

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Monday, November 28, 2022, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The November 28 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:24p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder Sobti
Donald I. Weakley
Lucy M. Alcorn (Via VTC)
Doyon A. Morato
Jesse G. Garcia

Offices or positions:

Chairman
Vice Chairman
Board Secretary

Directors Absent:

Rosie R. Tainatongo (Excused)

GIAA Officials:

John M. Quinata
Artemio R. Hernandez, Ph.D.
Jean M. Arriola (Via VTC)
Antoniette Bautista
Rolenda Faasuamalie
Joseph Javellana
Audie Artero
Tony Laniog
Peter Torres
Henry Cruz
Anthony Quidachay

Executive Manager
Deputy Executive Manager
Airport Services Manager
Comptroller, Acting
Airport Marketing Administrator
Property Management Office
Engineering Supervisor
Engineering
P&F Superintendent, Acting
Supply Management Administrator
Safety Administrator

Anita Arriola (Via VTC)
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Director Weakley, seconded by Vice Chair Sobti, the following resolution was unanimously passed via roll call vote:

Resolution No. 23-04

The Board hereby approves the agenda of the November 28, 2022 regular meeting of the Board of Directors, as presented.

3. APPROVAL OF MINUTES

A. October 27, 2022 - Regular Meeting

On motion duly made by Secretary Weakley, seconded by Director Morato, the following resolution was unanimously passed via roll call vote:

Resolution No. 23-05

The Board hereby approves the minutes of the October 27, 2022 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

A. COVID-19 Rent Relief Discussion

Deputy Executive Manager Hernandez presented a COVID-19 rent relief request for MAG concessionaires (Tenants) for the Board's consideration. The Deputy Executive Manager provided brief background relative to rent relief previously offered to MAG concessionaires. At the July 26, 2022 Regular Board meeting, the Board approved concession MAG tenant relief for the period of January 1, 2022 through June 30, 2022. Management has continued to work closely with MAG tenants, and would like to recommend further rent relief assistance, by extending the same terms, as follows:

- During the relief period, in lieu of MAG, Tenants shall pay the greater of: (i) a percentage of gross sales or (ii) main terminal rent based on space occupied at the airport tariff rate, or (iii) percentage of Monthly MAG as noted below:

SAMPLE

July 2022 – September 2022

1,263,333.33

x 31.18%

393,907.33

- The relief period is effective July 1, 2022 through September 30, 2022.
- For this relief period, Tenants will at the minimum remit monthly payments based on percentage of gross sales. Tenants may elect to *defer* the difference of percentage of gross sales to percentage of Monthly MAG with any such deferred amounts being due and payable on or before December 31, 2022, or sooner upon 30 days written demand by GIAA.
- No late fees or interest under this rent relief period will be assessed for any portion of the deferred rent portion of payments made on or before December 31, 2022, or sooner upon 30 days written demand by GIAA.

The Deputy Executive Manager advised after the first quarter of FY2023, Management will take a look to determine if further relief is necessary.

Vice Chairman Sobti inquired if all tenants are current. The Deputy Executive Manager informed the Board that most, if not all GIAA tenants are current, some have slight receivables. Discussion followed relative to deferment; and impact to Airport and benefit to the tenants.

After further discussion, on motion duly made by Director Morato, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

Resolution No. 23-06

The Board hereby approves the extension of Rent Relief to MAG Concessionaires for the months of July 1, 2022 through September 30, 2022, and further authorizes Management to discuss with MAG Concessionaires a deferral of the difference of percentage gross sales of monthly MAG, payable on or before December 31, 2022, as presented by Management.

6. NEW BUSINESS

- A.** Approval of 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) – RFP-003-FY22

The next item requiring Board action was the award for 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) - RFP-003-FY22. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of fourteen (14) firms

showed their interest by obtaining the RFP package, and two (2) firms submitted a proposal before the established deadline. An evaluation committee was established to evaluate the proposals that were submitted based on the evaluation criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office and the evaluation results in the order of ranking are as follows:

1. Offeror A
2. Offeror B

14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) contract will be funded under an FAA AIP grant, Federal Share is 90% and Sponsor Share is 10%. Upon Board approval, an agreement will be forwarded to Legal Counsel for review and approval as to form. The term of the agreement is for a period of five (5) years from the effective date of the agreement.

Management recommended that the Board approve the ranking results and the contract award to the best qualified offeror, Offeror 'A', for the 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) contract, subject to negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

Director Morato inquired on details of the study, with Mr. Frank Santos advising the Board that the study will include things such as, sound proofing of homes, and adjustment of flight paths. The last study was completed twenty (20) years ago, and approximately two hundred (200) homes were sound-proofed, at an average cost of \$50k per home. Discussion followed relative to sound-proofing homes.

After further discussion, on motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

Resolution No. 23-07

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' for 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) – RFP-003-FY22, subject to Management's negotiation of fair and reasonable fees and review by Legal Counsel. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

Deputy Executive Manager Hernandez announced that Offeror 'A' is AECOM.

B. CIP Modification – Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6

Executive Manager Quinata announced that Management would like to request to table CIP Modification – Rehabilitate Runway 6L/24R Phases 1a and 1b – Proposed Change Order No. 6, until a later Board meeting.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport flight operations, CIPs and Regulatory updates.

8. REPORT OF THE COMPTROLLER

Ms. Antoniette Bautista, Acting Comptroller reported on the revenues and expenses of the Authority as of **October 31, 2022**. Ms. Bautista reported that year-to-date Total Signatory Revenues are below budgeted revenues by **20.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **5.2%** and **40.5%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **24.6%**. Year-to-date Total Operating Revenues Actual of **\$4.2M** is **15.2%** below the budget estimate of **\$4.9M**. Year-to-date Total Operating Expenses are below budget by **4.2%**. Components of this line item include a **6.5%** decrease in Personnel Services, a **24.9%** increase in Contractual Services, a **61.2%** decrease in Materials & Supplies, and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$0.7M** reflects a decrease of **54.6%** over the year-to-date budgeted amount of **\$1.6M**. Ms. Bautista reported that the year-to-date Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

Brief discussion followed relative to contractual services, with Deputy Executive Manager Hernandez announcing the increase of power consumption is due to increase in flight arrivals, along with the new ARFF station now being online.

9. EXECUTIVE SESSION

Executive Manager Quinata announced there would be no Executive Session.

Director Weakley inquired on the Art program. Executive Manager Quinata announced that GIAA is working with CAHA to draft an MOU, for displays of local art within the Airport.

Director Weakley asked for an update of the Terminal Roof Repair, with Deputy Executive Manager Hernandez advising the Board that the fees for the A/E phase are currently being negotiated, and an RFP for the construction portion is being finalized. Discussion followed relative to CIP.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Weakley, seconded by Vice Chair Sobti; motion unanimously passed. The meeting was adjourned at 3:55 p.m.

Dated this 29th, day of December, 2022.



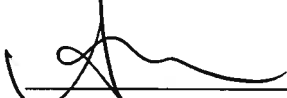
Brian J. Bamba
Chairman

Attest:



Donald I. Weakley
Board Secretary

Prepared and Submitted By:



Amanda O'Brien
Corresponding Secretary

BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Monday, November 28, 2022

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or

<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

Pacific Daily News – November 17, 2022

Notice to Media – November 17, 2022

Second Notice:

Pacific Daily News – November 22, 2022

Notice to Media – November 22, 2022

AGENDA

- 1. Call to Order and Attendance**
- 2. Approval of Agenda**
- 3. Approval of Minutes**
 - A. October 27, 2022 Regular Meeting**
- 4. Correspondence - None**
- 5. Old Business**
 - A. COVID-19 Rent Relief Discussion**
- 6. New Business**
 - A. Approval of 14 CFR Part 150 Noise Compatibility Study (NCP)
& Update to Noise Exposure Maps (NEMS) – RFP-003-FY22**
 - B. CIP Modification - Rehabilitate Runway 6L/24R Phases 1a and
1b – Proposed Change Order No. 6**
- 7. Report of Executive Manager**
- 8. Report of the Comptroller**
- 9. Executive Session - None**
- 10. Public Comments**
- 11. Adjournment**



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting

3:00 p.m., Monday, November 28, 2022

GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>	<u>CONTACT NO./EMAIL</u>
1.	Ch Amoh	GIAA	
2.	AUSTIN GRANT	GIAA	
3.	AUDIE ARTERO	GIAA	
4.	Peter Torres	GIAA	
5.	Frassa	GIAA	
6.	Raymond Quintanilla	GIAA	
7.	Pohela Faagle	GIAA	6107 116
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20.			

HOUSE CONSTRUCTION & EXTENSION

MAJOR AND MINOR RENOVATIONS

HOME REMODELING, DRIVEWAYS, PAINTING, FENCE BUILDING

FREE ESTIMATES

CONTRACTOR LICENSED #CLB16-1239

CALL CHEN

(671) 685-5998

Monday, November 28, 2022 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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2. Approval of Agenda
3. Approval of Minutes
A. October 27, 2022 Regular Meeting
4. Correspondence - None
5. Old Business
A. COVID-19 Rent Relief Discussion
6. New Business
A. Approval of 14 CFR Part 150 Noise Compatibility Study (NCP) & Update to Noise Exposure Maps (NEMS) - RFP-003-FY22
B. CIP Modification - Rehabilitate Runway 6L/24R Phases 1a and 1b - Proposed Change Order No. 6
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at 642-4717/18 for special accommodations. This ad is paid for by GIAA.

THE SCORE

MVP Stars defeat Tritons 85-78

Pacific Daily News

The University of Guam Tritons almost had it in the bag when they went up against the MVP Stars during Triton-KFC Men's Basketball League game on Tuesday at the UOG Calvo Field House.

The team lost 85-78 to the MVP Stars while the MicroFriends gained a win against the Four Stars at 74-70, according to a release from UOG's Triton Athletics.

The Tritons started off slow in the first half, trailing the MVPs after the first 10 minutes. The Tritons' offense later opened up in the second quarter and scored 27 points with a balanced attack, cutting the MVP's lead by four points at halftime at 45-41, according to the release.

By the second half, the Tritons played their best defense holding the MVPs to 14 points and taking the lead, according to the release. It looked hopeful for the Tritons until the last five minutes kicked in and had



COURTESY OF TRITON ATHLETICS
University of Guam Tritons' Logan Hopkins scored 16 points for the team during their Triton-KFC Men's Basketball League game Nov. 15, 2022, at the UOG Calvo Field House.

the MVP Stars show the Tritons who will win that night. The MVPs passed the Tritons, outscoring them 26-17 and eventually winning.

JP Cruz led the MVPs with

23 points while Jino Han added 15 for the Stars as well. Kristen Guzman led UOG with 18 points while Logan Hopkins added 16 points, according to the release.

MicroFriends

The MicroFriends started leading in the first half by three points against the Four Stars, and later finished at 39-32 by halftime.

The Four Stars tried to make a comeback by the second half as they cut the MicroFriends' lead down by four points, according to the release. The teams were evenly matched in the last quarter with both scoring 15 points each. In the end, the MicroFriends kept the lead and won by four points, according to the release.

The MicroFriends will play against the Tritons at 1 p.m. Saturday while the MVP Stars will face the KFC Bombers at 6:30 p.m. today. Both games will be at the UOG Calvo Field House.



**GUAM DEPARTMENT OF EDUCATION
OFFICE OF SUPPLY MANAGEMENT**
501 MARINER AVENUE, SUITE 116
BARRIGADA, GUAM 96913-1608
Tel: 671-475-0438
Fax: 671-472-5001
Website: www.gdoe.net



FRANCIS E. SANTOS
Acting Superintendent of Education



CARMEN T. CHARFAUROS
Supply Management Administrator

REQUEST FOR PROPOSAL

GDOE RFP 001-2023

DISTRICT WIDE ASSESSMENT

SUBMISSION DATE: Wednesday, December 7, 2022 at 9:00 AM ChST

Note: It is solely the Offeror's responsibility to review the website on a daily basis for the issuance of Amendments/Clarifications for any possible changes to the RFP.


RFP packages are available for download at on the GDOE website at <https://www.gdoe.net/District/Department/12-Office-of-Supply-Management>

*A hard copy may also be picked up at the GDOE Office of Supply Management at **501 Mariner Avenue, Suite 116 Barrigada, Guam 96913-1608**

*A non-refundable fee of \$10.00 (cash only) is required upon hard copy pick-up.

Administered by the Guam Department of Education (GDOE) – Federal Programs Division and funded by the U.S Department of Education Consolidated Grant to the Outlying Areas.

/s/ CARMEN T. CHARFAUROS
SUPPLY MANAGEMENT ADMINISTRATOR
For: FRANCIS E. SANTOS
ACTING SUPERINTENDENT OF EDUCATION



GUAM WATERWORKS AUTHORITY
Gloria B. Nelson Public Service Building 688 Route 15 • Mangilao, Guam 96913 • (671) 300-6058

**INVITATION FOR BID
IFB-02-ENG-2023**

The GUAM WATERWORKS AUTHORITY will receive sealed bids for **IFB-02-ENG-2023 Groundwater Wells A-02, A-07, A-12, D-05, and F-03 Rehabilitation (Re-bid); GWA Project No. W16-001-EPA.**

Bids will be accepted until **3:00 p.m., Chamorro Standard Time, December 14, 2022** at the Gloria B. Nelson Public Service Building, 688 Route 15, Mangilao, GU 96913, Engineering Division, **Suite 202, 2nd Floor** at which time and place all bids will be publicly opened and read aloud. The contract time for the project is **450** calendar days for the Base Bid portion of the project. All bids must be accompanied by a Bid Bond in the amount of fifteen percent (15%) of the total bid amount. Bid security may be in the form of a bid bond, certified check or cashier check made payable to Guam Waterworks Authority.

A non-refundable amount of Twenty-Five dollars (\$25.00) is required for the purchase price of every electronic copy (CD) of the bidding documents which will be available at the Engineering Division by appointment only on or after **November 17, 2022**. To schedule an appointment to purchase the documents contact the Engineering Division at engbids@guamwaterworks.org or call (671) 300-6037. Off-island parties interested to purchase bid documents should call the GWA pay-by-phone service at (671) 647-4729. Amendments will be available on GWA's website to download at no cost at the following address: <http://guamwaterworks.org/bids/>. Vendors should routinely check the website for updates as well as check emails from GWA notifying vendors about changes in bid status or providing responses to queries. The Guam Waterworks Authority reserves the right to reject any or all bids and to waive any imperfection in a bid that is in the best interest of the Authority.

To comply with heightened workplace safety guidelines due to COVID-19 pandemic, a virtual Pre-Bid conference will be held by way of an on-line conferencing program. This **Pre-Bid Conference has been scheduled on November 29, 2022 at 10:00 A.M.** followed by a site visit on the same date at **1:30 P.M.** A link to this conference will be provided to each interested bidder a minimum of three days before the conference date. All bidders are requested to join the conference. All questions or clarifications must be submitted in writing on or before **December 5, 2022.**

/s/ MIGUEL C. BORDALLO, P.E.
General Manager



GUAM WATERWORKS AUTHORITY
Gloria B. Nelson Public Service Building 688 Route 15 Mangilao, Guam 96913
Telephone No.: (671) 300-6058

(This Ad is Paid by Guam Waterworks Authority)

**Solicitation Notice
RFP-03-ENG-2023**

Design and Construction Management Services

The Guam Waterworks Authority (GWA) is soliciting proposals from qualified and interested Consulting Engineering Firms for **DESIGN AND CM SERVICES FOR WATERLINE REPLACEMENT OF VARIOUS BRIDGES; GWA Project No. W22-08-BND.**

Responses must be submitted at Gloria B. Nelson Public Service Building 688 Route 15 Mangilao, Guam 96913 in the format specified in the solicitation, and must be received by GWA no later than **10:00 a.m. Chamorro Standard Time, December 9, 2022.** Failure to submit proposals at the specified location, date and time will be grounds for rejection of proposal.

Copies of the solicitation will be available at the Guam Waterworks Authority website, www.guamwaterworks.org/bids/, on **November 17, 2022.** Registration of firms is also performed at the GWA website. GWA website registration is mandatory to ensure that all amendments to the RFP, answers to questions, and reminders, are communicated to all firms throughout the solicitation process. Firms assume all risks related to their failure to register with GWA.

/s/ MIGUEL C. BORDALLO, P.E.
General Manager

Cowboys rout Vikings 40-3

MINNEAPOLIS (AP) — Tony Pollard had two touchdown catches for Dallas with a career-high 189 yards from scrimmage, and the Cowboys sacked Kirk Cousins a career-most seven times in a 40-3 victory over Minnesota on Sunday that slammed the Vikings' seven-game winning streak to a screeching halt.

Dak Prescott was

flawless at quarterback, Ezekiel Elliott rushed for two scores in his return from injury and Brett Maher made four field goals — including a 60-yarder to end the first half. The Cowboys (7-3) didn't punt until their eighth possession, and the defense was just as good.

Micah Parsons and Dorance Armstrong had two sacks apiece in the fifth-largest loss



AP PHOTO
Dallas Cowboys running back Tony Pollard celebrates with teammate quarterback Dak Prescott after catching a 30-yard touchdown pass during the first half against the Minnesota Vikings Nov. 20, 2022, in Minneapolis.

ever for the Vikings — and the biggest road win in Cowboys history.

The Vikings (8-2) have been the king of the comebacks in an

NFL season featuring the smallest average winning margin in 90 years, none more remarkable than last week at Buffalo when they turned a 17-point

deficit late in the third quarter into an overtime victory.

But the Cowboys carried out a near-perfect game plan with stunning ease. Dallas

gained 108 yards on the ground in the first half. Pollard, the Cowboys' most dangerous weapon on offense all year, finished with six catches for 109 yards and 15 rushes for 80 yards.

Dallas held Justin Jefferson to 33 yards on three catches. Kirk Cousins went 12 of 23 for 105 yards and a lost fumble that Parsons forced with a blind-side sack.

IN THE SUPERIOR COURT OF GUAM

In the Matter of the Estate of
SUSAN WAKAKO CASTRO aka WAKAKO MIYOSHI, Deceased.

Superior Court Case No. PR0166-22

NOTICE OF HEARING

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE.

I. NOTICE IS HEREBY GIVEN that Grace K. Toki has filed a: Petition for Orders Confirming Pour-Over of Decedent's Real Property Into Inter Vivos Trust, Without Administration and Authorizing Transfer of Registered Title, reference to such petition is hereby made for further particulars.

2. A hearing on the petition will be heard by online remote appearance on **Thursday, December 1, 2022 at 9:30 a.m.** before the Honorable Dana A. Gutierrez in the Superior Court of Guam.

3. You may participate by using a smartphone or computer: Go to: <https://guamcourts-org.zoom.us>. Meeting ID: 839 7874 0380; Passcode: 189701. For technical assistance, you must call into the courtroom at 671-475-3207 at least five minutes prior to the designated hearing time.

Dated: November 10, 2022

Danielle T. Rosete
Clerk of Court,
Superior Court of Guam

By: /s/ Pauline I. Untalan
Courtroom Chamber Clerk

LAW OFFICES CUNLIFFE & COOK

210 Archbishop Flores St., Ste. 200
Hagåtña, GU 96910-5189
Telephone: (671) 472-1824
Telefax: (671) 472-2422
Attorneys for: **Petitioner**

IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE OF

JOHN BLAS FLORES, Deceased.

PROBATE CASE NO. PR0170-18

NOTICE OF HEARING ON AMENDED PETITION FOR LETTERS OF ADMINISTRATION

NOTICE IS HEREBY GIVEN THAT JEFFREY A. COOK has filed an Amended Petition praying for Letters of Administration upon the Estate of John Blas Flores and that on November 29, 2022 at 11:00 a.m. in the courtroom of the Honorable Arthur R. Barcinas, Judge, Superior Court of Guam, Guam Judicial Center, 120 West O'Brien Drive, Hagåtña, Guam, a hearing on said Amended Petition shall be held and all persons interested are hereby notified to appear at the time and place set for said hearing and show cause, if any they have, why the Amended Petition should not be granted.

Reference is hereby made to the Amended Petition for further particulars.

Dated this 31 day of October, 2022.

Danielle T. Rosete,
Clerk of Court
SUPERIOR COURT OF GUAM

By: /s/ Yvonne L. Cruz
DEPUTY CLERK

Burrow's 4 TDs lift Bengals over Steelers

PITTSBURGH (AP) — So much for

the Cincinnati Bengals struggling to score without Ja'Marr Chase. Or Joe Mixon for that matter.

The defending AFC champions can hurt opponents in all kinds

of ways no matter who's in the lineup. Joe Burrow laid the proof bare in a 37-30 victory over Pittsburgh on Sunday.

Yes, that was Samaje Perine setting a franchise record by catching three touchdown passes, the most in a single game by a Cincinnati running back. Yes, that was practice squad call-up Trent Irwin hauling in the first score of his four-year career with a 1-yard grab in the back of the end zone to give the Bengals the lead for good midway through the third quarter.

Two-plus months removed from an upset home loss to the Steelers in Week 1 in which he was pummeled relentlessly, Burrow responded by going 24 of 39 for 355 yards and four touchdowns with two interceptions.

"He's always comfortable," Cincinnati coach Zac Taylor said. "The whole world could be falling down around him (and it

doesn't faze him) ... he's a special player."

One who is hardly doing it alone. The Bengals (6-4) have won four of five following a 2-3 start, topping 30 points in all four wins, the last two despite Chase sitting out while recovering from a hip injury.

"It just shows what we've got," said Cincinnati receiver Tee Higgins, who caught nine passes for 148 yards. "We've got firepower."

The Bengals piled up 408 yards of total offense and put together touchdown drives of 79, 92 and 93 yards to beat the Steelers (3-7) for the fourth time in five meetings.

"I think we're playing as good as anybody," said Burrow, who passed 10,000 career yards passing in 36 games, tying him with Hall of Famer Kurt Warner for the third-fastest player in league history to reach that plateau. "We're hitting our stride offensively."

REGULAR MONTHLY BOARD MEETING

Monday, November 28, 2022 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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 - B. CIP Modification - Rehabilitate Runway 6L/24R Phases 1a and 1b - Proposed Change Order No. 6
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot.
Call the Board Office at 642-4717/18 for special accommodations.
This ad is paid for by GIAA.

LAW OFFICE OF EDWARD C. HAN
238 ARCHBISHOP FLORES ST., SUITE 802
HAGATNA, GUAM 96910
TELEPHONE: (671) 475-5055
FACSIMILE: (671) 477-5445
Attorney for Petitioner.

IN THE SUPERIOR COURT OF GUAM
HAGATNA, GUAM
IN THE MATTER OF THE ESTATE of
KENICHIRO TSUJI,
Decedent.
PROBATE CASE NO. PR0175-22

NOTICE OF HEARING IN RE PETITION FOR LETTERS OF ADMINISTRATION
IN PERSON HEARING

NOTICE IS HEREBY GIVEN that MYONG AE INGERSOLL, has filed herein a petition praying for letters of administration upon the **ESTATE OF KENICHIRO TSUJI**, deceased, and that a hearing on the petition has been set for **DEC 01, 2022 at 9:30AM** in the Superior Court of Guam Superior Court, Guam Judicial Center, 120 West O'Brien Drive, Hagåtña, Guam, and all persons interested are hereby notified to appear at the time and place set for said hearing and show cause if any they have why the petition should not be granted.

Reference is hereby made to the said petition for further particulars.
Dated: OCT 24, 2022

SUPERIOR COURT OF GUAM
CLERK OF COURT
By: /s/ PAULINE I. UNTALAN
CHAMBER/COURTROOM CLERK

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, October 27, 2022, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The October 27 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Bamba at 3:24 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba (Via VTC)
Donald I. Weakley
Rosie R. Tainatongo (Via VTC)
Jesse G. Garcia

Offices or positions:

Chairman
Board Secretary

Directors Absent:

Gurvinder Sobti (Excused)
Lucy M. Alcorn (Excused)
Doyon A. Morato (Excused)

Vice Chairman

GIAA Officials:

John M. Quinata	Executive Manager
Jean M. Arriola (Via VTC)	Airport Services Manager
Juan S.A. Reyes, A.C.E.	Air Terminal Manager
Danielle Camacho	Accounting Supervisor, Acting
Raymond Mantanona	Chief, Aircraft Rescue Fire Fighting (ARFF)
Rolenda Faasuamalie	Airport Marketing Administrator
Joseph Javellana	Property Management Office
Ken Quenga	Airport Police
Tony Laniog	Engineering Supervisor, Acting
Anthony Quidachay	Safety Administrator
Ken McDonald	P&F Superintendent

William Brennan (Via VTC)
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

Chairman Bamba added for the record that the absences of Vice Chairman Sobti, Director Lucy Alcorn and Director Doyon Morato are excused.

2. APPROVAL OF AGENDA

On motion duly made by Director Tainatongo, seconded by Director Garcia, the following resolution was unanimously passed via roll call vote:

Resolution No. 23-01

The Board hereby approves the agenda of the October 27, 2022 regular meeting of the Board of Directors, as presented.

3. APPROVAL OF MINUTES

A. September 29, 2022 - Regular Meeting

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed via roll call vote:

Resolution No. 23-02

The Board hereby approves the minutes of the September 29, 2022 regular meeting, subject to corrections.

4. CORRESPONDENCE

A. Air Vietnam Aviation Joint Stock Company – Request for Ground Lease

The next item requiring board discussion was correspondence from Air Vietnam Aviation Joint Stock Company (AVAJSC). Executive Manager Quinata advised the Board that he along with Mr. Frank Santos had met with AVAJSC while on a recent trip to the Philippines. AVAJSC is now officially requesting for a long-term ground lease to develop hangars and support facilities for a Maintenance, Repair and Overhaul (MRO) operation for their aircraft and 3rd party carriers. The Company envision a 3-bay, wide-body hangar with a projected development cost of more than \$280M. The Manager announced AVAJSC's desire to visit Guam in the near future for a site visit.

Chairman Bamba asked for clarification on what exactly is being requested, as the letter states a request for formal dialogue with the Governor of Guam and her economic development team. Executive Manager replied that AVAJSC's site visit would be to meet with Island leaders, and of course the Airport, to discuss the objective. The Manager expressed what a good opportunity this would be for the Airport, and added that Legislative Bill 342-36, Relative To The Antonio B. Won Pat International Airport Authority, Guam Contracts For The Use Of Airport Facilities And Properties, will allow GIAA to proceed with this request. Public Hearing on Bill-36, introduced by Senator San Agustin was held on October 19, 2022. Chairman Bamba expressed the need for Management and the Board to discuss how to respond to the request and provide updates to any potential investors such as AVAJSC. Brief discussion followed relative to Bill 342-36.

5. OLD BUSINESS

Executive Manager Quinata advised there was no Old Business to report.

6. NEW BUSINESS

A. CIP Modification – Rehabilitate Runway 6L/24R Phase II – Construction Management Services Extension

Next on the agenda was a CIP Modification, Work Order (WO) No. 006 for Rehabilitate Runway 6L/24R Phase II, Project No. GIAA-FY18-01-2 and funded under AIP No. 3-66-0001-110-2021. Mr. Santos presented the Modification for the Board's consideration:

- Work Order No. 006: SSFM International, Inc. for Construction Management (CM) Services extension from September 12, 2022 to October 31, 2022. The WO for the referenced project is in the Amount of \$180,852.39, subject to FAA approval and funding, and reconciliation of costs. Mr. Santos explained that the Contractor is working on justification for extension past September 11, 2022, which is yet to be resolved. To continue services of the CM, the extension is required. Mr. Santos provided details should the Contractor not be able to provide sufficient justification, because the project is not completed. Based on the latest schedule, the project is anticipated to continue through January 2023. Therefore, Mr. Santos anticipates additional extension modifications to be brought to the Board, based on construction delays incurred by the Contractor. Discussion followed relative to the delays and details of funding.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

Resolution No. 23-03

The Board hereby approves Work Order No. 006 for Rehabilitate Runway 6L/24R Phase II, Project No. GIAA-FY18-01-2, in the amount of \$180,852.39, to SSFM International, Inc.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport operations, CIPs and Regulatory updates.

Director Weakley inquired on the stage for the Terminal roof Repair project and the amount proposed for the project. Mr. Frank Santos provided a brief update, stating that the design RFP was issued, a designer was selected and approved by the Board, negotiations occurred and

currently the scope and fee proposed, is under evaluation by the Airport.

Brief discussion relative to seat capacities, with Ms. Rolenda Faasuamalie advising the Board that an increase or decrease depends on demand and seasonality.

8. REPORT OF THE COMPTROLLER

Ms. Danielle Camacho, Acting Accounting Supervisor reported on the revenues and expenses of the Authority as of **September 30, 2022**. Ms. Camacho reported that year-to-date Total Signatory Revenues are below budgeted revenues by **56.5%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **46.3%** and **65.3%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are above the budget estimate by **77.5%**. Year-to-date Total Operating Revenues Actual of **\$47.4M** is **22.2%** below the budget estimate of **\$60.9M**. Year-to-date Total Operating Expenses are below budget by **13.3%**. Components of this line item include a **6.3%** decrease in Personnel Services, a **16.7%** decrease in Contractual Services, a **29.8%** decrease in Materials & Supplies, and a **93.8%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$6.3M** reflects an decrease of **53.5%** over the year-to-date budgeted amount of **\$13.6M**. Ms. Camacho reported that the year-to-date Debt Service Coverage is at **2.33** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

Executive Manager Quinata announced there would be no Executive Session.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 3:55 p.m.

Dated this _____, day of _____, 2022.

Attest:

Brian J. Bamba

Donald I. Weakley

Chairman

Board Secretary

Prepared and Submitted By:

Amanda O'Brien
Corresponding Secretary



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS**

EXECUTIVE SUMMARY

REQUEST FOR PROPOSALS (RFP) NO. RFP-003-FY22
PROJECT No. GIAA-FY20-03-6
AIP No. 3-66-0001-TBD

14 CFR PART 150 NOISE COMPATIBILITY STUDY (NCP)
AND UPDATE TO NOISE EXPOSURE MAPS (NEMS)

November 28, 2022

Purpose

Board action is requested to approve the ranking results and award for Request for Proposals (RFP) No. RFP-003-FY22 for 14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS).

Background

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals to conduct a Federal Aviation Regulation (FAR) 14 CFR Part 150 Noise Compatibility Study (NCP) and update to Noise Exposure Maps (NEM) for the Antonio B. Won Pat International Airport, Guam ("GIAA").

Procurement Background

The above referenced RFP was advertised in the local newspapers on September 29 and October 10 and 25, 2022. The established deadline to submit the proposals was November 1, 2022, at 4:00 p.m.

A total of fourteen (14) firms and/or individuals downloaded the RFP package and two (2) firms submitted a proposal before the submission deadline.

Proposal Analysis and Evaluation

The Evaluation Committee appointed by me completed their evaluations of the proposals and the evaluations were based on the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office and the evaluation results in the order of ranking are as follows:

1. Offeror A
2. Offeror B

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All offerors submitted the required documents and were determined to be responsive and responsible as outlined in the Guam Procurement Law & Regulations, subject to the following:

Executive Summary

RFP No. RFP-003-FY22, Project No. GIAA-FY20-03-6, AIP No. 3-66-0001-TBD,
14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS)

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Offeror A:

Offeror A submitted all required documents set forth in the RFP, however with regard to the required *Certification of Proposer Regarding Tax Delinquency and Felony Convictions* ("Certification"), it was determined that Offeror A submitted the form in their proposal, but upon further review, it was discovered that Offeror A failed to mark the appropriate box indicating the firm's federal tax liability status and any confirmed felony convictions. Therefore, pursuant to **5 GCA § 5216(d) and 2 GAR Div. 4 § 3114(i)(1)**, GIAA determined this mistake was immaterial and had requested that Offeror A submit a corrected Certification. There is no doubt that this was a clerical oversight and Offeror A was intended to be bound by all contractual documents of the RFP.

Offeror A has submitted the corrected Certification. GIAA allowing Offeror A to correct this immaterial mistake does not prejudice the other offerors. Following Offeror A's submission of its corrected Certification, its proposal was determined to be responsive.

Offeror B:

Offeror B's proposal was deemed to be responsive based on the submittal of all required documentation set forth in the RFP.

Legal Review

Upon Board approval, an agreement will be forwarded to Legal Counsel for review and approval as to form. The term of the agreement is for period of five (5) years from the effective date.

Financial Review

The *14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS)* will be funded under an FAA AIP grant, Federal Share is 90% and Sponsor Share is 10%.

Recommendation

I recommend that the Board approve the ranking results and the contract award to the best qualified offeror, **Offeror A**, for the *14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS)* contract, subject to negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

November 23, 2022

MEMORANDUM

**TO: JOHN M. QUINATA
EXECUTIVE MANAGER**

FROM: SUPPLY MANAGEMENT ADMINISTRATOR

SUBJECT: EVALUATION AND RECOMMENDATION - REQUEST FOR PROPOSALS (RFP)
RFP-003-FY22, PROJECT NO. GIAA-FY20-03-6, AIP NO. 3-66-0001-TBD
14 CFR PART 150 NOISE COMPATIBILITY STUDY (NCP) AND UPDATE TO NOISE EXPOSURE
MAPS (NEMS),

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals to conduct a Federal Aviation Regulation (FAR) 14 CFR Part 150 Noise Compatibility Study (NCP) and update to Noise Exposure Maps (NEM) for the Antonio B. Won Pat International Airport, Guam ("GIAA"). The objective of the study is to provide GIAA, surrounding communities, and public officials with a document outlining the baseline noise conditions and a plan to address noise related impacts in the vicinity of the airport.

The advertisement for this RFP was published in the local newspapers on September 29, October 10 & 25, 2022. The deadline to submit proposals was established for November 1, 2022, at 4:00 p.m. A total of fourteen (14) firms and/or individuals downloaded the RFP package, and two (2) firms submitted a proposal before the submission deadline.

Proposal Analysis and Evaluation

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All offerors submitted the required documents and were determined to be responsive and responsible as outlined in the Guam Procurement Law & Regulations, subject to the following:

Offeror A:

Offeror A submitted all required documents set forth in the RFP, however with regard to the required *Certification of Proposer Regarding Tax Delinquency and Felony Convictions* ("Certification"), it was determined that Offeror A submitted the form in their proposal, but upon further review, it was discovered that Offeror A failed to mark the appropriate box indicating the firm's federal tax liability status and any confirmed felony convictions. Therefore, pursuant to **5 GCA § 5216(d) and 2 GAR Div. 4 § 3114(i)(1)**, GIAA determined this mistake was immaterial and had requested that Offeror A submit a corrected Certification. The incomplete form appears to be a clerical oversight and it appears Offeror A intended to be bound by all contractual documents of the RFP.

Offeror A has submitted the corrected Certification. GIAA allowing Offeror A to correct this immaterial mistake does not prejudice the other offerors.

Offeror B:

Offeror B submitted all required documents set forth in the RFP.

Pursuant to Section 8 of Basic Information of the RFP documents, after receipt of all proposals, the GIAA Evaluation Committee conducted an independent evaluation for the purpose of selecting the most responsive

Evaluation & Recommendation

RFP No. RFP-003-FY22, Project No. GIAA-FY22-03-6, AIP No. 3-66-0001-TBD,
14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS)

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and responsible offeror based on the evaluation criteria set forth in the RFP. The committee appointed by the Executive Manager to evaluate the proposals included the following:

1. Juan S.A. Reyes, Jr., Airport Terminal Manager
2. Audie J. Artero, Engineer Supervisor
3. Raymond Quintanilla, Airport Operations Superintendent
4. Antonio "Tony" Laniog, Jr., Engineer III
5. Frederick Tupaz, Airport Consultant

The committee completed their evaluation, and the scores were tabulated as reflected on the attached summary worksheet. As a result of our tabulation, the firm selected in the order of their ranking is as follows:

1. Offeror A
2. Offeror B

Recommendation

Offeror A is deemed to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law & Regulations. Therefore, it is recommended to approve the ranking results and the contract award to the best qualified offeror, **Offeror A** for the *14 CFR Part 150 Noise Compatibility Study (NCP) and Update to Noise Exposure Maps (NEMS)*, subject to negotiation of fair and reasonable fees. The term of this Agreement shall be for a period of five (5) years from the effective date.

If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee, may enter into negotiations with next most qualified offeror, consistent with the Guam Procurement Law & Regulations and the RFP.

Should you have any questions or would like to discuss this matter further, I am available at your request.



Henry M. Cruz

APPROVED:


JOHN M. QUINATA
Executive Manager

Attachments

cc: Evaluation Committee
Procurement File





Antonio B. Won Pat International Airport Authority, Guam

Evaluation Score Tally Sheet

RFP NO. RFP-003-FY22

PROJECT NO. GIAA-FY20-03-6

AIP NO. 3-66-0001-TBD

14 CFR PART 150 NOISE COMPATIBILITY STUDY (NCP) AND UPDATE TO NOISE EXPOSURE MAPS (NEMS)

OFFEROR DESIGNATION	Evaluator 1		Evaluator 2		Evaluator 3		Evaluator 4		Evaluator 5		Final Ranking
	Score	Rank	Score	Rank	Score	Rank	Score	Rank	Score	Rank	
OFFEROR A	90	1	90	1	91	1	84	2	96	2	1.00
OFFEROR B	85	2	87	2	81	2	88	1	100	1	1.75

Evaluators:
No. 1: Juan S.A. Reyes, Jr., Airport Terminal Manager
No. 2: Audie J. Artero, Engineering Supervisor
No. 3: Raymond Quintanilla, Airport Operations Superintendent
No. 4: Antonio "Tony" Laniog, Jr., Engineer III
No. 5: Frederick Tupaz, Airport Consultant

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

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- Japan Airlines will operate 7x between December 22- Jan. 5, however will continue suspension through March 2023
- Starlux Airlines will operate 5 charters from Taipei in January 2023, opening the Taipei market for winter travel
- China Airlines continues suspension through December 2022

SAFETY/SECURITY UPDATES

Narcotics and Tracking K-9 Teams

Airport Police has expanded its K-9 unit with 2 new narcotics and tracking teams, comprised of APO II J. D. Manibusan, handler for K-9 Max, and APO I Mallari, handler for K-9 Tara. The two dual purpose K-9s are of Belgium Malinois (Shepard) breed and represents a comeback of our narcotics K-9 units after a 20-year hiatus.

AP conducts Active Shooter Training

APOII Joseph Anderson and LT Ray Reyes conducted Active Shooter Training at UOG from November 14-18, 2022. Over 400 faculty and staff were trained.

Emergency Coordination Center (ECC) Response Training/Refresher:

New and continuing GIAA A & B team Responders to the GIAA Emergency Coordination Center were trained and refreshed in ECC operations. Air Terminal Manager Juan Reyes provided a comprehensive review of tasks and duties of the ECC on Friday, November 18, 2022. The training included classroom and practical application of setting up the ECC with communication and reporting equipment and simulated live play of an aircraft emergency to review reporting and records entry into the ECC, and other related duties for GIAA ECC Responders.

LEGISLATIVE UPDATES

Bill 342-36 – an Act Relative to the Antonio B. Won Pat International Airport Authority, Guam Contracts for the use of Airport Facilities and Properties. Public Hearing on the bill was held Wednesday October 19, 2022. An amended bill was sent to the Committee on Transportation on November 9, 2022 and is added to the list of potential items for the next legislative session.

BOD Confirmation Hearing

The Confirmation Hearing for the re-appointment of Director Doyon A. Morato is scheduled for December 1, 2022 at 9:00am with the Committee on Air Transportation.

ANNOUNCEMENTS:

- GIAAEO Executive Officer elections were held on November 17 and 18, 2022. Congratulations to the re-elected and new officers: President Austin Grant, Vice-President Nicole Perez, Secretary Jessica Fujikawa, and Treasurer Michelle Puno.
- GIAA Executive Manager John M. Quinata gave an insightful and informative presentation of Airport capital improvement projects and the Airport's positioning as a critical logistical support of the military buildup to a good mix of off-island contractors and on island

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

November 28, 2022

participants at the Guam Industry Forum on November 15, 2022. The forum was sponsored by the Society of American Military Engineers, which highlighted opportunities on Guam with billions of dollars slated for the buildup in the coming years.

- GIAA is ready for the holidays with décor and lighting in place in the exterior and interior areas of the Main Terminal to brighten and provide a holiday atmosphere at the Airport. GIAA will also be participating in the Christmas in the Tropics Parade with an illuminated float entry at the Skinner Plaza scheduled for dusk on December 17, 2022. Please join us for this event.

November 23, 2022

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: Antoniette L. Bautista
Acting Comptroller

Subject: Operating Results – Revenues and Expenses as of October 31, 2022

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2022. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2022.

The key operating results for 1 month(s) of FY2023 ending October 31, 2022 – (in \$000's) are

CATEGORY	Actual FY23 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY23	
		Budget FY23 Y-T-D	Actual FY23 Y-T-D	% Variance Budget vs. Actual	Actual/Est	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 1,669.7	\$ 2,088.6	\$ 1,669.7	-20.1%	\$ 31,791.1	-1.3%
Total Concession Revenues	\$ 1,490.9	\$ 1,417.5	\$ 1,490.9	5.2%	\$ 17,706.2	0.4%
Total PFC's	\$ 172.8	\$ 290.1	\$ 172.8	-40.5%	\$ 4,633.3	-2.5%
Total Other Revenues	\$ 894.3	\$ 1,186.5	\$ 894.3	-24.6%	\$ 14,895.5	-1.9%
Total Operating Revenues	\$ 4,227.7	\$ 4,982.8	\$ 4,227.7	-15.2%	\$ 69,026.0	-1.1%
Total Operating Expenses	\$ 3,483.8	\$ 3,344.1	\$ 3,483.8	4.2%	\$ 50,831.2	0.3%
Net Revenues from Operations	\$ 743.9	\$ 1,638.6	\$ 743.9	-54.6%	\$ 18,194.90	-4.7%
Non-Operating Expenses	\$ 75.4	\$ 66.7	\$ 75.4	13.1%	\$ 808.7	1.1%
Other Available Moneys/Other Sources of Funds	\$ 207.3	\$ 201.5	\$ 207.3	2.8%	\$ 2,424.3	0.2%
Net Debt Service Coverage	1.45	2.71	1.45	-46.7%	2.54	-4.0%

Year-to-date Total Signatory Revenues for the month ending October 31, 2022 are below Budgeted revenues by **20.1%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **5.2%** above budget while Passenger Facility Charges are below the budget estimate by **40.5%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **24.6%**.

Year-to-date Total Operating Revenues actual of **\$4.2M** is **15.2%** below the budget estimate of **\$4.9M**.

Year-to-date Total Operating Expenses are above budget by **4.2%**. Components of this line item include a **6.5%** decrease in Personnel Service, a **24.9%** increase in Contractual Services, a **61.2%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$0.7M** represents a **54.6%** decrease over the year-to-date budgeted amount of **\$1.6M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
As of October 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	204.7	216.2	221.5	2.5%	2,594.5	204.7	216.2	221.5	2.5%	2,599.8	0.2%
Departure Fees	88.7	468.5	328.1	-30.0%	7,671.8	88.7	468.5	328.1	-30.0%	7,531.4	-1.8%
Arrival Fees	55.6	347.5	224.6	-35.4%	5,751.9	55.6	347.5	224.6	-35.4%	5,629.0	-2.1%
Immigration Inspection Fees	12.2	134.6	46.2	-65.7%	2,258.9	12.2	134.6	46.2	-65.7%	2,170.5	-3.9%
Common Use Ticket Counter Fees	2.1	48.2	37.1	-23.0%	741.4	2.1	48.2	37.1	-23.0%	730.3	-1.5%
Loading Bridge Use Fees	85.6	265.3	231.5	-12.7%	4,190.2	85.6	265.3	231.5	-12.7%	4,156.4	-0.8%
Apron Use Fees	53.1	76.9	508.2	561.2%	1,137.6	53.1	76.9	508.2	561.2%	1,569.0	37.9%
Landing Fees	152.6	531.3	72.3	-86.4%	7,863.7	152.6	531.3	72.3	-86.4%	7,404.7	-5.8%
Total Signatory Revenue	654.6	2,088.6	1,669.7	-20.1%	32,210.0	654.6	2,088.6	1,669.7	-20.1%	31,791.1	-1.3%
Enplaned Signatory Pax	14,880	82,613	57,873	-29.9%	1,352,700	14,880	82,613	57,873	-29.9%	1,327,959	-1.8%
Cost per Enplaned Pax	\$43.99	\$25.28	\$28.85	14.1%	\$23.81	\$43.99	\$25.28	\$28.85	14.1%	\$23.94	0.5%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	1,237.9	1,263.3	1,263.3	0.0%	15,160.0	1,237.9	1,263.3	1,263.3	0.0%	15,160.0	0.0%
In-flight Catering	27.5	33.9	42.1	24.2%	601.1	27.5	33.9	42.1	24.2%	609.3	1.4%
Food & Beverage	24.1	43.0	55.8	29.5%	763.8	24.1	43.0	55.8	29.5%	776.5	1.7%
Rental Cars	57.7	52.2	106.8	104.5%	663.4	57.7	52.2	106.8	104.5%	717.9	8.2%
Other Concession Rev	10.1	25.1	23.0	-8.2%	444.6	10.1	25.1	23.0	-8.2%	442.5	-0.5%
Total Concession Revenues	1,357.2	1,417.5	1,490.9	5.2%	17,632.7	1,357.2	1,417.5	1,490.9	5.2%	17,706.2	0.4%
Passenger Facility Charges	34.8	290.1	172.8	-40.5%	4,750.7	34.8	290.1	172.8	-40.5%	4,633.3	-2.5%
Other Revenue	970.1	1,186.5	894.3	-24.6%	15,187.6	970.1	1,186.5	894.3	-24.6%	14,895.5	-1.9%
Total Operating Revenue	3,016.8	4,982.8	4,227.7	-15.2%	69,781.1	3,016.8	4,982.8	4,227.7	-15.2%	69,026.0	-1.1%
II. Operating Expenses:											
Personnel Services	1,549.7	1,887.3	1,765.5	-6.5%	24,534.5	1,549.7	1,887.3	1,765.5	-6.5%	24,412.7	-0.5%
Contractual Services	1,269.5	1,338.4	1,672.3	24.9%	23,906.5	1,269.5	1,338.4	1,672.3	24.9%	24,240.5	1.4%
Materials & Supplies	14.1	118.5	46.0	-61.2%	1,668.0	14.1	118.5	46.0	-61.2%	1,595.6	-4.3%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	582.5	0.0	0.0	0.0	0.0%	582.5	0.0%
Total Operating Expenses	2,833.3	3,344.1	3,483.8	4.2%	50,691.6	2,833.3	3,344.1	3,483.8	4.2%	50,831.2	0.3%
Net income from Operations	183.5	1,638.6	743.9	-54.6%	19,089.5	183.5	1,638.6	743.9	-54.6%	18,194.8	-4.7%

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
As of October 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating/Non-recurring Expenses (Post Employment/Emergency)	63.7	66.7	75.4	13.1%	800.0	63.7	66.7	75.4	13.1%	808.7	1.1%
Add: Interest on Investments	43.2	51.5	97.4	89.0%	618.3	43.2	51.5	97.4	89.0%	664.1	7.4%
Net Revenues	163.0	1,623.5	765.9	-0.5	18,907.8	163.0	1,623.5	765.9	-0.5	18,050.2	0.0
Add: Other sources of funds (Federal Reimb)	40.9	33.3	39.1	17.2%	400.0	40.9	33.3	39.1	17.2%	405.7	1.4%
Add: Other available moneys	286.5	168.2	168.2	0.0%	2,018.6	286.5	168.2	168.2	0.0%	2,018.6	0.0%
Net Revenues and Other Available Moneys	490.5	1,825.0	973.2	-46.7%	21,326.3	490.5	1,825.0	973.2	-46.7%	20,474.5	-4.0%
Debt Service payments	576.6	672.9	672.9	0.0%	8,074.2	576.6	672.9	672.9	0.0%	8,074.2	0.0%
Debt Service Coverage	0.85	2.71	1.45	-46.7%	2.64	0.85	2.71	1.45	-46.7%	2.54	-4.0%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	