

A.B. WON PAT INTERNATIONAL
AIRPORT GUAM



FISCAL YEAR 2022

Operating Budget

A.B. Won Pat International Airport Authority, Guam
(GIAA)

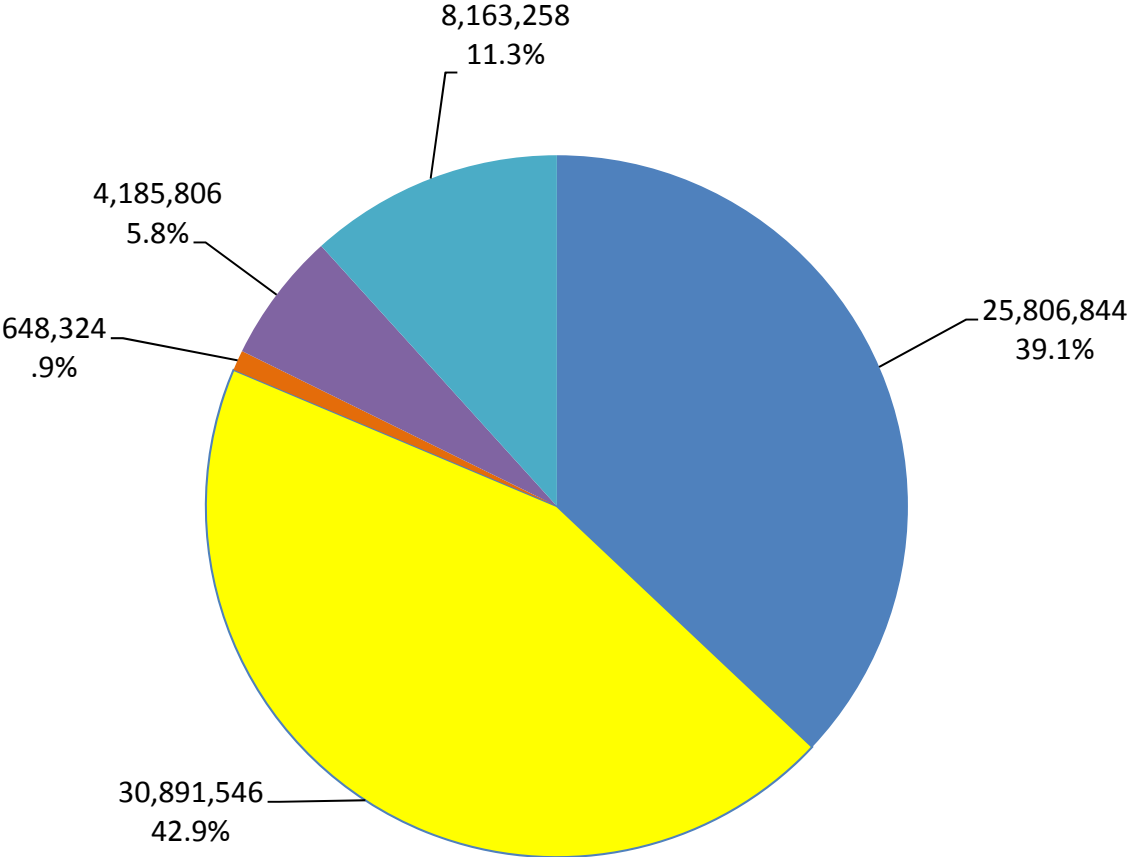
Fiscal Year 2022 Budget



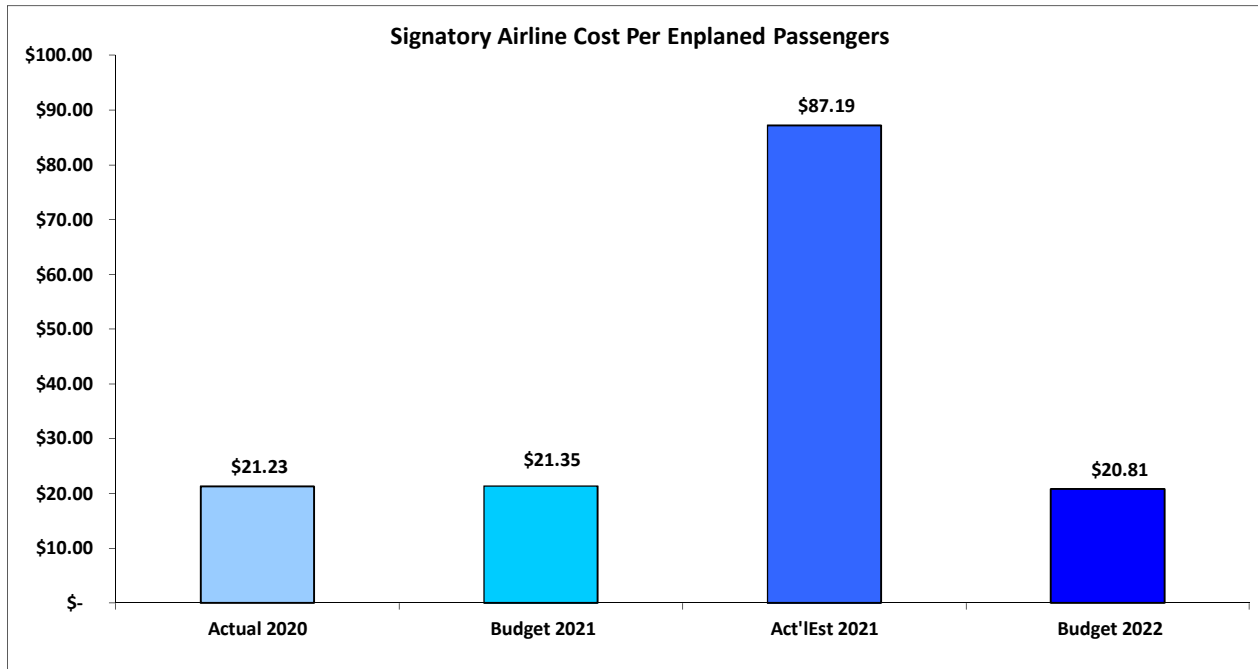
Brian J. Bamba
Chairman

John M. Quinata
Executive Manager

Allocation of Revenue FY 2022



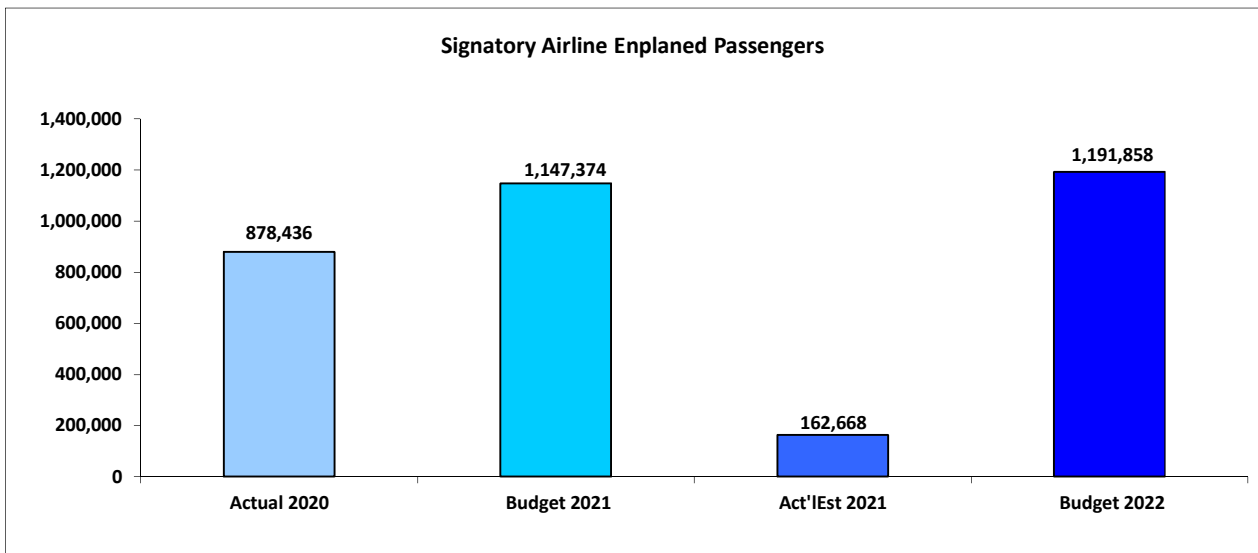
■ Aeronautical ■ Non-Aeronautical ■ Interest on Investments ■ Passenger Facility Service Charge ■ Federal Reimbursement



Signatory Airline Cost Per Enplaned Passengers			
Actual 2020	Budget 2021	Act'l Est 2021	Budget 2022
\$21.23	\$21.35	\$87.19	\$20.81

% Increase/(Decrease) CPE Passengers			
Actual 2020	Budget 2021	Budget 2021	Act'l Est 2021
0.5%			308.4%

Budget 2021	Budget 2022	Act'l Est 2021	Budget 2022
-2.5%			-76.1%

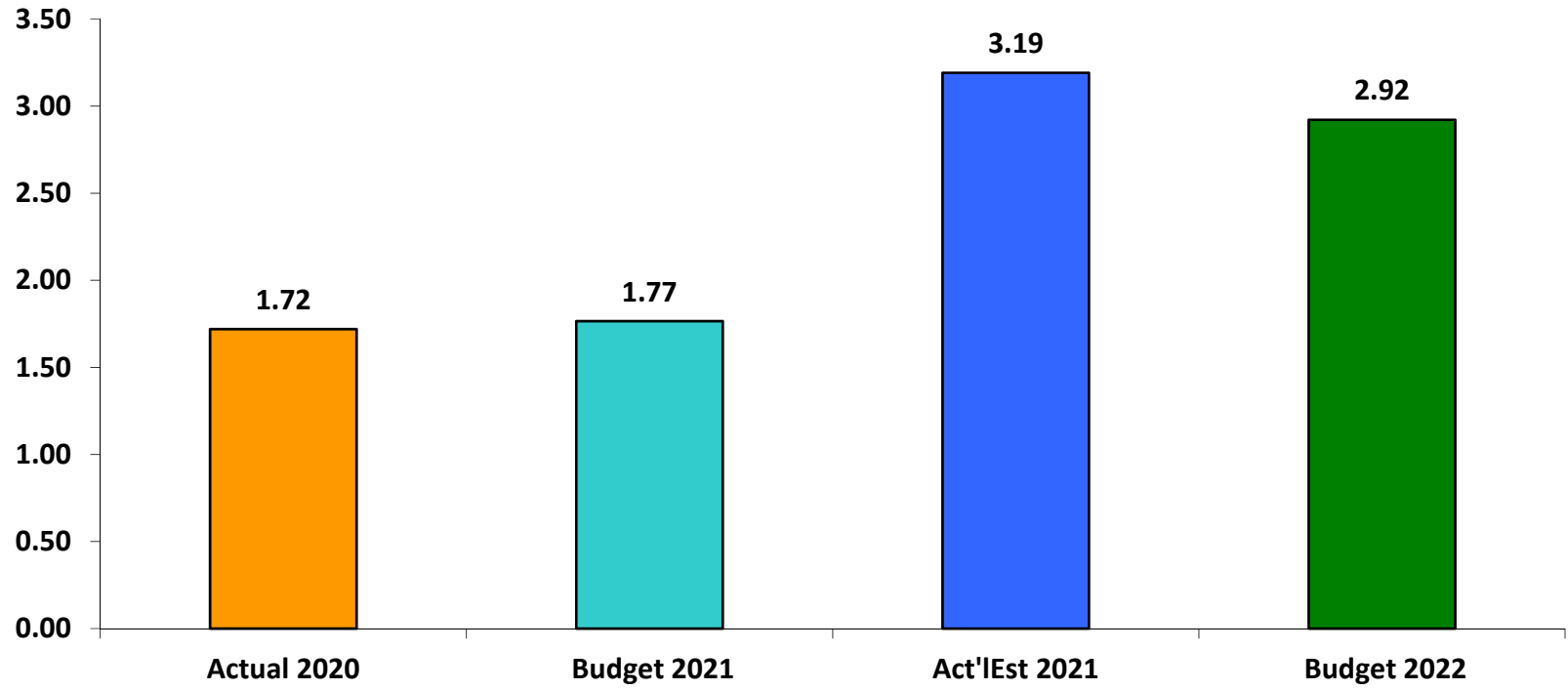


Signatory Airline Enplaned Passengers			
Actual 2020	Budget 2021	Act'l Est 2021	Budget 2022
878,436	1,147,374	162,668	1,191,858

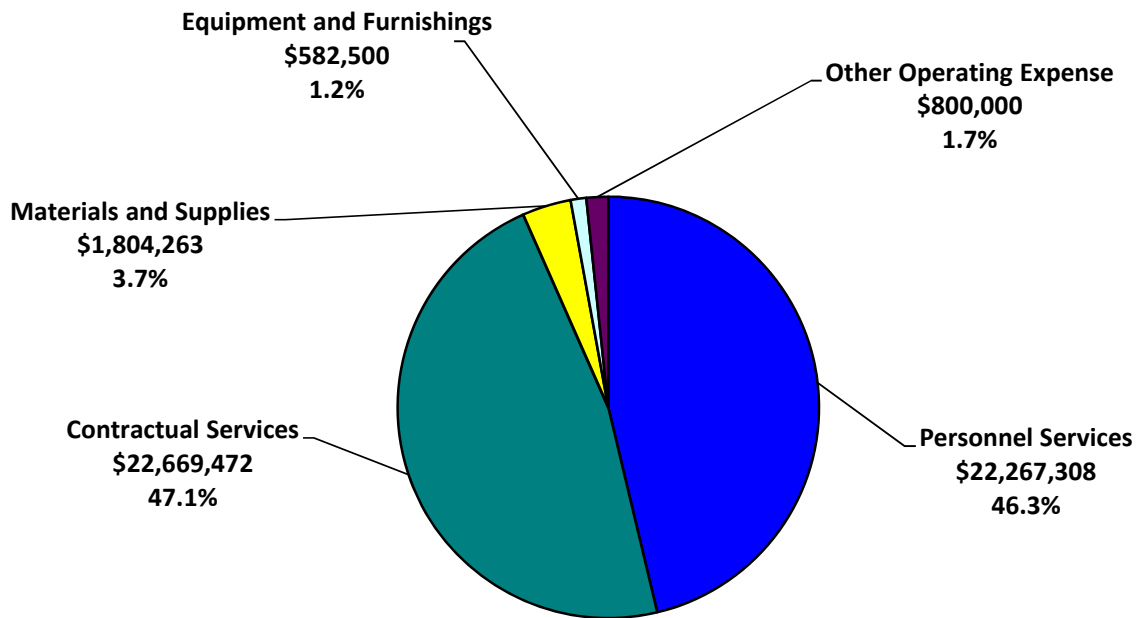
Percentage Growth/(Decline)			
Actual 2020	Budget 2021	Budget 2021	Act'l Est 2021
30.6%			-85.8%

Budget 2021	Budget 2022	Act'l Est 2021	Budget 2022
3.9%			632.7%

Debt Service Coverage



Proposed Budget FY 2022



■ Personnel Services ■ Contractual ■ Materials and Supplies ■ Equipment and Furnishings ■ Other Operating Expense

OPERATION AND MAINTENANCE EXPENSES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit D

	Actual 2020	Act'IEst 2021	Budget 2021	Budget 2022
Personnel services	\$ 19,272,275	19,749,576	19,684,967	22,267,308
Contractual services	\$ 20,647,378	16,539,144	20,444,727	22,669,472
Materials and Supplies	\$ 1,524,753	1,120,931	1,688,070	1,804,263
Equipment	\$ -	149,923	150,000	582,500
	41,444,406	37,559,574	41,967,764	47,323,543
Retirement supplemental (GIAA retirees)	\$ 1,105,840	880,379	800,000	800,000
Aviation Security	-	-	-	-
Other Expenses	\$ 75,504	-	-	-
	\$ 42,625,750	\$ 38,439,953	\$ 42,767,764	\$ 48,123,543

By cost center

Terminal Building	\$ 24,005,117	\$ 20,708,624	\$ 24,783,230	\$ 28,497,243
Loading Bridges	3,045,962	\$ 2,444,545	2,336,669	\$ 2,475,132
Airfield Area	7,130,195	\$ 6,152,092	6,539,599	\$ 7,507,982
Apron Area	168,092	\$ 281,751	399,643	\$ 463,000
Terminal Area	800,410	\$ 699,340	1,065,057	\$ 1,007,342
Other Buildings and Areas	7,475,974	\$ 8,153,601	7,643,567	\$ 8,172,844
	\$ 42,625,750	\$ 38,439,953	\$ 42,767,764	\$ 48,123,543

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2020	Act'IEst 2021	Budget 2021	Budget 2022
Signatory Airline Rents and Fees				
Terminal Building Rentals	\$ 2,502,620	\$ 2,814,836	\$ 2,853,791	\$ 2,456,837
Departure Fees	\$ 3,297,867	\$ 3,236,398	\$ 6,646,762	\$ 7,099,442
Common Use Ticket Counter Fes	345,795	\$ 331,401	\$ 767,802	\$ 704,266
Arrival Fees	\$ 3,157,606	\$ 2,846,336	\$ 6,056,230	\$ 5,322,813
Immigration Inspection Fees	\$ 1,137,795	\$ 1,111,305	\$ 2,378,385	\$ 2,090,359
Loading Bridge Use Fees	\$ 4,739,192	\$ 2,468,088	\$ 4,084,275	\$ 3,112,503
Apron Use Fees	\$ 1,056,474	\$ 1,065,541	\$ 1,334,243	\$ 1,105,125
Landing Fees	\$ 2,414,068	\$ 308,827	\$ 370,623	\$ 2,907,329
Total Signatory Airline Rents & Fees	\$ 18,651,417	\$ 14,182,732	\$ 24,492,111	\$ 24,798,674
Signatory Airline enplaned passengers	878,436	162,668	1,147,374	1,191,858
Signatory Airline cost per enplaned passengers	\$ 21.23	\$ 87.19	\$ 21.35	\$ 20.81
Revenue from sources other than Signatory Airline Rents & Fees				
Terminal Building				
Concession Revenue				
General Merchandise	\$ 8,983,542	\$ 9,647,761	\$ 12,352,459	\$ 14,854,316
In-flight Catering	\$ 557,166	\$ 259,352	\$ 321,635	\$ 563,014
Food and Beverage	\$ 585,392	\$ 445,897	\$ 851,455	\$ 685,301
Rental Cars	\$ 826,033	\$ 667,598	\$ 942,989	\$ 869,681
Other Concession Revenue	\$ 361,998	\$ 321,734	\$ 505,581	\$ 392,709
	\$ 11,314,131	\$ 11,342,342	\$ 14,974,119	\$ 17,365,022

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2020	Act'l Est 2021	Budget 2021	Budget 2022
Rentals and other charges	4,608,417	4,070,890	3,966,309	3,602,500
	<u>\$ 15,922,548</u>	<u>\$ 15,413,232</u>	<u>\$ 18,940,428</u>	<u>\$ 20,967,522</u>
Terminal Area				
Public parking	126,354	\$ 73,883	\$ 94,019	\$ 160,711
Ground transportation	<u>\$ 2,045,550</u>	<u>1,109,439</u>	<u>2,481,877</u>	<u>\$ 2,397,720</u>
	<u>\$ 2,171,904</u>	<u>\$ 1,183,322</u>	<u>\$ 2,575,896</u>	<u>\$ 2,558,431</u>
Airfield Area				
Non-Sig & commuter airline landing fees	534,429	\$ 553,896	\$ 390,188	\$ 2,778,329
Apron Area				
Non-Sig & commuter airline parking fees	471,152	\$ 477,723	\$ 311,031	\$ 449,381
Other Buildings and Area				
Tiyon Rental Revenue	2,727,501	2,736,863	2,735,127	2,737,735
Industrial Park Rental Revenue	500,202	507,061	513,893	381,182
Fuel System and Storage Revenues	262,657	249,798	228,139	241,594
System Rent	599,100	599,100	599,100	599,100
Cargo Building Revenue	285,803	287,637	285,802	291,368
Commuter Terminal Building Rentals and Fees	367,477	367,477	367,477	367,477
Other Revenues	<u>171,587</u>	<u>196,492</u>	<u>209,561</u>	<u>191,711</u>
	<u>\$ 4,914,328</u>	<u>\$ 4,944,428</u>	<u>\$ 4,939,100</u>	<u>\$ 4,810,167</u>

FORECAST AIRPORT REVENUES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit E

	Actual 2020	Act'l Est 2021	Budget 2021	Budget 2022
Miscellaneous Revenues	503,455	1,087,768	377,533	335,886
Interest Income	1,818,697	589,822	648,324	648,324
Total Revenue from Sources Other Than Signatory Airline Rents and Fees	\$ 26,336,512	\$ 24,250,191	\$ 28,182,500	32,548,040
Total Airport revenues	\$ 44,987,930	\$ 38,432,923	\$ 52,674,611	\$ 57,346,714
Passenger Facility Service Charge	2,919,951	508,835	4,533,274	4,185,806
Federal reimbursement of operating expenses	15,102,148	19,850,373	6,400,000	8,163,258
Total Airport revenues including PFCs and interest on investments	\$ 63,010,028	\$ 58,792,131	\$ 63,607,885	\$ 69,695,778

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2022

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
Personnel Services										
Salaries and Wages										
Regular	40,460	2,562,754	698,499	943,851	1,001,250	1,487,897	2,387,737	3,135,326	2,431,052	14,688,826
Overtime						35,279	73,999	133,227	67,094	309,599
Shift Differential						47,039	41,026	88,401	123,006	299,472
Hazardous Pay								10,804		10,804
EMT Pay										
Total Salaries and Wages	40,460	2,562,754	698,499	943,851	1,001,250	1,570,215	2,502,762	3,367,758	2,621,152	15,308,701
Employee Fringe Benefits										
Retirement Contributions	11,458	725,771	197,814	267,298	283,555	421,372	708,782	953,742	742,308	4,312,100
Medicare	587	37,158	10,129	13,685	14,518	21,575	36,291	48,822	38,009	220,774
Retirement Death & Disability	-	7,657	494	1,976	4,446	2,717	8,645	36,309	7,904	70,148
Health Insurance	4,672	152,802	49,210	32,218	68,876	71,006	247,349	274,637	137,800	1,038,570
Life Insurance	186	6,789	1,860	2,418	2,604	3,999	7,719	15,903	6,975	48,453
Dental Insurance	248	8,854	2,867	2,733	3,241	4,013	13,108	14,161	8,153	57,378
Annual Leave Earned	3,035	227,039	68,599	88,284	81,548	129,878	208,524	241,267	163,010	1,211,184
Total Employee Fringe Benefits	20,186	1,166,070	330,973	408,612	458,788	654,560	1,230,418	1,584,841	1,104,159	6,958,607
Total Personnel Services	60,646	3,728,824	1,029,472	1,352,463	1,460,038	2,224,775	3,733,180	4,952,599	3,725,311	22,267,308
Contractual Services										
Repairs and Maintenance		461,000			364,895	85,420	5,825,475			6,736,790
Water & Sewer		600,000								600,000
Power		6,000,000								6,000,000
Telecommunications		185,000				24,000		2,500		211,500
Postage		5,000								5,000
Printing		18,800			5,000	500		1,000		25,300
Licenses, Dues & Subscriptions		75,040		3,625	7,345			5,450	1,500	92,960
Insurance			928,300							928,300
Travel		185,000								185,000
Equipment Rental		3,000					5,250	30,000		38,250
Professional Services		3,548,500	305,800	226,200	793,951	268,481				5,142,932
Advertising/Promotional Activities	5,000	582,000								587,000
Uniforms		15,000				5,400	34,000	35,800	7,500	97,700
Miscellaneous Contractual Services										
Board Stipend	8,400									8,400
Other		347,500	1,226,060	65,400	50,000		223,380	88,500	8,000	2,010,340
Total Contractual Services	13,400	12,025,840	2,460,160	295,225	1,221,191	385,301	6,088,105	163,250	17,000	22,669,472

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2022

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
Materials and Supplies										
Building Maint. Mat'l. & Supplies							24,675			24,675
Paving Maint. Mat'l. & Supplies							58,695			58,695
Grnd Maint. & Horti. Supplies							1,050			1,050
Elect., Plumbing & Hardware							344,610			344,610
Equip. & Motor Veh. Parts/Supplies		80,000			6,800	178,200	170,629			435,629
Chemicals and Paints							89,475			89,475
Cleaning & Janitorial Supplies							18,588	1,150		19,738
Fuel, Oil and Lubricants							209,650	16,000		225,650
Small Tools							38,405		20,000	58,405
Signs										
Office Supplies	1,000	100,000	29,200	6,500	13,600	4,000		16,100		170,400
Security Supplies								93,500		93,500
Misc. Materials & Supplies		6,600			1,536	3,500	33,650	9,500	227,650	282,436
Total Materials and Supplies	1,000	186,600	29,200	6,500	21,936	185,700	989,427	136,250	247,650	1,804,263
TOTAL OPERATING EXPENSES	75,046	15,941,264	3,518,832	1,654,188	2,703,165	2,795,776	10,810,712	5,252,099	3,989,961	46,741,043
Equipment and Furnishings										
Equipment		425,000					157,500			582,500
Furnishings										
Total Equipment and Furnishings:		425,000					157,500			582,500
Total Operating Expenses including Equipment/Furnishings	75,046	16,366,264	3,518,832	1,654,188	2,703,165	2,795,776	10,968,212	5,252,099	3,989,961	47,323,543
Retirement Supplemental (GIAA retirees)		800,000								800,000
Total Operating Expense	75,046	17,166,264	3,518,832	1,654,188	2,703,165	2,795,776	10,968,212	5,252,099	3,989,961	48,123,543
Total number of positions - FTE	1	42	11	14	16	23	48	53	41	249
Total number of positions - LTA								37		37



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