

### MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Tuesday, March 28, 2023, 3:00 p.m. **GIAA CONFERENCE ROOMS 1 & 2**

#### 1. **CALL TO ORDER AND ATTENDANCE**

The March 28, 2023 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:10 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

#### **Directors Present:**

Brian J. Bamba Gurvinder Sobti Donald I. Weakley Lucy M. Alcorn Doyon A. Morato Rosie R. Tainatongo

#### Offices or positions:

Chairman Vice Chairman **Board Secretary** 

#### **Directors Absent:**

Jesse G. Garcia

None

#### **GIAA Officials:**

John M. Quinata Artemio R. Hernandez, Ph.D. Jean M. Arriola Juan S.A. Reyes, A.C.E. Danielle E. Camacho Ken McDonald Rolenda Faasuamalie Joseph Javellana **Audie Artero Anthony Quidachay** 

William Brennan Eduardo Calvo Janalynn C. Damian Genevieve Rapadas Frank R. Santos

**Executive Manager Deputy Executive Manager** Airport Services Manager Air Terminal Manager **General Accounting Supervisor P&F Superintendent** Marketing Administrator **Property Management Office Engineering Supervisor** Safety Administrator

Arriola Law Firm, GIAA Legal Counsel Calvo Fisher & Jacob, LLP Calvo Fisher & Jacob, LLP Calvo Fisher & Jacob, LLP TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.









#### 2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

#### Resolution No. 23-17

The Board hereby approves the agenda of the March 28, 2023 regular meeting, as presented.

#### 3. APPROVAL OF MINUTES

A. January 26, 2023 - Regular Meeting

On motion duly made by Chairman Bamba, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

#### Resolution No. 23-18

The Board hereby approves the minutes of the January 26, 2023 regular meeting, subject to corrections.

#### 4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

#### 5. OLD BUSINESS

Executive Manager Quinata advised there was no Old Business to present to the Board.

#### 6. **NEW BUSINESS**

A. Performance Review - Executive Manager (January 1, 2022 to December 31, 2022)

Executive Manager Quinata advised that Director Rosie Tainatongo will present the Performance Review of the Executive Manager. Director Tainatongo announced that the Board completed the required evaluation of the performance for Executive Manager, John M. Quinata, for the period of January 1, 2022 to December 31, 2022, adding that he received an "Excellent" rating review from the Board of Directors.

Chairman Bamba thanked Director Tainatongo and Secretary Weakley for their hard work on the coordination of the evaluation.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Weakley, the following resolution was unanimously approved:

#### Resolution No. 23-19

The Board hereby approves the performance review of performance evaluation for Executive Manager, John M. Quinata for the period of January 1, 2022 to December 31, 2022. The Executive Manager's performance review was rated "Excellent".

Executive Manager Quinata took this time to thank Management and the employees of the Airport, and stated that the excellent performance rating is a reflection of their outstanding work twenty-four (24) hours a day, seven (7) days a week. The Board congratulated Executive Manager Quinata.

#### **B.** Board Resolution No. 23-21 – Bank Signatories

Deputy Executive Manager Hernandez presented a Board resolution to revise GIAA's Bank Signatories. Due to the retirement of former General Accounting Supervisor, Ms. Antoniette Bautista, the Airport has been moving quickly to fill that important position. The Airport has promoted Ms. Danielle Camacho to General Accounting Supervisor hired an additional General Accounting Supervisor, Ms. Debbie Ngata. With the new hire, a resolution designating authorized individuals to execute checks, drafts, or other orders for and on behalf of GIAA, is required.

After further discussion, on motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously approved:

#### Resolution No. 23-21

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

- 1. John M. Quinata, Executive Manager;
- 2. Artemio R. A. Hernandez, Deputy Executive Manager
- 3. Brian J. Bamba, Chairman of the Board;
- 4. Gurvinder Sobti, Vice Chairman of the Board;
- 5. Jean M. Arriola, Airport Services Manager
- 6. Danielle E. Camacho, General Accounting Supervisor
- 7. Debbie C. M. Ngata, General Accounting Supervisor

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, General Accounting Supervisor D.E. Camacho or General Accounting Supervisor D.C.M. Ngata.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

#### **C.** Approval of Legal Services Invoices No. 80864 and 80869

The next item discussed were invoices from Calvo Fisher & Jacob, LLP (CFJ) relative to legal services fees incurred in November 2022. Deputy Executive Manager Hernandez advised the Board that CFJ submitted invoices for general legal services relating to:

- 1. Invoice No. 80864: DFS Guam L.P. Arbitration Claim (\$20,353.32)
- **2.** Invoice No. 80869: Bonds (\$19,219.80)

Both legal services invoices total an amount of \$39,573.12. Due to the referenced services exceeding CFJ's monthly cap of \$10,000.00, Board action is required to authorize the additional amount of \$29,573.12 above the cap.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously approved:

#### Resolution No. 23-20

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob, LLP for legal fees incurred in November 2022 pertaining to DFS Guam L.P. Arbitration Claim (Invoice No. 80864) and Bonds (Invoice No. 80869) that exceed the monthly cap of \$10,000.00 in the amount of \$29,573.12, a total invoice amount of \$39,573.12.

Vice Chairman Sobti requested that future invoices be brought to the Board for action in a more timely manner. Management acknowledged request.

#### **D.** Acceptance of FY22 Financial Audit Report - *TABLED*

Deputy Executive Manager Hernandez on behalf of Management requested that the Board table the discussion on the FY22 Financial Audit Report, due to a component of the audit report that is yet to be completed. Deputy Executive Manager Hernandez explained that the said component, the Other Post Employment Benefits ("OPEB") Audit, is completed by another agency, in turn impacting when GIAA may release the FY22 Financial Audit Report. Management has received a draft Financial Audit, pending the OPEB Audit. Deputy Executive Manager Hernandez assured the Board that Management has done its due diligence to insure

GIAA's reporting requirements are upheld, by notifying necessary entities of a request to extend, along with a notification of the inability to post GIAA's Financial Audit, as required. Chairman Bamba inquired on a possible date that this would be brought back to the Board. Deputy Executive Manager Hernandez advised as soon as possible.

#### 7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport flight operations, CIPs and Regulatory updates.

Brief discussion on flight activity and data and how it will assist in GIAA's effort with current legislations.

Chairman Bamba inquired on a current Master Plan update. Mr Frank Santos the last update was provided to the Stakeholders.

Brief discussion on upcoming Aerodrome Certification Conference. Mr. Juan S.A. Reyes, A.C.E., Air Terminal Manager replied that an agenda will be provided to the Board once finalized.

#### 8. REPORT OF THE COMPTROLLER

Deputy Executive Manager Hernandez reported on the revenues and expenses of the Authority as of February 28, 2023. The Deputy Executive Manager reported that year-to-date Total Signatory Revenues are below budgeted revenues by 18.7%, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by 2.6% and 26.9%, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by 22.0%. Year-to-date Total Operating Revenues Actual of \$23.5M is 14.4% below the budget estimate of \$27.5M. Year-to-date Total Operating Expenses are below budget by 5.2%. Components of this line item include a 6.4% decrease in Personnel Services, a 0.3% decrease in Contractual Services, a 50.5% decrease in Materials & Supplies, and a 57.5% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$5.3M reflects a decrease of 36.0% over the year-to-date budgeted amount of \$8.2M. The Deputy Executive Manager reported that the year-to-date Debt Service Coverage is at 2.23 versus the requirement of 1.25.

Director Weakley inquired why the moving walkways in the concourse were not working. Deputy Executive Manager Hernandez advised that they are not working due to parts, maintenance, and cost control. Chairman Bamba asked that these be looked into.

Director Morato congratulated Management on a job well done with the recent Bond Trip. Chairman Bamba added that the change in out is an indication that things are improving and the Airport is headed in the right direction.

#### 9. EXECUTIVE SESSION

Upon written recommendation of Calvo Fisher & Jacob, LLP, on motion duly made by Director Alcorn, seconded by Director Weakley, and unanimously approved, the Board recessed to convene into Executive Session at 4:03 p.m.

The Board convened into Executive Session at 4:05 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Bamba, Sobti, Weakley, Alcorn, Morato, Tainatongo, Executive Manager Quinata, and Legal Counsels, Janalynn Damian, Eduardo Calvo, and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session.

Due to a conflict of interest, Director Garcia did not participate in the Executive Session.

Executive Session adjourned at 4:58 p.m., at which time the Board returned to regular session.

#### 10. PUBLIC COMMENTS

There were no Public Comments.

#### 11. ADJOURNMENT

Motion to adjourn duly made by Vice Chairman Sobti, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:59 p.m.

Attest:

Dated this 27TH day of APRIL 2023.

vinder Sobti

Chairman Acting Chairman

Donald I. Weakley

**Board Secretary** 

Prepared and Submitted By:

Amanda O'Brien

**Corresponding Secretary** 

## ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS RESOLUTION NO. 23-21

#### RELATIVE TO AUTHORIZING SIGNATORIES ON ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM'S BANK ACCOUNTS

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

- 1. John M. Quinata, Executive Manager;
- 2. Artemio R. A. Hernandez, Deputy Executive Manager
- 3. Brian J. Bamba, Chairman of the Board;
- 4. Gurvinder Sobti, Vice Chairman of the Board;
- 5. Jean M. Arriola, Airport Services Manager
- 6. Danielle E. Camacho, General Accounting Supervisor
- 7. Debbie C. M. Ngata, General Accounting Supervisor

**BE IT RESOLVED FURTHER**, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, General Accounting Supervisor D.E. Camacho or General Accounting Supervisor D.C.M. Ngata.

**BE IT RESOLVED FURTHER**, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

**BE IT RESOLVED FURTHER**, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

DULY AND REGULARLY ADOPTED BY THE BOARD OF DIRECTORS OF THE ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM AT THE MARCH 28, 2023 REGULAR BOARD MEETING.

BRIAN J. BAMBA, Chairman

GURVINDER SOBTI, Vice Chairman

Board Resolution No. 23-21 Relative to Authorizing Signatories On GIAA Bank Accounts March 28, 2023 Regular Board Meeting

DONALD I. WEAKLEY, Board Secretary

LUCY M. ALCORN

DOYON A. MORATO

ROSIE R. TAINATONGO

JESSE G. GARCIA

ATTEST:

DONALD I. WEAKLEY, Board Secretary





#### **BOARD OF DIRECTORS REGULAR MEETING**

3:00 p.m., Tuesday, March 28, 2023 **GIAA CONFERENCE ROOMS 1 & 2** 

Videoconference and Live Streamed via: https://www.guamairport.com or https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting

**Public Notice** First Notice: Pacific Daily News - March 21, 2023 Notice to Media – March 21, 2023

Second Notice: Pacific Daily News - March 24, 2023 Notice to Media - March 24, 2023

#### **AGENDA**

- 1. Call to Order and Attendance
- 2. Approval of Agenda
- 3. **Approval of Minutes** 
  - A. January 26, 2023 Regular Meeting
- 4. **Correspondence - None**
- 5. Old Business - None
- 6. **New Business** 
  - A. Performance Review Executive Manager (January 1, 2022) to December 31, 2022)
  - B. Approval of Board Resolution No. 23-21 Bank Signatories
  - C. Approval of Legal Services Invoices No. 80864 and 80869
  - D. Acceptance of FY22 Financial Audit Report
- 7. **Report of Executive Manager**
- 8. Report of Comptroller
- 9. **Executive Session** 
  - A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
- 10. **Public Comments**
- 11. Adjournment











### BOARD OF DIRECTORS REGULAR MEETING 3:00 p.m., Tuesday, March 28, 2023 GIAA Terminal Conference Rooms 1 & 2

## SIGN-IN SHEET

	PRINT NAME	COMPANY/AGENCY	CONTACT NO./EMAIL
1.	Danidle Camedo	61MA	
	w Phunar	ALF	
3.	SAVANA BASA	GIN MOYLAN	671-922-6673
4.	VINCE NOTOUT	ARD	1042-4676
	Potenta Fagge	en Grag mate	482-1366
6.	FRAUK SAUTIS	rmc )	6716889672
7.	David sholing	64am Daily post	(71-689-8299
9.			
	•		
	•		
20.	•		

The Houston Astros will be without 2017 AL MVP Jose Altuve for "a while" with a broken right thumb after he was hit by a pitch playing for Venezuela during World Baseball Classic.

The eight-time All-Star follows Mets All-Star closer Edwin Díaz to the injured list because of injuries during the WBC. Utilityman Mauricio Dubon, who batted .208 games last season, is expected to move into the Astros' lineup to replace Altuve at second base.

"It appears it could be a while," Astros manager Dusty Baker told reporters Sunday at spring training in West Palm Beach, Florida, where Altuve returned to have the thumb looked at.

guampdn.com

THE PACIFIC DAILY NEWS

Tuesday, March 21, 2023

28

#### REGULAR MONTHLY BOARD MEETING

Tuesday, March 28, 2023 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or https://www.guamairport.com /corporate/about-our-airport/ board-of-directors/airportboard-meeting

#### **AGENDA**

- 1. Call to Order and Attendance
- Approval of Agenda Approval of Minutes A. January 26, 2023 Regular Meeting
- Correspondence None
- Old Business None
- 6. **New Business** 
  - A. Performance Review -**Executive Manager** (January 1, 2022 to December 31, 2022)
  - B. Approval of Board Resolution No. 23-21 **Bank Signatories**
  - Approval of Legal Services Invoices No. 80864 and 80869 (CFJ)
  - Acceptance of FY22 Financial Audit Report
- Report of Executive Manager
- Report of Comptroller
- **Executive Session**
- A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
- 10. Public Comments 11. Adjournment
- Parking is available in the Public Parking Lot. Call the Board Office at 642-4717/18 for special accommodations. This ad is paid for by GIAA.

WAR CLAIMS ADJUDICATION COMMITTEE MEETING PUBLIC NOTICE as per PL 36-73 and PL 36-62 Director (Direktot) ERNADINE C. GINES March 23, 2023 | 5:00pm

The War Claims Adjudication Committee meeting will be held at Guam Museum Multi-Purpose Room. The Meeting will also be live streamed on facebook.com/govlouguam

#### AGENDA

I. Call to Order
II. Roll Call
III. Approval of Meeting Minutes - March 08, 2023
IV. Reading of Public Notice Dates for Meeting
I. Daily Post, Pacific Daily News, DOA Website & GovGuam Notices Portal
V. Report of the Status of Payments and Balance
VI. New Business - Committee will Adjudicate Claims V-0274 to V-0303

VII. General Discussion

- 1. Next meeting date of Adjudication Committee 2. Miscellaneous Matters

VIII. Adjournment

#### Zoom Meeting:

War Claims Adjudication Committee Meeting Time:
This is a recurring meeting Meet anytime Join Zoom Meeting
<a href="https://us02web.zoom.us/j/85160446200?">https://us02web.zoom.us/j/85160446200?</a>
<a href="pwd=ck4vcHp2eTBPbG%201LRFVkam9sWmJMQTO9">pwd=ck4vcHp2eTBPbG%201LRFVkam9sWmJMQTO9</a>
<a href="mailto:unitary">(Meeting ID: 851 6044 6200)</a> (Passcode: 790399)

For more information and for special accommodations, please contact the Guam War Claims Center at 671-989-9277/78 from 9am – 2pm or you may email guamwarclaims@doa.guam.gov This notice was paid for by the Department of Administration

## **NOTICE OF** PUBLIC MEETING

Public Defender Service Corporation's Board of Trustees will have meeting Tuesday, March 28, 2023 at 12:30 PM in the PDSC conference room of the Public Defender Service Corporation, located at MVP Sinajaña Commercial Building, Unit B, 779 Route 4 Sinajaña, Guam 96910. A workstation is set up in the Corporation's lobby for any member of the public who would like to observe and offer comments. The meeting will be held via video conferencing and a link to the meeting is available through the PDSC website (guampdsc.org) or https://www.youtube.com/channel/ YouTube Channel UCOMLDJGGsY\_Y9gzAILT6mw.

Agenda: I. Call to Order: II. Roll Call: III. Proof of Due Notice of Meeting; IV. Determination of Quorum; V. Approval of Minutes; VI Old Business: A. Financial Status Update/Allotment Releases (PDSC APD, CLC); B. Report from PDSC Executive Director; C. Report from APD Managing Attorney; D. Report from Elder Justice Center Managing Attorney; E. Reso. No. 04-23 for Attorney Cynthia; VII. New Business: A. PDSC FY2024 Budget - Reso. No. 06-23 B. PDSC FY2024 Budget - Reso. No. 07-23; VIII. Public Discussion; and IX. Adjournment and Next Meeting Date: Tuesday, April 25, 2023 at

Copies of the agenda and meeting packet will be available prior to the meeting at the Public Defender Service Corporation's office or on their website at www.guampdsc.org. Individuals requiring special accommodations are asked to contact Ms. Cathy Gogue at 671-475-3100. Publication of Notice is paid for by government of Guam funds.

### OTIS | Made to move your

**TITLE: Elevator Mechanic** 

#### Job Responsibilities:

The Guam branch office is seeking a qualified service mechanic to service, troubleshoot and repair elevators in Guam.

- Responsibilities of this position include, but are not limited to:

  Performing preventative maintenance/testing on escalators and elevators for key customer accounts

  Conducting safety test procedures which includes the actual and comprehensive check-up on all safety equipment

  Attends breakdowns for all types of elevators and escalators

  Performing repairs and services

  Troubleshooting and adjusting escalators and elevators as needed

  Conduct quality control inspections and reporting for elevators and escalators
- Full compliance with all aspects of the Otis safety program Overtime callback coverage

5+ years of technical elevator field experience or equivalent

**Experience/Qualifications:** Previous elevator experience with troubleshooting, maintenance and repairing elevators is required.

- Candidates must possess the following qualifications:

  Must have elevator troubleshooting skills and experience on various types/brands of equipment and be able to independently solve problems

  Must possess effective and demonstrated customer communication skills

Email resumes at: ruby.kolb@otis.com

### **Guam Board Examiners** of Optometry **Regular Board Meeting**

717303411?pwd=MkxacXRYb HBjWCt2dkFqWFl6UTNNdz09

Meeting ID: 857 1730 3411 Passcode: 897306 **Meeting Agenda** 

- II.
- **Proof of Publication** III.
- **Approval of Agenda**
- **Approval of Minutes**
- **HPLO Administrator's**
- **VIII. Old Business** 
  - (a) The Practice Act Revision
  - **Proposed Revision 2.0**
- IX. New Business
  - (a) Military Spouses with Professional Licenses
- XI. Adjournment

To view the names of the

To View live Streaming visit http://facebook.com/ HPLOGuam

This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds.

#### **EMS Commission & EMS for Children Advisory Committee Regular Board Meeting**

Friday March 24, 2023 at 10:00 AM (ChST)

#### Join Zoom Meeting:

https://us06web.zoom.us/j/81317398 434?pwd=MmV3cUYzanBrdktraHZ4Z 3lpQjkyUT09

> Meeting ID: 813 1739 8434 Passcode: 134448 **Meeting Agenda:**

- Call to order
- **Confirmation of Publication** II.
- III. Roll call
- IV. Approval of Agenda
- **Administrator's Report**
- Legal Counsel Report VI.
- VII. **Committee Reports (1)** Policies and Protocol Booklet
- VIII. Old Business (a) Agency Reports (USNH, GMHA, GCC, GDOE, DPHSS, DPW, GPD, EMSC, EMD, GRMC) (b) EMS Rules and Regulations (c) Licensing of NREMT
- **Paramedics** New Business (a) EMS -
  - Cardiac Arrest Sub-Committee
  - (b) Bill No. 10-37 (c) Certifications
  - (d) Re-Certifications
- **Announcements**
- XI. Adjournment

To view the names of the applicants being considered go to https://guamhplo.org/emsc LIVE Streaming link http://facebook.com/HPLOGuam

This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds.

For more information, please contact the Board office at 735-7404/10 thru 12. Persons needing telecommunication device for the Hearing/Speech Impaired (TDD) may contact 475-8339.

### **REQUEST FOR PROPOSAL** RFP-DOAG-2023-001

### Guam's Agriculture Master Plan

The Guam Department of Agriculture (DOAG) is soliciting proposals from qualified and interested firms for professional services to develop Guam's Agriculture Master Plan. The issuance of this RFP in no way constitutes a commitment by the Guam Department of Agriculture to award a contract.

Copies of the solicitation will be available on March 21, 2023 at the Guam Department of Agriculture located at the Office of the Director, 163 Dairy Road, Mangilao, Guam 96913 between 9:00 a.m. to 5:00 p.m., Monday through Friday, until March 29, 2023. Electronic copies of the solicitation are also available online at the following website: doag.guam.gov. DOAG recommends that all prospective proposers register their contact information with the DOAG to ensure they receive any notices regarding any changes or updates to the RFP. The DOAG shall not be liable for failure to provide notice to any party who did not register contact information.

Proposals must be submitted to the Guam Department of Agriculture Director's Office located at 163 Dairy Road, Mangilao, Guam 96913 in the format specified in the solicitation, and must be received by DOAG no later than **4:00 p.m., April 13, 2023 (ChST)**. Failure to submit Proposals at the specified location, date, and time will be grounds for rejection of the Proposal.

This activity is supported by funding through the U.S.Department of Commerce, Economic Development Administration Federal Award number EDA22SEA3070010.

> /s/ CHELSA MUNA Director, Guam Department of Agriculture

This advertisement is paid with U.S. Department of Commerce's funds, Federal Award/Project No. EDA22SEA3070010.

Tuesday, March 28, 2023 8:30 AM Guam (ChST)

Join Zoom Meeting

https://us06web.zoom.us/j/85

- **Call to Order**
- **Roll Call**

- **Treasurer's Report**
- Report
- - (b) Rules and Regs
- X. Announcements

applicants being considered go to https://guamoptometry.org



#### Other Services

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& EXTENSION

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(671) 685-5998

## Place an ad in PDN LASSIFIEDS!

PORT GUAM

REGULAR MONTHLY BOARD MEETING

Tuesday, March 28, 2023 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or nttps://www.guamairport.com /corporate/about-our-airport/ board-of-directors/airportboard-meeting

#### AGENDA

- 1. Call to Order and Attendance
- Approval of Agenda
- Approval of Minutes January 26, 2023 Regular Meeting
- Correspondence None
- Old Business None
- New Rusiness
  - Performance Review -**Executive Manager** (January 1, 2022 to December 31, 2022)
  - Approval of Board Resolution No. 23-21 **Bank Signatories**
  - C. Approval of Legal Services Invoices No. 80864 and 80869 (CFJ)
- Acceptance of FY22 **Financial Audit Report**
- Report of Executive Manager
- Report of Comptroller
- **Executive Session** A. DFS Guam L.P. related litigation to which GIAA is or may be a party.
- 10. Public Comments
- 11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at 642-4717/18 for special accommodations. This ad is paid for by GIAA.

## Athletes balance privacy, online profile

Associated Press

Aliyah Boston recalls her parents prodding her to be more active on social media, to extend her brand as her basketball prowess began to draw national attention.

She said she would be more active — and then post just one photo in two months, which is no way for an athlete influencer to earn big money in the era of name, image and likeness compen-

Eventually, South Carolina superstar saw the light and the green.

"With the NIL, my mom and my dad were like: this is the time for social media to continue to brand yourself," Boston said. "That's when I really started to post more."

The NIL age has opened a vast new world of earning po-

CALL TO ORDER.

February 7, 2023.

**OLD BUSINESS:** 

(2) MOTION HEARING

**NEW BUSINESS: None.** 

CSC Case No.: 21-AA20T.

CSC Case No.: 22-GRE05.

**Administrative Matters:** 

**GENERAL BUSINESS:** 

**Board Members.** 

SIGNING: ORDER AFTER HEARING

Bills and Laws affecting CSC: None.

tential for athletes. Social media platforms, once solely windows into smaller worlds, are now heavily trafficked gateways wider audiences and revenue streams. Social media also turbocharged March Madness, an event that already had communal elements — think bracket and office pool — before the internet even existed.

Taking advantage of this chaotic social media explosion to cash in requires a bit of savvy, discernment and engagement — lots of engagement.

"Some things you think will go viral and it goes nowhere," said Jeffrey Weiner, senior vice president of sports marketing firm GSE Worldwide. "Some things you think are silly and no one's going to care about and it goes viral.

**CIVIL SERVICE COMMISSION** 

KUMISION I SETBISION SIBIT

Bell Tower Suite 201, 710 W. Marine Corps

Drive Hagatna, Guam 96910 Tel: (671) 647-1855 • Fax (671) 647-1867

**NOTICE OF MEETING** 

IN-PERSON MEETING AT 9:00 A.M. ON TUESDAY, MARCH 28, 2023

For special accommodations, please contact Eric D. Miller,

CSC ADA Coordinator at (671) 647-1855. The public can

access a live stream of this meeting on the CSC website

at: csc.guam.gov or via zoom at:

https://us06web.zoom.us/j/89631090261?pwd=eHcyS0pa0

XITOVNiWUFOYmFiL25Y0T09

(Meeting ID: 896 3109 0261 / Passcode: 183004)

**AGENDA:** 

APPROVAL OF MINUTES: February 2, 2023 and

Joey Taitano vs. Guam Waterworks Authority;

Patrick R. Artero vs. Department of Agriculture;

Litigation by Administrative Counsel: None.

/s/ Daniel D. Leon Guerrero, Executive Director

Paid for by the Civil Service Commission.

**Board Training: Civil Service Commission** 



South Carolina's Aliyah Boston (4) drives to the basket as UConn's Dorka Juhasz (14) defends in the second half of an NCAA college basketball game Feb. 5, 2023, in Hartford. Connecticut

You never know. You shouldn't worry about the 'like' numbers and things like that. Just post, post, post."

#### Right fit

Finding the right fit is key when it comes to NIL deals.

If an athlete hawks something they don't believe in, it will show in their posts. No one is going to buy a product or solicit a business if the person promoting it appears

#### IN THE SUPERIOR **COURT OF GUAM**

IN THE MATTER OF THE ESTATE OF BRIAN STEVEN LEON GUERRERO Decedent.

#### **Superior Court Case No.** PR0224-22 Notice of Hearing

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE

1. NOTICE IS HEREBY GIVEN that Cesar C. Cabot has filed a First Amended Petition for Order Admitting Will to Probate and for Letters Testamentary.
2. A hearing on the petition

will be heard by online remote appearance on Wednesday, March 29, 2023, at 11:30 a.m.

attend 3. To or participate in the hearing, go to https://guamcourts-org.zoom.us and enter Meeting ID: 864 4387 2213 and Passcode: JEMI. You may also call in for the hearing; you can call into the courtroom at 671-300-6703 at the designated hearing time. For connectivity issues, you may contact Eathan Cruz at (671) 475-3106 or email efcruz@quamcourts.org

Dated: February 14, 2023

SOPHIA SANTOS DIAZ Clerk of Court
/s/ Alice B. Mendoza
Courtroom/Chamber Clerk to be going through the motions or comes off as a used car salesman — unless that's the schtick they're going for.

"I don't want my page to turn into full advertisements of me shoving and things down people's throats," said Nebraska pole vaulter Jess Gardner, who has partnered with about 15 different brands and has more than 300,000 combined followers on TikTok and Instagram.

"That's not why people are coming to my page," she said. "I make fun and lighthearted content, and so I can do that if I'm working with brands I actually love. That's where I want to take the NIL route."

Personality sells.

The tendency when promoting a product is to switch personalities, like a TV anchorperson shifting to an on-air persona. Many of the most successful influencers find a balance, staying true to their identity while still promoting the product.

#### **Authenticity**

Authenticity with a dash of amusement is the best bet.

"End of the day it's a video distribution platform and it allows athletes to showcase their personality however they see fit," said Julian Valentin, head of customer success for NIL platform Opendorse. "I always say with student athletes to only do what you're comfortable with."

That's the way Shaylee Gonzales approaches it.



**Guam Memorial Hospital Authority** Aturidåt Espetåt Mimuriåt Guåhan 850 Gov. Carlos G. Camacho Rd. Tamuning, Guam 96913

GMHA is seeking qualified individuals for the following positions: NURSING, ALLIED HEALTH and OTHER RELATED POSITIONS
Please Refer to GMHA Website at www.gmha.org for a full listing

All Nurse Positions All Physician Specialties (BE/BC) Hospital Physical Therapist II Hospital Radiologic Technologist I, II Hospital Lab. Technologist II Chief Hospital Radiology Services Cook I. II

**Bio-Medical Electronics Superintendent** Diagnostic Medical Sonographer I, II Clinical Dietitian I, II Respiratory Therapist I. II Therapeutic Recreational Act. Coord

Assistant Hospital Information Technology Administrator

Applications are available at the GMHA HR Office or available for download from the GMHA Website at www.gmha.org. Submit applications to <a href="mailto:human.resources@gmha.org">human.resources@gmha.org</a>, #850 Gov. Carlos Camacho Rd. Tamuning, Guam 96913, or fax to (671) 646-9215. For more information call (671) 647-2409/2171.

> This Ad is paid for by GMHA Funds. /s/Lillian Q. Perez-Posadas, MN, RN Hospital Administrator/CEO

"Equal Opportunity Employer"

# A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Thursday, January 26, 2023, 3:00 p.m. GIAA CONFERENCE ROOMS 1 & 2

#### 1. CALL TO ORDER AND ATTENDANCE

The January 26, 2023 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Vice Chairman Sobti at 3:00 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present: Offices or positions:

Gurvinder Sobti Vice Chairman
Donald I. Weakley Board Secretary

Lucy M. Alcorn (Via VTC)

Doyon A. Morato

Rosie R. Tainatongo (Via VTC)

Jesse G. Garcia

**Directors Absent:** 

Brian J. Bamba (Excused) Chairman

**GIAA Officials:** 

John M. Quinata Executive Manager

Artemio R. Hernandez, Ph.D.

Jean M. Arriola

Juan S.A. Reyes, A.C.E.

Danielle E. Camacho

Vince Naputi

Ken McDonald

Deputy Executive Manager

Airport Services Manager

Air Terminal Manager

Acting Assistant Controller

Airport Police, Chief

P&F Superintendent

Rolenda Faasuamalie Marketing Administrator

Henry Cruz Procurement

Joseph Javellana Property Management Office

Audie Artero Engineering Supervisor
Anthony Quidachay Safety Administrator

William Brennan Arriola Law Firm, GIAA Legal Counsel

Frank R. Santos TMG, GIAA Consultant

Vice Chairman Sobti welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

#### 2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously passed via roll call vote:

#### Resolution No. 23-13

The Board hereby approves the agenda of the January 26, 2023 regular meeting, as presented.

#### 3. APPROVAL OF MINUTES

#### A. December 29, 2022 - Regular Meeting

On motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously passed via roll call vote:

#### Resolution No. 23-14

The Board hereby approves the minutes of the December 29, 2022 regular meeting, subject to corrections.

#### 4. CORRESPONDENCE

Executive Manager Quinata advised there was no Correspondence to report.

#### 5. OLD BUSINESS

Executive Manager Quinata advised there was no Old Business to present to the Board.

#### 6. **NEW BUSINESS**

#### **A.** Approval of Air Service Development – RFP-001-FY23

The next item requiring Board action was the award for Air Service Development - RFP-001-FY23. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of fourteen (14) firms showed their interest by obtaining the RFP package, and two (2) firms submitted a proposal before the established deadline. An evaluation committee was established to evaluate the proposals that were submitted based on the evaluation criteria set forth in the RFP. The evaluation Committee appointed by the Executive Manager completed their evaluations of the proposals and the evaluations were based on the criteria set forth in the RFP. As a result of the tabulation, the Evaluation Committee selected two (2) of the two (2) submitted proposals. The score sheets were tabulated by the Procurement Office. The firms in the order of their ranking are as follows:

- 1. Offeror B
- 2. Offeror A

Upon Board approval, an agreement will be forwarded to Legal Counsel for review and approval as to form. The term of each agreement is for a period of three (3) years with two (2) one-year options to extend at the sole discretion of GIAA, subject to the availability of funding. The Air Service Development contract will be funded under the Administration Division's O&M Budget.

Management recommends that the Board approve the ranking results and the contract award to Offerors B and A, for the Air Service Development contract, subject to negotiation of fair and reasonable fees to be submitted by the proposer at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror and so forth consistent with the Guam Procurement Law & Regulations and the RFP.

The Deputy Executive Manager informed the Board that the referenced Request for Proposals (RFP) solicited interest from qualified firm(s) and/or individual(s) to assist GIAA in securing new international air service to regional and world markets by existing or new air carriers being serviced to or from Guam, along with other related services as may be requested by GIAA to include facilities and business planning associated with any airport projects or programs, on an "as needed" basis.

Brief discussion followed relative to fees. The Deputy Executive Manager advised the Board that negotiations will take place upon Board approval.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously approved via roll call vote:

#### Resolution No. 23-16

The Board hereby approves the ranking results as presented and the contract award to Offerors 'B' and 'A' for Air Service Development – RFP-001-FY23, subject to Management's negotiation of fair and reasonable fees and review by Legal Counsel.

Deputy Executive Manager Hernandez announced that Offeror B was Intravistas Consulting and Informa Princeton, LLC dba: Airport Strategy Marking Limited.

Director Alcorn inquired if GIAA had done business with either firm. The Deputy Executive Manager advised that both firms have been used in previous contracts.

#### **B.** Board Resolution No. 23-15 – Bank Signatories

Deputy Executive Manager Hernandez presented the next agenda item for the Board's consideration, a Board resolution to revise GIAA's Bank Signatories. The revisions include, the

removal of former Acting Comptroller, Ms. Antoniette Bautista due to retirement, and the inclusion of Ms. Danielle Camacho, Acting Assistant Controller.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously approved via roll call vote:

#### Resolution No. 22-15

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA") has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

- 1. John M. Quinata, Executive Manager;
- 2. Artemio R. A. Hernandez, Deputy Executive Manager
- 3. Brian J. Bamba, Chairman of the Board;
- 4. Gurvinder Sobti, Vice Chairman of the Board;
- 5. Danielle E. Camacho, Acting Assistant Controller
- 6. Jean M. Arriola, Airport Services Manager

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the Acting Assistant Controller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

#### **C.** Common Use Ticket Counters Fee Adjustment – Airport Tariff Schedule

The next item discussed was Common Use Ticket Counters Fee Adjustment, which Deputy Executive Manager (DEM) Hernandez presented. The DEM informed the Board that Management would like to apprise the Board of discussions with GIAA's Signatory Airlines related to Common Use Ticket Counter Fee assessed by GIAA under the GIAA's Airport Tariff Schedule. Airlines pay Common Use Ticket Counter Fees. GIAA has been in discussions with Signatory Airlines regarding the services said fees cover to include, Baggage Message Service and MUSE, Common Use Ticket Counter Services. In light of certain GIAA and Airline Club

agreements expiring February 28, 2023 for airport systems that service the airlines and passengers, GIAA held meetings with the Signatory Airlines to discuss alternatives and the best path forward for the handling of these services. The objective was to assess opportunities for efficiencies and economies of scale that can be achieved through the consolidation of these services.

The Airline Club which consists of all Signatory Airlines engaged potential vendors in the industry to discuss opportunities for enhancements and cost efficiencies. As a result, the Airline Club found it to be most beneficial and agreed to assume responsibilities for all services including Gate Management, Common Use Ticket Counters, and Baggage Message Services commencing 1 March 2023. Additionally, Departure Gate Biometrics is estimated to begin within six (6) months or upon Notice to Proceed by the Airline Club. GIAA will continue to maintain responsibilities for the assignment of Departure Gates and Common Use Ticket Counters. There is no cost to the Airport at this time and results in a cost avoidance.

Brief discussion ensued, with Executive Manager Hernandez informing the Board that it is simply the Airline Club consolidating all systems under one provider.

#### 7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Quinata. The report included brief updates on Airport flight operations, CIPs and Regulatory updates.

#### 8. REPORT OF THE COMPTROLLER

Deputy Executive Manager Hernandez reported on the revenues and expenses of the Authority as of **December 31, 2022**. The Deputy Executive Manager reported that year-to-date Total Signatory Revenues are below budgeted revenues by **20.9%**, year-to-date Total Concession Revenues and Passenger Facility Charges are above and below budget by **3.3%** and **29.0%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **7.0%**. Year-to-date Total Operating Revenues Actual of \$13.8M is 11.6% below the budget estimate of \$15.6M. Year-to-date Total Operating Expenses are above budget by **3.1%**. Components of this line item include a **5.3%** decrease in Personnel Services, a **15.3%** increase in Contractual Services, a **43.6%** decrease in Materials & Supplies, and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$2.8M reflects a decrease of **43.0%** over the year-to-date budgeted amount of \$5.0M. The Deputy Executive Manager reported that the year-to-date Debt Service Coverage is at **1.82** versus the requirement of **1.25**.

#### 9. EXECUTIVE SESSION

Executive Manager Quinata announced there would be no Executive Session.

### 10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT
-----------------

•	•	ecretary Weakley, seconded by Director Garcia; motions adjourned at 3:53 p.m.
Dated this	, day of	, 2023.
		Attest:
Brian J. Bamba		Donald I. Weakley
Chairman		Board Secretary
Prepared and Subm	nitted By:	
Amanda O'Brien		

**Corresponding Secretary** 

Board Resolution No. 23-21 Relative to Authorizing Signatories On GIAA Bank Accounts March 28, 2023 Regular Board Meeting

DONALD I. WEAKLEY, Board Secretary	LUCY M. ALCORN
DOYON A. MORATO	ROSIE R. TAINATONGO
JESSE G. GARCIA	
ATTEST:	
DONALD I. WEAKLEY, Board Secretary	



# GIAA BOARD OF DIRECTORS MEETING March 28, 2023

#### **AIRLINE UPDATES**

#### **April 2023 Passenger Flight Schedule**

	1	FLIGHT	OPERATING DAYS			
AIRLINE	ROUTE	NUMBER	(Originating from Guam)			
United Airlines	HNL	UA200	Daily			
Officed Affilines	NRT	UA196	Daily			
	INKI	UA196	Dally			
		UA873	Daily			
		UA824	Daily			
		071021	Duny			
		UA828	Tue, Thurs, Sat, Sun			
	SPN	UA174	Daily			
	MNL	UA183	Daily			
	KIX	UA151	Daily			
		UA177	Tues, Thurs., Sat			
	FUK	UA165	Daily			
	NGO	UA137	Daily			
		UA171	Daily			
	ROR	UA157	Mon, Thurs, Sun			
		UA193	Tue, Fri			
	TKK	UA133	Wednesday			
		UA155	Mon, Fri			
	PNI	UA176	Saturday			
	Yap	UA185	Apr 4, 11 and 18 only			
			April 1, 2, 4, 27, 29 and 30			
Japan Airlines	NRT	JL942	only			
			<del></del>			
Korean Air	ICN	KE422	Daily			
		KE424	Daily			
			Suspended through April			
China Airlines	TPE		2023			

			r
AIRLINE	ROUTE	FLIGHT	OPERATING DAYS
AINEINE	KOOTE	NUMBER	(Originating from Guam)
Jeju Airlines	ICN	7C3101	Daily
	ICN	7C3105	Daily
			Mon, Thur, Fri , Sun, to
	PUS	7C3153	daily effective April 20
	NRT	7C181	Daily
			Suspended through April
Air Seoul	ICN	RS104	2023
			Suspended through April
Air Busan	PUS	BX613	2023
Jin Air	ICN	LJ642	Daily
JIII AII	ICN	LJ642	•
	PUS	LJ774	Daily Daily
	PUS	LJ//4	Dally
Philippine Airlines	MNL	PR111	Daily
			,
T'Way Airlines	ICN	TW302	Daily
Marianas			
Southern			
Airways	SPN	9X295	Daily
All Ways	31 14	9X293	Daily
	ROP	JAZJJ	Daily
	ROP		Daily
	KUP		Daily
Star Marianas	ROP	PA-32-300	Mon, Tue, Wed, Thur, Fri

#### Air Service Changes (Mar vs. Apr):

#### **United Airlines** increases

- NRT from 2x daily and 3<sup>rd</sup> flight operating 4x weekly to 3x daily and 4<sup>th</sup> flight operating 4x weekly
- KIX from 4x weekly to daily flight and a 2nd flight operating 3x weekly
- NGO from 2x weekly to 2 daily flights
- FUK from 2x weekly to daily

**Korean Air**introduces 2<sup>nd</sup> daily passenger flight to ICN on its B777-300 aircraft with 272 seat capacity **Jin Air** increases ICN from 1x daily to 2x daily

**Japan Airlines**resumed NRT services with 4 scheduled flights in March and 6 scheduled flights in April **Starlux Airlines** will operate scheduled TPE charters in April through June for a total of 22 charters



# EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING March 28, 2023

#### **Air Service Snapshot:**

	PRECOVID Decmber 2019	October 2022	November 2022	December 2022	January 2023	February 2023	March 2023	April 2023
Monthly Flights	1,127	506	510	542	625	525	695	846
<b>Monthly Seat Capacity</b>	230,795	102,919	85,898	92,460	105,854	94,167	112,091	132,699
# of Destinations Served	17	15	14	14	15	14	15	16
# of Airlines Operating	10	11	11	8	10	9	10	10
Monthly Enplaned Passengers (*)	174,037	50,610	51,368	75,435	79,100			
	_							

<sup>\*</sup> Unaudited - Signatory Carriers Only

#### **United Airlines-TTX Exercise**

United Airlines conducted its first independent Aircraft Accident/Incident TTX (since COVID) on February 16, 2023. The exercise simulated a scenario of mass casualties. Participation included local UA responders, GIAA ATM, OPS, APD & ARFF and UA Corporate (Chicago) who facilitated the exercise. The objective of the exercise was to align and understand roles that are expected of an airline and the airport in an emergency.

#### **Japan Airlines Pilot Training**

JAL Pilot training on its B767 aircraft is scheduled for April 5 - 17, 2023. A cohort will be training on take- off, landing, and touchdown's on GUM runways throughout the duration of training.

#### **Philippine Airlines**

In celebration of Women's History month, Philippine Airlines conducted a very special operation March 23, 2023. Flt# PR111 was operated by an all-female crew. To highlight this first-time operation to Guam, various women's and industry groups were invited to a meet and greet and media event to recognize women empowerment in aviation.

#### **REGULATORY UPDATES**

#### **FAA Aerodrome Workshop**

Workshop Registration is in full swing with the activation of the Eventbrite registration link and upload of workshop registration package on the airport's website. Bi-weekly meetings on the Aerodrome conference with FAA commenced on February 10,2023and will continue until Day 1 of the Workshop. Over 100 participants are expected to attend throughout the region, and FAA officials from D.C., Western Pacific region and the HNL ADO are expected to be in attendance.



# GIAA BOARD OF DIRECTORS MEETING March 28, 2023

#### **Certification Inspection**

Honolulu FAA Airports District Office has scheduled our FAA FAR Part 139 Certification Inspection in the week following the Aerodrome inApril 2023 and the triennialfull-scale exercise in October of 2023.

#### K-9 Annual Re-Certification

The Bomb Detection K-9 unit will be undergoing their annual TSA re-certification from March 28-29, 2023.

#### **LEGISLATIVE UPDATES**

**Bill No. 8-37**, introduced by Senator Jesse Lujan, seeks to establish an internet -centric public service for viewing all and any RFPs and IFBs announced by the Government of Guam.

**Bill No. 27-37,** introduced by Senator Tina Rose Muna Barnes, intends to add a new section to the definition in the DB1.75 plan for Public safety and law enforcement officers that will include GPD, GFD, GC&Q, conservation officers, Commodity Inspectors and Entomologists of Dept. of Agriculture, Territorial Park Patrol Officers of DPR, Airport Police, Port Police, Marshals of Superior and Supreme Court, Probation officers with the Judiciary of Guam, ARFF firefighters, Youth Service Workers of DYA, and Inspectors and Investigators with OAG and DRT.

#### **FINANCE**

FY2024 Budget preparation is underway with divisions developing their preliminary budget submissions.

#### **PROCUREMENT:**

#### **IFB Ground Maintenance Services**

IFB Issue Date: March 14, 2023

Pre-Bid Conference: March 21, 2023 @10am

Deadline for Receipt of Written Questions: March 22, 2023 @ 5pm

Bid Submission Deadline: March 31, 2023 @2pm

#### **Baggage Conveyance System Emergency Procurement**

A public hearing was conducted on March 22, 2023 at the GIAA Conference Rooms 1 &2 on GIAA's intent to extend emergency contractual services for the management and infrastructure support services to for the Airport's baggage handlingsystem for up to 90 days.

#### **ANNOUNCEMENTS**

**A.C.E.** Certification: The A. B. Won Pat International Airport Authority, Guam (GIAA) is proud to announce the achievement of Airport Certified Employee A.C.E. certification bestowed on Airport Operations Supervisor Vincent Meno from the operations division who attained this prestigious designation. The training was held at Alexandria, Virginia from September 26-29, 2022, and conducted



# GIAA BOARD OF DIRECTORS MEETING March 28, 2023

by the American Association of Airport Executives (AAAE). Curriculum was based on Code of Federal Regulations (CFR) Title 14 and Federal Air Regulations (FAR) Part 139 – Airport Operations. The esteemed A.C.E. certification is attained only after passing examination of critical Operations procedures and knowledge and applicability of federal rules and guidelines.

Military Operations: GIAA was an official designated support site for COPE North 2023 exercises from February 6-24, 2023. 12 fighter jets of F16 & F2's and a detachment of approximately 180 personnel utilized south ramp areas for staging, taking off, and landing at GUM facilities as part of the COPE North exercise. Cope North 2023, provided an amazing opportunity for GIAA ARFF personnel to conduct hands on Aircraft Familiarization training on both the C-5 Galaxy and F16 Fighting Falcon aircraft which included:

- Aircraft Structural Components
- Aircraft Engine Hazards
- Flight Data & Voice Recorders & locations
- Onboard Aircraft Fire Protection
- Aircraft Emergency Shutdown Procedures
- Basic Aircraft Configuration

**GIAA DEM presents at AGA conference**: Deputy Executive presented GIAA's recovery status on February 9, 2023, during an interactive session at the Association of Government Accountants Guam Professional Development Conference *Finance 3.0*: Beyond Financial Management.

**United Club opens for operations:** United's Club passenger lounge opened to service passengers on February 13, 2023. This service has not been available to United customers since pre-COVID*and* is a welcome amenity for eligible passengers.

**Community Outreach Event**: The Airport held a community event on Monday, February 6, 2023, in coordination with Pacific Air Force Public Affairs office from Hickam base and the Guam Department of Education. Over 100 public school students from Wettengel and Talofofo Elementary were treated to a one on one meet and greet with fighter pilots involved in Cope North from the US Air force, and pilots from participating countries - Japan, Korea and Australia. The students had access to a fighter jet and took a tour of the new ARFF facility to round up their day.

BIBA MES CHAMORRO! An Un Dangkulu Na Si Yu'us Ma'ase to the Mes Chamorro committee for an outstanding show of the Chamorro spirit and culture and sharing this with our passengers and tenants! The committee hosted an afternoon merienda in the ticketing lobby to give departing passengers their last local experience with delicious Chamorro snacks featuring the best of savory and sweet merienda offerings. The final showcase, the Annual fiesta will be held on March 29, 2023 at 11:30am, perfect timing to share with our departing passengers and tenants. Please join us!





March 27, 2023

#### **MEMORANDUM**

To:

Mr. Brian Bamba

Chairman

**GIAA Board of Directors** 

From:

Danielle E. Camacho

General Accounting Supervisor

Subject:

Operating Results - Revenues and Expenses as of January 31, 2023

Attached herewith is GIAA's Operating Results Report for the month ending January 31, 2023. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended January 31, 2023.

The key operating results for 4 month(s) of FY2023 ending January 31, 2023 - (in \$000's) are

			YI	EAF	R-TO-DATE	FORECAST FOR FULL YEAR- FY23			
CATEGORY	Actual FY23 Current Month		Budget FY23	Actual FY23 Y-T-D		% Variance Budget vs. Actual		Actual	% Variance Budget vs.
			Y-T-D			Y-T-D Current Month			Actual
Total Signatory Revenues	\$ 2,100.5	\$	9,408.6	\$	7,545.4	-19.8%	\$	30,346.8	-5.8%
Total Concession Revenues	\$ 1,478.6	\$	5,803.8	\$	5,957.7	2.7%	\$	17,786.6	0.9%
Total PFC's	\$ 273.8	\$	1,345.2	\$	968.1	-28.0%	\$	4,373.7	-7.9%
Total Other Revenues	\$ 1,120.9	\$	5,237.3	\$	4,334.1	-17.2%	\$	14,284.4	-5.9%
Total Operating Revenues	\$ 4,973.9	\$	21,794.9	\$	18,805.4	-13.7%	\$	66,791.6	-4.3%
Total Operating Expenses	\$ 3,965.1	\$	14,864.7	\$	14,950.9	0.6%	\$	50,777.7	0.2%
Net Revenues from Operations	\$ 1,008.7	\$	6,930.3	\$	3,854.5	-44.4%	\$	16,013.9	-16.1%
Non-Operating Expenses	\$ 75.4	\$	266.7	\$	301.6	13.1%	\$	835.0	4.4%
Other Available Moneys/Other Sources of Funds	\$ 183.1	\$	806.2	\$	1,023.1	26.9%	\$	2,635.5	9.0%
Net Debt Service Coverage	1.81	2.85		1.82	-36.2%	2.30		-13.0%	









Page 2 – Operating Results as of January 31, 2023

Year-to-date Total Signatory Revenues for the month ending January 31, 2023 are below Budgeted revenues by **19.8%.** Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **2.7**% above budget while Passenger Facility Charges are below the budget estimate by **28.0**%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **17.2%**.

Year-to-date Total Operating Revenues actual of **\$18.8M** is **13.7%** below the budget estimate of **\$21.8M**.

Year-to-date Total Operating Expenses are below budget by **0.6%**. Components of this line item include a **4.2%** decrease in Personnel Service, a **7.6%** increase in Contractual Services, a **48.5%** decrease in Materials & Supplies and a **186.3%** increase in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of \$3.9M represents a 44.4% decrease over the year-to-date budgeted amount of \$6.9M.

Finally, our year-to-date results for Debt Service Coverage is at 1.82 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

#### **Attachments**

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

## GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of January 31, 2023

	CURRENT MONTH		MONTH				YEAR -	FULL YEAR FORECAST			
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var
	FY2022	FY2023	FY2023	Bud Vs Act'l	Full Year	FY2022	FY2023	FY2023	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	201.1	216.2	221.5	2.5%	2,594.5	815.3	864.8	886.0	2.5%	2,615.7	0.8%
Departure Fees	102.0	592.4	441.1	-25.5%	7,671.8	436.6	2,172.3	1,536.5	-29.3%	7,036.0	-8.3%
Arrival Fees	70.8	443.8	318.4	-28.3%	5,751.9	281.5	1,616.4	1,083.6	-33.0%	5,219.1	-9.3%
Immigration Inspection Fees	16.2	170.1	124.6	-26.7%	2,258.9	62.4	629.5	416.2	-33.9%	2,045.5	-9.4%
Common Use Ticket Counter Fees	2.0	53.6	46.8	-12.7%	741.4	13.0	202.6	156.5	-22.8%	695.3	-6.2%
Loading Bridge Use Fees	86.0	333.1	275.2	-17.4%	4,190.2	346.4	1,224.8	989.9	-19.2%	3,955.3	-5.6%
Apron Use Fees	137.5	91.0	86.0	-5.5%	1,137.6	478.5	341.0	1,666.8	388.8%	2,463.4	116.5%
Landing Fees	49.7	629.0	587.0	-6.7%	7,863.7	306.5	2,357.3	809.9	-65.6%	6,316.3	-19.7%
Total Signatory Revenue	665.3	2,529.2	2,100.5	-17.0%	32,210.0	2,740.3	9,408.6	7,545.4	-19.8%	30,346.8	-5.8%
Enplaned Signatory Pax	17,117	104,461	77,791	-25.5%	1,352,700	73,259	383,017	270,991	-29.2%	1,240,674	-8.3%
Cost per Enplaned Pax	\$38.87	\$24.21	\$27.00	11.5%	\$23.81	\$37.41	\$24.56	\$27.84	13.3%	\$24.46	2.7%
Revenues from Sources other than Signatory Airlines Rents & Fees Concession Revenues											
Gen Mdse	1,263.3	1,263.3	1,263.3	0.0%	15,160.0	2,394.1	5,053.3	5,053.3	0.0%	15,160.0	0.0%
In-flight Catering	24.7	49.9	51.9	4.0%	601.1	99.5	177.3	183.4	3.5%	607.2	1.0%
Food & Beverage	25.4	63.4	67.1	5.9%	763.8	84.2	225.3	254.6	13.0%	793.1	3.8%
Rental Cars	54.3	55.2	80.8	46.2%	663.4	214.1	216.8	394.0	81.7%	840.5	26.7%
Other Concession Rev	10.2	36.9	15.5	-58.1%	444.6	42.6	131.1	72.3	-44.8%	385.8	-13.2%
Total Concession Revenues	1,377.9	1,468.8	1,478.6	0.7%	17,632.7	2,834.5	5,803.8	5,957.7	2.7%	17,786.6	0.9%
Passenger Facility Charges	78.0	366.9	273.8	-25.4%	4,750.7	241.4	1,345.2	968.1	-28.0%	4,373.7	-7.9%
Other Revenue	883.3	1,781.5	1,120.9	-37.1%	15,187.6	3,635.0	5,237.3	4,334.1	-17.2%	14,284.4	-5.9%
Total Operating Revenue	3,004.5	6,146.4	4,973.9	-19.1%	69,781.1	9,451.2	21,794.9	18,805.4	-13.7%	66,791.6	-4.3%
II. Operating Expenses:											
Personnel Services	1,706.0	1,887.3	1,874.0	-0.7%	24,534.5	6,578.9	7,549.1	7,234.4	-4.2%	24,219.8	-1.3%
Contractual Services	1,360.0	2,165.3	1,960.8	-9.4%	23,906.5	5,424.5	6,941.1	7,465.5	7.6%	24,431.0	2.2%
Materials & Supplies	90.2	135.7	59.4	-56.2%	1,668.0	201.7	349.8	180.1	-48.5%	1,498.4	-10.2%
Equipment/Furnishings	0.0	24.8	70.9	186.3%	582.5	0.0	24.8	70.9	186.3%	628.6	7.9%
Total Operating Expenses	3,156.2	4,213.0	3,965.1	-5.9%	50,691.6	12,205.0	14,864.7	14,950.9	0.6%	50,777.7	0.2%
Net Revenues from Operations	-151.6	1,933.4	1,008.7	-47.8%	19,089.5	-2,753.8	6,930.2	3,854.5	-44.4%	16,013.8	-16.1%

## GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of January 31, 2023

	CURRENT MONTH					YEAR - TO - DATE			FULL YEAR FORECAST		
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var
	FY2022	FY2023	FY2023	Bud Vs Act'l	Full Year	FY2022	FY2023	FY2023	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	62.6	66.7	75.4	13.1%	800.0	251.3	266.7	301.6	13.1%	835.0	4.4%
Add: Interest on Investments	42.3	51.5	98.5	91.1%	618.3	225.9	206.1	323.5	57.0%	735.7	19.0%
Net Revenues	-171.9	1,918.2	1,031.8	-46.2%	18,907.8	-2,779.3	6,869.6	3,876.4	-43.6%	15,914.5	-15.8%
Add: Other sources of Funds (Federal Reimb)	42.2	33.3	14.9	-55.4%	400.0	2,998.1	133.3	350.2	162.7%	616.9	54.2%
Add: Other available moneys	168.2	168.2	168.2	0.0%	2,018.6	791.2	672.9	672.9	0.0%	2,018.6	0.0%
Net Revenues and Other Available Moneys	38.5	2,119.8	1,214.9	-42.7%	21,326.3	1,010.0	7,675.8	4,899.4	-36.2%	18,550.0	-13.0%
Debt Service payments	1,276.8	672.9	672.9	0.0%	8,074.2	3,199.1	2,691.4	2,691.4	0.0%	8,074.2	0.0%
Debt Service Coverage	0.03	3.15	1.81	-42.7%	2.64	0.32	2.85	1.82	-36.2%	2.30	-13.0%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	





March 27, 2023

#### **MEMORANDUM**

To:

Mr. Brian Bamba

Chairman

**GIAA Board of Directors** 

From:

Danielle E. Camacho

General Accounting Supervisor

Subject:

Operating Results – Revenues and Expenses as of February 28, 2023

Attached herewith is GIAA's Operating Results Report for the month ending February 28, 2023. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended February 28, 2023.

The key operating results for 5 month(s) of FY2023 ending February 28, 2023 - (in \$000's) are

		Y	EAF	R-TO-DATE	FC	FORECAST FOR FULL YEAR FY23			
CATEGORY	Actual FY23 Current Month	Budget FY23	Actual FY23 Y-T-D		% Variance Budget vs. Actual		Actual	% Variance Budget vs	
		Y-T-D			Y-T-D Current Month			Actual	
Total Signatory Revenues	\$ 1,958.9	\$ 11,694.7	\$	9,504.4	-18.7%	\$	30,019.7	-6.8%	
Total Concession Revenues	\$ 1,486.8	\$ 7,254.8	\$	7,444.5	2.6%	\$	17,822,5	1.1%	
Total PFC's	\$ 255.4	\$ 1,673.4	\$	1,223.6	-26.9%	\$	4,300.8	-9.5%	
Total Other Revenues	\$ 1,015.8	\$ 6,859.7	\$	5,349.9	-22.0%	\$	13,677.8	-9.9%	
Total Operating Revenues	\$ 4,717.0	\$ 27,482.6	\$	23,522.4	-14.4%	\$	65,820.9	-5.7%	
Total Operating Expenses	\$ 3,298.7	\$ 19,240.8	\$	18,249,5	-5.2%	\$	49,700.3	-2.0%	
Net Revenues from Operations	\$ 1,418.4	\$ 8,241.7	\$	5,272,8	-36.0%	\$	16,120.6	-15.6%	
Non-Operating Expenses	\$ 75.4	\$ 333,3	\$	377.1	13.1%	\$	843.7	5.5%	
Other Available Moneys/Other Sources of Funds	\$ 1,143.4	\$ 1,007.8	\$	2,166,5	115.0%	\$	3,577.3	47,9%	
Net Debt Service Coverage	3.86	2.73	2.23		-18.3%	2.43		-7.9%	









Page 2 – Operating Results as of February 28, 2023

Year-to-date Total Signatory Revenues for the month ending February 28, 2023 are below Budgeted revenues by **18.7%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **2.6**% above budget while Passenger Facility Charges are below the budget estimate by **26.9**%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **22.0%**.

Year-to-date Total Operating Revenues actual of **\$23.5M** is **14.4**% below the budget estimate of **\$27.5M**.

Year-to-date Total Operating Expenses are below budget by **5.2%.** Components of this line item include a **6.4**% decrease in Personnel Service, a **0.3**% decrease in Contractual Services, a **50.5**% decrease in Materials & Supplies and a **57.5**% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of \$5.3M represents a 36.0% decrease over the year-to-date budgeted amount of \$8.2M.

Finally, our year-to-date results for Debt Service Coverage is at 2.23 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

#### **Attachments**

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

#### GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of February 28, 2023

	CURRENT MONTH					YEAR - T	O - DATE		FULL YEAR FORECAST		
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var
	FY2022	FY2023	FY2023	Bud Vs Act'l	Full Year	FY2022	FY2023	FY2023	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	202.9	216.2	221.5	2.5%	2,594.5	1,018.2	1,081.0	1,107.5	2.5%	2,621.0	1.0%
Departure Fees	98.1	530.1	412.4	-22.2%	7,671.8	534.7	2,702.4	1,948.9	-27.9%	6,918.3	-9.8%
Arrival Fees	51.0	394.2	293.0	-25.7%	5,751.9	332.5	2,010.6	1,376.6	-31.5%	5,117.9	-11.0%
Immigration Inspection Fees	11.7	156.1	117.6	-24.7%	2,258.9	74.1	785.6	533.8	-32.1%	2,007.1	-11.1%
Common Use Ticket Counter Fees	2.4	48.3	47.0	-2.8%	741.4	15.5	250.9	203.4	-18.9%	694.0	-6.4%
Loading Bridge Use Fees	71.1	296.8	239.4	-19.3%	4,190.2	417.6	1,521.5	1,229.2	-19.2%	3,898.0	-7.0%
Apron Use Fees	154.7	81.4	79.5	-2.4%	1,137.6	633.2	422.5	1,746.3	313.4%	2,461.5	116.4%
Landing Fees	48.2	562.9	548.7	-2.5%	7,863.7	354.7	2,920.2	1,358.6	-53.5%	6,302.1	-19.9%
Total Signatory Revenue	640.1	2,286.0	1,958.9	-14.3%	32,210.0	3,380.4	11,694.7	9,504.4	-18.7%	30,019.7	-6.8%
Enplaned Signatory Pax	16,454	93,472	72,726	-22.2%	1,352,700	89,713	476,488	348,782	-26.8%	1,224,993	-9.4%
Cost per Enplaned Pax	\$38.90	\$24.46	\$26.94	10.1%	\$23.81	\$37.68	\$24.54	\$27.25	11.0%	\$24.51	2.9%
Revenues from Sources other than Signatory Airlines Rents & Fees Concession Revenues											
Gen Mdse	1,263.3	1,263.3	1,263.3	0.0%	15,160.0	3,657.4	6,316.7	6,316.7	0.0%	15,160.0	0.0%
In-flight Catering	29.4	44.3	44.6	0.7%	601.1	128.9	221.6	228.1	2.9%	607.5	1.1%
Food & Beverage	23.9	56.3	64.8	15.1%	763.8	108.1	281.6	319.5	13.4%	801.6	5.0%
Rental Cars	61.4	54.2	98.6	81.8%	663.4	275.5	271.0	492.5	81.8%	884.9	33.4%
Other Concession Rev	10.3	32.8	15.5	-52.9%	444.6	52.8	163.9	87.8	-46.4%	368.4	-17.1%
Total Concession Revenues	1,388.2	1,451.0	1,486.8	2.5%	17,632.7	4,222.7	7,254.8	7,444.5	2.6%	17,822.5	1.1%
Passenger Facility Charges	31.0	328.3	255.4	-22.2%	4,750.7	272.4	1,673.4	1,223.6	-26.9%	4,300.8	-9.5%
Other Revenue	957.2	1,622.4	1,015.8	-37.4%	15,187.6	4,592.2	6,859.7	5,349.9	-22.0%	13,677.8	-9.9%
Total Operating Revenue	3,016.5	5,687.7	4,717.0	-17.1%	69,781.1	12,467.8	27,482.6	23,522.4	-14.4%	65,820.9	-5.7%
II. Operating Expenses:											
Personnel Services	1,732.3	1,887.3	1,600.1	-15.2%	24,534.5	8,311.2	9,436.4	8,834.4	-6.4%	23,932.6	-2.5%
Contractual Services	1,460.5	2,177.7	1,624.2	-25.4%	23,906.5	6,884.9	9,118.8	9,089.8	-0.3%	23,877.5	-0.1%
Materials & Supplies	77.2	136.2	60.4	-55.7%	1,668.0	278.9	486.0	240.5	-50.5%	1,422.6	-14.7%
Equipment/Furnishings	0.0	175.0	14.0	-92.0%	582.5	0.0	199.8	84.8	-57.5%	467.6	-19.7%
Total Operating Expenses	3,269.9	4,376.1	3,298.7	-24.6%	50,691.6	15,474.9	19,240.8	18,249.5	-5.2%	49,700.3	-2.0%
Net income from Operations	-253.4	1,311.6	1,418.4	8.1%	19,089.5	-3,007.2	8,241.7	5,272.8	-36.0%	16,120.6	-15.6%

## GUAM INTERNATIONAL AIRPORT AUTHORITY KEY OPERATING RESULTS (\$000's) as of February 28, 2023

	CURRENT MONTH						YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Budget Full Year	Actual FY2022	Budget FY2023	Actual FY2023	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l	
III. Other Revenues and Expenses												
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	62.6	66.7	75.4	0.0%	800.0	313.9	333.3	377.1	13.1%	843.7	5.5%	
Add: Interest on Investments	43.2	51.5	107.9	109.5%	618.3	269.1	257.6	431.5	67.5%	792.1	28.1%	
Net Revenues	-272.7	1,296.4	1,450.9	11.9%	18,907.8	-3,052.0	8,166.0	5,327.2	-34.8%	16,069.0	-15.0%	
Add: Other sources of Funds (Federal Reimb)	2,229.8	33.3	975.2	0.0%	400.0	5,227.9	166.7	1,325.4	695.3%	1,558.7	289.7%	
Add: Other available moneys	168.2	168.2	168.2	0.0%	2,018.6	959.4	841.1	841.1	0.0%	2,018.6	0.0%	
Net Revenues and Other Available Moneys	2,125.3	1,498.0	2,594.3	73.2%	21,326.3	3,135.4	9,173.7	7,493.7	-18.3%	19,646.3	-7.9%	
Debt Service payments	672.9	672.9	672.9	0.0%	8,074.2	3,871.9	3,364.3	3,364.3	0.0%	8,074.2	0.0%	
Debt Service Coverage	3.16	2.23	3.86	73.2%	2.64	0.81	2.73	2.23	-18.3%	2.43	-7.9%	
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25		

#### CALVO FISHER & JACOB LLP

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#### RECOMMENDATION OF COUNSEL

**TO:** Board of Directors

ANTONIO B. WON PAT INTERNATIONAL

AIRPORT AUTHORITY, GUAM

CC: Mr. John M. Quinata

**Executive Manager** 

ANTONIO B. WON PAT INTERNATIONAL

AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian

CALVO FISHER & JACOB LLP

**DATE:** March 10, 2023

**SUBJECT:** Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regular scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.