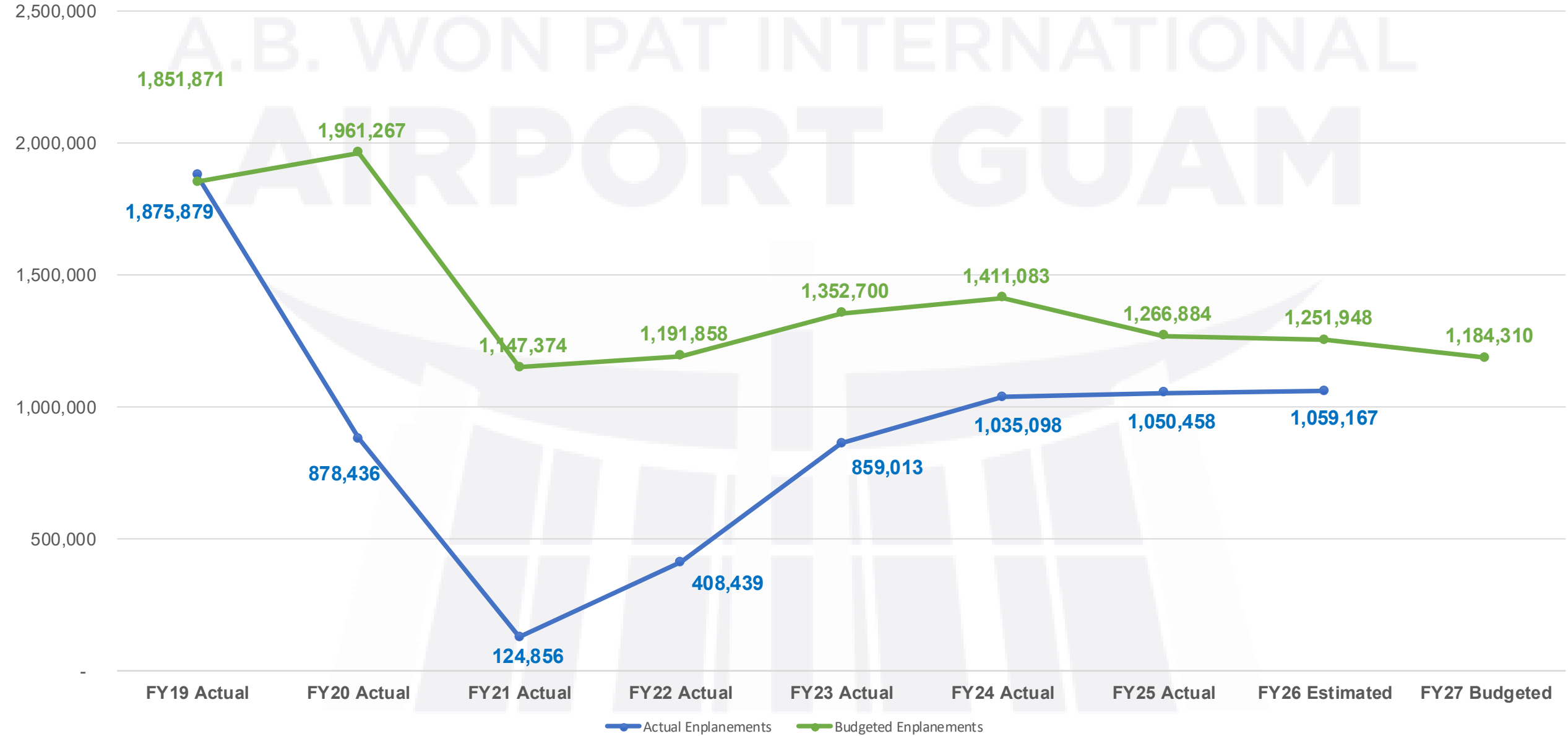




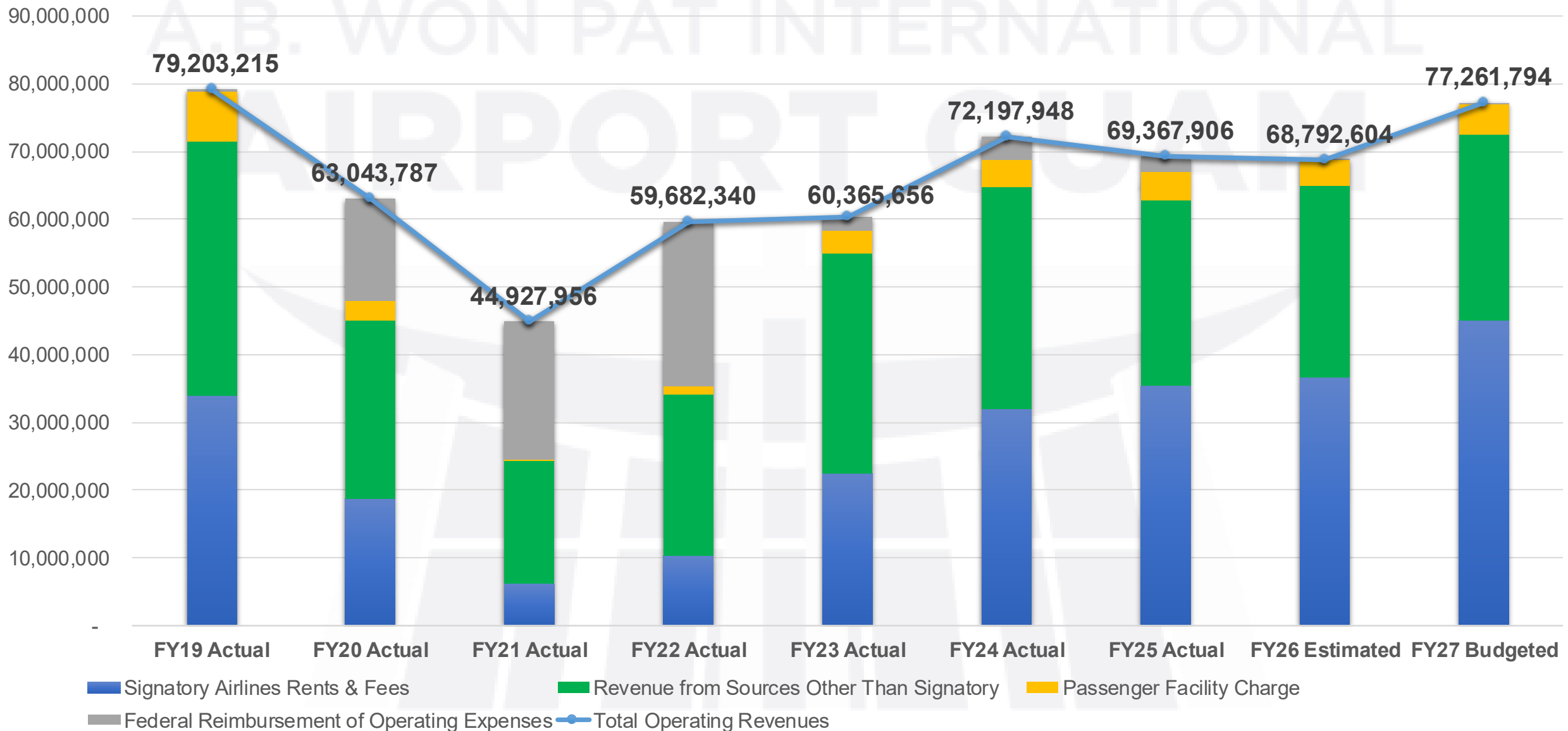
Fiscal Year 2027 Operating Budget

Signatory Airline Enplanements

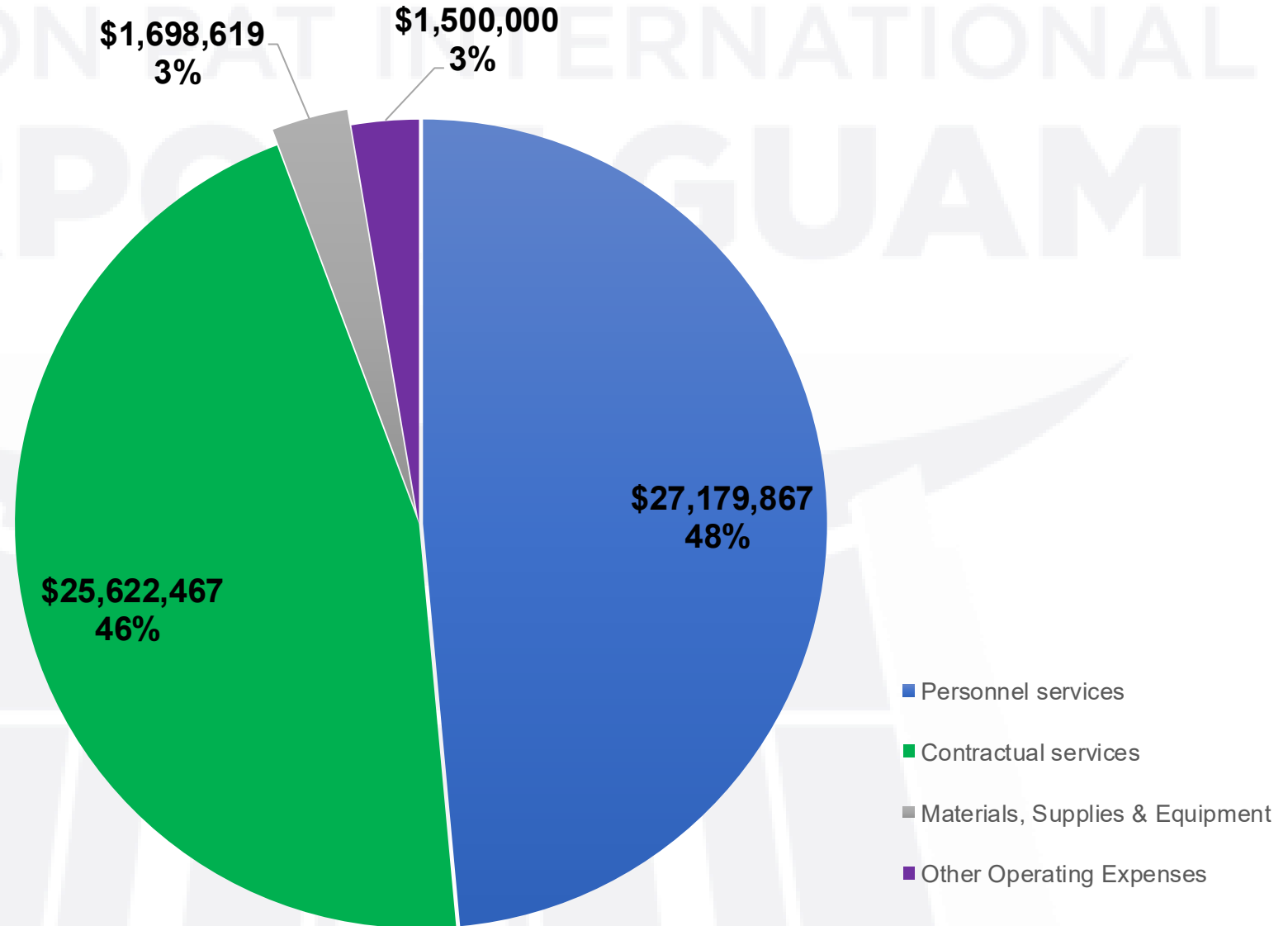
FYs19-25 Actuals, FY26 Estimated, FY27 Budgeted



Total Revenues Comparison (Includes Federal Operating Grants) FYs19-25 Actuals, FY26 Estimated, FY27 Budgeted



Operation and Maintenance Expenses Proposed FY2027 Budget



Total Operation and Maintenance Expenses \$56,000,953

A.B. Won Pat International Airport Authority, Guam
 Proposed Rates and Fees
 Fiscal Years Ending September 30

		Fiscal Year 2025		Fiscal Year 2026		Fiscal Year 2027		
		Approved	Actual	Approved	Actual/Est	Sig	Non Sig/Others	CMGA (a)
Signatory Airline Rents and Fees								
Terminal Building Rentals	\$66.20	\$70.54	\$66.30	\$51.26	\$66.48	\$93.07	\$93.07	
Departure Fees	\$6.86	\$8.82	\$6.96	\$6.36	\$7.37	\$10.32	\$2.58	
Common Use Departure Fees	\$0.94	\$1.41	\$0.95	\$0.94	\$0.97	\$1.36	\$0.34	
Arrival Fees	\$10.24	\$13.38	\$10.17	\$9.51	\$10.60	\$14.84	\$3.71	
Immigration Inspection Fees	\$2.73	\$3.56	\$2.75	\$2.57	\$2.88	\$4.03	\$1.01	
Loading Bridge Use Fees	\$564.48	\$2,555.43	\$575.71	\$2,654.85	\$757.21	\$1,060.09	\$0.00	
Apron Use Fees	\$0.78	\$0.41	\$0.71	\$0.18	\$0.95	\$1.33	\$0.33	
Landing Fees (c)	\$4.14	\$13.66	\$4.53	\$18.39	\$5.31	\$7.43	\$15.00	
							(b)	
Signatory Airline Enplaned Passengers	1,266,884	1,050,458	1,251,948	1,059,167	1,184,310			
Signatory Airline Cost per Enplaned Passengers	\$32.99	\$33.66	\$34.99	\$34.59	\$38.03			
Total Annual Debt Service	\$18,647,946	\$12,516,849	\$15,644,815	\$10,244,814	\$18,637,043			
Annual Debt Service Coverage (DSC)	1.48	1.47	1.60	1.45	1.32			
Debt Service Coverage Requirement	1.25	1.25	1.25	1.25	1.25			

Note(s):
 (a) CMGA - General Aviation customers.
 (b) CMGA landing fee rate is per landing.
 (c) Landing fee rate is at 50% discount.

Operation and Maintenance Expenses

A.B. Won Pat International Airport Authority, Guam

Fiscal Years Ending September 30

Exhibit D

	Actual 2025	Act'l/Est 2026	Budget 2026	Budget 2027
Personnel Services	\$ 23,653,995	\$ 25,630,567	\$ 27,833,008	\$ 27,179,867
Contractual Services	23,215,736	25,245,171	26,086,265	25,622,467
Materials and Supplies	1,063,663	1,216,585	1,796,471	1,565,575
Equipment	-	354,106	-	133,044
	47,933,394	52,446,429	55,715,744	54,500,953
Retirement Supplemental (GIAA retirees)	3,075,992	1,505,603	1,483,000	1,500,000
Aviation Security	-	-	-	-
Other Expenses	2,160,092	251,868	-	-
	\$ 53,169,478	\$ 54,203,900	\$ 57,198,744	\$ 56,000,953
Summary by Cost Center				
Terminal Building	\$ 26,737,306	\$ 26,678,218	\$ 31,906,804	\$ 30,373,928
Loading Bridges	4,197,566	4,463,035	2,524,609	3,013,344
Airfield Area	11,285,973	11,145,005	11,400,109	12,104,807
Apron Area	474,796	392,840	451,034	357,271
Terminal Area	1,523,484	1,641,063	1,597,322	1,538,323
Other Buildings and Areas	8,950,352	9,883,738	9,318,868	8,613,280
	\$ 53,169,478	\$ 54,203,900	\$ 57,198,744	\$ 56,000,953

Note(s):

(a) Funds within this approved budget may be transferred between divisions to meet urgent operational and safety needs.

Forecast Airport Revenues

A.B. Won Pat International Airport Authority, Guam

Fiscal Years Ending September 30

Exhibit E

	Actual 2025	Act'l/Est 2026	Budget 2026	Budget 2027
Signatory Airline Rents and Fees				
Terminal Building Rentals	\$ 3,527,907	\$ 3,607,738	\$ 3,659,695	\$ 3,641,908
Departure Fees	7,026,038	7,196,010	8,713,559	8,728,364
Common Use Departure Fees	475,873	484,098	667,479	673,587
Arrival Fees	9,273,351	8,983,659	11,715,257	11,751,476
Immigration Inspection Fees	2,403,622	2,345,428	3,030,836	3,040,473
Loading Bridge Use Fees	3,925,734	4,111,293	4,781,847	5,708,228
Apron Use Fees	1,372,826	1,337,558	1,522,606	1,745,039
Landing Fees	7,351,459	8,567,008	9,714,657	9,744,667
Total Signatory Airline Rents & Fees	\$ 35,356,811	\$ 36,632,792	\$ 43,805,937	\$ 45,033,742
Signatory Airline Enplaned Passengers	1,050,458	1,059,167	1,251,948	1,184,310
Signatory Airline Cost Per Enplaned Passengers	\$ 33.66	\$ 34.59	\$ 34.99	\$ 38.03
Revenue From Sources Other Than Signatory Airline Rents & Fees				
Terminal Building Concession Revenue				
General Merchandise	\$ 5,753,284	\$ 5,013,155	\$ 6,750,396	\$ 2,215,696
In-flight Catering	1,400,268	1,528,189	1,460,230	1,750,254
Food and Beverage	926,525	884,094	1,004,767	1,027,428
Rental Cars	1,535,378	1,547,935	1,818,489	1,694,283
Other Concession Revenue	226,066	212,794	242,902	255,992
	\$ 9,841,522	\$ 9,186,167	\$ 11,276,784	\$ 6,943,654

Forecast Airport Revenues

A.B. Won Pat International Airport Authority, Guam

Fiscal Years Ending September 30

Exhibit E

	Actual 2025	Act'l/Est 2026	Budget 2026	Budget 2027
Rentals and Other Charges	\$ 4,249,808	\$ 5,376,827	\$ 4,367,648	\$ 5,015,159
	\$ 4,249,808	\$ 5,376,827	\$ 4,367,648	\$ 5,015,159
	\$ 14,091,330	\$ 14,562,995	\$ 15,644,431	\$ 11,958,813
Terminal Area				
Public Parking	\$ 269,242	\$ 266,834	\$ 274,078	\$ 253,751
Ground Transportation	1,869,105	1,711,848	2,025,919	2,401,109
	\$ 2,138,347	\$ 1,978,681	\$ 2,299,997	\$ 2,654,859
Airfield Area				
Non-Sig & Commuter Airline Landing Fees	\$ 1,684,789	\$ 2,767,658	\$ 1,931,437	\$ 2,821,405
Apron Area				
Non-Sig & Commuter Airline Parking Fees	\$ 584,119	\$ 758,386	\$ 535,066	\$ 732,589
Other Buildings and Areas				
Tiyán Rental Revenue	\$ 2,711,173	\$ 2,953,757	\$ 2,905,771	\$ 3,363,606
Industrial Park Rental Revenue	458,835	482,066	461,885	789,592
Fuel System and Storage Revenues	673,458	886,850	656,640	983,040
System Rent	599,100	599,100	599,100	599,100
Cargo Building Revenue	300,500	300,731	300,568	303,451
Commuter Terminal Building Rentals and Fees	373,227	367,477	367,477	434,008
Other Revenues	220,809	290,469	242,121	315,047
	\$ 5,337,102	\$ 5,880,450	\$ 5,533,561	\$ 6,787,844

Forecast Airport Revenues

A.B. Won Pat International Airport Authority, Guam

Fiscal Years Ending September 30

Exhibit E

	Actual 2025	Act'l/Est 2026	Budget 2026	Budget 2027
Aviation Fuel Tax	\$ 1,420,197	\$ 204,530	\$ 1,475,571	\$ 526,696
Miscellaneous Revenues	207,961	596,747	437,136	425,212
Interest Income	2,106,921	1,560,069	1,608,766	1,643,542
Total Revenue from Sources Other Than Signatory Airline Rents and Fees	\$ 27,570,766	\$ 28,309,516	\$ 29,465,966	\$ 27,550,960
Total Airport Revenues	\$ 62,927,578	\$ 64,942,307	\$ 73,271,903	\$ 72,584,703
Passenger Facility Service Charge	\$ 3,992,495	\$ 3,753,291	\$ 4,671,645	\$ 4,419,252
Federal Reimbursement of Operating Expenses	\$ 2,447,833	\$ 97,006	\$ 400,000	\$ 257,839
Total Airport Revenues Including PFCs and Interest on Investments	\$ 69,367,906	\$ 68,792,604	\$ 78,343,547	\$ 77,261,794

Divisional Budget Request - Detail

Total Airport

OPERATING EXPENSES	FY 26		FY 27 PROPOSED	% CHANGE		DISTRIBUTION TO COST CENTERS							TOTAL
	ACT'L/EST	ADJ BUD		BUD	ACT'L/EST	Terminal Building 1	Loading Bridge 1	Airfield Area 2	Apron Area 3	Terminal Area 4	Other Bldgs. & Areas 5	Support Facilities 6	
<u>Personnel Services</u>													
Salaries and Wages													
Regular	15,634,157	17,215,446	17,143,648	-0.4%	9.7%	1,939,685	-	2,882,331	136,072	344,575	1,555,064	10,285,921	17,143,648
Overtime	803,775	652,815	680,534	4.2%	-15.3%	17,652	-	619,628	773	3,632	13,246	25,603	680,534
Shift Differential	304,309	271,976	223,092	-18.0%	-26.7%	48,349	-	101,332	4,041	18,756	37,196	13,418	223,092
Hazardous Pay	14,029	11,351	16,147	42.3%	15.1%	-	-	-	-	-	16,147	-	16,147
Total Salaries and Wages	16,756,271	18,151,588	18,063,422	-0.5%	7.8%	2,005,686	-	3,603,291	140,886	366,963	1,621,653	10,324,942	18,063,422
Employee Fringe Benefits													
Retirement Contributions	5,409,358	6,025,154	5,580,494	-7.4%	3.2%	567,761	-	1,005,967	40,692	102,910	456,425	3,406,739	5,580,494
Medicare	258,444	258,101	263,574	2.1%	2.0%	27,533	-	49,977	1,934	5,099	22,271	156,760	263,574
Retirement Death & Disability	30,158	36,625	35,241	-3.8%	16.9%	6,865	-	1,085	484	2,124	4,388	20,295	35,241
Health Insurance	1,774,455	1,907,784	1,742,849	-8.6%	-1.8%	221,700	-	250,116	17,295	37,932	200,326	1,015,480	1,742,849
Life Insurance	44,771	44,251	42,692	-3.5%	-4.6%	5,118	-	5,572	419	1,217	4,061	26,305	42,692
Dental Insurance	81,944	74,236	84,888	14.3%	3.6%	10,951	-	12,560	790	1,868	9,018	49,701	84,888
Annual Leave Earned	1,275,166	1,335,270	1,366,707	2.4%	7.2%	142,405	-	174,962	8,055	18,995	118,100	904,190	1,366,707
Total Employee Fringe Benefits	8,874,296	9,681,420	9,116,445	-5.8%	2.7%	982,333	-	1,500,239	69,669	170,145	814,589	5,579,471	9,116,445
Total Personnel Services	25,630,567	27,833,009	27,179,867	-2.3%	6.0%	2,988,019	-	5,103,530	210,555	537,108	2,436,242	15,904,413	27,179,867
<u>Contractual Services</u>													
Repairs and Maintenance	9,886,830	8,847,502	9,521,385	7.6%	-3.7%	5,845,087	1,860,000	1,007,321	-	137,660	616,117	55,200	9,521,385
Water & Sewer	406,429	400,000	400,000	0.0%	-1.6%	343,845	-	-	-	-	56,155	-	400,000
Power	6,804,947	7,200,001	7,200,001	0.0%	5.8%	6,413,492	-	183,825	-	71,809	530,875	-	7,200,001
Telecommunications	114,813	129,407	112,088	-13.4%	-2.4%	86,425	-	11,643	-	7,251	6,569	200	112,088
Postage	3,072	7,500	3,500	-53.3%	13.9%	-	-	-	-	-	-	3,500	3,500
Printing	3,891	22,150	800	-96.4%	-79.4%	-	-	-	-	-	-	800	800
Licenses, Dues & Subscriptions	106,291	141,727	100,363	-29.2%	-5.6%	-	-	-	-	-	-	100,363	100,363
Insurance	2,300,868	2,579,067	2,392,900	-7.2%	4.0%	2,183,282	-	133,045	-	38,286	38,286	-	2,392,900
Travel	106,707	120,000	80,000	-33.3%	-25.0%	-	-	-	-	-	-	80,000	80,000
Equipment Rental	29,257	40,335	17,750	-56.0%	-39.3%	-	-	4,000	-	-	4,000	9,750	17,750
Professional Services	3,600,037	4,314,634	4,227,502	-2.0%	17.4%	320,244	-	497,147	-	120,000	404,554	2,885,557	4,227,502
Advertising/Promotional Activities	538,929	671,960	304,999	-54.6%	-43.4%	-	-	-	-	-	-	304,999	304,999
Uniforms	39,510	76,907	9,600	-87.5%	-75.7%	-	-	-	-	-	-	9,600	9,600
Miscellaneous Contractual Services						-	-	-	-	-	-	-	
Board Stipend	3,500	5,000	5,000	0.0%	42.9%	-	-	-	-	-	-	5,000	5,000
Other	1,300,089	1,361,093	1,246,579	-8.4%	-4.1%	130,821	-	1,300	1,640	8,500	938,303	166,015	1,246,579
Total Contractual Services	25,245,171	25,917,283	25,622,467	-1.1%	1.5%	15,323,196	1,860,000	1,838,281	1,640	383,506	2,594,859	3,620,984	25,622,467

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