

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, December 29, 2022, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The December 29, 2022 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:02p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Gurvinder Sobti  
Donald I. Weakley  
Doyon A. Morato (Via VTC)  
Rosie R. Tainatongo

**Offices or positions:**

Chairman  
Vice Chairman  
Board Secretary

**Directors Absent:**

Lucy M. Alcorn (Excused)  
Jesse G. Garcia (Excused)

**GIAA Officials:**

John M. Quinata  
Artemio R. Hernandez, Ph.D.  
Jean M. Arriola  
Antoniette Bautista  
Juan S.A. Reyes, A.C.E.  
Danielle E. Camacho  
Vince Naputi  
Raymond Mantanona  
Peter Torres  
Joseph Javellana  
Audie Artero  
Virginia Molo  
Tony Laniog  
Elfrie Koshiba

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Comptroller, Acting  
Air Terminal Manager  
Acting Assistant Controller  
Airport Police, Chief  
ARFF, Chief  
P&F Superintendent, Acting  
Property Management Office  
Engineering Supervisor  
Personnel Administrator  
Engineering  
Airport Marketing

Anita Arriola (Via VTC)  
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

Executive Manager Quinata announced that a correction on agenda item 6A was required, and requested that the agenda be amended to correct the typo. Item 6A should read: Approval of Legal Services Invoice No. 80831 and 80832 (CFJ). The Board had no objection.

On motion duly made by Vice Chair Sobti, seconded by Director Tainatongo, the following resolution was unanimously passed via roll call vote:

### **Resolution No. 23-08**

The Board hereby amends the agenda of the December 29, 2022 regular meeting of the Board of Directors to revise New Business Item 6A, to Approval of Legal Services Invoice No. 80831 and 80832 (CFJ), as recommended by Management.

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll call vote:

### **Resolution No. 23-09**

The Board hereby approves the agenda of the December 29, 2022 regular meeting, as amended.

Director Morato advised the Board that there was a request from media personnel, Ms. Joleen Toves on Zoom, to record the meeting. After directing the question to Legal Counsel, Anita Arriola, Chairman Bamba announced that due to the meeting being recorded by GIAA anyway, Ms. Toves may be given a copy, via the normal process after the meeting.

## **3. APPROVAL OF MINUTES**

### **A. November 28, 2022 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll call vote:

### **Resolution No. 23-10**

The Board hereby approves the minutes of the November 28, 2022 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

## **5. OLD BUSINESS**

**A. CIP Modification – Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6**

Mr. Santos, GIAA Consultant, presented the CIP modification relative to Rehabilitate Runway 6L/24R Phases 1a and 1b project with Hawaiian Rock Products Corporation (HRPC), for the Boards consideration. Mr. Santos gave brief background information on the referenced project and advised the Board that the modification is a proposed change order (CO) to clean and refresh the runway with new striping and markings. CO No. 6 is in an amount not to exceed \$886,766.75, rounded to \$900,000.00, and subject to FAA concurrence and grant amendment at a 90/10, FAA/GIAA share. Mr. Santos provided details of the funding, stating the amount of the CO will be based on what the FAA makes available, and construction management (CM) services will need to be taken into consideration. Mr. Santos explained that in order to accelerate the process, the Contractor will be using GIAA's supply of paint and glass beads to complete the process and will then reimburse GIAA with a similar amount of materials based on original bid price. Brief discussion followed relative to the funding and the grant amendment.

Director Morato inquired on the longevity of one coat of paint versus two coats. Mr. Santos replied that GIAA typically does a single coat, and one coat will suffice as there is existing asphalt.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-11**

The Board hereby approves Change Order No. 6 for Construction Services to Rehabilitate Runway 6L/24R Phases 1a and 1b, in an amount not to exceed \$900,000.00 to Hawaiian Rock Products Corporation, subject to FAA approval.

**6. NEW BUSINESS**

**A. Approval of Legal Services Invoice No. 80831 and 80832 (CFJ)**

The next item discussed was invoices from Calvo Fisher & Jacob, LLP (CFJ) relative to legal services fees incurred in October 2022. Deputy Executive Manager Hernandez advised the Board that CFJ submitted invoices for general legal services relating to:

1. Invoice No. 80831: Legislative Issues
2. Invoice No. 80832: DFS Guam L.P. Arbitration Claim

Brief discussion ensued relative to the Boards meeting packet not including the invoices, with Director Morato asking that the invoices be included for future meetings.

Both legal services invoices total an amount of \$12,179.90. Due to the referenced services exceeding CFJ's monthly cap of \$10,000.00, Board action is required to authorize the additional amount of \$2,179.90 above the cap.

After further discussion, on motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-12**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob, LLP for legal fees incurred in October 2022 pertaining to Legislative Issues (Invoice No. 80831) and DFS Guam L.P. Arbitration Claim (Invoice No. 80832) that exceed the monthly cap of \$10,000.00 in the amount of \$2,179.90, for a total invoice amount of \$12,179.90.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport flight operations, CIPs and Regulatory updates.

Executive Manager Quinata announced the retirement of Ms. Antoniette Bautista, who has been in an Acting Comptroller position since the retirement of Mr. John Rios. The Board congratulated Ms. Bautista.

**8. REPORT OF THE COMPTROLLER**

Ms. Danielle E. Camacho, Acting Assistant Controller reported on the revenues and expenses of the Authority as of **November 30, 2022**. Ms. Camacho reported that year-to-date Total Signatory Revenues are below budgeted revenues by **23.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **3.4%** and **38.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **12.6%**. Year-to-date Total Operating Revenues Actual of **\$8.9M** is **14.2%** below the budget estimate of **\$10.3M**. Year-to-date Total Operating Expenses are below budget by **0.2%**. Components of this line item include a **5.3%** decrease in Personnel Services, a **9.7%** increase in Contractual Services, a **54.9%** decrease in Materials & Supplies, and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$1.6M** reflects a decrease of **48.1%** over the year-to-date budgeted amount of **\$3.1M**. Ms. Camacho reported that the year-to-date Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

Brief discussion regarding the increased power bill, with Deputy Hernandez providing cost-cutting measures that GIAA is taking to assist with rising power costs.

**9. EXECUTIVE SESSION**

Executive Manager Quinata announced there would be no Executive Session.

**10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

Motion to adjourn duly made by Secretary Weakley, seconded by Vice Chair Sobti; motion unanimously passed. The meeting was adjourned at 3:54 p.m.

Dated this 26th, day of January, <sup>2023</sup>~~2022~~.



~~Brian J. Bamba~~ Gurvinder Sobti  
~~Chairman~~ Vice Chairman

Attest:



Donald I. Weakley  
Board Secretary

Prepared and Submitted By:



Amanda O'Brien  
Corresponding Secretary

## **BOARD OF DIRECTORS REGULAR MEETING**

**3:00 p.m., Thursday, December 29, 2022**

### **GIAA CONFERENCE ROOMS 1 & 2**

Videoconference and Live Streamed via: <https://www.guamairport.com> or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

#### Public Notice

##### First Notice:

Guam Daily Post – December 21, 2022

Notice to Media – December 21, 2022

##### Second Notice:

Guam Daily Post – December 27, 2022

Notice to Media – December 27, 2022

## **AGENDA**

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. November 28, 2022 Regular Meeting
4. Correspondence - None
5. Old Business
  - A. CIP Modification - Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6
6. New Business
  - A. Approval of Legal Services Invoice No. 80833 (CFJ)
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting  
3:00 p.m., Thursday, December 29, 2022  
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>	<u>CONTACT NO./EMAIL</u>
1.	David Sholing	Guam Daily Post	(671) 689-8299
2.	John Anlo	GIAA	
3.	AUDIE ARTERO	GIAA	
4.	Peter Tones	GIAA	
5.	Virginia Molo	GIAA	
6.	Raymond Montano	ARFF	
7.	ANN B	GIAA	
8.	Danielle Canedo	GIAA	
9.	VINCE NADUTI	APD	
10.	ELERIE KOSHTUBA	Mktg	
11.	Raymond Quinlan	OPS	
12.	Don/ Carlos	G' LAG	
13.			
14.			
15.			
16.			
17.			
18.			
19.			
20.			



# CLASSIFIEDS

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or career

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Discover your  
new home

## Auto

Turn here for  
your next vehicle

## Stuff

Household,  
Furniture,  
Pets & Stuff

### SUPER CLASSIFIED DEALS

For all categories except employment and real estate.  
There are no line limits

**Good:** Text only. 3 days in print/7 days online **\$35**  
**Better:** Text with border. 5 days in print/10 days online **\$45**  
**Best:** Text with border & image. 8 days in print/14 days online **\$60**

#### CATEGORIES

**Animals for Sale:** Livestock / Pets • **Automotive:** Cars/Motorcycles/Pickups and SUVs • **Celebrations • Fundraisers**  
• **Goods for Sale:** Auto Parts/Baby Items/Computers/Electronics/Exercise Equipment/Furniture/Household Goods/Miscellaneous/Musical Instruments/Sports and Outdoors Equipment/Tool • **Lost and Found • Heavy Equipment • Repairs and Installation:** Air Conditioning/Appliances/Cellphones/Computers/Electrical/Electronics/Plumbing/Repair and Installation Services Needed • **Services:** Child and Elderly Care/Educational/Lawn Care or Yardwork/Other Services/Therapeutic Massage/Tutoring/Cleaning Services • **Wanted to Buy**  
• **Watercraft:** Boats/Personal Water Craft

### EMPLOYMENT CLASSIFIED PACKAGES

There are no line limits

**Good:** Text only. 3 days in print and 7 days online **\$99**  
**Better:** Text with border. 5 days in print/10 days online **\$114**  
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#### CATEGORIES

Help Wanted Full Time • Help Wanted Part Time

### REAL ESTATE CLASSIFIED PACKAGES

There are no line limits

**Good:** Text only. 3 days in print / 7 days online **\$81**  
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#### CATEGORIES

**Businesses for sale • For Lease Land • For Rent Commercial**  
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### OPEN RATE LINERS

Priced per line

All liners come with digital. There are no Print Only options.

#### Private Party Open Rate Liners

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**\$14.45** per line/per day for print and 3 days online.

**\$50** 5 days online – No Line Limit

#### Employment Open Liners

**\$16.50** per line/per day for print and 3 days online.

**\$75** 5 days online – No Line Limit

#### Real Estate Open Liners

**\$14.70** per line/per day for print and 3 days online.

**\$85** 5 days online – No Line Limit

#### Optional Adds for Open Liners

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All classified ads are subject to the applicable rate card, copies of which are available from our Advertising Dept. All ads are subject to approval before publication. The Pacific Daily News/Pacific Sunday News reserves the right to edit, refuse, reject, classify or cancel any ad at any time. Errors must be reported in the first day publication. The Pacific Daily News/Pacific Sunday News shall not be liable for any loss or expense that results from an error in or omission of an advertisement. No refunds for early cancellation of order.

### Online Classifieds at GuamPDN.com

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under the  
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side bar

3

Click on  
"Start Creating  
Your Ad Now"

4

Complete  
the form and  
Make Payment



Pacific Daily News

### REGULAR MONTHLY BOARD MEETING

Thursday, January 26, 2022 at  
3:00 PM in Terminal

Conference Rooms 1 & 2 and  
by Videoconference and Live  
Streamed via GIAA website:

[www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

#### AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. December 29, 2022 Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
  - A. Approval of Air Service Development - RFP-001-FY23
  - B. Board Resolution No. 23-15 - Bank Signatories
  - C. Common Use Ticket Counters Fee Adjustment - Airport Tariff Schedule
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at 642-4717/18 for special accommodations. This ad is paid for by GIAA.

# REPORT FOR AMERICA

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Joseph T. Duenas  
CCU Chairman

## GUAM POWER AUTHORITY

ATURIDÁT ILEKTRESEDÁT GUÁHAN

P.O. BOX 2977, HAGĀTÑA, GUAM U.S.A. 96932-2977

Telephone Nos. (671) 648-3045/55 or Facsimile (671) 648-3165



John M. Benavente, P.E.  
General Manager

### FINAL ADVERTISEMENT INVITATION FOR BID

This notice is paid for by the GUAM POWER AUTHORITY REVENUE FUNDS  
Public Law 26-12

BID NO.:	PRE-BID/SITE VISIT (NON-MANDATORY)	TIME:	DUE DATE:	TIME:	DESCRIPTION:
GPA-019-23	01/26/2023	9:00 A.M.	02/09/2023	10:00 A.M.	Grounds Maintenance Services at Various Locations (O&M)
Multi-Step GPA-023-23	01/26/2023	10:00 A.M.	02/23/2023	4:00 P.M.	Performance Management Contract (PMC) Yigo Diesel Generators (O&M)

Bid packages may be picked up at the GPWA Room 101, Procurement Office, 1st Floor, Gloria B. Nelson Public Services Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with our GPA's Procurement Division to be able to participate in the bid. Please call our office at (671) 648-3045 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at <https://go.opengovguam.com/bids/available/gpa>.



Joseph T. Duenas  
CCU Chairman

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John M. Benavente, P.E.  
General Manager

### FINAL ADVERTISEMENT REQUEST FOR PROPOSALS

This notice is paid for by the GUAM POWER AUTHORITY REVENUE FUNDS  
Public Law 26-12

BID NO.:	DUE DATE:	TIME:	DESCRIPTION:
GPA-RFP-23-002	02/09/2023	4:00 P.M.	Medical Review Officer (MRO) Services (O&M)
GPA-RFP-23-003	02/09/2023	4:00 P.M.	Land Title Insurance and Escrow Services (O&M)

Copies of the general scope of work may be picked up at the GPWA Procurement Office, Room 101, 1st Floor, Gloria B. Nelson Public Service Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with GPA's Procurement Division to be able to participate in the RFP. Please call our office at (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all proponents throughout the RFP process. Procurement instructions are posted on the Authority's web site at <https://go.opengovguam.com/bids/available/gpa>.



# Bengals return to AFC championship

ORCHARD PARK, N.Y. (AP) — Joe Burrow and the Cincinnati

Bengals threw a big wrench into the highly anticipated travel plans of the Buffalo Bills, their fans and perhaps even the NFL offices.

Burrow threw two touchdown passes and Cincinnati's defense swarmed Josh Allen on a snow-slicked field in a 27-10 win Sunday to send the Bengals to the AFC championship game for the second straight year.

And it'll be in Kansas City again — instead of in Atlanta, the neutral site where the game would've been played if Buffalo had beaten Cincinnati.

"Better send those refunds," Burrow said,



AP PHOTO

Cincinnati Bengals wide receiver Ja'Marr Chase (1) and Cincinnati Bengals running back Joe Mixon (28) motion for a touchdown against the Buffalo Bills during the third quarter of an NFL division round football game Jan. 22, 2023, in Orchard Park, New York.

referring to the 50,000 or so tickets already sold for a game that will never be played.

"See y'all in Atlanta," one Bengals player was heard yelling sarcastically while the team made its way to the locker room, where cornerback Eli Apple and a couple of

teammates conducted interviews smoking cigars.

The Bengals entered the game already feeling disrespected when the NFL began selling tickets for a would-be game at Atlanta, that was dependent on the Bills and Chiefs winning this weekend.

The league decided on the first of its kind conference championship neutral site setting because the Bills (13-3) finished the season a half-game behind the Chiefs (14-3) after their game at Cincinnati was canceled on Jan. 2 when Bills safety Damar Hamlin went into cardiac arrest and had to be resuscitated on the field.

Hamlin's inspirational presence while watching the game from an end-zone suite was not enough to spark the Bills.

Instead, it was "Joe Cool" showing poise while playing in a persistent snowfall.

## Mahomes sustains high ankle sprain

KANSAS CITY, Mo. (AP) — Patrick Mahomes sustained a right high ankle sprain in the Kansas City Chiefs' divisional playoff win over the Jaguars, a person familiar with the nature of the injury told The Associated Press on Sunday, though the All-Pro quarterback expects to

play against Cincinnati in next week's AFC championship game.

Mahomes was hurt late in the first quarter Saturday when a Jacksonville defender landed on him. X-rays taken during the game came back negative, and Mahomes returned after

halftime to lead Kansas City to the 27-20 victory.

Mahomes underwent an MRI exam Sunday to better determine the extent of the injury, the person told AP, speaking on condition of anonymity because the team did not announce the results.

### Guam Board of Examiners for Optometry Regular Board Meeting

Tuesday, January 31, 2023  
8:30 AM Guam (ChST)

#### Join Zoom Meeting

<https://us06web.zoom.us/j/83097045136?pwd=dTY4YWhmeEszMEFhTGozZHQ4QIQ5Zz09>

Meeting ID: 830 9704 5136  
Passcode: 406123

#### Meeting Agenda

- I. Call to Order
- II. Roll Call
- III. Election: Chairperson, Vice Chairperson, Secretary, Treasurer
- IV. Proof of Publication
- V. Approval of Agenda
- VI. Approval of Minutes
- VII. Treasurer's Report
- VIII. HPLD Administrator's Report
- IX. Old Business
  - (a) The Practice Act Revision
  - (b) Rules and Regs Proposed Revision 2.0
  - (c) Shops dispensing colored contacts without prescription
- X. Announcements
- XI. Adjournment

To view the names of the applicants being considered go to <https://guamoptometry.org>  
To View live Streaming visit <http://facebook.com/HPLDGuam>

This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds.

For more information, please contact the Board office at 735-7404/10 thru 12. Persons needing telecommunication device for the Hearing/Speech Impaired (TDD) may contact 475-8339.

### REGULAR MONTHLY BOARD MEETING

Thursday, January 26, 2022 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: [www.guamairport.com](http://www.guamairport.com) or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

#### AGENDA

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2. Approval of Agenda
3. Approval of Minutes
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  - B. Board Resolution No. 23-15 - Bank Signatories
  - C. Common Use Ticket Counters Fee Adjustment - Airport Tariff Schedule
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

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### GUAM POWER AUTHORITY

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John M. Benavente, P.E.  
General Manager

#### INVITATION FOR BID

This notice is paid for by the GUAM POWER AUTHORITY REVENUE FUNDS.  
Public Law 26-12

BID NO.:	PRE-BID DATE:	(NON-MANDATORY)	TIME:	DUE DATE:	TIME:	DESCRIPTION:
RE-BID						
GPA-051-22(2)	02/01/2023		9:00 A.M.	02/22/2023	10:00 A.M.	Piti 7 Gas Turbine Power Plant with Replacement of New and/or Refurbished Starting Diesel Engine and Crank Shaft Pulley (CIP)
GPA-020-23	N/A		N/A	02/08/2023	10:00 A.M.	Pole Mounted Transformers (Revenue)

Bid packages may be picked up at the GPA Procurement Office, 1ST Floor, Gloria B. Nelson Public Service Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with GPA's Procurement Division to be able to participate in the bid. Please call our office at 1 (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at <https://go.opengovguam.com/bids/available/gpa>.



COLLEGE OF NATURAL & APPLIED SCIENCES  
Cooperative Extension & Outreach

#### REQUEST FOR CONSULTANT SERVICES

The University of Guam College of Natural and Applied Sciences/ Cooperative Extension & Outreach is looking to establish an applicant pool of content experts interested in contributing to the study of community impacts related to compact migration by performing the following services, but not limited to: Conducting a comprehensive cost benefit analysis and assessment; Development of statistical models with the use of secondary data; Conducting surveys for data collection and analysis; Providing infographics/data visualizations to support findings; Presentation and technical writing of reports.

Interested content experts are encouraged to submit a curriculum vitae and a sample of prior research via electronic submission to [cofa.cba-im@triton.uog.edu](mailto:cofa.cba-im@triton.uog.edu) by **February 3, 2023, at 4:00 p.m.** For more information send an email to [cofa.cba-im@triton.uog.edu](mailto:cofa.cba-im@triton.uog.edu) or call 671-735-2051.

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**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Monday, November 28, 2022, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

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**Directors Present:**

Brian J. Bamba  
Gurvinder Sobti  
Donald I. Weakley  
Lucy M. Alcorn (Via VTC)  
Doyon A. Morato  
Jesse G. Garcia

**Offices or positions:**

Chairman  
Vice Chairman  
Board Secretary

**Directors Absent:**

Rosie R. Tainatongo (Excused)

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Antoniette Bautista  
Rolenda Faasumalie  
Joseph Javellana  
Audie Artero  
Tony Laniog  
Peter Torres  
Henry Cruz  
Anthony Quidachay

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Comptroller, Acting  
Airport Marketing Administrator  
Property Management Office  
Engineering Supervisor  
Engineering  
P&F Superintendent, Acting  
Supply Management Administrator  
Safety Administrator

Anita Arriola (Via VTC)  
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

On motion duly made by Director Weakley, seconded by Vice Chair Sobti, the following resolution was unanimously passed via roll call vote:

### **Resolution No. 23-04**

The Board hereby approves the agenda of the November 28, 2022 regular meeting of the Board of Directors, as presented.

## **3. APPROVAL OF MINUTES**

### **A. October 27, 2022 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Director Morato, the following resolution was unanimously passed via roll call vote:

### **Resolution No. 23-05**

The Board hereby approves the minutes of the October 27, 2022 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

## **5. OLD BUSINESS**

### **A. COVID-19 Rent Relief Discussion**

Deputy Executive Manager Hernandez presented a COVID-19 rent relief request for MAG concessionaires (Tenants) for the Board's consideration. The Deputy Executive Manager provided brief background relative to rent relief previously offered to MAG concessionaires. At the July 26, 2022 Regular Board meeting, the Board approved concession MAG tenant relief for the period of January 1, 2022 through June 30, 2022. Management has continued to work closely with MAG tenants, and would like to recommend further rent relief assistance, by extending the same terms, as follows:

- During the relief period, in lieu of MAG, Tenants shall pay the greater of: (i) a percentage of gross sales or (ii) main terminal rent based on space occupied at the airport tariff rate, or (iii) percentage of Monthly MAG as noted below:

**SAMPLE**

October 2021 – December 2021

1,263,333.33

x 31.18%

393,907.33

- The relief period is effective July 1, 2022 through September 30, 2022.
- For this relief period, Tenants will at the minimum remit monthly payments based on percentage of gross sales. Tenants may elect to *defer* the difference of percentage of gross sales to percentage of Monthly MAG with any such deferred amounts being due and payable on or before December 31, 2022, or sooner upon 30 days written demand by GIAA.
- No late fees or interest under this rent relief period will be assessed for any portion of the deferred rent portion of payments made on or before December 31, 2022, or sooner upon 30 days written demand by GIAA.

The Deputy Executive Manager advised after the first quarter of FY2023, Management will take a look to determine if further relief is necessary.

Vice Chairman Sobti inquired if all tenants are current. The Deputy Executive Manager informed the Board that most, if not all GIAA tenants are current, some have slight receivables. Discussion followed relative to deferment; and impact to Airport and benefit to the tenants.

After further discussion, on motion duly made by Director Morato, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-06**

The Board hereby approves the extension of Rent Relief to MAG Concessionaires for the months of July 1, 2022 through September 30, 2022, and further authorizes Management to discuss with MAG Concessionaires a deferral of the difference of percentage gross sales of monthly MAG, payable on or before December 31, 2022, as presented by Management.

**6. NEW BUSINESS**

- A.** Approval of 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) – RFP-003-FY22

The next item requiring Board action was the award for 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) - RFP-003-FY22. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of fourteen (14) firms

showed their interest by obtaining the RFP package, and two (2) firms submitted a proposal before the established deadline. An evaluation committee was established to evaluate the proposals that were submitted based on the evaluation criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office and the evaluation results in the order of ranking are as follows:

1. Offeror A
2. Offeror B

14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) contract will be funded under an FAA AIP grant, Federal Share is 90% and Sponsor Share is 10%. Upon Board approval, an agreement will be forwarded to Legal Counsel for review and approval as to form. The term of the agreement is for a period of five (5) years from the effective date of the agreement.

Management recommended that the Board approve the ranking results and the contract award to the best qualified offeror, Offeror 'A', for the 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) contract, subject to negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

Director Morato inquired on details of the study, with Mr. Frank Santos advising the Board that the study will include things such as, sound proofing of homes, and adjustment of flight paths. The last study was completed twenty (20) years ago, and approximately two hundred (200) homes were sound-proofed, at an average cost of \$50k per home. Discussion followed relative to sound-proofing homes.

After further discussion, on motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-07**

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' for 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) – RFP-003-FY22, subject to Management's negotiation of fair and reasonable fees and review by Legal Counsel. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

Deputy Executive Manager Hernandez announced that Offeror 'A' is AECOM.

**B. CIP Modification – Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6**

Executive Manager Quinata announced that Management would like to request to table CIP Modification – Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6, until a later Board meeting.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager’s Report included as part of the Board’s packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport flight operations, CIPs and Regulatory updates.

**8. REPORT OF THE COMPTROLLER**

Ms. Antoniette Bautista, Acting Comptroller reported on the revenues and expenses of the Authority as of **October 31, 2022**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **20.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **5.2%** and **40.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **24.6%**. Year-to-date Total Operating Revenues Actual of **\$4.2M** is **15.2%** below the budget estimate of **\$4.9M**. Year-to-date Total Operating Expenses are below budget by **4.2%**. Components of this line item include a **6.5%** decrease in Personnel Services, a **24.9%** increase in Contractual Services, a **61.2%** decrease in Materials & Supplies, and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$0.7M** reflects a decrease of **54.6%** over the year-to-date budgeted amount of **\$1.6M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

Brief discussion followed relative to contractual services, with Deputy Executive Manager Hernandez announcing the increase of power consumption is due to increase in flight arrivals, along with the new ARFF station now being online.

**9. EXECUTIVE SESSION**

Executive Manager Quinata announced there would be no Executive Session.

Director Weakley inquired on the Art program. Executive Manager Quinata announced that GIAA is working with CAHA to draft an MOU, for displays of local art within the Airport.

Director Weakley asked for an update of the Terminal Roof Repair, with Deputy Executive Manager Hernandez advising the Board that the fees for the A/E phase are currently being negotiated, and an RFP for the construction portion is being finalized. Discussion followed relative to CIP.



## **10. PUBLIC COMMENTS**

There were no Public Comments.

## **11. ADJOURNMENT**

Motion to adjourn duly made by Director Weakley, seconded by Vice Chair Sobti; motion unanimously passed. The meeting was adjourned at 3:55 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2022.

Attest:

\_\_\_\_\_  
Brian J. Bamba  
Chairman

\_\_\_\_\_  
Donald I. Weakley  
Board Secretary

Prepared and Submitted By:

\_\_\_\_\_  
Amanda O'Brien  
Corresponding Secretary

**Total Change Order No. 006:**

**\$886,766.75**

**Total Time Extension for Change Order No. 006:**

**NOT TO EXCEED  
TBD Calendar Days**

**B. Conditions:**

- a. The change order works affected thereby are subject to all contract requirements and covenants.
- b. The rights of A.B. Won Pat International Airport Authority, Guam, are not prejudiced.
- c. All claims against A.B. Won Pat International Airport Authority, Guam, which are incidental to, or because of the changes, are satisfied in their entirety.

**C. Modification to the Contract:**

1. Original Contract Amount:	\$10,014,687.60
2. Change Order No. 001 Amount:	\$9,264,620.15
3. Change Order No. 002 Amount:	\$45,807.42
4. Change Order No. 003 Amount:	\$95,000.00
5. Change Order No. 004 Amount:	\$219,042.94
6. Change Order No. 005 Deductive Amount:	<b>(\$113,134.82)</b>
7. Previous Contract Amount thru Change Order No. 005:	\$19,526,023.29
8. Change Order No. 006 Additive Amount: <b>NTE</b>	\$886,766.75
9. Revised Contract Amount thru Change Order No. 006:	\$20,412,790.05
10. Current Contract Completion Date:	May 13, 2022
11. Current Contract Time:	555 Calendar Days
12. Change Order No. 006 Extension of Time:	TBD Calendar Days
13. Revised Contract Time:	TBD Calendar Days
14. Contract Completion Date (thru Change Order No. 006)	TBD

**D. Justification for Change Order 006:**

**Item 1: Restriping of Precision Approach Markings**

Approximately 137,453 square feet of white paint, 90,603 square feet of black paint and 45,000 square feet of yellow paint will be applied on the existing 12,000 feet runway to place a consistent tone of Precision Approach Markings prior to opening

up the runway for full instrument operations and as part of the Airport Runway's compliance to the FAR Part 139 Requirements.

The goal of this additive change order is to completely provide an equal tone of all markings from end to end (blast pad to blast pad) in compliance with FAR 139 Certification for the re-use and reactivation of RUNWAY 6L/24R.

All markings that are not part of the original scope of work of both Rehabilitate Runway 6L/24R Construction Phase 1A/1B and Phase 2 will be refreshed and completely repainted using original layout.

Upon further discussion and negotiation between the CM and the Contractor, and in consultation with GIAA, a negotiated agreement with the Contractor for a Non-compensable Extension of Time acceptable to both parties will be determined.

**In witness thereof, the parties have signed this Change Order No. 006 on the \_\_\_\_\_ day of \_\_\_\_\_, 2022.**

**APPROVED:**

**A. B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM**

**CONTRACTOR:  
HAWAIIAN ROCK PRODUCTS**

By: \_\_\_\_\_  
**John M. Quinata**  
Executive Manager

By: \_\_\_\_\_  
**Jerrold C. Johnson**  
President

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**CERTIFIED FUNDS AVAILABLE:**

By: \_\_\_\_\_  
Certifying Officer, GIAA

Date: \_\_\_\_\_

# EXECUTIVE MANAGER'S REPORT

## GIAA BOARD OF DIRECTORS MEETING

December 29, 2022

### AIRLINE UPDATES

#### January 2023 Flight Schedule

AIRLINE	ROUTE	FLIGHT #	OPERATING DAYS (Originating from Guam)
United Airlines	HNL	UA200	Daily
	NRT	UA196	Daily
		UA828	Sun, Tue, Thu, Sat
		UA873	Sun, Tue, Thu
	KIX	UA151	Sun, Wed, Fri
	FUK	UA165	Sun, Thu
	NGO	UA137	Mon, Fri
	MNL	UA183	Daily
	SPN	UA174	Daily
	ROR	UA157	Sun, Mon, Thu
		UA193	Tue, Fri
	TKK	UA133	Wed
		UA155	Mon
	PNI	UA176	Sat
	YAP	UA185	Tue (1x monthly)
Korean Air	ICN	KE422	Daily (except Jan 14/21/28)
		KE424	Sun, Mon, Thu, Fri
Jin Air	ICN	LJ644	Daily
	PUS	LJ648	Daily
Jeu Air	ICN	7C3105	Daily
	PUS	7C3153	Daily
		7C3101	Daily
T'way	ICN	TW302	Daily (except Jan 12/19/26)
Philippine Airlines	MNL	PR111	Daily
Starlux Airlines	TPE		Jan 24th & 28th charter
Star Marianas	ROP	**4301	Mon, Tue, Wed, Thu, Fri
Air Seoul			No flight activity for Jan.
Air Busan			No flight activity for Jan.
China Airlines			No flight activity for Jan.
Japan Airlines			No flight activity for Jan.
Marianas Southern Airways			No flight activity for Jan.

	Pre-COVID DEC 2019	October 2022	November 2022	December 2022	January 2023
Flights (Monthly)	1,127	506	510	542	504
Seat Capacity (Monthly)	230,795	102,919	85,898	92,460	88,051
# of Destination Served	17	15	14	14	15
# of Airlines Operating	10	11	12	8	8
Enplanements (Monthly)	174,034	50619*	51,368*		
		*Unaudited for Signatory carriers only			

#### Air Service Changes (Dec. vs Jan.)

- Jin Air will continue daily PUS service, making up for lost capacity by Air Busan's continued suspension of 2x weekly service
- Starlux Airlines will operate 5 charters from Taipei in January 2023, opening the Taipei market for winter travel
- Japan Airlines continues suspension through March 2023
- Air Seoul, Air Busan and China Airlines continue suspension January 2023

## **REGULATORY UPDATES**

### **Certification Inspection**

Honolulu FAA Airports District Office has tentatively scheduled our FAA FAR Part 139 Certification Inspection for some time in Mar. 2023.

## **LEGISLATIVE UPDATES**

### **BOD Confirmation Hearing**

The confirmation for the re-appointment of Doyon A. Morato to the Airport Board was held Dec. 1, 2022 at 9:00am with the Committee on Air Transportation. Her appointment was confirmed at the Dec. 16<sup>th</sup> session of the 36<sup>th</sup> Guam Legislature.

## **SAFETY/SECURITY UPDATES**

### **Graduation of S.E.T. Trained Officers**

Guam Airport Police in partnership with other LEO organizations conducted their Special Enforcement Tactics (SET) training that ran for 8 intense weeks from Oct. 24<sup>th</sup> – Dec. 16<sup>th</sup> when the cadre graduated. There was a total of 17 trainees, 6 of which were from our Airport – all APO Level I:

- |                               |                               |
|-------------------------------|-------------------------------|
| 1. APO I Devin D. Maluwelmeng | 4. APO I Ethan J. R. Reyes    |
| 2. APO I Tiana M. Perez       | 5. APO I Jonavan J. Terlaje   |
| 3. APO I Jonathan E. Onedera  | 6. APO I Mark F. L. Blas, Jr. |

Partner agencies in the training included: Guam Police Department (GPD), Superior Court of Guam Marshals Division, Port Authority of Guam Police, US Air Force Security Forces and Dept. of the Air Force Police. Our Airport Police have participated in all previous SET trainings except the first one; this is 1<sup>st</sup> Cycle at GIAA and 4<sup>th</sup> Cycle for the Judiciary of Guam; last one was 8 years ago. Our very own Police Chief Vince Naputi inherited the S.E.T. training name and curriculum and brought it here when he joined us. Of the 9 trainers certified in both SWAT and SET, 5 are from the Airport:

- |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|
| 1. Chief Vince Naputi | 3. LT Andrew Atoigue  | 5. APO I Michael Winn |
| 2. LT Dean Delgado    | 4. APO II Randy Chaco |                       |

This training raises the professional competencies of the officers who graduated and elevates the law enforcement capabilities here at our airport.

## **FINANCE**

### **Audit**

The FY2022 financial statement audit is still ongoing and will be presented to the Board upon completion.

## **PROCUREMENT**

### **Request for Proposal (RFP-001-FY23)**

Announced:  
Proposal Deadline:

### **Air Service Development**

Tuesday      December 13, 2022  
Tuesday      January 10, 2023 @ 4:00pm

## **ANNOUNCEMENTS**

- ➔ On Friday, Dec. 16<sup>th</sup>, we kicked off our terminal holiday entertainment with “Jingle Along” and were all treated to musical holiday melodies from the Harvest Christian Academy Chamber Ensemble. The 8-member group sang traditional Christmas carols *a cappella* in three parts and performed for an hour from 1pm – 2pm in the Central Ticket Lobby.
- ➔ On Dec. 17<sup>th</sup>, we participated in the 2022 Governor’s Holiday Light Festival Christmas Parade. Although it wasn’t a contest, our entry was by far the best and we had the honorable line-up placement right before the float with the Governor & Lt. Governor. Our Christmas Snow Globe is currently parked in front of the terminal Papa Bear to add to our terminal illumination for the holidays.
- ➔ Airport staff brought festive cheer to the work place with 2 weeks of Spirit Wear in various Holiday themes from Dec. 19<sup>th</sup> – 30<sup>th</sup>
- ➔ We had a General Employees Meeting on Friday, Dec. 23<sup>rd</sup> along with breakfast to review what has transpired in the past 6 months and a provide a look-ahead for the next few months on Friday, Dec. 23<sup>rd</sup>
- ➔ Our final terminal holiday entertainment event was Santa Con, a contest of “santas” or Christmas themed dressed participants held Friday, Dec. 23<sup>rd</sup>. We had the wonderful musical accompaniment of the Guam Territorial Band’s Woodwind Quintet who regaled us with holiday music from 2:00pm – 4:00pm.
- ➔ January we’ll be celebrating our 47<sup>th</sup> anniversary with all the Airport Week activities. Schedule is attached.



January 25, 2023

**MEMORANDUM**

**To:** Mr. Brian Bamba  
Chairman  
GIAA Board of Directors

**From:** Danielle E. Camacho   
Acting Assistant Controller

**Subject: Operating Results – Revenues and Expenses as of December 31, 2022**

Attached herewith is GIAA's Operating Results Report for the month ending December 31, 2022. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended December 31, 2022.

The key operating results for 3 month(s) of FY2023 ending December 31, 2022 – (in \$000's) are

CATEGORY	Actual FY23 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY23	
		Budget FY23 Y-T-D	Actual FY23 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,053.7	\$ 6,879.4	\$ 5,444.9	-20.9%	\$ 30,775.5	-4.5%
Total Concession Revenues	\$ 1,511.0	\$ 4,335.0	\$ 4,479.1	3.3%	\$ 17,776.8	0.8%
Total PFC's	\$ 311.5	\$ 978.3	\$ 694.3	-29.0%	\$ 4,466.7	-6.0%
Total Other Revenues	\$ 1,101.0	\$ 3,455.8	\$ 3,213.2	-7.0%	\$ 14,945.0	-1.6%
Total Operating Revenues	\$ 4,977.3	\$ 15,648.5	\$ 13,831.5	-11.6%	\$ 67,964.1	-2.6%
Total Operating Expenses	\$ 3,718.8	\$ 10,651.7	\$ 10,985.8	3.1%	\$ 51,025.7	0.7%
Net Revenues from Operations	\$ 1,258.5	\$ 4,996.80	\$ 2,845.7	-43.0%	\$ 16,938.4	-11.3%
Non-Operating Expenses	\$ 75.4	\$ 200.0	\$ 226.2	13.1%	\$ 826.2	3.3%
Other Available Moneys/Other Sources of Funds	\$ 460.0	\$ 604.6	\$ 839.9	38.9%	\$ 2,653.9	9.7%
<b>Net Debt Service Coverage</b>	<b>2.57</b>	<b>2.75</b>	<b>1.82</b>	<b>-33.7%</b>	<b>2.41</b>	<b>-8.8%</b>

Year-to-date Total Signatory Revenues for the month ending December 31, 2022 are below Budgeted revenues by **20.9%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **3.3%** above budget while Passenger Facility Charges are below the budget estimate by **29.0%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **7.0%**.

Year-to-date Total Operating Revenues actual of **\$13.8M** is **11.6%** below the budget estimate of **\$15.6M**.

Year-to-date Total Operating Expenses are above budget by **3.1%**. Components of this line item include a **5.3%** decrease in Personnel Service, a **15.3%** increase in Contractual Services, a **43.6%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$2.8M** represents a **43.0%** decrease over the year-to-date budgeted amount of **\$5.0M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.82** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
As of December 31, 2022

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	204.7	216.2	221.5	2.5%	2,594.5	614.2	648.6	664.5	2.5%	2,610.4	0.6%
Departure Fees	135.8	577.4	427.7	-25.9%	7,671.8	334.6	1,579.8	1,095.4	-30.7%	7,187.4	-6.3%
Arrival Fees	80.7	426.3	299.9	-29.6%	5,751.9	210.8	1,172.6	765.2	-34.7%	5,344.5	-7.1%
Immigration Inspection Fees	15.2	167.0	114.3	-31.6%	2,258.9	46.2	459.5	291.6	-36.5%	2,091.0	-7.4%
Common Use Ticket Counter Fees	4.1	52.4	43.8	-16.3%	741.4	11.0	148.9	109.6	-26.4%	702.2	-5.3%
Loading Bridge Use Fees	89.2	324.6	261.0	-19.6%	4,190.2	260.4	891.7	714.7	-19.9%	4,013.2	-4.2%
Apron Use Fees	143.1	89.3	603.1	575.5%	1,137.6	340.9	250.0	1,580.8	532.2%	2,468.4	117.0%
Landing Fees	51.8	617.1	82.5	-86.6%	7,863.7	256.8	1,728.3	223.0	-87.1%	6,358.4	-19.1%
<b>Total Signatory Revenue</b>	<b>724.6</b>	<b>2,470.3</b>	<b>2,053.7</b>	<b>-16.9%</b>	<b>32,210.0</b>	<b>2,075.0</b>	<b>6,879.4</b>	<b>5,444.9</b>	<b>-20.9%</b>	<b>30,775.5</b>	<b>-4.5%</b>
Enplaned Signatory Pax	21,093	101,807	75,435	-25.9%	1,352,700	56,142	278,556	193,200	-30.6%	1,267,344	-6.3%
<b>Cost per Enplaned Pax</b>	<b>\$34.35</b>	<b>\$24.26</b>	<b>\$27.22</b>	<b>12.2%</b>	<b>\$23.81</b>	<b>\$36.96</b>	<b>\$24.70</b>	<b>\$28.18</b>	<b>14.1%</b>	<b>\$24.28</b>	<b>2.0%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	393.9	1,263.3	1,263.3	0.0%	15,160.0	2,869.6	3,790.0	3,790.0	0.0%	15,160.0	0.0%
In-flight Catering	23.4	48.6	47.7	-1.8%	601.1	74.8	127.4	131.5	3.2%	605.2	0.7%
Food & Beverage	24.9	61.7	74.4	20.5%	763.8	75.5	161.9	187.5	15.8%	789.4	3.4%
Rental Cars	50.9	55.0	108.7	97.8%	663.4	173.4	161.5	313.2	93.9%	815.0	22.9%
Other Concession Rev	10.4	35.9	16.9	-52.8%	444.6	32.4	94.2	56.9	-39.6%	407.2	-8.4%
<b>Total Concession Revenues</b>	<b>503.5</b>	<b>1,464.5</b>	<b>1,511.0</b>	<b>3.2%</b>	<b>17,632.7</b>	<b>3,225.7</b>	<b>4,335.0</b>	<b>4,479.1</b>	<b>3.3%</b>	<b>17,776.8</b>	<b>0.8%</b>
Passenger Facility Charges	74.4	357.5	311.5	-12.9%	4,750.7	163.4	978.3	694.3	-29.0%	4,466.7	-6.0%
Other Revenue	896.7	1,040.5	1,101.0	5.8%	15,187.6	2,755.7	3,455.8	3,213.2	-7.0%	14,945.0	-1.6%
<b>Total Operating Revenue</b>	<b>2,199.2</b>	<b>5,332.9</b>	<b>4,977.3</b>	<b>-6.7%</b>	<b>69,781.1</b>	<b>8,219.8</b>	<b>15,648.5</b>	<b>13,831.5</b>	<b>-11.6%</b>	<b>67,964.1</b>	<b>-2.6%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,642.4	1,887.3	1,785.7	-5.4%	24,534.5	4,872.8	5,661.8	5,360.3	-5.3%	24,233.0	-1.2%
Contractual Services	1,492.2	1,491.6	1,900.9	27.4%	23,906.5	4,064.5	4,775.8	5,504.7	15.3%	24,635.5	3.0%
Materials & Supplies	70.8	17.9	32.2	80.1%	1,668.0	111.5	214.1	120.7	-43.6%	1,574.6	-5.6%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	582.5	0.0	0.0	0.0	0.0%	582.5	0.0%
<b>Total Operating Expenses</b>	<b>3,205.3</b>	<b>3,396.8</b>	<b>3,718.8</b>	<b>9.5%</b>	<b>50,691.6</b>	<b>9,048.8</b>	<b>10,651.7</b>	<b>10,985.8</b>	<b>3.1%</b>	<b>51,025.7</b>	<b>0.7%</b>
<b>Net income from Operations</b>	<b>-1,006.1</b>	<b>1,936.0</b>	<b>1,258.5</b>	<b>-35.0%</b>	<b>19,089.5</b>	<b>-829.1</b>	<b>4,996.8</b>	<b>2,845.7</b>	<b>-43.0%</b>	<b>16,938.4</b>	<b>-11.3%</b>

GUAM INTERNATIONAL AIRPORT AUTHORITY  
KEY OPERATING RESULTS (\$000's)  
As of December 31, 2022

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	62.6	66.7	75.4	13.1%	800.0	188.8	200.0	226.2	13.1%	826.2	3.3%
Add: Interest on Investments	103.0	51.5	83.5	62.0%	618.3	183.6	154.6	224.0	44.9%	687.7	11.2%
<b>Net Revenues</b>	-965.6	1,920.9	1,266.5	-34.1%	18,907.8	-834.3	4,951.4	2,843.5	-11.2%	16,799.9	-11.1%
Add: Other sources of Funds (Federal Reimb)	1,037.2	33.3	291.8	775.3%	400.0	2,955.9	100.0	335.3	-56.2%	635.3	58.8%
Add: Other available moneys	168.2	168.2	168.2	0.0%	2,018.6	623.0	504.6	504.6	0.0%	2,018.6	0.0%
<b>Net Revenues and Other Available Moneys</b>	<b>239.8</b>	<b>2,122.4</b>	<b>1,726.5</b>	<b>-18.7%</b>	<b>21,326.3</b>	<b>2,744.6</b>	<b>5,556.0</b>	<b>3,683.5</b>	<b>-33.7%</b>	<b>19,453.8</b>	<b>-8.8%</b>
Debt Service payments	672.9	672.9	672.9	0.0%	8,074.2	1,922.3	2,018.6	2,018.6	0.0%	8,074.2	0.0%
<b>Debt Service Coverage</b>	<b>0.36</b>	<b>3.15</b>	<b>2.57</b>	<b>-18.7%</b>	<b>2.64</b>	<b>1.43</b>	<b>2.75</b>	<b>1.82</b>	<b>-33.7%</b>	<b>2.41</b>	<b>-8.8%</b>
<b>Debt Service Requirement</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	