P.O. Box 8770 Tamuning, GU 96931

www.guamairport.com

Tel (671) 646-0300

Fax (671) 646-8823

WE'RE ON IT

# MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Monday, December 30, 2024, 3:00 p.m. GIAA CONFERENCE ROOMS 1 & 2

#### CALL TO ORDER AND ATTENDANCE

The December 30, 2024, regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:02 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:** 

Offices or positions:

Brian J. Bamba Gurvinder S. Sobti Lucy M. Alcorn<sup>1</sup> Chairman Vice Chairman

Lucy M. Alcorn

Rosie R. Tainatongo Doyon A. Morato

Jesse G. Garcia

**Directors Absent:** 

Donald I. Weakley

**Board Secretary** 

**GIAA Officials:** 

Artemio R. Hernandez, Ph.D.

Dafne Mansapit Shimizu

Jean M. Arriola

Raymond Quintanilla Rolenda Faasuamalie

Vince Naputi Richard Cabrera

Kathrina Bayson

**Deputy Executive Manager** 

Comptroller

**Airport Services Manager** 

Airport Operations Superintendent Airport Marketing Administrator

Chief of Airport Police

**Properties & Facilities** 

Supply Management Administrator

William Brennan

Janalynn Damian

Arriola Law Firm, GIAA Legal Counsel

Calvo Jacob & Pangelinan LLP, GIAA Legal Counsel

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

#### 2. APPROVAL OF AGENDA

On motion duly made by Director Garcia, seconded by Vice-Chairman Sobti, the following resolution was unanimously passed:

<sup>&</sup>lt;sup>1</sup> Arrived 3:06 p.m.

#### Resolution No. 25-16

The Board hereby approves the agenda of the December 30, 2024, regular meeting, as presented.

#### 3. APPROVAL OF MINUTES

#### A. November 27, 2024 - Regular Meeting

On motion duly made by Director Morato, seconded by Director Tainatongo, the following resolution was unanimously passed:

#### Resolution No. 25-17

The Board hereby approves the minutes of the November 27, 2024, Regular Meeting, subject to corrections.

#### 4. CORRESPONDENCE

Deputy Executive Manager Dr. Hernandez advised there was no Correspondence to report.

#### 5. OLD BUSINESS

Deputy Executive Manager Dr. Hernandez advised there was no Old Business to present.

#### 6. NEW BUSINESS

**A.** Approval of Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System - RFP No. RFP-004-FY25

The first item discussed by the Board was the Approval of Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System Request for Proposals (RFP) RFP No. RFP-004-FY25. Deputy Executive Manager Dr. Hernandez announced that Board action is requested to approve the ranking results and conditional award for Request for Proposals for this RFP and provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers.

The scope of the project includes maintenance of chillers, colling towers, air handling units (AHU), fan coil units, building automation system (BAS), water softeners, and condensing water chemical treatment systems. 14 people downloaded the RFP package from GIAA's website, but only one firm submitted a proposal before the extended submission deadline. The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror A met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

GIAA Board of Directors Regular Meeting December 30, 2024 Page 3 of 4

GIAA currently has these services, but on a short-term extended contract. This RFP will be funded under the properties and facilities operations and maintenance budget, and the term agreement is for a period of five years.

Management recommended that the Board approve the ranking results and the contract award to Offeror A for the Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA.

After further discussion, on motion duly made by Director Garcia, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

#### Resolution No. 25-18

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' as presented, for Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System - RFP No. RFP-004-FY25, subject to negotiation of fair and reasonable fees, and review by legal counsel.

After the Board acted, Deputy Executive Manager Dr. Hernandez announced that Offeror 'A' is Johnson Controls, Inc.

#### 7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by the Deputy Executive Manager Dr. Hernandez. The report included brief updates on Air Service Development, Federal Regulatory Updates, FAA PFCs Extension, Legislative Updates, and other announcements.

#### 8. REPORT OF THE COMPTROLLER

Ms. Dafne Mansapit Shimizu, Comptroller reported on the signatory enplaned pax for FY2021 - FY2025 (through 11/24), and also on GIAA's operating results on the revenues and expenses as of November 30, 2024.

Year-to-date Total Signatory Revenues for the month ending November 30, 2024, are below Budgeted revenues by 14.3%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total Concession Revenues are 19.9% below budget while Passenger Facility Charges are below the budget estimate by 13.4%. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by 11.2%. Year-to-date Total Operating Revenues actual of \$10.1M is 14.5% below the budget estimate of \$11.8M. Year-to-date Total Operating Expenses are below budget by 2.9%. Components of this line item include a 3.5% increase in Personnel Service, a 5.3% decrease in Contractual Services, a 57 .6% decrease in Materials & Supplies and a 0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-

date Net Revenues from Operations of \$1.9M represents a 44.3% decrease over the year-to-date budgeted amount of \$3.3M. Finally, our year-to-date results for Debt Service Coverage are at 0.93 versus the requirement of 1.25.

#### 9. EXECUTIVE SESSION

A. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).

Upon written recommendation of Counsel, on motion duly made by Director Morato, seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 3:43 p.m.

The Board convened into Executive Session at 3:43 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)). Attending Executive Session were Vice-Chairman Sobti, Director Alcorn, Director Tainatongo, Director Morato, Deputy Executive Manager Dr. Hernandez, and Legal Counsel, Janalynn Damian. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 3:52 p.m.

Based on discussion during Executive Session, there were no items requiring Board approval.

#### 10. PUBLIC COMMENTS

There were no Public Comments.

#### 11. ADJOURNMENT

Motion to adjourn duly made by Director Garcia, seconded by Director Morato; motion unanimously passed. The meeting was adjourned at 3:53 p.m.

Dated this 30th day of January , 2025

Brian J. Bamba

Chairman

Attest:

Donald I. Weakley

Board Secretary.

Prepared and Submitted By:

Wana Frances C. Wintterle

**Corresponding Secretary** 

Meeting Minutes – December 30, 2024





#### **BOARD OF DIRECTORS REGULAR MEETING**

#### 3:00 p.m., Monday, December 30, 2024 GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <a href="https://www.guamairport.com">https://www.guamairport.com</a> or <a href="https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting">https://www.guamairport.com</a> or <a href="https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting">https://www.guamairport.com</a> or <a href="https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting">https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting</a>

#### **Public Notice**

First Notice:

The Guam Daily Post – December 19, 2024 Notice to Media – December 19, 2024 Second Notice:

The Guam Daily Post – December 24, 2024 Notice to Media – December 24, 2024 Third Notice:

The Guam Daily Post – December 27, 2024 Notice to Media – December 27, 2024

### <u>AGENDA</u>

- 1. Call to Order and Attendance
- 2. Approval of Agenda
- **3.** Approval of Minutes
  - A. November 27, 2024, Regular Meeting
- **4.** Correspondence None
- **5.** Old Business None
- **6.** New Business
  - **A.** Approval of Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System RFP No. RFP-004-FY25
- **7.** Report of Executive Manager
  - A. Airport Updates
  - **B.** Announcements
- **8.** Report of Comptroller
- **9.** Executive Session
  - A. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c))
- **10.** Public Comments
- **11.** Adjournment



# A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Board of Directors Regular Meeting 3:00 p.m., Monday, December 30, 2024 GIAA Terminal Conference Rooms 1 & 2

#### **SIGN-IN SHEET**

	PRINT NAME	<b>COMPANY/AGENCY</b>
1.	Ron Pela Roy	pmo/GIAA
2.	tony Lavios Ja.	ENGINEERING
3.	VINCE NAPUR	CilAA
4.	JUSTIN GRANT	PMo
5.	Ray Ouinfan, 16c	095
6.	Brandon Hoya	ADAT=
7.	PKHARO CARRONA	P+F/G/AA
8.	THERE LOSHIBA	ADMIN/MKTG
9.	Jandyun Drimian	CJP
10.		
11.		
12.	•	
13.		
15.		
16.		
17.		



### **GUAM POWER AUTHORITY**

ATURIDĂT ILEKTRESEDĂT GUĂHAN P.O. BOX 2977 • HAGÅTÑA, GUAM U.S.A. 96932-2977 Telephone Nos. 671-648-3045/55 or Facsimile 671-648-3165



General Manager

**INVITATION FOR BID** 

This notice is paid for by the GUAM POWER AUTHORITY REVENUE AND CIP FUNDS Public Law 26-12

BID NO.:	<b>DUE DATE:</b>	TIME:	DESCRIPTION:
GPA-016-25	02/06/2025	09:00 A.M.	Cross Arms (Revenue)
GPA-017-25	02/06/2025	10:00 A.M.	Cybersecurity Compliance Network Switches (CIP)
GPA-020-25	02/11/2025	10:00 A.M.	Miscellaneous Electrical Materials (Revenue)
GPA-021-25	02/06/2025	11:00 A.M.	Transformer Insulating Oil (CIP)

Bid packages may be picked up at the GPWA Procurement Office, Room 101, 1st. Floor, Gloria B. Nelson Public Services Building, 688 Route 15, Mangilao, Guam 96913. All interested firms should register with our GPA's Procurement Division to be able to participate in the bid. Please call our office at (671) 648-3054 / 3055 to register. Registration is required to ensure that all "Amendments and Special Reminders" are communicated to all bidders throughout the bid process. Procurement instructions are posted on the Authority's web site at

https://go.opengovguam.com/tenders/tenders list-standalone/gpa?tender\_status=Available and https://notices.guam.gov/notices?view=list&keyword=&date\_from=&date\_to=&type\_id=&event\_date\_from=&event\_date\_to=&department\_id=&division\_id=&topic\_id%5B%5D=59&topic\_id%5B%5D=62&group\_id=&deadline=0&show\_records=10#notices\_star

/s/ John M. Benavente, P.E. General Manager

# **APPLY NOW!!**

461 - CARPENTER with two (2) years exp.

\$18.34 per hour\* Duties: Construct, erect, install, and repair structures and fixtures made of wood.

\$17.51 per hour\*

271 - CEMENT MASON with two (2) years exp.

Duties: Smooth and finish surfaces of poured concrete floors, walks, sidewalks or curbs to a specified

34 - CONSTRUCTION EQUIPMENT MECHANIC with two (2) years exp.

\$21.77 per hour\*

Duties: Diagnose, adjust, repair, overhaul and maintain mobile mechanical, hydraulic cranes, bulldozers, graders, and conveyors.

134 - ELECTRICIAN with two (2) years exp. \$21.02 per hour\*

Duties: Plan layout, install, maintain and repair electrical wiring equipment and fixtures.

89 - HEAVY EQUIPMENT OPERATOR with two (2) years exp.

\$18.97 per hour\*

Duties: Operate one of several types of power construction equipment, such as motor graders, roller compactor, telehandler, bulldozers, scrapers, compressors, pumps, scissors lift, man lift, shovels, tractors, backhoe or excavator.

50 - HVAC AND REFRIGERATION MECHANIC with two (2) years exp.

\$21.91 per hour\*

Duties: Install, service, or repair air conditioning systems and ductwork in residences or commercial establishments.

7 - PAINTER with two (2) year exp.

\$19.82 per hour\*

Duties: Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. Remove old paint to prepare surface prior to painting. Mix colors or oils to obtain desired color or consistency. Fill cracks, holes, or joints with caulk, putty, plaster, or other fillers.

46 - PIPEFITTER with two (2) year exp. \$19.48 per hour\* Duties: Assemble, install, alter, and repair pipelines or pipe systems that carry water, steam, air, or other liquids or gases.

78 - PLUMBER with two (2) years exp.

control boxes, drainpipes, and furnace casings.

\$19.48 per hour\* Duties: Assemble, install, and repair pipes, fittings, and fixtures of water and drainage systems according to specifications and plumbing codes.

235 - REINFORCING METAL WORKER with two (2) years exp.

\$16.98 per hour\*

Duties: Position and secure steel rods in concrete forms to reinforce concrete.

52 - SHEET METAL WORKER with two (2) years exp. \$20.44 per hour\* Duties: Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts,

25 - WELDER with two (2) years exp. and current D1.1 welding certification Duties: Use hand-welding, flame-cutting, hand-soldering, or brazing equipment to weld or join metal components or to fill holes, indentations, or seams of fabricated metal products. Has maintained the welding test requirements of Section 4 of the ANSI/AWS code and has current welding certification.

\*Special wage rate: Work to be performed on DPRI-funded projects and projects covered by Davis Bacon, Service Contracts Act, and/or Executive Order 14206 will be paid no less than the indicated wage rate but may be paid more where special rates apply.

Benefits: Roundtrip airfare for off-island hire, food & lodging at \$150.00 per week; local transportation to/from jobsite. Employer/Employee paid commercial medical insurance provided. For work performed on SCA contracts ONLY: Health and Welfare of \$4.98 per hour, 11 Paid Holidays and 2 weeks Paid Vacation after 1 year of service.

Successful applicant must be able to obtain military base access.

The job offer meets all EEO requirements and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U. S, workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review the matter.

> The complete job duties may be viewed in person at American Job Center, 3rd Floor, GCIC Building 414 W. Soledad Ave. Suite 300, Hagatna, Guam 96910 Or online at www.hireguam.com; Enter Keyword: 2025-029



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- selling
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**BOARD OF** AIRPORT GUAM DIRECTORS **REGULAR MEETING** 

Thursday, January 30, 2025 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or https://www.guamairport.com/corporate/aboutour-airport/board-of-directors/airport-board-meeting

AGENDA

- Call to Order and Attendance
- Approval of Agenda
- Approval of Minutes 3.
- A. December 30, 2024, Regular Meeting
- Correspondence None
- Old Business None
- **New Business** 6.
  - A. Approval of Ranking of Offerors for Lease of Hangar and Office Space at the AB Won Pat International Airport Authority, Guam - RFP No. RFP-L01-FY25
  - B. Approval of Bond Defeasance Transaction
- Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
- Report of Comptroller None
- **Executive Session**
- 10. Public Comments
- 11. Adjournment

Parking is available in the Public Parking Lot.

Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services.

This ad is paid for by GIAA

# **NOW HIRING!**

- 3 HEAVY EQUIPMENT OPERATOR
   35 CEMENT MASON
- 30 CARPENTER 13 PAINTER 2 BOOK KEEPER ELECTRICIAN

Please email your resume at surfacesolutionspacific@gmail.com



You can also pick up and drop off Employment Application in person at our office, #928 N Marine Corps Dr. Ste 101, Tamuning, Guam 96913 or call the numbers at (671) 482-7233 / (671 898-1741

#### JOB ANNOUNCEMENT

MECHANICAL ENGINEER: Bachelor's Degree in Mechanical Engineering (may be foreign equivalent). 36 months of experience as a Mechanical Engineer. Provide business and administrative support to facilitate the planning and coordinating of activities of designated project to ensure that goals or objects of project are accomplished withing prescribed time frame and funding parameters.

 $Interested applicants, please apply here: \underline{https://dorvindleiscoinc-hff.viewpointforcloud.com/careers/jobdetails/46cc30eb-5b97-44b5-9417-2e8e000ce09b?openModal=N&logoUrl=%2FCompany%2FGetLogo%3Fco%3D201%26size%3DL$ 

All inquiries can be directed to: DORVIN D. LEIS CO., INC.

Attn: Tamzen Lovejoy, 202 Lalo Street, Kahului, HI 96732-2924 Email: <u>tamzenl@leisinc.com</u>





INVITATION FOR BID
VARIOUS REPAIRS AND PAINTING OF THE IGM FOSTER CARE
GROUP HOME
The Honorable Lourdes A. Leon Guerrero, Governor of Guam and
Honorable Joshua F. Tenorio, I.T. Governor of Guam, through the
Director of Department of Public Works (DPW), Vincent P. Arriola,
Announces the solicitation of a sealed proposal for:

Project No. 450-5-1082-F-BAR

Bid Security must accompany bid-15% of total bid amount and may be Cash, Bid Bond, Certified or Cashier's Check made payable to: **Treasurer of Guam** 

Non-Refundable Fee: \$25.00 (Twenty Five Dollars) required as Payment for each Bid Documents. Availability of Documents: - January 21, 2025, CIP / Contracts Administration, Ground Floor, Federal Highway Building, DPW, Upper Tumon.

Please present receipt from the One-Stop Cashier Building A, DPW, Upper Tumon.

Pre-Bid Conference: - January 29, 2025, 9:00 am, Division of Capital Improvement (CIP) Ground Floor, CIP

Conference Room, Upper Tumon. Pre-Bid and Site Visit is Mandatory

Bid Submittal: -February 11, 2025, 2:00 p.m. One (1) original and one (1) copy must be submitted

© CIP Division, Ground Floor, TMC Building, DPW.

Department of Public Works reserves the right to reject any or all proposals and to waive any imperfection in the proposals, which in its sole and absolute judgment will serve the Government of Guam interests.

#### /s/ VINCENT P. ARRIOLA Director

This Ad Paid for with Government Funds

542 North Marine Corps Drive, Tamuning, Guam 96913 • (671) 646-3121/3232• Fax (671) 649-6178

Deputy Director ERNEST G. CANDOLETA JR.



#### **CIVIL SERVICE COMMISSION**

KUMISION I SETBISION SIBIT Bell Tower Suite 201, 710 W. Marine Corps Drive, Hagåtña, Guam 96910 Tel: (671) 647-1855 \* Fax: (671) 647-1867

NOTICE OF MEETING
IN-PERSON MEETING AT 9:00 A. M. ON THURSDAY, JANUARY 30, 2025.
The public can access a live stream of this meeting on the CSC website at: csc.guam.gov or via zoom at: https://us06web.zoom.us/j/88477645284?pwd=kPcxzayIVfyGuSUiór2c2JeVVtinPa.1
(Meeting ID: 884 7764 5284 / Passcode: 233501)

#### **AGENDA:**

I. CALL TO ORDER.

II. APPROVAL OF MINUTES: 8/27/2024

III. NEW BUSINESS:

(1) SIGNING: JUDGMENT OF DISMISSAL. Herman Quidachay vs. Guam Memorial Hospital Authority (GMHA); CSC Case No.: 24-AA14T.

IV. OLD BUSINESS:

(1) HEARING ON THE MERITS (Continuation).

Christopher Florig vs. Guam Fire Department (GFD); CSC Case No.: 18-AA07T.

V. GENERAL BUSINESS:

(1) Bills and Laws affecting CSC: None.

(2) Administrative Counsel Litigation Update.

(3) Board Training: Civil Service Commission Board Members.

VI. ADJOURNMENT.

For special accommodations, please contact Maria P. Masnayon, CSC ADA Coordinator at (671) 647-1872 / (671) 647-1855. /s/ Daniel D. Leon Guerrero, Executive Director Paid by the Civil Service Commission



#### **DEPARTMENT OF REVENUE AND TAXATION REGULATORY DIVISION GOVERNMENT OF GUAM**



P.O. Box 23607 GMF. Guam 96921 • Tel: 635-1840 Fax No.: 633-2643

#### BANKING AND INSURANCE BOARD MEETING NOTICE OF REGULAR MEETING

Date and Time: Thursday, January 30, 2025 at 10:00a.m. Zoom Virtual Conference: Meeting ID 844 2742 7590, Passcode 76641846

#### Zoom Link:

https://us06web.zoom.us/j/84427427590?pwd=mY99RXLRIKgHUdtz8ai7RUPg3TuMTg.1

Facebook Live: Guam Department of Revenue & Taxation

#### **AGENDA**

- Call Meeting to Order
- Attendance Roll Call 2.
- Approval of Meeting Minutes Dated August 1, 2024
- Old Business
  - a. Perfuturo Insurance Company
  - b. Approved Automobile and Homeowners Tariff
  - c. Typhoon Mawar Claims
- New Business
  - a. SERFF Filing Access (SFA)
- Open Discussion
- Schedule Next Meeting Thursday, April 17, 2025 at 2:00pm
- Meeting Adjournment

#### /s/ MICHELLE B. SANTOS

Banking and Insurance Commissioner

This ad is paid with government funds by the Department of Revenue and Taxation, Office of the Director.

\*For more information, call (671) 635-1846 / 7664 / 1845 / 1844



### Department of Integrated Services for Individuals with Disabilities



Dipåttamenton Prugrama Para I Maninutet Government of Guam

Michelle L.C. Perez

Joshua F. Tenorio Lt. Governor

STATEWIDE INDEPENDENT LIVING COUNCIL (SILC)

The Department of Integrated Services for Individuals with Disabilities (DISID) STATEWIDE INDEPENDENT LIVING COUNCIL (SILC), will be holding a meeting

> January 30, 2025 via Zoom Meeting

For the link to submit request, please contact

Michael Poblete, at (671) 922-4620 or at Michael.Poblete@disid.guam.gov by January 29, 2025.

### **AGENDA**

- Call to Order:
- II. Attendance
- Review of Minutes (11/14/24)
- **Old Business** 
  - a. State Plan for Independent Living (SPIL) Update
  - b. Center for Independent Living grant
  - c. Schedule of meetings
  - d. Stipends
- New Business
  - a. Professional Development
- Discussion
- VII. Adjournment

138 East Marine Corps Drive Jones & Guerrero Commercial Plaza, Suite C101 Hagatna, Guam 96910 Office: (671) 475-4624 Fax: (671) 477-2892

#### **BOARD OF** AIRPORT GUAM DIRECTORS REGULAR MEETING

Thursday, January 30, 2025 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting

AGENDA

- Call to Order and Attendance Approval of Agenda
- Approval of Minutes
  - A. December 30, 2024, Regular Meeting
- Correspondence None
- 5. Old Business - None
- **New Business** 
  - A. Approval of Ranking of Offerors for Lease of Hangar and Office Space at the AB Won Pat International Airport Authority, Guam - RFP No. RFP-L01-FY25
  - B. Approval of Bond Defeasance Transaction
- Report of Executive Manager
  - A. Airport Updates
- **B.** Announcements
- Report of Comptroller None
- **Executive Session**
- 10. Public Comments
- 11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services.

This ad is paid for by GIAA.

# Guam Education Board

ANGEL R. SABLAN Chair MARY AL. Jair 501 Mariner Avenue Vic Barrigada, Guam 96913-1608 Telephone Number: (671) 300-1627 Facsimile Number: (671) 472-5003 Website Address: www.gdoe.net/geb

Guam Education Board Work Session Tuesday, February 4, 2025 3:30 PM Gallery, Bldg. B, Tiyan

#### **AGENDA**

- I. Meeting Call to Order
- II. Initial Recommendations for Consolidation of Schools
- III. Announcements & Adjournment

The public is welcome to view the meeting via live stream at https://www.facebook.com/DOEGuam.

This advertisement was paid by GDOE local funds.

#### **DETRY PUMPING SERVICE** IMMEDIATE JOB OPENINGS

# TRUCK DRIVERS GENERAL HELPERS DISPATCHER

CALL: 671-646-5946

#### Kumision I Tano' Saina-ta **Guam Ancestral Lands Commission**

The Guam Ancestral Lands Commission Regular Board Meeting will be held on Thursday, January 30, 2025 at 2:00 pm. This meeting is open to the public via ZOOM and YouTube JOIN ZOOM MEETING

https://us02web.zoom.us/j/8706936269?pwd=dVU2MzNWMXgyVVk4RVcyc1JJd0RoUT09

Meeting ID: 870 693 6269 Passcode: 2022

https://www.youtube.com/channel/UCvimv3dhTHiG4\_wmsSVH03g

www.youtube.com/@GALCYouTube

### **AGENDA**

I. Call to Order; II. Roll Call; III. Approval of Minutes: A. Regular Meeting-July 31, 2024, B. Special Meeting – October 30, 2024; IV. Acting Executive Director's Report; V. GEDA Progress Report; II. VI. Old Business: A. Northern Market, B. AT&T Update; VII. New Business: A. Status of Federal Excess Lands Return (U.S. P.L. 103-339) VIII. Public Comments; IX. Announcements: Next GALC Meeting; X. Adjournment

Details and link to this meeting is also available on the GovGuam Public Notices Portal at https://notices.guam.gov. Individuals requiring special accommodations, auxiliary aids or services, may call GALC Administration Office at 671-473-5263 or email admin@galc.guam.gov for more information

This ad is paid for by GALC Survey, Infrastructure & Development Funds.

#### **GUAM ETHICS COMMISSION**

Kumisión i Ginihan Areklamenton Guåhan NOTICE OF REGULAR MEETING

The Guam Ethics Commission regular meeting is to be conducted on Thursday, January 30, 2025 at 12:30 p.m. at the GEthC conference room Suite 406 - 4th Floor Bank of Hawaii Building in Hagåtña and Online Via Zoom.

Meeting ID: 876 733 0322 Passcode: ethics
The meeting will also be livestreamed on YouTube via:

https://www.youtube.com/channel/UCKnPm89nLvvK0d0kx0mtcgA https://www.youtube.com/channel/UC9mEuPIRFZL2BUGBASU0imA

#### **AGENDA**

- Call to Order / Roll Call of Members
- II. Approval of Minutes
  - November 15, 2024 Regular Meeting
- III. **Executive Director's Report** IV.

Closed Proceedings 4 GCA 15 §15401 ETH-23-110-0T-201 | ETH-23-115-COI-202 | ETH-23-122-UT-201 ETH-24-002-UT-202 | ETH-24-003-UT-202 | ETH-24-008-UT-202 ETH-24-009-UT-202 | ETH-24-010-UT-202 | ETH-24-011-UT-201 ETH-24-012-UT-201 | ETH-24-013-OT-202 | ETH-24-014-COI-201 | ETH-24-015-UT-202

V. **Unfinished Business** 

Review and Approve Draft Fiscal Year 2026 Budget Request

Review and Approve Draft Commission Logo

VI. **New Business** 

Commission to Act on the Following Cases: ETH-24-002-UT-202 | ETH-24-003-UT-202 | ETH-24-008-UT-202 ETH-24-009-UT-202 | ETH-24-010-UT-202 | ETH-24-011-UT-201 ETH-24-012-UT-201 | ETH-24-013-OT-202 | ETH-24-014-C01-201 | ETH-24-015-UT-202

Election of Officers

Executive Session 5 GCA 8 §8111 VIII. Announcements Adjournment IX.

VII.

For special accommodations or other assistance, please call the Guam Ethics Commission at (671) 969-5625.This ad was paid for with Guam Ethics Commission funds.

# MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM Monday, December 30, 2024, 3:00 p.m. GIAA CONFERENCE ROOMS 1 & 2

#### 1. CALL TO ORDER AND ATTENDANCE

The December 30, 2024, regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:02 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present: Offices or positions:

Brian J. Bamba Chairman
Gurvinder S. Sobti Vice Chairman

Lucy M. Alcorn<sup>1</sup> Rosie R. Tainatongo Doyon A. Morato Jesse G. Garcia

**Directors Absent:** 

Donald I. Weakley Board Secretary

**GIAA Officials:** 

Artemio R. Hernandez, Ph.D. Deputy Executive Manager

Dafne Mansapit Shimizu Comptroller

Jean M. Arriola Airport Services Manager

Raymond Quintanilla Airport Operations Superintendent Rolenda Faasuamalie Airport Marketing Administrator

Vince Naputi Chief of Airport Police Richard Cabrera Properties & Facilities

Kathrina Bayson Supply Management Administrator

William Brennan Arriola Law Firm, GIAA Legal Counsel

Janalynn Damian Calvo Jacob & Pangelinan LLP, GIAA Legal Counsel

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

#### 2. APPROVAL OF AGENDA

On motion duly made by Director Garcia, seconded by Vice-Chairman Sobti, the following resolution was unanimously passed:

#### Resolution No. 25-16

The Board hereby approves the agenda of the December 30, 2024, regular meeting, as presented.

-

<sup>&</sup>lt;sup>1</sup> Arrived 3:06 p.m.

#### 3. APPROVAL OF MINUTES

#### **A.** November 27, 2024 - Regular Meeting

On motion duly made by Director Morato, seconded by Director Tainatongo, the following resolution was unanimously passed:

#### Resolution No. 25-17

The Board hereby approves the minutes of the November 27, 2024, Regular Meeting, subject to corrections.

#### 4. CORRESPONDENCE

Deputy Executive Manager Dr. Hernandez advised there was no Correspondence to report.

#### 5. OLD BUSINESS

Deputy Executive Manager Dr. Hernandez advised there was no Old Business to present.

#### 6. NEW BUSINESS

**A.** Approval of Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System - RFP No. RFP-004-FY25

The first item discussed by the Board was the Approval of Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System Request for Proposals (RFP) RFP No. RFP-004-FY25. Deputy Executive Manager Dr. Hernandez announced that Board action is requested to approve the ranking results and conditional award for Request for Proposals for this RFP and provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers.

The scope of the project includes maintenance of chillers, colling towers, air handling units (AHU), fan coil units, building automation system (BAS), water softeners, and condensing water chemical treatment systems. 14 people downloaded the RFP package from GIAA's website, but only one firm submitted a proposal before the extended submission deadline. The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror A met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

GIAA currently has these services, but on a short-term extended contract. This RFP will be funded under the properties and facilities operations and maintenance budget, and the term agreement is for a period of five years.

GIAA Board of Directors Regular Meeting December 30, 2024 Page **3** of **4** 

Management recommended that the Board approve the ranking results and the contract award to Offeror A for the Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA.

After further discussion, on motion duly made by Director Garcia, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

#### Resolution No. 25-18

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' as presented, for Ranking of Offerors for Management and Infrastructure Support Services for GIAA's HVAC System - RFP No. RFP-004-FY25, subject to negotiation of fair and reasonable fees, and review by legal counsel.

After the Board acted, Deputy Executive Manager Dr. Hernandez announced that Offeror 'A' is Johnson Controls, Inc.

#### 7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by the Deputy Executive Manager Dr. Hernandez. The report included brief updates on Air Service Development, Federal Regulatory Updates, FAA PFCs Extension, Legislative Updates, and other announcements.

#### 8. REPORT OF THE COMPTROLLER

Ms. Dafne Mansapit Shimizu, Comptroller reported on the signatory enplaned pax for FY2021 – FY2025 (through 11/24), and also on GIAA's operating results on the revenues and expenses as of November 30, 2024.

Year-to-date Total Signatory Revenues for the month ending November 30, 2024, are below Budgeted revenues by 14.3%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total Concession Revenues are 19.9% below budget while Passenger Facility Charges are below the budget estimate by 13.4%. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by 11.2%. Year-to-date Total Operating Revenues actual of \$10.1M is 14.5% below the budget estimate of \$11.8M. Year-to-date Total Operating Expenses are below budget by 2.9%. Components of this line item include a 3.5% increase in Personnel Service, a 5.3% decrease in Contractual Services, a 57 .6% decrease in Materials & Supplies and a 0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of \$1.9M represents a 44.3% decrease over the year-to-date budgeted amount of \$3.3M. Finally, our year-to-date results for Debt Service Coverage are at 0.93 versus the requirement of 1.25.

#### 9. EXECUTIVE SESSION

**A.** DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).

Upon written recommendation of Counsel, on motion duly made by Director Morato, seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 3:43 p.m.

The Board convened into Executive Session at 3:43 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)). Attending Executive Session were Vice-Chairman Sobti, Director Alcorn, Director Tainatongo, Director Morato, Deputy Executive Manager Dr. Hernandez, and Legal Counsel, Janalynn Damian. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 3:52 p.m.

Based on discussion during Executive Session, there was no items requiring Board approval.

#### 10. PUBLIC COMMENTS

There were no Public Comments.

#### 11. ADJOURNMENT

Motion to adjourn duly made by Direc passed. The meeting was adjourned a	tor Garcia, seconded by Director Morato; motion unanimously t 3:53 p.m.
Dated this, day of	, 2024.
	Attest:
Brian J. Bamba	Donald I. Weakley
Chairman	Board Secretary
Prepared and Submitted By:	
Wana Frances C. Wintterle	
Corresponding Secretary	



# ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM BOARD OF DIRECTORS

#### **EXECUTIVE SUMMARY**

#### **REQUEST FOR PROPOSALS (RFP) NO. RFP-L01-FY25**

#### LEASE OF HANGAR AND OFFICE SPACE AT THE A.B. WON PAT INTERNATIONAL AIRPORT, GUAM

#### January 30, 2025

#### **Purpose**

Board action is requested to approve the ranking results and conditional award for Request for Proposals (RFP) No. RFP-L01-FY25, for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam.

#### **Background**

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals for the lease and aeronautical and airport related use of the hangar space located at the Southside airport location at the A.B. Won Pat International Airport (GUM). The HC5 Hangar is located on Neptune Avenue, South Tiyan, Barrigada, Guam, with ground space of approximately 10,000 square meters and facility space of approximately 51,600 square feet, comprised of the following:

- Ground Floor Office Area & Workshop approximately 11,648 square feet;
- Second Floor Office Area approximately 11,648 square feet; and
- Hangar approximately 28,304 square feet of exclusive or non-exclusive shareable space.

The RFP was publicly announced in a local newspaper on December 6, 10, 13, and 27, 2024. The deadline to submit proposals was extended to January 3, 2025 at 4:00 p.m.

A total of seven (7) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

#### **Proposal Evaluation and Selection**

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the RFP.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that **Offeror A** met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

**Executive Summary**RFP No. RFP-L01-FY25
Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam
Page 2 of 2

#### **Legal Review**

Upon Board approval of the ranking results, subject to negotiation of lease terms, the same will be forwarded to Legal Counsel for review and approval as to form.

#### **Lease Term**

The term of the agreement for the *Lease of Hangar and Office Space at the A.B. Won Pat International Airport* is for a period of five (5) years.

#### **Recommendation**

Management recommends that the Board approve the ranking results and the award to **Offeror A** for the *Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam* subject to negotiation of lease terms and conditions to include the possibility of a co-tenancy or other arrangements if Offeror A is interested and if GIAA deems appropriate.

If GIAA is unable to negotiate a lease with the highest ranked Offeror, GIAA may enter into negotiations with the next most qualified Offeror, cancel or terminate the RFP in its entirety, or re-solicit at a later date.



EMAIL: official@guamairport.net

January 27, 2025

#### **MEMORANDUM**

TO: JOHN M. QUINATA

**Executive Manager** 

FROM: SUPPLY MANAGEMENT ADMINISTRATOR

**SUBJECT:** Evaluation and Recommendation

RFP No. RFP-L01-FY25, LEASE OF HANGAR AND OFFICE SPACE AT THE A.B. WON PAT

INTERNATIONAL AIRPORT, GUAM

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals for the lease and aeronautical and airport related use of the hangar space located at the Southside airport location at the A.B. Won Pat International Airport (GUM).

The RFP was publicly announced in a local newspaper on December 6, 10, 13, and 27, 2024. The deadline to submit proposals was extended to January 3, 2025 at 4:00 p.m.

A total of seven (7) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

#### **Proposal Review for Responsiveness**

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the RFP.

#### **Evaluation and Selection**

Pursuant to <u>Section 10</u>: <u>Selection of Best Qualified Offeror and Proposal</u> of Basic Information of the RFP, after receipt of the proposal, the GIAA Evaluation Committee conducted an independent evaluation based on the evaluation criteria set forth in the RFP.

The committee appointed by the Executive Manager to evaluate the proposal included the following individuals:

- 1. Artemio R.A. Hernandez, Deputy Executive Manager
- 2. Dafne Mansapit-Shimizu, Comptroller
- 3. Jean M. Arriola, Airport Services Manager
- 4. Juan S.A. Reyes, Jr., Air Terminal Manager
- 5. Joseph G. Javellana, Program Coordinator IV









#### **Evaluation and Recommendation**

Request for Proposal No. RFP-L01-FY25

Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam

The committee completed their evaluation based on the evaluation criteria set forth in the RFP, and the scores were tabulated as reflected on the attached evaluation score summary. As a result of the tabulation, the proposals were ranked as follows:

- 1. Offeror A
- 2. Offeror B
- 3. Offeror C

#### **Recommendation**

Offeror A is deemed to have met the standards of responsibility and responsiveness as outlined in the RFP. Therefore, it is recommended to approve the ranking results and the award to the best qualified offeror, **Offeror** A for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, subject to negotiation of lease terms. The term of the lease is for a period of up to five (5) years.

Should you have any questions or would like to discuss this matter further, I am available at your request.

KATHRINA O. BAYSON

APPROVED:

Executive Manager

**Attachment** 



# Antonio B. Won Pat International Airport Authority, Guam

## **Evaluation Score Summary**

RFP NO. RFP-L01-FY25

## Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam

	Evaluate	Evaluator No. 1		Evaluator No. 2		Evaluator No. 3		Evaluator No. 4		Evaluator No. 5		
OFFEROR	Total Score	Rank	Final Ranking									
Offeror A	93	1	98	2	98	1	75	1	85	1	1	
Offeror B	93	1	100	1	94	2	65	3	80	2	2	
Offeror C	83	3	45	3	90	3	75	1	74	3	3	

Evaluators:	
No. 1. Artemio R.A. Hernandez, Deputy Executive Manager	
No. 2. Dafne Mansapit-Shimizu, Comptroller	
No. 3. Jean M. Arriola, Airport Services Manager	
No. 4. Juan S.A. Reyes, Jr., Air Terminal Manager	
No. 5. Joseph G. Javellana, Program Coordinator IV	



### A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY GUAM BOARD OF DIRECTORS MEETING THURSDAY, JANUARY 30, 2025 EXECUTIVE SUMMARY

ITEM 6B: REQUEST FOR APPROVAL OF BOND DEFEASANCE TRANSACTION

#### **Overview and Background**

Bond defeasance is a financial strategy utilized by bond issuers to remove outstanding debt obligations from their balance sheets through a deposit of cash in a restricted escrow account to pay specific bond principal and interest payments. Through the process, the principal paid from the escrow is legally defeased and removed from the balance sheet.

The Authority has been contemplating utilizing a bond defeasance strategy as part of its efforts towards managing its financial ratios supporting its credit ratings, and to achieve modest cost savings in the current interest rate environment. The process basically involves the defeasance of debt on a bond issuer's financial statements while ensuring bondholders continue to receive scheduled payments.

#### **Transaction Overview**

The bond defeasance would involve the purchase of US Treasuries with the interest earnings thereon applied to the defeased debt payments. Given the current interest rate environment, the escrow will earn interest at a higher rate than the interest rate paid on the defeased bonds. Because the defeased bonds are federally taxable rather than tax-exempt, the Authority will be permitted to retain this positive arbitrage.

#### Recommendation

Management recommends that the Board approve the authorization for the GIAA Management to move forward with a bond defeasance in the amount of up to \$3 million and with an estimated cost for various legal, professional, and other related expenses of approximately \$100,000.











## EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING **January 30, 2025**

#### **PASSENGER FLIGHT NETWORK: FEBRUARY 2025**

FLIGHT (Arriving/Dep		ROUTE	FLIGHT # (OI (Arriving/Departing)	RIGHMAJIN	FING DAYS  NG DEFRATING DAYS  NG (DEFRATING DAYS  UAM) GUAM)	AIRLINE	ROUTE	FLIGHT # (Arriving/Departin <b>y</b>	FLIGHT # Arriv語的Depar	OPERATING DAYS (OPERATING DEPARTING GUAM)	;
		HNL	UA201/200	1905/0725	Daily		TKK	UA132/UA133	1700/0920	Thur & Sun/Wed & Sat	າດວ
		HND	Daily UA849/848	0425/1905	Daily	United Airlines		<b>₩</b> ₩₩.	0718257075571	33 Mon & Thu/Tue & Fri	182
		TIND	UA874/UA828	0145/0700	Daily from February 23-28 only	United Air	lines	UA186/UA185	UA154/UA1	55 Wed & Sun./Tue & Sat 25/0	)75
		NRT	Daily UA197/196	2145/1245	Daily	Japan Airlines	NRT	JL941/JL942	1415/1650	Daily	
			Daily UA865/UA864		UMNYW23, T4, SaPNY, Thur, Sat, Sun	Jeju Airlines	ICN	Yap 7C3101/3102	UA186/UA1 1525/1630	85 <sub>Daily</sub> 0400/2	233
			UA827/UA873 Daily	1545/1700	Daily	Japan Air	ines ICN	NRT 7C3175	JL941/JL94 0350/0455	2 1415/1 Feb 1-3 only	165
		SPN	<sup>UA076/UA</sup> 1 <b>7fo</b> n,	<b>₩</b> ₩₩	Sat∀Tue, Thur,Sat,	Korean Air	ICN	KE421/KE422	1435/1650	Daily	]
			Sun			000000000000000000000000000000000000000	CJU	KE9425/KE9426	0930/1440	Feb 15, 18, 21 & 24	100
		MNL UA184/UA183 0440/19	0440/1955	Daily		ICN ICN	LJ913/L914 <b>IQ.N</b> 15/916	1505/1615 13 <b>75()3:1175</b>	Daily Daily Beginning De <b>Q</b> .3:50/0	)45	
	United Airlines	KIX	UA150/UA151	1540/0710	Daily	Jin Air					
		NIX	UA178/UA Paily	0120/1650	Wed,Fri, Sun/Tue, Thu, Sat from Feb 6-27, 2025 only	Korean	AHS	<b>IG</b> 4∕43₀\r1330	KE42/19R/E4	2M2n, Wed, Friday, \$244345/1 Daily beginning Dec 12	165
		NGO	UA136/UA137	1615/0725	Daily, except for February 4	Philippine Airlines	MNL	PR110/PR111	0425//0555	Daily	
						T'Way Airlines	ICN	TW303/TW304	1400/1500	Daily	
		PNI	UA176/UA <b>17⁄@ily</b>		Sunday/Monday Mon,Tue, Thu & Fri/. Mon,	China Airlines	TPE	ICN CI026/CI027	LJ913/L91		
		ROR	UA158/UA157	0510/2340	Wed, Thu & Sun			ICN 1026/C1027	LJ915/916	13:50/1	15:1
		KUK	UA193/UA 56 Ally	0630/1955	Tue, Fri/Wed Sat	Jin Ai Star Marianas	r <sub>ROP</sub>	**3401/**4301	1200/1230	Mon, Tue, Wed, Thu, Fri	

UA 132/133 (Min Systam Med Popper) will operate 2x weekly vs 1x weekly prior month

Starlux will operated sharter operation for Taipei on Feb. 3 only

Korean Air will operate charters from Jeju on Feb. 15, 18, 21, & 24 pnly Tue, Fri/Wed Sat

\*\*3401/\*\*4301 1200/1230

#### **AIR SERVICE SNAPSHOT**

or KIX will operate 3x weekly from Feb 6-27 only (increase of 3 flights from prior month) operate on Feb. 4 only (1 floight decrease from prior month) operate on Feb. 4 only (1 floight decrease from prior month) and Hopper) will operate apacity in comparison to February 2024, primarily due to the discontinuation of the discontinuation of 1) United Airline's daily Fukuoka flight and 2) Jeju Air's non-operation of winter charter flights ate charters from Pusan, Korea 5, 18, 21, & 24 only

		CY 202	3		<b>CY 2024</b>		% Percentage Change					
	# of	Seat	Enplane-	# of	Seat	Enplane-	# of	Seat	Enplane-			
	Flights	Capacity	ments	Flights	Capacity	ments	Flights	Capacity	ments			
December	695	124,247	96,062	619	115,650	N/A	-11%	-7%	N/A			
	CY 2024				CY 2025		%Percentage Change %Percentage Change					
	# of	Seat	Enplane-	# of	Seat	Enplane-	# of	Seat	Enplane-			
	Flights	Capacity	ments	Flights	Capacity	ments	Flights	Capacity	ments			
January	816	148,616	101,439	638	117,030	N/A	-22%	-21%	N/A			
February	712	129,083	94,082	580	109,989	N/A	-19%	-15%	N/A			

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# EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING January 30, 2025

#### **FEDERAL REGULATORY UPDATES**

Coming down the pike in March from the 4<sup>th</sup>-14<sup>th</sup> is the FAA Airport Certification Self-Inspection Training (ACSIT) hosted by the FAA International Office in conjunction with the FAA Honolulu Airports District Office. The FAAIO will be here to conduct the training which will include Civil Aviation Authority training for ICAO and Annex 14 compliance. We expect to have two each, civil aviation authority staff from the Republic of the Marshall Islands, the Federated States of Micronesia, and the Republic of Palau. The CNMI will be sending two or three self-inspectors for the training, and we will also include two or three from our end.

#### **FAA Aerodrome Certification Workshop**

The 2025 Aerodrome Certification Workshop is scheduled for April 22 – 25, 2025 at the Crowne Plaza Resort Saipan, CNMI. GIAA will be presenting on status of CIP projects and current operations. Further, GVB and MVA has also been invited to present their challenges and general recovery plans.

#### **FAA PFCs extension**

A second meeting was held with signatory airlines on Jan. 3, 2025, to further discuss the extension of Passenger Facility Charges (PFCs) assessed to the airlines that currently expires on March 1, 2025, to February 1, 2053, so that the FAA-approved PFC revenue can be collected. PFC's continue to fund the debt service for general revenue bonds used to fund the GIAA's \$241 million terminal construction and expansion project completed in 1998.

#### **LEGISLATIVE UPDATES**

#### 38th Guam Legislature Oversight Committee

As was announced at the December 30, 2024, Board of Directors regular meeting, Senator Jesse A. Lujan has been named as the Oversight Chairman for the Committee on Transportation, Tourism, Customs, Utilities and Federal & Foreign Affairs. Committee members include:

- Senator Christopher M. Duenas, Vice Chair
- Speaker Frank F. Blas, Member
- Senator Vincent A. Borja, Member
- Senator Eulogio Shawn Gumataotao, Member
- Senator Sabrina Salas Matanane, Member
- Senator Tina Rose Muna Barnes, Member
- Senator Joe S. San Agustin, Member
- Senator William M. Parkinson, Member

#### **Legislative Briefing & Tour**

On Wednesday, January 22, 2025, we held a briefing with newly elected senators of the 38<sup>th</sup> Guam Legislature. Our entire management team led by me and Deputy Executive Manager Artemio "Ricky" Hernandez, PhD briefed then toured our terminal and property with Senators Sabrina Salas Matanane, Senator Vincent A. Borja, and Senator Shelly Vargas Calvo and senior staff from Senator Jesse A. Lujan's office.



# **EXECUTIVE MANAGER'S REPORT**GIAA BOARD OF DIRECTORS MEETING January 30, 2025

#### **PROCUREMENT UPDATES**

IFB NO. GIAA-001-FY25: Janitorial and Maintenance Services

Announced: Tuesday, January 21, 2025

Bid Submission Deadline: Friday, February 14, 2025@2pm

#### **ANNOUNCEMENTS:**

- The surface preparation/painting of the terminal commenced on Jan. 22<sup>nd</sup>. Notice to all tenants went on Jan. 21<sup>st</sup> and an ad was placed in the Guam Daily Post on Jan. 23<sup>rd</sup> informing all airport users that surface preparation would begin first followed by paining and for all to pay attention to signage as the painting crews moved throughout the terminal.
- Biba GIAA for a very successful month of celebrating our 49<sup>th</sup> Anniversary as an autonomous agency of Guam! We would like to extend our appreciation and congratulations to the following for successful execution of events and activities:
  - Overall Airport Month Committee Co-Chairs: Airport Police Chief Vince Naputi and ARFF Chief Ray Mantanona
  - o "TAKE-OFF" 5K Run Committee Chair: Comptroller Dafne Mansapit-Shimizu (01/04)
  - Billiards Tournament & Karaoke Contest Committee Chair: Officer Cameron Chaco of the Airport Police (01/09)
  - 3<sup>rd</sup> Annual Edward Rios Memorial Softball Tournament Co-Chairs: Officers JR Mantanona and JP Mallari of the Airport Police (01/11-12)
  - 4<sup>th</sup> Annual Edward A. P. Muna II Memorial Golf Tournament Co-Chairs: Officer Robert Umadhay of Airport Police and Trini Cotelesse of Engineering (01/15)
  - Proclamation Signing Committee Chair: Marketing Administrator Rolenda Faasuamalie (01/17)
  - o Airport Wave Committee Chair: ARFF Chief Ray Mantanona (01/17)
  - Airport Family Mass Committee Chair: ARFF Chief Ray Mantanona
     Basketball Tournament Committee Co-Chairs: ARFF Captain Brandon and Firefighters
     Aflague, Jordan Guevara and Greg Dirige of the ARFF Div. (01/18-19)
  - Bowling Tournament Committee Chair: April Catagatan of Accounting (01/20)
  - F.O.D. Walk Committee Co-Chairs: Amanda O'Brien and Precy Dauglash of Operations (01/22)
  - Tenant Appreciation & Employee Recognition Banquet Committee: Marketing Section Team (01/24)
- BIBA and CONGRATULATIONS to all the Airport employees who were recognized at the 49<sup>th</sup> Anniversary Tenant Appreciation & Employee Recognition Program Banquet on Friday, January 24, 2025. We introduced a new category "Unit of the Year" so now we have a total of eight (8) categories for recognition as follows:
  - o **Employee of the Year Award** 8 nominees
  - Supervisor of the Year Award 8 nominees
  - Spirit of the Year Award 9 nominees



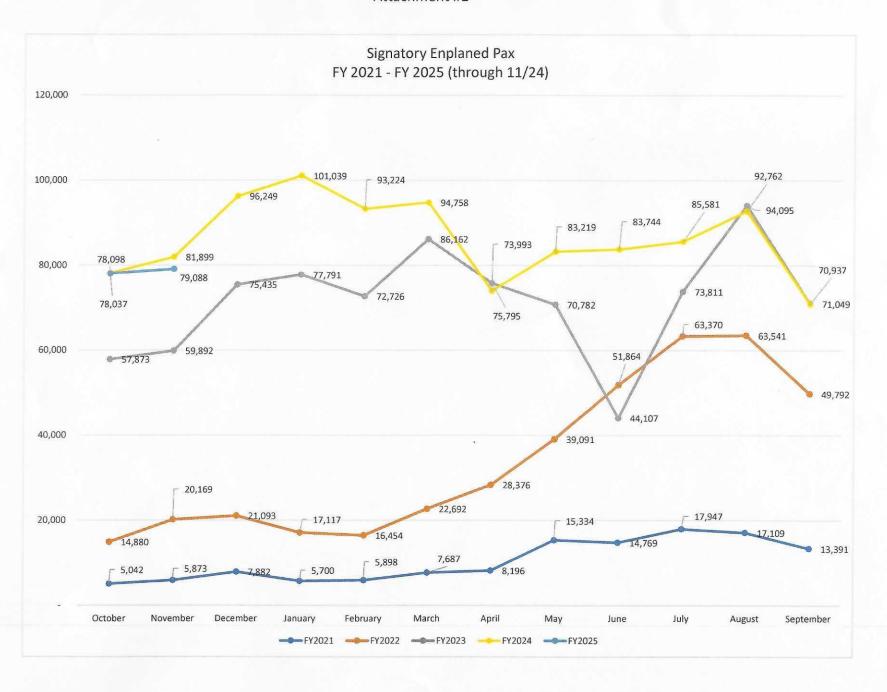
# **EXECUTIVE MANAGER'S REPORT**GIAA BOARD OF DIRECTORS MEETING January 30, 2025

- Integrity of the Year Award 6 nominees
- Unit of the Year Award
- **Division of the Year Award** 8 Divisions
- Manager of the Year Award 6 managers
- **Executive Manager's Award** 28 staff

List of all staff winners and service year awardees is attached as an addendum.

 BIBA and CONGRATULATIONS also to Program Coordinator II Austin Grant from our Property Management Office for having been selected to the prestigious Executive Leadership Development Program (ELDP) organized by the U.S. Department of Interior Office of Insular Affairs and Graduate School USA. He was selected as 1 of just 29 participants from throughout the region. The ELDP is an intensive year-long program that includes on-site sessions, virtual sessions and between-session assignments. We wish Austin the best during this time of growth and learning.

### Comptroller's Report Attachment #1







December 27, 2024

#### **MEMORANDUM**

To:

Mr. Brian Bamba

Chairman

**GIAA Board of Directors** 

From:

Dafne Mansapit-Shimizu

Comptroller

Subject:

Operating Results - Revenues and Expenses as of November 30, 2024

Attached herewith is GIAA's Operating Results Report for the month ending November 30, 2024. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-todate results ended November 30, 2024.

The key operating results for 2 month(s) of FY2025 ending November 30, 2024 - (in \$000's) are

			YE	AR	R-TO-DATE	FO	FORECAST FOR FULL YEAR- FY25			
CATEGORY	Actual FY25 Current Month		Budget FY25		Actual FY25	% Variance Budget vs. Actual		Actual	% Variance Budget vs.	
		Y-T-D		Y-T-D		Y-T-D Current Month			Actual	
Total Signatory Revenues	\$ 2,708.6	\$	6,462.8	\$	5,536.0	-14.3%	\$	40,869.7	-2.2%	
Total Concession Revenues	\$ 817.6	\$	1,997.0	\$	1,600.2	-19.9%	\$	13,507.7	-2.9%	
Total PFC's	\$ 331.3	\$	703.0	\$	609.0	-13.4%	\$	4,633.4	-2.0%	
Total Other Revenues	\$ 1,166.1	\$	2,685.2	\$	2,383.2	-11.2%	\$	17,869.3	-1.7%	
Total Operating Revenues	\$ 5,023.7	\$	11,848.0	\$	10,128.4	-14.5%	\$	76,880.0	-2.2%	
Total Operating Expenses	\$ 4,123.3	\$	8,524.3	\$	8,278.2	-2.9%	\$	55,753.6	-0.4%	
Net Revenues from Operations	\$ 900.4	\$	3,323.8	\$	1,850.1	-44.3%	\$	21,126.4	-6.5%	
Non-Operating Expenses	\$ 144.3	\$	149.7	\$	270.3	80.6%	\$	1,018.6	13.4%	
Other Available Moneys/Other Sources of Funds	\$ 408.9	\$	843.7	\$	797.4	-5.5%	\$	5,015.7	-0.9%	
Net Debt Service Coverage	1.02 1.34		1.34		0.93	-30.4%		1.42	-4.1%	

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Year-to-date Total Signatory Revenues for the month ending November 30, 2024 are below Budgeted revenues by **14.3%.** Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **19.9%** below budget while Passenger Facility Charges are below the budget estimate by **13.4%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **11.2%**.

Year-to-date Total Operating Revenues actual of \$10.1M is 14.5% below the budget estimate of \$11.8M.

Year-to-date Total Operating Expenses are below budget by **2.9%.** Components of this line item include a **3.5%** increase in Personnel Service, a **5.3%** decrease in Contractual Services, a **57.6%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of \$1.9M represents a 44.3% decrease over the year-to-date budgeted amount of \$3.3M.

Finally, our year-to-date results for Debt Service Coverage is at 0.93 versus the requirement of 1.25.

Should you have any questions, please contact me at your convenience.

#### **Attachments**

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

# A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM KEY OPERATING RESULTS (\$000's) As of November 30, 2024

		CURRE	NT MONTH				YEAR - T	O - DATE		FULL YEAR FORECAST		
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var	
	FY2024	FY2025	FY2025	Bud Vs Act'l	Full Year	FY2024	FY2025	FY2025	Bud Vs Act'l	Actual/Est	Bud Vs Act'l	
I. Signatory Airline Rents & Fees												
Terminal Bldg Rentals	272.4	302.4	302.4	0.0%	3,628.6	544.8	604.8	604.8	0.0%	3,628.6	0.0%	
Departure Fees	538.1	666.9	539.8	-19.1%	8,694.3	1,051.2	1,292.8	1,075.2	-16.8%	8,476.6	-2.5%	
Arrival Fees	407.3	893.1	710.9	-20.4%	11,702.3	760.9	1,719.3	1,414.6	-17.7%	11,397.7	-2.6%	
Immigration Inspection Fees	159.4	234.8	184.1	-21.6%	3,031.4	295.8	453.9	366.8	-19.2%	2,944.3	-2.9%	
Common Use Departure Fees	60.1	52.1	34.2	-34.3%	668.7	126.1	101.8	70.7	-30.5%	637.6	-4.7%	
Loading Bridge Use Fees	334.4	376.2	292.4	-22.3%	4,713.3	667.8	766.2	633.3	-17.3%	4,580.5	-2.8%	
Landing Fees	711.2	630.9	542.5	-14.0%	7,874.3	1,488.8	1,282.4	1,154.6	-10.0%	7,746.5	-1.6%	
Apron Use Fees	107.2	118.9	102.2	-14.0%	1,483.6	220.4	241.6	215.9	-10.6%	1,457.9	-1.7%	
Total Signatory Revenue	2,590.1	3,275.3	2,708.6	-17.3%	41,796.5	5,155.7	6,462.8	5,536.0	-14.3%	40,869.7	-2.2%	
Enplaned Signatory Pax	81,899	97,174	79,088	-18.6%	1,266,884	159,997	188,384	157,125	-16.6%	1,235,625	-2.5%	
Cost per Enplaned Pax	\$31.63	\$33.71	\$34.25	1.6%	\$32.99	\$32.22	\$34.31	\$35.23	2.7%	\$33.08	0.3%	
Revenues from Sources other than Signatory Airlines Rents & Fees Concession Revenues												
Gen Mdse (DFS)	555.9	661.5	461.8	-30.2%	8,881.5	1,096.4	1,296.2	926.0	-28.6%	8,511.2	-4.2%	
In-flight Catering	112.1	102.6	108.0	5.3%	1,396.6	217.6	194.8	216.5	11.1%	1,418.2	1.5%	
Food & Beverage	71.2	73.4	75.8	3.3%	999.4	143.0	139.4	148.0	6.2%	1,008.0	0.9%	
Rental Cars	155.8	175.7	151.4	-13.8%	2,392.0	306.8	333.7	274.0	-17.9%	2,332.3	-2.5%	
Other Concession Rev	27.1	17.3	20.7	19.7%	235.0	64.3	32.8	35.7	8.8%	237.9	1.2%	
Total Concession Revenues	922.2	1,030.4	817.6	-20.6%	13,904.5	1,828.1	1,997.0	1,600.2	-19.9%	13,507.7	-2.9%	
Passenger Facility Charges	355.0	362.6	331.3	-8.6%	4,727.4	644.3	703.0	609.0	-13.4%	4,633.4	-2.0%	
Other Revenue	1,231.9	1,348.7	1,166.1	-13.5%	18,171.2	2,489.2	2,685.2	2,383.2	-11.2%	17,869.3	-1.7%	
Total Operating Revenue	5,099.2	6,016.9	5,023.7	-16.5%	78,599.6	10,117.3	11,848.0	10,128.4	-14.5%	76,880.0	-2.2%	
II. Operating Expenses:												
Personnel Services	1,863.8	2,054.6	2,087.4	1.6%	26,709.6	3,734.5	4,109.2	4,251.5	3.5%	26,851.9	0.5%	
Contractual Services	1,321.2	1,985.3	1,977.6	-0.4%	27,202.6	3,285.0	4,108.1	3,891.1	-5.3%	26,985.6	-0.8%	
Materials & Supplies	72.8	185.5	52.8	-71.6%	2,087.4	196.6	307.0	130.1	-57.6%	1,910.6	-8.5%	
Equipment/Furnishings	0.0	0.0	5.5	0.0%	0.0	0.0	0.0	5.5	0.0%	5.5	0.0%	
Total Operating Expenses	3,257.8	4,225.4	4,123.3	-2.4%	55,999.6	7,216.1	8,524.3	8,278.2	-2.9%	55,753.6	-0.4%	
Net income from Operations	1,841.4	1,791.5	900.4	-49.7%	22,600.0	2,901.2	3,323.8	1,850.1	-44.3%	21,126.4	-6.5%	

# A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM KEY OPERATING RESULTS (\$000's) As of November 30, 2024

		CURRE	NT MONTH				YEAR - T	O - DATE		FULL YEAR FORECAST	
	Actual	Budget	Actual	%Var	Budget	Actual	Budget	Actual	%Var		%Var
	FY2024	FY2025	FY2025	Bud Vs Act'l	Full Year	FY2024	FY2025	FY2025	Bud Vs Act'l	Actual/Est	Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating/Non-recurring Expenses (Post Employment/Emergency)	333.9	74.8	144.3	92.9%	898.0	744.0	149.7	270.3	80.6%	1,018.6	13.4%
Add: Interest on Investments	69.0	75.8	121.2	60.0%	909.4	670.8	151.6	251.3	65.8%	1,009.1	11.0%
Net Revenues	1,576.5	1,792.5	877.3	-0.5	22,611.4	2,828.0	3,325.6	1,831.2	-0.4	21,116.9	-0.1
Add: Other sources of funds (Federal Reimb)	14.4	33.3	20.4	-38.7%	400.0	29.3	66.7	20.4	-69.3%	353.8	-11.6%
Add: Other available moneys	246.9	388.5	388.5	0.0%	4,662.0	493.8	777.0	777.0	0.0%	4,662.0	0.0%
Net Revenues and Other											
Available Moneys	1,837.8	2,214.3	1,286.2	-41.9%	27,673.4	3,351.0	4,169.3	2,628.6	-37.0%	26,132.7	-5.6%
Debt Service payments	454.8	1,554.0	1,263.2	-18.7%	18,647.9	1,442.3	3,108.0	2,817.1	-9.4%	18,357.1	-1.6%
Debt Service Coverage	4.04	1.42	1.02	-28.5%	1.48	2.32	1.34	0.93	-30.4%	1.42	-4.1%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	
Total Non-Operating Expenses Total Other Available Moneys/Other sources	333.9 261.3	74.8 421.8	144.3 408.9	92.9% -3.1%	898.0 5,062.0	744.0 523.1	149.7 843.7	270.3 797.4	80.6% -5.5%	1,018.6 5,015.8	13.4% -0.9%

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#### RECOMMENDATION OF COUNSEL

**TO:** Board of Directors

ANTONIO B. WON PAT INTERNATIONAL

**AIRPORT AUTHORITY, GUAM** 

CC: Mr. John M. Quinata

**Executive Manager** 

ANTONIO B. WON PAT INTERNATIONAL

AIRPORT AUTHORITY, GUAM

FROM: Janalynn Cruz Damian

CALVO JACOB & PANGELINAN LLP

**DATE:** December 16, 2024

**SUBJECT:** Executive Session

Pursuant to 5 GCA § 8111(c), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.