 2019		Budget 2019		В	Budget 2020
Total Airport revenues	\$	71,007,190	\$	70,335,425	\$	72,894,117	\$	69,818,883
Passenger Facility Service Charge		7,081,113		7,197,598		7,316,741		7,748,966
Federal reimbursement of operating expenses		424,467		387,662		400,000		400,000
Total Airport revenues including PFCs and interest on investments	\$	78,512,770	\$	77,920,685	\$	80,610,858	\$	77,967,849

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CALCULATION OF AIRLINE TERMINAL BUILDING RENTAL RATES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-1

	Reference		Actual 2018	A	ct'lEst 2019	Budget 2019	Budget 2020
Operation and Maintenance Expenses	Exhibit D		\$ 23,442,195	\$	26,386,238	\$ 26,769,742	\$ 29,673,487
Debt Service Fund Requirement	Exhibit C		16,232,004		17,690,214	17,570,863	9,064,215
Amortization Charges (a)	Exhibit B		2,073,417		-	-	-
Bond Reserve Fund			-		-	-	-
Subordinate Securities Fund	Exhibit C(1)		1,307,299		1,307,299	1,307,299	7,762,459
Operation and Maintenance Reserve Fund (b)			-		-	-	524,496
Risk and Loss Management Reserve	Exhibit A		70,644		-	-	-
Carryforward from prior year (c)		_	(1,228,945)		(1,228,945)	3,523,055	(3,766,217)
Terminal Building Requirement			\$ 41,896,614	\$	44,154,807	\$ 49,170,959	\$ 43,258,441
Other available monies from prior year (d)	Exhibit F	_	(143,670)		(4,716,206)	(1,703,713)	(1,554,693)
Net Terminal Building Requirement			\$ 41,752,944	\$	39,438,601	\$ 47,467,245	\$ 41,703,748
/Usable Space (square feet)	Table 2		726725		726984	726725	722634
= Terminal Building rental rate per square foot			\$ 57.45	\$	54.25	\$ 65.32	\$ 57.71
Airline exclusive rentable space (square feet) x Occupancy rate		_	104993 55.5%		105252 51.9%	104993 52.0%	105755 52.0%
= Airline exclusive rented space (square feet)		_	58311		54633	54633	54950
Airline rental revenue at assumed occupancy rate		=	\$ 3,349,967	\$	2,963,840	\$ 3,568,628	\$ 3,171,165

CALCULATION OF AIRLINE TERMINAL BUILDING RENTAL RATES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-1

	Reference	Actual 2018		ct'lEst 2019	Budget 2019	Budget 2020
Summary of total E-1 carryforwards						
Terminal building rentals		\$ (536,646)	\$	(754,214)		
Departure fee		\$ (266,362)	\$	(1,193,612)		
Arrival fee		\$ (266,687)	\$	(1,332,439)		
Immigration fee		\$ (159,250)	\$	(485,953)		
Total (c)		\$ (1,228,945)	\$	(3,766,217)		

(a) Amortization of Authority funded assets.

(b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).

(c) Sums of carryforwards reflected for Terminal Building Rate and fees on Exhibit E-2.

(d) Terminal Building portion of Other Available Moneys deposit from the prior fiscal year - Exhibit F (Application of Revenues).

CALCULATION OF AIRLINE DEPARTURE FEES, ARRIVAL FEES, AND IMMIGRATION FEES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-2

							1		
	Reference	A	ctual 2018	Ac	t'lEst 2019	В	udget 2019	В	Sudget 2020
Departure Fees Terminal Building rental rate per square foot	Exhibit E-1	\$	57.45	\$	54.25	\$	65.32	\$	57.71
Departure Facilities (square feet) (a)	Table 2		127,575		127,575		127,575		127,970
Departure Fee Requirement		\$	7,329,184	\$	6,920,944	\$	8,333,199		\$7,385,149
Signatory Airline Enplaned Passenger			1779565		1857125		1851871		1961267
Departure Fee per Enplaned Passengers		\$	4.12	\$	3.73	\$	4.50	\$	3.77
Common-Use Ticket Counter Fees Terminal Building rental rate per square foot	Exhibit E-1								\$57.71
Common-Use Ticket Counters (square feet)									10,101
Base Requirement									582,929
Amortization of Equipment/Services									243,156
Common-Use Ticket Counter Fee Requirement									826,084
Signatory Airline Common-Use Ticket Counter Passengers									1,291,166
Common-Use Ticket Counter Fee per passenger								\$	0.64

CALCULATION OF AIRLINE DEPARTURE FEES, ARRIVAL FEES, AND IMMIGRATION FEES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-2

	Reference	A	ctual 2018	A	ct'lEst 2019	в	udget 2019	В	udget 2020
Arrival Fees Terminal Building rental rate per square foot	Exhibit E-1	\$	57.45	\$	54.25	\$	65.32	\$	57.71
Arrival Facilities (square feet) (a)	Table 2		126,665		126,665		126,665		126,844
Arrival Fee Requirement		\$	7,276,904	\$	6,871,576	\$	8,273,758	\$	7,320,167
Signatory Airline Arriving Passenger	Table 1		1568480		1695248		1633710		1826518
Arrival Fee per Arriving Passengers		\$	4.64	\$	4.05	\$	5.06	\$	4.01
Immigration Inspection Fees Terminal Building rental rate per square foot	Exhibit E-1	\$	57.45	\$	54.25	\$	65.32	\$	57.71
Immigration Inspection Facilities (square feet) (b)	Table 2		43791		43791		43791		45791
Immigration Inspection Fee Requirement		\$	2,515,793	\$	2,375,662	\$	2,860,428	\$	2,642,599
Signatory Airline international Arriving Passenger			1533319		1588709		1608877		1788665
Immigration Inspection Fee per international arriving passenger		\$	1.64	\$	1.50	\$	1.78	\$	1.48

CALCULATION OF AIRLINE LOADING BRIDGE USE FEES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-3

	Reference	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Operation and Maintenance Expenses	Exhibit D	\$ 4,692,600	\$ 6,533,872	\$ 3,054,766	\$ 4,079,343
Debt Service Fund Requirement	Exhibit C	2,320,131	2,476,845	2,476,824	1,673,254
Amortization Charges	Exhibit B	24,207	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund	Exhibit C(1)	130,103	130,103	130,103	772,523
Operation and Maintenance Reserve Fund (c)		-	-	0	72,105
Risk and Loss Management Reserve	Exhibit A	481	-	-	-
Carry forward from prior year		\$4,329,021	4,733,374	(29)	1,648,130
Loading Bridge Use Fee Requirement		\$ 11,496,543	\$ 13,874,194	\$ 5,661,664	\$ 8,245,355
Loading Bridge Uses	Table 1	11193	11292	11290	11600
Loading Bridge Use Fee per use		\$ 1,027.12	\$ 1,228.66	\$ 501.47	\$ 710.79

CALCULATION OF AIRLINE APRON USE FEES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-4

	Reference		Actual 2018		Act'lEst 2019	E	Budget 2019	В	udget 2020
Operation and Maintenance Expenses	Exhibit D	9	\$ 300,711		\$ 278,672	\$	587,583	\$	546,474
Debt Service Fund Requirement	Exhibit C		1,174,042	2	1,253,343		1,253,331		846,707
Amortization Charges	Exhibit B		-	-	-		-		-
Bond Reserve Fund			-	-	-		-		-
Subordinate Securities Fund			65,835	5	65,835		65,835		390,915
Operation and Maintenance Reserve Fund				-	-		-		9,659
Risk and Loss Management Reserve	Exhibit A		-	-	-		-		-
Carry forward from prior year			(801,552	2)	(701,712)		(549,084)		(386,285)
Apron Use Fee Requirement		9	\$ 739,035	5	\$ 896,137	\$	1,357,665	\$	1,407,470
Signatory Airline Gross Takeoff Weight (1,000 pound units)	Table 1		304342	9	2793381		2806304		2771582
Apron Use Fee per 1,000-pound unit of Gross Takeoff Weight		Ş	\$ 0.24	L :	0.32	\$	0.48	\$	0.51

Note(s):

(a) Amortization of Authority-funded assets

(b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).

CALCULATION OF AIRLINE LANDING FEES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-5

	Reference	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Operation and Maintenance Expenses	Exhibit D	\$ 43,534,352	\$ 49,370,793	\$ 49,525,273	\$ 53,293,231
Net Annual Debt Service funding requirements	Exhibit C	22,767,013	22,643,653	22,524,510	12,410,723
Amortization Charges	Exhibit B	2,218,856	-	-	-
Bond Reserve Fund		-	-	-	-
Subordinate Securities Fund		1,567,505	1,567,505	1,567,505	9,307,505
Operation and Maintenance Reserve Fund		-	-	-	941,989
Risk and Loss Management Reserve	Exhibit A	100,000	-	-	-
Carry forward from prior year		1,983,649	\$596,047	6,497,618	(1,261,295)
Airport Requirement		\$ 72,171,374	\$ 74,177,998	\$ 80,114,906	\$ 74,692,153
Less: Signatory Airline rentals and fees Sources other than Signatory Airline rentals and fees Other available moneys from prior year (c)	Exhibit E-1 - E-4 Exhibit E Exhibit F	27,084,321 41,026,749 143,670 \$ 68,254,740	30,392,691 37,388,778 4,716,206 \$ 72,497,675	30,044,660 40,248,677 1,703,713 \$71,997,050	31,003,993 36,044,200 1,554,693 \$ 68,602,886
Airport Landing Fee Requirement		\$ 3,916,634	\$ 1,680,323	\$ 8,117,856	\$ 6,089,267
Signatory Airline Gross Takeoff Weight (1,000-pound units)	Table 1	3043429	2793381	2806304	2771582
Airline Landing Fee rate per 1,000-pound unit of Gross Takeoff Weight		\$ 1.29	\$ 0.60	\$ 2.89	\$ 2.20

CALCULATION OF AIRLINE LANDING FEES A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit E-5

Reference Actual 2018 Act'lEst 2019 Budget 2019 Budg	et 2020
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Note(s):

- (a) Amortization of Authority-funded assets
- (b) Additional deposit required to maintain an amount to equal 1/4 of total O&M Expenses budgeted by the Authority (Bond Indenture; Sec 5:02 (E).
- (c) Other Available Moneys deposit from the prior Fiscal Year

FORECAST NET REVENUES AND ANNUAL DEBT SERVICE COVERAGE A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Fiscal Years Ending September 30 Exhibit G

	Reference	Actual 2018	Act'lEst 2019	Budget 2019	Budget 2020
Airport Revenues					
Airline and nonairline revenue	Exhibit E	\$ 69,990,812	\$ 70,335,425	\$ 72,894,117	\$ 69,818,883
PFC revenue	Exhibit E	7,081,113	7,197,598	\$ 7,316,741	7,748,966
Operating Grants from US Government	Exhibit E	424,467	387,662	400,000	400,000
Total Airport Revenues		\$ 77,496,392	\$ 77,920,685	\$ 80,610,858	\$ 77,967,849
Less: Operations and Maintenance Expenses	Exhibit D	47,379,422	49,370,793	49,525,273	53,293,231
Net Revenues		\$ 30,116,970	\$ 28,549,892	\$ 31,085,585	\$ 24,674,618
Other Available Moneys from prior year (a:1)		5,969,625	5,968,250	5,968,250	4,031,938
Net Revenues and other Available Moneys		\$ 36,086,595	\$ 34,518,142	\$ 37,053,835	\$ 28,706,556
Rate Covenant					
Total Annual Debt Service	Exhibit C	23,878,501	23,873,001	23,873,001	16,127,751
Debt Service Coverage		1.51	1.45	1.55	1.78
Debt Service Requirement		1.25	1.25	1.25	1.25

- (a) Per the Indenture, for purposes of calculating Debt Service coverage, this amount should be greater of:
 - 1 Unencumbered amounts in the CIF up to a maximum of $\ 25\%$
 - times Annual Debt Service.
 - However, these capital funds cannot be use to demonstrate that
 - current revenues are sufficient to pay current requirements.

>Assumptions and Highlights

Enplaned Passengers for FY18 came in at 1.77M, FY19 is currently tracking at 1.83M; and airline projections for FY20 were received at 1.96M passengers.

Common Use Ticket Counters were established to maximize the use of ticket counters. As reflected in the Scheduled Airline Lease & Operating Agreement, a common use departure fee is established based on a compensatory methodology.

> FY 20 reflects a 28 basis point decrease in retirement contribution from 26.56% to 26.28%.

> Debt Service coverage in FY18 was computed at 1.51 times, tracking for FY19 is 1.45 times and projected for FY20 at 1.78 times. FY20 budget reflects a modest debt service restructure allowing for cash flow savings for capital projects.

> Operation & Maintenance expenses are projected to increase in FY20 by \$3.7M when compared to the FY19 approved budget. Contractual Services increase by \$1.9M mainly attributed to the demand for repairs and maintenance on existing facility and the upcoming third floor international corridor. Personnel services and Materials and Supplies increased 1.1M and \$481K respectively.

> Initiate only those capital projects federally funded or essential to the Airport primary functions. Ongoing projects include International Arrivals Corridor, Security Screening Checkpoint and ARFF Facility.

➢ Total Airport Revenues including PFC is projected to increase by a nominal amount \$47K in FY20 (based on Act/Est 2019).

> FY20 Aeronautical revenues are estimated at 41.02% of Total Airport Revenues and Non-Aeronautical revenues is at 46.99% of GIAA Total Airport Revenues.



Summary - FY 2020 Budget

Authority to continue and reassess and pursue revenue streams and promote air service development which may include new incentives and exploration of new markets.

>Initiate only those capital projects federally funded or essential to the Airport primary functions.

>BOD and Management to continue monitoring and implementing cost cutting measures without compromising airport safety and security.

> An adjustment to rates & tariffs if any of the following occurs:

- 1) Landing Fees are projected to vary by more than 10% of projected total landing fees for the fiscal year (Section 7.11 Special Increases of Landing Fees Signatory Airlines Agreement)
- 2) At any time during the fiscal year revenues are not sufficient to pay any reasonable expense or obligation of the airport (Section 7.12 Extraordinary Adjustments of Rents and Fees Signatory Airlines Agreement)





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ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS RESOLUTION NO. 19-58

RELATIVE TO AUTHORIZING THE EXECUTIVE MANAGER TO RESTRUCTURE 2013 BONDS' DEBT SERVICE TO ACHIEVE CASH FLOW SAVINGS

WHEREAS, pursuant to GIAA Board Resolution No. 19-36 (attached as Attachment 1), the Board of Directors approved an amendment of GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior and authorized the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute; and

WHEREAS, Bill 140-35 ("Refunding Legislation") (attached as Attachment 2), pending before the Legislature, amends GIAA's enabling statute and also provides authorization from the Legislature to refund a portion of GIAA's 2013 Bonds, so long as such refunding achieves debt service savings of not less than two percent (2%) of the refunded principal amount; and

WHEREAS, GIAA, in consultation with the Guam Economic Development Authority, bond counsel, and GIAA's underwriters, is also considering a restructuring of its debt service to achieve annual cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation; and

WHEREAS, GIAA management has estimated that the cash flow savings realized from restructuring may be used to leverage Federal Aviation Administration grant funds and other capital improvement projects; and

WHEREAS, the Board of Directors has determined that it is necessary to authorize such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby authorizes GIAA Management to take such action as is necessary to restructure debt service payments for the 2013 Bonds to achieve cash flow savings while still achieving the two percent (2%) net present value savings threshold required by the Refunding Legislation.

[Signature Page Follows]

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE AUGUST 29, 2019 REGULAR BOARD MEETING.

BRIAN J. BAMBA, Chairman

GURVINDER SOBTI, Vice Chairman

LUCY M. ALCORN

DONALD I. WEAKLEY

ZENON E. BELANGER

DOYON A. MORATO

ROSIE R. TAINATONGO

ATTEST:

DONALD I. WEAKLEY, Secretary

ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS RESOLUTION NO. 19-36

RELATIVE TO AMENDING GIAA'S ENABLING STATUTE TO AUTHORIZE REFUNDING OF PRIOR BONDS

WHEREAS, Section 1216 of GIAA's enabling statute (Guam Code Annotated, Title 12, Chapter 1) provides that the Antonio B. Won Pat International Airport Authority, Guam (the "GIAA"), is authorized to incur indebtedness by the issuance of general revenue bonds for the purpose of refunding any general revenue bonds of GIAA then outstanding;

WHEREAS, Section 1208 of GIAA's enabling statute provides that no general revenue bonds of GIAA shall be issued unless authorized by the Board in a bond resolution adopted by it and approved by *I Magalahen Guahan* and unless *I Liheslaturan Guahan* approves the terms and conditions of the bonds;

WHEREAS, Section 50103 of Title 12 of the Guam Code Annotated provides that public corporations of the government of Guam, including GIAA, shall issue bonds and other obligations only by means of, and through the Guam Economic Development Authority ("GEDA"), and that GEDA shall not sell any bond without the approval by *I Liheslaturan Guahan* of the terms and conditions of the bonds;

WHEREAS, based on low interest rates and current market conditions, GIAA expects to be able to refund all or a portion of its outstanding General Revenue Bonds, 2013 Series A, General Revenue Bonds, 2013 Series B and/or its General Revenue Bonds, 2013 Series C (the "2013 Bonds") for debt service savings;

WHEREAS, in addition, GIAA anticipates that opportunities may arise to refund all or a portion of additional GIAA general revenue bonds in the future for debt service savings (collectively with the 2013 Bonds, the "prior bonds"); and

WHEREAS, in order to benefit the airport and the tourism industry that depends on the airport, the Board has determined that it is necessary to amend GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahen Guahan* and the Board of Directors of GEDA in accordance with law; and

WHEREAS, Management, in consultation with GEDA and bond counsel, has prepared draft legislation amending GIAA's enabling statute to authorize the issuance of revenue bonds by GIAA to refund all or a portion of its prior bonds, subject to approval by *I Maga'lahen Guahan* and the Board of Directors of GEDA in accordance with law, which draft legislation is attached hereto as <u>Attachment 1</u>.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby approves the amendment of GIAA's enabling statute as set forth in <u>Attachment 1</u>, and further authorizes the Executive Manager to take such action as is necessary to carry out the amendment of GIAA's enabling statute as approved in this resolution.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE APRIL 30, 2019 REGULAR BOARD MEETING.

GURVINDER SOBTI, Chairman **HUCY M. ALCORN** non E. Bola

ZENON E. BELANGER

DONALD KWEAKLEY



I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2019 (FIRST) Regular Session

CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'HÅGAN GUÅHAN

This is to certify that Bill No. 140-35 (COR), "AN ACT TO AMEND § 1216 OF ARTICLE 2, CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS, 2013 SERIES C," was on the 22nd day of August 2019, duly and regularly passed.

Jupp R

Tina Rose Muña Barnes Speaker

Attested:

mandafuel

Amanda L. Shelton Legislative Secretary

This Act was received by I Maga'hågan Guåhan this <u>23</u> day of <u>angast</u>, 2019, at <u>9:25</u> o'clock <u>C</u>.M.

Assistant Staff Officer

Maga'håga's Office

APPROVED:

Lourdes A. Leon Guerrero I Maga'hågan Guåhan

Date:_____

Public Law No._____

I MINA'TRENTAI SINGKO NA LIHESLATURAN GUÅHAN 2019 (FIRST) Regular Session

Bill No. 140-35 (COR)

As amended in the Committee of the Whole.

Introduced by:

Joe S. San Agustin Clynton E. Ridgell <u>Tina Rose Muña Barnes</u> William Mendiola Castro Régine Biscoe Lee Kelly Marsh (Taitano), PhD James C. Moylan Louise B. Muña Telena Cruz Nelson Sabina Flores Perez Amanda L. Shelton Telo T. Taitague Jose "Pedo" Terlaje Therese M. Terlaje Mary Camacho Torres

AN ACT TO AMEND § 1216 OF ARTICLE 2, CHAPTER 1, TITLE 12, GUAM CODE ANNOTATED, RELATIVE TO AUTHORIZING THE ISSUANCE OF REVENUE BONDS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM, TO REFUND ALL OR A PORTION OF ITS OUSTANDING GENERAL REVENUE BONDS, 2013 SERIES C.

BE IT ENACTED BY THE PEOPLE OF GUAM:

2 Section 1. Legislative Findings and Intent. I Liheslaturan Guåhan finds

3 that 12 GCA § 1216 provides that the A.B. Won Pat International Airport Authority,

Guam (Authority) is authorized to incur indebtedness by the issuance of general
 revenue bonds for the purpose of refunding any general revenue bonds of the
 Authority then outstanding.

12 GCA § 1208 provides that no general revenue bonds of the Authority shall
be issued unless authorized by the Board of the Authority in a bond resolution
adopted by it and approved by *I Maga'hågan Guåhan*, and unless *I Liheslaturan Guåhan* approves the terms and conditions of the bonds.

8 12 GCA § 50103 provides that public corporations of the government of 9 Guam, including the Authority, shall issue bonds and other obligations only by 10 means of, and through the agency of the Guam Economic Development Authority 11 (GEDA), and that GEDA *shall not* sell any bond without the approval by *I* 12 *Liheslaturan Guåhan* of the terms and conditions of the bonds.

Based on low interest rates and current market conditions, the Authority
expects to be able to refund all or a portion of its outstanding General Revenue
Bonds, 2013 Series C (the "2013 C Bonds") for debt service savings.

16 Therefore, in order to benefit the airport and the tourism industry that is reliant 17 on the functions of the airport, *I Liheslaturan Guåhan* intends to approve the 18 issuance of revenue bonds by the Authority to refund all or a portion of its 2013 C 19 Bonds, all subject to approval by *I Maga'hågan Guåhan* and the Board of Directors 20 of GEDA in accordance with law.

Section 2. § 1216 of Article 2, Chapter 1, Title 12, Guam Code Annotated,
is hereby *amended* to read as follows:

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"§ 1216. Refunding of Bonds.

(a) The Board may authorize the issuance of refunding bonds for the
purpose of refunding any or a portion of bonds then outstanding and issued
under this Article, whether or not such outstanding bonds have matured or are
then subject to redemption. The Board may provide for the issuance of a single

1 issue of bonds for the combined purposes of (1) financing the cost of 2 improvement or expansion of the airport; and (2) refunding bonds which shall therefore have been issued by the Authority and shall then be outstanding, 3 4 whether or not such outstanding bonds have matured or are then subject to 5 redemption. Nothing in this Section shall require or be deemed to require the 6 Authority to elect to redeem or prepay bonds being refunded, or to redeem or 7 repay bonds being refunded which were issued in the form customarily known 8 as term bonds in accordance with any sinking fund installment schedule 9 specified in the bond resolution authorizing the issuance thereof, or, in the 10 event the Authority elects to redeem or prepay any such bonds, to redeem or prepay as of any particular date or dates. The issuance of such bonds, the 11 12 maturities and other details thereof, the rights and remedies of the holders 13 thereof, and powers, privileges, duties and obligations of the Authority with respect to the bonds shall be governed by the provisions of this Article insofar 14 15 as those provisions may be applicable.

(b) *I Liheslaturan Guåhan*, pursuant to § 1208(a) of this Article and
12 GCA § 50103(k) hereby approves the terms and conditions of the issuance
of general revenue bonds by the Authority for the purpose of refunding all or
a portion of the Authority's outstanding General Revenue Bonds, 2013 Series
C (herein the "2013 C Bonds") in accordance with the following
requirements, limitations, terms and conditions:

(1) All obligation of the Authority to pay debt service on, and
the redemption price of, the 2013 C Bonds refunded shall be discharged
concurrently with the issuance of the refunding bonds. Thereafter, such
2013 C Bonds shall be payable solely from and secured solely by an
escrow established for such purpose in accordance with the Authority's
existing bond indenture.

(2) Such bonds shall be issued and sold in compliance with the provisions of Article 2 of Chapter 1, Title 12, Guam Code Annotated, including approval of the bond resolution by the Board of Directors of the Authority and by *I Maga'hågan Guåhan* as provided therein.

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(3) The sale of the bonds shall be approved by the Board of Directors of GEDA as provided by Chapter 50 of Title 12, Guam Code Annotated.

9 (4) The debt service savings resulting from the issuance of the 10 refunding bonds shall be not less than an amount equal to two percent (2%) of the principal amount of the 2013 C Bonds refunded. Debt 11 service savings is defined for this purpose to be the amount by which 12 13 the present value of debt service on the 2013 C Bonds exceeds the 14 present value of debt service on the refunding bonds, using the yield on 15 the refunding bonds as the discount rate for purposes of calculating present value. 16

17 (5) Such refunding bonds shall have a principal amount or 18 principal amounts sufficient to provide funds for the payment of all or 19 a portion of the 2013 C Bonds refunded, and in addition, for the 20 payment of all expenses incident to the calling, retiring, or paying of 21 such 2013 C Bonds and the issuance of such refunding bonds, 22 including:

(A) the difference in amount between the par value of
the refunding bonds and any amount less than par for which the
refunding bonds are sold;

(B) any amount necessary to be made available for the payment of interest upon such refunding bonds from the date of

sale thereof to the date of payment of the 2013 C Bonds or to the 1 2 date upon which the 2013 C Bonds will be paid pursuant to the call thereof or agreement with the holders thereof; 3 the premium, if any, necessary to be paid in order to 4 (C) 5 call or retire the 2013 C Bonds and the interest accruing thereon 6 to the date of the call or retirement; and 7 (D) any additional amount needed to provide for a deposit to the debt service reserve in connection with the 8 9 issuance of the refunding bonds. Reporting Requirements. 10 (c)11 (1)The Authority shall submit a Notice of Intent to issue and sell such bonds as authorized in this Section to I Liheslaturan Guåhan 12 no less than ten (10) working days before the consideration of the bond 13 14 resolution by the Board of Directors of the Authority. The notice shall include a determination by the Authority on how the savings, which 15 will be derived upon the issuance of the refunding bonds, will be used 16 and expended. 17 GEDA shall submit a report to I Liheslatura no less than 18 (2)five (5) working days after the issuance and sale of such bonds, which 19 shall include: 20 the debt service savings resulting from the issuance 21 (A) of the refunding bonds; 22 the principal amounts of the refunding bonds; 23 **(B)** the expenses incident to the calling, retiring, or 24 (C) paying of such prior bonds as enumerated in Subsection 25 (b)(5)(A)-(D) of this Section; 26

1(D) a determination by the Authority on how the2savings, which will be derived upon the issuance of the refunding3bonds, will be used and expended; and

4 (E) an analysis of the use of debt savings to fund 5 additional projects as it relates to the Authority's total debt 6 outstanding. The analysis shall include the impact the projects 7 will have on the Authority's financial health."

8 Section 3. The debt service savings resulting from the issuance of the 9 refunding bonds, as authorized by this Act, *shall* be used for capital improvement 10 projects only and *shall not* be used toward salary increases or adjustments of any 11 kind.

12 Section 4. Severability. If any provision of this Act or its application to any 13 person or circumstance is found to be invalid or contrary to law, such invalidity *shall* 14 *not* affect other provisions or applications of this Act that can be given effect without 15 the invalid provision or application, and to this end the provisions of this Act are 16 severable.

ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS EXECUTIVE SUMMARY

REQUEST FOR PROPOSAL NO. RFP-006-FY19

INDEPENDENT FINANCIAL AUDITING SERVICES

August 29, 2019

Purpose

Board action is requested to approve the ranking results and award for Request for Proposal No. RFP-006-FY19 for Independent Financial Auditing Services ("RFP").

Background

In compliance with GIAA's bond covenants, enabling legislation, and Federal Grant requirements, GIAA is obligated to engage the professional services of a U.S. Certified Public Accounting (CPA) Firm to perform an independent audit of its financial operations and accordingly prepare financial reports. The RFP solicits proposals from a U.S. Certified CPA Firm to conduct an audit (to include the Single Audit Act Provision) for GIAA's financial operations for FY2019, FY2020, FY2021, and FY2022.

The Firm is required to be licensed to conduct said professional auditing services in Guam at the time of contract signing.

Procurement Background

The RFP was advertised in the local newspapers on July 3, 8, and 11, 2019. The established deadline to submit the proposals was July 18, 2019, 4 p.m.

A total of six (6) firms showed their interest by obtaining the RFP package and two (2) firms responded by submitting their proposal before the submission deadline.

Proposal Analysis and Evaluation

The Evaluation Committee appointed by me completed their evaluations of the two (2) proposals based on the evaluation criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office and the evaluation results in the order of ranking are as follows:

- 1. Offeror A
- 2. Offeror B

Page 2 of 2

The two (2) proposals were reviewed to determine responsiveness, that is, whether or not the offerors submitted all documents required by the RFP. The two (2) offerors' proposals were determined to be responsive.

Based on the tabulation of the evaluation ranking, *Offeror* A is ranked as the best qualified, responsive firm to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of analysis of the offeror's submitted required documents, *Offeror* A has been deemed to have met the standards of responsibility outlined in the Guam Procurement Law & Regulations.

Legal Review

Upon Board approval, a contract will be forwarded to Legal Counsel for review and approval as to form. The term of the contract is for a period of four (4) years with an option to renew for one (1) additional fiscal year at GIAA's discretion, not to exceed a total contract period of five (5) years.

Financial Review

The Independent Financial Auditing Services contract will be funded under the Accounting Division's O&M Budget.

Recommendation

I recommend the Board approve the ranking results and the contract award to **Offeror A** for the *Independent Financial Auditing Services* contract, subject to negotiation of fair and reasonable fees to be submitted by the offeror at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or his designee, may enter into negotiations with the next most qualified offeror, consistent with the Guam Procurement Law & Regulations.

A.B. WON PAT	P.O. Box 8770 Tamuning, GU 96931	Tel (671) 646-0300 Fax (671) 646-8823		
GUAM	www.guama	airport.com		WE'RE ON IT
ATURIDAT PUETTON BATKOM ATURIDAT PUETTON BATKOM MEN		Au	gust 14, 2019	Li Guan Liberation
TO:	Thomas C. Ada Executive Man			
VIA	: Jean M. Arriola Airport Servie			
FRO	OM: GIAA Procure	ment Section		

SUBJECT: Evaluation and Recommendation - Request For Proposal (RFP) Independent Financial Auditing Services, RFP No. RFP-006-FY19

The referenced Request for Proposal ("RFP") solicits proposals from a U.S. Certified Public Accounting Firm to conduct an independent audit (to include the Single Audit Act Provision) of GIAA's financial operations for FY2019, FY2020, FY2021, and FY2022. The advertisement for this RFP was published in the local newspaper on July 3, 8 and 11, 2019. The deadline to submit proposals was established at July 18, 2019, 4 p.m.

A total of six (6) firms and/or individuals downloaded the RFP package and two (2) firms submitted proposals before the submission deadline.

Proposal Review for Responsiveness

The two (2) proposals were reviewed to determine responsiveness, that is, whether or not the offerors submitted all documents required by the RFP. The two (2) offerors' proposals were determined to be responsive.

Evaluation and Selection

Pursuant to <u>Section 8: Selection of Best Qualified Proposer and Proposal</u> of *Basic Information* of the RFP documents, after receipt of all proposals, the GIAA Evaluation Committee established by the Executive Manager shall conduct an independent evaluation of the proposals based on the evaluation criteria set forth in the RFP for the purpose of determining if the offerors have met the standards of responsibility outlined in the Guam Procurement Law & Regulations.

The committee included the following individuals

- 1. John M. Quinata, Deputy Executive Manager
- 2. Antoinette Bautista, General Accounting Supervisor
- Vince Duenas, Office of Public Accountability Guam
- 4. Amacris Legaspi, Office of Public Accountability Guam
- 5. Jason Katigbak, Independent Certified Public Accountant

The committee completed their evaluations of the two (2) proposals based on the evaluation criteria set forth in the RFP. The scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firms selected in the order of their ranking are as follows:








Page 2 of 2

1.	Offeror A
2.	Offeror B

Attached is the summary of the committee's evaluation scores based on the evaluation criteria set forth in the RFP for your reference. Should you have any questions or would like to discuss this matter further, I am available at your request.

Recommendation

Based on the tabulation of the evaluation ranking *Offeror* A is ranked as the best qualified, responsive firm to perform the required services in accordance with the criteria set forth in the RFP. Also, as a result of our review of the offeror's submitted required documents, *Offeror* A has been deemed to have met the standards of responsibility outlined in the Guam Procurement Law & Regulations.

Therefore, it is recommended to approve the ranking results and the contract award to **Offeror A** for *Independent Financial Auditing Services*, subject to negotiation of fair and reasonable fees. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee, may enter into negotiations with the next most qualified offeror, consistent with the Guam Procurement Law & Regulations.

Henry M. Cruz

APPROVED:

THOMAS C. ADA Executive Manager

Attachments

cc: Evaluation Committee / Procurement File

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Antonio B. Won Pat International Airport Authority, Guam



Evaluation Score Tally Sheet RFP No. RFP-006-FY19 Independent Financial Auditing Services

OFFEROR DESIGNATION	Evalu	ator 1	Evalu	ator 2	Evalu	ator 3	Evalu	ator 4	Evalu	ator 5		Final
OFFEROR DESIGNATION	Score	Rank	AVG. Ranking	Ranking								
OFFEROR A	100	1	100	1	94	1	98	1	96	1	1	1
OFFEROR B	98	2	98	2	90	2	95	2	91	2	2	2

Evaluators					
No. 1:	John M. Quinata, Deputy Executive Manager				
No. 2:	Antonette Bautista, General Accounting Supervisor				
No. 3:	Vince Duenas, Office Pubic Accountability - Guam				
No. 4:	Amacris Legaspi, Office Pubic Accountability - Guam				
No. 5:	Jason Katigbak, Independent CPA (IP&E)				

ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS EXECUTIVE SUMMARY

INVITATION FOR BID (IFB) NO. GIAA-004-FY19

INDEFINITE DELIVERY & INDEFINITE QUANTITY (IDIQ): ARFF STRUCTURAL FIRE FIGHTING PERSONAL PROTECTIVE EQUIPMENT (PPE)

August 29, 2019

Purpose

Board action is requested to approve the bid award of the above project under the Invitation For Bid No. GIAA-004-FY19.

Background

The project is to submit a bid for furnishing all labor, materials, supplies and equipment necessary for the "IDIQ: ARFF STRUCTURAL FIRE FIGHTING PPE" contract to supply structural fire fighting personal protective equipment for the Antonio B. Won Pat International Airport Authority, Guam's (GIAA) ARFF Division. The initial term of the IDIQ contract is for three (3) years with two (2) additional one-year options, to be renewed at GIAA's sole discretion. The contract obliges GIAA to a minimum purchase of thirty (30) units per each bid item annually with GIAA reserving the right to purchase additional units on an as needed basis.

Procurement Background

The above referenced Invitation For Bid was publicly announced through the local newspaper on July 17, 19, and 25, 2019. The bid submission deadline and bid opening took place on August 16, 2019.

Thirteen (13) firms/individuals downloaded the bid package and two (2) firms submitted bids before the bid submission deadline. The firms were evaluated and were determined to be acceptable. As required by the Procurement Rules and Regulations, the bids were opened publicly and in the presence of GIAA representatives.

Bidders were allowed to bid on each line item individually. The results of the bid price submittals are as follows in the order they were received and opened:

Page 2 of 3

BIDDER:	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on as needed basis for remaining term of IDIQ contract)
	Item 1.0: Structural Fire Fighting Helmet	\$313.99	\$9,419.70
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$43.93	\$1,317.90
	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,284.37	\$38,531.10
Safety 1 st Systems, Inc.	Item 4.0: Structural Fire Fighting Protective Footwear	\$389.42	\$11,682.60
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlet Cuff)	\$116.74	\$3,502.20
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$118.24	\$3,547.20
	Item 7.0: Extrication Rescue Gloves	\$157.65	\$4,729.50
	Item 8.0: Turnout Gear Bag	\$79.35	\$2,380.50
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00
JMI - Edison	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,946.00	\$58,380.00
	Item 4.0: Structural Fire Fighting Protective Footwear	\$418.50	\$12,555.00
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlet Cuff)	\$105.40	\$3,162.00
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$105.40	\$3,162.00
	Item 7.0: Extrication Rescue Gloves	\$82.00	\$2,460.00
	Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00

Legal Review

Upon approval of award, the IDIQ contract will be processed in conformance with the Government of Guam Procurement Regulations.

Financial Review

Funding for this project is available under the ARFF Division's O&M budget.

Page 3 of 3

Recommendation

Management recommends the contract award to **Safety** 1^{st} **Systems, Inc.** and **JMI - Edison**, who have been determined to have met the standards of responsibility and responsiveness outlined in Guam Procurement Regulations for a term of three (3) years with two (2) one-year options at GIAA's sole discretion for the following bid items:

PROPOSED AWARDEE:	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on a as needed basis for remaining term of IDIQ contract)
Safety 1st Systems, Inc.	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,284.37	\$38,531.10
Inc.	Item 4.0: Structural Fire Fighting Protective Footwear	\$389.42	\$11,682.60

PROPOSED AWARDEE:	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on a as needed basis for remaining term of IDIQ contract)y
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00
: 2 :	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00
JMI - Edison	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlet Cuff)	\$105.40	\$3,162.00
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$105.40	\$3,162.00
	Item 7.0: Extrication Rescue Gloves	\$82.00	\$2,460.00
	Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00



MEMORANDUM

- TO: Thomas C. Ada Executive Manager
- VIA: Jean M. Arriola Airport Services Manager
- FROM: GIAA Procurement Office

SUBJECT: Evaluation and Recommendation – Invitation For Bid Indefinite Delivery & Indefinite Quantity (IDIQ): ARFF Structural Fire Fighting Personal Protective Equipment (PPE), IFB No. GIAA-004-FY19

Procurement Background:

The above referenced Invitation For Bid was publicly announced through the local newspaper on July 17, 19, and 25, 2019. The bid submission deadline and bid opening took place on August 16, 2019. The IDIQ contract is to be awarded to the lowest responsive, responsible bidder(s) that bid the lowest unit price per line item. The initial term of the IDIQ contract is for three (3) years with two (2) additional one-year options, to be renewed at GIAA's sole discretion. The contract obliges GIAA to a minimum purchase of thirty (30) units per each bid item annually with GIAA reserving the right to purchase additional units on an as needed basis.

Thirteen (13) firms/individuals downloaded the bid package and two (2) firms submitted bids before the bid submission deadline. The bid submittals were opened in the presence of several GIAA representatives. The bid offers were read aloud by the Single Point of Contact and tabulated by a member of the Procurement staff.

The results of the bid price submittals are as follows in the order they were received and opened:

BIDDER:	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on a as needed basis for remaining term of IDIQ contract)
Safaty 1st Systams	Item 1.0: Structural Fire Fighting Helmet	\$313.99	\$9,419.70
Safety 1 st Systems, Inc.	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$43.93	\$1,317.90









Page 2 of 4

	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,284.37	\$38,531.10
	Item 4.0: Structural Fire Fighting Protective Footwear	\$389.42	\$11,682.60
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlet Cuff)	\$116.74	\$3,502.20
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$118.24	\$3,547.20
	Item 7.0: Extrication Rescue Gloves	\$157.65	\$4,729.50
	Item 8.0: Turnout Gear Bag	\$79.35	\$2,380.50
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00
	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00
	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair)	\$1,946.00	\$58,380.00
JMI - Edison	Item 4.0: Structural Fire Fighting Protective Footwear	\$418.50	\$12,555.00
	Item 5.0: Structural Fire Fighting Protective Gloves (Gauntlet Cuff)	\$105.40	\$3,162.00
	Item 6.0: Structural Fire Fighting Protective Gloves (Wristlet Cuff)	\$105.40	\$3,162.00
	Item 7.0: Extrication Rescue Gloves	\$82.00	\$2,460.00
	Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00

Bid Analysis and Evaluation:

Pursuant to <u>Section 11: Award of Contract</u> of the INSTRUCTION TO BIDDERS, the contract is to be awarded as soon as possible to the responsible, responsive bidder(s) who submits the lowest Unit Cost per Item. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages.

Designation of Subcontractors Form: The Designation of Subcontractors form was identified in the TABLE OF CONTENTS of the IFB. However, the form was not included in the IFB documents nor did the IFB require bidders to submit a Designation of Subcontractors. JMI – Edison provided a list of suppliers.

Although the *Designation of Subcontractors* form was identified in the TABLE OF CONTENTS, GIAA has determined that this was an immaterial clerical error and that by not requiring the form to be submitted by bidders does not affect price, quantity, quality, delivery, or contractual conditions of the IDIQ contract. Hence, this error should be waived as a minor informality and the bidders responding to the IFB should not be required to submit the form. Therefore, both bids were accepted accordingly. Page 3 of 4

Safety 1st Systems, Inc.

Bidder submitted all required documentation for the bid. Bidder was found to have met the standards of responsiveness and responsibility outlined in the Guam Procurement Law and Regulations.

JMI - Edison

Bidder submitted all required documentation for the bid. Bidder was found to have met the standards of responsiveness and responsibility outlined in the Guam Procurement Law and Regulations.

Recommendation:

Pursuant to <u>Section 11: Award of Contract</u> of the INSTRUCTION TO BIDDERS, the award of contract will be made to the lowest **responsible**, **responsive bidder(s)**. Both bidders have been determined to have met the standards of responsibility outlined in the Guam Procurement Law and Regulations and their bids have been deemed responsive.

Therefore, it is recommended that **Safety 1st Systems, Inc.** and **JMI - Edison** be awarded the IDIQ contract for an initial contract term of three (3) years with two (2) one-year options at GIAA's sole discretion for the following bid items:

BIDDER:	BID ITEM No. & DESCRIPTION	BID AMOUNT (Per Item Unit):	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on as a needed basis for remaining term of IDIQ contract)
Safety 1st Systems, Inc.	Item 3.0: Structural Fire Fighting Protective Coat; w/ Structural Fire Fighting Protective Trousers (Pair) Item 4.0: Structural Fire	\$1,284.37	\$38,531.10
	Fighting Protective Footwear	\$389.42	\$11,682.60

BIDDER:	BID ITEM No. & DESCRIPTION	BID AMOUNT:	x (30)units - Minimum Guaranteed Purchase for Year 1 (then on as a needed basis for remaining term of IDIQ contract)
	Item 1.0: Structural Fire Fighting Helmet	\$288.90	\$8,667.00
JMI - Edison	Item 2.0: Structural Fire Fighting Protective Barrier Hood	\$36.00	\$1,080.00
	Item 5.0: Structural Fire Fighting Protective Gloves	\$105.40	\$3,162.00

Evaluation and Recommendation

Indefinite Delivery & Indefinite Quantity: ARFF Structural Fire Fighting Personal Protective Equipment

Page 4 of 4

(Gauntlet Cuff)		
Item 6.0: Structural Fire		
Fighting Protective Gloves	\$105.40	\$3,162.00
(Wristlet Cuff)		
Item 7.0: Extrication Rescue Gloves	\$82.00	\$2,460.00
 Item 8.0: Turnout Gear Bag	\$54.40	\$1,632.00

Should you have any questions or concerns, I shall be available at your convenience.

Henry M. Cruz

APPROVED:

C ._

THOMAS C. ADA Executive Manager

Attachment

cc: ADMIN/PROC/ACCT/ARFF

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AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF	HARMON)	
) ss.	ς.
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A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

[] The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

[X] The offeror is a corporation, partnership, joint venture, or association known as *[please state name of offeror company]*, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

Name	Address	% of Interest
ELIZABETH I. ORIONDO	TAMUNING GUAM	29.99%
EDUARDO R. ILAO	TAMUNING GUAM	26.65%
JOHN R. ILAO	TAMUNING GUAM	23.56%

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[If none, please so state]*:

Name	Address	Compensation
N/A		

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

	MR. JOHN R. ILAO / VICE PRESIDENT
	Signature of one of the following:
	Offeror, if the bidder is an individual:
	Partner, if the offeror is a partnership:
	Officer, if the offeror is a corporation.
Subscribed and sworn to before me this day	
of <u>1414</u> 29, 20 <u>19</u> .	ANNA L.C. GARCES NOTARY PUBLIC In and for Guam, U.S.A.
NGTARY PUBLIC My commission expires 44423,	My Commission Expires: April 4, 2023 P.O. Box 315880 Tamuning, Guam 96931
	LETED AND RETURNED IN THE ENVELOPE
CONTA	INING THE BID.

AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF	Tamuning)
)) ss.
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A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

[] The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

[X] The offeror is a corporation, partnership, joint venture, or association known as [please state name of offeror company], and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows [if none, please so state]:

<u>Name</u>	Address	<u>% of Interest</u>
ANITA MELWANI	888 NORTH MARINE CORPS DR	100%
	STE 209 TAMUNING GUAM 96913	

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows [If none, please so state]:

Name	Address	Compensation
N/A		
		A

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

Signature of one of the following: Offeror, if the bidder is an individual: Partner, if the offeror is a partnership; Officer, if the offeror is a corporation.

Subscribed and sworn to before me this day

NOTARY PUBLIC

My commission expires _

SARA C. PANGELINAN NOTARY PUBLIC In and for Guam, U.S.A. My Commission Expires: July 11, 2021 885 N. Marine Corps Drive, Ste 200 Tanuring, Guam 96913



THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE μ_{DD} .

AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS



Administration		
	GRANT AGREEMENT	
	Part I –Offer	
Date of Offer	August 19, 2019	
Airport/Planning Area	A.B. Won Pat Guam International	
AIP Grant Number	3-66-0001-106-2019	
DUNS Number	855035531	

TO: The A.B. Won Pat Guam International Airport Authority (herein called the "Sponsor")

FROM: **The United States of America**(acting through the Federal Aviation Administration, herein called the "FAA")

WHEREAS, the Sponsor has submitted to the FAA a Project Application dated August 19, 2019, for a grant of Federal funds for a project at or associated with the Guam International Airport, which is included as part of this Grant Agreement; and

WHEREAS, the FAA has approved a project for the Guam International Airport (herein called the "Project") consisting of the following:

Modify Terminal Building

which is more fully described in the Project Application.

NOW THEREFORE, According to the applicable provisions of the former Federal Aviation Act of 1958, as amended and recodified, 49 U.S.C. § 40101, et seq., and the former Airport and Airway Improvement Act of 1982 (AAIA), as amended and recodified, 49 U.S.C. § 47101, et seq., (herein the AAIA grant statute is referred to as "the Act"), the representations contained in the Project Application, and in consideration of (a) the Sponsor's adoption and ratification of the Grant Assurances dated March 2014, as applied and interpreted consistent with the FAA Reauthorization Act of 2018 (see 2018 FAA Reauthorization grant condition.), (b) and the Sponsor's acceptance of this Offer; and, (c) the benefits to accrue to the United States and the public from the accomplishment of the Project and compliance with the Grant Assurances and conditions as herein provided.

THE FEDERAL AVIATION ADMINISTRATION, FOR AND ON BEHALF OF THE UNITED STATES, HEREBY OFFERS AND AGREES to pay one hundred (100) percent for the first two million and ninety (90) percent of the allowable costs incurred accomplishing the Project as the United States share of the Project.

This Offer is made on and SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:

CONDITIONS

1. <u>Maximum Obligation</u>. The maximum obligation of the United States payable under this Offer is \$4,596,429.

The following amounts represent a breakdown of the maximum obligation for the purpose of establishing allowable amounts for any future grant amendment, which may increase the foregoing maximum obligation of the United States under the provisions of 49 U.S.C. § 47108(b):

\$0	for planning
\$4,596,429	for airport development or noise program implementation; and,
\$0	for land acquisition.

- 2. <u>Multi-Year Grant.</u> This project is part of a multi-year grant, which is more fully described in the Special Conditions. The total United States share of the project is \$18,096,429, and the project is planned to be funded in Fiscal Years 2019, 2020, 2021, 2022. For the fiscal years in which this project is being funded, the FAA will establish that fiscal year's maximum obligation in a letter to the Sponsor. When the FAA can calculate the funding and incur the obligation, the FAA will issue this letter to the Sponsor. Funding which will be subject to the restriction on the use of such apportionments imposed on FAA by existing and future Appropriations Acts. This commitment does not in itself obligate, preclude, or restrict the FAA in the use of any funds made available for discretionary use to further aid the Sponsor in meeting the cost of this project.
- **3.** <u>Period of Performance</u>. The period of performance begins on the date the Sponsor formally accepts this agreement. Unless explicitly stated otherwise in an amendment from the FAA, the end date of the period of performance is 4 years (1,460 calendar days) from the date of formal grant acceptance by the Sponsor.

The Sponsor may only charge allowable costs for obligations incurred prior to the end date of the period of performance (2 CFR §200.309). Unless the FAA authorizes a written extension, the sponsor must submit all project closeout documentation and liquidate (pay off) all obligations incurred under this award no later than 90 calendar days after the end date of the period of performance (2 CFR §200.343).

The period of performance end date does not relieve or reduce Sponsor obligations and assurances that extend beyond the closeout of a grant agreement.

- 4. <u>Ineligible or Unallowable Costs</u>. The Sponsor must not include any costs in the project that the FAA has determined to be ineligible or unallowable.
- 5. <u>Indirect Costs Sponsor</u>. Sponsor may charge indirect costs under this award by applying the indirect cost rate identified in the project application as accepted by the FAA, to allowable costs for Sponsor direct salaries and wages.
- 6. <u>Determining the Final Federal Share of Costs</u>. The United States' share of allowable project costs will be made in accordance with the regulations, policies, and procedures of the Secretary. Final determination of the United States' share will be based upon the final audit of the total amount of allowable project costs and settlement will be made for any upward or downward adjustments to the Federal share of costs.

- 7. <u>Completing the Project Without Delay and in Conformance with Requirements</u>. The Sponsor must carry out and complete the project without undue delays and in accordance with this agreement, and the regulations, policies, and procedures of the Secretary. Per 2 CFR § 200.308, the Sponsor agrees to report to the FAA any disengagement from performing the project that exceeds three months. The report must include a reason for the project stoppage. The Sponsor also agrees to comply with the assurances which are part of this agreement.
- 8. <u>Amendments or Withdrawals before Grant Acceptance</u>. The FAA reserves the right to amend or withdraw this offer at any time prior to its acceptance by the Sponsor.
- Offer Expiration Date. This offer will expire and the United States will not be obligated to pay any part of the costs of the project unless this offer has been accepted by the Sponsor on or before September 9, 2019, or such subsequent date as may be prescribed in writing by the FAA.
- 10. Improper Use of Federal Funds. The Sponsor must take all steps, including litigation if necessary, to recover Federal funds spent fraudulently, wastefully, or in violation of Federal antitrust statutes, or misused in any other manner for any project upon which Federal funds have been expended. For the purposes of this grant agreement, the term "Federal funds" means funds however used or dispersed by the Sponsor, that were originally paid pursuant to this or any other Federal grant agreement. The Sponsor must obtain the approval of the Secretary as to any determination of the amount of the Federal share of such funds. The Sponsor must return the recovered Federal share, including funds recovered by settlement, order, or judgment, to the Secretary. The Sponsor must furnish to the Secretary, upon request, all documents and records pertaining to the determination of the amount of the Federal share or to any settlement, litigation, negotiation, or other efforts taken to recover such funds. All settlements or other final positions of the Sponsor, in court or otherwise, involving the recovery of such Federal share require advance approval by the Secretary.
- 11. <u>United States Not Liable for Damage or Injury</u>. The United States is not responsible or liable for damage to property or injury to persons which may arise from, or be incident to, compliance with this grant agreement.

12. System for Award Management (SAM) Registration And Universal Identifier.

- A. Requirement for System for Award Management (SAM): Unless the Sponsor is exempted from this requirement under 2 CFR 25.110, the Sponsor must maintain the currency of its information in the SAM until the Sponsor submits the final financial report required under this grant, or receives the final payment, whichever is later. This requires that the Sponsor review and update the information at least annually after the initial registration and more frequently if required by changes in information or another award term. Additional information about registration procedures may be found at the SAM website (currently at http://www.sam.gov).
- B. Data Universal Numbering System: DUNS number means the nine-digit number established and assigned by Dun and Bradstreet, Inc. (D & B) to uniquely identify business entities. A DUNS number may be obtained from D & B by telephone (currently 866–705–5771) or on the web (currently at http://fedgov.dnb.com/webform).
- **13.** <u>Electronic Grant Payment(s)</u>. Unless otherwise directed by the FAA, the Sponsor must make each payment request under this agreement electronically via the Delphi elnvoicing System for Department of Transportation (DOT) Financial Assistance Awardees.

14. <u>Informal Letter Amendment of AIP Projects</u>. If, during the life of the project, the FAA determines that the maximum grant obligation of the United States exceeds the expected needs of the Sponsor by \$25,000 or five percent (5%), whichever is greater, the FAA can issue a letter amendment to the Sponsor unilaterally reducing the maximum obligation.

The FAA can also issue a letter to the Sponsor increasing the maximum obligation if there is an overrun in the total actual eligible and allowable project costs to cover the amount of the overrun provided it will not exceed the statutory limitations for grant amendments. The FAA's authority to increase the maximum obligation does not apply to the "planning" component of condition No. 1.

The FAA can also issue an informal letter amendment that modifies the grant description to correct administrative errors or to delete work items if the FAA finds it advantageous and in the best interests of the United States.

An informal letter amendment has the same force and effect as a formal grant amendment.

- **15.** <u>Air and Water Quality</u>. The Sponsor is required to comply with all applicable air and water quality standards for all projects in this grant. If the Sponsor fails to comply with this requirement, the FAA may suspend, cancel, or terminate this agreement.
- **16.** <u>Financial Reporting and Payment Requirements</u>. The Sponsor will comply with all federal financial reporting requirements and payment requirements, including submittal of timely and accurate reports.
- 17. <u>Buy American</u>. Unless otherwise approved in advance by the FAA, the Sponsor will not acquire or permit any contractor or subcontractor to acquire any steel or manufactured products produced outside the United States to be used for any project for which funds are provided under this grant. The Sponsor will include a provision implementing Buy American in every contract.
- **18.** <u>Maximum Obligation Increase For Primary Airports</u>. In accordance with 49 U.S.C. § 47108(b), as amended, the maximum obligation of the United States, as stated in Condition No. 1 of this Grant Offer:
 - A. May not be increased for a planning project;
 - B. May be increased by not more than 15 percent for development projects;
 - C. May be increased by not more than 15 percent for land project.
- 19. <u>Audits for Public Sponsors</u>. The Sponsor must provide for a Single Audit or program specific audit in accordance with 2 CFR part 200. The Sponsor must submit the audit reporting package to the Federal Audit Clearinghouse on the Federal Audit Clearinghouse's Internet Data Entry System at http://harvester.census.gov/facweb/. Provide one copy of the completed audit to the FAA if requested.
- **20.** <u>Suspension or Debarment</u>. When entering into a "covered transaction" as defined by 2 CFR §180.200, the Sponsor must:
 - A. Verify the non-federal entity is eligible to participate in this Federal program by:
 - 1. Checking the excluded parties list system (EPLS) as maintained within the System for Award Management (SAM) to determine if the non-federal entity is excluded or disqualified; or
 - 2. Collecting a certification statement from the non-federal entity attesting they are not excluded or disqualified from participating; or
 - 3. Adding a clause or condition to covered transactions attesting individual or firm are not excluded or disqualified from participating.
 - B. Require prime contractors to comply with 2 CFR §180.330 when entering into lower-tier transactions (e.g. Sub-contracts).

C. Immediately disclose to the FAA whenever the Sponsor (1) learns they have entered into a covered transaction with an ineligible entity or (2) suspends or debars a contractor, person, or entity.

21. Ban on Texting While Driving.

- A. In accordance with Executive Order 13513, Federal Leadership on Reducing Text Messaging While Driving, October 1, 2009, and DOT Order 3902.10, Text Messaging While Driving, December 30, 2009, the Sponsor is encouraged to:
 - 1. Adopt and enforce workplace safety policies to decrease crashes caused by distracted drivers including policies to ban text messaging while driving when performing any work for, or on behalf of, the Federal government, including work relating to a grant or subgrant.
 - 2. Conduct workplace safety initiatives in a manner commensurate with the size of the business, such as:
 - a. Establishment of new rules and programs or re-evaluation of existing programs to prohibit text messaging while driving; and
 - b. Education, awareness, and other outreach to employees about the safety risks associated with texting while driving.
- B. The Sponsor must insert the substance of this clause on banning texting while driving in all subgrants, contracts and subcontracts.

22. AIP Funded Work Included in a PFC Application.

Within 90 days of acceptance of this award, Sponsor must submit to the Federal Aviation Administration an amendment to any approved Passenger Facility Charge (PFC) application that contains an approved PFC project also covered under this grant award. The airport sponsor may not make any expenditure under this award until project work addressed under this award is removed from an approved PFC application by amendment.

23. Exhibit "A" Property Map. The Exhibit "A" Property Map dated June 2010, is incorporated herein by reference or is submitted with the project application and made part of this grant agreement.

24. Employee Protection from Reprisal.

- A. Prohibition of Reprisals -
 - 1. In accordance with 41 U.S.C. § 4712, an employee of a grantee or subgrantee may not be discharged, demoted, or otherwise discriminated against as a reprisal for disclosing to a person or body described in sub-paragraph (A)(2), information that the employee reasonably believes is evidence of:
 - i. Gross mismanagement of a Federal grant;
 - ii. Gross waste of Federal funds:
 - iii. An abuse of authority relating to implementation or use of Federal funds;
 - iv. A substantial and specific danger to public health or safety; or
 - v. A violation of law, rule, or regulation related to a Federal grant.

- 2. Persons and bodies covered: The persons and bodies to which a disclosure by an employee is covered are as follows:
 - i. A member of Congress or a representative of a committee of Congress;
 - ii. An Inspector General;
 - iii. The Government Accountability Office;
 - A Federal office or employee responsible for oversight of a grant program; iv.
 - v. A court or grand jury;
 - vi. A management office of the grantee or subgrantee; or
 - A Federal or State regulatory enforcement agency. vii.
- 3. Submission of Complaint A person who believes that they have been subjected to a reprisal prohibited by paragraph A of this grant term may submit a complaint regarding the reprisal to the Office of Inspector General (OIG) for the U.S. Department of Transportation.
- 4. Time Limitation for Submittal of a Complaint A complaint may not be brought under this subsection more than three years after the date on which the alleged reprisal took place.
- 5. Required Actions of the Inspector General Actions, limitations and exceptions of the Inspector General's office are established under 41 U.S.C. § 4712(b)
- 6. Assumption of Rights to Civil Remedy Upon receipt of an explanation of a decision not to conduct or continue an investigation by the Office of Inspector General, the person submitting a complaint assumes the right to a civil remedy under41 U.S.C. § 4712(c).
- 25. 2018 FAA Reauthorization. This grant agreement is subject to the terms and conditions contained herein including the terms known as the Grant Assurances as they were published in the Federal Register on April 3, 2014. On October 5, 2018, the FAA Reauthorization Act of 2018 made certain amendments to 49 U.S.C. chapter 471. The Reauthorization Act will require FAA to make certain amendments to the assurances in order to best achieve consistency with the statute. Federal law requires that FAA publish any amendments to the assurances in the Federal Register along with an opportunity to comment. In order not to delay the offer of this grant, the existing assurances are attached herein; however, FAA shall interpret and apply these assurances consistent with the Reauthorization Act. To the extent there is a conflict between the assurances and Federal statutes, the statutes shall apply. The full text of the Act is at https://www.congress.gov/bill/115th-congress/house-bill/302/text.

SPECIAL CONDITIONS

26. Multi-Year Grants - Letter of Agreement. The maximum obligation for the current fiscal year stated in Condition 1 of this grant agreement may be increased by the additional amounts, if any, added by the FAA letter to the Sponsor discussed in the subparagraph below, but may not exceed the United States' share of the total estimated cost of completion, except as provided in 49 USC § 47108(b).

Under 49 USC § 47108, as amended, and at the Sponsor's request, the FAA commits the United States to obligate an additional amount to this project for FY-2020, 2021, 2022 pursuant to 49 USC § 47114 and subject to the restrictions on the use of such apportionments imposed on FAA by current or future statute or regulation.

It is further understood by the Sponsor and the FAA that this commitment does not in itself obligate, preclude, nor restrict the FAA in the use of any funds made available for discretionary use to further aid the Sponsor in meeting the cost of this project under the terms of this grant agreement and limitations of the law.

The exact amount of this commitment will be established for each fiscal year by the FAA in a letter to the Sponsor stating the current maximum obligation for this project. This letter will be issued to the Sponsor by the FAA when such computation and obligation can be made in FY-20, 21, 22. The Sponsor and the FAA agree that upon its issuance, this letter will be considered incorporated by reference into this grant agreement.

The Sponsor's acceptance of this Offer and ratification and adoption of the Project Application incorporated herein shall be evidenced by execution of this instrument by the Sponsor, as hereinafter provided, and this Offer and Acceptance shall comprise a Grant Agreement, as provided by the Act, constituting the contractual obligations and rights of the United States and the Sponsor with respect to the accomplishment of the Project and compliance with the assurances and conditions as provided herein. Such Grant Agreement shall become effective upon the Sponsor's acceptance of this Offer.

UNITED STATES OF AMERICA FEDERAL AVIATION ADMINISTRATION

(Signature) **GORDON K. WONG** (Typed Name)

Manager, Honolulu Airports District Office (Title of FAA Official)

PART II - ACCEPTANCE

The Sponsor does hereby ratify and adopt all assurances, statements, representations, warranties, covenants, and agreements contained in the Project Application and incorporated materials referred to in the foregoing Offer, and does hereby accept this Offer and by such acceptance agrees to comply with all of the terms and conditions in this Offer and in the Project Application.

I declare under penalty of perjury that the foregoing is true and correct.¹

Executed thisda	y of,	<u> </u>
		A. B. Won Pat Guam International Airport Authority
		(Name of Sponsor)
SEAL)		(Signature of Sponsor's Designated Official Representative)
	By:	
	·	(Typed Name of Sponsor's Designated Official Representative)
	Title:	
		(Typed Title of Sponsor's Designated Official
.ttest:		Representative)
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That in my opinion the Spon of the Territory of Guam. Fu by said Sponsor and Sponso hereof is in all respects due addition, for grants involving to legal impediments that w aid Grant Agreement const erms thereof.	, acting as sor is empowered to enter into t orther, I have examined the foreg official representative has bee and proper and in accordance w g projects to be carried out on pro ill prevent full performance by th itutes a legal and binding obligati	Representative) S ATTORNEY Attorney for the Sponsor do hereby certify: the foregoing Grant Agreement under the laws boing Grant Agreement and the actions taken in duly authorized and that the execution of the laws of the said State and the Act. In operty not owned by the Sponsor, there are the Sponsor. Further, it is my opinion that the bon of the Sponsor in accordance with the

¹Knowingly and willfully providing false information to the Federal government is a violation of 18 U.S.C. Section 1001 (False Statements) and could subject you to fines, imprisonment, or both.

A. General.

- a. These assurances shall be complied with in the performance of grant agreements for airport development, airport planning, and noise compatibility program grants for airport sponsors.
- b. These assurances are required to be submitted as part of the project application by sponsors requesting funds under the provisions of Title 49, U.S.C., subtitle VII, as amended. As used herein, the term "public agency sponsor" means a public agency with control of a public-use airport; the term "private sponsor" means a private owner of a public-use airport; and the term "sponsor" includes both public agency sponsors and private sponsors.
- c. Upon acceptance of this grant offer by the sponsor, these assurances are incorporated in and become part of this grant agreement.

B. Duration and Applicability.

1. Airport development or Noise Compatibility Program Projects Undertaken by a Public Agency Sponsor.

The terms, conditions and assurances of this grant agreement shall remain in full force and effect throughout the useful life of the facilities developed or equipment acquired for an airport development or noise compatibility program project, or throughout the useful life of the project items installed within a facility under a noise compatibility program project, but in any event not to exceed twenty (20) years from the date of acceptance of a grant offer of Federal funds for the project. However, there shall be no limit on the duration of the assurances regarding Exclusive Rights and Airport Revenue so long as the airport is used as an airport. There shall be no limit on the duration of the terms, conditions, and assurances with respect to real property acquired with federal funds. Furthermore, the duration of the Civil Rights assurance shall be specified in the assurances.

2. Airport Development or Noise Compatibility Projects Undertaken by a Private Sponsor.

The preceding paragraph 1 also applies to a private sponsor except that the useful life of project items installed within a facility or the useful life of the facilities developed or equipment acquired under an airport development or noise compatibility program project shall be no less than ten (10) years from the date of acceptance of Federal aid for the project.

3. Airport Planning Undertaken by a Sponsor.

Unless otherwise specified in this grant agreement, only Assurances 1, 2, 3, 5, 6, 13, 18, 25, 30, 32, 33, and 34 in Section C apply to planning projects. The terms, conditions, and assurances of this grant agreement shall remain in full force and effect during the life of the project; there shall be no limit on the duration of the assurances regarding Exclusive Rights and Airport Revenue so long as the airport is used as an airport.

C. Sponsor Certification.

The sponsor hereby assures and certifies, with respect to this grant that:

1. General Federal Requirements.

It will comply with all applicable Federal laws, regulations, executive orders, policies, guidelines, and requirements as they relate to the application, acceptance and use of Federal funds for this project including but not limited to the following:

FEDERAL LEGISLATION

- a. Title 49, U.S.C., subtitle VII, as amended.
- b. Davis-Bacon Act 40 U.S.C. 276(a), et seq.¹
- c. Federal Fair Labor Standards Act 29 U.S.C. 201, et seq.
- d. Hatch Act 5 U.S.C. 1501, <u>et seq.²</u>
- e. Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 Title 42 U.S.C. 4601, <u>et seq.</u>¹²
- f. National Historic Preservation Act of 1966 Section 106 16 U.S.C. 470(f).¹
- g. Archeological and Historic Preservation Act of 1974 16 U.S.C. 469 through 469c.¹
- h. Native Americans Grave Repatriation Act 25 U.S.C. Section 3001, et seq.
- i. Clean Air Act, P.L. 90-148, as amended.
- j. Coastal Zone Management Act, P.L. 93-205, as amended.
- k. Flood Disaster Protection Act of 1973 Section 102(a) 42 U.S.C. 4012a.¹
- I. Title 49, U.S.C., Section 303, (formerly known as Section 4(f))
- m. Rehabilitation Act of 1973 29 U.S.C. 794.
- n. Title VIof the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq., 78 stat. 252) (prohibits discrimination on the basis of race, color, national origin);
- o. Americans with Disabilities Act of 1990, as amended, (42 U.S.C. § 12101 et seq.), prohibits discrimination on the basis of disability).
- p. Age Discrimination Act of 1975 42 U.S.C. 6101, et seq.
- q. American Indian Religious Freedom Act, P.L. 95-341, as amended.
- r. Architectural Barriers Act of 1968 -42 U.S.C. 4151, et seq.¹
- s. Power plant and Industrial Fuel Use Act of 1978 Section 403- 2 U.S.C. 8373.¹
- t. Contract Work Hours and Safety Standards Act 40 U.S.C. 327, et seq.¹
- u. Copeland Anti-kickback Act 18 U.S.C. 874.1
- v. National Environmental Policy Act of 1969 42 U.S.C. 4321, et seq.¹
- w. Wild and Scenic Rivers Act, P.L. 90-542, as amended.
- x. Single Audit Act of 1984 31 U.S.C. 7501, et seq.²
- y. Drug-Free Workplace Act of 1988 41 U.S.C. 702 through 706.
- z. The Federal Funding Accountability and Transparency Act of 2006, as amended (Pub. L. 109-282, as amended by section 6202 of Pub. L. 110-252).

EXECUTIVE ORDERS

- a. Executive Order 11246 Equal Employment Opportunity¹
- b. Executive Order 11990 Protection of Wetlands
- c. Executive Order 11998 Flood Plain Management

- d. Executive Order 12372 Intergovernmental Review of Federal Programs
- e. Executive Order 12699 Seismic Safety of Federal and Federally Assisted New Building Construction¹
- f. Executive Order 12898 Environmental Justice

FEDERAL REGULATIONS

- a. 2 CFR Part180 OMBGuidelines to Agencies on Governmentwide Debarment and Suspension (Nonprocurement).
- b. 2 CFR Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards. [OMB Circular A-87 Cost Principles Applicable to Grants and Contracts with State and Local Governments, and OMB Circular A-133 - Audits of States, Local Governments, and Non-Profit Organizations].^{4, 5, 6}
- c. 2 CFR Part 1200 Nonprocurement Suspension and Debarment
- d. 14 CFR Part 13 Investigative and Enforcement Procedures14 CFR Part 16 Rules of Practice For Federally Assisted Airport Enforcement Proceedings.
- e. 14 CFR Part 150 Airport noise compatibility planning.
- f. 28 CFR Part 35- Discrimination on the Basis of Disability in State and Local Government Services.
- g. 28 CFR § 50.3 U.S. Department of Justice Guidelines for Enforcement of Title VI of the Civil Rights Act of 1964.
- h. 29 CFR Part 1 Procedures for predetermination of wage rates.¹
- i. 29 CFR Part 3 Contractors and subcontractors on public building or public work financed in whole or part by loans or grants from the United States.¹
- j. 29 CFR Part 5 Labor standards provisions applicable to contracts covering federally financed and assisted construction (also labor standards provisions applicable to non-construction contracts subject to the Contract Work Hours and Safety Standards Act).¹
- k. 41 CFR Part 60 Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor (Federal and federally assisted contracting requirements).¹
- I. 49 CFR Part 18 Uniform administrative requirements for grants and cooperative agreements to state and local governments.³
- m. 49 CFR Part 20 New restrictions on lobbying.
- n. 49 CFR Part 21 Nondiscrimination in federally-assisted programs of the Department of Transportation effectuation of Title VI of the Civil Rights Act of 1964.
- o. 49 CFR Part 23 Participation by Disadvantage Business Enterprise in Airport Concessions.
- p. 49 CFR Part 24 Uniform Relocation Assistance and Real Property Acquisition for Federal and Federally Assisted Programs.¹²
- q. 49 CFR Part 26 Participation by Disadvantaged Business Enterprises in Department of Transportation Programs.
- r. 49 CFR Part 27 Nondiscrimination on the Basis of Handicap in Programs and Activities Receiving or Benefiting from Federal Financial Assistance.¹

- s. 49 CFR Part 28 Enforcement of Nondiscrimination on the Basis of Handicap in Programs or Activities conducted by the Department of Transportation.
- t. 49 CFR Part 30 Denial of public works contracts to suppliers of goods and services of countries that deny procurement market access to U.S. contractors.
- u. 49 CFR Part 32 Governmentwide Requirements for Drug-Free Workplace (Financial Assistance)
- v. 49 CFR Part 37 Transportation Services for Individuals with Disabilities (ADA).
- w. 49 CFR Part 41 Seismic safety of Federal and federally assisted or regulated new building construction.

SPECIFIC ASSURANCES

Specific assurances required to be included in grant agreements by any of the above laws, regulations or circulars are incorporated by reference in this grant agreement.

FOOTNOTES TO ASSURANCE C.1.

- 1 These laws do not apply to airport planning sponsors.
- 2 These laws do not apply to private sponsors.
- 3 49 CFR Part 18 and 2 CFR Part 200 contain requirements for State and Local Governments receiving Federal assistance. Any requirement levied upon State and Local Governments by this regulation and circular shall also be applicable to private sponsors receiving Federal assistance under Title 49, United States Code.
- 4 On December 26, 2013 at 78 FR 78590, the Office of Management and Budget (OMB) issued the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards in 2 CFR Part 200. 2 CFR Part 200 replaces and combines the former Uniform Administrative Requirements for Grants (OMB Circular A-102 and Circular A-110 or 2 CFR Part 215 or Circular) as well as the Cost Principles (Circulars A-21 or 2 CFR part 220; Circular A-87 or 2 CFR part 225; and A-122, 2 CFR part 230). Additionally it replaces Circular A-133 guidance on the Single Annual Audit. In accordance with 2 CFR section 200.110, the standards set forth in Part 200 which affect administration of Federal awards issued by Federal agencies become effective once implemented by Federal agencies or when any future amendment to this Part becomes final. Federal agencies, including the Department of Transportation, must implement the policies and procedures applicable to Federal awards by promulgating a regulation to be effective by December 26, 2014 unless different provisions are required by statute or approved by OMB.
- 5 Cost principles established in 2 CFR part 200 subpart E must be used as guidelines for determining the eligibility of specific types of expenses.
- 6 Audit requirements established in 2 CFR part 200 subpart F are the guidelines for audits.

Responsibility and Authority of the Sponsor. 2.

a. Public Agency Sponsor:

It has legal authority to apply for this grant, and to finance and carry out the proposed project; that a resolution, motion or similar action has been duly adopted or passed as an official act of the applicant's governing body authorizing the filing of the application, including all understandings and assurances contained therein, and directing and authorizing the person identified as the official representative of the applicant to act in connection with the application and to provide such additional information as may be required.

b. Private Sponsor:

It has legal authority to apply for this grant and to finance and carry out the proposed project and comply with all terms, conditions, and assurances of this grant agreement. It shall designate an official representative and shall in writing direct and authorize that person to file this application, including all understandings and assurances contained therein; to act in connection with this application; and to provide such additional information as may be required.

3. Sponsor Fund Availability.

It has sufficient funds available for that portion of the project costs which are not to be paid by the United States. It has sufficient funds available to assure operation and maintenance of items funded under this grant agreement which it will own or control.

4. Good Title.

- a. It, a public agency or the Federal government, holds good title, satisfactory to the Secretary, to the landing area of the airport or site thereof, or will give assurance satisfactory to the Secretary that good title will be acquired.
- b. For noise compatibility program projects to be carried out on the property of the sponsor, it holds good title satisfactory to the Secretary to that portion of the property upon which Federal funds will be expended or will give assurance to the Secretary that good title will be obtained.

5. Preserving Rights and Powers.

- a. It will not take or permit any action which would operate to deprive it of any of the rights and powers necessary to perform any or all of the terms, conditions, and assurances in this grant agreement without the written approval of the Secretary, and will act promptly to acquire, extinguish or modify any outstanding rights or claims of right of others which would interfere with such performance by the sponsor. This shall be done in a manner acceptable to the Secretary.
- b. It will not sell, lease, encumber, or otherwise transfer or dispose of any part of its title or other interests in the property shown on Exhibit A to this application or, for a noise compatibility program project, that portion of the property upon which Federal funds have been expended, for the duration of the terms, conditions, and assurances in this grant agreement without approval by the Secretary. If the transferee is found by the Secretary to be eligible under Title 49, United States Code, to assume the obligations of this grant agreement and to have the power, authority, and financial resources to carry out all such obligations, the sponsor shall insert in the contract or document transferring or disposing of the sponsor's interest, and make binding upon the transferee all of the terms, conditions, and assurances contained in this grant agreement.
- c. For all noise compatibility program projects which are to be carried out by another unit of local government or are on property owned by a unit of local government other than the sponsor, it will enter into an agreement with that government. Except as otherwise specified by the Secretary, that agreement shall obligate that government to the same terms, conditions, and assurances that would be applicable to it if it applied directly to the FAA for a grant to undertake the noise compatibility program project. That agreement and changes thereto must be satisfactory to the Secretary. It will take steps to enforce this agreement against the local government if there is substantial non-compliance with the terms of the agreement.

- d. For noise compatibility program projects to be carried out on privately owned property, it will enter into an agreement with the owner of that property which includes provisions specified by the Secretary. It will take steps to enforce this agreement against the property owner whenever there is substantial non-compliance with the terms of the agreement.
- e. If the sponsor is a private sponsor, it will take steps satisfactory to the Secretary to ensure that the airport will continue to function as a public-use airport in accordance with these assurances for the duration of these assurances.
- f. If an arrangement is made for management and operation of the airport by any agency or person other than the sponsor or an employee of the sponsor, the sponsor will reserve sufficient rights and authority to insure that the airport will be operated and maintained in accordance Title 49, United States Code, the regulations and the terms, conditions and assurances in this grant agreement and shall insure that such arrangement also requires compliance therewith.
- g. Sponsors of commercial service airports will not permit or enter into any arrangement that results in permission for the owner or tenant of a property used as a residence, or zoned for residential use, to taxi an aircraft between that property and any location on airport. Sponsors of general aviation airports entering into any arrangement that results in permission for the owner of residential real property adjacent to or near the airport must comply with the requirements of Sec. 136 of Public Law 112-95 and the sponsor assurances.

6. Consistency with Local Plans.

The project is reasonably consistent with plans (existing at the time of submission of this application) of public agencies that are authorized by the State in which the project is located to plan for the development of the area surrounding the airport.

7. Consideration of Local Interest.

It has given fair consideration to the interest of communities in or near where the project may be located.

8. Consultation with Users.

In making a decision to undertake any airport development project under Title 49, United States Code, it has undertaken reasonable consultations with affected parties using the airport at which project is proposed.

9. Public Hearings.

In projects involving the location of an airport, an airport runway, or a major runway extension, it has afforded the opportunity for public hearings for the purpose of considering the economic, social, and environmental effects of the airport or runway location and its consistency with goals and objectives of such planning as has been carried out by the community and it shall, when requested by the Secretary, submit a copy of the transcript of such hearings to the Secretary. Further, for such projects, it has on its management board either voting representation from the communities where the project is located or has advised the communities that they have the right to petition the Secretary concerning a proposed project.

10. Metropolitan Planning Organization.

In projects involving the location of an airport, an airport runway, or a major runway extension at a medium or large hub airport, the sponsor has made available to and has provided upon request to the metropolitan planning organization in the area in which the airport is located, if any, a copy of the proposed amendment to the airport layout plan to depict the project and a copy of any airport master plan in which the project is described or depicted.

11. Pavement Preventive Maintenance.

With respect to a project approved after January 1, 1995, for the replacement or reconstruction of pavement at the airport, it assures or certifies that it has implemented an effective airport pavement maintenance-management program and it assures that it will use such program for the useful life of any pavement constructed, reconstructed or repaired with Federal financial assistance at the airport. It will provide such reports on pavement condition and pavement management programs as the Secretary determines may be useful.

12. Terminal Development Prerequisites.

For projects which include terminal development at a public use airport, as defined in Title 49, it has, on the date of submittal of the project grant application, all the safety equipment required for certification of such airport under section 44706 of Title 49, United States Code, and all the security equipment required by rule or regulation, and has provided for access to the passenger enplaning and deplaning area of such airport to passengers enplaning and deplaning from aircraft other than air carrier aircraft.

13. Accounting System, Audit, and Record Keeping Requirements.

- a. It shall keep all project accounts and records which fully disclose the amount and disposition by the recipient of the proceeds of this grant, the total cost of the project in connection with which this grant is given or used, and the amount or nature of that portion of the cost of the project supplied by other sources, and such other financial records pertinent to the project. The accounts and records shall be kept in accordance with an accounting system that will facilitate an effective audit in accordance with the Single Audit Act of 1984.
- b. It shall make available to the Secretary and the Comptroller General of the United States, or any of their duly authorized representatives, for the purpose of audit and examination, any books, documents, papers, and records of the recipient that are pertinent to this grant. The Secretary may require that an appropriate audit be conducted by a recipient. In any case in which an independent audit is made of the accounts of a sponsor relating to the disposition of the proceeds of a grant or relating to the project in connection with which this grant was given or used, it shall file a certified copy of such audit with the Comptroller General of the United States not later than six (6) months following the close of the fiscal year for which the audit was made.

14. Minimum Wage Rates.

It shall include, in all contracts in excess of \$2,000 for work on any projects funded under this grant agreement which involve labor, provisions establishing minimum rates of wages, to be predetermined by the Secretary of Labor, in accordance with the Davis-Bacon Act, as amended (40 U.S.C. 276a-276a-5), which contractors shall pay to skilled and unskilled labor, and such minimum rates shall be stated in the invitation for bids and shall be included in proposals or bids for the work.

15. Veteran's Preference.

It shall include in all contracts for work on any project funded under this grant agreement which involve labor, such provisions as are necessary to insure that, in the employment of labor (except in executive, administrative, and supervisory positions), preference shall be given to Vietnam era veterans, Persian Gulf veterans, Afghanistan-Iraq war veterans, disabled veterans, and small business concerns owned and controlled by disabled veterans as defined in Section 47112 of Title

49, United States Code. However, this preference shall apply only where the individuals are available and qualified to perform the work to which the employment relates.

16. Conformity to Plans and Specifications.

It will execute the project subject to plans, specifications, and schedules approved by the Secretary. Such plans, specifications, and schedules shall be submitted to the Secretary prior to commencement of site preparation, construction, or other performance under this grant agreement, and, upon approval of the Secretary, shall be incorporated into this grant agreement. Any modification to the approved plans, specifications, and schedules shall also be subject to approval of the Secretary, and incorporated into this grant agreement.

17. Construction Inspection and Approval.

It will provide and maintain competent technical supervision at the construction site throughout the project to assure that the work conforms to the plans, specifications, and schedules approved by the Secretary for the project. It shall subject the construction work on any project contained in an approved project application to inspection and approval by the Secretary and such work shall be in accordance with regulations and procedures prescribed by the Secretary. Such regulations and procedures shall require such cost and progress reporting by the sponsor or sponsors of such project as the Secretary shall deem necessary.

18. Planning Projects.

In carrying out planning projects:

- a. It will execute the project in accordance with the approved program narrative contained in the project application or with the modifications similarly approved.
- b. It will furnish the Secretary with such periodic reports as required pertaining to the planning project and planning work activities.
- c. It will include in all published material prepared in connection with the planning project a notice that the material was prepared under a grant provided by the United States.
- d. It will make such material available for examination by the public, and agrees that no material prepared with funds under this project shall be subject to copyright in the United States or any other country.
- e. It will give the Secretary unrestricted authority to publish, disclose, distribute, and otherwise use any of the material prepared in connection with this grant.
- f. It will grant the Secretary the right to disapprove the sponsor's employment of specific consultants and their subcontractors to do all or any part of this project as well as the right to disapprove the proposed scope and cost of professional services.
- g. It will grant the Secretary the right to disapprove the use of the sponsor's employees to do all or any part of the project.
- h. It understands and agrees that the Secretary's approval of this project grant or the Secretary's approval of any planning material developed as part of this grant does not constitute or imply any assurance or commitment on the part of the Secretary to approve any pending or future application for a Federal airport grant.

19. Operation and Maintenance.

a. The airport and all facilities which are necessary to serve the aeronautical users of the airport, other than facilities owned or controlled by the United States, shall be operated at all times in a safe and serviceable condition and in accordance with the minimum standards as may be

required or prescribed by applicable Federal, state and local agencies for maintenance and operation. It will not cause or permit any activity or action thereon which would interfere with its use for airport purposes. It will suitably operate and maintain the airport and all facilities thereon or connected therewith, with due regard to climatic and flood conditions. Any proposal to temporarily close the airport for non-aeronautical purposes must first be approved by the Secretary. In furtherance of this assurance, the sponsor will have in effect arrangements for-

- 1) Operating the airport's aeronautical facilities whenever required;
- 2) Promptly marking and lighting hazards resulting from airport conditions, including temporary conditions; and
- 3) Promptly notifying airmen of any condition affecting aeronautical use of the airport. Nothing contained herein shall be construed to require that the airport be operated for aeronautical use during temporary periods when snow, flood or other climatic conditions interfere with such operation and maintenance. Further, nothing herein shall be construed as requiring the maintenance, repair, restoration, or replacement of any structure or facility which is substantially damaged or destroyed due to an act of God or other condition or circumstance beyond the control of the sponsor.
- b. It will suitably operate and maintain noise compatibility program items that it owns or controls upon which Federal funds have been expended.

20. Hazard Removal and Mitigation.

It will take appropriate action to assure that such terminal airspace as is required to protect instrument and visual operations to the airport (including established minimum flight altitudes) will be adequately cleared and protected by removing, lowering, relocating, marking, or lighting or otherwise mitigating existing airport hazards and by preventing the establishment or creation of future airport hazards.

21. Compatible Land Use.

It will take appropriate action, to the extent reasonable, including the adoption of zoning laws, to restrict the use of land adjacent to or in the immediate vicinity of the airport to activities and purposes compatible with normal airport operations, including landing and takeoff of aircraft. In addition, if the project is for noise compatibility program implementation, it will not cause or permit any change in land use, within its jurisdiction, that will reduce its compatibility, with respect to the airport, of the noise compatibility program measures upon which Federal funds have been expended.

22. Economic Nondiscrimination.

- a. It will make the airport available as an airport for public use on reasonable terms and without unjust discrimination to all types, kinds and classes of aeronautical activities, including commercial aeronautical activities offering services to the public at the airport.
- b. In any agreement, contract, lease, or other arrangement under which a right or privilege at the airport is granted to any person, firm, or corporation to conduct or to engage in any aeronautical activity for furnishing services to the public at the airport, the sponsor will insert and enforce provisions requiring the contractor to-
 - 1) furnish said services on a reasonable, and not unjustly discriminatory, basis to all users thereof, and
 - 2) charge reasonable, and not unjustly discriminatory, prices for each unit or service,

provided that the contractor may be allowed to make reasonable and nondiscriminatory discounts, rebates, or other similar types of price reductions to volume purchasers.

- a.) Each fixed-based operator at the airport shall be subject to the same rates, fees, rentals, and other charges as are uniformly applicable to all other fixed-based operators making the same or similar uses of such airport and utilizing the same or similar facilities.
- b.) Each air carrier using such airport shall have the right to service itself or to use any fixed-based operator that is authorized or permitted by the airport to serve any air carrier at such airport.
- c.) Each air carrier using such airport (whether as a tenant, non-tenant, or subtenant of another air carrier tenant) shall be subject to such nondiscriminatory and substantially comparable rules, regulations, conditions, rates, fees, rentals, and other charges with respect to facilities directly and substantially related to providing air transportation as are applicable to all such air carriers which make similar use of such airport and utilize similar facilities, subject to reasonable classifications such as tenants or non-tenants and signatory carriers and non-signatory carriers. Classification or status as tenant or signatory shall not be unreasonably withheld by any airport provided an air carrier assumes obligations substantially similar to those already imposed on air carriers in such classification or status.
- d.) It will not exercise or grant any right or privilege which operates to prevent any person, firm, or corporation operating aircraft on the airport from performing any services on its own aircraft with its own employees [including, but not limited to maintenance, repair, and fueling] that it may choose to perform.
- e.) In the event the sponsor itself exercises any of the rights and privileges referred to in this assurance, the services involved will be provided on the same conditions as would apply to the furnishing of such services by commercial aeronautical service providers authorized by the sponsor under these provisions.
- f.) The sponsor may establish such reasonable, and not unjustly discriminatory, conditions to be met by all users of the airport as may be necessary for the safe and efficient operation of the airport.
- g.) The sponsor may prohibit or limit any given type, kind or class of aeronautical use of the airport if such action is necessary for the safe operation of the airport or necessary to serve the civil aviation needs of the public.

23. Exclusive Rights.

It will permit no exclusive right for the use of the airport by any person providing, or intending to provide, aeronautical services to the public. For purposes of this paragraph, the providing of the services at an airport by a single fixed-based operator shall not be construed as an exclusive right if both of the following apply:

- a. It would be unreasonably costly, burdensome, or impractical for more than one fixed-based operator to provide such services, and
- b. If allowing more than one fixed-based operator to provide such services would require the reduction of space leased pursuant to an existing agreement between such single fixed-based operator and such airport. It further agrees that it will not, either directly or indirectly, grant or permit any person, firm, or corporation, the exclusive right at the airport to conduct any aeronautical activities, including, but not limited to charter flights, pilot training, aircraft rental

and sightseeing, aerial photography, crop dusting, aerial advertising and surveying, air carrier operations, aircraft sales and services, sale of aviation petroleum products whether or not conducted in conjunction with other aeronautical activity, repair and maintenance of aircraft, sale of aircraft parts, and any other activities which because of their direct relationship to the operation of aircraft can be regarded as an aeronautical activity, and that it will terminate any exclusive right to conduct an aeronautical activity now existing at such an airport before the grant of any assistance under Title 49, United States Code.

24. Fee and Rental Structure.

It will maintain a fee and rental structure for the facilities and services at the airport which will make the airport as self-sustaining as possible under the circumstances existing at the particular airport, taking into account such factors as the volume of traffic and economy of collection. No part of the Federal share of an airport development, airport planning or noise compatibility project for which a grant is made under Title 49, United States Code, the Airport and Airway Improvement Act of 1982, the Federal Airport Act or the Airport and Airway Development Act of 1970 shall be included in the rate basis in establishing fees, rates, and charges for users of that airport.

25. Airport Revenues.

- a. All revenues generated by the airport and any local taxes on aviation fuel established after December 30, 1987, will be expended by it for the capital or operating costs of the airport; the local airport system; or other local facilities which are owned or operated by the owner or operator of the airport and which are directly and substantially related to the actual air transportation of passengers or property; or for noise mitigation purposes on or off the airport. The following exceptions apply to this paragraph:
 - If covenants or assurances in debt obligations issued before September 3, 1982, by the owner or operator of the airport, or provisions enacted before September 3, 1982, in governing statutes controlling the owner or operator's financing, provide for the use of the revenues from any of the airport owner or operator's facilities, including the airport, to support not only the airport but also the airport owner or operator's general debt obligations or other facilities, then this limitation on the use of all revenues generated by the airport (and, in the case of a public airport, local taxes on aviation fuel) shall not apply.
 - 2) If the Secretary approves the sale of a privately owned airport to a public sponsor and provides funding for any portion of the public sponsor's acquisition of land, this limitation on the use of all revenues generated by the sale shall not apply to certain proceeds from the sale. This is conditioned on repayment to the Secretary by the private owner of an amount equal to the remaining unamortized portion (amortized over a 20-year period) of any airport improvement grant made to the private owner for any purpose other than land acquisition on or after October 1, 1996, plus an amount equal to the federal share of the current fair market value of any land acquired with an airport improvement grant made to that airport on or after October 1, 1996.
 - 3) Certain revenue derived from or generated by mineral extraction, production, lease, or other means at a general aviation airport (as defined at Section 47102 of title 49 United States Code), if the FAA determines the airport sponsor meets the requirements set forth in Sec. 813 of Public Law 112-95.
 - a.) As part of the annual audit required under the Single Audit Act of 1984, the sponsor will direct that the audit will review, and the resulting audit report will provide an opinion concerning, the use of airport revenue and taxes in paragraph (a), and indicating whether funds paid or transferred to the owner or operator are paid or transferred in a

manner consistent with Title 49, United States Code and any other applicable provision of law, including any regulation promulgated by the Secretary or Administrator.

b.) Any civil penalties or other sanctions will be imposed for violation of this assurance in accordance with the provisions of Section 47107 of Title 49, United States Code.

26. Reports and Inspections.

It will:

- a. submit to the Secretary such annual or special financial and operations reports as the Secretary may reasonably request and make such reports available to the public; make available to the public at reasonable times and places a report of the airport budget in a format prescribed by the Secretary;
- for airport development projects, make the airport and all airport records and documents affecting the airport, including deeds, leases, operation and use agreements, regulations and other instruments, available for inspection by any duly authorized agent of the Secretary upon reasonable request;
- c. for noise compatibility program projects, make records and documents relating to the project and continued compliance with the terms, conditions, and assurances of this grant agreement including deeds, leases, agreements, regulations, and other instruments, available for inspection by any duly authorized agent of the Secretary upon reasonable request; and
- d. in a format and time prescribed by the Secretary, provide to the Secretary and make available to the public following each of its fiscal years, an annual report listing in detail:
 - 1) all amounts paid by the airport to any other unit of government and the purposes for which each such payment was made; and
 - 2) all services and property provided by the airport to other units of government and the amount of compensation received for provision of each such service and property.

27. Use by Government Aircraft.

It will make available all of the facilities of the airport developed with Federal financial assistance and all those usable for landing and takeoff of aircraft to the United States for use by Government aircraft in common with other aircraft at all times without charge, except, if the use by Government aircraft is substantial, charge may be made for a reasonable share, proportional to such use, for the cost of operating and maintaining the facilities used. Unless otherwise determined by the Secretary, or otherwise agreed to by the sponsor and the using agency, substantial use of an airport by Government aircraft will be considered to exist when operations of such aircraft are in excess of those which, in the opinion of the Secretary, would unduly interfere with use of the landing areas by other authorized aircraft, or during any calendar month that –

- a. by gross weights of such aircraft) is in excess of five million pounds Five (5) or more Government aircraft are regularly based at the airport or on land adjacent thereto; or
- b. The total number of movements (counting each landing as a movement) of Government aircraft is 300 or more, or the gross accumulative weight of Government aircraft using the airport (the total movement of Government aircraft multiplied.

28. Land for Federal Facilities.

It will furnish without cost to the Federal Government for use in connection with any air traffic control or air navigation activities, or weather-reporting and communication activities related to air traffic control, any areas of land or water, or estate therein, or rights in buildings of the sponsor as the Secretary considers necessary or desirable for construction, operation, and maintenance at

Federal expense of space or facilities for such purposes. Such areas or any portion thereof will be made available as provided herein within four months after receipt of a written request from the Secretary.

29. Airport Layout Plan.

- a. It will keep up to date at all times an airport layout plan of the airport showing:
 - boundaries of the airport and all proposed additions thereto, together with the boundaries of all offsite areas owned or controlled by the sponsor for airport purposes and proposed additions thereto;
 - the location and nature of all existing and proposed airport facilities and structures (such as runways, taxiways, aprons, terminal buildings, hangars and roads), including all proposed extensions and reductions of existing airport facilities;
 - 3) the location of all existing and proposed nonaviation areas and of all existing improvements thereon; and
 - 4) all proposed and existing access points used to taxi aircraft across the airport's property boundary. Such airport layout plans and each amendment, revision, or modification thereof, shall be subject to the approval of the Secretary which approval shall be evidenced by the signature of a duly authorized representative of the Secretary on the face of the airport layout plan. The sponsor will not make or permit any changes or alterations in the airport or any of its facilities which are not in conformity with the airport layout plan as approved by the Secretary and which might, in the opinion of the Secretary, adversely affect the safety, utility or efficiency of the airport.
 - a.) If a change or alteration in the airport or the facilities is made which the Secretary determines adversely affects the safety, utility, or efficiency of any federally owned, leased, or funded property on or off the airport and which is not in conformity with the airport layout plan as approved by the Secretary, the owner or operator will, if requested, by the Secretary (1) eliminate such adverse effect in a manner approved by the Secretary; or (2) bear all costs of relocating such property (or replacement thereof) to a site acceptable to the Secretary and all costs of restoring such property (or replacement thereof) to the level of safety, utility, efficiency, and cost of operation existing before the unapproved change in the airport or its facilities except in the case of a relocation or replacement of an existing airport facility due to a change in the Secretary's design standards beyond the control of the airport sponsor.

30. Civil Rights.

It will promptly take any measures necessary to ensure that no person in the United States shall, on the grounds of race, creed, color, national origin, sex, age, or disability be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination in any activity conducted with, or benefiting from, funds received from this grant.

a. Using the definitions of activity, facility and program as found and defined in §§ 21.23 (b) and 21.23 (e) of 49 CFR § 21, the sponsor will facilitate all programs, operate all facilities, or conduct all programs in compliance with all non-discrimination requirements imposed by, or pursuant to these assurances.

b. Applicability

1) Programs and Activities. If the sponsor has received a grant (or other federal assistance) for any of the sponsor's program or activities, these requirements extend to all of the

sponsor's programs and activities.

- 2) Facilities. Where it receives a grant or other federal financial assistance to construct, expand, renovate, remodel, alter or acquire a facility, or part of a facility, the assurance extends to the entire facility and facilities operated in connection therewith.
- 3) Real Property. Where the sponsor receives a grant or other Federal financial assistance in the form of, or for the acquisition of real property or an interest in real property, the assurance will extend to rights to space on, over, or under such property.
- c. Duration.

The sponsor agrees that it is obligated to this assurance for the period during which Federal financial assistance is extended to the program, except where the Federal financial assistance is to provide, or is in the form of, personal property, or real property, or interest therein, or structures or improvements thereon, in which case the assurance obligates the sponsor, or any transferee for the longer of the following periods:

- 1) So long as the airport is used as an airport, or for another purpose involving the provision of similar services or benefits; or
- 2) So long as the sponsor retains ownership or possession of the property.
- d. Required Solicitation Language. It will include the following notification in all solicitations for bids, Requests For Proposals for work, or material under this grant agreement and in all proposals for agreements, including airport concessions, regardless of funding source:

"The **A. B Won Pat Guam International Airport** in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises and airport concession disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award."

- e. Required Contract Provisions.
 - It will insert the non-discrimination contract clauses requiring compliance with the acts and regulations relative to non-discrimination in Federally-assisted programs of the DOT, and incorporating the acts and regulations into the contracts by reference in every contract or agreement subject to the non-discrimination in Federally-assisted programs of the DOT acts and regulations.
 - 2) It will include a list of the pertinent non-discrimination authorities in every contract that is subject to the non-discrimination acts and regulations.
 - 3) It will insert non-discrimination contract clauses as a covenant running with the land, in any deed from the United States effecting or recording a transfer of real property, structures, use, or improvements thereon or interest therein to a sponsor.
 - 4) It will insert non-discrimination contract clauses prohibiting discrimination on the basis of race, color, national origin, creed, sex, age, or handicap as a covenant running with the land, in any future deeds, leases, license, permits, or similar instruments entered into by the sponsor with other parties:
 - a.) For the subsequent transfer of real property acquired or improved under the applicable activity, project, or program; and
- b.) For the construction or use of, or access to, space on, over, or under real property acquired or improved under the applicable activity, project, or program.
- f. It will provide for such methods of administration for the program as are found by the Secretary to give reasonable guarantee that it, other recipients, sub-recipients, sub-grantees, contractors, subcontractors, consultants, transferees, successors in interest, and other participants of Federal financial assistance under such program will comply with all requirements imposed or pursuant to the acts, the regulations, and this assurance.
- g. It agrees that the United States has a right to seek judicial enforcement with regard to any matter arising under the acts, the regulations, and this assurance.

31. Disposal of Land.

- a. For land purchased under a grant for airport noise compatibility purposes, including land serving as a noise buffer, it will dispose of the land, when the land is no longer needed for such purposes, at fair market value, at the earliest practicable time. That portion of the proceeds of such disposition which is proportionate to the United States' share of acquisition of such land will be, at the discretion of the Secretary, (1) reinvested in another project at the airport, or (2) transferred to another eligible airport as prescribed by the Secretary. The Secretary shall give preference to the following, in descending order, (1) reinvestment in an approved noise compatibility project, (2) reinvestment in an approved project that is eligible for grant funding under Section 47117(e) of title 49 United States Code, (3) reinvestment in an approved airport development project that is eligible for grant funding under Sections 47114, 47115, or 47117 of title 49 United States Code, (4) transferred to an eligible sponsor of another public airport to be reinvested in an approved noise compatibility project at that airport, and (5) paid to the Secretary for deposit in the Airport and Airway Trust Fund. If land acquired under a grant for noise compatibility purposes is leased at fair market value and consistent with noise buffering purposes, the lease will not be considered a disposal of the land. Revenues derived from such a lease may be used for an approved airport development project that would otherwise be eligible for grant funding or any permitted use of airport revenue.
- b. For land purchased under a grant for airport development purposes (other than noise compatibility), it will, when the land is no longer needed for airport purposes, dispose of such land at fair market value or make available to the Secretary an amount equal to the United States' proportionate share of the fair market value of the land. That portion of the proceeds of such disposition which is proportionate to the United States' share of the cost of acquisition of such land will, (1) upon application to the Secretary, be reinvested or transferred to another eligible airport as prescribed by the Secretary. The Secretary shall give preference to the following, in descending order: (1) reinvestment in an approved noise compatibility project, (2) reinvestment in an approved project that is eligible for grant funding under Section 47117(e) of title 49 United States Code, (3) reinvestment in an approved airport development project that is eligible for grant funding under Sections 47114, 47115, or 47117 of title 49 United States Code, (4) transferred to an eligible sponsor of another public airport to be reinvested in an approved noise compatibility project at that airport, and (5) paid to the Secretary for deposit in the Airport and Airway Trust Fund.
- c. Land shall be considered to be needed for airport purposes under this assurance if (1) it may be needed for aeronautical purposes (including runway protection zones) or serve as noise buffer land, and (2) the revenue from interim uses of such land contributes to the financial self-sufficiency of the airport. Further, land purchased with a grant received by an airport operator or owner before December 31, 1987, will be considered to be needed for airport purposes if the Secretary or Federal agency making such grant before December 31, 1987, was

notified by the operator or owner of the uses of such land, did not object to such use, and the land continues to be used for that purpose, such use having commenced no later than December 15, 1989.

d. Disposition of such land under (a) (b) or (c) will be subject to the retention or reservation of any interest or right therein necessary to ensure that such land will only be used for purposes which are compatible with noise levels associated with operation of the airport.

32. Engineering and Design Services.

It will award each contract, or sub-contract for program management, construction management, planning studies, feasibility studies, architectural services, preliminary engineering, design, engineering, surveying, mapping or related services with respect to the project in the same manner as a contract for architectural and engineering services is negotiated under Title IX of the Federal Property and Administrative Services Act of 1949 or an equivalent qualifications-based requirement prescribed for or by the sponsor of the airport.

33. Foreign Market Restrictions.

It will not allow funds provided under this grant to be used to fund any project which uses any product or service of a foreign country during the period in which such foreign country is listed by the United States Trade Representative as denying fair and equitable market opportunities for products and suppliers of the United States in procurement and construction.

34. Policies, Standards, and Specifications.

It will carry out the project in accordance with policies, standards, and specifications approved by the Secretary including, but not limited to, the advisory circulars listed in the Current FAA Advisory Circulars for AIP projects, dated January 24, 2017 and included in this grant, and in accordance with applicable state policies, standards, and specifications approved by the Secretary.

35. Relocation and Real Property Acquisition.

- a. It will be guided in acquiring real property, to the greatest extent practicable under State law, by the land acquisition policies in Subpart B of 49 CFR Part 24 and will pay or reimburse property owners for necessary expenses as specified in Subpart B.
- b. It will provide a relocation assistance program offering the services described in Subpart C and fair and reasonable relocation payments and assistance to displaced persons as required in Subpart D and E of 49 CFR Part 24.
- c. It will make available within a reasonable period of time prior to displacement, comparable replacement dwellings to displaced persons in accordance with Subpart E of 49 CFR Part 24.

36. Access By Intercity Buses.

The airport owner or operator will permit, to the maximum extent practicable, intercity buses or other modes of transportation to have access to the airport; however, it has no obligation to fund special facilities for intercity buses or for other modes of transportation.

37. Disadvantaged Business Enterprises.

The sponsor shall not discriminate on the basis of race, color, national origin or sex in the award and performance of any DOT-assisted contract covered by 49 CFR Part 26, or in the award and performance of any concession activity contract covered by 49 CFR Part 23. In addition, the sponsor shall not discriminate on the basis of race, color, national origin or sex in the administration of its DBE and ACDBE programs or the requirements of 49 CFR Parts 23 and 26. The sponsor shall take all necessary and reasonable steps under 49 CFR Parts 23 and 26 to ensure nondiscrimination in the award and administration of DOT-assisted contracts, and/or concession contracts. The sponsor's DBE and ACDBE programs, as required by 49 CFR Parts 26 and 23, and as approved by DOT, are incorporated by reference in this agreement. Implementation of these programs is a legal obligation and failure to carry out its terms shall be treated as a violation of this agreement. Upon notification to the sponsor of its failure to carry out its approved program, the Department may impose sanctions as provided for under Parts 26 and 23 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1936 (31 U.S.C. 3801).

38. Hangar Construction.

If the airport owner or operator and a person who owns an aircraft agree that a hangar is to be constructed at the airport for the aircraft at the aircraft owner's expense, the airport owner or operator will grant to the aircraft owner for the hangar a long term lease that is subject to such terms and conditions on the hangar as the airport owner or operator may impose.

39. Competitive Access.

- a. If the airport owner or operator of a medium or large hub airport (as defined in section 47102 of title 49, U.S.C.) has been unable to accommodate one or more requests by an air carrier for access to gates or other facilities at that airport in order to allow the air carrier to provide service to the airport or to expand service at the airport, the airport owner or operator shall transmit a report to the Secretary that-
 - 1) Describes the requests;
 - 2) Provides an explanation as to why the requests could not be accommodated; and
 - 3) Provides a time frame within which, if any, the airport will be able to accommodate the requests.
- b. Such report shall be due on either February 1 or August 1 of each year if the airport has been unable to accommodate the request(s) in the six month period prior to the applicable due date.



FAA Airports

Current FAA Advisory Circulars Required for Use in AIP Funded and PFC Approved Projects

Updated: 4/18/2019

View the most current versions of these ACs and any associated changes at: <u>http://www.faa.gov/airports/resources/advisory_circulars</u>and <u>http://www.faa.gov/regulations_policies/advisory_circulars/</u>

NUMBER	TITLE
70/7460-1L Change 2	Obstruction Marking and Lighting
150/5000-9A	Announcement of Availability Report No. DOT/FAA/PP/92-5, Guidelines for the Sound Insulation of Residences Exposed to Aircraft Operations
150/5000-17	Critical Aircraft and Regular Use Determination
150/5020-1	Noise Control and Compatibility Planning for Airports
150/5070-6B Changes 1- 2	Airport Master Plans
150/5070-7 Change 1	The Airport System Planning Process
150/5100-13B	Development of State Standards for Nonprimary Airports
150/5200-28F	Notices to Airmen (NOTAMS) for Airport Operators
150/5200-30D Change 1	Airport Field Condition Assessments and Winter Operations Safety
150/5200-31C Changes 1-2	Airport Emergency Plan
150/5210-5D	Painting, Marking, and Lighting of Vehicles Used on an Airport
150/5210-7D	Aircraft Rescue and Fire Fighting Communications

3-66-0001-106-2019

NUMBER	TITLE
150/5210-13C	Airport Water Rescue Plans and Equipment
150/5210-14B	Aircraft Rescue Fire Fighting Equipment, Tools and Clothing
150/5210-15A	Aircraft Rescue and Firefighting Station Building Design
150/5210-18A	Systems for Interactive Training of Airport Personnel
150/5210-19A	Driver's Enhanced Vision System (DEVS)
150/5220-10E	Guide Specification for Aircraft Rescue and Fire Fighting (ARFF) Vehicles
150/5220-16E Changes 1	Automated Weather Observing Systems (AWOS) for Non-Federal Applications
150/5220-17B	Aircraft Rescue and Fire Fighting (ARFF) Training Facilities
150/5220-18A	Buildings for Storage and Maintenance of Airport Snow and Ice Control Equipment and Materials
150/5220-20A	Airport Snow and Ice Control Equipment
150/5220-21C	Aircraft Boarding Equipment
150/5220-22B	Engineered Materials Arresting Systems (EMAS) for Aircraft Overruns
150/5220-23	Frangible Connections
150/5220-24	Foreign Object Debris Detection Equipment
150/5220-25	pard Airport Avian Radar Systems
150/5220-26 Changes 1-2	Airport Ground Vehicle Automatic Dependent Surveillance - Broadcast (ADS-B) Out Squitter Equipment
150/5300-13A Change 1	Airport Design
150/5300-14C	Design of Aircraft Deicing Facilities
150/5300-16A	General Guidance and Specifications for Aeronautical Surveys: Establishment of Geodetic Control and Submission to the National Geodetic Survey
150/5300-17C Change 1	Standards for Using Remote Sensing Technologies in Airport Surveys
150/5300-18B Change 1	General Guidance and Specifications for Submission of Aeronautical Surveys to NGS: Field Data Collection and Geographic Information System (GIS) Standards

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NUMBER	TITLE
150/5320-5D	Airport Drainage Design
150/5320-6F	Airport Pavement Design and Evaluation
150/5320-12C Changes 1-8	Measurement, Construction, and Maintenance of Skid Resistant Airport Pavement Surfaces
150/5320-15A	Management of Airport Industrial Waste
150/5235-4B	Runway Length Requirements for Airport Design
150/5335-5C	Standardized Method of Reporting Airport Pavement Strength - PCN
150/5340-1L	Standards for Airport Markings
150/5340-5D	Segmented Circle Airport Marker System
150/5340-18F	Standards for Airport Sign Systems
150/5340-26C	Maintenance of Airport Visual Aid Facilities
150/5340-30J	Design and Installation Details for Airport Visual Aids
150/5345-3G	Specification for L-821, Panels for the Control of Airport Lighting
150/5345-5B	Circuit Selector Switch
150/5345-7F	Specification for L-824 Underground Electrical Cable for Airport Lighting Circuits
150/5345-10H	Specification for Constant Current Regulators and Regulator Monitors
150/5345-12F	Specification for Airport and Heliport Beacons
150/5345-13B	Specification for L-841 Auxiliary Relay Cabinet Assembly for Pilot Control of Airport Lighting Circuits
150/5345-26D	FAA Specification For L-823 Plug and Receptacle, Cable Connectors
150/5345-27E	Specification for Wind Cone Assemblies
150/5345-28G	Precision Approach Path Indicator (PAPI) Systems
150/5345-39D	Specification for L-853, Runway and Taxiway Retro reflective Markers
150/5345-42H	Specification for Airport Light Bases, Transformer Housings, Junction Boxes, and Accessories
150/5345-43H	Specification for Obstruction Lighting Equipment

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NUMBER	TITLE
150/5345-44K	Specification for Runway and Taxiway Signs
150/5345-45C	Low-Impact Resistant (LIR) Structures
150/5345-46E	Specification for Runway and Taxiway Light Fixtures
150/5345-47C	Specification for Series to Series Isolation Transformers for Airport Lighting Systems
150/5345-49D	Specification L-854, Radio Control Equipment
150/5345-50B	Specification for Portable Runway and Taxiway Lights
150/5345-51B	Specification for Discharge-Type Flashing Light Equipment
150/5345-52A	Generic Visual Glideslope Indicators (GVGI)
150/5345-53D	Airport Lighting Equipment Certification Program
150/5345-54B	Specification for L-884, Power and Control Unit for Land and Hold Short Lighting Systems
150/5345-55A	Specification for L-893, Lighted Visual Aid to Indicate Temporary Runway Closure
150/5345-56B	Specification for L-890 Airport Lighting Control and Monitoring System (ALCMS)
150/5360-12F	Airport Signing and Graphics
150/5360-13A	Airport Terminal Planning
150/5360-14A	Access to Airports By Individuals With Disabilities
150/5370-2G	Operational Safety on Airports During Construction
150/5370-10H	Standards for Specifying Construction of Airports
150/5370-11B	Use of Nondestructive Testing in the Evaluation of Airport Pavements
150/5370-13A	Off-Peak Construction of Airport Pavements Using Hot-Mix Asphalt
150/5370-15B	Airside Applications for Artificial Turf
150/5370-16	Rapid Construction of Rigid (Portland Cement Concrete) Airfield Pavements
150/5370-17	Airside Use of Heated Pavement Systems
150/5390-2C	Heliport Design

3-66-0001-106-2019

NUMBER	TITLE
150/5395-1A	Seaplane Bases

THE FOLLOWING ADDITIONAL APPLY TO AIP PROJECTS ONLY

Updated: 3/22/2019

NUMBER	TITLE
150/5100-14E Change 1	Architectural, Engineering, and Planning Consultant Services for Airport Grant Projects
150/5100-17 Changes 1 - 7	Land Acquisition and Relocation Assistance for Airport Improvement Program Assisted Projects
150/5300-15A	Use of Value Engineering for Engineering Design of Airport Grant Projects
150/5320-17A	Airfield Pavement Surface Evaluation and Rating Manuals
150/5370-12B	Quality Management for Federally Funded Airport Construction Projects
150/5380-6C	Guidelines and Procedures for Maintenance of Airport Pavements
150/5380-7B	Airport Pavement Management Program
150/5380-9	Guidelines and Procedures for Measuring Airfield Pavement Roughness



Western-Pacific Region Airports District Office 300 Ala Moana Blvd., Rm. 7-128 Honolulu, HI 96850 Mail: Box 50244 Honolulu, HI 96850-0001 Telephone: (808) 312-6028 Facsimile: (808) 312-6048

August 19, 2019

Mr. Thomas C. Ada Executive Manager A.B. Won Pat Guam International Airport Authority P.O. Box 8770 Tamuning, Guam 96931

Dear Mr. Ada:

We are enclosing two copies of the Grant Offer for Airport Improvement Program (AIP) Project No. 3-66-0001-106-2019 at Guam International Airport in Tamuning, Guam. This letter outlines expectations for success. Please read the conditions and assurances carefully.

To properly enter into this agreement, you must do the following:

- The official of the Sponsor authorized to accept the enclosed Grant Offer shall accept by signing said offer and inserting the date in the space provided under the "Acceptance" section. The Sponsor's attorney shall certify that the acceptance complies with all applicable laws and constitutes a legal and binding obligation of the Sponsor by executing the "Certificate of Sponsor's Attorney" section. The date of said certificate shall be the same as, or later than the date of acceptance. The grant execution, along with your attorney's certification, must be completed by September 9, 2019, in order for the grant to be valid.
- When the document is fully executed, certified, attested and appropriate seals are impressed, please return one (1) originally signed and dated copy of the executed Grant Agreement to this office. Retain the remaining copy for your files.

Subject to the requirements in 2 CFR §200.305, each payment request for reimbursement under this grant must be made electronically via the Delphi eInvoicing System.

Please note Grant Condition No. 7 requires you to complete the project without undue delay. We will be paying close attention to your progress to ensure proper stewardship of these Federal funds. <u>You are required to submit a payment request for</u> reimbursement for allowable incurred project expenses every 30 days.

Should you fail to make draws on a regular basis, your grant may be placed in "inactive" status which will impact future grant offers.

Until the grant is completed and closed, you are responsible for submitting formal reports as follows:

- A signed/dated SF-270 (non-construction projects) or SF-271 or equivalent (construction projects) and SF-425 annually, due 90 days after the end of each federal fiscal year in which this grant is open (due December 31 of each year this grant is open); and
- Performance Reports are due within 30 days of the end of a reporting period as follows:
 - 1. Non-construction project: Due annually at end of the Federal fiscal year.
 - 2. Construction project: Submit FAA form 5370-1, Construction Progress and Inspection Report at the end of each fiscal quarter.

As a condition of receiving Federal assistance under this award, you must comply with audit requirements as established under 2 CFR part 200. Subpart F requires non-Federal entities that expend \$750,000 or more in Federal awards to conduct a single or program specific audit for that year. Note that this includes Federal expenditures made under other Federal-assistance programs. Please take appropriate and necessary action to assure your organization will comply with applicable audit requirements and standards.

Once the project(s) is completed and all costs are determined, we ask that you close the project without delay and submit, as a minimum, the following:

- Sponsor Certification for Project Final Acceptance; and
- Summary of all change orders and summary of all testing; and
- Final SF-270 or SF-271 (or equivalent) and SF-425.

Ronson Fox, (808) 312-6032, is the assigned program manager for this grant and is readily available to assist you and your designated representative with the requirements stated herein. We sincerely value your cooperation in these efforts and look forward to working with you to complete this important project.

Sincerely,

Ilw teng

Gordon K. Wong Manager, Airports District Office

Enclosure





- 1. Bill 140-35 Passed 12-1 (two absent)
 - a. **Objective:** Amend current law authorizing GIAA to "refund <u>portion</u> of 2013 GIAA Bond Series",
 - b. **Bill passed w/ Amendments:** (1) one-time authorization, (2) reporting requirements before/after bond transaction.
 - c. Bond Schedule:
 - i. Oct 2-4: GIAA team goes to San Francisco to work with Bond Counsel and Rating Agencies (Standard & Poors and Moody's) to obtain credit rating.
 - ii. Oct. 23-25: GIAA team goes to New York for Investor Calls & Bond Sale.
 - iii. Nov. 14: Closing of Bond sale.

2. "3rd Floor" Project –Construction Management Services

- a. Current CM contract expires Sept. 14, 2019.
- b. Solicitation for CM Services issued Aug. 14; proposals due Sep 4.

3. Preparation for 2019 FAA Inspection.

- a. Technical services of Independent Inspector hired to review state of readiness and areas of concern for Airport Operations and ARFF.
- b. Brief-back received Monday, Aug. 26.
 - i. There are deficiencies to be corrected.
 - ii. Annual verification of Fire Suppression Operating System on the ARFF Fire Trucks is overdue for 90-days.
- c. Corrective Action Plan to be implemented and be ready for Oct. 14 Certification Inspection.

4. FAA ADO Visit.

- a. FAA Area District Office Manager (Gordon Wong) & new Deputy (Carlos Salas) visiting GIAA Sep. 16.
- b. GIAA will take opportunity to discuss:
 - i. recent FAA decision to defer \$8.5M grant for Apron Rehab project and \$14.5M grant for Runway Rehab. Announcement made (ooa) Aug. 19.
 - ii. FAA support for GIAA initiatives to establish a Regional Training Center and the formation of a Regional Airport Assn.

5. Guam Network Updates

GIAA received corporate announcements of the following changes to Guam's Network by air service providers:

- United Airlines suspension of 3x weekly HKG/GUM effective Oct. 27, 2019
- **China Airlines** reduced frequency to 4x weekly (from 5x weekly) on TPE/GUM route from Oct. 27, '19 Mar. 29, '20





6. Initiatives.

- a. **Crowd Control**: Implementation of Overflow Crowd Control plan during peak hours. This plan addresses the extremely congested conditions at the TSA checkpoint during our peak afternoon operations. Prior to implementation, Airlines were briefed and TSA reviewed ASP for compliance.
- b. **GIAA K-9 Unit TSA Re-certification**: All GIAA Explosives Detection K9 Units passed recertification testing conducted by TSA inspectors on Aug 13-14, 2019.
- c. **Service Animal Relief Area (SARA)**: Design services underway for a travelling service animals relief areas, readily wheelchair accessible by individuals with disabilities. SARAs are required under FAA Advisory Circular 150 for facility providers with 10,000 or more annual enplanements. Anticipated completion for SARA areas is May of 2020.

Aug 16, 2019

Aug 26. 2019

Aug 30, 2019

Sep 12, 2019 @ 4pm

- d. Issuance of MSB Solicitation for F&B Concession Single Location
 - i. Announced:
 - ii. Pre-Bid Conference and Tour:
 - iii. Deadline for Receipt of Written Qstns:
 - iv. Tech. Prpsl and MAG Bid Submsn.

LABOR DAY PICNIC

GIAA will be joining the annual Gov Guam Labor Day celebrations this weekend **on Sunday**, **September 1st at Ypao** Beach Park. The Airport's assigned location **is Pavilion G**, **on the Hilton Side**, **next to Main Pavilion**. Please join us!



MEMORANDUM

To: Mr. Brian Bamba Chairman GIAA Board of Directors

From: John A. Rios Comptroller

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Subject: Operating Results – Revenues and Expenses as of July 31, 2019

Attached herewith is GIAA's Operating Results Report for the month ending July 31, 2019. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended July 31, 2019.

The key operating results for 10 month(s) of FY2019 ending July 31, 2019 - (in \$000's) are

			YE	EAR		FORECAST FOR FULL YEAR- FY19				
CATEGORY	Actual FY19 Current		Budget		Actual FY19	% Variance Budget vs. Actual	A	ctual Y-T-D FY19	% Variance Budget vs.	
	Month	FY19 Y-T-D		Y-T-D		Y-T-D Current Month	Budget		Estimate for Full Year	
Total Signatory Revenues	\$ 2,904.9	\$	28,167.5	\$	27,933.3	-0.8%	\$	33,383.4	-0.7%	
Total Concession Revenues	\$ 1,434.9	\$	16,094.7	\$	14,499.5	-9.9%	\$	17,786.2	-8.3%	
Total PFC's	\$ 581.5	\$	6,141.7	\$	6,017.1	-2.0%	\$	7,192.2	-1.7%	
Total Other Revenues	\$ 1,451.2	\$	15,698.6	\$	14,553.3	-7.3%	\$	17,732.3	-6.1%	
Total Operating Revenues	\$ 6,372.5	\$	66,102.5	\$	63,003.2	-4.7%	\$	76,094.1	-3.9%	
Total Operating Expenses	\$ 3,652.8	\$	41,344.9	\$	37,680.7	-8.9%	\$	45,071.1	-7.5%	
Net Revenues from Operations	\$ 2,719.6	\$	24,757.6	\$	25,322.5	2.3%	\$	31,023.0	1.8%	
Non-Operating Expenses	\$ 82.0	\$	790.0	\$	1,075.4	36.1%	\$	1,075.4	36.1%	
Other Available Moneys/other sources of funds	\$ 530_0	\$	5,633.4	\$ 5,556,7 -1.4%		\$	6,714.4	-0.1%		
Net Debt Service Coverage	1.55		1.44		1.46	-1.5%		1.49	1.1%	









Page 2 – Operating Results as of July 31, 2019

Year-to-date Total Signatory Revenues for the month ending July 31, 2019 are below Budgeted revenues by **-0.8%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-9.9%** below budget while Passenger Facility Charges are below the budget estimate by **-2.0%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **-7.3%**.

Year-to-date Total Operating Revenues actual of **\$63.0M** is **-4.7%** below the budget estimate of **\$66.1M**.

Year-to-date Total Operating Expenses are below budget by **-8.9%**. Components of this line item include a **-5.3%** decrease in Personnel Service, a **-6.4%** decrease in Contractual Services, a **-61.3%** decrease in Materials & Supplies and a **-73.3%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$25.3M** represents a **2.3%** increase over the year-to-date budgeted amount of **\$24.8M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.46** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors Executive Manager Deputy Executive Manager Airport Services Manager Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of July 31, 2019

	CURRENT MONTH							FULL YEAR FORECAST			
	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Budget Full Year	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
				uuuuuubiiMiiDiiMiibiidiiN	uuuuuddddddddddddd		unun Antonio A	uuuu Manhdahdii	uuuuutiti Maanaa Maataa Maana		uuuuuutteillelteltelteltelteltelte
I. Signatory Airline Rents & Fees	211.1	244.0	255.0	2.00/	4.1.40.0	2 1 0 0 1	0 451 F	2 5 4 9 9	0.00/	4 007 5	0.00/
Terminal Bldg Rentals	311.1	344.0	355.0	3.2%	4,140.8	3,190.1	3,451.5	3,548.2	2.8%	4,237.5	2.3%
Departure Fees	561.0	668.4	706.5	5.7%	8,333.2	5,443.5	6,994.9	6,814.3	-2.6%	8,152.6	-2.2%
Arrival Fees	577.4	678.0	755.8	11.5%	8,273.8	5,334.7	6,936.4	6,944.5	0.1%	8,281.9	0.1%
Immigration Inspection Fees	184.7	227.6	261.5	14.9%	2,860.4	1,793.0	2,403.5	2,438.5	1.5%	2,895.5	1.2%
Loading Bridge Use Fees	575.1	466.3	467.8	0.3%	5,661.6	5,598.4	4,731.3	4,636.1	-2.0%	5,566.4	-1.7%
Apron Use Fees	119.2	103.2	101.9	-1.2%	1,347.0	1,212.7	1,130.8	1,065.0	-5.8%	1,281.2	-4.9%
Landing Fees	288.0	229.8	256.5	11.6%	3,000.8	2,807.5	2,519.2	2,486.7	-1.3%	2,968.3	-1.1%
Total Signatory Revenue	2,616.5	2,717.2	2,904.9	6.9%	33,617.6	25,379.9	28,167.5	27,933.3	-0.8%	33,383.4	-0.7%
Enplaned Signatory Pax	153,951	148,545	158,771	6.9%	1,851,871	1,474,588	1,554,466	1,539,706	-0.9%	1,837,110	-0.8%
Cost per Enplaned Pax	\$17.00	\$18.29	\$18.30	0.0%	\$18.15	\$17.21	\$18.12	\$18.14	0.1%	\$18.17	0.1%
Revenues from Sources other than Signatory Airlines Rents & Fees Concession Revenues											
Gen Mdse	1,091.5	1,239.4	1,091.4	-11.9%	14,872.3	12,632.2	12,393.6	10,910.7	-12.0%	13,389.4	-10.0%
In-flight Catering	70.4	67.2	67.1	-0.2%	837.9	695.8	690.5	737.5	6.8%	884.9	5.6%
Food & Beverage	83.2	90.7	99.0	9.3%	1,062.4	843.1	874.3	879.2	0.6%	1,067.4	0.5%
Rental Cars	130.1	143.7	139.8	-2.7%	1,673.7	1,233.6	1,364.7	1,373.8	0.7%	1,682.8	0.5%
Other Concession Rev	64.9	76.9	37.6	-51.1%	935.0	709.4	771.6	598.3	-22.5%	761.8	-18.5%
Total Concession Revenues	1,440.0	1,617.9	1,434.9	-11.3%	19,381.4	16,114.3	16,094.7	14,499.5	- 9.9 %	17,786.2	-8.2%
Passenger Facility Charges	639.0	586.9	581.5	-0.9%	7,316.7	5,506.7	6,141.7	6,017.1	-2.0%	7,192.2	-1.7%
Other Revenue	1,578.4	1,557.9	1,451.2	-6.9%	18,877.6	16,507.4	15,698.6	14,553.3	-7.3%	17,732.3	-6.1%
Total Operating Revenue	6,273.9	6,479.9	6,372.4	-1.7%	79,193.3	63,508.3	66,102.5	63,003.3	-4.7%	76,094.1	-3.9%
II. Operating Expenses:											
Personnel Services	1,730.4	1,622.4	1,712.3	5.5%	21,091.0	17,255.9	17,846.3	16,897.6	-5.3%	20,142.3	-4.5%
Contractual Services	2,190.3	2,123.4	1,864.2	-12.2%	25,280.4	21,913.3	21,345.7	19,970.5	-6.4%	23,905.1	-5.4%
Materials & Supplies	79.6	123.0	76.3	-38.0%	2,201.2	684.8	1,990.2	769.2	-61.3%	980.2	-55.5%
Equipment/Furnishings	15.0	0.0	0.0	0.0%	162.8	147.7	162.8	43.4	-73.3%	43.4	-73.3%
Total Operating Expenses	4,015.2	3,868.8	3,652.8	-5.6%	48,735.3	40,001.7	41,344.9	37,680.7	-8.9%	45,071.1	-7.5%
Net income from Operations	2,258.7	2,611.1	2,719.6	4.2%	30,458.1	23,506.6	24,757.6	25,322.6	2.3%	31,023.0	1.9%

GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of July 31, 2019

		CURRENT	MONTH				YEAR T	O DATE		FULL YEAR	FORECAST
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var
	FY2018	FY2019	FY2019	Bud Vs Act'l	Full Year	FY2018	FY2019	FY2019	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	42.8	0.0	82.0	0.0%	790.0	618.6	790.0	1,075.4	36.1%	1,075.4	36.1%
Add: Interest on Investments	107.8	84.8	116.2	37.0%	1,017.5	871.0	847.9	1,066.5	25.8%	1,236.1	21.5%
Net Revenues	2,323.7	2,695.9	2,753.8	2.1%	30,685.6	23,759.0	24,815.6	25,313.6	2.0%	31,183.6	1.6%
Add: Other Sources of Funds	47.7	33.3	0.0	-100.0%	400.0	336.3	333.3	256.6	-23.0%	323.2	-19.2%
Add: Other Available Moneys	530.1	530.0	530.0	0.0%	6,360.1	5,301.3	5,300.1	5,300.1	0.0%	6,360.1	0.0%
Net Revenues and Other											
Available Moneys	2,901.6	3,259.3	3,283.8	0.8%	37,445.7	29,396.5	30,449.0	30,870.3	1.4%	37,867.0	1.1%
Debt Service payments	2,120.5	2,120.0	2,120.0	0.0%	25,440.5	21,205.0	21,200.4	21,200.4	0.0%	25,440.5	0.0%
Debt Service Coverage	1.37	1.54	1.55	0.8%	1.47	1.39	1.44	1.46	1.4%	1.49	1.1%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

SUMMARY SIGNATORY AIRLINES													
Enplanements	October	November	December	January	February	March	April	Μαγ	June	July	August	September	Total
Projection per Budget FY 2019	157,551	160,972	172,607	170,142	152,811	164,175	138,541	144,226	144,896	148,545	154,340	143,065	1,851,871
FY 2017 Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	151,974	158,139	169,547	145,108	1,838,245
FY 2018 Actual Enplanements	129,772	145,309	157,750	155,969	145,088	157,932	139,620	142,477	146,720	153,951	162,801	129,698	1,767,087
FY 2019 Actual Enplanements/Projection	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	158,771	154,340	143,065	1,837,110
FY 2019 versus FY 2018 Monthly%	5.85%	2.58%	4.31%	10.67%	6.98%	7.05%	-1.78%	3.77%	0.93%	3.13%	-5.20%	10.31%	3.96%
FY 2019 versus FY 2018 Monthly	7,587	3,746	6,804	16,648	10,127	11,129	-2,481	5,378	1,360	4,820	-8,461	13,367	70,023
FY 2019 versus FY 2018 Cumulative	7,587	11,333	18,137	34,785	44,912	56,041	53,560	58,938	60,298	65,118	56,657	70,023	70,023
	5.85 %	7.80%	11.50%	22.30%	30.96%	35.48%	38.36%	41.37%	41.10%	42.30%	34.80%	53.99 %	3.96%





		Actual Enplan	ements FY 2019			Projection p	er Budget FY 201	9					
						Actual versus F	Forecast						
Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2019	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	158,771	154,340	143,065	1,837,11
Projection per Budget FY 2019	<u>157,551</u>	<u>160,972</u>	<u>172,607</u>	<u>170,142</u>	<u>152,811</u>	<u>164,175</u>	<u>138,541</u>	<u>144,226</u>	<u>144,896</u>	<u>148,545</u>	<u>154,340</u>	<u>143,065</u>	<u>1,851,87</u>
Actual Enplanements Over/(Under) Projection	(20,192)	(11,917)	(8,053)	2,475	2,404	4,886	(1,402)	3,629	3,184	10,226	0	0	(14,760
Cumulative Total	(20,192)	(32,109)	(40,162)	(37,687)	(35,283)	(30,397)	(31,799)	(28,170)	(24,986)	(14,760)	0	0	-0.8%
					Perce	entage Over/(Un	der) Forecast						
	October	November	December	January	February	March	April	May	June	July	August	September	
Monthly versus Projection	-12.8%	-7.4%	-4.7%	1.5%	1.6%	3.0%	-1.0%	2.5%	2.2%	6.9 %	0.0%	0.0%	
6 Cumulative Total	-12.8%	-10.1%	-8.2%	-5.7%	-4.3%	-3.1%	-2.8%	-2.2%	-1.8%	-0.9%	0.0%	0.0%	
						Month to Mont	h Trend						
	October	November	December	January	February	March	April	May	June	July	August	September	
ctual Enplanements	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	158,771	154,340	143,065	
fonth to Month Increase/(Decrease)		11,696	15,499	8,063	-17,402	13,846	-31,922	10,716	225	10,691	-4,431	-11,275	
lonth to Month Increase/(Decrease) in %		8.5%	10.4%	4.9%	-10.1%	8.9%	- 18.9 %	7.8%	0.2%	7.2%	-2.8%	-7.3%	
PE				Co	st Per Enplar	nement FY2019	Actual versus	Proiected					CPE FY1
orecast Per FY2019 Budget	\$ 18.3	5 \$ 17.78	\$ 17.67	\$ 17.86	\$ 18.13	\$ 18.19	\$ 18.54	\$ 18.38	\$ 18.18	\$ 18.29	\$ 18.13	\$ 18.53	S 1
ctual CPE	\$ 19.0	5 \$ 18.44	\$ 17.96	\$ 17.72	\$ 17.33	\$ 17.81	\$ 19.02	\$ 18.00	\$ 18.09	\$ 18.30			
Variance	\$ (0.3	(0.67	\$ (0.29)	\$ 0.14	\$ 0.80	\$ 0.38	\$ (0.48)	\$ 0.38	\$ 0.08	\$ (0.00)	\$ 18.13	\$ 18.53	\$

10:59:54 a.m. 08-20-2019

CALVO FISHER & JACOB LLP

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RECOMMENDATION OF COUNSEL

ТО:	Board of Directors
	ANTONIO B. WON PAT INTERNATIONAL
	AIRPORT AUTHORITY, GUAM

- CC: Mr. Thomas C. Ada Executive Manager ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
- FROM: Janalynn Cruz Damian CALVO FISHER & JACOB LLP

DATE: August 20, 2019

SUBJECT: <u>Executive Session</u>

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.