



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Friday, December 19, 2025, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The November regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was held on December 19, 2025, and called to order by Chairman Brian J. Bamba at 3:13 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder S. Sobti
Donald I. Weakley
Lucy M. Alcorn
Rosie R. Tainatongo

Offices or Positions:

Chairman
Vice Chairman
Board Secretary
Director
Director

Directors Absent:

Doyon A. Morato (Excused)
Jesse G. Garcia (Excused)

Offices or Positions:

Director
Director

GIAA Officials:

John M. Quinata
Artemio R.A. Hernandez, Ph.D.
Jean M. Arriola
Dafne Mansapit Shimizu
Kathrina Bayson
Juan Reyes
Anthony Quidachay
Elpidio C. Antenor
Vanessa Pangindian

Offices or Positions:

Executive Manager
Deputy Executive Manager
Airport Services Manager
Comptroller
Supply Management Administrator
Air Terminal Manager
Safety Administrator
Engineer III (Electrical)
Management Analyst III

William Brennan
Frank Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Chairman Bamba, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 26-19

The Board hereby approves the agenda of December 19, 2025, regular meeting, as presented.

3. APPROVAL OF MINUTES

A. November 13, 2025, Regular Board Meeting

On motion duly made by Secretary Weakley seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 26-20

The Board hereby approves the minutes of November 13, 2025, Regular Meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager (EM) Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

EM Quinata advised there was no Old Business to be presented.

6. NEW BUSINESS

A. Approval and Award of Purchase and Delivery of Zero Emission Vehicle (ZEV) and Charging Stations – IFB No.: GIAA-005-FY25

Artemio R.A. Hernandez, Ph.D. (“DEM Hernandez”) presented this item, and Executive Manager John M. Quinata (“EM Quinata”) disclosed that he disqualified himself from this procurement. The Chief Procurement Officer assisted GIAA concerning and acted as the head of the purchasing agency for this procurement. Board action is requested to approve the award for Invitation for Bid (“IFB”) No. GIAA-004-FY25 for the Purchase and Delivery of Zero Emission Vehicles and Charging Stations.

Bids were solicited for purchase and delivery of Sport Utility Vehicles (“SUV”) to support the GIAA’s operations, maintenance and safety requirements. As Guam’s only commercial airport, GIAA’s 24/7 operational demand requires vehicles to maintain their facilities, respond to emergencies and ensure safety and security to its various properties, all stakeholders and the traveling public. Zero Emissions Vehicles will also afford cost savings and support of GIAA’s goal of Zero Emissions in

conformance with FAA’s modernization and Reform Act of 2012 - Zero Emission Airport Vehicles and Infrastructure, and its subsequent amendment under 49 U.S.C. §47136.

The IFB was publicly announced in a local newspaper on September 18, 25 and October 14, 2025. The bid submission deadline was extended to November 17, 2025, 10:00 a.m. and bid opening took place on the same day at 10:15 a.m.

Sixteen (16) prospective bidders downloaded the IFB package, and two (2) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by Single Point of Contact and recorded by a member of the Procurement staff.

The results of the submitted bids are as follows in the order that they were received and opened:

Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 1 2024 (or newer) Zero Emission Sedan (2 each)	\$62,002.00	\$124,004.00	No Bid	N/A
Line Item No. 2 2024 (or newer) Zero Emission Sedan with Law Enforcement Uplift (3 each)	\$69,202.00	\$207,606.00	\$84,222.00	\$252,666.00
Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 3 2024 (or newer) Zero Emission Truck (2 each)	No Bid	N/A	No Bid	N/A
Line Item No. 4 Level III 50KW DC Fast Charging Station (3 each)	No Bid	N/A	\$78,947.00	\$236,841.00

Cars Plus LLC.: The bidder’s submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Triple J Enterprises, Inc.: The bidder’s submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Upon Board approval, the award will be processed through the issuance of a purchase order in conformance with the Guam Procurement Law and Regulations, subject to legal review and GSA concurrence.

The delivery time for this procurement is Three Hundred and Sixty (360) calendar days from the issuance of a Purchase Order.

The Project will be funded through a Federal Aviation Administration (“FAA”) Airport Improvement Plan (“AIP”) grant.

Pursuant to IFB, Instructions to Bidders, Section 12, the procurement will be awarded in total the amount of \$568,851.00 to the responsive and responsible bidder(s) with the Lowest Total Bid Price for Each Item, as indicated below:

Bidder	Awarded Item Numbers	Total Amount
Cars Plus, LLC	Item No. 1 & 2	\$331, 610.00
Triple J Enterprises, Inc.	Item No. 4	\$236,841.00
	Total Awarded Amount:	\$568,451.00

On motion duly made by Director Alcorn, seconded by Director Tainatongo, the following resolution was unanimously passed:

Resolution No. 26-21

The Board hereby moves to approve and awards the of Purchase and Delivery of Zero Emission Vehicles (ZEV) and Charging Stations – IFB No.: GIAA-005-FY25 Item No 1 and 2 to Cars Plus, LLC in the amount of \$331,610 and Item No 4 to Triple J Enterprise, Inc. in the amount of \$236,841.

B. Approval of Legal Services 2025 Invoice Nos. 156132-156201 and 156219-156220

Dem Hernandez presented that board action is requested to approve the overage in cost for Arriola Law Firm invoice numbers 156132-156201 and 156219-156220. These invoices exceeded \$25,000 cap for the month. From management’s perspective these invoices were reviewed, and it was agreed that the charges are prudent and in line with the work performed.

Management is recommending to approve these referenced Legal Services invoices for the month of October in the amount of \$31,225.40, since it does exceed the monthly cost of \$25,000.

On motion duly made by Director Alcorn, seconded by Vice Chairman Sobti the following resolution was unanimously passed:

Resolution No. 26-22

The Board hereby moves to approve referenced legal services invoices 156132-156201 and 156219-156220 in the amount of \$31,225.40 due to the referenced services exceeding ALF’s monthly cap of \$25,000.00, the Board approves the amount of \$6,225.40 above the cap.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made for the Executive Manager's Report included as part of the Board's packet, which was presented by EM Quinata. The report included brief updates on Passenger Flight Network for December 2025, Air Service Snapshot for December 2025 there is a 50% increase in the number of flights and a 58% increase in seat capacity, as compared to December 2025. Airline Updates, Regulatory Updates, Legislative Updates, Facilities and Infrastructure, and Announcements.

8. REPORT OF THE COMPTROLLER

Reference is made for the Comptroller's Report included as part of the Board's packet, which was presented by Ms. Dafne Mansapit Shimizu. Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2025. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month, and year-to-date results ended October 31, 2025. A chart of the key operating results for 1 month(s) of FY2026 ending October 31, 2025 – (in \$000's) is located in the packet.

Year-to-date Total Signatory Revenues for the month ending October 31, 2025, are below Budgeted revenues by 8.2%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are 2.4% above budget while Passenger Facility Charges are below the budget estimates by 7.4%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by 0.5%.

Year-to-date Total Operating Revenues actual of \$5.6M are 4.6% below the budget estimate of \$5.9M.

Year-to-date Total Operating Expenses are below budget by 13.1%. Components of this line item include a 9.4% decrease in Personnel Service, a 15.0% decrease in Contractual Services, a 68.4% decrease in Materials & Supplies and a 0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date New Revenues from Operations of \$1.5M represent a 28.5% increase over the year-to-date budgeted amount of \$1.2M.

Finally, our year-to-date results for Debt Service Coverage are at 1.26 versus the requirement of 1.25.

9. EXECUTIVE SESSION

EM Quinata advised that there was no Executive Session on the agenda.

10. PUBLIC COMMENTS

EM Quinata advised there was no Public Comments at this time.

11. ADJOURNMENT

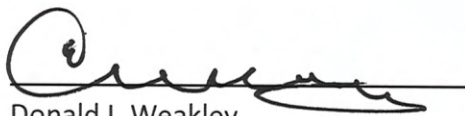
Motion to adjourn duly made by Chairman Bamba, seconded by Vice Chairman Sobti; motion unanimously passed. The meeting was adjourned at 3:51 p.m.

Dated this 29 day of January 2026.



Brian J. Bamba
Chairman

Attest:



Donald I. Weakley
Board Secretary

Prepared and Submitted by:



Wana Frances C. Wintterle
Corresponding Secretary

BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Friday, December 19, 2025
GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

The Guam Daily Post – Friday, December 12, 2025
Notice to Media – Friday, December 12, 2025

Second Notice:

The Guam Daily Post – Wednesday, December 17, 2025
Notice to Media – Wednesday, December 17, 2025

AGENDA

- 1.** Call to Order and Attendance
- 2.** Approval of Agenda
- 3.** Approval of Minutes
 - A.** November 13, 2025, Regular Board Meeting
- 4.** Correspondence – None
- 5.** Old Business – None
- 6.** New Business
 - A.** Approval and Award of Purchase and Delivery of Zero Emission Vehicles (ZEV) and Charging Stations – IFB No.: GIAA-005-FY25
 - B.** Approval of Legal Services 2025 Invoice Nos. 156132–156201 and 156219 – 156220
- 7.** Report of Executive Manager
 - A.** Airport Updates
 - B.** Announcements
- 8.** Report of Comptroller
- 9.** Public Comments
- 10.** Adjournment




A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Friday, December 19, 2025
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>SIGN-IN SHEET</u>	<u>COMPANY/AGENCY</u>
1.	Anthony Quidachay		GIDA
2.	Euphio (PING) ANTENOR		GIAA ENG'G
3.	JUAN A		GIAA
4.	VANESSA PANGINDIAN		GIAA
5.	ELKIE KOSHIBA		GIAA MKTG
6.	Anthony Quidachay		GIAA
7.	Ping Antenor		GIAA
8.	Juan Reyes		GIAA
9.	Jenielle Meno		GIAA
10.	Kathrina Bayson		GIAA
11.	Frank Santos		GIAA
12.	Tricia Cruz		GIAA
13.			
14.			
15.			
16.			
17.			
18.			
19.			
20.			

The Honorable
LOURDES A. LEON GUERRERO
Maga Hågo - Governor

The Honorable
JOSHUA F. TENORIO
Sipnagan Maga - Lt. Governor



public works
VINCENT P. ARRIOLA
Director
LINDA L. IGANZ
Deputy Director
ERNEST G. CANCELARJUN
Deputy Director

REQUEST FOR PROPOSALS

The Honorable Lourdes A. Leon Guerrero, Governor of Guam and Honorable Joshua F. Tenorio, Lt. Governor of Guam, through the Director of Department of Public Works (DPW), Vincent P. Arriola, Announces the solicitation of a sealed proposal for:

GUAM REGIONAL TRANSIT AUTHORITY'S (GRTA) ADMINISTRATION AND MAINTENANCE FACILITIES PROJECT (Design Phase)

Project No.: 680-5-1002-F-TAM

Non-Refundable Fee: \$25.00 (Twenty-Five Dollars) required as Payment for each Bid Documents.
Availability of Documents: -- December 10th, 2025. CIP / Contracts Administration, Ground Floor, Highway Building, DPW, Upper Tumon.
Pre-Proposal Conference: - December 17th, 2025, 9:00 am. Division of Capital Improvement (CIP) Ground Floor, Highway Building Conference Room, Upper Tumon. Attendance for the PreProposal conference and site visit is mandatory.
RFP Submittal: -December 29, 2025 4:00 p.m. One (1) original and one (1) copy must be submitted @ CIP Ground Floor, Highway Building.

Department of Public Works reserves the right to reject any or all proposals and to waive any imperfection in the proposals, which in its sole and absolute judgment will serve the Government of Guam interests.

/s/ VINCENT P. ARRIOLA
DIRECTOR
This Ad Paid for with Government Funds

542 North Marine Corps Drive, Tamuning, Guam 96913 • (671) 646-3121/3232 • Fax: (671) 649-6178



FESTIVE FINDS

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DECEMBER 20

GPO

10:00 AM - 5:00 PM

Christmas Marketplace With
50+ Vendors!

Local Christmas Gifts and More!

Christmas Auction and Event Passport
Prizes, Raffles, & More!

Sponsored & Hosted:




BOARD OF DIRECTORS REGULAR MEETING

Friday, December 19, 2025 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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1. Call to Order and Attendance
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 - A. November 13, 2025, Regular Board Meeting
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 - A. Approval and Award of Purchase and Delivery of Zero Emission Vehicles (ZEV) and Charging Stations – IFB No.: GIAA-005-FY25
 - B. Approval of Legal Services Invoice Nos. 156132–156201 and 156219–156220
7. Report of Executive Manager
 - A. Airport Updates
 - B. Announcements
8. Report of Comptroller
9. Public Comments
10. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services. This ad is paid for by GIAA.



Dusit Thani Guam Resort, Dusit Beach Resort Guam & Bayview Hotel

At Dusit, we are committed to delivering exceptional moments whether you're staying with us or working with us. Join our dynamic team and discover enriching opportunities in a world of possibilities.

<p>RESERVATIONS</p> <ul style="list-style-type: none"> • Reservations Agents (Full-Time & Part-Time) <p>SALES & MARKETING</p> <ul style="list-style-type: none"> • Sales Manager – Korean Market <p>EXECUTIVE OFFICE</p> <ul style="list-style-type: none"> • Cluster Guest Excellence Manager • Hygiene Manager • Executive Assistant to VP <p>ENGINEERING</p> <ul style="list-style-type: none"> • Mechanical Engineer • Engineering Manager • Duty Engineer • Technicians/Maintenance • Electricians • Carpenters • Mechanical & Plumbers • Painters <p>SECURITY</p> <ul style="list-style-type: none"> • Safety & Compliance Manager 	<p>FRONT OFFICE</p> <ul style="list-style-type: none"> • Assistant Director of Rooms • Front Desk Officer • Duty Manager • Front Desk Supervisors • Front Desk Officers • Bell Captains • Bell Attendants • Doorman • Greeters • Concierge Officers <p>HOUSEKEEPING</p> <ul style="list-style-type: none"> • Assistant Executive Housekeeper • Assistant Housekeeping Manager • Housekeeping Supervisors • Room Attendants • Public Area Attendants • Housemen <p>SPA</p> <ul style="list-style-type: none"> • SPA Manager • SPA Therapists • SPA Receptionists • SPA Attendants • Trainee Therapists <p>IT</p> <ul style="list-style-type: none"> • Property IT Manager 	<p>RECREATION</p> <ul style="list-style-type: none"> • Lifeguards • Pool Attendants <p>CULINARY</p> <ul style="list-style-type: none"> • Specialty Chef • Sous Chef • Junior Sous Chefs • Pastry Chef • Baker • Stewards • Commis Chefs I • Commis Chefs II <p>FOOD & BEVERAGE</p> <ul style="list-style-type: none"> • Outlet Managers • Assistant Outlet Manager • Assistant Banquet Manager • Outlet Supervisors • Servers • Hostess • Bartenders • Cashiers 	
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To apply and for more information, contact: careers.guam@dust.com

Discover more opportunities at Dusit International via www.dusit.com/ careers



Newspaper bundles \$10.00 for each pack of 150 papers



Pick up at:
THE GUAM DAILY POST
@ the **CORE TECH CENTER**
388 S. Marine Corps Dr., Suite 301 Tamuning, Mon-Fri 8:30am-5pm. First come, first served. Cash only, please!



NOTICE

The Commission on Lawyer Regulation provides notice of Guam's

COMPREHENSIVE LAWYER REGULATORY SYSTEM

Established by the Supreme Court of Guam to administer attorney discipline matters in Guam

To **file a complaint** or to **request for assistance** regarding an attorney you may have concerns with, please contact the Office of Regulation Counsel at **(671) 475-3167** or **regulationcounsel@guamcourts.gov**. Additional information is available at <http://orc.guamcourts.org/>.

This notice is paid with Government of Guam funds by the Judiciary of Guam.

AVAILABLE JOBS FOR ELIGIBLE U.S. WORKERS

- 3-CAMP COOK** with min. 1 yr. exp.; must possess a health certificate after hiring. Prepares and cooks family-style meals for construction crew. **\$14.09 PER HOUR**
- 45 - CARPENTER** with min. 1 yr. exp. Performs carpentry duties for residential, commercial and government projects. **\$18.34 PER HOUR**
- 30 - CEMENT MASON** with min. 1 yr. exp. Performs cement mason duties for residential, commercial and government projects. **\$17.51 PER HOUR**
- 2 - HEAVY EQUIPMENT MECHANIC** with min. 2 yrs. exp. Performs heavy equipment mechanic duties for residential, commercial and government projects. **\$21.77 PER HOUR**
- 3 - HEAVY EQUIPMENT OPERATOR** with min. 1 yr. exp. Performs heavy equipment operator duties for residential, commercial and government projects. **\$18.97 PER HOUR**
- 6 - PLUMBER** with min. 2 yrs. exp. Performs plumber duties for residential, commercial and government projects. **\$19.48 PER HOUR**
- 12 - REINFORCING METAL WORKER** with min. 1 yr. exp. Performs reinforcing metal worker duties for residential, commercial and government projects. **\$16.98 PER HOUR**

Verification of qualifications required.

Benefits: Round trip airfare for off-island hire; Meals and lodging at \$152.37/week; Local transportation to/from jobsite from the employer's designated housing facility.

Employees are required to take and pass a substance abuse test after hire.

The job offer meets all EEO requirements, and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review matter.

The complete job duties may be viewed in person at the American Job Center
414 W. Soledad Avenue, Suite 300 GCIC Building Hagatna, Guam
Or apply online at www.hireguam.com; Enter Keyword: 2026-023



VEHICLES FOR BID

"AS IS"

- 2016 Nissan Rogue
- 2017 Mitsubishi Lancer
- 2018 Toyota CHR

Vehicles may be viewed at Bank of Guam Hagatna Branch **by appointment only**, Monday through Friday, from 9:00am to 4:00pm. Last day for bidding will be on Friday, December 19, 2025 at 4:00pm. For more information, please contact Tatum Santos at (671) 472-5336/988-3326 or John Mendiola at (671) 472-5346/688-0485. Bank of Guam reserves the right to refuse any or all bids.

111 Chalan Santo Papa
Hagatna, Guam 96910
(671) 472-5300
bankofguam.com



FESTIVE FINDS POP-UP

DECEMBER 20, 2025
10AM TO 5PM AT GPO



A Junior Achievement of Guam holiday showcase! 10 student-run start-ups to 40+ local pop-ups, discover Guam's best Christmas gifts all under one roof!

VEHICLES FOR BID

YEAR	MAKE	MODEL	COLOR	MILEAGE (subject to change)	BID START	BID END	MINIMUM BID
2017	KIA	SPORTAGE	BROWN	70,454	12/11/2025	12/17/2025	\$2,400.00
2025	NISSAN	VERSA	BLACK	76,065	12/11/2025	12/17/2025	\$13,200.00
2019	NISSAN	KICKS	WHITE	35,910	12/11/2025	12/17/2025	\$8,100.00
2022	NISSAN	SENTRA	WHITE	38,032	12/11/2025	12/17/2025	\$7,700.00
2020	NISSAN	ALTIMA	SILVER	62,074	12/11/2025	12/17/2025	\$12,400.00
2024	MITSUBISHI	OUTLANDER	SILVER	1,593	12/11/2025	12/17/2025	\$21,800.00
2023	MITSUBISHI	OUTLANDER SPRT SE2	BLACK	28,287	12/11/2025	12/17/2025	\$13,900.00
2023	NISSAN	VERSA	SILVER	39,271	12/11/2025	12/17/2025	\$8,900.00
2022	NISSAN	SENTRA	GRAY	63,174	12/11/2025	12/17/2025	\$9,400.00
2023	MITSUBISHI	ECLIPSE CROSS SE S-A	SILVER	16,475	12/11/2025	12/17/2025	\$14,200.00

BID STARTS DECEMBER 11, 2025 AND ENDS DECEMBER 17, 2025.

BIDS ARE DUE AT 4:00PM ON THE LAST DAY.

VEHICLES WILL BE SOLD AS IS, WITHOUT WARRANTIES. VEHICLES WILL BE SOLD TO THE HIGHEST BIDDER.

FINANCING AVAILABLE, SUBJECT TO CREDIT APPROVAL.



For more information or to obtain a bid form, please contact us at (671) 475-7933 or email: gdcollections@fhh.com.

AIRPORT GUAM BOARD OF DIRECTORS REGULAR MEETING

Friday, December 19, 2025 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

AGENDA

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2. Approval of Agenda
3. Approval of Minutes
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5. Old Business - None
6. New Business
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 - B. Approval of Legal Services Invoice Nos. 156132-156201 and 156219-156220
7. Report of Executive Manager
 - A. Airport Updates
 - B. Announcements
8. Report of Comptroller
9. Public Comments
10. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services. This ad is paid for by GIAA.

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Thursday, November 13, 2025, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The November regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was held on November 13, 2025, and called to order by Chairman Brian J. Bamba at 3:16 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder S. Sobti
Lucy M. Alcorn
Doyon A. Morato
Jesse G. Garcia

Offices or Positions:

Chairman
Vice Chairman
Director
Director
Director

Directors Absent:

Donald I. Weakley
Rosie R. Tainatongo

Offices or Positions:

Board Secretary
Director

GIAA Officials:

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Artemio R.A. Hernandez, Ph.D.
Jean M. Arriola
Dafne Mansapit Shimizu
Kathrina Bayson
Juan Reyes
Anthony Quidachay
Fidel Masga
Elpidio C. Antenor
Vanessa Pangindian
Ralph “Billy” Gutierrez II

Offices or Positions:

Executive Manager
Deputy Executive Manager
Airport Services Manager
Comptroller
Supply Management Administrator
Air Terminal Manager
Safety Administrator
Assistant Chief of Police
Engineer III (Electrical)
Management Analyst III
Management Analyst IV

William Brennan
Frank Santos

Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Vice Chairman Sobti, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 26-09

The Board hereby approves the agenda of November 13, 2025, regular meeting, as presented.

3. APPROVAL OF MINUTES

A. September 29, 2025, Regular Board Meeting

On motion duly made by Vice Chairman Sobti, seconded by Director Morato, the following resolution was unanimously passed:

Resolution No. 26-10

The Board hereby approves the minutes of September 29, 2025, Regular Meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager (EM) Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

EM Quinata advised there was no Old Business to be presented.

6. NEW BUSINESS

A. Approval and Award of Security Screening Checkpoint Area Expansion – Design – RFP
No. RFP-014-FY25

Deputy Executive Manager Artemis “Ricky” Hernandez (“DEM Hernandez”) presented this item to the Board. Board action was requested to approve the ranking results for Request for Proposals (RFP) No. RFP-014-FY25, to design the Security Screening Checkpoint Area Expansion at the Antonio B. Won Pat International Airport, Guam (“GIAA”).

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals to design the expansion of the Transportation Security Administration’s (TSA) Security Screening Checkpoint (SSCP) area, located on the departure level (2nd Floor) above the ticketing lobby. The current 3,500-square-foot screening area, which includes queuing lanes for Travel Document

Check (TDC) podiums and a dedicated lane for TSA Precheck passengers, has become inadequate to accommodate passenger volumes based on pre-COVID levels and anticipated future demand. It involves the integration and secure redesign of the corridor from U.S. Customs and Border Protection (USCBP) Immigration Hall through Door 202 to provide direct, controlled access into the TSA Security Screening area for transit passengers and airline crew members, including necessary modifications to align with TSA and CBP operational and security requirements.

The RFP was publicly announced in a local newspaper on August 27, September 5 and 22, 2025. The deadline to submit proposals was September 29, 2025, at 4:00 p.m.

A total of twenty-one (21) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the Guam Procurement Law and Regulations.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it was determined that Offeror C met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

Upon Board approval of the ranking results, subject to negotiation of fair and reasonable fees and terms of an agreement, the same will be forwarded to Legal Counsel for review and approval as to form.

The term of the agreement is for five (5) years, subject to the availability of funding.

The Security Screening Checkpoint Area Expansion – Design will be funded under an FAA AIP grant; Federal Share is 90% and Sponsor Share 10%.

On motion duly made by Director Morato, seconded by Secretary Weakley, the following resolution was unanimously passed:

Resolution No. 26-11

The Board hereby moves to approve the ranking results and the contract award to Offeror C subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA.

After the Board approved the ranking results, Offeror C was publicly announced as E&A Engineers.

B. Approval of Award for Airfield Lighting and Electrical System Modernization – Design –
RFP No. RFP-012-FY25

DEM Hernandez presented this item to the Board. Board action was requested to approve the ranking results for Request for Proposals (RFP) No. RFP-012—FY25, to design the Airfield Lighting and Electrical System Modernization at the Antonio B. Won Pat International Airport, Guam (“GIAA”).

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals to design and modernize the airfield and electrical system to enhance safety, reliability, and energy efficiency. Although vault upgrades were completed in 2015, further improvements are needed to meet evolving aviation demands. This project will allow the airport to improve runway/taxiway visibility, reduce the frequency of lighting system failures and integrate sustainable, energy-efficient technologies. Enhancements will ensure compliance with FAA standards, support GIAA’s operational needs, and strengthen the airport’s role as a vital regional hub for Micronesia.

The RFP was publicly announced in a local newspaper on September 16 and 22, and October 9, 2025. The deadline to submit proposals was October 16, 2025, at 4:00 p.m.

A total of twenty (20) firms and/or individuals downloaded the RFP package, and two (2) firms submitted a proposal before the submission deadline.

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. Both offerors submitted the required documents and were determined to be responsive as outlined in the Guam Procurement Law and Regulations.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it was determined that Offeror B met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

Upon Board approval of the ranking results, subject to negotiation of fair and reasonable fees and terms of an agreement, the same will be forwarded to Legal Counsel for review and approval as to form.

The term of the agreement is for five (5) years, subject to the availability of funding.

The Airfield Lighting and Electrical System Modernization - Design will be funded under an FAA AIP grant, Federal Share is 90% and Sponsor Share 10%.

On motion duly made by Director Garcia, seconded by Vice Chairman Sobti the following resolution was unanimously passed:

Resolution No. 26-12

The Board hereby moves to approve the ranking results and the contract award to offeror B subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA.

After the Board approved the ranking results, Offeror B was publicly announced as EMCA Consulting Engineers.

C. Approval and Award of Management and Infrastructure Support Services for GIAAs Paging System – RFP No. RFP-011--FY25

DEM Hernandez presented this item to the Board. Board action was requested to approve the ranking results for Request for Proposals (RFP) No. RFP-011-FY25, Management and Infrastructure Support Services for the Paging System at the Antonio B. Won Pat International Airport, Guam (“GIAA”).

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals to provide professional management and infrastructure operational technology (“OT”) support services for GIAA’s public Paging System. The system provides paging through-out the terminal’s common areas to include the curb sides, departures and arrivals. Services in the scope of work include the management, administration, configuration, maintenance support and repair for the current paging system.

The RFP was publicly announced in a local newspaper on September 10, 16 and 25, 2025. The deadline to submit proposals was October 2, 2025, at 4:00 p.m.

A total of fifteen (15) firms and/or individuals downloaded the RFP package, and one (1) firm submitted a proposal before the submission deadline.

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. The sole offeror submitted the required documents and was determined to be responsive as outlined in the Guam Procurement Law and Regulations.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it was determined that Offeror A met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

On motion duly made by Director Morato, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 26-13

The Board hereby moves to approve the ranking results and the contract award to Offeror A subject to negotiation of fair and reasonable fees to be submitted at a time and in a format determined by GIAA.

After the Board approved the ranking results, Offeror A was publicly announced as Secure Safe Solutions LLC.

D. Approval and Award of Purchase and Delivery of Sports Utility Vehicles – IFB No. GIAA-004-FY25

DEM Hernandez presented this item to the Board. Prior to beginning discussion, EM Quinata informed Board that he had recused himself related to his procurement. DEM Hernandez also informed the Board that Acting Guam Department of Administration, General Services Agency Chief Procurement Officer Adriana U. Quitugua supervised this procurement at GIAA's request. Board action is requested to approve the award for Invitation for Bid ("IFB") No. GIAA-004-FY25 for the Purchase and Delivery of Sports Utility Vehicles. Bids were solicited for purchase and delivery of Sport Utility Vehicles ("SUV") to support the operational readiness and security functions of GIAA's Airport Police Division ("APD") as well as other GIAA divisions. In particular, the SUVs equipped with law enforcement uplifts will be designated for use by APD's K9 Section. These vehicles are intended to quickly and efficiently transport K9 units for airport security operations, including responding to potential threats, and the detection of narcotics and explosives.

The contract will be awarded to the responsive and responsible bidder(s) with the Lowest Total Bid Price within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. The delivery time for this procurement is ninety (90) calendar days from the issuance of a Purchase Order. Section 11 of the Instructions to Bidders of the IFB allows for the purchase of a minimum of one (1) vehicle per line item, however, the actual quantities may exceed the minimum during the contract period of one (1) year from the date of award, based on operational needs and available funding. The contract period shall be one (1) year from the date of award.

The IFB was publicly announced in a local newspaper on August 5, 11, 21, 28, and September 5, 2025. The bid submission deadline was extended to October 10, 2025, 10:00 a.m. and bid opening took place on the same day at 10:15 a.m.

Nine (9) prospective bidders downloaded the IFB package, and three (3) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Single Point of Contact and recorded by a member of the Procurement staff.

The results of the submitted bids are as follows in the order that they were received and opened:

Bidder Name	Total Bid Price
Triple J Enterprises, Inc.	\$134,800.00
Monster Auto Corp. dba Guam Auto Sport	\$117,578.00
Cars Plus, LLC.	\$154,490.00

The government estimate for this project is \$104,380.00.

Triple J Enterprises, Inc.: The bidder submitted a total bid price of \$134,800.00 or 29.14% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Monster Auto Corp dba Guam Auto Spot.: The bidder submitted a total bid price of \$117,578.00 or 12.64% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Cars Plus LLC.: The bidder submitted a total bid price of \$154,490.00 or 48.01% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Upon Board approval, the award will be processed through the issuance of a purchase order in conformance with the Guam Procurement Law and Regulations, subject to legal review and GSA concurrence.

The Project will be funded through Airport Police O &M Budget.

On motion duly made by Vice-Chairman Sobti, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 26-14

The Board hereby moves to approve the ranking results and the contract award of Purchase and Delivery of Sports Utility Vehicles to Monster Auto Corp. dba Guam Auto Spot who was the lowest bidder that has met the standard of responsibility and responsiveness outlined in Guam Procurement Law and Regulations presented.

- E. Ratification of FAA Grant Agreement No. GUM-WPG-3-66-0001-131-2025
Cargo Apron – Design – Phase 2

The first item requiring Board action concerned FAA Grant Agreement No. GUM-WPG-3-66-0001-131-2025 Cargo Apron – Design – Phase 2, which Mr. Frank Santos, GIAA TMG Consultant presented.

The board was asked to ratify FAA grant agreement AIP 131 for the Cargo Apron Design Phase 2. The project is currently at a 50% completion level and requires \$1,215,000 to finish, with 90% federal and 10% airport funding. The airport must appropriate its 10%, amounting to \$135,000. The design includes extending the fuel system, major grading work, apron construction, and a connecting taxiway. The project is expected to be completed by the end of the first quarter of 2026 and bid out in FY26 grants.

On motion duly made by Director Morato, seconded by Director Alcron, the following resolution was unanimously passed:

Resolution No. 26-15

The Board hereby moves to ratify Cargo Apron – Design – Phase 2 – FAA Grant Agreement No. 3-66-0001-131-2025 in the amount of \$1,215,00.00

- F. Ratification of FAA Grant Agreement No. GUM-WPG-3-66-0001-132-2025 TSA Security Screening Checkpoint Area Expansion – Design – Phase 1

The next item presented was a request to the Board to ratify FAA Grant Agreement No. GUM-WPG-3-66-0001-132-2025 TSA Security Screening Checkpoint Area Expansion – Design – Phase 1 was also presented by Mr. Santos. AIP 132 will provide some funding, if not all when available to Item 6A for a particular design. FAA will contribute 10% with the airport sponsor will cover the remaining 90%. This project aims to expand the queuing area by 40 feet on both sides, totaling 3,200 square feet, to improve capacity and safety, especially in light of the past overcrowding during peak times. The current queuing is insufficient, especially during the peak times in 2019 with passengers queuing down the stairway and all the way to the ticket counters. The design will also facilitate improvements in family lanes and other screening functions, as recommended by the airline and TSA.

On motion duly made by Vice Chairman Sobti, seconded by Director Garcia, the following resolution was unanimously passed:

Resolution No. 26-16

The Board hereby ratifies TSA Security Screening Checkpoint Area Expansion – Design – Phase 1 & 2 – FAA Grant Agreement No. GUM-WPG-3-66-0001-132-2025 in the amount of \$975,000.00

- G. Ratification of FAA Grant Agreement No. GUM-WPG-3-66-0001-133-2025 Reconstruct Airport Lighting Vault Equipment – Design – Phase 1 of 2

The next item presented by Mr. Santos concerned management's request to ratify FAA Grant Agreement No. GUM-WPG-3-66-0001-133-2025 Reconstruct Airport Lighting Vault Equipment – Design – Phase 1 of 2. Mr. Santos explained that this grant amounts to \$800,000, which is at a split 90/10 and is for Phase 1 of project 2, the airport must appropriate its 10% amounting to \$88,889. The project focuses on the airfield lighting vault, which includes hardware and software systems, and can be managed remotely. Both the Ramp Control Tower on the airport side as well as air traffic control can control the lighting from that vault.

On motion duly made by Director Garcia, seconded by Chairman Bamba, the following resolution was unanimously passed:

Resolution No. 26-17

The Board hereby ratifies FAA Grant Agreement No. GUM-WPG-3-66-0001-133-2025 Reconstruct Airport Lighting Vault Equipment – Design – Phase 1 of 2 in the amount of \$800,000.00.

H. Ratification of FAA Grant Agreement No. GUM-WPG-3-66-0001-134-2025 VALE Infrastructure

The last item needing ratification is FAA Grant Agreement No. GUM-WPG-3-66-0001-134-2025 VALE Infrastructure which stands for Voluntary Airport Low Emissions. The total for this grant is \$7,461,000 with a 10% match of \$729,000. This includes 17 units of ground power and 17 units of preconditioned air for each bridge, serving aircraft parked at those bridges. The project is in the bid documents drafting stage undergoing FAA and legal review and will be advertised for bids once cleared. The funding was highly competitive among U.S. airports and GIAA is fortunate to receive this funding.

On option duly made by Director Alcorn, Seconded by Director Garcia the following resolution was unanimously passed:

Resolution No. 26-18

The Board hereby ratifies FAA Grant Agreement No. GUM-WPG-3-66-0001-134-2025 Vale Infrastructure in the amount of \$729,000.00.

I. Notice of GIAA Draft Policies and Procedures for Solicitation, Selection, and Award of Concession Agreements for Public Comment authorized by Public Law 38-21

Reference is made for Notice of GIAA Draft Policies and Procedures for Solicitation, Selection, and Award of Concession Agreements for Public Comment authorized by Public Law 38-21 included as part of the Board's packet, which was presented by DEM Hernandez.

Public Law 38-21 provides authority to the A. B. Won Pat International Airport Authority, Guam (GIAA) to adopt policies and procedures for the solicitation, selection, and award of agreements

between the GIAA and any other party for the use of airport facilities and properties for airport purposes and/or visitor-related activities.

Specifically, relative to concession agreements, Public Law 38-21 provides that such agreements shall be authorized for a term of up to fifteen (15) years and shall be subject to policies and procedures for the competitive solicitation, selection, and award of concession agreements adopted from time to time by the GIAA's Board of Directors. The requirements of said policies and procedures and any amendments thereto are that they are based on industry standards, are competitive in nature, and consider the inclusion of small businesses in its adoption. Additionally, said policies and procedures shall not in any way authorize or permit gambling of any kind as defined in 9 GCA Chapter 64.

Subsequent to the passage of Public Law 38-21, the Governor signed and promulgated Executive Order No. 2025-05 on August 1, 2025, relative to establishing requirements for adoption of policies and procedures for airport concessions. GIAA's policies as drafted are aligned with this Executive Order to the extent they are required or applicable.

The draft Concession Policies is recommended to be added to the Guam Administrative Rules and Regulations (GAR) under Title 4 (Commerce), Chapter 7B (Guam Airport Authority).

In the drafting of the Concession Policies, the GIAA closely modelled the Guam Procurement Law (5 GCA Chapter 5) and Regulations (2 GAR Division 4) to the extent applicable considering Guam Procurement Law and Regulations govern the purchase of goods, services, and construction whereas the draft Concession Policies are aimed at competitively soliciting for revenue-generating contracts. The modelling of the draft Concession Policies after Guam Procurement Law and Regulations ensures the standards of consistency, efficiency, competition, and fairness are upheld to ensure the best outcome and interests of the GIAA are maintained.

As previously indicated, statute requires that the GIAA prepare a fiscal assessment which shall be posted with a copy of the Concession Policies on its website, allow for no less than thirty (30) calendar days for public comment, and to hold a public hearing noticed pursuant to 5 GCA § 8107 (Open Government Law).

The Fiscal Assessment shall directly address, at a minimum, the purpose and need for, the financial impact upon those persons or entities directly affected by, and the potential benefits expected to the GIAA by the proposed Concession Policies. Concessions include, but are not limited to retail, specialty retail, food and beverage, advertising, currency exchange, car rentals, and parking.

A notice for public comments on the proposed Concession Policies and the required Fiscal Assessment was published in the newspaper on Friday, November 7, 2025, and available for viewing or download at www.guamairport.com. GIAA will convene a public hearing no less than thirty (30) calendar days from said posting which falls sometime after December 8, 2025. No action was requested by management concerning this matter.

J. Notice of GIAA Draft Policies and Procedures for Solicitation, Selection, and Award of Leasing Agreements for Public Comment authorized by Public Law 38-21

Reference is made for Notice of GIAA Draft Policies and Procedures for Solicitation, Selection, and Award of Leasing Agreements for Public Comment authorized by Public Law 38-21 included as part of the Board's packet, which was presented by DEM Hernandez.

Public Law 38-21 provides authority to the A. B. Won Pat International Airport Authority, Guam (GIAA) to adopt Lease Policies between the GIAA and any other party for the use of airport facilities and properties for airport purposes and/or visitor-related activities.

Specifically, relative to lease agreements, Public Law 38-21 provides that such agreements shall be authorized for a term of up to fifty (50) years and shall be subject to applicable Federal Aviation Administration (FAA) requirements for aeronautical and non-aeronautical uses to include rates charged for non-aeronautical uses at fair market value pursuant to GIAA requirements and policies and procedures adopted from time to time by the GIAA Board of Directors. Additionally, said policies and procedures shall not in any way authorize or permit gambling of any kind as defined in 9 GCA Chapter 64.

The purpose of these proposed Lease Policies is to provide standard policies and procedures governing the selection, award, and operation of airport leases, as may be amended from time to time, and in conformity with industry practices. This purpose includes the distinguishing between different categories of Leases, and the basis for corresponding differences in policy approach.

As previously indicated, statute requires that the GIAA prepare a fiscal assessment which shall be posted with a copy of the proposed Lease Policies on its website, allow for no less than thirty (30) calendar days for public comment, and to hold a public hearing noticed pursuant to 5 GCA § 8107 (Open Government Law).

The Fiscal Assessment shall directly address, at a minimum, the purpose and need for, the financial impact upon those persons or entities directly affected by, and the potential benefits expected to the GIAA by the proposed Lease Policies.

The GIAA is expecting to post both the proposed Lease Policies and the associated Fiscal Assessment no later than the end of next week. No action was requested by management concerning this item.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made for the Executive Manager's Report included as part of the Board's packet, which was presented by EM Quinata. The report included brief updates on Passenger Flight Network for November 2025, Air Service Snapshot for November 2025 there is a 40% increase in the number of flights and a 51% increase in seat capacity, as compared to November 2025. Airline Updates, Federal

Regulatory Updates, Facilities and Infrastructure, Training, Procurement Updates, and Announcements.

8. REPORT OF THE COMPTROLLER

Reference is made for the Comptroller’s Report included as part of the Board’s packet, which was presented by Ms. Dafne Mansapit Shimizu. Charts of Signatory Enplanements v. Total Revenues (in millions) for FY 2019 – FY 2024, Signatory Enplanements – Actual vs Forecasted FY 2019 – FY 2025, and Enplaned Signatory Pax FY2024 – FY2025 (as of Sept 2025).

Update on short term financing effort. The Comptroller updated the Board on RFP 25-007 issued by GEDA pursuant to 12 G.C.A § 50103(k) on September 4, 2025. The proposal deadline was September 18, 2025. The GEDA Board approved the ranking of offerors and authorized GEDA management to commence negotiations. The matter is pending negotiations with FHB.

9. EXECUTIVE SESSION

EM Quinata advised that there was no Executive Session on the agenda.

10. PUBLIC COMMENTS

EM Quinata advised there was no Public Comments at this time.

11. ADJOURNMENT

Motion to adjourn duly made by Vice-Chairman Sobti, seconded by Director Garcia; motion unanimously passed. The meeting was adjourned at 5:00 p.m.

Dated this 19 day of December 2025.

Attest:

Brian J. Bamba
Chairman

Donald I. Weakley
Board Secretary

Prepared and Submitted by:

Wana Frances C. Wintterle
Corresponding Secretary



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS**

EXECUTIVE SUMMARY

INVITATION FOR BID

IFB NO. GIAA-005-FY25

PURCHASE AND DELIVERY OF ZERO EMISSION VEHICLES AND CHARGING STATIONS

December 19, 2025

Purpose

Board action is requested to approve the award for Invitation for Bid (“IFB”) No. GIAA-004-FY25 for the Purchase and Delivery of Zero Emission Vehicles and Charging Stations.

Background

Bids were solicited for purchase and delivery of Sport Utility Vehicles (“SUV”) to support the GIAA’s operations, maintenance and safety requirements. As Guam’s only commercial airport, GIAA’s 24/7 operational demand require vehicles to maintain its facilities, respond to emergencies and ensure safety and security to its various properties, all stakeholders and the traveling public. Zero Emissions Vehicles will also afford cost savings and support of GIAA’s goal of Zero Emissions in conformance with FAA’s modernization and Reform Act of 2012 - Zero Emission Airport Vehicles and Infrastructure, and its subsequent amendment under 49 U.S.C. §47136.

Procurement Background

The IFB was publicly announced in a local newspaper on September 18, 25 and October 14, 2025. The bid submission deadline was extended to November 17, 2025, 10:00 a.m. and bid opening took place on the same day at 10:15 a.m.

Sixteen (16) prospective bidders downloaded the IFB package, and two (2) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Single Point of Contact and recorded by a member of the Procurement staff.

The results of the submitted bids are as follows in the order that they were received and opened:

Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 1 2024 (or newer) Zero Emission Sedan (2 each)	\$62,002.00	\$124,004.00	No Bid	N/A
Line Item No. 2 2024 (or newer) Zero Emission Sedan with Law Enforcement Uplift (3 each)	\$69,202.00	\$207,606.00	\$84,222.00	\$252,666.00

Executive Summary

Invitation for Bid No. GIAA-005-FY25
Purchase and Delivery of Zero Emission Vehicles and Charging Stations
Page 2 of 2

Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 3 2024 (or newer) Zero Emission Truck (2 each)	No Bid	N/A	No Bid	N/A
Line Item No. 4 Level III 50KW DC Fast Charging Station (3 each)	No Bid	N/A	\$78,947.00	\$236,841.00

Cars Plus LLC.: The bidder’s submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Triple J Enterprises, Inc.: The bidder’s submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Legal Review

Upon Board approval, the award will be processed through the issuance of a purchase order in conformance with the Guam Procurement Law and Regulations, subject to legal review and GSA concurrence.

The delivery time for this procurement is Three Hundred and Sixty (360) calendar days from the issuance of a Purchase Order.

Financial Review

The Project will be funded through a Federal Aviation Administration (“FAA”) Airport Improvement Plan (“AIP”) grant.

Recommendation

Pursuant to IFB, Instructions to Bidders, Section 12, the procurement will be awarded in the total amount of **\$568,851.00** to the responsive and responsible bidder(s) with the **Lowest Total Bid Price for Each Item**, as indicated below:

Bidder	Awarded Item Numbers	Total Amount
Cars Plus, LLC	Item No. 1 & 2	\$331, 610.00
Triple J Enterprises, Inc.	Item No. 4	\$236,841.00
Total Awarded Amount:		\$568,451.00

Line Item No. 3 will not be awarded, as neither bidder submitted a bid price.



December 11, 2025

MEMORANDUM

TO: Andriana U. Quitugua
Acting Chief Procurement Officer

VIA: Jean M. Arriola
Airport Services Manager

FROM: Kathrina Bayson
Supply Management Administrator

SUBJECT: Bid Evaluation and Recommendation – Invitation For Bid (“IFB”)
 Purchase and Delivery of Zero Emission Vehicles and Charging Stations
 IFB No. GIAA-005-FY25

Project Background:

The IFB is for the purchase and delivery of Zero Emission Vehicles and Charging Stations to support GIAA’s operations, maintenance and safety requirements. As Guam’s only commercial airport, GIAA’s 24/7 operational demand require vehicles to maintain its facilities, respond to emergencies and ensure safety and security to its various properties, all stakeholders and the traveling public. Zero Emissions Vehicles will also afford cost savings and support of GIAA’s goal of Zero Emissions in conformance with FAA’s modernization and Reform Act of 2012 - Zero Emission Airport Vehicles and Infrastructure, and its subsequent amendment under 49 U.S.C. §47136.

Procurement Background:

The IFB was publicly announced in a local newspaper on September 18, 25 and October 14, 2025. The bid submission deadline was extended to November 17, 2025, 10:00 a.m. and bid opening took place on the same day at 10:15 a.m.

Sixteen (16) prospective bidders downloaded the IFB package, and two (2) bidders submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Single Point of Contact and recorded by a member of the Procurement staff.

The results of the submitted bids are as follows in the order that they were received and opened:

Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 1 2024 (or newer) Zero Emission Sedan (2 each)	\$62,002.00	\$124,004.00	No Bid	N/A
Line Item No. 2 2024 (or newer) Zero Emission Sedan with Law Enforcement Uplift (3 each)	\$69,202.00	\$207,606.00	\$84,222.00	\$252,666.00



Evaluation and Recommendation

IFB No. GIAA-005-FY25

Purchase and Delivery of Zero Emission Vehicles and Charging Stations

Page 2 of 2

Item Description	Cars Plus, LLC.		Triple J Enterprises, Inc.	
	Unit Price	Total Price	Unit Price	Total Price
Line Item No. 3 2024 (or newer) Zero Emission Truck (2 each)	No Bid	N/A	No Bid	N/A
Line Item No. 4 Level III 50KW DC Fast Charging Station (3 each)	No Bid	N/A	\$78,947.00	\$236,841.00

Bid Analysis and Evaluation:

Pursuant to Section 12 of the Instructions to Bidders of the IFB, the procurement will be awarded, if it is to be awarded, as soon as possible to the responsive and responsible bidder(s) with the **Lowest Total Bid Price for Each Item** within the available funding and provided the bid is reasonable and is in the best interest of GIAA to accept. To determine the responsiveness of bidders, the bid package specified the required documents that bidders must submit with their bid package. The attached abstract illustrates the list of required documents and each bidder's submittal.

Cars Plus LLC.: The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Triple J Enterprises, Inc.: The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Recommendation:

Pursuant to IFB, Instructions to Bidders, Section 12, the procurement will be awarded in the total amount of **\$568,851.00** to the responsive and responsible bidder(s) with the **Lowest Total Bid Price for Each Item**, as indicated below:

Bidder	Awarded Item Numbers	Total Amount
Cars Plus, LLC	Item No. 1 & 2	\$331,610.00
Triple J Enterprises, Inc.	Item No. 4	\$236,841.00
Total Awarded Amount:		\$568,451.00

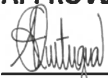
Line Item No. 3 will not be awarded, as neither bidder submitted a bid price.

The delivery time for this procurement is three-hundred and sixty (360) calendar days from the issuance of a Purchase Order.

Should you have any questions, I am available at your request.


KATHRINA BAYSON


APPROVED:



ANDRIANA U. QUITUGUA
Acting Chief Procurement Officer

Attachments

cc: Procurement Record

Invitation for Bid No.: GIAA-005-FY25		 Antonio B. Won Pat International Airport Authority, Guam Abstract for Invitation for Bid DETERMINATION FOR BIDDER'S RESPONSIVENESS	Issuance Date: 9/18/2025																									
Name of Procurement: Purchase and Delivery of Zero Emission Vehicles and Charging Stations			Submission Deadline: 11/17/2025 10:00 AM	No. of Packages Issued: 16	No. of Bids Received: 2																							
#	Name of Bidder		Date & Time of Submission	Required Forms/Documents																	Bid Security	Bid Form/Bid Amount						
			A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W			
1	CARG PLUS LLC	11/17/25 8:51am	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total Bid amount	(✓) Bid Form (see page 2)
2	TRIPLE J ENTERPRISES, INC.	11/17/25 9:25am	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	15% of total Bid amount	(✓) Bid Form (see page 2)
3	- NOTHING FOLLOWS -																											() Bid Form (see page 2)
4																												() Bid Form (see page 2)
I hereby certify that all bids received in response to this solicitation were opened and that the names of all bidders have been entered hereon.			LEGEND - REQUIRED FORMS/DOCUMENTS (A) Special Reminder to Prospective Bidders (B) Acknowledgement of Receipt Form for receipt of IFB (C) Acknowledgement of Receipt Form for all issued Addenda for this IFB (A-D) (D) Affidavit Disclosing Ownership, Influence, Commissions and Conflicts of Interest (E) Affidavit Regarding Non-Collusion (F) Affidavit Regarding No Gratuities or Kickbacks (G) Affidavit Regarding Contingent Fees (H) Affidavit Regarding Ethical Standards (I) Declaration Regarding Compliance with U.S. DOL Wage and Benefits Determination (J) Title VI Solicitation Notice (K) Local Procurement Preference Application (L) Service-Disabled Veteran Owned Business Application (M) Women-Owned Business Application (N) Confidential Data Designation Request Form (O) Notice of Requirement for Affirmative Action to Ensure Equal Employment Opportunity (P) Trade Restriction Certification (Q) Certification of Bidder Regarding Debarment (R) Certification Regarding Lobbying (S) Certificate of Buy American Compliance for Total Facility (T) Certification of Bidder Regarding Tax Delinquency and Felony Convictions (U) Designation of Subcontractors (V) Bidder's Qualification Statement (W) Bidder's Financial Statement																									
JENIELLE MENO BUYER SUPERVISOR I		11/17/2025 DATE																										
Attested By: HA'ANE ADA BUYER II		11/17/25 DATE																										

Invitation for Bid No.:
GIAA-005-FY25
Name of Procurement:
Purchase and Delivery of Zero Emission Vehicles
and Charging Stations



Antonio B. Won Pat International Airport Authority, Guam
Abstract for Invitation for Bid

BID FORM / BID AMOUNT

#	Bidder Name	Item Description			
		1	2	3	4
		2024 (or newer) Zero Emission ("ZEV") Sedan	2024 (or newer) Zero Emission ("ZEV") Sedan with Law Enforcement Uplift	2024 (or newer) Zero Emission ("ZEV") Truck (4x2)	Level III 50kW DC Fast Charging Station
1	Cars Plus, LLC	Unit Price: \$2,002.00 Year: 2025 Make: Hyundai Model: IONIC 6	Unit Price: \$69,200.00 Year: 2025 Make: Hyundai Model: IONIC 6	Unit Price: no bid Year: Make: Model:	Unit Price: no bid Year: Make: Model:
2	Triple J. Enterprises Inc.	Unit Price: no bid Year: Make: Model:	Unit Price: \$84,222.00 Year: 2026 Make: KIA Model: KIA EV-9	Unit Price: no bid Year: Make: Model:	Unit Price: \$78,947.00 Year: 2025 Make: KEM POWER Model: 15 KW EV Charger
3	NOTHING FOLLOWS	Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:
4		Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:	Unit Price: Year: Make: Model:
TOTAL BID PRICE					

Total Bid Price: \$331,600.00

Total Bid Price: \$489,507.00

JEMELLE MENDO
BUYER SUPERVISOR I
DATE: 11/17/25

Attested By:

HA'ANE ADA
BUYER II
DATE: 11/17/25

AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST
(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))

CITY OF MAITE _____)
 _____) ss.
 ISLAND OF GUAM _____)

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam’s Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring during the 365 calendar days preceding the publication of this solicitation and until award of a contract. This includes the duty to disclose any changes to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose any changes to the facts disclosed herein continues throughout the life of the contract, including any extensions or renewals.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: 647 ROUTE 8 MAITE
GUAM 96910

The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by _____, with principal place of business street address being: _____

The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>JOSEPH M. CRISOSTOMO</u>	<u>647 ROUTE 8 MAITE</u> <u>GUAM 96910</u>	<u>93%</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- [] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name JOSEPH M. CRISOSTOMO

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>JOSEPH M. CRISOSTOMO</u>	<u>647 ROUTE 8 MAITE GUAM 96910</u>	<u>93%</u>

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
_____	_____	_____
_____	_____	_____

E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
_____	_____
_____	_____

F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
JENNIFER C. CAMACHO - SENIOR VICE PRESIDENT	647 ROUTE 8 MAITE GUAM 96910
_____	_____

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: 11/4/25
(date)

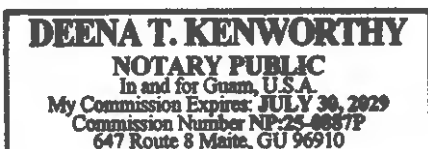
JENNIFER C. CAMACHO - SENIOR VICE PRESIDENT

Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

Subscribed and sworn to before me

This 4th day of November, 2025.

NOTARY PUBLIC
My commission expires: July 30, 2029



THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

**AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST
(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF TAMUNING)
) ss.
ISLAND OF GUAM USA)

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam’s Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: _____

The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by _____, with principal place of business street address being: _____

The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Triple J Distributors, Inc.</u>	<u>470 North Marine Corps Drive Tam., GU 96913</u>	<u>22.4%</u>
<u>Three Jones Children Irrevocable Trust</u>	<u>Address same as above</u>	<u>17.6%</u>
<u>Robert H Jones Trustee of the Survivor's Trust</u>	<u>Address same as above</u>	<u>26.9%</u>
<u>Robert H. Jones Trustee of the Marital Deduction Trust</u>	<u>Address same as above</u>	<u>19.8%</u>
<u>Robert H. Jones Trustee of the Family Trust</u>	<u>Address same as above</u>	<u>10.2%</u>

- One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person: LISTED BELOW

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
R. Daniel & Julie J Murrell	470 North Marine Corps Drive, Tamuning, Guam 96913	30% of Triple J Auto Group Distributors
Jeffrey B. & Rebecca Jones Trust	same as above	30% of Triple J Auto Group Distributors
Jay B. Jones & Deane Jessee-Jones	same as above	30% of Triple J Auto Group Distributors

Name of other >10% Owner Business or Artificial Person: N/A

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A		

- B. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name ROBERT H. JONES

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Robert H. Jones</u>	<u>470 North Marine Corps Drive, Tamuning, Guam 96913</u>	<u>100% of Trusts</u>

- C. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner

of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
N/A			

D. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
None		

E. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):


Name	Principal Place of Business Street Address
None	

F. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
N/A	

- G. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- H. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

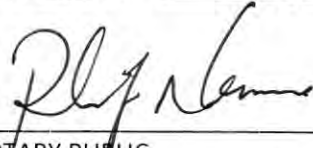
Executed on: October 17, 2025
(date)


Jay B. Jones
Executive Vice President

Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

Subscribed and sworn to before me

This 17th day of October, 2025.



NOTARY PUBLIC
My commission expires: JUNE 07/2026

PHILIP M. NAVARRO
NOTARY PUBLIC
In and for the Territory of Guam, U.S.A.
My Commission Expires: JUNE 07, 2026
187 Ababang Loop Yigo, Guam 96929

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.



EXECUTIVE MANAGER'S REPORT
GIAA BOARD OF DIRECTORS MEETING

December 19, 2025

PASSENGER FLIGHT NETWORK: DECEMBER 2025

AIRLINE	ROUTE	FLIGHT # (Arriving/Departing)	ETA/ETD	OPERATING DAYS (ORIGINATING/DEPARTING GUAM)
United Airlines	HNL	UA201U/UA200	1850/0740	Daily
	HND	UA849/UA848	0420/1920	Daily
	NRT	UA873/UA874	0145/1700	Daily, effective Dec. 9
		UA827/UA828	1545/1700	Daily
		UA197/UA196	2145/1230	Daily
		UA865/UA864	2240/1330	Mon & Fri/Tue & Sat
	KIX	UA150/UA151	1540/0705	Daily on Wed & Sat 0720/1555 Ops
	NGO	UA136/UA137	1615/0730	Sun, Mon, Tue, Thur, Fri
	MNL	UA184/UA183	0445/1955	Daily ETA on Wed & Sat 0625
	ROR	UA158/UA157	0510/2340	Mon, Wed, Thur, Sun/Mon, Tue, Thu, Fri
		UA193/UA192	0645/1955	Wed, Sat/Thu, Sun. UA193 will return as UA156 on Wed/Sat @0625 and will depart as UA183 on Tue/Fri @1955
	SPN	UA076/UA174	0645/0800	Daily, ETA 1035 on Sun/Tue, Thu & Sat
	TPE	UA166/UA165	1650/0730	Wednesday and Saturday
	TKK	UA133/UA132	1740/0825	Thu & Sun/Wed & Sat. ETA on Sun @1635 and ETD on Sat @0930
		UA154/UA155	1825/0755	Tue & Fri/Mon & Thu
PNI	UA176/UA176	0330/2020	Mon/Sun	
Yap	UA186/UA185	0400/2335	Wed & Sun/Tue & Sat	
Jeju Airlines	ICN	7C3101/3102	1605/1710	Suspended through March 2026
	ICN	7C3107/7C3108	0200/0305	October 1-12 only

AIRLINE	ROUTE	FLIGHT # (Arriving/Departing)	ETA/ETD	OPERATING DAYS (ORIGINATING/DEPARTING GUAM)
Japan Airlines	NRT	JL941/JL942	1440/1640	Daily
Phillipine Airlines	MNL	PR110/PR111	0430/0600	Daily
	CEB	PR120/121	0325/0515	Wed, Fri & Sun Eff. Dec 17
Korean Air	ICN	KE417/KE418	2305/0100	Daily
	ICN	KE8425/8426	0000/0240	Daily
	ICN	KE415/KE416	1435/1650	Daily Effective Aug. 1- Dec. 31, 2025
	ICN	KE8419/KE8420	2005/2150	Daily Effective Dec. 11- 31, 2025
	PUS	KE2259/2260	0130/0315	Daily Effective Aug1- Dec. 31, 2025
Jin Air	ICN	LJ919/LJ920	2300/0020	Daily
	ICN	LJ917/LJ918	0120/0230	Daily
	ICN	LJ913/L914	1500/1610	Daily
	PUS	LJ921/LJ922	0050/0150	Daily
	PUS	LJ923/LJ924	1515/1615	Daily effective Nov. 25- Dec. 16, 2025
T'Way Airlines	KIX	TW509/TW510	1520/1620	Daily
Air Seoul	ICN	RS101/RS102	0100/0200	Daily Effective October 27, 2025
	ICN	RS103/RS104	1630/1730	Daily Effective Nov. 15- Dec. 31, 2025
	ICN	RS105/RS106	1340/1440	Daily Effective Nov. 15- Dec. 31, 2025
Air Busan	PUS	BX614/BX613	0230/0330	Daily Effective October 27, 2025
	PUS	BX618/BX617	0120/0240	Daily effective Nov. 1 - Dec. 31, 2025
Star Marianas	ROP	**3401/**4301	1200/1230	Mon, Tue, Wed, Thu, Fri

Air Service Changes November 2025 vs. October 2025):

Korean Air to operate 1 extra wide body flight from Incheon daily effective Dec. 11- 31

Jin Air will operate 1 extra flight from Incheon on Dec. 1 only

Tway to operate eight charters (2 FUK, 3 NRT, 1 KIX and 3 ICN) from Dec 27- Jan 4

AIR SERVICE SNAPSHOT

For December 2025 there is a 50% increase in the number of flights and a 58% increase in seat capacity, as compared to December 2024. The increases in both flights and seat capacity are attributed to the

- Air Seoul's 3x daily operation from Incheon
- Air Busan's 2x daily operation from Busan
- Korean Air's two daily wide body operations from Incheon, and one daily narrow body from Busan

EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING

December 19, 2025

	CY 2024			CY 2025			% Percentage Change		
	# of Flights	Seat Capacity	Enplane-ments	# of Flights	Seat Capacity	Enplane-ments	# of Flights	Seat Capacity	Enplane-ments
January	816	148,616	101,439	638	117,030	93,473	-22%	-21%	-8%
February	712	129,083	94,082	580	109,989	85,652	-19%	-15%	-9%
March	695	112,091	87,147	639	120,937	92,382	-8%	8%	6%
April	622	115,790	79,104	601	113,814	78,651	-3%	-2%	-1%
May	703	128,368	84,152	590	111,676	82,721	-16%	-13%	-2%
June	633	115,976	85,672	581	113,959	88,319	-8%	-2%	3%
July	653	119,700	86,066	655	126,624	94,702	0%	6%	10%
August	649	120,587	83,950	777	148,015	110,837	20%	23%	32%
September	955	179,078	72,993	728	143,933	81,125	-24%	-20%	11%
October	651	119,723	79,471	733	145,462	N/A	13%	21%	N/A
November	564	105,439	78,848	791	159,237	N/A	40%	51%	N/A
December	619	115,650	94,982	927	183,333	N/A	50%	59%	N/A

AIRLINE UPDATES

United Airlines refreshes its Ticket Counters

United Airlines has refreshed its ticket counters with new kiosks, tiling and lighting in the Ticket Lobby and celebrated its refreshed look with a ribbon cutting held on December 1, 2025. There-configured and redesigned United ticketing area is more customer-centric, with the check-in kiosks staged in a two-step configuration to reduce congestion and wait times. United's kiosks are designed to be accessible to all customers.

New and Upcoming Flights

Philippine Airlines inaugural flight from Cebu landed at 3:25 am with PAL dignitary Gigi Tan, accompanied by Governor Lou Leon Guerrero, Senator Jesse A. Lujan, GIAA Chairman Bamba, Directors Sobti and GVB Board members Joaquin Cook and Robert Hoffman and President & CEO Regine Biscoe Lee. The flight will operate 3x weekly from Cebu effective Dec. 17, 2025, adding 2,388 seats monthly.

Korean Air will operate an additional wide body afternoon flight from December 11 – 31, 2025 adding 3,822 seats for this time period, and will bring their daily operations from 4 to 5 flights daily to the end of the year.

T'way will operate 6 end-of-the year charter flights (2 Fukuoka, 3 Narita, 1 Kansai and 3 Incheon) from December 27 through January 4, 2026, adding 1,701 seats for this time period.

Starlux Airlines will operate 6 charters from Taipei from February 14 -23, 2025, adding 1,128 seats from this seasonal operation.

EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING

December 19, 2025

REGULATORY UPDATES

TSA to impose fee for Air Travelers without a REAL ID or Passport

Effective February 1, 2025, air travelers without a REAL ID or other acceptable form of Identification, such as a passport, will be charged \$45 USD to verify their identification. TSA urges all travelers who do not have a REAL ID to pay the fee online before traveling and individuals may register for the TSA Confirm.ID program at [TSA.gov](https://www.tsa.gov). TSA's list of acceptable forms of ID can be found at [TSA.gov/travel/security-screening/identification](https://www.tsa.gov/travel/security-screening/identification).

LEGISLATIVE UPDATES

The 38th Guam Legislature confirmed Director Doyon Morato to serve another term as a member of the GIAA Board of Directors at the December 5, 2025, regular legislative session and officially forwarded to Governor Lou Leon Guerrero on December 9, 2025. We congratulate Director Morato and thank her for her continued valuable service to the community and to the agency.

FACILITIES & INFRASTRUCTURE

Terminal Flooring Project Nearing Completion.

The terminal terrazzo flooring project is anticipated to be completed in the first quarter of 2026. GIAA has received positive comments on the new floor from passengers and employees alike, stating that it enhances the environment and gives the terminal a sense of place, provides smooth rolling of carts and luggage and visual experience as if walking in ocean water.

ANNOUNCEMENTS

- GIAA held a public hearing for the Proposed for the Competitive Solicitation, Selection and Award of Concession Agreements at the A. B. Won Pat International Airport, Guam on December 16, 2023, at 3pm.
- GIAA's mini float entry for the Governor's 4th Annual Christmas in Paradise event held on December 17, 2025, was an overwhelming success and featured a highly illuminated snow globe complete with Christmas Wonder. Kudos to the Christmas float team for a successful entry!
- GIAA will hold a public hearing for Proposed Policies and Procedures for the Solicitation, Award, and Operation of Lease Agreements at the A. B. Won Pat International Airport, Guam on December 22, 2025 @ 3pm.



December 15, 2025

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: Dafne Mansapit-Shimizu *[Signature]*
Comptroller

Subject: Operating Results – Revenues and Expenses as of October 31, 2025

Attached herewith is GIAA's Operating Results Report for the month ending October 31, 2025. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended October 31, 2025.

The key operating results for 1 month(s) of FY2026 ending October 31, 2025 – (in \$000's) are

CATEGORY	Actual FY26 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY26	
		Budget FY26 Y-T-D	Actual FY26 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 3,017.7	\$ 3,287.5	\$ 3,017.7	-8.2%	\$ 43,536.1	-0.6%
Total Concession Revenues	\$ 849.7	\$ 830.1	\$ 849.7	2.4%	\$ 11,296.3	0.2%
Total PFC's	\$ 314.6	\$ 339.8	\$ 314.6	-7.4%	\$ 4,646.5	-0.5%
Total Other Revenues	\$ 1,403.6	\$ 1,396.2	\$ 1,403.6	0.5%	\$ 16,587.8	0.0%
Total Operating Revenues	\$ 5,585.6	\$ 5,853.7	\$ 5,585.6	-4.6%	\$ 76,066.7	-0.4%
Total Operating Expenses	\$ 4,038.3	\$ 4,649.2	\$ 4,038.3	-13.1%	\$ 55,104.9	-1.1%
Net Revenues from Operations	\$ 1,547.2	\$ 1,204.5	\$ 1,547.2	28.5%	\$ 20,961.8	1.7%
Non-Operating Expenses	\$ 132.7	\$ 123.6	\$ 132.7	7.4%	\$ 1,492.1	0.6%
Other Available Moneys/Other Sources of Funds	\$ 388.4	\$ 359.4	\$ 388.4	8.1%	\$ 4,340.3	0.7%
Net Debt Service Coverage	1.26	1.21	1.26	4.2%	1.60	-0.1%

Year-to-date Total Signatory Revenues for the month ending October 31, 2025 are below Budgeted revenues by **8.2%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **2.4%** above budget while Passenger Facility Charges are below the budget estimate by **7.4%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **0.5%**.

Year-to-date Total Operating Revenues actual of **\$5.6M** is **4.6%** below the budget estimate of **\$5.9M**.

Year-to-date Total Operating Expenses are below budget by **13.1%**. Components of this line item include a **9.4%** decrease in Personnel Service, a **15.0%** decrease in Contractual Services, a **68.4%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$1.5M** represents a **28.5%** increase over the year-to-date budgeted amount of **\$1.2M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.26** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
KEY OPERATING RESULTS (\$000's)
As of October 31, 2025

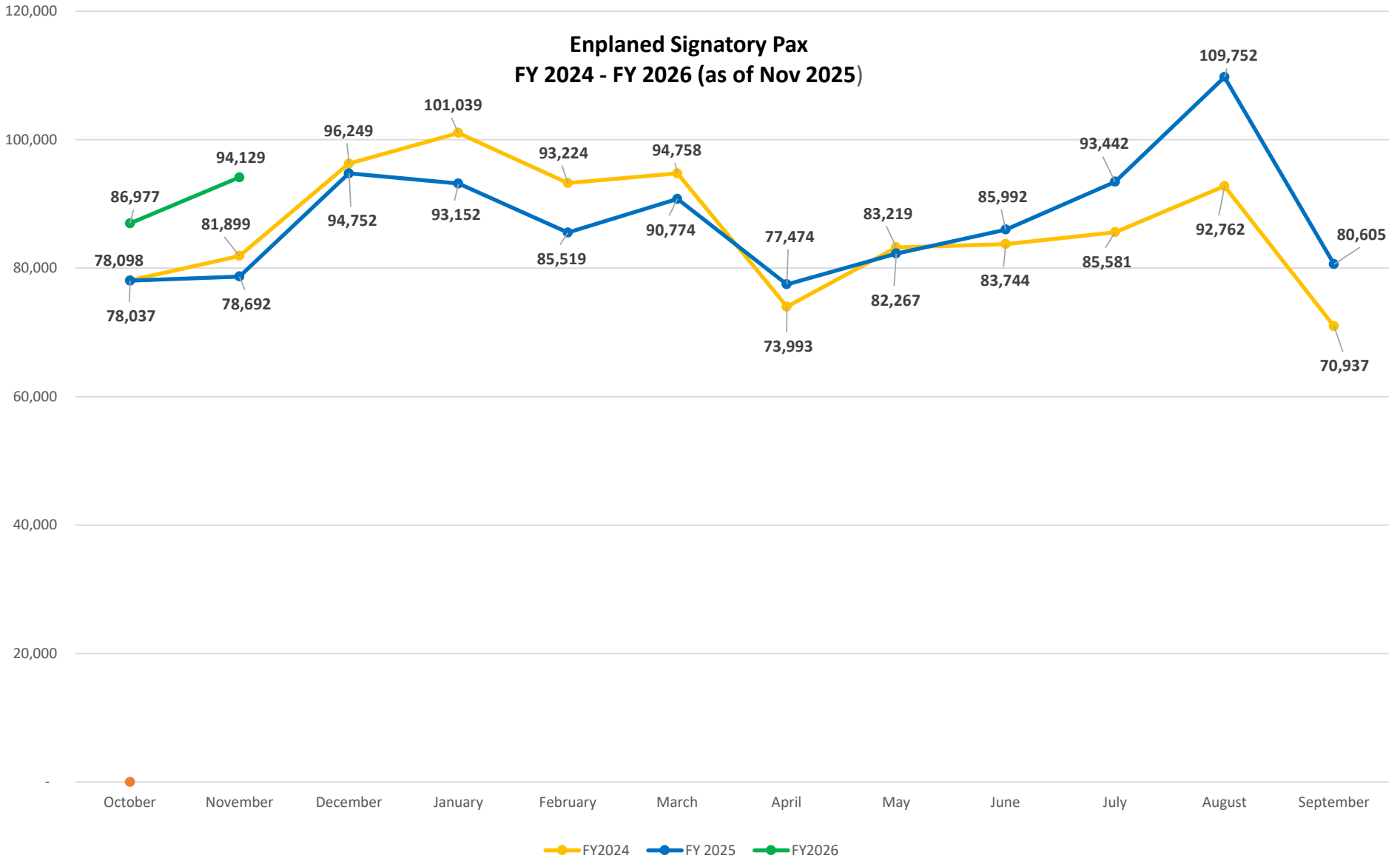
	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2025	Budget FY2026	Actual FY2026	%Var Bud Vs Act'l		Actual FY2025	Budget FY2026	Actual FY2026	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	302.4	305.0	279.5	-8.4%	3,659.7	302.4	305.0	279.5	-8.4%	3,634.2	-0.7%
Departure Fees	535.3	633.8	560.6	-11.5%	8,713.6	535.3	633.8	560.6	-11.5%	8,640.4	-0.8%
Arrival Fees	703.7	846.9	732.0	-13.6%	11,715.3	703.7	846.9	732.0	-13.6%	11,600.4	-1.0%
Immigration Inspection Fees	182.7	219.9	194.4	-11.6%	3,030.8	182.7	219.9	194.4	-11.6%	3,005.3	-0.8%
Common Use Departure Fees	36.5	48.2	44.3	-8.1%	667.5	36.5	48.2	44.3	-8.1%	663.6	-0.6%
Loading Bridge Use Fees	340.9	368.5	358.4	-2.7%	4,781.8	340.9	368.5	358.4	-2.7%	4,771.8	-0.2%
Landing Fees	612.1	748.1	733.6	-1.9%	9,714.7	612.1	748.1	733.6	-1.9%	9,700.2	-0.1%
Apron Use Fees	113.7	117.2	114.8	-2.1%	1,522.6	113.7	117.2	114.8	-2.1%	1,520.2	-0.2%
Total Signatory Revenue	2,827.4	3,287.5	3,017.7	-8.2%	43,805.9	2,827.4	3,287.5	3,017.7	-8.2%	43,536.1	-0.6%
Enplaned Signatory Pax	78,037	91,066	86,977	-4.5%	1,251,948	78,037	91,066	86,977	-4.5%	1,247,859	-0.3%
Cost per Enplaned Pax	\$36.23	\$36.10	\$34.70	-3.9%	\$34.99	\$36.23	\$36.10	\$34.70	-3.9%	\$34.89	-0.3%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	464.2	497.5	490.9	-1.3%	6,750.4	464.2	497.5	490.9	-1.3%	6,743.8	-0.1%
In-flight Catering	108.5	107.3	125.8	17.2%	1,460.2	108.5	107.3	125.8	17.2%	1,478.7	1.3%
Food & Beverage	72.2	73.8	75.4	2.1%	1,004.8	72.2	73.8	75.4	2.1%	1,006.4	0.2%
Rental Cars	122.6	133.6	139.9	4.7%	1,818.5	122.6	133.6	139.9	4.7%	1,824.8	0.3%
Other Concession Rev	15.0	17.8	17.7	-1.1%	242.9	15.0	17.8	17.7	-1.1%	242.7	-0.1%
Total Concession Revenues	782.6	830.1	849.7	2.4%	11,276.8	782.6	830.1	849.7	2.4%	11,296.3	0.2%
Passenger Facility Charges	277.7	339.8	314.6	-7.4%	4,671.6	277.7	339.8	314.6	-7.4%	4,646.5	-0.5%
Other Revenue	1,218.2	1,396.2	1,403.6	0.5%	16,580.4	1,218.2	1,396.2	1,403.6	0.5%	16,587.8	0.0%
Total Operating Revenue	5,105.9	5,853.7	5,585.6	-4.6%	76,334.8	5,105.9	5,853.7	5,585.6	-4.6%	76,066.7	-0.4%
II. Operating Expenses:											
Personnel Services	2,164.1	2,363.9	2,142.2	-9.4%	27,833.0	2,164.1	2,363.9	2,142.2	-9.4%	27,611.3	-0.8%
Contractual Services	1,913.8	2,162.7	1,839.2	-15.0%	26,086.3	1,913.8	2,162.7	1,839.2	-15.0%	25,762.8	-1.2%
Materials & Supplies	77.4	122.6	38.7	-68.4%	1,796.5	77.4	122.6	38.7	-68.4%	1,712.6	-4.7%
Equipment/Furnishings	0.0	0.0	18.2	0.0%	0.0	0.0	0.0	18.2	0.0%	18.2	0.0%
Total Operating Expenses	4,155.2	4,649.2	4,038.3	-13.1%	55,715.7	4,155.2	4,649.2	4,038.3	-13.1%	55,104.9	-1.1%
Net income from Operations	950.6	1,204.5	1,547.2	28.5%	20,619.0	950.6	1,204.5	1,547.2	28.5%	20,961.8	1.7%

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
KEY OPERATING RESULTS (\$000's)
As of October 31, 2025

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2025	Budget FY2026	Actual FY2026	%Var Bud Vs Act'l		Actual FY2025	Budget FY2026	Actual FY2026	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating/Non-recurring Expenses (Post Employment/Emergency)	125.9	123.6	132.7	7.4%	1,483.0	125.9	123.6	132.7	7.4%	1,492.1	0.6%
Add: Interest on Investments	130.1	134.1	152.7	13.9%	1,608.8	130.1	134.1	152.7	13.9%	1,627.4	1.2%
Net Revenues	954.8	1,214.9	1,567.2	29.0%	20,744.8	954.8	1,214.9	1,567.2	29.0%	21,097.1	1.7%
Add: Other sources of funds (Federal Reimb)	0.0	33.3	0.0	-100.0%	400.0	0.0	33.3	0.0	-100.0%	366.7	-8.3%
Add: Other available moneys	388.5	325.9	388.4	19.2%	3,911.2	388.5	325.9	388.4	19.2%	3,973.7	1.6%
Net Revenues and Other Available Moneys	1,343.3	1,574.2	1,955.7	24.2%	25,056.0	1,343.3	1,574.2	1,955.7	24.2%	25,437.5	1.5%
Debt Service payments	1,554.0	1,303.7	1,553.7	19.2%	15,644.8	1,554.0	1,303.7	1,553.7	19.2%	15,894.8	1.6%
Debt Service Coverage	0.86	1.21	1.26	4.2%	1.60	0.86	1.21	1.26	4.2%	1.60	-0.1%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

**Comptroller's Report
Attachment #1**

**Enplaned Signatory Pax
FY 2024 - FY 2026 (as of Nov 2025)**



Comptroller's Report
Attachment #2

Enplaned Signatory Pax v Number of Flights

