

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, July 6, 2023, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The July 6, 2023 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:03 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Gurvinder Sobti  
Donald I. Weakley  
Rosie R. Tainatongo

**Offices or positions:**

Chairman  
Vice Chairman  
Board Secretary

**Directors Absent:**

Lucy M. Alcorn (Excused)  
Doyon A. Morato (Excused)  
Jesse G. Garcia (Excused)

**GIAA Officials:**

John M. Quinata  
Artemio R. Hernandez, Ph.D.  
Jean M. Arriola  
Juan S.A. Reyes, A.C.E.  
Raymond Mantanona  
Ken McDonald

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Air Terminal Manager  
ARFF, Chief  
Properties & Facilities Superintendent

William Brennan  
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

Chairman Bamba announced for the record that due to personal conflict of interest relative to items 6B, 6E and 9A on the agenda, he is recusing himself from those matters, and as a result, those items will be tabled for future discussion due to a lack of quorum.

On motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously passed:

**Resolution No. 23-30**

The Board hereby approves the agenda of the July 6, 2023 regular meeting, subject to corrections.

**3. APPROVAL OF MINUTES**

**A. April 27, 2023 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

**Resolution No. 23-31**

The Board hereby approves the minutes of the April 27, 2023 regular meeting, subject to corrections.

**4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

**5. OLD BUSINESS**

**A. Acceptance of FY22 Financial Audit Report**

The first matter discussed was the FY22 Financial Audit. Before introducing the Ernst & Young, LLP (E&Y) team, Deputy Executive Manager Hernandez shared some of the challenges surrounding the FY22 Audit report. The GIAA's Audit report is not fully completed at this time, pending an item that is outside of the Airports control, the Other Post Employment Benefits (OPEB) audit, which is completed by Department of Administration (DOA). As the referenced item has been tabled for discussion by the Board a number of times, Management would like to present the FY22 Financial Audit Report, pending the OPEB report. DOA has issued a notice advising the reasons for the delay being Typhoon Mawar and a change in Auditor.

The Deputy Executive Manager handed over the presentation to Mr. Rizalito Paglingyan (RG), and E&Y Team. Rizalito Paglingyan (RG), presented the financial audit results via PowerPoint and the opinion expected to be issued once the pending OPEB report is completed, for the Boards

information. E&Y thanked GIAA Accounting team for their cooperation. The Deputy Executive Manager briefly summarized GIAA leases and minor audit findings.

Chairman Bamba congratulated Mr. Paglingyan (RG) and E&Y team for their hard work and effort on the audit.

The Deputy Executive Manager announced that Managements recommendation is for the Board to accept the audit report as presented, and that Management report out the outcome of any changes during the Executive Managers Report at a future Board meeting once the OPEB audit is completed. Discussion followed regarding rent relief, concessionaire payments, period of performance for grant agreements and PFC payments.

After further discussion, on motion duly made by Director Tainatongo, seconded by Secretary Weakley, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-34**

The Board hereby accepts the FY22 Financial Audit Report as presented, subject to the outcome of Department of Administrations Government of Guam wide OPEB audit, which will be reported on at a future Board meeting under the Executive Manager's Report.

**B. COVID 19 Rent Relief Discussion**

Deputy Executive Manager Hernandez presented a COVID-19 rent relief request for MAG concessionaires (Tenants) for the Board's consideration. The Deputy Executive Manager provided brief background relative to rent relief previously offered to MAG concessionaires. As the Airport continues to recover from the Covid-19 pandemic and the recent Typhoon Mawar, at the November 28, 2022 Regular Board meeting, the Board approved concession MAG tenant relief for the period of July 1, 2022 through September 30, 2022. Management has continued to work closely with MAG tenants, and would like to recommend further rent relief assistance, by extending the same terms, as follows:

- During the relief period, in lieu of MAG, Tenants shall pay the greater of: (i)a percentage of gross sales or (ii) main terminal rent based on space occupied at the airport tariff rate, or (iii) percentage of Monthly MAG as noted below:

**SAMPLE**

October 1, 2022 – July 2023

1,263,333.33

x 31.18%

393,907.33

- The rent relief period is effective October 1, 2022 through July 2023

- MAG tenants shall be current in its payments to GIAA in order to avail of this rent relief.

Managements recommendation is for the Board to extend previously approved rent relief assistance to MAG concessionaires for the period of October 2022 through July 2023. Brief discussion ensued, with Vice Chairman Sobti expressing his concern that Management ensure that concessionaires are making timely payments.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-35**

The Board hereby approves the extension of Rent Relief to MAG Concessionaires for the months of October 1, 2022 through July, 2023, as presented by Management.

**6. NEW BUSINESS**

- A. Approval of Award for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation – Construction - IFB No. GIAA-C01-FY23**

The next item on the agenda was the approval of the bid award for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation – Construction under Invitation for Bid No. IFB-C01-FY23. Mr. Frank Santos, TMG provided background information to the Board on the referenced IFB. The project was bid in four (4) packages but will be awarded as one (1). GHD, Inc. is the designer of the record. Currently, GIAA is completing contract execution of a construction management firm (“CM”) to assist GIAA throughout all phases of construction. The contract time for the Project is 770 calendar days from receipt of the Notice to Proceed.

Mr. Santos announced that twenty-six (26) firms and/or individuals purchased or downloaded the bid package and two (2) firms submitted a bid before the submission deadline. As required by Guam Procurement Regulations, the bids were publicly opened and read aloud by GIAA procurement staff in the presence of the bidders. The results of the bid price submittals are as follows in the order they were received and opened:

<b>Bidder:</b>	<b>Total Bid Amount:</b>
CoreTech International Corporation	\$52,940,000.00
<b>Sumitomo Mitsui Construction Co., Ltd.</b>	<b>\$41,766,022.35</b>

The lowest Total Bid amount submitted was \$41,766,022.35 from Sumitomo Mitsui Construction Co., Ltd.

The two (2) bids were determined to be responsive and both bidders were deemed to have met the standards of responsibility as set forth in the Guam Procurement Law & Regulations. The government estimate for this project is \$39,510,000.00.

The Project is funded by multiple FAA grants. The FAA grant offer is based on bids and expected to be received from the FAA before contract execution. 90% FAA share, 10% sponsor (GIAA) share. The certification of funds and Notices to Proceed ("NTP") will be in two (2) parts. NTP1 will be for Fiscal Year 2023 and NTP2 will be in Fiscal Year 2024.

Management recommends award of the contract for Invitation for Bid No. GIAA-C01-FY23, GIAA Terminal Aircraft Apron and Taxiway Rehabilitation - Construction, in the amount of \$41,766,022.35 to Sumitomo Mitsui Construction Co., Ltd., who has been determined to be the lowest bidder who has met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations, subject to the execution of a FAA grant offer to fund this project.

After further discussion, on motion duly made by Director Weakley, seconded by Director Tainatongo, the following resolution was unanimously approved:

**Resolution No. 23-36**

The Board hereby approves the bid award for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation – Construction under Invitation for Bid No. IFB-C01-FY23 to Sumitomo Mitsui Construction Co., Ltd. in the amount of \$41,766,022.35, as recommended by Management, subject to review by Legal Counsel.

The Chairman congratulated Management and Mr. Santos on obtaining the grant on such a sizeable project.

- B. Approval of Award for Indefinite Delivery and Indefinite Quantity of Jet A-1 and Diesel Fuel Supply and Delivery – IFB No. GIAA-004-FY22 - **TABLED**
- C. Ratification of Board Resolution No. 23-32: Agreement for Legal Services (ALF)

The next item requiring Board action was the ratification of the extension of the Agreement for Legal Services with Arriola Law Firm (ALF). Deputy Executive Manager Hernandez presented the resolution. The extension is the second of three (3) options to extend. The additional one (1) year period will commence on June 26, 2023 and expire on June 25, 2024.

After further discussion, on motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

**Resolution No. 23-32**

WHEREAS, an Agreement for Legal Services was made on June 26, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA" or the "Authority") and ARRIOLA LAW FIRM ("ALF") (the "ALF Agreement"); and

WHEREAS, the ALF Agreement provides for a term of two (2) years commencing on June 26, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of ALF and that it is in the best interests of GIAA to extend the term of the ALF Agreement for an additional one (1) year period commencing June 26, 2023, and expiring on June 25, 2024, under the same terms and conditions as set forth in the ALF Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the ALF Agreement for an additional one (1) year period commencing on June 26, 2023, under the same terms and conditions as set forth in the ALF Agreement.

**D. Ratification of Board Resolution No. 23-33: Agreement for Legal Services (CFJ)**

The next item discussed was the extension of the Agreement for Legal Services with Calvo Fisher & Jacob, LLP (CFJ). Deputy Executive Manager Hernandez presented the resolution. The extension is the second of three (3) options to extend. The additional one (1) year period will commence on July 15, 2023 and expire on July 14, 2024.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Weakley, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-33**

WHEREAS, an Agreement for Legal Services was made on July 15, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA" or the "Authority") and CALVO FISHER & JACOB, LLP ("CFJ") (the "CFJ Agreement"); and

WHEREAS, the CFJ Agreement provides for a term of two (2) years commencing on July 15, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one (1) year period commencing July 15, 2023, and expiring on July 14, 2024, under the same terms and conditions as set forth in the CFJ Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one (1) year period commencing on July 15, 2023, under the same terms and conditions as set forth in the CFJ Agreement.

E. Airport Concession Agreements Expiration – **TABLED**

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airline activity, CIPs, Airport updates, Regulatory updates and other announcements.

Discussion on the flooding during Typhoon Mawar, with Deputy Executive Manager Hernandez giving kudos to Air Terminal Manager, Mr. Juan S.A. Reyes, A.C.E., and GIAA Team on getting the airport running in a day and a half for humanitarian and essential cargo flights, and the airport opened for passenger flights on day twenty-nine (29).

**8. REPORT OF THE COMPTROLLER**

Ms. Danielle Camacho, General Accounting Supervisor reported on the revenues and expenses of the Authority for the for the month ending **May 31, 2023**. Revenues are below budgeted revenues by **22.0%**. Signatory revenue estimates are based on projections submitted by Signatory Airlines and adopted in the annual budget. Year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **3.6%** and **24.7%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **5.6%**. Year-to-date Total Operating Revenues Actual of **\$34.5M** is **10.6%** below the budget estimate of **\$38.6M**. Year-to-date Total Operating Expenses are below budget by **11.9%**. Components of this line item include a **11.1%** decrease in Personnel Services, a **7.6%** decrease in Contractual Services, a **53.3%** decrease in Materials & Supplies, and a **77.1%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$10.2M** reflects a decrease of **9.6%** over the year-to-date budgeted amount of **\$11.3M**. The Deputy Executive Manager reported that the year-to-date Debt Service Coverage is at **2.58** versus the requirement of **1.25**.

**9. EXECUTIVE SESSION**

A. DFS Guam L.P. related litigation to which GIAA is or may be a party. - **TABLED**

**10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

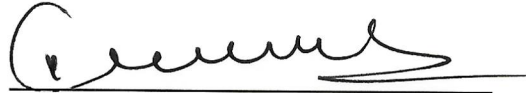
Motion to adjourn duly made by Director Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:14 p.m.

Dated this 28th, day of July, 2023.



Brian J. Bamba  
Chairman

Attest:



Donald I. Weakley  
Board Secretary

Prepared and Submitted By:



Amanda O'Brien  
Corresponding Secretary

**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS RESOLUTION NO. 23-32**

**RELATIVE TO THE  
EXTENSION OF THE AGREEMENT FOR LEGAL SERVICES  
WITH ARRIOLA LAW FIRM**

**WHEREAS**, an Agreement for Legal Services was made on June 26, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA” or the “Authority”) and ARRIOLA LAW FIRM (“ALF”) (the “ALF Agreement”); and

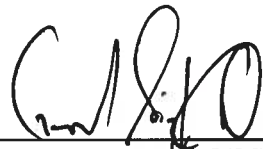
**WHEREAS**, the ALF Agreement provides for a term of two (2) years commencing on June 26, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

**WHEREAS**, the Board of Directors has determined that GIAA continues to require the services of ALF and that it is in the best interests of GIAA to extend the term of the ALF Agreement for an additional one (1) year period commencing June 26, 2023, and expiring on June 25, 2024, under the same terms and conditions as set forth in the ALF Agreement.

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Directors of GIAA hereby extends the term of the ALF Agreement for an additional one (1) year period commencing on June 26, 2023, under the same terms and conditions as set forth in the ALF Agreement.

**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE JULY 6, 2023 REGULAR BOARD MEETING.**

  
\_\_\_\_\_  
**BRIAN J. BAMBA, Chairman**

  
\_\_\_\_\_  
**GURVINDER SOLT, Vice Chairman**

  
\_\_\_\_\_  
**DONALD I. WEAKLEY, Secretary**

**ABSENT**  
\_\_\_\_\_  
**LUCY M. ALCORN**

**ABSENT**  
\_\_\_\_\_  
**DOYON A. MORATO**

  
\_\_\_\_\_  
**ROSIE R. TAINATONGO**

**ABSENT**  
\_\_\_\_\_  
**JESSE G. GARCIA**

**ATTEST:**

  
\_\_\_\_\_  
**DONALD I. WEAKLEY, Secretary**



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS RESOLUTION NO. 23-33**

**RELATIVE TO THE  
EXTENSION OF THE AGREEMENT FOR LEGAL SERVICES  
WITH CALVO FISHER & JACOB, LLP**

**WHEREAS**, an Agreement for Legal Services was made on July 15, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA" or the "Authority") and CALVO FISHER & JACOB, LLP ("CFJ") (the "CFJ Agreement"); and

**WHEREAS**, the CFJ Agreement provides for a term of two (2) years commencing on July 15, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

**WHEREAS**, the Board of Directors has determined that GIAA continues to require the services of CFJ and that it is in the best interests of GIAA to extend the term of the CFJ Agreement for an additional one (1) year period commencing July 15, 2023, and expiring on July 14, 2024, under the same terms and conditions as set forth in the CFJ Agreement.

**NOW, THEREFORE, BE IT RESOLVED**, that the Board of Directors of GIAA hereby extends the term of the CFJ Agreement for an additional one (1) year period commencing on July 15, 2023, under the same terms and conditions as set forth in the CFJ Agreement.

**DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE JULY 6, 2023 REGULAR BOARD MEETING.**



**BRIAN J. BAMBA, Chairman**



**GURVINDER SOLT, Vice Chairman**



**DONALD I. WEAKLEY, Secretary**

**ABSENT**

**LUCY M. ALCORN**

**ABSENT**  
\_\_\_\_\_  
**DOYON A. MORATO**

*Rosie R. Tainatongo*  
\_\_\_\_\_  
**ROSIE R. TAINATONGO**

**ABSENT**  
\_\_\_\_\_  
**JESSE G. GARCIA**

**ATTEST:**

*Donald I. Weakley*  
\_\_\_\_\_  
**DONALD I. WEAKLEY, Secretary**



## BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Thursday, July 6, 2023

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### Public Notice

#### First Notice:

The Guam Daily Post – June 28, 2023

Notice to Media – June 28, 2023

#### Second Notice:

The Guam Daily Post – July 3, 2023

Notice to Media – July 3, 2023

### AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. April 27, 2023 Regular Meeting
4. Correspondence - None
5. Old Business
  - A. Acceptance of FY22 Financial Audit Report
  - B. COVID 19 Rent Relief Discussion
6. New Business
  - A. Approval of Award for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation - Construction - IFB No. GIAA-C01-FY23
  - B. Approval of Award for Indefinite Delivery and Indefinite Quantity of Jet A-1 and Diesel Fuel Supply and Delivery - IFB No. GIAA-004-FY22
  - C. Ratification of Board Resolution No. 23-32: Agreement for Legal Services (ALF)
  - D. Ratification of Board Resolution No. 23-33: Agreement for Legal Services (CFJ)
  - E. Airport Concession Agreements Expiration
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
10. Public Comments
11. Adjournment

**BOARD OF DIRECTORS REGULAR MEETING**  
**3:00 p.m., Thursday, July 6, 2023**  
**GIAA Terminal Conference Rooms 1 & 2**

**SIGN-IN SHEET**

<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>	<u>CONTACT NO./EMAIL</u>
1. Rolando Faasmiller	GIAA mts	4645
2. MEND, PENTATE	GIAA	*5147
3. Salazar, Chanel	GIAA	*5149
4. Calvin, Agunyu	GIAA Interm	X5149
5. Rizalito Pangelinan	EY	649-3700
6. Rahmne Belonio	EY	683 7465
7. VANESSA PANGINDIAN	GIAA	642-4642
8. LETITIA LAW-BYERLY	LOTTE D.F.	671-642-0228
9. Danielle Canedo	GIAA	
10. DEBBIE NGATA	GIAA	
11. MARLENE T. PINAULA	GIAA	
12. John Onedera	EY	
13. William Puman	Arnold law firm	671 487 9455
14. AUSTIN GRANT	GIAA	
15. GERAL BUSTOS	GIAA	
16. JEROME A	GIAA	
17. Dan S	GIAA	
18. New, Oneil U	ops/GIAA	
19. JAW BONES	Attu/GIAA	
20.		

## AVAILABLE JOBS FOR ELIGIBLE U.S. WORKERS

### Two (2) – Greek Specialty Chefs 1 YEAR EXP.

\$22.45 PER HOUR

Two (2) Greek Specialty Chefs sought in Tumon, Guam on a temporary basis to assist in the opening of a new Mediterranean restaurant. Health certificate required upon hire. Candidates must have at least an Associate's degree in Culinary Arts or a related field, or equivalent as determined by a qualified credentials evaluation service, and at least one year of professional experience working in restaurant management. Job duties include: Oversee restaurant opening in collaboration with executive management. Plan and design food menus based in Mediterranean cuisine for the restaurant opening. Manage and direct all kitchen operations, including menu development, food preparation, recruitment and training, staffing and scheduling, and compliance during the initial phases of the restaurant opening. Manage procurement and quality control in consultation with the Food & Beverage Director, Outlet Manager, and Purchasing Manager. Establish standards and procedures for kitchen operations and supervise and train sous chefs, cooks, and other kitchen staff to develop a knowledgeable local team. Coordinate with culinary team, FOH leadership, support departments, and SVP to align efforts and execute on objectives associated with the restaurant opening. Experience must include competencies in the following areas: Developing restaurant menus and curating food and beverage offerings based in Greek cuisine, developing strategic plans and overseeing resource allocation, directing kitchen operations and managing all aspects of a large commercial kitchen, developing and implementing kitchen management systems, and recruiting and training all kitchen personnel.

**Benefits:** Round trip airfare for off-island hire, food & lodging at \$320.00 per month; local transportation to/from jobsite.

*The job offer meets all EEO requirements, and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review matter.*

Apply in person at the American Job Center  
414 W. Soledad Avenue, Suite 300 GCIC Building Hagatna, Guam  
Or apply online at [www.hireguam.com](http://www.hireguam.com); Enter Keyword : 2023-058

## AVAILABLE JOBS FOR ELIGIBLE U.S. WORKERS

### 11 - CARPENTER WITH 1 YEAR EXP.

\$15.58 PER HR.

Construct, erect, install, or repair structures and fixtures made of wood such as concrete forms, building frameworks including partitions, joists, studding, rafters, windows and door frames. Build rough wooden structures such as concrete forms, scaffolds, bridge, sewer supports and temporary frame shelters according to sketches, blueprints or oral instructions. Measure and mark cutting lines on materials using a ruler, pencil, chalk and marking gauge. Install structures or fixtures such as windows, frames, or hardware using carpenter's hand or power tools.

### 3 - CEMENT MASON WITH 1 YEAR EXP.

\$15.66 PER HR.

Smooth and finish surfaces of poured concrete such as floors, walls, sidewalks, roads or curbs using a variety of hand and power tools. Align forms for sidewalks, curbs, or gutters; patch voids; and use saws to cut expansion joints. Measure distance from reference points and mark guidelines to lay out work using plumb bobs and levels. Calculate angles and courses and determine vertical and horizontal alignment of courses. Break or cut bricks, tiles, or blocks to size using trowel ledge, hammer, or power saw. Interpret blueprints and drawings to determine specifications and calculate materials required.

### 2 - HEAVY EQUIPMENT MECHANIC WITH 2 YEARS EXP.

\$19.60 PER HR.

Diagnose, adjust, repair or overhaul mobile mechanical, hydraulic and pneumatic equipment such as excavators, cranes, bulldozers and graders used in construction. Repair and replace damaged or worn out parts. Test mechanical products and equipment after repair or assembly to ensure proper performance and compliance with manufacturers' specifications. Read and understand operating manuals, blueprints and technical drawings. Dismantle and reassemble heavy equipment using hoists and hand tools. Overhaul and test machines or equipment to ensure proper efficiency. Diagnose faults or malfunctions to determine required repairs using engine diagnostic equipment such as computerized test equipment and calibration devices. Schedule maintenance for industrial machines and equipment and keep equipment service records. Able to lift up to 40 pounds.

### 4 - HEAVY EQUIPMENT OPERATOR WITH 1 YEAR EXP.

\$18.06 PER HR.

Operate one or several types of power construction equipment such as excavators, motor graders, bulldozers, scrapers, compressors, pumps, derricks, shovels, tractors or front-end loaders to excavate, move and grade earth, erect structures, pour concrete or hard surface pavement. Load and move dirt, rocks, equipment or other materials using trucks, crawler tractors, power cranes, graders or related equipment. Check fuel supply for adequate availability, may repair and maintain equipment in addition to other duties. Follow safety regulations. Adjust handwheels and depress pedals to control attachments, such as blades, buckets, scrapers, or swing booms. Load and move dirt, rocks, equipment or other materials using trucks, crawler tractors, power cranes, graders or related equipment.

### 5 - REINFORCING METAL WORKER WITH 1 YEAR EXP.

\$16.73 PER HR.

Position and secure steel bars, rods or mesh in concrete forms in order to reinforce concrete. Use a variety of fasteners, rod-bending machines, blowtorches and hand tools to include rod busters. Determines quantities, sizes, shapes and locations of reinforcing rods from blueprints, sketches or oral instructions. Cut and fit wire mesh or fabric using hooked rods and position fabric or mesh in concrete to reinforce concrete. Review blueprints or specifications to determine work requirements.

**Benefits:** Roundtrip airfare for off-island hire; Food and lodging @ \$80.00 per week; local transportation from employer's designated lodging facility to/from jobsite. Employer/employee-paid commercial medical and dental insurance provided.

\*Successful applicants must be able to obtain military base access.

*The job offer meets all EEO requirements and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review the matter.*

Apply in person at the American Job Center  
414 W. Soledad Avenue, Suite 300 GCIC Building Hagatna, Guam  
Or apply online at [www.hireguam.com](http://www.hireguam.com); Enter Keyword: 2023-060

## HELP WANTED

Cashiers and Floor Attendants  
able to work any shift and on call.  
Call: (671) 646-1117  
ext. 2 (Mon-Fri)

## HOUSE FOR RENT

3 BR, 2 BTH, 1 Car Carport, w/Fence  
141 Duenas St. Mongmong  
Section 8 OK  
Call: 671-488-3600

## MARK WILLIAMS, ESQ. LAW OFFICES OF MARK E. WILLIAMS, P.C.

166 West Marine Corps Drive  
Suite 102 BankPacific Building  
Dededo, Guam 96929  
Telephone: (671) 637-9620  
Facsimile: (671) 637-9660

### IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE  
OF  
JUANITA AQUININGOC MAFNAS and  
JAMES CRUZ MAFNAS,  
Deceased.

PROBATE CASE NO. PR0079-23

NOTICE OF HEARING ON  
PETITION FOR LETTERS OF  
ADMINISTRATION  
IN-PERSON HEARING

NOTICE IS HEREBY GIVEN that ROBERT JAMES A. MAFNAS has filed herein a petition for letters of administration for the above-named decedents and for issuance of letters of administration thereon to petitioner, reference to which is made for further particulars, and that the time and place of hearing the same has been set for JULY 05, 2023 at 9:30 a.m. in the courtroom of said court, at 120 West O'Brien Drive, Hagatna, Guam.

Dated this 10<sup>th</sup> day of May, 2023.

SOPHIA SANTOS DIAZ,  
Clerk of Court  
Superior Court of Guam  
By: /s/ Pauline I. Untalan  
Chamber/Courtroom Clerk



## REGULAR MONTHLY BOARD MEETING

Thursday, July 06, 2023 at 3:00 PM in Terminal  
Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA  
website: [www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-airport/board-of-directors/airport-board-meeting>

### AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. April 27, 2023 Regular Meeting
4. Correspondence - None
5. Old Business
  - A. Acceptance of FY22 Financial Audit Report
  - B. COVID 19 Rent Relief Discussion
6. New Business
  - A. Approval of Award for GIAA Terminal Aircraft Apron and Taxiway Rehabilitation - Construction - IFB No. GIAA-C01-FY23
  - B. Approval of Award for Indefinite Delivery and Indefinite Quantity of Jet A-1 and Diesel Fuel Supply and Delivery - IFB No. GIAA-004-FY22
  - C. Ratification of Board Resolution No. 23-32: Agreement for Legal Services (ALF)
  - D. Ratification of Board Resolution No. 23-33: Agreement for Legal Services (CEI)
  - E. Airport Concession Agreements Expiration
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
10. Public Comments
11. Adjournment

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*If interested, please submit resumes by mail to:*

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Attn: In Hui Yu-Healy  
P.O. Box 8950  
Tamuning, Guam 96931

The **Commission on Decolonization** will convene a **regular monthly board meeting** on Tuesday, July 11, 2023 at 3:00 PM via Zoom (link below). The meeting will also be live streamed via COD's Facebook.  
**Zoom link:** <https://us02web.zoom.us/j/89492749174>  
**pwd=a1BWeUpjMWlrZVYxNkNwamhwYXF5Zz09**

**Meeting ID: 894 9274 9174**  
**Passcode: COD23**

### Agenda

Call to Order; Roll Call; Approval of Minutes; Old Business: Plebiscite Update & Strategy Discussion; New Business: 2023 Fanhita Conference; United Nations Updates: UN C-24 Regional Seminar & Substantive Session Updates, UN C-4 Regular Session, Engagement Strategy, Visiting Mission; COD Office updates: Education outreach; Typhoon recovery & response; Task Force Updates: Statehood, Independence, Free Association; Open Floor, Adjournment

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Suite 802, DNA Building  
238 Archbishop Flores Street  
Hagåtña, Guam 96910  
Telephone No.: (671) 475-5055/6  
Facsimile No.: (671) 477-5445

### IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE  
OF  
VICENTE A. TORRES,  
Deceased.

PROBATE CASE NO. PR0088-23

**NOTICE OF HEARING ON PETITION FOR PROBATE OF WILL AND FOR LETTERS OF ADMINISTRATION WITH WILL ANNEXED**

### IN PERSON HEARING

NOTICE IS HEREBY GIVEN that **Victor Robert H. Torres**, has filed herein his petition for probate of will and for letters of administration with will annexed upon the estate of **Vicente A. Torres**, deceased, and that on **July 12, 2023** at the hour of **9:30a.m.**, in the courtroom of the Superior Court of Guam, Hagåtña, Guam, has been set for hearing of said petition, and all persons interested are hereby notified to appear at the time and place set for said hearing and show cause, if any they have, why the petition should not be granted.

Reference is hereby made to the said petition for further particulars.

Dated: May 18, 2023.

CLERK, SUPERIOR COURT OF GUAM

**BY: /s/ PAULINE I. UNTALAN**  
Chamber/Courtroom Clerk

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### A.S. WON PAT INTERNATIONAL AIRPORT GUAM



### REGULAR MONTHLY BOARD MEETING

Thursday, July 06, 2023 at 3:00 PM in Terminal  
Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA  
website: [www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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7. Report of Executive Manager
  - A. Airport Updates
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11. Adjournment

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THE GUAM DAILY POST

## PUBLICATION NOTICE

In accordance with the provisions of Guam Code Annotated, Title XI, Chapter III, Section 3315, notice is hereby given that:

### HWANG, MICKY ROONEY DBA: JELLA MUSIC BAR (TAKEOVER)

has applied for a Class: Four (4) General On Sale Alcoholic Beverage License said premises being marked as Lot: 5162-3-1-1-UNIT#3 HARMON INDUSTRIAL PARK HARMON

## GUAM CLEANING MASTERS JOB OPENING

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**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, April 27, 2023, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The April 27, 2023 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Acting Chairman Sobti at 3:01 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Gurvinder Sobti  
Donald I. Weakley  
Lucy M. Alcorn  
Doyon A. Morato  
Rosie R. Tainatongo  
Jesse G. Garcia

**Offices or positions:**

Vice Chairman  
Board Secretary

**Directors Absent:**

Brian J. Bamba (Excused)

Chairman

**GIAA Officials:**

John M. Quinata  
Artemio R. Hernandez, Ph.D.  
Jean M. Arriola  
Juan S.A. Reyes, A.C.E.  
Danielle E. Camacho  
Raymond Mantanona  
Virginia Molo  
Rolenda Faasuamalie  
Joseph Javellana  
Audie Artero

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Air Terminal Manager  
General Accounting Supervisor  
ARFF, Chief  
Personnel Administrator  
Marketing Administrator  
Property Management Office  
Engineering Supervisor

William Brennan  
Janalynn C. Damian  
Genevieve Rapadas  
Frank R. Santos

Arriola Law Firm, GIAA Legal Counsel  
Calvo Fisher & Jacob, LLP  
Calvo Fisher & Jacob, LLP  
TMG, GIAA Consultant

Acting Chairman Sobti welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

## **2. APPROVAL OF AGENDA**

On motion duly made by Director Tainatongo, seconded by Director Morato, the following resolution was unanimously passed:

### **Resolution No. 23-22**

The Board hereby approves the agenda of the April 27, 2023 regular meeting, as presented.

## **3. APPROVAL OF MINUTES**

### **A. March 28, 2023 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed:

### **Resolution No. 23-23**

The Board hereby approves the minutes of the March 28, 2023 regular meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

## **5. OLD BUSINESS**

### **A. Acceptance of FY22 Financial Audit Report**

Deputy Executive Manager Hernandez on behalf of Management requested that the Board table the discussion on the FY22 Financial Audit Report, due to Department of Administrations (DOA), Other Post Employment Benefits ("OPEB") Audit that is still not completed, in turn impacting when GIAA may release the FY22 Financial Audit Report. The Board had no objections.

## **6. NEW BUSINESS**

### **A. Approval of Award for Ground Maintenance Services - IFB No. GIAA-001-FY23**

The next item on the agenda was the approval of the ranking results and award for Grounds Maintenance Services under Invitation for Bid No. IFB-001-FY23. Deputy Executive Manager Hernandez provided background information to the Board on the referenced IFB. Eighteen (18) firms and/or individuals purchased or downloaded the bid package and three (3) firms submitted a bid before the submission deadline. As required by Guam Procurement Regulations, the bids were publicly opened and read aloud by GIAA procurement staff in the

presence of the bidders. The results of the bid price submittals are as follows in the order they were received and opened:

<b>BIDDER: SHIBY Inc., dba Guahan Clean Master1</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>Airport Operations Area (Secured Area)</b>	A) 12 months - 1 service per month	\$250,512.00
	B) 6 months - 1 additional service per month (during rainy season)	\$110,520.00
	<b>Total Bid Amount (A+B=C)</b>	
	<b>Total Cuts per year Total 18</b>	<b>\$361,032.00</b>
<b>Total Area: +/- 307 acres</b>		
<b>BIDDER: Proferre, Inc.</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>Airport Operations Area (Secured Area)</b>	A) 12 months - 1 service per month	\$272,592.72
	B) 6 months - 1 additional service per month (during rainy season)	\$136,296.36
	<b>Total Bid Amount (A+B=C)</b>	
	<b>Total Cuts per year Total 18</b>	<b>\$408,889.00</b>
<b>Total Area: +/- 307 acres</b>		
<b>BIDDER: Luis E. Bustamante dba JJ Global Services</b>		
<b>Service Area</b>	<b>Frequency of Services</b>	<b>Bid Amount</b>
<b>Airport Operations Area (Secured Area)</b>	A) 12 months - 1 service per month	\$306,456.00
	B) 6 months - 1 additional service per month (during rainy season)	\$153,228.00
	<b>Total Bid Amount (A+B=C)</b>	
	<b>Total Cuts per year Total 18</b>	<b>\$459,684.00</b>
<b>Total Area: +/- 307 acres</b>		

The lowest Total Bid amount submitted was \$361,032.00 per year from SHIBY Inc., dba Guahan Clean Master1.

The total contract award for this bid is a total annual cost of \$361,032.00 for an initial term of one (1) year with three (3) one-year options to be exercised at the sole discretion of GIAA and subject to the availability of funds. Funding for this contract is available under the Property & Facilities Division O&M Budget.

Management recommends the contract award in the amount of \$361,032.00 per year for the GIAA Airport Operations Area - Secured Area to SHIBY Inc., dba Guahan Clean Master1, who has

been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations.

Director Weakley inquired if SHIBY Inc., dba Guahan Clean Master1 holds the current ground maintenance contract. Deputy Executive Manager Hernandez clarified that GIAA does not have a grass cutting contract at this time, as the previous contractor decided to cease operations at the Airport, which is why it is imperative that said contract be approved as quickly as possible, as the service area is the Airport Operations Area (AOA). Brief discussion followed relative to details of the contract relative to the scope of work.

After further discussion, on motion duly made by Director Garcia, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-24**

The Board hereby approves the ranking results and the contract award for Grounds Maintenance Services under Invitation for Bid No. IFB-001-FY23 to SHIBY Inc., dba Guahan Clean Master1 in the amount of \$361,032.00, as recommended by Management, subject to review by Legal Counsel.

**B. Approval of Award for Risk Management & Insurance Consulting Services - RFP-002-FY23**

The next item requiring Board action was the award for Air Service Development - RFP-001-FY23. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers. A total of seven (7) firms showed their interest by obtaining the RFP package, and only one (1) firm submitted a proposal before the established deadline. An evaluation committee was established to evaluate the proposals that were submitted based on the evaluation criteria set forth in the RFP. The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror A, the sole offeror, was deemed a responsive firm to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

Upon Board approval, an agreement will be forwarded to Legal Counsel for review and approval as to form. The term of each agreement is for a period of three (3) years with two (2) one-year options to extend at the sole discretion of GIAA, subject to the availability of funding. The Risk Management and Insurance Consulting Services contract will be funded under the O&M Budget.

Management recommends that the Board approve the ranking results and the contract award to Offeror A, for the Risk Management and Insurance Consulting Services contract, subject to negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a

format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

Acting Chairman Sobti inquired on the last Risk Management and Insurance Consulting Services contract. Deputy Executive Manager Hernandez responded, explaining that the current firms contract will be expiring soon, GIAA is planning in advance.

Brief discussion followed relative to fees. The Deputy Executive Manager advised the Board that negotiations will take place upon Board approval.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Morato, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-25**

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' for the Risk Management and Insurance Consulting Services – RFP-002-FY23, subject to Management's negotiation of fair and reasonable fees and review by Legal Counsel.

Deputy Executive Manager Hernandez announced that Offeror 'A' is Bolton Insurance Services, LLC. Said firm is GIAA's current Risk Management and Insurance Consulting Services firm.

**C. CIP Modification - Cooling Tower Upgrades, Work Order No. 1**

Mr. Santos, GIAA Consultant, presented the CIP modification relative to the Energy Services Contract/Preventive Services Agreement with Johnson Controls, Inc. (JCI), for the Boards consideration. Mr. Santos advised the Board that the modification is a proposed 2-prong work order (WO).

1. To permanently upgrade and replace the four (4) cooling towers serving the terminal facility.
2. The provision of temporary mobile chillers to improve the building temperature and air circulation. At this time, GIAA plans for temporary measure for a minimum of two (2) months.

Mr. Santos provided brief background on the situation with the cooling towers. The overall main terminal air conditioning system primarily consists of two (2) major facets as a water-cooled HVAC system, four (4) independent chillers and four (4) water cooling towers. The system relies on the cooling towers to supply the cooled water to the chillers, which in turn distributes the cooled air throughout the terminal. Current cooling tower water exceeds specified water temperature ranges, providing warmer temperatures throughout the main terminal. The current condition of the cooling towers is functioning near 60% efficiency and

normal operating level is at least 80% per cooling tower. Upgrades to the cooling towers are need to reset the system to required parameters.

Temporary methods are currently being provided throughout key terminal areas, with a final phase of a temp chiller system work by the first week of May. The chiller portion repairs and upgrades via existing services agreements are almost complete, therefore, the timing for the four (4) cooling tower construction upgrades aligns with the next phase of services in order to balance the overall HVAC system.

Mr. Santos informed the Board that the WO total is in the amount of \$788,440.00, for the following:

1. Cooling Towers, 2ea - Manufactured and Ocean Freight (3-4 months completion)	\$185,000.00
2. Cooling Towers, 2 ea Expedited (Less than 2 months completion)	\$285,000.00
3. Air Freight Allowance for Expedited Supply	\$ 50,000.00
4. Temporary Chillers (200 ton and 100 ton) Includes mobilization, install, connections 2-month rental	<u>\$268,440.00</u>
	TOTAL: \$788,440.00

Mr. Santos advised that the funding for this WO will be sourced from revenue and reserve accounts. Mr. Santos corrected the Work Order No. to JCI-05-FY23. Management recommends that the Board approve WO No. to JCI-05-FY23 with a not to exceed amount of \$788,440.00.

Acting Chairman Sobti inquired on the warranty, if any. Mr. Santos replied the towers will be under warranty for at least one (1) year. Acting Chairman inquired on manpower, with Mr. Santos replying Johnson Controls will provide the manpower. Brief discussion followed.

Acting Chairman Sobti requested for an execution date. Mr. Santos replied, if the WO is approved today, Johnson Controls will start mobilization on the morning of April 28, no later April 29, the temporary chiller will be in operation within one week. Mr. Santos added that the funding will be identified before the WO is certified. Discussion followed, with Director Morato inquiring on a lease to own option with Johnson Controls. Acting Chairman Sobti stressed the importance of executing the WO as soon as possible for the traveling public and the Airport employees, and asked that WO be approved while Management continues to negotiate a lease to own option.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-26**

The Board hereby approves Work Order No. JCI-05-FY23 for Cooling Tower Upgrades under the Energy Services Contract/Preventive Services Agreement with Johnson Controls, Inc., not to

exceed the amount of \$788,440.00, the Board further authorizes Management to negotiate a lease to own option.

**D. 2023 GIAA Compensation Study Update**

Deputy Executive Manager Hernandez presented the 2023 Compensation Study Update for the Board's consideration, stating that Management has been working diligently over the previous number of years, however due to COVID-19 Pandemic there have been delays to any type of Pay Study because of the Authority's financial situation. Deputy Executive Manager Hernandez advised that Board action is requested to approve an update to the Authority's Pay Schedule and associated implementation ranges including a structural adjustment to the recommended market percentile.

The Deputy Executive Manager went on to provide a brief background. The enactment of Public Law 29-24 on October 24, 2007 mandated the Antonio B. Won Pat International Airport Authority (GIAA) to establish market-based pay scales for Certified, Technical, and Professional (CTP) personnel. The mandate further directed the GIAA to promulgate personnel rules and regulations governing selection, compensation, promotion, performance evaluations, disciplinary action and other terms and condition of employment of personnel occupying aviation-related positions unique to Airport operations and certified technical and professional positions. P. L. 29-24 was a result of concerns that the Authority was having difficulty with the recruitment and retention of skilled personnel it needed to sustain an efficient operations and maintenance of the airport.

In May 2013, the GIAA Board passed a resolution to make a structural adjustment in pay to the 20<sup>th</sup> market percentile based on 2012 market data, effective October 1, 2012. Market reviews were subsequently conducted in 2017 and 2019. At its regular board meeting in April 2019, management submitted for board action to adopt the new pay schedule and associated implementation ranges including a structural adjustment to the proposed 20<sup>th</sup> market percentile based on 2017 market data. It was decided that this would be discussed at a later time.

More recently, GIAA engaged with Alan Searle and Associates to conduct a study based on the 2022 market data. Structural adjustment to the current market percentile, at 2022 market data is recommended to ensure the Authority remains competitive in the market place at U.S. Airports. With no structural adjustments having been made for more than ten (10) years, this endorsement will continue to aid both the attraction and retention of employees.

Deputy Executive Manager Hernandez introduced Mr. Alan Searle, of Alan Searle & Associates, who conducted Market Study. Mr. Searle gave a brief overview of his firm, advising the Board that Compensation and Benefit Reviews have been completed for Government of Guam agencies such as, Guam Power Authority (GPA) and Port Authority of Guam (PAG). Mr. Searle went on to provide a presentation to the Board via PowerPoint. Deputy Executive Manager

Hernandez added that with regard to GIAA's Law Enforcement, Legislative action is required to move them into the CTP scales.

The Deputy Executive Manager went over the three (3) options provided by Mr. Searle for the Board's consideration:

1. Cost in migrating GIAA to the 15th Market Percentile (2022 Market Data)
  - The annual base salary upward adjustment to migrate the Authority to the 15<sup>th</sup> market percentile (using 2022 market data) is estimated to be \$1,107,187 (Non-LEO \$600,666 and LEO \$506,521). Total annual benefits are estimated to be an additional \$387,515 (Non-LEO \$210,233 and LEO \$177,282). Total estimated annual cost is \$1,494,702.
2. Cost in migrating GIAA to the 20th Market Percentile (2022 Market Data)
  - The annual base salary upward adjustment to migrate the Authority to the 20<sup>th</sup> market percentile (using 2022 market data) is estimated to be \$1,366,527 (Non-LEO \$733,424 and LEO \$633,103). Total annual benefits are estimated to be an additional \$478,284 (Non-LEO \$256,698 and LEO \$221,586). Total estimated annual cost is \$1,844,811.
3. Cost in migrating GIAA to the 25th Market Percentile (2022 Market Data)
  - The annual base salary upward adjustment to migrate the Authority to the 25<sup>th</sup> market percentile (using 2022 market data) is estimated to be \$1,651,336 (Non-LEO \$876,816 and LEO \$774,520). Total annual benefits are estimated to be an additional \$577,967 (Non-LEO \$306,885 and LEO \$271,802). Total estimated annual cost is \$2,229,303.

Deputy Executive Manager Hernandez advised that due to GIAA currently conducting its FY 2024 budget process, management will be able to determine the viability and timing of implementation during FY2024. Discussion followed, with the Deputy Executive Manager announcing that said adjustment will not take effect immediately, as it will be subject to funding availability, the projections from the FY2024 budget will give Management an idea of when it may be implemented.

Managements recommendation for approval by the Board is twofold as follows:

1. Approval of the structural pay adjustment and implementation of the at the 20<sup>th</sup> market percentile based on the 2022 market data for non-law enforcement and ARFF positions, effective on or after October 1, 2023, and subject to funding availability.

2. Approval of the structural pay adjustment and implementation at the 20<sup>th</sup> market percentile based on the 2022 market data for law enforcement and ARFF positions, on or after October 1, 2023, subject to funding availability and subject to any required legislative requirements, if any.

Director Tainatongo asked for insurance that the Law Enforcement and ARFF positions will be included with the adjustments.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Garcia, the following resolution was unanimously approved via roll call vote:

**Resolution No. 23-27**

The Board hereby approves the structural pay adjustment and implementation at the 20<sup>th</sup> market percentile based on the 2022 market data for non-law enforcement and ARFF positions, effective on or after October 1, 2023, and subject to funding availability; the structural pay adjustment and implementation at the 20<sup>th</sup> market percentile based on the 2022 market data for law enforcement and ARFF positions, on or after October 1, 2023, subject to funding availability and subject to any required legislative requirements, if any.

At this time, the Deputy Executive Manager thanked Mr. Alan Searle for taking the time to update the Market Data.

Director Weakley inquired, moving forward can this process be done annually. Mr. Searle replied ideally the update should be completed every 2-3 years.

Executive Manager Quinata took the time to address all of the employees in attendance adding that had the Airport not been in recovery mode at this time, Management would have recommended 25th percentile, and assured Law Enforcement employees that they will be included in the adjustment. Director Morato thanked GIAA employees for their patience and expressed the importance of the pay adjustment at this time, due to labor shortages and the retaining of good employees.

**E. Approval of Legal Services Invoice No. 81023**

The next item discussed were invoices from Calvo Fisher & Jacob, LLP (CFJ) relative to legal services fees incurred in February 2023. Deputy Executive Manager Hernandez advised the Board that CFJ submitted invoices for general legal services relating to:

**1. Invoice No. 81023: DFS Guam L.P. Arbitration Claim (\$24,153.30)**

The total amount for the legal service invoice is \$24,153.30. Due to the referenced services exceeding CFJ's monthly cap of \$10,000.00, Board action is required to authorize the additional amount of \$14,153.30 above the cap.

After further discussion, on motion duly made by Director Alcorn, seconded by Secretary Weakley, the following resolution was unanimously approved:

**Resolution No. 23-28**

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob, LLP for legal fees incurred in February 2023, pertaining to DFS Guam L.P. Arbitration Claim (Invoice No. 81023) that exceed the monthly cap of \$10,000.00 in the amount of \$14,153.30, a total invoice amount of \$24,153.30.

At this time, Executive Manager Quinata introduced this year's participants in the Island Youth Leadership Day. The participants from various Guam High Schools, schedules for the day were filled with tours of GIAA facilities and office time with division heads.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Ms. Maeria Stanley, participant of the Island Youth Leadership program presented Airline Updates, while Executive Manager Quinata reported briefly on CIPs and Regulatory updates.

Air Terminal Manager, Juan S.A. Reyes, A.C.E. provided a brief update on FAR Part 139 Certification Inspection, to which Mr. William Brown, FAA Inspector held an official out brief on April 27, 2023.

Acting Chairman Sobti applauded Management and employees on a successful 2023 Aerodrome Certification Workshop.

**8. REPORT OF THE COMPTROLLER**

Ms. Isabella Paco, participant of the Island Youth Leadership program reported on the revenues and expenses of the Authority as of **March 31, 2023**. The Deputy Executive Manager reported that year-to-date Total Signatory Revenues are below budgeted revenues by **16.1%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **3.0%** and **23.1%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **11.4%**. Year-to-date Total Operating Revenues Actual of **\$29.1M** is **10.4%** below the budget estimate of **\$32.5M**. Year-to-date Total Operating Expenses are below budget by **11.1%**. Components of this line item include a **12.5%** decrease in Personnel Services, a **4.8%** decrease in Contractual Services, a **47.9%** decrease in Materials & Supplies, and a **79.7%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$7.1M** reflects a decrease of **8.0%** over the year-to-date budgeted amount of **\$7.7M**. The Deputy Executive Manager reported that the year-to-date Debt Service Coverage is at **2.64** versus the requirement of **1.25**.

Deputy Executive Manager Hernandez advised the Board that GIAA will be closing its forward delivery bonds on July 11, 2023.

## **9. EXECUTIVE SESSION**

Upon written recommendation of Counsel, on motion duly made by Director Morato, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 4:47 p.m.

### **A. DFS Guam L.P. related litigation to which GIAA is or may be a party.**

The Board convened into Executive Session at 4:55 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Morato, Tainatongo, Executive Manager Quinata, and Legal Counsels, Janalynn Damian, and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 5:04 p.m.

Due to a conflict of interest, Director Garcia did not participate in the Executive Session.

- B. Office of Public Accountability Procurement Appeal Case No. OPA-PA-21-010 and CV0095-22; Johndel International, Inc. dba JMI Edison vs. Office of Public Accountability, Guam International Airport Authority and Aircraft Service International, Inc. dba Menzies Aviation.**
- C. Office of Public Accountability Procurement Appeal Case No. OPA-PA-23-02 JMI Edison vs. Guam International Airport Authority.**
- D. SP0035-22 - In re GIAA Board of Directors, October 28, 2021 Executive Session Transcripts.**
- E. SP0114-22 - In re GIAA Board of Directors, February 28, 2022 Executive Session Transcripts.**

The Board convened into Executive Session at 5:04 p.m. to discuss Office of Public Accountability Procurement Appeal Case No. OPA-PA-21-010 and CV0095-22; Johndel International, Inc. dba JMI Edison vs. Office of Public Accountability, Guam International Airport Authority and Aircraft Service International, Inc. dba Menzies Aviation; Office of Public Accountability Procurement Appeal Case No. OPA-PA-23-02 JMI Edison vs. Guam International Airport Authority; SP0035-22 - In re GIAA Board of Directors, October 28, 2021 Executive Session; Transcripts; SP0114-22 - In re GIAA Board of Directors, February 28, 2022 Executive Session Transcripts. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Morato, Tainatongo, Garcia, Executive Manager Quinata, and Legal Counsel, William Brennan. Also present was the court reporter who will prepare a transcript of the Executive Session.

Executive Session adjourned at 5:21 p.m., at which time the Board returned to regular session.

Based on discussions during Executive Session, there was a matter for Board approval.

After further discussion, on motion duly made by Director Morato, seconded by Director Tainatongo, the following resolution was unanimously approved:

**Resolution No. 23-29**

BE IT RESOLVED, by the Board of Directors of the Antonio B. Won Pat International Airport Authority, Guam, as follows:

Section 1. The Board hereby authorizes the Authority, represented by the Chairman of this Board, the Executive Manager and Deputy Executive Manager and members of the Authority staff and Authority consultants designated in writing by the Chairman or Executive Manager (the Chairman, Executive Manager, Deputy Executive Manager and designated staff and consultants, whether acting individually or collectively, are referred to herein as “Authorized Officers”), in consultation with legal counsel, to engage in settlement discussions with DFS Guam L.P. (“DFS”) to attempt to resolve and fully settle all disputes between the Authority and DFS currently in litigation (“DFS-related litigation”).

Section 2. Any proposed settlement of the DFS-related litigation shall be subject to Board approval.

Section 3. The Authorized Officers are authorized to do all things necessary and proper to implement this resolution.

Section 4. This resolution shall take effect from and after its adoption.

**10. PUBLIC COMMENTS**

There were no Public Comments.

**11. ADJOURNMENT**

Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 5:25 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2023.

Attest:

\_\_\_\_\_  
Brian J. Bamba  
Chairman

\_\_\_\_\_  
Donald I. Weakley  
Board Secretary

Prepared and Submitted By:

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Amanda O'Brien  
Corresponding Secretary

# Antonio B. Won Pat International Airport Authority, Guam

September 30, 2022 Audit

July 6, 2023 Presentation to the Board



Building a better  
working world

# Audit Reports and Opinions to be Issued

# Audit Reports and Opinions to be Issued for FY2022

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## Auditor's report on the Authority's basic financial statements

- ▶ Ongoing

**Report on compliance for each major federal program; report on internal control over compliance and report on schedule of expenditures of federal awards required by the Uniform Guidance**

- ▶ Unmodified opinion in accordance with the Uniform Guidance
- ▶ Two major programs
  - ▶ Airport Improvement Program – Two findings
    - ▶ Matching, level of effort, earmarking
    - ▶ Period of performance
  - ▶ Coronavirus State and Local Fiscal Recovery Funds – No finding

# Audit Reports and Opinions to be Issued for FY2022, continued

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## Report on internal control over financial reporting and on compliance and other matters

- ▶ Two findings
  - ▶ GASB 87, *Leases*
  - ▶ *Financial statements closing process*

## Report on Compliance and Internal Control and Schedule of Passenger Facility Charges Collected and Expended

- ▶ Unmodified opinion
- ▶ One finding
  - ▶ *Remittance of PFCs from Air Carriers*

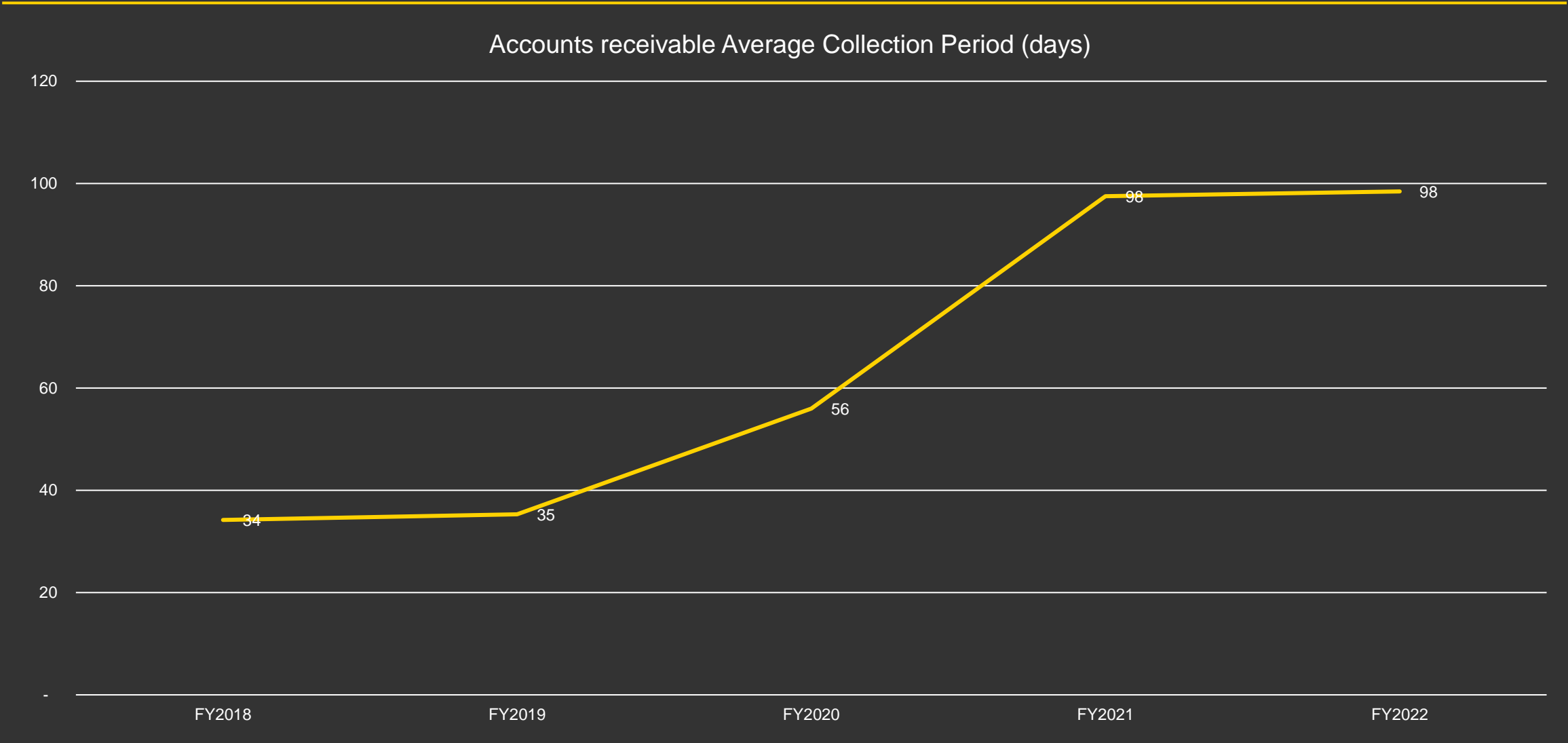
## Management Letter Comments – *none for FY22*

# Areas of Audit Emphasis

# Accounts Receivable Analysis

	Analysis Date	%	Analysis Date	%
	9/30/2022		9/30/2021	
0-30 Days	\$ 1,995,914	19.04%	\$ 775,000	13.46%
31-60 Days	1,811,248	17.28%	994,000	17.26%
61-90 Days	810,466	7.73%	505,000	8.77%
91-120 Days	5,865,115	55.95%	270,000	4.69%
121-180 days		0.00%	739,000	12.83%
181-365 days		0.00%	2,292,000	39.81%
>365 Days		0.00%	183,000	3.18%
Total	<u>\$10,482,742</u>	<u>100.00%</u>	<u>\$ 5,758,000</u>	<u>100.00%</u>
Reconciliation per client:				
GASB 87 adjustments	(1,954,750)			
Others	<u>(11,385)</u>			
	<u>\$ 8,516,607</u>			
Allowance for doubtful accounts	\$ 886,640		\$ 364,000	
>90 days	\$ 5,865,115		\$ 3,484,000	

# Accounts Receivable Average Collection Period (Days)



# Construction in Progress

Project	Project Start Date	Status	Year End Expenditures
Rehab Runway 6L24R Design	10/18/2020	Ongoing active project	\$ 24,139,517
Parking Expansion (Bus Parking Project)	12/1/2013	Preliminary engineering and conceptual rendering completed; project will resume after funding is identified	1,834,291
Apron Design	5/30/2017	Phase 1 of the construction pending FAA funding confirmation in FY22	1,747,218
Stormwater Drain Design	5/1/2013	Last movement was in FY2014; project is ready for bid pending FAA AIP funds	1,705,615
Noise Mitigation Program	3/13/2017	FAA to fund; expected to issue RFP	1,089,285
Terminal Building Reroofing	10/9/2014	Design will be deferred until funding is identified	1,068,989
Other projects	Various	Consists of ongoing and deferred projects; Master Plan update in progress to reconcile pending and new projects	6,116,815
			<u>\$ 37,701,730</u>

# Debt Service Ratio, Required 1.25

Net revenues	2022	2021
Revenues:		
Operating revenues	\$ 33,190,611	\$ 23,173,256
Non-operating revenues: passenger facility charge income	1,349,348	270,964
Non-operating revenues: interest income	818,954	762,933
Non-operating revenues: grants from the United States Government	24,182,086	20,428,336
Capital grants from the United States	23,922,807	22,340,926
Non-operating revenues: grants from the Government of Guam	24,050	14,271
Less:		
Investment income from CIF related funds	( 62,970)	( 143,976)
Capital grants from the United States	( 23,922,807)	( 22,340,926)
Operation and maintenance expense	( 39,174,521)	( 34,543,610)
Other bookkeeping entries-noncash pension cost	1,790,262	3,281,813
Other bookkeeping entries-noncash OPEB cost	1,054,594	1,650,592
Actual contribution to GGRF	( 4,251,331)	( 3,796,112)
Actual contribution to DOA	( 529,407)	( 463,603)
Miscellaneous expenses	( 1,288,932)	( 1,896,730)
	\$ <u>17,102,744</u>	\$ <u>8,738,134</u>

# Debt Service Ratio, Required 1.25, continued

Other available monies (lesser of amount in capital improvement fund or 25% of debt service fund)	2022	2021
Capital improvement fund	\$ <u>4,482,746</u>	\$ <u>4,140,654</u>
25% of debt service	\$ <u>2,018,555</u>	\$ <u>1,729,676</u>
	\$ <u>2,018,555</u>	\$ <u>1,729,676</u>
Aggregate annual debt service		
Sum of interest due for the fiscal year	\$ <u>8,074,221</u>	\$ <u>6,918,703</u>
	\$ <u>8,074,221</u>	\$ <u>6,918,703</u>
Debt service ratio		
Net revenues	\$ 17,102,744	\$ 8,738,134
Other available monies	<u>2,018,555</u>	<u>1,729,676</u>
	\$ 19,121,299	\$ 10,467,810
Divided by: aggregate annual debt service	\$ <u>8,074,221</u>	\$ <u>6,918,703</u>
	<u>2.37</u>	<u>1.51</u>

# Implementation of GASB 87, *Leases*

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## **Significant deficiency due to misstatements related to:**

- ▶ Determination of lease term
- ▶ Discount rate to certain leases

## **Areas to be considered for subsequent measurement of lease receivables**

- ▶ Regulated leases
- ▶ Variable/fixed payments

## **Net impact to the financial statements**

- ▶ Lease receivable - \$17,538,050
- ▶ Deferred inflow - leases - \$14,441,965

**Thank you for all your kind  
cooperation throughout the audit.**

# Appendix

# Auditee Criteria (Uniform Guidance) for FY23

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- ▶ The following conditions for each of the preceding two years (FY22 and FY21) are considered:
  - ▶ Single audits were performed on an annual basis in accordance with Uniform Guidance
  - ▶ The auditor's opinions on the financial statements and the schedule of expenditures of federal awards were unmodified
  - ▶ There were no deficiencies in internal control over financial reporting that were identified as material weaknesses under the requirements of Government Auditing Standards
  - ▶ For federal programs tested as a major program in the preceding two years:
    - ▶ No material weaknesses in internal control over compliance
    - ▶ No identified noncompliance with provisions of laws, regulations, contracts, or grant agreements that have a material effect on the type A program
    - ▶ No known or likely questioned costs that exceed five percent of the total federal awards expended for a type A program during the year
  - ▶ Additionally, the entity must have submitted the Data Collection Form within nine-months from the fiscal year-end.

June 30, 2023

**MEMORANDUM**

**To:** Mr. Brian Bamba  
Chairman  
GIAA Board of Directors

**From:** Danielle E. Camacho   
General Accounting Supervisor

**Subject: Operating Results – Revenues and Expenses as of May 31, 2023**

Attached herewith is GIAA's Operating Results Report for the month ending May 31, 2023. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended May 31, 2023.

The key operating results for 8 month(s) of FY2023 ending May 31, 2023 – (in \$000's) are

CATEGORY	Actual FY23 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY23	
		Budget FY23 Y-T-D	Actual FY23 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 1,814.6	\$ 20,083.6	\$ 15,671.1	-22.0%	\$ 27,797.5	-13.7%
Total Concession Revenues	\$ 1,537.0	\$ 11,657.4	\$ 12,071.4	3.6%	\$ 18,046.7	2.3%
Total PFC's	\$ 273.2	\$ 2,899.7	\$ 2,182.9	-24.7%	\$ 4,033.9	-15.1%
Total Other Revenues	\$ 1,143.5	\$ 10,006.8	\$ 9,384.1	-6.2%	\$ 14,564.9	-4.1%
Total Operating Revenues	\$ 4,768.4	\$ 44,647.5	\$ 39,309.5	-12.0%	\$ 64,443.0	-7.6%
Total Operating Expenses	\$ 3,707.4	\$ 33,232.2	\$ 29,269.9	-11.9%	\$ 46,729.2	-7.8%
Net Revenues from Operations	\$ 1,060.9	\$ 11,415.3	\$ 10,039.6	-12.1%	\$ 17,713.8	-7.2%
Non-Operating Expenses	\$ 78.6	\$ 533.3	\$ 630.6	18.2%	\$ 897.3	12.2%
Other Available Moneys/Other Sources of Funds	\$ 220.0	\$ 1,612.4	\$ 3,661.0	127.1%	\$ 4,467.2	84.7%
Net Debt Service Coverage	1.95	2.40	2.58	7.5%	2.76	4.5%

Year-to-date Total Signatory Revenues for the month ending May 31, 2023 are below Budgeted revenues by **22.0%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **3.6%** above budget while Passenger Facility Charges are below the budget estimate by **24.7%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **6.2%**.

Year-to-date Total Operating Revenues actual of **\$39.3M** is **12.0%** below the budget estimate of **\$44.6M**.

Year-to-date Total Operating Expenses are below budget by **11.9%**. Components of this line item include a **11.1%** decrease in Personnel Service, a **7.6%** decrease in Contractual Services, a **53.3%** decrease in Materials & Supplies and a **77.1%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$10.2M** represents a **9.6%** decrease over the year-to-date budgeted amount of **\$11.3M**.

Finally, our year-to-date results for Debt Service Coverage is at **2.58** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager

**GUAM INTERNATIONAL AIRPORT AUTHORITY**  
**KEY OPERATING RESULTS (\$000's)**  
as of May 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	205.0	216.2	209.6	-3.1%	2,594.5	1,633.8	1,729.7	1,760.1	1.8%	2,625.0	1.2%
Departure Fees	212.1	674.6	401.3	-40.5%	7,671.8	1,051.2	4,682.7	3,268.5	-30.2%	6,257.6	-18.4%
Arrival Fees	124.3	503.1	244.8	-51.3%	5,751.9	619.8	3,496.9	2,264.9	-35.2%	4,519.9	-21.4%
Immigration Inspection Fees	40.6	200.2	97.3	-51.4%	2,258.9	163.0	1,374.1	886.5	-35.5%	1,771.3	-21.6%
Common Use Ticket Counter Fees	16.4	68.4	11.9	-82.6%	741.4	41.3	449.2	215.4	-52.1%	507.6	-31.5%
Loading Bridge Use Fees	104.9	385.3	267.8	-30.5%	4,190.2	687.6	2,636.7	2,118.6	-19.7%	3,672.1	-12.4%
Apron Use Fees	137.7	103.6	72.8	-29.7%	1,137.6	1,151.4	722.2	2,104.3	191.4%	2,519.7	121.5%
Landing Fees	56.6	716.3	509.1	-28.9%	7,863.7	410.5	4,992.3	3,052.8	-38.8%	5,924.2	-24.7%
<b>Total Signatory Revenue</b>	<b>897.6</b>	<b>2,867.8</b>	<b>1,814.6</b>	<b>-36.7%</b>	<b>32,210.0</b>	<b>5,758.6</b>	<b>20,083.6</b>	<b>15,671.1</b>	<b>-22.0%</b>	<b>27,797.5</b>	<b>-13.7%</b>
Enplaned Signatory Pax	39,091	118,948	70,782	-40.5%	1,352,700	179,872	825,662	581,521	-29.6%	1,108,559	-18.0%
<b>Cost per Enplaned Pax</b>	<b>\$22.96</b>	<b>\$24.11</b>	<b>\$25.64</b>	<b>6.3%</b>	<b>\$23.81</b>	<b>\$32.01</b>	<b>\$24.32</b>	<b>\$26.95</b>	<b>10.8%</b>	<b>\$25.08</b>	<b>5.3%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	409.2	1,263.3	1,263.3	0.0%	15,160.0	3,115.6	10,106.7	10,106.7	0.0%	15,160.0	0.0%
In-flight Catering	33.2	49.7	59.5	19.7%	601.1	222.9	370.2	401.6	8.5%	632.5	5.2%
Food & Beverage	41.9	63.2	63.8	0.9%	763.8	213.1	470.3	524.8	11.6%	818.2	7.1%
Rental Cars	73.5	55.2	111.2	101.5%	663.4	481.6	436.5	879.2	101.4%	1,106.0	66.7%
Other Concession Rev	9.0	36.8	39.2	6.6%	444.6	80.9	273.8	159.2	-41.9%	330.0	-25.8%
<b>Total Concession Revenues</b>	<b>566.8</b>	<b>1,468.3</b>	<b>1,537.0</b>	<b>4.7%</b>	<b>17,632.7</b>	<b>4,114.1</b>	<b>11,657.4</b>	<b>12,071.4</b>	<b>3.6%</b>	<b>18,046.7</b>	<b>2.3%</b>
Passenger Facility Charges	175.8	417.7	273.2	-34.6%	4,750.7	633.3	2,899.7	2,182.9	-24.7%	4,033.9	-15.1%
Other Revenue	7,290.4	1,274.6	1,143.5	-10.3%	15,187.6	21,906.5	10,006.8	9,384.1	-6.2%	14,564.9	-4.1%
<b>Total Operating Revenue</b>	<b>8,930.5</b>	<b>6,028.4</b>	<b>4,768.4</b>	<b>-20.9%</b>	<b>69,781.1</b>	<b>32,412.5</b>	<b>44,647.5</b>	<b>39,309.5</b>	<b>-12.0%</b>	<b>64,443.0</b>	<b>-7.6%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,806.9	1,887.3	1,877.0	-0.5%	24,534.5	13,729.4	16,041.8	14,264.9	-11.1%	22,757.6	-7.2%
Contractual Services	1,564.6	2,002.9	1,680.9	-16.1%	23,906.5	11,768.4	15,548.6	14,361.5	-7.6%	22,719.4	-5.0%
Materials & Supplies	85.3	299.4	124.5	-58.4%	1,668.0	612.8	1,124.3	525.2	-53.3%	1,068.9	-35.9%
Equipment/Furnishings	0.0	32.0	25.0	-21.8%	582.5	0.0	517.5	118.3	-77.1%	183.3	-68.5%
<b>Total Operating Expenses</b>	<b>3,456.8</b>	<b>4,221.6</b>	<b>3,707.4</b>	<b>-12.2%</b>	<b>50,691.6</b>	<b>26,110.6</b>	<b>33,232.2</b>	<b>29,269.9</b>	<b>-11.9%</b>	<b>46,729.2</b>	<b>-7.8%</b>
<b>Net income from Operations</b>	<b>5,473.6</b>	<b>1,806.8</b>	<b>1,060.9</b>	<b>-41.3%</b>	<b>19,089.5</b>	<b>6,302.0</b>	<b>11,415.3</b>	<b>10,039.6</b>	<b>-12.1%</b>	<b>17,713.8</b>	<b>-7.2%</b>


GUAM INTERNATIONAL AIRPORT AUTHORITY  
KEY OPERATING RESULTS (\$000's)  
as of May 31, 2023

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l		Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>III. Other Revenues and Expenses</b>											
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	68.2	66.7	78.6	17.9%	800.0	540.6	533.3	630.6	18.2%	897.3	12.2%
Add: Interest on Investments	49.9	51.5	109.1	111.7%	618.3	417.8	412.2	803.0	94.8%	1,009.1	63.2%
<b>Net Revenues</b>	5,455.3	1,791.7	1,091.4	-39.1%	18,907.8	6,179.2	11,294.2	10,212.0	-9.6%	17,825.6	-5.7%
Add: Other sources of Funds (Federal Reimb)	1,146.2	33.3	51.8	55.4%	400.0	8,019.2	266.7	2,315.3	768.3%	2,448.7	512.2%
Add: Other available moneys	168.2	168.2	168.2	0.0%	2,018.6	1,345.7	1,345.7	1,345.7	0.0%	2,018.6	0.0%
<b>Net Revenues and Other Available Moneys</b>	<b>6,769.7</b>	<b>1,993.2</b>	<b>1,311.4</b>	<b>-34.2%</b>	<b>21,326.3</b>	<b>15,544.1</b>	<b>12,906.5</b>	<b>13,873.0</b>	<b>7.5%</b>	<b>22,292.8</b>	<b>4.5%</b>
Debt Service payments	672.9	672.9	672.9	0.0%	8,074.2	5,986.8	5,382.8	5,382.8	0.0%	8,074.2	0.0%
<b>Debt Service Coverage</b>	<b>10.06</b>	<b>2.96</b>	<b>1.95</b>	<b>-34.2%</b>	<b>2.64</b>	<b>2.60</b>	<b>2.40</b>	<b>2.58</b>	<b>7.5%</b>	<b>2.76</b>	<b>4.5%</b>
<b>Debt Service Requirement</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	<b>1.25</b>	<b>1.25</b>	<b>1.25</b>		<b>1.25</b>	

**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**CC:** Mr. John M. Quinata  
Executive Manager  
ANTONIO B. WON PAT INTERNATIONAL  
AIRPORT AUTHORITY, GUAM

**FROM:** Janalynn Cruz Damian   
CALVO FISHER & JACOB LLP

**DATE:** June 22, 2023

**SUBJECT:** Executive Session

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regular scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.