



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Wednesday February 26, 2025, 3:00 p.m.
GIAA CONFERENCE ROOMS 1 & 2**

1. CALL TO ORDER AND ATTENDANCE

The February 26, 2025, regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:09 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder S. Sobti
Donald I. Weakley
Lucy M. Alcorn
Rosie R. Tainatongo
Doyon A. Morato
Jesse G. Garcia

Offices or positions:

Chairman
Vice Chairman
Board Secretary

GIAA Officials:

John M. Quinata
Artemio R. Hernandez, Ph.D.
Dafne Mansapit Shimizu
Jean M. Arriola
Raymond Quintanilla
Rolenda Faasumalie
Vince Naputi
Richard Cabrera
Kathrina Bayson
Tony Laniog
Peter Torres
Joseph Javellana
Ryan Topasna
Anthony Quidachay

Executive Manager
Deputy Executive Manager
Comptroller
Airport Services Manager
Airport Operations Superintendent
Airport Marketing Administrator
Chief of Airport Police
Properties & Facilities
Supply Management Administrator
Engineer III (Civil)
Building Maintenance Supervisor
Property Management – PC IV
Data Processing Manager
Safety Administrator

Others Present:

The Honorable Jesse A. Lujan
William Brennan
Frank Santos

Senator and Legislative Chairperson on Transportation
Arriola Law Firm, GIAA Legal Counsel
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

On motion duly made by Director Morato, seconded by Director Tainatongo, the following resolution was unanimously passed:

Resolution No. 25-23

The Board hereby approves the agenda of the February 26, 2025, regular meeting, as presented.

3. APPROVAL OF MINUTES

A. January 30, 2025 - Regular Meeting

On motion duly made by Director Morato, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 25-24

The Board hereby approves the minutes of the January 30, 2025, Regular Meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager (EM) Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

EM Quinata advised there was no Old Business to be presented.

6. NEW BUSINESS

A. Approval of Award for Janitorial and Maintenance Services – IFB No. GIAA-001-FY25

The first item requiring Board action was the approval of the award for Invitation for Bid (“IFB”) No. GIAA-001-FY25 for Janitorial and Maintenance Services. Deputy Executive Manager (DEM) Dr. Hernandez announced that Board action is requested to approve the award for this IFB and provided background information to the Board, including the scope of services, contract term, dates that the IFB was published in the newspaper, bid submission deadline, and the number of interested bidders.

Bids were solicited for Janitorial and Maintenance Services at the A.B. Won Pat International Airport Authority, Guam (“GIAA”) for six (6) service areas including: Basement Level, Apron Level, GIAA Offices & Other Areas, TSA Offices and Facilities, International Arrivals Corridor, and Concourse. The scope of service encompasses a wide range of tasks to ensure the facility is clean and safe at all

times. This includes, but is not limited to, regular cleaning of public access and secured areas, restrooms, and offices, as well as maintaining the appearance and sanitation of flooring, windows, and seating areas. The above referenced IFB was publicly announced in a local newspaper on January 21, 27, February 7, and 12, 2025.

The contract will be awarded to the responsive and responsible bidder(s) with the Lowest Total Bid Price for Service Areas #1 through #6, within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. The contract time for this service is for a period of three (3) years and may be renewed at the sole discretion of GIAA by written notice, for two (2) separate additional up to one (1) year terms, not to exceed a total term of five (5) years, subject to the availability of funding.

The bid submission deadline was extended to February 19, 2025, 2:00 p.m. and bid opening took place on the same day at 2:15 p.m. Seventeen (17) firms and/or individuals downloaded the IFB package, and four (4) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff.

The results of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
Dubidato SM Conlu, Jr. dba: K Cleaning Services	\$1,163,897.10
Advance Management, Inc.	\$2,059,584.00
Guam Cleaning Masters, Inc.	\$1,199,984.35
JJ Global Services	\$3,089,754.72

Upon Board approval, the award will be processed through the issuance of a contract in conformance with the Guam Procurement Law and Regulations, subject to legal review.

The Janitorial and Maintenance Services will be funded under the GIAA Properties & Facilities O&M Budget.

Management recommends award of the Janitorial and Maintenance Services in the amount of \$1,163,897.10 to K Cleaning Services, who is the lowest bidder that has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.

On motion duly made by Director Morato, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 25-25

The Board hereby approves the award of the Janitorial and Maintenance Services in the amount of \$1,163,897.10 to K Cleaning Services, who is the lowest bidder that has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.

B. Approval of Ranking of Offerors for Lease of Hangar and Office Space at GIAA – RFP No. FRP-L01-FY25

Board action is requested to approve the ranking results and conditional award for Request for Proposals (RFP) No. RFP-L01-FY25, for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam.

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals for the lease and aeronautical and airport related use of the hangar space located at the Southside airport location at the A.B. Won Pat International Airport (GUM). The HC5 Hangar is located on Neptune Avenue, South Tiyan, Barrigada, Guam, with ground space of approximately 10,000 square meters and facility space of approximately 51,600 square feet, comprised of the following:

- Ground Floor Office Area & Workshop - approximately 11,648 square feet
- Second Floor Office Area – approximately 11,648 square feet
- Hangar – approximately 28,304 square feet of exclusive or non-exclusive shareable space.

The RFP was publicly announced in a local newspaper on December 6, 10, 13, and 27, 2024. The deadline to submit proposals was extended to January 3, 2025, at 4:00 p.m. A total of seven (7) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the RFP.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. Score sheets were gathered and tabulated by the Procurement Office.

Upon Board approval of the ranking results, subject to negotiation of lease terms, the same will be forwarded to Legal Counsel for review and approval as to form. The terms of the agreement for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport is for a period of five (5) years.

Management recommends that the Board approve the ranking results and the award to Offeror A for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam subject to negotiation of lease terms and conditions to include the possibility of a co-tenancy or other arrangements if Offeror A is interested and if GIAA deems appropriate. If GIAA is unable to negotiate a lease with the highest ranked Offeror, GIAA may enter into negotiations with the next highest ranked Offeror, cancel or terminate the RFP in its entirety, or re-solicit at a later date.

DEM Dr. Hernandez announced that Offeror 'A' is Asia Pacific Airlines (APA).

Resolution No. 25-26

The Board hereby approves the ranking results as presented and the award to Offeror 'A' for the Lease of Hanger and Office Space at the A.B. Won Pat International Airport, Guam subject to negotiation of lease terms and conditions to include the possibility of co-tenancy or other arrangements if Offeror A is interested and if GIAA deems appropriate, and as presented by management.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by EM Quinata. The report included brief updates on the passenger flight network for March 2025, Air Service Snapshot, Federal Regulatory Updates, Upcoming FAA Inspections and Events, FAA Contract Tower (FCT) Program – Guam Operations, Legislative Updates, Procurement Updates, and other announcements. Lastly, he also mentioned March being the start of Mes Chamorro Heritage Month, welcoming everyone to join the Mes Chamorro Mirenda on March 6, 2025, and the Mes Chamorro Fiesta on March 20, 2025. These two events will both be held at GIAA's East Ticket Lobby

8. REPORT OF THE COMPTROLLER

Ms. Dafne Mansapit Shimizu, Comptroller reported on the operating results – revenues and expenses as of January 31, 2025.

Attached herewith is GIAA's Operating Results Report for the month ending January 31, 2025. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended January 31, 2025. As referenced in the packet there is a chart showing the key operating results for 4 month(s) of FY2025 ending January 31, 2025 – (in \$000's).

Year-to-date Total Signatory Revenues for the month ending January 31, 2025, are below Budgeted revenues by **13.3%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **24.0%** below budget while Passenger Facility Charges are below the budget estimate by **13.8%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **10.9%**.

Year-to-date Total Operating Revenues actual of **\$21.6M** are **14.6%** below the budget estimate of **\$25.3M**.

Year-to-date Total Operating Expenses are below budget by **10.1%**. Components of this line item include a **6.3%** decrease in Personnel Service, an **11.1%** decrease in Contractual Services, a **45.7%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted

amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$4.5M** represents a **28.2%** decrease over the year-to-date budgeted amount of **\$6.3M**.

Finally, our year-to-date results for Debt Service Coverage are at **1.15** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

Chairman Bamba advised that there was no Executive Session on the agenda.

10. PUBLIC COMMENTS

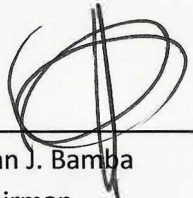
During public comments, Senator Jesse Lujan spoke about Bill 67-38 which would grant GIAA the authority to establish policies and procedures for soliciting, selecting, and awarding leases for aviation-related activities and visitor-focused activities at the airport for increased lease terms. Bill 67-38 will help ensure that the airport remains active in seizing new economic opportunities. Leases for the use of airport facilities and properties may be authorized with extended terms subject to FAA requirements and policies and procedures adopted from time to time by GIAA's board of directors.

Cosponsors include Speaker Frank Blas Jr., Vice Speaker Tony Ada and Sens. Chris Duenas, Tina Rose Muna Barnes, Vince Borja, Sabrina Matanane, William Parkinson, Joe San Agustin and Shawn Gumataotao.

11. ADJOURNMENT

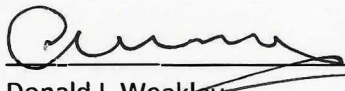
Motion to adjourn duly made by Chairman Bamba, seconded by Vice Chairman Sobti; motion unanimously passed. The meeting was adjourned at 4:18 p.m.

Dated this 27th day of March 2025.



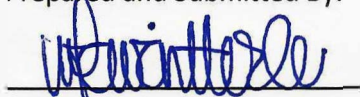
Brian J. Bamba
Chairman

Attest:



Donald I. Weakley
Board Secretary

Prepared and Submitted By:

A handwritten signature in blue ink, appearing to read "Wana Frances C. Winterle", is written over a horizontal line.

Wana Frances C. Winterle
Corresponding Secretary



P.O. Box 8770
Tamuning, GU 96931

Tel (671) 646-0300
Fax (671) 646-8823

www.guamairport.com

WE'RE ON IT
24/7

BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Wednesday, February 26, 2025

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

The Guam Daily Post – February 19, 2025
Notice to Media – February 19, 2025

Second Notice:

The Guam Daily Post – February 24, 2025
Notice to Media – February 24, 2025

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. January 30, 2025, Regular Meeting
4. Correspondence – None
5. Old Business – None
6. New Business
 - A. Approval of Award for Janitorial and Maintenance Services
– IFB No. GIAA-001-FY25
 - B. Approval of Ranking of Offerors for Lease of Hangar and
Office Space at GIAA – RFP No. RFP-L01-FY25
7. Report of Executive Manager
 - A. Airport Updates
 - B. Announcements
8. Report of Comptroller
9. Executive Session – None
10. Public Comments
11. Adjournment

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Board of Directors Regular Meeting

3:00 p.m., Wednesday, February 26, 2025

GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.	Katharina Bapin	GIAA
2.	AUSTIN GRANT	GIAA
3.	FRANK SALAS	PMG
4.	Joan Jose	APA
5.	Zoe Atalig	APA
6.	Long Luning	Infra
7.	Peter Torres	R/F GIAA
8.	Raymond Quintanilla	CPS
9.	TONY DIAZ	POI
10.	Polenka Farsmanahie	Mktg
11.	Art Dawley	MACS
12.	VINCE MADON	APD
13.	David Castro	Post
14.	Civille	Atty
15.	Joseph J.	PMO
16.	Ryan Topasna	MIS
17.	Anthony Q.	Safety
18.	Senator Jesse Lujan	Legislative Chairperson
19.	Top Seal Torres, PAN	
20.		

NOTICE

In accordance with the order of the Banking and Insurance Commissioner, Calvo's SelectCare Insurance, Inc. announces its intention to effect a distribution of surplus in March 2025, from its unassigned surplus as of December 31, 2024. Under applicable National Association of Insurance Commissioners (NAIC)'s guidelines for total capital and surplus following the distribution, Calvo's SelectCare Insurance, Inc. will have a total capital and surplus base which is more than the minimum required by NAIC to underwrite its risk portfolio and to meet operating requirements.



DEPARTMENT OF ADMINISTRATION
DIPATAMENTON ATMENSTRASION
GENERAL SERVICES AGENCY DIVISION
(Añension Setibision Hiniriat)
Telephone (Telfon): 671-475-1705/1712/1713



LOURDES A. LEON GUERRERO
Governor (Magañgo)
JOSHUA F. TENORIO
U. Governor (Siguada Magañgo)

THIS ADVERTISEMENT WAS PAID WITH GOVERNMENT FUNDS BY:
Guam Environmental Protection Agency

A non-refundable fee of \$10.00 per bid package will be assessed.
Certified Check, Cashier's Check, Cash will be accepted. No personal or Company Check.
Payment for bid package picked up after 3:00pm will not be accepted.

INVITATION FOR BID

BID NO: GSA-016-25
FOR: 60-Month Lease Multifunction Color Copier/Printer/Scanner/Fax
OPENING DATE: 03/12/2025 **TIME:** 10:00am
LOCATION TO SUBMIT: General Services Agency, Tamuning, Guam

The General Services Agency is issuing this Invitation for Bid for 60-Month Lease Multifunction Color Copier/Printer/Scanner/Fax. A pdf copy is available to download at www.gsa.doa.guam.gov, or a hard copy can be obtained at the General Services Agency located at 2nd floor ITC Bldg. Rm. 230, Tamuning, Guam 96931 from 8:00am - 5:00pm, Monday through Friday, beginning Wednesday, 02/19/2025 until Wednesday, 03/12/2025.

Bidders must register their current contact information with GSA to ensure they receive any notices regarding changes or updates to the IFB. The procuring agency and GSA will not be liable for failure to provide notice to any party who did not register current contact information.

/s/ Andriana Quitugua
Acting Chief Procurement Officer*

MARK WILLIAMS, ESQ.
LAW OFFICES OF MARK E. WILLIAMS, P.C.
166 West Marine Corps Drive
Suite 102 BankPacific Building
Dededo, Guam 96929
Telephone: (671) 637-9620
Facsimile: (671) 637-9660

IN THE SUPERIOR COURT OF GUAM
IN THE MATTER OF THE ESTATE
OF
RAMON GRANADA SUGATAN,
Deceased.

PROBATE CASE NO. PR0137-24
NOTICE OF FIRST AND FINAL REPORT OF
ADMINISTRATOR AND PETITION FOR
ALLOWANCE OF ATTORNEY'S FEES AND
FOR FINAL DISTRIBUTION

NOTICE IS HEREBY GIVEN that Petitioner Monette C. Sugatan, Administrator of the estate of RAMON GRANADA SUGATAN, deceased, has filed the First and Final Account and Report of Administration and Petition for Allowance of Attorney's Fees and for Final Distribution, in said court, and that on FEB 26 2025 at 9:30 a.m., of said day, at the Superior Court of Guam, Hagåtña, Guam, a hearing has been set for the settlement of said account for Final Distribution of said estate; All persons interested in attending said hearing are notified then and there to appear and show cause, if any they have, why said petition should not be granted.

Reference is hereby made to the said account and petition for further particulars.

Dated this 23rd day of January, 2025.

LAW OFFICES OF MARK E. WILLIAMS, P.C.
By: /s/ MARK WILLIAMS, Esq.

You may appear in person at the Courtroom of Judge Dana A. Gutierrez, 120 W. O'Brien Drive, Hagåtña, GU or you may participate via Zoom by logging onto <https://guam.courts-org.zoom.us> and enter the Meeting ID: 839 7874 0380 and Passcode: 189701. For technical assistance, please call (671) 475-3207 five (5) minutes prior the designated hearing time.

MARK WILLIAMS, ESQ.
LAW OFFICES OF MARK E. WILLIAMS, P.C.
166 West Marine Corps Drive
Suite 102 BankPacific Building
Dededo, Guam 96929
Telephone: (671) 637-9620
Facsimile: (671) 637-9660

IN THE SUPERIOR COURT OF GUAM
IN THE MATTER OF THE ESTATE
OF
PAUL ANTHONY NEDEDOG,
Deceased.

PROBATE CASE NO. PR0056-22
NOTICE OF FIRST AND FINAL REPORT OF
ADMINISTRATOR AND PETITION FOR
ALLOWANCE OF ATTORNEY'S FEES AND
FOR FINAL DISTRIBUTION

NOTICE IS HEREBY GIVEN that Petitioner, Administrator of the estate of PAUL ANTHONY NEDEDOG, deceased, has filed the First and Final Account and Report of Administration and Petition for Allowance of Attorney's Fees and for Final Distribution, in said court, and that on FEB 26 2025, at 9:30 a.m., of said day, at the Superior Court of Guam, Hagåtña, Guam, a hearing has been set for the settlement of said account for Final Distribution of said estate; All persons interested in attending said hearing are notified then and there to appear and show cause, if any they have, why said petition should not be granted.

Reference is hereby made to the said account and petition for further particulars.

Dated this 23rd day of January, 2025.

LAW OFFICES OF MARK E. WILLIAMS, P.C.
By: /s/ MARK WILLIAMS, Esq.

You may appear in person at the Courtroom of Judge Dana A. Gutierrez, 120 W. O'Brien Drive, Hagåtña, GU or you may participate via Zoom by logging onto <https://guam.courts-org.zoom.us> and enter the Meeting ID: 839 7874 0380 and Passcode: 189701. For technical assistance, please call (671) 475-3207 five (5) minutes prior the designated hearing time.

Kumision I Tano' Saina-ta' Guam Ancestral Lands Commission

The Guam Ancestral Lands Commission Regular Board Meeting will be held on Friday, February 21, 2025, at 2:00 pm. This meeting is open to the public via ZOOM and YouTube.

JOIN ZOOM MEETING

<https://us02web.zoom.us/j/8706936269?wd=dVU2MzNWk4RVVkc4RVVyc1JJd0RoUT09>

Meeting ID: 870 693 6269 Passcode: 2022

TO VIEW LIVE STREAMING

https://www.youtube.com/channel/UCcC_zEjjonacPA-f6l9u9gg/live

AGENDA

I. Call to Order; II. Roll Call; III. Approval of Minutes: A. Regular Meeting July 31, 2024, B. Special Meeting October 30, 2024; IV. Acting Executive Director's Report; V. GEDA Progress Report; VI. Old Business: A. AT&T Update; VII. New Business: A. Lot 10190-R1 Finegayan, B. Request for Access - Lots 192 & 192-1 Municipality of Piti, VIII. Public Comments; IX. Announcements: A. Next GALT Meeting; X. Adjournment

Details and link to this meeting is also available on the GovGuam Public Notices Portal at <https://notices.guam.gov>. Individuals requiring special accommodations, auxiliary aids or services, may call GALT Administration Office at 671-473-5263 or email admin@galt.guam.gov for more information.

This ad is paid for by GALT Survey, Infrastructure & Development Funds.

BERMAN LAW FIRM

Suite 503, Bank of Guam Bldg.
111 Chalan Santo Papa
Hagåtña, Guam 96910
Telephone No.: (671) 477-2778
Facsimile No.: (671) 477-4366

IN THE SUPERIOR COURT OF GUAM

IN THE MATTER OF THE ESTATE

OF

LARRY C. PETROS,
Decedent.

PROBATE CASE NO. PR0013-25

NOTICE OF HEARING

THIS NOTICE IS REQUIRED BY LAW. YOU ARE NOT REQUIRED TO APPEAR IN COURT UNLESS YOU DESIRE.

1. NOTICE IS HEREBY GIVEN that Michael J. Berman has filed a Petition for Letters of Administration and Probate.
2. A hearing on the petition will be held on Wednesday, March 5, 2024, at 10:40 a.m.
3. To attend or to participate in the hearing, you may appear in person at the Guam Judicial Center, appear remotely at <https://guamcourts-org.zoom.us> and enter Meeting ID: 864 4387 2213 and Passcode: JEMJ, or call into the courtroom at 671-300-6703 at the designated hearing time. For connectivity issues, you may contact Jannette Samson at (671) 475-0141 or email jsamson@guamcourts.gov.

Dated: 07 FEB 2025

JANICE M. CAMACHO-PEREZ
Clerk of Court, Superior Court of Guam
By: /s/ Alice B. Mendoza
Courtroom/Chamber Clerk



BOARD OF DIRECTORS REGULAR MEETING

Wednesday, February 26, 2025 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: www.guamairport.com or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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 2. Approval of Agenda
 3. Approval of Minutes
A. January 30, 2025, Regular Meeting
 4. Correspondence - None
 5. Old Business - None
 6. New Business
A. Approval of Award for Janitorial and Maintenance Services - IFB No. GIAA-001-FY25
B. Approval of Ranking of Offerors for Lease of Hangar and Office Space at GIAA - RFP No. RFP-L01-FY25
 7. Report of Executive Manager
A. Airport Updates
B. Announcements
 8. Report of Comptroller
 9. Executive Session - None
 10. Public Comments
 11. Adjournment
- Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717/18 for special accommodations, auxiliary aids, or services.
- This ad is paid for by GIAA.



Guam Memorial Hospital Authority
Aturidat Espetad Miruriat Guahan
850 Gov. Carlos G. Camacho Rd.
Tamuning, Guam 96913



INVITATION FOR BID

GMHA IFB No. 026-2025: Medical Supplies - Critical Care

Submission Due: 9:00 a.m. ChST, Wednesday, March 05, 2025

Opening Time: 9:15 a.m. ChST, Wednesday, March 05, 2025

GMHA IFB No. 034-2025: Medical - Sterilization Supplies

Submission Due: 9:00 a.m. ChST, Wednesday, March 05, 2025

Opening Time: 10:30 a.m. ChST, Wednesday, March 05, 2025

GMHA IFB No. 035-2025: Medical Supplies I

Submission Due: 9:00 a.m. ChST, Thursday, March 06, 2025

Opening Time: 9:15 a.m. ChST, Thursday, March 06, 2025

GMHA IFB No. 036-2025: Medical Supplies II

Submission Due: 9:00 a.m. ChST, Friday, March 07, 2025

Opening Time: 9:15 a.m. ChST, Friday, March 07, 2025

Funding Source for Bids Listed Above: GMHA Operational Funds

All bids must be sealed, submitted with one (1) original and one (1) duplicate, and received by the Materials Management Department by the assigned due date. Hard copies of the Bidding documents are available until the submission date at the same department for a non-refundable fee of \$20.00 per set or can be downloaded from the GMHA website at no cost.

All interested firms must register with the GMHA Materials Management Department to participate in the bid. Please register online at www.gmha.org and for assistance you may call (671) 647-2165. Registration is required to ensure that all Amendments or Notices are communicated to all bidders throughout the bid process. GMHA shall not be liable for failure to provide notice to any party that did not register contact information with GMHA.

For more information, please visit our public information page at www.gmha.org.

/s/ Lillian Perez-Posadas, MN, RN
Hospital Administrator/CEO

This advertisement was paid for with GMHA Operational funds.

**Accountant/Medical Biller
RN/LPN/PT/Nursing Assistant**
admin@hhcare.co/649-8746

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Pumps/motors/generators
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fredridm@ussicorp.com**

little type

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- hiring



Guam Solid Waste Authority

546 N. Marine Corps Dr., Tamuning, Guam 96913

INVITATION FOR BID (IFB)

Bid No: GSWA-006-25
For: Fuel & Oil Tanks
Bid Opening Date: Wednesday, March 12, 2025
Time: 10:00 a.m. ChST
Location: Guam Solid Waste Authority, 2nd Floor

Bid packages may be picked up at Guam Solid Waste Authority, 546 N. Marine Corps Dr. in Upper Tumon, 2nd Floor, beginning Monday, February 24, 2025 to Wednesday, March 12, 2025 or visit the GSWA website <http://www.guamsolidwasteauthority.com> to obtain an electronic copy of the IFB.

For more information, please contact GSWA Procurement Office at 671-646-2354.

This advertisement was paid for by GSWA.

HOUSE

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MAJOR AND MINOR RENOVATIONS**

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FENCE BUILDING

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#CLB16-1239

CALL CHEN

671-685-5998

Office of the Attorney General
Douglas B. Moylan
Attorney General of Guam
Family Section, General Crimes Division
590 S. Marine Corps Drive, ITC Bldg., Ste. 706
Tamuning, Guam 96913 • USA
(671) 475-2595 • (671) 475-3343 (fax)
familydivision@oagguam.org
Attorneys for the People of Guam

IN THE SUPERIOR COURT OF GUAM

IN THE INTEREST OF:
B.H.D. Jr. (DOB: 05/18/2010),
A.M.D. (DOB: 11/28/2011),
W.J.D. (DOB: 10/16/2013),
W.J.D. (DOB: 08/19/2015),
A.M.H.D. (DOB: 08/19/2016),
E.M.D.G. (DOB: 10/06/2017),
W.J.D. (DOB: 11/20/2018),
E.M.D. (DOB: 02/14/2020),
W.J.H.D. (DOB: 02/28/2021),
E.M.H.D. (DOB: 03/05/2023),
Minors.

JUVENILE CASE NO. JP0272-24
Summons

To: **WAYNER URIEL GEORGE**, Natural Father
For (W.J.D., W.J.D., A.M.H.D., E.M.D.G.,
W.J.D., E.M.D., W.J.H.D., and E.M.H.D.)
Unknown Address, 671-456-6095
You are hereby summoned to appear via
zoom before the **HONORABLE LINDA L.**
INGLES, at the Judiciary of Guam, Superior Court
of Guam, 120 West O' Brien Drive, Hagatna,
Guam, for a court hearing on:

MONDAY MARCH 10, 2025 AT 3:15 P.M.

Zoom Meeting ID: 716 711 9213 / Password: 76504
"YOUR PARENTAL AND CUSTODIAL DUTIES AND RIGHTS
CONCERNING THE CHILDREN WHO ARE THE SUBJECT
OF THE ABOVE MAY BE TERMINATED BY AWARD OF
PERMANENT CUSTODY IF YOU FAIL TO APPEAR ON
THE DATE THAT IS SET FORTH IN THIS SUMMONS."
YOU MAY BE HELD IN CONTEMPT IF YOU FAIL TO
APPEAR ON THE DATE SET FORTH IN THIS SUMMONS.
Dated: FEB 07, 2025.

CLERK, SUPERIOR COURT OF GUAM
By: /s/ Sheila K. Castro
Deputy Clerk

Office of the Attorney General
Douglas B. Moylan
Attorney General of Guam
Family Division
590 S. Marine Corps Drive, ITC Bldg. • Ste. 706
Tamuning, Guam 96913 • USA
(671) 475-2595 • (671) 475-3343 (fax)
familydivision@oagguam.org
Attorneys for the People of Guam

IN THE SUPERIOR COURT OF GUAM

IN THE INTEREST OF
J.D.C. (DOB: 11/18/2015),
Minor.

Juvenile Case No. JP0290-24

AMENDED SUMMONS

To: **Jaydeen Dela Cruz**, Natural Mother
1-7 Apartment Unit #4, 378 Route
Agat, Guam
Tel: (671) 646-8398

You are hereby summoned to appear (via Zoom),
before the **HONORABLE LINDA L. INGLES**, at the Judiciary
of Guam, Superior Court of Guam, 120 West O'Brien Drive,
Hagatna, Guam, for a court hearing on:

TUESDAY, MARCH 11, 2025 AT 3:00 P.M.
Zoom meeting ID: 716-711-9213 / Password: 76504

**YOUR PARENTAL AND CUSTODIAL DUTIES AND
RIGHTS CONCERNING THE CHILD WHO IS THE
SUBJECT OF THE ABOVE MAY BE TERMINATED BY
AWARD OF PERMANENT CUSTODY IF YOU FAIL TO
APPEAR ON THE DATE THAT IS SET FORTH IN
THIS SUMMONS.**

**YOU MAY BE HELD IN CONTEMPT IF YOU FAIL TO
APPEAR ON THE DATE SET FORTH IN THIS
SUMMONS.**

Dated: FEBRUARY 4, 2025

Clerk, Superior Court of Guam
By: /s/ **NIKOLE L.B. MCDONALD**
Deputy Clerk



BOARD OF DIRECTORS REGULAR MEETING

Wednesday, February 26, 2025 at 3:00 PM in
Terminal Conference Rooms 1 & 2 and by
Videoconference and Live Streamed via GIAA
website: www.guamairport.com or
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
A. January 30, 2025, Regular Meeting
4. Correspondence - None
5. Old Business - None
6. New Business
A. Approval of Award for Janitorial and
Maintenance Services -
IFB No. GIAA-001-FY25
B. Approval of Ranking of Offerors for Lease
of Hangar and Office Space at GIAA -
RFP No. RFP-L01-FY25
7. Report of Executive Manager
A. Airport Updates
B. Announcements
8. Report of Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot.
Call the Board Office at (671) 642-4717/18 for special
accommodations, auxiliary aids, or services.
This ad is paid for by GIAA.

Office of the Attorney General
Douglas B. Moylan
Attorney General of Guam
Family Division
590 S. Marine Corps Drive, ITC Bldg. • Ste. 706
Tamuning, Guam 96913 • USA
(671) 475-2595 • (671) 475-3343 (fax)
familydivision@oagguam.org
Attorneys for the People of Guam

IN THE SUPERIOR COURT OF GUAM

IN THE INTEREST OF
J.D.C. (DOB: 11/18/2015),
Minor.

Juvenile Case No. JP0290-24

AMENDED SUMMONS

To: **UNKNOWN FATHER**, Natural Father
Unknown Address

You are hereby summoned to appear (via Zoom),
before the **HONORABLE LINDA L. INGLES**, at the Judiciary
of Guam, Superior Court of Guam, 120 West O'Brien Drive,
Hagatna, Guam, for a court hearing on:

TUESDAY, MARCH 11, 2025 AT 3:00 P.M.
Zoom meeting ID: 716-711-9213 / Password: 76504

**YOUR PARENTAL AND CUSTODIAL DUTIES AND
RIGHTS CONCERNING THE CHILD WHO IS THE
SUBJECT OF THE ABOVE MAY BE TERMINATED BY
AWARD OF PERMANENT CUSTODY IF YOU FAIL TO
APPEAR ON THE DATE THAT IS SET FORTH IN
THIS SUMMONS.**

**YOU MAY BE HELD IN CONTEMPT IF YOU FAIL TO
APPEAR ON THE DATE SET FORTH IN THIS
SUMMONS.**

Dated: FEBRUARY 4, 2025

Clerk, Superior Court of Guam
By: /s/ **NIKOLE L.B. MCDONALD**
Deputy Clerk

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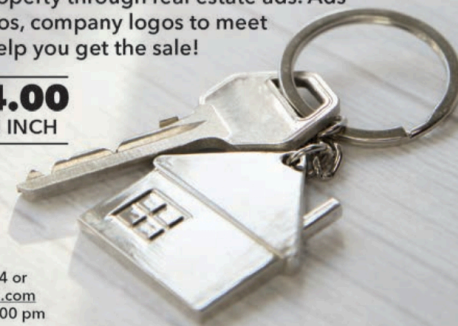
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WE'RE ON IT
24/7

BOARD OF DIRECTORS REGULAR MEETING

3:00 p.m., Wednesday, February 26, 2025

GIAA CONFERENCE ROOMS 1 & 2

Videoconference and Live Streamed via: <https://www.guamairport.com> or
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

The Guam Daily Post – February 19, 2025
Notice to Media – February 19, 2025

Second Notice:

The Guam Daily Post – February 24, 2025
Notice to Media – February 24, 2025

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. January 30, 2025, Regular Meeting
4. Correspondence – None
5. Old Business – None
6. New Business
 - A. Approval of Award for Janitorial and Maintenance Services
– IFB No. GIAA-001-FY25
 - B. Approval of Ranking of Offerors for Lease of Hangar and
Office Space at GIAA – RFP No. RFP-L01-FY25
7. Report of Executive Manager
 - A. Airport Updates
 - B. Announcements
8. Report of Comptroller
9. Executive Session – None
10. Public Comments
11. Adjournment

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

Thursday, January 30, 2025, 3:00 p.m.

GIAA CONFERENCE ROOMS 1 & 2

1. CALL TO ORDER AND ATTENDANCE

The January 30, 2025, regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Brian Bamba at 3:09 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder S. Sobti
Donald I. Weakley
Lucy M. Alcorn¹
Rosie R. Tainatongo
Doyon A. Morato
Jesse G. Garcia

Offices or positions:

Chairman
Vice Chairman
Board Secretary

GIAA Officials:

John M. Quinata
Artemio R. Hernandez, Ph.D.
Dafne Mansapit Shimizu
Jean M. Arriola
Juan Reyes
Kenneth McDonald
Kathrina Bayson
Anthony Quidachay
Elfrieda Koshiba
Joseph Javellana
Audie Artero
Vincente Naputi

Executive Manager
Deputy Executive Manager
Comptroller
Airport Services Manager
Airport Terminal Manager
Airport Facility & Equipment Maintenance Superintendent
Supply Management Administrator
Safety Administrator
Program Coordinator IV
Program Coordinator IV
Engineer Supervisor
Chief of Airport Police

William Brennan
The Honorable Jesse A. Lujan

Arriola Law Firm, GIAA Legal Counsel
Senator and Legislative Chairperson on Transportation

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

¹ Arrived 3:11 p.m.

2. APPROVAL OF AGENDA

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed:

Resolution No. 25-19

The Board hereby tables the Approval of Ranking of Offerors for Lease of Hangar and Office Space at the AB Won Pat International Airport Authority, Guam – RFP No. RFP-L01-FY25 , until the next regular Board meeting, as recommended by Management.

On motion duly made by Secretary Weakley, seconded by Director Garcia, the following resolution was unanimously passed:

Resolution No. 25-20

The Board hereby approves the agenda of January 30, 2025, regular meeting, as amended.

3. APPROVAL OF MINUTES

A. December 30, 2024- Regular Meeting

On motion duly made by Secretary Weakley, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 25-21

The Board hereby approves the minutes of December 30, 2024, Regular Meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager (EM) Quinata advised there was no Correspondence to report.

5. OLD BUSINESS

EM Quinata advised there was no Old Business to be presented.

6. NEW BUSINESS

A. Approval of Ranking of Offerors for Lease of Hangar and Office Space at the AB Won Pat International Airport Authority, Guam – RFP No. RFP-L01-FY25 – Tabled

B. Approval of Bond Defeasance Transaction

The first item discussed by the board was the Approval of Bond Defeasance Transaction. The Authority has been contemplating utilizing a bond defeasance strategy as part of its efforts towards managing its finances, and to achieve modest cost savings in the current interest rate environment.

Deputy Executive Manager (DEM) Dr. Hernandez reported that recovery from tourism is ongoing and working with the Comptroller and Executive Management, the team is looking at ways to ensure that there is flexibility at the end of the fiscal year to be able to achieve the required financial metrics that the bond indenture requires. Discussion has been ongoing with the Guam Economic Development Authority, as well as financial advisor Montague, DeRose, and Associates, and bond counsel for flexibility through a Bond Defeasance transaction. He also mentioned that in recent years GIAA has been able to refinance and refund the bonds in very creative ways to be able to reduce debt service.

DEM Dr. Hernandez explained GIAA's anticipated bond debt service this fiscal year is just over \$15 million, and the defeasance transaction would allow flexibility to achieve the required debt service coverage ratio through defeasing existing bonds that are expected to mature during the fiscal year. No material impact on current bond holders was mentioned and the purchase of US Treasuries given the positive interest environment could offset potential costs.

Management recommends that the Board approve the authorization for the GIAA Management to move forward with a bond defeasance as presented and to authorize costs for various legal, professional, and other related expenses of up to \$100,000.00.

On motion duly made by Secretary Weakley, seconded by Director Tainatongo, the following resolution was unanimously passed:

Resolution No. 25-22

The Board hereby approves the authorization for GIAA Management to move forward with a bond defeasance in the amount of up to \$3 million and with an estimated cost for various legal, professional, and other related expenses of up to \$100,000.00.

7. REPORT OF THE EXECUTIVE MANAGER

References made to the Executive Manager's Report are included as part of the Board's packet, which was presented by EM Quinata. EM Quinata mentioned the passenger flight network for February 2025, air service changes (February 2025 vs January 2025), air service snapshot, federal regulatory updates, legislative updates, procurement updates, and so forth. He also congratulated all the airport employees who were recognized at the 49th Anniversary Tenant Appreciation & Employee Recognition Program Banquet. Lastly, EM Quinata recognized GIAA Program Coordinator II, Mr. Austin Grant for being selected to the prestigious Executive Leadership Development Program (ELDP) organized by the U.S. Department of the Interior, Office of Insular Affairs and Graduate School USA.

8. REPORT OF THE COMPTROLLER

Chairman Bamba advised that there is no Comptroller report to present at this time.

9. EXECUTIVE SESSION

Chairman Bamba advised there was no Executive Session on the agenda.

10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 3:37 p.m.

Dated this _____, day of _____, 2025.

Attest:

Brian J. Bamba
Chairman

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Wana Frances C. Wintterle
Corresponding Secretary



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS**

EXECUTIVE SUMMARY

INVITATION FOR BID

**IFB NO. GIAA-001-FY25
JANITORIAL AND MAINTENANCE SERVICES**

February 26, 2025

Purpose

Board action is requested to approve the award for Invitation for Bid (“IFB”) No. GIAA-001-FY25 for Janitorial and Maintenance Services at the Antonio B. Won Pat International Airport Authority, Guam (“GIAA”).

Background

Bids were solicited for Janitorial and Maintenance Services at the A.B. Won Pat International Airport Authority, Guam (“GIAA”) for six (6) service areas including: Basement Level, Apron Level, GIAA Offices & Other Areas, TSA Offices and Facilities, International Arrivals Corridor, and Concourse. The scope of services encompasses a wide range of tasks to ensure the facility is clean and safe at all times. This includes, but is not limited to, regular cleaning of public access and secured areas, restrooms, and offices, as well as maintaining the appearance and sanitation of flooring, windows, and seating areas.

The contract will be awarded to the responsive and responsible bidder(s) with the Lowest Total Bid Price for Service Areas #1 through #6, within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. The contract time for this service is for a period of three (3) years and may be renewed at the sole discretion of GIAA by written notice, for two (2) separate additional up to one (1) year terms, not to exceed a total term of five (5) years, subject to the availability of funding.

Procurement Background

The above referenced IFB was publicly announced in a local newspaper on January 21, 27, February 7, and 12, 2025. The bid submission deadline was extended to February 19, 2025, 2:00 p.m. and bid opening took place on the same day at 2:15 p.m.

Seventeen (17) firms and/or individuals downloaded the IFB package and four (4) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff.

The result of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
Dubidato SM Conlu, Jr. dba: K Cleaning Services	\$1,163,897.10
Advance Management, Inc.	\$2,059,584.00
Guam Cleaning Masters, Inc.	\$1,199,984.35
JJ Global Services	\$3,089,754.72

Executive Summary

Invitation for Bid No. GIAA-001-FY25

Janitorial and Maintenance Services

Page 2 of 2

The government estimate for this procurement is \$1,583,152.93.

K Cleaning Services: The bidder submitted a total bid price of \$1,163,897.10 or 26.5% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Advance Management, Inc.: The bidder submitted a total bid price of \$2,059,584.00 or 30.1% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Guam Cleaning Masters, Inc.: The bidder submitted a total bid price of \$1,199,984.35 or 24.2% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

JJ Global Services: The bidder submitted a total bid price of \$3,089,754.72 or 95.2% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Legal Review

Upon Board approval, the award will be processed through the issuance of a contract in conformance with the Guam Procurement Law and Regulations, subject to legal review.

Financial Review

The Janitorial and Maintenance Services will be funded under the GIAA Properties & Facilities O&M Budget.

Recommendation

Management recommends award of the Janitorial and Maintenance Services in the amount of **\$1,163,897.10** to **K Cleaning Services**, who is the lowest bidder that has met the standards of responsibility and responsiveness outlined in Guam Procurement Law and Regulations.

February 21, 2024

MEMORANDUM

TO: John M. Quinata
Executive Manager

VIA: Jean M. Arriola
Airport Services Manager

FROM: Kathrina Bayson
Supply Management Administrator

SUBJECT: Bid Evaluation and Recommendation – Invitation For Bid (“IFB”)
Janitorial and Maintenance Services
IFB No. GIAA-001-FY25

Project Background:

The IFB is for Janitorial and Maintenance Services at the A.B. Won Pat International Airport Authority, Guam (“GIAA”) for six (6) service areas including: Basement Level, Apron Level, GIAA Offices & Other Areas, TSA Offices and Facilities, International Arrivals Corridor, and Concourse. The work to be performed is crucial to ensure proper upkeep of the Airport’s facilities.

Procurement Background:

The IFB was publicly announced in a local newspaper on January 21, 27, February 7, and 12, 2025. The bid submission deadline was extended to February 19, 2025, 2:00 p.m. and bid opening took place on the same day at 2:15 p.m.

Seventeen (17) firms and/or individuals downloaded the IFB package and four (4) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff.

The result of the submitted bids are as follows in the order that they were received and opened:

Bidder	Total Bid Amount
Dubidato SM Conlu, Jr. dba: K Cleaning Services	\$1,163,897.10
Advance Management, Inc.	\$2,059,584.00
Guam Cleaning Masters, Inc.	\$1,199,984.35
JJ Global Services	\$3,089,754.72

Bid Analysis and Evaluation:

Pursuant to Section 13 of the Instructions to Bidders of the IFB, the Bid will be awarded, if it is to be awarded, in one of two ways, as follows:

- (1) To the responsive and responsible bidder(s) with the lowest Total Bid Price for Service Areas #1 through #5 within the available funding; and provided the bid is reasonable and is in the best interest of GIAA to accept; or
- (2) To the responsive and responsible bidder(s) with the lowest Total Bid Price for Service Areas #1 through #6 within the available funding; provided the bid is reasonable and is in the best interest of GIAA to accept; and GIAA has determined it is in its best interest to award the Concourse Area (Service Area #6).

GIAA has determined it in its best interest to include Service Area #6 in the award of this contract, therefore, the second option stated above will be followed.

To determine the responsiveness of bidders, the bid package specified the required documents that bidders must submit with their bid package. The abstract illustrates the list of required documents and each bidder's submittal (*see Attachment 1*). The government estimate for this project was \$1,583,152.93 per year.

K Cleaning Services: The bidder submitted a total bid price of \$1,163,897.10 or 26.5% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Advance Management, Inc.: The bidder submitted a total bid price of \$2,059,584.00 or 30.1% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Additionally, bidder applied for the Women-Owned Business Procurement Preference Application included in the bid. Pursuant to 5GCA § 5013, if any entity of the government of Guam intends to procure any supply or service which is offered by a business concern that is at least fifty-one percent (51%) owned by women, that entity shall procure such supply or service from that business concern if the supply or service is available within the period required by the procuring entity and the price for the supply or service does not exceed one hundred five percent (105%) of the lowest price bidder. GIAA has found that the Bidder's price did exceed 105% of the lowest priced bidder (K Cleaning Services), therefore, bidder cannot avail of the Women-Owned Business preference.

Guam Cleaning Masters, Inc.: The bidder submitted a total bid price of \$1,199,984.35 or 24.2% below the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

JJ Global Services: The bidder submitted a total bid price of \$3,089,754.72 or 95.2% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

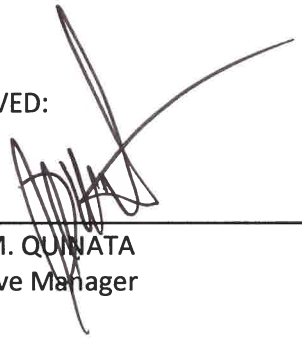
Recommendation:

Pursuant to IFB, Instructions to Bidder, Section 13, the contract will be awarded to the responsive and responsible bidder with the lowest Total Bid Price, **K Cleaning Services** in the amount of **\$1,163,897.10**. The contract term is for three (3) years and may be renewed at GIAA's sole discretion for two (2) additional up to one (1) year terms, not to exceed a total term of five (5) years, subject to the availability of funding. This award shall include the Concourse Area (Service Area #6) upon the expiration of GIAA's current contract related to such area, as set forth in Addendum A to the IFB at paragraph E on page 2 of 6.

Should you have any questions, we are available at your request.


KATHRINA BAYSON

APPROVED:



JOHN M. QUINATA
Executive Manager

Attachments

Invitation for Bid No.: GIAA-001-FY25			Antonio B. Won Pat International Airport Authority, Guam Abstract for Invitation for Bid DETERMINATION FOR BIDDER'S RESPONSIVENESS																		Issuance Date: 1/21/2025	
Name of Procurement: Janitorial and Maintenance Services																					Submission Deadline: 2/19/2025 2:00 PM	
																					No. of Packages Issued: 17	No. of Bids Received: <div style="font-size: 2em; text-align: center;">4</div>
#	Name of Bidder	Date & Time of Submission	Required Forms/Documents																		Bid Security	Bid Form/Bid Amount
			A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R		
1	DUBIATO CM CONSULTOR DBA K CLEANING SERVICES	02/19/25 9:30 AM	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	Type: BOND Amount: \$195,000.00	\$195,000.00 (See page 2)
2	ADVANCE MANAGEMENT, INC.	02/19/25 1:20 PM	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	Type: BOND Amount: 15% of total bid amount	(See page 2)
3	GUAM CLEANING MASTERS, INC.	02/19/25 1:29 PM	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	Type: BOND Amount: 15% of total bid amount	(See page 2)
4	LUC BUSTAMANTE, CHAIRMAN JT GLOBAL SERVICES	02/19/25 1:58 PM	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	Type: BOND Amount: 15%	(See page 2)
5	- NOTHING FOLLOWS -																				Type: Amount:	(See page 2)
6																					Type: Amount:	(See page 2)
7																					Type: Amount:	(See page 2)
8																					Type: Amount:	(See page 2)

I hereby certify that all bids received in response to this solicitation were opened and that the names of all bidders have been entered hereon.

K.B. 2/19/25

KATHRINA BAYSON **DATE**
 SUPPLY MANAGEMENT ADMINISTRATOR

Attested By: *J.M.* 2/19/25

JENIELLE MENO **DATE**
 BUYER SUPERVISOR I

LEGEND - REQUIRED FORMS/DOCUMENTS

(A) Special Reminder to Prospective Bidders

(B) Acknowledgement of Receipt Form for receipt of IFB

(C) Acknowledgement of Receipt Form for all issued Addenda for this IFB

(D) Affidavit Disclosing Ownership, Influence, Commissions and Conflicts of Interest

(E) Affidavit Regarding Non-Collusion

(F) Affidavit Regarding No Gratuities or Kickbacks

(G) Affidavit Regarding Contingent Fees

(H) Affidavit Regarding Ethical Standards

(I) Declaration Regarding Compliance with U.S. DOL Wage and Benefits Determination

(J) Title VI Solicitation Notice

(K) Local Procurement Preference Application

(L) Service-Disabled Veteran Owned Business Application

(M) Women-Owned Business Application


(N) Confidential Data Designation Request Form

(O) Designation of Subcontractors

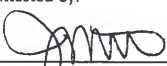
(P) Bidder's Qualification Statement

(Q) Bidder's Financial Statement

(R) Contract. The Form Contract provided must be submitted by the Bidder

Invitation for Bid No.: GIAA-001-FY25		 <div style="text-align: right;"> Antonio B. Won Pat International Airport Authority, Guam Abstract for Invitation for Bid BID FORM / BID AMOUNT </div>						
Name of Procurement: Janitorial and Maintenance Services								
		Bidder						
		Service Area No. 1	Service Area No. 2	Service Area No. 3	Service Area No. 4	Service Area No. 5	Service Area No. 6	
Item No.	Name of Bidder	Basement Level	Apron Level	GIAA Offices & Other Areas	TSSA Offices and Facilities	International Arrivals Corridor	Concourse	TOTAL BID PRICE
1	DUPINATO SM CONSTRUCTION DUPINATO CLEANING SERVICES	\$20,025.80	\$23,719.70	\$6,150.25	\$3,637.65	\$6,191.05	\$37,267.00	\$116,997.10
2	ADVANCE MANAGEMENT, INC.	\$35,140.00	\$39,583.00	\$30,592.00	\$10,347.00	\$13,386.00	\$42,584.00	\$2,059,584.00
3	GUAM CLEANING MASTERS, INC.	\$16,177.70	\$10,593.71	\$9,550.40	\$3,230.29	\$6,924.36	\$43,522.08	\$1,199,984.35
4	WLS BUDGETARY GLOBAL SERVICES	\$27,762.42	\$28,397.67	\$25,004.88	\$8,457.40	\$44,963.11	\$102,094.00	\$3,089,754.72
5	- NOTHING FOLLOWS							
6								
7								
8								


KATHRINA BAYSON
 SUPPLY MANAGEMENT ADMINISTRATOR

Attested By:

JENILLE MENO
 BUYER SUPERVISOR I

AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST
(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))

CITY OF Dededo)
) SS.
 ISLAND OF GUAM)

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring during the **365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose any changes to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose any changes to the facts disclosed herein continues throughout the life of the contract, including any extensions or renewals.

I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: _____

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by _____, with principal place of business street address being: _____

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Dubidato SM Conde Jr.</u>	<u>1296 N. Marine Corps Drive</u>	<u>100%</u>
_____	<u>Suite 2 Boonbri Plaza</u>	_____
_____	<u>Tamuning, Guam 96913-4328</u>	_____
_____	_____	_____

- [] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

- II. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name _____

Name of Owner	Principal Place of Business Street Address	% of Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- III. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and

contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

- IV. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
_____	_____	_____
_____	_____	_____

- V. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

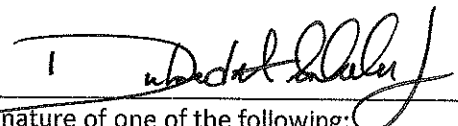
Name	Principal Place of Business Street Address
_____	_____
_____	_____

- VI. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
_____	_____
_____	_____

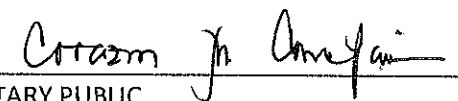
- VII. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- VIII. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

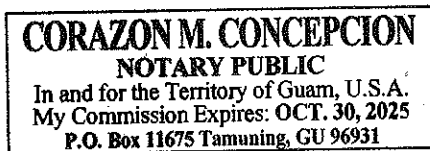
Executed on: _____
(date)


Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

Subscribed and sworn to before me

This 27th day of January, 2025


NOTARY PUBLIC
My commission expires: _____



THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST
(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))

CITY OF Tamuning)
) ss.
 ISLAND OF GUAM)

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

I. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: _____

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by _____, with principal place of business street address being: _____

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
<u>Mary V. Toves</u>	<u>198 Adrian Sanchez St, Ste 3,</u>	<u>18%</u>
<u>James McFerran</u>	<u>Barrigada, GU 96913</u>	<u>21 %</u>
<u>Cynthia A. McDowell</u>	<u>(Same as above)</u>	<u>21%</u>
<u>Bree M. McDowell</u>	<u>(Same as above)</u>	<u>18%</u>

- [] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

- II. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name _____

Name of Owner	Principal Place of Business Street Address	% of Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- III. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and

contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information

- IV. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

Name	Principal Place of Business Street Address	Amount of Compensation
_____	_____	_____
_____	_____	_____

- V. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):


Name	Principal Place of Business Street Address
_____	_____
_____	_____

- VI. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
Monty A. McDowell	198 Adrian Sanchez St., Ste 3, Barrigada, GU 96913
_____	_____

- VII. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- VIII. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: February 18, 2025
(date)


Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

Subscribed and sworn to before me

This 18th day of February, 20 25.


NOTARY PUBLIC

My commission expires: APRIL 6, 2026



JOAN CRISTINE BALASTA ENRIQUEZ
NOTARY PUBLIC
In and for the Territory of Guam, U.S.A.
My Commission Expires: APRIL 06, 2026
P.O. Box 9896 Tamuning, GU 96931

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST
(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))

CITY OF Tamuning)
) ss.
 ISLAND OF GUAM)

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I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: _____

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by _____, with principal place of business street address being: _____

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
ALEX THOMAS	Unit 207 Baltej Pavilion, Tamuning Guam 96913	70%
ALEXUS THOMAS	Unit 207 Baltej Pavilion, Tamuning Guam 96913	10%
ASHWIN THOMAS	Unit 207 Baltej Pavilion, Tamuning Guam 96913	10%
TREVER AZHIKANNIKAL	Unit 207 Baltej Pavilion, Tamuning Guam 96913	10%

- [] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
	N/A	

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest

- II. If any Second Tier Owner identified above is an artificial person, the natural or artificial owners of such Second Tier Owner who have held more than 49% of the shares or interest in the Bidder/Offeror/Prospective Contractor (Third Tier Owners) are as follows [if none, please so state]:

Second Tier Owner Name N/A

Name of Owner	Principal Place of Business Street Address	% of Interest

- III. If the name of no natural person has been identified as an owner, or a Second or Third Tier Owner of the Bidder/Offeror/Prospective Contractor, please identify the name, position, address, and

contact information of the natural person having the authority and responsibility for the Bid/Offer/Proposal/Prospective Contract, and the name of any natural person who has the authority and power to remove and replace the designated responsible person:

Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
N/A	N/A	N/A	N/A

- IV. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

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N/A	N/A	N/A

- V. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
N/A	N/A

- VI. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

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N/A	N/A

- VII. Until award of the contract, and throughout the term of any contract awarded to the Bidder/Offeror/Prospective Contractor represented herein, I agree to promptly make any disclosures not made previously and update changes in ownership, identities of owners and other required information, interests, compensation or conflicts of the persons required to be disclosed. I understand that failure to comply with this requirement shall constitute a material breach of contract.
- VIII. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

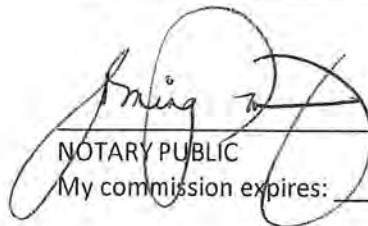
Executed on: 02/07/2025
(date)



Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

Subscribed and sworn to before me

This 7th day of February, 2025.


NOTARY PUBLIC
My commission expires: 07-27-25

ARLENE T. TAN
NOTARY PUBLIC
In and for Guam, U.S.A.
My Commission Expires: **JULY 27, 2025**
P.O. Box 11163 Tamuning, Guam 96931

THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.

AFFIDAVIT DISCLOSING OWNERSHIP, INFLUENCE, COMMISSIONS AND CONFLICTS OF INTEREST**(Required by 5 GCA § 5233 as amended by P.L. 36-13 (4/9/2021))**

CITY OF Hagatna)
) ss.
 ISLAND OF GUAM)

Preface. As a condition of submitting a Bid/Offer/Proposal or responding to any method of source selection under Guam's Procurement Law for the purpose of entering into a contract with the government of Guam, this Affidavit requires all Bidders/Offerors/Prospective Contractors to make disclosures of ownership, influence, commissions, gratuities, kickbacks, and conflicts of interest occurring **during the 365 calendar days preceding the publication of this solicitation and until award of a contract**. This includes the duty to disclose **any changes** to the facts disclosed herein throughout the solicitation process; and if the entity submitting this Affidavit is awarded a contract, the duty to disclose **any changes** to the facts disclosed herein **continues throughout the life of the contract, including any extensions or renewals**.

- I. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the Bidder/Offeror/Prospective Contractor and that (please check and fill out all that apply):

☐ The Bidder/Offeror/Prospective Contractor is an individual with a business license, and all decisions are by, and all profit is for, that same individual, with principal place of business street address being: _____

☒ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is a sole proprietorship owned entirely (100%) by Luis E. Bustamante, with principal place of business street address being: 198 Ilipog Drive, HBC Building 203, Tamuning, Guam 96913

☐ The Bidder/Offeror/Prospective Contractor is a business or artificial person (as defined in 1 GCA § 715 or 5 GCA §§ 5030(n) or 5233(b)), and is owned by the following multiple individuals. Note: owners of more than 10% are statutorily required to be listed below, but other owners of smaller percentage are encouraged to be listed as well.

Name of Owner	Principal Place of Business Street Address	% of Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- [] One or more of the more-than-10% owners listed above is a business or artificial person. Any more-than-25% owners of such business or artificial person are listed below per 5 GCA § 5233. Note: any less-than-25% owners of such a business or artificial person IS encouraged to also be listed below.

Name of >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

Name of other >10% Owner Business or Artificial Person:

Names of owners of the >10% Owner Business or Artificial Person ("Second Tier Owner")	Owner's Principal Place of Business Street Address	% of Interest
N/A	N/A	N/A

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N/A	N/A	N/A

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Name of Natural Person	Position	Street Address of Principal Place of Business	Phone Number, Email Address, and other Contact Information
N/A	N/A	N/A	N/A

- IV. Further, I say that the persons who have received or are entitled to receive a commission, gratuity, contingent fee or other compensation to solicit, secure, or assist in obtaining business related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted are as follows (if none, please so state):

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N/A	N/A	N/A

- V. Further, I say that the persons who have directly or indirectly participated in this solicitation and who are also employees of the government of Guam or the government of the United States, if federal funds are to be used in the payment of the contract related to the Bid/Offer/Proposal/Prospective Contract for which this Affidavit is submitted, are as follows (if none, please so state):

Name	Principal Place of Business Street Address
N/A	N/A

- VI. Regardless of any ownership interest, the following individuals have the power to control the performance of the contract or to control the Bidder/Offeror/Prospective Contractor, directly or indirectly:

Name	Principal Place of Business Street Address
N/A	N/A

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- VIII. I hereby declare under penalty of perjury under the laws of Guam that the foregoing is true and correct.

Executed on: Feb. 17, 2025
(date)

Leo E. Bistman Jr.

Signature of one of the following:
Bidder/Offeror/Prospective Contractor, if a
licensed individual Owner of sole proprietorship
Bidder/Offeror/Prospective Contractor Partner,
if the Bidder/Offeror/Prospective Contractor is a
partnership
Officer, if the Bidder/Offeror/Prospective
Contractor is a corporation

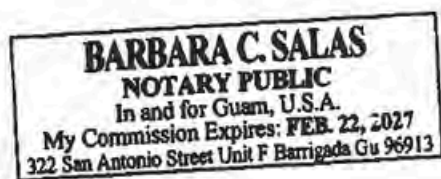
Subscribed and sworn to before me

This 17th day of Feb, 2025.

Barbara C. Salas

NOTARY PUBLIC

My commission expires: 2/22/27



THIS AFFIDAVIT MUST BE COMPLETED AND RETURNED IN THE ENVELOPE CONTAINING THE BID.



**ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS**

EXECUTIVE SUMMARY

REQUEST FOR PROPOSALS (RFP) NO. RFP-L01-FY25

LEASE OF HANGAR AND OFFICE SPACE AT THE A.B. WON PAT INTERNATIONAL AIRPORT, GUAM

February 26, 2025

Purpose

Board action is requested to approve the ranking results and conditional award for Request for Proposals (RFP) No. RFP-L01-FY25, for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam.

Background

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals for the lease and aeronautical and airport related use of the hangar space located at the Southside airport location at the A.B. Won Pat International Airport (GUM). The HC5 Hangar is located on Neptune Avenue, South Tiyan, Barrigada, Guam, with ground space of approximately 10,000 square meters and facility space of approximately 51,600 square feet, comprised of the following:

- Ground Floor Office Area & Workshop - approximately 11,648 square feet;
- Second Floor Office Area – approximately 11,648 square feet; and
- Hangar – approximately 28,304 square feet of exclusive or non-exclusive shareable space.

The RFP was publicly announced in a local newspaper on December 6, 10, 13, and 27, 2024. The deadline to submit proposals was extended to January 3, 2025 at 4:00 p.m.

A total of seven (7) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

Proposal Evaluation and Selection

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the RFP.

The Evaluation Committee appointed by the Executive Manager completed their evaluations of the proposal. As a result of the evaluations, it is determined that **Offeror A** met the standards of responsibility and responsiveness to perform the required services in accordance with the criteria set forth in the RFP. The score sheets were gathered and tabulated by the Procurement Office.

Executive Summary

RFP No. RFP-L01-FY25

Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam

Page 2 of 2

Legal Review

Upon Board approval of the ranking results, subject to negotiation of lease terms, the same will be forwarded to Legal Counsel for review and approval as to form.

Lease Term

The term of the agreement for the *Lease of Hangar and Office Space at the A.B. Won Pat International Airport* is for a period of five (5) years.

Recommendation

Management recommends that the Board approve the ranking results and the award to **Offeror A** for the *Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam* subject to negotiation of lease terms and conditions to include the possibility of a co-tenancy or other arrangements if Offeror A is interested and if GIAA deems appropriate.

If GIAA is unable to negotiate a lease with the highest ranked Offeror, GIAA may enter into negotiations with the next most qualified Offeror, cancel or terminate the RFP in its entirety, or re-solicit at a later date.

January 27, 2025

MEMORANDUM

TO: JOHN M. QUINATA
Executive Manager

FROM: SUPPLY MANAGEMENT ADMINISTRATOR

SUBJECT: Evaluation and Recommendation
RFP No. RFP-L01-FY25, LEASE OF HANGAR AND OFFICE SPACE AT THE A.B. WON PAT
INTERNATIONAL AIRPORT, GUAM

The referenced Request for Proposals (RFP) solicits interest from qualified firms and/or individuals for the lease and aeronautical and airport related use of the hangar space located at the Southside airport location at the A.B. Won Pat International Airport (GUM).

The RFP was publicly announced in a local newspaper on December 6, 10, 13, and 27, 2024. The deadline to submit proposals was extended to January 3, 2025 at 4:00 p.m.

A total of seven (7) firms and/or individuals downloaded the RFP package, and three (3) firms submitted a proposal before the submission deadline.

Proposal Review for Responsiveness

The proposals were reviewed to determine responsiveness, that is, whether or not the offeror submitted all documents required by the RFP. All three (3) offerors submitted the required documents and were determined to be responsive as outlined in the RFP.

Evaluation and Selection

Pursuant to Section 10: Selection of Best Qualified Offeror and Proposal of Basic Information of the RFP, after receipt of the proposal, the GIAA Evaluation Committee conducted an independent evaluation based on the evaluation criteria set forth in the RFP.

The committee appointed by the Executive Manager to evaluate the proposal included the following individuals:

1. Artemio R.A. Hernandez, Deputy Executive Manager
2. Dafne Mansapit-Shimizu, Comptroller
3. Jean M. Arriola, Airport Services Manager
4. Juan S.A. Reyes, Jr., Air Terminal Manager
5. Joseph G. Javellana, Program Coordinator IV

Evaluation and Recommendation

Request for Proposal No. RFP-L01-FY25

Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam

The committee completed their evaluation based on the evaluation criteria set forth in the RFP, and the scores were tabulated as reflected on the attached evaluation score summary. As a result of the tabulation, the proposals were ranked as follows:

1. Offeror A
2. Offeror B
3. Offeror C

Recommendation

Offeror A is deemed to have met the standards of responsibility and responsiveness as outlined in the RFP. Therefore, it is recommended to approve the ranking results and the award to the best qualified offeror, **Offeror A** for the Lease of Hangar and Office Space at the A.B. Won Pat International Airport, subject to negotiation of lease terms. The term of the lease is for a period of up to five (5) years.

Should you have any questions or would like to discuss this matter further, I am available at your request.

KATHRINA O. BAYSON

APPROVED:

JOHN M. QUINATA
Executive Manager

Attachment



Antonio B. Won Pat International Airport Authority, Guam

Evaluation Score Summary

RFP NO. RFP-L01-FY25

Lease of Hangar and Office Space at the A.B. Won Pat International Airport, Guam

OFFEROR	Evaluator No. 1		Evaluator No. 2		Evaluator No. 3		Evaluator No. 4		Evaluator No. 5		Final Ranking
	Total Score	Rank	Total Score	Rank	Total Score	Rank	Total Score	Rank	Total Score	Rank	
Offeror A	93	1	98	2	98	1	75	1	85	1	1
Offeror B	93	1	100	1	94	2	65	3	80	2	2
Offeror C	83	3	45	3	90	3	75	1	74	3	3

Evaluators:
No. 1. Artemio R.A. Hernandez, Deputy Executive Manager
No. 2. Dafne Mansapit-Shimizu, Comptroller
No. 3. Jean M. Arriola, Airport Services Manager
No. 4. Juan S.A. Reyes, Jr., Air Terminal Manager
No. 5. Joseph G. Javellana, Program Coordinator IV

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

February 26, 2025

PASSENGER FLIGHT NETWORK: MARCH 2025

AIRLINE	ROUTE	FLIGHT # (Arriving/Departing)	ETA/ETD	OPERATING DAYS (ORIGINATING/DEPARTING GUAM)
United Airlines	HNL	UA201/200	1905/0725	Daily, Eff. Mar 8 ETA is 1850
	HND	UA849/848	0425/1905	Daily
	NRT	UA874/UA873	0145/0700	Daily
		UA197/196	2145/1245	Daily
		UA865/UA864	2240/1335	Mon, Wed, Fri, Sat/Tue, Thur, Sat, Sun
		UA827/UA828	1545/0700	Daily
	SPN	UA076/UA174	1035/0800	Daily
	MNL	UA184/UA183	0440/1955	Daily/Mon,Tue, Thur,Fri, Sun
	KIX	UA150/UA151	1540/0710	Daily
		UA178/UA177	0120/1650	Wed/Fri/Sun/Tue, Thu, Sat
	NGO	UA136/UA137	1615/0725	Daily
	PNI	UA176/UA176	0330+1/2020	Sunday
ROR	UA158/UA157	0510/2340	0630/1955	Mon,Tue, Thu & Fri. Mon, Wed, Thu & Sun
				Tue, Fri/Wed Sat
United Airlines	TKK	UA132/UA133 UA154/UA155	1700/0920 1825/0755	Thur & Sun/Wed & Sat Mon & Thu/Tue & Fri
	Yap	UA186/UA185	0400/2335	Wed & Sun./Tue & Sat
Japan Airlines	NRT	JL941/JL942	1445/1645	Daily
Jeju Airlines	ICN	7C3101/3102	1525/1630	Daily
Korean Air	ICN	KE421/KE422	1435/1650	Daily
Jin Air	ICN	LJ913/L914 LJ915/916	1445/1610 1405/1510	Daily Daily through March 29
	PUS	LJ929/LJ930	0200/0300	Daily
Philippine Airlines	MNL	PR110/PR111	0355/0555	Daily
T'Way Airlines	ICN	TW303/TW304	1400/1500	Daily
China Airlines	TPE	-	-	-
Star Marianas	ROP	**3401/**4301	1200/1230	Mon, Tue, Wed, Thu, Fri

Air Service Changes (Mar 2025 vs Feb 2025):
 United Airlines will operate 2 additional flights (UA841/UA840) to Narita on March 30 and 31 only
 United Airlines will operate 2 PM flights to Saipan (UA91/UA112) on March 23 and March 28 only

AIR SERVICE SNAPSHOT

For March 2025, there is an 8% decrease in the number of flights as compared to March 2024. However, seat capacity for March 2025 has increased by 8% as compared to March 2024. The decrease in flights is due to the discontinuation of Jeju's 4x weekly Pusan and discontinuation of United's daily Fukuoka flight. The seat capacity increase is attributable to Japan Airlines now operating daily to Narita vs. the 4x weekly in March 2024, and the introduction of United's daily Haneda flight as of May 1, 2024.

	CY 2024			CY 2025			% Percentage Change		
	# of Flights	Seat Capacity	Enplane- ments	# of Flights	Seat Capacity	Enplane- ments	# of Flights	Seat Capacity	Enplane- ments
January	816	148,616	101,439	638	117,030	93,743	-22%	-21%	-8%
February	712	129,083	94,082	580	109,989	N/A	-19%	-15%	N/A
March	695	112,091	87,147	639	120,937	N/A	-8%	8%	N/A

FEDERAL REGULATORY UPDATES

Part 150 Noise Study Update

The Final Noise Exposure Maps (NEM) has been submitted to the FAA for acceptance on 1/23/25 on GIAA's behalf by our contractor, AECOM. Also submitted for FAA review and comment was

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

February 26, 2025

Working Paper 5 on Land Use Measures that involves land use rezoning, acquiring non-compatible land and continuing the Residential Sound Solution Program.

Upcoming FAA Inspection and Events:

- **FAA Aerodrome Certification Workshop, April 22-25, Crowne Plaza, Saipan**
GIAA will be presenting on status of CIP projects and current operations. Further, GVB and MVA has also been invited to present their challenges and general recovery plans.
- **FAR Part 139 Certification Inspection, July 22-25, 2025**
The annual FAA certification inspection of GIAA facilities, records, airfield, fueling facility, movement areas, night inspection and operational response is scheduled for the 3rd week of July, 2025. Operations and ARFF have been regularly conducting drills and updating records to regularly train and exercise response activity to ensure compliance with FAR Part 139, under the leadership of the ATM, Juan Reyes and Ops Superintendent Ray Quintanilla

FAA Contract Tower (FCT) Program -Guam Operations

Robinson Aviation was awarded Air Tower Control (ATC) operations for the Guam International Airport. Operations under this new contractor came into effect on February 14, 2025.

LEGISLATIVE UPDATES

38th Guam Legislature Oversight Committee

Transportation Oversight Chair Senator Jesse Lujan advised GIAA of the co-vice chair appointment of Senator Shelly Calvo, who joins Senator Chris Duenas who was previously announced as co-chair of the Oversight Committee, along with committee members Speaker Frank F. Blas, Senator Vincent Borja, Senator Eulogio Shawn Gumataotao, Senator Sabrina Salas Matanane, Senator Tina Rose Muna Barnes, Senator Joe S. San Agustin, and Senator William Parkinson.

Bill No. 8-38 (COR) An Act to Amend.... Relative to the Extension of Government of Guam Leases

from five (5) to thirty (30) years. Sponsor: Joe S. San Agustin (Introduced: 1/13/25). GIAA presented testimony in support of Bill 8-38 at the Public Hearing held on February 13, 2025 @2pm.

Bill 10-38(COR) An Act to Amend...Relative to Life Insurance Benefits for Public Safety and Law Enforcement Officers of the Government of Guam who are Killed in the Line of Duty.

Proposes \$100,000 life insurance benefit for public safety and law enforcement officers killed in the line of duty. Sponsor: Eulogio Shawn Gumataotao. (Introduced 1/13/25). GIAA presented testimony in support of Bill 10-38 at the Public Hearing held on February 21, 2025 @9am.

Bill No. 15-38 (COR) An Act to Amend.... Relative to Commercial Leasing of Public Real Property and Related Facilities. This bill proposed to extend GovGuam leases from 5 to 10 years. Sponsor: Telo T. Taitague (Introduced: 1/13/25)

EXECUTIVE MANAGER'S REPORT

GIAA BOARD OF DIRECTORS MEETING

February 26, 2025

PROCUREMENT UPDATES

RFP Request for Proposal (RFP) No. RFP-005-FY25 Creative Design, Production, and Passenger and Customer Service Programs

Announced: Tuesday, February 18, 2025

Submission Deadline: Tuesday, March 11, 2025 @ 3pm

Military Affairs

COPE NORTH 2025

GIAA is a support facility for military aircraft and equipment activity on the South Ramp during the week of Feb 8- 26, 2025 for military aircraft tanker operations. As released by the Pacific Air Forces, "trilateral partners from the Japan Air Self Defense Force, Royal Australian Air Force, and U.S. Air Force fly together in exercise Cope North 2025 conducting air re-fueling integration training with F-35A Lightning II's and KC-135 Stratotankers."

Enhanced Integrated Air and Missile Defense (EIAMD)

In coordination with the Governor's Community Defense Liaison Office, the GIAA met with Missile Defense Agency officials relative to our comments on the Draft Environmental Impact Statement on the EIAMD submitted in January 2025.

ANNOUNCEMENTS:

- **Mes Chamorro Heritage Month:** GIAA'S Chamorro month committee, spearheaded by the Operations division under Supt. Ray Quintanilla, and supported by representatives from all divisions, is hard at work developing cultural experiences for tenants and visitors at the terminal. Two key events to place on your calendar follows:
 - **Mes Chamorro Mirenda**, March 6, 2025 @ East Ticket Lobby
 - **Mes Chamorro Fiesta**, March 20, 2025 @ East Ticket Lobby
- **Law Enforcement Torch Run for Special Olympics:** As it has annually, the Airport Police division is preparing for its participation in the Law Enforcement Torch Run scheduled for Saturday, March 29, 2025, with a start time of 5:00 am beginning at Naval Station Guam in Santa Rita and ending at Okkudo High School in Dededo. The 15-mile run will be broken down in segments, with torch lighting and run starting near the Navy main gate and end with a final victory lap around the track at Okkudo High School to pass off the torch to the first competitor for the Guam Special Olympics.

February 21, 2025

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: Dafne Mansapit-Shimizu
Comptroller



Subject: Operating Results – Revenues and Expenses as of January 31, 2025

Attached herewith is GIAA's Operating Results Report for the month ending January 31, 2025. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended January 31, 2025.

The key operating results for 4 month(s) of FY2025 ending January 31, 2025 – (in \$000's) are

CATEGORY	Actual FY25 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY25	
		Budget FY25 Y-T-D	Actual FY25 Y-T-D	% Variance Budget vs. Actual	Actual	% Variance Budget vs. Actual
				Y-T-D Current Month		
Total Signatory Revenues	\$ 3,136.0	\$ 13,582.1	\$ 11,775.7	-13.3%	\$ 39,990.1	-4.3%
Total Concession Revenues	\$ 782.6	\$ 4,293.1	\$ 782.6	-81.8%	\$ 13,720.4	-1.3%
Total PFC's	\$ 297.9	\$ 1,513.0	\$ 1,304.2	-13.8%	\$ 4,518.6	-4.4%
Total Other Revenues	\$ 1,234.4	\$ 5,869.8	\$ 5,230.9	-10.9%	\$ 17,532.3	-3.5%
Total Operating Revenues	\$ 5,450.9	\$ 25,257.9	\$ 19,093.4	-24.4%	\$ 75,761.4	-0.9%
Total Operating Expenses	\$ 4,451.4	\$ 18,986.1	\$ 17,070.6	-10.1%	\$ 54,084.1	-3.4%
Net Revenues from Operations	\$ 999.4	\$ 6,271.9	\$ 2,022.8	-67.7%	\$ 21,677.4	-7.8%
Non-Operating Expenses	\$ 165.6	\$ 299.3	\$ 561.8	87.7%	\$ 1,160.5	29.2%
Other Available Moneys/Other Sources of Funds	\$ 509.2	\$ 1,687.4	\$ 1,706.9	1.1%	\$ 5,081.5	0.4%
Net Debt Service Coverage	1.19	1.28	1.15	-10.0%	1.46	-1.9%

Year-to-date Total Signatory Revenues for the month ending January 31, 2025 are below Budgeted revenues by **13.3%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **24.0%** below budget while Passenger Facility Charges are below the budget estimate by **13.8%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **10.9%**.

Year-to-date Total Operating Revenues actual of **\$21.6M** is **14.6%** below the budget estimate of **\$25.3M**.

Year-to-date Total Operating Expenses are below budget by **10.1%**. Components of this line item include a **6.3%** decrease in Personnel Service, a **11.1%** decrease in Contractual Services, a **45.7%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$4.5M** represents a **28.2%** decrease over the year-to-date budgeted amount of **\$6.3M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.15** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
KEY OPERATING RESULTS (\$000's)
As of January 31, 2025

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2024	Budget FY2025	Actual FY2025	%Var Bud Vs Act'l		Actual FY2024	Budget FY2025	Actual FY2025	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	272.4	302.4	302.4	0.0%	3,628.6	1,089.7	1,209.5	1,209.5	0.0%	3,628.6	0.0%
Departure Fees	663.8	747.4	623.6	-16.6%	8,694.3	2,347.4	2,782.6	2,339.5	-15.9%	8,251.2	-5.1%
Arrival Fees	503.7	1,001.4	848.6	-15.3%	11,702.3	1,732.4	3,710.5	3,122.8	-15.8%	11,114.5	-5.0%
Immigration Inspection Fees	199.1	259.8	222.8	-14.2%	3,031.4	677.5	973.8	810.1	-16.8%	2,867.7	-5.4%
Common Use Departure Fees	83.8	59.2	43.5	-26.5%	668.7	285.5	220.7	156.7	-29.0%	604.7	-9.6%
Loading Bridge Use Fees	374.4	405.5	335.1	-17.4%	4,713.3	1,394.2	1,572.5	1,304.7	-17.0%	4,445.5	-5.7%
Landing Fees	123.3	671.3	643.2	-4.2%	7,874.3	1,726.8	2,619.0	2,388.4	-8.8%	7,643.7	-2.9%
Apron Use Fees	829.4	126.5	116.7	-7.7%	1,483.6	1,818.0	493.4	444.0	-10.0%	1,434.1	-3.3%
Total Signatory Revenue	3,050.0	3,573.4	3,136.0	-12.2%	41,796.5	11,071.4	13,582.1	11,775.7	-13.3%	39,990.1	-4.3%
Enplaned Signatory Pax	101,039	108,908	93,152	-14.5%	1,266,884	357,285	405,468	344,633	-15.0%	1,206,049	-4.8%
Cost per Enplaned Pax	\$30.19	\$32.81	\$33.67	2.6%	\$32.99	\$30.99	\$33.50	\$34.17	2.0%	\$33.16	0.5%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse	632.1	769.3	507.6	-34.0%	8,881.5	2,317.2	2,776.5	1,944.3	-30.0%	8,049.2	-9.4%
In-flight Catering	101.7	115.4	110.9	-3.9%	1,396.6	421.0	421.6	430.2	2.0%	1,405.2	0.6%
Food & Beverage	82.3	82.6	78.0	-5.6%	999.4	305.5	301.7	307.6	2.0%	1,005.3	0.6%
Rental Cars	133.4	197.6	108.8	-45.0%	2,392.0	587.0	722.2	509.2	-29.5%	2,179.0	-8.9%
Other Concession Rev	22.1	19.4	18.5	-4.8%	235.0	111.1	71.0	72.7	2.5%	236.8	0.7%
Total Concession Revenues	971.6	1,184.3	823.7	-30.4%	13,904.5	3,741.9	4,293.1	3,264.1	-24.0%	12,875.5	-7.4%
Passenger Facility Charges	404.2	406.4	297.9	-26.7%	4,727.4	1,413.6	1,513.0	1,304.2	-13.8%	4,518.6	-4.4%
Other Revenue	1,319.6	1,372.1	1,234.4	-10.0%	18,171.2	5,507.2	5,869.8	5,230.9	-10.9%	17,532.3	-3.5%
Total Operating Revenue	5,745.4	6,536.2	5,492.0	-16.0%	78,599.6	21,734.0	25,257.9	21,574.9	-14.6%	74,916.5	-4.7%
II. Operating Expenses:											
Personnel Services	1,701.3	2,054.6	2,190.7	6.6%	26,709.6	7,194.1	9,245.6	8,667.5	-6.3%	26,131.4	-2.2%
Contractual Services	1,298.2	2,563.1	2,013.7	-21.4%	27,202.6	6,588.9	8,963.9	7,967.9	-11.1%	26,206.6	-3.7%
Materials & Supplies	91.2	300.0	238.8	-20.4%	2,087.4	319.6	776.6	421.5	-45.7%	1,732.4	-17.0%
Equipment/Furnishings	0.0	0.0	8.2	0.0%	0.0	0.0	0.0	13.7	0.0%	13.7	0.0%
Total Operating Expenses	3,090.8	4,917.6	4,451.4	-9.5%	55,999.6	14,102.6	18,986.1	17,070.6	-10.1%	54,084.1	-3.4%
Net income from Operations	2,654.6	1,618.5	1,040.6	-35.7%	22,600.0	7,631.4	6,271.9	4,504.3	-28.2%	20,832.5	-7.8%

A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
KEY OPERATING RESULTS (\$000's)
As of January 31, 2025

	CURRENT MONTH				Budget Full Year	YEAR - TO - DATE				FULL YEAR FORECAST	
	Actual FY2024	Budget FY2025	Actual FY2025	%Var Bud Vs Act'l		Actual FY2024	Budget FY2025	Actual FY2025	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non-operating /Non-recurring Expense (Post Employment/Emergency)	527.1	74.8	165.6	121.3%	898.0	1,447.8	299.3	561.8	87.7%	1,160.5	29.2%
Add: Interest on Investments	143.7	75.8	123.5	63.0%	909.4	1,007.2	303.1	518.6	71.1%	1,124.9	23.7%
Net Revenues	2,271.2	1,619.5	998.5	-0.4	22,611.4	7,190.8	6,275.7	4,461.2	-0.3	20,796.9	-0.1
Add: Other sources of Funds (Federal Reimb)	16.4	33.3	120.7	262.0%	400.0	72.0	133.3	152.9	14.7%	419.6	4.9%
Add: Other available moneys	246.9	388.5	388.5	0.0%	4,662.0	987.5	1,554.0	1,554.0	0.0%	4,662.0	0.0%
Net Revenues and Other Available Moneys	2,534.4	2,041.3	1,507.7	-26.1%	27,673.4	8,250.3	7,963.0	6,168.1	-22.5%	25,878.5	-6.5%
Debt Service payments	879.4	1,554.0	1,266.2	-18.5%	18,647.9	3,331.6	6,216.0	5,352.5	-13.9%	17,784.4	-4.6%
Debt Service Coverage	2.88	1.31	1.19	-9.4%	1.48	2.48	1.28	1.15	-10.0%	1.46	-1.9%