

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Tuesday, July 9, 2024, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The July 9, 2024 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:06 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Gurvinder S. Sobti  
Donald I. Weakley  
Lucy M. Alcorn  
Rosie R. Tainatongo  
Jesse G. Garcia

**Offices or positions:**

Chairman  
Vice Chairman  
Board Secretary

**Directors Absent:**

Doyon A. Morato (Excused)

**GIAA Officials:**

John M. Quinata  
Artemio R. Hernandez, Ph.D.  
Dafne Mansapit Shimizu  
Jean M. Arriola  
Joseph Javellana  
Rolenda Faasuumalie  
Audie Artero  
Ken McDonald  
Kathrina Bayson  
Jenielle Meno

Executive Manager  
Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Property Management Office  
Airport Marketing Administrator  
Engineering Supervisor  
Properties & Facilities Superintendent  
Supply Management Administrator  
Procurement Office

William Brennan

Arriola Law Firm, GIAA Legal Counsel

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

At this time Chairman Bamba suggested that the agenda be amended to table item 6C.

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

**Resolution No. 24-47**

The Board hereby amends the agenda of the July 9, 2024 regular meeting, to table item 6C.

**3. APPROVAL OF MINUTES**

**A. May 30, 2024 - Regular Meeting**

On motion duly made by Vice Chairman Sobti, seconded by Director Alcorn, the following resolution was unanimously passed:

**Resolution No. 24-48**

The Board hereby approves the minutes of the May 30, 2024 regular meeting, subject to corrections.

**4. CORRESPONDENCE**

Executive Manager Quinata advised there was no Correspondence to report.

**5. OLD BUSINESS**

Executive Manager Quinata advised there was no Old Business to present.

**6. NEW BUSINESS**

**A. Approval of Award for Replacement of GIAA Cooling Tower Fan Assemblies – IFB No. GIAA-C05-FY24**

The first matter discussed requiring Board action was the approval of the bid award for Replacement of GIAA Cooling Tower Fan Assemblies, Invitation for Bid (“IFB”) No. IFB No. GIAA-C05-FY24. The Deputy Executive Manager provided background information to the Board on the referenced IFB. Seventeen (17) prospective bidders downloaded the IFB package and five (5) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff. The result of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
BME & Son's Inc.	\$393,588.00
J&B Modern Tech	\$265,581.00

OG Enterprises, Inc.	\$198,000.00
Polyphase System, Inc.	\$179,630.00
Ian Corporation	\$495,961.00

All bids received were determined to be responsive and all bidders have met the standards of responsibility as set forth in the Guam Procurement Law and Regulations. The government estimate for this project is \$400,000.00. A bid confirmation was completed for the lowest bid amount. The Project is funded through GIAA Properties & Facilities O&M funds and/or Capital Improvement Funds, as determined to be necessary.

Management recommends award of the Replacement of GIAA Cooling Tower Fan Assemblies in the amount of \$179,630.00 to Polyphase Systems Inc., who is the lowest bidder and has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.

Director Weakley inquired on the timeframe. The Deputy Executive Manager announced, 120 days from notice to proceed (NTP).

Vice Chairman Sobti inquired when was the last time the Airport replaced the fan assemblies. The Deputy Executive Manager advised the Board, that it was in 2013. The current system is corroded and is not operating as intended. An assessment was conducted and the cooling tower fan assemblies were recommended for immediate replacement.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 24-50**

The Board hereby approves the contract award for GIAA Cooling Tower Fan Assemblies under IFB No. GIAA-C05-FY24 to Polyphase Systems Inc., in the amount of \$179,630.00, subject to review by legal counsel.

**B. Memorandum of Understanding (MOU) Between GIAA and CQA**

Board action is requested to approve a Memorandum of Understanding ("MOU") between the Antonio B. Won Pat International Airport Authority, Guam, and the Guam Customs & Quarantine Agency (CQA), a Government of Guam agency. Deputy Executive Manager Hernandez presented the MOU, and advised the Board that the MOU describes the intention to renovate existing space that is being leased by CQA at GIAA's Main Terminal building. Currently Guam Customs occupies space at the Cargo building for their administrative offices and training areas. CQA will be moving both their administrative office and training areas to the Main Terminal building. The MOU outlines the transfer of funds from CQA in the amount of \$2,499,975.28 for the improvements

to the premises, along with stating what both parties are responsible for. GIAA's responsibility will be to procure and manage the construction of the renovation of the 21,708 square feet of usable space that CQA leases at the Terminal, to include furniture, fixtures, and equipment. GIAA shall handle all design, engineering, procurement, construction, and installation relating to the improvements.

The Deputy Executive Manager advised that the MOU will go through a review process, and is currently still at BBMR, it will then be forwarded to CQA's legal counsel for review, and eventually to Governor Leon Guerrero for signature.

Management recommends that the Board approve the MOU, subject to further review.

Vice Chairman Sobti inquired on the location to be renovated. The Deputy Executive Manager informed the Board that much of the area to be renovated is adjacent to the baggage claim area and toward CQA's inspection area, where there are a number of administrative offices. Discussion ensued relative to funding and details of renovations.

Vice Chairman Sobti inquired on administrative costs of renovating. Executive Manager Quinata informed the Board that listed under 1(d) in the MOU, is an administrative fee of 5% included in the total amount payable to GIAA for costs related to Improvements.

After further discussion, on motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 24-51**

The Board hereby approves the Memorandum of Understanding (MOU) between Antonio B. Won Pat International Airport Authority, Guam and Government of Guam, Customs & Quarantine Agency, as presented, subject to further review by legal counsel.

- C. Approval of Board Resolution No. 24-49: Issuance and Purchase of Certain Bonds  
- *TABLED*

Deputy Executive Manager Hernandez gave a brief update on the Issuance and Purchase of Certain Bonds, informing the Board that with the assistance of GEDA, BBMR and GIAA Underwriters, Barclays, GIAA was able to find an opportunity for savings on debt service for the upcoming fiscal year. Without discussing specifics, GIAA's intention is to tender bonds from existing bond holders, which are taxable bonds, refund those bonds, and sell new, tax-exempt bonds to the same or similar bond holders. GIAA will also be looking to achieve the 2% net value savings for the transactions. Management will be presenting to the Board the near final or finalized Preliminary Official Statement (POS) at the end of July 2024.

**D. Approval of Legal Services Invoices No. 81648-81652**

The next item discussed was invoices from Calvo Jacob & Pangelinan, LLP (CJP) relative to legal services fees incurred in March 2024. Deputy Executive Manager Hernandez advised the Board that CJP submitted invoices for general legal services.

Referenced legal services invoices total an amount of \$13,015.00. Due to the referenced services exceeding CJP's monthly cap of \$10,000.00, Board action is required to authorize the additional amounts above the cap; \$3,015.00.

After further discussion, on motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

**Resolution No. 24-52**

The Board hereby authorizes the Authority to issue payment to Calvo Jacob & Pangelinan, LLP for legal fees incurred in March 2024 pertaining to General matters, Legislative Issues, Apron East Operations Area Restoration, Board Matters (Invoice No. 81648-81651) and DFS Guam L.P. Arbitration Claim (Invoice No. 81652) that exceed the monthly cap of \$10,000.00 in the amount of \$3,015.00, invoices totaling the amount of \$13,015.00.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by the Executive Manager Quinata. The report included brief updates on Airline activity, CIPs, Airport updates, Regulatory updates and other announcements.

Brief discussion followed with Board members asking questions of the Executive Manager.

**8. REPORT OF THE COMPTROLLER**

Ms. Dafne Mansapit Shimizu, Comptroller reported on the revenues and expenses of the Authority for the month ending **May 31, 2024**. Year-to-date Total Signatory Revenues are below Budgeted revenues by **18.2%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total Concession Revenues are **6.5%** below budget while Passenger Facility Charges are below the budget estimate by **21.2%**. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **5.3%**. Year-to-date Total Operating Revenues actual of **\$43.0M** is **11.3%** below the budget estimate of **\$48.5M**. Year-to-date Total Operating Expenses are below budget by **16.3%**. Components of this line item include Personnel Service, Contractual Services, and Materials & Supplies which came in below budget by **7.2%**, **19.8%**, and **59.0%**, respectively. The actual year-to-date Net Revenues from Operations of **\$12.0M** is **4.9%** above the year-to-date budgeted amount of **\$11.5M**. Finally, our year-to-date results for Debt Service Coverage is at **1.59** versus the requirement of **1.25**.

## 9. EXECUTIVE SESSION

Due to previously disclosed conflicts of interest, Chairman Bamba and Director Garcia recused themselves from participation in Executive Session.

Upon written recommendation of Counsel, on motion duly made by Director Alcorn, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 4:09 p.m.

### A. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c))

The Board convened into Executive Session at 4:13 p.m. to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Tainatongo, Executive Manager Quinata, and Legal Counsels, Eduardo Calvo and Janalynn Damian. Also present was the court reporter who will prepare a transcript of the Executive Session. Executive Session ended at 4:35 p.m.

All Board members present in the conference room. Regular Session resumed at 4:39 p.m.


## 10. PUBLIC COMMENTS

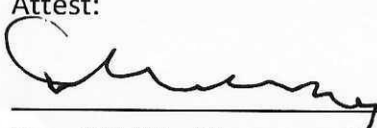
There were no Public Comments

## 11. ADJOURNMENT

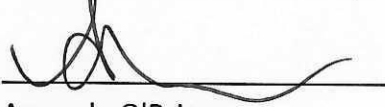
Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 4:38 p.m.

Dated this 10th, day of September, 2024.

  
\_\_\_\_\_  
Brian J. Bamba  
Chairman

Attest:  
  
\_\_\_\_\_  
Donald L. Weakley  
Board Secretary

Prepared and Submitted By:

  
\_\_\_\_\_  
Amanda O'Brien  
Corresponding Secretary

## BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Tuesday, July 9, 2024

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or

<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

### Public Notice

#### First Notice:

The Guam Daily Post – July 1, 2024

Notice to Media – July 1, 2024

#### Second Notice:

The Guam Daily Post – July 5, 2024

Notice to Media – July 5, 2024

## AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. May 30, 2024 Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
  - A. Approval of Award for Replacement of GIAA Cooling Tower Fan Assemblies – IFB No. GIAA-C05-FY24
  - B. Memorandum of Understanding (MOU) Between GIAA and CQA
  - C. Approval of Board Resolution No. 24-49: Issuance and Purchase of Certain Bonds
  - D. Approval of Legal Services Invoices No. 81648-81652
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. DFS Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
10. Public Comments
11. Adjournment



BOARD OF DIRECTORS REGULAR MEETING  
3:00 p.m., Tuesday, July 9, 2024  
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET		
PRINT NAME	COMPANY/AGENCY	CONTACT NO./EMAIL
1. INENO, JENIENE	GIAA	646-0300
2. DAYSON, KATHRINA	GIAA	646-0300
3. JUANITA	GIAA	
4. Rhaunahne	GIAA	646-1464
5. THIN COM	"	"
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## Dededo Municipal Planning Council Public Hearing

Monday, July 8, 2024 @ 6:00p.m.

Dededo Senior Citizen Center

Live on Dededo Mayor's Office Facebook page

### AGENDA

- I. Conditional use application for Lot 11, Block 3, Tract 11407 for the construction and operation of a Temporary Workforce Housing Facility (TWHF) to house a maximum of 144 workers in an "M-1" (Light Industrial) zone. Applicant: Rocky Mountain Precast, LLC. Rep: Daniel D. Swavely.
- II. Zone change application for Lot 10184-2, "R-2" (Multi-Family Dwelling) to "M-1" (Light Industrial) in the Ukudo Village area to support the Guam Power Authority's (GPA) agenda and meet established renewable energy portfolio standard goals. Applicant: CoreTech Development, LLC. Rep: TG Engineers, PC.
- III. Zone change application for Lot 10184-3, "R-2" (Multi-Family Dwelling) to "M-1" (Light Industrial) in the Ukudo Village area to support the Guam Power Authority's (GPA) agenda and meet established renewable energy portfolio standard goals. Applicant: CoreTech Development, LLC. Rep: TG Engineers, PC.
- IV. Zone change application for Lot 10188, "H" (Hotel) to "M-1" (Light Industrial) in the Ukudo Village area to support the Guam Power Authority's (GPA) agenda and meet established renewable energy portfolio standard goals. Applicant: CoreTech Development, LLC. Rep: TG Engineers, PC.
- V. Adjourn

For special accommodations, please email [dededo.astumbo@gmail.com](mailto:dededo.astumbo@gmail.com).  
This ad is paid for by applicants for zone change and conditional use.



### Missile Defense Agency Announces Open House Public Meeting for Guam Flight Test Proposed Final EA/OEA and Proposed FONSI

The Missile Defense Agency (MDA), in cooperation with the United States (U.S.) Navy, U.S. Air Force, U.S. Army, and U.S. Coast Guard (Cooperating Agencies), has prepared an Environmental Assessment (EA)/Overseas Environmental Assessment (OEA) to evaluate the potential environmental impacts from proposed missile defense flight tests or target tracking exercises conducted from Andersen Air Force Base (AABF) on Guam or at sea from a Navy ship in the western Pacific Ocean (Proposed Action). The Proposed Action includes conducting up to two flight tests or tracking exercises per year over a 10-year period. The purpose of the Proposed Action is to validate the interoperability of multiple sensors and interceptor systems that could become part of a missile defense system developed to protect Guam. Access to select private properties on the boundary of AABF would need to be restricted during flight test events to ensure public safety.

#### EXTENDED PUBLIC COMMENT PERIOD: JUNE 3, 2024, THROUGH AUGUST 2, 2024

MDA will hold an open house public meeting with poster stations staffed by project representatives who can provide information and answer questions.

Thursday, July 25, 2024, 5 to 8 p.m.

Dededo Senior Center

319 Iglesias Circle

The Proposed Final EA/OEA and Proposed Finding of No Significant Impact (FONSI) is available for download at [www.mda.mil/system/guamft](http://www.mda.mil/system/guamft), or visit the Dededo or Nieves M. Flores Memorial public libraries to view a printed copy. Public comments may be submitted at the open house, by email to [info@GFT-EA.com](mailto:info@GFT-EA.com), or by postal mail to: ManTech International Attn: Guam Flight Test EA Project Support, PMB 403, 1270 N. Marine Corps Dr., Suite 101, Tamuning, Guam 96913-4331.

#### NHPA Section 106 Consultation

On behalf of MDA and Cooperating Agencies, the Navy is initiating Section 106 consultation under the National Historic Preservation Act (NHPA) for the Guam Flight Test. To identify and consider potential effects on historic properties, or to learn how to become a consulting party, you may submit a request by email or U.S. postal mail to the address above.

For media queries, contact MDA Public Affairs at 256-450-4699 or email at [mda.info@mda.mil](mailto:mda.info@mda.mil).

Comments on the Proposed Final EA/OEA, Proposed FONSI, and NHPA Section 106 consultation must be postmarked or received electronically by 11:59 p.m. ChST August 2, 2024, for consideration in the Final EA/OEA and Final FONSI. Approved for Public Release 24-MDA-11798 (16 May 24)

News that  
follows you.

Download **The Guam Daily Post** app  
to get real time news.

THE GUAM  
DAILY POST



## FOR RENT

### Agana Heights

1 Bedroom Studio

Ocean View, Security, Mail Delivery

671-472-2239 / 671-788-6693

### IN THE SUPERIOR COURT OF GUAM

#### IN THE MATTER OF THE ESTATE

OF

JOSE CASTRO MUNOZ,

Deceased.

SUPERIOR CASE NO: PRO058-24

#### NOTICE OF CONTINUED HEARING

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE.

1. NOTICE IS HEREBY GIVEN that Barbara Munoz Gumataotao also fna: Barbara Munoz Santos has filed a Petition for Letters of Administration, reference to such petition in hereby made for further particulars.
2. A continued hearing on the petition will be heard on Wednesday, July 10, 2024, at 9:30 a.m., before Judge Dana A. Gutierrez in the Superior Court of Guam.
3. To attend or participate in the hearing, you may appear in person at the Courtroom of Judge Dana A. Gutierrez, 120 West O'Brien Drive, Hagåtña, Guam or you may appear via Zoom by logging onto <https://guamcourts.org.zoom.us> and enter Meeting ID: 839 7874 0380 and Passcode: 189701. For technical assistance, please call (671) 475-3207 five(5) minutes prior to the designated hearing time.

Dated: May 22, 2024

**JANICE M. CAMACHO-PEREZ,**  
Clerk of Court, Superior Court of Guam  
BY: /s/ Pauline I. Untalan  
Courtroom/Chamber Clerk

### LAW OFFICE OF CYNTHIA V. ECUBE, ESQ.

A Professional Corporation  
259 Martyr Street, Suite 100  
Hagåtña, Guam 96910  
Telephone No.: (671) 472-8889  
Telecopier No.: (671) 472-8890  
Email Address: [info@ecubelaw.com](mailto:info@ecubelaw.com)

### IN THE SUPERIOR COURT OF GUAM

#### THE MATTER OF THE ESTATE

OF

ANTONIO I. MUNOZ and

FELICITA T. MUNOZ,

Decedents.

PROBATE CASE NO. PRO071-24

#### 2ND AMENDED NOTICE OF HEARING

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE.

1. NOTICE IS HEREBY GIVEN that Michael A.S. Munoz has filed a Petition for Letters of Testamentary and for Appointment of Executor.
2. A hearing on the petition will be heard on Wednesday, July 10, 2024, at 11:30 a.m.
3. To attend or to participate in the hearing, you may appear in person at the Guam Judicial Center, appear remotely at <https://guamcourts.org.zoom.us> and enter Meeting ID: 864 4387 2213 and Passcode: JEMI, or call into the courtroom at 671-300-6703 at the designated hearing time. For connectivity issues, you may contact Jannette Samson at (671)475-0141 or email [jsamson@guamcourts.gov](mailto:jsamson@guamcourts.gov).

Dated: 29 MAY, 2024

**JANICE M. CAMACHO-PEREZ**  
Clerk of Court, Superior Court of Guam  
/s/ Flora W. Fagan  
Deputy Clerk

## VEHICLE FOR SEALED BID "AS IS"

2016 MITSUBISHI LANCER  
GU006323

2017 TOYOTA COROLLA  
HP619500

2019 TOYOTA TACOMA  
KX154233

### UNITED PACIFIC

646-8163

E-MAIL : [Imanila@upcaguamandaipan.com](mailto:Imanila@upcaguamandaipan.com)  
The Seller reserves the right to reject any or all bids.

### LAW OFFICE OF FREDERICK J. HORECKY

643 Chalan San Antonio  
Suite 102B  
Tamuning, Guam 96913  
Telephone: (671) 646-8274/75  
Facsimile: (671) 646-8403

### IN THE SUPERIOR COURT OF GUAM

#### IN THE MATTER OF THE ESTATE

OF

ROSITA TOVES CALVO,

Deceased.

PROBATE CASE NO. PRO199-21

#### SECOND AMENDED NOTICE OF HEARING

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE.

1. NOTICE IS HEREBY GIVEN that Gregorio Toves Calvo has filed a Petition to Reopen Probate Based Upon After-Discovered Property, and for Letters of Administration.
2. A hearing on the petition will be heard Wednesday, July 10, 2024, 11:20 a.m.
3. To attend or to participate in the hearing, you may appear in person at the Guam Judicial Center, appear remotely at <https://guamcourts.org.zoom.us> and enter Meeting ID: 864 4387 2213 and Passcode: JEMI; or call into the courtroom at 671-300-6703 at the designated hearing time. For connectivity issues, you may contact Jannette Samson at (671)475-0141 or email [jsamson@guamcourts.gov](mailto:jsamson@guamcourts.gov).

Dated: 28 MAY, 2024

**JANICE M. CAMACHO-PEREZ**  
Clerk of Court, Superior Court of Guam  
/s/ Alice B. Mendoza  
Courtroom/Chamber Clerk

A.B. WON PAT INTERNATIONAL  
AIRPORT GUAM



### REGULAR

### MONTHLY

### BOARD MEETING

Tuesday, July 09, 2024 at 3:00 PM in  
Terminal Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA website:

[www.guamairport.com](http://www.guamairport.com) or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting-agenda>

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. May 30, 2024 Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
  - A. Approval of Award for Replacement of GIAA Cooling Tower Fan Assemblies - IFB No. GIAA-C05-FY24
  - B. Memorandum of Understanding (MOU) Between GIAA and CQA
  - C. Approval of Board Resolution No. 24-49: Issuance and Purchase of Certain Bonds
  - D. Approval of Legal Services Invoices No. 81648-81652
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session
  - A. DFS, Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671)642-4717/18 for special accommodations, auxiliary aids, or services. This ad is paid for by GIAA.

little type

# BIG RESULTS

use the classifieds whether you're  
buying • selling • hiring

**Delivery Driver Job****Starting \$16-\$23 dep. on exp.****4am-8am / 1:30pm-5:30pm****Call or text 671.977.0956****HEALTH PROFESSIONAL  
LICENSING OFFICE****Commission on the Healing Arts of Guam  
(COHA)**Mailing Address: 194 Hernan Cortez Avenue,  
Suite 213 Terlaje Professional Bldg.  
Hagåtña, Guam 96910  
Phone: (671) 735-7404-12**Commission on the Healing Arts of Guam  
(COHA) Regular Board Meeting**

Friday, July 12, 2024, at 12:00 P.M. (ChST)

**Join Zoom Meeting**<https://us06web.zoom.us/j/83874587629?pwd=zaBf1D3NCaNEbo1Ov8RwbWdQ5N1y.1>

Meeting ID: 838 7458 7629

Passcode: 185054

**Meeting Agenda:**

- I. Call to order
- II. Confirmation of Publication
- III. Roll call of members
- IV. Review and approval of agenda
- V. Review and approval of minutes
- VI. HPLO Administrator's Report
- VII. Old Business
  - (a) Update rules and Regulations (c) Amending License Fee Schedules
  - (b) Proposal for increasing the budget for HPLO FY 2025
  - (c) Amendments to current law governing boards
- VIII. New Business
  - (a) Resolution to establish two (2) positions for investigator and inspector for COHA
- IX. Next Meeting
- X. Adjournment

To view the names of the applicants being considered go to <https://guamhplo.org>  
LIVE Streaming link <http://facebook.com/HPLOGuam>  
This advertisement was paid for by DPHSS/Health Professional Licensing Office-Local Funds

For more information, please contact  
the Board office at 735-7404/10 thru 12.

Persons needing a telecommunication device for the  
Hearing/Speech Impaired (TDD) may contact 475-8339.

**FOR RENT****Agana Heights**

1 Bedroom Studio

Ocean View, Security, Mail Delivery

**671-472-2239 / 671-788-6693****VEHICLE FOR  
SEALED BID  
"AS IS"****2016 TOYOTA HIGHLANDER  
GS019886****2020 NISSAN FRONTIER  
LN723630****UNITED PACIFIC****646-8163**E-MAIL: [Imanila@upcaguamandsaipan.com](mailto:Imanila@upcaguamandsaipan.com)  
The Seller reserves the right to reject any or all bids.**REGULAR  
MONTHLY  
BOARD MEETING**Tuesday, July 09, 2024 at 3:00 PM in  
Terminal Conference Rooms 1 & 2 and by  
Videoconference and Live Streamed via GIAA website:[www.guamairport.com](http://www.guamairport.com) or<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>**AGENDA**

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8. Report of Comptroller
9. Executive Session
  - A. DFS. Guam L.P. related litigation to which GIAA is or may be a party (5 GCA § 8111(c)).
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services. This ad is paid for by GIAA.

**BROOKS CONCEPCION LAW, P.C.**247 Martyr Street, Ste. 101  
Hagåtña, Guam 96910  
(671) 472-6848  
(671) 477-5790

Attorneys for Petitioner

**IN THE SUPERIOR COURT OF GUAM****IN THE MATTER OF THE ESTATE OF  
FRANCISCO PEREZ CONCEPCION AND  
MARTA LIZAMA CONCEPCION AKA  
MARTHA LIZAMA CONCEPCION,  
Deceased.****PROBATE CASE NO: PRO079-24****AMENDED****NOTICE OF HEARING ON PETITION FOR PROBATE  
OF WILL AND LETTERS TESTAMENTARY**

NOTICE IS HEREBY GIVEN that Carmen C. Leon Guerrero has filed herein her petition praying for Probate of Will and Appointment of Executrix of Will upon the Estate of Francisco Perez Concepcion and Martha Lizama Concepcion aka Martha Lizama Concepcion, deceased, and that on July 17, 2024 at 9:30 a.m. of said day in the Courtroom of the Superior Court of Guam, Hagåtña, has been set for hearing of said Petition and all persons interested are hereby notified to appear at the time and place set for said hearing and show cause, if any they have, why the Petition should not be granted. Reference is hereby made to the said Petition for further particulars.

Dated this 29<sup>th</sup> day of May, 2024.**BROOKS CONCEPCION LAW, P.C.****BY: /s/ Georgette Bello Concepcion, Esq.  
Attorney for Petitioner**

You may appear in person at the Courtroom of Judge Dana A. Gutierrez, 120 W. 26 O'Brien Drive, Hagåtña, Guam or you may participate via Zoom by logging onto <https://guamcourts-org.zoom.us> and enter the Meeting ID: 839 7874 0380 and 27 Passcode: 189701. For technical assistance, please call (671) 475-3207 five (5) minutes prior the designated hearing time.

**R. MARSIL JOHNSON****YOSHIHITO TADA****BLAIR STERLING JOHNSON & MARTINEZ**

A Professional Corporation

1411 PALE SAN VITORES ROAD, SUITE 303

TAMUNING, GUAM 96913-4232

Telephone: (671) 477-7857

Attorneys for Plaintiff Mohan Bhojwani

**IN THE SUPERIOR COURT OF GUAM****MOHAN BHOJWANI,**

Plaintiff,

vs.

**VIEWES LLC dba HERE DEVELOPMENT & DESIGN,**

Defendant.

**CIVIL CASE NO. CV0354-24****AMENDED SUMMONS**

TO: VIEWES LLC

DBA HERE DEVELOPMENT &amp; DESIGN

197 HERNAN CORTIZ AVE., B2, HAGATÑA, GUAM 96910

REGISTERED AGENT:

RONNIE MALVEAUX, JR.

1911 ARMY DRIVE, PMB 18, TAMUNING, GUAM 96913

OR

181 TUN JUAN GABIT LN, MANGILAO, GUAM 96913

YOU ARE HEREBY SUMMONED and required to serve upon Blair Sterling Johnson & Martinez, a Professional Corporation, 1411 Pale San Vitores Road, Suite 303, Tamuning, Guam 96913, a written answer to the Complaint which is herewith served upon you, within five (5) days of service of this Summons upon you, exclusive of the date of service.

YOU ARE FURTHER SUMMONED AND REQUIRED TO APPEAR AND ANSWER said Complaint on July 25, 2024, at 9:00 a.m., at the Superior Court of Guam, Northern Court Satellite, 132 West Marine Corp Drive, Dededo, Guam.

If you fail to so appear and answer said Complaint, the Plaintiff will apply to the Court for the relief demanded in the Complaint.

Dated: JUNE 26, 2024.

**JANICE M. CAMACHO-PEREZ**

CLERK OF COURT/SUPERIOR COURT OF GUAM

By: /s/

DEPUTY CLERK

**Kumisión i Fino' Chamoru yan i Fina'nâ'guen  
i Historian yan i Lina'la' i TaoTao Tâno'**710 W Marine Corps Dr Suite 203 Bell Tower Plaza Aniakak, GU 96910  
[kumisionchamoru@gmail.com](mailto:kumisionchamoru@gmail.com)**PUBLIC NOTICE****Regular Board Meeting Date: July 11, 2024 Time: 12:30PM Place: Zoom****Zoom Meeting Link:**<https://us02web.zoom.us/j/83878778767?pwd=U1VZbVhkaUtlSTdkL010akkvZlZlMz09>**TAREHA:**

- I. OTDEN
- II. INIFRESI/TINANGA
- III. INAGANG I MEMBRO SIHA
- IV. KINABALES I MEMBRO SIHA
- V. RINIBISA YAN INADAPTAN I TAREHA
- VI. INADAPTAN I FINALOFFAN
- VII. RIPOT I SIKRITARIAN I KUMISION
- VIII. RIPOT I KUMITEHAN EKSEKETIBU

- IX. RIPOT I ATMENESTRASION
- X. RIPOT I PROYEKTO SIHA
- XI. RIPOT I KUMITEHAN I NÂ'AN LUGAT
- XII. GINAGAO PARA PINILA'
- XIII. NUEBU NA ASUNTO
- XIV. PRIBILEHUN I PISU
- XV. ANUNSION SIHA
- XVI. FINAKPO

For ADA accommodations, please contact Savannah at (671)922-0600

Next Board Meeting: July 25, 2024 at 12:30PM

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LOURDES A. LEON GUERRERO  
Honorable Governor  
Maga'hagaA.B. WON PAT INTERNATIONAL  
AIRPORT GUAMJOSHUA F. TENORIO  
Honorable LT. Governor  
Sigundo Maga'hahiJOHN "JO" QUINATA  
Executive ManagerARTEMIO "RICKY" HERNANDEZ, Ph.D.  
Deputy Executive Manager

P.O. Box 8770 Tamuning, GU 96931 • Tel: (671) 646-0300

**REQUEST FOR PROPOSALS****DESCRIPTION: MANAGEMENT AND INFRASTRUCTURE SUPPORT SERVICES  
FOR GIAA'S BAGGAGE CONVEYANCE SYSTEMS****RFP No:  
RFP-005-FY24****Deadline for Receipt of  
Written Questions:**  
(Single Point of Contact)  
**5:00 p.m. (ChST)  
06/20/2024****Proposal Submission  
Deadline:**  
(GIAA Admin Office - 3rd floor)  
**4:00 p.m. (ChST)  
07/12/2024**

For additional information, contact Ms. Kathrina Bayson, the Single Point of Contact,  
via email at: [giaarf524@guamairport.net](mailto:giaarf524@guamairport.net)

The complete RFP packet and any addenda are available for public inspection at the GIAA Administration Office and for download from GIAA's website at [www.guamairport.com](http://www.guamairport.com). A non-refundable payment of Ten Dollars (\$10.00) in cash, or certified check, or cashier's check is required for an electronic file (.pdf format) on a USB flash drive, which can be obtained at the GIAA Administration Office. All Prospective offerors must register by submitting to GIAA the Acknowledgement of Receipt Form included as part of this RFP. GIAA shall not be liable for failure to provide notice(s) or addenda to any prospective offeror who does not submit an Acknowledgement of Receipt Form. GIAA reserves the right to reject any and all proposals or offers and to waive any and all informalities, and such rejection or waiver will be in GIAA's best interest.

AD PAID FOR BY: ATURIADAT PUETTON BATON AIREN ENTENASIONAT GUAMHAN

**Dededo Municipal Planning Council  
Public Hearing****Friday, July 12, 2024 @6:00 p.m.****Dededo Senior Citizen Center****Live on Dededo Mayor's Office Facebook page**

- I. Conditional use application for Lot 1-1, Tract 217 located at West Ligan Ave. in the Municipality of Dededo. Current zone is "C" (Commercial), former Victory Chapel location. Applicant: Universal Church, Guam & Samuel Periera Macedo. Rep: Frank Roberto.
- II. Adjourn

For special accommodations, please email [dededo.astumbo@gmail.com](mailto:dededo.astumbo@gmail.com).

This ad is paid for by applicants for zone change and conditional use.

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Thursday, May 30, 2024, 3:00 p.m.**

**GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The May 30, 2024 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:14 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Gurvinder S. Sobti  
Donald I. Weakley  
Lucy M. Alcorn  
Doyon A. Morato

**Offices or positions:**

Chairman  
Vice Chairman  
Board Secretary

**Directors Absent:**

Rosie R. Tainatongo (Excused)  
Jesse G. Garcia (Excused)

**GIAA Officials:**

Artemio R. Hernandez, Ph.D.  
Dafne Mansapit Shimizu  
Jean M. Arriola  
Raymond Quintanilla  
Rolenda Faasualalie  
Audie Artero  
Kathrina Bayson  
Peter Torres  
Vanessa Pangindian

Deputy Executive Manager  
Comptroller  
Airport Services Manager  
Airport Operations Superintendent  
Airport Marketing Administrator  
Engineering Supervisor  
Supply Management Administrator  
Building Maintenance Supervisor  
Property Management Office

William Brennan

Arriola Law Firm, GIAA Legal Counsel

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

On motion duly made by Secretary Weakley, seconded by Director Morato, the following resolution was unanimously passed:

**Resolution No. 24-36**

The Board hereby approves the agenda of the May 30, 2024 regular meeting, as presented.

**3. APPROVAL OF MINUTES**

**A. April 30, 2024 - Regular Meeting**

On motion duly made by Secretary Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

**Resolution No. 24-37**

The Board hereby approves the minutes of the April 30, 2024 regular meeting, subject to corrections.

**4. CORRESPONDENCE**

Deputy Executive Manager Hernandez advised there was no Correspondence to report.

**5. OLD BUSINESS**

Deputy Executive Manager Hernandez advised there was no Old Business to present.

**6. NEW BUSINESS**

**A. Acceptance of FY23 Financial Audit Report**

The first matter discussed was the FY23 Financial Audit. Deputy Executive Manager Hernandez introduced Mr. Rizalito Paglingyan (RG), and E&Y Team. Mr. Paglingyan (RG), presented the financial audit results via PowerPoint and E&Y's unmodified opinion, for the Board's information. E&Y thanked GIAA Accounting team for their cooperation. Chairman Bamba thanked Mr. Paglingyan (RG) and E&Y team for their hard work and effort on the audit.

Discussion followed regarding Typhoon Mawar related issues, and minor audit findings with PFC payments. Managements recommendation is for the Board to accept the audit report as presented.

After further discussion, on motion duly made by Chairman Bamba, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

**Resolution No. 24-38**

The Board hereby accepts the FY2023 Financial Audit Report as presented.

**B. Ratification of FAA Grant Agreement No. 3-66-0001-123-2024 – Rehabilitate Terminal Building – Design (Roof Replacement w/Solar Module Racking)**

The next item discussed by the Board was FAA Grant Agreement No. 3-66-0001-123-2024 – Rehabilitate Terminal Building – Design (Roof Replacement w/Solar Module Racking). Deputy Executive Manager presented the FAA Grant Agreement for ratification by the Board. The Board previously approved the A/E work and the award to E&A Engineers. The firm has since completed the project and been compensated. The grant is in the amount of \$3,225,800.00. Funding falls under the Airport Improvement Grant Program, under the Bipartisan Infrastructure Law. The Airport may receive \$5M per year under the said Program. Management is requesting that the Board ratify the Executive Managers acceptance and execution of the referenced grant, so that the funds may drawn down and used on other projects. Brief discussion followed on funding.

After further discussion, on motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously approved via roll call vote:

**Resolution No. 24-39**

The Board hereby ratifies the Executive Manager and Legal Counsel's execution, and acceptance of FAA Grant Agreement No. 3-66-0001-123-2024, Rehabilitate Terminal Building – Design (Roof Replacement w/Solar Module Racking).

**C. Approval of Ranking of Offerors for Construction Management Services for Terminal Roof Replacement – RFP No. RFP-003-FY24**

Board action is requested to approve the ranking results and conditional award for Request for Proposals (RFP) No. RFP-003-FY24, for the Construction Management Services for Terminal Roof Replacement. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers.

A total of seventeen (17) firms and/or individuals downloaded the RFP package and four (4) firms submitted a proposal. The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All four (4) offerors submitted the required documents and were determined to be responsive as outlined in the Guam Procurement Law and Regulations. The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror D met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

The Construction Management Services for Terminal Roof Replacement will be funded under an FAA BIL ATP, Federal Share is 95% and Sponsor Share is 5%. The term of the agreement is for a period of three (3) years with two (2) additional one (1) year options to renew at the sole discretion of GIAA, not to exceed a total term of five (5) years, subject to the availability of funding.

Management recommends that the Board approve the ranking results and the contract award to Offeror 'D' for the Construction Management Services for Terminal Roof Replacement Project, subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the best qualified offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror, consistent with the Guam Procurement Law & Regulations and the RFP. Brief discussion ensued relative to the Request for Proposals process.

After further discussion, on motion duly made by Secretary Weakley, seconded by Director Morato, the following resolution was unanimously approved:

**Resolution No. 24-40**

The Board hereby approves the ranking results as presented and the contract award to Offeror 'D' as presented, for Construction Management Services for Terminal Roof Replacement – RFP No. RFP-003-FY24, subject to negotiation of fair and reasonable fees, and review by legal counsel.

Deputy Executive Manager Hernandez announced that Offeror 'D' is KHLG & Associates.

**D. Approval of Award for Purchase and Delivery of Airfield Lights, Signs, and Materials – IFB No. GIAA-002-FY24**

The next item on the agenda requiring Board action was the approval of the bid award for Purchase and Delivery of Airfield Lights, Signs, and Materials for the Airport, Invitation for Bid ("IFB") No. IFB No. GIAA-002-FY24. The Deputy Executive Manager provided background information to the Board on the referenced IFB. Thirteen (13) prospective bidders downloaded the IFB package and three (3) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff. The result of the submitted bids are as follows in the order that they were received and opened:

		CRW Trading, Inc.		USA Contractors, Inc.		Wang Brother's Holding, LLC	
Item No.	Qty.	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	20	\$99.00	\$1,980.00	\$92.00	\$1,840.00	\$118.00	\$2,360.00
2	20	\$1,413.08	\$28,261.60	\$402.50	\$32,565.00	\$1,626.00	\$32,520.00
3	75	\$337.89	\$25,341.75	\$402.50	\$30,187.50	\$396.00	\$29,700.00
4	150	\$55.06	\$8,259.00	\$45.00	\$6,750.00	\$78.00	\$11,700.00
5	150	\$61.18	\$9,177.00	\$45.00	\$6,750.00	\$81.00	\$12,150.00
6	6	\$1,445.77	\$8,674.62	\$12,783.75	\$76,702.50	\$1,668.00	\$10,008.00
7	6	\$1,838.43	\$11,030.58	\$1,408.75	\$8,452.50	\$2,109.00	\$12,654.00

<b>8</b>	6	\$1,838.43	<b>\$11,030.58</b>	\$1,494.38	<b>\$8,966.28</b>	\$2,109.00	<b>\$12,654.00</b>
<b>9</b>	50	\$262.59	<b>\$13,129.50</b>	\$205.00	<b>\$10,250.00</b>	\$303.00	<b>\$15,150.00</b>
<b>10</b>	50	\$350.21	<b>\$17,510.50</b>	\$212.50	<b>\$10,625.00</b>	\$407.00	<b>\$20,350.00</b>
<b>11</b>	50	\$37.69	<b>\$1,884.50</b>	No Bid	<b>No Bid</b>	\$47.00	<b>\$2,350.00</b>
<b>12</b>	4	\$59.65	<b>\$238.60</b>	\$62.00	<b>\$248.00</b>	\$72.00	<b>\$288.00</b>
<b>13</b>	7	\$8,333.99	<b>\$58,337.93</b>	\$5,508.75	<b>\$38,561.25</b>	\$9,534.00	<b>\$66,738.00</b>
<b>Bid Total</b>			<b>\$194,856.16</b>		<b>\$231,898.03</b>		<b>\$228,622.00</b>

CRW Trading, Inc.'s bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

USA Contractors, Inc. did not meet the minimum specification requirements for the following line items, which deems their bid on these items nonresponsive:

- *Item Numbers 2, 3, 6-8, and 13* required the use of the brand ADB Airfield Solutions to ensure continued compatibility with GIAA's existing fixtures (refer to IFB, Section C – Technical Specifications), however, bidder provided alternatives brands, which deems their bid on these items nonresponsive.
- *Item Number 10* required a 200-watt circuit isolation transformer; however, bidder submitted a bid for a 150-watt circuit isolation transformer based on part number provided, which deems their bid on this item nonresponsive. Bidder did, however, meet the minimum specification requirements for items 1, 4-5, 9 and 12 and also meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Wang Brother's Holding LLC's bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Funding for this procurement is available under the Properties and Facilities O&M budget.

Management recommends award in the total amount of \$187,900.66 to the responsive and responsible bidder with the Lowest Bid Price for each item as indicated below:

<b>Bidder</b>	<b>Awarded Item Numbers</b>	<b>Total Amount</b>
<b>USA Contractors, Inc.</b>	1,4-5, and 9	\$25,592.00
<b>CRW Trading, Inc.</b>	2-3, 6-8 and 10-13	\$162,310.66

Brief discussion ensued relative to bid amounts submitted and scope details.

After further discussion, on motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously approved:

**Resolution No. 24-41**

The Board hereby approves the contract award for Purchase and Delivery of Airfield Lights, Signs, and Materials under IFB No. GIAA-002-FY24 to USA Contractors, Inc., in the amount of \$25,590.00, and CRW Trading, Inc., in the amount of \$162,310.66, for a total contract amount of \$187,900.66, for the items listed above respectively, subject to review by legal counsel.

**E. Approval of Ranking of Offerors for Insurance Broker Services – RFP No. RFP-004-FY24**

Board action is requested to approve the ranking results and conditional award for Request for Proposal (RFP) No. RFP-004-FY24, for Insurance Broker Services. Deputy Executive Manager Hernandez, provided background information to the Board on the referenced RFP, including the scope of services, contract term, dates that the RFP was published in the newspaper, proposal submission deadline, and the number of interested proposers.

A total of five (5) firms and/or individuals downloaded the RFP package and one (1) firm submitted a proposal before the submission deadline. The proposal was reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. Offeror A, sole offeror submitted the required documents and was determined to be responsive as outlined in the Guam Procurement Law and Regulations. The Evaluation Committee appointed by the Deputy Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that Offeror A, the sole offeror, met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

The Insurance Broker Services will be funded under the Property Management Office O&M budget. The term of the agreement is for three (3) years with two (2) additional one (1) year options to renew at the sole discretion of GIAA, not to exceed a total term of five (5) years, subject to the availability of funding.

Management recommends that the Board approve the ranking results and the conditional award to Offeror A for the Insurance Broker Services subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the best qualified offeror, the Executive Manager or designee may enter into negotiations with the next most qualified offeror, consistent with the Guam Procurement Law & Regulations and the RFP.

After further discussion, on motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 24-42**

The Board hereby approves the ranking results as presented and the contract award to Offeror 'A' as presented, for Insurance Broker Services – RFP No. RFP-004-FY24, subject to negotiation of fair and reasonable fees, and review by legal counsel.

Deputy Executive Manager Hernandez announced that Offeror 'A' is AM Insurance.

Deputy Executive Manager Hernandez also noted for the record that Executive Manager Quinata recused himself from this procurement for the Insurance Broker Services RFP, and that Deputy Executive Manager Hernandez led the procurement, to include choosing the evaluation committee himself.

**F. Approval of Board Resolution No. 24-43: Agreement for Legal Services (ALF)**

The next item requiring Board action was the extension of the Agreement for Legal Services with Arriola Law Firm (ALF). Deputy Executive Manager Hernandez presented the resolution. The extension is the final of three (3) options to extend. The additional one (1) year period will commence on June 26, 2024 and expire on June 25, 2025.

After further discussion, on motion duly made by Secretary Weakly, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

**Resolution No. 24-43**

WHEREAS, an Agreement for Legal Services was made on June 26, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM ("GIAA" or the "Authority") and ARRIOLA LAW FIRM ("ALF") (the "ALF Agreement"); and

WHEREAS, the ALF Agreement provides for a term of two (2) years commencing on June 26, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of ALF and that it is in the best interests of GIAA to extend the term of the ALF Agreement for an additional one (1) year period commencing June 26, 2024 (3<sup>rd</sup> option), and expiring on June 25, 2025, under the same terms and conditions as set forth in the ALF Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the ALF Agreement for an additional one (1) year period commencing on June 26, 2024, under the same terms and conditions as set forth in the ALF Agreement.

**G. Approval of Board Resolution No. 24-44: Agreement for Legal Services (CJP)**

The next item requiring Board action was the extension of the Agreement for Legal Services with Calvo Jacob & Pangelinan, LLP. Deputy Executive Manager Hernandez presented the resolution. The extension is the final of three (3) options to extend. The additional one (1) year period will commence on July 15, 2024 and expire on July 14, 2025.

After further discussion, on motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

**Resolution No. 24-44**

WHEREAS, an Agreement for Legal Services was made on July 15, 2020, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA” or the “Authority”) and the predecessor to CALVO JACOB & PANGELINAN, LLP (“CJP”) (the “CJP Agreement”); and

WHEREAS, the CJP Agreement provides for a term of two (2) years commencing on July 15, 2020, with three (3) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of CJP and that it is in the best interests of GIAA to extend the term of the CJP Agreement for an additional one (1) year period commencing July 15, 2024 (3<sup>rd</sup> option), and expiring on July 14, 2025, under the same terms and conditions as set forth in the CJP Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the CJP Agreement for an additional one (1) year period commencing on July 15, 2024, under the same terms and conditions as set forth in the CJP Agreement.

- H. Management and Infrastructure Support Services to GIAA’s Baggage Conveyance Systems - JMI / Menzies Litigation Update (OPA-PA-21-010, CV0001-24, CV0095-22, OPA-PA-23-002)

Legal Counsel gave a brief updated relating to the OPA-PA-21-010, CV0001-24, CV0095-22, OPA-PA-23-002, stating that the Board had previously authorized Management and Legal Counsel to negotiate and resolve the referenced litigation. Legal Counsel advised that a settlement was reached in writing on May 3, 2024 without any adverse impact to the Airport’s operations or finances beyond the fees paid to GIAA’s Legal Counsel. There will be no interruption to GIAA’s Baggage Conveyance System services. A new procurement will be issued by mid-June 2024, addressing some of the issues raised in litigation. The settlement agreement in writing will be transmitted via the Board Secretary. Brief discussion ensued with Director Morato inquiring if it’s a cancellation of the previous RFP. Legal Counsel clarified, it is a cancellation of the 2021 RFP, not the 2021 emergency procurement, that contract remains in place as allowed by Guam Law.

- I. Approval of Award for Exterior Wall Painting/Repair of Main Terminal Building – IFB No. GIAA-C03-FY24

The next item on the agenda requiring Board action was the approval of the bid award for Exterior Wall Painting/Repair of Main Terminal Building, Invitation for Bid (“IFB”) No. GIAA-C03-FY24. The Deputy Executive Manager provided background information to the Board on the referenced IFB. Twenty-three (23) firms and/or individuals downloaded the IFB package and two (2) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement

staff. The result of the submitted bids are as follows in the order that they were received and opened:

<b>Bidder</b>	<b>Total Amount</b>
Green Community Development dba: Surface Solutions	\$1,494,000.00
BME & Son's Inc.	\$2,565,045.58

The two (2) bids were determined to be responsive and both bidders have met the standards of responsibility as set forth in the Guam Procurement Law & Regulations. The Government estimate for referenced Project is \$1,600,000.00, and funded through GIAA's Capital Improvement Plan funds.

Management recommends award of the Exterior Wall Painting/Repair of Main Terminal Building in the amount of \$1,494,000.00 to Green Community Development dba: Surface Solutions, who is the lowest bidder and has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.

Secretary Weakley inquired if the lowest bid amount submitted was confirmed due to being under the Government estimate. Deputy Executive Manager Hernandez announced that the bid amount was confirmed with Green Community Development dba: Surface Solutions as provided for in the Procurement law and regulations.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Morato, the following resolution was unanimously approved:

**Resolution No. 24-45**

The Board hereby approves the contract award for Exterior Wall Painting/Repair of Main Terminal Building under IFB No. GIAA-C03-FY24 to Green Community Development dba: Surface Solutions, in the amount of \$1,494,000.00, subject to review by legal counsel.

**J. Approval of Award for Terminal Floor Replacement – IFB No. GIAA-C04-FY24**

The next item requiring Board action was Board action was the approval of the bid award for Construction Management Services for Terminal Roof Replacement – RFP No. RFP-003-FY24. The Deputy Executive Manager provided background information to the Board on the referenced IFB. Thirty-one (31) firms and/or individuals downloaded the IFB package and two (2) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff. The result of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
Green Community Development dba: Surface Solutions	\$3,343,313.44
Future World Corporation	\$8,348,632.20

The lowest bid submitted by Green Community Development dba: Surface Solutions, a total bid price of \$3,343,313.44 or 28.63% below the government estimate of \$4,684,242.90. Pursuant to 2 GAR §3109(m)(3), GIAA will confirm bid price with the bidder to ensure that price is true and correct. The funding for this Project is through GIAA Capital Improvement Plan, and a portion subject to reimbursement by FEMA and insurance funding, where applicable.

Management recommended award of the Terminal Floor Replacement in the amount of \$3,343,313.44 to Green Community Development dba: Surface Solutions, who is the lowest bidder and has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations, subject to confirmation of bid price pursuant to 2 GAR §3109(m)(3).

Brief discussion followed with Director Morato sharing her concern, and asked if the firm has installation experience with the specified of flooring. The Deputy Executive Manager advised that Procurement staff had done their due diligence and the firm was deemed responsible based on bid specification, warranty included. Discussion ensued relative to funding.

After further discussion, on motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously approved:

**Resolution No. 24-46**

The Board hereby approves the contract award for Terminal Floor Replacement under IFB No. GIAA-C04-FY24 to Green Community Development dba: Surface Solutions, in the amount of \$3,343,313.44, subject to bid confirmation and review by legal counsel.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by the Deputy Executive Manager. The report included brief updates on Airline activity, CIPs, Airport updates, Regulatory updates and other announcements.

**8. REPORT OF THE COMPTROLLER**

Ms. Dafne Mansapit Shimizu, Comptroller reported on the revenues and expenses of the Authority for the month ending **April 30, 2024**. Year-to-date Total Signatory Revenues are below Budgeted revenues by **17.1 %**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget. Year-to-date Total Concession Revenues

are **4.8%** below budget while Passenger Facility Charges are below the budget estimate by **19.3%**. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **5.8%**. Year-to-date Total Operating Revenues actual of **\$37.9M** is **10.1%** below the budget estimate of **\$42.2M**. Year-to-date Total Operating Expenses are below budget by **17.2%**. Components of this line item include an **8.7%** decrease in Personnel Service, a 20.3% decrease in Contractual Services, a **59.0%** decrease in Materials & Supplies and a **0.0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$11.0M** represents a **13.3%** increase over the year-to-date budgeted amount of **\$9.7M**. Finally, our year-to-date results for Debt Service Coverage is at 1.64 versus the requirement of **1.25**.

## **9. EXECUTIVE SESSION**

Executive Session was tabled due to a lack of Quorum because of director recusals related to the matter anticipated to be discussed.

## **10. PUBLIC COMMENTS**

There were no Public Comments

## **11. ADJOURNMENT**

Motion to adjourn duly made by Chairman Bamba, seconded by Director Alcorn; motion unanimously passed. The meeting was adjourned at 4:56 p.m.

Dated this \_\_\_\_\_, day of \_\_\_\_\_, 2024.

Attest:

---

Brian J. Bamba  
Chairman

---

Donald I. Weakley  
Board Secretary

Prepared and Submitted By:

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Amanda O'Brien  
Corresponding Secretary



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
BOARD OF DIRECTORS**

**EXECUTIVE SUMMARY**

**INVITATION FOR BID**

**IFB NO. GIAA-C05-FY24**

**Project No. GIAA-FY24-004-1**

**REPLACEMENT OF GIAA COOLING TOWER FAN ASSEMBLIES**

**July 9, 2024**

**Purpose**

Board action is requested to approve the award for Invitation for Bid ("IFB") No. GIAA-C05-FY24 for the Replacement of GIAA Cooling Tower Fan Assemblies.

**Background**

Bids were solicited for Replacement of GIAA Cooling Tower Fan Assemblies at the Antonio B. Won Pat International Airport Authority, Guam ("GIAA") construction services for the replacement, installation, testing and commissioning of new fan assemblies for GIAA's cooling towers. The current system is corroded and is not operating as intended. An assessment was conducted and the cooling tower fan assemblies were recommended for immediate replacement.

The contract will be awarded to the responsive and responsible bidder(s) with the Lowest Total Bid Price within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. The contract time for the Project is one hundred twenty (120) calendar days from issuance of the Notice to Proceed.

**Procurement Background**

The above referenced IFB was publicly announced in a local newspaper on May 10, 15 and 30, 2024. The bid submission deadline was June 6, 2024, 2:00 p.m. and bid opening took place on the same day at 2:15 p.m.

Seventeen (17) firms and/or individuals downloaded the IFB package and five (5) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Buyer Supervisor I and recorded by a member of the Procurement staff.

The result of the submitted bids are as follows in the order that they were received and opened:

<b>Bidder</b>	<b>Total Bid Amount</b>
BME & Sons, Inc.	\$393,588.00
J&B Modern Tech	\$265,581.00
OG Enterprises, Inc.	\$198,000.00
Polyphase System, Inc.	\$179,630.00
Ian Corporation	\$495,961.00

2

**Executive Summary**

Invitation For Bid No. GIAA-C05-FY24, Project No. GIAA-005-1

Replacement of GIAA Cooling Tower Fan Assemblies

Page 2 of 3

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All bids received were determined to be responsive and all bidders have met the standards of responsibility as set forth in the Guam Procurement Law and Regulations. The government estimate for this project is \$400,000.00

**Legal Review**

Upon Board approval, award will be processed through the issuance of a contract in conformance with the Guam Procurement Law and Regulations, subject to legal review.

**Financial Review**

The Project is funded through GIAA Properties & Facilities O&M funds.

**Recommendation**

Management recommends award of the Replacement of GIAA Cooling Tower Fan Assemblies in the amount of **\$179,630.00** to **Polyphase Systems Inc.**, who is the lowest bidder and has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.



July 2, 2024

**MEMORANDUM**

TO: John M. Quinata  
**Executive Manager**

VIA: Jean M. Arriola  
**Airport Services Manager**

FROM: Jenielle Meno, **Buyer Supervisor I**  
Audie Artero, **Engineer Supervisor**

SUBJECT: Bid Evaluation and Recommendation – Invitation For Bid (“IFB”)  
Replacement of GIAA Cooling Tower Fan Assemblies  
IFB No. GIAA-C05-FY24  
Project No. GIAA-FY24-004-1

**Project Background:**

The IFB is for Replacement of GIAA Cooling Tower Fan Assemblies at the A.B. Won Pat International Airport Authority, Guam (“GIAA”) (the “Project”) inclusive of construction services for the replacement, installation, testing and commissioning of new fan assemblies for GIAA’s cooling towers. The current system is corroded and is not operating as intended. An assessment was conducted and the cooling tower fan assemblies were recommended for immediate replacement.

**Procurement Background:**

The IFB was publicly announced in a local newspaper on May 10, 15 and 30, 2024. The bid submission deadline was June 6, 2024, 2:00 p.m. and bid opening took place on the same day at 2:15 p.m.

Seventeen (17) firms and/or individuals downloaded the IFB package and five (5) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Buyer Supervisor I and recorded by a member of the Procurement staff.

The result of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
BME & Sons, Inc.	\$393,588.00
J&B Modern Tech	\$265,581.00
OG Enterprises, Inc.	\$198,000.00
Polyphase System, Inc.	\$179,630.00
Ian Corporation	\$495,961.00

2

### **Bid Analysis and Evaluation:**

Pursuant to Section 12 of the Instructions to Bidders of the IFB, the contract will be awarded, if it is to be awarded, as soon as possible to the responsive and responsible bidder with the lowest Total Bid Price within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. To determine the responsiveness of bidders, the bid package specified the required documents that bidders must submit with their bid package. The attached abstract illustrates the list of required documents and each bidder's submittal (*See Attachment 1*). The government estimate for this project was \$400,000.00.

***BME & Sons, Inc.:*** The bidder submitted a total bid price of \$393,588.00 or 2% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB. Additionally, bidder was deemed responsible through the submission of a copy of its Contractor's License #C-0524-0302 and its Bidder's Qualification Statement, which included current and past projects and key personnel's resumes. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

***J&B Modern Tech*** The bidder submitted a total bid price of \$265,581.00 or 34% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB. Additionally, bidder was deemed responsible through the submission of a copy of its Contractor's License #C-0623-0822 and its Bidder's Qualification Statement, which included current and past projects and key personnel's resumes. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

***OG Enterprise, Inc.*** The bidder submitted a total bid price of \$198,000.00 or 51% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB. Additionally, bidder was deemed responsible through the submission of a copy of its Contractor's License #C-0523-0258 and its Bidder's Qualification Statement, which included current and past projects and key personnel's resumes. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

***Polyphase System, Inc.*** The bidder submitted a total bid price of \$179,630.00 or 55% below the government estimate. Upon GIAA's request and pursuant to 2 GAR §3109 (m)(3), bidder confirmed that the price is true and correct (*See Attachment 2*). The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB. Additionally, bidder was deemed responsible through the submission of a copy of its Contractor's License #C-0623-0293, its Sub-Contractor's License #C-0524-0329 and its Bidder's Qualification Statement, which included current and past projects and key personnel's resumes. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

***Ian Corporation.*** The bidder submitted a total bid price of \$495,961 or 24% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB. Additionally, bidder was deemed responsible through the submission of a copy of its Contractor's License #C-0623-0293, its Sub-Contractor's License #C-0524-0329 and its Bidder's Qualification Statement, which included current and

past projects and key personnel's resumes. The bid was found to be responsive and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

**Recommendation:**

Therefore, pursuant to IFB, Instructions to Bidder, Section 12, the contract will be awarded to the responsive and responsible bidder with the lowest Total Bid Price, **Polyphase Systems, Inc.** in the amount of **\$179,630.00**. The contract time for the Project is one hundred twenty (120) calendar days from issuance of the Notice to Proceed.

Should you have any questions, we are available at your request.

  
JENIELLE MENO

  
AUDIE ARTERO

**APPROVED:**

  
✓ **JOHN M. QUINATA**  
Executive Manager

Attachments

cc: Procurement Record

# ATTACHMENT 1

<b>Invitation for Bid No.:</b> GIAA-C05-FY24			 <b>Antonio B. Won Pat International Airport Authority, Guam</b> <b>Abstract for Invitation for Bid</b> <b>DETERMINATION FOR BIDDER'S RESPONSIVENESS</b>																				<b>Issuance Date:</b> 5/10/2024			
<b>Name of Procurement:</b> Replacement of GIAA Cooling Tower Fan Assemblies																							<b>Submission Deadline:</b> 6/6/2024 2:00PM			
																							<b>No. of Packages Issued:</b> 17		<b>No. of Bids Received:</b> <div style="font-size: 24px; text-align: center;">5</div>	

#	Name of Bidder	Date & Time of Submission	Required Forms/Documents																								Bid Security	Bid Form/Bid Amount
			A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X		
1	Bjork & Sons Inc.	6/6/24 1:40pm	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total bid	<input checked="" type="checkbox"/> Bid Schedule Attached <div style="font-size: 24px; text-align: center;">\$ 393,588.00</div>
2	J & B Modern Tech	6/6/24 1:43pm	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	\$ 39,837.15 cashier's check	<input checked="" type="checkbox"/> Bid Schedule Attached <div style="font-size: 24px; text-align: center;">\$ 265,581.00</div>	
3	OG Enterprise Inc.	6/6/24 1:44 pm	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total bid	<input checked="" type="checkbox"/> Bid Schedule Attached <div style="font-size: 24px; text-align: center;">\$ 198,000.00</div>	
4	Polyphase System Inc.	6/6/24 1:47pm	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total bid	<input checked="" type="checkbox"/> Bid Schedule Attached <div style="font-size: 24px; text-align: center;">\$ 179,630.00</div>	
5	Ian Corporation	6/6/24 1:47 pm	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total bid	<input checked="" type="checkbox"/> Bid Schedule Attached <div style="font-size: 24px; text-align: center;">\$ 495,961.00</div>	
6																											<input type="checkbox"/> Bid Schedule Attached	

I hereby certify that all bids received in response to this solicitation were opened and that the names of all bidders have been entered hereon.

6/6/24

**JENIELLE MENO**  
BUYER SUPERVISOR I

DATE

Attested By:

6/6/24

**KATHRINA BAYSON**  
SUPPLY MANAGEMENT ADMINISTRATOR

DATE

**LEGEND - REQUIRED FORMS/DOCUMENTS**

(A) Special Reminder to Prospective Bidders

(B) Acknowledgement of Receipt Form for receipt of IFB

(C) Acknowledgement of Receipt Form for all issued Addenda for this IFB

(D) Affidavit Disclosing Ownership, Influence, Commissions and Conflicts of Interest

(E) Affidavit Regarding Non-Collusion

(F) Affidavit Regarding No Gratuities or Kickbacks

(G) Affidavit Regarding Contingent Fees

(H) Affidavit Regarding Ethical Standards

(I) Declaration Regarding Compliance with U.S. DOL Wage and Benefits Determination

(J) Designation of Subcontractors

(K) Bidder's Qualification Statement

(L) Bidder's Financial Statement

(M) Notice of Requirement for Affirmative Action to Ensure Equal Employment

(N) Trade Restriction Certification

(O) Certification of Bidder Regarding Debarment

(P) Certification Regarding Lobbying

(Q) Certificate of Buy American Compliance for Total Facility

(R) Title VI Solicitation Notice

(S) Local Procurement Preference Application

(T) Service-Disabled Veteran Owned Business Application

(U) Women-Owned Business Application

(V) Certification of Bidder Regarding Tax Delinquency and Felony Convictions

(W) Contract; The Form Contract must be submitted signed by the Bidder

(X) Other Requirements - Copy of valid Contractor's license - Classification C-40



**POLYPHASE  
SYSTEM INC.**  
GENERAL ELECTRICAL CONTRACTOR

www.POLYPHASEGUAM.com

June 25, 2024

**Re: Confirmation of Bid Price for Replacement of GIAA Cooling Tower Fan Assemblies  
IFB No. GIAA-C05-FY24**

To Whom it may concern:

I, Michael Jay C. Carolino, Assistant General Manager of Polyphase System Inc., hereby confirm that total bid price of **One Hundred Seventy-Nine Thousand Six Hundred and Thirty Dollars (\$179,630.00)** is true and correct and that our company will meet the specifications and terms and condition as stipulated in the IFB and any addenda.

Please contact me at (671) 483-1040 or [mj@polyphase-guam.com](mailto:mj@polyphase-guam.com) if you have any questions or concerns regarding this confirmation letter. Thank you.

Sincerely,

Michael Jay C. Carolino  
Assistant General Manager

**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**  
**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Mangilao )  
 ) ss.  
ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☒ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: \_\_\_\_\_

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by \_\_\_\_\_, with principal place of business street address being: \_\_\_\_\_

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
Bernie & Bernadette Trust	112 Orchid Lane Mangilao	72
Danny & Cris Trust	145 Atgidon St. Mangilao	20
Vanessa Zacarias	198 Cherry Blossom Mangilao	8
_____	_____	_____

- [ ] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

**Name of >10% Owner Business or Artificial Person:**

<b>Names of owners of the &gt;10% Owner Business or Artificial Person ("Second Tier Owner")</b>	<b>Owner's Principal Place of Business Street Address</b>	<b>% of Interest</b>
NONE		

**Name of other >10% Owner Business or Artificial Person:**

<b>Names of owners of the &gt;10% Owner Business or Artificial Person ("Second Tier Owner")</b>	<b>Owner's Principal Place of Business Street Address</b>	<b>% of Interest</b>
NONE		

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

**Second Tier Owner Name** \_\_\_\_\_

<b>Name of Owner</b>	<b>Principal Place of Business Street Address</b>	<b>% of Interest</b>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

- D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
None		

- E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
None	

- F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
Danny Natividad	132 Golden Cupid St. Mangilao Guam

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: \_\_\_\_\_

(date)

6/5/2024

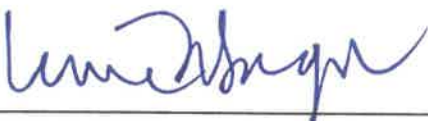


Signature of one of the following:

Bidder/Offeror/Prospective Contractor, if a  
licensed individual Owner of sole proprietorship  
Bidder/Offeror/Prospective Contractor Partner,  
if the Bidder/Offeror/Prospective Contractor is a  
partnership  
Officer, if the Bidder/Offeror/Prospective  
Contractor is a corporation

Subscribed and sworn to before me

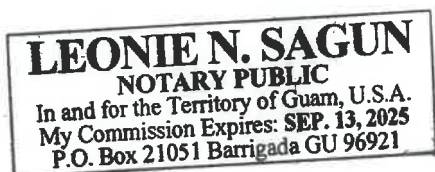
This 5th day of June, 2024.



NOTARY PUBLIC

My commission expires: \_\_\_\_\_

9-13-2025



THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**  
**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Tamuning )  
 ) ss.  
ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: \_\_\_\_\_

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by \_\_\_\_\_, with principal place of business street address being: \_\_\_\_\_

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Generoso M. Bangayan</u>	<u>153 East Harmon Industrial Park.Tamuning.Guam.96913</u>	<u>50%</u>
<u>Nelia F.Bangayan</u>	<u>153 East Harmon Industrial Park.Tamuning.Guam.96913</u>	<u>45%</u>

- [ ] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name \_\_\_\_\_

Name of Owner	Principal Place of Business Street Address	% of Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

- D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business	Amount of
NONE	Street Address	Compensation
	NOT APPLICABLE	N/A

- E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

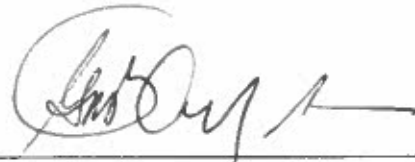
Name	Principal Place of Business Street Address
NONE	NOT APPLICABLE

- F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
Generoso M. Bandaavan	153 East Harmon Industrial
	Park, Tamuning, Guam, 96913

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: June 5, 2024  
(date)



Signature of one of the following:  
Bidder/Offeror/Prospective Contractor, if a  
licensed individual Owner of sole proprietorship  
Bidder/Offeror/Prospective Contractor Partner,  
if the Bidder/Offeror/Prospective Contractor is a  
partnership  
Officer, if the Bidder/Offeror/Prospective  
Contractor is a corporation

Subscribed and sworn to before me

This 5 day of June, 2024.

  
NOTARY PUBLIC

My commission expires: \_\_\_\_\_

**JOSEPH B. QUINTANILLA, JR.**  
NOTARY PUBLIC NP. 23-0620P  
In and for Guam, U.S.A.  
My commission expires: August 17, 2027  
P.O. Box 22649 Barrigada, Guam 96921

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**  
**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Hagatna )  
 ) ss.  
ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: \_\_\_\_\_

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by \_\_\_\_\_, with principal place of business street address being: \_\_\_\_\_

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>YOSHI OGAWA</u>	<u>124 LATTE HEIGHTS, MANGILAO</u>	<u>99.6%</u>
<u>MIO OGAWA</u>	<u>71 SCOTTSDALE, ARIZONA</u>	<u>0.2%</u>
<u>YUKA IMAI</u>	<u>CHIBA, JAPAN</u>	<u>0.2%</u>

- [ ] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

**Name of >10% Owner Business or Artificial Person:**

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
	NA	

**Name of other >10% Owner Business or Artificial Person:**

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
	NA	

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name NA

Name of Owner	Principal Place of Business Street Address	% of Interest

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
YOTI OGAWA	PRESIDENT	HARRISON INDUSTRIAL PARK RD. TAMPUNING	671-488-3844 cogawar@gmail.com

- D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
NONE		

- E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
NONE	

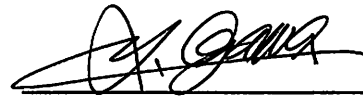
- F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
NONE	

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: \_\_\_\_\_

6/6/24  
(date)



Signature of one of the following:  
Bidder/Offeror/Prospective Contractor, if a  
licensed individual Owner of sole proprietorship  
Bidder/Offeror/Prospective Contractor Partner,  
if the Bidder/Offeror/Prospective Contractor is a  
partnership  
Officer, if the Bidder/Offeror/Prospective  
Contractor is a corporation

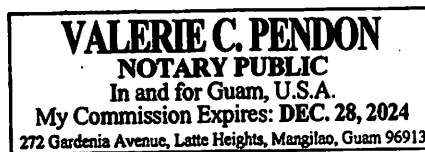
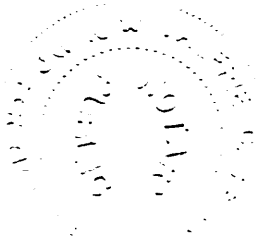
Subscribed and sworn to before me

This 6<sup>th</sup> day of June, 20 24.



NOTARY PUBLIC

My commission expires: Dec. 28, 2024



**THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.**



**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**  
**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Tamuning )  
 ) ss.  
ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

[ ] The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: \_\_\_\_\_

[ ] The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by \_\_\_\_\_, with principal place of business street address being: \_\_\_\_\_

[X] The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Glendalyn C. Carolino</u>	<u>157 Lilac Ct. Latte Heights</u> <u>Mangilao, Guam 96913</u>	<u>60.00</u>
<u>Ronald C. Carolino</u>	<u>157 Lilac Ct. Latte Heights</u> <u>Mangilao, Guam 96913</u>	<u>39.99</u>

- [ ] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

**Name of >10% Owner Business or Artificial Person:**

<b>Names of owners of the &gt;10% Owner Business or Artificial Person ("Second Tier Owner")</b>	<b>Owner's Principal Place of Business Street Address</b>	<b>% of Interest</b>

**Name of other >10% Owner Business or Artificial Person:**

<b>Names of owners of the &gt;10% Owner Business or Artificial Person ("Second Tier Owner")</b>	<b>Owner's Principal Place of Business Street Address</b>	<b>% of Interest</b>

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

**Second Tier Owner Name**\_\_\_\_\_

<b>Name of Owner</b>	<b>Principal Place of Business Street Address</b>	<b>% of Interest</b>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

- D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
_____	_____	_____
_____	_____	_____

- E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
_____	_____
_____	_____

- F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
_____	_____
_____	_____

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

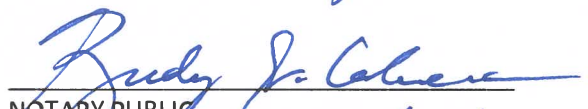
Executed on: 6/3/24  
(date)

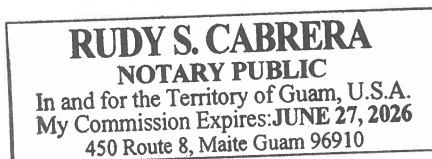


Signature of one of the following:  
Bidder/Offeror/Prospective Contractor, if a  
licensed individual Owner of sole proprietorship  
Bidder/Offeror/Prospective Contractor Partner,  
if the Bidder/Offeror/Prospective Contractor is a  
partnership  
Officer, if the Bidder/Offeror/Prospective  
Contractor is a corporation

Subscribed and sworn to before me

This 3rd day of June 2024.

  
NOTARY PUBLIC  
My commission expires: 06/27/2026



**THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.**

**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**  
**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Tamuning )  
 ) ss.  
ISLAND OF GUAM )

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☒ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: 1129 ROUTE 15 BARRIGADA, GUAM 96913

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by \_\_\_\_\_, with principal place of business street address being: \_\_\_\_\_

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- [ ] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:  
NOT APPLICABLE

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

Name of other >10% Owner Business or Artificial Person:  
NOT APPLICABLE

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name NOT APPLICABLE

Name of Owner	Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
JIHYUNG CHONG	PRESIDENT	1129 ROUTE 15	671-734-3939
		BARRIGADA,	ji@ianconstruction.com
		GUAM 96913	

- D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
N/A	N/A	N/A

- E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

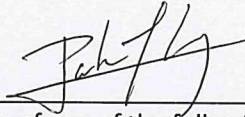
Name	Principal Place of Business Street Address
N/A	N/A

- F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
N/A	N/A

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: June 6, 2024  
(date)

  
Signature of one of the following:  
Bidder/Offeror/Prospective Contractor, if a  
licensed individual Owner of sole proprietorship  
Bidder/Offeror/Prospective Contractor Partner,  
if the Bidder/Offeror/Prospective Contractor is a  
partnership  
Officer, if the Bidder/Offeror/Prospective  
Contractor is a corporation

Subscribed and sworn to before me

This 6<sup>th</sup> day of June, 2024.

  
NOTARY PUBLIC  
My commission expires: 6-15-26

**LADY GRACE VICENTE CRISTOBAL**  
**NOTARY PUBLIC**  
In and for Guam, U.S.A.  
My Commission Expires: June 15, 2026  
540 Pale San Vitores Rd Ste 200 Flame Tree Plaza  
Tamuning, Guam 96913

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

## MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING ("MOU") is entered as of July 8, 2024 ("Effective Date") into by and between the **ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**, a Guam public corporation, whose mailing address is Post Office Box 8770, Tamuning, Guam 96931 ("GIAA"), and the **GOVERNMENT OF GUAM, CUSTOMS & QUARANTINE AGENCY**, whose mailing address is 770 East Sunset Boulevard, Suite 240 Tiyan, Guam 96913 ("Lessee").

### **RECITALS**

WHEREAS, Lessee leases 21,708 square feet of usable space at the Main Terminal Building to support passenger services at the Airport ("Premises") from GIAA pursuant to a Space Lease Agreement for the Premises entered into by the parties on or about February 1, 2020 ("the Space Lease");

WHEREAS, Lessee desires certain improvements to the Premises to be made by GIAA at the cost and expense of Lessee;

WHEREAS, GIAA has an interest and preference to oversee any improvements to the ANTONIO B. WON PAT INTERNATIONAL AIRPORT facilities; and

WHEREAS, this MOU sets forth the parties' agreement as to the Improvements (defined below).

THEREFORE, in consideration of the above and other valuable consideration that the parties acknowledge receipt of, and pursuant to Section 7 of the Space Lease, the parties agree as follows.

1. The parties *shall* do the following:
  - a. GIAA *shall* make certain improvements to the Premises, including but not limited to, construction, renovations, furniture, fixtures, and equipment (collectively "Improvements").
  - b. GIAA *shall* handle all design, engineering, procurement, construction, and installation relating to the Improvements.
  - c. GIAA *shall* provide a design for the Improvements to Lessee for approval.
  - d. Lessee *shall* pay GIAA for all costs relating to the Improvements, including an administrative fee of 5% payable to GIAA. Lessee *shall* remit payment of Two Million Four Hundred Ninety-nine Thousand Nine Hundred Seventy-five Dollars and Twenty-eight Cents (\$2,499,975.28) within thirty (30) days of execution of this MOU.
2. The total cost of the Improvements to the premises noted in Section 1 *shall* not exceed Two Million Four Hundred Ninety-nine Thousand Nine Hundred Seventy-five Dollars and Twenty-eight Cents (\$2,499,975.28). The source of funding *shall* be Lessee's available appropriations from the Customs, Agriculture, and Quarantine Inspection Services Charge Fund in the

amount of Two Million Four Hundred Ninety-nine Thousand Nine Hundred Seventy-five Dollars and Twenty-eight Cents (\$2,499,975.28). Two Million Four Hundred Ninety-nine Thousand Nine Hundred Seventy-five Dollars and Twenty-eight Cents (\$2,499,975.28) is an estimated rough order of magnitude (ROM) with priority given to facility improvements before personal property. Any funds remaining *shall* be used for other improvements to Lessee's Premises at the Airport that directly support passenger services.

3. All furniture, trade fixtures, and equipment included as part of the Improvements shall be treated as Lessee's Personal Property (as defined in the Space Lease).
4. All terms and conditions of the Space Lease remain in effect.

IN WITNESS WHEREOF, the parties have executed this Memorandum of Understanding as of the Effective Date.

**ANTONIO B. WON PAT  
INTERNATIONAL AIRPORT  
AUTHORITY, GUAM**

By: \_\_\_\_\_  
**JOHN M. QUINATA**  
Executive Manager  
Date: \_\_\_\_\_

**CUSTOMS & QUARANTINE AGENCY**

By: \_\_\_\_\_  
**IGNACIO Q. PEREDO**  
Director  
Date: \_\_\_\_\_

**CERTIFIED FUNDS AVAILABLE:**  
**CUSTOMS & QUARANTINE AGENCY**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

Acct# 6230001-209-20-3220 205:  
\$1,299,975.28

Acct# 6230001-209-24-3200 203:  
\$1,200,000.00

**CLEARED AS PER BBMR REVIEW:**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**APPROVED AS TO FORM:**

**OFFICE OF THE ATTORNEY GENERAL OF GUAM**

By: \_\_\_\_\_  
**DOUGLAS B. MOYLAN**  
Attorney General of Guam  
Date: \_\_\_\_\_

**APPROVED:**

**GOVERNOR OF GUAM**

**LOURDES AFLAGUE LEON GUERRERO**  
Governor of Guam

Dated: \_\_\_\_\_

# EXECUTIVE MANAGER'S REPORT

## GIAA BOARD OF DIRECTORS MEETING

July 9, 2024

### PASSENGER FLIGHT NETWORK: JULY 2024

AIRLINE	ROUTE	FLIGHT # (Arriving/Departing)	ETA/ETD	OPERATING DAYS (ORIGINATING/DEPARTING GUAM)
United Airlines	HNL	UA201/200	1805/0655	Daily
	HND	UA849/848	0445/1910	Daily
	NRT	UA197/196	2145/1215	Daily
		UA873/827	1705/15:45	Daily
		UA865/UA864	1305/2210	Daily
		UA841/UA840	2240/1125	M,W,F,Sun/Tue,Thu,Sat, Sun
	SPN	UA076/UA174	1035/0800	Daily
	MNL	UA184/UA183	0910/0420	Daily/Mon, Tue, Thu, Fri, Sun
	KIX	UA150/UA151	1550/0715	Daily
		UA178/UA177	0130+1/1655	Tues, Thurs, Saturday
	FUK	UA166/UA165	1600/0655	Daily
	NGO	UA136/UA137	1610/0730	Daily
	ROR	UA158/UA157	0505+1/2345	Mon,Wed, Thu Sun
		UA192/UA193	1850/0615	Mon, Fri
	TKK	UA132/UA133	1655+1/0920	Wed & Sun
		UA154/UA155	1815/0755+1	Mon & Fri
	PNI	UA176/UA176	0340+1/2025	Saturday
	Yap	UA186/UA185	0400+1/2335	Wed & Sun

AIRLINE	ROUTE	FLIGHT # (Arriving/Departing)	ETA/ETD	OPERATING DAYS (ORIGINATING/DEPARTING GUAM)
Jeju Airlines	ICN	7C3101/3102	1605/1710	Daily Effective July 12
	ICN	7C3105/7C3106	0200/0305	Daily
Korean Air	ICN	KE421/KE422	1515/1650	Daily
Jin Air	ICN	LJ913/L914	1505/1615	Daily
	PUS	LJ929/LJ930	0200/0300	Daily
Japan Airlines	NRT	JL941/JL942	1415/1650	Mon, Wed, Thur, Sat, and Tuesday July 2 only
Philippine Airlines	MNL	PR110/PR111	0335/0555	Daily
T'Way Airlines	ICN	TW303/TW304	1400/1500	Daily
Star Marianas	ROP	**3401/**4301		Mon, Tue, Wed, Thu, Fri
China Airlines	TPE	*		*
Air Seoul	ICN	*		*
Air Busan	PUS	*		*

\* Continued Suspension

#### Air Service Changes (JUN vs. JUL):

Jeju resumes its afternoon ICN service effective July 12

### AIR SERVICE SNAPSHOT

In July 2024, GIAA will see an increase of 15% in the number of flights scheduled to operate throughout the month and an increase of 12% of seat capacity, compared to July of 2023.

	FY 2023			FY 2024			% Percentage Change		
	# of Flights	Seat Capacity	Enplane- ments	# of Flights	Seat Capacity	Enplanem ents	# of Flights	Seat Capacity	Enplane- ments
January	625	105,854	79,100	816	148,616	101,039	31%	40%	22%
February	525	94,167	73,378	712	129,083	93,224	36%	37%	21%
March	695	112,091	87,147	696	127,338	94,758	0.14%	14%	8%
April	622	115,790	79,104	641	117,135	73,589	3.05%	1%	-7%
May	677	125,300	73,858	703	128,368	83,219	3.84%	2%	11%
June	386	74,159	45,896	633	115,976	NA	63.99%	56%	NA
July	569	107,198	78,661	653	119,700	NA	14.76%	12%	NA

## **EXECUTIVE MANAGER'S REPORT**

### **GIAA BOARD OF DIRECTORS MEETING**

**July 9, 2024**

#### **FINANCIAL UPDATES**

##### **FY2023 Financial Audit Released**

The Guam Office of Public Accountability (OPA) released GIAA's FY2023 Financial Audit on June 10, 2024. GIAA issued a press release the following day with key financial highlights. GIAA is now in the process of developing its FY2023 Citizen Centric Report (CCR), which is required to be transmitted to the OPA and posted on the GIAA website no later than 60 days from the release of the audit report by the OPA.

##### **GIAA receives award for "Excellence in Citizen-Centric Reporting" for FY2022 CCR**

The Guam chapter of the Association of Government Accountants (AGA) advised GIAA of its Gold (2nd place) award for "Excellence in Citizen Centric Reporting". While GIAA has earned recognition for Excellence in Citizen's Centric Reporting in the past, this is the first time GIAA placed in the top 3 of CCRS awarded by the AGA Guam chapter.

##### **Moody's Investor Services Update**

Moody's issued an update to GIAA's "Baa2, Stable" credit profile on June 21, 2024, stating "GIAA's credit profile is supported by satisfactory financial metrics, which was buttressed during the pandemic by meaningful federal pandemic-related aid as well as reductions in operating expenses and a restructuring of debt services".

#### **FEDERAL REGULATORY UPDATES**

##### **FAA Annual Airport Certification Inspection**

The annual FAA Certification Inspection is scheduled for July 8 through 12, 2024. FAA Inspector Will Brown will be joined by civil aviation authority observers from the Micronesian region.

##### **FAA Western Pacific Region Administrator and RDO Assistant Manager Visit**

Raquel Girvin, Western-Pacific Regional Administrator, and Carlos Salas, Assistant Manager at the Honolulu Regional District office, from July 15 through 17, 2024.

#### **INFRASTRUCTURE & TECHNOLOGY**

##### **Cybersecurity Tabletop Annual Exercise**

The annual cybersecurity tabletop exercise mandated by TSA is scheduled to be conducted by Airport Police and the Management Information Systems section in September 2024. Key tenants will play out and talk through their response(s) to a scenario that will be shared with all participants the morning of the exercise.

## EXECUTIVE MANAGER'S REPORT

### GIAA BOARD OF DIRECTORS MEETING

July 9, 2024

#### LEGISLATIVE UPDATES

**Bill No. 275-37: An Act...relative to standardizing Airport Police and Aircraft Rescue and Firefighting positions compensation** at the A. B. Won Pat International Airport Authority, Guam was held on Friday, May 17, 2024, at the Guam Legislature. Board, Management and Division Heads provided testimony and responded to inquiry by legislative committee members. The session concluded with the announcement by Senator Lujan, Vice Chair of the Air Transportation Committee, that the Bill will be forwarded for scheduling in June session(s). The Bill went into the 3<sup>rd</sup> reading and is up for vote as of Monday, July 8, 2024.

**Bill 319-37: An Act to repeal and ... relative to providing authority to the A. B. Won Pat International Airport Authority to promulgate rules and regulations for the solicitation, selection, and award of concession agreements...**for the use of airport facilities and properties. This bill was Introduced by Senator Jess J. Lujan, and co-sponsored by Vice-Speaker Tina Muña Barnes, and Senators Dwayne San Nicolas, Frank Blas Jr, William A. Parkinson, Joe S. San Agustin, Tom Fisher, and Roy A. B. Quinata, was introduced on Friday, June 28, 2024.

#### TRAINING/RECERTIFICATION

**Active Shooter Training** was conducted by Airport Police to all GIAA employees throughout the month of June. The goal of the program is to equip individuals in the workplace to respond to a violent critical incident with confidence.

**\*All required quarterly training/travel reports are posted on the Airport's website.**

#### PROCUREMENT UPDATES

##### **IFB Terminal Building Roof Replacement and Renewable Energy System - Phase I**

Bid Announced: May 22, 2024  
Bid Submission Deadline: July 5, 2024 @ 2pm

##### **RFP No. RFP-005-FY24, Management & Infrastructure Support Services for GIAA's Baggage Conveyance Systems**

RFP Announced: June 14, 2024  
RFP Submission Deadline: July 12, 2024 @4pm

##### **IFB GIAA-C05-FY24, GIAA Apron East Operations Area Restoration – Phase II**

Bid Announced: June 19, 2024  
Bid Submission Deadline: July 12, 2024 @ 2pm

##### **IFB GIAA-003-FY24, Preventive Maintenance and Repair Services for GIAA Generators**

Bid Announced: June 7, 2024  
Bid Submission Deadline: July 17, 2024 @ 2pm

## EXECUTIVE MANAGER'S REPORT

### GIAA BOARD OF DIRECTORS MEETING

July 9, 2024

#### ANNOUNCEMENTS

- **Operation Valiant Shield** – Guam International Airport was designated a support location for Valiant Shield 2024, that took place from June 6-18, 2024. Valiant Shield is a multinational, biennial field training exercise (FTX) with a focus on integrating joint training among U.S. and partner-nations forces in relation to current operational plans, and normally takes place around Guam, the Northern Mariana Islands, Palau, and Japan joining this year's exercise. **DYA Summer Youth Program** commenced on June 4, 2024, for a six-week period ending July 19, 2024. Youth intern presentations is scheduled for July 17, 2024, from 10 am to 12 noon and board members are invited to evaluate the presentations, by division grouping(s), for content and other presentation factors. This year's summer program, known as the "Earn and Learn" program within GIAA, has 38 participants assigned to GIAA's divisions and respective sections.
- **Celso Cano, Electrician II with the Properties and Facilities division, retired** from the Authority on June 29, 2024, with 17 years of Government of Guam service. Biba and congratulations to Mr. Cano on his well-earned retirement! We wish him well on his future endeavors.
- **80<sup>th</sup> Liberation Parade** float preparation is well underway. GIAA's float entry design is now being constructed and volunteers will be expending sweat equity and creative efforts throughout this and next week. We are excited about our entry and invite the Board to join the airport family at a parade spot to be hosted by the GIAAEO. Location details will be provided once parade space is secured.

June 28, 2024

**MEMORANDUM**

**To:** Mr. Brian Bamba  
Chairman  
GIAA Board of Directors

**From:** Dafne Mansapit-Shimizu  
Comptroller



**Subject: Operating Results – Revenues and Expenses as of May 31, 2024**

Attached herewith is GIAA's Operating Results Report for the month ending May 31, 2024. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended May 31, 2024.

The key operating results for 8 month(s) of FY2024 ending May 31, 2024 – (in \$000's) are

CATEGORY	Actual FY24 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY24	
		Budget FY24 Y-T-D	Actual FY24 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,548.9	\$ 26,496.3	\$ 21,663.9	-18.2%	\$ 35,562.0	-12.0%
Total Concession Revenues	\$ 881.7	\$ 7,927.2	\$ 7,410.3	-6.5%	\$ 11,859.2	-4.2%
Total PFC's	\$ 272.2	\$ 3,226.8	\$ 2,544.3	-21.2%	\$ 4,273.2	-13.8%
Total Other Revenues	\$ 1,226.4	\$ 10,803.6	\$ 11,373.9	5.3%	\$ 16,832.9	3.5%
Total Operating Revenues	\$ 4,929.2	\$ 48,453.9	\$ 42,992.4	-11.3%	\$ 68,527.2	-7.4%
Total Operating Expenses	\$ 3,942.5	\$ 36,984.0	\$ 30,956.9	-16.3%	\$ 49,572.5	-10.8%
Net Revenues from Operations	\$ 986.7	\$ 11,469.9	\$ 12,035.5	4.9%	\$ 18,954.7	3.1%
Non-Operating Expenses	\$ 156.0	\$ 697.3	\$ 2,698.1	286.9%	\$ 2,898.7	222.8%
Other Available Moneys/Other Sources of Funds	\$ 276.6	\$ 2,241.8	\$ 2,123.7	-5.3%	\$ 3,244.6	-3.5%
Net Debt Service Coverage	1.24	1.70	1.59	-6.6%	1.74	-4.2%

Year-to-date Total Signatory Revenues for the month ending May 31, 2024 are below Budgeted revenues by **18.2%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **6.5%** below budget while Passenger Facility Charges are below the budget estimate by **21.2%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **5.3%**.

Year-to-date Total Operating Revenues actual of **\$43.0M** is **11.3%** below the budget estimate of **\$48.5M**.

Year-to-date Total Operating Expenses are below budget by **16.3%**. Components of this line item include Personnel Service, Contractual Services, and Materials & Supplies which came in below budget by **7.2%**, **19.8%**, and **59.0%**, respectively.

The actual year-to-date Net Revenues from Operations of **\$12.0M** is **4.9%** above the year-to-date budgeted amount of **\$11.5M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.59** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager

**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**KEY OPERATING RESULTS (\$000's)**  
As of May 31, 2024

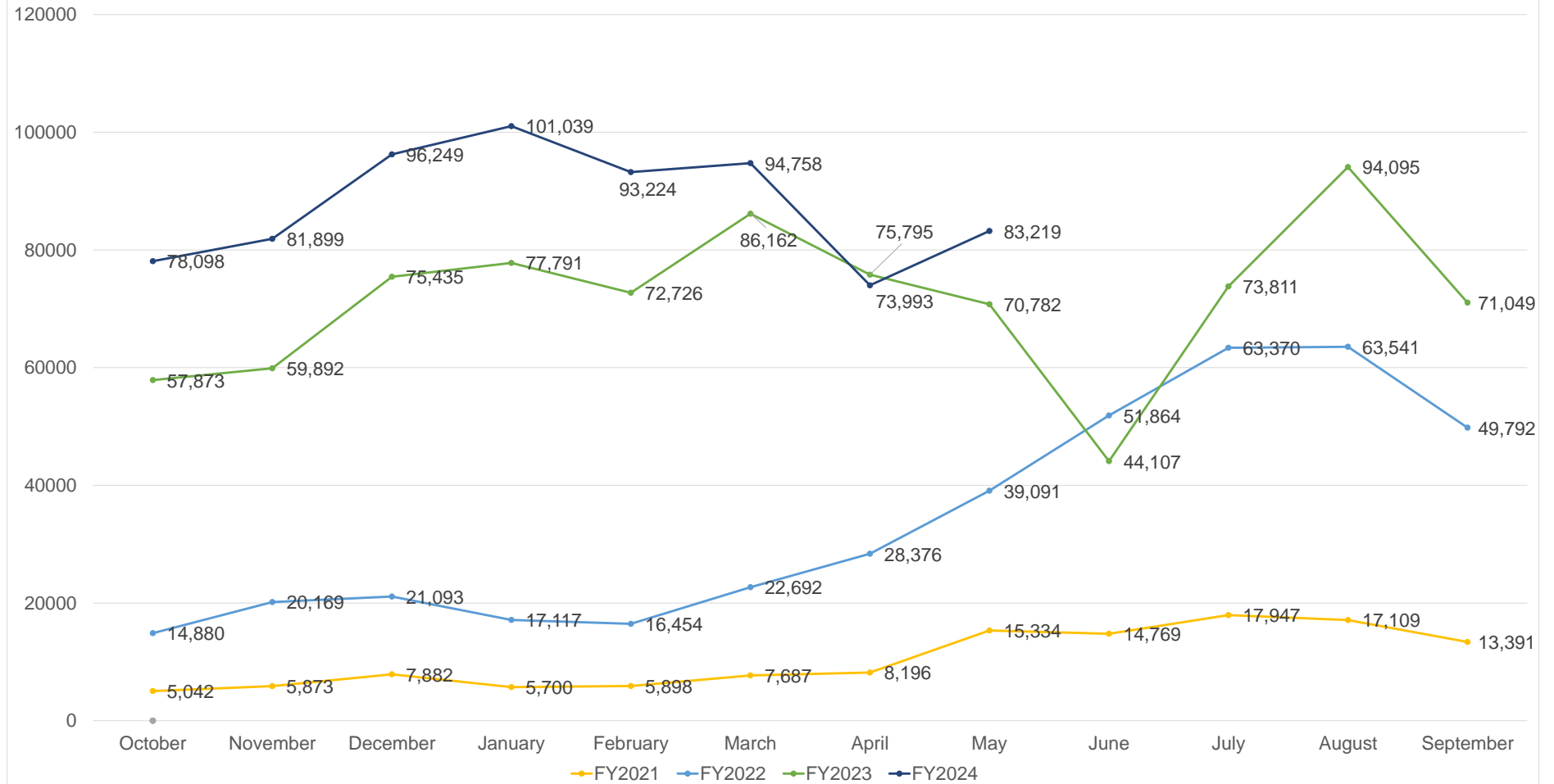
	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l		Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>I. Signatory Airline Rents &amp; Fees</b>											
Terminal Bldg Rentals	221.5	279.0	272.4	-2.4%	3,348.2	1,772.1	2,232.2	2,179.3	-2.4%	3,295.4	-1.6%
Departure Fees	401.3	788.6	546.5	-30.7%	9,275.2	3,268.5	6,039.4	4,612.6	-23.6%	7,848.4	-15.4%
Arrival Fees	244.8	581.5	360.1	-38.1%	6,954.1	2,264.9	4,525.7	3,325.6	-26.5%	5,753.9	-17.3%
Immigration Inspection Fees	97.3	232.2	140.3	-39.6%	2,731.0	886.5	1,782.3	1,308.1	-26.6%	2,256.7	-17.4%
Common Use Departure Fees	0.0	104.3	60.3	-42.1%	1,175.8	203.4	764.4	545.9	-28.6%	957.3	-18.6%
Loading Bridge Use Fees	267.8	415.3	333.9	-19.6%	4,757.3	2,118.6	3,132.2	2,734.4	-12.7%	4,359.5	-8.4%
Landing Fees	509.1	906.6	726.5	-19.9%	10,561.2	4,513.0	6,969.7	6,056.6	-13.1%	9,648.0	-8.6%
Apron Use Fees	72.8	136.6	108.9	-20.3%	1,591.7	644.2	1,050.4	901.5	-14.2%	1,442.7	-9.4%
<b>Total Signatory Revenue</b>	<b>1,814.6</b>	<b>3,444.1</b>	<b>2,548.9</b>	<b>-26.0%</b>	<b>40,394.4</b>	<b>15,671.1</b>	<b>26,496.3</b>	<b>21,663.9</b>	<b>-18.2%</b>	<b>35,562.0</b>	<b>-12.0%</b>
Enplaned Signatory Pax	70,782	119,971	83,219	-30.6%	1,411,083	576,456	918,803	702,075	-23.6%	1,194,356	-15.4%
<b>Cost per Enplaned Pax</b>	<b>\$25.64</b>	<b>\$28.71</b>	<b>\$30.63</b>	<b>6.7%</b>	<b>\$28.63</b>	<b>\$27.19</b>	<b>\$28.84</b>	<b>\$30.86</b>	<b>7.0%</b>	<b>\$29.78</b>	<b>4.0%</b>
<b>Revenues from Sources other than Signatory Airlines Rents &amp; Fees</b>											
Concession Revenues											
Gen Mdse	656.9	763.7	563.1	-26.3%	8,690.6	4,762.0	5,522.6	4,625.4	-16.2%	7,793.5	-10.3%
In-flight Catering	59.5	62.9	99.8	58.7%	783.1	401.6	510.9	839.4	64.3%	1,111.6	41.9%
Food & Beverage	63.8	69.7	75.4	8.2%	867.8	524.8	566.2	605.5	6.9%	907.1	4.5%
Rental Cars	111.2	137.7	131.2	-4.7%	1,714.3	879.2	1,118.6	1,158.1	3.5%	1,753.9	2.3%
Other Concession Rev	39.2	25.7	12.2	-52.5%	320.2	143.7	208.9	181.8	-13.0%	293.1	-8.5%
<b>Total Concession Revenues</b>	<b>930.6</b>	<b>1,059.6</b>	<b>881.7</b>	<b>-16.8%</b>	<b>12,376.1</b>	<b>6,711.3</b>	<b>7,927.2</b>	<b>7,410.3</b>	<b>-6.5%</b>	<b>11,859.2</b>	<b>-4.2%</b>
Passenger Facility Charges	327.7	421.3	272.2	-35.4%	4,955.7	2,308.4	3,226.8	2,544.3	-21.2%	4,273.2	-13.8%
Other Revenue	1,145.4	1,355.0	1,226.4	-9.5%	16,262.5	9,394.8	10,803.6	11,373.9	5.3%	16,832.9	3.5%
<b>Total Operating Revenue</b>	<b>4,218.3</b>	<b>6,280.1</b>	<b>4,929.2</b>	<b>-21.5%</b>	<b>73,988.8</b>	<b>34,085.5</b>	<b>48,453.9</b>	<b>42,992.4</b>	<b>-11.3%</b>	<b>68,527.2</b>	<b>-7.4%</b>
<b>II. Operating Expenses:</b>											
Personnel Services	1,877.0	1,953.2	2,023.8	3.6%	25,341.2	14,229.1	16,573.1	15,378.8	-7.2%	24,146.8	-4.7%
Contractual Services	1,680.2	2,397.5	1,835.3	-23.5%	27,652.8	14,437.3	18,407.8	14,756.4	-19.8%	24,001.4	-13.2%
Materials & Supplies	126.0	202.6	83.4	-58.8%	2,605.6	532.0	2,003.0	821.7	-59.0%	1,424.3	-45.3%
Equipment/Furnishings	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0%	0.0	0.0%
<b>Total Operating Expenses</b>	<b>3,683.2</b>	<b>4,553.4</b>	<b>3,942.5</b>	<b>-13.4%</b>	<b>55,599.6</b>	<b>29,198.4</b>	<b>36,984.0</b>	<b>30,956.9</b>	<b>-16.3%</b>	<b>49,572.5</b>	<b>-10.8%</b>
<b>Net income from Operations</b>	<b>535.1</b>	<b>1,726.7</b>	<b>986.7</b>	<b>-42.9%</b>	<b>18,389.2</b>	<b>4,887.1</b>	<b>11,469.9</b>	<b>12,035.5</b>	<b>4.9%</b>	<b>18,954.7</b>	<b>3.1%</b>

**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**KEY OPERATING RESULTS (\$000's)**  
As of May 31, 2024

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l		Actual FY2023	Budget FY2024	Actual FY2024	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
<b>III. Other Revenues and Expenses</b>											
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	238.5	50.2	156.0	211.0%	898.0	790.5	697.3	2,698.1	286.9%	2,898.7	222.8%
Add: Interest on Investments	<u>73.8</u>	<u>51.5</u>	<u>119.3</u>	<u>131.5%</u>	<u>618.3</u>	<u>774.8</u>	<u>412.2</u>	<u>1,074.3</u>	<u>160.6%</u>	<u>1,280.4</u>	<u>107.1%</u>
<b>Net Revenues</b>	370.3	1,728.1	949.9	-0.5	18,109.5	4,871.4	11,184.8	10,411.7	-0.1	17,336.4	0.0
Add: Other sources of Funds (Federal Reimb)	51.8	33.3	29.7	-11.0%	400.0	308.6	266.7	148.6	-44.3%	282.0	-29.5%
Add: Other available moneys	<u>168.2</u>	<u>246.9</u>	<u>246.9</u>	<u>0.0%</u>	<u>2,962.6</u>	<u>1,345.7</u>	<u>1,975.1</u>	<u>1,975.1</u>	<u>0.0%</u>	<u>2,962.6</u>	<u>0.0%</u>
<b>Net Revenues and Other Available Moneys</b>	<u><u>590.4</u></u>	<u><u>2,008.3</u></u>	<u><u>1,226.5</u></u>	<u><u>-38.9%</u></u>	<u><u>21,472.1</u></u>	<u><u>6,525.7</u></u>	<u><u>13,426.5</u></u>	<u><u>12,535.4</u></u>	<u><u>-6.6%</u></u>	<u><u>20,581.0</u></u>	<u><u>-4.2%</u></u>
Debt Service payments	<u>672.9</u>	<u>987.5</u>	<u>987.5</u>	<u>0.0%</u>	<u>11,850.6</u>	<u>5,382.8</u>	<u>7,900.4</u>	<u>7,900.4</u>	<u>0.0%</u>	<u>11,850.6</u>	<u>0.0%</u>
<b>Debt Service Coverage</b>	<b>0.88</b>	<b>2.03</b>	<b>1.24</b>	<b>-38.9%</b>	<b>1.81</b>	<b>1.21</b>	<b>1.70</b>	<b>1.59</b>	<b>-6.6%</b>	<b>1.74</b>	<b>-4.2%</b>

# Comptroller's Report Attachment #1


Enplaned Signatory Pax  
FY2021 - FY2024  
As of May 31, 2024



**RECOMMENDATION OF COUNSEL**

**TO:** Board of Directors  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**CC:** Mr. John M. Quinata  
Executive Manager  
**ANTONIO B. WON PAT INTERNATIONAL**  
**AIRPORT AUTHORITY, GUAM**

**FROM:** Janalynn Cruz Damian   
**CALVO JACOB & PANGELINAN LLP**

**DATE:** July 1, 2024

**SUBJECT:** **Executive Session**

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Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.