

A.B. WON PAT INTERNATIONAL
AIRPORT GUAM



ATURIDAT PUETTON BATKON AIREN
GUAHAN ENTENASIONAT

FISCAL YEAR 2025

OPERATING BUDGET

A.B. Won Pat International Airport Authority, Guam
(GIAA)

Fiscal Year 2025 Budget

Brian J. Bamba
Chairman

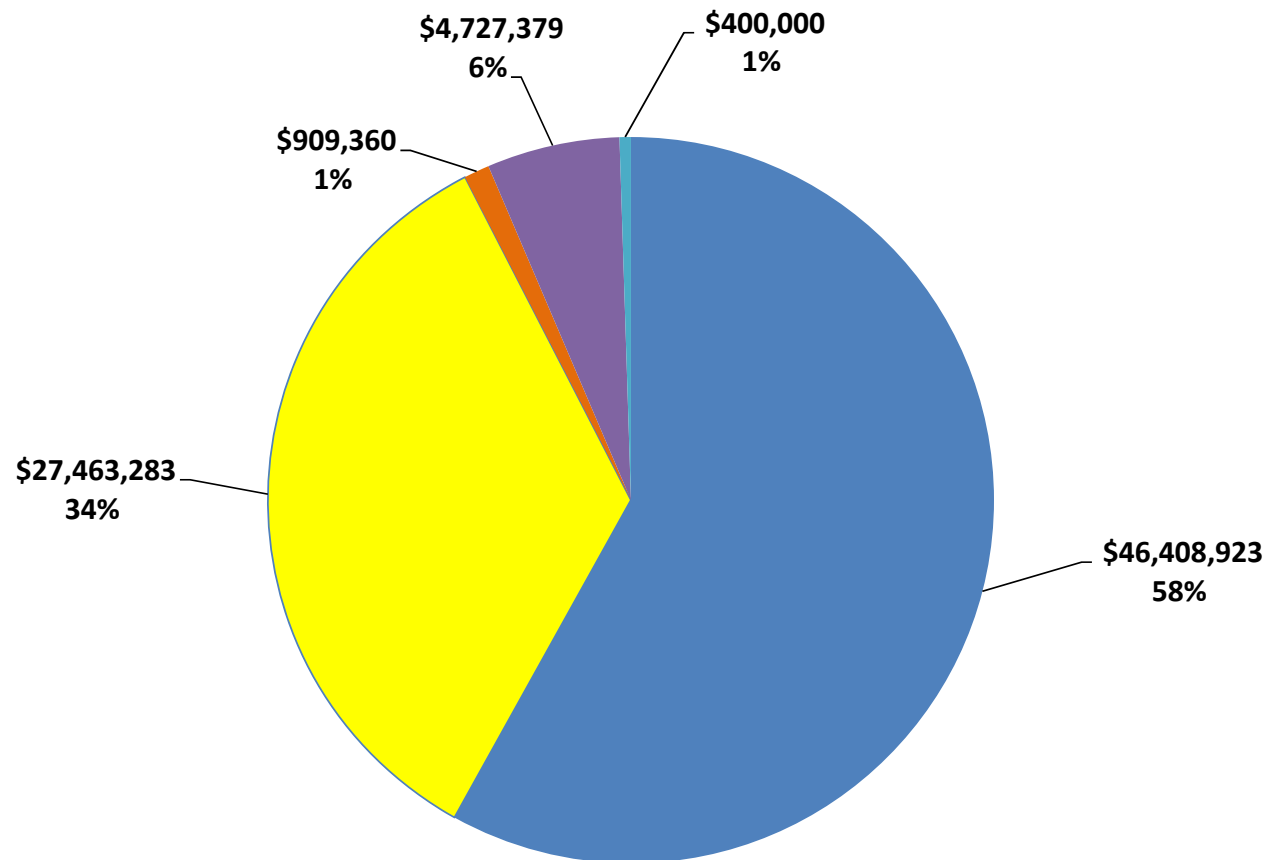
John M. Quinata
Executive Manager

A.B. WON PAT INTERNATIONAL
AIRPORT GUAM

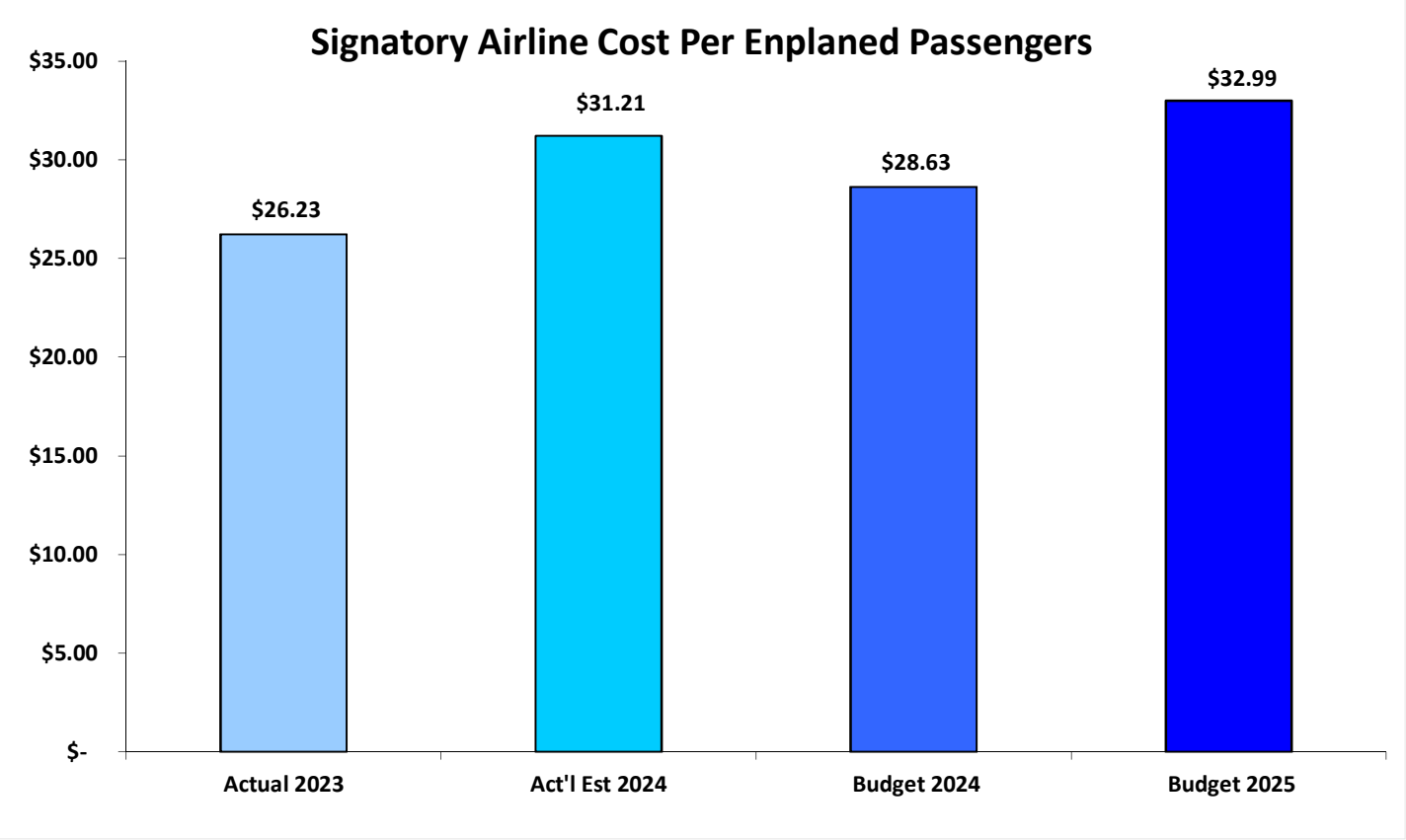


ATURIDAT PUETTON BATKON AIREN
GUAHAN ENTENASIONAT

Allocation of Revenue FY 2025



■ Aeronautical ■ Non-Aeronautical ■ Interest on Investments ■ Passenger Facility Service Charge ■ Federal Reimbursement

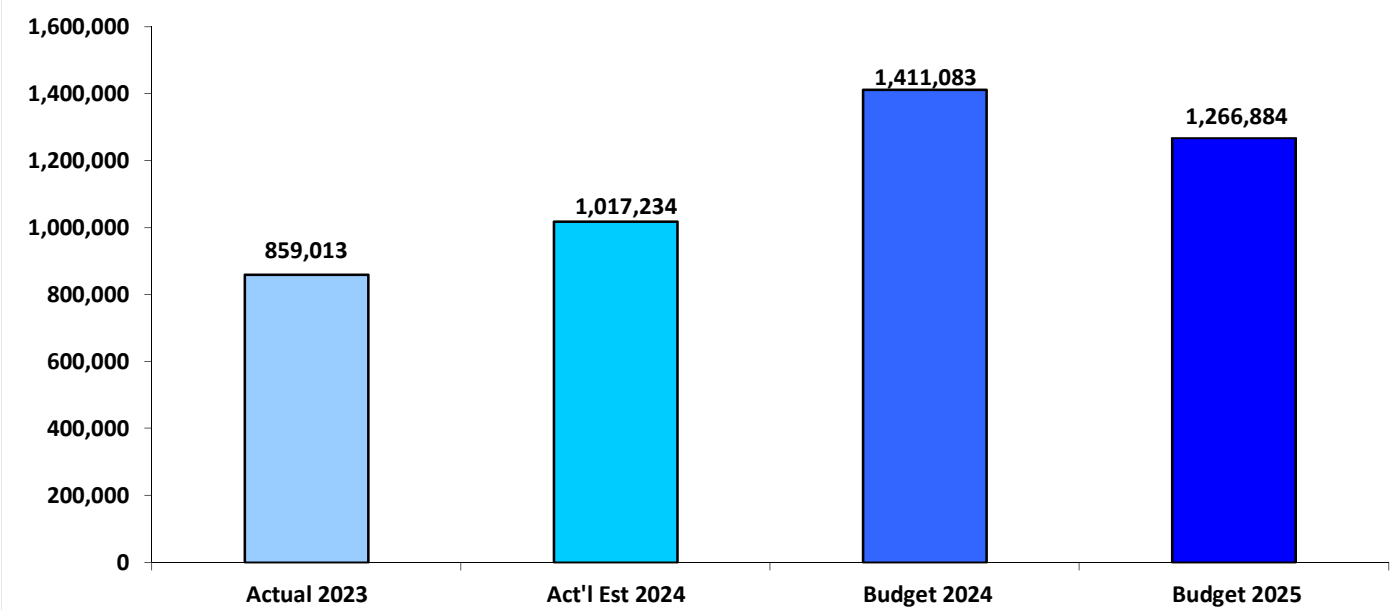


Signatory Airline Cost Per Enplaned Passengers			
Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
\$26.23	\$31.21	\$28.63	\$32.99

% Increase/(Decrease) CPE Passengers			
Actual 2023	Act'l Est 2024	Act'l Est 2024	Budget 2024
19.0%		-8.3%	

Act'l Est 2024	Budget 2025	Budget 2024	Budget 2025
5.7%		15.2%	

Signatory Airline Enplaned Passengers

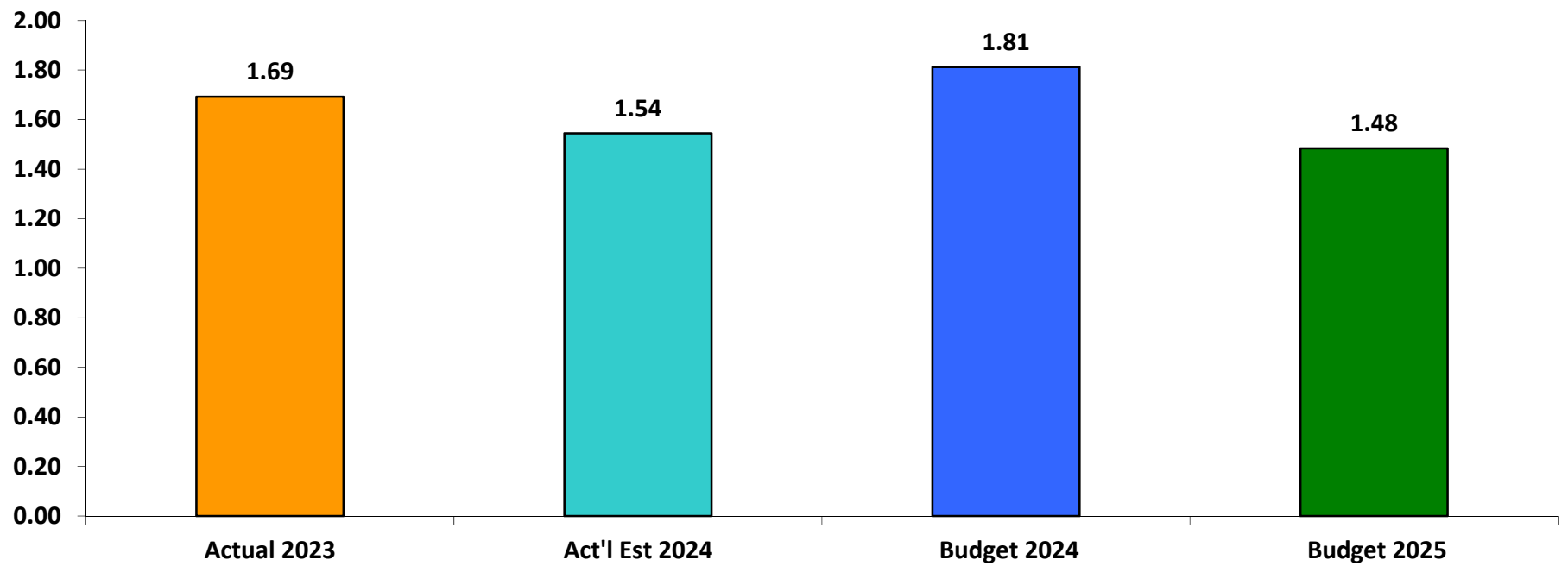


Signatory Airline Enplaned Passengers			
Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
859,013	1,017,234	1,411,083	1,266,884

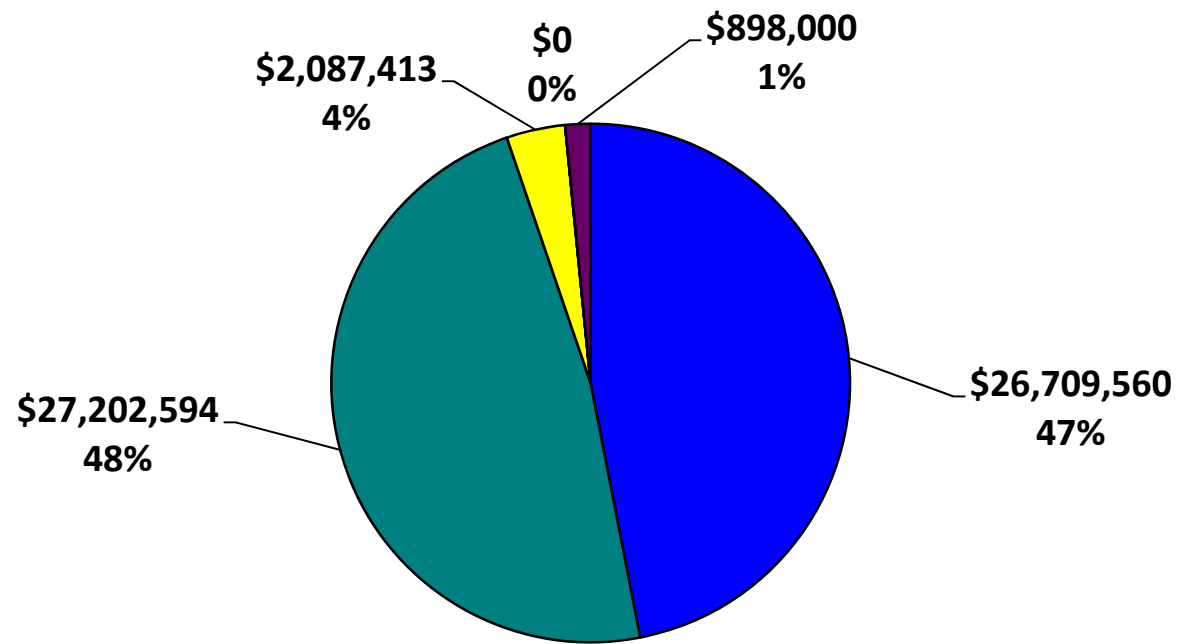
Percentage Growth/(Decline)			
Actual 2023	Act'l Est 2024	Act'l Est 2024	Budget 2024
18.4%		38.7%	

Act'l Est 2024	Budget 2025	Budget 2024	Budget 2025
24.5%		-10.2%	

Debt Service Coverage



Proposed Budget FY 2025



■ Personnel Services ■ Contractual ■ Materials and Supplies ■ Equipment and Furnishings ■ Other Operating Expense

OPERATION AND MAINTENANCE EXPENSES
A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Fiscal Years Ending September 30
Exhibit D

	Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
Personnel services	\$ 22,241,484	22,733,086	25,341,193	26,709,560
Contractual services	\$ 23,561,446	22,317,168	27,099,437	27,202,594
Materials and Supplies	\$ 1,166,197	1,519,311	3,072,676	2,087,413
Equipment	\$ -	85,689	86,300	-
	46,969,127	46,655,254	55,599,606	55,999,567
Retirement supplemental (GIAA retirees)	\$ 84,884	1,111,233	898,000	898,000
Aviation Security	-	-	-	-
Other Expenses	\$ 1,024,489	2,104,440	-	-
	\$ 48,078,500	\$ 49,870,927	\$ 56,497,606	\$ 56,897,567

By cost center

Terminal Building	\$ 27,340,198	\$ 26,632,258	\$ 31,297,582	\$ 32,670,326
Loading Bridges	2,305,506	\$ 2,825,542	2,476,141	\$ 2,476,559
Airfield Area	8,440,591	\$ 9,664,175	10,560,205	\$ 10,363,886
Apron Area	242,657	\$ 282,752	439,983	\$ 460,167
Terminal Area	1,295,329	\$ 1,400,297	1,496,306	\$ 1,470,248
Other Buildings and Areas	8,454,219	\$ 9,065,903	10,227,389	\$ 9,456,382
	\$ 48,078,500	\$ 49,870,927	\$ 56,497,606	\$ 56,897,567

FORECAST AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit E

	Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
Signatory Airline Rents and Fees				
Terminal Building Rentals	\$ 1,992,244	\$ 3,268,996	\$ 3,348,249	\$ 3,628,621
Departure Fees	\$ 4,872,635	\$ 6,840,632	\$ 9,275,153	\$ 8,694,311
Common Use Departure Fes	\$ 203,435	\$ 826,087	\$ 1,175,810	\$ 668,686
Arrival Fees	\$ 3,404,159	\$ 4,912,005	\$ 6,954,054	\$ 11,702,306
Immigration Inspection Fees	\$ 1,334,353	\$ 1,918,388	\$ 2,730,975	\$ 3,031,364
Loading Bridge Use Fees	\$ 3,185,927	\$ 3,955,784	\$ 4,757,312	\$ 4,713,333
Apron Use Fees	\$ 938,854	\$ 1,302,159	\$ 1,591,705	\$ 1,483,567
Landing Fees	\$ 6,597,992	\$ 8,727,368	\$ 10,561,175	\$ 7,874,315
Total Signatory Airline Rents & Fees	\$ 22,529,601	\$ 31,751,418	\$ 40,394,432	\$ 41,796,503
Signatory Airline enplaned passengers	859,013	1,017,234	1,411,083	1,266,884
Signatory Airline cost per enplaned passengers	\$ 26.23	\$ 31.21	\$ 28.63	\$ 32.99
Revenue from sources other than Signatory Airline Rents & Fees				
Terminal Building				
Concession Revenue				
General Merchandise	\$ 6,641,732	\$ 6,941,170	\$ 8,690,649	\$ 8,881,450
In-flight Catering	\$ 682,747	\$ 1,269,743	\$ 783,097	\$ 1,396,598
Food and Beverage	\$ 772,627	\$ 909,995	\$ 867,809	\$ 999,400
Rental Cars	\$ 1,408,629	\$ 1,782,846	\$ 1,714,349	\$ 2,392,028
Other Concession Revenue	\$ 250,996	\$ 243,710	\$ 320,213	\$ 235,020
	\$ 9,756,730	\$ 11,147,464	\$ 12,376,117	\$ 13,904,496

FORECAST AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit E

	Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
Rentals and other charges	4,322,678	4,796,729	4,434,215	4,732,399
	\$ 4,322,678	\$ 4,796,729	\$ 4,434,215	\$ 4,732,399
	\$ 14,079,408	\$ 15,944,193	\$ 16,810,332	\$ 18,636,895
Terminal Area				
Public parking	\$ 199,598	\$ 227,456	\$ 198,866	\$ 269,589
Ground transportation	1,301,466	1,724,775	2,104,341	2,119,830
	\$ 1,501,064	\$ 1,952,231	\$ 2,303,206	\$ 2,389,419
Airfield Area				
Non-Sig & commuter airline landing fees	\$ 1,777,067	\$ 2,205,132	\$ 2,183,518	\$ 1,825,963
Apron Area				
Non-Sig & commuter airline parking fees	\$ 496,348	\$ 561,669	\$ 568,209	\$ 575,433
Other Buildings and Area				
Tiyon Rental Revenue	2,736,656	2,713,620	2,949,207	2,763,935
Industrial Park Rental Revenue	467,477	463,218	381,180	461,886
Fuel System and Storage Revenues	399,941	543,016	377,040	539,040
System Rent	599,100	599,100	599,100	599,100
Cargo Building Revenue	291,133	296,093	292,537	300,577
Commuter Terminal Building Rentals and Fees	367,477	367,477	367,477	367,477
Other Revenues	239,965	186,406	274,782	255,283
	\$ 5,101,749	\$ 5,168,931	\$ 5,241,323	\$ 5,287,298

FORECAST AIRPORT REVENUES

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM

Fiscal Years Ending September 30

Exhibit E

	Actual 2023	Act'l Est 2024	Budget 2024	Budget 2025
Aviation Fuel Tax	6,782,872	1,657,614	-	1,780,000
Miscellaneous Revenues	1,444,055	1,608,971	1,532,058	1,580,695
Interest Income	1,300,098	909,362	618,274	909,360
Total Revenue from Sources Other Than Signatory Airline Rents and Fees	\$ 32,482,660	\$ 30,008,104	\$ 29,256,922	\$ 32,985,063
Total Airport revenues	\$ 55,012,261	\$ 61,759,522	\$ 69,651,355	\$ 74,781,566
Passenger Facility Service Charge	3,281,933	3,975,568	4,955,724	4,727,379
Federal reimbursement of operating expenses	2,071,462	343,682	400,000	400,000
Total Airport revenues including PFCs and interest on investments	\$ 60,365,656	\$ 66,078,772	\$ 75,007,078	\$ 79,908,945

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2025

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
<u>Personnel Services</u>										
<u>Salaries and Wages</u>										
Regular	49,393	3,141,321	699,530	986,187	1,006,998	1,661,301	2,519,340	3,929,848	3,227,929	17,221,847
Overtime						52,626	72,241	176,796	87,072	388,735
Shift Differential						46,047	42,681	108,847	159,630	357,205
Hazardous Pay								11,190		11,190
EMT Pay										
Total Salaries and Wages	49,393	3,141,321	699,530	986,187	1,006,998	1,759,974	2,634,262	4,226,681	3,474,631	17,978,977
<u>Employee Fringe Benefits</u>										
Retirement Contributions	15,198	966,585	215,246	303,449	309,855	541,545	810,562	1,300,547	1,069,141	5,532,128
Medicare	716	45,547	10,144	14,300	14,604	25,519	38,197	61,294	50,381	260,702
Retirement Death & Disability		3,952		1,482	2,964	1,976	6,916	30,381	494	48,165
Health Insurance	3,994	193,215	69,537	66,382	61,961	92,275	236,692	340,854	252,202	1,317,112
Life Insurance	186	7,347	1,767	2,232	2,418	4,092	7,905	15,252	7,533	48,732
Dental Insurance	298	9,501	3,015	2,837	2,348	4,613	115,475	15,013	10,808	163,908
Annual Leave Earned	3,704	270,518	63,307	74,941	85,276	136,872	213,819	315,520	195,879	1,359,836
Total Employee Fringe Benefits	24,096	1,496,665	363,016	465,623	479,426	806,892	1,429,566	2,078,861	1,586,438	8,730,583
Total Personnel Services	73,489	4,637,986	1,062,546	1,451,810	1,486,424	2,566,866	4,063,828	6,305,542	5,061,069	26,709,560
<u>Contractual Services</u>										
Repairs and Maintenance		428,001			364,730	39,500	7,341,778			8,174,009
Water & Sewer		520,000								520,000
Power		8,250,000								8,250,000
Telecommunications		115,500				17,450		2,500		135,450
Postage		7,500								7,500
Printing		15,900	2,500		5,000	1,000				24,400
Licenses, Dues & Subscriptions	325	85,030		3,625	8,045			41,000	2,000	140,025
Insurance			2,640,000							2,640,000
Travel		185,000								185,000
Equipment Rental		4,650					43,465	30,000		78,115
Professional Services		3,344,500	305,800	220,300	650,385	342,000				4,862,985
Advertising/Promotional Activities	5,000	585,000								590,000
Uniforms		15,000				11,000	16,000	31,000	22,500	95,500
Miscellaneous Contractual Services										
Board Stipend	5,000									5,000
Other		121,500	1,028,200	65,400	25,000	1,750	156,260	88,500	8,000	1,494,610
Total Contractual Services	10,325	13,677,581	3,976,500	289,325	1,053,160	412,700	7,557,503	193,000	32,500	27,202,594

A.B. WONPAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
CONSOLIDATED DIVISIONAL OPERATING BUDGET
FISCAL YEAR 2025

OPERATING EXPENSES	BOARD	ADMIN	PMO	ACCTG	ENG	OPS	P&F	SEC POL	ARFF	TOTAL AIRPORT
<u>Materials and Supplies</u>										
Building Maint. Mat'l. & Supplies							41,250			41,250
Paving Maint. Mat'l. & Supplies							67,000			67,000
Grnd Maint. & Horti. Supplies										
Elect., Plumbing & Hardware							287,905			287,905
Equip. & Motor Veh. Parts/Supplies		50,000			7,500	123,000	240,380			420,880
Chemicals and Paints							129,802			129,802
Cleaning & Janitorial Supplies							33,432	1,150		34,582
Fuel, Oil and Lubricants							277,900	16,000		293,900
Small Tools							39,938		20,000	59,938
Signs										
Office Supplies	500	196,800	24,200	6,500	16,420	3,650	5,000	16,350		269,420
Security Supplies								166,500		166,500
Misc. Materials & Supplies		12,200			2,000	3,050	68,656	17,000	213,330	316,236
Total Materials and Supplies	500	259,000	24,200	6,500	25,920	129,700	1,191,263	217,000	233,330	2,087,413
TOTAL OPERATING EXPENSES	84,314	18,574,567	5,063,246	1,747,635	2,565,504	3,109,266	12,812,594	6,715,542	5,326,899	55,999,567
<u>Equipment and Furnishings</u>										
Equipment										
Furnishings										
Total Equipment and Furnishings:										
Total Operating Expenses including Equipment/Furnishings	84,314	18,574,567	5,063,246	1,747,635	2,565,504	3,109,266	12,812,594	6,715,542	5,326,899	55,999,567
Post Employment Benefits		898,000								898,000
Total Operating Expense	84,314	19,472,567	5,063,246	1,747,635	2,565,504	3,109,266	12,812,594	6,715,542	5,326,899	56,897,567
Total number of positions - FTE	<u>1</u>	<u>43</u>	<u>10</u>	<u>14</u>	<u>16</u>	<u>23</u>	<u>46</u>	<u>55</u>	<u>41</u>	<u>249</u>
Total number of positions - LTA								<u>37</u>		<u>37</u>

A.B. WON PAT INTERNATIONAL
AIRPORT GUAM



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