

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Monday, December 4, 2023, 10:00 a.m.**

**GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The December 4, 2023 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 10:10 a.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Donald I. Weakley  
Rosie R. Tainatongo  
Jesse G. Garcia

**Offices or positions:**

Chairman  
Board Secretary

**Directors Absent:**

Gurvinder S. Sobti (Excused)  
Lucy M. Alcorn (Excused)  
Doyon A. Morato (Excused)

Vice Chairman

**GIAA Officials:**

Artemio R. Hernandez, Ph.D.  
Dafne Mansapit-Shimizu  
Jean M. Arriola  
Juan S.A. Reyes, A.C.E.  
Raymond Quintanilla  
Rolenda Faasuamalie  
Audie Artero  
Vanessa Pangindian  
Kathrina Bayson  
Jenielle Meno

Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Air Terminal Manager  
Superintendent of Airport Operations  
Airport Marketing Administrator  
Engineer Supervisor  
Property Management Office  
Supply Management Administrator  
Buyer Supervisor

William Brennan  
Anita P. Arriola  
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel  
Arriola Law Firm, GIAA Legal Counsel  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

On motion duly made by Secretary Weakley, seconded by Director Tainatongo the following resolution was unanimously passed:

**Resolution No. 24-06**

The Board hereby approves the agenda of the December 4, 2023 regular meeting, as presented.

**3. APPROVAL OF MINUTES**

**A. November 1, 2023 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously passed:

**Resolution No. 24-07**

The Board hereby approves the minutes of the November 1, 2023 regular meeting, subject to corrections.

**4. CORRESPONDENCE**

Deputy Executive Manager Hernandez advised there was no Correspondence to report.

**5. OLD BUSINESS**

Deputy Executive Manager Hernandez advised there was no Old Business to present.

**6. NEW BUSINESS**

**A. Approval of Award for Grounds Maintenance Services – Secured Non-Movement Area – IFB No. GIAA-001-FY24**

The first item on the agenda requiring Board action was the approval of the bid award for Approval of Award for Grounds Maintenance Services – Secured Non-Movement Area under Invitation for Bid No. IFB-001-FY24. The Deputy Executive Manager provided background information to the Board on the referenced IFB. Thirteen (13) firms and/or individuals purchased or downloaded the bid package and two (2) firms submitted a bid before the submission deadline. As required by Guam Procurement Regulations, the bids were publicly opened and read aloud by GIAA procurement staff in the presence of the bidder. The result of the bid price submittals are as follows in the order they were received and opened:

<b>Bidder: SHIBY Inc., dba Guahan Clean Master1</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
	A) 12 months - 1 service per month	\$213,672.00



<b>Area 1a Secured Non- Movement Area</b>	B) 6 months - 1 additional services per month (during rainy season)	\$106,836.00
<b>Total Area: +/- 307 acres</b>	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$320,508.00</b>
<b>Bidder: Proferre, Inc.</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>Area 1a Secured Non- Movement Area</b>	A) 12 months - 1 service per month	\$335,808.00
	B) 6 months - 1 additional services per month (during rainy season)	\$168,880.02
<b>Total Area: +/- 307 acres</b>	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$504,688.00</b>

The lowest Total Bid was submitted by SHIBY Inc., dba Guahan Clean Master1 in the amount of \$320,508.00 per year. Funding for this contract is available under the Properties & Facilities Division O&M Budget.

Management recommends the contract award in the amount of \$320,508.00 per year for the Grounds Maintenance Services – Secured Non-Movement Area to SHIBY Inc., dba Guahan Clean Master1, who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations. The total contract award for this bid is \$320,508.00 per year for an initial term of one (1) year and may be renewed for additional periods of one year at a time, at GIAA's sole option and subject to the availability of funds not to exceed the total contract term of three (3) years.

Chairman Bamba inquired if there was an incumbent. Deputy Executive Manager Hernandez explained the three (3) areas that were under a single contract: Secured, Non-Secured and lastly, the referenced Secured Non-movement area. The former contractor stopped providing services, leaving the Airport to prioritize the movement areas.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously approved:

**Resolution No. 24-08**

The Board hereby approves the bid award for Grounds Maintenance Services – Secured Non-Movement Area under Invitation for Bid No. IFB-001-FY24 to SHIBY Inc., dba Guahan Clean Master1 in the amount of \$320,508.00 per year, as recommended by Management, subject to review by Legal Counsel.

**B. Purchase and Delivery of Airport Police Operational Vehicles – PO No. GIAA-FY24-70168**

The next item discussed by the Board was the Purchase and Delivery Airport Police Operational Vehicles under the Purchase Order (“PO”) No. GIAA-FY24-70168. Deputy Executive Manager Hernandez provided brief background on the referenced item, advising the Board that GIAA’s Police Division provides law enforcement coverage for the entire airport footprint. They patrol central terminal areas as well as the north and south side facilities providing a myriad of law enforcement functions to passengers, employees and to the general public. Their valuable services include but are not limited to patrol operations, special operations, K-9 Units, RACCS and investigation. The Purchase and Delivery of Police Patrol Vehicles are to be used for Airport Police Patrol and Operations.

Port Authority of Guam awarded an IDIQ contract for Invitation for Bid No. PAG-006-23 to the lowest, responsible and responsive bidder. The required delivery date is 90 days after receipt of order subject to the availability of funds. As authorized by the Chief Procurement Officer of the General Services Agency, GIAA intends to issue a Purchase Order for the purchase and delivery of the Airport Police Operational Vehicles as presented below:

CONTRACTOR'S NAME	Item Description	Unit Price	Total Price (x5 Total)
Atkins Kroll, Inc.	Sport Utility Vehicle (4x2)	\$52,190.00	\$260,950.00

Upon approval the purchase order will be issued to the awarded contractor in conformance with the Government of Guam Procurement Regulations. The total contract award is \$260,950.00. Funding for this contract is available through GIAA’s Capital Improvement Project funding.

The Deputy Executive Manager added that the current GIAA Police vehicles are 6-15 years old, GIAA’s transportation division has been doing their best to keep the vehicles operational. Management recommends the contract award in the amount of \$260,950.00 for Purchase and Delivery Airport Police Operational Vehicles to Atkins Kroll, Inc.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously approved:

**Resolution No. 24-09**

The Board hereby approves the award for Purchase and Delivery Airport Police Operational Vehicles under the Purchase Order (“PO”) No. GIAA-FY24-70168 to Atkins Kroll, Inc. in the amount of \$260,950.00, as recommended by Management, subject to review by Legal Counsel.



**C. Contracting Authority of Executive Manager – Typhoon Related Projects**

The next item requiring Board action was the Contracting Authority of Executive Manager – Typhoon Related Projects. Deputy Executive Manager Hernandez informed that the Board that over the course of the next 12 to 18 months, GIAA anticipates multiple procurement actions consisting of Request for Proposals (RFP) and Invitation for Bids (IFB). GIAA will be retaining Architects-Engineers for design and construction managers as well as suppliers or contractors. The Airports current situation is unique, as the repair or mitigation of Typhoon Mawar impacts GIAA facilities and infrastructure may be funded by the Airport's insurer, FEMA, the FAA, or other federal grantors. These projects will also include hazard mitigation grants.

The Deputy Executive Manager explained that these typhoon related projects are in addition to those programmed under our FY'24 projects and special funding programs under the FAA Bipartisan Infrastructure Law (BIL) for terminal and infrastructure works. To facilitate the efficient processing and timely execution of each project.

The Executive Manager's current contracting authority is capped at \$100,000.00. In order to expedite the execution of said projects, Management requests for the Board's consideration of a more liberal contracting authority for the Executive Manager, by exempting the \$100,000.00 cap. Management requests to increase the cap to \$2.5M with a sign-off by an officer of the Board of Directors i.e., Chairman, Vice-Chairman or Secretary. The exemption will have a sunset date of June 30, 2024; however, Management may request an extension if needed. The exemption would apply to initial awards and any contract modifications. Brief discussion followed, with Chairman Bamba inquiring if there is a list of typhoon related projects to be executed within the next six (6) months. Deputy Executive Manager advised there is a project listing with FEMA and GIAA's insurance carrier, and provided a number of prioritized projects to include Terminal flooring. Mr. Frank Santos added that there is a permanent repair listing that may be provided to the Board before the next Board meeting.

Chairman Bamba inquired if the signature process would be a combination of officer's signatures or singular. The Deputy Executive Manager replied a sole signature would suffice.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously approved:

**Resolution No. 24-10**

The Board hereby exempts the \$100,000.00 cap for the Executive Manager's contracting authority and increase the cap to \$2.5M with a sign-off by an officer of the Board of Directors i.e., Chairman, Vice-Chairman or Secretary, for Typhoon Mawar related Projects funded in whole or in part by the Airport's insurer, FEMA, the FAA, or other federal grantors. The exemption of the \$100,000.00 will have a sunset date of June 30, 2024, as presented by Management.

**D. Approval of Legal Services Invoice No. 81373 and 81374**

The next item discussed was invoices from Calvo Fisher & Jacob, LLP (CFJ) relative to legal services fees incurred in September 2023. Deputy Executive Manager Hernandez advised the Board that CFJ submitted invoices for general legal services relating to:

1. Invoice No. 81373: DFS Guam L.P. Government Claim (\$39,697.27)
2. Invoice No. 81374: DFS Guam L.P. Arbitration Claim, Case No. 01-14-0002-0935 (\$8,997.99)

Referenced legal services invoices total an amount of \$48,695.26. Due to the referenced services exceeding CFJ's monthly cap of \$10,000.00, Board action is required to authorize the additional amount of \$38,695.26 above the cap.

After further discussion, on motion duly made by Director Tainatongo, seconded by Secretary Weakley, the following resolution was unanimously approved:

**Resolution No. 24-11**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob, LLP for legal fees incurred in September 2023 pertaining to DFS Guam L.P. Government Claim (Invoice No. 81373) and DFS Guam L.P. Arbitration Claim, Case No. 01-14-0002-0935 (Invoice No. 81374), that exceed the monthly cap of \$10,000.00 in the amount of \$38,695.26, a total invoice amount of \$48,695.26.

**E. CIP Modification – Design of Roof Replacement/Renewable Energy – Work Order No. EA-2023-001**

Next on the agenda was a CIP Modification, Work Order (WO) No. EA-2023-001 for Architectural/Engineering Services for Terminal Building Roof Replacement Design, Contract No. GIAA-S23-001. Mr. Santos presented the Modification for the Board's consideration:

- Work Order No. EA-2023-001: Evangelista-Acabado Engineers, Inc. dba E&A Engineers. GIAA Board of Directors awarded the contract to E&A Engineers. Mr. Santos explained that under the bipartisan infrastructure law, GIAA submitted an application for funding in the amount of \$42M. However, Western Pacific region airports were only allocated \$40M. In order to meet funding availability, the project was broken into phases. The designer is required to provide specifications and drawings for each phase or portion of



the project. The project is approved by the FAA to be funded at a 95/5 share. The WO for the referenced project is in the Amount of \$233,100.00.

Chairman Bamba inquired on the design as it relates to the phasing. Mr. Santos advised the Board that the initial design was for entire project, however was broken down into phases, and in order and to award, and to maximize any funding available from the FAA. Brief discussion followed.

After further discussion, on motion duly made by Director Tainatongo, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

**Resolution No. 24-12**

The Board hereby approves No. EA-2023-001 for Architectural/Engineering Services for Terminal Building Roof Replacement Design, Contract No. GIAA-S23-001, to Evangelista-Acabado Engineers, Inc. dba E&A Engineers, not to exceed the amount of \$233,100.00.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Hernandez. The report included brief updates on Airline activity, CIPs, Airport updates, Regulatory updates and other announcements.

**8. REPORT OF THE COMPTROLLER**

Ms. Dafne Mansapit-Shimizu, Comptroller reported on the revenues and expenses of the Authority for the month ending **October 31, 2023**. Year-to-date Total Signatory Revenues are below Budgeted revenues by **18.5%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total Concession Revenues are **1.8%** below budget while Passenger Facility Charges are below the budget estimate by **21.3%**. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **12.4%**. Year-to-date Total Operating Revenues actual of **\$4.9M** is **14.6%** below the budget estimate of **\$5.8M**. Year-to-date Total Operating Expenses are below budget by **12.2%**. Components of this line item include a **4.0%** decrease in Personnel Service, a **15.4%** decrease in Contractual Services, a **49.7%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$1.2M** represents a **21.4%** decrease over the year-to-date budgeted amount of **\$1.5M**. Finally, year-to-date results for Debt Service Coverage is at **1.17** versus the requirement of **1.25**.

**9. EXECUTIVE SESSION**

Upon written recommendation of Counsel, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 11:06 a.m.

- A.** Per-and polyfluoroalkyl substances ("PFAS") related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.

The Board convened into Executive Session at 11:10 a.m. to discuss Per-and polyfluoroalkyl substances ("PFAS") related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party. Attending Executive Session were Directors Bamba, Weakley, Tainatongo, Garcia, Deputy Executive Manager Hernandez, and Legal Counsel, Anita Arriola. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 11:17 a.m.

- B.** DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA8111(c)).

Calvo Fisher & Jacob, LLP advised prior to the Board meeting that recommendation of counsel requesting executive session was tabled, due to no quorum.

Motion to return to regular session duly made by Secretary Weakley, seconded by Director Garcia; motion unanimously passed. Regular Session began at 11:19 a.m.

Based on discussion during Executive Session, there was an item requiring Board approval.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved:

**Resolution No. 24-13**

The Board hereby authorizes Management to opt out of the Per-and polyfluoroalkyl substances ("PFAS") Settlement, as presented by Legal Counsel related to the multi district litigation pending in the United States District Court for the District of South Carolina, In Re: Aqueous Film-Forming Foam Products Liability Litigation, MDL No. 2:18-MN-2873 (D.S.C.), this document relates to: City of Camden, et al., v. E.I. DuPont de Nemours and Company, et al., No.2:23-CV-03230-RMG.

**10. PUBLIC COMMENTS**

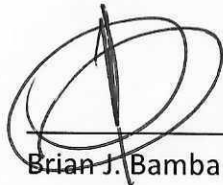
There were no Public Comments.

**11. ADJOURNMENT**

Motion to adjourn duly made by Secretary Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 11:20 a.m.

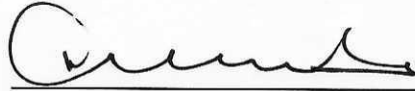
Dated this 12th, day of January, 2024.



A handwritten signature in black ink, consisting of a large, stylized 'B' followed by a vertical line and a horizontal stroke.

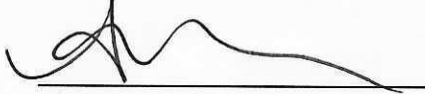
Brian J. Bamba  
Chairman

Attest:

A handwritten signature in black ink, featuring a large, stylized 'D' followed by a series of connected loops and a horizontal stroke.

Donald I. Weakley  
Board Secretary

Prepared and Submitted By:

A handwritten signature in black ink, featuring a stylized 'A' followed by a series of connected loops and a horizontal stroke.

Amanda O'Brien  
Corresponding Secretary

## BOARD OF DIRECTORS REGULAR MEETING

10:00 a.m., Monday, December 4, 2023

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### Public Notice

#### First Notice:

The Guam Daily Post – November 27, 2023  
Notice to Media – November 27, 2023

#### Second Notice:

The Guam Daily Post – November 30, 2023  
Notice to Media – November 30, 2023

## AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. November 1, 2023 Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
  - A. Approval of Award for Grounds Maintenance Services – Secured Non-Movement Area – IFB No. GIAA-001-FY24
  - B. Purchase and Delivery of Airport Police Operational Vehicles – PO No. GIAA-FY24-70168
  - C. Contracting Authority of Executive Manager – Typhoon Related Projects
  - D. Approval of Legal Services Invoice No. 81373 and 81374
  - E. CIP Modification – Design of Roof Replacement/Renewable Energy – Work Order No. EA-2023-001
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. Per-and polyfluoroalkyl substances (“PFAS”) related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.
  - B. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
10. Public Comments
11. Adjournment





BOARD OF DIRECTORS REGULAR MEETING  
10:00 a.m., Monday, December 4, 2023  
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET		
PRINT NAME	COMPANY/AGENCY	CONTACT NO./EMAIL
1. Ulen Amul	GIAA	646-8300
2. Polula Taasulhe	GIAA	642-4645
3. JENIFER MENDO	GIAA	642-5147
4. Kathrina Bayson	GIAA	642-5149
5. FRANK SANTOS	TMG	688-9022
6. Dafne Mancipit Shimizu	GIAA	642-4688
7. VANESSA PANGINDIAN	GIAA	642-4642
8. [Signature]	U	11
9. AUDIE ARIZO	GIAA	642-4433
10. Raymond Quinsanilla	GIAA	4459
11. Raymond Montano	ARFF	482-0419
12.		
13.		
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Bayview Hotel Guam is an equal opportunity employer

## Kumision I Tano' Saina-ta' Guam Ancestral Lands Commission

The Guam Ancestral Lands Commission Regular Board Meeting will be held on **Wednesday, November 29, 2023 at 2:00 pm**. This meeting is open to the public via ZOOM and can be viewed live stream on YouTube.

### JOIN ZOOM MEETING

https://us02web.zoom.us/j/8706936269?pwd=dVU2MzNWdWVhVWk4RVcyc1Jjd0RoUT09  
Meeting ID: 870 693 6269      Passcode: 2022

### AGENDA

**Call to Order; Roll Call; Approval of Minutes:** (A) October 11, 2023 Regular Meeting; **Executive Director's Report; GEDA Progress Report; Old Business:** (A) Northern Market – Counter Proposal Continuance (B) AT&T Lease Renewal Request **New Business; Public Comments; Announcements; Adjournment**

### TO VIEW LIVE STREAMING

https://www.youtube.com/channel/UCvnmv3dhTHIG4\_wnsSVH03g

Details and links to this meeting are also available on the GovGuam Public Notices Portal at <https://notices.guam.gov>. Individuals requiring special accommodations, auxiliary aids or services, may call the GALC Administration Office at 671-473-5263 or email [admin@galc.guam.gov](mailto:admin@galc.guam.gov) for more information

This ad is paid for by GALC Survey, Infrastructure & Development Funds.

## AVAILABLE JOBS FOR ELIGIBLE U.S. WORKERS

### 6 - ELEVATOR INSTALLER HELPER WITH 1 YEAR EXP.

**\$12.42 PER HR.\***

Assists installer in the assembly of elevators. Maintains tools and equipment with knowledge of basic hand tools and power tools. Performs daily check of rigging equipment. Operates power tools, drills, saws, grinder. Operates chain block and hoist. Prepares and sets up workstation for the installer. Performs daily clean-up of pit and hoist way lobby and is able to work on heights. Maintains and checks barricades. Moves materials.

**Benefit :** Roundtrip airfare for off-island hire; lodging @ \$80.00 per week; Local transportation from employer's designated lodging facility to/from jobsites; Medical insurance provided.

**\*Special wage rate :** Work to be performed on DPRI-funded projects and projects covered by Davis-Bacon, Service Contracts Act, and/or Executive Order 14206 will be paid no less than the indicated wage rate but may be paid more where special rates apply. Successful applicant must be able to obtain military base access. Off-island hires must complete a health screening prior to working on Guam.

*The job offer meets all EEO requirements, and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review matter.*

**Apply in person at American Job Center**  
**414 W. Soledad Avenue, Suite 300, GCIC Building, Hagatna, Guam**  
**Or apply online at [www.hireguam.com](http://www.hireguam.com); Enter Keyword: 2024-007**

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### 20 - CARPENTER with min. 1 yr. exp.

Performs carpentry duties for residential, commercial and government projects.

**\$15.58 PER HR.\***

### 20 - CEMENT MASON with min. 1 yr. exp

Performs cement mason duties for residential, commercial and government projects.

**\$15.66 PER HR.\***

### 15 - ELECTRICIAN with min. 2 yrs. exp.

Performs electrician duties for residential, commercial and government projects.

**\$18.41 PER HR.\***

### 2 - HEAVY EQUIPMENT MECHANIC with min 2 yrs. exp.

Performs heavy equipment mechanic duties for residential, commercial and government projects.

**\$19.60 PER HR.\***

### 3 - HEAVY EQUIPMENT OPERATOR with min 1 yr. exp.

Performs heavy equipment operator duties for residential, commercial and government projects.

**\$18.06 PER HR.\***

### 10 - PAINTER with min. 1 yr. exp.

Performs painter duties for residential, commercial and government projects.

**\$14.87 PER HR.\***

### 8 - PLUMBER with min. 2 yrs. exp.

Performs plumber duties for residential, commercial and government projects.

**\$17.05 PER HR.\***

### 7 - SHEET METAL WORKER with min. 1 yr. exp.

Performs sheet metal worker duties for residential, commercial and government projects.

**\$17.66 PER HR.\***

**\*Special Wage Rate:** Work to be performed on DPRI-funded projects and projects covered by Davis Bacon, Service Contracts Act, and/or Executive Order 14206 will be paid no less than the indicated wage rate but may be paid more where special rates apply.

**Benefits:** Round-trip airfare for off-island hire, food and lodging @ \$135.00/wk.; and local transportation to/from jobsite from the employer's designated housing facility.

Must be able to obtain military base access upon hire. Employees are required to take and pass a substance abuse test after hire.

The job offer meets all EEO requirements and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review matter.

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**Or apply online at [www.hireguam.com](http://www.hireguam.com); Enter Keyword: 2024-008**



## REGULAR MONTHLY BOARD MEETING

Monday, December 4, 2023 at 10:00 AM in  
Terminal Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA  
website: [www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### AGENDA

1. Call to Order and Attendance
  2. Approval of Agenda
  3. Approval of Minutes
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  5. Old Business - None
  6. New Business
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    - B. Purchase and Delivery of Airport Police Operational Vehicles - PO No. GIAA-FY24-70168
    - C. Contracting Authority of Executive Manager - Typhoon Related Projects
    - D. Approval of Legal Services Invoice No. 81373 and 81374
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  7. Report of Executive Manager
    - A. Airport Updates
    - B. Announcements
  8. Report of Comptroller
  9. Executive Session
    - A. Per- and polyfluoroalkyl substances ("PFAS") related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.
    - B. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
  10. Public Comments
  11. Adjournment
- Parking is available in the Public Parking Lot.  
Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services.  
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Earn up to \$150.00/  
day as a server!  
(Inclusive of base  
hourly rate and tips)

**COOKS**  
\$15.00/hour or  
more for cooks!  
(Based on  
experience)

**APPLY NOW!**  
Call us at (671) 646 6083/84/85 or  
Visit Kings Restaurants to pick up an application!



## TOKIO MARINE PACIFIC NOTICE

In accordance with the order of the Banking and Insurance Commissioner, Tokio Marine Pacific Insurance Limited announces its intention to effect a distribution of surplus in December 2023, from its unassigned surplus as of November 30, 2023. Under applicable National Association of Insurance Commissioners (NAIC)'s guidelines for total capital and surplus following the distribution, Tokio Marine Pacific Insurance Limited will have a total capital and surplus base which is more than the minimum required by NAIC to underwrite its risk portfolio and to meet operating requirements.

**GOVERNMENT OF GUAM  
GUAM BOARD OF  
BARBERING  
AND COSMETOLOGY**  
194 Hernan Cortez Ave. #213, Hagåtña,  
Guam 96910 Telephone: (671) 735-7408  
Monday, December 4, 2023 at 9:00 a.m.  
(Guam ChST)

Join Zoom Meeting:  
<https://us06web.zoom.us/j/81488895975?pwd=2XlkZHS9dQwXaRnwK7UWx3eUeW8u.1>  
Meeting ID: 814 8889 5975  
Passcode: 425181

### AGENDA

- I. Call to Order:
- II. Roll Call:
- III. Proof of Publications:
- IV. Approval of Agenda:
- V. Approval of Minutes:
- VI. HPLD Administrator's Report:
- VII. Treasurer Report:
- VIII. Old Business:
  - (a) Rules and Regulations - On-Going
  - (b) Application for Reciprocity
- IX. New Business:
  - (a) Applications for Examination
  - (b) Applications for Apprentice
  - (c) Applications for Re-Examination
- X. Announcement:
- XI. Adjournment:

To view the names of the applicants being considered go to  
<https://guamhpld.org/gbbc>  
LIVE Streaming link  
<http://facebook.com/HPLOGuam>

This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds  
For more information, please contact the Board office at 735-7404/10 thru 12. Persons needing telecommunication devise for the Hearing/Speech Impaired (TDD) may contact 475-8339.

### GUAM BOARD OF SOCIAL WORK The Guam Board of Social Work Regular Virtual Board Meeting,

Thursday, December 07, 2023, 11:00 A.M.  
JOIN ZOOM MEETING  
<https://us06web.zoom.us/j/88037610684?pwd=dMOQoVcUbiawB2KKAXX1TXZOC0h85z.1>  
Meeting ID: 880 3761 0684  
Passcode: 413695

### Meeting Agenda:

- I. Call to order
- A. Confirmation of Public Notice
- II. Determination of Quorum
- III. Adoption of Agenda
- IV. Review and Approval of Minutes
- A. October 05, 2023
- V. HPLD Administrator's Report
- VI. Chairperson's Report
- VII. Committee Reports: A. Finance & Budget B. Statutes, Rules and Forms
- VIII. Old Business:
  - A. Consideration of Applications for Initial Licensure
  - B. Consideration of Applications for Renewal of Licensure
- IX. New Business:
  - A. Consideration of Applications for Initial Licensure
  - B. Consideration of Applications for Renewal of Licensure
  - C. ASWB Licensing Services
- X. Announcement(s):
  - A. Elections for Board Officers will take place during the January meeting.
  - B. Next Meeting: The Guam Board of Social Work next regularly scheduled board meeting, January 04, 2024 at 11:00AM.
- XI. Adjournment:

To view the names of the applicants being considered go to <https://guamsocialwork.org>  
LIVE Streaming link  
<http://facebook.com/HPLOGuam>

This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds

For more information, please contact the Board office at 735-7404/10 thru 12. Persons needing telecommunication devise for the Hearing/Speech Impaired (TDD) may contact 475-8339.

## Wings Football Club, Inc.

(A Non-Profit Corporation)

For the Year ended December 31, 2022

### Statement of Financial Position

Assets:	
Cash	\$ 28,150
Liabilities:	
Accounts Payable	\$ -
Net Assets:	
Equity	\$ 28,150

### Statement of Activities

Revenues & Support	
Sponsorship	\$ 500
Grants/Fundraisers	\$ 30,000
Team Fees & Uniforms	\$ 25,886
Special Events	\$ -
Total Revenues & Support	\$ 56,386

Expenditures	
Program Services	\$ 21,674
Management and General	\$ 4,324
Direct Expenses	\$ 27,100
Total Expenditures	\$ 53,098

Change in Assets for the Period: \$ 3,288

Net assets beginning balance \$ 24,862

Net assets closing balance \$ 28,150

Certified by: Asako T. Araw, Treasurer

## JOB ANNOUNCEMENT

### LEVIS/GUESS GUAM JOB OPENINGS:

SALES ASSISTANT, OFFICE ASSISTANT, BOOK-KEEPER,  
WAREHOUSE ASSISTANT, HANDYMAN, PLUMBER

CALL 671-646-0510/11



### REGULAR MONTHLY BOARD MEETING

Monday, December 4, 2023 at 10:00 AM in  
Terminal Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA  
website: [www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### AGENDA

1. Call to Order and Attendance
  2. Approval of Agenda
  3. Approval of Minutes
    - A. November 1, 2023 Regular Meeting
  4. Correspondence - None
  5. Old Business - None
  6. New Business
    - A. Approval of Award for Grounds Maintenance Services - Secured Non-Movement Area - IFB No. GIAA-001-FY24
    - B. Purchase and Delivery of Airport Police Operational Vehicles - PO No. GIAA-FY24-70168
    - C. Contracting Authority of Executive Manager - Typhoon Related Projects
    - D. Approval of Legal Services Invoice No. 81373 and 81374
    - E. CIP Modification - Design of Roof Replacement/Renewable Energy - Work Order No. EA-2023-001
  7. Report of Executive Manager
    - A. Airport Updates
    - B. Announcements
  8. Report of Comptroller
  9. Executive Session
    - A. Per-and polyfluoroalkyl substances ("PFAS") related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.
    - B. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
  10. Public Comments
  11. Adjournment
- Parking is available in the Public Parking Lot.  
Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services.  
This ad is paid for by GIAA.

### JUDICIARY OF GUAM

### GUAM CRIMINAL LAW AND PROCEDURE REVIEW COMMISSION

Guam Judicial Center, 120 West O'Brien Drive, Hagåtña, Guam  
Tel: (671) 475-3278

### NOTICE OF PUBLIC MEETING

The Guam Criminal Law and Procedure Review Commission will conduct a plenary meeting on Thursday, December 7, 2023 at 12:00 pm in the Guam Judicial Center, Judge Joaquin V.E. Manibusan, Sr. Memorial Courtroom, 120 West O'Brien Drive, Hagåtña, and by videoconference. A monitor will be set up for any member of the public who would like to observe and offer comments. The meeting will be streamed live on the Judiciary of Guam

YouTube channel:

<https://www.youtube.com/channel/UCfnFCWwllp99fAeh9zi4O4g/featured>

### AGENDA

- I. Call to Order
- II. Proof of Due Notice of Meeting
- III. Determination of Quorum
- IV. Disposal of Minutes: October 5, 2023
- V. Old Business
  - A. Membership Update
  - B. Third Quarter Report
  - C. Subcommittee on Criminal Procedure: Continued Discussion of Chapters Presented at the August 31, 2023 Plenary Meeting for Consideration and Approval
  - D. Subcommittee on Crimes Relating to Property: Continued Discussion of Chapters Presented at the August 31, 2023 Plenary Meeting for Consideration and Approval
- VI. New Business
  - A. Subcommittee on Drug & Other Criminal Offenses: Presentation of Additional Recommendations for Discussion and Approval
  - B. Notice of Next Meeting: Thursday, February 8, 2024, Noon (Tentative)
- VII. Communications
- VIII. Public Comment
- IX. Adjournment

Any person(s) needing special accommodations, auxiliary aids, or services, please contact the Executive Director Andrew Quenga at 671-475-3278.

This ad was paid for with Government of Guam funds.

**MAGISTRATE JUDGE JONATHAN R. QUAN**  
Chairman

## BOARD OF DIRECTORS REGULAR MEETING

10:00 a.m., Monday, December 4, 2023

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### Public Notice

#### First Notice:

The Guam Daily Post – November 27, 2023  
Notice to Media – November 27, 2023

#### Second Notice:

The Guam Daily Post – November 30, 2023  
Notice to Media – November 30, 2023

## AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. November 1, 2023 Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
  - A. Approval of Award for Grounds Maintenance Services – Secured Non-Movement Area – IFB No. GIAA-001-FY24
  - B. Purchase and Delivery of Airport Police Operational Vehicles – PO No. GIAA-FY24-70168
  - C. Contracting Authority of Executive Manager – Typhoon Related Projects
  - D. Approval of Legal Services Invoice No. 81373 and 81374
  - E. CIP Modification – Design of Roof Replacement/Renewable Energy – Work Order No. EA-2023-001
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. Per-and polyfluoroalkyl substances (“PFAS”) related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.
  - B. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
10. Public Comments
11. Adjournment



## **2. APPROVAL OF AGENDA**

On motion duly made by Secretary Weakley, seconded by Director Tainatongo the following resolution was unanimously passed:

### **Resolution No. 24-01**

The Board hereby approves the agenda of the November 1, 2023 regular meeting, as presented.

## **3. APPROVAL OF MINUTES**

### **A. September 22, 2023 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

### **Resolution No. 24-02**

The Board hereby approves the minutes of the September 22, 2023 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

## **5. OLD BUSINESS**

Executive Manager Quinata advised there was no Old Business to present.

## **6. NEW BUSINESS**

### **A. Ratification of FAA Grant Agreement No. 3-66-0001-120-2023 – Rehabilitate Terminal Apron**

The first item discussed by the Board was the FAA Grant Agreement No. 3-66-0001-120-2023 – Rehabilitate Terminal Apron. Mr. Frank Santos, GIAA Consultant presented FAA Grant Agreement for ratification by the Board.

Mr. Santos advised the Board that the project is in the amount of \$31,127,435.00. The FAA grant is funded at a 90/10 cost share basis with the FAA. The bid was awarded by the Board at the July 6, 2023 Board meeting to Sumitomo Mitsui Construction Co., Ltd. Now that the Grant is in place and the project certified, Notice to Proceed is expected within thirty (30) days. The Airports 10%

share is approximately \$3,458,604.00. Funded under GIAA's FY2024 budget Pay-as-you-go for CIP's.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved:

**Resolution No. 24-03**

The Board hereby ratifies the Executive Manager and Legal Counsel's execution, and acceptance of FAA Grant Agreement No. 3-66-0001-120-2023 – Rehabilitate Terminal Apron, in the amount of \$31,127,435.00.

**B. Ratification of FAA Grant Agreement No. 3-66-0001-121-2023 – Zero Emissions Vehicle/Infrastructure**

The next item discussed by the Board was the FAA Grant Agreement No. 3-66-0001-121-2023 – Zero Emissions Vehicle/Infrastructure. Mr. Frank Santos, GIAA Consultant presented FAA Grant Agreement for ratification by the Board.

Mr. Santos advised the Board that the project is in the amount of \$626,670.00. The FAA grant is funded at a 90/10 cost share basis with the FAA. Airports 10% share is approximately \$69,630.00. Funded under GIAA's FY2024 budget Pay-as-you-go for CIP's. Mr. Santos offered brief background on the project for the Board's information, informing the Board that the initial Bid yielded no Bidders. Second time around, the Airport is surveying local dealerships in order to see if they have access to vehicles that meet GIAA standards, vehicles must be electric and American made. Referenced Bid will be brought back to the Board for Award.

Acting Chairman Sobti inquired on the budget and number of vehicles. Mr. Santos advised that the Grant is for seven (7) vehicles and four (4) charging stations, if the budget supports the purchase of additional vehicles, the scope would need to be amended.

Director Morato inquired on the period of performance. Ms. Santos informed the Board that the period would be for four (4) years, however the vehicles are desperately needed, the sooner the vehicles can be procured the better.

After further discussion, on motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously approved:

**Resolution No. 24-04**

The Board hereby ratifies the Executive Manager and Legal Counsel's execution, and acceptance of FAA Grant Agreement No. 3-66-0001-121-2023, Zero Emissions Vehicle/Infrastructure in the amount of \$626,670.00.



**C. Approval of Award for Airport Energy Efficiency Assessment – RFP No. RFP-003-FY23**

The next item requiring Board action was the award for Airport Energy Efficiency Assessment – RFP No. RFP-003-FY23. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers.

The referenced Request for Proposals (RFP) solicited interest from qualified firms and/or individuals to conduct an Airport Energy Efficiency Assessment to further assist GIAA in developing and implementing an Energy/Sustainability program to assess, prepare and design energy conservation measures through efficiencies, renewable energy and technological renewal and replacement programs, and carbon emission reduction in accordance with all applicable Government Laws, Rules, and Regulations. A total of fourteen (14) firms and/or individuals downloaded the RFP package and one (1) firm submitted a proposal before the established deadline. An evaluation committee was established to evaluate the proposals that were submitted based on the evaluation criteria set forth in the RFP. The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror A, the sole offeror, was deemed a responsive firm to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

Upon Board approval of the ranking results, subject to negotiation of fair and reasonable fees and terms of an agreement, the same will be forwarded to Legal Counsel for review and approval as to form. The term of the agreement is for period of five (5) years from the effective date. The Airport Energy Efficiency Assessment will be funded under an FAA AIP grant, Federal Share is 90% and Sponsor Share is 10%.

Offeror A is deemed to have met the standards of responsiveness as outlined in the Guam Procurement Law & Regulations. Management recommends that the Board approve the ranking results and the contract award to Offerer 'A' for Airport Energy Efficiency Assessment, subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA. Brief discussion followed.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 24-05**

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' for the Airport Energy Efficiency Assessment – RFP-003-FY23, subject to Management's negotiation of fair and reasonable fees and review by Legal Counsel.

Acting Chairman Sobti inquired if GIAA has done this before. Mr. Santos advised that GIAA had done something similar under ESCO (Energy Services Company), resulting in the change out of GIAA's air conditioning system, funded by GIAA. The reference RFP will be funded by the FAA, giving the Airport 'Energy Conservation Measures', which will allow GIAA to select which measures will be funded.

Deputy Executive Manager Hernandez announced that Offeror 'A' is AECOM Technical Services Inc.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Deputy Executive Manager Hernandez. The report included brief updates on Airline activity, CIPs, Airport updates, Regulatory updates and other announcements.

Deputy Executive Manager Hernandez gave a brief update on Insurance Renewal Program, specifically the Property Coverage, as requested by the Board. GIAA was able to negotiate a premium of \$1.6M compared to initial quote of \$1,705,263.00. Looking ahead to FY2025, Management is considering a Parametric program or self-insurance for GIAA's Insurance program. In addition, premiums are typically paid over a period of three (3) – four (4) months, however GIAA was able to extend payments over ten (10) months.

Secretary Weakley inquired on the interest from Air Vietnam. Deputy Executive Manager Hernandez advised that there has been communication to see if there is still continued interest.

Brief discussion on floors in Customs and Quarantine, with Executive Manager Quinata advising that it is a priority, and is still in process with insurance company and FEMA. Anticipated for March 2024. Mr. Audie Artero, Engineering Supervisor informed the Board that GIAA is almost at 100% design.

Secretary Weakley inquired on the new Comptroller. Deputy Executive Manager informed the Board that Management will advise the Board once date is confirmed.

**8. REPORT OF THE COMPTROLLER**

Ms. Danielle Camacho, General Accounting Supervisor reported on the revenues and expenses of the Authority for the for the month ending **September 30, 2023**. Year-to-date Total Signatory Revenues are below Budgeted revenues by **28.0%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total



Concession Revenues are **45.1%** below budget while Passenger Facility Charges are below the budget estimate by **30.6**. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **1.1 %**. Year-to-date Total Operating Revenues actual of **\$51.2M** is **26.6%** below the budget estimate of **\$69.8M**. Year-to-date Total Operating Expenses are below budget by **12.6%**. Components of this line item include a **13.3%** decrease in Personnel Service, a **8.5%** decrease in Contractual Services, a **29.3%** decrease in Materials & Supplies and a **100.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$6.9M** represents a **64.0%** decrease over the year-to-date budgeted amount of **\$19.1M**. Finally, our year-to-date results for Debt Service Coverage is at **1.31** versus the requirement of **1.25**.

## **9. EXECUTIVE SESSION**

Upon written recommendation of Counsel, on motion duly made by Director Alcorn, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 3:56 p.m.

Due to a previously disclosed conflict of interest, Director Garcia did not participate in Executive Session.

### **A. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA**

The Board convened into Executive Session at 4:00 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Tainatongo, Morato, Executive Manager Quinata, and Legal Counsels, Eduardo Calvo, Janalynn Damian, and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 4:37 p.m.

All Board members present in the conference room. Motion to return to regular session duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. Regular Session began at 4:39 p.m.

## **10. PUBLIC COMMENTS**

There were no Public Comments.

## **11. ADJOURNMENT**

Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:40 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2023.

Attest:

---

Brian J. Bamba  
Chairman

---

Donald I. Weakley  
Board Secretary

Prepared and Submitted By:

---

Amanda O'Brien  
Corresponding Secretary



Bidder: SHIBY Inc., dba Guahan Clean Master1		
Service Area	Frequency of Services	Bid Amount
<b>AREA 1a</b> Secured Non-Movement Area  <b>Total Area: +/- 307 acres</b>	A) 12 months – 1 service per month	\$213,672.00
	B) 6 months – 1 additional service per month (during rainy season)	\$106,836.00
	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$320,508.00</b>

**Executive Summary**

Invitation for Bid No. GIAA-001-FY24,  
Grounds Maintenance Services – Secured Non-Movement Area

Page 2 of 2

<b>Bidder: Proferre, Inc.</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>AREA 1a</b> Secured Non-Movement Area  <b>Total Area: +/- 307 acres</b>	A) 12 months – 1 service per month	\$335,808.00
	B) 6 months – 1 additional service per month (during rainy season)	\$168,880.02
	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$504,688.00</b>

The lowest Total Bid was submitted by SHIBY Inc., dba Guahan Clean Master1 in the amount of \$320,508.00 per year.

**Legal Review**

Upon Board approval, agreements will be forwarded to Legal Counsel for review and approval as to form.

**Financial Review**

The total contract award for this bid is \$320,508.00 per year for an initial term of one (1) year and may be renewed for additional periods of one year at a time, at GIAA's sole option and subject to the availability of funds not to exceed the total contract term of three (3) years. Funding for this contract is available under the Properties & Facilities Division O&M Budget.

**Recommendation**

Management recommends the contract award in the amount of \$320,508.00 per year for the GIAA Secured Non-Movement Area to SHIBY Inc., dba Guahan Clean Master1, who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations.

November 28, 2023

## MEMORANDUM

**TO:** John M. Quinata  
**Executive Manager**

**VIA:** Jean M. Arriola  
**Airport Services Manager**

**FROM:** Buyer Supervisor I

**SUBJECT:** **BID EVALUATION AND RECOMMENDATION – INVITATION FOR BID**  
IFB No. GIAA-001-FY24: GROUNDS MAINTENANCE SERVICES – SECURED NON-MOVEMENT AREA

## Procurement Background

The above referenced Invitation for Bids was publicly announced through the local newspaper on October 25, October 31, and November 6, and November 14, 2023. The bid submission deadline was November 22, 2023 at 2:00 p.m. Bid opening took place at 2:15 p.m. the same day, as scheduled.

Thirteen (13) firms and/or individuals purchased or downloaded the bid package and two (2) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Buyer Supervisor I, and recorded by a member of the Procurement staff.

The results of the bid price submittals are as follows, in the order they were received and opened:

<b>Bidder: SHIBY Inc., dba Guahan Clean Master1</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>AREA 1a</b> Secured Non-Movement Area	A) 12 months – 1 service per month	\$213,672.00
	B) 6 months – 1 additional service per month (during rainy season)	\$106,836.00
<b>Total Area: +/- 307 acres</b>	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$320,508.00</b>
<b>Bidder: Proferre, Inc.</b>		
<b>AREA 1a</b> Secured Non-Movement Area	A) 12 months – 1 service per month	\$335,808.00
	B) 6 months – 1 additional service per month (during rainy season)	\$168,880.02
<b>Total Area: +/- 307 acres</b>	<b>Total Bid Amount (A+B=C)</b>	
	<b>C) Total Cuts per year Total 18</b>	<b>\$504,688.00</b>



### **Bid Analysis and Evaluation**

Pursuant to Section 13 of the Instructions to Bidders, the contract is to be awarded as soon as possible to the responsible bidder with the lowest Total Bid Price, provided the bid is reasonable and is in the best interest of GIAA.

To determine the responsiveness of bidders, the bid package specified the required equipment, experience and documents that bidders must submit with their bid packages.

The attached abstract illustrates the inventory of required documents and each bidder's submittal.

**SHIBY, Inc. dba Guahan Clean Master1:** The bidder submitted a copy of their applicable license. The Bidder's Qualification Statement form included a list of equipment and projects within the last five years similar to the services solicited with resumes attached. All other required documents were complete and in conformance with the Invitation for Bid. A site inspection was conducted for compliance with the minimum qualifications of the manpower, equipment, vehicles and materials. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

**Proferre, Inc.:** The bidder submitted a copy of their applicable license. The Bidder's Qualification Statement form included a list of equipment and projects within the last five years similar to the services solicited with resumes attached. All other required documents were complete and in conformance with the Invitation for Bid. A site inspection was conducted for compliance with the minimum qualifications of the manpower, equipment, vehicles and materials. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

### **Recommendation**

Therefore, pursuant to Section 13 of the Instruction to Bidders of the IFB, the award of contract will be made to the **lowest responsible, responsive bidder** who submitted the lowest total bid price, **SHIBY Inc., dba Guahan Clean Master1**. The lowest responsible, responsive bidder with a Total Bid Price of **\$320,508.00** per year to service GIAA's Secured Non - Movement Areas. The contract term is for an initial term of one (1) year and may be renewed for additional periods of up to one year at a time, at GIAA's sole option, not to exceed the total contract term of three (3) years.

Should you have any questions or concerns, I am available at your convenience.



Jenielle P. Meno

APPROVED:






JOHN M. QUINATA  
EXECUTIVE MANAGER

Attachment

cc: Admin / Procurement

[illegible]

Invitation for Bid: <b>GIAA-001-FY24</b>		<div><div><div>A. B. WON PAT INTERNATIONAL AIRPORT GUAM</div><div></div></div><div>Antonio B. Won Pat International Airport Authority, Guam</div><div>BID ABSTRACT</div><div>DETERMINATION FOR BIDDER'S RESPONSIVENESS/RESPONSIBILITY</div></div>							Bid Submission Deadline:	Page 2 of 2 pages	
IFB Name: <b>GROUNDS MAINTENANCE SERVICES SECURED NON-MOVEMENT AREA</b>									<b>22-Nov-23</b>	No. of Packages Issued: 13	
DESCRIPTION OF SUPPLIES OR SERVICES: Grounds Maintenance Services Secured Non-Movement Area									Opening Time: <b>2:15 PM</b>	No. of Bids Received: <b>2</b>	
	BIDDER'S NAME	Local Procurement Preference Application	Service-Disabled Veteran Owned Business Application	Women- Owned Business Application	Contract (EXECUTED)	Applicable Licenses	Special Reminder to Prospective Bidders	Acknowledgement of Receipt Form (IFB)	Acknowledgement of Receipt Form (Addendum A)	Bidder's Qualification Statement	
1	Shibby Inc. dba Cushman Clean Masters 1	✓	✓	✓	✓	✓	✓	✓	✓	<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
2	Proferre	✓	✓	✓	✓	✓	✓	✓	✓	<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
3										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
4										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
5										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
6										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
7										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
8										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
9										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
10										<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED	
I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered hereon.											
SIGNATURE  Jenielle Meno, Buyer Supervisor I					SIGNATURE  Kathrina Bayson, Supply Management Administrator						



AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST  
 (Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))

CITY OF Hagatna )  
 ) ss.  
 ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being:

\_\_\_\_\_  
 \_\_\_\_\_

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by , with principal place of business street address being:

\_\_\_\_\_  
 \_\_\_\_\_

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
ROWENA S. THOMAS	P.O BOX 9306	100%
_____	DEDEDO, GUAM 96929	_____
_____	_____	_____
_____	_____	_____

☐ One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

**Name of >10% Owner Business or Artificial Person:**

N/A

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

**Name of other >10% Owner Business or Artificial Person:**

N/A

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name N/A

Name of Third Tier Owner	Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
N/A	N/A	N/A	N/A

D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
N/A	N/A	N/A

E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
N/A	N/A

F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
N/A	N/A

G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.

H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.



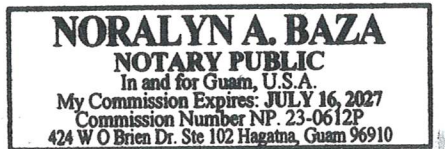
Executed on: 11/13/2023  
 (date)

*[Signature]*  
 Signature of one of the following:  
 Bidder/Offeror/Prospective Contractor, if a  
 licensed individual Owner of sole proprietorship  
 Bidder/Offeror/Prospective Contractor Partner,  
 if the Bidder/Offeror/Prospective Contractor is a  
 partnership  
 Officer, if the Bidder/Offeror/Prospective  
 Contractor is a corporation

Subscribed and sworn to before me

This 13th day of November, 2023.

*[Signature]*  
 NOTARY PUBLIC  
 My commission expires: 07/16/2027





**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS  
EXECUTIVE SUMMARY**

**PURCHASE ORDER No. GIAA-FY24-70168  
PURCHASE AND DELIVERY OF AIRPORT POLICE OPERATIONAL VEHICLES**

**December 4, 2023**

**Purpose**

Board action is requested to approve the bid award of the Purchase and Delivery Airport Police Vehicles under the Purchase Order (“PO”) No. GIAA-FY24-70168.

**Background**

The GIAA Police Division provides law enforcement coverage for the entire airport footprint. They patrol central terminal areas as well as the north and south side facilities providing a myriad of law enforcement functions to passengers, employees and to the general public. Their valuable services include but are not limited to patrol operations, special operations, K-9 Units, RACCS and investigation.

The Purchase and Delivery of Police Patrol Vehicles are to be used for Airport Police Patrol and Operations.

**Procurement Background**

Port Authority of Guam awarded the contract for Invitation for Bid No. PAG-006-23 to the lowest, most responsible and responsive bidder.

The required delivery date is 90 days after receipt of order subject to the availability of funds.

As authorized by the Chief Procurement Officer of the Guam Services Agency, GIAA intends to award a contract in the form of a PO for the purchase and delivery of the Airport Police Operational Vehicles as presented below:

CONTRACTOR’S NAME	Item Description	Unit Price	Total Price (x5 Total)
Atkins Kroll, Inc.	Sport Utility Vehicle (4x2)	\$52,190.00	<b>\$260,950.00</b>

**Legal Review**

Upon approval of award, the contract in the form of a purchase order will be issued to the awarded contractor in conformance with the Government of Guam Procurement Regulations.

**Financial Review**

The total contract award is \$260,950.00. Funding for this contract is available through the Capital Improvement Project Funding.

**Recommendation**

Management recommends the contract award based on the following:

CONTRACTOR’S NAME	Item Description	Total Contract Award
Atkins Kroll, Inc.	Sport Utility Vehicle (4x2)	<b>\$260,950.00</b>

**INVITATION FOR BID**  
**ISSUING OFFICE:**

  
RORY J. RESPICIO  
General Manager

Port Authority of Guam  
Government of Guam  
1026 Cabras Highway, Ste. 201,  
Piti, Guam 96915

DATE ISSUED: December 19, 2022

BID INVITATION NO: IFB/PAG-006-23

BID FOR: **Port Police Patrol Vehicle SUV (IDIQ)**

SPECIFICATION: **SEE ATTACHED**

DESTINATION: **PORT AUTHORITY OF GUAM**

REQUIRED DELIVERY DATE: For a period of One (1) year, 90 days at the receipt of order, subject to the availability of funds. This is an indefinite quantity bid.

**INSTRUCTION TO BIDDERS:**

INDICATE WHETHER:      INDIVIDUAL      PARTNERSHIP   X   CORPORATION

INCORPORATED IN: GUAM


This bid shall be submitted in duplicate with one electronic copy and sealed to the issuing office above no later than **2:00pm, Friday, January 6, 2023** and shall be publicly opened. Bid submitted after the time and date specified above shall be rejected. See attached General Terms and Conditions, and Sealed Bid Solicitation for details.

The undersigned offers and agrees to furnish within the time specified, the articles and services at the price stated opposite the respective items listed on the schedule provided, unless otherwise specified by the bidder. In consideration to the expense of the Government in opening, tabulating, and evaluating this and other bids, and other considerations, the undersigned agrees that this bid remains firm and irrevocable within **90** calendar days from the date opening to supply any or all the items which prices are quoted.

**NAME AND ADDRESS OF BIDDER:**

**Atkins Kroll Inc.**  
**443 S Marine Corps Dr, Tamuning, GU 96913**

**SIGNATURE AND TITLE OF PERSON  
AUTHORIZED TO SIGN THIS BID:**



Port Police Patrol Vehicle SUV (IDIQ)

AWARD: CONTRACT NO.: IFB-PAG-006-23 AMOUNT: \$208,760.00 DATE: February 2, 2023

ITEM NO(S). AWARDED: Line Item 1 1 Sport Utility Vehicle 4X2 \$52,190 each 2023 Toyota 4 Runner 2WD

**NAME AND ADDRESS OF CONTRACTOR:**

**Atkins Kroll Inc.**  
**443 S Marine Corps Dr Tamuning, GU 96913**

**CONTRACTING OFFICER:**

  
RORY J. RESPICIO, GENERAL MANAGER

**SIGNATURE AND TITLE OF PERSON  
AUTHORIZED TO SIGN THIS CONTRACT:**

Name:   
Title: Lexus Government Fleet Manager Date: 02/07/23





PO Box 8770 Tamuning, GU 96931  
Tel (671) 646-0300 Fax (671) 646-8823  
www.guamairport.com

# PURCHASE ORDER

Purchase Order Number: GIAA-FY24-70168		
Date: 11/21/23	Requisition Number: M-102-FY24	

To: Atkins Kroll Inc 443 South Marine Drive Tamuning GU 96931	<b>S H I P T O</b>	Consignee, Destination & Marking <b>Antonio B. Won Pat International Airport Authority, Guam Post Office Box 8770 Tamuning, Guam 96931</b>
--	--	---

Qty: 3111(3)	**Invitation:	**Contract Number:	Time for Delivery: 90 Days ARO	Delivery Date:	Expiring:
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Articles or Services	Qty.	Unit	Unit Price	Extended Amount	Account Number
ISSUED TO COVER COST FOR: PURCHASE AND DELIVERY OF AIRPORT POLICE OPERATIONAL VEHICLES New Sport Utility Vehicle 4x2 Reference IFB No. PAG-006-23(as per attached IFB specifications) Color: 4 BLACK / 1 WHITE (Everything else remains the same) Delivery 90 days	5	EA	52,190.00	260,950.00	252010

Quoted By: 6488624 1548900.195670R	* <b>TOTAL</b>
NOTE: THE GOVT OF GUAM WILL NOT BE RESPONSIBLE FOR UNAUTHORIZED PURCHASES OR SERVICES.	

<b>NOTICE TO VENDOR:</b> 1. The Chief Procurement Officer will conduct an audit periodically to determine compliance with Guam Procurement Law 2. Delivery date is no later than the "Time for Delivery" as indicated above 3. Vehicle license number must show on each delivery receipt or service order for automotive repair, tire and car batteries 4. Please provide consignee with "MATERIAL SAFETY DATA SHEET" (MSDS) when making deliveries to avoid rejection. 5. All late deliveries and acceptance are subject to the liquidated damages clause in 2GAR Div 4 § 6101(9)(a) for purchase over One-Hundred (\$100.00) dollars. CONTRACTOR, PLEASE SUPPLY PROMPTLY THE ABOVE ARTICLES OR SERVICES. ALL CORRESPONDENCE PERTAINING TO THIS ORDER INCLUDING INVOICES, SHIPPING DOCUMENTS AND PACKAGES MUST BEAR THE PURCHASE ORDER NUMBER SHOWN ABOVE	<b>SPECIAL INSTRUCTIONS TO VENDOR:</b> A. <u>DO NOT</u> FILL THIS ORDER IF YOUR TOTAL COST EXCEEDS TOTAL ABOVE. Insert changes and return the Purchase Order for an Amendment. B. Send certified original invoice to GIAA Procurement, P O Box 8770, Tamuning, Guam 96931 C. Payment upon receipt of merchandise received in good condition. D. The Purchase Order is subject to conditions as indicated. E. The Purchase Order is subject to the special provisions, BID general terms and conditions specified on the BID F. For all air shipments, air freight company shall call GIAA Procurement upon arrival of goods in Guam.
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Signature of Certifying Officer:	Date: 11/22/23	Advance Payment Authorization Payment Enclosed <input type="checkbox"/>	Signature: _____ Name: _____
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EDWARD M. BERN  
Director (Direktor)  
ELIZABETH T. FISHER  
Deputy Director (Sigundo Direktor)

**DEPARTMENT OF  
ADMINISTRATION**  
DIPATTAMENTON ATMENESTRASION  
GENERAL SERVICES AGENCY DIVISION  
(Ahensyon Setbision Hinirat)  
Email: [gsaprocurement@gsadoa.guam.gov](mailto:gsaprocurement@gsadoa.guam.gov)  
Website: [www.gsa.doa.guam.gov](http://www.gsa.doa.guam.gov)



LOURDES A. LEON GUERRERO  
Governor (Maga'ähaga)  
JOSHUA F. TENORIO  
Lt. Governor (Sigundo Maga'ähaga)

October 31, 2023

Mr. John M. Quinata  
Executive Manager  
Guam International Airport Authority  
P.O. Box 8770  
Tamuning, Guam 96931  
Email: [john.quinata@guamairport.net](mailto:john.quinata@guamairport.net)

**Re: Authorization to Procure Law Enforcement Vehicles under IFB-006-23 Port Police Patrol Vehicles SUV IDIQ issued by the Port Authority of Guam.**

This letter authorizes the Procurement Officer or his designee of the Guam International Airport Authority (GIAA) to procure the 2023 Toyota 4-Runners equipped with law enforcement specification with a unit price of approximately \$52,190.00. GIAA must follow all specifications, terms and conditions of IFB-006-23. Furthermore, should additional funding become available after GIAA's initial purchase, GIAA may continue to purchase additional law enforcement vehicles provided this IDIQ bid has not expired.

Respectfully,

**STEVEN P. MUNA**  
Acting Chief Procurement Officer

10/31/23

DATE



## **CONTRACTING AUTHORITY OF EXECUTIVE MANAGER TYPHOON RELATED PROJECTS**

**December 4, 2023**

Over the course of the next 12 to 18 months, GIAA anticipates multiple procurement actions consisting of Request for Proposals (RFP) and Invitation for Bids (IFB). We will be retaining Architects-Engineers for design and construction managers as well as suppliers or contractors based under the IFB process.

Our current situation is unique as we must deal with the repair or mitigation of Typhoon Mawar impacts to our facilities and infrastructure whether funded by our insurer, FEMA, the FAA, or other federal grantor. These projects will also include hazard mitigation grants.

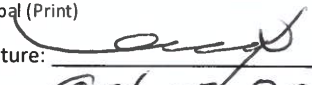
These typhoon projects are in addition to those programmed under our FY'24 projects and special funding programs under the FAA Bipartisan Infrastructure Law (BIL) for terminal and infrastructure works.

To facilitate the efficient processing and timely execution of each project, management requests for Board consideration of a more liberal contracting authority for the Executive Manager by exempting the \$100,000 cap. We request to increase the cap to \$2.5M with a sign-off by an officer of the Board of Directors i.e., Chairman, Vice-Chairman or Secretary. The exemption will have a sunset date of June 30, 2024, but management could request an extension if needed. The exemption would apply to initial awards and any contract modifications.





## WORK ORDER

<b>TO:</b> Evangelista-Acabado Engineers, Inc. dba E&A Engineers		<b>TODAY'S DATE:</b> 10/27/23	<b>WORK ORDER NO.</b> EA-2023-001	<b>PAGE</b> ____ <b>of</b> ____ <small>(Attach Scope of Work, if necessary)</small>
<b>AMOUNT:</b> \$233,100.00 <b>EFFECTIVE DATE OF WORK ORDER:</b> <b>COMPLETION DATE:</b> Feb 27, 2024		<b>CONTRACT TITLE/NO.:</b> GIAA-S23-001, Architectural/Engineering Services for Terminal Building Roof Replacement Design		
<b>SUBJECT:</b> MOD #1 Proposal: Terminal Building Roof Replacement Design, GIAA, Guam				
<b>SCOPE OF WORK (SOW):</b> <i>(If SOW requires additional space, please identify number of pages attached on the top right corner of form.)</i>  PLEASE SEE ATTACHED.				
<ol style="list-style-type: none"><li>1. Work Order is issued pursuant to the cited Contract Title/No. stated above.</li><li>2. Performance shall be pursuant to terms of the Agreement, incorporated herein by reference.</li><li>3. Payment shall be made in accordance with the payment terms of the Agreement, after submission of an invoice and GIAA's acceptance of services as satisfactory.</li></ol>				
<b>ACCEPTED BY:</b>  <b>FIRM/COMPANY NAME</b> Evangelista-Acabado Engineers, Inc dba E&A  By: Carlito Acabado, P.E. Principal (Print) Signature:  Date: Oct 27, 2023		<b>AUTHORIZED BY:</b>  By: JOHN M. QUINATA Executive Manager  Date:  <b>Certified Funds Available:</b> By: DANIELLE E. CAMACHO Certifying Officer  Date:		
<b>GIAA INTERNAL USE ONLY</b>				
<b>DIVISION:</b> Account #: _____  <b>ACCOUNTING:</b> <b>Obligation of funds:</b> _____ <b>Date:</b> _____ <small>(Print Name/Initial)</small>  <b>Authorized by:</b> _____ <b>Date:</b> _____ <small>(Print Name/Initial)</small>		<b>PROCUREMENT:</b>  <b>Supply Management Administrator</b> <b>Print/Sign Name:</b> _____  <b>Initial:</b> _____ <b>Date:</b> _____		



**E & A ENGINEERS**  
ENGINEERING • PLANNING  
CONSTRUCTION MANAGEMENT

**Officers:**

**Gil V. Evangelista, SE/PE**  
Principal

**Carlito P. Acabado, PE**  
Principal

**Victor P. Ovalles, PE**  
Principal

**Roger L. Nochefranca, PE**  
Principal

DATE: October 23, 2023

FROM: E&A ENGINEERS  
P.O. Box 11649  
Tamuning, Guam 96931

TO: Executive Manager  
Guam International Airport Authority

SUBJECT: MOD #1 Proposal: Terminal Building Roof Replacement  
Design, GIAA Guam

Dear Mr. Quinata,

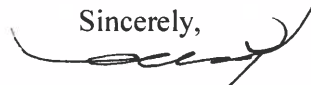
E&A Engineers is pleased to submit this fee proposal for the subject project.

The following additional services are included in the proposal:

- a. Project Management/Coordination for architectural, structural, electrical, mechanical, cost estimates, basic bid and five (5) separate phases of construction instead of one.
- b. Pre-final Design: Additional drawings showing, basic bid and (5) five separate phases with corresponding cost estimate and specification.
- c. Final Design: Additional drawings showing basic bid and five (5) separate phases.
- d. Due to MOD #1 scope of work, we request that additional 30 working days be extended to complete the 100% submittal.

I hope the proposals meet all the requirements. Please contact me should you have any questions or require additional information.

Sincerely,



Carlito P. Acabado, P.E.  
Principal, Engineer

(1) Attach: Fee Proposal



**E&A ENGINEERS**  
P.O. BOX 11649, TAMUNING, GUAM 96931  
180 East Marine Corps Drive  
FIC Bldg. Unit 6  
Dededo, Guam 96929

**PROPOSAL: MOD #1 - ARCHITECTURAL/ENGINEERING SERVICES FOR**  
**TERMINAL BUILDING ROOF REPLACEMENT DESIGN**  
RFP NO.: RFP-002-FY22  
PROJECT NO. GIAA-FY22-02-1  
AIP NO. 3-66-0001-TBD

ITEM	DESCRIPTION	HOURS	RATE	COST
0001A	Principal	80	\$ 247.79	\$ 19,823.20
0001B	Project Engineer	120	\$ 114.63	\$ 13,755.60
0001C	Architect	80	\$ 170.00	\$ 13,600.00
0001D	Architect - CADD Technician	80	\$ 77.71	\$ 6,216.80
0001E	Civil	80	\$ 86.84	\$ 6,947.20
0001G	Structural	80	\$ 251.40	\$ 20,112.00
0001H	Structural - CADD Technician	40	\$ 77.71	\$ 3,108.40
0001I	Mechanical	80	\$ 149.84	\$ 11,987.20
0001J	Mechanical - CADD Technician	32	\$ 77.71	\$ 2,486.72
0001K	Plumbing and Fire Protection	40	\$ 149.84	\$ 5,993.60
0001L	Plumbing and Fire Protection - CADD Technician	40	\$ 77.71	\$ 3,108.40
0001M	Electrical	80	\$ 179.47	\$ 14,357.60
0001N	Electrical - CADD Technician	120	\$ 77.71	\$ 9,325.20
0001O	Cost Engineer/Estimator	120	\$ 114.63	\$ 13,755.60
0001P	Specification Writer	40	\$ 86.84	\$ 3,473.60
0001Q	Administrative Assistance	32	\$ 88.26	\$ 2,824.32
SUBTOTAL ITEM 0001				150,875.44

0002	SITE SURVEILLANCE/FIELD SUPPORT	HOURS	RATE	COST
0002A	E&A Engineers (Prime)	40	\$ 247.79	\$ 9,911.60
0002B	Architect	40	\$ 170.00	\$ 6,800.00
0002C	Civil Engineer	50	\$ 86.84	\$ 4,342.00
0002D	Structural Engineer	50	\$ 251.40	\$ 12,570.00
0002E	Mechanical	40	\$ 149.84	\$ 5,993.60
0002G	Plumbing and Fire Protection	40	\$ 149.84	\$ 5,993.60
0002F	Electrical Engineer	80	\$ 179.47	\$ 14,357.60
0002H	Surveyor	-	-	-
SUBTOTAL ITEM 0002				\$ 59,968.40

0003	REPRODUCTION COSTS	UNITS	SIZE	UNIT PRICE	NO. OF UNITS	COST
0003A	Blue-line Print	Each	30" x 42"	2.00	-	\$ -
0003B	Blue-line Print	Each	11" x 17"	0.50	-	\$ -
0003C	Specifications	Each	8.5" x 11"	0.10	-	\$ -
0003D	Cost Estimate	Each	8.5" x 11"	0.10	-	\$ -
0003E	Design Analysis	Each	8.5" x 11"	0.10	-	\$ -
0003F	Reports	Each	8.5" x 11"	0.10	-	\$ -
0003G	Mylar	Each	30" x 42"	10.00	-	\$ -
0003H	CD-ROM	Each	700 MB	2.00	-	\$ -
0003J	Diskette	Each	1.44MB	1.00	-	\$ -
SUBTOTAL ITEM 0003						\$ 10,600.00

TOTAL COST (ITEM 0001+ITEM 0002+ITEM 0003+ITEM 0004) \$ 221,443.84  
GRT (ITEMS 0001+ITEM 0002 MULTIPLIED BY 5.263%) \$ 11,854.59  
TOTAL BASIC DESIGN SERVICES FEE **\$233,098.43**  
SAY **\$233,100.00**

Signed:

CARLITO P. ACABADO, P.E.  
Principal

Date:

18-Oct-23



# EXECUTIVE MANAGER'S REPORT

## GIAA BOARD OF DIRECTORS MEETING

December 4, 2023

### PASSENGER FLIGHT NETWORK: DECEMBER 2023

AIRLINE	ROUTE	FLIGHT #	OPERATING DAYS (ORIGINATING GUAM)
United Airlines	HNL	UA200	Daily
	NRT	UA196	Daily
		UA828	Tue, Thu, Sat, Sun
		UA873	Daily
		UA864	Daily
	SPN	UA174	Daily
	MNL	UA183	Daily
	KIX	UA151	Daily
		UA177	Tues, Thurs, Saturday
	FUK	UA165	Daily
	NGO	UA137	Daily
		UA171	Dec 3-24: Mon, Tu, Thur, Sun Dec 25-3: M, Tu,Th ,F, Sat, Sun
	ROR	UA157	Mon, Wed, Thurs, Sun
	TKK	UA193	Tue, Fri
		UA133	Wed , Sun
		UA155	Mon, Fri
	PNI	UA176	Saturday
	Yap	UA185	Tue and Sat

AIRLINE	ROUTE	FLIGHT #	OPERATING DAYS (ORIGINATING GUAM)
Jeju Airlines	ICN	7C3101	Daily
	ICN	7C3105	Daily
	NRT	7C1181	Daily
	PUS	7C3153	Sun, Mon, Thu, Friday
Korean Air	ICN	KE422	Daily
		KE424	Daily
Jin Air	ICN	L916	Daily
	PUS	LJ929	Daily Effective Nov. 17
Japan Airlines	NRT	JL942	Tue,Thurs, Sat & Sun Dec 28 - Jan 9: Daily
Philippine Airlines	MNL	PR111	Daily
T'Way Airlines	ICN	TW304	Daily
Star Marianas	ROP	4301	Mon, Tue, Wed, Thu, Fri
		4302	Mon, Tue, Wed, Thu, Fri
China Airlines	TPE	*	*
Air Seoul	ICN	*	*
Air Busan	PUS	*	*

#### Air Service Changes (Nov. vs. Dec):

JAL will increase its NRT service from 4x to daily from Dec. 28 - Jan 9

T'way will add on 2nd daily ICN flight effective Jan. 4

\* Continued Suspension

### AIR SERVICE SNAPSHOT

In the upcoming month, airlines are scheduled to conduct 744 flights to Guam, with a seat capacity of 131,141 representing 74% and 64% as compared to December 2019 (pre-COVID) flights and seat capacity respectively.

	2019			2023			% Change 2023 vs 2019		
	# of Flights	Seat Capacity	Enplanements	# of Flights	Seat Capacity	Enplanements	# of Flights	Seat Capacity	Enplanements
July	945	182,354	159,346	615	113,581	*73,811	65%	62%	46%
August	1,007	208,655	183,096	663	121,515	*96,666	66%	58%	53%
September	940	193,961	154,276	621	113,764	*73,013	66%	59%	47%
October	967	197,679	152,190	706	124,991	*79,118	73%	63%	52%
November	904	190,597	158,156	690	120,749	NA	76%	63%	
December	1,010	206,098	152,190	744	131,141	NA	74%	64%	

\* Unaudited

## **EXECUTIVE MANAGER'S REPORT**

### **GIAA BOARD OF DIRECTORS MEETING**

**December 4, 2023**

#### **REGULATORY UPDATES**

##### **FEDERAL AVIATION ADMINISTRATION (FAA)**

##### **FAA Part 139 Full Scale Emergency Exercise 2023**

GIAA conducted its 36 Consecutive Calendar Month Emergency Full Scale Exercise as required under FAR Part 139 on November 15, 2023. The scenario set the stage for inbound flight on a B737, hijacked 30 minutes prior to landing, coupled with a mechanical problem. Notification to all mutual aid emergency response partners from GHS/OCD, GFD, AAFB, Navy, Camp Blaz Fire units, DPHSS, GMH, GRMC, USNH, TSA, FBI, GPD, USCBP, Customs, Airline Operators was made, which kicked off the response play. Special participation were volunteer victims from the Customs Recruit Cycle, DOC Recruit Cycle & GRMC personnel who served as live victims. A unique insert of the Air National Guard Lakota helicopter was included in the response with a live play of an air evacuation of 2 victims from the airfield to the US Naval Hospital. The event was deemed a success by all participants in the ensuing Hot Wash later that afternoon and was featured in news coverage by KUAM, PDN, Guam Post and Marianas Variety.

#### **INFRASTRUCTURE & TECHNOLOGY**

##### **GPA INTERRUPTIBLE LOAD PROGRAM (ILP)**

GIAA has been assisting GPA in decreasing power demand during periods when power capacity is less than demand, by voluntarily going off the grid and operating on generator power. This month, GIAA has advised GPA that participation will be less frequent, subject to maintenance of generators, and observation of impact to terminal equipment in the transfer back to island power due to fluctuating voltage. Impacted equipment include the biometric exit systems at the departure gates and MUSE system, the SACS system, OTIS conveyance systems, and baggage scales, among others, which required manual clearance of departing passengers, changeout of burnt motor systems, and possible manning of secured areas when the SACS systems is compromised.

##### **AP/MIS Cybersecurity Table-Top Exercise**

Airport Police and MIS will be conducting a cybersecurity tabletop exercise to test system integrity and identify possible cyber-attacks at the Airport. Airlines and key tenants are invited to participate in the tabletop for joint training in prevention and mitigation of cyber threats. This Tabletop exercise will fulfill TSA requirements under the Airport Security Program

##### **AIRPORT CYBERSECURITY TRAINING**

GIAA, in coordination with the Cybersecurity and Infrastructure Security Agency (CISA), the FAA Office of Information and Technology Services, and their cybersecurity training partners -Airports Council International (ACI) and the Idaho National Laboratory (INL) will be sponsoring an ACI-INL Airport Cybersecurity Training tentatively scheduled for January 8-12, 2024. Training costs will be free for participants, and the CIS/FAA/ACI/INL will be sending invites to regional airports in the coming month. GIAA conference rooms will be the location of the training, as practical exercises around the terminal will be conducted to assess cybersecurity threats present in the operational systems in play,

## EXECUTIVE MANAGER'S REPORT

### GIAA BOARD OF DIRECTORS MEETING

December 4, 2023

and training to mitigate/resolve these risks.

#### PROCUREMENT

**RFP: A&E Services for AOA Main Gate Perimeter Fencing Installation Design  
(RFP-003-FY23, Project No. GIAA-FY24-02-5, AIP No. 3-66-0001-118-2023)**

RFP Announcement/1<sup>st</sup> Run Date: Wednesday, November 22, 2023

Request for Information Deadline: Wednesday, December 6, 2023 @ 5pm

Submission Deadline: Friday, December 22, 2023 @4pm

#### ANNOUNCEMENTS

- **Dafne Mansapit-Shimizu** officially started as GIAA's new Comptroller on November 13, 2023. We welcome Dafne, as she fills a role that has been vacant for over two years. We also thank the Accounting divisions staff for their dedication to ensuring continuity of operations.
- **Giving Thanks:** GIAA management and employees have grouped together to help the less fortunate and had selected the Department of Youth Affairs as a beneficiary. Personal hygiene products, white tee- shirts, slippers and/or slides, undergarments and white ankle length socks and presented these much-needed items to DYA on Wednesday, November 22 @1030am. Special acknowledgement to our Team leaders Oscar Aflague and Tristan Debold and all committee members and employees who donated to the collection and participated in the presentation. DYA Director Brennan remarked how touched she was to know that GIAA selected the incarcerated youth for the donation, as they are often overlooked or forgotten, especially in the holiday season
- **Guam Products:** Lotte has introduced a new curated collection entitled "Island Creations Collective" or "Nina'huyong yan Rinikohen ginen I Isla" featuring locally made products. This expands the "Guam" options, with Lotte having recently introduced UOG merchandise in its Guam Cultural Section
- **"Magic of Christmas" Parade:** GIAA will be participating in the 2023 Governor's Christmas Parade, with a float decorated for the holidays and illuminated for high visual appeal. Please join us at the Parade scheduled for Friday, December 22, 2023, at 7pm at the Guam Museum in Hagatna.
- **Women in Aviation:** The Women in Aviation International (Guam Chapter), held its first ever Aviation Open House which consisted of a variety of aircraft static displays, Airport Police K9 Demonstration, Special Weapons & Tactics display and Airport ARFF units and equipment display. The event was success allowing the pubic opportunities to meet Pilots, Flight Attendants, Aircraft Mechanics and other Aviation Enthusiasts. Also included were food truck vendors, children face painting, fun and games.
- **APD Training:** APD training has been ongoing through the past several months, resulting in:
  - **K9 Certification (Dual Purpose):** 2 K9 Teams successfully completed training in explosive detection and narcotic detection and tracking
  - **Special Enforcement Tactics:** 12 APD Officers and 6 ARFF personnel has successfully completed the rigorous six-week SET training.
  - **Active Shooter/Threat Training:** APD has provided training, in conjunction with the Guam Homeland Security for UOG, GCC, DOE and other government agencies.

November 30, 2023

**MEMORANDUM**

**To:** Mr. Brian Bamba  
Chairman  
GIAA Board of Directors

**From:** Dafne Mansapit-Shimizu   
Comptroller

**Subject: Operating Results – Revenues and Expenses as of October 31, 2023**

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2023. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2023.

The key operating results for 1 month(s) of FY2023 ending October 31, 2023 – (in \$000's) are

CATEGORY	Actual FY24 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY24	
		Budget FY24 Y-T-D	Actual FY24 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,565.6	\$ 3,147.2	\$ 2,565.6	-18.5%	\$ 39,812.8	-1.4%
Total Concession Revenues	\$ 905.4	\$ 922.0	\$ 905.4	-1.8%	\$ 12,359.6	-0.1%
Total PFC's	\$ 289.3	\$ 367.7	\$ 289.3	-21.3%	\$ 4,877.3	-1.6%
Total Other Revenues	\$ 1,168.3	\$ 1,334.3	\$ 1,168.3	-12.4%	\$ 16,096.5	-1.0%
Total Operating Revenues	\$ 4,928.6	\$ 5,771.1	\$ 4,928.6	-14.6%	\$ 73,146.3	-1.1%
Total Operating Expenses	\$ 3,743.2	\$ 4,262.9	\$ 3,743.2	-12.2%	\$ 55,079.9	-0.9%
Net Revenues from Operations	\$ 1,185.4	\$ 1,508.2	\$ 1,185.4	-21.4%	\$ 18,066.3	-1.8%
Non-Operating Expenses	\$ 385.1	\$ 346.2	\$ 385.1	11.2%	\$ 936.9	4.3%
Other Available Moneys/Other Sources of Funds	\$ 261.8	\$ 280.2	\$ 261.8	-6.6%	\$ 3,344.1	-0.5%
<b>Net Debt Service Coverage</b>	<b>1.17</b>	<b>1.51</b>	<b>1.17</b>	<b>-22.8%</b>	<b>1.78</b>	<b>-1.6%</b>



Year-to-date Total Signatory Revenues for the month ending October 31, 2023 are below Budgeted revenues by **18.5%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **1.8%** below budget while Passenger Facility Charges are below the budget estimate by **21.3%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **12.4%**.

Year-to-date Total Operating Revenues actual of **\$4.9M** is **14.6%** below the budget estimate of **\$5.8M**.

Year-to-date Total Operating Expenses are below budget by **12.2%**. Components of this line item include a **4.0%** decrease in Personnel Service, a **15.4%** decrease in Contractual Services, a **49.7%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$1.2M** represents a **21.4%** decrease over the year-to-date budgeted amount of **\$1.5M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.17** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
As of October 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual	Budget	Actual	%Var		Actual	Budget	Actual	%Var	Actual/Est	%Var
	FY2023	FY2024	FY2024	Bud Vs Act'l		FY2023	FY2024	FY2024	Bud Vs Act'l		
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	221.5	279.0	272.4	-2.4%	3,348.2	221.5	279.0	272.4	-2.4%	3,341.6	-0.2%
Departure Fees	328.1	688.1	513.1	-25.4%	9,275.2	328.1	688.1	513.1	-25.4%	9,100.1	-1.9%
Arrival Fees	224.6	514.3	353.6	-31.3%	6,954.1	224.6	514.3	353.6	-31.3%	6,793.3	-2.3%
Immigration Inspection Fees	46.2	203.6	136.5	-33.0%	2,731.0	46.2	203.6	136.5	-33.0%	2,663.8	-2.5%
Common Use Ticket Counter Fees	37.1	85.6	66.0	-22.9%	1,175.8	37.1	85.6	66.0	-22.9%	1,156.2	-1.7%
Loading Bridge Use Fees	231.5	388.0	333.4	-14.1%	4,757.3	231.5	388.0	333.4	-14.1%	4,702.6	-1.1%
Apron Use Fees	508.2	859.0	777.5	-9.5%	10,561.2	508.2	859.0	777.5	-9.5%	10,479.7	-0.8%
Landing Fees	72.3	129.5	113.2	-12.6%	1,591.7	72.3	129.5	113.2	-12.6%	1,575.4	-1.0%
<b>Total Signatory Revenue</b>	<b>1,669.7</b>	<b>3,147.2</b>	<b>2,565.6</b>	<b>-18.5%</b>	<b>40,394.4</b>	<b>1,669.7</b>	<b>3,147.2</b>	<b>2,565.6</b>	<b>-18.5%</b>	<b>39,812.8</b>	<b>-1.4%</b>
Enplaned Signatory Pax	57,873	104,691	78,098	-25.4%	1,411,083	57,873	104,691	78,098	-25.4%	1,384,490	-1.9%
<b>Cost per Enplaned Pax</b>	<b>\$28.85</b>	<b>\$30.06</b>	<b>\$32.85</b>	<b>9.3%</b>	<b>\$28.63</b>	<b>\$28.85</b>	<b>\$30.06</b>	<b>\$32.85</b>	<b>9.3%</b>	<b>\$28.76</b>	<b>0.5%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	419.3	642.1	540.5	-15.8%	8,690.6	419.3	642.1	540.5	-15.8%	8,589.0	-1.2%
In-flight Catering	42.1	59.5	105.5	77.4%	783.1	42.1	59.5	105.5	77.4%	829.1	5.9%
Food & Beverage	55.8	65.9	71.7	8.9%	867.8	55.8	65.9	71.7	8.9%	873.6	0.7%
Rental Cars	106.8	130.2	151.0	16.0%	1,714.3	106.8	130.2	151.0	16.0%	1,735.2	1.2%
Other Concession Rev	22.6	24.3	36.7	50.9%	320.2	22.6	24.3	36.7	50.9%	332.6	3.9%
<b>Total Concession Revenues</b>	<b>646.5</b>	<b>922.0</b>	<b>905.4</b>	<b>-1.8%</b>	<b>12,376.1</b>	<b>646.5</b>	<b>922.0</b>	<b>905.4</b>	<b>-1.8%</b>	<b>12,359.6</b>	<b>-0.1%</b>
Passenger Facility Charges	172.8	367.7	289.3	-21.3%	4,955.7	172.8	367.7	289.3	-21.3%	4,877.3	-1.6%
Other Revenue	1,071.6	1,334.3	1,168.3	-12.4%	16,262.5	1,071.6	1,334.3	1,168.3	-12.4%	16,096.5	-1.0%
<b>Total Operating Revenue</b>	<b>3,560.6</b>	<b>5,771.1</b>	<b>4,928.6</b>	<b>-14.6%</b>	<b>73,988.8</b>	<b>3,560.6</b>	<b>5,771.1</b>	<b>4,928.6</b>	<b>-14.6%</b>	<b>73,146.3</b>	<b>-1.1%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,748.2	1,949.3	1,870.5	-4.0%	25,341.2	1,748.2	1,949.3	1,870.5	-4.0%	25,262.4	-0.3%
Contractual Services	1,844.2	2,067.1	1,748.8	-15.4%	27,652.8	1,844.2	2,067.1	1,748.8	-15.4%	27,334.5	-1.2%
Materials & Supplies	62.3	246.5	123.9	-49.7%	2,605.6	62.3	246.5	123.9	-49.7%	2,483.0	-4.7%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%
<b>Total Operating Expenses</b>	<b>3,654.7</b>	<b>4,262.9</b>	<b>3,743.2</b>	<b>-12.2%</b>	<b>55,599.6</b>	<b>3,654.7</b>	<b>4,262.9</b>	<b>3,743.2</b>	<b>-12.2%</b>	<b>55,079.9</b>	<b>-0.9%</b>
<b>Net income from Operations</b>	<b>-94.2</b>	<b>1,508.2</b>	<b>1,185.4</b>	<b>-21.4%</b>	<b>18,389.2</b>	<b>-94.2</b>	<b>1,508.2</b>	<b>1,185.4</b>	<b>-21.4%</b>	<b>18,066.4</b>	<b>-1.8%</b>

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
As of October 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l		Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>III. Other Revenues and Expenses</b>											
Less: Non-operating/Non-recurring Expenses (Post Employment/Emergency)	75.4	346.2	385.1	11.2%	898.0	75.4	346.2	385.1	11.2%	936.9	4.3%
Add: Interest on Investments	<u>48.1</u>	<u>51.5</u>	<u>90.6</u>	<u>75.8%</u>	<u>618.3</u>	<u>48.1</u>	<u>51.5</u>	<u>90.6</u>	<u>75.8%</u>	<u>657.3</u>	<u>6.3%</u>
<b>Net Revenues</b>	-121.5	1,213.6	890.9	-0.3	18,109.5	-121.5	1,213.6	890.9	-0.3	17,786.8	0.0
Add: Other sources of funds (Federal Reimb)	29.2	33.3	14.9	-55.4%	400.0	29.2	33.3	14.9	-55.4%	381.5	-4.6%
Add: Other available moneys	<u>168.2</u>	<u>246.9</u>	<u>246.9</u>	<u>0.0%</u>	<u>2,962.6</u>	<u>168.2</u>	<u>246.9</u>	<u>246.9</u>	<u>0.0%</u>	<u>2,962.6</u>	<u>0.0%</u>
<b>Net Revenues and Other Available Moneys</b>	<u><u>75.9</u></u>	<u><u>1,493.8</u></u>	<u><u>1,152.7</u></u>	<u><u>-22.8%</u></u>	<u><u>21,472.1</u></u>	<u><u>75.9</u></u>	<u><u>1,493.8</u></u>	<u><u>1,152.7</u></u>	<u><u>-22.8%</u></u>	<u><u>21,131.0</u></u>	<u><u>-1.6%</u></u>
Debt Service payments	<u>672.9</u>	<u>987.5</u>	<u>987.5</u>	<u>0.0%</u>	<u>11,850.6</u>	<u>672.9</u>	<u>987.5</u>	<u>987.5</u>	<u>0.0%</u>	<u>11,850.6</u>	<u>0.0%</u>
<b>Debt Service Coverage</b>	<u><u>0.11</u></u>	<u><u>1.51</u></u>	<u><u>1.17</u></u>	<u><u>-22.8%</u></u>	<u><u>1.81</u></u>	<u><u>0.11</u></u>	<u><u>1.51</u></u>	<u><u>1.17</u></u>	<u><u>-22.8%</u></u>	<u><u>1.78</u></u>	<u><u>-1.6%</u></u>
<b>Debt Service Requirement</b>	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

November 17, 2023

**VIA BOARD SECRETARY**

Mr. Brian J. Bamba, Chairman  
Members of the Board of Directors  
A.B. Won Pat Guam International Airport Authority  
355 Chalan Pasaheru  
Tamuning, Guam 96913

***RE: Recommendation to go into Executive Session at  
Regular Board Meeting for December 4, 2023***

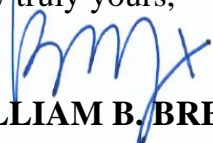
Dear Mr. Chairman and Members of the GIAA Board of Directors,

This is to recommend and advise, pursuant to 5 G.C.A. § 8111(c)(1), of the need to go into executive session at the regular board meeting of the GIAA Board of Directors on December 4, 2023 to discuss the following:

Per-and polyfluoroalkyl substances (“PFAS”) related matters relating to ongoing litigation or litigation which has been threatened, to which GIAA is a Party.

This recommendation is subject to approval by an affirmative vote of a majority of the members of the GIAA Board of Directors.

Very truly yours,

  
**WILLIAM B. BRENNAN**

cc: Mr. John M. Quinata, Executive Manager  
Mr. Ricky Hernandez, Deputy Executive Manager  
Ms. Jean Arriola, Airport Services Manager



**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**CC:** Mr. John M. Quinata  
Executive Manager  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**FROM:** Janalynn Cruz Damian   
**CALVO JACOB & PANGELINAN LLP**

**DATE:** November 21, 2023

**SUBJECT: Executive Session**

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.