

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

Thursday, December 16, 2021, 3:00 p.m.

GIAA CONFERENCE ROOMS 1 & 2

1. CALL TO ORDER AND ATTENDANCE

The December 16, 2021 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Acting Chairman Sobti at 3:09 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Gurvinder Sobti
Donald I. Weakley
Zenon E. Belanger
Rosie R. Tainatongo

Offices or positions:

Acting Chairman
Board Secretary

Directors Absent:

Brian J. Bamba (Excused)
Lucy M. Alcorn (Excused)
Doyon A. Morato (Excused)

Chairman

GIAA Officials:

John M. Quinata
Artemio R. Hernandez, Ph.D.
Jean M. Arriola
Juan Reyes
Antoniette Bautista

Executive Manager
Deputy Executive Manager
Airport Services Manager
Air Terminal Manager
Accounting Supervisor

William Brennan (Via VTC)
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Acting Chairman Sobti welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed via roll call vote:

Resolution No. 22-05

The Board hereby approves the agenda of the December 16, 2021 regular meeting, as presented.

3. APPROVAL OF MINUTES

A. October 28, 2021 - Regular Meeting

On motion duly made by Director Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed via roll vote:

Resolution No. 22-06

The Board hereby approves the minutes of the October 28, 2021 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

A. COVID-19 Rent Relief Discussion

Deputy Executive Manager Hernandez presented a COVID-19 rent relief proposal for the Boards consideration. The Deputy Executive Manager announced that GIAA has offered rent relief to MAG concessionaires (Tenants) over the period of the COVID-19 pandemic. The first rent relief proposal being approved in an amount up to \$3M by the Board, on June 2, 2020, effective for the months of April through June 2020, also authorized Management to work with MAG Tenants to come to a mutually agreed rent relief arrangement. The second rent relief proposal was approved by the Board August 27, 2020, in an amount up to \$954,000.00 for July 2020, and further authorized Management to work with MAG tenants with regard to rent relief for August and September 2020. Since then, Management has been working closely with MAG tenants, and would like to offer further rent relief assistance as follows:

- During the relief period, in lieu of MAG, Tenants shall pay the greater of: (i) percentage of gross sales or (ii) main terminal rent based on space occupied at the airport tariff rate, or (iii) percentage of Monthly MAG as noted below:

SAMPLE

October 2021 – December 2021

1,263,333.33

x 31.18%

393,907.33

- The relief period is effective October 1, 2021 through December 31, 2021.
- For this relief period, Tenants will at the minimum remit monthly payments based on percentage of gross sales. Tenants may elect to *defer* the difference of percentage of

gross sales to percentage of Monthly MAG with such being due and payable on or before September 1, 2022, or sooner upon 30 days written notice by GIAA.

- No late fees or interest under this rent relief period will be assessed for any portion of the deferred rent portion of payments made on or before September 1, 2022, or sooner upon 30 days written notice by GIAA.

Discussion ensued relative to the rent relief proposal, with the Deputy Executive Manager adding that the relief remains the same as previous relief packages approved. However the option to defer payments until a later date has been included in the referenced rent relief package.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Belanger, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-07

The Board hereby authorizes Management to work with MAG tenants to provide rent relief for the months of October 1, 2021 through December 31, 2021, as presented by Management.

6. NEW BUSINESS

A. Air Busan Signatory Airline Status

Deputy Executive Manager Hernandez presented for the Board's consideration a request for Signatory Airline status from Air Busan. The Deputy Executive Manager provided brief background for the Board's information, advising that Air Busan Co., Ltd. was established in August 2007 and began as a regional airliner based in the southern area of Korea on October 2008. Air Busan's original request to become a Signatory Airline was approved by the Board of Directors on June 4, 2015, and began with one (1) flight weekly, and gradually increasing to daily flights. Due to the COVID-19 pandemic, they ceased operations on March 5, 2020 and terminated their Signatory Airline Operating Agreement effective October 1, 2020.

Air Busan has again indicated their interest in becoming a Signatory Airline. The Airline resumed flight operations on December 4, 2021, with a departure scheduled every Saturday until March 2022, utilizing an Airbus A321-200 aircraft with a seat capacity of 195 passengers. Air Busan anticipates adding an additional flight beginning on December 21, 2021, however GIAA will remain flexible with their flight activity due to the impact of the new Omicron COVID-19 variant.

Air Busan has also requested to lease office space located on the apron level of the main terminal building. The estimated revenue for the requested office space is \$13,192.85 per year, in addition to passenger fees, and related charges based on the Airports tariff schedule.

Upon the Board of Directors approval of Air Busan's signatory status request, a standard Signatory Airline Operating Agreement & Terminal Building Lease will be prepared, sent to Legal Counsel for review and approval, then executed by both parties.

Secretary Weakley inquired on the effective date. The Deputy Executive Manager stated, if approved by the Board today, December 16, 2021 will be the effective date.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-09

The Board hereby approves Air Busan's request to become a Signatory Airline at the A. B. Won Pat International Airport Authority, Guam, effective December 16, 2021, and expiring term to run conterminous with other Signatory Agreements.

B. Approval of Award for Janitorial and Maintenance Services Concourse Level – IFB No. GIAA-001-FY21

The next item on the agenda was the approval of award for Janitorial and Maintenance Services Concourse Level under Invitation for Bid No. GIAA-001-FY21. Deputy Executive Manager Hernandez provided background information to the Board on the referenced IFB. Twenty (20) firms and/or individuals purchased or downloaded the bid package and four (4) firms submitted a bid before the submission deadline. As required by Guam Procurement Regulations, the bids were publicly opened and read aloud by GIAA procurement staff in the presence of the bidders. The bids submitted are presented below in the order they were received and opened:

Bidder:	Total Bid Amount:
K Cleaning Services	\$485,000.00
JJ Global Services	\$490,493.64
Guam Cleaning Masters Inc.	\$502,757.04
Advance Management Inc.	\$612,274.00

The lowest total bid amount was a total bid price of \$485,000.00 per year from K Cleaning Services.

The total contract award for the bid is a total annual cost of \$485,000.000 per year for a term of three (3) years with two (2) one- year option years, not to exceed five (5) years, to be exercised at GIAA's sole discretion. Funding for the contract is available under the Property & Facilities Division O&M Budget.

Management recommends the contract award in the amount of \$485,000.000 per year for a contract term of three (3) years with two (2) one-year option years to K Cleaning Services, who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations.

Acting Chairman Sobti inquired on the current contract scope and contract amount. Deputy Executive Manager Hernandez replied that the scope of work remains the same, and the contact amount was \$539,000.00 per year, and the incumbent is the referenced lowest bidder. Acting

Chairman Sobti was happy with the cost savings for the same services. Discussion followed relative to the details of scope of the contract.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Belanger, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-10

The Board hereby approves the contract award for Janitorial and Maintenance Services Concourse under Invitation for Bid No. GIAA-001-FY21 to K Cleaning Services in the amount of \$485,000.00, as recommended by Management, subject to review by Legal Counsel.

C. Board Resolution No. 22-08 – Bank Signatories

The next agenda item was a Board resolution to revise GIAA's Bank Signatories. The revisions are the removal of former Comptroller, Mr. John Rios due to his retirement, and the inclusion of Ms. Danielle Camacho, Accountant II.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-08

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. John M. Quinata, Executive Manager;
2. Artemio R. A. Hernandez, Deputy Executive Manager
3. Brian J. Bamba, Chairman of the Board;
4. Gurvinder Sobti, Vice Chairman of the Board;
5. Antoniette L. Bautista, General Accounting Supervisor; and
6. Jean M. Arriola, Airport Services Manager
7. Danielle Camacho, Accountant II

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the General Accounting Supervisor.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

D. Performance Review – Executive Manager

The next item on the agenda was the performance review of the Executive Manager, as required by law. Executive Manager Quinata announced that Director Tainatongo will present the item to Board as it falls under her Board Sub-Committee.

Director Tainatongo presented an updated evaluation form to the Board for approval. The Director advised the Board that Legal Counsel along with other Sub-Committee member, Secretary Weakley have reviewed and contributed to the updated evaluation form.

After further discussion, on motion duly made by Director Tainatongo, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-11

The Board hereby approves the updated form for the Evaluation of the Executive Manager, as presented.

Acting Chairman Sobti thanked Director Tainatongo and Director Weakley for a job well done on the revision of the evaluation form and added that the evaluation of the Executive Manager is expected at the next Board meeting. Executive Manager announced that the next meeting shall be in January.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates.

Secretary Weakley requested that Management provide numbers of enplaned passengers monthly, and inquired on projects, specifically the Airports roofing. Mr. Frank Santos replied that major construction on the IAC is complete, while minor punch list items are ongoing and required inspections completed. Regarding the roof, the third-floor roof is brand new while the remaining areas will be prioritized under the GIAA Master Plan, and the first project under an upcoming infrastructure grant.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Acting Assistant Controller reported on the revenues and expenses of the Authority as **of October 31, 2021**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **53.2%**, year-to-date Total Concession Revenues and

Passenger Facility Charges are below budget by **2.4%** and **83.1%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **19.0%**. Year-to-date Total Operating Revenues Actual of **\$3.0M** is **28.2%** below the budget estimate of **\$4.1M**. Year-to-date Total Operating Expenses are below budget by **14.4%**. Components of this line item include a **9.5%** decrease in Personnel Service, a **20.2%** decrease in Contractual Services, a **272.1%** decrease in Materials & Supplies and a **100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$0.1M** reflects a decrease of **84.0%** over the year-to-date budgeted amount of **\$0.8M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **0.47** versus the requirement of **1.25**.

Deputy Executive Manager Hernandez provided a brief funding on ARPA funding, informing the Board that on November 23, 2021, Governor Leon Guerrero allocated \$15M to GIAA for operational continuity under Fiscal Recovery Plan. GIAA has been working with BBMR and DOA on how to allocate these funds within the guidelines of the Plan. BBMR advised recently, that the process of receiving the funds will be in phases.

1st Phase: Reimbursement for eligible expenses dating back to March 3, 2021. GIAA will continue to work with BBMR and DOA to identify expenses that have not yet been reimbursed by Airport Rescue grants or other funding. The Deputy Executive Manager announced that he is looking forward to reporting something favorable at the next Board Meeting and thanked the Governor for the allocation of the \$15M. Executive Manager Quinata added that the said funding must follow guidelines.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, Calvo Fisher & Jacob, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 4:06 p.m.

The Board convened into Executive Session at 4:15 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Belanger, Tainatongo, Executive Manager Quinata, and Legal Counsels, Janalynn Damian, Eduardo Calvo and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 4:54 p.m., at which time the Board returned to regular session.

Based on discussions during Executive Session, there was a matter for Board approval.

After further discussion, on motion duly made by Director Tainatongo, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-12

BE IT RESOLVED, by the Board of Directors of the Antonio B. Won Pat International Airport Authority, Guam, as follows:

Section 1. The Board hereby designates Vice-Chairman Sobti as an Authorized Officer under Board Resolution 21-59, with such authority and power as given the Authorized Officers under Board Resolution 21-59.

Section 2. This resolution shall take effect from and after its adoption

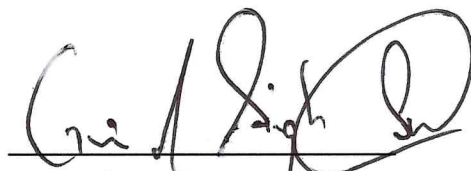
10. PUBLIC COMMENTS

There were no Public Comments.

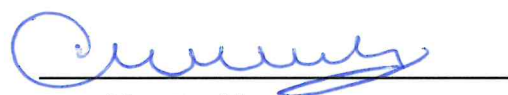
11. ADJOURNMENT

Motion to adjourn duly made by Secretary Weakley, seconded by Director Belanger; motion unanimously passed. The meeting was adjourned at 4:59 p.m.

Dated this 31st, day of January, 2022.



Gurvinder Sobti
Vice Chairman

Attest:


Donald I. Weakley
Board Secretary

Prepared and Submitted By:



Amanda O'Brien
Corresponding Secretary

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 22-08**

**RELATIVE TO AUTHORIZING SIGNATORIES ON
ANTONIO B. WON PAT INTERNATIONAL AIRPORT
AUTHORITY, GUAM'S BANK ACCOUNTS**

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

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6. Jean M. Arriola, Airport Services Manager
7. Danielle Camacho, Accountant II

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the General Accounting Supervisor.

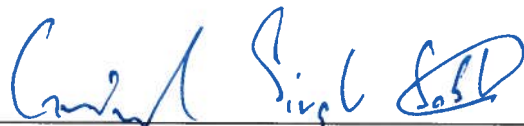
BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF
THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT
THE DECEMBER 16, 2021 REGULAR BOARD MEETING.**

ABSENT

BRIAN J. BAMBA, Chairman



GURVINDER SOBTI, Vice Chairman


DONALD I. WEAKLEY, Board Secretary

ABSENT
LUCY M. ALCORN


ZENON E. BELANGER


ROSIE R. TAINATONGO

ABSENT
DOYON A. MORATO

ATTEST:


DONALD I. WEAKLEY, Board Secretary



BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, December 16, 2021

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or

<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

Pacific Daily News – December 9, 2021

Notice to Media – December 9, 2021

Second Notice:

Pacific Daily News – December 14, 2021

Notice to Media – December 14, 2021

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. October 28, 2021 Regular Meeting
4. Correspondence - None
5. Old Business
 - A. COVID 19 Rent Relief Discussion
6. New Business
 - A. Air Busan Signatory Airline Status
 - B. Approval of Award for Janitorial and Maintenance Services
Concourse Level - IFB No. GIAA-001-FY21
 - C. Board Resolution No. 22-08 – Bank Signatories
 - D. Performance Review – Executive Manager
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
 - A. DFS Guam L.P. related litigation to which GIAA is or may be a party
10. Public Comments
11. Adjournment



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Thursday, December 16, 2021
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>	<u>CONTACT NO./EMAIL</u>
1.	Raymond T. Mantua	ARFF	482-0419
2.	ANN BAUTISTA	ACU	489-6826
3.	Harry Cruz	Adm.	642-5149
4.	JUAN PEREZ	ASTM	642-4450
5.	VINCE NARUN	APD	642-4420
6.	Ken McDonald	PTF	642-4480
7.	VICTOR J. CRUZ	GIAA	642-4438
8.	Raymond Quinlan	GIAA	642-4459
9.	ZOOM:		
10.	William Brennan	Arriola Law Firm	
11.	Janalynn Damian	Calvo Fisher & Jacob LLC	
12.	Genivieve Rapadas	Calvo Fisher & Jacob LLC	
13.	Eduardo Calvo	Calvo Fisher & Jacob LLC	
14.	Danny Cepeda	GIAA	
15.	Joe Javellana	GIAA	
16.	Elfrie Koshiba	GIAA	
17.			
18.			
19.			
20.			

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 Pets & Stuff

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For all categories except employment and real estate.
 There are no line limits

Good: Text only. 3 days in print/7 days online **\$35**
Better: Text with border. 5 days in print/10 days online **\$45**
Best: Text with border & image. 8 days in print/14 days online **\$60**

CATEGORIES

Animals for Sale: Livestock / Pets • **Automotive:** Cars/
 Motorcycles/Pickups and SUVs • **Celebrations • Fundraisers**
• Goods for Sale: Auto Parts/Baby Items/Computers/Electronics/
 Exercise Equipment/Furniture/Household Goods/Miscellaneous/
 Musical Instruments/Sports and Outdoors Equipment/Tool • **Lost
 and Found • Heavy Equipment • Repairs and Installation:** Air
 Conditioning/Appliances/Cellphones/Computers/Electrical/Electronics/
 Plumbing/Repair and Installation Services Needed • **Services:** Child
 and Elderly Care/Educational/Lawn Care or Yardwork/Other Services/
 Therapeutic Massage/Tutoring/Cleaning Services • **Wanted to Buy**
• Watercraft: Boats/Personal Water Craft

EMPLOYMENT CLASSIFIED PACKAGES

There are no line limits

Good: Text only. 3 days in print and 7 days online **\$99**
Better: Text with border. 5 days in print/10 days online **\$114**
Best: Text with border & image. 8 days in print/14 days online **\$120**

CATEGORIES

Help Wanted Full Time • Help Wanted Part Time

REAL ESTATE CLASSIFIED PACKAGES

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Good: Text only. 3 days in print / 7 days online **\$81**
Better: Text with border. 5 days in print / 10 days online **\$96**
Best: Text with border & image. 8 days in print/14 days online **\$105**

CATEGORIES

Businesses for sale • For Lease Land • For Rent Commercial
• For Rent Residential • For Sale Commercial • For Sale
Residential • For Sale Land • Rooms for Rent

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All liners come with digital. There are no Print Only options.

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\$50 5 days online – No Line Limit

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\$16.50 per line/per day for print and 3 days online.

\$75 5 days online – No Line Limit

Real Estate Open Liners

\$14.70 per line/per day for print and 3 days online.

\$85 5 days online – No Line Limit

Optional Adds for Open Liners

• **Bold:** \$2 • **Border:** \$7 • **Image:** \$7

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SIZE: ABOUT 8-9 FT.

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 the form and
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Pacific Daily News

REGULAR MONTHLY BOARD MEETING

Thursday, December 16, 2021
 at 3:00 PM in Terminal
 Conference Rooms 1 & 2 and
 by Videoconference and Live
 Streamed via GIAA website:
www.guamairport.com or
[https://www.guamairport.com/
 /corporate/about-our-airport/
 board-of-directors/airport-
 board-meeting](https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting)

AGENDA

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2. Approval of Agenda
3. Approval of Minutes
 A. October 28, 2021
 Regular Meeting
4. Correspondence - None
5. Old Business
 A. COVID 19 Rent Relief
 Discussion
6. New Business
 A. Air Busan Signatory
 Airline Status
 B. Approval of Award for
 Janitorial and
 Maintenance Services
 Concourse Level -
 IFB No. GIAA-001-FY21
 C. Board Resolution No.
 22-08 - Bank Signatories
 D. Performance Review -
 Executive Manager
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
 A. DFS Guam L.P. related
 litigation to which GIAA
 is or may be a party
10. Public Comments
11. Adjournment

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 Pets & Stuff

SUPER CLASSIFIED DEALS

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Good: Text only. 3 days in print/7 days online **\$35**
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CATEGORIES

Animals for Sale: Livestock / Pets • **Automotive:** Cars/
 Motorcycles/Pickups and SUVs • **Celebrations • Fundraisers**
 • **Goods for Sale:** Auto Parts/Baby Items/Computers/Electronics/
 Exercise Equipment/Furniture/Household Goods/Miscellaneous/
 Musical Instruments/Sports and Outdoors Equipment/Tool • **Lost
 and Found • Heavy Equipment • Repairs and Installation:** Air
 Conditioning/Appliances/Cellphones/Computers/Electrical/Electronics/
 Plumbing/Repair and Installation Services Needed • **Services:** Child
 and Elderly Care/Educational/Lawn Care or Yardwork/Other Services/
 Therapeutic Massage/Tutoring/Cleaning Services • **Wanted to Buy**
 • **Watercraft:** Boats/Personal Water Craft

EMPLOYMENT CLASSIFIED PACKAGES

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 • **For Rent Residential • For Sale Commercial • For Sale**
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All classified ads are subject to the applicable rate card, copies of which are available from our Advertising Dept. All ads are subject to approval before publication. The Pacific Daily News/Pacific Sunday News reserves the right to edit, refuse, reject, classify or cancel any ad at any time. Errors must be reported in the first day publication. The Pacific Daily News/Pacific Sunday News shall not be liable for any loss or expense that results from an error in or omission of an advertisement. No refunds for early cancellation of order.

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 ACCOUNTANT/MED BILLER
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Part Time

HELP WANTED

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 Floor Attendants able to
 work any shift and on call.
 Call 646-1117 ext. 2 Mon-Fri

Place an
 ad in PDN
 CLASSIFIEDS!
 IT WORKS!

REGULAR MONTHLY BOARD MEETING

Thursday, December 16, 2021
 at 3:00 PM in Terminal
 Conference Rooms 1 & 2 and
 by Videoconference and Live
 Streamed via GIAA website:
 www.guamairport.com or
 https://www.guamairport.com
 /corporate/about-our-airport/
 board-of-directors/airport-
 board-meeting

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 A. October 28, 2021 Regular Meeting
4. Correspondence - None
5. Old Business
 A. COVID 19 Rent Relief Discussion
6. New Business
 A. Air Busan Signatory Airline Status
 B. Approval of Award for Janitorial and Maintenance Services Concourse Level - IFB No. GIAA-001-FY21
 C. Board Resolution No. 22-08 - Bank Signatories
 D. Performance Review - Executive Manager
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
 A. DFS Guam L.P. related litigation to which GIAA is or may be a party
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at 642-4717/18 for special accommodations. This ad is paid for by GIAA.

Automotive

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(671) 482-4321

BAUMANN, KONDAS and XU, LLC
 238 ARCHBISHOP FLORES ST.,
 SUITE 903
 HAGATNA, GUAM 96910
 TEL: (671) 477-9084
 FAX: (671) 472-9087

IN THE SUPERIOR COURT
 OF GUAM

IN THE MATTER OF THE
 ESTATE
 OF

MARIA QUICHOCHO
 MASGA,
 Deceased.

PROBATE CASE NO.
 PRO186-21

NOTICE TO CREDITORS

NOTICE IS HEREBY GIVEN by MARIE M. ESPINOSA, Administratrix of the Estate of MARIA QUICHOCHO MASGA, deceased, through the undersigned counsel, to the creditors of, and all persons having claims against, the deceased, that within sixty (60) calendar days after the first publication of this notice, all claims shall be filed, with the necessary vouchers, to the said Administratrix of the Estate at the Office of the Clerk of the Superior Court of Guam, or exhibit them with the necessary vouchers to the said MARIE M. ESPINOSA, Administratrix at c/o: Ladd A. Baumann, Esq., BAUMANN, KONDAS and XU, LLC, at 238 Archbishop Flores Street, Suite 903, Hagatna, Guam 96910, the same being the place for the transaction of business of the Estate. For further particulars, creditors should refer to the specific requirements set forth by law.

Dated this 17th day of
 November, 2021.

BAUMANN, KONDAS and
 XU, LLC

By /s/ LADD A. BAUMANN
 Attorneys for Administratrix



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MARK B. MENDIOLA
 Chairman

GUAM EDUCATION BOARD

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 Barrigada, Guam 96913-1608
 Telephone Number: (671) 300-1627
 Facsimile Number: (671) 472-5003
 Website Address: www.gdoe.net/geb



DR. MARY A.Y. OKADA
 Vice-Chair

Guam Education Board
REGULAR MONTHLY MEETING
 Tuesday, December 21, 2021 | 6 PM
 3rd Floor Conference Room, Bldg. B, Tiyan

AGENDA

- I. Meeting Call to Order
- II. Approval of Minutes
 1. Minutes of November 23, 2021 Regular Meeting - Subject to Board Action
- III. Public Participation (Board Policy 125.6)
 Time Limit 3 minutes
- IV. Communications
 1. Correspondence received by the Board after November 23
 2. Superintendent's Report - Subject to Board Action
- V. Ex-Officio Member Reports
 1. Islandwide Board of Governing Students (IBOGS) Report
 2. Guam Federation of Teachers (GFT) Report
 3. Mayor's Council of Guam (MCOG) Report
- VI. Unfinished Business/ Committee Reports
 1. Executive Committee
 a. Superintendent's Evaluation - Subject to Board Action
 2. Instructional & Academic Support Committee
 a. December 2021 Head Start Report - Subject to Board Action
 3. Safe & Healthy Schools Committee
 a. District School Readiness Task Force (DSRTF) Report
 b. Online Parent Townhall Meeting In-House Vaccination Survey Results - Subject to Board Action
 4. Policy Review & Strategic Planning Committee
 a. Strategic Planning Committee Report
 5. Fiscal Management Committee
 a. GDOE Financial Report
 i. Accounts Payable Aging Report
 ii. Unaudited Statement of Appropriation, Expenditures, and Encumbrances for Fiscal Year 2021
 b. US Department of Education Specific Conditions Report
- VII. New Business
 a. Certificate Presentation for National Special Education Day
 b. Certificate Presentation for 2021 SHS JROTC Leadership Academic Bowl Finalists
- VIII. Executive Session (Board Policy 125.12)
- IX. Adjournment

The public is welcome to view the meeting via live stream at
<https://www.facebook.com/DOEGuam>.

Individuals requiring special accommodations or information or wish to submit public testimony via email may contact Tia Salas by email: tissalas@gdoe.net.

Agenda to be available on GEB website at least 72 hours before the meeting.

This advertisement was paid by GDOE local funds.

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, October 28, 2021, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The October 28, 2021 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Bamba at 3:04 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder Sobti (Via VTC)
Donald I. Weakley
Zenon E. Belanger
Rosie R. Tainatongo (Via VTC)
Doyon A. Morato (Via VTC)

Offices or positions:

Chairman
Vice Chairman
Board Secretary

Directors Absent:

Lucy M. Alcorn (Excused)

GIAA Officials:

John M. Quinata
Artemio R. Hernandez, Ph.D.
Jean M. Arriola
Juan Reyes
Antoniette Bautista
Joseph Javellana
Raymond Quintanilla
Victor Cruz
Kenneth Quenga
Anthony Quidachay

Executive Manager
Deputy Executive Manager
Airport Services Manager
Air Terminal Manager
Accounting Supervisor
Property Management Office
Operations Superintendent
Engineering Supervisor
Lieutenant, Airport Police
Safety Administrator

William Brennan (Via VTC)
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Morato, the following resolution was unanimously passed via roll call vote:

Resolution No. 22-01

The Board hereby approves the agenda of the October 28, 2021 regular meeting, as presented.

3. APPROVAL OF MINUTES

A. September 30, 2021 - Regular Meeting

On motion duly made by Director Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll vote:

Resolution No. 22-02

The Board hereby approves the minutes of the September 30, 2021 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

A. Management Discussion Ref: Real Property Leasing/Development for Airport Purposes

Deputy Executive Manager Hernandez informed the Board that as a result of an October 14, 2021 Legislative Informational Briefing, and Revenue Diversification Initiatives mentioned, Management would like to reiterate and request for continued support from the Board to pursue legislation, which requires further adjustments to the current law related to leasing and development of GIAA real property.

Historically, it has been difficult for GIAA to lease existing real property, due to limitations and requirements for anything above five (5) years in current law, and the requirements of the exceptional term lease process. Deputy Executive Manager Hernandez advised that draft adjustment to the current law is being worked on internally. Management is requesting for continued support from the Board to work with the legislature, specifically the Airport Oversight Chairperson, Senator Amanda Shelton, as it relates to real property leasing and development for Airport purposes.

Discussion followed with Chairman Bamba expressing his continued support, advising the Board that Management's intent has not changed from September 2020, when the Board initially authorized Management to draft legislation to present to the Legislature, relative to Real Property Leasing. Now, with the impacts to revenue as a result of the pandemic, it is the time to

look at ways to diversify and seek other revenue sources. Directors Weakley, Morato, Sobti, and Tainatongo also expressed their continued support.

After further discussion, on motion duly made by Director Belanger, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-03

The Board hereby continues to support and authorize Management to draft legislation to present to the Legislature relative to Real Property Leasing/Development for Airport Purposes.

6. NEW BUSINESS

**A. CIP Contract Modification – IAC Project No. GIAA-FY14-01-1
Supplemental Agreement**

Mr. Frank Santos presented the first item relative to the Terminal Building Structural Upgrade and Concourse Isolation Project, for the Board's consideration. Mr. Santos informed the Board that in March 2021, the Board approved Change Order No. 19. Included with said change order was an Agreement between GIAA and the Contractor, Black Construction Corporation, regarding the payment for over four hundred (400) Potential Change Orders (PCO's), in the amount of \$7,113,692.70. The Agreement was subject to availability of funds. A funding source to cover the referenced amount of PCO's has been identified under Unrestricted Reserves. The Agreement will be formalized as Supplemental Agreement No. 1, and will now require the Contractor to increase their performance bonds to a higher level. No time extension is involved with the Project, and GIAA will not expect any additional change orders up to the completion of the Project, December 31, 2021. Discussion followed, with Mr. Santos explaining that along with the PCO amount of \$7,113,692.70 which was part of the approved Change Order No. 19, there is also the contractor's extended overhead claim, in the amount of \$8,812,530.00, also subject to availability of funds and subsequent supplemental agreement. This brings the total of the change order approved in March 2021 to over \$15M. Management's recommendation is to approve the execution of Supplemental Agreement No. 1 for PCO's in the amount of \$7,113,692.70, from unrestricted reserves as a funding source.

Director Morato inquired if the amount of the extended overhead was negotiated. Mr. Santos advised Director Morato and the Board that the entire Agreement amount was negotiated.

After further discussion, on motion duly made by Director Belanger, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-04

The Board hereby authorizes Management to execute Supplemental Agreement No. 1 for PCO's identified under the Terminal Building Structural Upgrade and Concourse Isolation Project, in the amount of \$7,113,692.70 from Unrestricted Reserves as a funding source.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Acting Assistant Comptroller reported on the revenues and expenses of the Authority as of **September 30, 2021**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **74.7%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **64.7%** and **93.9%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **5.5%**. Year-to-date Total Operating Revenues Actual of **\$23.6M** is **58.2%** below the budget estimate of **\$56.6M**. Year-to-date Total Operating Expenses are below budget by **16.8%**. Components of this line item include a **2.0%** decrease in Personnel Service, a **27.8%** decrease in Contractual Services, a **55.6%** decrease in Materials & Supplies and a **20.5%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$-11.3M** reflects a decrease of **177.4%** over the year-to-date budgeted amount of **\$14.6M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.54** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Calvo Fisher & Jacob advised prior to the Board meeting that recommendation of counsel requesting executive session was cancelled.

Upon written recommendation of counsel to GIAA, Arriola Law Firm, and on motion duly made by Secretary Weakley, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 3:35 p.m.

The Board convened into Executive Session at 3:38 p.m. to discuss Office of Public Accountability Procurement Appeal Case No. OPA-PA-21-010 to which GIAA is a Party. Attending Executive Session were Directors Bamba, Sobti, Weakley, Belanger, Morato, Tainatongo, Executive Manager Quinata, and Legal Counsel William Brennan. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 3:53 p.m., at which time the Board returned to regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Secretary Weakley, seconded by Director Belanger; motion unanimously passed. The meeting was adjourned at 3:55 p.m.

Dated this _____, day of _____, 2021.

Attest:

Brian J. Bamba
Chairman

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Amanda O'Brien
Corresponding Secretary

GIAA BOARD OF DIRECTORS
REGULAR MEETING – December 16, 2021
Executive Summary

Air Busan Co., Ltd. - Request For Signatory Status

Purpose

To approve Air Busan's desire and request to become a Signatory Airline at A. B. Won Pat International Airport, Guam.

Background and History

Air Busan Co., Ltd. was established in August 2007 and began as a regional airliner based in the southern area of Korea on October 2008. Since launching their first flight departing from Busan, the company has expanded their regional sky road to operate thirty-one (31) domestic and international routes.

Air Busan has been growing into a well-established airliner, setting up a milestone in the Korean civil aviation history. Having been established as a successful model of Korean LCC at their international destinations such as Japan, China, Southeast Asia, they have been enhancing their reputation as one of the reliable Korean airlines and have set their position as a true international airliner covering beyond regional areas. As of December 5, 2021, the Air Busan fleet consists of eight (8) A321-200, thirteen (13) A320-200, three (3) Airbus A321neo and two (2) Airbus A321LR.

Air Busan's original request to become a Signatory Airline was approved by the Board of Directors on June 4, 2015 and they began with one (1) weekly flight and gradually increased to daily flights. Due to the COVID-19 pandemic, they ceased operations on March 5, 2020 and terminated their Signatory Airline Operating Agreement effective October 1, 2020.

Air Busan has again indicated their interest in becoming a Signatory Airline at A. B. Won Pat International Airport, Guam. They resumed flight operations on December 4, 2021, with a departure scheduled every Saturday until March 2022, utilizing an Airbus A321-200 aircraft with a seat capacity of 195 passengers. Air Busan anticipates adding an additional flight beginning on December 21, 2021.

Air Busan has also requested to lease office space located on the apron level of the main terminal building.

Legal Review:

Upon the Board of Directors approval of Air Busan's signatory status request, a standard Signatory Airline Operating Agreement & Terminal Building Lease will be prepared, sent to Legal Counsel for review and approval then executed by both parties.

Financial Review:

The estimated revenue for the requested office space is \$13,192.85 per annum. In addition, Air Busan's additional payments will include passenger fees and all related charges based on the GIAA Airport Tariff Schedule.

Recommendations

Management recommends that the GIAA Board of Directors approve Air Busan's request to become a Signatory Airline at the A. B. Won Pat International Airport Authority, Guam, with the expiring term to run conterminous with other Signatory Agreements.



December 2, 2021

To: A.B Won Pat International Airport Authority, Executive Manager

From : Air Busan., Co Ltd.

Re : Applying Signatory Airline for Air Busan

Hafa Adai!

I, Taeyang Kim, as a representative of Air Busan, respectfully request endorsing a change in carrier status for Air Busan to the Signatory Airline.

Thank you in advance for your kind consideration and I hope the eternal development of Guam Airport.
I am looking forward to hearing good news from you.

Thank you for attentive cooperation.

Should you need anything more, may contact me at tykim@airbusan.com and Ms. Denise M Moon at mymoon@airbusan.com or 671-788-3546.

Sincerely,

Taeyang Kim

Station Manager

Air Busan Co., Ltd.

Guam Branch



ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS

EXECUTIVE SUMMARY

INVITATION FOR BID NO. GIAA-001-FY22,
JANITORIAL AND MAINTENANCE SERVICES
(CONCOURSE LEVEL)

December 16, 2021

Purpose

Board action is requested to approve the bid award for Janitorial and Maintenance Services for the Concourse Level Service Area under the Invitation for Bid No. GIAA-001-FY22.

Background

The bid was solicited for the provision of janitorial services at the concourse level service areas of **the A.B. Won Pat International Airport, Guam's main terminal**. The services to be provided are inclusive of all labor, materials, supplies and equipment. The contract will be awarded to the responsible bidder with the lowest responsive total bid amount. The contract term is for three (3) years with two (2) one-year option years, not to exceed five (5) years, to be exercised at the sole discretion of GIAA.

Procurement Background

The solicitation announcement was advertised through the local newspapers on November 11, 16, and 22 and December 2 and 3, 2021. The bid submission deadline was established for December 10, 2021 at 2:00 p.m. and bid opening took place at 2:15 p.m. on the same day.

Twenty (20) firms and/or individuals purchased or downloaded the bid package and four (4) firms submitted a bid before the submission deadline. As required by the Procurement Rules and Regulations, the bid was publicly opened and read aloud by GIAA procurement staff in the presence of the bidders.

Bid Analysis and Evaluation

The bids submitted are presented below in the order they were received and opened:

Bidder:	Total Bid Amount:
K Cleaning Services	\$485,000.00
JJ Global Services	\$490,493.64
Guam Cleaning Masters Inc.	\$502,757.04
Advance Management Inc.	\$612,274.00

The lowest total bid amount was a total bid price of \$485,000.00 per year from K Cleaning Services.

The bids were reviewed to determine responsibility and responsiveness, that is, whether or not the bidders submitted all the documents required by the IFB. The bids were determined to have met the standards of responsibility and responsiveness as outlined in the Guam Procurement Laws and Regulations.

Legal Review

Upon approval of award, the contract will be processed subject to legal review.

Financial Review

The total contract award for this bid is a total annual cost of \$485,000.00 per year for a term of three (3) years with two (2) one-year option years, not to exceed five (5) years, to be exercised at **GIAA's sole discretion**. Funding for this contract is available under the Property & Facilities Division O&M Budget.

Recommendation

Management recommends the contract award in the amount of \$485,000.00 per year for a contract term of three (3) years with two (2) one-year option years to K Cleaning Services, who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations.

Email: official@guamairport.net

December 13, 2021

MEMORANDUM

TO: EXECUTIVE MANAGER

FROM: SUPPLY MANAGEMENT ADMINISTRATOR

SUBJECT: BID EVALUATION AND RECOMMENDATION – INVITATION FOR BID
IFB NO. GIAA-001-FY22: JANITORIAL AND MAINTENANCE SERVICES
(CONCOURSE LEVEL)

Procurement Background:

The above referenced Invitation for Bid was publicly announced through the local newspaper on November 11, 16, and 22 and December 2 and 3, 2021. The bid submission deadline was December 10, 2021, at 2:00 p.m. and bid opening took place at 2:15 p.m. the same day.

Twenty (20) firms and/or individuals purchased or downloaded the bid package, and four (4) firms submitted a bid prior to the bid submission deadline. The bids were opened in the presence of the bidders and several GIAA representatives. The bid prices were read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff.

The results of the bid price submittals are as follows in the order they were received and opened:

Bidder:	Item No. 1 – Concourse Level Service Area
K Cleaning Services	\$485,000.00
JJ Global Services	\$490,493.64
Guam Cleaning Masters Inc.	\$502,757.04
Advance Management Inc.	\$612,274.00

Bid Analysis and Evaluation:

Pursuant to Section 12 of the Instructions to Bidders, the contract is to be awarded as soon as possible to the responsible bidder with the lowest Total Bid Price within the available funding for the project; and provided the bid is reasonable and is in the interest of GIAA to accept it. To determine the responsibility of bidders, the bid package specified the required documents that bidders must submit with their bid packages. The attached abstract illustrates the inventory of required documents and the bidder's submittal.

K Cleaning Services: The bidder submitted a copy of their current Guam Business License. The Bidder's Qualification Statement form included a list of projects within the last five years similar to the services solicited with resumes attached. All other required documents were complete and in conformance with the Invitation for Bid. Their bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

JJ Global Services: The bidder submitted a copy of their current Guam Business License. The Bidder's Qualification Statement form included a list of projects within the last five years similar to the services

solicited with resumes attached. All other required documents were complete and in conformance with the Invitation for Bid. Their bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Guam Cleaning Masters: The bidder submitted a copy of their current Guam Business License. The Bidder's Qualification Statement form included a list of projects within the last five years similar to the services solicited with resumes attached.

Upon further analysis, it was determined that the bidder failed to submit a copy of the Acknowledgement of Receipt forms pertaining to all issued addenda with their bid as instructed by the IFB. Bidder did acknowledge receipt of Addendum A and B via email correspondence dated November 29 and December 2, 2021. Said email correspondence indicating acknowledgement is included in the procurement record. As this mistake is immaterial, a waiver of this mistake is justified pursuant to 2 GAR § 3109 (m) as such omission is insignificant and does not prejudice the other bidders and has a negligible effect on price, quantity, delivery or contractual conditions. Furthermore, there is no doubt that the bidder received said addenda and intended to be bound by it. All other required documents were complete and in conformance with the Invitation for Bid.

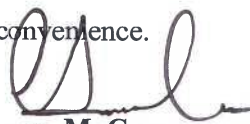
Their bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Advance Management, Inc.: The bidder submitted a copy of their current Guam Business License. The Bidder's Qualification Statement form included a list of projects within the last five years similar to the services solicited with resumes attached. All other required documents were complete and in conformance with the Invitation for Bid. Their bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Recommendation:

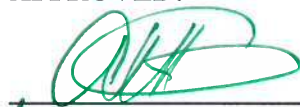
Therefore, pursuant to Section 12 of the Instruction to Bidders, the award of contract will be made to the **lowest responsible, responsive bidder. K Cleaning Services** is the lowest responsible, responsive bidder with a Total Price of **\$485,000.00** per year to service GIAA's Concourse Level Area. The contract term is for three (3) years with two (2) one-year options, not to exceed five (5) years, to be exercised at the sole discretion of GIAA.

Should you have any questions or concerns, I am available at your convenience.



Henry M. Cruz

APPROVED:



JOHN M. QUINATA
EXECUTIVE MANAGER

Attachment

cc: Admin / Procurement / Marketing



AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF Devepo)
) SS.
 _____)

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

☒ The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

☐ The offeror is a corporation, partnership, joint venture, or association known as *[please state name of offeror company]*, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
<u>QUISAPATO SM. COMIN, JR.</u>	<u>POB 7271</u> <u>TAMUNING, GU 96931</u>	<u>100 %</u>
_____	_____	_____
_____	_____	_____

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>
<u>none</u>	_____	_____
_____	_____	_____
_____	_____	_____

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

Signature of one of the following:

Offeror, if the bidder is an individual;
 Partner, if the offeror is a partnership;
 Officer, if the offeror is a corporation.

Subscribed and sworn to before me this
 day 22nd
 of November, 2021.

NOTARY PUBLIC

My commission expires _____.

CORAZON M. CONCEPCION
NOTARY PUBLIC
 In and for the Territory of Guam, U.S.A.
 My Commission Expires: **OCT. 30, 2025**
 P.O. Box 11675 Tamuning, GU 96931

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS RESOLUTION NO. 22-08**

**RELATIVE TO AUTHORIZING SIGNATORIES ON
ANTONIO B. WON PAT INTERNATIONAL AIRPORT
AUTHORITY, GUAM'S BANK ACCOUNTS**

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. John M. Quinata, Executive Manager;
2. Artemio R. A. Hernandez, Deputy Executive Manager
3. Brian J. Bamba, Chairman of the Board;
4. Gurvinder Sobti, Vice Chairman of the Board;
5. Antoniette L. Bautista, General Accounting Supervisor; and
6. Jean M. Arriola, Airport Services Manager
7. Danielle Camacho, Accountant II

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the General Accounting Supervisor.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE DECEMBER 16, 2021 REGULAR BOARD MEETING.

BRIAN J. BAMBA, Chairman

GURVINDER SOBTI, Vice Chairman

DONALD I. WEAKLEY, Board Secretary

LUCY M. ALCORN

ZENON E. BELANGER

ROSIE R. TAINATONGO

DOYON A. MORATO

ATTEST:

DONALD I. WEAKLEY, Board Secretary



P.O. Box 8770, Tamuning, GU 96931
 (671) 646-0300 - Fax: (671) 646-8823
www.guamairport.com

EXECUTIVE MANAGER EVALUATION APPRAISAL

Employee No. Evaluation Date: Evaluation Period: _____ to _____	Name: (Last, First and Middle Initials)
Position Title: When Assigned:	Social Security Number: (Last Four Digits Only) <div style="text-align: center;">XXX-XX- ____</div>
Division	Evaluator:

INSTRUCTIONS: This form was adopted by the Board of Directors on _____, 2021, as recommended by the Human Resource Committee of the Board and is identified as HR NO. _____, **EXECUTIVE MANAGER'S EVALUATION FORM, to become effective on the date of said adoption.** Each member of this governing body shall complete this form to evaluate the Executive Manager's Performance in each of the areas noted below, sign the Evaluation Form and submit it to the HR Department, Attn: _____. Performance levels should be noted, based on the following scale:

5	E – Excellent
4	ME – Meets Expectations
3	SP – Satisfactory Performance
2	NI – Needs Improvement
1	P - Poor

<i>E - Excellent</i>	<i>Employee sustains an outstanding performance over a substantial period of time and almost always exceeds expectations and performance at a high standard. Employee is extremely knowledgeable, highly motivated and exceptionally productive when compared to the job position requirements and the performance level of others over a sustained period of time. The employee exhibits initiative, exercises sound judgment, performs all duties with little or no directions, anticipates needs in the organization, makes independent recommendations to solve current or potential problems and contributes substantially to the achievement of GIAA objectives by the high quality of work performed.</i>
<i>ME – Meets Expectations</i>	<i>Employee generally exceeds performance expectations and meets the job position requirements, performs as well or above the level of the employee’s peers, shows initiative on new projects with very little direction.</i>
<i>SP – Satisfactory Performance</i>	<i>Employee possesses many of the overall characteristic qualities of an “excellent” performing employee but is less independent and innovative.</i>
<i>NI – Needs Improvement</i>	<i>Employee meets some individual goals and completes tasks in an acceptable manner. Additional instruction and supervision may be required in some areas, but overall performance is adequate for the job position needs</i>
<i>P - Poor</i>	<i>Employee rarely meets expectations and the governing board who has supervision authority should counsel the employee in order to bring employee’s performance to an acceptable level. If employee’s performance cannot be brought up to an acceptable level within a reasonable period of time, employee may be considered to be transferred to a more appropriate position or termination should be considered.</i>

I. PERFORMANCE EVALUATION

List major goals, if any, which were established at the time of the last review, and compare them with the results achieved. Use additional sheets if necessary. The Performance Goals have been reviewed and updated on _____.

Goals Established

Results Achieved

Reduce “cost of doing business” at GIAA	
Ensure Procurement Laws and Regulations are followed	
Improve (by reducing) on reportable “audit findings”	
Heighten Plant Maintenance consciousness, i.e., appearance; convenience; friendliness; aesthetics	
Enhance revenue opportunities	
Enhance personnel training certifications at all levels	
Continue aggressive implantation of CIP Projects (over \$100 Million Value)	

II. OVERALL STATUS (Check One)

Considering the Results Achieved on the above Performance Evaluation and all other factors including managerial skills and job knowledge related to the job, where does this individual now stand? The latest revision date on the above goals is _____.

- ☐ Excellent (E)
- ☐ Meets Expectations (ME)
- ☐ Satisfactory Performance (SP)
- ☐ Needs Improvement (NI)
- ☐ Poor (P)

III. MANAGERIAL SKILLS

Circle applicable rating and comment, if need be.

Attribute	Evaluation Module	Description	Rating	Comments
Judgment	Evaluate the employee's demonstrated ability to inspire and encourage others to utilize their attributes to the maximum to achieve desired goals and objectives.	E ME SP NI P	5 4 3 2 1	
Ability to Learn	Evaluate the employee's demonstrated ability to effectively develop a course of action, including the formulation of total approach to achieve established goals and objectives.	E ME SP NI P	5 4 3 2 1	
Ability to Organize	Evaluate the employee's demonstrated ability to set realistic measurable goals and objectives and to arrange in an orderly, systematic manner those things that must be accomplished to attain the desired goal, including staffing, job assignment, responsibilities and authorities and working relationship.	E ME SP NI P	5 4 3 2 1	
Ability to Control	Evaluate the employee's demonstrated ability to establish the necessary parameters and feedback mechanisms to assure maintaining adherence to a plan and modifying action when	E ME SP NI P	5 4 3 2 1	

	necessary to achieve the desired goal and objective.			
Ability to Develop Subordinates	Evaluate the employee's demonstrated ability to improve subordinate job performance and/or prepare them for greater responsibility.	E ME SP NI P	5 4 3 2 1	
Ability to Communicate (Oral)	Evaluate the employee's demonstrated ability to transfer a thought, plan, idea, etc., through oral communications to others so they fully understand the subject.	E ME SP NI P	5 4 3 2 1	
Ability to Communicate (Written)	Evaluate the employee's ability to transfer a thought, plan, idea, etc. through written communications to others so they fully understand the subject.	E ME SP NI P	5 4 3 2 1	
Courage to Act	Evaluate the employee's demonstrated ability to carry out difficult decisions and to get the job done despite adversity.	E ME SP NI P	5 4 3 2 1	
Ability to Work Under Pressure	Evaluate the employee's demonstrated ability to obtain desired results under stress conditions, short-time cycles, threatening situations, adverse condition, last minute changes, etc.	E ME SP NI P	5 4 3 2 1	
Ability to Motivate	Evaluate the employee's demonstrated ability to inspire and encourage others to utilize their abilities to the maximum to achieve desired goals and objectives.	E ME SP NI P	5 4 3 2 1	
Willingness to Accept Greater Responsibilities	Evaluate the employee's demonstrated interest, willingness and desire to seek out and/or accept work assignments that increases responsibility.	E ME SP NI P	5 4 3 2 1	

Drive an Initiative	Evaluate the employee's demonstrated efforts as a self-starter, with self motivation to achieve the established goals and objectives in reaching the desired results.	E ME SP NI P	5 4 3 2 1	
Flexibility	Evaluate the employee's demonstrated ability to adjust to changing internal conditions.	E ME SP NI P	5 4 3 2 1	
Ability to Delegate	Evaluate the employee's demonstrated ability to delegate certain important segments of work which he/she is accountable.	E ME SP NI P	5 4 3 2 1	
Creativity	Evaluate the employee's demonstrated ability to develop alternate solutions to new and projected problems, envision problems and future impacts, seek methods and procedures for obtaining desired results.	E ME SP NI P	5 4 3 2 1	
Cooperation	Evaluate the employee's demonstrated ability to work with others, to help others, to be a "team player" and to accept ideas and recommendations from others.	E ME SP NI P	5 4 3 2 1	
Goal Selection	Evaluate the employee's demonstrated ability to identify and select high priority goals, and to clearly describe them in a performance budget.	E ME SP NI P	5 4 3 2 1	

Efficiency	Evaluate the employee's demonstrated ability to skillfully use time, energy and resources in attainment of goals.	E ME SP NI P	5 4 3 2 1	
Goal Attainment	Evaluate the employee's demonstrated ability to reach predetermined goals. Were the intended or expected results achieved?	E ME SP NI P	5 4 3 2 1	

IV. Specific Comments:

V. Certification

I, _____, a member of the Board of Directors, qualified and authorized, do hereby certify that I have read, reviewed, and make this evaluation to the best of my knowledge and further certify that I have executed this Evaluation this _____ day of _____, 2021.

NAME

Member, Board of Directors
GUAM INTERNATIONAL AIRPORT AUTHORITY



EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

December 16, 2021

AIRLINE UPDATES

December 2021

		CARRIERS									BX
		UA	PR	LJ	JL	KE	7C	CI	TW	RS	
DESTINATIONS	HNL	7x weekly									
	NRT	7x weekly			Suspended thru Jan 2022						
	KIX										
	MNL	7x weekly	3x weekly								
	SPN	7x weekly									
	ROR	2x weekly									
	PNI	1x weekly									
	TKK	1x weekly									
	ICN			4x weekly		2x weekly	2x weekly beginning Nov. 25		4x weekly	2x weekly eff. Dec. 23	
	PUS										1x weekly effective Nov. 27
	TPE							Suspended through December 2021			

Current Air Services Snapshot: Based on the scheduled services above, GIAA's current operational status for November

- 53 weekly scheduled flights up from 39 in November 2021
- Total weekly seat capacity of 10,074 weekly up from 7,276 in November 2021
- 9 destinations (HNL, MNL, NRT, SPN, ICN, ROR, TTK, PNI, BUS), up from 8 in November 2021 with the inclusion of Busan, SK.
- 8 airlines operating (United, PAL, KAL, Jin Air, T'way, Jeju Air, and Air Busan, Air Seoul) up from 5 in November with the resumption of Jeju Air, Air Busan and Air Seoul services.

Omicron Variant Impact

- Effective Tuesday, November 30, 2021, the Japan Government barred non-resident foreigners, including business travelers, international students and foreign workers from entering the country. The ban applies to all countries. Japanese citizens and foreign residents are exempt.

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

December 16, 2021

- Effective Friday, December 3, 2021, the Government of South Korea halted quarantine exemptions for inbound travelers from all countries and requires visitors to observe a 10-day quarantine period and take three rounds of PCR tests after arrival.
- Jin Air cancelled Wednesday, December 8 and Friday, December 10 flights to/from ICN (notified December 3)
- Jeju cancelled 7 flights scheduled between December 6 and December 16 to/from Incheon (notified December 9)
- T'way cancels Thursday, December 9 and Sunday, December 11 and all operations effective December 16 through the end of the month to/from ICN (notified December 6 & 9)
- Asiana proposed 2x weekly flight, beginning December 23, 2021 from Incheon to Guam, utilizing an A321 NEO with 180 seats. All federal authorizations cleared. Pending are business permit, landing permit and USCBP schedule submissions from Asiana. Update: Asiana cancelled its proposed 2x weekly flight due to Omicron, which were already selling on their website. (notified December 9)
- Air Seoul further suspended its resumption of services to January 29, 2022. They were to resume December 23, 2021.

Airline Discussion(s):

The following airlines have entered into preliminary discussions with GIAA for services to Guam, with initial intentions for charter service, and monitoring of demand for scheduled flights.

- **Starlux Airlines – from TPE**

All federal authorizations and the GIAA landing permits have been obtained. Pending Starlux action on charter or scheduled flight scheduling/sales. They indicated a mid-December schedule, operating every 4 days initially, increasing to 2x weekly subject to demand.

- **Air Asia Philippines– from MNL or CEB**

Initial inquiry and information exchange between Air Asia Philippines and GIAA on required federal approval and authorizations occurred on November 19, 2021. GVB is also in initial discussions with Air Asia Philippines for possible charter service.

Philippine Airlines

Philippine Airlines has renewed their signatory agreement with GIAA, representing continued commitment to provide air service on the MNL/GUM route. PAL's restructuring process is to continue flying as part of its financial recovery plan under Chapter 11 bankruptcy filed on September 23, 2021.

Air Busan

Air Busan submitted its request for signatory airline status, indicating its commitment to continue scheduled service connecting Busan, South Korea to Guam.



EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

December 16, 2021

JAL Continuing Suspension and Pilot Training continues

JAL announced continued suspension of its Guam service through February 28, 2022. JAL conducted training on its B767-300ER aircraft for their pilot trainees from November 11-19, 2021. During this period 10 training flights was conducted utilizing runways, taxiways, aprons and jetways. No pilot training is scheduled for December 2021.

MASTER PLAN UPDATE

The Master Plan Update s launched with a video conference held November 17, 2021 with GIAA and AECOMM (primary contactor), and EM. Chen and Associates (subcontractor/local representatives). A second meeting was held December 14, 2021, with a physical site visit and ensuing discussion is planned last week of January 2022.

REGULATORY UPDATES

FAA UDO Review

GIAA held its monthly meeting with the FAA ADO on November 18, 2021 to brief and discuss status of the various CIP projects and funding.

EXECUTIVE ORDERS & LEGISLATIVE UPDATES

Executive Order 2021-29

Governor Lou Leon Guerrero issued Executive Order 2021-29 on Friday, November 19, 2021. Effective Saturday, November 20, 2021, several revisions to the vaccination requirements will come into effect. For indoor dining and events, the number of persons increased from 10 fully vaccinated to 25 fully vaccinated. For outdoor dining and events, the number of allowable participants increased from 25 to 75, regardless of vaccination status. In the same Executive Order and ensuing DPHSS guidelines, quarantine exemptions were revised to align with the CDC Travel Requirements that came into effect November 8 and December 6, 2021, detailed below:

CDC Order – Effective November 8, 2021 and updated on December 6, 2021

CDC issued an update to travel requirements for those entering the US. Summarily, the Order requires the following:

- You **must** be fully vaccinated to travel to the United States by plane if you are a non-U.S. citizen, non-U.S. immigrant (not a U.S. citizen, U.S. national, lawful permanent resident, or traveling to the United States on an immigrant visa). Only limited exceptions apply.
- You are required to show a negative COVID-19 test result or documentation of recovery from COVID-19 when you travel to the United States by air. This test is required to be taken **within one day of travel**. This went into effect with CDC update on December 6, 2021.
- Wearing a mask over your nose and mouth is required in indoor areas of public transportation (including airplanes) traveling into, within, or out of the United States and indoors in U.S. transportation hubs (including airports).



EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

December 16, 2021

PROCUREMENT UPDATES:

IFB Janitorial and Maintenance Services (Concourse Level)

Announced:	November 11, 2021
Pre- Bid Conference & Site Visit:	November 18, 2021
Deadline for Receipt of Written Questions:	November 19, 2021 @ 2pm
IFB Submission Deadline:	December 10, 2021 @ 2pm
IFB Opening:	December 10, 2021 @ 2:15pm

EMERGENCY PROCUREMENT

RFP GIAA-005-FY21 Management and Infrastructure Support Services to GIAA's Baggage Conveyance System. A protest was received on September 21, 2021. To ensure continuity of service, we are undergoing emergency procurement procedures that allows us to continue service. For extensions beyond 90 days, a public hearing is required under procurement regulations and is scheduled for December 22, 2021 @9:30am in the GIAA Conference Rooms.

PERSONNEL UPDATES:

Employee Training: 15 ARFF firefighters have completed live fire recertification on November 30, 2021, training at, and with, firefighters of the Andersen Air Force Base Fire Department.

GIAA Employee Meeting: A general employee meeting will be held on December 23, 2021 at 8:30am, in the GIAA Conference Rooms.

ANNOUNCEMENTS:

- A stakeholder meeting was held with all airlines on December 13, 2021 to discuss the re-opening of Taxiway "G" and Closure of Taxiway "J". These operational issues are relative to entering Phase II of the Rehabilitation of 6L/24R Runway Project.
- Deputy Executive Manager Artemio "Ricky" Hernandez, Ph.D., attained the prestigious "International Airport Professional" (IAP) credential, after successful completion of the Global ACI-ICAO Airport Management Professional Accreditation Program. His certification was presented to him at the ACI World Annual General Assembly Conference on November 24, 2021.
- GIAA partnered with DPHSS for a very successful **Vaccination and Booster Drive** held on November 10 and November 12, 2021. A total of 136 persons were vaccinated during the 3-hour windows, held respectively on the dates above.
- The **holiday season** is upon us. Several activities have been planned by our Cheer Committee consisting of representatives of all divisions, under the leadership of co-chairs Elfrie Koshiba and Austin Grant.
 - Terminal Wide Holiday Decorating and Holiday Event Space - Central Ticket Lobby dubbed the "Holiday Runway".
 - GIAA, Airlines and Tenants Joint Good Cheer Events:
 - Chit Chat over Cookies and Cocoa - December 17, 2021



EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

December 16, 2021

This event to share goodwill with departing passengers, AM flight from 5am – 7am and PM Flight from 1:30pm – 3pm

- Singing Sensation Sing-Off – December 23, 2021 from 1pm – 3pm

A friendly holiday lip synching contest open to all employees working at the Airport

- Out with the Old, In with the New Merienda – December 30, 2021

All GIAA, Airlines, and Tenant Employees bid “goodbye” to the Old and Toast in the new.

- Airport Week 2022 activities and event planning is underway. Airport Week events is scheduled for January 17 - 28, 2022. Proposed events include a Proclamation signing, the IAC ribbon cutting, a Tenant and Employee Recognition Program, and goodwill sport events – Bowling, Basketball, Softball, Golf Tournament, and FOD walk.

December 7, 2021

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: Antoniette L. Bautista
Acting Assistant Controller

Subject: Operating Results – Revenues and Expenses as of October 31, 2021

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2021. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2021.

The key operating results for 1 month(s) of FY2022 ending October 31, 2021 – (in \$000's) are

CATEGORY	Actual FY22 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY22	
		Budget FY22 Y-T-D	Actual FY22 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 654.6	\$ 1,397.9	\$ 654.6	-53.2%	\$ 24,055.4	-3.0%
Total Concession Revenues	\$ 1,357.2	\$ 1,390.0	\$ 1,357.2	-2.4%	\$ 17,332.3	-0.2%
Total PFC's	\$ 34.8	\$ 205.8	\$ 34.8	-83.1%	\$ 4,014.8	-4.1%
Total Other Revenues	\$ 917.7	\$ 1,132.4	\$ 917.7	-19.0%	\$ 14,320.0	-1.5%
Total Operating Revenues	\$ 2,964.4	\$ 4,126.1	\$ 2,964.4	-28.2%	\$ 59,722.5	-1.9%
Total Operating Expenses	\$ 2,833.3	\$ 3,308.5	\$ 2,833.3	-14.4%	\$ 46,848.4	-1.0%
Net Revenues from Operations	\$ 131.1	\$ 817.6	\$ 131.1	-84.0%	\$ 12,874.1	-5.1%
Non-Operating Expenses	\$ 62.6	\$ 520.0	\$ 62.6	-88.0%	\$ 342.6	-57.2%
Other Available Moneys/Other Sources of Funds	\$ 207.3	\$ 2,789.3	\$ 207.3	-92.6%	\$ 7,599.8	-25.4%
Net Debt Service Coverage	0.47	4.67	0.47	-89.8%	2.57	-12.0%

Year-to-date Total Signatory Revenues for the month ending October 31, 2021 are below Budgeted revenues by **53.2%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **2.4%** below budget while Passenger Facility Charges are below the budget estimate by **83.1%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **19.0%**.

Year-to-date Total Operating Revenues actual of **\$3.0M** is **28.2%** below the budget estimate of **\$4.1M**.

Year-to-date Total Operating Expenses are below budget by **14.4%**. Components of this line item include a **9.5%** decrease in Personnel Service, a **20.2%** decrease in Contractual Services, a **272.1%** increase in Materials & Supplies and a **100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$0.1M** represents a **84.0%** decrease over the year-to-date budgeted amount of **\$0.8M**.

Finally, our year-to-date results for Debt Service Coverage is at **0.47** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
As of October 31, 2021

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2021	Budget FY2022	Actual FY2022	%Var Bud Vs Act'l		Actual FY2021	Budget FY2022	Actual FY2022	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	233.3	204.7	204.7	0.0%	2,456.8	233.3	204.7	204.7	0.0%	2,456.8	0.0%
Departure Fees	29.2	349.0	88.7	-74.6%	7,099.4	29.2	349.0	88.7	-74.6%	6,839.1	-3.7%
Arrival Fees	18.1	263.3	55.6	-78.9%	5,322.8	18.1	263.3	55.6	-78.9%	5,115.1	-3.9%
Immigration Inspection Fees	2.9	102.5	12.2	-88.1%	2,090.4	2.9	102.5	12.2	-88.1%	2,000.1	-4.3%
Common Use Ticket Counter Fees	0.0	43.4	2.1	-95.1%	704.3	0.0	43.4	2.1	0.0%	663.0	-5.9%
Loading Bridge Use Fees	126.8	174.1	85.6	-50.8%	3,112.5	126.8	174.1	85.6	-50.8%	3,024.0	-2.8%
Apron Use Fees	28.8	189.0	152.6	-19.3%	2,907.3	28.8	189.0	152.6	-19.3%	2,870.9	-1.3%
Landing Fees	94.4	71.8	53.1	0.0%	1,105.1	94.4	71.8	53.1	0.0%	1,086.4	0.0%
Total Signatory Revenue	533.4	1,397.9	654.6	-53.2%	24,798.7	533.4	1,397.9	654.6	-53.2%	24,055.4	-3.0%
Enplaned Signatory Pax	5,042	58,598	14,880	-74.6%	1,191,858	5,042	58,598	14,880	-74.6%	1,148,140	-3.7%
Cost per Enplaned Pax	\$105.80	\$23.86	\$43.99	84.4%	\$20.81	\$105.80	\$23.86	\$43.99	84.4%	\$20.95	0.7%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	368.4	1,237.9	1,237.9	0.0%	14,854.3	368.4	1,237.9	1,237.9	0.0%	14,854.3	0.0%
In-flight Catering	20.4	27.7	27.5	-0.8%	563.0	20.4	27.7	27.5	-0.8%	562.8	0.0%
Food & Beverage	5.3	33.7	24.1	-28.5%	685.3	5.3	33.7	24.1	-28.5%	675.7	-1.4%
Rental Cars	15.7	70.6	57.7	-18.2%	869.7	15.7	70.6	57.7	-18.2%	856.8	-1.5%
Other Concession Rev	15.5	20.1	10.1	-49.9%	392.7	15.5	20.1	10.1	-49.9%	382.7	-2.6%
Total Concession Revenues	425.3	1,390.0	1,357.2	-2.4%	17,365.0	425.3	1,390.0	1,357.2	-2.4%	17,332.3	-0.2%
Passenger Facility Charges	19.5	205.8	34.8	-83.1%	4,185.8	19.5	205.8	34.8	-83.1%	4,014.8	-4.1%
Other Revenue	970.1	1,132.4	917.7	-19.0%	14,534.7	970.1	1,132.4	917.7	-19.0%	14,320.0	-1.5%
Total Operating Revenue	1,948.4	4,126.1	2,964.4	-28.2%	60,884.2	1,948.4	4,126.1	2,964.4	-28.2%	59,722.5	-1.9%
II. Operating Expenses:											
Personnel Services	1,687.9	1,712.9	1,549.7	-9.5%	22,267.3	1,687.9	1,712.9	1,549.7	-9.5%	22,104.1	-0.7%
Contractual Services	1,242.5	1,591.8	1,269.5	-20.2%	22,669.5	1,242.5	1,591.8	1,269.5	-20.2%	22,347.2	-1.4%
Materials & Supplies	16.1	3.8	14.1	272.1%	1,804.3	16.1	3.8	14.1	272.1%	1,814.6	0.6%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	582.5	0.0	0.0	0.0	-100.0%	582.5	0.0%
Total Operating Expenses	2,946.5	3,308.5	2,833.3	-14.4%	47,323.5	2,946.5	3,308.5	2,833.3	-14.4%	46,848.4	-1.0%
Net income from Operations	-998.2	817.6	131.1	-84.0%	13,560.7	-998.2	817.6	131.1	-84.0%	12,874.1	-5.1%


GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
As of October 31, 2021

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2021	Budget FY2022	Actual FY2022	%Var Bud Vs Act'l		Actual FY2021	Budget FY2022	Actual FY2022	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating/Non-recurring Expenses (Post Employment/Emergency)	63.7	520.0	62.6	-88.0%	800.0	63.7	520.0	62.6	-88.0%	342.6	-57.2%
Add: Interest on Investments	43.2	54.0	43.1	-20.2%	648.3	43.2	54.0	43.1	-20.2%	637.4	-1.7%
Net Revenues	-1,018.7	351.6	111.7	-68.2%	13,409.0	-1,018.7	351.6	111.7	-0.2	13,169.0	-1.8%
Add: Other sources of funds (Federal Reimb)	40.9	2,621.1	39.1	0.0%	8,163.3	40.9	2,621.1	39.1	-98.5%	5,581.2	-31.6%
Add: Other available moneys	286.5	168.2	168.2	0.0%	2,018.6	286.5	168.2	168.2	0.0%	2,018.6	0.0%
Net Revenues and Other Available Moneys	-691.2	3,140.9	318.9	-89.8%	23,590.8	-691.2	3,140.9	318.9	-89.8%	20,768.8	-12.0%
Debt Service payments	576.6	672.9	672.9	0.0%	8,074.2	576.6	672.9	672.9	0.0%	8,074.2	0.0%
Debt Service Coverage	-1.20	4.67	0.47	-89.8%	2.92	-1.20	4.67	0.47	-89.8%	2.57	-12.0%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

RECOMMENDATION OF COUNSEL

TO: Board of Directors
**ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM**

CC: Mr. John M. Quinata
Executive Manager
**ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM**

FROM: Janalynn Cruz Damian 
CALVO FISHER & JACOB LLP

DATE: December 2, 2021

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regular scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.