

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Thursday, March 31, 2022, 3:00 p.m. GIAA CONFERENCE ROOMS 1 & 2

1. CALL TO ORDER AND ATTENDANCE

The March 31 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:00p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba Gurvinder Sobti Donald I. Weakley Lucy M. Alcorn (Via VTC) Doyon A. Morato Rosie R. Tainatongo Jesse G. Garcia Offices or positions:

Chairman Vice Chairman Board Secretary

Directors Absent:

None

GIAA Officials:

John M. Quinata
Jean M. Arriola
Juan S.A. Reyes, A.C.E.
Antoniette Bautista
Raymond Mantanona
Raymond Quintanilla
Ken Quenga
Ken Mc Donald
Victor Cruz
Rolenda Faasuamalie
Joseph Javellana

William Brennan(Via VTC)
Janalynn C. Damian (Via VTC)
Genevieve Rapadas (Via VTC)
Eduardo Calvo (Via VTC)
Frank R. Santos (Via VTC)

Executive Manager
Airport Services Manager
Air Terminal Manager
Comptroller, Acting
ARFF, Chief
Operations Superintendent
Assistant Chief of Airport Police
Properties & Facilities Superintendent
Engineering Supervisor
Airport Marketing Administrator

Program Coordinator IV

Arriola Law Firm, GIAA Legal Counsel Calvo fisher & Jacob, LLP Calvo Fisher & Jacob, LLP Calvo Fisher & Jacob, LLP TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.









2. APPROVAL OF AGENDA

On motionduly made by Director Morato, seconded by Director Tainatongo, the following resolution was unanimously passed via roll call vote:

Resolution No. 22-26

The Board hereby approves the agenda of the March 31, 2022 regular meeting, as presented.

3. APPROVAL OF MINUTES

- A. February 28, 2022 Regular Meeting
- B. March 16, 2022 Special Meeting

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll vote:

Resolution No. 22-27

The Board hereby approves the minutes of the February 28, 2022 regular meeting and March 16, 2022 special meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

A. Performance Review - Executive Manager (June 2020 - December 2021)

Executive Manager Quinata announced that Director Tainatongo will present the performance review of the Executive Manager. Director Tainatongo advised that the Board competed the required evaluation of performance for Executive Manager, John M. Quinata for the period of June 2020 to December 2021. The Executive Manager received an "Excellent" rating review from the Board of Directors. Director Tainatongo thanked Executive Manager Quinata for his hard work, and asked that he continue the hard work he has displayed since he was appointed. Executive Manager Quinata thanked the Board for their review, and added that he is only a small part of why the Airport is so successful, that the Airport has outstanding employees and stakeholders that make the Airport the way it is. He added that it is important to keep employees happy and motivated, and he is a key person in insuring that. The Manager announced that he is happy and honored to be working with GIAA employees. Brief discussion followed with all Board members sharing the same sentiment. Director Weakley added that the recent FAA inspection went very well, that out of one hundred and twenty-three (123) areas of inspection, only three (3) minor discrepancies were found. Executive Manager announced that the FAA was so impressed with GIAA that they will be sharing a number of GIAA's "bestpractice" programs with other airports in the region.

B. Airline Recovery Program

The next item for the Board's consideration was the Airline Recovery Assistance and Incentivizing Services (RAISE) Program. The Executive Manager advised the Board that the referenced program is to incentivize and stimulate air service travel to Guam. The program will be effective May 1, 2022 through September 30, 2022. Said program will be the third recovery assistance approved by the Board.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-28

The Board hereby approves the Airline Recovery Assistance and Incentivizing Services (RAISE) Program, effective May 1, 2022 to September 30, 2022, as presented.

Chairman Bamba inquired if there are projections available relative to the RAISE program. Ms. Antoniette Bautista, Acting Comptroller responded that the projections for FY22 are not yet available. GIAA is expected to receive forecasted enplanements from the Airlines soon. Ms. Baustista advised the Board that in FY2021 under the same program, GIAA offered approximately \$20,000.00 in incentives. Chairman Bamba added that any incentive to increase flights is good for the Airport.

6. **NEW BUSINESS**

A. ARINC Incorporated MUSE System Sole Source Procurement

Next on the agenda was ARINC Incorporated MUSE System Sole Source Procurement. Ms. Jean Arriola, Airport Services Manager advised that Board action is requested to approve modification in contract pricing, to account for increased usage and passenger activity, regarding the Management and Infrastructure Support Services for the MUSE system contract, awarded to ARINC, Inc. ("ARINC").

MUSE is a common use terminal emulation ("CUTE") system used to process passengers at all ticket counters and gate podium positions that is proprietary to ARINC. GIAA has approximately fifty (50) common use counters. The Airlines are currently using the MUSE system at the gate podium positions, as procured independently by them. It is crucial that the system used by the Airlines to process passengers at the ticket counters and gate podium is fully integrated with the Authority's baggage sortation interface, BagLink. To effectively translate and interface the data from baggage tags to the Authority's baggage handling system, the Authority must utilize a compatible system. GIAA requires IT management and infrastructure support services from ARINC for its MUSE system. GIAA has neither the personnel nor the resources to perform these services.

GIAA Board of Directors Regular Meeting March 31, 2022 Page 4 of 6

On February 9, 2022, the Executive Manager deemed ARINC the sole source contractor to supply and provide IT maintenance and support services for the MUSE system at GIAA. The MUSE system is the only common use terminal emulation system fully compatible with GIAA's baggage sortation interface, BagLink.

GIAA conducted fee negotiations via video conference on February 18, 2022 with ARINC. After discussions that occurred at this negotiation meeting, ARINC submitted a pricing proposal on January 27, 2022 and a revised proposal on February 13, 2022. The agreed upon initial monthly fee of the contract was based on Tier 1 Level usage (up to 25 ticket counter workstations) based on the minimal passenger activity due to the COVID-19 pandemic. GIAA determined said fees to be fair and reasonable and in accordance with the Scope of Services.

Therefore, GIAA awarded the services via a sole source procurement, applicable to Tier 1 Level usage in the total amount of \$87,500.00 (\$12,500.00 per month) for the remainder of the fiscal year (March 2022 – September 2022). The term of this agreement is for twelve (12) months. Funding is provided under Administration's O&M Budget.

It is recommended that the GIAA Board of Directors approve the authorization of management to approve any future increase in the Management and Infrastructure Support Services for the MUSEsystem contract price based on anticipated increased usage from passenger activity as outlined below:

Tier 1	0-25 ticket counters	\$12,500 per month
Tier 2	26-37 ticket counters	\$18,200 per month
Tier 3	38-50 ticket counters	\$23,500 per month

Chairman Bamba inquired if the numbers provided are fixed rates. Ms. Jean Arriola replied that the numbers provided are the negotiated rates. Discussion followed relative to the three (3) related compatible systems at the Airport, for the Boards information.

After further discussion, on motion duly made by Director Morato, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-29

The Board hereby approves the modification in contract pricing, to account for increased usage and passenger activity, regarding the Management and Infrastructure Support Services for the MUSE system contract, awarded to ARINC, Inc. ("ARINC"); further authorizes Management to approve any future increase in the Management and Infrastructure Support Services for the MUSE system contract price based on anticipated increased usage from passenger activity, to implement Tier 2 or Tier 3 as needed.

7. REPORT OF THE EXECUTIVE MANAGER

GIAA Board of Directors Regular Meeting March 31, 2022 Page 5 of 6

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Acting Comptroller reported on the revenues and expenses of the Authority as of February 28, 2022. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by 63.2%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by 40.6% and 81.5%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by 23.2%. Year-to-date Total Operating Revenues Actual of \$12.4M is 47.6% below the budget estimate of \$23.7M. Year-to-date Total Operating Expenses are below budget by 22.2%. Components of this line item include a 13.0% decrease in Personnel Service, a 25.4% decrease in Contractual Services, a 60.2% decrease in Materials & Supplies, and a 100.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$-2.9M reflects a decrease of 174.6% over the year-to-date budgeted amount of \$3.9M. Ms. Bautista reported that the year-to-date Debt Service Coverage is at 0.61versus the requirement of 1.25.

9. EXECUTIVE SESSION

Upon written recommendation of Calvo Fisher & Jacob, LLP, on motion duly made by Director Weakley, seconded by Director Morato, and unanimously approved, the Board recessed to convene into Executive Session at 3:38 p.m.

A. DFS Guam L.P. related litigation to which GIAA is or may be a party.

The Board convened into Executive Session at 3:44 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Bamba, Sobti, Weakley, Alcorn, Morato, Tainatongo, Executive Manager Quinata, and Legal Counsels, Janalynn Damian, Eduardo Calvo, and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session.

Due to a conflict of interest, Director Garcia did not participate in discussion during Executive Session.

Executive Session paused at 3:50 p.m. for MIS to enter the conference room to accept Legal Counsel, Eduardo Calvo to enter the Executive Session, via zoom.

Vice Chairman Sobti excused himself from the meeting at 4:27 p.m. and exited the conference room.

Executive Session adjourned at 4:35 p.m., at which time the Board returned to regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Chairman Bamba, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:36 p.m.

Dated this5th, day of	May, 2022.
	Attest:
Brian J. Bamba	Donald I. Weakley
Chairman	Board Secretary

Prepared and Submitted By:

Amanda O'Brien

Corresponding Secretary



BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, March 31, 2022 **GIAA CONFERENCE ROOMS 1 & 2**

Videoconference and Live Streamed via: https://www.guamairport.com or https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting

Public Notice

First Notice:

Pacific Daily News - March 24, 2022

Pacific Daily News - March 25, 2022 (Reprint Due to Print Error)

Notice to Media - March 24, 2022

Second Notice:

Pacific Daily News - March 29, 2022

Notice to Media - March 29, 2022

AGENDA

- 1. Call to Order and Attendance
- 2. Approval of Agenda
- 3. **Approval of Minutes**
 - A. February 28, 2022 Regular Meeting
 - B. March 16, 2022 Special Meeting
- 4. Correspondence - None
- 5. **Old Business**
 - A. Performance Review Executive Manager (June 2020 December 2021)
 - B. Airline Recovery Program
- 6. **New Business**
 - A. ARINC Incorporated MUSE System Sole Source Procurement
- 7. Report of Executive Manager
- 8. Report of the Comptroller
- 9. **Executive Session**
 - A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
- 10. **Public Comments**
- 11. Adjournment











A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting 3:00 p.m., Thursday, March 31, 2022 **GIAA Terminal Conference Rooms 1 & 2**

		SIGN-IN SHEET	*1
	PRINT NAME	COMPANY/AGENCY	CONTACT NO./EMAIL
1.	Jan ANO	G (AH	55%-00
2.	from Burtish.	also	EAS
3.	Rayrord Marta	WDa ARFT	
4.	JUAN PEWES	GLAA	
5.	Raymond Quinfanille	GIAN	
6.	AUSTIN GRANT	GIAA	
7.	Le madous 1cl	GIRA	
8.	VICTOR J. CTUR	GIAA	
9.	Kon Driver	(FU)	
10.	16 buellara	SIM	
11.	Antony Rid	ghy GAA	
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MONTHLI BOARD MEETING

Tuesday, March 31, 2022 at

3:00PM in Terminal

Conference Rooms 1&2 and

by Videoconference and

Live Streamed via GIAA

website: www.guamairport.com or

https://www.guamairport.

com/corporate/about-ourairport/board-of-

meeting

AIRPORT GUAM

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Joseph T. Duenas CCU Chairman

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• Border: \$7 • Image: \$7

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GUAM POWER AUTHORITY

ATURIDÅT ILEKTRESEDÅT GUÅHAN P.O. BOX 2977

HAGÅTÑA, GUAM U.S.A. 96932-2977 Telephone Nos. (671) 648-3045/55

or Facsimile (671) 648-3165



John M. Benavente, P.E.

RE-SOLICITATION REQUEST FOR PROPOSAL NO.: GPA-RFP-21-010 This notice is paid for by the GUAM POWER AUTHORITY REVENUE FUNDS

Public Law 26-12

The Guam Power Authority (GPA) is soliciting proposals from qualified Firms/ Individuals for "Engineering, Procurement & Construction Management (EPCM) Contract."

Copies of the general scope of work may be picked up at the GPWA Procurement Office, Room 101, 1st Floor, Gloria B. Nelson Public Service Building, 688 Route 15. Mangilao, Guam 96913. All interested firms should register with GPA's Procurement Division to be able to participate in the RFP. Please call our office at (671) 648-3045 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all Individuals throughout the RFP process. Procurement instructions are posted on the Authority's web site at http://guampowerauthority.com/gpa_authority/procurement/gpa_current_rfps.php#.

All proposals must be submitted to the GPA Procurement Office, Attn.: JOHN M. BENAVENTE, P.E., General Manager, by 4:00 P.M., May 6, 2022.



AGENDA

1. Call to Order and Attendance

2. Approval of Agenda

3. Approval of Minutes

A. February 28, 2022

Regular Meeting

B. March 16, 2022

Special Meeting

Correspondence - None

5. Old Business

A. Performance Review - Executive

Manager (June 2020 -December 2021) B. Airline Recovery

Program

6. New Business
A. ARINC Incorporated MUSE System Sole Source Procurement
7. Report of Executive

Manager

8. Report of the

Comptroller

9. Executive Session

A. DFS Guam L.P. related litigation to which GIAA is or may be a party.

10. Public Comments

11. Adjournment

For special accommodations or agenda items, please call the Board Office at 642-4717/18. (This ad paid for by GIAA)



North Carolina ousts Peacocks, will face Duke

PHILADELPHIA (AP) — North Carolina crushed all hope of a March Madness miracle in the early going Sunday, getting 20 points and 22 rebounds from Armando Bacot in a wire-towire 69-49 runaway 15th-seeded over Saint Peter's.

The eighth-seeded

Tar Heels (28-9) made their record 21st Final Four, and next on their list is none other than archrival Duke and its soon-to-beretiring coach, Mike Krzyzewski.

Next Saturday in Orleans mark the first Final Four meeting — first **NCAA** Tournament

meeting, in fact between the Tobacco Road archrivals whose campuses are separated by 11 miles.

Two nights earlier, Saint Peter's (21-12) beat Purdue to become the first 15 seed to advance to an Elite Eight. But the underdog Peacocks are hardly the first team



to see grand plans undone by one of the country's top-line power programs.

After Carolina's Leaky Black missed a free throw 2 1/2 min-

Office of the Attorney General

590 S. Marine Corps Drive, ITC Bldg.,

Attorney for the People of Guam

Tamuning, Guam 96913 (671) 475-3406 • (671) 475-3343 (Fax)

IN THE SUPERIOR COURT OF

Leevin Taitano Camacho Attorney General of Guam

Family Division

www.oagguam.org

Suite 706

in for the offensive rebound and an easy putback. It gave Carolina a 7-0 lead. In its three tournament wins over Kentucky,

utes in, Bacot edged

North Carolina's Hubert Davis celebrates after North Carolina won a college basketball game against St. Peter's in the Elite 8 round of the NCAA tournament March 27. 2022, in Philadelphia.

Murray State and Purdue, Saint Peter's had never trailed by more than six.

Late in the first half. Darvl Banks III's attempted jam was rejected by the front of the rim. It made the Peacocks 5 for 27 on the night, and when Bacot dunked on the next possession, North Carolina led 36-15

Joseph T. Duenas

GUAM POWER AUTHORITY

ATURIDÅT ILEKTRESEDÅT GUÅHAN P.O. BOX 2977 HAGÅTÑA, GUAM U.S.A. 96932-2977 Telephone Nos. (671) 648-3045/55 or Facsimile (671) 648-3165



John M. Benavente, P.E. General Manager

INVITATION FOR BID This notice is paid for by the GUAM POWER AUTHORITY CIP & 0&M FUNDS

Public Law 26-12

PRE-BID/SITE VISIT

(NON-

MANDATORY): BID NO.: RF-RID 04/07/2022 GPA-011-22

GPA-031-22

GPA-032-22

TIME: DUE DATE: 10:00 A.M. 04/26/2022 TIME: DESCRIPTION: 10:00 A.M.

Vacuum Circuit Breakers. 13.8kV (CIP)

04/12/2022

10:00 A.M. New Turbo Charger

04/12/2022

Complete Assembly (CIP) 11:00 A.M. Services for the Transfer and

> Hauling of Used Oil from Tanks Located at Various GPA Locations to Guam Port (0&M)

Bid packages may be picked up at the GPWA Room 101, Procurement Office, 1st. Floor, Gloria B. Nelson Public Services Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with our GPA's Procurement Division to be able to participate in the bid. Please call our office at (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at http://guampowerauthority.com/gpa_authority/ procurement/gpa_current_rfps.php#.



GUAM POWER AUTHORITY

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or Facsimile (671) 648-3165



John M. Benavente, P.E. General Manager

INVITATION FOR BID

This notice is paid for by the GUAM POWER AUTHORITY 0&M, CIP & REVENUE **FUNDS Public Law 26-12**

BID NO.:	DUE DATE:	TIME:	DESCRIPTION:
GPA-026-22	04/05/2022	10:00 A.M.	Replacement Parts Set for Insulator Washer (O&M)
GPA-027-22	04/05/2022	11:00 A.M.	Medium Voltage Cubicle Breaker (CIP)
GPA-029-22	04/06/2022	10:00 A.M.	Pad Mounted Transformer (Revenue)
GPA-030-22	04/06/2022	11:00 A.M.	Fuse, Cutout (Revenue)

Bid packages may be picked up at the GPWA Room 101, Procurement Office, 1st Floor, Gloria B. Nelson Public Services Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with our GPA's Procurement Division to be able to participate in the bid. Please call our office at (671) 648-3045 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at http:// guampowerauthority.com/gpa_authority/procurement/gpa_current_rfps.php#.

HAGATNA, GUAM IN THE INTEREST OF A.T. (DOB: 06/20/2020) JUVENILE CASE NO. JP0065-21

SUMMONS TO: BERNADINE ASUNCION, **Biological Mother**

You are hereby summoned to appear before the HONORABLE LINDA L. INGLES, at the Judiciary of Guam. Superior Court of Guam. 120 West O'Brien Drive, Hagatna Guam, for a Permanency Hearing

> TUESDAY, APRIL 5, 2022 AT 10:00 A.M.

YOU MAY BE HELD IN CONTEMPT IF YOU FAIL TO APPEAR ON THE DATE SET FORTH IN THIS SUMMONS.

YOUR PARENTAL AND **CUSTODIAL DUTIES AND** RIGHTS CONCERNING THE CHILDREN WHO ARE THE SUBJECT OF THE ABOVE MAY BE TERMINATED BY AWARD OF PERMANENT CUSTODY IF YOU FAIL TO APPEAR ON THE DATE THAT IS SET FORTH IN THIS SUMMONS.

Dated: Mar 08, 2022

CLERK, SUPERIOR COURT OF GUAM By: /s/ SCOTT E. HERMOSILLA DEPUTY CLERK

Office of the Attorney General Leevin T. Camacho Attorney General of Guam Family Division 590 South Marine Corps Drive, ITC

Bldg., Suite 706 Tamuning, Guam 96913 (671) 475-3406 (671) 475-3343 (Fax) www.oagguam.org Attorney for the People of Guam

> IN THE SUPERIOR COURT OF GUAM HAGÅTÑA, GUAM IN THE INTEREST OF A.T. (DOB: 06/20/2020) Minor. JUVENILE CASE

NO. JP0065-21 SUMMONS

To: DUSTIN TEDTAOTAO, **Biological Father**

You are hereby summoned before annear the HONORABLE LINDA INGLES at the Judiciary of Guam, Superior Court of Guam, 120 West O'Brien Drive, Hagatna, Guam, for a Permanency Hearing on:

TUESDAY. APRIL 5, 2022 AT 10:00 A.M.

YOU MAY BE HELD IN CONTEMPT IF YOU FAIL TO APPEAR ON THE DATE SET FORTH IN THIS SUMMONS.

"YOUR PARENTAL AND **CUSTODIAL DUTIES AND** RIGHTS CONCERNING THE CHILDREN WHO ARE THE SUBJECT OF THE ABOVE MAY BE TERMINATED BY AWARD OF PERMANENT **CUSTODY IF YOU FAIL TO** APPEAR ON THE DATE THAT IS SET FORTH IN

THIS SUMMONS."

Dated: March 8 2022 CLERK, SUPERIOR COURT OF GUAM

Bv: /s/ Scott F. Hermosilla Deputy Clerk

AIRPORT GUAM REGULAR MONTHLY BOARD MEETING

Thursday, March 31, 2022 at 3:00PM in Terminal Conference Rooms 1&2 and by Videoconference and Live Streamed via GIAA website:

www.guamairport.com or https://www.guamairport. com/corporate/about-ourairport/board-of-

directors/airport- boardmeeting

AGENDA 1. Call to Order and

Attendance 2. Approval of Agenda

3. Approval of Minutes A. February 28, 2022

Regular Meeting B. March 16, 2022

Special Meeting 4. Correspondence - None

5. Old Business A. Performance

Review - Executive Manager (June 2020 -December 2021)

B. Airline Recovery Program

6. New Business

A. ARINC Incorporated MUSE System Sole Source Procurement

7. Report of Executive . Manager

8. Report of the Comptroller

9. Executive Session A. DFS Guam L.P. related litigation to which GIAA is or may

be a party. 10. Public Comments

11. Adjournment For special accommodations o

agenda items, please call the Board Office at 642-4717/18. (This ad paid for by GIAA)

29,

March

uesday,

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Monday, February 28, 2022, 3:00 p.m. GIAA CONFERENCE ROOMS 1 & 2

1. CALL TO ORDER AND ATTENDANCE

The February 28 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:09 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present: Offices or positions:

Brian J. Bamba Chairman
Gurvinder Sobti Vice Chairman
Donald I. Weakley Board Secretary

Zenon E. Belanger Rosie R. Tainatongo

Directors Absent:

Lucy M. Alcorn (Excused)
Doyon A. Morato (Excused)

GIAA Officials:

Artemio R. Hernandez, Ph.D.

Jean M. Arriola

Juan Reyes

Antoniette Bautista

Raymond Quintanilla

Deputy Executive Manager

Airport Services Manager

Air Terminal Manager

Accounting Supervisor

Operations Superintendant

Ken McDonald Properties & Facilities Superintendant

Victor Cruz Engineering Supervisor
Austin Grant Executive Secretary

William Brennan(Via VTC) Arriola Law Firm, GIAA Legal Counsel

Frank R. Santos TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed via roll call vote:

Resolution No. 22-20

The Board hereby approves the agenda of the February 28, 2022 regular meeting, as presented.

3. APPROVAL OF MINUTES

A. January 31, 2022 - Regular Meeting

On motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously passed via roll vote:

Resolution No. 22-21

The Board hereby approves the minutes of the January 31, 2022 regular meeting, subject to corrections.

4. CORRESPONDENCE

Deputy Executive Manager Hernandez advised there was no Correspondence to report.

5. OLD BUSINESS

A. Performance Review - Executive Manager (June 2020 - December 2021)

Director Tainatongo suggested to table the Performance Review for GIAA Executive Manager, John M. Quinata, until the next regular Board meeting. The Board had no objection.

After further discussion, on motion duly made by Director Tainatongo, seconded by Chairman Bamba, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-22

The Board hereby tabled the Performance Review of Executive Manager, John M. Quinata for the period of June 2020 to December 2021.

6. **NEW BUSINESS**

A. Acceptance of FY21 Financial Audit Report

Deputy Executive Manager Hernandez announced that as a result of an incomplete audit conducted by the Department of Administration (DOA) that impacts all Government of Guam agency audits, Management requests that the Board table the Acceptance of FY21 financial Audit Report until the next Board meeting.

Chairman Bamba inquired of the DOA audit has a target date. Deputy Executive Manager Hernandez advised that it is DOA's responsibility to complete the referenced audit, and those numbers impact GIAA's audit. Once completed, GIAA can complete its financial statements.

GIAA Board of Directors Regular Meeting February 28, 2022 Page **3** of **4**

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-23

The Board hereby tabled the Acceptance of FY21 Financial Audit Report until the next Board meeting, under Old Business.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Hernandez. The report included brief updates on Airport operations, CIPs and Regulatory updates.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Acting Comptroller reported on the revenues and expenses of the Authority as of January 31, 2022. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by 61.8%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by 50.0% and 78.8%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by 23.9%. Year-to-date Total Operating Revenues Actual of \$9.4M is 49.7% below the budget estimate of \$18.7M. Year-to-date Total Operating Expenses are below budget by 22.1%. Components of this line item include a 16.4% decrease in Personnel Service, a 25.9% decrease in Contractual Services, a 40.5% decrease in Materials & Supplies and a 100.0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$-2.7M reflects a decrease of 182.3% over the year-to-date budgeted amount of \$3.2M. Ms. Bautista reported that the year-to-date Debt Service Coverage is at 0.30 versus the requirement of 1.25.

Deputy Executive Manager Hernandez informed the Board that the airport is expecting a portion of the \$15M ARPA funding to assist in offsetting revenue shortfalls. Brief discussion ensued.

At this time, Chairman Bamba announced the presence of Mr. Jesse Garcia, newly confirmed GIAA Board member. Mr. Garcia is attending the meeting as an observer, as he is awaiting his swearing in ceremony.

9. EXECUTIVE SESSION

Upon written recommendation of counsel, on motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, and unanimously approved, the Board recessed to convene into Executive Session at 3:34 p.m.

A. Litigation matters to which GIAA is currently a party: Office of Public Accountability Procurement Appeal Case Number OPA-PA-21-010 JMI Edison v. Guam International Airport Authority, and CV0095-22; Johndel International, Inc.

GIAA Board of Directors Regular Meeting February 28, 2022 Page **4** of **4**

dba JMI Edison vs. Office of Public Accountability, Guam International Airport Authority and Aircraft Service International, Inc. dba Menzies Aviation.

The Board convened into Executive Session at 3:36 p.m. to discuss Office of Public Accountability Procurement Appeal Case Number OPA-PA-21-010 JMI Edison v. Guam International Airport Authority, and CV0095-22; Johndel International, Inc. dba JMI Edison vs. Office of Public Accountability, Guam International Airport Authority and Aircraft Service International, Inc. dba Menzies Aviation. Attending Executive Session were Directors Bamba, Sobti, Weakley, Tainatongo, Executive Manager Quinata, and Legal Counsel, William Brennan. Also present was the court reporter who will prepare a transcript of the Executive Session.

B. DFS Guam L.P. related litigation to which GIAA is or may be a party.

Calvo Fisher & Jacob, LLP advised prior to the Board meeting that recommendation of counsel requesting executive session was cancelled.

Executive Session adjourned at 3:59 p.m., at which time the Board returned to regular session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Secretary Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:00 p.m.

Dated this, day of	, 2022.	
	Attest:	
Brian J. Bamba	 Donald I. Weakley	
Chairman	Board Secretary	
Prepared and Submitted By:		
Amanda O'Brien		
Corresponding Secretary		

GIAA Board of Directors Special Meeting March 16, 2022 Page 2 of 3

resolution was unanimously passed via roll call vote:

Resolution No. 22-24

The Board hereby approves the agenda of the March 16, 2022 special meeting, as presented.

3. OLD BUSINESS

A. Acceptance of FY21 Financial Audit Report

The first matter discussed was the FY21 Financial Audit. Before introducing the Ernst & Young, LLP (E&Y) team, Deputy Executive Manager Hernandez announced a number of highlights: FY21 Financial Audit is a clean audit; GIAA was able to achieve low risk auditee status; GIAA achieved debt service coverage ratio of 1.25X and although revenues dropped over 66% from FY2019, the Authority was able to substantially reduce operating and maintenance expenses to its lowest levels since FY2011.

Deputy Executive Manager Hernandez thanked the E&Y team, the GIAA Accounting team lead by Antoniette Bautista, Acting Comptroller and GIAA Division Heads.

The Deputy Executive Manager handed over the presentation to Mr. John Onedera, E&Y Managing Director, Mr. James Whitt and Mr. Rizalito Paglingyan to present the audit report to the Board. Mr. Rizalito Paglingyan (RG), presented the financial audit results via PowerPoint for the Boards information. Mr. Whitt expressed his gratitude to GIAA Accounting team for their cooperation and diligence.

Chairman Bamba thanked E&Y, GIAA Accounting staff and Management for an outstanding job, and GIAA coming away with a clean audit. The Board echoed the same sentiments.

Director Morato inquired how GIAA was able to obtain low risk auditee status. Mr. James Whitt provided a brief overview stating in part E&Y conducted a two year look back at GIAA financials, all expenses were accounted for, and the there was no material finding. Additionally, because of the Airport's knowledge, compliance and adherence to basic accounting principles and government accounting standards, E&Y was able to provide a clean opinion;

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Alcorn, the following resolution was unanimously approved via roll call vote:

Resolution No. 22-25

The Board hereby accepts the FY2021 financial Audit Report as presented by Ernst & Young, LLP.

4. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion

GIAA Board of Directors Special Meeting

Corresponding Secretary

March 16, 2022



Airline Recovery Assistance and Incentivizing Service (RAISE) Program

The following Airline RAISE Program is adopted by the GIAA Board of Directors, effective May 1, 2022 to incentivize and stimulate air service travel demand in anticipation of Guam's plans to safely re-open with the requirement of pre-arrival testing. Such targeted economic recovery initiatives are intended to attract and encourage air service from all destinations in the Asia-Pacific region.

- **1. All Destinations:** All city destinations in the non-U.S., Asia-Pacific region with direct scheduled air service or scheduled on-demand air service to Guam.
- **2. Air Carriers:** Open to all U.S. and foreign based airlines that possess all governmental authorizations. Tour wholesalers and agencies are ineligible for the Airline RAISE Program incentives but may factor such program in their negotiations with an airline operator.
- 3. Duration: Beginning May 1, 2022 through July 31, 2022.
- **4. Minimum Weekly Frequency:** Airline RAISE Program applies to passenger air service with a minimum of one (1) flight per week, per destination.
- **5. Rates & Charges Discount:** The Airline Raise Program applies to operational rates and charges published in the Airport Tariff Schedule for the duration of the program and limited to the Airfield Use (Landing) Fee, Loading Bridge Use, Immigration Inspection, Arrivals and Departure Fees only.

The cumulative percentage discount is:

• Up to 25% of the operational rates for a minimum of one flight per week

The rates and charges discounts will be applied on a monthly basis pursuant to the airline activity report for the prior month.

Incentives are destination based and non-discriminatory which conforms to FAA guidance. Additional incentives or destinations may be provided on a case-by-case, non-preferential basis subject to review, negotiations and approval by GIAA management.



ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS EXECUTIVE SUMMARY

ARINC INCORPORATED MUSE SYSTEM SOLE SOURCE PROCUREMENT

March 31, 2022

Purpose

Board action is requested to approve modification in contract pricing (to account for increased usage and passenger activity) regarding the *Management and Infrastructure Support Services for the MUSE system* contract, awarded to ARINC, Inc. ("ARINC")

Background

MUSE is a common use terminal emulation ("CUTE") system used to process passengers at all ticket counters and gate podium positions that is proprietary to ARINC. The Airlines are currently using the MUSE system at the gate podium positions, as procured independently by them.

It is crucial that the system used by the Airlines to process passengers at the ticket counters and gate podium is fully integrated with the Authority's baggage sortation interface, *BagLink*. To effectively translate and interface the data from baggage tags to the Authority's baggage handling system, the Authority must utilize a compatible system.

Determination of Need

GIAA is empowered under its enabling statute to carry on the business of operating and maintaining airports and related facilities for security access and safety of the traveling public on Guam. In carrying out its business, GIAA has the authority to "employ agents and retain or contract for the services of qualified consultants, specialists or experts, as individuals or as organizations, to advise and assist the Authority and its employees, all of which may be accomplished without regard to the portion of the Personnel Laws relative to compensation."

GIAA requires IT management and infrastructure support services from ARINC for its MUSE system. GIAA has neither the personnel nor the resources to perform these services.

The scope of services to be provided by ARINC include:

- 1) Supply and maintain the MUSE system, software and licensing;
- 2) ARINC will use the existing LAN and other core room infrastructure that resides in ARINC Core Room at the GIAA authorized site. It is assumed that no additional gateways are needed for connectivity to the airlines operating at said authorized site;
- 3) 1st level hardware maintenance support for all hardware identified and delivered to be provided by ARINC's local contractor; and
- 4) 2nd level remote support to be provided ARINC's customer support group located in Tulsa, Oklahoma.

The sole source procurement of IT management and infrastructure support services for GIAA's current MUSE system are paramount to ensure seamless and efficient terminal operations at

Page 2 of 2

Guam's only commercial airport, which is an essential facility to the island's tourism driven economy.

Use of Sole Source Procurement

On February 9, 2022, the Executive Manager deemed ARINC the sole source contractor to supply and provide IT maintenance and support services for the *MUSE* system at GIAA. The *MUSE* system is the only common use terminal emulation system fully compatible with GIAA's baggage sortation interface, *BagLink*.

In view of the above, it is determined that sole source procurement is authorized pursuant to Section3112 of the Guam Procurement Regulations as reflected in the attached Written Determination Regarding the Use of Sole Source Procurement for this contract. See Attachment A. ARINC will provide MUSE software licenses and parts/equipment, as well as maintenance and support services. The term of the agreement will be Twelve (12) months subject to the availability of funds. The fixed fee, as discussed below, was negotiated as provided in the Procurement Regulations. See2 GARR Div. 4 § 3112(c) ("The procurement officer shall conduct negotiations [for sole source procurement], as appropriate, as to price, delivery, and terms.")

Financial

Pursuant to § 3112(c) of the Procurement Regulations, GIAA conducted fee negotiations via video conference on February 18, 2022 with ARINC. After discussions that occurred at this negotiation meeting, ARINC submitted a pricing proposal on January 27, 2022 and a revised proposal on February 13, 2022. The agreed upon initial monthly fee of the contract was based on *Tier 1 Level* usage (up to 25 ticket counter workstations) based on the minimal passenger activity due to the COVID-19 pandemic.

GIAA determined said fees to be fair and reasonable and in accordance with the Scope of Services. Therefore, GIAA awarded the services via a sole source procurement, applicable to *Tier 1 Level* usage in the total amount of \$87,500.00 (\$12,500.00 per month) for the remainder of the fiscal year (March 2022 – September 2022). The term of this agreement is for twelve (12) months. Funding is provided under Administration's O&M Budget.

Legal Review

The sole source award was processed through the issuance of a contract reviewed and approved as to form by legal counsel.

Recommendation

It is recommended that the GIAA Board of Directors approve the authorization of management to approve any future increase in the *Management and Infrastructure Support Services for the MUSE system* contract price based on anticipated increased usage from passenger activity as outlined below:

Tier 1	0-25	ticket counters	\$12,500 per month
Tier 2	26-37	ticket counters	\$18,200 per month
Tier 3	38-50	ticket counters	\$23,500 per month

P.O. Box 8770

Email: official@guamairport.net

TO:

PROCUREMENT FILE

FROM:

JOHN M. QUINATA

EXECUTIVE MANAGER

DATE:

FEBRUARY 9, 2022

NAME OF

PROCUREMENT:

ARINC, INCORPORATED MUSE SYSTEM FOR COMMON USE TICKET COUNTERS

RE:

WRITTEN DETERMINATION REGARDING USE OF SOLE SOURCE PROCUREMENT

Pursuant to the Guam Procurement Law and Regulations, the following determinations are made by the Executive Manager with regard to the A.B. Won Pat International Airport Authority, Guam's (the "Authority") sole source procurement of equipment and management and infrastructure support services from ARINC, Incorporated ("ARINC") for the Multi-User System Environment ("MUSE") system for up to fifty (50) common use ticket counters.

Use of Sole Source Procurement (2 GAR § 3112(b))

The following determinations are made pursuant to Section 3112(b) of the Procurement Regulations:

- In 2020, GIAA procured, via sole source, the MUSE system, a Common User Terminal Emulation ("CUTE") system for 50 common use ticket counters through an Agreement with ARINC which expires on February 28, 2022.
- The Airlines are also currently using the MUSE system at the gate podium positions, which 2. was procured independently and chosen by the Airlines.
- 3. The MUSE system is used to process passengers at all ticket counters and gate podium positions. Additionally, the MUSE system is fully compatible with the Authority's current Baggage Message Server ("BMS"), BagLink, a system also proprietary to ARINC. The BMS is a system that translates and interfaces the data from baggage tags to the Authority's baggage system.
- 4. It is crucial that the system used by the Airlines to process passengers at the ticket counters and gate podium positions is fully integrated with the Authority's BMS. To effectively translate and interface the data from baggage tags to the Authority's BMS, the Authority must utilize a compatible system. The MUSE system is the only system compatible with BagLink and the existing CUTE system being utilized by the Airlines at the ticket counters and gate podiums.
- 5. The Authority must procure MUSE software licenses and parts/equipment, as well as maintenance and support services.









- The MUSE system is proprietary to ARINC.
- 7. The Procurement Regulations provide that "Sole source procurement is not permissible unless a requirement is available from only a single supplier. A requirement for a particular proprietary item does not justify a sole source procurement if there is more than one potential bidder or offeror for that item. The following are examples of circumstances which could necessitate sole source procurement: (1) where the compatibility of equipment, accessories, or replacement parts is the paramount consideration; ..." 2 GARR Div. 4 § 3112(b).
- 8. The MUSE system is the only system compatible with the Authority's current BMS, BagLink, as well as the CUTE system currently being used by the Airlines at ticket counters and gate podiums. (See Attachment 1) The Airlines and their customers are the sole beneficiaries of the MUSE system. To achieve compatibility and supportability, the BMS system must work with the CUTE system at the ticket counters and gate podiums and the proprietary MUSE system offered by ARINC is the only such compatible system. In addition, the MUSE system can only be purchased through ARINC.
- 9. ARINC will provide MUSE software licenses and parts/equipment, as well as maintenance and support services. The agreement between the Authority and ARINC will be a fixed fee agreement and will set out the services and equipment to be provided by ARINC. The term of the agreement will be twelve (12) months. The contractual obligation of GIAA in each fiscal period succeeding the first is subject to the appropriation and availability of funds. therefor. In the event that funds are not available for any succeeding fiscal period, the remainder of the Agreement shall be cancelled; however, this does not affect GIAA's or ARINC's rights under any termination clause in this Agreement. 2 GARR Div. 4 § 3112(c) ("The procurement officer shall conduct negotiations [for sole source procurement], as appropriate, as to price, delivery, and terms.")
- 10. In light of uncertainties in passenger traffic because of the COVID-19 pandemic, ARINC's services are tiered based on number of common use ticket counters in use. This tiered approach provides GIAA with the flexibility to increase or decrease the licenses and services based on actual need based on 7 days' prior notice to ARINC.

In view of the above, it is determined that sole source procurement is authorized pursuant to § 3112 of the Guam Procurement Regulations.

DATED:	BY:
	HENRY M. CRUZ
DATED:	SUPPLY MANAGEMENT ADMINISTRATOR BY:
	JOHN M. WINATA
	EXECUTIVE MANAGER



EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING March 31, 2022

included ground handlers, concessionaires and service providers. The third group, Internal Stakeholders, consisted of GIAA personnel and consultants, and included Chairman Bamba's participation. A fourth session will be held in the near future – the Island Leader's/Community Advisory Stakeholders' group. Discussion at that session will incorporate a compilation of input from the March 2022 sessions.

REGULATORY UPDATES

FAA UDO Review

The monthly FAA UDO meeting will be held on April 28, 2022 @11am to brief and discuss status of the various CIP projects and funding.

FAA Part 139 Inspection

Joseph Carlini, FAA Inspector from the Western Pacific Airports District Office and Ronson Fox, Program Manager of the FAA Honolulu Airport District Office, conducted FAR Part 139 inspection of Guam Airport facilities from March 21-23, 2022. In our exit roundtable, Carlini identified three (3) inspection findings out of 123 inspection fields. They consisted of drainage, surface markings, and signage on fuel storage tanks. Mr. Carlini concluded, saying the Guam is "Safe" and thanked staff and airport management professionalism. Management congratulates the Airport team for their diligence in preparation, execution and mitigation of findings resulting from the FAR Part 139 inspection.

USCBP Biometric Entry/Exit Briefing

The USCBP Program Manager for Biometric Entry-Exit Passenger Programs, Jonathan D. Prescott, provided a briefing on Biometric Exit programs that would complement USCBP's Simplified Entry program, and streamline passenger identification and document checks throughout the passenger departure process at GUM facilities to the Airport Authority and stakeholders on March 9, 2022. Next step is to assess investment costs for purchase and installation. Biometric Exit systems are at cost to Airport and/or Airline users.

Executive Order 2022-09

EO 2022-09, issued March 29, 2022, lifts restrictions of entry in Guam, rescinding previous orders of quarantine, effective immediately. Individuals arriving in Guam or domestic or international flights are no longer subject to quarantine. Federal requirements for foreign arrivals remain in place. EO 2022-09 also establishes metrics for gradual lifting of restrictions that include social gatherings, social distancing and mask wearing, dependent upon CDC's risk level designations.

PROCUREMENT UPDATES:

Emergency Procurement

System A protest to this RFP received September 21, 2021 required emergency procurement procedures to obtain service. For extensions beyond 90 days, a public hearing is required under



EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING March 31, 2022

procurement regulations. GIAA held two (2) public hearings for this purpose. The first was held December 22, 2021 @9:30am and the 2nd was held March 24, 2022 @ 9am.

Employee Development:

Bomb Prevention, Surveillance for Bombing Prevention & Vehicle Borne Improvised Explosive Device Training:

DHS's Cybersecurity and Infrastructure Security Agency, Office for Bombing Prevention, Walter Gonzalez and Kevin Shank are on island providing a week-long training to Airport Police, Airport Ops and P&F, GPD, Superior Court Marshalls and Guam Radiology Security on Bombing Prevention, Surveillance for Bombing Prevention and Vehicle Borne Improvised Explosive Device Detection from March 28-April 1, 2022 at the GIAA conference rooms.

ANNOUNCEMENTS:

- A Retirement and End of Watch ceremony for K-9 "Mmace" was held on March 17, 2022 recognizing Mmace and her handler, Officer Juan Manibusan for her years of service in GIAA's explosives detection unit from 2013- 2022. Kudos to the Airport team who pulled off a spectacular ceremony!
- VIP Handling(s):
 - O GIAA received and handled the arrival of 4-Star General, Chief of the National Guard Bureau and member of the Joint Chiefs of Staff, General Daniel R. Hokanson, and his entourage on March 8 and 9, 2022. The aircraft arrived and departed from Guam airport facilities as General Hokanson met with Governor Leon Guerrero and military officials on island.
 - GIAA was in receipt of a request on March 24, 2022 by Mr. Jeremy Larson, MD, U.S. State Department with regard to a Medical Evacuation (COVID) operation scheduled for March 25, 2022 for a State Department staff member departing China to Guam. All required protocols were met and successful given the short notice.
 - GIAA was in receipt of a DV operations request from USAF Ms. Nicole Rivera, Chief of Protocol to meet/greet Chief Scientist of the Air Force, Dr. Victoria Coleman plus 16 pax arriving March 29, 2022 on UA201 (HNL).

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RECOMMENDATION OF COUNSEL

TO: Board of Directors

ANTONIO B. WON PAT INTERNATIONAL

AIRPORT AUTHORITY, GUAM

CC: Mr. John M. Quinata

Executive Manager

ANTONIO B. WON PAT INTERNATIONAL

AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian

CALVO FISHER & JACOB LLP

DATE: March 18, 2022

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regular scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.

GUAM SAIPAN SAN FRANCISCO