



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE  
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Thursday, April 30, 3:00 p.m.  
GIAA CONFERENCE ROOMS 1 & 2**

**1. CALL TO ORDER AND ATTENDANCE**

The February regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was held on March 26, 2026, and called to order by Chairman Brian J. Bamba at 3:07 p.m. at the GIAA Terminal Conference Rooms 1 & 2, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

**Directors Present:**

Brian J. Bamba  
Gurvinder S. Sobti  
Donald I. Weakley  
Rosie R. Tainatongo  
Doyon A. Morato<sup>1</sup>

**Offices or Positions:**

Chairman  
Vice Chairman  
Board Secretary  
Director  
Director

**Directors Present:**

Lucy M. Alcorn (Excused)  
Jesse G. Garcia (Excused)

**Offices or Positions:**

Director  
Director

**GIAA Officials:**

John M. Quinata  
Dafne Mansapit-Shimizu  
Jean M. Arriola  
Rolenda Faasumalie  
Kathrina Bayson  
Vanessa Pangindian  
Tony Laniog  
Fidel Masga  
Kenneth McDonald  
Raymond Quintanilla

**Offices or Positions:**

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Airport Marketing Administrator  
Supply Management Administrator  
Management Analyst III  
Acting Engineering Supervisor  
Assistant Chief of Airport Police  
Airport Facility/Equipment Main. Superintendent  
Airport Operations Superintendent

William Brennan  
The Honorable Jesse A. Lujan  
Frank Santos

Arriola Law Firm, GIAA Legal Counsel  
Senator and Legislative Chairperson on Transportation  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

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<sup>1</sup> Arrived at 3:55 PM

## **2. APPROVAL OF AGENDA**

On motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously passed:

### **Resolution No. 26-38**

The Board hereby approves the agenda of April 30, 2026, regular meeting, as presented.

## **3. APPROVAL OF MINUTES**

### **A. March 26, 2026, Regular Board Meeting**

On motion duly made by Vice Chairman Sobti, seconded by Director Tainatongo, the following resolution was unanimously passed:

### **Resolution No. 26-39**

The Board hereby approves the minutes of March 26, 2026, Regular Board Meeting, subject to corrections.

## **4. CORRESPONDENCE**

Executive Manager (EM) Quinata advised there was no Correspondence to report.

## **5. OLD BUSINESS**

EM Quinata advised there was no Old Business to be presented.

## **6. NEW BUSINESS**

### **A. Approval and Award of Purchase and Installation of Ground Power Units and Pre-Conditional Air Units – IFB No. GIAA-001-FY26**

Reference is made for IFB No. GIAA-001-FY26, included as part of the Board's packet, which was presented by EM Quinata. Board action is requested to approve the award for Invitation for Bid ("IFB") No. GIAA-001-FY26 for the Purchase and Installation of Ground Power Units and Pre-Conditioned Air Units at the A.B. Won Pat International Airport Authority, Guam ("GIAA").

Bids were solicited for the purchase and installation of seventeen (17) ground power units (GPUs) and seventeen (17) pre-conditioned air units (PCAs) at the main terminal building of the A.B. Won Pat International Airport Authority, Guam ("GIAA"). The project involves the removal and disposal of existing GPU and PCA units in compliance with applicable local and federal environmental regulations, including 40 CFR Part 82, Subpart F, and Section 608 of the Clean Air Act. The project also includes the installation and integration of new units, testing and commissioning of equipment, and training for GIAA personnel. The GPUs and PCAs are essential

to terminal operations, providing aircraft at gate positions with electrical power and conditioned air, supporting safe, efficient, and environmentally compliant ground operations.

The contract will be awarded to the responsive and responsible bidder with the Lowest Total Bid Price within the available funding for the project, and provided the bid is reasonable and is in the best interest of GIAA to accept. The duration of the Project is two hundred seventy (270) calendar days from issuance of the Notice to Proceed.

The IFB was publicly announced in a local newspaper on January 30, February 10 and 24, 2026. The bid submission deadline was extended through March 25, 2026, 10:00 a.m. and bid opening took place on the same day at 10:15 a.m.

Twenty-one (21) firms and/or individuals downloaded the IFB package, and two (2) firms submitted a bid prior to the bid submission deadline. The bids were opened publicly and read aloud by the Supply Management Administrator and recorded by a member of the Procurement staff.

The government estimate for this project was \$7,461,000.00.

Oshkosh AeroTech LLC: The bidder submitted a total bid price of \$8,749,245.00 or 17.27% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and Bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Sunrise LLC: The bidder submitted a total bid price of \$7,602,009.00 or 1.89% above the government estimate. The bidder's submittal was reviewed and deemed responsive through the submission of all required documents, completed and in conformance with the IFB, and Bidder meets the standards of responsibility as set forth in the Procurement Law and Regulations.

Upon Board approval, the award will be processed through the issuance of a contract in conformance with the Guam Procurement Law and Regulations, subject to legal review.

The Project will be funded through Federal Aviation Administration ("FAA") Airport Improvement Plan ("AIP") grant.

After discussion, on motion duly made by Secretary Wekaley, seconded by Director Tainatongo, the following resolution was unanimously passed:

**Resolution No. 26-40**

The Board hereby approves the contract award for Purchase and Installation of Ground Power Units and Pre-Conditioned Air Units – IFB No. GIAA-001-FY26 in the amount of \$7,602,009.00 to Sunrise LLC, who is the lowest bidder that has met the standards.

**B. Approval and Award for Wildlife Management Services – Sole Source No. 22-004-FY26**

Reference is made for Sole Source No. 22-004-FY26, included as part of the Board's packet, which was presented by EM Quinata. Board action is requested to approve the award of the Sole Source Procurement (SS) No. SS-004-FY26, for Wildlife Hazard Management Services for the Antonio B. Won Pat International Airport, Guam's ("GIAA").

GIAA requires Wildlife Hazard Management Services to control, assess, mitigate and alleviate wildlife hazards in and around the Antonio B. Won Pat International Airport Authority, Guam (GIAA). These services are required for the protection of Commercial Aviation Resources, Human Health and Safety and the surrounding properties in accordance with the Federal Aviation Regulation ("FAR") Part 139 Advisory Circulars, directive and the Airport Certification Manual. GIAA does not have the personnel nor the resources, training or equipment to perform these specialized services, therefore a qualified service provider is required.

The current service provider, US Department of Agriculture – Animal and Plant Health Inspection Service Wildlife Services (USDA"), has been providing these essential services and the term of the agreement has been extended until May 31, 2026.

GIAA conducted market research prior to the exercise of any option to extend the contract secured by sole source procurement, a Notice to Solicit Interest was published on July 22, and on July 29, 2025. GIAA received a letter of interest from one (1) provider. As a result of the interest, GIAA published Request for Proposal No. RFP-001-FY26 on October 29, 2025, via GIAA's website, the Government of Guam Portal, public newspaper on October 29, November 4, and November 13, 2025, as well as subscribed to emails. GIAA also sent notices to known interested party to maximize competition on the same day.

GIAA extended the Proposal Submission Deadline to allow Prospective Offerors more time to submit a proposal from November 20, 2025, to December 2, 2025. A total of nine (9) firms and/or individuals downloaded the RFP Package; however, GIAA did not receive any proposals before the established submission deadline (See Attachment 1 – Sole Source Determination).

As a result of the market research and evaluation, it was determined that USDA is the sole provider able to perform the required Wildlife Hazard Management Services and has met the standards of responsibility and responsiveness in accordance with Guam Procurement Law and Regulations.

Upon Board approval, the award will be processed through the issuance of a Purchase Order in conformance with Guam Procurement Law and Regulations, subject to legal review.

The terms of the agreement for these services are to be provided under sole source procurement. The term of these services has been determined to be for an initial one (1) year, with four (4) successive annual options to renew. Any option to renew under Sole Source shall not exceed a term greater than one (1) year.

Any additional options to renew may be exercised at the sole discretion of GIAA, subject to availability of funding and negotiation of a fair and reasonable fee and in accordance with the Guam Procurement Law and Regulations.

The Wildlife Hazard Management Services will be funded under the Operations Division's O&M budget.

On motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

**Resolution No. 26-41**

The Board hereby approves Sole Source No. SS-004-FY26 for Wildlife Management Services, subject to negotiations to US Department of Agriculture – Animal and Plant Health Inspection Service Wildlife Services who is the sole provider who has met the standards of responsibility and responsiveness in accordance with Guam Procurement Law and Regulations.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made for the Executive Manager's Report as part of the Board's packet, which was presented by EM Quinata. The report included brief updates on Passenger Flight Network for May 2026, Month over Month Schedule Changes (May 2026 vs. April 2026), Year Over Year Air Service Snapshot, Typhoon Sinlaku Impact on Operations, Regulatory Updates, Infrastructure Update, Concession and Leases Updates, and Announcements.

**8. REPORT OF THE COMPTROLLER**

Reference is made for the Comptroller's Report included as part of the Board's packet, which was presented by Deputy Executive Manager (DEM) Dafne Mansapit-Shimizu. Attached herewith is GIAA's Operating Results Report for the month ending March 31, 2026. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month, and year-to-date results ended March 31, 2026. A chart of the key operating results for 6 month (6) of FY2026 ending March 31, 2026 – (in \$000's).

Year-to-date Total Signatory Revenues for the month ending March 31, 2026, are below Budgeted revenues by 5.5%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are 3.7% below budget while Passenger Facility Charges are below the budget estimate by 0.74%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by 0.7%.

Year-to-date Total Operating Revenues actual of \$36.6M are 4.0% below the budget estimate of \$38.1M.

Year-to-date Total Operating Expenses are below budget by 12.5%. Components of this line item include a 6.5% decrease in Personnel Service, a 17.5% decrease in Contractual Services, a 56.6% decrease in Materials & Supplies and a 0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of 12.3M represent a 18.7% increase over the year-to-date budgeted amount of \$10.3M.

Finally, our year-to-date results for Debt Service Coverage are at 1.57 versus the requirement of 1.25.

## **9. EXECUTIVE SESSION**

Chairman Bamba advised there was no Executive Session at this time.

## **10. PUBLIC COMMENTS**

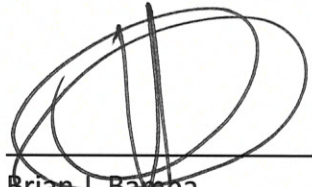
At this time Senator and Legislative Oversight Chairperson Jesse A. Lujan spoke about the current Jones Act exemption and how he requested an extension because 60 days really will not do us anything. He also expressed there are efforts to seek a complete waiver for Guam. Japan had just received their fuel that they are purchasing from Alaska. With that being said, he is looking at working with our military partners as one that has oversight of federal affairs as well to see if Guam can lobby the Trump administration to give Guam access to cheaper fuel.

Senator Lujan also thanked GIAA for the constant communication during Super Typhoon Sinlaku and getting the airport back to operations quickly. He also brought up Lotte Duty Free mentioning that communication must be going pretty well since things are moving forward and that their contract expires right around the corner. Once again, he brought up that if legislative intervention is needed, there may not be time to do it through the legislative route because the legislature is currently in active budget hearings and in about a week the May session will be conducted. Should anything happen regarding the concession RFP an emergency session would be the best route and would have to be called by the Governor. Senator Lujan said he is hoping and praying it does not get to this point and that everything goes smoothly.

## **11. ADJOURNMENT**

Motion to adjourn duly made by Chairman Bamba; motion unanimously passed. The meeting was adjourned at 4:09 p.m.

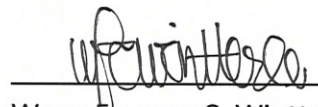
Dated this 18 day of June 2026.

  
\_\_\_\_\_  
Brian J. Balboa  
Chairman

Attest:

  
\_\_\_\_\_  
Donald I. Weakley  
Board Secretary

Prepared and Submitted by:

  
\_\_\_\_\_  
Wana Frances C. Wintterle  
Corresponding Secretary

**BOARD OF DIRECTORS REGULAR MEETING**  
**3:00 p.m., Thursday, April 30, 2026**  
**GIAA CONFERENCE ROOMS 1 & 2**

Videoconference and Live Streamed via: <https://www.guamairport.com> or  
<https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

Public Notice

First Notice:

The Guam Daily Post – Thursday, April 23, 2026  
Notice to Media – Thursday, April 23, 2026

Second Notice:

The Guam Daily Post – Tuesday, April 28, 2026  
Notice to Media – Tuesday, April 28, 2026

**AGENDA**

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
  - A. March 26, 2026, Regular Board Meeting
4. Correspondence – None
5. Old Business – None
6. New Business
  - A. Approval and Award of Purchase and Installation of Ground Power Units and Pre-Conditioned Air Units – IFB No. GIAA-001-FY26
  - B. Approval of Award for Wildlife Management Services – Sole Source No. SS-004-FY26
7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session – None
10. Public Comments
11. Adjournment



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
Board of Directors Regular Meeting  
3:00 p.m., Thursday, April 30, 2026  
GIAA Terminal Conference Rooms 1 & 2

SIGN-IN SHEET

|     | <u>PRINT NAME</u>       | <u>COMPANY/AGENCY</u> |
|-----|-------------------------|-----------------------|
| 1.  | Jim Arriola             | GIAA                  |
| 2.  | FR SANTOS               | TMG                   |
| 3.  | Isithum Bay             | GIAA                  |
| 4.  | Jenelle Mero            | GIAA                  |
| 5.  | VANESSA PANGINPIAN      | GIAA                  |
| 6.  | Jonah Benavente         | POST                  |
| 7.  | DM/ LAMIG               | GIAA                  |
| 8.  | Raymond Quintani II     | GIAA                  |
| 9.  | <del>Jeffrey Nene</del> | <del>ORP</del>        |
| 10. | Jesse Lyon              | Legislature           |
| 11. | ELIEMO UMBRINO          | SEN LUTAN OFFIC       |
| 12. | DEBBIE NGATA            | GAA                   |
| 13. | F Masga                 | GIAA                  |
| 14. | Terrell a Fasanamline   | GIAA                  |
| 15. | Ken McDonald            | GIAA                  |
| 16. |                         |                       |
| 17. |                         |                       |
| 18. |                         |                       |
| 19. |                         |                       |
| 20. |                         |                       |

Call us at 671.649.1924 or email: [krista@postquam.com](mailto:krista@postquam.com)

**A.B. WON PAT INTERNATIONAL  
AIRPORT GUAM BOARD OF  
DIRECTORS  
REGULAR MEETING**

Thursday, April 30, 2026 at 3:00 PM in Terminal Conference Rooms 1 & 2 and by Videoconference and Live Streamed via GIAA website: [www.guamairport.com](http://www.guamairport.com) or <https://www.guamairport.com/corporate/about-our-airport/board-of-directors/airport-board-meeting>

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7. Report of Executive Manager
  - A. Airport Updates
  - B. Announcements
8. Report of Comptroller
9. Executive Session - None
10. Public Comments
11. Adjournment

Parking is available in the Public Parking Lot. Call the Board Office at (671) 642-4717 for special accommodations, auxiliary aids, or services. This ad is paid for by GIAA.

**BROOKS CONCEPCION LAW, P.C.**

247 Martyr Street, Ste. 101  
Hagåtña, Guam 96910  
(671) 472-6848 • (671) 477-5790  
Attorneys for Petitioner

**IN THE SUPERIOR COURT OF GUAM  
IN THE MATTER OF THE ESTATE OF:  
CONRADO S. TIONGSON,  
Deceased.  
PROBATE CASE NO. PR0010-26  
NOTICE TO CREDITORS**

Notice is hereby given by the undersigned, Terrence M. Brooks, Administrator of the Estate of Conrado S. Tiongson, deceased, to the creditors of, and all persons having claims against the said estate or against said deceased, that within sixty (60) calendar days after the first publication of this notice, they either file them with necessary vouchers in the office of the Clerk of the Superior Court, Guam, or exhibit them with the necessary vouchers to Terrence M. Brooks, Administrator, at the law offices of BROOKS CONCEPCION LAW, P.C., at 247 Martyr Street, Ste. 101, Hagåtña, Guam, the same being the place for the transaction of the said estate.

Dated: 4/1/26

By: /s/ Terrence M. Brooks  
Administrator for the  
Estate of Conrado S. Tiongson

**WANTED:**

**NEW OR USED  
300-700 KW, 480V  
GENERATOR**

Please call/email: Dianne  
671-648-0030  
[fredridm@ussicorp.com](mailto:fredridm@ussicorp.com)

**BROOKS CONCEPCION LAW, P.C.**

247 Martyr Street, Ste. 101  
Hagåtña, Guam 96910  
(671) 472-6848 • (671) 477-5790  
Attorneys for Petitioner

**IN THE SUPERIOR COURT OF GUAM  
IN THE MATTER OF THE ESTATE OF:  
ZELMA BLANCHE SUMMERS,  
Deceased.  
PROBATE CASE NO. PR0029-26  
NOTICE TO CREDITORS**

Notice is hereby given by the undersigned, Terrence M. Brooks, Administrator of the Estate of Zelma Blanche Summers, deceased, to the creditors of, and all persons having claims against the said estate or against said deceased, that within sixty (60) calendar days after the first publication of this notice, they either file them with necessary vouchers in the office of the Clerk of the Superior Court, Guam, or exhibit them with the necessary vouchers to Terrence M. Brooks, Administrator, at the law offices of BROOKS CONCEPCION LAW, P.C., at 247 Martyr Street, Ste. 101, Hagåtña, Guam, the same being the place for the transaction of the said estate.

Dated: 4/1/26

By: /s/ Terrence M. Brooks  
Administrator for the Estate of  
Zelma Blanche Summers



CALL: (671) 647-6820

**VEHICLE FOR SEAL BID "AS IS"**

2020 NISSAN KICKS  
2019 HYUNDAI TUCSON

Seal bids must be accepted no later than  
WEDNESDAY APRIL 29, 2026 | 4PM.

Vehicle will be available for inspection by appointment only  
PFC Finance has the right to refuse any & all bids.

126 Chalan San Antonio, Tamuning | MON-WED: 9am-4pm

**BROOKS CONCEPCION LAW, P.C.**

247 Martyr Street, Ste. 101  
Hagåtña, Guam 96910  
(671) 472-6848 • (671) 477-5790  
Attorneys for Petitioner

**IN THE SUPERIOR COURT OF GUAM  
IN THE MATTER OF THE ESTATE OF:  
SANDRA ISEKE OKADA,  
Deceased.  
PROBATE CASE NO. PR0020-26  
NOTICE TO CREDITORS**

Notice is hereby given by the undersigned, Albert Okada, Administrator of the Estate of Sandra Iseke Okada, deceased, to the creditors of, and all persons having claims against the said estate or against said deceased, that within sixty (60) calendar days after the first publication of this notice, they either file them with necessary vouchers in the office of the Clerk of the Superior Court, Guam, or exhibit them with the necessary vouchers to Albert Okada, Administrator, at the law offices of BROOKS CONCEPCION LAW, P.C., at 247 Martyr Street, Ste. 101, Hagåtña, Guam, the same being the place for the transaction of the said estate.

Dated: 4/1/26

By: /s/ Albert Okada  
Administrator for the Estate of  
Sandra Iseke Okada


**GUAM ECONOMIC DEVELOPMENT AUTHORITY**

590 S. MARINE CORPS DR. SUITE 511 ITC BLD TAMUNING, GUAM 96913  
TEL (671) 647-4332 FAX (671) 649-4146 [www.investguam.com](http://www.investguam.com)

**NOTICE OF AVAILABILITY OF PRIVATE ACTIVITY BONDS:  
VOLUME CAMP FOR 2026**

Private Activity Bonds (PABs) are tax-exempted bonds issued by public entities to provide below-market financing for certain types of private projects that serve a public purpose, as specified by Federal tax law also imposes a number of other restrictions and requirements on the issuance of Private Activity Bonds, among which is a "volume cap" at the state level that limits the amount of PABs that can be issued each year (Guam is treated as a state for this purpose). Each state receives annual PAB volume cap allocation, calculated according to a formula established by federal tax law. In addition, federal law allows unused volume cap to be carried forward for future use; carry forward amounts expire after three years.

The total available volume cap for Private Activity Bonds in Guam, inclusive of unused volume cap carried forward, is \$326,187,101. The available carry forward volume cap is allocated among the permitted types of bonds as follows:

Qualified Mortgage Bonds or Mortgage Credit Certificates - \$48,928,065  
Qualified Redevelopment Bonds - \$32,618,710  
Mass Community Facilities - \$65,237,420  
Solid Waste Disposal Facilities - \$3,261,871  
Qualified Residential Rental Projects - \$65,237,420  
Facilities for Local Furnishing of Electric Energy or Gas - \$32,618,710  
Qualified Hazardous Waste Facilities - \$32,618,710  
Qualified Enterprise Zone Facility Bonds - \$45,666,194

The Guam Economic Development Authority (GEDA) pursuant to Section 146 of the Internal Revenue Code of 1986 and GEDA's authority to issue project revenue bonds pursuant to Chapter 64 of Title 12 of the Guam Code Annotated, issuing this Notice of Availability of Private Activity Bonds allocation. Applications will be made available at GEDA's office located at 590 South Marine Corps Dr., ITC Building, Suite 511, Tamuning, Guam 96913 or on the GEDA website at [www.investguam.com](http://www.investguam.com). The submission deadline for all applicants to be considered for available volume cap is May 31, 2026. All allocations for private activity bonds are issued on a competitive basis.

/s/ CHRISTINA D. GARCIA, GUAM ECONOMIC DEVELOPMENT AUTHORITY CEO/ADMINISTRATOR  
The cost of this ad is paid for by GEDA General Fund

**APPLY NOW!!**

- 2 - AIR CONDITIONING & REFRIGERATION MECHANIC with min. 2 yrs. exp. \$21.91 PER HOUR\***  
Performs A/C & refrigeration mechanic duties for residential, commercial and/or government construction projects.
- 10 - CARPENTER with min. 1 yr. exp. \$18.34 PER HOUR\***  
Performs carpentry duties for residential, commercial and/or government construction projects.
- 8 - CEMENT MASON with min. 1 yr. exp. \$17.51 PER HOUR\***  
Performs cement mason duties for residential, commercial and/or government construction projects.
- 4 - ELECTRICIAN with min. 2 yrs. exp. \$21.02 PER HOUR\***  
Performs electrician duties for residential, commercial and/or government construction projects.
- 3 - HEAVY EQUIPMENT MECHANIC with min. 2 yrs. exp. \$21.77 PER HOUR\***  
Performs heavy equipment mechanic duties for residential, commercial and/or government construction projects. (Must be able to obtain driver's license)
- 2 - PAINTER with min. 1 yr. exp. \$19.82 PER HOUR\***  
Performs painter duties for residential, commercial and/or government construction projects.
- 4 - PLUMBER with min. 2 yrs. exp. \$19.48 PER HOUR\***  
Performs plumber duties for residential, commercial and/or government construction projects.
- 4 - REINFORCING METAL WORKER with min. 1 yr. exp. \$16.98 PER HOUR\***  
Performs reinforcing metal worker duties for residential, commercial and/or government construction projects.
- 2 - WELDER with min. 1 yr. exp. \$20.30 PER HOUR\***  
Performs welder duties for residential, commercial and/or government construction projects.

Verification of qualifications required

*\*Special wage rate: Work to be performed on DPRI-funded projects and projects covered by Davis Bacon, Service Contracts Act, and/or Executive Order 14206 will be paid no less than the indicated wage rate but may be paid more where special rates apply and may require paid holidays and/or paid sick leave.*

Successful applicant must be able to obtain military base access pass upon hire. Employees are required to take and pass a substance abuse test after hire.

**Benefits:** Round-trip airfare for off-island hire, food and lodging @ \$102.49/wk.; local transportation to/from jobsite from the employer's designated housing facility; and employer/employee-paid medical insurance provided.

The job offer meets all EEO requirements, and initiates a temporary placement. The recruitment associated with this job offer is closely monitored by the Department of Labor. Qualified, available and willing U.S. workers are highly encouraged to apply. Should you qualify for the job and are not hired, you may appeal with the Department of Labor who will independently review matter.

For the complete job duties, apply in person at the American Job Center  
414 W. Soledad Avenue, Suite 300 GCIC Building Hagatna, Guam  
Or apply online at [www.hireguam.com](http://www.hireguam.com); Enter Keyword: 2026-066

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A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM  
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Doyon A. Morato

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Vice Chairman  
Director  
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Danielle Camacho  
Tony Lanio  
Rolenda Faasuamalie  
Fidel Masga  
Daniel Stone  
Vanessa Pangindian

**Offices or Positions:**

Executive Manager  
Deputy Executive Manager  
Airport Services Manager  
Acting Comptroller  
Engineer III (Civil) – Acting Engineering Supervisor  
Airport Marketing Administrator  
Assistant Chief of Airport Police  
Assistant Fire Chief (Airfield)  
Management Analyst III

William Brennan  
Frank Santos

Arriola Law Firm, GIAA Legal Counsel  
TMG, GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

**2. APPROVAL OF AGENDA**

On motion duly made by Director Tainatongo, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

**Resolution No. 26-34**

The Board hereby amends the agenda as recommended by management, to consolidate items 6A, 6B, and 6C into one.

**3. APPROVAL OF MINUTES**

A. February 27, 2026, Regular Board Meeting

On motion duly made by Director Alcorn seconded by Director Morato, the following resolution was unanimously passed:

**Resolution No. 26-35**

The Board hereby approves the minutes of February 27, 2026, Regular Board Meeting, subject to corrections.

**4. CORRESPONDENCE**

Executive Manager (EM) Quinata advised there was no Correspondence to report.

**5. OLD BUSINESS**

EM Quinata advised there was no Old Business to be presented.

**6. NEW BUSINESS**

- A. Amendment to DFS Guam, L.P., Lotte Duty Free Guam, LLC, and the A.B. Won Pat International Authority, Guam Settlement Agreement
- B. Proposed Extension of Specialty Retail Concession Agreement between Lotte Duty Free Guam, LLC and the A.B. Won Pat International Airport, Authority, Guam
- C. Proposed Legislation to authorize the Extension of the Specialty Retail Concession Agreement

In the beginning of this board meeting, EM Quinata requested an amendment to consolidate items 6A, 6B, and 6C that addresses three coordinated actions to ensure operational continuity with GIAA specialty retail concession program, and it was approved by the board. EM Quinata presented this consolidated item to the Board, including a draft resolution.

EM Quinata reported that GIAA has received signed copies of the previously discussed amendment to Settlement Agreement from D.F.S. Guam, L.P. and Lotte Duty Free Guam, LLC, and if approved by the Board, EM Quinata will affix his signature on the document mentioned on behalf of GIAA. Once the Amendment to Settlement Agreement is completed, GIAA anticipates engaging in negotiation between management, GIAA's consultants, and Lotte Duty Free, which may provide for an interim extension to the existing retail concessions to minimize disruption of services at the airport. This will also maintain passenger services and revenue flow during the

transition and allow GIAA sufficient time for the airport to complete the competitive solicitation for a new specialty retail concession agreement.

If there is a potential agreement to extend the existing specialty retail concession agreement beyond July 2026, GIAA would still need the Legislature to authorize GIAA to go beyond July 21, 2026.

The draft resolution in the Board Packet delegates to GIAA management the authority to execute the amendment to the settlement agreement and to develop and advance legislation to support any contemplated specialty retail concession agreement extension.

On motion duly made by Director Tainatongo, seconded by Vice-Chairman Sobti, the following resolution was unanimously passed:

**Resolution No. 26-36**

The Board hereby approves Resolution No. 26-36 – Resolution relating to the approval of an amendment to settlement agreement, approval of concession leave extension, and approval of draft legislation. A copy of the executed version of said resolution is attached hereto.

**7. REPORT OF THE EXECUTIVE MANAGER**

Reference is made for the Executive Manager's Report as part of the Board's packet, which was presented by EM Quinata. The report included brief updates on Passenger Flight Network for April 2026, Month over Month Schedule Changes (April 2026 vs. March 2026), Year Over Year Air Service Snapshot, Airline Issues, Regulatory Updates, Infrastructure Update, Legislative Update, Concession and Leases Updates, Procurement Updates, and Announcements.

**8. REPORT OF THE COMPTROLLER**

Reference is made for the Comptroller's Report included as part of the Board's packet, which was presented by Acting Comptroller Ms. Danielle Camacho. Attached herewith is GIAA's Operating Results for the month ending February 28, 2026. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month, and year-to-date results ended February 28, 2026. A chart is included in the report breaking down the key operating results for 5 month(s) of FY2026 ending February 28, 2026 – (in \$000's).

Year-to-date Total Signatory Revenues for the month ending February 28, 2026, are below Budgeted revenues by 4.2%. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are 2.6% below budget while Passenger Facility Charges are below the budget estimate by 7.8%.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are

below the budget estimate by 1.8%.

Year-to-date Total Operating Revenues actual of \$30.2M are 3.6% below the budget estimate of \$31.3M.

Year-to-date Total Operating Expenses are below budget by 11.8%. Components of this line item include an 6.0% decrease in Personnel Service, a 17.0% decrease in Contractual Services, a 54.9% decrease in Materials & Supplies and a 0% decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of \$9.5M represents a 19.1 % increase over the year-to-date budgeted amount of \$8.2M.

Finally, our year-to-date results for Debt Service Coverage are at 1.52 versus the requirement of 1.25.

## **9. EXECUTIVE SESSION**

Chairman Bamba advised there was no Executive Session at this time.

## **10. PUBLIC COMMENTS**

EM Quinata advised there was no Public Comments at this time.

## **11. ADJOURNMENT**

Motion to adjourn duly made by Chairman Bamba, seconded by Vice-Chairman Sobti; motion unanimously passed. The meeting was adjourned at 3:46 p.m.

Dated this 30 day of April 2026.

Attest:

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Brian J. Bamba  
Chairman

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Donald I. Weakley  
Board Secretary

Prepared and Submitted by:

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Wana Frances C. Wintterle  
Corresponding Secretary

## EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING

April 30, 2026

### PASSENGER FLIGHT NETWORK: MAY 2026

| AIRLINE         | ROUTE | FLIGHT #<br>(Arriving/Departing) | ETA/ETD   | OPERATING DAYS<br>(ORIGINATING/DEPARTING<br>GUAM)                           | AIRLINE             | ROUTE | FLIGHT #<br>(Arriving/Departing) | ETA/ETD      | OPERATING DAYS<br>(ORIGINATING/DEPARTING<br>GUAM)                                           |
|-----------------|-------|----------------------------------|-----------|-----------------------------------------------------------------------------|---------------------|-------|----------------------------------|--------------|---------------------------------------------------------------------------------------------|
| United Airlines | HNL   | UA201U/UA200                     | 1805/0705 | Daily Eff May 2 - 20 ETD @ 07120 on Wed & Sat                               | Japan Airlines      | NRT   | JL941/JL942                      | 1440/1925    | Daily                                                                                       |
|                 | HND   | UA849/UA848                      | 0425/1930 | Daily, Eff May 21, ETA @ 0420                                               | Phillipine Airlines | MNL   | PR110/PR111                      | 0420/0600    | Daily                                                                                       |
|                 | NRT   | UA827/UA873                      | 1540/1655 | Daily, Eff May 21 ETA @1545 and ETD @1700                                   | Korean Air          | ICN   | KE417/KE418                      | 2335/0200    | Daily, except May 7-21 and May 26- 31, 2026                                                 |
|                 |       | UA196/UA197                      | 2145/1210 | Daily                                                                       |                     | ICN   | KE415/KE416                      | 1535/1720    | Daily                                                                                       |
|                 |       | UA865/UA864                      | 2115/1255 | Mon & Fri/Tue & Sat, Eff May 21 ETD 1300                                    | Jin Air             | ICN   | LJ915/LJ916                      | 2345/0050 +1 | Daily                                                                                       |
|                 | KIX   | UA150/UA151                      | 1545/0705 | Daily, Eff May 21 ETA @1550 and ETD@0715                                    |                     | PUS   | LJ921/LJ922                      | 0150/0250    | Daily except Thursdays. (No ops on May 7, 8, 10, 13, 14, 16, 17, 19, 20, 21, 24, 28, 29 31) |
|                 | NGO   | UA136/UA137                      | 1600/0720 | Mon, Thur, & Fri, Eff May 21 ETA@1610 and ETD @0730                         | T'Way Airlines      | KIX   | TW509/TW510                      | 1530/1630    | May 1 - 7 only                                                                              |
|                 | MNL   | UA184/UA183                      | 0415/1915 | Daily, ETA on Wed/Sat @0540.                                                |                     |       |                                  |              |                                                                                             |
|                 | ROR   | UA192/UA193                      | 0610/1910 | Wed & Sat/ Tue & Fri                                                        | Air Seoul           | ICN   | RS101/RS102                      | 0100/0200    | May 1 - 5 and effective May 6 - 31, will operate on Tue, Wed, Sat and Sun                   |
|                 |       | UA158/UA157                      | 0505/2340 | Mon,Tue, Thur, Fri/ Sun,Mon,Wed, Thurs. Eff May 21 ETA 205210 and ETD @2345 | Air Busan           | PUS   | BX614/BX613                      | 0120/0240    | Mon, Thur, Fri & Sun. except fro April 8-30. ETA/ETD on Thu &Sun @ 0230/0330                |
|                 | SPN   | UA076/UA174                      | 1040/0805 | Daily                                                                       | Star Marianas       | ROP   | **3401/**4301                    | 1200/1230    | Mon, Tue, Wed, Thu, Fri                                                                     |
|                 | TPE   | UA166/UA165                      | 1700/0730 | Wed. and Sat., Eff May 23 ETA @1715 and ETD @0745                           |                     |       |                                  |              |                                                                                             |
|                 | TKK   | UA133/UA132                      | 1745/0825 | Thu & Sun/Wed & Sat. ETA on Sun @1640 and ETD on Sat @0930                  |                     |       |                                  |              |                                                                                             |
|                 |       | UA154/UA155                      | 1805/0755 | Tue & Fri/Mon & Thu                                                         |                     |       |                                  |              |                                                                                             |
|                 | PNI   | UA176/UA176                      | 0335/2025 | Departures Sunday, Arrivals Monday                                          |                     |       |                                  |              |                                                                                             |
|                 | Yap   | UA186/UA185                      | 0400/2335 | Wed & Sun/Tue & Sat, Eff May 24 ETA @0405                                   |                     |       |                                  |              |                                                                                             |

### MONTH OVER MONTH SCHEDULE CHANGES (May 2026 vs. April 2026)

There have been some adjustments in airline schedules corresponding to travel demand and application of fuel surcharges in ticket prices, particularly with our Korean carriers. Total airline seat capacity in May 2026 decreases to 95,900 from 106,582 in April 2026, representing a 10% decrease month over month. Suspension of flights and decreased frequency also reflects a 10% decrease month over month, with 517 flights scheduled to operate in May 2026 as compared to the 580 flights that were scheduled to operate in April 2026. See details below:

- Korean Air downgauges its afternoon flight from ICN from a B777Q aircraft with 338 seats to a 773Q with 292 seats. This represents a loss of 1,426 seats for the month of May as compared to April 2026
- Korean cancels its early morning Incheon flight from May 7-21 and May 26 – 31, resulting in a decrease of 21 flights and 2,898 seats for the month of May as compared to April 2026.
- Air Seoul decreases frequency on its ICN flight from daily to 4x weekly, effective May 6. This represents a loss of 12 flights and 2,340 seats for the month of May, as compared to April 2026.
- Jin Air cancels its 2<sup>nd</sup> early morning flight to Incheon, resulting in a decrease of 31 flights and 5,859 seats for the month of May, as compared to April 2026

## EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING

April 30, 2026

### YEAR OVER YEAR AIR SERVICE SNAPSHOT

| <u>FY2024</u> |               |               | <u>FY2025</u> |               |               | <u>FY2026</u> |               |               | <u>FY 2025 v FY2026</u><br>% Percentage Change |               |               |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------------------------------------|---------------|---------------|
| # of Flights  | Seat Capacity | Enplane-ments | # of Flights  | Seat Capacity | Enplane-ments | # of Flights  | Seat Capacity | Enplane-ments | # of Flights                                   | Seat Capacity | Enplane-ments |
| 647           | 121,121       | 79,121        | 651           | 119,723       | 79,471        | 733           | 145,462       | 87,385        | 13%                                            | 21%           | 10%           |
| 649           | 118,657       | 82,864        | 564           | 105,439       | 78,848        | 791           | 159,237       | 94,240        | 40%                                            | 51%           | 20%           |
| 686           | 124,247       | 96,604        | 619           | 115,650       | 94,982        | 927           | 183,333       | 125,089       | 50%                                            | 59%           | 32%           |
| 728           | 148,616       | 101,439       | 638           | 117,030       | 93,473        | 684           | 133,395       | 98,923        | 7%                                             | 14%           | 6%            |
| 679           | 129,083       | 94,082        | 580           | 109,989       | 86,003        | 616           | 123,988       | 93,225        | 6%                                             | 13%           | 8%            |
| 660           | 127,338       | 97,172        | 639           | 120,937       | 92,389        | 674           | 135,708       | 101,710       | 5%                                             | 12%           | 10%           |
| 632           | 117,135       | 75,283        | 601           | 113,814       | 78,697        | 580           | 106,582       | N/A           | -3%                                            | -6%           | N/A           |
| 649           | 128,368       | 84,152        | 590           | 111,676       | 82,721        | 517           | 95,990        | N/A           | -12%                                           | -14%          | N/A           |
| 609           | 115,976       | 85,672        | 581           | 113,959       | 87,286        | -             | -             | -             | -                                              | -             | -             |
| 635           | 119,700       | 86,066        | 655           | 126,624       | 94,702        | -             | -             | -             | -                                              | -             | -             |
| 658           | 124,050       | 95,060        | 777           | 148,015       | 110,837       | -             | -             | -             | -                                              | -             | -             |
| 584           | 113,413       | 73,060        | 728           | 143,933       | 80,724        | -             | -             | -             | -                                              | -             | -             |

For May 2026, there is a 12% decrease in the number of flights and 14% decrease in seat capacity as compared to May 2025. This is a result of 1) Jin Air's suspension of its 2<sup>nd</sup> morning flight to Incheon it operated in May 2025 and suspended for the entire month of May 2026, representing a loss of 31 flights and 5,394 seats and 2) T'ways' suspension of daily flights it operated in May 2025 which is not scheduled to operate in May 2026, representing a loss of 31 flights and 5,859 seats.

### Typhoon Sinlaku Impact on Operations

A timeline of significant events of Typhoon Sinlaku is presented as follows:

|                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Friday, April 10, 2023 @ 4pm     | GIAA Management held a heavy weather briefing for tenants and airlines, providing latest status of Typhoon Sinlaku.                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Sunday, April 12, 2026 @ 5pm     | COR 2 declared indicating destructive winds possible within 24 hours                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Monday, April, 13, 2026 @ 4pm    | COR 1 declared indicating destructive winds expected within 12 hours                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Mon – Thurs, April 13 – 16, 2026 | A total of 69 flights were cancelled as a result of the lingering effects of Typhoon Sinlaku                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Thursday, April 16, 2026 @ 12pm  | COR 4 declared, island resumes normal operations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Friday, April 17, 2026 @ 3:00 pm | GIAA Management holds a Post Typhoon Sinlaku Debrief for Tenants and Airlines and provides an airport update: <ul style="list-style-type: none"> <li>Minimal water intrusion, no extreme damage or impact.</li> <li>3 stranded passengers weathered the storm in the airport facility.</li> <li>Started receiving flight activity by morning, Thursday, April 16, 2026, less than 24 hours after declaration of COR 4.</li> <li>GIAA sending GIAA Post Typhoon Recovery Response Team to expedite CNMI Port Authority's recovery at its airport facilities</li> </ul> |

## **EXECUTIVE MANAGER'S REPORT**

### **GIAA BOARD OF DIRECTORS MEETING**

April 30, 2026

#### **REGULATORY UPDATES**

##### **TSA Approves CAP Program**

TSA has approved the GIAA Concourse Access Pass (CAP) program that allows for non-ticketed passengers to access the concourse, initially during the operating hours of 4:00am to 7:00 pm to Shop or Dine at our retail and food and beverage operations. Developed to support non-aviation revenue, the program allows individuals to apply for a 3-hour access pass and spend time in the concourse. Through TSA guidance, Airport Police, with the support of the MIS and Marketing sections, was able to acquire approval via an amendment to its Airport Security Program. GAA has actively engaged our retail operator and food and beverage vendors to ensure we they have adequate product/options for the public who chooses to avail of this program.

The program will be announced by press release and social media posting in May 2026. This is a fully electronic program. All program guidelines, application and approval will be accessed at the [www.guamairport.com](http://www.guamairport.com) website.

##### **FAA Part 139 Triennial Full Scale Exercise Planning**

Planning for the Triennial Full-Scale Exercise (FSE) tentatively scheduled for November 2026, launched with the first internal GIAA meeting held on March 17, 2026. Individual committee meetings with island-wide responders will be held to review agency roles and responsibilities as it relates to the Full-Scale Exercise, beginning three months to exercise execution.

#### **INFRASTRUCTURE UPDATE**

##### **Terminal Flooring Project**

The terminal flooring project has been extended to June 5, 2026 to address punch-list items.

##### **Apron Rehabilitation Project**

Apron Rehabilitation Project Package "A" continues with the completion of work at Gates 12 & 14, and ongoing work at Spot 1 and Gates 7 and 16. Airline operators are fully aligned with current gate availability with no impact to airline operations.

## EXECUTIVE MANAGER'S REPORT GIAA BOARD OF DIRECTORS MEETING

April 30, 2026

### CONCESSIONS & LEASES

#### **Request for Proposal GIAA-C-001-FY26 Specialty Retail Merchandise Concession**

Announced: Friday, March 6, 2026  
Proposal Submission Deadline: Friday, May 29, 2026 @ 4pm

#### **Request for Proposal GIAA - C-002-FY26 Master Food & Beverage Concessions**

Announced: Wednesday March 25, 2026  
Proposal Submission Deadline: Friday, June 19, 2026 @ 4pm

### PROCUREMENT UPDATES

#### **Request for Proposal RFP -003-FY26 Architectural, Engineering and Surveying Services**

Announced: Friday, April 24, 2026  
Bid Submission Deadline: Thursday, May 14, 2026 @ 4pm

#### **Request for Proposal RFP-007-FY26 Support Services for JD Edwards World Software**

Announced: Friday, April 3, 2026  
Proposal Submission Deadline: Friday, May 1, 2026 @ 4pm

### ANNOUNCEMENTS

- **Terminal Building Roof Replacement & Renewable Energy System (Phase I) Commencement Ceremony** held earlier today at 11am at the West Ticket lobby recognized the investment of over \$21M in the hardening and sustainability of the island's only commercial airport. Thank you to all the Board of Directors for their attendance and participation.

April 27, 2026

**MEMORANDUM**

**To:** Mr. Brian Bamba  
Chairman  
GIAA Board of Directors

**From:** Danielle Camacho   
Acting Comptroller

**Subject: Operating Results – Revenues and Expenses as of March 31, 2026**

Attached herewith is GIAA's Operating Results Report for the month ending March 31, 2026. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended March 31, 2026.

The key operating results for 6 month(s) of FY2026 ending March 31, 2026 – (in \$000's) are

| CATEGORY                                         | Actual<br>FY26<br>Current<br>Month | YEAR-TO-DATE            |                         |                                    | FORECAST FOR FULL YEAR-<br>FY26 |                                    |
|--------------------------------------------------|------------------------------------|-------------------------|-------------------------|------------------------------------|---------------------------------|------------------------------------|
|                                                  |                                    | Budget<br>FY26<br>Y-T-D | Actual<br>FY26<br>Y-T-D | % Variance<br>Budget vs.<br>Actual | Actual                          | % Variance<br>Budget vs.<br>Actual |
|                                                  |                                    |                         |                         | Y-T-D<br>Current<br>Month          |                                 |                                    |
| Total Signatory Revenues                         | \$ 3,463.2                         | \$ 21,830.8             | \$ 20,621.8             | -5.5%                              | \$ 42,596.9                     | -2.8%                              |
| Total Concession Revenues                        | \$ 918.7                           | \$ 5,592.0              | \$ 5,383.2              | -3.7%                              | \$ 11,068.0                     | -1.9%                              |
| Total PFC's                                      | \$ 402.1                           | \$ 2,349.0              | \$ 2,174.8              | -7.4%                              | \$ 4,497.4                      | -3.7%                              |
| Total Other Revenues                             | \$ 1,617.6                         | \$ 8,349.6              | \$ 8,410.6              | 0.7%                               | \$ 16,641.4                     | 0.4%                               |
| Total Operating Revenues                         | \$ 6,401.5                         | \$ 38,121.4             | \$ 36,590.4             | -4.0%                              | \$ 74,803.8                     | -2.0%                              |
| Total Operating Expenses                         | \$ 3,940.7                         | \$ 27,779.8             | \$ 24,313.5             | -12.5%                             | \$ 52,249.4                     | -6.2%                              |
| Net Revenues from<br>Operations                  | \$ 2,460.8                         | \$ 10,341.6             | \$ 12,277.0             | 18.7%                              | \$ 22,554.4                     | 9.4%                               |
| Non-Operating Expenses                           | \$ 119.8                           | \$ 741.5                | \$ 771.0                | 4.0%                               | \$ 1,512.5                      | 2.0%                               |
| Other Available Moneys/Other<br>Sources of Funds | \$ 403.4                           | \$ 2,155.7              | \$ 2,373.1              | 10.1%                              | \$ 4,528.7                      | 5.0%                               |
| <b>Net Debt Service Coverage</b>                 | <b>1.85</b>                        | <b>1.61</b>             | <b>1.57</b>             | <b>-2.0%</b>                       | <b>1.75</b>                     | <b>9.4%</b>                        |

Year-to-date Total Signatory Revenues for the month ending March 31, 2026 are below Budgeted revenues by **5.5%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **3.7%** below budget while Passenger Facility Charges are below the budget estimate by **7.4%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are above the budget estimate by **0.7%**.

Year-to-date Total Operating Revenues actual of **\$36.6M** is **4.0%** below the budget estimate of **\$38.1M**.

Year-to-date Total Operating Expenses are below budget by **12.5%**. Components of this line item include an **6.5%** decrease in Personnel Service, a **17.5%** decrease in Contractual Services, a **56.6%** decrease in Materials & Supplies and a **0%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$12.3M** represents a **18.7%** increase over the year-to-date budgeted amount of **\$10.3M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.57** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

#### Attachments

Cc: Board of Directors  
Executive Manager  
Deputy Executive Manager  
Airport Services Manager

**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**KEY OPERATING RESULTS (\$000's)**  
**As of March 31, 2026**

|                                                                                 | CURRENT MONTH    |                  |                  |                      | Budget<br>Full Year | YEAR - TO - DATE |                  |                  |                      | FULL YEAR FORECAST |                      |
|---------------------------------------------------------------------------------|------------------|------------------|------------------|----------------------|---------------------|------------------|------------------|------------------|----------------------|--------------------|----------------------|
|                                                                                 | Actual<br>FY2025 | Budget<br>FY2026 | Actual<br>FY2026 | %Var<br>Bud Vs Act'l |                     | Actual<br>FY2025 | Budget<br>FY2026 | Actual<br>FY2026 | %Var<br>Bud Vs Act'l | Actual/Est         | %Var<br>Bud Vs Act'l |
| <b>I. Signatory Airline Rents &amp; Fees</b>                                    |                  |                  |                  |                      |                     |                  |                  |                  |                      |                    |                      |
| Terminal Bldg Rentals                                                           | 302.4            | 305.0            | 302.7            | -0.8%                | 3,659.7             | 1,814.3          | 1,829.8          | 1,791.7          | -2.1%                | 3,621.6            | -1.0%                |
| Departure Fees                                                                  | 616.7            | 794.0            | 705.9            | -11.1%               | 8,713.6             | 3,532.7          | 4,381.3          | 4,001.1          | -8.7%                | 8,333.4            | -4.4%                |
| Arrival Fees                                                                    | 800.4            | 1,074.0          | 863.6            | -19.6%               | 11,715.3            | 4,663.8          | 5,882.1          | 5,245.9          | -10.8%               | 11,079.1           | -5.4%                |
| Immigration Inspection Fees                                                     | 206.0            | 278.3            | 228.5            | -17.9%               | 3,030.8             | 1,212.2          | 1,530.9          | 1,386.6          | -9.4%                | 2,886.6            | -4.8%                |
| Common Use Departure Fees                                                       | 35.8             | 57.4             | 48.4             | -15.7%               | 667.5               | 233.3            | 324.5            | 318.9            | -1.7%                | 661.9              | -0.8%                |
| Loading Bridge Use Fees                                                         | 328.2            | 426.0            | 378.8            | -11.1%               | 4,781.8             | 1,934.4          | 2,347.2          | 2,264.3          | -3.5%                | 4,698.9            | -1.7%                |
| Landing Fees                                                                    | 653.7            | 859.5            | 808.9            | -5.9%                | 9,714.7             | 3,617.7          | 4,785.1          | 4,859.3          | 1.6%                 | 9,788.9            | 0.8%                 |
| Apron Use Fees                                                                  | 118.3            | 134.7            | 126.4            | -6.1%                | 1,522.6             | 668.3            | 750.0            | 753.9            | 0.5%                 | 1,526.6            | 0.3%                 |
| <b>Total Signatory Revenue</b>                                                  | <b>3,061.5</b>   | <b>3,928.9</b>   | <b>3,463.2</b>   | <b>-11.9%</b>        | <b>43,805.9</b>     | <b>17,676.7</b>  | <b>21,830.8</b>  | <b>20,621.8</b>  | <b>-5.5%</b>         | <b>42,596.9</b>    | <b>-2.8%</b>         |
| Enplaned Signatory Pax                                                          | 90,775           | 114,086          | 101,710          | -10.8%               | 1,251,948           | 520,927          | 629,499          | 599,863          | -4.7%                | 1,222,312          | -2.4%                |
| <b>Cost per Enplaned Pax</b>                                                    | <b>\$33.73</b>   | <b>\$34.44</b>   | <b>\$34.05</b>   | <b>-1.1%</b>         | <b>\$34.99</b>      | <b>\$33.93</b>   | <b>\$34.68</b>   | <b>\$34.38</b>   | <b>-0.9%</b>         | <b>\$34.85</b>     | <b>-0.4%</b>         |
| <b>Revenues from Sources other than<br/>Signatory Airlines Rents &amp; Fees</b> |                  |                  |                  |                      |                     |                  |                  |                  |                      |                    |                      |
| Concession Revenues                                                             |                  |                  |                  |                      |                     |                  |                  |                  |                      |                    |                      |
| Gen Mdse                                                                        | 502.8            | 567.1            | 542.2            | -4.4%                | 6,750.4             | 2,930.8          | 3,221.0          | 3,192.4          | -0.9%                | 6,721.8            | -0.4%                |
| In-flight Catering                                                              | 125.8            | 142.8            | 146.0            | 2.2%                 | 1,460.2             | 666.5            | 764.9            | 824.1            | 7.7%                 | 1,519.4            | 4.1%                 |
| Food & Beverage                                                                 | 81.8             | 98.3             | 83.0             | -15.6%               | 1,004.8             | 464.0            | 526.3            | 484.7            | -7.9%                | 963.2              | -4.1%                |
| Rental Cars                                                                     | 144.0            | 177.8            | 127.8            | -28.1%               | 1,818.5             | 775.1            | 952.6            | 763.6            | -19.8%               | 1,629.6            | -10.4%               |
| Other Concession Rev                                                            | 27.3             | 23.8             | 19.7             | -16.9%               | 242.9               | 114.3            | 127.2            | 118.4            | -7.0%                | 234.1              | -3.6%                |
| <b>Total Concession Revenues</b>                                                | <b>881.7</b>     | <b>1,009.7</b>   | <b>918.7</b>     | <b>-9.0%</b>         | <b>11,276.8</b>     | <b>4,950.7</b>   | <b>5,592.0</b>   | <b>5,383.2</b>   | <b>-3.7%</b>         | <b>11,068.0</b>    | <b>-1.9%</b>         |
| Passenger Facility Charges                                                      | 342.1            | 425.7            | 402.1            | -5.5%                | 4,671.6             | 1,934.8          | 2,349.0          | 2,174.8          | -7.4%                | 4,497.4            | -3.7%                |
| Other Revenue                                                                   | 1,444.6          | 1,430.6          | 1,617.6          | 13.1%                | 16,580.4            | 7,958.0          | 8,349.6          | 8,410.6          | 0.7%                 | 16,641.4           | 0.4%                 |
| <b>Total Operating Revenue</b>                                                  | <b>5,729.8</b>   | <b>6,795.0</b>   | <b>6,401.5</b>   | <b>-5.8%</b>         | <b>76,334.8</b>     | <b>32,520.2</b>  | <b>38,121.4</b>  | <b>36,590.4</b>  | <b>-4.0%</b>         | <b>74,803.8</b>    | <b>-2.0%</b>         |
| <b>II. Operating Expenses:</b>                                                  |                  |                  |                  |                      |                     |                  |                  |                  |                      |                    |                      |
| Personnel Services                                                              | 2,066.7          | 2,363.9          | 2,154.1          | -8.9%                | 27,833.0            | 12,634.4         | 13,878.4         | 12,981.1         | -6.5%                | 26,935.7           | -3.2%                |
| Contractual Services                                                            | 2,094.2          | 2,154.3          | 1,721.3          | -20.1%               | 26,086.3            | 11,934.8         | 13,069.7         | 10,783.7         | -17.5%               | 23,800.3           | -8.8%                |
| Materials & Supplies                                                            | 78.0             | 176.0            | 65.3             | -62.9%               | 1,796.5             | 591.4            | 831.8            | 360.8            | -56.6%               | 1,325.5            | -26.2%               |
| Equipment/Furnishings                                                           | 21.8             | 0.0              | 0.0              | 0.0%                 | 0.0                 | 62.5             | 0.0              | 187.9            | 0.0%                 | 187.9              | 0.0%                 |
| <b>Total Operating Expenses</b>                                                 | <b>4,260.8</b>   | <b>4,694.3</b>   | <b>3,940.7</b>   | <b>-16.1%</b>        | <b>55,715.7</b>     | <b>25,223.1</b>  | <b>27,779.8</b>  | <b>24,313.5</b>  | <b>-12.5%</b>        | <b>52,249.4</b>    | <b>-6.2%</b>         |
| <b>Net income from Operations</b>                                               | <b>1,469.1</b>   | <b>2,100.7</b>   | <b>2,460.8</b>   | <b>17.1%</b>         | <b>20,619.0</b>     | <b>7,297.1</b>   | <b>10,341.6</b>  | <b>12,277.0</b>  | <b>18.7%</b>         | <b>22,554.4</b>    | <b>9.4%</b>          |

**A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**  
**KEY OPERATING RESULTS (\$000's)**  
**As of March 31, 2026**

|                                                                           | CURRENT MONTH         |                       |                       |                      | Budget<br>Full Year    | YEAR - TO - DATE      |                        |                        |                      | FULL YEAR FORECAST     |                      |
|---------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|----------------------|------------------------|-----------------------|------------------------|------------------------|----------------------|------------------------|----------------------|
|                                                                           | Actual<br>FY2025      | Budget<br>FY2026      | Actual<br>FY2026      | %Var<br>Bud Vs Act'l |                        | Actual<br>FY2025      | Budget<br>FY2026       | Actual<br>FY2026       | %Var<br>Bud Vs Act'l | Actual/Est             | %Var<br>Bud Vs Act'l |
| <b>III. Other Revenues and Expenses</b>                                   |                       |                       |                       |                      |                        |                       |                        |                        |                      |                        |                      |
| Less: Non-operating /Non-recurring Expense<br>(Post Employment/Emergency) | 366.6                 | 123.6                 | 119.8                 | -3.1%                | 1,483.0                | 1,388.0               | 741.5                  | 771.0                  | 4.0%                 | 1,512.5                | 2.0%                 |
| Add: Interest on Investments                                              | <u>142.2</u>          | <u>134.1</u>          | <u>129.0</u>          | <u>-3.8%</u>         | <u>1,608.8</u>         | <u>779.5</u>          | <u>804.4</u>           | <u>784.4</u>           | <u>-2.5%</u>         | <u>1,588.8</u>         | <u>-1.2%</u>         |
| <b>Net Revenues</b>                                                       | 1,244.7               | 2,111.1               | 2,470.0               | 17.0%                | 20,744.8               | 6,688.6               | 10,404.5               | 12,290.3               | 18.1%                | 22,630.6               | 9.1%                 |
| Add: Other sources of Funds (Federal Reimb)                               | 13.9                  | 33.3                  | 15.0                  | -55.0%               | 400.0                  | 169.7                 | 200.0                  | 42.5                   | -78.7%               | 242.5                  | -39.4%               |
| Add: Other available moneys                                               | <u>316.5</u>          | <u>325.9</u>          | <u>388.4</u>          | <u>19.2%</u>         | <u>3,911.2</u>         | <u>1,971.2</u>        | <u>1,955.6</u>         | <u>2,330.6</u>         | <u>19.2%</u>         | <u>4,286.2</u>         | <u>9.6%</u>          |
| <b>Net Revenues and Other<br/>Available Moneys</b>                        | <u><b>1,575.1</b></u> | <u><b>2,470.4</b></u> | <u><b>2,873.4</b></u> | <u><b>16.3%</b></u>  | <u><b>25,056.0</b></u> | <u><b>8,829.5</b></u> | <u><b>12,560.1</b></u> | <u><b>14,663.4</b></u> | <u><b>16.7%</b></u>  | <u><b>27,159.3</b></u> | <u><b>8.4%</b></u>   |
| Debt Service payments                                                     | <u>1,266.2</u>        | <u>1,303.7</u>        | <u>1,553.7</u>        | <u>19.2%</u>         | <u>15,644.8</u>        | <u>7,884.8</u>        | <u>7,822.4</u>         | <u>9,322.4</u>         | <u>19.2%</u>         | <u>15,505.2</u>        | <u>-0.9%</u>         |
| <b>Debt Service Coverage</b>                                              | <b>1.24</b>           | <b>1.89</b>           | <b>1.85</b>           | <b>-2.4%</b>         | <b>1.60</b>            | <b>1.12</b>           | <b>1.61</b>            | <b>1.57</b>            | <b>-2.0%</b>         | <b>1.75</b>            | <b>9.4%</b>          |